KHADIM ALI SHAH BUKHARI

& CO. LIMITED

Annual Report 1994-95

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COMPANY INFORMATION

Board of Directors Nasir Ali Shah Bukhari

(Chairman and Chief Executive)

Arif Ali Shah Bukhari Qazi Mazharul Haque Zahid Q. Noorani Waqar Ahmed Siddiqui Shabbir Hamza Khandwala

Mohammad Saleem

Company Secretary Qazi Mazharul Haque

Auditors Taseer Hadi Khalid & Co.

Legal Advisors Bawaney & Partners

Registered Office 94-95, Stock Exchange Building

> Stock Exchange Road Karachi-74000, Pakistan Ph: 2412911-4 & 111-222-000 Fax: (92-21) 2415762

Corporate Office 6th Floor, Trade Centre I.I. Chundrigar Road,

Karachi-74200, Pakistan

Ph: 2635501 (10 lines) & 111-222-000

Fax: (92-21) 2630202

Islamabad Office Suite C, 1st. Floor, Saudi Pak Tower

> 61-A, Jinnah Avenue, Blue Area Islamabad-44000, Pakistan Ph: 821870-71 & 111-222-000

Fax: (92-51) 811940

Lahore Office Suite # 1, 2nd Floor, Centre Point

> Main Boulevard, Gulberg III Lahore-54660, Pakistan Ph: 5763087-89 & 111-222-000

Fax: (92-42) 5756865

Registrar and Share THK Associates (Pvt.) Ltd.

Transfer Office Shaikh Sultan Trust Bldg No.2, Beaumont Road

Karachi-75530. Pakistan

Key Personnel G. Mustafa Noor

> Assim Jang Zahid Rafique Syed Tahir Ali

Syed Ijaz Haider

Khadim Ali Shah Bukhari & Co. Limited

BOARD OF DIRECTORS

Mr. Arif Ali Shah Bukhari

Mr. Nasir Ali Shah Bukhari

Mr. Oazi Mazharul Haque

Mr. Mohammad Saleem

Mr. Zahid O. Noorani

Mr. Shabbir Hamza Khandwala

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Fourth Annual General Meeting of Khadim Ali Shah Bukhari & Co. Limited will be held on Saturday, December 9, 1995 at 10:00 a.m. at the Corporate Office of the Company, 6th Floor, Trade Centre, I.I. Chundrigar Road, Karachi to transact the following business:

Ordinary Business:

- 1. To confirm the minutes of the Third Annual General Meeting of the Company held on November 27, 1994.
- To receive, consider and adopt the audited accounts of the Company together with the Directors' and the Auditors' reports thereon for the year ended June 30, 1995
- To approve payment of cash dividend of Re. 0.50 per share (@ 5%) as recommended by the Board of Directors.
- To elect 7 (seven) directors of the Company, as fixed by the Board of Directors, in accordance with the provisions of section 178 of the Companies Ordinance, 1984 for a term of three years. The retiring directors are i) Mr. Nasir Ali Shah Bukhari, ii) Mr. Arif Ali Shah Bukhari, iii) Mr. Qazi Mazharul Haque, iv) Mr. Zahid Q. Noorani, v) Mr. Wagar Ahmed Siddiqui. vi) Mr. Shabbir Hamza Khandwala; and vii) Mr. Mohammad .Saleem.
- To appoint auditors of the company for the year ending June 30, 1996 and to fix their remuneration. The present auditors, Messrs Taseer Hadi Khalid & Co., Chartered Accountants, retire and being eligible, offer themselves for reappointment.

Special Business:

To approve the issue of bonus shares in the ratio of one ordinary share for every ten ordinary shares held (10%) as recommended by the Board of Directors and, if thought fit, to pass with or without modification(s) the following resolution:

"Resolved that a sum of Rs. 10,108,800 out of the share premium of the Company be capitalized and be applied for the issue of 1,010,880 ordinary shares of Rs. 10 each and allotted as fully paid up bonus shares to the members of the Company, who are registered in the books of the Company as at November 27, 1995, in the proportion of one ordinary share for every ten ordinary shares held and that such new ordinary shares shall rank pari-passu with the existing ordinary shares of the Company."

To consider any other business with the permission of the Chair. A statement under section 160 of the Companies Ordinance, 1984 setting up all material facts concerning the resolution contained in item 6 of the notice which will be considered for adoption at the meeting is annexed to this notice of meeting being sent to members.

> By order of the Board Karachi: QAZI MAZHARUL HAQUE November 12, 1995 Company Secretary

NOTES:

- The share transfer books of the company will remain closed from November 27, 1995 to December 9, 1995 (both days inclusive) for determining entitlement of dividend and bonus shares.
- A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend, speak and vote for him/her. A proxy must be a member of the Company.

- 3. In order to be valid, an instrument of proxy and the power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such power of attorney, must be deposited at the Registered Office of the Company, 94-95, Stock Exchange Building, Stock Exchange Road, Karachi not less than 48 hours before the time of the meeting.
- 4. Members are requested to notify any change in their registered addresses immediately.

STATEMENT UNDER SECTION 160 OF THE COMPANIES ORDINANCE, 1984

This statement is annexed to the notice of the Fourth Annual General Meeting of Khadim Ali Shah Bukhari & Co. Limited to be held on December 9, 1995 at which certain special business is to be transacted. The special business is to issue bonus shares. The purpose of this statement is to set for the material facts concerning such special business.

Item 6 of the Agenda

The Board of Directors recommend that taking Into account the financial position of the Company the issued capital of the Company be increased by capitalization of Rs. 10,108,800 out of the share premium of the Company to enable issue of bonus shares in the ratio of one ordinary share for every ten ordinary shares held. The directors of the Company are interested in the business to the extent of their entitlement to bonus shares as shareholders.

DIRECTORS' REPORT TO THE SHAREHOLDERS

The Directors take pleasure in placing their report and audited accounts for the year ended June 30, 1995. The total revenue has fallen from Rs. 136.47 million in 1994 to Rs. 95.19 million in 1995 resulting in an after tax profit of Rs. 3.51 million against Rs. 79.25 million for the preceding year.

The basic reason for this fall in revenue is decline in equity brokerage, earnings from our trading position, rise in our administrative expenses and provision for diminution in value of investments. The third and fourth quarter of the fiscal year saw a steep fall in our revenue as market witnessed significant fall in values and volumes as well.

By resolutely focusing on clients' needs and our efforts to act as their trusted advisors, KASB has always endeavored for shareholder value. The year in review has, however, been marred by continuing political unrest, a prolonged recession in textile sector and global impact of Mexican crisis affecting Pakistan's capital market.

In general terms, your company grew from total staff of 106 professionals at the end of financial year 1994 to a total of 159 professionals at the end of this financial year.

In order to serve clients in the capital city of Pakistan, Islamabad and provincial capital of Punjab, Lahore, branches have been established there and they have come into full operation during the year. It is in line with our objectives to provide every Pakistani a chance to reap the benefits of our growing capital markets. We have also added more professionals in our sales team to further strengthen our existing efforts. Our activities in corporate finance and investment advisory areas have also now been well established.

As a result of our investments in these areas, total costs increased significantly, with administration expenses of Rs. 70 million compared with Rs. 51 million in the preceding year. This reflects the fact that despite the slowdown in overall activity, we chose to continue our investment to improve the quality of our service to clients. This fact is

also reflected in our selection by Euromoney as "the Best Domestic Securities Firm in Pakistan" for the second year in a row.

The equity market has continued to fall since beginning of fiscal year '95, with the KSE 100 Index losing approximately 31% sliding from 2333 points on July 1, 1994 to 1611 points on June 30, 1995. This long spell of decline, due to political unrest in the country coupled with global crisis of confidence in the emerging markets, has adversely affected our brokerage revenue.

The portfolio that your company maintains is divided into three basic areas;

- 1. Short term special situation and unquoted new issues.
- 2. Re-rating opportunities and
- 3. Long term investments

Although we are able to take advantage of a number of opportunities in categories 1 and 2, the overall effect on the profit for the year of the provision for diminution in these categories is Rs. 13.683 million. However, we have chosen quite deliberately to hold onto certain stocks that we believe will rebound in the coming months.

Our Equities business is the core of the company, and our strength in this area will continue to provide the bulk of the growth that we expect to see in the near and medium term. We are adding a new trading floor at Karachi to cater to the needs of our high net worth and retail clients. Moreover, efforts are continuing to add on to new branches in our network. Our equity business has been further strengthen by investing in communication and computer systems enabling our sales and settlement departments to handle a much larger client base and higher volumes. The new system enables them on-line monitoring of clients' position and improves our ability to provide better service to clients through on-line access to critical account information.

Our focus and investment in providing high quality research for our clients and for our various departments cannot be overstated. Our research output has increased in both quality and scope. We now have the largest research department covering capital markets of Pakistan and Bangladesh.

The growing needs of raising capital in the country, provides us an opportunity to play our due role. Our Corporate Finance Department has established its credentials in the market, providing a solid foundation for future growth. The efforts of the government towards economic democracy has led to privatization of various corporations and public utilities in the country. During the year, our Corporate Finance Department successfully handled the advisory for domestic offering of Pakistan Telecommunication Corporation to general public and employees of the corporation. It has, so far, been the largest public offering in Pakistan. We will continue to add selectively to the headcounts in this area. We are confident of ongoing success in the Corporate Finance.

Our Corporate Finance Department continues to work with Merrill Lynch on selective deals to help raise financing for Pakistani corporates. Merrill Lynch has also been providing on job training to our staff at their offices in Singapore and Hong Kong.

Our Money Market and fixed income department has been actively involved in introducing new instruments and con tinues to be a leader in secondary market for Federal Government securities. State Bank of Pakistan has now allowed us SGL facilities. This would enable us to attract retail clients to trade in Federal Government securities. Moreover, we would also be able to act as primary dealer for these securities.

The growth of market for Term Finance Certificates pro vides us opportunities to set the standard in client service. We act as market makers for TFCs of renowned Pakistani corporates, rated by PACRA. We believe this area of our business would grow fast, and the next year will continue to see an investment of various types of resources in it.

Foreign exchange brokerage business has continued to shrink as it has remained restricted to Rupee-Dollar inter bank trading. Inspite of our efforts to raise volumes, bro kerage revenues have been below expectations due to cuts in brokerage rates. Unless corporates and other businesses are brought into this market, forex business is likely to remain under pressure.

Our Investment Advisory group's efforts have been reward ed by launching of KASB Premier Fund Ltd., a closed end mutual fund. Plans for the establishment of open-end funds in collaboration with foreign partners will be formalised during the course of the current year. This area of business has great potential to grow in the country.

The Central Depositary Company of Pakistan is expected to start operations in the next fiscal year. It would also pave way for setting up of automated trade matching within the Stock Exchanges. We believe that future developments and growth of Equities and Money Markets in Pakistan are greatly dependent upon use of modern technology enabling investors in all corners of the country to participate in the growth of our capital markets.

The profit and appropriations for the year are as follows:

The net profit of the company for the year before provision for diminution in value of investments and taxation is Provision for diminution in value of investments

Profit before taxation

Taxation -Current

-Bonus shares -Prior years

15,701

(13,683) 2.018

> 2,044 1,011

(4,548)

(1,493)

3.511

Profit after taxation

Unappropriated profit brought forward	97429
Profit available for appropriation Appropriations:	100,940
Proposed cash dividend @ 5%	5,054
Transfer from share premium Proposed bonus shares @ 10%	10,109 10,109
Unappropriated profit carried forward	95,886 ======

The directors have recommended a cash dividend of 5% and bonus shares in the ratio of one ordinary share for every ten ordinary shares to be paid and issued to shareholders whose names appear in the Register of Members on November 27, 1995.

You are requested to appoint auditors for 1996 and fix their remuneration. The present auditors, Taseer Hadi Khalid & Co., Chartered Accountants retire and offer themselves for reappointment.

Since the holding of the last Annual General Meeting on November 27, 1994, Mrs Farhat Nasira and Mr. Salman A. Shoaib resigned and Mr. Mohammad Saleem and Mr. Shabbir Hamza Khandwala were appointed in their place. The Board of Directors wish to record their appreciation of the valuable services rendered by the outgoing directors and extend their warm welcome to the new directors.

The pattern of shareholdings as required by section 236 of the Companies Ordinance, 1984 is enclosed.

Finally, the Directors would like to thank our shareholders, and our staff for their support over the past year for keeping up our values, striving hard for our corporate strategy and strengthening our culture. We also wish to thank our clients for their continued patronage. We love our clients.

ACCOUNTS
KHADIM ALI SHAH BUKHARI
& CO. LIMITED

KPMG Taseer Hadi Khalid & Co.

Chartered Accountants

First(Floor Telephone 521761-3 5681912

Sheikh Sultan Trust Building No 2 5682290 5680934

Beaumount Road Fax 92 (21) 5685095

Karachi 75530 Pakistan

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed Balance Sheet of KHADIM Al I SHAH BUKHARI & CO. LIMITED as at 30 June 1995 and the related Profit and Loss Account and Cash Flow Statement, together with the notes forming part thereof, for the ear then ended and e state that we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and after due verification thereof, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance 1984:
- (b) in our opinion:

- i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- ii) the expenditure incurred during the year was for the purpose of the Company's business: and
- iii) the business conducted. investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account and the cash flow statement, together with the notes forming part thereof, give the information required by the Companies Ordinance, 1984 in the manner so required and give a true and fair view of the state of the Company's affairs as at 30 June 1995 and of the profit and cash flow for the year then ended; and
- (d) in our opinion, zakat deductible at source under the Zakat and Ushr Ordinance, 1980 was deducted by the company and deposited in the Central Zakat Fund, established under Section 7 of that Ordinance.

Sd/-

TASEER HADI KHALID & CO

KARACHI, 29, October 1995, Chartered Accountants

BALANCE SHEET AS AT JUNE 30, 1995

	Note	1995	1994
		(Rupees in	thousand)
SHARE CAPITAL AND RESERVES			
Authorised capital			
40,000,000 (1994: 15,000,000)			
ordinary shares of Rs. 10 each		400,000	150,000
		======	======
ssued, subscribed and paid-up capital			
0,108,800 (1994:7,020,000) ordinary shares			
f Rs. 10 each	3		70,200
hare premium	4	70,004	49,927
eserve for issue of bonus shares		10,109	16,848
mappropriated profit		95,886	97,429
		277,087	234,404
JABILITIES AGAINST ASSETS SUBJECT			
O FINANCE LEASE	5	282	230
DEFERRED LIABILITIES			
Staff retirement gratuity		540	618
CURRENT LIABILITIES			
Short term finance	6	121,989	14,925
unning finance under mark-up arrangements	7	58,435	_
urrent maturity of assets subject			
o finance lease	5	425	1,939
reditors, accrued and other liabilities	8	165,384	175,747
axation		_	13,316
roposed dividend		5,054	8,424
		351,287	214,351
		629,196	449,603

	Note	1995	1994
		(Rupees in	thousand)
FIXED ASSETS	9	33,822	23,439
ROOMS, BOOTHS AND MEMBERSHIP CARD	10	18,699	17,699
LONG TERM DEPOSITS		867	421
LONG TERM RECEIVABLE	11	8,746	_
LONG TERM INVESTMENTS	12	119,699	_
CURRENT ASSETS			
Short term investments - net	13	52,116	80,646
Other investments		_	38,411
Trade debts	14	240,024	191,389
Advances, deposits, prepayments			
and other receivables	15	8,685	3,062
Taxation		1,825	_
Cash and bank balances	16	144,713	94,536
		447,363	408,044
		629,196	449,603
		======	======

These accounts should be read in conjunction with the attached notes.

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30. 1995

FOR THE YEAR ENDED JUNE 30, 1995			
	Note	1995	1994
		(Rupees in	thousand)
Brokerage revenue	17	66,265	86,800
Other operating revenue	18	17,956	15,054
Capital gain on investments	19		34,622
		-	136,476
Administrative expenses	20		51,151
Operating profit			85,325
Other income	21		3,635
			88,960
Financial expenses	22		4,614
		15,701	84,346
(Provision for)/Reversal of diminution			
in value of investments			14,307
Profit before taxation		2,018	98,653
Taxation -Current		2,044	19,400
-Bonus shares		1,011	_
-Prior years		(4,548)	_
			19,400
Profit after taxation		3,511	79,253
Unappropriated profit brought forward			26,600
Profit available for appropriation			105,853
Appropriations:			
Proposed cash dividend @ 5% (1994: @ 10%)		5,054	8,424

Unappropriated profit carried forward

95,886 97,429 ======

These accounts should be read in conjunction with the attached notes.

CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 1995		Page 1 of 2	
		1995	
		(Rupees in	thousand)
CASH FLOW FROM OPERATING ACTIVITIES			
Cash generated from operations A		16,087	74,810
Financial charges paid		(16,877)	(3,949)
Income tax paid			(8,845)
Gratuity paid		(1,068)	(74)
Net cash (outflow)/inflow from operating activities			61,942
CASH FLOW FROM INVESTING ACTIVITIES			
Capital expenditure		(14,504)	(7,423)
Sale proceeds of fixed assets			305
Rooms, booths and membership card		(1,000)	_
Net (increase) in long term investments		(119,699)	_
Net (increase) in long term receivable		(8,746)	_
Net (increase)/decrease in long term deposits		(446)	
Mark-up and other income received		10,378	3,610
Net cash outflow from investing activities		(133,483)	(3,501)
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from issue of share capital		44,226	201
Short term finance from banks		107,064	14,925
Dividend paid		(8,407)	(3,239)
Payment of finance lease liabilities		(2,152)	(2,214)
Net cash inflow from financing activities		140,731	9,673
Net (decrease)/increase m cash and cash equivalents		(8,258)	
Cash and cash equivalents at beginning of year	В	94,536	26,422
Cash and cash equivalents at end of year	В		94,536
		=======	•
The annexed notes form an integral part of this statement			
NOTES TO THE CASH FLOW STATEMENT		Page 2 of 2	
FOR THE YEAR ENDED JUNE 30, 1995			
		1995	1994
		(Rupees in	thousand)
A CASH FLOW FROM OPERATING ACTIVITIES			
Profit before taxation		2,018	98,653
Add/(less) adjustment for non-cash charges and other items			
Provision for/(reversal of) diminution			
in value of investments		13,683	(14,307)
Depreciation		4,403	3,151
Provision for staff retirement gratuity		990	415
Gain on disposal of fixed assets		(126)	(97)
Financial expenses		21,747	4,614

- Takistans Dest Dusiness site with Annual Reports, Laws and Annuals		
Mark-up and other income	(12,216)	(3,538)
		(9,762)
Profit before working capital changes	30,499	88,891
Effect on cash flow due to working capital changes		
(Increase3/decrease in current assets		
Short term investments	14,847	14,116
Other investments	38,411	(38,411)
Advances, deposits, prepayments and other receivables	(3,785)	(634)
Trade debts	(48,635)	(121,004)
Increase/(decrease) in current liabilities		
Creditors, accrued and other liabilities	(15,250)	131,852
		(14,081)
Cash generated from operations	16,087	74,810
B CASH AND CASH EQUIVALENTS		
Cash and bank balances	144,713	94,536
Running finance under mark-up arrangements	(58,435)	_
		94,536
	=======	=======

NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED JUNE 30, 1995

1. LEGAL STATUS AND NATURE OF BUSINESS

Khadim Ali Shah Bukhari & Co. Limited, is a public limited company incorporated under the Companies Ordinance, 1984 on August 7, 1991 and is quoted on the Karachi and Islamabad Stock Exchanges. The company is a corporate member of the Karachi Stock Exchange (Guarantee) Limited. The company is engaged in the securities industry of Pakistan and has four major business segments; i) trading and brokerage for equities, fixed income securities and foreign exchange, (ii) investment advisory, (iii) equity research and, (iv) corporate finance.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Accounting convention

These accounts have been prepared under the historical cost convention.

2.2 Staff retirement benefits

The company operates an unfunded staff retirement gratuity scheme for all employees. Provision is made annually to cover the obligations under the scheme for all eligible employees on the assumption that they will complete the minimum qualifying period of ten years.

The company also operates a provident fund scheme for all eligible employees and contributions are made to cover the obligations under the scheme.

2.3 Taxation

Provision for taxation is based on taxable income at current rate of taxation, after taking into account tax credits and tax rebates available, if any. The company provides for deferred tax liability under the liability method, but does not account for deferred tax debits.

2.4 Fixed assets and depreciation

Owned:

Fixed assets are stated at cost less accumulated depreciation. Depreciation on fixed assets is charged to income applying reducing balance method at the rates specified in note 9 to the accounts.

A full year's depreciation is charged on the assets acquired during the year, whereas no depreciation is charged in the year of disposal.

Normal repairs and maintenance are charged to income as and when incurred. Major renewals and improvements are capitalised and the assets so replaced, if any, are retired. Gains and losses on disposal of assets, if any, are included in the profit and loss account.

Leased:

Assets subject to finance lease are stated at lower of present value of minimum lease payments under the lease agreement and the fair value of the assets. The related obligations under the lease are accounted for as liabilities. Depreciation on the leased assets is charged to income by applying reducing balance method at the rates given in note 9 to the accounts.

2.5 Rooms, booths and membership card

These are stated at acquisition cost. Provisions are made for decline other than temporary, if any, in value of these assets.

2.6 Investments

Short term investments in quoted securities are valued at lower of cost and market value. Cost is determined on an average basis and market value is determined on an individual investment basis. The market value has been taken from Karachi Stock Exchange closing rate summary sheet on last working day of the income year.

Long-term and unquoted investments are valued at cost and provision is made for decline other than temporary, if any, in the value of these investments.

2.7 Other Investments

Transactions of repurchase/resale of government securities are entered into at contracted rates for specified Periods of time.

The securities under resale obligations are recognised as investments and deleted upon resale. The differential between the initial and maturity rates of the respective contracts is accrued and recorded under income from investments.

2.8 Trade debts

Debts considered irrecoverable are written off and provision is made for those debts considered doubtful of recovery.

2.9 Foreign currencies

Foreign currency transactions are translated into Pak rupees at the rate of exchange prevailing on the date of each transaction. Assets and liabilities denominated in foreign currencies are translated into Pak rupees at rate of exchange ruling on the balance sheet date. Exchange differences are included in income currently.

2.10 Liabilities against assets subject to finance lease

Finance charge under the lease agreement is allocated to periods during the lease term so as to produce a constant periodic rate of financial cost on the remaining balance of principal liability for each period.

2.11 Revenue recognition

Brokerage, advisory fees, commission and other income are accrued as and when due. Sales and purchases of securities are recognised on the date of contract. Capital gains and losses on sale of investments are taken to income in the period in which it arises. Dividend income is recorded at the time of closure of share transfer book of the company declaring dividend.

2.12 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the company and accordingly are not included in these accounts.

1995 1994 (Rupees in thousand)

3. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

Ordinary shares of Rs. 10 each 7,404,000 (1994: 6,000,000) ordinary shares issued as fully paid up in cash

74,040 60,000

2,704,800 (1994: 1,020,000) ordinary shares

PakSearch.com -

- Pakistan's Best Business site with Annual Reports, Laws and Articles		
issued as fully paid up bonus shares		10,200
	101,088	70,200
4. SHARE PREMIUM	=======================================	
Opening balance	49,927	66,654
Add: Premium on right shares issued		
during the year	30,186	121
	80,113	66,775
Less: Transfer to reserve for issue of bonus shares	10,109	16,848
	70.004	49,927
5. LIABILITIES AGAINST ASSETS	=======================================	
SUBJECT TO FINANCE LEASE		
Opening balance	2,169	4,383
Add: Assets acquired during the year	690 	
		4,383
Less: Instalments of terminated lease		54
	2,859	4,329
Less: Payments made during the year	2,152	2,169
Less: Current maturity shown		2,169
under current liabilities	425	1,939
	282	230
The amount of future payments and the	=======================================	
periods in which they will become due are:		
Year to June 30, 1995	_	2,118
Year to June 30, 1996	511	238
Year to June 30, 1997	273	_
Year to June 30, 1998	45	
Less: Finance charges allocated	829	2,356
to future periods	122	187
	707	2,169
	=======================================	

Lease payments are due in equal monthly instalments. Repairs and insurance costs are to be borne by the lessee. Financing rates of 20 to 22 per cent per annum have been used as discounting factor.

> 1994 (Rupees in thousand)

6. SHORT TERM FINANCE

Secured:		
From Al-Faysal Investment Bank Ltd (AFIB)	14,925	14,925
From Fidelity Investment Bank Ltd (FIB)	107,064	_
	121,989	14,925

Short term finances have been obtained by the company from AFIB and FIB under the agreements with the banks at mark-up rates ranging from 13% to 13.3125% per annum. These financing facilities are secured by lien on the foreign currency deposits (note 16) of the company placed with these investment banks.

7. RUNNING FINANCE UNDER MARK-UP ARRANGEMENTS

The facilities for running finance available from two banks amount to Rs. 125 million (1994: Rs. 69.425 million) and carry mark-up at the rate of 15% and 16.5% per annum. The purchase prices are payable on various dates by June 30, 1996. These arrangements are secured by pledge of investments of the company and of the sponsors directors.

1995 1994 (Rupees in thousand) 8. CREDITORS, ACCRUED AND OTHER LIABILITIES Creditors for purchase of marketable securities 154,149 169,231 4,909 5,680 Accrued expenses Accrued mark-up on short term finance 2,288 Accrued mark-up on running finance 3,247 257 127 Withholding tax Dividends -unclaimed 31 14 Other liabilities 503 30 165,384 175,747

9.FIXED ASSETS-AT COST LESS ACCUMULATED DEPRECIATION

(Rupees in thousand)

	COST			DEPRECIATIO	N				,	Written
	As at Addition/ July *adjustment 1,1994 for the year	*	Disposal/ adjustment			As at For the July Year 1,1994		Disposal/ adjustment	As at June	down as at June 30,1996
OWNED										
Furniture and fixtures	3,785	1,830	_	5,615	10%	888	473	_	1,361	4,254
Vehicles	5,483	3,172 *1,201	(416)	9,440	20.00%	1,455	1,517	(185) *586	3,373	6,067
Office premises	6.896	2,403	-	9,299	5	971	416	_	1,387	7,912
Equipments	7,105 *3,404	7,099	-224.0000	17,384	10%	1,328	1,520	-47.0000 * 900	3,701	13,683
Motor boat	871 _		-	871	20%	313	112	-	425	446
	24,140	14,504 *4,605	-640.0000	(640)		4,955	4,038	(232) * 1,486	10,247	32,362
LEASED										
Vehicles	2,974	690	*(1,201)	2,463	20%	1,224	365	*(586)	1,003	1,460
Equipments	3,404 —		*(3,404)	_	10%	900 _	-	*(900)	_	
	6,378	690	*(4,605)	2,463	_	2,124	365	*(1,486)	1,003	1,460
Total	30,518	19,799	5,245	45,072	_	7,079	4,403	(232)	11,250	33,822
1994:	23,385	7,567 ====================================	434	•	=	4,010	3,151	82	7,079	23439

^{*} Addition to vehicles and equipments include assets transferred to the company on the conclusion of the leased agreements.

9.1 THE FOLLOWING ASSETS WERE DISPOSED OF DURING THE YEAR

(Rupees in thousand)

Particulars	Acquisition cost	Accumulated depreciation	Written down value	Sale proceeds	Profit/ Particulars of buyers (loss)	Mode of sales
Vehicles						
1. Suzuki Mehran (S-7349)	103	37	66	113	47Mr. M. Mukhtar Khan 8/2, B-1 Area, Liaquatabad, Karachi	By negotiation
2. Daihatsu Charmant (K-4766)	122	60	62	125	63Mr. Jawed Majeed 182-E, Block 2, P.E.C.H.S., Karachi	-do-
3. Suzuki Mehran (U-0764)	160	73	87	130	43 Syed Hisamuddin Flat # 3,4, 2nd Floor, Shah Apartment, Dr. Daud Pota Road,	-do-
4. Honda CD-7()					Karachi.	
(KCI-5486)	31	15	16	30	14EFU General insurance Co. Ltd. Karachi	Insurance claim
	416	185	231	398	167	
Equipments 5. Mobile Phone (Nokia P-600)	20	6	14	5	-9.0000Mr. Khalid Sardar House # 1829/15, F.B. Area, Karachi	By negotiation
6. Mobile Phone (Nokia P-600)	20	4	16	5	-11.0000 Mr. Abdul Latif G-186, Sector 11-K, Sanobar Cottage, North Karachi	-do-
7. Mobile Phone (Motorolla DPC)	6 –		6	10	4Pakistan Mobile Communication (Pvt) Ltd 205-B, E, I Lines Dr. Daud Pota Road, Karachi	-do-
8. Mobile Phone (Motorolla P-700)	23	2	21	21	<pre>- Mr. Salman A. Shoaib (ex employee) F-60, Pal Lane, Clifton Block-5' Karachi</pre>	-do-
9. Mobile Phone (Motorolla P-700)	40	4	36	40	4 EFU General Insurance Co. Ltd. Karachi	Insurance claim
10. Photocopy Machine (Konica-1515)	115	31 X			-29.0000 Silver Reed International (Pvt) Ltd. Ground Floor, 3-Badri Building I.I. Chundrigar Road Karachi	By negotiation
	224	47		136		
	640	232	408	534	126	
	290			305		
	=======================================		====== :	======	=======	

10. ROOMS, BOOTHS AND MEMBERSHIP CARD

		1995	1994
		(Rupees in th	ousand)
Rooms		12,804	11,804
Booths		950	950
Membership car	cd	4,945	4,945
		18,699	17,699
		==========	=======
11 LONG TERM RECE	EIVABLE		
Receivable from KASB Premi	er Fund Ltd.	10,933	-
Less: current maturity sho	wn under current assets		
	-note 15	2,187	-

Expenditure incurred on the incorporation and on the issue of shares to the public of KASB Premier Fund Limited has been borne by the company. These expenses are recoverable over a period of five years in equal annual instalments, as per Investment Companies and Investment Advisor's Rules, 1971. Mark-up is being charged at the rate of 15% accruing from the month in which the expenditure was incurred.

8,746 -_____

12 LONG TERM INVESTMENTS

The holdings are In ordinary shares/certificates of Rs. 10 each, unless stated otherwise.

1995 1	.904		1995	1994
No. of Sha	res	QUOTED	(Rupees in	thousand)
250,0	000	- Dawood Leasing Ltd.		
681,3	375	- Al-Faysal Investment Bank Ltd.	2,500	-
177,7	750	- Al-Faysal Investment Bank LtdLetters of Right	50,949	-
			-	-
		UNQUOTED - ASSOCIATED	53,499	-
		UNDERTAKINGS		
40000	000	- KASB Premier Fund Ltd.	40,000	-
		(Mr. Zahid Qasim Noorani, Chief Executive)		
		UNQUOTED - OTHERS		
10000	000	- Kohinoor Energy Ltd.	16,000	-
		(Mr. Parvez Malik, Chief Executive)		
1250	000	Shoaib Capital (Pvt) Ltd.	1,250	=
		(Mr. Salman A. Shoaib, Chief Executive)		
18000	000	National Technology Development Corp. Ltd.	9,000	-
		(Shares of Rs. 5 each)		-
		(Mr. Rauf Baksh Kadri, Chief Executive)		
			26,250	-
			119.699	
			======	=======

12.10 Aggregate market value of investments m shares quoted on stock exchange as at June 30, 1995 was Rs. 26,813,813 (1994: Nil). In the opinion of the directors, the decline in market value is temporary.

SHORT TERM INVESTMENTS

The holdings are in ordinary shares/certificates of Rs. 10 each, unless stated otherwise.

(Rupees in thousand)

Number of shares/	Name of company/institution	Average	Market	Lower of	Lower of
certificates		cost	value	cost and	cost and
				market value	market value

1.073

519

519

4

9.403

INSURANCE

652	15,600	Adamica Inguranga Co. Itd	151	73	73	4,368
250	600	Adamjee Insurance Co. Ltd. EFU General Insurance Co. Ltd.	21	16	16	4,366
250	000	aro General insurance co. Ltd.				
			172	89	89	4,444
		TEXTILE SPINNING				
_	26,400	Sapphire Textile Mills Ltd.	_	_	_	4,640
_	188,600	Nagina Cotton Mills Ltd.	_	_	_	5,996
_	125,400	Kohinoor Spinning Mills Ltd.	_	_	_	2,380
_	12,500	Kohat Textile Mills Ltd.	=	_	_	133
_	40,000	Data Textile Mills Ltd.	=	_	_	220
_	885,500	Khurshid Spinning Mills Ltd.	_	_	_	3,763
_	30,000	Amin Spinning Mills Ltd.	_	_	_	210
_	117,200	Brothers Textile Mills Ltd.	_	_	_	1,541
6,260		Raza Textile Mills Ltd. (RAL)	63	37	37	_
,	1,570	Saif Textile Mills Ltd.	_	_	_	29
_	2,806	Mohib Textile Mills Ltd.	_	_	_	126
72,500	50,000	J.A. Textile Mills Ltd.	577	236	236	349
=	50	Shadman Cotton Mills Ltd.	_	_	_	2
			640	273	273	19,389
		TEXTILE WEAVING				
_	1,000	Amazai Textile Mills Ltd.	_	_	_	7
_	100	Elahi Spinning & Weaving Mills Ltd.	_	_	_	1
_	1,000	Mohib Export Ltd.	_	_	_	19
	,					
			_	_	_	27
		TEXTILE COMPOSITE				
		TEXTIBE COMPOSITE				
-	2,300	Nafees Cotton Mills Ltd.	_	-	_	64
_	28	Nafees Cotton Mills Ltd. (R)	-	_	_	1
_	3,238	Kohinoor Industries Ltd.	_	_	_	145
_	722	Kohinoor Industries Ltd. (R)	_	-	_	11
_	12,039	Nishat Mills Ltd.	=	=	=	944
_	8,804	Nishat Mills Ltd. (RAL)	=	_	_	845
3,994	2,754	Nishat Mills Ltd. (R)	65	111	65	69
_	200	Tawakkal Garments Ltd.	_	-	_	5
_	5	Gul Ahmed Textiles Mills Ltd. (R)	=	_	_	_
209,000	206,500	Marr Fabrics Ltd.	2,040	794	794	1,136
90,000	94,800	Redco Textiles Mills Ltd.	896	248	248	687
=	810	Kohinoor Textile Mills Ltd.	-	_	_	50
_	400	Zahoor Cotton Mills Ltd.	=	_	-	3
100,000	-	Danemann Fabrics Ltd	900	165	165	-
			3,901	1,318	1,272	3,960
		SUGAR AND ALLIED				
		INDUSTRIES				
	1 000	Wantah Wanta Gunta Milla Tha				1.0
_	1,000	Haseeb Waqas Sugar Mills Ltd.	_	_	_	17
_	500	Husein Sugar Mills Ltd.		_ 	_ 	14
			=	_	_	31

SYNTHETIC AND RAYON

901,100	=	Dhan Fibres Ltd	11,021	8,200	8,200	=
			11,021	8,200	8,200	 -
		CEMENT INDUSTRY				
	5,000	Cherat Cement Company Ltd.	_	_	_	607
	2,800	Dandot Cement Ltd.	=	_	_	342
	4,270	Essa Cement Industries Ltd. (R)	_	_	_	43
	5,200	Fecto Cement Ltd.	_	_	_	296
	1,900	Mustehkam Cement Ltd.	_	_	_	384
	208	Pioneer Cement Ltd. (R)	_	_	_	2
0,000	_	Maple Leaf Cement Factory Ltd.	12,876	2,948	2,948	_
1,000	_	Kohat Cement Ltd.	54	32	32	-
			12,930	2,980	2,980	1,674
		FUEL AND ENERGY				
14,300	264	Pakistan State Oil Company Ltd.	5,163	5,105	5,105	92
-	500	Ebrahim Energy Ltd.	-	-	_	38
_	500	Kohinoor Power Company Ltd.				41
_	300	Sui Southern Gas Company Ltd.	_	_	_	20
50,000	_	Sui Northern Gas Company Ltd.	1,515	1,500	1,500	_
5,000	_	Hub Power Company Ltd.	82	91	82	_
113		Karachi Electric Supply Corp. Ltd.	6	3	3	=
			6,766	6,699	6,690	191
		ENGINEERING				
_	26,000	Crescent Steel & Allied Products Ltd.	_	_	_	2,938
				_	-	2,938
		AUTO AND ALLIED ENGINEERING				
5,000	5,000	Suzuki Motorcycles Co. Ltd.	71	21	21	58
_	18,000	Automotive Battery Ltd.	_	_	_	163
_	100,000	Pak Suzuki Motor Co. Ltd.	_	_	_	6,113
_	2,000	Baluchistan Wheel Ltd.	_	_	_	93
_	1,100	Exide Pakistan Ltd.	_	_	_	100
_	300	Ghandara Nissan Diesel Ltd.	_	_	_	17
_	200	National Motors Ltd.	_	_	_	5
			71	21	21	6,549
		CARLES AND FLECTRICAL COORS				
		CABLES AND ELECTRICAL GOODS				
84	_ 1.420	PEL Appliances Ltd.	18	8	8	- 216
84 - -	1,420	PEL Appliances Ltd. Pak Elektron Ltd.	18	8 –	8 –	- 216 216
84 - -	1,420 1,710	PEL Appliances Ltd. Pak Elektron Ltd. Pak Elektron Ltd. (R)	18 - -	8 _ _	8 - -	216
84 - - -	1,420	PEL Appliances Ltd. Pak Elektron Ltd.	18 - - - - 18	8 - - - - 8	8 - - - - 8	

TRANSPORT AND

COMMUNICATION

-	5,468 50	Pakistan International Airlines Corporation Ltd-A Pakistan National Shipping Corp.	- - 	_ _ 	- - 	90 1
		CHEMICAL AND PHARMACEUTICALS				
100,300 - - - 500 - - -	14,400 200 5,600 10,350 100 105 500 26,015 9,680	Engro Chemical Pakistan Ltd. Pakistan Oxygen Ltd. ICI Pakistan Ltd. Bawany Air Products Ltd. Fauji Fertilizer Pakistan Ltd. Sind Alkalis Ltd. Ferozesons Laboratories Ltd. RRP Ltd. RRP Ltd. (RAL)	21,725 - - 36 - - - 21,761		15,045 - - - 30 - - - - 15,075	2,944 50 1,143 166 8 - 12 678 97 5,098
		PAPER AND BOARD				
-	994	Packages Ltd.	_ 	_ _ _	_ 	154 154
		VANASPATI AND ALLIED INDUSTRIES				
- - -	125,000 51,505 100	Sarhad Ghee Ltd. Associated Industries Ltd. Kashmir Edible Oil Ltd.	=	-	- - - -	9,556
		FOOD AND ALLIED				
_	6,500	Rafhan Maize Products Co. Limited.	_	_	_ 	1,001
		GLASS AND CERAMICS				
-	37	Medi Glass Limited	_	-	_ 	-
		TERM FINANCE CERTIFICATES				
49	-	Packages Ltd.(Rs. 5,000/- each)			247 247	
		Total-Quoted		41,283	41,038	79,646

13.2 UNQUOTI		ports, Laws and Articles	-				
100.00	0 100.000	Minaco Fabrics Ltd.		1,000	1,000	1,000	1,00
	0 100,000	(Mr. Akhtar Nazir Khan, Chief Ex	ecutive)				1,00
315,000	_	Pak Data Com Ltd. (Mr. Mueen Sadiq Malik, Chief Ex	ecutive)	8,093	8,093	8,093	_
198,53	0 –	Confidence Mutual Fund Ltd. (Mr. Mohammad Saleem Adam,		1,985	1,985	1,985	-
		Chief Executive) Total Unquoted	-	11,078	11,078	11,078	1,0
		Grand Total	=	78,155		52,116	 80,6
				-			
		Less: Provision for diminution i value of short term investments	n				
		(1994: Rs. 12,356)	26,039				
			52,116				
			========				
			1995	1994			
14.	TRADE DEBTS		(Rupees in th	nousand)			
	Unsecured:						
	Considered						
	Receivable marketable	against sale of					
	-Customers	securities	203.767	182,044			
	-Own portfo	lio		1,439			
			234 128	183,483			
			234,120	103,403			
	Inter bank		4,859	4,535			
		advisory fees	875	1,706			
	Placement a	dvisory fees and brokerage	162	1,665			
				191,389			
	Considered	doubtful	1,000	1,000			
		sion for doubtful debts	,	,			
	and other r	eceivables	(1,000)	(1,000)			
			240,024	191,389			
15.	ADVANCES, D	PEPOSITS, PREPAYMENTS	=======	=======			
	AND OTHER R						
	Advances						
	Staff	15.1	461	38			
	Suppliers		513	167			
	Others		106	_			
	Deposits		770	248			
	Prepayments	ı	2,086	2,211			
		urity of receivable from					
	KASB Premie	r Fund Ltd- note 11	2,187	_			
	Other recei	vables	52	52			
	Due from di	rectors	90	94			
	Dividend in	come	67	_			
	Profit on t	erm finance certificates	1,552	223			
	Mark-up on	bank deposits					
	Mark-up on	long term receivable					
		long term receivable Hier Fund Ltd	442	_			

8,685	3,062

15.1 These loans and advances are unsecured and interest free.

	1995 (Rupees in the	1994 housand)
16. CASH AND BANK BALANCES		
At banks-on deposit accounts-foreign currency-note 16.1	134,756	20,671
-(1995: US\$ 4,196,705; 1994: US\$ 509,393)		
-on current accounts	9,642	73,511
Stamps in hand	64	104
Cash in hand	251	250
	144,713	94,536
	=======	

16.1 Amounts on foreign currency deposits comprise of certificates of investments issued by investment banks. These certificates are under lien against short term finance (note 6) provided to the company.

		1995	1994
17.	BROKERAGE REVENUE	(Rupees in t	housand)
	Shares trading brokerage	27 070	62,447
	Money market brokerage	12,791	
	Forex brokerage	5,170	
	Foreign placement brokerage	7,000	
	Local placement brokerage	211	
	Share application forms brokerage	4,015	_
	Share application forms brokerage	4,015	
			86,800 =====
18.	OTHER OPERATING REVENUE		
10.	OTHER OPERATING REVENUE		
	Dividend income	1,341	2,458
	Underwriting commission	1,530	258
	Investment advisory fees	5,197	3,108
	Placement advisory fees	7,696	8,464
	Custody services	988	
	Subscription research income	803	158
	Trading of government securities	401	266
		17.056	
		17,956 =======	15,054 ======
19.	CAPITAL GAIN ON INVESTMENTS		
	Sales	2 308 922	2,919,688
	Less: Cost of sales:	2,300,722	2,515,000
	Opening balance of investments	93.002	107,118
	Purchases of investments		2,870,950
	Less: Closing balance of	2/203/200	270,07330
	investments	78,155	93,002
			2,885,066
Capital gai	n on sales		34,622
capital gar	on bareb		=======
		1995	
20.	ADMINISTRATIVE EXPENSES	(Rupees in t	housand)
	Salaries, wages and other benefits	25,215	18,377
	Staff training and development	258	
	Rent, rates and taxes	1,493	

s site with Annual Reports, Laws and Articles		
Insurance	1,086	599
Research expenses	1,681	1,077
Repairs and maintenance	2,141	1,601
Fuel, power and utilities	935	1,332
Donations - note 20.1	1,590	741
Fees and subscriptions	2,151	312
Zakat deducted at source	43	11
Papers and periodicals	43	165
Printing and stationery	2,175	646
Advertisement and business promotion	3,972	1,866
Stamp charges	268	304
Telephone, fax and telex	7,006	5,958
Brokerage expenses	911	2,707
Consultancy charges	5,770	4,869
Auditors' remuneration - note 20.2	106	100
Legal and professional charges	710	448
Depreciation	4,403	3,151
Travelling and conveyance	6,942	3,823
Entertainment	649	863
Security service charges	68	30
Reuter services charges	_	323
Provision for doubtful debts	_	1,000
Others		321
	70,084	- ,
	=======	•

20.1 This includes a donation of Rs. 1 million (1994: Rs. 0.120 million) to the Commecs Educational Trust, 301 Qamar House, M.A. Jinnah Road, Karachi, in which the Chief Executive is a trustee. Besides this, none of the directors or their spouse have any interest in any donee fund to which donations have been made.

> 1995 1994 (Rupees in thousand)

20.2 Auditors' remuneration includes the following:

	106	100
Out of pocket expenses	11	5
Other advisory services	25	25
Audit fee	70	70

1995 1994

(Rupees in thousand)

21. OTHER INCOME

Mark-up on deposits	8,641	3,455
Mark-up on federal investment bonds-net	2,496	33
Mark-up on term finance certificates	288	_
Profit on other investments	345	14
Gain on disposal of fixed assets	126	97
Mark-up on long term receivable	442	_
Miscellaneous	4	36
	12,342	3,635

22. FINANCIAL EXPENSES

Finance lease charges	518	539
Mark-up on short term finances	14,608	1,412
Mark-up on running finances	4,014	1,196
Central excise duty	466	128
Bank charges	437	81

Exchange loss

21,747	4,614
1,704	1,258

23. REMUNERATION OF CHAIRMAN AND CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these accounts for the remuneration and benefits to the chairman and chief executive, full time working directors and executives of the company are as follows:

	Chairman Chief Exec		Directo	ors	Executi	ves	Total	
	(Rupees in thousand)							
	1995	1994	1995	1994	1995	1994	1995	1994
Managerial remuneration	869	842	3,254	2,543	4,566	1,555	8,689	4,940
Bonus	107	129	538	397	864	209	1,509	735
Retirement benefits	58	86	229	208	379	104	666	398
Reimbursable expenditure	90	11	63	31	90	_	243	69
Total	1,124	1,088	4,084	3,179	5,899	1,868	11,107	6,135
	========	========		=======	=======	========	========	
Number of persons	1	1	6	6	16	6	23	13
	=======	========				=======	========	

The chairman and chief executive, full time working directors and executives are also provided with free use of company maintained cars.

24. MANAGED EQUITY ACCOUNT

The company has handled the business of managed equity investment on behalf of certain clients. The assets acquired in this capacity are not treated as assets of the company and accordingly are not included in these accounts. The assets held in such capacity as at June 30, 1995 were as follows:

	1995	1994
	(Rupees in th	ousand)
Cash at bank	1,782	2,391
Marketable securities	66,027	36,314
Amount (due to)/from the company	(1,164)	797
	66,645	39,502
	=======	

25. GENERAL

25.1 Previous year's figures have been re-arranged. wherever necessary, to facilitate comparison.

25.2 Figures have been rounded off to the nearest thousand rupees.

PATTERN OF SHAREHOLDING AS AT JUNE 30, 1995

Number of		Shareholding	Total number	of Percentage
Shareholders	From	To	Shares Held	
156	1	100	6,247	0.062
229	101	L 500	55,390	0.547
69	501	1,000	48,409	0.478
125	1,001	5,000	202,852	2.006
21	5,001	10,000	143,898	1.423
6	10,001	15,000	73,189	0.724
1	15,001	20,000	15,283	0.151
3	20,001	25,000	61,443	0.608
2	25,001	30,000	54,201	0.536

PakSearch.com - Pakistan's Best Business site with Annual Reports, Laws and Articles							
1	40,001	45000	43,992	0.435			
3	45,001	50,000	140,800	1.393			
1	55,001	60,000	57,386	0.568			
2	65,001	70,000	134,500	1.331			
1	95,001	100,000	99,060	0.980			
2	100,001	105,000	204,512	2.023			
1	105,001	110,000	105,720	1.046			
1	135,001	140,000	135,360	1.339			
1	145,001	150,000	146,578	1.450			
1	170,001	175,000	171,120	1.693			
1	180,001	185,000	180,717	1.788			
1	275,001	280,000	275,040	2.721			
1	300,001	305,000	301,242	2.980			
1	365,001	370,000	366,000	3.621			
1	385,001	390,000	388,636	3.845			
1	530,001	535,000	533,008	5.273			
1	985,001	990,000	987,840	9.772			
1	1,270,001	1,275,000	1,272,844	12.591			
1	1,435,001	1,440,000	1,437,033	14.216			
1	2,465,001	2,470,000	2,466,500	24.400			
636			10,108,800	100.00			

CATEGORIES OF SHAREHOLDERS

Particulars	Shareholders	Shareholding	Percentage
Individuals Investment Companies	582	4,628,752	45.79
Insurance Companies	_ 2	15,486	0.15
Joint Stock Companies	5	71,770	
Financial Institutions	45	5,387,706	
Modaraba Companies	2	5,086	0.05
	636	10,108,800	100.00