



INTERIM CONDENSED FINANCIAL INFORMATION FOR THE 3rd QUARTER ENDED SEPTEMBER 30, 2010



COMPANY INFORMATION

AS ON SEPTEMBER 30, 2010

Board of Directors

Mohammad MoonisChairmanShuaib AhmedVice-ChairmanMohammad Ali HanafiDirectorMohammad Aslam HanafiDirector

Mohammad Aslam Hanafi Director
Ozair Ahmed Hanafi Director
Tariq Mohamed Amin Director
Zahid Zaheer Director
Zaeem Ahmad Hanafi Director

Chief Executive Officer

Mir Asad Waseem

Audit Committee

Tariq Mohamed Amin Chairman
Zahid Zaheer Member
Zaeem Ahmad Hanafi Member

Compensation Committee

Zahid Zaheer Chairman
Tariq Mohamed Amin Member
Ozair Ahmed Hanafi Member

Company Secretary

Rafat Hussain

Chief Financial Officer

Imran Shiwani

Auditors

Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Legal Advisor

Tahir Ali Tayebi & Co.

Bankers

Askari Bank Limited

Habib Bank Limited

MCB Bank Limited

Habib Metropolitan Bank Limited

Mybank Limited

Registrar and Share Transfer Office

Corporate Support Services (Private) Limited

407-408, Al-Ameera Centre, Shahrah-e-Iraq, Saddar, Karachi

Phone: (92-21) 35662023-24

Registered Office

B-19/A, Irshad Qadri Road, S.I.T.E., Karachi-75700

Mailing Address;

P. O. Box 3639, S.I.T.E., Karachi-75700

Phone:(92-21) 32561124-26

Fax:(92-21) 32561320 & (92-21) 32565213

E-mail:pakchem@cyber.net.pk URL:www.pakchem.com.pk



CHAIRMAN'S REVIEW

On behalf of the Board of Directors, I present the unaudited accounts for the third quarter ended September 30, 2010.

This has been a very disappointing quarter. The business suffered loss of Rs.12.4 million compared to profit of Rs.1.3 million in the corresponding period of 2009. The loss is due to almost total erosion of gross profit margin. Steep rise in price of local guar seed, increase in energy cost, frequent power outages, global economic recession coupled with tough competition from Indian companies in international market due to their lower production cost and lower seed price, has wiped out our margin. While management is striving to minimize losses and get back to profitability, we do not expect the situation to improve in the next two to three quarters.

Mohammad Moonis Chairman

Karachi: October 14, 2010



INTERIM CONDENSED BALANCE SHEET AS AT SEPTEMBER 30, 2010

| NON-CURRENT ASSETS Property, plant and equipment 4 51,076 49,380 | | Note | Sep. 30, [2010 Rs. | December 31, 2009 |
|--|---|-------------|---------------------------|----------------------|
| NON-CURRENT ASSETS Property, plant and equipment 4 | | | | |
| Property, plant and equipment | | | | |
| Trace Trac | | | | |
| Stores and spares parts Stores and spares parts Stock-in-trade 172,322 300,188 Trade debts Stock-in-trade 152,810 Accrued mark-up on bank deposits 333 37 Loans and advances 1,504 1,625 Short-term prepayments 536 627 Other receivables 7,194 22,306 Taxation - net 14,685 10,383 Cash and Bank balances 26,498 10,406 273,960 404,237 TOTAL ASSETS 325,812 454,393 EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000 100,000 Issued, subscribed and paid-up capital 6 42,486 132,803 Reserves 18,506 132,803 Total and other payables 18,425 44,281 Accrued Mark-up on short-term borrowings 1,395 4,361 Short term borrowings 7 145,000 230,462 Total asset 164,820 279,104 CONTINGENCIES AND COMMITMENTS 8 | | 4 | • | |
| CURRENT ASSETS 8,671 5,855 Stores and spares parts 300,188 Trade debts 5 42,217 52,810 Accrued mark-up on bank deposits 333 37 Loans and advances 1,504 1,625 Short-term prepayments 536 627 Other receivables 7,194 22,306 Taxation - net 14,685 10,383 Cash and Bank balances 26,498 10,406 273,960 404,237 TOTAL ASSETS 325,812 454,393 EQUITY AND LIABILITIES Share capital Authorized 10,000 100,000 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 42,486 Reserves 118,506 132,803 160,992 175,289 CURRENT LIABILITIES 1,395 4,361 4,361 Trade and other payables 1,395 4,361 4,361 Accrued Mark-up on short-term borrowings 145,0 | Long-term deposit | | | |
| Stores and spares parts 8,671 5,855 Stock-in-trade 172,322 300,188 Trade debts 5 42,217 52,810 Accrued mark-up on bank deposits 333 37 Loans and advances 1,504 1,625 Short-term prepayments 536 627 Other receivables 7,194 22,306 Taxation - net 14,685 10,383 Cash and Bank balances 26,498 10,406 273,960 404,237 TOTAL ASSETS 325,812 454,393 EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 42,486 Reserves 118,506 132,803 160,992 175,289 CURRENT LIABILITIES 18,425 44,281 42,281 Accrued Mark-up on short-term borrowings 1,395 4,361 Short term borrowings 7 | OURDENT ASSETS | | 51,852 | 50,156 |
| Stock-in-trade 177,322 300,188 Trade debts 5 42,217 52,810 Accrued mark-up on bank deposits 333 37 Loans and advances 1,504 1,625 Short-term prepayments 536 627 Other receivables 7,194 22,306 Taxation - net 14,685 10,383 Cash and Bank balances 26,498 10,406 273,960 404,237 TOTAL ASSETS 325,812 454,393 EQUITY AND LIABILITIES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 132,803 Reserves 160,992 175,289 CURRENT LIABILITIES 18,425 44,281 Trade and other payables 1,395 4,361 Accrued Mark-up on short-term borrowings 1,395 4,361 Short term borrowings 7 145,000 230,462 164,820 279,10 | | | 0.074 | 5.055 |
| Trade debts 5 42,217 52,810 Accrued mark-up on bank deposits 333 37 Loans and advances 1,504 1,625 Short-term prepayments 536 627 Other receivables 7,194 22,306 Taxation - net 14,685 10,383 Cash and Bank balances 26,498 10,406 273,960 404,237 TOTAL ASSETS 325,812 454,393 EQUITY AND LIABILITIES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 42,486 Reserves 118,506 132,803 CURRENT LIABILITIES 160,992 175,289 CURRENT LIABILITIES 18,425 44,281 Accrued Mark-up on short-term borrowings 1,395 4,361 Short term borrowings 7 145,000 230,462 Total Asset 279,104 279,104 | · | | 1 1 | |
| Accrued mark-up on bank deposits Loans and advances Short-term prepayments Other receivables Taxation - net Cash and Bank balances EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each Issued, subscribed and paid-up capital Reserves CURRENT LIABILITIES Trade and other payables Accrued Mark-up on short-term borrowings Short term borrowings Total Reserves 1333 17 1,504 1,625 10,383 10,383 11,383 12,498 10,406 273,960 404,237 325,812 454,393 100,000 100,0 | | _ | | |
| 1,504 1,625 | | 5 | 1 1 | |
| Short-term prepayments 536 627 Other receivables 7,194 22,306 Taxation - net 14,685 10,383 Cash and Bank balances 26,498 10,406 273,960 404,237 TOTAL ASSETS 325,812 454,393 EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 42,486 Reserves 118,506 132,803 160,992 175,289 CURRENT LIABILITIES Trade and other payables 18,425 44,281 Accrued Mark-up on short-term borrowings 1,395 4,361 Short term borrowings 7 145,000 230,462 164,820 279,104 | · · · · · · · · · · · · · · · · · · · | | | 1 1 |
| Other receivables 7,194 22,306 Taxation - net 14,685 10,383 Cash and Bank balances 26,498 10,406 273,960 404,237 TOTAL ASSETS 325,812 454,393 EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 42,486 Reserves 118,506 132,803 160,992 175,289 CURRENT LIABILITIES Trade and other payables 18,425 44,281 Accrued Mark-up on short-term borrowings 1,395 4,361 Short term borrowings 7 145,000 230,462 164,820 279,104 | | | 1 / 1 | / / |
| Taxation - net 14,685 10,383 Cash and Bank balances 26,498 10,406 273,960 404,237 325,812 454,393 EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 42,486 Reserves 118,506 132,803 160,992 175,289 CURRENT LIABILITIES Trade and other payables 18,425 44,281 4,361 Accrued Mark-up on short-term borrowings 1,395 4,361 230,462 Short term borrowings 7 145,000 230,462 164,820 279,104 279,104 | Short-term prepayments | | | 627 |
| Cash and Bank balances 26,498 10,406 273,960 404,237 TOTAL ASSETS 325,812 454,393 EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 42,486 Reserves 118,506 132,803 160,992 175,289 CURRENT LIABILITIES 18,425 44,281 4361 4361 4361 445,000 230,462 279,104 CONTINGENCIES AND COMMITMENTS 8 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 7 | | | 7,194 | 22,306 |
| 273,960 404,237 325,812 454,393 | Taxation - net | | 14,685 | 10,383 |
| ### TOTAL ASSETS ### EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each Issued, subscribed and paid-up capital Reserves ### CURRENT LIABILITIES Trade and other payables Accrued Mark-up on short-term borrowings Short term borrowings ### CONTINGENCIES AND COMMITMENTS ### 325,812 ### 454,393 ### 100,000 ### | Cash and Bank balances | | 26,498 | 10,406 |
| ### EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each Issued, subscribed and paid-up capital Reserves 100,000 | | | 273,960 | 404,237 |
| SHARE CAPITAL AND RESERVES Share capital Authorized 10,000,000 Ordinary shares of Rs.10/- each 100,000 100,000 Issued, subscribed and paid-up capital 6 42,486 42,486 Reserves 118,506 132,803 160,992 175,289 CURRENT LIABILITIES 18,425 44,281 Accrued Mark-up on short-term borrowings 1,395 4,361 Short term borrowings 7 145,000 230,462 164,820 279,104 | TOTAL ASSETS | | 325,812 | 454,393 |
| Authorized 10,000,000 Ordinary shares of Rs.10/- each Issued, subscribed and paid-up capital Reserves CURRENT LIABILITIES Trade and other payables Accrued Mark-up on short-term borrowings Short term borrowings CONTINGENCIES AND COMMITMENTS Accrued Mark-up on short-term borrowings CONTINGENCIES AND COMMITMENTS 100,000 100,000 100,000 118,486 42,486 118,506 132,803 160,992 175,289 44,281 1,395 4,361 230,462 279,104 | SHARE CAPITAL AND RESERVES | | | |
| 10,000,000 Ordinary shares of Rs.10/- each Issued, subscribed and paid-up capital 6 Reserves 118,506 132,803 160,992 175,289 CURRENT LIABILITIES Trade and other payables Accrued Mark-up on short-term borrowings Short term borrowings 7 145,000 230,462 164,820 279,104 CONTINGENCIES AND COMMITMENTS 8 | | | | |
| 118,506 132,803 160,992 175,289 | | - each | 100,000 | 100,000 |
| 118,506 132,803 160,992 175,289 | Issued, subscribed and paid-up capital | 6 | 42.486 | 42.486 |
| 160,992 175,289 | , | | 1 1 | 1 ' 1 |
| Trade and other payables 18,425 44,281 Accrued Mark-up on short-term borrowings 1,395 4,361 Short term borrowings 7 145,000 230,462 164,820 279,104 CONTINGENCIES AND COMMITMENTS 8 | | | | |
| Accrued Mark-up on short-term borrowings | CURRENT LIABILITIES | | • | , |
| Accrued Mark-up on short-term borrowings | Trade and other payables | | 18.425 | 44.281 |
| Short term borrowings 7 145,000 230,462 164,820 279,104 CONTINGENCIES AND COMMITMENTS 8 | | nas | | |
| 164,820 279,104 CONTINGENCIES AND COMMITMENTS 8 | · | • | 1 1 | 1 ' 1 |
| | 3 | | | |
| TOTAL EQUITY AND LIABILITIES 325,812 454,393 | CONTINGENCIES AND COMMITMEN | TS 8 | | |
| | TOTAL EQUITY AND LIABILITIES | | 325,812 | 454,393 |

The annexed notes from 1 to 13 form an integral part of these interim condensed financial information.



M.A. Waseem Chief Executive Officer



INTERIM CONDENSED PROFIT AND LOSS ACCOUNT FOR THE 3rd QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

| | Period ended Jan - Sep 30, | | <u>Quarter</u> July S | |
|---|-------------------------------|-----------|--------------------------|-----------|
| Note | 2010 | 2009 | 2010 | 2009 |
| | | (Rupe | es in '000) | |
| Turnover net | 566,586 | 396,245 | 150,044 | 130,835 |
| Cost of sales | (522,758) | (347,132) | (149,762) | (113,070) |
| Gross profit | 43,828 | 49,113 | 282 | 17,765 |
| Operating expenses | | | | |
| Administrative expenses | (17,142) | (22,274) | (5,273) | (7,132) |
| Other operating expenses | - | (355) | 399 | (89) |
| Shipping expenses | (17,099) | (10,646) | (3,088) | (3,130) |
| | (34,241) | (33,275) | (7,962) | (10,351) |
| Operating profit / (loss) | 9,587 | 15,838 | (7,680) | 7,414 |
| Other operating income | 1,479 | 610 | 578 | (641) |
| | 11,066 | 16,448 | (7,102) | 6,773 |
| Finance cost | (13,460) | (6,933) | (3,880) | (3,938) |
| Other charges | (1,989) | (1,624) | | - |
| | (15,449) | (8,557) | (3,880) | (3,938) |
| (Loss) / Profit before taxation | (4,383) | 7,891 | (10,982) | 2,835 |
| Provision for taxation current (LOSS) / PROFIT AFTER TAXATION | (5,665) | (3,292) | (1,450) | (1,560) |
| (LUSS) / PRUFII AFTER TAXATION | (10,048) | 4,599 | (12,432) | 1,275 |
| (LOSS) / EARNINGS PER SHARE 10 | Rs. (2.37) | Rs. 1.08 | Rs. (2.93) | Rs. 0.30 |

The annexed notes from 1 to 13 form an integral part of these interim condensed financial information.

Mohammad Moonis Chairman

M.A. Waseem Chief Executive Officer



INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME FOR THE 3rd QUARTER ENDED SEPEMBER 30, 2010 (UN-AUDITED)

| | 3rd Quarter ended | | Quarter | ended |
|--|-------------------|-----------------|-----------------|-----------------|
| | Sep 30, 2010 | Sep 30, 2009 | Sep 30, 2010 | Sep 30, 2009 |
| | (Rupees in '000) | | | |
| (Loss) / Profit for the period | (10,048) | 4,599 | (12,432 | 1,275 |
| Other Comprehensive income for the period | - | - | | |
| Total comprehensive (loss) / income for the period | (10,048) | 4,599 | (12,432 | 1,275 |

The annexed notes from 1 to 13 form an integral part of these financial statements.

Mohammad Moonis Chairman

M.A. Waseem Chief Executive Officer



INTERIM CONDENSED CASH FLOW STATEMENT FOR THE 3rd QUARTER ENDED SEPEMBER 30, 2010 (UN-AUDITED)

| (ON-AUDITED) | | | |
|--|-------------------------------|---------------------------|--|
| | 3 rd Quarter ended | | |
| | Sep | Sep | |
| | 30, 2010 | 30, 2009 | |
| | Rs | . '000 | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| (Loss) / Profit before taxation | (4,383) | 7,891 | |
| Adjustments for: | (4,505) | 7,001 | |
| Depreciation | 5,146 | 4,326 | |
| · · | 13,460 | 6,933 | |
| Finance cost | 1 1 | 362 | |
| (Reversal) / Provision for compensated absences | (370) | | |
| Profit on bank deposits | (717) | (578) | |
| Gain on sale of fixed assets | (762) | (32) | |
| | 16,757 | 11,011 | |
| | 12,374 | 18,902 | |
| Movement in working capital | | | |
| Decrease / (Increase) in current assets | 150,671 | (35,499) | |
| (Decrease) in current liabilities | (25,486) | (6,028) | |
| | 125,185 | (41,527) | |
| Cash (utilized in) / generated from operations | 137,559 | (22,625) | |
| Income tax paid | (9,967) | (7,590) | |
| Long term deposits | - | (6) | |
| Finance charges paid | (16,426) | (8,109) | |
| 0 1 | (26,393) | (15,705) | |
| Net cash flows from operating activities | 111,166 | (38,330) | |
| у | , | (,, | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Capital expenditure incurred | (7,289) | (10,598) | |
| Proceeds from sale of fixed assets | 1,209 |) 8Ó | |
| Profit received on bank deposits | 717 | 578 | |
| Net cash flows from investing activities | (5,363) | (9,940) | |
| not out in | (=,===) | (=,= :=) | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| (Payment of) / Proceeds from short term borrowings | (85,462) | 42,974 | |
| Dividend paid | (4,249) | (16,994) | |
| Net cash flows from financing activities | (89,711) | 25,980 | |
| Net Increase / (Decrease) in cash and cash equivalents | 16,092 | $\frac{20,000}{(22,290)}$ | |
| Cash and cash equivalents at the beginning of the period | 10,406 | 28,592 | |
| cash and cash equivalents at the beginning of the period | 10,400 | 20,002 | |
| Cash and cash equivalents at the end of the period | 26,498 | 6,302 | |
| Cash and Cash equivalents at the end of the period | 20,430 | | |
| The annexed notes from 1 to 13 form an integral part of | of these interin | n condensed | |

The annexed notes from 1 to 13 form an integral part of these interim condensed financial information.



M.A. Waseem Chief Executive Officer



INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE 3rd QUARTER ENDED SEPEMBER 30, 2010 (UN-AUDITED)

| | Issued subscribed and paid-up capital | Share Premium | Revenue reserves - general | Accumulated profit | Total |
|--|--|------------------|----------------------------------|--------------------|----------|
| Balance as at January 01, 2009 | 42,486 | 17,553 | 82,474 | 44,397 | 186,910 |
| Cash dividend @ Rs.2 per Ordinar share of Rs. 10 each declared on March 27, 2009 | - | - | - | (16,994) | (16,994) |
| Profit after taxation for the 3 rd Quart ended September 30, 2009 | er - | - | - | 4,599 | 4,599 |
| Balance as September 30, 2009 | 42,486 | 17,553 | 82,474 | 32,002 | 174,515 |
| Balance as at January 01, 2010 | 42,486 | 17,553 | 82,474 | 32,776 | 175,289 |
| Cash dividend @ Rs.4 per Ordinar share of Rs. 10 each declared on April 18, 2010 | - | - | - | (4,249) | (4,249) |
| Loss after taxation for the 3 rd Quartended September 30, 2010 | er - | | - | (10,048) | (10,048) |
| Balance as September 30, 2010 | 42,486 | 17,553 | 82,474 | 18,479 | 160,992 |

The annexed notes from 1 to 13 form an integral part of these interim condensed financial information.

Mohammad Moonis Chairman

M.A. Waseem Chief Executive Officer



NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION FOR THE 3rd QUARTER ENDED SEPEMBER 30, 2010

1. LEGAL STATUS AND OPERATIONS

The Company was incorporated in Pakistan as a public limited company under the Companies' Ordinance 1984 (the Ordinance). The shares of the Company are quoted on the Karachi and Lahore Stock exchanges. The Company is principally engaged in the production and sale of guar gum, and its allied products. The registered office of the Company is situated at B-19/A, Irshad Qadri Road, S.I.T.E Karachi.

2. BASIS OF PREPARATION

These interim condensed financial information are un-audited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34, "Interim Financial Reporting", as applicable in Pakistan. These interim condensed financial information should be read in conjunction with the published financial statements of the Company for the year ended December 31, 2009.

3. SIGNIFCANT ACCOUNTING POLICIES

The accounting policies and methods of computation followed in the preparation of these interim condensed financial information are same as those applied in the preparation of the annual financial statements for the year ended December 31, 2009.

| | Note | September 30, E 2010 | December 31, 2009 |
|--|-------|-------------------------|----------------------|
| | | Rs. '0' (Un-audited) | OO (Audited) |
| 4. PROPERTY, PLANT AND EQUIPMENT | | (OII-auditeu) | (Addited) |
| Operating assets | 4.1 | 51,036 | 44,955 |
| Capital work-in-progress | 4.2 | 40 | 4,425 |
| | | 51,076 | 49,380 |
| | | | |
| 4.10perating assets | | | |
| Opening book value | | 44,955 | 27,800 |
| Additions during the period / year | 4.1.1 | 11,675 | 23,935 |
| | | 56,630 | 51,735 |
| Disposal during the period / year | 4.1.2 | 448 | 842 |
| Depreciation charged during the period / yea | r | 5,146 | 5,938 |
| | | 5,594 | 6,780 |
| | | <u>51,036</u> | 44,955 |



| 4.1.1 Additions during Plant and mach Building Vehicles Office equipmen | ng the period / year | September 30, D 2010 Rs. '00 8,471 1,241 1,841 122 11,675 | 2009 |
|---|---|--|--------------------------------------|
| 4.1.2 Disposal durin | g the period / year | | |
| Vehicles 4.2 Capital work-in-pro | ogress | 448 448 | 842 842 |
| Balance at the begin Additions during the Transferred to opera | nning of the year / period period / year ating assets | 4,425 4,895 (9,280) 40 | 16,087 7,621 (19,283) 4,425 |
| 5. STOCK-IN-TRAD Raw material Packaging mat Finished goods | erial | 3,627 2,804 165,891 | 79,719 3,318 217,151 |
| ŭ | RIBED AND PAID-UP (of Rs. 10/- each | <u>172,322</u> CAPITAL | 300,188 |
| 3,634,092 3,634,092 | Ordinary shares of Rs. 10 Fully paid in cash | each 36,341 | 36,341 |
| 614,460 614,460 4,248,552 4,248,552 | Ordinary shares of Rs. 10 Issued as fully paid bonus | | 6,145 42,486 |
| Export Refinance | NNING FINANCE Secured ander mark-up arrangement | 7.1 145,000 | 190,000 40,462 230,462 |



- 7.1 This represents utilized portion of export refinance facilities aggregating Rs. 190,000,000/- (2009: Rs. 190,000,000/-) obtained from commercial banks carrying mark-up rate of 1% over SBP minimum export refinance rate (2009: 1% over SBP minimum export refinance rate) per annum. These facilities are secured by way of pari passu charge on Company's stock-in-trade and book debts aggregating to Rs. 220 million and first pari passu charge, aggregating to Rs. 270 million by way of land and building, hypothecation of plant and machinery and floating charge on all present and future assets of the Company.
- 7.2 This represents facilities obtained from the commercial bank amounting to Rs. 55,000,000/- (2009:Rs. 55,000,000/-) These facilities are secured by way of pari passu charge on stock-in-trade and book debts. Mark-up on the availed facilities is charged at 3 months KIBOR plus 1.5% per annum on outstanding balance.

8. CONTINGENCIES AND COMMITMENTS

- 8.1 Commitment for capital expenditures Rs. 12,869,000/- (2009: Rs. 387,350/-)
- 8.2 The status of other contingencies and commitments as at September 30, 2010 is same as reported in the annual financial statements for the year ended December 31, 2009.

9. TAXATION

- 9.1 The charge for current taxation is based on taxable income at the current rates of taxation and on the final tax regime under Section 169 of the Income Tax Ordinance, 2001. However, the amount of tax liability is provisional and final liability will be determined on the basis of annual results.
- 9.2 Amajor portion of the Company's income is subject to taxation on the 'Final Tax' under Section 169 of the Income Tax Ordinance, 2001. Accordingly, the major part of the Company's tax liability is determined on the basis of withholding tax deductions made, irrespective of profit and further there is no material temporary difference between the tax and accounting bases of carrying value of assets and liabilities. Therefore, the tax effects of temporary differences, which might determine deferred taxation, are not considered to be significant.



| | 3rd Quarter ended | | Quarte | er ended |
|---|-------------------|-----------------|-----------------|-----------------|
| | Sep 30, 2010 | Sep 30, 2009 | Sep 30, 2010 | Sep 30, 2009 |
| | | Rupee | es in `000 | |
| 10. (LOSS) / EARNINGS PER SHARE | | - | | |
| Net (loss) / profit for the period after tax | (10,048) | 4,599 | (12,432) | 1,275 |
| Number of ordinary shares in issue during the | | | | |
| period | 4,248,552 | 4,248,552 | 4,248,552 | 4,248,552 |
| Basic (loss) / earnings per share | Rs. (2.37) | Rs. 1.08 | Rs. (2.93) | Rs. 0.30 |

11. TRANSACTIONS WITH RELATED PARTIES

The Company in the normal course of business carries out transactions with various related parties. Transactions with related parties are given below:

| | | 3rd Quarter ende | |
|----------------------------------|--|-------------------------------|------------------------------|
| Relationship | Nature of transaction | Sep 30, 2010 Rupees ii | Sep 30, 2009 n `000 |
| Associated Company | Commission paid to associated companies Sale of goods to associated companies Freight Forwarding Transportation | 2,925 3,320 40 1,274 | 2,323 5,969 131 551 |
| Staff Retirement Benefit Plan | Contribution to staff retirement funds | 621 | 669 |
| Chief Executive | Remuneration | 2,394 | 2,234 |
| Director | Remuneration | 2,097 | 1,405 |

All the above transactions are at arm's length using admissible valuation method.

12. DATE OF AUTHORISATION

These financial statements were authorized for issue on October 14, 2010 by the Board of Directors of the Company.

13. GENERAL

- 13.1 Figures for the 3rd quarter ended September 30, 2010 and 3rd quarter ended September 30, 2009 have not been subject to limited scope review by the statutory auditors.
- 13.2 Figures presented in these interim condensed financial information have been rounded off to the nearest thousand rupees.

Mohammad Moonis Chairman

M.A. Waseem Chief Executive Officer