# MISSION STATEMENT

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition,

and to consistently offer
Superior risk-adjusted returns to investors

Quarterly Report

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#### **FUND'S INFORMATION**

#### **Management Company**

## NBP Fullerton Asset Management Limited - Management Company (Formely National Fullerton Asset Management Limited)

#### **Board of Directors of the Management Company**

Mr. Qamar Hussain Chairman Mr. Shahid Anwar Khan Mr. Gerard Lee How Cheng Director Mr. Patrick Pang Chin Hwang Director Mr. Shehryar Farooque Director Mr. Kamal Amir Chinoy Dr. Amjad Waheed Director

Chief Executive Officer

Dr. Asif A. Brohi

## Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

### Audit & Risk Committee

Mr. Gerard Lee How Cheng Chairman Mr. Shahid Anwar Khan Member Mr. Shehryar Farooque Member

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H,S., Main Shahra-e-Faisal, Karachi.

## Bankers to the Fund

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Ltd. MCB Bank Limited National Bank of Pakistan United Bank Limited NIB Bank Limited Standard Chartered Bank (PAK) Ltd. KASB Bank Limited

#### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I Chundrigar Road, P.O. Box 4716 Karachi.

## Legal Advisor

M/s Jooma Law Asssociates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

9th Floor, Adamjee House, I.I Chundrigar Road, Karachi.

#### Lahore Office:

68-B-1, M. M. Alam Road, Gulberg 3, Lahore. UAN: 042-111-111-632, Phone: 042-35778248-63 Fax: 042-35876806

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3, Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

## Multan Office:

82 Khan Centre, Near SP Chowk Abdali Road, Multan Cantt, Multan.

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## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited (formerly: National Fullerton Asset Management Limited) is pleased to present the unaudited financial statements of NAFA Government Securities Liquid Fund for the quarter ended September 30, 2010.

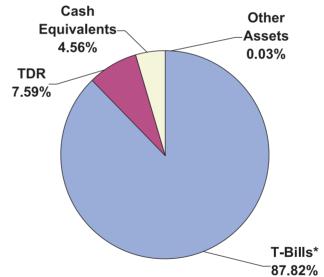
#### **Fund's Performance**

The size of NAFA Government Securities Liquid Fund has increased from Rs. 5,805 million to Rs. 6,590 million or 13.52% during the period from July 1, 2010 to September 30, 2010. During this period the Unit Price of your Fund has increased from Rs.10.0241 (Ex-Dividend) to Rs.10.2870, translating into an annualized return of 10.82%.

Rising Government borrowing and inflation has forced the SBP to raise the Discount Rate by another 50 basis points over the last two months. The money market funds with their shorter maturities clearly stood as winners as their short-term securities were reinvested at higher rates. Rising inflation, coupled with high Government borrowings, has kept money markets rates on the higher end. Hence the return on money market funds has been attractive.

NAFA Government Securities Liquid Fund has earned total income of Rs.197.89 million during the period. After deducting expenses of Rs.29.49 million, the net income is Rs.168.40 million, translating into earning per unit of Rs.0.2629.

The asset allocation of the Fund as on September 30, 2010 is as follows:



\* Including Reverse RipoVia Master Repurchase Agreement

## Income Distribution

The Board of Directors of the Management Company has approved an interim distribution of 2.5060%. After interim distribution, the net asset value per unit will be Rs.10.0364 on September 30, 2010.

#### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited (formerly: National Fullerton Asset Management Limited)

Chief Executive Director

Date: October 18, 2010 Place: Karachi.

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2010

	Note	(Un-audited) September 30, 2010	(Audited) June 30, 2010
ASSETS		(Rupees	in '000) -——
Balances with banks		800,410	1,401,344
Investments	4	4,093,166	3,851,815
Loans and receivables		1,694,359	610,766
Profit receivable	5	24,014	29,671
Prepayments and other receivables		7,337	8,338
Preliminary expenses and floatation costs		3,590	3,841
Total assets		6,622,876	5,905,775
LIABILITIES			
Payable to Management Company		12,260	11,866
Payable to Trustee		500	442
Payable to Securities and Exchange Commission of Pakistan		1,334	2,982
Payable on redemption of units	0	2,164	74,062
Accrued expenses and other liabilities  Total liabilities	6	16,284	11,045 100,397
l otal liabilities		32,542	100,397
Net Assets		6,590,334	5,805,378
Unit Holders' Funds (as per statement attached)		6,590,334	5,805,378
Commitments	11	-	<u>-</u>
		(Number of	units)
Number of units in issue		640,648,421	565,044,796
		(Rupees)	(Rupees)
Net asset value per unit		10.2870	10.2742

The annexed notes form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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# CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

Note	Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
INCOME	(Rupee	s in '000)
Capital gain / (loss) on sale of investments - net Income from government securities Income from term deposit receipts Income from reverse repo transactions Income from letter of placements Profit on bank deposits  Net unrealised diminution in the value of investments at fair value through profit or loss	(139) 152,019 18,002 31,129 741 9,843 441	43,991 7,917 1,659 - 8,282 (2,286)
Total Income	212,036	59,563
EXPENSES		
Remuneration of the Management Company Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Bank charges Annual listing fee Auditors' remuneration Amortisation of preliminary expenses and floatation costs Rating Fee Other charges	22,239 1,523 1,334 269 181 8 116 250 50 83	7,755 577 388 155 117 5 105 250 50
Total Expenses	26,053	9,415
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	185,983 (14,143)	50,148 18,465
Provision for workers' welfare fund	(3,437)	-
Net income for the period before taxation	168,403	68,613
Taxation 10	-	-
Net income for the period after taxation	168,403	68,613
Earnings per unit 9		

The annexed notes form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

 Note September 30, 2010
 Quarter Ended September 30, 2010
 Quarter Ended September 30, 2009

 ---- (Rupe=s in '000)
 ---- (Rupe=s in '000)
 --- 

 Net income for the period after taxation
 168,403
 68,613

 Other comprehensive income
 --- --- --- 

 Total comprehensive income for the period
 168,403
 68,613

The annexed notes form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

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Chief Executive

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Director

# CONDENSED INTERIM DISTRIBUTION STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

	Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
	(Rupe	es in '000) -——
Undistributed income brought forward comprising : - Realised income - Unrealised (loss) / income	153,313 (1,974)	20,051 (162)
. ,	151,339	19,889
Final distribution for the period ended June 30, 2010: 2.5010% (June 30, 2009 : 1.40%) declared on July 05, 2010 (June 30, 2009:declared on July 3, 2009)		
- Cash distribution	(6,140)	(2,941)
- Bonus units	(135,165)	(16,591)
Net income for the period	168,403	68,613
Element of income / (loss) and capital gains / (losses) included in prices		
of units issued less those in units redeemed	1,497	3,296
Undistributed income carried forward	179,934	72,266
Undistributed income comprising:		
- Realised income	181,467	26,281
- Unrealised income / (loss)	(1,533)	45,985
	179,934	72,266

The annexed notes form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

	Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
	(Rupee	s in '000) -——
Net assets at the beginning of the period	5,805,378	1,415,232
Issue of 307,993,563 units including 13,484,007 bonus units (September 30, 2009: 193,534,567 units)	2,980,928	1,945,687
Redemption of 232,389,938 units (September 30, 2009: 45,668,368 units)	(2,372,378) 608,550	(461,839) 1,483,848
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed		
- amount representing (income) / loss and capital (gains) / losses - transferred to Income Statement	14,143	(18,465)
<ul> <li>amount representing loss and capital losses that form part of unit holders' fund - transferred to Distribution Statement</li> </ul>	(1,497) 12,646	(3,296) (21,761)
Net unrealised diminution in the value of investments at fair value through profit or loss Gain / (loss) on sale of investments Other income (net of expenses)	441 (139) 168,101	(2,286) - 70,899
Distribution:		
Final distribution for the period ended June 30, 2010: 2.5010% (June 30, 2009:1.40%) declared on July 05, 2010 (June 30, 2009:declared on July 3, 2009)  - Cash distribution  - Bonus units	(6,140) (135,165)	(2,941) (16,591)
Add: bonus distribution	27,098	49,081
	135,165	16,591
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (losses) that form part of the unit holders' fund	1,497	3,296
Net assets as at the end of the period	6,590,334	2,946,287

The annexed notes form an integral part of these Condensed Interim financial statements

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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# CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

	Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
	(Rupee	s in '000) ——-
CASH FLOW FROM OPERATING ACTIVITIES		
Net income for the period before taxation	168,403	68,613
Adjustments		
Net unrealised diminution in the value of investments		
at fair value through profit or loss	(441)	2,286
Amortisation of preliminary expenses and floatation costs	`250	250
Element of (income) / loss and capital (gains) / losses included in prices		
of units issued less those in units redeemed	14,143	(18,465)
	182,355	52,684
(Increase) / decrease in assets		
Investments	(240,909)	(1,234,893)
Loans and receivables	(1,083,593)	(95,227)
Profit receivable	5,657	(9,803)
Prepayments and other receivables	1,001	(1,566)
	(1,317,844)	(1,341,489)
Increase / (decrease) in liabilities		
Payable to the Management Company	394	1,155
Payable to the Trustee	58	72
Payable to the Securities and Exchange Commission of Pakistan	(1,648)	274
Accrued expenses and other liabilities	5,239	(90)
	4,043	1,411
Net cash outflow on operating activities	(1,131,446)	(1,287,394)
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts from issue of units	2.980.928	1,945,687
Payments on redemption of units	(2,444,276)	(465,169)
Distributions paid	(6,140)	(2,941)
Net cash inflow from financing activities	530,512	1,477,577
Net increase in cash and cash equivalents during the period	(600,934)	190,183
Cash and cash equivalents at the beginning of the period	1,401,344	275,045
Cash and cash equivalents at the end of the period	800,410	465,228

The annexed notes form an integral part of these Condensed Interim financial statements

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Government Securities Liquid Fund ('the Fund') was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) (formerly National Fullerton Asset Management Limited) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was approved by the Securities and Exchange Commission of Pakistan (SECP) on April 10, 2009 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 9th Floor, Adamjee House, I.I Chundrigarh Road, Karachi.

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering to the Fund. The units of the Fund were initially offered for public subscription at par from May 11, 2009 to May 15, 2009.

The objective of the Fund is to generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term Government Securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of AM2- to the Management Company and a short-term rating of AAA (f) to the Fund.

Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

#### 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprises of such International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, Interim Financial Reporting.

The directors of the asset management company declare that condensed interim financial statements give a true and fair view of the Fund.

## 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the financial statements for the quarter ended September 30, 2010 are same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2010.

	September	June 30,
Note	30, 2010	2010
Note	(Un-audited)	(Audited)
	(Runees	in '000) ——-

## 4 INVESTMENTS

At fair value through profit or loss - held for trading Government securities - Market Treasury Bills

4.1	4,093,166	3,851,815
	4 093 166	3 851 815

## 4.1 Investment in government securities - 'at fair value through profit or loss'

			Face v	/alue				
Issue date	Tenor	As at July 1, 2010	Purchases during the period	Sales / matured during the period	As at September 30, 2010	Market value as at September 30, 2010	Market value as a percentage of net assets	Market value as a percentage of total investments
			Rup	ees in '000	)		%	
Market Treasury Bills								
I 44 0040	0	000 000		000 000				
January 14, 2010	6 months 12 months	200,000		200,000				-
July 16, 2009 April 22, 2010	3 months	405,000 310,000		405,000 310,000				-
May 06, 2010	3 months	274,500	100,000					-
May 20, 2010	3 months	370,000	100,000	370,000		•		-
August 27, 2009	12 months		50,000					-
February 25, 2010	6 months	450,000	50,000	450,000		•		
February 11, 2010	6 months	765,000		765,000		•		
August 13, 2009	12 months			300,000		•		
June 03, 2010	3 months	420,000		420,000		•		
June 17, 2010	3 months	310,000		310,000		•		
September 26, 2009	12 months		775,000			•		-
September 10, 2009	12 months		325,000					
March 25, 2010	6 months	-	400,000			•		
March 11, 2010	6 months	-	765,000			•		
April 08, 2010	6 months		500,000			99.778	. 1.51	2.44
July 15, 2010	3 months	-	580,000		580,000	578.713		
April 22, 2010	6 months	-	434,000		434.000	431,022		
July 29, 2010	3 months	-	1.350,000		1.350.000	1,340,736		
October 08, 2009	12 months		350,000			99,778		
August 26, 2010	3 months	-	767,500		767,500	754,863		
August 13, 2010	3 months		725,000			568,313		
September 09, 2010	3 months	-	175,000		175,000	171,264		
June 17, 2010	6 months	-	50,000		50,000	48,699		
						4,093,166		100.00
						4,093,160	<u> </u>	100.00
Carrying value before fair value adju	stment as at \$	September 3	0,			4,092,725	5	

Note	September 30, 2010 (Un-audited)	June 30, 2010 (Audited)		
	(Rupees in '000)			
	383	1,384		
	23,456	17,082		
	175	11,205		
	24,014	29,671		
	120	235		
	126	144		
	42	6		
	13,762	10,325		

2,234 16,284

5 PROFIT RECEIVABLE

Profit on savings deposits Profit on money market placements Profit on term deposit receipts

Auditors' remuneration payable Payable to brokers Bank charges Provision for workers' welfare fund Others

6 ACCRUED EXPENSES AND OTHER LIABILITIES

## 8 TRANSACTIONS WITH CONNECTED PERSONS

Connected persons include NBP Fullerton Asset Management Limited (NAFA) (Formerly National Fullerton Asset Management Limited) being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited being the sponsors, NAFA Provident Fund Trust, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Quarter Ended

Quarter Ended

		September 30, 2010	September 30, 2009
8.1	Details of the transactions with connected persons are as follows:	(Rupees	in '000) ———
	Management Company Management fee expense for the period Units issued (489,074 units; September 30, 2009: 883,254 units) Units redeemed (489,074 units; September 30, 2009: 883,254 units)	22,239 5,000 5,022	7,755 9,000 9,017
	National Bank of Pakistan - Sponsor Cash Dividend T-Bills purchased during the period	750 99,576	420 221,258
	Alexandra Fund Management Pte. Limited - Sponsor Bonus units issued (108,894 units: September 30, 2009: 55,986 units)	-	-
	Central Depository Company of Pakistan Limited - Trustee Trustee fee for the period	1,523	577
	Chief Executive Officer Bonus units issued (75 units: September 30, 2009: Nil units)	-	-
	Chief Financial Officer Bonus units issued (Nil units: September 30, 2009: 415 units)	-	-
	NAFA Provident Fund Trust - Provident Fund Units issued (331,849 units: September 30, 2009: Nil units) Units redeemed (440,961 units: September 30, 2009: Nil units) Bonus units issued (10,375 units: September 30, 2009: Nil units)	3,366 4,492 -	- - -
	Employees of the Management Company Units issued (954,982 units: September 30, 2009: 1,386,477 units) Units redeemed (898,062 units: September 30, 2009: 1,125,574 units) Bonus units issued (26,702 units: September 30, 2009: 4,582 units)	9,694 9,136 -	14,097 11,450 -
		Un-Audited As at September 30, 2010 (Rupees	Un-Audited As at June 30, 2010
8.2	Amounts outstanding as at quarter end	(Kupees	· III 000) ===
	Management Company Receivable from management company Management fee payable Other payable	6,980 7,303 4,957	6,980 6,909 4,957
	Central Depository Company of Pakistan Limited - Trustee Remuneration payable	500	442
	National Bank of Pakistan - Sponsor Investment held by the Sponsor in the Fund (3,000,000 units; June 30, 2010: 3,000,000 units) Balance in current account	30,861 2,081	30,823 1,576
	Alexandra Fund Management Pte. Limited - Sponsor Investment held by the Sponsor in the Fund (2,296,859 units; June 30, 2010: 4,364,524 units)	23,628	44,842
	Chief Executive Officer Investment held by the Sponsor in the Fund (3,070 units; June 30, 2010: 2,995 units)	32	31
	NAFA Provident Fund Trust - Provident Fund Investment held by the Sponsor in the Fund (317,107 units; June 30, 2010: 415,843 units)	3,262	4,272
	Employees of Management Company Investment held by the employees in the Fund (1,165,711 units; June 30, 2010: 1,006,403 units)	11,992	10,340

## 9 EARNING PER UNIT

Earning per unit (EPU) for the quarter ended September 30, 2010 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

#### 10 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current period as the management company has decided to distribute at least 90 percent of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unit holders.

## 11 COMMITMENTS

There were no commitments as on September 30, 2010.

#### 12 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 18, 2010.

#### 13 GENERAL

13.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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