## MISSION STATEMENT

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition,

and to consistently offer
Superior risk-adjusted returns to investors

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## FUND'S INFORMATION

#### **Management Company**

NBP Fullerton Asset Management Limited - Management Company (Formely National Fullerton Asset Management Limited)

## Board of Directors of the Management Company

Mr. Qamar Hussain Chairman Mr. Shahid Anwar Khan Director Mr. Gerard Lee How Cheng Mr. Patrick Pang Chin Hwang Director Director Mr. Shehryar Farooque Director Mr. Kamal Amir Chinoy Director

Dr. Amjad Waheed Chief Executive Officer

Dr. Asif A. Brohi Director

## Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

## Audit & Risk Committee

Mr. Gerard Lee How Cheng Chairman Mr. Shahid Anwar Khan Member Mr. Shehryar Farooque Member

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H,S., Main Shahra-e-Faisal, Karachi.

## Bankers to the Fund

Allied Bank Limited Askari Bank Limited Atlas Bank Ltd. Bank Alfalah Limited Bank Al-Habib Limited Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited KASB Bank Limited MCB Bank Limited National Bank of Pakistan NIB Bank Limited Saudi Pak Commercial Bank Soneri Bank Limited Standard Chartered Bank (PAK) Ltd. The Bank of Punjab United Bank Ltd.

## Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I Chundrigar Road, P.O. Box 4716 Karachi.

## Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

9th Floor, Adamjee House, I.I Chundrigar Road, Karachi.

#### Lahore Office:

68-B-1, M. M. Alam Road, Gulberg 3, Lahore. UAN: 042-111-111-632, Phone: 042-35778248-63 Fax: 042-35876806

## Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3, Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

## Multan Office:

82 Khan Centre, Near SP Chowk Abdali Road, Multan Cantt, Multan

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## DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited (formerly: National Fullerton Asset Management Limited) is pleased to present the unaudited financial statements of NAFA Multi Asset Fund for the quarter ended September 30, 2010.

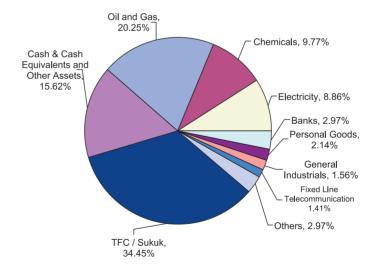
#### Fund's Performance

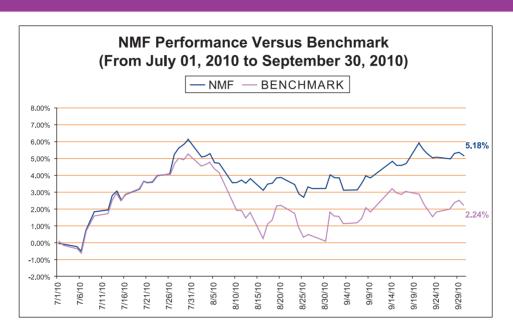
During the said period, the unit price of NAFA Multi Asset Fund has increased from Rs.8.9984 (Ex-Div) on June 30, 2010 to Rs.9.4644 on September 30, 2010, thus showing a growth of 5.18%, as compared to its Benchmark (50% KSE-30 Index, 50% 1-Month KIBOR) return of 2.24% during the same period. Since inception (January 22, 2007), the unit price of the Fund has shown a growth of 24.08% as compared to 8.16% increase in its Benchmark. Thus, the Fund has outperformed its Benchmark by 15.92% since inception. This performance is net of management fee and all other expenses. The size of NAFA Multi Asset Fund has decreased from Rs.996 million to Rs.915 million during the period, i.e. a decline of 8.13%.

The KSE-30 Index stood at 9674.34 points as on September 30, 2010, 1.23% higher compared to 9556.58 points as on June 30, 2010. The stock market showed a flat trend during 1QEY11. The performance of the stock market was affected by: (i) unprecedented floods in the country causing severe damage to agriculture and infrastructure; (ii) positive trends in foreign portfolio investment (iii) sanguine corporate earnings; (iv) higher interest rate environment.

Rising Government borrowing and inflation has forced the SBP to raise the Discount Rate by another 50 basis points over the last two months. The circular debt in the energy sector has exceeded Rs 200 billion, which has resulted in tight liquidity conditions in the market. Such an environment has not been conducive for corporate debt. Several companies have been forced to restructure their listed and unlisted debt. Mutual funds have made significant provisioning in such TFCs. This has substantially increased the Yield to Maturity on such TFCs. Increase in KIBOR has also improved the return on TFCs, since almost all TFCs in the market are floating rate instruments.

NAFA Multi Asset Fund has earned total income of Rs.72.82 million during the period. After deducting expenses of Rs.9.45 million, the net income is Rs.63.37 million, translating into an earning per unit of Rs.0.466. The asset allocation of the Fund as on September 30, 2010, and its performance against the Benchmark are as follows:





## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited (formerly: National Fullerton Asset Management Limited)

Chief Executive Director

Date: October 18, 2010 Place: Karachi.

## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2010 (UN-AUDITED)

	Note	Un-audited September 30, 2010	Audited June 30, 2010
ASSETS		(Rupees i	n '000) -——
Balances with banks Receivable against sale of investments Investments Dividend and profit receivable Advances, deposits, prepayments and other receivables	4 5	64,506 - 846,612 28,567 3,659	60,338 - 925,403 13,376 3,641
Preliminary expenses and floatation costs  Total assets		943,995	778 1,003,536
LIABILITIES			
Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments Payable on redemption of units Accrued expenses and other liabilities Total liabilities	6	2,179 150 203 22,194 53 4,501 29,280	2,341 164 1,153 580 - 3,317 7,555
NET ASSETS		914,715	995,981
UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED)		914,715	995,981
CONTINGENCIES AND COMMITMENTS	7	(Number of	units)
Number of units in issue		96,648,124 (Rupee	106,362,408 s)
NET ASSET VALUE PER UNIT		9.4644	9.3640

The annexed notes 1 to 13 form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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## CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

	Note	Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
INCOME		(Rupees	in '000) ———
Capital gain / (loss) on sale of investments - net Income from term finance certificates and sukuk bonds Income from government securities Dividend income Profit on bank deposits Unrealised diminution in the value of investments 'at fair value		28,372 17,927 2,400 8,572 2,205	151,658 17,483 - 7,147 3,125
through profit or loss' - net		<u>(428)</u> 59,048	97,286 276,699
EXPENSES			
Remuneration of the Management Company Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Settlement and bank charges Annual listing fee Legal and professional charges Auditors' remuneration Printing charges Fund's rating fee Other expenses Provision expenses Amortisation of preliminary expenses and floatation costs		5,975 476 203 1,108 57 10 15 96 61 25 - (24,381) 126 (16,229)	11,854 726 403 5,630 303 7 - 107 - 68 5,719 126 24,943
Element of (loss) / income and capital (losses) / gains included in prices of units issued less those in units redeemed Provision for Workers' Welfare Fund		(10,612) (1,293)	(22,068)
Net income/ (loss) for the period before taxation		63,372	229,688
Taxation	8	-	-
Net income / (loss) for the period after taxation		63,372	229,688
Earnings per unit	9		

The annexed notes 1 to 13 form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

	Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
	(Rupees i	n '000) ——-
Net income / (loss) for the period after taxation	63,372	229,688
Other comprehensive income :		
Net unrealised appreciation / (diminution) in the market value of investments classified as 'available for sale'	(32,195)	710
Reversal of unrealised diminution in the value of investments pertaining to impairment of non-performing assets	10,202	-
Total comprehensive income / (loss) for the period	41,379	230,398

The annexed notes 1 to 13 form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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## CONDENSED INTERIM DISTRIBUTION STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

	Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
	(Rupees	in '000) ———
(Accumulated loss) / undistributed income brought forward	(113,994)	(320,971)
Distribution: Final distribution for the year ended June 30, 2010: (3.6560%) (2009: Nil units) - Bonus units - Cash distribution	(37,264) (1,622)	- -
Element of income and capital gains included in prices of units issued less those in units redeemed - amount representing income that form part of the unit holders' fund	17,531	29,226
Net income / (loss) for the period	63,372	229,688
Accumulated loss carried forward	(71,977)	(62.057)

The annexed notes 1 to 13 form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

	Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
	(Rupees	in '000) -——
Net assets at the beginning of the period	995,981	1,777,387
Issue of 286,128 units; (September 30, 2009: 4,264,683)	2,614	39,417
Redemption of 14,141,585 units (September 30 2009: 22,414,657 units)	(134,249)	(213,759)
Issue of bonus units for the year ended June 30, 2010: 4,141,173 units (June 30, 2009: Nil units)	(131,635) 37,264	(174,342) -
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed		
- amount representing loss / (income) and capital losses / (gains) - transferred to Income Statement	10,612	22,068
- amount representing income that form part of the unit holders' fund - transferred to Distribution Statement	(17,531) (6,919)	(29,226) (7,158)
Net unrealised appreciation / (diminution) in the market value of investments classified as 'available for sale'	(32,195)	710
Reversal of unrealised diminution in the value of investments pertaining to impairment of non-performing assets	10,202	-
Capital gain / (loss) on sale of investments Unrealised diminution in the value of investments 'at fair value	28,372	151,658
through profit or loss' - net Other net (loss) / income for the period	(428) 35,428	97,286 (19,256)
Distribution: Final distribution for the year ended June 30, 2010: (3.6560%) (2009: Nil units) - Bonus units - Cash distribution	(37,264) (1,622)	-
	24,486	229,688
Element of income and capital gains included in prices of units issued less those in units redeemed - amount representing income that form part of the unit holders' fund	17,531	29,226
Net assets at the end of the period	914,715	1,855,511

The annexed notes 1 to 13 form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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## CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

CASH FLOWS FROM OPERATING ACTIVITIES         ————————————————————————————————————		Quarter Ended September 30, 2010	Quarter Ended September 30, 2009
Adjustments:           Unrealised diminution in the value of investments 'at fair value through profit or loss' - net through	CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees i	in '000) ———
Unrealised diminution in the value of investments 'at fair value through profit or loss' - net	Net income / (loss) for the period before taxation	63,372	229,688
through profit or loss' - net         428         (97,286)           Amortisation of preliminary expenses and floatation costs         126         127           Element of loss / (income) and capital losses / (gains) included in prices of units issued less those in units redeemed         10,612         22,068           Decrease / (increase) in assets         74,538         154,597           Receivable against sale of investments         56,371         74,631           Investments         56,371         74,631           Dividend and profit receivable         (15,191)         (13,763)           Advances, deposits, prepayments and other receivables         (18)         (10,329)           Advances of increase in liabilities         (18)         (10,329)           Payable to the Management Company         (162)         (46)           Payable to the Trustee         (14)         11           Payable to Securities and Exchange Commission of Pakistan         (950)         (1,412)           Payable against purchase of investments         21,614         56,441           Accrued expenses and other liabilities         21,614         56,441           Accrued expenses and other liabilities         137,372         133,149           CASH FLOWS FROM FINANCING ACTIVITIES         (34,196)         (196,840)           P			
Amortisation of preliminary expenses and floatation costs  Element of loss / (income) and capital losses / (gains) included in prices of units issued less those in units redeemed  74,538  10,612  22,068  74,538  154,597   Decrease / (increase) in assets  Receivable against sale of investments Investments Service of units redeemed  74,631  Dividend and profit receivable Advances, deposits, prepayments and other receivables  841,162  (15,191) (13,763)  Advances, deposits, prepayments and other receivables (18) (10,239)  41,162  (59,877)  (Decrease) / increase in liabilities  Payable to the Management Company Payable to the Trustee (14) Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments (162) Payable against purchase of investments (18) Payable against purchase of investments (18) Payable against purchase of investments (18) Payable of Securities and Exchange Commission of Pakistan Payable against purchase of investments (162) Payable against purchase of investments (18) Payable of Securities and Exchange Commission of Pakistan Payable against purchase of investments (18) Payable of Securities and Exchange Commission of Pakistan Payable of Securities and Exchange Commission of Pakistan Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exchange Commission of Pakistan (162) Payable of Securities and Exc		400	(07.000)
Cash and cash equivalents at the beginning of the year of units issued less those in units redeemed   10,612   22,068   74,538   154,597   74,538   154,597   74,538   154,597   74,538   154,597   74,531   74,631   74,			
of units issued less those in units redeemed         10,612 74,538         22,068 154,597           Decrease / (increase) in assets         Receivable against sale of investments         ———————————————————————————————————		126	127
Decrease / (increase) in assets   Receivable against sale of investments   56,371   74,631   74,631   13,763   13,763   14,631		10,612	22,068
Receivable against sale of investments			
Investments			
Dividend and profit receivable		-	
Advances, deposits, prepayments and other receivables  (18) (10,329) 41,162 (59,877)  (Decrease) / increase in liabilities  Payable to the Management Company Payable to the Trustee (14) 11 Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities (16,565) 21,672 38,429  Net cash inflow from operating activities  Receipts from issue of units Receipts from issue of units Payments on redemption of units Distributions paid Net cash outflow on financing activities (133,204) (157,423)  Net decrease in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the year  (18) (10,329) 41,162 (59,877)  (46) (14) 11 (14) 11 (14) 11 (15,641) (16,565) 21,672 38,429  133,149  133,149  (133,204) (196,840) (157,423)			
Company   Comp			
Payable to the Management Company   Payable to the Trustee   (14)   11   11   11   11   11   11   11	Advances, deposits, prepayments and other receivables		
Payable to the Trustee         (14)         11           Payable to Securities and Exchange Commission of Pakistan         (950)         (1,412)           Payable against purchase of investments         21,614         56,441           Accrued expenses and other liabilities         1,184         (16,565)           Vectorial inflow from operating activities         137,372         133,149           CASH FLOWS FROM FINANCING ACTIVITIES         2,614         39,417           Payments on redemption of units         (134,196)         (196,840)           Distributions paid         (1,622)         -           Net cash outflow on financing activities         (133,204)         (157,423)           Net decrease in cash and cash equivalents during the period         4,168         (24,274)           Cash and cash equivalents at the beginning of the year         60,338         188,357	(Decrease) / increase in liabilities		
Payable to Securities and Exchange Commission of Pakistan         (950)         (1,412)           Payable against purchase of investments         21,614         56,441           Accrued expenses and other liabilities         21,672         38,429           Net cash inflow from operating activities         137,372         133,149           CASH FLOWS FROM FINANCING ACTIVITIES         2,614         39,417           Receipts from issue of units         (134,196)         (196,840)           Payments on redemption of units         (134,196)         (1622)           Net cash outflow on financing activities         (133,204)         (157,423)           Net decrease in cash and cash equivalents during the period         4,168         (24,274)           Cash and cash equivalents at the beginning of the year         60,338         188,357	Payable to the Management Company	(162)	(46)
Payable against purchase of investments         21,614         56,441           Accrued expenses and other liabilities         1,184         (16,565)           21,672         38,429           Net cash inflow from operating activities         137,372         133,149           CASH FLOWS FROM FINANCING ACTIVITIES           Receipts from issue of units         2,614         39,417           Payments on redemption of units         (134,196)         (196,840)           Distributions paid         (1,622)         -           Net cash outflow on financing activities         (133,204)         (157,423)           Net decrease in cash and cash equivalents during the period         4,168         (24,274)           Cash and cash equivalents at the beginning of the year         60,338         188,357			
Accrued expenses and other liabilities         1,184 (16,565)         (16,565)           Net cash inflow from operating activities         137,372         133,149           CASH FLOWS FROM FINANCING ACTIVITIES           Receipts from issue of units         2,614 (134,196) (196,840)         (196,840)           Payments on redemption of units         (1,622) (1,622)         (196,840)           Distributions paid         (133,204) (157,423)           Net cash outflow on financing activities         (133,204) (157,423)           Net decrease in cash and cash equivalents during the period         4,168 (24,274)           Cash and cash equivalents at the beginning of the year         60,338 188,357			
Net cash inflow from operating activities         21,672         38,429           Net cash inflow from operating activities         137,372         133,149           CASH FLOWS FROM FINANCING ACTIVITIES           Receipts from issue of units         2,614         39,417           Payments on redemption of units         (134,196)         (196,840)           Distributions paid         (1,622)         -           Net cash outflow on financing activities         (133,204)         (157,423)           Net decrease in cash and cash equivalents during the period         4,168         (24,274)           Cash and cash equivalents at the beginning of the year         60,338         188,357			
Net cash inflow from operating activities  CASH FLOWS FROM FINANCING ACTIVITIES  Receipts from issue of units Payments on redemption of units Distributions paid Net cash outflow on financing activities  Net decrease in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the year  133,149  2,614 39,417 (196,840) (1,622) - (157,423)  Net decrease in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the year  133,149	Accided expenses and other habilities		
CASH FLOWS FROM FINANCING ACTIVITIES  Receipts from issue of units Payments on redemption of units (134,196) Distributions paid Net cash outflow on financing activities  Net decrease in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the beginning of the year			<u> </u>
Receipts from issue of units         2,614         39,417           Payments on redemption of units         (134,196)         (196,840)           Distributions paid         (1,622)         -           Net cash outflow on financing activities         (133,204)         (157,423)           Net decrease in cash and cash equivalents during the period         4,168         (24,274)           Cash and cash equivalents at the beginning of the year         60,338         188,357	Net cash inflow from operating activities	137,372	133,149
Payments on redemption of units (134,196) (196,840) Distributions paid (1,622)  Net cash outflow on financing activities (133,204)  Net decrease in cash and cash equivalents during the period (24,274) Cash and cash equivalents at the beginning of the year 60,338 188,357	CASH FLOWS FROM FINANCING ACTIVITIES		
Net decrease in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the beginning of the year	Receipts from issue of units	2,614	39,417
Net cash outflow on financing activities     (133,204)     (157,423)       Net decrease in cash and cash equivalents during the period     4,168     (24,274)       Cash and cash equivalents at the beginning of the year     60,338     188,357	Payments on redemption of units	(134,196)	(196,840)
Net decrease in cash and cash equivalents during the period  Cash and cash equivalents at the beginning of the year  60,338  188,357			-
Cash and cash equivalents at the beginning of the year 60,338 188,357	Net cash outflow on financing activities	(133,204)	(157,423)
Cash and cash equivalents at the beginning of the year 60,338 188,357	Net decrease in cash and cash equivalents during the period	4,168	(24,274)
Cash and cash equivalents at the end of the period 64,506 164,083		60,338	188,357
	Cash and cash equivalents at the end of the period	64,506	164,083

The annexed notes 1 to 13 form an integral part of these Condensed Interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2010 (UN-AUDITED)

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Multi Asset Fund (NMF, the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on December 6, 2006 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on December 20, 2006 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (MBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 9th Floor, Adamjee House, I.I. Chundigarh Road, Karachi.

NMF is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The core objective of the Fund is to provide its investors with a combination of capital growth and income. The Fund aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments etc.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM2-' to the Management Company. Based on the performance of the Fund for the year ended June 30, 2009, it has been assigned short term performance ranking of '3 star'.

#### 2 BASIS OF PREPARATION

## 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requeirements of the International Accounting Standard 34: 'Interim Financial Reporting'

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted for the preparation of the financial statements for the quarter ended September 30, 2010 are same as those applied in the preparation of annual audited financial statements for the year ended June 30,2010

Un-audited

		Note	September 30, 2010	June 30, 2009
4	INVESTMENTS		(Rupees in	n '000) ——-
4.1	At fair value through profit or loss - held for trading			
	Equity securities - listed Investment in Government Securities -Market Treasury Bills Term finance certificates - listed	4.1.1 4.1.2 4.1.3	456,686 74,833 <u>27,283</u> 558,802	575,212 - 51,031 626,243
4.2	Available for sale	4.2.1		
	Term finance certificates - listed Term finance certificates - unlisted Sukuk bonds		19,587 119,673 148,550 287,810 846,612	21,625 128,165 149,370 299,160 925,403

Audited

## 4.1.1 Listed equity securities - at fair value through profit or loss

		Nu	mber of sha	ares			Investment as a percent		centage of
Name of the investee company	As at July 01, 2010	Purchases during the period	Bonus / Right Issue	Sales during the period	As at September 30, 2010	Market value as at September 30, 2010	Net assets	Market value of total investments	Paid up capital of the investee company
<u> </u>						Rupees in '000		%	
Oil & Gas									
Attock Petroleum Limited	9,794	97,530		36,900	70,424	23,984	2.62	2.83	0.12
Attock Refinery Limited	300				300	24	0.00	0.00	0.00
National Refinery Limited	16,322			16,322				<del>.</del>	
Oil & Gas Development Company Limited	519,707			435,500	180,207	26,258	2.87	3.10	0.00
Pakistan Oilfields Limited Pakistan Petroleum Limited	185,880 364,452		79,690	316,800 387,500	270,580 409,842	64,163 70,661	7.01 7.72		0.11 0.04
Pakistan Petroleum Limited Pakistan State Oil Company Limited	74,932		79,090	109,800	409,642	116	0.01		0.04
Chemicals									
Engro Corporation Limited	55,755	;		55,700	55	10	0.00	0.00	0.00
Fatima Fertilizer Company Limited	375				375	4	0.00		0.00
Fauji Fertilizer Bin Qasim Limited	760,000			1,152,000	580,000	15,718	1.72		0.06
Fauji Fertilizer Company Limited	741,500	518,620		558,000	702,120	73,610	8.05	8.69	0.10
Construction and Materials				======					
Attock Cement Pakistan Limited	52,506			52,506	-		-	-	-
D.G. Khan Cement Company Limited	325,000 85,000			489,000	83,000	5,740	0.63	0.68	0.03
Lucky Cement Limited Maple Leaf Cement Factory Limited	65,000			173,000	63,000	5,740	0.63	0.00	0.03
General Industrials									
Thal Limited	203,558	3		69,000	134,558	14,285	1.56	1.69	0.26
ndustrial Engineering									
Al Ghazi Tractors Limited	21,594			7,100	14,494	3,103	0.34		0.01
Willtat Tractors Limited	•	15,800			15,800	9,012	0.99	1.06	0.01
Automobile and Parts Indus Motor Company Limited	13,978	,		13,978	_		_	_	_
	10,010			10,010					
Personal Goods	1.363.534			924.701	420.022	7.454	0.04	0.00	0.40
AMTEX Limited Azgard Nine Limited (Non-voting shares)				924,701	438,833 807,000	7,451 12,105	0.81 1.32		
Azgard Nine Limited (Non-Voting snares)	700				700	32	0.00		0.00
	700				700	02	0.00	0.00	0.00
Media Eye Television Network Limited	457,934				457,934	9,301	1.02	1.10	0.92
Fixed Line Telecommunication Pakistan Telecommunication Company Limited	1,156,980	405.000		1,095,000	466,980	8.779	0.96	1.04	0.12
	1,000,000			1,030,000	1,000,000	4,160	0.45		
Electricity									
The Hub Power Company Limited	2,355,934			1,234,500	2,144,434	71,388	7.80		
Nishat Power Limited	-	825,000			825,000	9,628	1.05	1.14	0.23
Banks									
MCB Bank Limited	217,149			193,000	119,649	22,531	2.46		0.02
Meezan Bank Limited	95,025 434,518			94,151	874 72.018		0.00 0.50		0.00 0.01
National Bank of Pakistan United Bank Limited	434,518			782,000 161,000	72,018 494	4,565 25	0.50		0.00
Financial Services									
Arif Habib Securities Limited	883	1			883	20	0.00	0.00	0.00

Carrying value as at September 30, 2010

457,098

- 4.1.1.1 All shares have a nominal face value of Rs 10 each except for shares of Thal Limited and Al Ghazi Tractors Limited which have a face value of Rs 5 each.
- **4.1.1.2** Investments include shares with market value of Rs.131.097 million which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular No.11 dated October 23, 2007 issued by the SECP.
- 4.1.2 Investment in government securities 'at fair value through profit or loss'

			Face	Value	Market value as at June 30, 2009			
Issue date	Tenor	As at July 01, 2010	Purchases during the period	Sales/ matured during the period	As at September 30, 2010	as at September	Market value as a percentage of net assets	Market value as a percentage of total investment
				(Rupees	in '000)			
September 26, 2010 April 8, 2010	12 Months 6 Months		250,000 125,000	250,000 50,000	75,000 <b>75,000</b>	74,833 <b>74,833</b>	8.18	8.84 <del></del>

Carrying value as at September 30, 2010

74,850

4.1.3 Term finance certificates - listed - 'at fair value through profit or loss'

All term finance certificates have a face value of Rs 5,000 each unless stated otherwise

	١	Number of certificates / bonds				Investme	nt as a percen	tage of
Name of the investee company	As at July 01, 2010	Purchases during the period	Sales during the period	As at September 30, 2010	value as at September 30, 2010	Net value eptember 30, assets of total		Issue size
					Rupees in '000'		%	
Saudi Pak Leasing Company Limited (note 4.2	.3) 10,000	-	-	10,000	27,283	2.98	3.22	5.83
United Bank Limited	5,000	-	5,000	-	-	-		-
	15,000		5,000	10,000	27,283	2.98	3.23	

Carrying value as at September 30, 2010

37,485

Provision for impairment loss as at September 30, 2010

10,202

## 4.2.1 Term Finance Certificates - Available for sale

	N	lumber of cer	tificates / bo	nds	Market value	Investm	ent as a perce	ntage of
Name of investee company	As at July 01, 2010	Purchases during the period	Sales during the period	As at September 30, 2010	as at September 30, 2010	Net assets	Market value of total investments	Issue size
					Rupees in '000'		%	
Term finance certificate - listed								
Pakistan Mobile Communications Limited	5,000	-	-	5,000	19,587	2.14	2.31	0.59
Term finance certificate - unlisted								
Avari Hotel Limited	6,000	-	-	6,000	26,166	2.86	3.09	0.9
Engro Fertilizer Limited	2,000	-	-	2,000	9,340	1.02	1.10	0.25
Pakistan Mobile Communications Limited	15,000	-	-	15,000	37,417	4.09	4.42	2.14
Orix Leasing Pakistan Limited	600	-	-	600	46,750	5.11	5.52	1.20
				23,600	119,673			
Sukuk bonds								
Eden Builders Limited	4,902	-	-	4,902	20,471	2.24	2.42	1.23
Engro Fertilizer Limited	2,000	-	-	2,000	9,825	1.07	1.16	0.33
Maple Leaf Cement Factory Limited	17,688	-	-	17,688	66,288	7.25	7.83	1.1
New Allied Electronics Industries (Private)								
Limited (note 4.2.4)	32,000	-	-	32,000	-	-	-	1.56
Pak Electron Limited	8,000	-	-	8,000	25,163	2.75	2.97	2.62
Eden Housing Limited	10,000	-	-	10,000	26,803	2.93	3.17	5.99
Maple Leaf Cement Factory Limited II (note 4.2.5)	663	-	-	663	-	-	-	1.1
				75,253	148,550			
	72,590	39,263	8,000	103,853	287,810	31.47	34.00	

 Carrying value as at September 30, 2010
 333,322

 Provision for impairment loss as at September 30, 2010
 13,317

- **4.2.2** All term finance certificates have a face value of Rs 5,000 each except sukuk bonds of New Allied Electronics Industries (Pvt) Limited and Orix Leasing Pakistan Limited which have a face value of Rs 312.50 and Rs 100,000 each respectively.
- 4.2.3 This represents investment in listed term finance certificates with a term of five years. On September 13, 2010, the scheduled profit payment date, principal redemption of Rs.6.248 million and profit redemption of Rs 2.610. million were not received by the Fund. The management has recognised an impairment loss of Rs 10.202 million till September 30, 2010. The minimum amount of provision as per SECP circular no. 01 of 2009 amounts to Rs.10.621 million. The income suspended on these term finance certificates amounted to Rs.2.835 million.
- 4.2.4 New Allied Electronic Industries (Pvt) Limited defaulted on the amount of principal and mark-up due on the scheduled redemption dates [i.e. October 25, 2008 (only principal), January 25, 2009, April 25, 2009, July 25, 2009, October 25, 2009, January 25, 2010 and April 25, 2010 & July 25, 2010]. Hence, the Fund has provided for the amount of the investment by Rs.10 million in accordance with the provisioning policy approved by the Board of Directors of the Management Company and Circular 1 of 2009. Furthermore the Management Company has also provided suspended income of Rs.2.204 million.
- 4.2.5 This represents 2nd issue of sukuk by Maple Leaf Cement Factory Limited under a restructuring agreement with a face value of Rs 3.317million. As this issue represents overdue mark-up (note 5.2.3), the management has fully provided the amount of issue and has suspended income of Rs 0.114 million of this issue.

Un-audited Audited September 30, 2010 June 30, 2010

(Rupees in '000)

NIL

NIL

#### 5 DIVIDEND AND PROFIT RECEIVABLE

Dividend receivable on equity shares	7,495	2,376
Profit on savings and term deposits Income accrued on term finance certificates and sukuk bonds	865	812
	25,357	20,460
Less: Suspended income	5,150 20.207	(10,272)
	28,567	13,376
ACCRUED EXPENSES AND OTHER LIABILITIES		
Auditors' remuneration	98	260
Settlement charges payable	6	76
Payable to brokers	-	_
Dividend payable to brokers	493	493
Bank charges payable	63	62
Workers Welfare Fund payable	3,029	1,734
Others	812	692
	4.501	3.317

## 8 TAXATION

Commitments

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded provision for taxation as the Managment Company intends to distribute atleast 90 percent of the Fund's accounting income for the current year as reduced by capital gains (whether realised or unrealised) to its unit holders.

## 9 EARNINGS PER UNIT

Earnings per unit (EPU) for the year ended June 30, 2010 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

## 10 DETAILS OF NON COMPLAINT INVESTMENT WITH THE INVESTMENT CRITERIA AS DEFINED BY THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

The Securities and Exchange Commission of Pakistan vide circular no. 7 of 2009 dated March 6, 2009 required all Asset Management Companies to classify funds under their management on the basis of categorisation criteria laid down in the circular. The Board has approved the category of the fund as 'Balanced Fund'.

In accordance with clause (iv) of the investment criteria laid down for 'Balanced scheme', the Fund is required to invest in debt security having rating not lower than A- (A Minus). Further, clause (v) of the said categorization criteria requires that the ratings of any banks and DFIs with which funds are placed should not be lower than AA- (Double A Minus). Clause (vii) of the said categorisation criteria also requires that the weighted average time to maturity of non equity assets shall not exceed 2 years. However, as at September 30, 2010, the Fund is in non-compliance with the above-mentioned requirements in respect of the following:

Type of Investment	Name of non-compliant investment	Value of investment before provision	Provision held, if any	Value of investment after provision	Percentage of net assets	Percentage of gross assets	
Rupees in 000							
TFC*	Saudi Pak Leasing Company Limited	d 37,485	10,202	27,283	2.98	2.89	
Sukuks**	Eden Housing Limited	26,803		26,803	2.93	2.84	
Sukuks**	Maple Leaf Sukuk	66,288		66,288	7.25	7.02	
Sukuks*	New Allied Electronics Limited	10,000	10,000	-	-	-	
Sukuks*	Maple Leaf Cement Company Limite Second Issue	ed 3,317	3,317	_	-	-	

SECP vide circular no. 16 of 2010 dated July 7, 2010 requires that a scheme presently non-compliant with this requirement complies with this requirement by December 31, 2010.

- \* At the time of purchase, the TFCs and Sukuks were in compliance with the aforementioned circular, however they subsequently defaulted or were downgraded to non investment grade.
- \*\* Performing but below grade

11.3

## 11 TRANSACTIONS WITH CONNECTED PERSONS

- 11.1 Connected persons include NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited being the sponsors of the Fund / Management Company, other collective investment schemes managed by the Management Company, directors and officers of the Management Company and employee benefit funds of the Management Company.
- 11.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

	Un-audited Quarter Ended September 30, 2010 (Rupees	Un-audited Quarter Ended September 30, 2009 s in '000)
Details of the transactions with connected persons are as follows:		
NBP Fullerton Asset Management Limited - Management Company (Formerly National Fullerton Asset Management Limited) Management fee expense for the year Front end load	5,975 14	11,854 702
National Bank of Pakistan - Sponsor Cash Distribution	1,621	-
Alexandra Fund Management Pte. Limited - Sponsor Units redeemed / transferred out: 10,471,972 units (September 30, 2009: Nil units) Bonus units issued: 511,879 units (September 30,2009: Nil units)	100,000 187	<u>-</u>
Central Depository Company of Pakistan Limited - Trustee Remuneration CDS charges	476 34	726 199
Chief Financial Officer / Company Sectretary Units issued / transferred in: (September 30, 2009:103,368 units)	-	989
Employees of Management Company Units issued / transferred in: Nil units (2009: September 30, 2009 41,418 units) Units redeemed / transferred out: 2025 units (September 30, 2009: 28,001 units) Bonus units issued: 522 units (September 30, 2009: Nil units)	- 19	393 275
NAFA Islamic Income Fund Units redeemed / transferred out: Nil units (September 30,		26.020

36 920

2009: 3,891,359 units) Purchase of sukuk bonds

Un-audited Audited September 30, June 30, 2010 2010 (Rupees in '000)

## Amounts outstanding as at year end

11.4	NBP Fullerton Asset Management Limited - Management Company (Formerly National Fullerton Asset Management Limited) Management fee payable	1,875	2,053
	Others	304	288
	National Bank of Pakistan - Sponsor		
	Investment held in the Fund: 4,410,752 units (June 30, 2010: 4,410,752 units)	41,745	41,302
	Balance in current account	620	4,532
	Alexandra Fund Management Pte, Limited - Sponsor		
	Investment held in the Fund: 2,638,635 units (June 30, 2010: 12,203,676 units)	24,973	117,974
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration payable	150	164
	CDS charges	6	76
	Security deposit	100	100
	Employees of Management Company		
	Investment held in the Fund: 11,338units (June 30, 2010; 12,841 units)	107	120

## 12 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on \_

## 13 GENERAL

- 13.1 Figures have been rounded off to the nearest thousand rupees.
- 13.2 The bifurcation of undistributed income into realised and unrealised income at the beginning and end of the year as required by the NBFC Regulations has not been disclosed as such bifurcation is not practicable.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Director

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