## M I S S I O N

At First Capital Mutual Fund Limited we would focus on creating wealth for shareholders, to conduct ourselves with dignity and the highest ethical standards, to contribute as a good corporate citizen to the society and also to provide a good working environment that will surely stimulate talent and

31 March 2011
(Un-audited)

## Condensed Interim Financial Information <br> for the nine months ended

reward hard work.

## VISION

To be a leader among Mutual Funds of the country through prudent investments in diversified portfolio for sustained best financial results and continuing achieving maximum yield for the shareholders of First Capital Mutual Fund Limited.


## Directors' Review

The Directors of First Capital Mutual Fund Limited ("the fund" or "the Company") are pleased to present third quarter's condensed interim un-audited financial information for the period ended 31 March, 2011.

## Performance Review

Operating Results
The operating results for the nine months ended 31 March 2011 are summarized as follows:

|  | March 31, 2011 | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: |
| Capital gain/(loss) on listed securities | 24,591,888 | 55,379,097 |
| Unrealized gain / loss | 1,595,702 | $(9,967,428)$ |
| Dividend income | 10,422,839 | 8,842,408 |
| Profit on bank deposits | 6,889,893 | 2,850,500 |
| Operating expenses | 10,175,927 | 9,363,833 |
| Net income/(loss) | 29,822,922 | 46,856,502 |
| Earning / (Loss) per share | 0.99 | 1.56 |
|  | March 31, 2011 | June 30, 2010 |
| Net assets value per share | 8.70 | 7.71 |
| KSE-100 Index | 11,810 | 9,722 |

During the period under review, the after tax profit of the company was recorded at Rs. 29.82 million as compared to Rs. 46.86 slide in earnings is attributable to a $56 \%$ decline in capital gain realized on listed securities to Rs. 24.6 million as compared to Rs. 55.4 million during the same period last year. The decrease in capital gains across the market is justified by the fact that KSE100 index surge by $21.5 \%$ in 9MFY11 whereas it posted a phenomenal $42 \%$ increase during 9 MFY10 ( $2 x$ higher than 9MFY11). The Company increased exposure in fixed investment instruments, particularly 3 months TDR, have resulted in reasonable return on bank deposits recorded at Rs. 6.9 million, $2.4 x$ higher than Rs. 2.85 million booked during the corresponding period. Whereas, the reduced exposure in equity translated into relatively lower capital gains as compared to previous period 9MFY10.
The net asset value per share has increased by $12.8 \%$ as compared to its benchmark KSE 100 return of $21.5 \%$. The underperformance during the period was due to 1) a cautious fund strategy owing to high volatility in the capital markets amid money market instruments. Though this strategy has led us to under perform the index by 770 basis (as compared to 1900 basis in 9MFY10), but it also provided us the safe cushion for restrained any travails of the market.

## Equity Market Review

The stock market witnessed stellar performance during the 9MFY11 mainly due to robust inflows by the
foreign investors and improved corporate earnings/payouts which triggered KSE 100 index by $21.47 \%$ to close at 11,810 points despite some correction seen in the last quarter, as compared to a surge of $42 \%$ witnessed in 9 MFY 10 . Average daily trading volumes during the period under review declined by $38 \%$ to 102 million shares as compared to 165 million shares in the leverage product.. The foreign portfolio investment in 9MFY11 stood at Rs. 302 million as compared to Rs. 438 million during 9MFY10, down by $31 \%$ owing to floods in 1QFY11 and decline in foreigners' interest in the regional capital markets during 3QFY11.
The start of the fiscal year was initially bullish on the back of expectations of positive corporate results along with foreign investor's interest, which helped the market to post an extra ordinary gain $8.2 \%$ for the month of July to close at 10,519 points. its monetary policy announced at the end of July, 2010. Whereas, the market witnessed lackluster performance during Aug and Sept, down by $4.5 \%$, due to the occurrence of disastrous floods in one third of the country which adversely affected major sectors of the economy leading to $1-2 \%$ percent cut in the GDP growth target of $4.5 \%$. However, even after another 50 bps increase in discount rate in September 2010, the investors shunned macroeconomic concerns and the sentiments remained bullish due to positive flows and healthy corporate announcements contrary to market expectations post floods. Foreigners net buying position boosted optimism in market as the third hike in discount rate of 50 bps in fiscal year did not break the momentum of the market and KSE 100 index touched its highest of 12,768 in mid of January, 2011.

The market underwent a correction of $12 \%(1,522$ points) during 3QFY11 and since then as there has been profit taking activity initiated by institutional investors due to slowdown in foreign investment during 3QFY11 which stood at net inflow of US $\$ 52.5$ as compare to US $\$ 144$ million in preceding quarter. The FIP in KSE100 stood at net outlow of US $\$ 16.2$ million (firstnet outflow since May 2009 in March FY 2011).

Towards the end of the period under review, introduction of Margin Trading System (MTS) coupled with better than expected corporate results gave some support to the market and eventually helped KSE 100 index to close at 11,810 after touching high of 12,128points. The market gained 2,301 points during 1HFY11 owing to strong foreign investment (US\$ 250 million in 1HFY11) and healthy corporate results but failed to carry the momentum by losing 213 points in 3QFY11. It is pertinent to note that the market lost 319 points during just last 20 days of March owing to sharp deterioration in FIPI (net outflow of US $\$ 16.2$ million

## Future Outlook

The fallout of energy crisis may become the next disaster (after floods) for the country unless timely and effective steps are not taken. Both the energy shortages and rising inflation have been adversely affecting the corporate and industrial sector and thus hindering the real economic growth. The government is further facing massive blockades to implement additional sources of tax to control the mounting deficit tinancing and inflationary pressure. Interestingly, the equity market of Pakistan has remained resilient despite deteriorating macro economic landscape. The market is trading at CY11E PE 7.4 x which still makes it one of the cheapest in the region comparable to its peers. Alongside the budget, we expect the impact of MENA turmoil on oil prices, departing foreign portfolio investment Pak-US diplomatic ties, direction of inflation pledged foreign inflows will be the key variables in shaping the trajectory of the market.. Additionally, the proactive steps such as revamping of tax/GDP ratios, building a conducive saving and investment environment, limiting inflationary borrowing, assuring credit flow to private sectors at concessionary rates, controlling the energy crisis and piling up of circular debt should be the focus of economic managers to pursue the long term sustainable growth.

We will continue to pursue the cautious strategy by keeping our focus on defensive and conservative investments to shield the portfolio against any uncertainties while capitalizing the growth perspective. The fund is committed to provide
consistent long term returns to the investors by investing in research supported scrips.

## Performance rating

The fund has been assigned a MFR of 3-Star ranking (short term) and 2Star ranking (long term) for the year ended June 30, 2010 by Pakistan Credit Rating Agency Limited (PACRA) in the category of closed end equity funds.

## Election of Directors

During the period, Mrs. Aamna Taseer, Sheikh Suliaman Ahmed Saeed Al-Hogani, Mr. Nadeem Hussain were appointed as directors of the Company in place of Mr. Salmaan Taseer, Mr. Muhammad Naveed Tariq and Mr. Suhail Ahmed and in Extra Ordinary General Meeting held on 15 February 2011. These appointments are subject to the approval of Securities and Exchange Commission of Pakistan ("SECP")

Mrs. Aamna Taseer and Syed Kashan Hussain Kazmi were appointed by the board of directors as Chairman and Chief Executive Officer of the Company, respectively.

## Declaration by Directors

As required under the Non Banking Finance Companies and Notified Entities Regulations, 2008 the Directors of Asset Management Company state that the financial statements of the fund for the nine months ended 31 March 2011 give a true and fair view of the fund.

## Renewal of License

The renewal of license of Asset Management Company is under review of SECP

## Acknowledgement

We are grateful to our shareholders for their support and confidence in the fund and would like to thank the SECP and the Stock Exchanges for their guidance and support

## Lahore

April 26, 2011

Syed Kashan Hussain Kazmi
Chief Executive Officer

## Condensed Interim Statement of Assets \& Liabilities

 As at 31 March 2011

## Non current assets <br> Long term deposits

137,500
137,500
Current assets
Investments at fair value
through profit or loss
Dividend and other receivables
Bank balances
Total assets

| 6 | 243,287,844 | 172,918,553 |
| :---: | :---: | :---: |
|  | 20,514,631 | 1,587,049 |
|  | 21,396,120 | 70,442,897 |
|  | 285,336,095 | 245,085,999 |

## Liabilities

## Current liabilities

Due to Asset Management Company
an associated company
Trade and other payables
Provision for taxation

| 7.1 | $3,719,581$ <br> $16,973,058$ <br> $3,591,315$ |
| :--- | ---: | | $4,878,698$ |
| ---: |
| $7,875,730$ |
| $1,102,352$ |

Total liabilities
Net assets
24,283,954
$13,856,780$
231,229,219
Share capital and reserves
Authorized share capital
35,000,000 (2010: 35,000,000)
Ordinary shares of Rs. 10 each
Issued, subscribed and paid up capital
Accumulated loss

$$
\begin{array}{cccc} 
& \begin{array}{l}
350,000,000 \\
\hline
\end{array} & & 350,000,000 \\
\hline
\end{array}
$$

Contingencies and commitments

Net assets value per share

The annexed notes 1 to 12 form an integral part of this condensed financial information.

Condensed interim statement of Comprehensive income (un-audited) For the Nine months ended 31 March 2011

Profit after taxation

| 31 March 2011 | $\begin{gathered} 31 \text { March } \\ 2010 \end{gathered}$ |
| :---: | :---: |
| Rupees | Rupees |

Other comprehensive income/(loss) for the period

Total comprehensive income for the period
$\underline{\underline{29,822,922}} \xlongequal{46,856,502}$
The annexed notes 1 to 12 form an integral part of this condensed interim financial information.
LAHORE
CHIEF EXECUTIVE
DIRECTOR

Condensed Interim Statement of Changes in Equity (un-audited) For the Nine months ended 31 March 2011

| Issued, subscribed and paid up share capital | $\begin{gathered} \text { Accumulated } \\ \text { (loss)/ } \\ \text { undistributed } \\ \text { income } \\ \hline \text { Rupees } \end{gathered}$ | Total Rupees |
| :---: | :---: | :---: |
| 300,000,000 | $(96,694,219)$ | 203,305,781 |
|  | 55,379,097 | 55,379,097 |
|  | $(9,967,428)$ | $(9,967,428)$ |
|  | 1,444,834 | 1,444,834 |
|  | 46,856,502 | 46,856,502 |
| 300,000,000 | $(49,837,717)$ | 250,162,283 |
| 300,000,000 | $(68,770,781)$ | 231,229,219 |
|  | 24,591,888 | 24,591,888 |
|  | 1,595,702 | 1,595,702 |
|  | 3,635,332 | 3,635,332 |
|  | 29,822,922 | 29,822,922 |
| 300,000,000 | $(38,947,859)$ | 261,052,141 |

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.
Unrealized diminution in value of investments at fair value through profit or loss - net
Other net operating profit for the period Net profit for the year ended 31 March 2010

Balance as at 31 March 2010
Balance as at 01 July 2010
Capital gain on sale of investments - net
Unrealized gain in value of investment
at fair value through profit or loss - ne
Other net operating loss for the period
Net profit for the year ended 31 March 2011
Balance as at 31 March 2011
$\underline{\underline{(38,947,859)}}$ 261,052,141

CHIEF EXECUTIVE
DIRECTOR

## First Capital Mutual Fuид Limited

## Condensed Interim Cash Flow Statement (Un-audited)

For the nine months ended 31 March 2011

| Nine months ended |  |
| :---: | :---: |
| 31 March | 31 March |
| 2011 | 2010 |
| Rupees | Rupees |

Cash flow from operating activities
Profit before taxation
$33,324,395$
$47,740,743$
Adjustment for:
Dividend income
Remuneration to Asset Management Company
Unrealized gain/(loss) on revaluation of investments at fair value through profit or loss -net

Operating profit before working capital changes

(Increase)/decrease in current assets
nvestments in listed securities
Dividend and other receivables
Increase/(decrease) in current liabilities Trade and other payables

Cash generated from/(used in) operations
Paid remuneration to Asset Management Company
Tax paid
Dividend received
Net cash generated from/(used in) operating activities
Cash flow from financing activities
Dividend paid
Net cash used in financing activities
Net increase/(decrease) in cash and cash equivalents

$1,816,632$
$(22,360,287)$


Condensed Interim Distribution Statement (Un-audited)
For the nine months ended 31 March 2011

| 31 March <br> 2011 | 31 March <br> 2010 |  |
| :---: | :---: | :---: |
|  | Rupees | Rupees |

(Accumulated loss) / Undistributed income brought forward
Undistributed income/(loss) at the beginning
of the period (realized)
Accumulated income/(loss) at the beginning of the Period (unrealized)

| $\mathbf{( 9 2 , 6 1 8 , 6 3 0 )}$ |  | $(130,293,601)$ |
| ---: | ---: | ---: |
| $\mathbf{2 3 , 8 4 7 , 8 4 9}$ |  | $33,599,382$ |
| $\mathbf{( 6 8 , 7 7 0 , 7 8 1 )}$ |  | $(96,694,219)$ |

Total Comprehensive income/(loss)
for nine months ended 31 March 2011
Accumulated loss carried forward

## Represented by:

Undistributed income/(loss) at the end of the period (realized)
Accumulated income/(loss) at the end of the period (unrealized)

| $\frac{29,822,922}{(38,947,859)}$ | $46,856,502$ <br> $(64,391,409)$ | $(49,837,717)$ <br> $\mathbf{2 5 , 4 4 3 , 5 5 1}$ <br> $\mathbf{( 3 8 , 9 4 7 , 8 5 9 )}$ |
| ---: | ---: | ---: |

First Capital Mutual Fиид Limited
Condensed Interim Statement of Movement in

## Equity and Reserves - Per Share (Un-audited)

For the nine months ended 31 March 2011

| 31 March 2011 | $31 \text { March }$ $2010$ |
| :---: | :---: |
| Rupees | Rupees |

Net assets per share as at July 01
Net gain/(loss) from transactions in listed securities
Unrealized loss on revaluation of investments
at fair value through profit or loss -net
Other net operating income for the period
Net gain/(loss) for the period - per share
Net assets per share as at March 31


The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

FCMF Notes to the Condensed Interim Financial Information (Un-audited)
For the nine months ended 31 March 2011

## 1 Status and nature of business

First Capital Mutual Fund Limited (the "Fund") was incorporated in Pakistan on January 08, 1995 as a public limited company under the Companies Ordinance, 1984, having registered office at 103-C/II Gulberg III, Lahore. The Fund commenced its operations on March 14, 1995. The Fund is listed on Karachi and Lahore Stock Exchanges. It is registered with the Securities and Exchange Commission of Pakistan (SECP) as an Investment Company under the NonBanking Finance Companies (Establishment and Regulation) Rules, 2003. The Fund is registered as Notified Entity under the Non Banking Finance Companies and Notified Entities Regulations, 2008. The object of the Fund is to carry on the business of a close end mutual fund and to invest its assets in securities, which are listed or unquoted securities unless an application for listing of such securities has been accepted by the stock exchanges.

The Fund has an agreement with First Capital Investments Limited ("FCIL"), an associated company, to provide asset management services. First Capital Investments Limited is duly licensed under the NBFC Rules to provide asset management services to closed end funds only.

FCIL has been assigned rating of "AM4+" by Pakistan Credit Rating Agency (PACRA). The Fund has been assigned long term credit rating at "2 Star", while normal credit rating has been assigned at "3 Star" by PACRA.

Central Depository Company of Pakistan Limited is the custodian of the Fund.
As per Regulation 65 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 an asset management company managing an Investment Company shall, upon the expiry of every five years from 21 November 2007 or the date of launch of the Investment Company which ever is later, hold within one month of such period a meeting of share holders to seek the approval of the shareholders (by special resolution) to convert the Investment Company into an Open End Scheme or wind up the Investment Company.

2 Basis for preparation

### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2010.

These condensed interim financial information comprise of condensed interim statement of assets and liabilities as at 31 March 2011 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity, condensed interim statement of movement in net assets per certificate, condensed interim distribution statement and notes thereto, for the nine months period ended 31 March 2011.

First Capital Mutual Fund Limited

The condensed interim financial information is un-audited and is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984 and as required under Regulation 38(g) of the NBFC and Notified Entities Regulations, 2008 (NBFC Regulations) and Listing Regulations of Karachi Stock Exchange.

## Functional and presentation currency

These condensed interim financial information are presented in Pak Rupees which is the functional and presentation currency of the Fund. Figures have been rounded off to the nearest rupees.

3 Significant accounting policies
Accounting policies adopted for the preparation of these condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Fund for the year ended 30 June 2010.

## 4 Estimates

The preparation of the condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial information for the year ended 30 June 2010.

5 Financial risk management
The Fund's risk management objectives and policies are consistent with those disclosed in 'the financial information as at and for the year ended 30 June 2010.

| $\begin{gathered} 31 \text { March } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { June } \\ 2010 \\ \hline \end{gathered}$ |
| :---: | :---: |
| Rupees | Rupees |

6 Investment at fair value through profit or loss

| Equity Securities | 6.1 | $198,978,240$ | $172,918,553$ |  |
| :--- | ---: | ---: | :---: | :---: |
| Government Securities - Treasury Bills | 6.2 | $44,309,604$ |  | - |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

198,978,240 44,309,604

First Capital Mutual Fund Limited


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First Capital Mutual Fиид Limited

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7 Due to Asset management company an associated company

Remuneration @ 2\% of annual average net assets $7.1 \quad$ 3,719,581 4,878,698
7.1 Under the provisions of the Non Banking Finance Companies and Notified Entities Regulations, 2008, the Asset Management Company of the Fund is entitled to a remuneration, during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets of the Fund. The Asset Management Company has charged its remuneration for the current year at the rate of two percent per annum.

8 Contingencies and commitments
Through the Finance Act, 2008 an amendment was made in section 2(f) of the Workers' Welfare Fund Ordinance, 1971 (the WWF Ordinance) whereby the definition of 'Industrial Establishment has been made applicable to any establishment to which West Pakistan Shops and Establishment Ordinance, 1969 applies. As a result of this amendment it appears that WWF Ordinacne has become applicable to all Collective Investment Schemes (CISs) whose income exceeds Rs. 0.5 million in a tax year. The Central Depository Company of Pakistan on behalf of funds under its trusteeship along with a few Collective Investment Schemes (CISs) filed a petition before the Honorable High Court of Sindh on the ground that the CIS (mutual funds) are not establishments and as a result not liable to pay contribution to WWF.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated 8 July 2010 issued advice and clarifications which stated that WWF Ordinance 1971 does not have any provisions for the applicability of WWF on those entities whose incomes are exempt from income tax under any provisions of any law, and West Pakistan Shops and Establishment Ordinance, 1969 is not applicable to any public listed company and any organized financial institutions including Mutual Funds because they are ruled and governed by separate laws. Further, in a subsequent letter dated 15 July 2010 the Ministry clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section-4 of WWF Ordinance 1971. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid."

Further, the Secretary (Income Tax Policy) Federal Board of Revenue issued a letter dated 6 October 2010 to the Members (Domestic Operation) North and South FBR. In the letter reference was made to the clarification issued by the Ministry of Labour and Manpower stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formation for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office for two mutual funds for payment of levy under WWF has been withdrawn. However, there have been instances whereby show cause notices under section 221 of the Income Tax Ordinance, 2001 have been issued to a number of mutual funds and we understand that MUFAP has requested Member Policy Direct Taxes for withdrawal of such show cause notices issued to such mutual funds. On December 14, 2010, the Ministry filed its response to the constitutional petition pending in the Court. As per the legal counsel who is handling the case, there is contradiction between the above earlier letter and clarification of the Ministry and the response filed by the Ministry in the Court.

First Capital Mutual Fund Limited

First Capital Mutual Fund Limited

## Condensed Interim Profit and Loss Account

 In Relation to Investment Adviser (Un-audited) For the nine months ended 31 March 2011

Income

| Investment advisory fee | 3,719,581 | 5,463,987 | 1,278,498 | 1,866,986 |
| :---: | :---: | :---: | :---: | :---: |
| Unrealized gain/(loss) on remeasurement of investments at fair value through profit or loss | 64,632 | 224,058 | $(667,864)$ | $(284,381)$ |
|  | 3,784,213 | 5,688,045 | 610,634 | 1,582,605 |
| Expenditure |  |  |  |  |
| Operating expenses | 10,519,120 | 5,793,128 | 3,782,847 | 2,902,732 |
| Finance cost | 21,150 | 42,879 | 3,697 | 9,776 |
|  | 10,540,270 | 5,836,007 | 3,786,544 | 2,912,508 |
| Operating loss | $(6,756,057)$ | $(147,962)$ | $(3,175,910)$ | (1,329,903) |
| Other income/charges | 3,873,039 | 4,362,516 | 1,191,977 | 1,595,744 |
| Workwers' Welfare Fund | $(87,484)$ | - | 3,002 | - |
| Share of profit/(loss) from associates | 7,255,276 | 10,393,955 | 1,741,410 | $(357,760)$ |
| Profit/(loss) before taxation | 4,284,774 | 14,608,509 | $(239,521)$ | $(91,919)$ |
| Taxation | $(951,895)$ | 1,381,513 | $(503,873)$ | 205,795 |
| Share of taxation from associates | 762,329 | 192,514 | 345,102 | 84,752 |
| Total Comprehensive income/(loss) | 4,474,340 | 13,034,482 | $(80,750)$ | $(382,466)$ |
| Earnings/(loss) per share- Basic and Diluted | 0.44 | 1.27 | (0.01) | (0.04) |

Lahore Chief Executive

