



# Annual Report 2009

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**Nimir Industrial Chemicals Limited**



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## COMPANY INFORMATION

### Board of Directors

Mr. Louis Tucker Link (Chairman)  
Mr. Zafar Mahmood (Chief Executive)  
Mr. Abdul Jalil Jamil  
Sh. Amar Hameed  
Mr. Saeed-uz-Zaman  
Mr. Umar Iqbal  
Mr. Imran Afzal

### Audit Committee

Mr. Abdul Jalil Jamil (Chairman)  
Mr. Louis Tucker Link  
Mr. Saeed-uz-Zaman

### Chief Financial Officer

Mr. Khalid Mumtaz Qazi

### Company Secretary

Mr. Shamshad A. Naushahi

### Auditors

Ford Rhodes Sidat Hyder & Co.  
Chartered Accountants

### Legal Advisor

KMS Law Associates  
Advocates

### Bankers

The Bank of Punjab  
HSBC Bank Middle East Limited  
MCB Bank Limited

### Registered / Head Office

51-N, Industrial Area, Gulberg-II, Lahore

Ph : 92 42 35718001-9

Fax : 92 42 35718013

Email : [contact@nimir.com.pk](mailto:contact@nimir.com.pk)

### Shares' Registrar

Corplink (Pvt.) Limited

Wings Arcade 1-K (Commercial) Model Town, Lahore.

### Factory

14.8 km., Sheikhpura-Faisalabad Road,

Mouza Bhikki,

District Sheikhpura.

Ph : 056 3882198 - 99

Fax : 056 3882198

### Web Site

<http://www.nimir.com.pk>

## **Vision Statement**

“To make Nimir Industrial Chemicals Limited a customer-driven and result oriented company which brings success to all its stakeholders through a commitment to technical and managerial excellence, innovation, creativity and social responsibility.”

## **Mission Statement**

“To turn our Business around into a viable enterprise by reducing costs and increasing revenues.”

## **Statement of Ethics & Business Practices**

“We believe in a stimulating and challenging team oriented work environment that encourages, develops and rewards excellence. We are committed to diligently serving our community and stakeholders while maintaining high standards of moral and ethical values.”

## Notice of Annual General Meeting

Notice is hereby given that 16th Annual General Meeting of Nimir Industrial Chemicals Limited will be held on Thursday, 29th October, 2009 at 11:00 a.m. at 51 N, Industrial Area, Gulberg II, Lahore, to transact the following business:

1. To confirm the minutes of the Annual General Meeting of the Company held on 14th October, 2008.
2. To receive, consider and adopt the audited accounts of the Company for the year ended 30th June, 2009 together with the Directors' and Auditors' reports thereon.
3. To appoint Auditors for the year ending 30th June, 2010 and fix their remuneration. The retiring auditors M/s Ford Rhodes Sidat Hyder and Company – Chartered Accountants have offered themselves for re-appointment.
4. To transact any other business with the permission of the Chair.

By Order of the Board.

**Lahore**  
**24 September 2009**

**(Shamshad A. Naushahi)**  
**Company Secretary**

### Notes:

- I. The share transfer books of the Company shall remain closed from 22nd October, 2009 to 29th October, 2009 (both days inclusive).
- II. A member eligible to attend and vote at this meeting is entitled to appoint another member as his / her proxy to attend and vote instead of him / her. A proxy must be a member of the Company. Proxies in order to be effective must be received at the registered office of the company not later than forty-eight (48) hours before the meeting.
- III. The corporate shareholders shall nominate someone to represent them at the annual general meeting. The nominations, in order to be effective must be received by the Company not later than forty-eight (48) hours before the time of holding the meeting.
- IV. Any individual Beneficial Owner of CDC, entitled to attend and vote at this meeting, must bring his/her original National Identity Card ("NIC") or passport, Account and participants' I.D. numbers to prove his / her identity, and in case of proxy must enclose an attested copy of his/her NIC or passport. Representatives of corporate members should bring the usual documents required for such purpose.
- V. Shareholders are requested to immediately notify change in address, if any, to the Company's share registrar. M/s Corplink (Pvt.) Limited, Wings Arcade, 1-K (Commercial), Model Town, Lahore.

## DIRECTORS' REPORT

The directors of the company are pleased to present 16th Annual Report of the company for the year ended 30th June 2009.

### Operating Results

	<b>2009</b>	<b>2008</b>
	<b>Rs.'000</b>	<b>Rs.'000</b>
<b>Sales</b>	1,383,578	1,118,405
<b>Gross Profit</b>	100,898	151,296
<b>Operating Profit</b>	34,034	90,222
<b>Exchange (Loss)</b>	(92,001)	(62,609)
<b>Remission of KCL loan</b>	-	57,416
<b>Net (loss)/ Profit after Tax</b>	<b>(146,718)</b>	<b>23,620</b>

Due to severe global economic crisis and financial turmoil, which started in the beginning of the current financial year, international prices of palm oil products crashed by almost 70%. This huge plunge in prices resulted into unprecedented loss on inventories during the first half of the year. Devaluation of Pak Rupee against US Dollar further deteriorated the performance of the company. As a result of these two major factors, the company suffered net loss of Rs.195 million in the first half of the current financial year.

The situation, however, reversed in the second half where prices started recovering. The company also completed expansion of its soap noodles plant in the second half of the year. Due to these factors, the company earned net profit of Rs.48 million in the second half of the year; thus reducing net loss from Rs.195 million to Rs.147 million.

### Future Outlook

The expansion of soap noodles plant took place in March 2009, where the capacity of soap noodles plant has been increased from 6,000 tons to 12,000 tons per annum. The full impact of the expanded quantity will be reflected in the coming years.

With increased production of soap noodles, overall plant is now running at optimum capacity.

In view of the above facts, we are confident to post better results in the coming financial year, Insha Allah.

### Summary of key operating and financial data of last six years

Summary of key operating and financial data of the company for last six years is annexed.

### Outstanding statutory payments

All outstanding payments are of nominal and routine nature.

### Gratuity Scheme

The company operates an un-funded gratuity scheme for its employees as referred in Note 4.10 to the accounts.

### Board of directors

Since last review there has been no change in the Board of Directors of the company:

During the year four board meetings were held and attended as follow:

Name of directors	Meeting Attended	
• Zafar Mahmood	4	-
• Abdul Jalil Jamil	4	-
• Umar Iqbal	4	-
• Saeed-uz-Zaman	3	-
• Imran Afzal	4	-
• Sh. Amar Hameed	4	Represented by Mr. Muhammad Ashraf as alternate director
• Louis Tucker Link	4	Represented by Mr. Kamal Nasir-ud-Din as alternate director.

Leave of absence was granted to directors who could not attend some of the board meetings.

**Corporate Governance**

As required under the Code of Corporate Governance, the board of Directors states that:

- The Financial statements, prepared by the management of the company, present fairly its state of affairs, the results of its operations, cash flows and changes in equity.
- Proper books of accounts of the company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, have been followed in the preparation of financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There is no significant doubt upon the company's ability to continue as a going concern.
- There has been no material departure from the best practices of the corporate governance, as detailed in the listing regulations.

**Audit Committee**

Since the last review there has been no change in the audit committee.

**Auditors**

The audit committee has recommended the re-appointment of M/s Ford Rhodes Sidat Hyder and Company, Chartered Accountant as auditors of the company for the year ending June 30, 2010.

**Pattern of shareholding**

A pattern of shareholding of the company is annexed

**Acknowledgement**

The board of Directors of the company highly appreciates the cooperation, dedication, commitment and hard work extended to the company by the customers, suppliers, bankers and all its employees. We are also thankful to our shareholders for reposing their confidence in the management.

for and on behalf of the Board



Director

Lahore  
24 September 2009

**KEY OPERATING & FINANCIAL DATA FOR LAST SIX YEARS**

	2009	2008	2007	2006	2005	2004
	Rs. (000)					
Net Sales	1,383,579	1,118,405	705,904	609,722	566,422	398,591
Gross Profit / (Loss)	100,898	151,296	18,835	(21,286)	706	(44,994)
Operating Profit / (Loss)	34,034	90,222	(33,366)	(71,178)	(40,129)	(79,614)
(Loss) / Profit before tax	(146,561)	27,852	(93,943)	(117,101)	(276,697)	(169,178)
(Loss) / Profit after tax	(146,718)	23,620	(99,143)	(120,095)	(279,539)	(171,442)
Paid-up Capital	1,105,905	1,105,905	1,105,905	1,105,905	884,724	707,779
Net Worth	114,344	261,062	259,896	359,039	257,953	360,547
Long Term Liabilities	1,129,723	932,766	1,017,330	800,489	841,854	857,869
Current Assets	493,032	499,328	424,243	310,806	328,314	200,376
Current Liabilities	430,664	498,589	376,756	292,461	319,460	197,740



# Pattern of Shareholding

As At 30 June 2009

## SHAREHOLDING

No. of Shareholders	From	To	Total Shares Held
92	1	100	5,445
1,205	101	500	533,872
671	501	1,000	644,369
1,592	1,001	5,000	5,024,986
692	5,001	10,000	5,863,758
257	10,001	15,000	3,345,521
213	15,001	20,000	3,990,717
157	20,001	25,000	3,753,082
67	25,001	30,000	1,902,529
53	30,001	35,000	1,777,468
50	35,001	40,000	1,926,218
24	40,001	45,000	1,031,593
66	45,001	50,000	3,274,520
21	50,001	55,000	1,125,500
28	55,001	60,000	1,646,709
16	60,001	65,000	1,013,800
14	65,001	70,000	955,526
16	70,001	75,000	1,191,125
14	75,001	80,000	1,090,375
6	80,001	85,000	497,500
15	85,001	90,000	1,310,275
6	90,001	95,000	565,250
36	95,001	100,000	3,594,000
9	100,001	105,000	914,125
9	105,001	110,000	975,500
6	110,001	115,000	681,000
8	115,001	120,000	953,000
2	120,001	125,000	250,000
5	125,001	130,000	645,675
5	130,001	135,000	669,000
7	135,001	140,000	972,125
1	140,001	145,000	142,000
4	145,001	150,000	590,000
3	150,001	155,000	457,500
3	155,001	160,000	473,000
2	160,001	165,000	326,562
3	165,001	170,000	506,000
3	170,001	175,000	521,500
2	175,001	180,000	357,800
1	180,001	185,000	181,375
1	185,001	190,000	190,000
8	195,001	200,000	1,598,000
1	200,001	205,000	204,022
1	205,001	210,000	210,000
2	210,001	215,000	425,000
2	220,001	225,000	450,000
1	225,001	230,000	227,500
1	245,001	250,000	250,000
2	250,001	255,000	508,500
1	265,001	270,000	270,000
1	275,001	280,000	276,000
1	290,001	295,000	291,000
2	295,001	300,000	600,000
2	300,001	305,000	607,000
1	305,001	310,000	310,000
2	345,001	350,000	698,000
2	370,001	375,000	750,000
2	395,001	400,000	800,000

## Pattern of Shareholding

As At 30 June 2009

1	405,001	410,000	406,000
1	420,001	425,000	425,000
1	440,001	445,000	445,000
1	445,001	450,000	450,000
1	455,001	460,000	460,000
2	465,001	470,000	930,750
1	495,001	500,000	500,000
1	515,001	520,000	517,362
1	545,001	550,000	550,000
1	580,001	585,000	582,656
2	605,001	610,000	1,217,500
1	645,001	650,000	645,500
1	770,001	775,000	773,000
1	900,001	905,000	905,000
2	995,001	1,000,000	2,000,000
1	1,000,001	1,005,000	1,005,000
1	1,370,001	1,375,000	1,371,850
1	1,505,001	1,510,000	1,510,000
1	1,835,001	1,840,000	1,836,500
2	1,995,001	2,000,000	4,000,000
1	4,935,001	4,940,000	4,938,759
1	131,365,001	131,370,000	131,365,894
5.443			221,181,093

Categories of shareholders	Share held	Percentage
Directors, Chief Executive Officers, and their spouse and minor children	2,052,194	0.9278%
Associated Companies, undertakings and related parties. (Parent Company)	131,365,894	59.3929%
NIT and ICP	3,000	0.0014%
Banks Development Financial Institutions, Non Banking Financial Institutions.	5,099,359	2.3055%
Insurance Companies	0	0.0000%
Modarabas and Mutual Funds	296,647	0.1341%
Share holders holding 10%	131,365,894	59.3929%
General Public		
a. Local	73,182,635	33.0872%
b. Foreign		
Others (to be specified)		
1- Joint Stock Companies	8,372,644	3.7854%
2- Foreign Companies	64,300	0.0291%
3- Leasing Companies	48,020	0.0217%
4- Investment Companies	7,900	0.0036%
5- Private & Other Companies	688,500	0.3113%

## Categories of Shareholders

As Per Requirements of Code of Corporate Governance

S. No.	NAME	% AGE	HOLDING
<b>DIRECTORS, CEO THEIR SPOUSE AND MINOR CHILDREN</b>			
1	MR. ABDUL JALIL JAMIL (CDC)	0.0305	67,376
2	SH. AMAR HAMEED (CDC)	0.2634	582,656
3	MR. SAEED UZ ZAMAN	0.0007	1,562
4	MR. ZAFAR MAHMOOD (CDC)	0.0121	26,750
5	MR. UMAR IQBAL (CDC)	0.0005	1,000
6	MR. IMRAN AFZAL (CDC)	0.0005	1,000
7	MR. L. TUCKER LINK		
8	MRS. NUSRAT JAMIL W/O A. JALIL JAMIL (CDC)	0.6202	1,371,850
		0.9278	2,052,194
<b>PARENT COMPANY</b>			
1	KNIGHTSBRIDGE CHEMICALS LIMITED	59.3929	131,365,894
<b>NIT &amp; ICP</b>			
1	INVESTMENT CORP. OF PAKISTAN	0.0014	3,000
<b>FINANCIAL INSTITUTION</b>			
1	AL FAYSAL INVESTMENT BANK LTD.	0.0002	500
2	AL FAYSAL INVESTMENT BANK LTD.	0.0046	10,100
		0.0048	10,600
<b>FINANCIAL INSTITUTION (CDC)</b>			
1	BANK AL- FALAH LIMITED	0.0366	81,000
2	BANK AL- FALAH LIMITED- LSE BRANCH	0.0090	20,000
3	HABIB BANK AG ZURICH, ZURICH, SWITZERLAND	0.0217	48,000
4	ESCORTS INVESTMENT BANK LIMITED	0.0005	1,000
5	NIB BANK LIMITED	2.2329	4,938,759
		2.2329	5,088,759
<b>MODARABAS &amp; MUTUAL FUNDS</b>			
1	FIRST CRESCENT MODARABA	0.0009	2,000
<b>MODARABAS &amp; MUTUAL FUNDS (CDC)</b>			
1	FIRST EQUITY MODARBA	0.0226	50,000
2	FIRST IBL MODARABA	0.0113	25,000
3	FIRST UDL MODARABA	0.0922	204,022
4	PRUDENTIAL STOCK FUND LTD.	0.0071	15,625
		0.1332	294,647
<b>PRIVATE &amp; OTHER COMPANIED (CDC)</b>			
1	PWR-1057 SARHAD RURAL SUPPORT PROGRAMME	0.0226	50,000
2	SHADMAN INTERNATIONAL (PVT) LTD.	0.0226	50,000
4	APPLICATION XS (PVT) LIMITED	0.0002	500
6	TRUSTEE NESTLE PAKISTAN LTD. EMPLOYEES G R	0.0285	63,000
10	TRUSTEE NESTLE PAKISTAN LTD. EMPLOYEES PROVIDENT FUND	0.1922	425,000
11	TRUSTEE NESTLE PAKISTAN LTD. EMPLOYEES PROVIDENT FUND(02333)	0.0452	100,000
		0.3113	688,500

## Categories of Shareholders

As Per Requirements of Code of Corporate Governance

### INVESTMENT COMPANIES

1	CAPITAL INVESTMENT & SECURITIES	0.0036	7,900
		<u>0.0036</u>	<u>7,900</u>

### LEASING COMPANIES (CDC)

1	INTERASIA LEASING COMPANY LTD.	0.0217	48,020
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### JOINT STOCK COMPANIES

1	GENESIS SECURITIES (PVT) LTD.	0.0005	1,000
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### JOINT STOCK COMPANIES (CDC)

1	128 SECURITIES (PVT) LTD.	0.0002	500
2	A.H.K.D. SECURITIES (PVT.) LTD	0.0072	16,000
3	ACE SECURITIES (PVT.) LIMITED	0.0393	86,957
4	AFIC SECURITIES (PRIVATE) LIMITED	0.0009	2,000
5	AL-HAQ SECURITIES (PVT) LTD.	0.0090	20,000
6	ALI HUSAIN RAJABALI LTD	0.0316	70,000
7	AMCAP SECURITIES (PVT.) LTD.	0.0531	117,500
8	AMCAP SECURITIES (PVT.) LTD.	0.0072	16,000
9	AMCAP SECURITIES (PVT.) LTD.	0.0274	60,500
10	AMER SECURITIES (PVT.) LTD.	0.0045	10,000
11	AMZ SECURITIES (PVT) LIMITED	0.0001	250
12	AWJ SECURITIES (PVT.) LTD.	0.0127	28,000
13	AZEE SECURITIES (PVT.) LTD.	0.0269	59,547
14	B & B SECURITIES (PRIVATE) LIMITED	0.1370	303,000
15	BAWA SECURITIES (PVT) LTD.	0.0452	100,000
16	BEAMING INVEST & SECURITIES(PVT.) LTD.	0.0018	4,000
17	BHAYANI SECURITIES (PVT) LTD.	0.4521	1,000,000
18	CAPITAL VISION SECURITIES (PVT) LTD.	0.0149	33,000
19	CAPITAL VISION SECURITIES (PVT) LTD.	0.0106	23,437
20	CLIKTRADE LIMITED	0.0210	46,500
21	DARSON SECURITIES (PRIVATE) LIMITED	0.0406	89,750
22	DARSON SECURITIES (PVT) LIMITED	0.0347	76,750
23	DJM SECURITIES (PRIVATE) LIMITED	0.0000	73
24	DOSSLANI'S SECURITIES (PVT) LIMITED	0.0353	78,000
25	DURVESH SECURITIES (PVT.) LTD.	0.0391	86,412
26	EXCEL SECURITIES (PVT.) LTD.	0.0136	30,000
27	FAIR DEAL SECURITIES (PVT) LTD	0.0043	9,500
28	FAIR EDGE SECURITIES (PRIVATE) LIMITED	0.0001	250
29	FAIR EDGE SECURITIES (PVT) LTD	0.0269	59,500
30	FAIRDEAL SECURITIES (PVT.) LTD.	0.0002	500
31	FAIRTRADE CAPITAL SECURITIES (PVT.) LTD.	0.0009	2,000
32	GENERAL INVEST. & SECURITIES (PVT) LTD.	0.0001	125
33	GUARDIAN SECURITIES (PRIVATE) LIMITED	0.0002	500

## Categories of Shareholders

As Per Requirements of Code of Corporate Governance

34	HSZ SECURITIES (PVT) LTD.	0.0002	500
35	HAJI ABDUL SATTAR SECURITIES (PVT) LTD.	0.0007	1,500
36	HK SECURITIES (PVT) LTD.	0.0023	5,000
37	HUM SECURITIES LIMITED	0.2339	517,362
38	INTERMARKET SECURITIES (PRIVATE) LIMITED	0.0019	4,219
39	ISMAIL ABDUL SHAKOOR SECURITIES (PRIVATE) LIMITED	0.0011	2,500
40	KAI SECURITIES (PVT) LIMITED	0.0582	128,675
41	KHAWAJA SECURITIES (PVT) LTD.	0.0001	250
42	KSR STOCK BROKERAGE (PVT) LTD.	0.0033	7,375
43	LIVE SECURITIES (PRIVATE) LIMITED	0.0151	33,500
44	MAZHAR HUSSAIN SECURITIES (PVT) LIMITED	0.0123	27,312
45	MSMANIAR FINANCIALS (PVT) LTD.	0.0011	2,500
46	NCC-SQUARING (PVT) LTD.	0.0045	10,000
47	N. H . SECURITIES (PVT) LTD	0.0136	30,000
48	NURICON UNION (PVT) LIMITED	0.2080	460,000
49	PLUS SECURITIES (PVT) LIMITED.	0.0075	16,500
50	PROGRESIVE SECURITIES (PVT) LTD.	0.2747	607,500
51	PRUDENTIAL SECURITIES LIMITED	0.0005	1,000
52	PRUDENTIAL SECURITIES LIMITED	0.0036	8,000
53	RAHAT SECURITIES LIMITED	0.0001	125
54	RAMADA SECURITIES & DERVIATIVES LTD.	0.0000	75
55	S.Z.SECURITIES (PVT) LIMITED	0.0016	3,625
56	S.Z.SECURITIES (PVT) LIMITED	0.0009	2,000
57	SAT SECURITIES ( PVT) LTD	0.0005	1,000
58	SITARA CHEMICAL INDUSTRIES LTD.	0.9042	2,000,000
59	SITARA INTERNATIONAL (PVT) LTD.	0.4521	1,000,000
60	STOCK MASTER SECURITIES (PRIVATE) LTD.	0.0050	11,000
61	STOCK MASTER SECURITIES (PRIVATE) LTD.	0.0032	7,000
62	STOCK STREET (PVT) LTD.	0.0005	1,000
63	SURAJ COTTON MILLS LTD.	0.1130	250,000
64	TAURUS SECURITIES LIMITED	0.0018	4,000
65	TIME SECURITIES (PVT) LTD.	0.0502	111,000
66	UNITED CAPITAL SECURITIES (PVT) LTD.	0.0120	26,500
67	UNITED EQUITIES (SMC-PVT) LTD.	0.0181	40,000
68	VALUE STOCK SECURITIES (PRIVATE )LIMITED	0.2105	465,500
69	VALUE STOCK SECURITIES (PRIVATE) LIMITED	0.0289	64,000
70	Y.S. STOCKS (PRIVATE) LIMITED	0.0023	5,000
71	Y.S. SECURITIES & SERVICES (PVT) LTD.	0.0099	22,000
72	Y.S. SECURITIES & SERVICES (PVT) LTD.	0.0241	53,375
73	ZAFAR SECURITIES (PVT) LTD.	0.0023	5,000
74	ZHV SECURITIES (PVT) LIMITED	0.0014	3,000
75	FAIRWAY SECURITIES PVT LIMITED (00585)	0.0009	2,000
76	RAMADA INVESTORS SERVICES LTD.	0.0001	200
		<u>3.7850</u>	<u>8,371,644</u>

## Categories of Shareholders

As Per Requirements of Code of Corporate Governance

### FOREIGN COMPANY

1	ISLAMIC INVESTMENT COMPANY OF THE GULF (BAHRAIN) E.C.	0.0291	64,300
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### SHARES HELD BY THE GENERAL PUBLIC

TOTAL:

33.0872	73,182,635
100.0000	221,181,093

### SHAREHOLDERS HOLDING 10% OR MORE OF TOTAL CAPITAL

S. No.	Name	% AGE	Holding
1	KNIGHTSBRIDGE CHEMICALS LIMITED	59.3929	131,365,894

During the financial year the trading in shares of the company by the Directors, CEO, CFO, Company Secretary

and their spouses and minor children is as follows: **Nil**

## Statement of Compliance with the Code of Corporate Governance

This statement is being presented to comply with the Code of Corporate Governance contained in Listing Regulations No. 36 of the Karachi Stock Exchange and Chapter XIII of the Listing Regulations of the Lahore Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

### **The Company has applied the principles contained in the Code in the following manner:**

1. The Company encourages representation of non-executive directors on its Board of Directors. During the year, the Board includes 5 non-executive directors.
2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
3. To the best of our knowledge all the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking Company, a DFI or an NBFIs or, being a member of a stock exchange, has been declared a defaulter by that stock exchange.
4. No casual vacancies occurred during the year.
5. The Company has prepared a "statement of ethics and business practices", which has been signed by all the directors and employees of the Company.
6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
9. The Board arranged one orientation course for its directors during the year to apprise them of their duties and responsibilities. The Board members are well aware of their duties and responsibilities.
10. The Board has approved the appointment of the CFO and internal auditor including their remuneration and terms and conditions of employment.
11. The directors' report has been prepared in compliance with the requirements of the Code and it fully describes the salient matters required to be disclosed.
12. The financial statements of the Company were duly endorsed by the CEO and the CFO before approval by the Board.

13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the Code.
15. The Board has formed an audit committee. It comprises 3 members, all of whom are non-executive directors including the chairman of the committee.
16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formulated and advised to the committee for compliance.
17. The Board has set-up an effective internal audit function.
18. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Association (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they observed IFAC guidelines in this regard.
20. We confirm that all other material principles contained in the Code have been complied with.

**Lahore**  
**24 September 2009**



**Zafar Mahmood**  
**Chief Executive**



## **REVIEW REPORT TO THE MEMBERS**

On Statement Of Compliance With Best Practices Of Code Of Corporate Governance

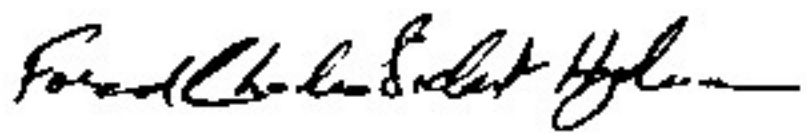
We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance applicable to the Company for the year ended 30 June 2009 prepared by the Board of Directors of Nimir Industrial Chemicals Limited to comply with the Listing Regulation No. 36 of the Karachi Stock Exchange and chapter XIII of the Lahore Stock Exchange, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended 30 June 2009.

**Lahore**  
**24 September 2009**

  
**Ford Rhodes Sidat Hyder & Co.**  
**Chartered Accountants**

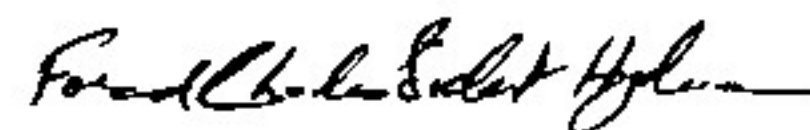
## Auditors' Report To The Members

We have audited the annexed balance sheet of Nimir Industrial Chemicals Limited (the Company) as at 30 June 2009 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion -
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the company's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at 30 June 2009 and of the loss, its cash flow and changes in equity for the year then ended; and
- (d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).



**Ford Rhodes Sidat Hyder & Co.**  
Chartered Accountants

Audit Engagement Partner: Mohammed Junaid

**Lahore**  
**24 September 2009**

## Balance Sheet

	Note	2009 (Rupees)	2008 (Rupees)
<b>EQUITY AND LIABILITIES</b>			
<b>Share Capital and Reserves</b>			
<b>Authorized capital:</b>			
290,000,000 (2008:290,000,000)			
Ordinary shares of Rs. 5/- each (2008: Rs. 5/- each)			
		<u>1,450,000,000</u>	<u>1,450,000,000</u>
Issued, subscribed and paid up capital	5	1,105,905,465	1,105,905,465
Accumulated losses		(991,561,322)	(844,843,204)
		<u>114,344,143</u>	<u>261,062,261</u>
<b>NON CURRENT LIABILITIES</b>			
Subordinated loans - parent company-unsecured	6	983,026,334	793,064,697
Long term loans	7	71,186,834	42,500,000
Liabilities against assets subject to finance lease	8	55,806,116	64,348,069
Long term deposits and suppliers credit	9	-	17,000,000
Deferred liabilities-staff retirement benefits	10	19,703,900	15,853,461
		<u>1,129,723,184</u>	<u>932,766,227</u>
<b>CURRENT LIABILITIES</b>			
Trade and other payables	11	123,982,672	418,495,259
Mark up accrued	12	14,549,815	4,629,170
Unclaimed dividend		722,198	758,001
Short term borrowings-secured	13	240,855,755	18,997,936
Current maturity of long term loans	7	26,668,700	32,500,000
Current maturity of liabilities against assets subject to finance lease	8	23,885,087	18,976,660
Provision for taxation		-	4,231,492
		<u>430,664,227</u>	<u>498,588,518</u>
<b>CONTINGENCIES AND COMMITMENTS</b>	14	<u>1,674,731,554</u>	<u>1,692,417,006</u>

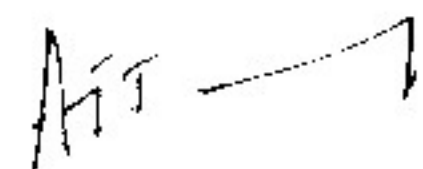
The annexed notes from 1 to 37 form an integral part of these financial statements.



**Chief Executive**

**As At 30 June 2009**

	<u>Note</u>	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
<b>ASSETS</b>			
<b>NON CURRENT ASSETS</b>			
Property, plant and equipment	15	1,163,577,076	1,175,066,800
Long term deposits	16	18,122,664	18,022,664
		<b>1,181,699,740</b>	<b>1,193,089,464</b>
<b>CURRENT ASSETS</b>			
Stores and spares	17	20,155,356	12,663,962
Stock in trade	18	180,234,763	210,676,801
Trade debts	19	208,223,395	147,170,796
Advances, deposits, prepayments and other receivables	20	81,696,280	79,168,537
Cash and bank balances	21	2,722,020	49,647,446
		<b>493,031,814</b>	<b>499,327,542</b>
		<b><u>1,674,731,554</u></b>	<b><u>1,692,417,006</u></b>



**Director**

**Profit And Loss Account**  
For The Year Ended 30 June 2009

	<u>Note</u>	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
Sales	22	1,383,578,736	1,118,405,456
Cost of sales	23	(1,282,680,781)	(967,109,808)
Gross profit		100,897,955	151,295,648
Distribution costs	24	(42,142,939)	(36,739,630)
Administrative expenses	25	(24,721,155)	(24,333,843)
Operating profit		34,033,861	90,222,175
Other expenses	26	(6,139,122)	(5,564,951)
Other income	27	5,545,983	16,979,794
Finance costs	28	(88,000,542)	(68,593,275)
Foreign exchange loss	29	(92,000,937)	(62,608,688)
Remission of parent company loan	6	-	57,416,523
(Loss) / Profit before taxation		(146,560,757)	27,851,578
Taxation	30	(157,361)	(4,231,492)
(Loss) / Profit after taxation		(146,718,118)	23,620,086
Earnings per share - basic and diluted	31	(0.66)	0.11

The annexed notes from 1 to 37 form an integral part of these financial statements.

  
Chief Executive

  
Director

**Cash Flow Statement**

For The Year Ended 30 June 2009

	<b>2009</b> <b>(Rupees)</b>	<b>2008</b> <b>(Rupees)</b>
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Net (loss)/Profit before taxation	(146,560,757)	27,851,578
Adjustment for:		
Depreciation	66,019,237	63,356,735
Finance cost	88,000,542	68,593,275
Foreign exchange loss	92,000,937	62,608,688
Remission of parent company loan	-	(57,416,523)
Provision for doubtful debts	6,092,577	4,099,078
Provision for gratuity	5,539,633	4,495,647
Loss/(Gain) on disposal of property, plant and equipment	46,545	(244,951)
	<b>257,699,471</b>	<b>145,491,949</b>
<b>OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES</b>	<b>111,138,714</b>	<b>173,343,527</b>
<b>(Increase)/decrease in current assets</b>		
Stores and spares	(7,491,394)	(6,867,552)
Stock in trade	30,442,038	(87,621,881)
Trade debts	(67,145,176)	(22,498,868)
Advances, deposits, prepayments and other receivables	13,489,290	(45,589,871)
	<b>(30,705,242)</b>	<b>(162,578,172)</b>
<b>(Decrease)/increase in current liabilities</b>		
Trade and other payables	(339,651,887)	108,046,587
	<b>(370,357,129)</b>	<b>(54,531,585)</b>
<b>CASH (USED IN)/GENERATED FROM OPERATIONS</b>	<b>(259,218,415)</b>	<b>118,811,942</b>
Gratuity paid	(1,589,194)	(617,783)
Finance cost paid	(78,079,897)	(69,611,619)
Tax paid	(20,405,886)	(7,326,332)
	<b>(100,174,977)</b>	<b>(77,555,734)</b>
<b>NET CASH (USED IN) / GENERATED FROM OPERATING ACTIVITIES</b>	<b>(359,393,392)</b>	<b>41,256,208</b>

	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
Balance brought forward	(359,393,392)	41,256,208
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(54,587,758)	(27,327,468)
Sale proceeds from disposal of property, plant and equipment	11,700	601,200
Long term deposits	(100,000)	264,550
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(54,676,058)</b>	<b>(26,461,718)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Loans received from parent company	143,100,000	121,071,673
Loans repaid to parent company	-	(133,716,000)
Dividend paid	(35,803)	(22,453,799)
Long term loan received (paid)-net	22,855,534	(69,500,000)
Long term deposits paid	(17,000,000)	-
Lease assets acquired during the year	16,155,402	4,572,039
Repayment of liabilities against assets subject to finance lease	(19,788,928)	(18,729,005)
Short term finances	221,857,819	18,440,153
<b>NET CASH GENERATED/(USED IN) FROM FINANCING ACTIVITIES</b>	<b>367,144,024</b>	<b>(100,314,939)</b>
<b>NET (DECREASE)/IN CASH AND CASH EQUIVALENTS</b>	<b>(46,925,426)</b>	<b>(85,520,449)</b>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>	<b>49,647,446</b>	<b>135,167,895</b>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>	<b>2,722,020</b>	<b>49,647,446</b>

A Cash and cash equivalents include cash and bank balances as stated in Note 21.

The annexed notes from 1 to 37 form an integral part of these financial statements.

  
Chief Executive

  
Director

**Statement Of Changes In Equity**

For The Year Ended 30 June 2009

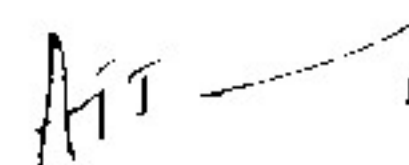
	<b>Issued, Subscribed and Paid up Share Capital</b>	<b>Accumulated Loss</b>	<b>Total</b>
	<b>(Rupees)</b>	<b>(Rupees)</b>	<b>(Rupees)</b>
Balance as on 30 June 2007	1,105,905,465	(846,009,491)	259,895,974
Profit for the year	-	23,620,086	23,620,086
Dividend paid @ 0.25 per share*	-	(22,453,799)	(22,453,799)
Balance as on 30 June 2008	1,105,905,465	(844,843,204)	261,062,261
Loss for the year	-	(146,718,118)	(146,718,118)
Balance as on 30 June 2009	<b>1,105,905,465</b>	<b>(991,561,322)</b>	<b>114,344,143</b>

The annexed notes from 1 to 37 form an integral part of these financial statements.

\* M/s Knightsbridge Chemicals Limited (the parent company) had voluntarily surrendered its portion of this dividend to facilitate the Company, hence, the dividend represents the portion relating to the minority shareholders.



Chief Executive



Director



**1. THE COMPANY AND ITS OPERATIONS**

Nimir Industrial Chemicals Limited (the Company) was incorporated in Pakistan on 6 February 1994 as a public limited company under the Companies Ordinance, 1984. The shares of the Company are quoted on Karachi and Lahore Stock Exchanges. The Company started its commercial operations on 01 January 2000. The registered office of the Company is situated at 51-N, Gulberg II, Lahore, Pakistan. The Company is engaged in manufacturing of Oleo Chemicals (Fatty Acids & Soap Noodle) and Chlor Alkali Products (Caustic Soda and related products).

The parent Company, Knightsbridge Chemicals Limited Bermuda, holds 131,365,894 (2008: 131,365,894) ordinary shares of Rs. 5/- each (2008: Rs.5/- each), representing 59.4% (2008: 59.4%) of the issued capital of the Company as at 30 June 2009.

**2. STATEMENT OF COMPLIANCE**

2.1. These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

**2.2. Standards, Interpretations and amendments to published approved accounting standards that are not yet effective:**

The following revised standards and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretations:

Standard or Interpretation		Effective Date (Accounting periods beginning on or after)	
IFRS 1	First-time Adoption of IFRS (Revised)	01 July	2009
IFRS 2	Share Based Payments (Amended)	01 January	2009
IFRS 3	Business Combinations (Revised)	01 July	2009
IFRS 4	Insurance Contracts (Amended)	01 January	2009
IFRS 5	Non-current Assets Held for Sale and Discontinued Operations (Amended)	01 January	2009
IFRS 7	Financial Instruments: Disclosures (Amended)	01 January	2009
IFRS 8	Operating Segments	01 January	2009
IAS 1	Presentation of Financial Statements (Revised)	01 January	2009
IAS 7	Statements of Cash Flows (Amended)	01 January	2009
IAS 12	Income Taxes (Amended)	01 January	2009
IAS 16	Property, Plant and Equipment (Amended)	01 January	2009
IAS 18	Revenue (Amended)	01 January	2009
AS 19	Employee Benefits (Amended)	01 January	2009
IAS 20	Accounting for Government Grants and Disclosure of Government Assistance (Amended)	01 January	2009

Standard or Interpretation		Effective Date (Accounting periods beginning on or after)	
IAS 21	The effects of changes in foreign exchange rates (Amended)	01 January	2009
IAS 23	Borrowing Costs (Revised)	01 January	2009
IAS 27	Consolidated and Separate Financial Statements (Amended)	01 July	2009
IAS 28	Investments in Associate (Amended)	01 January	2009
IAS 31	Interests in Joint Ventures (Amended)	01 January	2009
IAS 32	Financial Instruments (Amended)	01 January	2009
IAS 33	Earning Per Share (Amended)	01 January	2009
IAS 34	Interim Financial Reporting (Amended)	01 January	2009
IAS 36	Impairment of Assets (Amended)	01 January	2009
IAS 38	Intangibles Assets (Amended)	01 January	2009
IAS 39	Financial Instruments: Recognition and Measurement (Amended)	01 January	2009
IAS 40	Investment Property (Amended)	01 January	2009
IAS 41	Agriculture (Amended)	01 January	2009
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their interaction (Amended)	01 January	2009
IFRIC 17	Distributions of Non-Cash Assets to Owners	01 July	2009
IFRIC 18	Transfers of Assets from Customers	01 July	2009

The Company expects that the adoption of the above standards and interpretations will have no material impact on the company's financial statement in the period of initial application other than to the extent of certain changes and / or enhancements in the presentation and disclosures of the financial statements.

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on the historical experience, including expectations of future events that are believed to be reasonable under the circumstances. These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. The areas involving a higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows:

#### 3.1. Defined benefit plans

The cost of defined benefit plan is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, expected rates of return on assets, future salary increases and mortality rates. Due to the long term nature of this plan, such estimates are subject to significant uncertainty. The net liability as at 30 June 2009 is Rs.19,703,900 (2008:Rs.15,853,461). Further details are given in Note 10.

#### 3.2. Provision for doubtful receivables

A provision for impairment of trade and other receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. These estimates

and underlying assumptions are reviewed on an ongoing basis.

**3.3. Useful life and residual values of property, plant and equipment**

Estimates with respect to residual values and depreciable lives and pattern of flow of economic benefits are based on the analysis of the management of the Company. Further, the Company reviews the value of the assets for possible impairments on an annual basis. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment, with a corresponding effect on the depreciation charge and impairment.

Other areas where estimates and judgments involved are disclosed in respective notes to the financial statements.

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**4.1. Basis of presentation and measurement**

These financial statements have been prepared under the historical cost convention, except for staff retirement and termination benefit plan which is stated at present value.

**4.2. Property, plant and equipment**

**Owned assets**

Property, plant and equipment are stated at cost less accumulated depreciation.

Depreciation is calculated using the straight line method at rates disclosed in note 15, which are considered appropriate to write off the cost of the assets over their useful lives.

Depreciation on additions is charged from the month in which an asset is acquired or capitalized while no depreciation is charged for the month in which the asset is disposed off.

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment is recognized in the income currently. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted for the future periods to allocate the asset's revised carrying amount over its estimated useful life.

Subsequent costs are included in the asset's carrying amount or recognized as separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred.

The gain or loss on disposal or retirement of an asset represents the difference between the sale proceeds and the carrying amount of the asset and is recognized as an income or expense in the period it relates.

**Capital work in progress**

These are stated at cost including capitalization of borrowing costs. It consists of expenditures incurred and advances made in respect of fixed assets in the course of their construction and installation.

**Leased asset**

Leases where the Company has substantially all the risks and rewards of ownership are classified as finance leases. At inception, finance leases are capitalized at the lower of present value of minimum lease payments under the lease agreements and the fair value of the assets.

The related rental obligations, net of finance cost, are included in liabilities against assets subject to finance lease as referred to in note 8. The liabilities are classified as current and non-current depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance cost so as to achieve a constant rate on the balance outstanding. The interest element of the rental is charged to profit over the lease term. The financial charges are calculated at the interest rates implicit in the lease and are charged to the profit and loss account.

Assets held under finance lease are stated at cost less accumulated depreciation at the rates and basis applicable to Company owned assets.

**4.3. Stock in trade**

Stocks, stores and spares are valued at lower of cost or net realizable value except those in transit, which are valued at invoice value including other charges, if any, incurred thereon. Basis of determining cost is as follows:

Raw and packing material	-	Monthly Weighted Average
Material in transit	-	Cost
Work in process	-	Cost
Finished goods	-	Monthly Weighted Average
Stores, spares and loose tools	-	Monthly Moving Average

Items considered obsolete are carried at nil value.

Net realizable value is determined on the basis of estimated selling price of the product in the ordinary course of business less costs of completion and costs necessary to be incurred for its sale.

**4.4. Trade debts**

Trade debts are carried at invoice amount on transaction date less any estimate for doubtful receivable. Known bad debts are written off as and when identified.

**4.5. Cash and cash equivalents**

Cash and cash equivalents are carried in the balance sheet at cost.

For the purpose of cash flow statement, cash and cash equivalents comprise of cheques in hand, cash and bank balances.

**4.6. Financial instruments**

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instruments. The Company derecognizes a financial asset or a portion of financial asset when, and only when, the enterprise loses control of the contractual rights that comprise the financial asset or portion of financial asset. While a financial liability or part of financial liability is derecognized from the balance sheet when, and only when, it is extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expires.

Financial assets are investments, deposits, trade debts, advances, other receivables, cash and bank balances. These are stated at their nominal values as reduced by the appropriate allowances for estimating irrecoverable amount.

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities are short term running finance utilized under mark-up arrangements, creditors, accrued and other liabilities. Mark-up bearing finances are recorded at the gross proceeds received. Other liabilities are stated at their nominal value.

#### **4.7. Offsetting of financial assets and financial liabilities**

A financial asset and financial liability is offset and the net amount is reported in the balance sheet if the Company has a legal enforceable right to set off the recognized amounts and intends either to settle on net basis or to realize the assets and settle the liabilities simultaneously.

#### **4.8. Taxation**

##### **Current**

Provision for the current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

##### **Deferred**

Deferred tax is provided in full using the balance sheet liability method on all temporary differences arising at the balance sheet date, between the tax bases of the assets and liabilities and their carrying values. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized.

The carrying amounts of all deferred tax assets are reviewed at each balance sheet date and reduced to the extent, if it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax assets to be utilized.

The tax rates enacted at the balance sheet date are used to determine deferred tax.

#### **4.9. Revenue recognition**

##### **Sale of goods - Local**

Revenue is recognized when the significant risks and rewards of ownership of the goods have been transferred to the buyer.

##### **Sale of goods - Export**

Revenue from export of goods is recognized at the time of issuance of bill of lading.

#### **4.10. Retirement and termination benefits**

The Company operates an unfunded gratuity scheme benefits for all its employees. Under this scheme, gratuity is paid to the retiring employees on the basis of their last drawn gross salary for each completed year of service

Projected unit credit method based on the following significant assumptions is used for valuation of the scheme:

	<b>2009</b>	<b>2008</b>
<b>Discount rate</b>	12 %	12%
Expected rates of salary increase in future years	11%	11%
Average expected remaining working lifetime of employees (years)	10	10

The amount recognized in the balance sheet represents the present value of defined benefit obligations as adjusted for unrecognized actuarial gains and losses. Cumulative net unrecognized actuarial gains and losses at the end of previous year which exceed 10% of the present value of defined benefit obligation are amortized over the expected average remaining working lives of employees.

**4.11. Foreign currency translation**

Foreign currency transactions are converted into rupees at the rates prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into rupees at the rates of exchange prevailing at the date of balance sheet.

Profits or losses arising on translation are recognized in the profit and loss account.

**4.12. Borrowing costs**

Borrowing costs incurred on finances utilized for acquisition of fixed assets are capitalized up to commencement of commercial production of the respective assets. All other borrowing costs are charged to profit and loss account as and when incurred.

**4.13. Pricing for related party transactions**

All transactions with related parties and associated undertakings are entered into arm's length determined in accordance with comparable uncontrolled price method except for subordinated loans from parent company which are interest free.

Parties are said to be related if they are able to influence the operating and financial decisions of the Company and vice versa.

**4.14. Provisions**

A provision is recognized in the balance sheet when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

**4.15. Trade and other payables**

Creditors relating to trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

**5. ISSUED, SUBSCRIBED AND PAID UP CAPITAL**

<u>2009</u>	<u>2008</u>		<u>2009</u>	<u>2008</u>
No. of shares			(Rupees)	(Rupees)
37,750,000	37,750,000	*Ordinary shares of Rs 5/- (2008: Rs. 5/- each) each fully paid in cash	188,750,000	188,750,000
78,937,999	78,937,999	*Ordinary shares of Rs 5/- each issued (originally of Rs.10 at a discount of Rs.6 per share) - paid in cash	394,689,995	394,689,995
24,867,900	24,867,900	*Ordinary shares of Rs 5/- each (2008: Rs. 5/- each) issued (originally o Rs.10/- at a discount of Rs. 6 per share) to the leasing companies and a bank to convert part of their finances into fully paid up shares.	124,339,500	124,339,500
<u>79,625,194</u>	<u>79,625,194</u>	Right issue of shares of Rs.5/- each offered at par	<u>398,125,970</u>	<u>398,125,970</u>
<u>221,181,093</u>	<u>221,181,093</u>		<u>1,105,905,465</u>	<u>1,105,905,465</u>

\*The nominal value of Rs. 10 per share was reduced to Rs. 5 per share in accordance with the order of the Honorable Lahore High Court in April 2004.

5.1. The parent company Knightsbridge Chemicals Limited (Bermuda) holds 131,365,894 (2008: 131,365,894) ordinary shares of Rs. 5/- each (2008:Rs.5/-each), representing 59.4% (2008: 59.4%) of the issued capital of the company.

	Note	<u>2009</u>	<u>2009</u>	<u>2008</u>	<u>2008</u>
		US \$	(Rupees)	US \$	(Rupees)
<b>6. SUBORDINATED LOANS - PARENT COMPANY - Unsecured</b>					
Balance as at 01 July		12,715,730	793,064,697	13,965,662	844,159,500
Add: Additions during the year		1,800,000	143,100,000	1,899,965	121,071,673
		<u>14,515,730</u>	<u>936,164,697</u>	15,865,627	965,231,173
Less: Repayments during the year		-	-	2,200,000	133,716,000
Remission of parent company loan		-	-	949,897	57,416,523
		-	-	3,149,897	191,132,523
Exchange loss		-	46,861,637	-	18,966,047
Current maturity		-	-	-	-
Closing balance		<u>14,515,730</u>	<u>983,026,334</u>	<u>12,715,730</u>	<u>793,064,697</u>

6.1. Out of total subordinated loan of US \$ 14.5 million (2008: US\$ 12.7 million) Knightsbridge Chemicals Limited (KCL) has capped US \$ 9.38 million (2008: US\$ 9.38 million) at the exchange rate of Rs. 60.30/1US\$.

6.2. Loans amounting to US \$ 2.5 million (2008: nil) carry markup at six months LIBOR plus 1.5 percent, however, KCL has waived the interest due upto 30 June 2009.

6.3. The above loans were obtained for working capital, caustic soda plant, soap noodles plant and gas genset. These loans are repayable in US \$ after one year and are convertible into equity, debentures and TFCs with the mutual consent of parties thereto.

	<u>Note</u>	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
<b>7. LONG TERM LOANS</b>			
Banks and financial institutions- Secured	7.1	97,855,534	75,000,000
Less: Current maturity shown under current liabilities		<u>(26,668,700)</u>	<u>(32,500,000)</u>
		<u><b>71,186,834</b></u>	<u><b>42,500,000</b></u>
<b>7.1 BANKS AND FINANCIAL INSTITUTIONS - Secured</b>			
<b>Banks</b>			
The Bank of Punjab - Term Finance	7.1.1	97,855,534	65,000,000
Trust Investment Bank Limited		-	10,000,000
		<u>97,855,534</u>	<u>75,000,000</u>
Less: Current maturity		<u>(26,668,700)</u>	<u>(32,500,000)</u>
		<u><b>71,186,834</b></u>	<u><b>42,500,000</b></u>

**7.1.1** The facility is repayable in three years in thirty six equal monthly installments starting from 30 September 2008, however, during the year the Company after obtaining loan from parent company, has repaid six installments in advance. It carries mark-up at the rate of three months KIBOR plus 250 bps per annum with no floor and no cap(2008: six months KIBOR plus 400 bps with no floor and no cap).The facility is secured against first charge on the present and future fixed assets of the Company.

## **8. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE**

The interest rates used as the discounting factor (i.e. implicit in the lease) ranges from 3 months KIBOR plus 2.5 % to 4% and 6 months KIBOR plus 3% to 4% (2008: 3 months KIBOR plus 4% and 6 months KIBOR plus 4%) per annum. The amount of future payments and the period during which they will become due are:

	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
Year ending 30 June 2009	-	27,214,938
2010	32,046,956	26,048,133
2011	30,373,784	25,204,959
2012	24,474,511	20,022,993
2013	5,243,829	1,315,886
2014	2,535,896	-
	<u>94,674,976</u>	<u>99,806,909</u>
Less: Future finance charges	<u>14,983,773</u>	<u>16,482,180</u>
	<u>79,691,203</u>	<u>83,324,729</u>
Less: Current maturity shown under current liabilities	<u>23,885,087</u>	<u>18,976,660</u>
	<u><b>55,806,116</b></u>	<u><b>64,348,069</b></u>

The lease agreements have the option for purchase of assets at the end of the lease period. There are no financial restrictions in the lease agreements.



8.1 Minimum lease payments and their present value are regrouped below :

	2009		2008	
	MLP (Rupees)	PV of MLP (Rupees)	MLP (Rupees)	PV of MLP (Rupees)
Due not later than 1 year	32,046,956	23,885,087	27,214,938	18,976,660
Due later than 1 year but not later than 5 years	62,628,020	55,806,116	72,591,971	64,348,069
	<u>94,674,976</u>	<u>79,691,203</u>	<u>99,806,909</u>	<u>83,324,729</u>

9. LONG TERM DEPOSITS AND SUPPLIERS CREDIT

	2009 (Rupees)	2008 (Rupees)
Security deposit from distributor	-	5,000,000
Suppliers credit	-	12,000,000
	<u>-</u>	<u>17,000,000</u>

10. DEFERRED LIABILITY - STAFF RETIREMENT BENEFITS

	Note	2009 (Rupees)	2008 (Rupees)
Staff retirement benefits - gratuity	10.1	<u>19,703,900</u>	<u>15,853,461</u>

10.1 The amounts recognised in the balance sheet are as follows:

Present value of defined benefits obligation	20,105,951	17,929,155
Benefits due but not paid	836,529	447,269
Unrecognized actuarial losses	(1,238,580)	(2,522,963)
	<u>19,703,900</u>	<u>15,853,461</u>

The amounts recognised in the profit and loss account against defined benefit scheme are as follows:

Current service cost	3,315,129	2,983,780
Interest cost	2,151,499	1,405,142
Actuarial loss	73,005	106,725
Expense recognised in the profit & loss account	<u>5,539,633</u>	<u>4,495,647</u>

The charge for the year has been allocated as follows:

Cost of sales	3,474,000	2,726,898
Distribution cost	453,862	378,726
Administrative expenses	1,611,771	1,390,023
	<u>5,539,633</u>	<u>4,495,647</u>

Movements in the net liability recognised in the balance sheet are as follows:

	<b>2009</b>	<b>2008</b>
	<b>(Rupees)</b>	<b>(Rupees)</b>
Opening balance	15,853,461	11,975,597
Charge for the year	5,539,633	4,495,647
Payments during the year	(1,689,194)	(617,783)
Closing balance	<u>19,703,900</u>	<u>15,853,461</u>

Movements in the present value of defined benefit obligation:

Present value of defined benefits obligation as at July 01	17,929,155	14,051,419
Service cost	3,315,129	2,983,780
Interest cost	2,151,499	1,405,142
Benefits due but not paid	(443,860)	(50,700)
Benefits paid	(1,689,194)	(617,783)
Actuarial (Gain) / loss	(1,156,778)	157,297
Present value of defined benefits obligation as at June 30	<u>20,105,951</u>	<u>17,929,155</u>

## 10.2

	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>	<b>2005</b>
Present value of defined benefit obligations at the end of the year	<u>20,105,951</u>	<u>17,929,155</u>	<u>14,051,419</u>	<u>11,102,314</u>	<u>10,598,420</u>
Experience adjustment arising on plan liabilities (gain) / losses	<u>(1,156,778)</u>	<u>157,297</u>	<u>266,823</u>	<u>496,744</u>	<u>1,296,000</u>

## 11. TRADE AND OTHER PAYABLES

	<b>Note</b>	<b>2009</b>	<b>2008</b>
		<b>(Rupees)</b>	<b>(Rupees)</b>
Creditors		60,828,971	369,823,706
Retention money		3,695,293	195,293
Accrued expenses		37,726,677	8,210,810
Due to related parties	11.1	4,716,579	503,246
Security from distributor & transporter	11.2	1,263,250	1,273,250
Advances from customers		13,931,306	36,429,486
Workers profit participation fund	11.3	1,605,131	1,465,873
Tax and other payables		70,238	333,810
Other liabilities		145,227	259,785
		<u>123,982,672</u>	<u>418,495,259</u>

11.1 This represents the amounts being payable to the following related parties for the services received:

	<b>2009</b>	<b>2008</b>
	<b>(Rupees)</b>	<b>(Rupees)</b>
Knightsbridge Chemicals Limited	2,349,822	-
Nimir Chemicals Pakistan Limited	2,018,887	-
Nimir Speciality Chemicals Sharjah	347,870	431,905
ICC Egypt	-	71,341
	<b>4,716,579</b>	<b>503,246</b>

11.2. The distributor and transporter have given the company right to utilize these deposits in normal course of business.

	<b>2009</b>	<b>2008</b>
	<b>(Rupees)</b>	<b>(Rupees)</b>
11.3. Balance as at the beginning of the year	1,465,873	-
Add: Interest on funds utilized in company's business	139,258	-
Provision for the year	-	1,465,873
	139,258	1,465,873
Less: Payment to WPPF fund	-	-
	<b>1,605,131</b>	<b>1,465,873</b>

**12. MARK UP ACCRUED**

Mark up accrued on long term and short term loans	<b>14,549,815</b>	<b>4,629,170</b>
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**13. SHORT TERM BORROWINGS - SECURED**

The aggregate facility of short term finances from commercial banks available at year end is Rs. 290 million (2008: Rs. 230 million). The rate of mark-up is 3 months KIBOR + 250 bps per annum with 11 % floor and no cap (2008: 3 months KIBOR + 250 bps per annum with 11 % floor and no cap ) recovered quarterly for utilized facility. For unutilized facility the rate of mark-up ranges from 1 month KIBOR + 200 bps to average 6 months KIBOR + 150 bps p.a. with no floor (2008: 1 month KIBOR + 200 bps to average 6 months KIBOR + 150 bps p.a. with no floor ). The facilities are secured against 1st charge on the present and future current assets of the company.

The unutilized facility for opening letters of credit and for guarantees as at 30 June 2009 amounts to Rs.264 million (2008: Rs. 960 million) and Rs. NIL (2008: Rs. 51 million), respectively.

**14. CONTINGENCIES AND COMMITMENTS**

**14.1 CONTINGENCIES**

Nil

**14.2 COMMITMENTS**

Commitments in respect of letters of credit established for the import of raw materials amounted to Rs. 25 million (2008: Rs. 73.47 million).

Commitment in respect of letter of gurantee given to SNGPL amounting to Rs. 51 million (2008: Rs. 51 million)

	<b>Note</b>	<b>2009</b>	<b>2008</b>
		<b>(Rupees)</b>	<b>(Rupees)</b>
<b>15. PROPERTY, PLANT AND EQUIPMENT</b>			
Operating fixed assets	15.1	1,074,138,073	1,093,751,181
Capital work in progress	15.6	89,439,003	81,315,619
		<b>1,163,577,076</b>	<b>1,175,066,800</b>

## 15.1 Operating fixed assets

PARTICULARS	C O S T		Rate %	D E P R E C I A T I O N		Book value As at 30 June, 2009 (Rupees)
	As At July 01, 2008	Additions (Disposals) (Rupees)		Transfer to owned asset	As At 30 June, 2009	
<b>OWNED</b>						
Free hold land	10,661,483	-	-	10,661,483	-	10,661,483
Building or free hold : and	89,840,906	4,173,105	5	21,538,463	4,274,031	68,201,517
Plant & machinery	1,253,267,680	23,386,470	4-5	349,014,476	49,178,422	881,506,252
Furniture & fittings	2,367,812	6,500	10	2,305,642	42,194	26,476
Office equipment	13,804,811	522,940	10-20	4,829,551	1,455,922	7,984,033
		(506,205)			(447,960)	
Vehicles	4,321,996	2,219,956	20	1,428,745	976,702	4,136,505
	1,374,264,688	30,308,971		379,116,877	55,927,271	972,516,286
	(506,205)			(447,960)	555,000	
<b>LEASED</b>						
Plant & machinery	110,500,000	16,147,500	4-5	16,824,583	9,024,125	97,753,792
Vehicles	6,595,152	7,902	20	1,667,200	1,067,839	3,868,015
	117,095,152	16,155,402		18,491,783	10,091,964	101,621,807
	1,491,359,840	46,464,373		397,608,660	66,019,235	1,074,138,073
	(506,205)			(447,960)	-	
<b>2009</b>						
	1,491,359,840	46,464,373		397,608,660	66,019,235	1,074,138,073
	(506,205)			(447,960)	-	
	1,491,359,840	46,464,373		397,608,660	66,019,235	1,074,138,073
	(506,205)			(447,960)	-	
<b>2008</b>						
	1,431,983,360	60,530,523		335,049,717	63,356,737	1,093,751,180
	(1,154,043)			(576,771)	-	
	1,431,983,360	60,530,523		335,049,717	63,356,737	1,093,751,180
	(1,154,043)			(576,771)	-	

**15.2 Disposal of operating fixed assets:**

Particulars	Cost	Accumulated Depreciation	Book Value	Sale Proceeds	Loss	Mode of Disposal	Particulars of Purchasers
		(R u p e e s)					
Office Equipment (Mobile Phones)	506,205	(447,960)	58,245	11,700	(46,545)	Negotiation	Various mobile shops
<b>Total</b>	<b>506,205</b>	<b>(447,960)</b>	<b>58,245</b>	<b>11,700</b>	<b>(46,545)</b>		

**15.3** No asset were sold to the Chief Executive, Directors, Executives or Shareholders holding more than 10% of total paid-up capital.

**15.4** Plant and machinery of the Company include storage tanks amounting to Rs. 1,673,004 (2008: Rs. 1,855,271) held by customers the Company in normal course of the business.

**15.5** Depreciation for the year has been allocated as under:

	Note	2009 (Rupees)	2008 (Rupees)
Cost of sales	23	64,535,733	62,522,447
Distribution costs	24	656,088	581,973
Administrative expenses	25	827,416	252,316
		<b>66,019,237</b>	<b>63,356,736</b>

**15.6** Capital work in progress

	Civil Works	Plant & Machinery	2009 (Rupees)	2008 (Rupees)
	(R u p e e s)			
Opening balance	-	81,315,619	81,315,619	114,518,673
Additions during the year	4,173,105	44,446,561	48,619,666	13,444,847
	4,173,105	125,762,180	129,935,285	127,963,520
Transferred to fixed assets	(4,173,105)	(36,323,177)	(40,496,282)	(46,647,901)
	-	89,439,003	89,439,003	81,315,619

	Note	2009 (Rupees)	2008 (Rupees)
<b>16. LONG TERM DEPOSITS</b>			
Security deposits			
- Leasing companies and banks		17,695,450	18,235,450
- Others		427,214	327,214
		<u>18,122,664</u>	<u>18,562,664</u>
Less:			
- Current maturity shown under advances, deposits and prepayments	20	-	540,000
		<u>18,122,664</u>	<u>18,022,664</u>
<b>17. STORES AND SPARES</b>			
Stores		9,920,777	3,306,251
Spares and loose tools		10,234,579	9,357,711
		<u>20,155,356</u>	<u>12,663,962</u>
<b>18. STOCK IN TRADE</b>			
Raw and packing material	18.1	35,982,239	38,147,753
Material in transit		137,164,622	113,390,684
		173,146,861	151,538,437
Finished goods		7,087,902	59,138,364
		<u>180,234,763</u>	<u>210,676,801</u>

**18.1** This includes steel drums amounting to Rs. 2,587,512 (2008: Rs. 2,684,338) held by customers of the Company in normal course of the business.

	Note	2009 (Rupees)	2008 (Rupees)
<b>19. TRADE DEBTS</b>			
Unsecured			
Considered good-			
Due from related parties	19.1		
Nimir Resins Limited		25,392	6,819,133
Nimir Chemicals Pakistan Limited		43,586	47,825
Nimir Speciality Chemicals Sharjah		2,274,000	2,416,680
		2,342,978	9,283,638
Others		205,880,417	137,887,158
		<u>208,223,395</u>	<u>147,170,796</u>
Considered doubtful - Others		17,297,704	13,575,383
Provision for doubtful debtors		(17,297,704)	(13,575,383)
		<u>208,223,395</u>	<u>147,170,796</u>

19.1 Maximum aggregate debit balance of related parties at the end of any month during the year were as follows:

	<u>2009</u>	<u>2008</u>
	(Rupees)	(Rupees)
Nimir Resins Limited	3,708,316	6,819,133
Nimir Chemicals Pakistan Limited	73,153	2,209,586
Nimir Speciality Chemicals Sharjah	2,991,240	3,572,100

19.2 As at 30 June 2009, trade receivables at initial value of Rs. 17.3 million(2008: Rs. 13.5 million) were impaired and fully provided for. The movement in the amount provided for is as follows:

	<u>Provision for doubtful debts</u>	
	<u>2009</u>	<u>2008</u>
	(Rupees)	(Rupees)
As at 1 July	13,575,383	18,062,081
Charge for the year	6,011,337	4,099,078
Utilised	(2,289,016)	(8,585,776)
As at 30 June	<u>17,297,704</u>	<u>13,575,383</u>

**20. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES**

Advances - considered good - unsecured

- Suppliers		11,542,592	7,591,170
- Employees	20.1	1,929,908	1,018,430
Current maturity of security deposits		-	540,000
Advance income tax		26,326,127	10,309,094
Sales tax		21,144,083	18,946,786
Prepayments		3,045,868	6,466,692
Due from related parties	20.2	3,862,934	3,092,555
Margin against bank guarantee		6,916,000	5,100,000
L/C margin deposit		-	22,355,310
Federal excise duty refundable		3,748,500	3,748,500
Container Security		3,180,268	-
		<u>81,696,280</u>	<u>79,168,537</u>

20.1 No amount is due from directors, chief executive and executives of the company.

20.2 Due from related parties - considered good

Nimir Resins Limited	2,124,245	2,935,681
Nimir Chemicals Pakistan Limited	1,738,689	71,696
Knightsbridge Chemicals Limited	-	85,178
	<u>3,862,934</u>	<u>3,092,555</u>

This represents the amount receivable for the common services rendered from time to time, hence it is not a loan or an advance. The maximum amount due from related party at the end of any month during the year ended 30 June 2009 was Rs. 4,452,904 (2008: Rs. 3,507,807).

	<u>Note</u>	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
<b>21. CASH AND BANK BALANCES</b>			
Cash at Bank:			
Current Accounts		<u>2,722,020</u>	<u>49,647,446</u>
<b>22. SALES</b>			
Gross Sales			
Local Sales		1,380,627,755	1,106,165,710
Export Sales		<u>5,265,240</u>	<u>15,382,830</u>
		1,385,892,995	1,121,548,540
Less: Discount		<u>2,314,259</u>	<u>3,143,084</u>
Net Sales	22.1	<u>1,383,578,736</u>	<u>1,118,405,456</u>

**22.1** Sales are exclusive of sales tax of Rs. 220.659 million (2008: Rs. 164.532 million) and inclusive of sales relating to trading activity amounting to Rs. NIL (2008: 31.472 million).

	<u>Note</u>	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
<b>23. COST OF SALES</b>			
Raw and packing material consumed	23.1	1,009,944,721	835,094,725
Salaries, wages and benefits	23.2	46,716,137	42,519,744
Depreciation	15.5	64,535,733	62,522,447
Fuel and power		74,504,901	44,195,643
Stores and spares consumed		14,336,494	10,662,680
Repairs and maintenance		5,211,504	6,602,757
Traveling, conveyance and entertainment		8,964,334	8,422,630
Communications		226,225	282,496
Insurance		3,217,953	3,086,231
Printing and stationery		252,671	233,776
Other expenses		<u>2,719,646</u>	<u>2,754,302</u>
		1,230,630,319	1,016,377,431
Add: Opening stock-finished goods		59,138,364	9,870,741
Less: Closing stock-finished goods		<u>(7,087,902)</u>	<u>(59,138,364)</u>
		<u>1,282,680,781</u>	<u>967,109,808</u>

**23.1** Raw and packing material consumed

Opening Balance	151,538,437	113,184,178
Purchases	<u>1,031,553,145</u>	<u>873,448,984</u>
	1,183,091,582	986,633,162
Less: Closing Balance	<u>(173,146,861)</u>	<u>(151,538,437)</u>
Raw and packing material consumed	<u>1,009,944,721</u>	<u>835,094,725</u>

**23.2** This includes Rs. 3,474,000 (2008: Rs. 2,726,898) in respect of employee benefits - gratuity scheme.



	<u>Note</u>	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
<b>24. DISTRIBUTION COSTS</b>			
Salaries, wages and benefits	24.1	5,972,860	5,418,691
Repairs and maintenance		37,770	20,288
Traveling, conveyance and entertainment		1,472,804	1,701,273
Communications		240,615	266,034
Insurance		894,466	789,808
Freight expenses		3,998,712	7,588,171
Distribution commission		17,614,634	10,509,253
Packing, carriage and forwarding		10,615,305	9,272,065
Printing and stationery		50,978	74,712
Advertising and sale promotion		43,350	66,534
Depreciation	15.5	656,088	581,973
Sales tax penalty		19,202	59,579
Other expenses		526,155	391,249
		<u>42,142,939</u>	<u>36,739,630</u>

**24.1** This includes Rs. 453,862 (2008: Rs. 378,726) in respect of employee benefits - gratuity scheme.

	<u>Note</u>	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
<b>25. ADMINISTRATIVE EXPENSES</b>			
Salaries, wages and benefits	25.1	8,704,240	7,842,959
Fuel and power		863,902	746,287
Repairs and maintenance		179,445	99,387
Traveling, conveyance and entertainment		1,766,487	2,183,328
Communications		737,848	979,490
Insurance		127,905	72,115
Rent, rates and taxes		1,542,100	1,260,342
Printing and stationery		363,652	418,077
Advertising and sale promotion		79,560	246,324
Legal, professional and consultancy charge		1,107,050	1,132,740
Auditors' remuneration	25.2	658,880	556,080
Depreciation	15.5	827,416	252,316
Other Expenses		2,271,646	1,495,438
		<u>19,230,131</u>	<u>17,284,883</u>
Add: Services from related parties	25.3	5,491,024	7,048,960
		<u>24,721,155</u>	<u>24,333,843</u>

**25.1.** This includes Rs. 1,611,771 (2008: Rs.1,390,023) in respect of employee benefits - gratuity scheme.

	<b>2009</b>	<b>2008</b>
	<b>(Rupees)</b>	<b>(Rupees)</b>
<b>25.2</b> Auditors' remuneration		
Audit fee	350,000	250,000
Certification and review	250,000	250,000
Out of pocket expenses	58,880	56,080
	<u>658,880</u>	<u>556,080</u>
<b>25.3</b> This represents the staff costs and other services shared during the year.		
<b>26. OTHER EXPENSES</b>		
Workers profit participation fund	-	1,465,873
Bad debts written off	81,240	518,022
Provision for doubtful debts	6,011,337	3,581,056
Loss on disposal of property, plant and equipment	46,545	-
	<u>6,139,122</u>	<u>5,564,951</u>
<b>27. OTHER INCOME</b>		
<b>Non Financial assets</b>		
Gain on disposal of property, plant and equipment	-	244,951
Scrap sale	819,842	6,104,290
Income from related parties	3,783,885	3,866,217
Creditors written back	-	4,892,757
Insurance claim	-	1,000,000
Miscellaneous	942,256	871,579
	<u>5,545,983</u>	<u>16,979,794</u>
<b>28. FINANCE COST</b>		
Mark-up on		
- Long term loans	20,908,983	14,689,150
- Short term loans	23,671,663	4,547,430
- Imports	24,375,883	33,472,166
- Others	2,556,315	2,232,286
Financial charges on lease	12,259,640	10,716,089
Bank charges and commission	4,228,058	2,936,154
	<u>88,000,542</u>	<u>68,593,275</u>
<b>29. FOREIGN EXCHANGE LOSS</b>		
This represents the net amount of exchange loss arising on the translation of foreign currency subordinated loans, payables and receivables.		
	<b>2009</b>	<b>2008</b>
	<b>(Rupees)</b>	<b>(Rupees)</b>
<b>30. TAXATION</b>		
Current year	-	5,434,666
Prior year	157,361	(1,203,174)
	<u>157,361</u>	<u>4,231,492</u>

**30.1** Keeping in view the omission of section 113 from income tax ordinance ,2001, through finance act 2008-09 and the Company's assessed losses amounting to Rs.1,443,669,669, the company has not provided the income tax for this year.

**30.2** As mentioned in Note 30, the company has assessed losses amounting to Rs 1,443,669,669 as at 30 June 2009. However, no deferred tax asset has been recognized due to uncertainty with regard to availability of the future taxable profits of the company against which the unused tax losses and unused tax credits can be utilized.

	<u>Note</u>	<u>2009</u> <u>(Rupees)</u>	<u>2008</u> <u>(Rupees)</u>
<b>31. EARNINGS PER ORDINARY SHARE - BASIC AND DILUTED</b>			
(Loss) / Profit attributable to ordinary shareholders (Rupees)		(146,718,118)	23,620,086
Weighted Average Number of ordinary shares	31.1	<u>221,181,093</u>	<u>221,181,093</u>
Earnings per ordinary share (Rupees)		<u>(0.66)</u>	<u>0.11</u>
<b>31.1</b> Weighted Average No. of ordinary shares			
Number of shares outstanding at the beginning of the year		221,181,093	221,181,093
Weighted average ordinary shares issued during the year		-	-
		<u>221,181,093</u>	<u>221,181,093</u>

**32. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES**

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, foreign currency risk, interest rate risk and equity price risk. The management reviews and agrees policies for managing each of these risks which are summarised below.

**32.1 Credit Risk**

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties. The company does not believe it is exposed to major concentration of credit risk, however to manage any possible exposure the company applies approved credit limits to its customers.

The management monitors and limits Company's exposure to credit risk through monitoring of client's credit exposure review and conservative estimates of provisions for doubtful receivables, if any, and through the prudent use of collateral policy.

The Company is exposed to credit risk on long-term deposits, trade debts, advances, deposits, other receivables and bank balances. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is:

	Carrying values	
	2009 Rupees	2008 Rupees
Long-term deposits	18,122,664	18,022,664
Trade debts – unsecured	208,223,395	147,170,796
Advances, deposits, prepayments and other receivables	81,696,280	79,168,537
Bank balances	2,722,020	49,647,446

The credit quality of financial assets can be assessed by reference to external credit ratings or the historical information about counter party defaults as shown below:

	2009 Rupees	2008 Rupees
<b>32.1.1 Trade Debts</b>		
Neither past due nor impaired	199,021,053	98,451,405
Past due but not impaired		
1- 90 days	3,622,149	12,377,932
91-180 days	2,108,534	22,766,076
181 days & above	3,471,659	13,575,383
	<u>208,223,395</u>	<u>147,170,796</u>

As at 30 June 2009, trade debts of Rs. 17.3 million (2008: Rs.13.6 million) were impaired and provided for.

<b>32.1.2 Cash and Bank</b>		
A1+	2,656,276	23,429,725
A1	55,442	71,742
A3	10,090	26,144,757
P1	212	1,222
	<u>2,722,020</u>	<u>49,647,446</u>

## 32.2 Liquidity Risk

Liquidity risk is the risk that the company will not be able to meet its commitments associated with financial liabilities when they fall due. Liquidity requirements are monitored regularly and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

Financial liabilities are analysed below, with regard to their remaining contractual maturities.

	<b>Maturity Upto One Year</b>	<b>Maturity After One Year</b>	<b>Total</b>
	<b>( R u p e e s )</b>		
Subordinated Loan -Parent Company	-	983,026,334	983,026,334
Long term loans	26,668,700	71,186,834	97,855,534
Liabilities against assets subject to finance lease	23,885,087	55,806,116	79,691,203
Short term borrowings	240,855,755	-	240,855,755
unclaimed dividend	722,198	-	722,198
Trade and other payables	109,981,128	-	109,981,128
<b>Total Financial liabilities</b>	<b><u>402,112,868</u></b>	<b><u>1,110,019,284</u></b>	<b><u>1,512,132,152</u></b>

### 32.3 Market Risk

#### 32.3.1 Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's subordinated loans. The Company does not view hedging as financially viable.

##### Sensitivity analysis

With all other variables remain constant, a 1 % change in the rupee dollar parity existed at 30 June 2009 would have affect the profit and loss account and liabilities and equity by Rs. 4.1 million (2008: Rs. 2.27 million).

#### 32.3.2 Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rate will affect the value of financial instruments. The Company is exposed to interest rate risk for loans obtained from the financial institutions and liabilities against assets subject to finance lease, which have been disclosed in the relevant note to the financial statements.

##### Sensitivity analysis

If interest rates at the year end, fluctuate by 1% higher/ lower, loss for the year would have been Rs. 4.18 million (2008: Rs. 1.41 million) higher/ lower. This analysis is prepared assuming that all other other variables held constant and the amounts of liabilities outstanding at the balance sheet dates were outstanding for the whole year.

### 32.4 Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholders' value. The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions. Capital includes ordinary share capital, reserves and subordinated loan. The gearing ratio of the company at balance sheet date is 22% (2008: 33%).

**33. TRANSACTIONS WITH RELATED PARTIES**

The related parties and associated undertaking comprise parent company, related group companies, local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings, other than remuneration and benefits to key management personnel under the term of their employment as disclosed in note 33 are as follows:

Relationship	Nature and Description of Related Party Transaction	Total Value of Transaction	Total Value of Transaction
		2009	2008
Group companies	Purchase of goods	42,080,653	6,792,000
	Sale of power and goods	5,595,016	34,507,847
	Management and other Services received	5,491,024	7,669,978
	Other services rendered	8,998,670	455,697
	Premises rent shared	1,542,100	1,160,342
	Utility bills charged by related parties	2,557,103	643,600
Parent company	Loans received from Knightsbridge Chemicals Limited	143,100,000	121,071,673
	Loan repaid to Knightsbridge Chemicals Limited	-	133,716,000
	Loans waived by Knightsbridge Chemicals Limited	-	57,416,523

Assets are sold to employees and associated companies as per the company policy.

- The transactions were carried out at an arm's length basis.
- No buying or selling commission has been paid to any associated undertaking.

**34. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES**

	Chief Executive		Directors		Executives	
	2009	2008	2009	2008	2009	2008
<b>Number of persons</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>7</b>	<b>4</b>
<b>R u p e e s</b>						
Remuneration	1,625,803	1,257,646	1,809,294	953,758	5,878,206	5,327,862
Housing	731,614	556,943	814,188	429,193	2,645,196	2,397,523
Driver allowance	-	-	60,000	30,000	-	-
Utilities	162,583	125,766	180,918	95,372	587,826	532,792
	<b>2,520,000</b>	<b>1,940,355</b>	<b>2,864,400</b>	<b>1,508,323</b>	<b>9,111,228</b>	<b>8,258,177</b>

- 34.1 This represents the company's share of Chief Executive's remuneration, which is shared with the related party i.e. M/s Nimir Chemicals Pakistan Limited.
- 34.2 The Chief executive officer and some executives have been provided with company maintained cars and are also entitled to reimbursement of medical and entertainment expenses.
- 34.3 No amount has been paid to the Directors for rendering of services and attending board meetings.

**35. PRODUCTION CAPACITY IN METRIC TONS**

Oleo Chemicals (Metric Tons)  
Chlor Alkali Products (Metric Tons)



	<u>2008</u>	<u>2008</u>
	<b>Maximum</b>	<b>Actual</b>
	<b>Capacity</b>	<b>Capacity</b>
	24,000	10,270
	31,350	29,237

The under utilization of capacity is due to prevailing market conditions.

**36. DATE OF AUTHORIZATION FOR ISSUE**

These financial statements were authorized for issue on September 24, 2009 by the board of directors of the Company.

**37. GENERAL**

**37.1** Figures have been rounded off to the nearest rupee.

**Chief Executive**

**Director**

**FORM OF PROXY**

The Company Secretary,  
Nimir Industrial Chemicals Limited,  
51-N, Industrial Area, Gulberg-II,  
Lahore.

I / We ..... of  
..... being  
Member/s of Nimir Industrial Chemicals Limited hereby appoint ..... of  
..... as my/our proxy to vote for me/us ..... on my/our behalf  
at the 16th Annual General Meeting of the Company to be held on 29th October, 2009 and at any adjournment thereof.  
Signed this ..... day of ..... 2009.

**Signature  
on Rs.5  
Revenue  
Stamp**

**Notes:**

- I. The share transfer books of the Company shall remain closed from 22nd October, 2009 to 29th October, 2009 (both days inclusive).
- II. A member eligible to attend and vote at this meeting is entitled to appoint another member as his / her proxy to attend and vote instead of him / her. A proxy must be a member of the Company. Proxies in order to be effective must be received at the registered office of the company not later than forty-eight (48) hours before the meeting.
- III. The corporate shareholders shall nominate someone to represent them at the annual general meeting. The nominations, in order to be effective must be received by the Company not later than forty-eight (48) hours before the time of holding the meeting.
- IV. Any individual Beneficial Owner of CDC, entitled to attend and vote at this meeting, must bring his/her original National Identity Card ("NIC") or passport, Account and participants' I.D. numbers to prove his / her identity, and in case of proxy must enclose an attested copy of his/her NIC or passport. Representatives of corporate members should bring the usual documents required for such purpose.
- V. Shareholders are requested to immediately notify change in address, if any, to the Company's share registrar, M/s Corplink (Pvt.) Limited, Wings Arcade, 1-K (Commercial), Model Town, Lahore.



