# Climate of change

ICI Pakistan Limited Report for the Quarter & Nine Months Ended September 30, 2009





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## Company Information

#### **Board of Directors**

M J Jaffer Chairman Non-Executive Tariq Iqbal Khan Non-Executive Wagar A Malik Chief Executive James R Rees Non-Executive Mueen Afzal \* Feroz Rizvi Non-Executive Executive Ali A Aga Executive M Nawaz Tiwana Non-Executive Bart Kaster Derek W Welch Non-Executive Non-Executive

### **Audit & Remuneration Sub Committees of the Board**

#### **Audit Sub Committee**

M.J.Jaffer Chairman Non-Executive M Nawaz Tiwana Chairman Non-Executive Mueen Afzal Non-Executive James R Rees Non-Executive Bart Kaster Non-Executive

**Remuneration Sub Committee** 

## **Chief Financial Officer**

Feroz Rizvi

### **Company Secretary**

Nasir Jamal

## **Executive Management Team**

Waqar A Malik Chief Executive Suhail Aslam Khan Vice President Ali A Aga \* Vice President Polvester Business. M Asif Malik Soda Ash Business General Manager Dr Amir Jafri Vice President **Technical Function** Feroz Rizvi Paints Business Chief Financial Officer

Jehanzeb Khan Vice President

Chemicals Business

### **Bankers**

MCB Bank Limited Askari Bank Limited Bank Alfalah Limited National Bank of Pakistan Bank AlHabib Limited Oman International Bank Standard Chartered Bank Citibank N.A. Deutsche Bank AG (Pakistan) Limited Faysal Bank Limited The Royal Bank of Scotland Limited, Habib Bank Limited (Formerly ABN AMRO Bank HSBC Bank Middle Fast Limited (Pakistan) Limited) Meezan Bank Limited United Bank Limited

### **Auditors**

## **Internal Auditors**

**External Auditors** Ford Rhodes Sidat Hyder & Co., KPMG Taseer Hadi & Co., **Chartered Accountants Chartered Accountants** 

### **Registered Office**

ICI House, 5 West Wharf, Karachi-74000 Tel: 111-100-200, (021) 32313717-22

Fax: 32311739

Web: www.icipakistan.com E-mail: ccpa\_pakistan@ici.com

## **Shares Registrar**

M/s. FAMCO Associates (Pvt) Ltd (Formerly Ferguson Associates (Pvt) Ltd) 1st Floor, State Life Building 1-A I. I. Chundrigar Road, Karachi-74000

Tel: (021) 32427012, 32426597, 32420755, 32475606, 32425467

Fax: (021) 32426752

names in alphabetical order

The Directors are pleased to present their report together with the unaudited financial statements of the Company for the quarter and nine months ended September 30, 2009.

There was no lost time injury to any employee and supervised contractor during the quarter. Full compliance was achieved with the Company environmental and health standards as well as National Standards.

Weak demand due to economic slowdown, severe power shortages and security unrest continued and affected the volumes in all Businesses except Polyester and Life Sciences Businesses. Margin management during the quarter was good. Unit margins in the Polyester, Paints and Chemicals Businesses were better compared with the corresponding periods last year, partially mitigating the decline in volumes.

Profit after tax for the quarter and nine months was higher by 17 percent compared with the same periods last year.

Earning per share for the quarter and nine months was also up by 17 percent compared with the same periods last year.

On Group basis (including the results of the wholly owned subsidiary ICI Pakistan PowerGen Limited) profit after tax for the quarter and nine months was higher by 31 percent and 33 percent respectively compared with the same periods last year.

## FINANCIAL PERFORMANCE

Summary of financial results for the quarter and nine months 2009 is given below:

ICI Pakistan Limited					Amounts i	n Rs Million
	Q3 '09	Q3 '08*	Increase/ (Decrease)	YTD '09	YTD '08*	Increase/ (Decrease)
Net Sales Income	6,934.8	7,512.0	(8)%	20,820.4	21,488.2	(3)%
<b>Gross Profit</b>	1,515.8	1,470.7	3%	4,213.9	4,172.1	1%
<b>Operating Result</b>	839.1	902.8	(7)%	2,338.7	2,457.5	(5)%
<b>Profit Before Tax</b>	819.4	728.2	13%	2,343.6	2,089.8	12%
<b>Proft After Tax</b>	557.4	475.6	17%	1,582.9	1,356.9	17%
<b>Earning Per Share (Rs)</b>	4.02	3.43	17%	11.4	9.78	17%

\* 2008 restated figures

Group Basis (includes ICI Pakistan PowerGen Limited)											
Amounts											
	Q3 '09	Q3 '08*	Increase/ (Decrease)	YTD '09	YTD '08*	Increase/ (Decrease)					
Net Sales Income	6,910.5	7,489.1	(8)%	20,750.7	21,446.3	(3)%					
<b>Gross Profit</b>	1,541.5	1,477.7	4%	4,285.2	4,052.4	6%					
Operating Result	864.7	908.2	(5)%	2,409.6	2,333.5	3%					
Profit Before Tax	867.1	713.6	22%	2,353.1	1,929.6	22%					
Proft After Tax	605.1	461.0	31%	1,592.4	1,196.8	33%					
Earning Per Share (Rs)	4.36	3.32	31%	11.47	8.62	33%					

\* 2008 restated figures

## **Polyester Staple Fibre (PSF)**

	Q3 2009	Improvement/ (Decline)*	YTD 2009	Improvement/ (Decline)*
Operating Result - Rs Million	310.8	42%	841.2	29%
Sales Volume - Tons	28,111	2%	92,150	3%
Production Volume - Tons	30,619	10%	92,893	1%

<sup>\*</sup>Compared with the same period last year

During the quarter, crude oil prices remained stable. Feed stock prices moved up initially but a substantial downward correction was observed during the latter part of the quarter. Both, regional and domestic PSF prices followed the feedstock trend. The production facility continued to remain shut at a large domestic producer of PSF. Overall, the PSF domestic supply demand remained well balanced.

Domestic PSF market contracted by 13 percent during the quarter compared with the corresponding quarter last year as customers de-stocked in anticipation of reduction in PSF selling price. The Business sold 2 percent and 3 percent higher volumes for the quarter and for the nine months respectively compared with the same periods last year.

With higher sales volume as well as better unit margins, the operating result was 42 percent higher compared with the same quarter last year. On year to date basis operating result was 29 percent higher compared with the corresponding period last year.

### Soda Ash

	Q3 2009	Improvement/ (Decline)*	YTD 2009	Improvement/ (Decline)*
Operating Result - Rs Million	314.8	(22)%	805.6	(11)%
Sales Volume - Tons Soda Ash & Sodium Bicarbonate	67,225	(0)%	191,060	(4)%
Production Volume - Tons Soda Ash & Sodium Bicarbonate	68,037	1%	190,930	(4)%

<sup>\*</sup>Compared with the same period last year

The global demand for soda ash remained weak and major manufacturers continued to operate at reduced rates. International prices witnessed a downward pressure and a tug of war persisted among major international manufacturers for capturing export opportunities even at very low prices in an attempt to liquidate stocks.

Sluggish sentiment continued to prevail in the domestic soda ash market. Demand was weak from major downstream consumers (glass, silicate and paper) in the backdrop of energy shortages and sharp slowdown in the construction and housing activity. In line with market demand, the expanded plant was operated at a reduced level of 72 percent throughout the quarter. Sales volume for the quarter including exports was at par with the same quarter last year and on year to date basis it was lower by 4 percent. Business exported 2,299 tons and 7,078 tons of soda ash during the quarter and nine months ended September 2009 respectively.

Unit margins during the quarter were lower due to downward pressure on selling prices. Consequently, operating result for the quarter was below the same quarter last year by 22 percent and on year to date basis it was lower by 11 percent compared with the same period last year.

### **Paints**

	Q3 2009	Improvement/ (Decline)*	YTD 2009	Improvement/ (Decline)*
Operating Result - Rs Million	90.8	(25)%	278.7	(22)%
Sales Volume - Kilolitres	8,203	(30)%	25,640	(24)%
Production Volume - Kilolitres	8,529	(29)%	26,354	(23)%

<sup>\*</sup>Compared with the same period last year

The overall performance of the Paints Business reflected the effects of economic slowdown, liquidity crunch and a competitive environment. Consequently, sales volume for the quarter and nine months was lower by 30 percent and 24 percent respectively compared with the corresponding periods last year.

Volume impact was substantially mitigated through higher unit margins. As a result, gross profit for the quarter was marginally lower than the same period last year and was 3 percent lower compared with year to date last year.

Selling and administrative expenses for the quarter were higher by 9 percent compared with the same period last year on account of provision against overdue debts in line with Company's policy.

Consequently, operating result for the quarter and for year to date was lower by 25 percent and 22 percent respectively compared with the same periods last year.

## **Life Sciences**

	Q3 2009	Improvement/ (Decline)*	YTD 2009	Improvement/ (Decline)*
Operating Result - Rs Million	70.8	(7) %	246.5	(24)%
Turnover - Rs Million	839.7	25 %	2,631.0	15%

<sup>\*</sup>Compared with the same period last year

Turnover for the quarter and year to date was higher by 25 percent and 15 percent respectively compared with the same periods last year on the back of strong volume growth in the Pharmaceutical and Animal Health segments. Unit margins remained under pressure in the Pharmaceutical and Seeds segments.

Operating result for the quarter was 7 percent below the same period last year on account pressure on margins in the Pharmaceutical segment and higher promotional expenses to support volume growth. On year to date basis operating result was 24 percent below the corresponding period last year mainly on account of lower sales of sunflower seeds due to higher support price announced by the Government of Pakistan for the wheat crop.

## Chemicals

	Q3 2009	Improvement/ (Decline)*	YTD 2009	Improvement/ (Decline)*
Operating Result - Rs Million	51.9	(38)%	166.7	(24)%
Sales Volume - Tons	3,590	(34)%	12,284	(29)%
Production Volume - Tons **	2,249	3%	6,657	(17)%

\*Compared with the same period last year \*\*Relates to Polyurethanes and Specialty Chemicals

The Business continued to operate in difficult market conditions with weak demand from the downstream industries particularly from the appliances, paints and pesticides sectors.

Unit margins for the quarter and year to date were better than the corresponding periods last year. However, due to lower volumes operating result for the quarter and nine months was lower by 38 percent and 24 percent respectively compared with the same periods last year.

## PROFITABILITY, FINANCE & TAXATION

As explained earlier, sales volumes for the quarter were lower than the same period last year on account of weak demand led by economic slowdown, severe power outages and security unrest. Unit margins in the Polyester, Paints and Chemicals Businesses were higher compared with the same quarter last year. Gross profit for the quarter and year to date was 3 percent and 1 percent higher respectively compared with the same periods last year. Operating result for the quarter and nine months were lower than the corresponding periods last year by 7 percent and 5 percent respectively.

Financial charges for the quarter and nine months were lower by 75 percent and 66 percent respectively on account of relative stability in exchange rates and improved cash position.

Profit before and after taxation for the quarter increased by 13 percent and 17 percent respectively over the comparable periods last year and for year to date both were higher by 12 percent and 17 percent respectively compared with the corresponding period last year.

Earning per share for the quarter and nine months was up by 17 percent compared with the same periods last year.

## **FUTURE OUTLOOK**

The domestic economy has started to show some signs of recovery with positive outlook on inflation, reduction in interest rate and credit rating upgrade by the S&P & Moody's. The economic recovery at best however, is likely to remain anemic weighed down by the growing energy shortages, persistent inflationary pressure and a highly disturbed security environment.

The energy supply and demand imbalance is expected to widen considerably in Q4 2009 and Q1 2010 compared with last year. This is likely to negatively impact demand from the downstream industries. Your Company in this difficult business environment will continue to remain focused on its customers, costs and cash and also seek growth opportunities where available.

M J Jaffer Chairman

Date: October 27, 2009 Karachi

Mahamad Juffer

Waqar A Malik

Chief Executive

# Condensed Interim Unconsolidated Balance Sheet (Unaudited) As at September 30, 2009

Amounts in Rs '000

			711100	
	Note	September 30 2009	December 31 2008 (Restated)	December 31 2007 (Restated)
ASSETS			(**************************************	(**************************************
Non-current assets Property, plant and equipment Intangible asset	2	9,239,799	9,353,769 7,700	8,506,736 39,737
g		9,239,799	9,361,469	8,546,473
Long-term investments Long-term loans Long-term deposits and prepayments Deferred tax asset - net	3 4	712,500 321,505 25,267	712,500 330,605 30,684	582,500 204,867 37,357 370,406
		1,059,272	1,073,789	1,195,130
		10,299,071	10,435,258	9,741,603
Current assets Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Taxation recoverable Cash and bank balances	5 6	529,904 3,040,408 1,392,936 385,422 325,422 737,322 369,259 3,446,123	538,540 2,951,956 806,612 193,254 404,662 749,388 419,934 1,971,081	605,480 2,311,336 991,596 137,680 341,129 683,461 337,032 3,615,056
		10,226,826	8,035,427	9,022,770
Total Assets		20,525,897	18,470,685	18,764,373
EQUITY AND LIABILITIES  Share Capital and Reserves Authorised capital 1,500,000,000 (December 31, 2008: 1,500,000,000 ordinary shares of Rs 10 each	))	15,000,000	15,000,000	15,000,000
Issued, subscribed and paid-up capital 138,802,300 (December 31, 2008: 138,802,300) ordinary shares of Rs 10 each Capital reserves Unappropriated profit  Total equity  Surplus on Revaluation of Property, Plant and Equipment		1,388,023 465,845 11,159,348 13,013,216 939,589	1,388,023 465,845 10,594,258 12,448,126 962,795	1,388,023 465,845 9,514,962 11,368,830 1,012,167
LIABILITIES				
Non-current liabilities Provisions for non-management staff gratuity and				
eligible retired employees' medical scheme		181,575	142,250	119,571
Deferred tax liability - net		932,719	470,704	-
Current liabilities		1,114,294	612,954	119,571
Trade and other payables		5,458,798	4,446,810	6,263,805
Contingencies and Commitments	8			
Total Equity and Liabilities		20,525,897	18,470,685	18,764,373

The annexed notes from 1 to 17 form an integral part of the condensed interim unconsolidated financial information.

M J Jaffer Chairman / Director

Mahamad John

Waqar A Malik Chief Executive

# Condensed Interim Unconsolidated Profit and Loss Account (Unaudited) For the Nine Months Period Ended September 30, 2009

	Polyester				Soda Ash				Paints			
	For the	For the	For the	For the	For the	For the	For the					
	3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months
	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended
	September	September	September	September	September	r September	September	September	September	September	September	September
	30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008
											(Restated)	(Restated)
Turnover - note 9	3,190,313	9,589,247	3,430,339	9,920,102	1,708,049	4,844,088	1,767,136	4,656,017	1,582,718	4,762,241	2,091,012	5,581,594
Sales tax	-	-	-	-	281,954	799,236	295,129	755,198	206,842	619,111	268,089	697,127
Excise duty	-	-	-	-	13,751	38,946	14,422	38,001	12,752	37,978	16,443	44,388
Commission and												
discounts to distributors												
and customers	20,613	41,954	26,628	76,312	49,123	67,853	28,682	79,128	232,888	753,842	344,523	865,429
	20,613	41,954	26,628	76,312	344,828	906,035	338,233	872,327	452,482	1,410,931	629,055	1,606,944
Net sales, commission												
and toll income	3,169,700	9,547,293	3,403,711	9,843,790	1,363,221	3,938,053	1,428,903	3,783,690	1,130,236	3,351,310	1,461,957	3,974,650
Cost of sales												
- note 9 and 10	2,760,332	8,494,898	3,129,087	9,042,166	949,807	2,885,246	954,591	2,648,206	769,956	2,276,814	1,093,334	2,870,240
Gross profit	409,368	1,052,395	274,624	801,624	413,414	1,052,807	474,312	1,135,484	360,280	1,074,496	368,623	1,104,410
Selling and												
distribution expenses	19,732	45,859	13,392	45,285	26,744	75,435	15,976	64,170	179,876	548,550	180,511	465,299
Administration and												
general expenses	78,873	165,359	42,297	104,334	71,849	171,811	55,437	165,085	89,589	247,217	66,472	283,756
Operating result	310,763	841,177	218,935	652,005	314,821	805,561	402,899	906,229	90,815	278,729	121,640	355,355

Financial charges

Workers' profit participation fund

Workers' welfare fund

Other operating charges

Other operating income

Profit before taxation

Taxation - note 11

Profit after taxation

Earning per share - Basic and Diluted

The annexed notes from 1 to 17 form an integral part of the condensed interim unconsolidated financial information.

# Condensed Interim Unconsolidated Profit and Loss Account (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

	Life Sc	eiences			Chem	icals			Company			
For the	For the	For the										
3 months	9 months	3 months	9 months									
ended	ended	ended										
September	September	September										
30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008	
										(Restated)	(Restated)	
839,744	2,631,028	671,361	2,289,460	644,722	2,187,147	873,467	2,603,043	7,913,366	23,793,920	8,667,483	24,603,130	
-	-	-	-	57,493	204,482	67,831	206,617	546,289	1,622,829	631,049	1,658,942	
-	-	-	-	1,641	5,617	1,253	4,891	28,144	82,541	32,118	87,280	
73,179	269,291	61,840	248,226	28,370	135,194	30,642	99,645	404,173	1,268,134	492,315	1,368,740	
73,179	269,291	61,840	248,226	87,504	345,293	99,726	311,153	978,606	2,973,504	1,155,482	3,114,962	
766,565	2,361,737	609,521	2,041,234	557,218	1,841,854	773,741	2,291,890	6,934,760	20,820,416	7,512,001	21,488,168	
552,236	1,684,039	404,051	1,314,801	438,839	1,485,303	626,102	1,887,763	5,418,990	16,606,469	6,041,333	17,316,090	
214,329	677,698	205,470	726,433	118,379	356,551	147,639	404,127	1,515,770	4,213,947	1,470,668	4,172,078	
112,718	324,343	99,406	313,098	36,814	100,133	35,434	97,846	375,884	1,094,320	344,719	985,698	
30,777	106,859	30,196	88,665	29,666	89,715	28,755	87,036	300,754	780,961	223,157	728,876	
70,834	246,496	75,868	324,670	51,899	166,703	83,450	219,245	839,132	2,338,666	902,792	2,457,504	
	.,,	-,	,		,	,		,	, ,	,	,,	

43,974	121,157	174,30	01	356,7	07
43,126	123,565	38,2	45	109,9	09
16,722	47,829	14,7	73	42,3	87
6,998	23,189	7,73	32	25,4	63
110,820	315,740	235,0	51	534,4	66
91,084	320,703	60,43	34	166,7	28
819,396	2,343,629	728,1	75	2,089,7	66
262,023	760,728	252,53	33	732,8	350
557,373	1,582,901	475,6	42	1,356,	916

(Rupees)		(Rupe	es)
4.02	11.40	3.43	9.78

Mahamad & Joffer

M J Jaffer Chairman / Director Wegether Mille

Waqar A Malik Chief Executive

# Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

			7 (1110 (11	110 111 110 000
	For the 3 months ended September 30, 2009	For the 9 months ended September 30, 2009	For the 3 months ended September 30, 2008 (Restated)	For the 9 months ended September 30, 2008 (Restated)
Profit for the period	557,373	1,582,901	475,642	1,356,916
Other comprehensive income	-	-	-	-
Total Comprehensive income for the period	557,373	1,582,901	475,642	1,356,916

The annexed notes from 1 to 17 form an integral part of the condensed interim unconsolidated financial information.

M J Jaffer Chairman / Director Waqar A Malik Chief Executive

# Condensed Interim Unconsolidated Cash Flow Statement (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

	71110411101111110	
	September 30, 2009	September 30, 2008 (Restated)
Cash Flows from Operating Activities		
Profit before taxation	2,343,629	2,089,766
Adjustments for: Depreciation and amortisation Gain on disposal of property, plant and equipment Provision for non-management staff gratuity	643,635 (5,373)	607,766 (7,314)
and eligible retired employees' medical scheme Mark-up on bank deposits and on loan/stanby facility to subsidiary Interest / mark-up expense	46,165 (126,725) 74,867	22,236 (113,187) 83,978
	2,976,198	2,683,245
Movement in: Working capital Long-term loans Long-term deposits and prepayments	73,213 9,100 5,417	(2,942,283) (16,805) (15,305)
Cash generated from / (used in) operations	3,063,928	(291,148)
Payments for :  Non-management staff gratuity  and eligible retired employees' medical scheme Taxation	(6,840) (248,038)	(10,640) (125,666)
Net cash generated from / (used in) operating activities	2,809,050	(427,454)
Cash Flows from Investing Activities		
Payments for capital expenditure Proceeds from disposal of property, plant and equipment Profit / mark-up received Loan / Running finance facility to subsidiary company - net Long term investments	(619,095) 11,292 123,632 (211,000)	(1,108,230) 10,368 113,000 (200,000) (130,000)
Net cash used in investing activities	(695,171)	(1,314,862)
Cash Flows from Financing Activities		
Interest / mark-up Dividend paid	(83,627) (555,210)	(81,918) (485,809)
Net cash used in financing activities	(638,837)	(567,727)
Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at January 1	1,475,042 1,971,081	(2,310,043) 3,615,056
Cash and cash equivalents at September 30	3,446,123	1,305,013
Movement in Working Capital		
(Increase) / decrease in current assets Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	8,636 (88,452) (586,324) 18,832 79,210 15,159	(42,506) (1,551,898) (448,034) 17,587 34,196 (78,218)
Increase / (Decrease) in current liability	(552,939)	(2,068,873)
Trade and other payables	626,152	(873,410)
	73,213	(2,942,283)
Cash and cash equivalents at September 30 comprise of: Cash and bank balances Running finances utilised under mark-up arrangements	3,446,123	1,471,483 (166,470)
	3,446,123	1,305,013

The annexed notes from 1 to 17 form an integral part of the condensed interim unconsolidated financial information.

M J Jaffer Chairman / Director Waqar A Malik Chief Executive

# Condensed Interim Unconsolidated Statement of Changes in Equity (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

	Amounts in Hs			
	Issued, subscribed and paid-up share capital	Capital reserves	Unappropriated profit	Total
Balance as on January 1, 2008 as previously reported	1,388,023	465,845	9,544,582	11,398,450
Effect of restatment	-	-	(29,620)	(29,620)
Balance as on January 1, 2008 as restated	1,388,023	465,845	9,514,962	11,368,830
Changes in equity for 2008				
Final dividend for the year ended December 31, 2007 @ Rs 3.50 per share	-	-	(485,808)	(485,808)
Total comprehensive income for the nine months ended September 30, 2008	-	-	1,356,916	1,356,916
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period			44,000	44.000
- net of deferred taxation	-	-	41,363	41,363
Balance as on September 30, 2008			1,398,279	1,398,279
as restated	1,388,023	465,845	10,427,433	12,281,301
Interim dividend for the year 2008 @ Rs 2.50 per share	-	-	(347,006)	(347,006)
Total comprehensive income for the three months ended December 31, 2008	-	-	505,822	505,822
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred taxation	_	_	8,009	8,009
not of doloriod taxation	<u>-</u>	_	513,831	513,831
Balance as on December 31, 2008 as restated	1,388,023	465,845	10,594,258	12,448,126
Changes in equity for 2009				
Final dividend for the year ended December 31, 2008 @ Rs 4.00 per share	-	-	(555,209)	(555,209)
Total comprehensive income for the nine months ended September 30, 2009	-	-	1,582,901	1,582,901
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred taxation			22 206	22 206
- net of defened taxation	-	-	1 606 107	1 606 107
Interim dividend for the year 2009	-	-	1,606,107	1,606,107
@ Rs 3.50 per share		=	(485,808)	(485,808)
Balance as on September 30, 2009	1,388,023	465,845	11,159,348	13,013,216

The annexed notes from 1 to 17 form an integral part of the condensed interim unconsolidated financial information.

M J Jaffer Chairman / Director

Mahamad Joffs

Waqar A Malik Chief Executive

# Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

- 1. The condensed interim unconsolidated financial information has been presented in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984. This condensed interim unconsolidated financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended December 31, 2008.
- 1.1 The accounting policies and methods of computation adopted for the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of the financial statements for the preceding year ended December 31, 2008, except amendments in International Accounting Standard 1 (Revised) "Presentation of financial statements", IFRS 8 "Operating Segments", IFRIC 13 "Customer Loyalty Programmes" which became effective for financial periods beginning on or after January 1, 2009. The adoption of standards has not materially affected the computation of the result except certain increased disclosures including the statement of other comprehensive income which has been reflected in the Company's financial statements.
- 1.2 The Company has restated certain prior period information in accordance with the requirements of IAS -8 "Accounting policies, changes in accounting estimates and errors". The resulting adjustments have been shown in note 13.

## 2. PROPERTY, PLANT AND EQUIPMENT

Operating assets - at net book value
Capital work-in-progress - at cost
Designing, consultancy and engineering fee
Civil works and buildings
Plant and machinery
Miscellaneous equipment
Advances to suppliers / contractors

September 30 2009	December 31 2008
8,816,141	7,516,758
6 57,515 223,338 48,970 93,829	49,782 274,207 1,300,228 125,227 87,567
423,658	1,837,011
9,239,799	9,353,769

2.1 Following is the cost of operating property, plant and equipment that have been added / disposed off during the nine months ended September 30, 2009:

	Additions/Transfers		Dispos	sals	
	September 30 2009	September 30 2008	September 30 2009	September 30 2008	
Buildings on freehold land	13,840	10,786	- E 206	-	
Buildings on leasehold land Plant and machinery	309,085 1,585,905	1,286 122,523	5,386 22,748	94 11,690	
Vehicles Furniture and equipment	4,835 27,572	13,053 25,841	4,146 4,641	36,520 11,065	
	1,941,237	173,489	36,921	59,369	

### 3. LONG-TERM INVESTMENTS

Unquoted	September 30 2009	December 31 2008
Unquoted Subsidiary - ICI Pakistan PowerGen Limited (wholly owned) - note 3	11	
7,100,000 ordinary shares (December 31, 2008: 7,100,000)		
of Rs 100 each	710,000	710,000
Other		
Others Equity security available for sale - Arabian Sea Country Club Limited	2.500	2,500
Equity Security available for Sale - Arabian Sea Country Club Littlied	2,300	
	712,500	712,500

3.1 The value of the Company's investment on the basis of net assets of the Subsidiary as disclosed in the unaudited condensed interim financial information for the period ended September 30, 2009 amounted to Rs 258.341 million (December 31, 2008: Rs 248.834 million).

# Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

4.	LONG-TERM LOANS - considered good	September 30 2009	December 31 2008
	Due from Subsidiary - Unsecured loan - note 4.1 Due from Directors, Executives and Employees - note 4.2	224,000 170,558	296,000 172,507
	Less: Current portions shown under current assets	394,558	468,507
	Due from Subsidiary - note 4.1  Due from Directors, Executives and Employees - note 4.2	24,000 49,053	96,000 41,902
		73,053	137,902
		321,505	330,605

- 4.1 This represents loans given to ICI Pakistan PowerGen Limited (wholly owned subsidiary) of Rs 120 million and Rs 200 million carrying a markup at 3 months KIBOR + 1% and 3 months KIBOR + 2% respectively. These loans are repayable in five equal quarterly instalments and nine equal semi annual instalments commencing from October 1, 2008 and October 1, 2011 respectively.
- 4.2 These include loans to key management personnel for the purchase of motor cars and house building assistance and are repayable between two to ten years. These loans are interest free and granted to the employees of the Company in accordance with their terms of employment.

#### 5. STOCK-IN-TRADE

Of the total carrying value of inventories Rs 5.480 million (December 31, 2008: Rs 392.2 million) is measured at net realisable value. As at September 30, 2009 stock has been written down by Rs 1.62 million (December 31, 2008: Rs 61.6 million) to arrive at its net realisable value.

#### 6. LOANS AND ADVANCES

This includes standby running finance facility provided to ICI Pakistan PowerGen Limited (wholly owned subsidiary) of Rs 283 million (2008: Nil) repayable on demand at a markup rate of 3 months KIBOR + 1.65%.

### 7. SHORT-TERM FINANCING

- 7.1 The facilities for running finance available from various banks amounted to Rs 2,691 million (December 31, 2008: Rs 2,571 million) and carry mark-up during the period ranging from 12.64 to 17.37 percent per annum (December 31, 2008: 15.22 to 17.59 percent per annum). The facilities are secured by hypothecation charge over the present and future stock-in-trade and book debts of the Company and first pari passu charge over plant and machinery of Polyester Business of the Company.
- 7.2 The facilities for term finance available from various banks amount to Rs 550 million (December 31, 2008: Rs 550 million). However no such facility was utilised as on September 30, 2009.

### 8. CONTINGENCIES AND COMMITMENTS

8.1 Claims against the Company not acknowledged as debts are as follows Local bodies Sales Tax authorities Others	14,631 93,415 90,265	14,531 92,844 87,844
	198,311	195,219
8.2 Guarantees issued by the Company in respect of financial and operational obligations of Pakistan PTA Limited (LOTTE Group of companies) pursuant to the Scheme of Arrangement, against which Pakistan PTA Limited (LOTTE Group of companies) has issued counter guarantees to the Company.	2,280,000	2,370,000
8.3 Guarantees issued by the Company to a bank in respect of		
financing obtained by Senior Executives, in accordance with		
the terms of employment.	35,000	48,000
8.4 Guarantee issued by the Company to a bank on behalf of its		
subsidiary ICI Pakistan PowerGen Limited for availing funded facility.	133,000	133,000
8.5 Commitments in respect of capital and other expenditure.	1,281,492	620,881

## Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

- **8.6** A notice has been issued by the Environmental Protection Authority (EPA) against the Paints factory located at Ferozpur road, Lahore. Pursuant to this an order has been passed by the EPA for violation of certain provisions of the act. The Company has filed an appeal against the order in the Environmental Tribunal in Lahore and is of the opinion that the order is not justified.
- 8.7 Commitments for rentals under operating lease agreements in respect of vehicles are as follows:

Year	September 30 2009	December 31 2008
2009 2010 2011 2012 2013	22,985 68,724 51,137 36,009 15,068	59,480 52,383 27,418 8,542 - 147,823
Payable not later than one year Payable later than one year but not later than five years	76,083 117,840 193,923	59,480 88,343 147,823

**8.8** Outstanding foreign exchange contracts as at September 30, 2009 entered into by the Company to hedge the anticipated future transactions amounted to Rs Nil (December 31, 2008: Rs 54.841 million).

Septembe	ember 30, 2009		September 30, 2008		30, 2008
For the 3 months	For the 9 months				For the 9 months
ended	ended		ended		ended

### 9. INTER-SEGMENT SALES AND PURCHASES

Inter-segment sales and purchases have been eliminated from the total.

**52,180 219,831** 165,832 447,086

Transactions among the business segments are recorded at arm's length prices using admissible valuation methods.

## 10. COST OF SALES

Opening stock of raw and packing materials Purchases	1,417,781 3,986,402	1,422,502 11,524,137	1,616,449 4,981,615	1,027,390 13,944,940
	5,404,183	12,946,639	6,598,064	14,972,330
Closing stock of raw and packing materials	(1,367,240)	(1,367,240)	(1,962,779)	(1,962,779)
Raw and packing materials consumption	4,036,943	11,579,399	4,635,285	13,009,551
Manufacturing costs	1,170,844	3,443,711	1,110,057	2,954,346
	5,207,787	15,023,110	5,745,342	15,963,897
Opening stock of work-in-process	109,299	134,237	135,914	192,127
	5,317,086	15,157,347	5,881,256	16,156,024
Closing stock of work-in-process	(102,900)	(102,900)	(198,433)	(198,433)
Cost of goods manufactured	5,214,186	15,054,447	5,682,823	15,957,591
Opening stock of finished goods	1,197,191	1,395,217	1,176,308	1,091,819
Finished goods purchased	577,881	1,727,073	884,224	1,968,702
	6,989,258	18,176,737	7,743,355	19,018,112
Closing stock of finished goods	(1,570,268)	(1,570,268)	(1,702,022)	(1,702,022)
	5,418,990	16,606,469	6,041,333	17,316,090

# Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

		September 30 2009		Septembe	er 30 2008
		For the 3 months ended	For the 9 months ended	For the 3 months ended (Restated)	For the 9 months ended (Restated)
11.	TAXATION				
	Current Deferred	260,285 1,738	298,713 462,015	11,948 240,585	72,044 660,806
		262,023	760,728	252,533	732,850

### 12. TRANSACTIONS WITH RELATED PARTIES

Purchase of goods, materials and convices

The related parties comprise parent company (ICI Omicron B.V.), ultimate parent company (AkzoNobel N.V.), related group companies, local associated company, directors of the Company, companies where directors also hold directorship, key employees and staff retirement funds. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

17E CC1

EOE 742

100 150

244 640

### Subsidiary Company

Purchase of goods, materials and services	1/5,661	505,743	166,153	311,610
Provision of services and other receipts	495	1,485	495	1,485
Loan to subsidiary	-	-	-	200,000
Running Finance Facility availed by subsidiary - note 6	183,000	283,000	-	-
Repayment of loan by subsidiary	24,000	72,000	-	-
Return on loan and on running finance facility	18,090	43,105	9,375	22,264
Investment	-	-	-	130,000
Sale of operating asset	-	-	961	961
Associated Companies				
Purchase of goods, materials and services	1,785,763	5,721,610	2,258,367	6,560,248
Provision of services and other receipts	1,742	6,265	1,583	4,862
Sale of goods and materials	32,782	91,703	40,028	110,131
Contribution to staff retirement benefit plans	34,033	122,449	34,272	154,629
Dividends	368,303	789,219	263,073	631,975
Donations	-	5,800	500	1,000

## 12.1 Transaction with key management personnel

Key management personnel received an amount of Rs 98.11 million (September 30, 2008: Rs 99.03 million) out of which Rs 14.89 million (September 30, 2008: Rs 14.62 million) relates to post employment benefits.

13. In April 2009 it was observed that certain isolated management practices and dealings at Decorative segment of the Paints business seemed to be at variance with the Company's approved policies and procedures. This information was communicated to the Board who immediately initiated a detailed review by the Company's Internal Auditors Ford Rhodes Sidat Hyder & Co, Chartered Accountants. These practices mainly related to obligations and commitments made in the market which were not properly recorded.

While the detailed review by Ford Rhodes Sidat Hyder & Co, Chartered Accountants is currently in progress, the Board of Directors have decided to make a full provision in respect of these obligations. The amount has been accounted for as given below in accordance with the IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors".

# Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

13.1 The effect of retrospective restatement on profit and loss account for the nine months ended September 2009 and September 2008 is tabulated below:

	Septembe	r 30, 2009	Septembe	r 30, 2008
	For the 3 months ended	For the 9 months ended	For the 3 months ended	For the 9 months ended
(Increase) / decrease in commission and discounts	-	27,000	(41,250)	(123,750)
(Increase) / decrease in selling and distribution expenses	-	31,000	(18,125)	(54,375)
(Increase) in administration and general expenses	-	-	(15,625)	(46,875)
Increase / (decrease) in operating results	-	58,000	(75,000)	(225,000)
(Decrease) in other operating income	-	-	(10,250)	(30,750)
(Increase) / decrease WPPF charge	-	(2,900)	4,263	12,787
(Increase) / decrease WWF charge	-	(1,160)	1,705	5,115
Increase / (decrease) in profit before tax	-	53,940	(79,282)	(237,848)
(Increase) / decrease in income tax expense	-	(19,285)	27,749	83,247
Increase / (decrease) in profit after tax	-	34,655	(51,533)	(154,601)
Increase / (decrease) in basic and diluted	(Rupees)		(Ri	upees)
earnings per share		0.25	(0.37)	(1.11)

13.2 The effect of retrospective restatement on Balance sheet for 2008 and 2007 is tabulated below:

		December 31 2008	December 31 2007
	Decrease in trade debts	197,000	32,000
	Increase in deferred tax asset	126,946	15,950
	Increase in trade and other payables	165,700	13,570
	Decrease in unappropriated profit	235,754	29,620
	Effect on unapprendicted profit as at December 21.		
•	Effect on unappropriated profit as at December 31:		
	Increase in commission and discounts	197,000	32,000
	Increase in administration and general expenses	62,500	-
	Increase in selling and distribution expenses	89,500	17,000
	Decrease in operating results	349,000	49,000
	Decrease in other operating income	41,000	-
	Decrease in WPPF and WWF charge	27,300	3,430
	Decrease in income tax expense	126,946	15,950
	Decrease in unappropriated profit	235,754	29,620

13.3

# Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

December 31
2008

### 13.4 Effect on Profit and Loss for the year ended December 31, 2008:

Increase in commission and discounts Increase in administration and general expenses Increase in selling and distribution expenses	165,000 62,500 72,500
Decrease in operating results Decrease in other operating income Decrease in WPPF and WWF charge	300,000 41,000 23,870
Decrease in profit before tax Decrease in income tax expense	317,130 110,996
Decrease in unappropriated profit	206,134
Decrease in basic and diluted earnings per share	1.49

#### 14. ESTIMATES

Judgments and estimates made by the management in the preparation of the condensed interim unconsolidated financial information were the same as those that were applied to the financial statements as at and for the year ended December 31, 2008.

### 15. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objective and policies are consistent with that disclosed in the financial statements as at and for the year ended December 31, 2008.

## 16. DATE OF AUTHORISATION

The condensed interim unconsolidated financial information was authorised for issue in the Board of Directors meeting held on October 27, 2009.

#### 17. GENERAL

- 17.1 Figures have been rounded off to the nearest thousand rupees except as stated otherwise.
- 17.2 Certain figures have been reclassified in the condensed interim unconsolidated financial information for better presentation and disclosures in line with the annual financial statements.

M J Jaffer Chairman / Director

Mahamad Joffer

Waqar A Malik Chief Executive

**Condensed Interim Consolidated Financial Information** 

# ICI Pakistan Limited and its Subsidiary Company





The Directors are pleased to present their report together with the unaudited Group results of ICI Pakistan Limited for the quarter and nine months ended September 30, 2009. The ICI Pakistan Group comprises of ICI Pakistan Limited and ICI Pakistan PowerGen Limited, a wholly owned subsidiary.

The Directors Report, giving a commentary on the performance of ICI Pakistan Limited for the quarter and nine months ended September 30, 2009 has been presented separately.

During the quarter, crude oil prices remained fairly stable. Furnace oil prices during the nine months on an average at Rs 28,307/ton was below the nine months of 2008 level of Rs 40,878.

Electricity sales volume for the quarter and nine months was 17 percent and 2 percent higher respectively compared with the same periods last year. This was due to higher demand from the Polyester plant of ICI Pakistan Ltd. This, along with revision in electricity tariff enabled the Company in achieving operating result for the third quarter at Rs 25.1 million compared with Rs 4.9 million in the same period last year and Rs 69.4 for the nine months compared with loss of Rs 125.5 million in comparable period last year.

#### **Future Outlook**

During the quarter, the Company signed a power sale agreement with LESCO for the supply of surplus electricity to the extent of 7MW on a cost plus basis. Sale is expected to commence in Q4 09.

M J Jaffer Chairman

Date: October 27, 2009 Karachi

Mahamad Joffs

Wagar A Malik

Waqar A Malik Chief Executive

# Condensed Interim Consolidated Balance Sheet (Unaudited) As at September 30, 2009

Amounts in Rs '000

	Note	September 30 2009	December 31 2008 (Restated)	December 31 2007 (Restated)
ASSETS				
Non-current assets Property, plant and equipment Intangible asset	2	9,895,281 -	10,069,384 7,700	8,775,214 39,737
		9,895,281	10,077,084	8,814,951
Long-term investments Long-term loans Long-term deposits and prepayments Deferred tax asset - net	3 4	2,500 122,140 25,267	2,500 131,314 30,684	2,500 109,768 37,357 370,406
		149,907	164,498	520,031
Current assets		10,045,188	10,241,582	9,334,982
Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Taxation recoverable Cash and bank balances	5	585,566 3,058,510 1,418,372 79,662 326,751 773,342 368,273 3,504,773	581,473 2,965,699 832,062 98,370 406,019 789,959 418,776 1,971,755	647,784 2,328,375 1,017,082 114,640 342,559 712,263 335,875 3,702,100
		10,115,249	8,064,113	9,200,678
Total Assets		20,160,437	18,305,695	18,535,660
EQUITY AND LIABILITIES  Share Capital and Reserves Authorised capital 1,500,000,000 (December 31, 2008: 1,500,000,000) ordinary shares of Rs 10 each		15,000,000	15,000,000	15,000,000
Issued, subscribed and paid-up capital 138,802,300 (December 31, 2008: 138,802,300) ordinary shares of Rs 10 each Capital reserves Unappropriated profit		1,388,023 465,845 10,693,349	1,388,023 465,845 10,117,065	1,388,023 465,845 9,200,609
Total equity		12,547,217	11,970,933	11,054,477
Surplus on Revaluation of Property, Plant and Equipment		952,430	977,323	1,034,851
LIABILITIES				
Non-current liabilities Provisions for non-management staff gratuity and eligible retired employees' medical scheme		181,814	142,489	119,809
Deferred tax liability - net		932,719	470,704	_
•		1,114,533	613,193	119,809
Current liabilities Short-term financing Trade and other payables	6	5,546,257	227,939 4,516,307	6,326,523
Contingencies and Commitments	7	5,546,257	4,744,246	6,326,523
Total Equity and Liabilities		20,160,437	18,305,695	18,535,660

The annexed notes 1 to 16 form an integral part of the condensed interim consolidated financial information.

M J Jaffer Chairman / Director

Mahamad Joffer

Waqar A Malik Chief Executive

# Condensed Interim Consolidated Profit and Loss Account (Unaudited) For the Nine Months Period Ended September 30, 2009

	For the	For the										
	3 months	9 months	3 months	9 months								
	ended	ended										
	September	September										
	30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008
											(Restated)	(Restated)
Turnover - note 8	3,190,313	9,589,247	3,430,339	9,920,102	1,708,049	4,844,088	1,767,136	4,656,017	1,582,718	4,762,241	2,091,012	5,581,594
Sales tax	-	-	-	-	281,954	799,236	295,129	755,198	206,842	619,111	268,089	697,127
Excise duty	-	-	-	-	13,751	38,946	14,422	38,001	12,752	37,978	16,443	44,388
Commission and discounts												
to distributors and customers	20,613	41,954	26,628	76,312	49,123	67,853	28,682	79,128	232,888	753,842	344,523	865,429
	20,613	41,954	26,628	76,312	344,828	906,035	338,233	872,327	452,482	1,410,931	629,055	1,606,944
Net sales, commission and toll income	3,169,700	9,547,293	3,403,711	9,843,790	1,363,221	3,938,053	1,428,903	3,783,690	1,130,236	3,351,310	1,461,957	3,974,650
Cost of sales - note 8 and 9	2,760,332	8,494,898	3,129,087	9,042,166	949,807	2,885,246	954,591	2,648,206	769,956	2,276,814	1,093,334	2,870,240
Gross profit	409,368	1,052,395	274,624	801,624	413,414	1,052,807	474,312	1,135,484	360,280	1,074,496	368,623	1,104,410
Selling and	40.700	45.050	10.000	45.005	00.744	75 405	45.070	04.470	170.070	F40 FF0	100 544	405.000
distribution expenses Administration and	19,732	45,859	13,392	45,285	26,744	75,435	15,976	64,170	179,876	548,550	180,511	465,299
general expenses	78,873	165,359	42,297	104,334	71,849	171,811	55,437	165,085	89,589	247,217	66,472	283,756
Operating result	310,763	841,177	218,935	652,005	314,821	805,561	402,899	906,229	90,815	278,729	121,640	355,355

Soda Ash

Financial charges

Workers' profit participation fund

Workers' welfare fund

Other operating charges

Other operating income

Profit before taxation

Taxation - note 10

Profit after taxation

Earning per share - Basic and Diluted

The annexed notes 1 to 16 form an integral part of the condensed interim consolidated financial information.

# Condensed Interim Consolidated Profit and Loss Account (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

	Life Sc	iences			Chemi	icals			Powe	rGen			Gro	oup	
For the	For the	For the													
3 months	9 months	3 months	9 months												
ended	ended	ended													
September	Septembe	r September	September	September											
30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008	30, 2009	30, 2009	30, 2008	30, 2008
														(Restated)	(Restated)
839,744	2,631,028	671,361	2,289,460	644,722	2,187,147	873,467	2,603,043	175,661	505,743	166,153	311,610	7,913,366	23,793,920	8,667,483	24,603,130
_				57,493	204,482	67,831	206,617	24,229	69,758	22,917	41,890	570,518	1,692,587	653,966	1,700,832
				'	·		'		'						
-		-	-	1,641	5,617	1,253	4,891	-	-	-	•	28,144	82,541	32,118	87,280
73,179	269,291	61,840	248,226	28,370	135,194	30,642	99,645	-	-	-	-	404,173	1,268,134	492,315	1,368,740
73,179	269,291	61,840	248,226	87,504	345,293	99,726	311,153	24,229	69,758	22,917	41,890	1,002,835	3,043,262	1,178,399	3,156,852
766,565	2,361,737	609,521	2,041,234	557,218	1,841,854	773,741	2,291,890	151,432	435,985	143,236	269,720	6,910,531	20,750,658	7,489,084	21,446,278
552,236	1,684,039	404,051	1,314,801	438,839	1,485,303	626,102	1,887,763	126,172	366,031	136,618	390,712	5,369,066	16,465,452	6,011,365	17,393,887
214,329	677,698	205,470	726,433	118,379	356,551	147,639	404,127	25,260	69,954	6,618	(120,992)	1,541,465	4,285,206	1,477,719	4,052,391
112,718	324,343	99,406	313,098	36,814	100,133	35,434	97,846	-	-	-	-	375,884	1,094,320	344,719	985,698
30,777	106,859	30,196	88,665	29,666	89,715	28,755	87,036	192	522	1,705	4,511	300,886	781,303	224,802	733,207
70,834	246,496	75,868	324,670	51,899	166,703	83,450	219,245	25,068	69,432	4,913	(125,503)	864,695	2,409,583	908,198	2,333,486

97,065	138,011	181,521	366,188
95,696	123,565	38,245	109,909
37,044	47,829	14,773	42,387
15,791	23,339	7,732	25,768
245,596	332,744	242,271	544,252
248,043	276,297	47,643	140,374
867,142	2,353,136	713,570	1,929,608
262,023	760,728	252,533	732,850
605,119	1,592,408	461,037	1,196,758

(Ru	pees)	(Ru	pees)
4.36	11.47	3.32	8.62

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M J Jaffer Chairman / Director Wegethmall him

Waqar A Malik Chief Executive

# Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

			Ailloui	113 111 113 000
	For the 3 months ended September 30, 2009	For the 9 months ended September 30, 2009	For the 3 months ended September 30, 2008 (Restated)	For the 9 months ended September 30, 2008 (Restated)
Profit for the period	605,119	1,592,408	461,037	1,196,758
Other comprehensive income	-	-	-	-
Total Comprehensive income for the period	605,119	1,592,408	461,037	1,196,758

The annexed notes 1 to 16 form an integral part of the condensed interim consolidated financial information.

M J Jaffer Chairman / Director Waqar A Malik Chief Executive

# Condensed Interim Consolidated Cash Flow Statement (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

	September 30, 2009	September 30, 2008 (Restated)
Cash Flows from Operating Activities		(
Profit before taxation	2,353,136	1,929,608
Adjustments for: Depreciation and amortisation Gain on disposal of property, plant and equipment Provision for non-management staff gratuity	709,283 (5,373)	657,157 (7,314)
and eligible retired employees' medical scheme Mark-up on bank deposits and on loan/stanby facility to subsidiary Interest / mark-up expense	46,165 (83,621) 91,721	22,236 (88,019) 93,447
	3,111,311	2,607,115
Movement in: Working capital Long-term loans Long-term deposits and prepayments	83,956 9,174 5,417	(2,939,252) (16,676) (15,305)
Cash generated from / (used in) operations	3,209,858	(364,118)
Payments for :  Non-management staff gratuity  and eligible retired employees' medical scheme Taxation	(6,840) (248,210)	(10,640) (125,666)
Net cash generated from / (used in) operating activities	2,954,808	(500,424)
Cash Flows from Investing Activities		
Payments for capital expenditure Proceeds from disposal of property, plant and equipment Profit / mark-up received	(628,207) 11,292 83,621	(1,576,360) 10,368 96,794
Net cash used in investing activities	(533,294)	(1,469,198)
Cash Flows from Financing Activities		
Interest / mark-up Dividend paid	(105,347) (555,210)	(85,550) (485,809)
Net cash used in financing activities	(660,557)	(571,359)
Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at 1 January	1,760,957 1,743,816	(2,540,981) 3,702,100
Cash and cash equivalents at September 30	3,504,773	1,161,119
Movement in Working Capital		
(Increase) / Decrease in current assets Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	(4,093) (92,811) (586,310) 18,708 79,268 16,617	(38,724) (1,552,017) (448,009) 17,174 30,375 (92,303)
Ingress (/Degrees) in appropriate.	(568,621)	(2,083,504)
Increase / (Decrease) in current liability Trade and other payables	652,577	(855,748)
	83,956	(2,939,252)
Cash and cash equivalents at September 30 comprise of: Cash and bank balances Running finances utilised under mark-up arrangements	3,504,773	1,471,750 (310,631)
	3,504,773	1,161,119

The annexed notes 1 to 16 form an integral part of the condensed interim consolidated financial information.

M J Jaffer Chairman / Director

Waqar A Malik Chief Executive

# Condensed Interim Consolidated Statement of Changes in Equity (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

			7 11100	
	Issued, subscribed and paid-up share capital	Capital reserves	Unappropriated profit	Total
Balance as on January 1, 2008 as previously reported Effect of restatment	1,388,023	465,845 -	<b>9,230,229</b> (29,620)	<b>11,084,097</b> (29,620)
Balance as on January 1, 2008 as restated	1,388,023	465,845	9,200,609	11,054,477
Changes in equity for 2008				
Final dividend for the year ended December 31, 2007 @ Rs 3.50 per share	-	-	(485,808)	(485,808)
Total comprehensive income for the nine months ended September 30, 2008	-	-	1,196,758	1,196,758
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period			40.740	40.740
- net of deferred taxation		-	48,740	48,740
Polongo on Contember 20, 2009			1,245,498	1,245,498
Balance as on September 30, 2008 as restated	1,388,023	465,845	9,960,299	11,814,167
Interim dividend for the year 2008 @ Rs 2.50 per share	-	-	(347,006)	(347,006)
Total comprehensive income for the three months ended December 31, 2008	-	-	494,984	494,984
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period				
- net of deferred taxation	-	-	8,788	8,788
Balance as on December 31, 2008	-		503,772	503,772
as restated	1,388,023	465,845	10,117,065	11,970,933
Changes in equity for 2009				
Final dividend for the year ended December 31, 2008 @ Rs 4.00 per share	-	-	(555,209)	(555,209)
Total comprehensive income for the nine months ended September 30, 2009	-	-	1,592,408	1,592,408
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred taxation	_	_	24,893	24,893
	_		1,617,301	1,617,301
Interim dividend for the year 2009  @ Rs 3.50 per share	_	_	(485,808)	(485,808)
Balance as on September 30, 2009	1,388,023	465,845	10,693,349	12,547,217
- ,				

The annexed notes 1 to 16 form an integral part of the condensed interim consolidated financial information.

M J Jaffer Chairman / Director

Mahamad Joffer

Waqar A Malik Chief Executive

# Notes to the Condensed Interim Consolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

- The condensed interim consolidated financial information comprises the consolidated balance sheet of ICI Pakistan Limited and its subsidiary company, ICI Pakistan PowerGen Limited, as at September 30, 2009 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof.
- 1.1 The condensed interim consolidated financial information has been prepared in condense form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to shareholders in accordance with the requirements of section 245 of Companies Ordinance, 1984. This condensed interim consolidated financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended December 31, 2008.
- 1.2 The accounting policies and methods of computation adopted for the preparation of this condensed interim consolidated financial information are the same as those applied in the preparation of the financial statements for the preceding year ended December 31, 2008, except amendments in International Accounting Standard 1 (Revised) "Presentation of financial statements", IFRS 8 "Operating Segments", IFRIC 13 "Customer Loyalty Programmes" which became effective for financial periods beginning on or after January 1, 2009. The adoption of standards has not materially affected the computation of the result except certain increased disclosures including the statement of other comprehensive income which has been reflected in the Group's financial statements.
- 1.3 The Group has restated certain prior period information in accordance with the requirements of IAS -8 "Accounting policies, changes in accounting estimates and errors". The resulting adjustments have been shown in note 12.

2.	PROPERTY, PLANT AND EQUIPMENT		
		September 30 2009	December 31 2008
	Operating assets - at net book value Capital work-in-progress - at cost	9,447,898	8,214,163
	Designing, consultancy and engineering fee Civil works and buildings Plant and machinery Miscellaneous equipment Advances to suppliers / contractors	6 57,972 245,792 48,970 94,643	49,782 274,650 1,317,181 125,227 88,381
		447,383	1,855,221
		9,895,281	10,069,384

2.1 Following is the cost of operating property, plant and equipment that have been added / disposed off during the nine months ended September 30, 2009:

		Additions/Transfers		Disposals	
		September 30 2009	September 30 2008	September 30 2009	September 30 2008
	Buildings on freehold land Buildings on leasehold land Plant and machinery Vehicles Furniture and equipment	13,840 309,085 1,585,905 4,835 27,572	29,275 1,286 653,484 13,053 25,841	5,386 22,748 4,146 4,641	94 11,690 36,520 11,065
		1,941,237	722,939	36,921	59,369
3.	LONG-TERM INVESTMENT			Santambar 20	Docombor 21

3.	LONG-TERM INVESTMENT		
٥.		September 30 2009	December 31 2008
	<b>Unquoted</b> Equity security available for sale - Arabian Sea Country Club Limited	2,500	2,500
4.	LONG-TERM LOANS - considered good Due from Directors, Executives and Employees - note 4.1	171,471	173,467
	Less: Current portion shown under current assets Due from Directors, Executives and Employees - note 4.1	49,331	42,153
		122,140	131,314

4.1 These include loans to key management personnel for the purchase of motor cars and house building assistance and are repayable between two to ten years. These loans are interest free and granted to the employees of the Group in accordance with their terms of employment.

# Notes to the Condensed Interim Consolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

#### STOCK-IN-TRADE

Of the total carrying value of inventories Rs 5.480 million (December 31, 2008: Rs 392.2 million) is measured at net realisable value. As at September 30, 2009 stock has been written down by Rs 1.62 million (December 31, 2008: Rs 61.6 million) to arrive at its net realisable value.

6.	SHORT-TERM FINANCING	September 30 2009	December 31 2008
	Running finances utilised under mark-up arrangements - note 6.1		227,939

- 6.1 The facilities for running finance available from various banks amounted to Rs 2,991 million (December 31, 2008: Rs 2,831 million) and carry mark-up during the period ranging from 12.64 to 17.37 percent per annum (December 31, 2008: 15.22 to 17.59 percent per annum). The facilities are secured by hypothecation charge over the present and future stock-in-trade and book debts of the Group and first pari passu charge over plant and machinery of Polyester Business of the Group.
- 6.2 The facilities for term finance available from various banks amounted to Rs 550 million (December 31 2008: Rs 550 million). However no such facility was utilised as on September 30, 2009.

#### 7. CONTINGENCIES AND COMMITMENTS

7.1 Claims against the Group not acknowledged as debts are as follows:

Local bodies	32,342	32,242
Sales Tax authorities	93,415	92,844
Others	90,265	87,844
	216,022	212,930

- 7.2 A notice has been issued by the Environmental Protection Authority (EPA) against the Paints factory located at Ferozpur road, Lahore. Pursuant to this an order has been passed by the EPA for violation of certain provisions of the act. The Company has filed an appeal against the order in the Environmental Tribunal in Lahore and is of the opinion that the order is not justified.
- 7.3 Guarantees issued by the Group in respect of financial and operational obligations of Pakistan PTA Limited (LOTTE Group of companies) pursuant to the Scheme of Arrangement, against which Pakistan PTA Limited (LOTTE Group of companies) has issued counter

2,280,000	2,370,000
35,000	48,000
1,281,492	623,271
133,000	133,000
	35,000

7.7 Commitments for rentals under operating lease agreements in respect of vehicles are as follows:

Year		
2009	23,101	59,773
2010	69,191	52,774
2011	51,604	27,809
2012	36,476	8,933
2013	15,185	98
	195,558	149,387
Payable not later than one year	76,550	59,773
Payable later than one year but not later than five years	119,008	89,614
	195,558	149,387

7.8 Outstanding foreign exchange contracts as at September 30, 2009 entered into by the Group to hedge the anticipated future transactions amounted to Rs nil (December 31, 2008: Rs 54.841 million).

# Notes to the Condensed Interim Consolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

September 30, 2009		September 30, 2008		
For the 3 months ended	For the 9 months ended	For the 3 months ended	For the 9 months ended	

### 8. INTER-SEGMENT SALES AND PURCHASES

Inter-segment sales and purchases have been eliminated from the total.

227,841 725,574

**74** 331,985

758,696

Transactions among the business segments are recorded at arm's length prices using admissible valuation methods.

### 9. COST OF SALES

Opening stock of raw and packing materials	1,429,512	1,436,245	1,623,570	1,044,429
Purchases	4,018,616	11,588,342	5,033,330	14,141,397
Closing stock of raw and packing materials	5,448,128	13,024,587	6,656,900	15,185,826
	(1,385,342)	(1,385,342)	(1,979,937)	(1,979,937)
Raw and packing materials consumption Manufacturing costs	4,062,786 1,095,077	11,639,245 3,242,848	4,676,963 1,038,412	13,205,889 2,835,805
Opening stock of work-in-process	5,157,863	14,882,093	5,715,375	16,041,694
	109,299	134,237	135,913	192,127
Closing stock of work-in-process	5,267,162	15,016,330	5,851,288	16,233,821
	(102,900)	(102,900)	(198,433)	(198,433)
Cost of goods manufactured	5,164,262	14,913,430	5,652,855	16,035,388
Opening stock of finished goods	1,197,191	1,395,217	1,176,308	1,091,819
Finished goods purchased	577,881	1,727,073	884,224	1,968,702
Closing stock of finished goods	6,939,334	18,035,720	7,713,387	19,095,909
	(1,570,268)	(1,570,268)	(1,702,022)	(1,702,022)

5,369,066

September 30, 2009

For the 3 months ended	For the 9 months ended	For the 3 months ended (Restated)	For the 9 months ended (Restated)	
260,285	298,713	11,948	72,044	
1,738	462,015	240,585	660,806	

6,011,365

September 30, 2008

17,393,887

16,465,452

### 10. TAXATION

Current	260,285	298,713	11,948	72,044
Deferred	1,738	462,015	240,585	660,806
	262,023	760,728	252,533	732,850

## Notes to the Condensed Interim Consolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

#### 11. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise parent company (ICI Omicron B.V.), ultimate parent company (AkzoNobel N.V.), related group companies, local associated company, directors of the Company, companies where directors also hold directorship, key employees and staff retirement funds. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in this condensed interim consolidated financial information are as follows:

	September 30, 2009		September 30, 2008	
	For the 3 months ended	For the 9 months ended	For the 3 months ended	For the 9 months ended
Associated Companies				
Purchase of goods, materials and services	1,785,763	5,721,610	2,258,367	6,560,248
Provision of services and other receipts	1,742	6,265	1,583	4,862
Sale of goods and materials	32,782	91,703	40,028	110,131
Contribution to staff retirement benefit plans	34,033	122,449	34,272	154,629
Dividends	368,303	789,219	263,073	631,975
Donations	-	5,800	500	1,000

### 11.1 Transaction with key management personnel

Key management personnel received an amount of Rs 98.11 million (September 30, 2008: Rs 99.03 million) out of which Rs 14.89 million (September 30, 2008: Rs 14.62 million) relates to post employment benefits.

12. In April 2009 it was observed that certain isolated management practices and dealings at Decorative segment of the Paints business seemed to be at variance with the Group's approved policies and procedures. This information was communicated to the Board who immediately initiated a detailed review by the Group's Internal Auditors Ford Rhodes Sidat Hyder & Co, Chartered Accountants. These practices mainly related to obligations and commitments made in the market which were not properly recorded.

While the detailed review by Ford Rhodes Sidat Hyder & Co, Chartered Accountants is currently in progress, the Board of Directors have decided to make a full provision in respect of these obligations. The amount has been accounted for as given below in accordance with the IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors".

**12.1** The effect of retrospective restatement on profit and loss account for the nine months ended September 2009 and September 2008 is tabulated below:

(Increase)/ decrease in commission and discounts	-	27,000	(41,250)	(123,750)
(Increase) / decrease in selling and distribution expenses	-	31,000	(18,125)	(54,375)
(Increase) in administration and general expenses	-	_	(15,625)	(46,875)
Increase / (decrease) in operating results	-	58,000	(75,000)	(225,000)
(Decrease) in other operating income	-	-	(10,250)	(30,750)
(Increase) / decrease WPPF charge	-	(2,900)	4,263	12,787
(Increase) / decrease WWF charge		(1,160)	1,705	5,115
Increase / (decrease) in profit before tax	=	53,940	(79,282)	(237,848)
(Increase) / decrease in income tax expense	_	(19,285)	27,749	83,247
Increase / (decrease) in profit after tax	-	34,655	(51,533)	(154,601)
	(Ru	upees)	(Rı	upees)
Increase / (decrease) in Basic and diluted earnings per share	-	0.25	(0.37)	(1.11)

# **Notes to the Condensed Interim Consolidated** Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

Amounts in Rs '000

### 12.2 The effect of retrospective restatement on Balance sheet for 2008 and 2007 is tabulated below:

	·		
		December 31 2008	December 31 2007
	Decrease in trade debts	197,000	32,000
	Increase in deferred tax asset	126,946	15,950
	Increase in trade and other payables	165,700	13,570
	Decrease in unappropriated profit	235,754	29,620
12.3	Effect on unappropriated profit as at December 31:		
	Increase in commission and discounts	197,000	32,000
	Increase in administration and general expenses	62,500	-
	Increase in selling and distribution expenses	89,500	17,000
	Decrease in operating results	349,000	49,000
	Decrease in other operating income	41,000	-
	Decrease in WPPF and WWF charge	27,300	3,430
	Decrease in income tax expense	126,946	15,950
	Decrease in unappropriated profit	235,754	29,620
12.4	Effect on profit and loss for the year ended December 31 2008:		
	Increase in commission and discounts	165,000	
	Increase in administration and general expenses	62,500	

### 12

Increase in commission and discounts	165,000
Increase in administration and general expenses	62,500
Increase in selling and distribution expenses	72,500
Decrease in operating results	300,000
Decrease in other operating income	41,000
Decrease in WPPF and WWF charge	23,870
Decrease in profit before tax	317,130
Decrease in income tax expense	110,996
Decrease in unappropriated profit	206,134
Decrease in basic and diluted earnings per share	1.49

#### 13. **ESTIMATES**

Judgments and estimates made by the management in the preparation of the condensed interim financial information were the same as those that were applied to the financial statements as at end for the year ended December 31, 2008.

## Notes to the Condensed Interim Consolidated Financial Information (Unaudited) For the Nine Months Period Ended September 30, 2009

#### 14. FINANCIAL RISK MANAGEMENT

The Group's financial risk management objective and policies are consistent with that disclosed in the financial statements as at and for the year ended December 31, 2008.

### 15. DATE OF AUTHORISATION

The condensed interim consolidated financial information was authorised for issue in the Board of Directors meeting held on October 27, 2009.

#### GENERAL

- 16.1 Figures have been rounded off to the nearest thousand rupees except as stated otherwise.
- 16.2 Certain figures have been reclassified in the condensed interim consolidated financial information for better presentation and disclosures in line with the annual financial statements.

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M J Jaffer Chairman / Director Wegethins White

Waqar A Malik Chief Executive

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