# JS Islamic Fund

(Formerly UTP-Islamic Fund) Quarterly Report for the period ended September 30, 2010



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> In July 2010, the Board of Directors of JS Investments Limited adopted the sustainable growth initiative "JSIL 2010 Onwards ~ "proposed by the newly appointed CEO. The revised Vision, Mission, and Statement of Broad Policy Objectives of JS Investments form the bedrock of "JSIL 2010 Onwards ~ " and have been framed after a thorough S.W.O.T. Analysis of the Company and assessment of the Macro-economic and Financial Market Trends.

## VISION

To be recognized as a responsible asset manager respected for continuingly realizing goals of its investors.

# **MISSION**

To build JS Investments into a top ranking Asset Management Company; founded on sound values; powered by refined knowhow; supported by a committed team operating within an accountable framework of social, ethical and corporate responsibility - a strong and reliable institution for its shareholders to own; an efficient service provider and value creator for clients; an exciting and fulfilling work place for employees; and a participant worth reckoning for competitors.

# **BROAD POLICY OBJECTIVES**

- Value creation for clients on a sustainable basis
- Maintain high standards of ethical behaviors and fiduciary responsibility
- Manage Investments with Prudence and with the aim of providing consistent returns better than that of peers
- Take Products and Services to the People; Create awareness on understanding financial goals, risks and rewards
- Professional Excellence Adapt, Evolve and Continuously Improve
- Maintain highly effective controls through strong compliance and risk management
- A talented, diligent and diverse HR

|  | (Forme  | JS Islamic Fund<br>erly UTP-Islamic Fund) |
|--|---|---|
| ORGANIZATION                                   |   |   |
| Management Company                             | JS Investments Limited<br>7th Floor, The Forum, G-20<br>Khayaban-e-Jami, Block-9, Clifton<br>Karachi-75600<br>Tel: (92-21) 111-222-626 Fax: (92<br>E-mail: info@jsil.com<br>Website: www.jsil.com | 2-21) 35361724                            |
| Board of Directors                             | Munawar Alam Siddiqui<br>Rashid Mansur<br>Suleman Lalani<br>Nazar Mohammad Shaikh<br>Fayaz Anwar<br>Lt. General (R) Masood Parwaiz<br>Sadeq Sayeed  | Chairman<br>Chief Executive Officer       |
| Audit Committee                                | Nazar Mohammad Shaikh<br>Munawar Alam Siddiqui<br>Lt. General (R) Masood Parwaiz  | Chairman<br>Member<br>Member              |
| Chief Financial Officer<br>& Company Secretary | Suleman Lalani  |   |
| Trustee  | Central Depository Company of Pal<br>CDC House, 99-B, Block 'B', S.M.C<br>Main Sharah-e-Faisal,<br>Karachi-74400 Pakistan.<br>Tel: (92-21) 111-111-500<br>Fax: (92-21) 34326040                   |   |
| Auditors                                       | KPMG Taseer Hadi & Co.<br>Chartered Accountants   |   |
| Legal Adviser                                  | Bawaney & Partners  |   |
| Transfer Agent                                 | Technology Trade (Private) Limited<br>241-C, Block 2, P.E.C.H.S, Karachi<br>Tel: (92-21) 34391316-7<br>Fax: (92-21) 34391318  |   |
| Shariah Supervisory Council                    | Muhammad Taqi Usmani<br>Sajid-ur-Rahman Siddiqui<br>Abdullah Najeeb-ul-Haq Siddiqui   | Chairman<br>Member<br>Member              |

# DIRECTORS' REPORT TO THE UNIT HOLDERS

The Board of directors of JS Investments Limited has pleasure in presenting to you the un-audited financial statements of JS Islamic Fund (Formerly UTP-Islamic Fund) for the three months period ended September 30, 2010.

**Market Review** 

The equity market remained under pressure during the quarter under review, as the KSE-30 Index rose marginally by 1.2% to close the quarter at 9,674 points. The benchmark KMI index appreciated by 7.6% during the quarter from 14,574 points on June 30, 2010 to 15,683 points at the close of the quarter. Although the index was unable to close the period on a significant positive note, however, the index did exhibit volatility (for the reasons explained below) by hovering within the range of 10% in the out-going quarter.

During the quarter, Pakistan's ailing economy suffered the most challenging setback in the form of 'mega floods'. Consequently, the agricultural output considered as the backbone of the economy went into enormous distress. A rough estimate of the losses to the economy is quoted at USD 43Bn. Therefore, the government has had to make tough choices in the form of; (a) Diversion of the budgeted development expenditures for rehabilitation activities, which would widen the budget deficit (b) Increased foreign loans, hampering our debt-servicing capacity and (c) Monetary tightening as an attempt to curb the inflationary impact of floods.

The above measures would imminently put additional pressure on the government's objective of reviving the 'weak' economy. Moreover, any further monetary tightening, which can not be ruled out owing to the expected inflation rate of 14%-16%, is going to further squeeze the debt-ridden companies' capacity to operate profitably. Nevertheless, despite all the odds, the foreigners have continued to capture the headlines with their net Foreign Portfolio Investments (FPI) of USS 105mn in the out-going quarter. While trading at an EFY11 P/E multiple of 7.2, the local market still remains a comparatively attractive outlet for foreigners to pour their funds in.

Conclusively, in light of a gloomy economic picture, revival of the stock market and the muted volumes would require the keenly-awaited impetus of a possible re-emergence of leveraged products for the liquidity-strapped investors.

**Fund Performance** The Fund earned a net income of Rs. 24.355 million during the period under review compared to net income of Rs. 79.717 million during the corresponding period of last year. The net assets of the Fund were Rs. 322.336 million as on September 30, 2010 compared to Rs. 382.507 million as on June 30, 2010 – a decline of 15.7%. The net assets value (NAV) per unit as on September 30, 2010 was Rs. 61.04 compared to ex-distribution NAV of Rs. 58.34 per unit on June 30, 2010 showing an increase of 4.00%. of 4.6%. The Fund underperformed its benchmark return by 3%

#### Fund and Asset Manager Rating

The matter of mutual funds performance ratings by a rating agency is presently under discussion between MUFAP, SECP and the country's two rating agencies. Updated Fund rating will be announced by the Management Company once a conclusion is reached on the same.

The asset manager rating for JS Investments Limited is in progress and has not yet been announced by JCR – VIS Credit Rating Co. Limited. The asset manager rating for JS Investments Limited last announced by PACRA was "AM2". The said rating was subsequently withdrawn by PACRA on March 16, 2010 pursuant to JS Investments' decision to discontinue its rating relationship with PACRA with immediate effect.

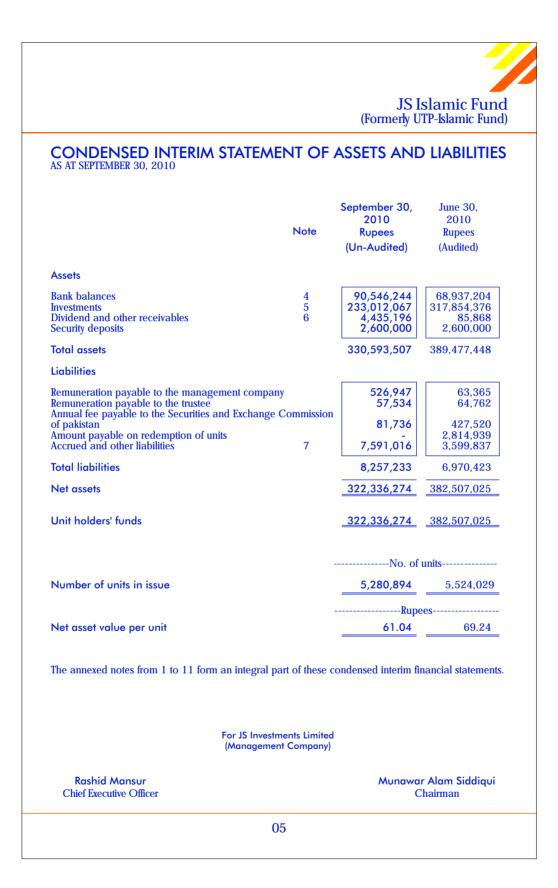
#### Acknowledgment

We wish to express our gratitude to the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

On behalf of the Board

Karachi: October 22, 2010

Rashid Mansur **Chief Executive Officer** 



| (Formerly UTP-Islamic Fund)<br>CONDENSED INTERIM INCOME<br>FOR THE QUARTER ENDED SEPTEMBER 30, 2010  | STATE        | MENT(UN-AUDIT  | ED)  |
|--|--------------|--|--|
|  |              | Quarter  | ended  |
|  | Note         | September 30,<br>2010<br>Rupees  | September 30,<br>2009<br>Rupees  |
| Income   |              |  |  |
| Net gain on sale of investments<br>Appreciation on remeasurement of investments at fair  |              | 10,674,838   | 59,246,483   |
| value through profit or loss - held-for-trading - net<br>Net gain on investments in marketable securities  |              | <u>1,323,973</u><br>11,998,811   | <u>39,059,153</u><br>98,305,636  |
| Dividend income  |              | 4,063,983  | 2,607,282  |
| Return on<br>- bank balances   |              | 2,111,851  | 1,773,650  |
| - debt securities - Sukuk  |              | -  | 167,636  |
| Amortization of discount on investments<br>Element of income / (loss) and capital gains / (losses) in<br>prices of units sold less those in units redeemed - net   |              | -<br>7,758,160   | 31,437<br>(18,634,786)   |
|  |              | 25,932,805   | 84,250,855   |
| Expenses<br>Remuneration of the management company<br>Remuneration of the trustee<br>Annual fee of Securities and Exchange<br>Commission of Pakistan<br>Bank & settlement charges<br>Auditors' remuneration<br>Listing fee<br>Printing, stationery & postage |              | 1,720,760<br>180,409<br>81,736<br>63,361<br>145,500<br>7,500<br>36,000 | 2,144,757<br>214,476<br>101,876<br>50,127<br>151,750<br>25,000<br>48,507<br>25,000 |
| Mutual fund rating fee<br>Reversal of Contribution against workers' welfare fund<br>Securities transaction cost  | 8            | (1,353,840)<br>696,793<br>1,578,219                                    | 25,000<br>-<br>1,772,384<br>4,533,877  |
| Net income for the period  |              | 24,354,586   | 79,716,978   |
| The annexed notes from 1 to 11 form an integral part of the  | se condensed | interim financial stateme  | ents.  |
| For JS Investme<br>(Management   |              |  |  |
| Rashid Mansur  |              | Munawar A  | lam Siddiqui   |

|  | JS Isla<br>(Formerly UTP-I      | mic Fund<br>slamic Fund)        |
|--|---------------------------------|---------------------------------|
| CONDENSED INTERIM STATEMENT<br>INCOME (UN-AUDITED)<br>FOR THE QUARTER ENDED SEPTEMBER 30, 2010 | OF COMPREHENS                   | SIVE                            |
|  | Quarter e                       | ended                           |
|  | September 30,<br>2010<br>Rupees | September 30,<br>2009<br>Rupees |
| Net income for the period  | 24,354,586                      | 79,716,978                      |
| Other comprehensive income for the period  |                                 |                                 |
| Net unrealised gain on revaluation of investments classified as available for sale             | -                               | -                               |
| Total comprehensive income for the period  | 24,354,586                      | 79,716,978                      |
|  |                                 |                                 |
|  |                                 |                                 |
|  |                                 |                                 |
| For JS Investments I<br>(Management Com  |                                 |                                 |

### CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2010 Quarter ended

|   | Quarter ended                                |   |  |
|---|--|---|--|
|   | September 30,<br>2010                        | 2009  |  |
| Cash Flow from operating activities   | Rupees                                       | Rupees  |  |
| Net income for the period   | 24,354,586                                   | 79,716,978  |  |
| Adjustments for:  |  |   |  |
| Net gain on sale of investments<br>Amortization of discount on investments  | (10,674,838)                                 | (59,595,435)<br>(31,437)                                  |  |
| Element of (income) / loss and capital (gains) / losses in<br>prices of units sold less those in units redeemed - net   | (7,758,160)                                  | 18,634,786  |  |
| ppreciation on remeasurement of investments<br>at fair value through profit or loss - held-for-trading - net  | (1,323,973)                                  | (39,059,153)  |  |
|   | 4,597,615                                    | (334,261)   |  |
| Increase) / decrease in assets  |  |   |  |
| Dividend and other receivables  | (4,349,328)                                  | 257,659   |  |
| ncrease / (decrease) in liabilities   |  |   |  |
| Remuneration payable to management company<br>Remuneration payable to Trustee<br>Annual fee payable to Securities and Exchange Commission of Pakistan<br>Accrued and other liabilities<br>Amount payable on redemption of units | 463,582<br>(7,228)<br>(345,784)<br>3,991,179 | (463,695)<br>18,569<br>(329,906)<br>(3,550,907)<br>22,855 |  |
| Amount payable on recemption of units   | (2,814,939)                                  | 32,855<br>(4,293,084)                                     |  |
|   | 1,535,097                                    | (4,369,686)   |  |
| Sale of investments<br>Purchase of investments  | 296,266,499<br>(199,425,380)                 | 520,715,191<br>(480,410,323)                              |  |
| Cash generated from operating activities - net  | 98,376,215                                   | 35,935,182  |  |
| Cash Flow from financing activities   |  |   |  |
| Amounts received on issue of units<br>Amounts paid on redemption of units   | 97,089<br>(76,864,266)                       | 41,947,325<br>(11,287,893)                                |  |
| Cash generated / (used) in financing activities -net  | (76,767,177)                                 | 30,659,432  |  |
| ncrease in cash and cash equivalent during the period - net   | 21,609,038                                   | 66,594,614  |  |
| Cash and cash equivalents at the beginning of the period  | 68,937,206                                   | 72,335,459  |  |
| Cash and cash equivalents at the end of the period  | 90,546,244                                   | 138,930,073   |  |
| The annexed notes from 1 to 11 form an integral part of these condensed i   | nterim financial statem                      | ents.   |  |
| For JS Investments Limited<br>(Management Company)  |  |   |  |

Rashid Mansur Chief Executive Officer Munawar Alam Siddiqui Chairman

|   | JS Islamic Fund<br>(Formerly UTP-Islamic Fund)         |
|---|--|
| CONDENSED INTERIM STATEMENT OF N<br>HOLDERS' FUND (UN-AUDITED)<br>FOR THE QUARTER ENDED SEPTEMBER 30, 2010                                      | OVEMENT IN UNIT  |
|   | Quarter ended  |
|   | September 30,<br>2010September 30,<br>2009RupeesRupees |
| Net assets as at the beginning of the period  | <b>382,507,025</b> 346,370,844                         |
| Cash received / receivable on issue of *1,033,651 (2009: 664,105) units<br>Cash paid / payable on redemption of 1,276,786 (2009: 171,160) units | <b>97,089</b> 41,947,325<br>(76,864,266) (11,287,893)  |
| Element of (income) / loss and capital (gains) / losses in prices   | (76,767,177) 30,659,432                                |
| of units sold less those in units redeemed  | ( <b>7,758,160</b> ) 18,634,786                        |
| Net income for the period   | <b>24,354,586</b> 79,716,978                           |
| Net assets as at the end of the period  | <b>322,336,274</b> 475,382,040                         |
|   |  |
| For JS Investments Limited<br>(Management Company)  |  |
| Rashid Mansur<br>Chief Executive Officer  | Munawar Alam Siddiqui<br>Chairman                      |
| 09  |  |

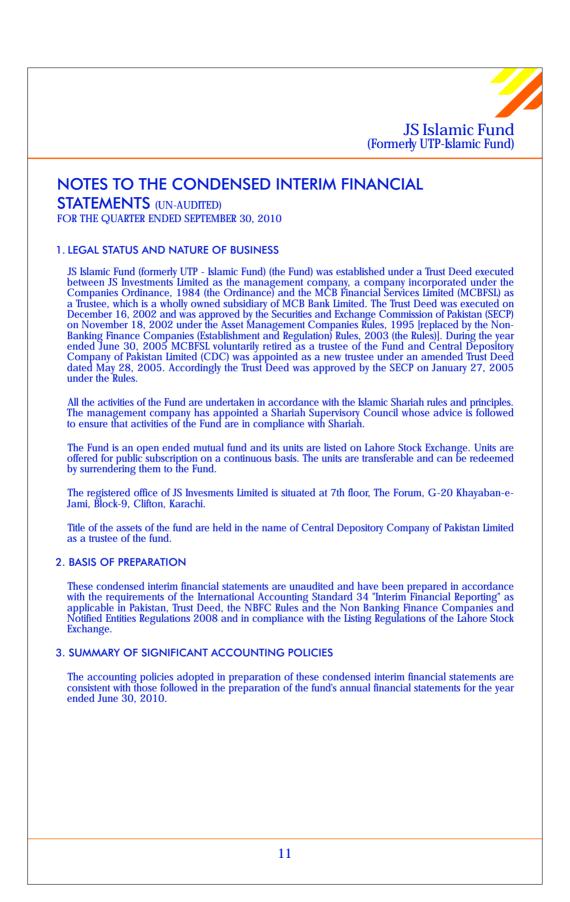
# **CONDENSED INTERIM DISTRIBUTION STATEMENT** (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2010

|  | Quarte                          | r ended                         |
|--|---------------------------------|---------------------------------|
|  | September 30,<br>2010<br>Rupees | September 30,<br>2009<br>Rupees |
| (Deficit) as at July 1   | (209,109,689)                   | (275,448,035)                   |
| Final distribution for the year ended June 30, 2010 Rs. 10.90 per unit (2009: Nil) | (60,211,914)                    | -                               |
| Net income for the period  | 24,354,586                      | 79,716,978                      |
| (Deficit) at the end of the period   | (244,967,017)                   | (195,731,057)                   |

The annexed notes from 1 to 11 form an integral part of these condensed interim financial statements.

For JS Investments Limited (Management Company)

Rashid Mansur Chief Executive Officer Munawar Alam Siddiqui Chairman



|     |  |  |                                  | Ν   | ote                                      |                         | tember 30,<br>2010<br>Rupees<br>n-audited)    | 20<br>Ruj                         | e 30,<br>)10<br>pees<br>lited) |
|-----|--|--|----------------------------------|---|--|-------------------------|---|-----------------------------------|--------------------------------|
| 4.  | BANK BALANCES  |  |                                  |   |  |                         |   |                                   |                                |
|     | On savings accounts<br>On current accounts   |  |                                  |   |  |                         | 5,370,746<br>5,175,498<br>0,546,244           | 65,828<br>3,108<br>68,937         | ,294                           |
| 5.  | INVESTMENTS  |  |                                  |   |  |                         |   |                                   |                                |
|     | Investments at fair value through<br>profit or loss - held-for-trading<br>Quoted equity securities                                       |  |                                  | :   | 5.1                                      | <u>23</u> :             | 3,012,067                                     | 317,854                           | <u>1,376</u>                   |
|     |  |  | Numl                             | ber of certific                                     | ates                                     |                         |   |                                   |                                |
|     |  | Holding<br>at the<br>beginning<br>of the<br>period | Acquired<br>during<br>the period | Bonus<br>Shares<br>received<br>during<br>the period | Disposed<br>during<br>the period         | end of                  | Carrying/<br>Market<br>Value<br>(Rupees)      | %<br>of net<br>assets             | % of<br>Investe<br>Capita      |
| 5.1 | Quoted equity securities *   |  |                                  |   |  |                         |   |                                   |                                |
|     | * Ordinary shares / certificates have  | a face value o                                     | of Rs. 10/- ea                   | ach unless sta                                      | ated otherw                              | ise.                    |   |                                   |                                |
|     | Sectors / Companies  |  |                                  |   |  |                         |   |                                   |                                |
|     | Oil and Gas<br>Attock Refinery Limited<br>Pakistan Oilfields Limited<br>Pakistan Petroleum Limited<br>Pakistan State Oil Company Limited | 300,000<br>150,000<br>230,000<br>132,350           | 164,500<br>195,000<br>60,000     | 44,000  | 300,000<br>111,500<br>205,000<br>192,350 | 203,000<br>264,000<br>- | 48,137,390<br>45,516,240<br>-<br>93,653,630   | -<br>14.93<br>14.12<br>-<br>29.05 | 0.09                           |
|     | Chemicals<br>Fauji Fertilizer Company Limited<br>Fauji Fertilizer Bin Qasim Limited<br>ICI Pakistan Limited                              | 500,000<br>- 1<br>-                                | 170,000<br>,610,000<br>230,000   | 1   | 324,714<br>300,000<br>230,000            | 345,286                 | 36,199,784<br>35,501,000<br>-<br>71,700,784   | 11.23                             | 0.05                           |
|     | Construction and Materials<br>Lucky Cement Limited<br>Attock Cement Pakistan Limited   | 415,753<br>500,000                                 | 100,000<br>30,000                | 2   | 515,753<br>160,771                       | 369,229                 | 23,756,194<br>23,756,194                      | - 1                               | 0.51                           |
|     | Automobile and Parts<br>Pak Suzuki Motor Company Limited   | 100,000  |                                  |   | 100,000                                  | _                       | -   |                                   |                                |
|     | Personal Goods<br>Nishat Mills Limited   | 605,000  | -                                | -   | 605,000                                  | -                       | -   | -                                 | -                              |
|     | Banks<br>Bank Islami Pakistan Limited<br>(related party)<br>Meezan Bank Limited  | 5,242,000<br>1,618,900                             | 193,550                          | 1   |  | 5,242,000<br>1,812,450  | 17,403,440<br>26,498,019<br><b>43,901,459</b> | 8.22                              | 0.99<br>0.37                   |
|     | Held for trading investments as a  | t September  | 30, 2010                         |   |  | 2                       | 33,012,067                                    | 72.28                             | -                              |
|     | Cost of held for trading investments   | as at Septemb                                      | er 30, 2010                      |   |  |                         | 10,831,585                                    | -                                 |                                |

| 6. | DIVIDEND AND OTHER RECEIVABLES   | Note | September 30,<br>2010<br>Rupees<br>(Un-audited)                    | June 30,<br>2010<br>Rupees<br>(Audited)   |
|----|--|------|--|---|
|    | Return on bank deposits<br>Prepaid listing fee<br>Dividend receivable<br>Advance tax   |      | 936,099<br>22,500<br>3,470,000<br>6,597<br>4,435,196               | 79,271<br>6,597<br>85,868   |
| 7. | ACCRUED AND OTHER LIABILITIES<br>Payable against purchase of marketable securities<br>Sales load<br>Auditors' remuneration<br>Zakat<br>Unclaimed dividend<br>Workers' Welfare Fund<br>Other expenses payable | 8    | 5,109,930<br>488,500<br>74,367<br>11,533<br>1,906,686<br>7,591,016 | 54,549<br>343,000<br>38,250<br>11,533<br>1,353,840<br>1,798,665<br><u>3,599,837</u> |

#### 8. REVERSAL OF CONTRIBUTION TO WORKERS' WELFARE FUND

The Finance Act, 2008 brought an amendment in section 2 (f) of the Workers' Welfare Fund Ordinance, 1971 (the WWF Ordinance) with the intention to make the definition of "Industrial Establishment" applicable to any establishment to which the West Pakistan Shop and Establishment Ordinance, 1969 (1969 Ordinance) applies. As a result of this amendment, the Fund has made provision of Rs. 1,353,840 for Workers' Welfare Fund being two percent of income of the Fund in the financial statements for the year ended June 30, 2010.

However, the above provision was reversed and further provisioning was discontinued with effect from August 24, 2010 on the basis of a clarification issued by the Ministry of Labour and Manpower that the income of Mutual Funds is exempt from the levy of WWF under the law.

## 9. TRANSACTIONS WITH RELATED PARTIES

| 9.1 Detail of balances with related parties as at period end | 9.1 | Detail of | f balances | with re | elated | parties | as at | period | end |
|--|-----|-----------|------------|---------|--------|---------|-------|--------|-----|
|--|-----|-----------|------------|---------|--------|---------|-------|--------|-----|

| JS Investments Limited (management company)              |                 |                 |
|--|-----------------|-----------------|
| Remuneration payable                                     | 526,947         | 63,365          |
| Central Depository Company of Pakistan Limited (trustee) |                 |                 |
| Remuneration payable<br>Settlement charges payable       | 57,534<br>2,000 | 64,762<br>3,000 |
| EFU Life Assurance Limited                               |                 |                 |
| Units held - 292,156.7137 (Jun 2010: 246,164.3945) units | 17,833,246      | 17,044,423      |
| JS Fund of Funds   |                 |                 |
| Units held - Nil (Jun 2010: 535,790.2591) units          | -               | 37,098,118      |
| JS Bank Limited  |                 |                 |
| Bank balance   | 3,631,717       | 1,538,762       |
|  |                 |                 |
|  |                 |                 |
|  |                 |                 |
| 13   |                 |                 |

|       |  |                         | Quarter  | ended                                      |
|-------|--|-------------------------|--|--|
|       |  | Note                    | September 30,<br>2010<br>Rupees                        | September 30,<br>2009<br>Rupees            |
| 9.2   | Detail of transactions with related parties during   | the period              |  |  |
|       | JS Investments Limited (management company)  |                         |  |  |
|       | Remuneration of management company<br>Sales load for the period  |                         | 1, <b>720,760</b><br>1,310                             | 2,144,757<br>1,780                         |
|       | Central Depository Company of Pakistan Limited   | (trustee)               |  |  |
|       | Remuneration for the period<br>Settlement charges for the period   |                         | 180,409<br>6,817                                       | 214,476<br>20,704                          |
|       | JS Global Capital Limited  |                         |  |  |
|       | Brokerage fee  | 9.2.1                   | 58,370   | 511,793                                    |
|       | JS Fund of Funds   |                         |  |  |
|       | Issue of units - Nil (Sep 2009: 616,336.3620) units<br>Redemption - 635,895.0555 (Sep 2009: Nil) units<br>Bonus - 100,1047964 (Sep 2009: Nil) units                          |                         | 38,695,895<br>5,840,114                                | 39,062,416                                 |
|       | EFU Life Assurance Limited   |                         |  |  |
|       | Issue of unit - Nil (Sep 2009: 8,306.1997) units<br>Bonus - 45,992.3192 (Sep 2009: Nil) units  |                         | 2,683,192  | 2,500,000                                  |
| 9.2.1 | The amount disclosed represents the amount of broke<br>sale value of securities transacted through them. The pur<br>with related party as ultimate counter parties are not k | rchase or sale          | the related party and no<br>e value have not been trea | ot the purchase or<br>ated as transaction: |
| 9.3   | The transactions with related parties / connected person rates and term determined in accordance with market   | ons are in the<br>rates | e normal course of busin                               | ess at contracted                          |
| 10.   | DATE OF AUTHORISATION FOR ISSUE  |                         |  |  |
|       | These condensed interim financial statements were au company on October 22, 2010.  | thorised for i          | ssue by Board of Directo                               | ors of managemen                           |
| 11.   | GENERAL  |                         |  |  |
| 11.1  | Figures have been rounded off to the nearest rupee.  |                         |  |  |
| 11.2  | Corresponding figures have been rearranged, wherew   | er necessary            |  |  |
|       |  |                         |  |  |
|       | For JS Investmer<br>(Management 0  |                         |  |  |
|       |  |                         |  |  |

