

# **Consolidated Financial Statements**

Bank AL Habib Limited

and

**Subsidiary Companies** 



# **Bank AL Habib Limited and its Subsidiary Companies Directors' Report on Audited Consolidated Financial Statements**

The Directors are pleased to present the Audited Consolidated Financial Statements of Bank AL Habib Limited and the Bank's Subsidiaries M/s AL Habib Capital Markets (Private) Limited and M/s AL Habib Financial Services Limited for the year ended December 31, 2009.

	(Rupees in '000)
Profit for the year before tax Taxation	4,561,391 (1,652,865)
Profit for the year after tax	2,908,526
Share of profit attributable to minority interest	(5,286)
Profit attributable to share holders	2,903,240
Unappropriated profit brought forward	2,047,596
Transfer from surplus on revaluation of fixed assets - net of tax	30,713
Profit available for appropriation	4,981,549
Appropriations:	
Transfer to Statutory Reserve	(571,259)
Cash Dividend - 2008	(598,173)
Issue of Bonus Shares - 2008	(1,315,982)
	2,485,414
Un-appropriated profit carried forward	2,496,135
Earnings per share (after tax)	Rs. 4.76

#### Pattern of Shareholding

Karachi: February 25, 2010

The pattern of shareholding as at December 31, 2009 is annexed with the financial statements of Bank AL Habib Limited.

On behalf of the Board of Directors

ALI RAZA D. HABIB **Chairman** 



## **Auditors' Report to the Members**

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Bank AL Habib Limited (the Bank) and its subsidiary companies, AL Habib Capital Markets (Private) Limited and AL Habib Financial Services Limited (together referred to as Group) as at 31 December 2009, and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof for the year then ended, in which are incorporated the unaudited certified returns from the branches except for fifteen branches which have been audited by us. We have also separately reviewed the financial statements of AL Habib Capital Markets (Private) Limited. The financial statements of AL Habib Financial Services Limited are audited by other firm of chartered accountants, whose report has been furnished to us and our opinion, in so far as it relates to the amounts included for such company, is based solely on the report of such other auditor. The consolidated financial statements of the Group for the year ended 31 December 2008 were audited by another firm of chartered accountants, whose report dated 25 February 2009 expressed an unqualified opinion on such consolidated financial statements.

These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statement. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the consolidated financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2009 and the results of its operations, its cash flows and changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

Karachi: February 25, 2010

Ernst & Young Ford Rhodes Sidat Hyder
Chartered Accountants
Audit Engagement Partner: Arslan Khalid



# Consolidated Balance Sheet As at 31 December 2009

As at 31 December 2009			
		2009	2008
	Note	(Rupees	in '000)
ASSETS			
Cash and balances with treasury banks	9	14,377,626	11,936,307
Balances with other banks	10	4,642,110	3,678,211
Lendings to financial institutions	. •		295,396
Investments	11	110,907,416	47,967,206
Advances	12	105,985,495	100,217,408
Operating fixed assets	13	9,620,148	9,224,617
Deferred tax assets			
Other assets	14	4,284,277	4,010,784
		249,817,072	177,329,929
LIABILITIES			
Bills payable	15	3,187,383	2,232,334
Borrowings	16	33,517,109	12,369,743
Deposits and other accounts	17	189,148,427	144,340,496
Sub-ordinated loans	18	4,845,000	2,846,940
Liabilities against assets subject to finance lease	19	1,508	327,702
Deferred tax liabilities	20	816,557	734,380
Other liabilities	21	4,080,559	2,799,670
		235,596,543	165,651,265
NET ASSETS		14,220,529	11,678,664
REPRESENTED BY:			
REPRESENTED BY .			
Share capital	22	6,101,370	4,785,388
Reserves		3,685,350	3,079,078
Unappropriated profit		2,496,135	2,047,596
Non-controlling interest		106,683	101,397
		12,389,538	10,013,459
Surplus on revaluation of assets - net of tax	23	1,830,991	1,665,205
		14,220,529	11,678,664
CONTINGENCIES AND COMMITMENTS	24		

The annexed notes form an integral part of these consolidated financial statements.

ALI RAZA D. HABIB

Chairman

ABBAS D. HABIB Chief Executive and Managing Director SYED MAZHAR ABBAS Director ANWAR HAJI KARIM Director



# Consolidated Profit and Loss Account For the year ended 31 December 2009

For the year ended 51 December 2009		2009	2008
	Note	(Rupees	in '000)
Mark-up/return/interest earned Mark-up/return/interest expensed	26 27	22,122,715 (13,043,116)	14,604,237 (8,002,884)
Net mark-up/return/interest income		9,079,599	6,601,353
(Provision) / reversal of provision against non-performing loans and advances: - Specific provision - General provision against consumer advances	12.5	(744,696)	(282,173)
(as per SBP regulations) - General provision Provision for diminution in the value of investments Bad debts written-off directly	12.5 12.5	11,670 (450,000) (2)	(2,814) (700,000) (180,679)
		(1,183,028)	(1,165,666)
Net mark-up/return/interest income after provision	ns	7,896,571	5,435,687
NON MARK-UP/INTEREST INCOME			
Fees, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain / (loss) on sale / redemption of securities Unrealised gain / (loss) on revaluation of investments	28	1,024,615 39,202 307,855 168,439	922,647 316,879 1,009,456 (107,231)
classified as held for trading Share of profit from associates Other income	29	106,074 284,123	55,822 274,553
Total non mark-up/interest income		1,930,308	2,472,126
NON MARK URANTERECT EVENCES		9,826,879	7,907,813
NON MARK-UP/INTEREST EXPENSES	00	(5.400.000.)	(4,000,000)
Administrative expenses Other provisions / write-offs Other charges	30 31 32	(5,103,266) (65,688) (96,534)	(4,300,626) - (73,800)
Total non mark-up/interest expenses		(5,265,488)	(4,374,426)
Extra-ordinary/unusual items		_	_
PROFIT BEFORE TAXATION		4,561,391	3,533,387
Taxation – Current – Prior years		(1,651,309)	(1,309,520)
– Deferred		(1,556)	204,147
	33	(1,652,865)	(1,166,764)
PROFIT AFTER TAXATION		2,908,526	2,366,623
Attributable to:     Equity holders of parent     Non-controlling interest		2,903,240 5,286	2,370,096 (3,473)
		2,908,526	2,366,623
			Restated
Basic and diluted earnings per share attributable to equity holders of parent - Rupees	34	4.76	3.88

The annexed notes form an integral part of these consolidated financial statements.

ALI RAZA D. HABIB

Chairman

ABBAS D. HABIB
Chief Executive and
Managing Director

SYED MAZHAR ABBAS Director ANWAR HAJI KARIM *Director* 



# **Consolidated Statement of Comprehensive Income For the year ended 31 December 2009**

For the year ended 31 December 2009	<b>2009</b> (Rupees	2008 in '000)
Net profit for the year	2,908,526	2,366,623
Other comprehensive income		
Effect of foreign currency translation of net investment in foreign operations	35,013	66,126
Total comprehensive income for the year	2,943,539	2,432,749
Attributable to:		
Equity holders of parent Non - controlling interest	2,938,253 5,286	2,436,222 (3,473)
	2,943,539	2,432,749

The annexed notes form an integral part of these consolidated financial statements.



# **Consolidated Statement of Changes in Equity For the year ended 31 December 2009**

	(	Capital Reserve		Revenue Reserves					
	Share Capital	Statutory Reserve	Special Reserve	General Reserve	Exchange Translation Reserve	Unappro- priated Profit	Total	Non-controllin Interest	ng Total Equity
					(Rupees in '00	00)			
Balance as at 01 January 2008	3,681,068	1,857,479	126,500	540,000	3,970	1,788,270	7,997,287	104,870	8,102,157
Net profit for the year	-	-	-	-	-	2,370,096	2,370,096	(3,473)	2,366,623
Other comprehensive income	-	_	-	-	66,126	-	66,126	-	66,126
Total comprehensive income for the year	-	-	-	-	66,126	2,370,096	2,436,222	(3,473)	2,432,749
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	_	-	30,713	30,713	-	30,713
Transfer to statutory reserve	-	485,003	-	-	-	(485,003)	-	-	-
Cash dividend (Rs. 1.5 per share)	-	-	-	-	-	(552,160)	(552,160)	-	(552,160)
Issue of bonus shares in the ration of 3 shares for every 10 shares held	1,104,320				_	(1,104,320)			
Balance as at 31 December 2008	4,785,388	2,342,482	126,500	540,000	70,096	2,047,596	9,912,062	101,397	10,013,459
Net profit for the year	-	-	-	_	-	2,903,240	2,903,240	5,286	2,908,526
Other comprehensive income	_	_	-	_	35,013	-	35,013	_	35,013
Total comprehensive income for the year	-	-	-	-	35,013	2,903,240	2,938,253	5,286	2,943,539
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	_	-	30,713	30,713	-	30,713
Transfer to statutory reserve	-	571,259	-	-	-	(571,259)	-	-	-
Cash dividend (Rs. 1.25 per share)	-	-	-	-	-	(598,173)	(598,173)	-	(598,173)
Issue of bonus shares in the ration of 27.5 Shares for every 100 shares held	1,315,982	-	-	-	-	(1,315,982)	-	-	-
Balance as at 31 December 2009	6,101,370	2,913,741	126,500	540,000	105,109	2,496,135	12,282,855	106,683	12,389,538

The annexed notes form an integral part of these consolidated financial statements.



# **Consolidated Cash Flow Statement For the year ended 31 December 2009**

	<b>2009</b> (Rupees	2008 in '000)
Cash Flow From Operating Activities		
Profit before taxation Dividend income	4,561,391 (39,202)	3,533,387 (316,879)
	4,522,189	3,216,508
Adjustments for: Depreciation Amortisation Provision against non-performing loans and advances Provision for diminution in the value of investments Gain on disposal of operating fixed assets Share of profit from associates Financial charges on leased assets Charge for compensated absences Provision against off-balance sheet items	562,335 33,338 1,183,026 2 (31,073) (106,074) 16,100 25,000 65,688	465,911 26,530 984,987 180,679 (17,310) (55,822) 59,264 34,000
	1,748,342	1,678,239
	6,270,531	4,894,747
Increase in operating assets  Lendings to financial institutions  Advances  Other assets	295,396 (6,951,113) (282,215)	3,817,033 (21,962,338) (1,526,181)
	(6,937,932)	(19,671,486)
Increase in operating liabilities Bills Payable Borrowings Deposits Other Liabilities (excluding provision for taxation)	955,049 21,147,366 44,807,931 1,059,942	(162,148 ) 2,543,218 29,522,464 449,993
	67,970,288	32,353,527
	67,302,887	17,576,788
Income tax paid	(1,529,626)	(895,174)
Net cash flow from operating activities (Balance carried forward)	65,773,261	16,681,614



	Note	<b>2009</b> (Rupees	2008 in '000)
Net cash flow from operating activities (Balance brought forward)		65,773,261	16,681,614
Cash Flow From Investing Activities			
Net investments in available-for-sale securities Proceeds from held-to-maturity securities Investment in associates Dividend received Investments in operating fixed assets Sale proceeds of operating fixed assets Exchange adjustment on translation of net investment in foreign operations  Net cash flow from investing activities	t	(63,548,508) 1,014,996 (23,506) 38,315 (992,571) 42,049 35,013	(13,934,139) 724,341 12,410 317,489 (1,734,925) 22,623 66,126 (14,526,075)
Cash Flow From Financing Activities			
Receipts / (payments) of sub-ordinated loans Payments of lease obligations Dividend paid		1,998,060 (342,294) (589,597)	(1,140 ) (378,119 ) (543,306 )
Net cash flow from financing activities		1,066,169	(922,565)
Increase in cash and cash equivalents		3,405,218	1,232,974
Cash and cash equivalents at the beginning of the year	ar	15,614,518	14,381,544
Cash and cash equivalents at the end of the year	35	19,019,736	15,614,518

The annexed notes form an integral part of these consolidated financial statements.



# Notes to the Cosolidated Financial Statements For the year ended 31 December 2009

#### 1. STATUS AND NATURE OF BUSINESS

The Group comprises of:

#### Holding company

- Bank AL Habib Limited

#### **Subsidiary companies**

- AL Habib Capital Markets (Private) Limited
- AL Habib Financial Services Limited
- 1.2 Bank AL Habib Limited (the Bank) was incorporated in Pakistan on 15 October 1991 as a public limited company under the Companies Ordinance, 1984 having its registered office at 126-C, Old Bahawalpur Road, Multan with principal place of business in Karachi. Its shares are listed on all the Stock Exchanges in Pakistan. It is a scheduled bank principally engaged in the business of commercial banking with a network of 255 branches (2008: 225 branches), including a wholesale branch (2008: 01) in the Kingdom of Bahrain, a branch (2008: 01) in Karachi Export Processing Zone and 06 (2008: 04) Islamic Banking branches.
- 1.3 The Bank has invested in 66.67% shares of AL Habib Capital Markets (Private) Limited. The company was incorporated in Pakistan on 23 August 2005 as a private limited company under the Companies Ordinance, 1984. The company is a corporate member of the Karachi Stock Exchange (Guarantee) Limited and is engaged in equity, money market and foreign exchange brokerage services, equity research, corporate financial advisory and consultancy services.
- 1.4 AL Habib Financial Services Limited is a wholly owned subsidiary of the Bank. The Company was incorporated in Dubai on 05 March 2008. The principal objective of the company is to engage in arranging / advising on financial products and services.

#### 2. BASIS OF PRESENTATION

- 2.1 These consolidated financial statements have been prepared in conformity with the format of financial statements prescribed by the State Bank of Pakistan (SBP) vide BSD Circular No. 04, dated 17 February 2006.
- 2.2 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade-related modes of financing includes purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and resale arising under these arrangements are not reflected in these consolidated financial statements as such, but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon. However, murabaha financing arrangements undertaken by the Islamic Banking branches are accounted for as a purchase and sale transaction of the underlying goods in these consolidated financial statements in accordance with the accounting policies of the Group.



2.3 The financial results of the Islamic Banking branches have been consolidated in these consolidated financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial information of the Islamic Banking branches is disclosed in note 47.

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and regulations / directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the SBP. Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or regulations / directives issued by the SECP and the SBP differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the said regulations / directives shall prevail.
- 3.2 The SBP vide BSD Circular No. 10, dated 26 August 2002 has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and IAS 40, "Investment Property" for banking companies till further instructions. Further, according to the notification of SECP dated 28 April 2008, IFRS 7 "Financial Instruments: Disclosure" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements.

#### 4. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention except for the revaluation of leasehold land and building, certain investments and derivative financial instruments at fair value as stated in notes 6.4. 6.6 and 6.14 below.

These consolidated financial statements are presented in Pak Rupees which is the Group's functional currency and presentation currency.

#### 5. CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these consolidated financial statements are consistent with those followed in the preparation of the Group's financial statements for the year ended 31 December 2008, except for changes resulting from the adoption of the following accounting standards as described below:

### IAS 1 - Presentation of Financial Statements (Revised)

The revised standard became effective for accounting period beginning on or after 1 January 2009. The standard separates owner and non-owner changes in equity. The statement of changes in equity includes only details of transactions with owners, with non-owner changes in equity presented as a single line item in the statement of changes in equity. In addition, the standard introduces the statement of comprehensive income which presents all items of recognized income and expense, either in one single statement, or in two linked statements. The Group has adopted two statement



approach and, has accordingly, presented profit and loss account and statement of comprehensive income separately. However, in accordance with the requirements of the Companies Ordinance, 1984 and SBP directives, surplus / (deficit) on revaluation of operating fixed assets and available-for-sale investments is reported under separate account shown below equity and is not taken to the statement of comprehensive income and statement of changes in equity.

#### IFAS 2 - Ijarah

The standard became effective during the year and deals with the accounting for ijarah financing contracts undertaken by the Islamic Banking branches of the Group. The standard is applicable prospectively for ijarah contracts entered into on or after 01 January 2009. As a result of application of this standard, the Group has recorded the assets leased out under ijarah arrangements at cost less depreciation and impairment, if any which have been included under "advances". The rentals from ijarah and depreciation expense on ijarah assets are recognised in the profit and loss account over the term of the contract and have been reported under "mark-up / return / interest earned" in these consolidated financial statements. Previously, the ijarah arrangements were accounted for by the Group as finance leases. Had the Group applied its previous accounting policy in respect of ijarah contracts entered into on or after 01 January 2009, the net profit for the year and total assets would have been increased by Rs. 5.049 million.

#### 6. SIGNIFICANT ACCOUNTING POLICIES

#### 6.1 Basis of consolidation

Subsidiaries are those companies in which the Bank directly or indirectly controls, beneficially owns or hold more than 50% of the shares or otherwise has the power to elect and appoint more than 50% of its directors. The financial statements of the subsidiaries are included in the consolidated financial statements from the date the control commences until the date the control ceases. In preparing consolidated financial statements, the financial statements of the Bank and its subsidiaries are combined on a line by line basis by adding together like items of assets, liabilities, income and expenses. Significant intercompany transactions have been eliminated.

The Bank has the following subsidiaries and associates:

% of shareholding

#### **Subsidiaries**

AL Habib Capital Markets (Private) Limited	66.67
AL Habib Financial Services Limited	100

### **Associates**

Habib Sugar Mills Limited	6.24
Habib Asset Management Limited	30
First Habib Income Fund	Not applicable
First Habib Stock Fund	Not applicable

Investments in Habib Sugar Mills Limited and Habib Asset Management Limited are accounted for under equity method of accounting.



#### 6.2 Cash and cash equivalents

These include cash and balances with treasury banks and balances with other banks.

#### 6.3 Repurchase / resale agreements

The Group enters into transactions of repos and reverse repos at contracted rates for a specified period of time. These are recorded as under:

#### Sale under repurchase obligation

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the balance sheet and are measured in accordance with accounting policies for investments. Amounts received under these agreements are recorded as repurchase agreement borrowings. The difference between sale and repurchase price is amortised as expense over the term of the repo agreement.

#### Purchase under resale obligation

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the balance sheet. Amounts paid under these arrangements are included in reverse repurchase agreement lendings. The difference between purchase and resale price is accrued as income over the term of the reverse repos agreement.

#### 6.4 Investments

Investments (other than associates) are classified as follows:

#### Held for trading

These are investments acquired principally for the purpose of generating profits from short-term fluctuations in price or dealer's margin or are securities included in a portfolio in which a pattern of short-term trading exists.

#### Held to maturity

These are investments with fixed or determinable payments and fixed maturities which the Group has the intention and ability to hold till maturity.

#### Available for sale

These are investments which do not fall under the held for trading and held to maturity categories.

All purchases and sales of investments that require delivery within the time frame established by regulations or market convention are recognised at the trade date. Trade date is the date on which the Group commits to purchase or sell the investments.

Investments (other than held-for-trading) are initially measured at fair value plus transaction cost associated with the investment. Investments classified as held-for-trading are initially measured at fair value, and transaction costs are expensed in the profit and loss account.



After initial recognition quoted securities, other than those classified as held-to-maturity, are carried at market value. Unquoted securities are valued at cost less impairment in value, if any. Held-to-maturity securities are carried at amortised cost.

Surplus / (deficit) arising on revaluation of quoted securities which are classified as available-forsale investments is taken to a separate account which is shown in the balance sheet below equity. The surplus / (deficit) arising on these securities is taken to the profit and loss account when actually realized upon disposal. The unrealized surplus / (deficit) arising on revaluation of quoted securities which are classified as held-for-trading is taken to the profit and loss account.

Provision for diminution in the values of securities is made after considering impairment, if any, in their value and charged to profit and loss account. Provision for impairment against debt securities is made as per the aging criteria prescribed by the Prudential Regulations of the SBP and in case of unquoted equity securities on the basis of book value of net assets.

Premium or discount on debt securities classified as available-for-sale and held-to-maturity is amortised using effective interest method and taken to the profit and loss account.

#### 6.5 Advances

#### Loans and advances

These are stated net of provisions for non-performing advances. Provision for non-performing advances is determined keeping in view the requirements of the Prudential Regulations and is charged to the profit and loss account. The Group also maintains general provision in addition to the requirements of the Prudential Regulations on the basis of the management's assessment. Advances are written off when there are no realistic prospects of recovery.

#### Finance lease receivables

Leases where the Group transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance leases. A receivable is recognized at an amount equal to the present value of the lease payments including any guaranteed residual value.

#### Ijarah finance

Assets leased out under ijarah arrangements are stated at cost less depreciation and impairment, if any and included under "advances". Such assets are depreciated over the terms of ijarah contracts.

#### Murabaha receivable

Funds disbursed under murabaha arrangements for purchase of goods are recorded as advance for murabaha. On culmination of murabaha i.e. sale of goods to customers, murabaha receivables are recorded at the sale price net of deferred income. Goods purchased but remaining unsold at the balance sheet date are recorded as inventories.

#### 6.6 Operating fixed assets

### Tangible operating assets - owned

Leasehold land is stated at revalued amounts. Buildings on leasehold land are stated at revalued amount less accumulated depreciation and impairment, if any. All other operating fixed assets are stated at cost less accumulated depreciation and impairment, if any. Depreciation is charged to profit and loss account on straight line basis so as to charge the assets over their expected useful



lives at the rates specified in note 13.2. The depreciation charge is calculated after taking into account residual value, if any. The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at each balance sheet date. Depreciation is charged on prorata basis, i.e., full month charge in the month of purchase and no charge in the month of disposal.

Land and buildings are revalued by independent professionally qualified valuers with sufficient regularity to ensure that the net carrying amount does not differ materially from the fair value. The surplus arising on revaluation of fixed assets is credited to the "surplus on revaluation of assets" account shown below equity. The Group has adopted the following accounting treatment of depreciation on revalued assets, keeping in view the requirements of the Companies Ordinance, 1984 and SECP's SRO 45(1)/2003 dated 13 January 2003:

- depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account; and
- an amount equal to incremental depreciation for the year net of deferred taxation is transferred from surplus on revaluation of assets to unappropriated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Gains and losses on disposal of fixed assets are included in income currently.

#### Tangible operating assets - leased

Leases where the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Assets subject to finance lease are accounted for by recording the assets and related liability. These are stated at lower of fair value and the present value of minimum lease payments at the inception of lease less accumulated depreciation. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability. Depreciation is charged on the basis similar to the owned assets.

#### Intangible assets

Intangible assets having a finite useful life are stated at cost less accumulated amortization and impairment, if any. Amortization is based on straight line method by taking into consideration the estimated useful life of assets at the rates specified in note 13.3. Intangible assets are amortized on prorata basis i.e. full month amortization in the month of purchase and no amortization in the month of disposal.

#### Capital work in progress

Capital work in progress is stated at cost less impairment, if any.

#### **Impairment**

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, the fixed assets are written down to their recoverable amounts.



The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets.

#### 6.7 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognised in profit and loss account except to the extent that it relates to the items recognised directly in equity, in which case it is recognised in equity.

#### Current

Provision for current tax is based on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date and any adjustments to the tax payable in respect of previous years.

#### **Deferred**

Deferred income tax is provided on all temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised.

The carrying amount of deferred income tax assets are reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit or taxable temporary differences will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

#### 6.8 Employees' benefits

#### Defined benefit plan

The Bank operates an approved gratuity fund for all its confirmed employees, which is administered by the Trustees. The Bank's costs and contributions are determined based on actuarial valuation carried out at each year end using Projected Unit Credit Actuarial Method. Net cumulative unrecognized actuarial gains / losses relating to previous reporting periods in excess of the higher of 10% of present value of defined benefit obligation or 10% of the fair value of plan assets are recognized as income or expense over the estimated remaining working lives of the employees.

#### **Defined contribution plan**

The Bank operates an approved provident fund scheme for all its regular permanent employees, administered by the Trustees. Equal monthly contributions are made both by the Bank and its employees to the fund at the rate of 10% of the basic salary in accordance with the terms of the scheme.



AL Habib Capital Markets (Private) Limited operates un approved provident fund scheme for its confirmed employees. Contributions are made by the company and the employees at the rate of 10 % of the basic salary in accordance with the terms of the scheme.

#### Compensated absences

Employees' entitlement to annual leave is recognised when they accrue to employees. A provision is made for estimated liability for annual leave as a result of services rendered by the employee against un-availed leaves upto the balance sheet date.

#### 6.9 Revenue recognition

Mark-up / interest / return on advances and investments is recognised on accrual basis, except in case of advances classified under the Prudential Regulations on which mark-up is recognized on receipt basis.

Financing method is used in accounting for income from lease financing. Under this method, the unrealised lease income is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Gain / loss on termination of lease contracts, front end fee and other lease income are recognised as income on receipt basis.

The rentals from ijarah are recognised as income over the term of the contract net of depreciation expense relating to the ijarah assets.

Income from murabaha is accounted for on a time proportionate basis over the period of murabaha transaction.

Dividend income is recognised when the right to receive is established.

Gain or loss on sale of investments are recognised in profit and loss account in the year in which they arise.

Fee, commission, brokerage and other related income are recognised as services are performed.

#### 6.10 Foreign currencies

#### Foreign currency transactions

Foreign currency transactions are translated into Pak Rupees at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the exchange rates prevailing at the balance sheet date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using exchange rates at the date when the fair value was determined. Exchange gains or losses are included in income currently.

#### Foreign operations

The assets and liabilities of foreign operations are translated to Pak Rupees at exchange rates prevailing at the balance sheet date. The income and expense of foreign operations are translated at average rate of exchange for the year. Exchange gain or loss is taken to equity under "foreign currency translation reserve".



#### 6.11 Provisions against liabilities

These are recognised when the Group has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

#### 6.12 Provisions against off-balance sheet obligations

The Group, in the ordinary course of business, issues letters of credit, acceptances, guarantees, bid bonds, performance bonds etc. The commission against such contracts is recognised in the profit and loss account under "fees, commission and brokerage income" over the period of contracts. The Group's liability under such contracts is measured at the higher of the amount representing unearned commission income at the balance sheet date and the best estimate of the amount expected to settle any financial obligation arising under such contracts.

#### 6.13 Financial instruments

Financial assets and financial liabilities are recognised at the time when the Group becomes a party to the contractual provision of the instrument. Financial assets are de-recognised when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of ownership of the asset. Financial liabilities are de-recognised when obligation is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liability is recognised in the profit and loss account of the current period.

#### 6.14 Derivative financial instruments

Derivative financial instruments are initially recognised at their fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as asset when fair value is positive and liabilities when fair value is negative. Any change in the value of derivative financial instruments is taken to the profit and loss account.

#### 6.15 Off-setting

Financial assets and financial liabilities are only off-set and the net amount is reported in the financial statements when there is a legally enforceable right to set-off the recognised amount and the Group intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously. Income and expense items of such assets and liabilities are also off-set and the net amount is reported in the financial statements.

#### 6.16 **Dividend distribution**

Declarations of dividend to holders of the equity instruments of the Group are recognised as liability in the period in which it is declared.

### 6.17 **Segment reporting**

A segment is a distinguishable component of the Group that is engaged in providing products and services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risk and rewards that are different from those of other segments. The segment reporting format has been determined and prepared in conformity with the format of financial statements and guidelines, prescribed by the SBP vide BSD Circular No.04, dated, 17 February 2006. The Group's primary format of reporting is based on business segments.



#### **Business segments**

#### Retail banking

It consists of retail lending, deposits and banking services to private individuals and small businesses. The retail banking activities include provision of banking and other financial services, such as current and savings accounts, credit cards, consumer banking products etc. to individual customers, small merchants and SMEs.

#### Corporate commercial banking

Commercial banking represents provision of banking services including treasury and international trade related activities to large corporate customers, multinational companies, government and semi-government departments and institutions and SMEs treated as corporate under the Prudential Regulations.

#### Retail brokerage

Retail brokerage activities include the business of equity, money market and foreign exchange brokerage, equity research and corporate financial advisory and consultancy services.

#### **Geographical segments**

The Bank operates in two geographic regions, being:

- Pakistan
- Middle East

#### 7. ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which forms the basis of making judgement about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in period of revision and future periods if the revision affects both current and future periods. The estimates and judgements that have a significant effect on these consolidated financial statements are in respect of the following:

	Note
Classification of investments and provision for diminution in the value of investments	6.4 & 11
Provision against non-performing advances	6.5 & 12
Useful lives of assets and methods of depreciation	6.6 & 13
Current and deferred taxation	6.7 & 20
Defined benefit plan	6.8 & 37
Provisions against off-balance sheet obligations	6.11 & 31

Note



# 8. STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following revised standards, interpretations and amendments with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard, interpretation or amendment:

Standard, interpretation or amendment	Effective date (accounting periods beginning on or after)
IAS 24 - Related Party Disclosures (Revised)	01 January 2011
IAS 27 - Consolidated and Separate Financial Statements (Amendment)	01 July 2009
IAS 32 - Financial Instruments: Presentation - Classification Right Issues (Amendment)	of 01 February 2010
IFRS 2 - Share-based Payments: Amendments relating to Group Cash-settled Share-based Payment Transactio	ns 01 January 2010
IFRS 3 - Business Combinations (Revised)	01 July 2009
IFRIC 14 - IAS 19 – The Limit on Defined Benefit Assets, Minimum Funding Requirements and their Interaction (A	mendments) 01 January 2011
IFRIC 17 - Distributions of Non-cash Assets to owners	01 July 2009
IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments	01 July 2010

The Group expects that the adoption of the above interpretations, amendments and revisions of the standards will not affect the Group's financial statements in the period of initial application.

In addition to the above, amendments to various accounting standards have also been issued by the IASB as a result of its annual improvement project in April 2009. Such improvements are generally effective for accounting periods beginning on or after 01 January 2010. The Group expects that such improvements to the standards will not have any material impact on the Group's financial statements in the period of initial application.



Note	<b>2009</b> (Rupees	2008 in '000)
	2,746,962 564,690 19,200 3 330,852	2,904,375 434,211 8,067 3,346,653
	32,770	50,623
9.1 9.2	5,966,761 170,824	4,961,539 70,980
9.3	981,415 2,780 2,944,244	696,067 7,861 2,090,933
9.4	10,081,398	7,863,477
	932,606	675,554
	14,377,626	11,936,307
	9.1 9.2	9.1 5,966,761 170,824 981,415 2,780 2,944,244 15,374 10,081,398 932,606

- 9.1 Represent statutory cash reserve maintained under Section 36 of the State Bank of Pakistan Act, 1956.
- 9.2 Represents statutory cash reserve maintained by the Islamic Banking branch in accordance with BPD Circular No. 01 of 2003.
- 9.3 Represents special cash reserve maintained against foreign currency deposits mobilised under Circular FE-25 of 1998.
- 9.4 Represents US Dollar collection account opened with the SBP in accordance with Circular FE-02 of 2004.

10.	BALANCES WITH OTHER BANKS	Note	<b>2009</b> (Rupees	2008 in '000)
	In Pakistan Current accounts Deposit accounts Savings accounts	10.1 10.2	297,453 2,500 120,155	437,777 2,500 100,064
	Outside Pakistan Current accounts Deposit accounts	10.3	420,108 335,602 3,886,400	540,341 727,226 2,410,644
			4,222,002 4,642,110	3,137,870 3,678,211

- 10.1 This carries mark-up at the rate of 3% (2008: 3%) per annum.
- 10.2 These carry expected profit rates ranging from 5% 8% (2008: 5% 10.50%) per annum.
- 10.3 These carry mark-up rates upto 1% (2008: upto 2.15%) per annum.



## 11. INVESTMENTS

		NT .		2009			2008	
11.1	Investments by type	Note	Held by Group	Given as collateral	Total (Rupees	Held by Group	Given as collateral	Total
	Available for sale securities	11.5			(Rupees	III 000)		
	Market Treasury Bills Pakistan Investment Bonds	11.0	65,526,602 10,528,090	17,262,898	82,789,500 10,528,090	39,178,143 1,408,123	497,549	39,675,692 1,408,123
	Foreign Currency Bonds		334,161	-	334,161	394,929	-	394,929
	Sukuks Ordinary shares of listed companies and closed end		5,890,099	-	5,890,099	1,208,197	-	1,208,197
	mutual funds Ordinary shares of		176,840	-	176,840	231,897	-	231,897
	unlisted companies		42,021	_	42,021	41,505	_	41,505
	Listed term finance certificates		689,891	-	689,891	706,739	-	706,739
	Unlisted term finance certificates	5	5,801,605	-	5,801,605	_	-	-
	Open ended mutual funds		975,000	-	975,000	105,000	-	105,000
			89,964,309	17,262,898	107,227,207	43,274,533	497,549	43,772,082
	Held to maturity securities	11.2						
	Pakistan Investment Bonds		1,534,695	-	1,534,695	2,058,011	-	2,058,011
	Foreign Currency Bonds		_	-	-	394,297	_	394,297
	Sukuks		446,134	-	446,134	419,444	-	419,444
	Listed term finance certificates		406,821	-	406,821	406,941	_	406,941
	Unlisted term finance certificates	S	250,000	_	250,000	373,953	_	373,953
			2,637,650	-	2,637,650	3,652,646	-	3,652,646
	Associates	11.12						
	Habib Sugar Mills Limited		210,573	_	210,573	202,591	-	202,591
	Habib Asset Management Limite	ed	33,500	_	33,500	31,755	_	31,755
	First Habib Income Fund		771,680	_	771,680	701,262	-	701,262
	First Habib Stock Fund		49,435	-	49,435	_	-	-
			1,065,188	_	1,065,188	935,608	_	935,608
	Investments at cost Provision for diminution in the		93,667,147	17,262,898	110,930,045	47,862,787	497,549	48,360,336
	value of investments	11.4	(90,704)	-	(90,704)	(184,078)	-	(184,078)
	Investments (net of provisions)		93,576,443	17,262,898	110,839,341	47,678,709	497,549	48,176,258
	Surplus / (deficit) on revaluation of available for sale investments - net	23.2	46,992	21,083	68,075	(209,052)	-	(209,052)
	Investments after revaluation o available-for-sale investment		93,623,435	17,283,981	110,907,416	47,469,657	497,549	47,967,206
				• •				

<sup>11.2</sup> The aggregate market value of held-to-maturity securities as at 31 December 2009 amounts to Rs. 2,452 (2008: 3,222) million.



		Note	<b>2009</b> (Rupees	2008 in '000)
11.3	Investments by segment Federal Government Securities  - Market Treasury Bills  - Pakistan Investment Bonds  - Foreign Currency Bonds  - Sukuks	11.6 11.7 11.10 11.8	82,789,500 12,062,785 - 3,829,489 - 98,681,774	39,675,692 3,466,134 789,226 494,444 44,425,496
	Fully paid-up ordinary shares  – Listed companies and closed end mutual funds  – Unlisted companies	11.5.5 11.11	176,840 42,021 218,861	231,897 41,505 273,402
	Term finance certificates, sukuks and bonds		_10,001	2, 0, 102
	Term Finance Certificates  – Listed term finance certificates  – Unlisted term finance certificates		1,096,712 6,051,605	1,113,680 373,953
		11.9	7,148,317	1,487,633
	Sukuks	11.8	2,506,744	1,133,197
	Foreign Currency Bonds	11.10	334,161	_
			9,989,222	2,620,830
	Others  - Open ended mutual funds  - Associates	11.5.9 11.12	975,000 1,065,188	105,000 935,608
			2,040,188	1,040,608
	Investments at cost		110,930,045	48,360,336
	Provision for diminution in the value of investments	11.4	(90,704)	(184,078)
	Investments - net of provisions		110,839,341	48,176,258
	Surplus / (deficit) on revaluation of available-for-sale investments -net	23.2	68,075	(209,052)
	Investments after revaluation of available-for-sale investments		110,907,416	47,967,206



									2009		008
11.4	Particulars value of in		ovision of diminution	in the					(Rupe	es in '000)	
	Opening bal Charge duri Adjustment	ing th		f investr	nents				184,078 2 (93,376)		3,399 180,679 –
	Closing bala	ance							90,704		184,078
11.4.1	Ü		ovision in respect of	tvne an	d seame	ent					
	Available for		·	typo un	u oogiii.	JII.					
				ما الساماء					05 004		4.44.000
	Unlisted comp		and closed end mutua ies	ii tunas					85,004 5,700		141,888 5,700
	Open ended								-		36,490
									90,704		184,078
11.5	Quality o	of av	/ailable-for-sale	securi	ities						
	Name of securi	ity		Fac	e _	2009	2008	2009	2008	2009	2008
				value		Rating	g	Co		-	g value
				Rs. / U					(Rupees		
11.5.1	Market Treasur	•		-		Unrated	Unrated	82,789,500	39,675,692	82,884,748	39,700,914
11.5.2	Pakistan Invest			-		Unrated	Unrated	10,528,090	1,408,123	10,497,953	1,251,540
11.5.3	Foreign Curren						CCC.		204.000		207.400
	Government of Government of			USD	100	- В	CCC+	334,161	394,929	355,381	395,492
	Government	OI SII L	alika dolius	USD	100	D	-	334,161	394,929	355,381	395,492
								001,101	001,020	000,001	000,102
11.5.4	Sukuks										
	2009 20	800	Name of security								
	No. of certifica										
	00.000		Dar Al Arkan International Su	ıkuk	TIOD 400			400 400	450 407	4.47.400	400.004
		0,000	Company		USD 100		A –	168,483	158,197	147,423	123,394
	170,000 1,000		Engro Foods Limited Government of Pakistan Ijara	. Cukuk	Rs.5,000 Rs.100,00		- Unrated	850,000 100,000	100,000	850,000 100,992	101 000
	30,000	1,000	Government of Pakistan Ijara		Rs.100,00		Unrated _	3,000,000	100,000	3,000,000	101,000
	36,990	_	Government of Pakistan Suk		USD 100		_	308,355	_	309,392	_
	513,261		Liberty Power Tech Limited		Rs.1,000		_	513,261	_	513,261	_
			Sui Southern Gas Company	Limited	Rs.5,000		Unrated	200,000	200,000	194,274	173,745
			WAPDA Second Sukuk Compa				Unrated	750,000	750,000	706,199	784,857
								5,890,099	1,208,197	5,821,541	1,182,996



				Face	2009	2008	2009	2008	2009	2008
				value	Rat	ing	Co	st	Carrying	g value
				Rs. / USD				(Rupees	in '000)	
11.5.5	Ordinary	shares of	listed companies and closed end mutual fu					(= <b>I</b> F	,	
11.0.0	2009	2008	Name of security	nuo						
N	lo. of shares									
	_	88	Adamjee Insurance Co. Limited	10	_	AA	_	10	_	9
	_	547	Al-Abbas Cement Industries Limited	10	_	Unrated	_	2	_	2
	_	141	Allied Bank Limited	10	_	AA-	_	5	-	4
	-	4,657	Arif Habib Bank Limited	10	-	A	-	16	-	26
	-	884	Arif Habib Limited	10	-	Unrated	-	66	-	76
	32,686	32,686	Arif Habib Securities Limited	10	Unrated	A+	1,477	1,477	1,610	1,375
	-	1,432	Askari Bank Limited	10	-	AA	-	23	-	21
	-	43	Attock Petroleum Limited	10	-	Unrated	-	7	-	6
	-	183	Attock Refinery Limited	10	-	AA	-	12	-	11
	-	218	Azgard Nine Limited	10	-	A+	-	4	-	4
	11,250	8,632	Bank Alfalah Limited	10	AA	AA	180	157	155	144
	-	2,117	Bankislami Pakistan Limited	10	-	A-	-	11	-	15
	-	7	BOC Pakistan Limited	10	-	Unrated	-	1	-	1
	-	5,458	Bosicor Pakistan Limited	10	-	Unrated	-	18	-	25
	201,595	201,595	Cherat Cement Company Limited	10	Unrated	Unrated	15,938	15,938	2,530	2,300
	-	173	Crescent Steel & Allied Products Limited	10	-	A+	-	3	-	3
	1,653		D. S. Industries Limited	10	Unrated	Unrated	21	21	6	25
	-	446	D.G. Khan Cement Company Limited	10	-	Unrated	-	10	-	9
	-	95	Dawood Equities Limited	10	-	Unrated	-	1	-	1
	-	72	Dawood Lawrencepur Limited	10	-	Unrated	-	3	-	4
	-	578	Dewan Cement Limited	10	-	BB	-	2	-	2
	-	4,748	Dewan Sulman Fibre Limited	10	-	Unrated	-	4	-	7
	-	1,384	Dost Steels Limited	10	-	Unrated	-	11	-	11
	-	116	E.F.U. General Insurance Limited	10	-	AA	-	14	-	15
	150,395	107,319	Engro Chemicals Pakistan Limited	10	AA	AA	28,202	26,040	27,550	10,352
	-	57	Eye Television Network Limited	10	-	Unrated	-	2	-	2
	-	2,538	Fauji Cement Co Limited	10	-	Unrated	-	9	-	12
	-	271	Fauji Fertilizer Bin Qasim Limited	10	-	Unrated	-	3	-	3
	-	296	Fauji Fertilizer Company Limited	10	-	Unrated	-	17	-	17
	-	356	Faysal Bank Limited	10	-	AA	-	5	-	4
	-	21	First National Equities Limited	10	_ A A .	Unrated	-	1	- 7	1
	57	286	Habib Bank Limited	10	AA+	AA+	4	23	7	21
	500	- 001	Habib Metropolitan Bank Limited	10	AA+	- II4- J	15	-	16	- 10
	-	901	Honda Atlas Cars (Pakistan) Limited	10	-	Unrated	-	12	-	10
	-	20	ICI Pakistan Limited	10	-	Unrated Unrated	-	1	-	-
	44,052	52	Indus Motor Company Limited International Industries Limited	10 10	- Unrated	Unrated	357	6 357	2,585	2,025
		44,052 18	Invest & Finance Securities Limited	10	- Ullialeu	Unrated				
	- 5,061	5,061	Jahangir Siddiqui & Company Limited	10	AA+	AA+	284	284	- 152	265
		5,644	Javed Omer Vohra & Co. Limited	10	AA+	BB+		65		51
	_		JS Bank Limited	10	_	A-	-	28	-	46
	532	532	JS Investments Limited	10	_ A+	A- AA-	21	20 21	- 8	23
	JS2 _	953	JS Value Fund Limited	10	A+ -	Unrated		3	-	4
	<ul> <li>933 JS value rund Limited</li> <li>334 Kot Addu Power Company Limited</li> </ul>		10	_	Unrated	_	8	_	11	
	_	36	Lucky Cement Limited	10	_	Unrated	_	0 1	_	11 1
	_	1,266	Maple Leaf Cement Factory Limited	10	_	BBB+	_	3	_	5
	_	1,200		10	_	Unrated	_	_ 3	_	]
	_	1	man das company Limiteu	10	_	Umateu	_	_	_	_



			Face	2009	2008	2009	2008	2009	2008
			value	Ra	ting	Cos	st	Carrying	g value
			Rs. / USD		O		(Rupees		
2009	2008	Name of security					` 1	,	
No. of share	s / certificat	-			Г				
1,431	873	MCB Bank Limited	10	AA+	AA+	224	118	314	110
-	134	Meezan Bank Limited	10	-	A+	-	3	-	3
147,000	122,211	National Bank of Pakistan	10	AAA	AAA	10,731	6,603	10,932	6,149
-	1,409	Netsol Technologies Limited	10	-	Unrated	-	38	-	36
-	7,790	NIB Bank Limited	10	-	AA-	-	23	_	36
-	186	Nishat (Chunian) Limited	10	-	Unrated	-	1	_	2
-	739	Nishat Mills Limited	10	-	A+	-	16	_	17
86,500	86,306	Oil & Gas Development Company Limited	10	AAA	AAA	6,400	6,389	9,561	4,315
-	2,391	Pace (Pakistan) Limited	10	-	A+	-	26	-	21
86,900	86,900	Packages Limited	10	AA	AA	22,065	22,092	12,514	7,082
1,066,000	1,066,000	Pakistan Capital Protected Fund - I	10	Unrated	Unrated	10,000	10,000	9,775	9,872
-	5,893	Pakistan Cement Company Limited	10	-	Unrated	-	12	_	19
-	138	Pakistan Elektron Limited	10	-	A	-	3	_	3
-	251	Pakistan International Container Terminal	Ltd. 10	-	A-	-	11	_	11
4,000	3,572	Pakistan Oil Fields Limited	10	Unrated	Unrated	441	393	923	366
84,600	70,287	Pakistan Petroleum Limited	10	Unrated	Unrated	10,389	10,362	16,005	7,072
_	764	Pakistan Premier Fund Limited	10	_	Unrated	-	1	_	2
_	11,520	Pakistan PTA Limited	10	_	Unrated	_	13	_	18
_	399	Pakistan Refinery Limited	10	_	Unrated	_	34	_	39
_	482	Pakistan Reinsurance Company Limited	10	_	Unrated	-	12	_	11
_	249	Pakistan State Oil Company Limited	10	_	AAA	-	39	_	36
_	4,875,000	Pakistan Strategic Allocation Fund	10	_	4-Star	_	48,750	_	11,115
_	461	Pakistan Telecommunication Company Lir	nited 10	_	Unrated	-	8	_	8
_	791	Pervez Ahmed Securities Limited	10	_	Unrated	-	5	_	3
_	250,221	PICIC Growth Fund	10	_	MFR 2-Star	-	10,030	_	1,398
_	100,000	PICIC Investment Fund	10	_	MFR 3-Star	-	1,950	_	203
-	417	Pioneer Cement Limited	10	-	BBB	-	9	_	10
-	2,071	Saudi Pak Commercial Bank Limited	10	-	A-	-	11	_	10
-	73	Searle Pakistan Limited	10	-	BBB	-	4	_	5
-	2,086	Sitara Peroxide Limited	10	-	Unrated	-	34	_	38
-	240	Soneri Bank Limited	10	-	AA-	-	2	-	3
-	262	Sui Northern Gas Pipelines Limited	10	-	AA	-	4	_	6
-	995		10	-	AA-	-	12	_	10
-	7,771	Telecard Limited	10	-	Unrated	-	10	-	15
-	7	Thatta Cement Company Limited	10	-	Unrated	-	-	-	-
-	1,221	The Bank of Punjab Limited	10	-	AA-	-	18	-	16
1,848,500	1,848,505	The Hub Power Company Limited	10	AA+	Unrated	70,091	70,102	57,723	26,056
-	20,687	TRG Pakistan Limited - Class - A	10	-	BBB+	-	26	_	37
-	34	Tri-Pack Films Limited	10	-	A+	-	4	-	4
-	482	United Bank Limited	10	-	AA+	-	19	-	18
-	1,737	Worldcall Telecom Limited	10	-	A+	-	5	-	5
					L	176,840	231,897	152,366	91,136



				Face	2009	2008	2009 2008		2009	2008
				value	Rat	ing	Co	st	Carryin	g value
				Rs. / USD				(Rupees	s in '000)	
11.5.6	Ordinary	shares of	unlisted companies					` 1	,	
	2009	2008	Name of security							
	No. of shares		<u></u>							
	3,000,000	3,000,000	Khushhali Bank Limited	Rs.10	A -	A -	30,000	30,000	30,000	30,000
			Pakistan Export Finance Guarantee							
	569,958	569,958	Agency Limited	Rs.10	Unrated	Unrated	5,700	5,700	-	-
	24	24	S.W.I.F.T	-	Unrated	Unrated	6,321	5,805	6,321	5,805
11.5.7	I totad to	um financa	certificates				42,021	41,505	36,321	35,805
11.3.7	2009		Name of security							
	No. of certific		Name of Security							
	6,000		Allied Bank Limited	Rs.5,000	AA -	AA -	29,964	29,976	29,028	28,075
	33,800	33,800		Rs.5,000	AA -	AA -	169,000	169,000	151,255	169,000
	5,000	5,000	Askari Bank Limited - II	Rs.5,000	AA -	AA -	24,960	24,970	23,990	22,460
	40,000	40,000	Engro Chemicals Pakistan Limited - III	Rs.5,000	AA	AA	199,840	199,920	185,851	178,343
	5,000		Jahangir Siddiqui & Company Ltd - IV	Rs.5,000	AA +	AA +	24,970	24,980	25,574	24,208
	6,600		NIB Bank Limited	Rs.5,000	A+	A	32,980	32,993	30,268	26,147
	20,000	20,000	Orix Leasing Pakistan Limited - III	Rs.5,000	AA +	AA +	83,267	99,940	83,619	96,511
	20,000		Pak Arab Fertilizers limited	Rs.5,000	A	AA	99,940	99,980	93,841	86,734
	5,000		United Bank Limited - III	Rs.5,000	AA -	AA	24,970	24,980	24,656	21,081
	0,000	0,000	Cincu Buik Linned III	165.0,000	7111	7111	689,891	706,739	648,082	652,559
11.5.8	Unlisted	term finan	ce certificates				000,001	100,100	010,002	002,000
111010	2009		Name of security							
	No. of certific		<u>Italie or becarry</u>							
			National Transmission & Despatch							
	587,521	_	Co. Limited	Rs.5,000	Unrated	_	2,937,605	_	2,937,605	_
	552,800	_	Power Holding Private Limited	Rs.5,000	Unrated	_	2,764,000	_	2,764,000	_
	20,000	_	Bank Al Falah Limited IV	Rs.5,000	AA -	_	100,000	_	100,000	_
							5,801,605	_	5,801,605	_
11.5.9		ded mutual								
	2009	2008	Name of security							
	No. of units	FO 117				TT . 1		0,,000		10.000
	- 0.500.000	52,417	Atlas Islamic Fund	- D 10	_	Unrated	- 000	25,000	- 05 000	13,000
	2,503,938		BMA Empress Cash Fund	Rs.10	AA +		25,000	-	25,363	-
	-	100,000	HBL Stock fund	-	-	Unrated	-	10,000	-	5,798
	- 0.000.000		KASB Balanced Fund	D- 100	-	Unrated	950,000	25,000	- 050 047	17,930
	2,500,000	-	MCB Cash Management Optimizer Fund	Rs.100	AM 3 +	_ U4-J	250,000	97 000	256,647	10 700
	1 010 000	250,000	MCB Dynamic Allocation Fund	D- 50	_	Unrated	100 000	25,000	100 010	13,762
	1,910,220	-	Meezan Cash Fund	Rs.50	AA	-	100,000	-	100,210	-
	10,000,000	1 000 000	NAFA Government Securities Liquid Fund NAFA Islamic Income Fund	Rs.10	AA +	- Unneted	125,000	10,000	127,963	0.607
				- Do 10	- AM 9	Unrated	200 000	10,000	210.065	8,697
	7,194,245 – National Investment Trust Limited 10,000,000 – NIT Government Bond Fund		Rs.10 Rs.10	AM 2 3-Star	_	200,000 100,000	-	219,065 101,301	-	
			Rs.10 Rs.50	s-star AAA	_	100,000	-	99,428	-	
	1,977,758 – Pakistan Cash Management Fund 500,000 – UBL Liquidity Plus Fund		Rs.100	AAA AA+	-	75,000	-	76,603	-	
	- 100,000 United Islamic Income Fund		1.5.100	AA + -	- Unrated	13,000	10,000	10,003	9,323	
	- 100,000 United Islamic nicome rund		-	_	omateu		10,000			
						975,000	105,000	1,006,580	68,510	
							107,227,207	43,772,082	107,204,577	43,378,952



#### 11.6 Market Treasury Bills

These securities have a maturity period of six months to one year, with yield ranging between 11.35% to 14.25 % (2008: 12.54% to 13.86%) per annum.

#### 11.7 Pakistan Investment Bonds

These securities have a maturity period of three to ten years with interest rates ranging between 9% to 14% (2008: 9% to 14%) per annum. These include securities costing Rs. 5,000/- pledged with the Controller of Military Accounts, Karachi as a security deposit for extending banking facilities on account of regimental funds viz-a-viz private fund accounts.

#### 11.8 **Sukuks**

The book value of investment of the Group in Sukuks is as follows:

	]	Redeemable	!				
		value per	Maturity				
2009	2008	certificate	Date	Name of Security	Rate	2009	2008
Numb	er of	Rupees				(Rupee:	s in '000)
certifi	cates	-				_	
Availa	able fo	or sale					
20,000	20,000	8,424	Jul-12	Dar Al Arkan International Sukuk Company	3 months' LIBOR plus 225 bps	168,483	158,197
170,000	-	5,000	Jan-17	Engro Foods Limited	6 months' KIBOR plus 69 bps	850,000	-
1,000	1,000	100,000	Sep-11	Government of Pakistan Ijara Sukuk	6 months T-Bills plus 45 bps	100,000	100,000
30,000	-	100,000	Mar-12	Government of Pakistan Ijara Sukuk	Weighted avg. 6 months T-Bills rate	3,000,000	-
36,990	-	8,336	Jan-10	Government of Pakistan Sukuk	6 months' LIBOR plus 220 bps	308,355	-
513,261	-	1,000	Mar-21	Liberty Power Tech Limited	3 months' KIBOR plus 300 bps	513,261	-
40,000	40,000	5,000	Dec-12	Sui Southern Gas Company Limited	3 months' KIBOR plus 20 bps	200,000	200,000
150,000	150,000	5,000	Jul-17	WAPDA Second Sukuk Company Limited	6 months' KIBOR less 25 bps	750,000	750,000
						5,890,099	1,208,197
Held t	to mat	urity				0,000,000	1,200,137
50,000	50,000	8,423	Jan-10	Government of Pakistan Sukuk	6 months' LIBOR plus 220 bps	421,134	394,444
5,000	5,000	5,000	Oct-12	WAPDA First Sukuk Company Limited	6 months' KIBOR plus 35 bps	25,000	25,000
						446,134	419,444
						6,336,233	1,627,641

- 11.8.1 Sukuks are redeemable semi-annually.
- 11.8.2 These Sukuks have face value of Rs. 5,000 per certificate except for Dar Al Arkan International Sukuk Company and Government of Pakistan Sukuks which have face value of US \$ 100 per certificate, Liberty Power Tech Limited which has face value of Rs. 1,000 per certificate and Government of Pakistan Ijara Sukuk which have face value of Rs. 100,000 per certificate.



#### 11.9 Term Finance Certificates

The book value of investment of the Group in Term Finance Certificates is as follows:

	]	Redeemable					
2009	2008	value per certificate	Maturity Date	Name of Security	Rate	2009	2008
Numb		Rupees		Nume of Security	<u>ruic</u>		s in '000)
certifi		rupces				(пирсс	3 111 000)
Listed	d - Ava	ailable	for sa	le			
				On the late of			
6,000	6,000	4,994	Dec-14	Allied Bank Limited	6 months' KIBOR plus 190 bps	29,964	29,976
33,800	33,800	5,000	Aug-19	Allied Bank Limited - II	6 months' KIBOR plus 0.85 bps	169,000	169,000
5,000	5,000	4,992	0ct-13	Askari Bank Limited - II	6 months' KIBOR plus 150 bps	24,960	24,970
40,000	40,000	4,996	Nov-15	Engro Chemicals Pakistan Limited - III	6 months' KIBOR plus 155 bps	199,840	199,920
5,000	5,000	4,994	May-12	Jahangir Siddiqui & Company Limited - IV	6 months' KIBOR plus 250 bps	24,970	24,980
6,600	6,600	4,997	Mar-16	NIB Bank Limited	6 months' KIBOR plus 1.15 bps	32,980	32,993
20,000	20,000	4,163	May-12	Orix Leasing Pakistan Limited - III	6 months' KIBOR plus 150 bps	83,267	99,940
20,000	20,000	4,997	Feb-13	Pak Arab Fertilizer Limited	6 months' KIBOR plus 150 bps	99,940	99,980
5,000	5,000	4,994	Sep-14	United Bank Limited - III	6 months' KIBOR plus 170 bps	24,970	24,980
Unlist	ed - A	vailab	le for	sale		689,891	706,739
20,000	_	5,000	Dec-17	Bank Alfalah Limited - IV	15.00% p.a.	100,000	_
,		-,		National Transmission		,	
587,521	_	5,000	Mar-14	and Despatch Company Limited	6 months' KIBOR plus 175 bps	2,937,605	_
552,800	_	5,000	Sep-14	Power Holding (Private) Limited	6 months' KIBOR plus 200 bps	2,764,000	_
,		•	1		1 1		
Listed	l - Hel	d to M	aturity	1		5,801,605	_
20,000	20,000	4,991	Feb-13	Askari Bank Limited	6 months' KIBOR plus 150 bps	99,820	99,860
17,400	17,400	5,000	Aug-19	Allied Bank Limited - II	6 months' KIBOR plus 0.85 bps	87,000	87,000
15,000	15,000	4,990	Nov-12	Bank Al Falah Limited - II	6 months' KIBOR plus 150 bps	74,856	74,885
9,000	9,000	4,991	Feb-13	The Royal Bank of Scotland Limited	6 months' KIBOR plus 190 bps	44,919	44,937
5,000	5,000	4,991	May-13	Soneri Bank Limited	6 months' KIBOR plus 160 bps	24,955	24,965
5,000	5,000	4,993	Feb-13	Standard Chartered Bank (Pakistan) Ltd.	6 months' KIBOR plus 200 bps	24,965	24,975
1,070	1,070	4,991	Aug-12	United Bank Limited	8.45% p.a.	5,340	5,342
4,000	4,000	4,999	Mar-13	United Bank Limited - II	8 years PIB yield plus 135 bps	19,996	19,997
5,000	5,000	4,994	Sep-14	United Bank Limited - III	6 months' KIBOR plus 170 bps	24,970	24,980
3,000	3,000	4,554	5ch-14	Officed Dalik Lifficed - III	o mondis Kidok pius 170 bps	24,370	24,000
11-11-4		1.1.14.	N.A 4	•4		406,821	406,941
		leld to		-		272.000	0.40.000
2,500		100,000	Jan-13	Orix Leasing Pakistan Limited - IV	6 months' KIBOR plus 120 bps	250,000	250,000
-	35,000	-	-	Pakistan International Airlines Corporation	-	-	123,953
						250,000	373,953
						7,148,317	1,487,633

- 11.9.1 Term Finance Certificates are redeemable semi-annually.
- 11.9.2 These term finance certificates have face value of Rs. 5,000 per certificate except for Orix Leasing Pakistan Limited IV, which have face value of Rs 100,000 per certificate.



# 11.10 Foreign Currency Bonds

The book value of investment of the Group in Foreign Currency Bonds is as follows:

	2009 No. of Cert of US \$ 10		Redeemable value per <u>certificate</u> Rupees	Maturity Date	Name of Security	Rate	2009 (Rupees	2008 s in '000)
Availa	ble for	sale						
	-	50,000	-	-	Government of Pakistan Bonds	-	-	394,929
	40,000	-	8,354	Oct-12	Government of Sri Lanka Bonds	8.25% p.a.	334,161	-
	••						334,161	394,929
Held t	o Matur	•						
	-	50,000	-	-	Government of Pakistan Bonds	-		394,297
							334,161	789,226

## 11.10.1 Foreign Currency Bonds are redeemable semi-annually.

## 11.11 Ordinary shares of unlisted companies

No. of ordin 2009	ary shares 2008	Name of companies	2009 (Rupee	2008 s in '000)
3,000,000	3,000,000	Khushhali Bank Limited	30,000	30,000
		Par value per share: Rs. 10 Break-up value per share: Rs. 11, based on audited financial statements for the year ended 31 December 2008 Chief Executive: Mr. Ghalib Nishter		
569,958	569,958	Pakistan Export Finance Guarantee Agency Limited Par value per share: Rs. 10 Break-up value per share: Rs. 2.061, based on audited financial statements for the year ended 31 December 2008 Chief Executive: Mr. S. M. Zaeem	5,700	5,700
24	24	Society for Worldwide Interbank Financial Telecommunication (S.W.I.F.T) allocated shares based on the financial contribution from network based serviced by the Bank.	6,321	5,805
		50. 1560 by the Salan	42,021	41,505



Associat	es			
No. of ordina 2009	ary shares 2008	Name of companies	2009 (Rupee	2008 s in '000)
5,994,440	4,495,830	Habib Sugar Mills Limited % of holding: 6.24% Par value per share: Rs. 5 Market value: Rs.236.181 million Chief Executive: Mr. Raeesul Hasan	210,573	202,591
3,375,000	3,375,000	Habib Asset Management Limited % of holding: 30% Par value per share: Rs. 10 Break up value per share: Rs. 9.82 based on audited financial statements for the year ended 30 June 2009 Chief Executive: Mr. Imran Azim	33,500	31,755
7,469,557	7,224,291	First Habib Income Fund Average cost per unit: Rs. 103.8164 Net asset value Rs. 103.310 Management Company: Habib Asset Management Limited Chief Executive of the Management Company: Mr. Imran Azim	771,680	701,262
500,000	-	First Habib Stock Fund Net Asset Value Rs. 98.870. The average cost per unit is Rs. 100 Management Company: Habib Asset Management Limited Chief Executive of the Management Company: Mr. Imran Azim	49,435	_
		6	1,065,188	935,608
			as strategic investmen	nt in accordance
Movemen	t of investme	ents in associates		
Opening bal	lance		935,608	948,018
Share of pro	ofit	106,074	55,822	
Investments	s made	75,000	20,250	
		(51,494)	(88,482)	
Closing bala	ance		1,065,188	935,608
	No. of ordina 2009 5,994,440 3,375,000 7,469,557 500,000 Includes Rs. 2 with SBP's gu Movement Opening bal Share of pro Investments Dividend rec	5,994,440 4,495,830  3,375,000 3,375,000  7,469,557 7,224,291  500,000 –  Includes Rs. 24.750 (2008: Rs with SBP's guidelines contain	No. of ordinary shares 2009 2008  5,994,440 4,495,830 Habib Sugar Mills Limited % of holding: 6.24% Par value per share: Rs. 5 Market value: Rs. 236.181 million Chief Executive: Mr. Raeesul Hasan  3,375,000 3,375,000 Habib Asset Management Limited % of holding: 30% Par value per share: Rs. 10 Break up value per share: Rs. 9.82 based on audited financial statements for the year ended 30 June 2009 Chief Executive: Mr. Imran Azim  7,469,557 7,224,291 First Habib Income Fund Average cost per unit: Rs. 103.8164 Net asset value Rs. 103.310 Management Company: Habib Asset Management Limited Chief Executive of the Management Company: Mr. Imran Azim  500,000 - First Habib Stock Fund Net Asset Value Rs. 98.870. The average cost per unit is Rs. 100 Management Company: Habib Asset Management Limited Chief Executive of the Management Company: Mr. Imran Azim  Includes Rs. 24.750 (2008: Rs. 24.750) million invested in Habib Asset Management Limited Chief Executive of the Management Company: Mr. Imran Azim  Includes Rs. 24.750 (2008: Rs. 24.750) million invested in Habib Asset Management Limited Chief Executive of the Management Company: Mr. Imran Azim  Includes Rs. 24.750 (2008: Rs. 24.750) million invested in Habib Asset Management Limited Chief Executive of the Management Company: Mr. Imran Azim  Includes Rs. 24.750 (2008: Rs. 24.750) million invested in Habib Asset Management Limited Chief Executive of the Management Company: Mr. Imran Azim	No. of ordinary shares   2009   2008



12.	ADVANCES	Note	<b>2009</b> (Rupees	2008 in '000)
	Loans, cash credits, running finances, etc. In Pakistan Outside Pakistan		93,912,688 1,594,681	90,873,987 2,212,836
			95,507,369	93,086,823
	Investment in continuous funding scheme		_	20,153
	Net investment in finance lease / ijara financing In Pakistan Outside Pakistan	12.2	670,242 –	685,722 –
			670,242	685,722
	Murabaha receivable	12.3	2,268,080	743,719
	Bills discounted and purchased (excluding market treasury bills)			
	Payable in Pakistan Payable outside Pakistan		2,028,863 7,898,634	1,877,868 5,008,499
			9,927,497	6,886,367
	Advances - gross		108,373,188	101,422,784
	Provision against non-performing loans and advances Specific provision General provision against consumer advances	12.5	(1,210,572)	(466,585)
	(as per SBP regulations) General provision		(27,121) (1,150,000)	(38,791) (700,000)
			(2,387,693)	(1,205,376)
	Advances - net of provisions		105,985,495	100,217,408
12.1	Particulars of advances - gross			
12.1.1	In local currency In foreign currencies		96,317,364 12,055,824	92,746,881 8,675,903
			108,373,188	101,422,784
12.1.2	Short term (for upto one year) Long term (for over one year)		88,481,397 19,891,791	83,501,623 17,921,161
			108,373,188	101,422,784



12.2 Net investment in finance lease / Ijarah financing

		20	09			20	08	
	Not later than one year	Later than one and less than five years	Over five years	Total (Rupees in '000)	Not later than one year	Later than one and less than five years	Over five years	Total
Lease / ijarah rentals receivable Residual value	283,731 32,724	383,934 82,216	-	667,665 114,940	289,031 6,508	457,984 90,454	-	747,015 96,962
Minimum lease / ijarah payments Financial charges / depreciation for	316,455	466,150	-	782,605	295,539	548,438	_	843,977
future periods Present value / book value of finance lease / ijarah assets	(67,927)	(44,436) 		(112,363)	(80,241)	(78,014) 470,424		(158,255)  685,722

12.2.1 This includes Rs.127.323 million in respect of ijarah contracts executed on or after 1 January 2009. These contracts have been accounted for in accordance with the requirements of IFAS 2 "Ijarah" as referred in note 5. Accordingly, the cost and book value of underlying ijarah assets are given below:

					2009			
		COST		ACCUM	MULATED DEPI	RECIATION	BOOK VALUE	
	As at		As at	As at		As at	As at	
	01 Jan.		31 Dec.	01 Jan.		31 Dec.	31 Dec.	Rate
	2009	Additions	2009	2009	Charge	2009	2009	%
					(Rupees in '000	))		
Vehicles		138,304	138,304		10,981	10,981	127,323	13.90 - 16.70

- 12.3 These are net-of deferred income of Rs. 21.246 (2008: Rs. 15.286) million.
- 12.4 Advances include Rs. 2,067.656 (2008: Rs. 862.550) million which have been placed under non-performing status as detailed below:

					2009				
	Clas	sified advar	nces	Pro	vision requi	red	Р	rovision hel	d
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(R	tupees in '00	0)			
Category of classification									
Other assets									
especially mentioned	-	-	-	-	-	-	-	-	-
Substandard	712,684	-	712,684	172,813	-	172,813	172,813	-	172,813
Doubtful	323,251	-	323,251	158,642	-	158,642	158,642	-	158,642
Loss	992,198	39,523	1,031,721	839,594	39,523	879,117	839,594	39,523	879,117
	2,028,133	39,523	2,067,656	1,171,049	39,523	1,210,572	1,171,049	39,523	1,210,572
					2008				
	Cla	ssified advan	ices	Pro	vision requir	ed	F	Provision held	<u></u>
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
Other assets				(R	tupees in '00	0)			
especially mentioned	3,829	_	3,829	_	_	_	_	_	_
Substandard	306,312	_	306,312	14,975	-	14,975	14,982	_	14,982
Doubtful	200,622	-	200,622	99,800	-	99,800	99,811	-	99,811
Loss	351,787	-	351,787	351,787	_	351,787	351,792	-	351,792
	862,550		862,550	466,562		466,562	466,585		466,585



### 12.5 Particulars of provision against non-performing loans and advances

			2009			2008	
		Specific	General	Total	Specific	General	Total
				(Rupees	in '000)		
Opening balance		466,585	738,791	1,205,376	186,341	35,977	222,318
Charge for the year							
Specific provision		953,428	_	953,428	347,713	_	347,713
General provision for							
consumer portfolio	12.5.1	-	(11,670)	(11,670)	-	2,814	2,814
General provision for							
loans and advances	12.5.2	-	450,000	450,000	-	700,000	700,000
Reversals		(208,732)	_	(208,732)	(65,540)	_	(65,540)
		744,696	438,330	1,183,026	282,173	702,814	984,987
Amount written-off	12.6	(709)		(709)	(1,929)		(1,929)
Closing balance		1,210,572	1,177,121	2,387,693	466,585	738,791	1,205,376

- 12.5.1 The Prudential Regulations require banks to maintain a general reserve equal to 1.5% of the consumer portfolio which is fully secured and 5% of the consumer portfolio which is unsecured to protect the Group from the risk associated with the economic cyclical nature of this business. Accordingly, the general provision for secured and unsecured consumer portfolio as of 31 December 2009 amounts to Rs. 27.121 (2008: Rs 38.791) million.
- 12.5.2 In line with its prudent policies, the Group also makes general provision against its loans and advances portfolio.

  This general provision is in addition to the requirements of the Prudential Regulations and amounts to Rs. 1,150 (2008: Rs.700) million.

2009

12.5.3 Particulars of provision against non-performing loans and advances

	Specific	General	Total	Specific	General	Total
			(Rupees	in '000)		
In local currency	1,171,049	1,177,121	2,348,170	466,585	738,791	1,205,376
In foreign currency	39,523		39,523			
		1,177,121	2,387,693	466,585	738,791	1,205,376
12.6 Particulars of write-offs:				2009		2008
				(R	upees in '00	00)
12.6.1 Against provision				709		1,929
Directly charged to profit a	and loss acc	ount		_		_
				709		1,929
12.6.2 Write-offs of Rs. 500,000	and above			_		606
Write-offs of below Rs. 50	0,000			709		1,323
				709		1,929

2008



12.6.3 Detail of financial relief of Rs. 500,000/- and above under section 33A (3) of the Banking Companies Ordinance, 1962.

			C	outstanding liabiliti	ies		Principal	Mark-up
	Name	e and particulars of the borrower	Principal	Mark-up	Tota (Rupees i		written-off	written-off
	Hous Gull CNIC	id Akhtar e # 89 -A-D-1 Main Bolevard berg - III, Lahore. No. 35202-2795039-5 er Name : Taj Din	28,638	1,231	29,8	369	_	3,190
12.7		ticulars of Loans and Ac			Note	2009		2008
12.7		ectors, Associated Com			Note		Rupees in	
	(i)	Debts due by directors, of the Bank or any of the or jointly with any other Balance at beginning of Loans granted during the Repayments	nem either se er persons the year			644,01 480,67 (248,95	6	443,572 331,312 (130,867)
		Balance at end of the ye	ar			875,73	5	644,017
	(ii)	Debts due by companies in which the directors of interested as directors the case of private of Balance at beginning of Loans granted during the Repayments	f the Bank and the	· in		369,00 542,43 (511,85	8	135,143 969,758 (735,901)
		Balance at end of the ye	ar			399,58	4 =	369,000
13.	OPI	ERATING FIXED ASSETS						
	Pro <sub>l</sub> Inta	oital work-in-progress perty and equipment ngible assets ck Exchange Membership	Card		13.1 13.2 13.3	316,18 9,238,36 30,85 34,75	3 3 0	354,091 8,817,812 17,964 34,750
10.1	Con	sital wark in progress				9,620,14	8 ==== =	9,224,617
13.1	Civi Adv	oital work-in-progress I works rance payment towards pro resultants' fee and other cha				213,46 94,08 8,63 316,18	2 4 ——————	175,661 171,750 6,680 354,091
						_		

equipment
_
'ty and
Proper
13.2

qui	Property and equipment COST.	<u>F</u>				**************************************	BOOK VALUE	Doto of
	As at 01 January 2009	Additions / (deletions) / transfers*	As at 31 December 2009	As at Cha 01 January (delet 2009 trans (Rupees in '000)	Charge / (deletions) / transfers* in '000)	As at 31 December 2009	As at 31 December 2009	Rate of depreciation %
	3,138,605	150,355	3,288,960	I	1 1	ı	3,288,960	I
		I			I			
	4,212,760	193,112	4,405,872	116,161	122,384	238,545	4,167,327	2.22 - 8.33
		I			ı			
	303,649	137,003	440,652	23,237	18,636	41,873	398,779	2
		I			I			
	286,618	38,799 (4,831)	320,586	98,302	24,507 (2,609)	120,200	200,386	10
		I			I			
	836,727	$357,291 \ (7,570) \ 582,342 *$	1,768,790	328,687	258,004 (6,288) 288,512 *	868,915	899,875	20
	161,019	$117,300 \\ (20,761) \\ 284,567 *$	542,125	18,129	67,759 (14,633) 189,265 *	260,520	281,605	20
	8,939,378	993,860 (33,162) 866,909 *	10,766,985	584,516	491,290 (23,530) 477,777 *	1,530,053	9,236,932	I
- 1								[
	582,342	ı	ı	242,665	45,847	ı	ı	20
		(582,342)*			(288,512)*			
	295,913	$\begin{pmatrix} - \\ (4,801) \\ (284,567) * \end{pmatrix}$	6,545	172,640	25,198 (3,459) (189,265)*	5,114	1,431	20
	878,255	- (4,801) (866,909)*	6,545	415,305	71,045 (3,459) (477,777)*	5,114	1,431	l
	9,817,633	993,860 (37,963)	10,773,530	999,821	562,335 (26,989)	1,535,167	9,238,363	1 1

* * * * * *  Bank AL Habib	,

		/ LSO2	COST / REVALUED AMOUNT	MOUNT			I	DEPRECIATION		BOOK VALUE		
	As at 01 Jan. 2008	Revaluation	Additions/ (deletions) a// transfers* a	Reversal of accumulated depreciation / other adjustments**	As at 31 Dec. 2008	As at 01 Jan. 2008	Charge / (deletions) a / transfers* c	Reversal of accumulated depreciation / other adjustments**	As at 31 Dec. 2008	As at 31 Dec. 2008	Rate of depreciation %	
Owned Losephold land	1 79K 19B	601 636	979 701		(Mul	non III onn)				9 199 605		
reasenoiu ianu	1,733,120	001,000	0/3,/01	(151,858)**	3,136,003 *	I	I	I	I	3,130,003	I	
Buildings on leasehold land	2,423,206	1,340,071	508,267	(201,130) 4 $142,346**$	4,212,760	202,580	114,711	(201,130)	116,161	4,096,599	2.22-8.33	
Improvements to leasehold buildings	178,434	I	131,678	**(8,783)	303,649	12,165	11,581	**(005)	23,237	280,412	5	
Furniture and fixtures	227,301	I	62,737	(6,403)	286,618	76,001	24,693	(606)	98,302	188,316	10	کڑ
Electrical, office			(3,420)	I			(2,392)	I				Bank
and computer equipment	285,182	I	$394,706 \ (9,413) \ 166,252 *$	1 1	836,727	129,522	$97,520 \ (8,657) \ 110,302 *$	1 1	328,687	508,040	20	AL Habib
Vehicles	25,517	I	$133,953 \\ (770) \\ 2,319 *$	1 1 1	161,019	2,994	13,845 $(281)$ $1,571*$	I	18,129	142,890	20	Z
	4,874,766	2,021,707	2,105,042 (13,603) 168.571 *	(201,130) (15,975)*	8,939,378	423,262	262,350 (11,330) 111,873 *	(201,130)	584,516	8,354,862		
Leased Electrical, office												
and computer equipment	751,023	1	(2,429) (166,252)*		582,342	209,859	143,733 (625) (110,302)*	1 1	242,665	339,677	20	
Vehicles	301,194	I	$\begin{pmatrix} 2,962 \end{pmatrix} \ (2,319 \ )^*$		295,913	116,109	59,828 (1,726) (1,571)*	1 1 1	172,640	123,273	20	
	1,052,217	1	(5,391) (168,571)		878,255	325,968	203,561 (2,351) (111,873)*	1 1	415,305	462,950		
	5,926,983	2,021,707	2,105,042 (18,994)	(201,130) 9 (15,975)**	9,817,633	749,230	465,911 (13,681)	(201,130)	999,821	8,817,812		



13.2.1 Deletions of fixed assets during the year with original cost or book value in excess of Rs. 1,000,000/- or 250,000/- respectively (whichever is less).

Particulars	Cost	Book value	Sale price (Rupees in '000)	Mode of disposal	Particulars of purchaser
Vehicles	7,156	<u>5,655</u>	6,965	Insurance claim settled	Habib Insurance Company Limited-Karachi (Related party)
Items having book value of less than Rs. 250,000/- or cost of less than Rs. 1,000,000/-	30,807	5,321	35,084	Various	Various

13.2.2 The domestic leasehold land and buildings were revalued in 2008 by an independent professional valuer on the basis of market value which resulted in net surplus of Rs. 2,022 million over the book value of the assets as of the date of said revaluation. Had there been no revaluation, the net book value of leasehold land and buildings would have amounted:

	<b>2009</b> (Rupees	<b>2008</b> in '000)	
Leasehold land Buildings on leasehold land	1,802,658 1,933,880	1,652,302 2,457,029	
	3,736,538	4,109,331	

### 13.3 Intangible assets

				20	09			
		COST		ACCUMU	LATED AMOR	TIZATION	BOOK VALUE	
	As at 01 January 2009	Additions	As at 31 December 2009	As at 01 January 2009 (Rupees i	Charge in '000)	As at 31 December 2009	As at 31 December 2009	Rate of Amortization %
Computer software	112,656	36,618	149,274	94,692	23,729	118,421	30,853	
		COST		ACCUMU	LATED AMOR	<b>FIZATION</b>	BOOK VALUE	
	As at 01 January 2008	Additions	As at 31 December 2008	As at 01 January 2008	Charge	As at 31 December 2008	As at 31 December 2008	Rate of Amortization %
Computer				(Rupees i	n '000)			
software	94,262	18,394	112,656	77,772	16,920	94,692	17,964	50



### 14. OTHER ASSETS

	Note	2009	2008
		(Rupees	in '000)
Mark-up / return / interest accrued in local currency		3,536,406	3,079,263
Mark-up / return / interest accrued in foreign currencies		54,605	74,880
Advances, deposits and prepayments		384,621	378,149
Unrealized gain on forward foreign exchange contracts		45,568	84,518
Stationery and stamps on hand		85,495	96,264
Receivable from SBP on encashment of			
Government Securities		16,165	17,547
Non-refundable deposits	14.1	115,937	125,546
Others		45,480	154,617
	=	4,284,277	4,010,784

14.1 Represent deposits paid in relation to acquisition of some of the Bank's properties. These are being written-off over the periods ranging from 10 to 20 years (being estimated useful lives of related properties).

		2009	2008
15.	BILLS PAYABLE	(Rupees i	n '000)
13.	In Pakistan	3,187,383	2,232,334
16.	BORROWINGS		
	In Pakistan	33,400,857	11,996,081
	Outside Pakistan	116,252	373,662
		33,517,109	12,369,743



	Note	<b>2009</b> (Rupees	2008 s in '000)
16.1 Particulars of borrowings with respect to currencies		<b>,</b> ,	,
In local currency In foreign currencies		33,400,857 116,252	11,996,081 373,662
		33,517,109	12,369,743
16.2 Details of borrowings Secured Borrowings from State Bank of Pakistan			
Export refinance scheme  Long term financing for	16.3	13,646,270	9,799,699
export oriented projects  Long term financing for imported and locally manufactured	16.4	1,116,815	1,179,935
plant and machinery	16.5	1,415,994	518,898
Repurchase agreement borrowings	16.6	16,179,079 17,221,778	11,498,532 497,549
Unsecured		33,400,857	11,996,081
Borrowings from financial institutions Overdrawn nostros	16.7	42,121 74,131	373,662
		116,252	373,662
		33,517,109	12,369,743

- 16.3 These carry mark-up rate of 7% (2008: 6.5%) per annum, payable quarterly at the time of partial payment or upon maturity of loan, whichever is earlier.
- 16.4 These carry mark-up rates ranging from 4% 5% (2008: 4% 5%) per annum having maturity period of upto 7.5 years.
- 16.5 These carry mark-up rates ranging from 7.2% 7.77% (2008: 6.5% 7%) per annum having maturity period of upto ten years.
- 16.6 These carry mark-up rates of 11.96% 12.50% (2008: 14.90%) per annum, having maturity of upto one month.
- 16.7 These carry mark-up rate of 1% per annum, having maturity of one month.



		Note	2009	2008
17.	DEPOSITS AND OTHER ACCOUNTS		(Rupees	s in '000)
	Customers Fixed deposits Savings deposits Current accounts - Remunerative Current accounts - Non-remunerative		70,993,523 35,309,221 21,174,817 53,878,930 181,356,491	57,183,768 22,275,727 16,820,578 42,967,461 139,247,534
	Financial Institutions Remunerative deposits Non-remunerative deposits		7,582,281 209,655 7,791,936 189,148,427	4,922,248 170,714 5,092,962 144,340,496
17.1	Particulars of deposits			
	In local currency In foreign currencies		164,806,247 24,342,180	126,464,140 17,876,356
			189,148,427	144,340,496
18.	SUB-ORDINATED LOANS - unsecured			
	Term Finance Certificates (TFCs) - I - (Quoted) Term Finance Certificates (TFCs) - II - (Quoted) Term Finance Certificates (TFCs) - III - (Unquoted)	18.1 18.2 d) 18.3	1,347,300 1,498,500 1,999,200	1,347,840 1,499,100 –
			4,845,000	2,846,940
18.1	Term Finance Certificates - I (Quoted)			
	Total issue Rating Rate		million onthly at average KIBOR plus 150 b	ne.
	Floor Ceiling Redemption	3.50% p.a. 10.00% p.a. 6-78th month:	·	
	Tenor Maturity	8 years July 2012	ia sour monur. 33	20 /6 Gacii
18.2	Term Finance Certificates - II (Quoted)			
	Total issue Rating Rate	six months K	onthly at average IBOR plus 1.95%	,
	Redemption	6-84th month: 90th and 96t	/ floor and cap 0.28% h month: 49.86%	each
	Tenor Maturity	8 years February 2015		127



### 18.3 Term Finance Certificates - III (Unquoted)

20.

Total issue Rupees 2,000 million

Rating **AA** 

Rate Payable three monthly at 15.50% p.a.

for first 5 years and 16% p.a. for next 3 years

Redemption 3rd-84th month: 0.56%

87th, 90th, 93rd and 96th month: 24.86% each

Tenor 8 years Maturity June 2017

### 19. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

		2009			2008	
	Minimum lease payments	Financial charges for future periods	Principal outstanding	Minimum lease payments	Financial charges for future periods	Principal outstanding
			(Rupe	es in '000)		
Not later than one year	1,222	96	1,126	249,530	25,448	224,082
Later than one year and not later than five years	399	17	382	112,392	8,772	103,620
	1,621	113	1,508	361,922	34,220	327,702

19.1 The Group has entered into various lease agreements for computers, office equipments and vehicles. Lease rentals include financial charges at the rate of 10.25% -12.25% (2008: 10.00% - 12.25%) per annum which have been used as discounting factor and are payable monthly. The Group has the option to purchase the assets upon completion of lease period and has intention to exercise it.

DEFERRED TAX LIABILITIES	ote <b>2009</b> (Ruj	2008 pees in '000)
Taxable temporary differences arising in respect of:		
Accelerated depreciation Surplus on revaluation of fixed assets Finance lease arrangements Surplus on revaluation of investments	737,574 552,997 118 7,231 1,297,920	658,250 569,535 47,349 — — — 1,275,134
Deductible temporary differences arising in respect of:	, - ,	, -, -
	0.1 <b>(473,038</b> - (8,325	(73,397)
	(481,363	<b>)</b> (540,754)
	816,557	734,380



20.1 During the year, amendments were brought in the Income Tax Ordinance, 2001 through the Finance Act 2009 regarding tax allowability of provision against non-performing loans and off balance sheet exposures applicable from tax year 2010 (accounting year 31 December 2009) and onwards. The said amendments made in the tax law do not explicitly provide for a transitional mechanism with regard to the provision for non-performing advances made prior to the applicability of the above amendments. However, the Bank based upon the opinion of its tax advisor, and in view of Circular no. 01/2010 dated 13 January 2010 of ICAP on the subject matter, is confident about the allowability of such provisions relating to prior periods.

				Note	<b>2009</b> (Rupees	2008 s in '000)
21.	OTHER LIABILITIE	ES			(1.1000)	, eee,
	Mark-up / return / in Mark-up / return / in Provision for comp Locker deposits Taxation (Provision Unclaimed dividend Branch adjustment Special exporters' a Unearned commiss Security deposits a Workers' Welfare F Accrued expenses Provision against of Others	nterest payable ensated absence less payments ds account accounts in fore sion income gainst leases / und	in foreign currencies ces ) eign currencies ijarah	32	1,965,864 48,416 141,000 92,732 639,538 35,999 293,811 67,607 10,380 115,156 95,831 93,569 65,688 414,968 4,080,559	1,156,323 91,301 116,000 71,671 517,857 27,423 222,209 22,135 42,835 101,061 71,866 94,442 — 264,547 2,799,670
22.	SHARE CAPITAL					
	2009 (Number Authorised Capita	2008 of shares)				
	800,000,000	800,000,000	Ordinary shares of Rs.10 ea	ch	8,000,000	8,000,000
	Issued, subscribe	d and paid-up	capital			
	30,000,000 580,136,922	30,000,000 448,538,763	Ordinary shares of Rs. 10 fully paid in cash Issued as bonus shares	each	300,000 5,801,370	300,000 4,485,388
	610,136,922	478,538,763			6,101,370	4,785,388
					-	

22.1 As of the balance sheet date, 74,403,084 (2008: 58,355,360) ordinary shares of Rs. 10/- each were held by the related parties.



		Note	<b>2009</b> 2008 (Rupees in '000)	
23.	SURPLUS ON REVALUATION OF ASSETS - NET OF TAX			
	Operating fixed assets Available-for-sale investments	23.1 23.2	1,770,147 60,844	1,800,860 (135,655)
			1,830,991	1,665,205
23.1	Balance at the beginning of the year Revaluation during the year		2,370,395	395,939 2,021,707
	Transfer to unappropriated profit in respect of incremental depreciation charged during the year		(47,251)	(47,251)
			2,323,144	2,370,395
	Related deferred tax liability on: Balance at the beginning of the year Revaluation during the year Transfer to unappropriated profit in respect of incremental		569,535 -	117,048 469,025
	depreciation charged during the year		(16,538)	(16,538)
			552,997	569,535
			1,770,147	1,800,860
23.2	Available-for-sale investments Federal Government Securities Fully paid-up ordinary shares Term finance certificates, sukuks and bonds Open ended mutual funds		67,139 60,531 (91,175) 31,580	(131,796 ) 1,127 (78,383 )
	Related deferred tax (liability) / asset		68,075 (7,231)	(209,052 ) 73,397
			60,844	(135,655)
24.	CONTINGENCIES AND COMMITMENTS			
24.1	Direct Credit Substitutes			
	Stand-by letter of credit		1,501,123	20,739
24.2	Transaction-related Contingent Liabilities	:		
	Includes performance bonds, bid bonds, warranties, advance payment guarantees, shipping guarantees related to particular transactions issued in favour of:			
	- Government		6,052,504	5,243,256
	<ul><li>Financial Institutions</li><li>Others</li></ul>		302,603 2,809,840	553,408 3,654,461
	Canoni		9,164,947	9,451,125
24.3	Trade-related Contingent Liabilities	:		
	Letters of credit Acceptances		28,152,079 3,816,563	25,498,917 4,085,219
		-	31,968,642	29,584,136



### 24.4 Other contingencies

The income tax returns of the Bank have been submitted upto and including the Bank's financial year 2008. The income tax assessments of the Bank have been made by the tax authorities upto and including the assessment / tax year 2008.

In respect of assessment years 1995-1996, 1999-2000 to 2002-2003 and tax years 2003 and 2004, the Income Tax Department has filed appeals against the appellate orders of the Commissioner Income Tax Appeals (CIT Appeals) before the Income Tax Appellate Tribunal (ITAT) on which tax liability, if any, of Rs. 40 million may arise.

For tax years, 2005 to 2007, the CIT Appeals has passed appellate orders by disallowing certain expenses / deductions (including bad debts written-off directly, improvement in leasehold premises, provision against non-performing loans and advances) having an aggregate tax impact of Rs. 64.57 million (net of provision made by the Bank of Rs. 61.391 million). The Bank has preferred an appeal against the above referred orders of the CIT Appeals.

For the tax year 2008, the tax authorities have amended the return of income filed by the Bank by disallowing certain expenses / deductions (including provision against non-performing loans and advances, improvement in leased premises) with an additional tax liability of Rs. 93.57 million. The Bank has preferred an appeal against the same before the CIT Appeals.

The aggregate financial impact of the above matters on the tax provisions made by the Bank in the financial statements works out to be Rs.198.14 million (2008: Rs. 201.65 million). However, the management, based on the opinion of its tax advisor, is confident about the favourable outcome of the above matters and hence, no additional provision has been considered necessary in these consolidated financial statements.

		2009	2008
24.5	Commitments in respect of forward lending	(Rupee	s in '000)
24.5	Commitments to extend credit	1,147,277	1,595,670
24.6	Commitments in respect of forward purchase of Securities		
	Market Treasury Bills	_	5,814,865
	Sukuks	712,371	_
		712,371	5,814,865
24.7	Commitments in respect of forward exchange contracts		
	Purchase	11,702,277	7,661,905
	Sale	8,584,253	5,470,527
24.8	Commitments for the acquisition of operating fixed assets	138,147	198,384

### 25. DERIVATIVE FINANCIAL INSTRUMENTS

The Group deals in derivative financial instruments namely forward foreign exchange contracts and foreign currency swaps with the principal view of hedging the risks arising from its trade business. As per the Group's policy, these contracts are reported on their fair value at the balance sheet date. The gains and losses from revaluation of these contracts are included under "income from dealing in foreign currencies". Unrealized gains and losses on these contracts are recorded on the balance sheet under "other assets / other liabilities". These products are offered to the Group's customers to protect from unfavourable movements in foreign currencies. The Group hedges such exposures in the inter-bank foreign exchange market.



		Note	<b>2009</b> 2008 (Rupees in '000)	
26.	MARK-UP / RETURN / INTEREST EARNED			,
	On loans and advances to: Customers Financial institutions		12,010,125 373,013	10,232,722 189,829
			12,383,138	10,422,551
	On investments Available for sale securities Held to maturity securities		9,166,139 308,824 9,474,963	3,333,378 359,838 3,693,216
	On deposits with financial institutions On securities purchased under resale agreemer On call money lendings	nts	43,525 217,572 3,517 22,122,715	164,318 267,932 56,220 14,604,237
27.	MARK-UP / RETURN / INTEREST EXPENSED	)		
	Deposits Sub-ordinated loans Repurchase agreement borrowings Borrowings from SBP Other borrowings		11,260,534 539,349 341,386 874,927 26,920	7,042,723 338,626 86,367 484,282 50,886
			13,043,116	8,002,884
28.	GAIN / (LOSS) ON SALE / REDEMPTION OF	SECURITIES		
	Government securities Listed shares Mutual funds		108,549 30,054 29,836	23,676 (130,907)
			168,439	(107,231)
29.	OTHER INCOME			
	Gain on sale of operating fixed assets Recovery of expenses from customers Lockers rent	29.1	31,073 82,289 5,515	17,310 76,388 5,762
	Others	29.2	165,246	175,093
			284,123	274,553

<sup>29.1</sup> Includes courier, telex, postage and other charges recovered from customers.

<sup>29.2</sup> Includes income from various general banking services such as cheque book charges, cheque return charges, cheque handling charges etc.



		Note	<b>2009</b> (Rupees	2008 in '000)
30.	ADMINISTRATIVE EXPENSES			
	Salaries, allowances, etc. Charge for defined benefit plan Contribution to defined contribution plan Charge for compensated absences Non-executive directors' fees, allowances		2,175,029 68,285 91,708 25,000	1,830,831 44,132 72,318 34,000
	and other expenses Rent, taxes, insurance, electricity, etc. Legal and professional charges Communications Repairs and maintenance Rentals of operating leases Financial charges on leased assets Security charges Stationery and printing Advertisement and publicity Donations Auditors' remuneration Depreciation Amortisation Travelling and conveyance Vehicle running expenses Commission and brokerage Subscriptions and publications Clearing charges (NIFT) Others	30.1 30.2 13.2	860 685,057 26,530 150,256 231,785 — 16,100 205,661 146,801 166,307 71,810 2,470 562,335 33,338 35,932 138,609 30,585 41,961 33,129 163,718	960 569,346 21,299 137,824 191,016 1,683 59,264 152,267 125,363 113,420 5,710 1,935 465,911 26,530 32,886 142,234 60,510 38,127 40,295 132,765
30.1	The details of donations in excess of Rupees One hundred thousand are given below:			
	Al-Sayyeda Benevolent Trust Government College University Endowment Fund Trust Habib Education Trust Habib Medical Trust Habib Medical Trust (for Masoomeen Hospital) Habib Poor Fund Institute of Business Administration, Karachi Kashmir Education Foundation Memon Health and Education Foundation Rahmatbai Habib Food & Clothing Trust Rahmatbai Habib Widows & Orphans Trust Shaukat Khanum Memorial Hospital and Research Centre Sindh Institute of Urology and Transplantation The Citizens Foundation The Indus Hospital  None of the Directors or their spouse had any interest in the		925 1,000 900 925 3,000 900 50,000 200 6,000 900 900 - 2,500 1,100 2,500	925 - 900 925 - 900 - - 900 900 200 - -



		Note	<b>2009</b> 2008 (Rupees in '000)	
30.2	Auditors' remuneration			
	Audit fee		1,493	938
	Fee for half yearly review, audit of provident and gratuity fund, special certifications and sundry advisory service		715	732
	Out of pocket expenses	0	262	265
			2,470	1,935
31.	OTHER PROVISIONS / WRITE-OFFS			
•			6E 600	
	Provision against off-balance sheet items		<u>65,688</u>	
32.	OTHER CHARGES			
	Workers' Welfare Fund		95,831	71,866
	Penalties imposed by the SBP		703	1,934
			96,534	73,800
33.	TAXATION			
55.				
	For the year			
	<ul><li>Current</li><li>Deferred</li></ul>		1,651,309 1,556	1,309,520 (204,147)
		33.1	1,652,865	1,105,373
	For prior years		_	61,391
			1,652,865	1,166,764
00.4				
33.1	Relationship between tax expense and accounting profit			
	Profit before taxation		4,561,391	3,533,387
	Tax at the applicable rate of 35% (2008: 35%) Tax effect of:		1,596,487	1,236,685
	Expenses that are not deductible in			
	determining taxable income		151,021	(6,310)
	<ul> <li>Income not subject to tax</li> </ul>		(39,662)	1,798
	Dividend income taxed at reduced rate		(21,933)	(101,329)
	<ul><li>Reversal of tax on share of profit of associates</li><li>Provision for diminution in the value of available for</li></ul>		_	(19,538)
	sale investments being allowed at reduced rate		(20,814)	_
	<ul> <li>Property income taxed at reduced rate</li> </ul>			730
	- Others		(12,234)	(6,663)
			1,652,865	1,105,373



**2009** 2008 (Rupees in '000)

# 34. BASIC AND DILUTED - EARNINGS PER SHARE ATTIRIBUTABLE TO EQUITY HOLDERS OF PARENT

Profit after taxation - attributable to equity holders of parent	2,903,240	2,370,096
	(Num	nber)
Weighted average number of ordinary shares	610,136,922	610,136,922
	(Rup	ees)
Basic and diluted earnings per share	4.76	3.88

34.1 The weighted average number of shares for 2008 has been adjusted for the effect of bonus shares issued during the year.

	2009	2008
CASH AND CASH EQUIVALENTS	(Rupe	es in '000)
Cash and balances with treasury banks	14,377,626	11,936,307

Cash and balances with treasury banks	14,377,020	11,930,307
Balances with other banks	4,642,110	3,678,211
	19,019,736	15,614,518

**2009** 2008 (Numbers)

### 36. STAFF STRENGTH

35.

Permanent	3,524	3,214
Temporary / on contractual basis	143	123
Group's own staff at end of the year	3,667	3,337
Outsourced	1,011	871
Total staff strength	4,678	4,208

### 37. DEFINED BENEFIT PLAN

### 37.1 General description

The Bank operates an approved gratuity fund for all its confirmed employees, which is administered by the Trustees. The benefits under the gratuity scheme are payable on retirement at the age of 60 or on earlier cessation of service as under:

# Number of years of eligible service completed:

# Amount of gratuity payable:

- Less than 5 years
- 5 years or more but less than 10 years
- 10 years or more but less than 15 years
- 15 years or more

1/3rd of basic salary for each year served 2/3rd of basic salary for each year served Full basic salary for each year served



# 37.2 Principal actuarial assumptions

The last actuarial valuation of the scheme was carried out on 31 December 2009 and the significant assumptions used for actuarial valuation were as follows:

		2009	2008
	Discount rate Expected rate of increase in salary in future years Expected rate of return on plan assets	12.75% p.a. 11.75% p.a. 12.75% p.a.	14.00% p.a. 13.00% p.a. 14.00% p.a.
		<b>2008</b> (Rupees	2007 in '000)
37.3	Movement in defined benefit plan		
	Charge for the year Contribution to the fund Closing balance	67,684 (67,684) —	44,132 (44,132) -
37.4	Reconciliation of defined benefit plan		
	Present value of defined benefit obligations Fair value of plan assets Unrecognised actuarial loss	418,650 (268,835) (149,815)	314,703 (181,364) (133,339)
37.5	Movement in present value of defined benefit obligations:		
	Opening balance Current service cost Interest cost Actuarial gain on obligation Benefits paid	314,703 43,437 45,333 21,596 (6,419)	223,093 31,350 22,972 47,098 (9,810)
	Closing balance	418,650	314,703
37.6	Movement in fair value of plan assets		
	Opening balance Expected return on plan assets Actuarial loss on plan assets Contribution to the fund Benefits paid	181,364 28,363 (2,157) 67,684 (6,419)	135,505 14,852 (3,315) 44,132 (9,810)
	Closing balance	268,835	181,364



					<b>2009</b> (Rupees in '0		
Opening ba Amount rec	ognised during the year ss during the year	loss		133,3 (7,2 23,7 149,8	76) 52	87,588 (4,662) 50,413 133,339	
Current serv Interest cos Expected re				43,4 45,3 (28,3 7,2 67,6	33 63) 77	31,350 22,972 (14,852) 4,662 44,132	
37.9 Actual retu	rn on plan assets			26,2	06	11,537	
37.10 Historical in	nformation						
		2009	2008	2007	2006	2005	
			(R	tupees in '00	00)		
<ul><li>Present va obligation</li></ul>	alue of defined benefit	(418,650)	(314,703)	(223,093)	(158,620)	(108,992)	
– Fair value	of plan assets	268,835	181,364	135,505	96,453	63,902	
– Deficit		(149,815)	(133,339)	(87,588)	(62,167)	(45,090)	
– Experienc on obliga	e (gain) / loss ation	(21,596)	(47,098)	26,831	19,199	18,657	
<ul><li>Experience</li></ul>	e loss on plan assets	(2,157)	(3,315)	(1,898)	(320)	(1,599)	
27.44 <b>Company</b>	to of plan accets as a new			2009	)	2008	
of total pla	ts of plan assets as a per an assets	centage					
	ent securities nce certificates inces			28.67 12.15 59.18	5%	19.82% 22.24% 57.94%	
				100.00	0%	100.00%	



### 37.12 Expected contribution to be paid to the funds in the next financial year

The Bank contributes to the gratuity fund according to the actuary's advice. Based on actuarial advice, the management estimates that the charge and contribution to defined benefit plan for the year ending 31 December 2010 would be Rs. 79.009 million.

### 38. DEFINED CONTRIBUTION PLAN

The general description of the plan is included in note 6.8.

### 39. COMPENSATION OF DIRECTORS AND EXECUTIVES

	Chief E	xecutive	*Directors		Executives	
	2009	2008	2009	2008	2009	2008
			(Rupee	s in '000)		
Fees	-	_	860	960	-	_
Managerial remuneration	7,945	6,000	4,331	3,870	438,031	345,406
Charge for defined benefit plan	2,891	500	1,073	330	50,508	9,094
Contribution to defined						
contribution plan	795	600	433	387	34,938	27,580
Rent and house maintenance	3,178	2,400	1,733	1,548	171,360	137,861
Utilities	1,254	1,069	433	387	42,840	34,465
Medical	12	3	150	46	10,228	8,497
Bonus	2,016	2,000	1,073	1,290	103,673	112,503
Others	_	_	-	_	12,317	3,345
	18,091	12,572	10,086	8,818	863,895	678,751
Number of person(s)	1	1	9	9	409	345

The Chief Executive, Executive Director and Executives are also provided with company maintained cars in accordance with the terms of employment.

<sup>\*</sup>Directors include one Executive Director (2008: 01).



### 40. FAIR VALUE OF FINANCIAL INSTRUMENTS

TAIN VALUE OF THEATONIAL INSTITUTIONS	20	09	20	08
	Book value	Fair value (Rupee	Book value s in '000)	Fair value
On-balance sheet financial instruments	<b>3</b>			
Assets				
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments	14,377,626 4,642,110 - 110,907,416	14,377,626 4,642,110 - 110,810,377	11,936,307 3,678,211 295,396 47,967,206	11,936,307 3,678,211 295,396 47,328,211
Advances Other assets	105,985,495 3,698,224	105,985,495 3,698,224	100,217,408 3,404,835	100,217,408 3,404,835
Liabilities	239,610,871	239,513,832	167,499,363	166,860,368
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Other liabilities	3,187,383 $33,517,109$ $189,148,427$ $4,845,000$ $1,508$ $2,834,245$ $233,533,672$	3,187,383 $33,517,109$ $189,148,427$ $4,845,000$ $1,508$ $2,834,245$ $233,533,672$	2,232,334 12,369,743 144,340,496 2,846,940 327,702 1,943,094 164,060,309	2,232,334 $12,369,743$ $144,340,496$ $2,846,940$ $324,791$ $1,915,178$ $164,029,482$
Off-balance sheet financial instruments	3			
Commitment to extend credit	1,147,277	1,147,277	7,661,905	7,661,905
Forward purchase of foreign exchange contract	ts 11,702,277	11,702,277	5,470,527	5,470,527
Forward sale of foreign exchange contracts	8,584,253	8,584,253	1,595,670	1,595,670
Forward purchase of securities	712,371	712,371	5,814,865	5,814,865

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Fair value of financial instruments is based on:

Federal Government Securities Listed securities Mutual funds Unlisted equity investments PKRV rates (Reuters page)

Market prices Net asset values

Break-up value as per latest available audited financial statements.

Fair value of fixed term advances of over one year, staff loans and fixed term deposits of over one year cannot be calculated with sufficient reliability due to non-availability of relevant active market for similar assets and liabilities. The provision for impairment of debt securities and loans and advances have been calculated in accordance with the Bank's accounting policies as stated in note 6.3 and 6.4.



### 41. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:

2	n	n	O
_	u	u	×

	Retail Banking	Commercial Banking	Retail Brokerage (Rupees i	Advisory Service in '000)	Inter Segment Elimination	Total
Total income Total expenses	11,053,698 (7,770,618)	20,285,919 (18,989,657)	54,292 (50,456)	13,272 (35,059)	(7,354,158) 7,354,158	24,053,023 (19,491,632)
Net income	3,283,080	1,296,262	3,836	(21,787)		4,561,391
Segment assets (net of provisions) Segment non performing loans Segment provision required against Segment liabilities	158,065,218 42,540 32,157 156,869,070	237,739,738 2,025,115 1,178,415 224,807,300	328,988 - - 204,462	51,708 - - - 84,291	(146,368,580 ) - - (146,368,580 )	249,817,072 2,067,655 1,210,572 235,596,543
Segment return on net assets (%)* Segment cost of funds (%)*	6.99% 4.95%	8,53% 8.45%	16.50% 24.68% 200	25.67% 41.59%	-	-
	Retail Banking	Commercial Banking	Retail Brokerage (Rupees i	Advisory Service	Inter Segment Elimination	Total
Total income Total expenses	9,181,897 (5,942,009)	12,953,314 (12,628,036)	75,699 (88,641)	671 (19,508)	(5,135,218) 5,135,218	17,076,363 (13,542,976)
Net income	3,239,888	325,278	(12,942)	(18,837)		3,533,387
Segment assets (net of provisions) Segment non performing loans (NPL) Segment provision required against NPL Segment liabilities	92,975,895 32,941 23,556 91,677,630	164,033,372 829,609 443,006 153,640,316	310,921 - - 308,696	65,024 - - 79,906	(80,055,283) (80,055,283)	177,329,929 862,550 466,562 165,651,265
Segment return on net assets (%)* Segment cost of funds (%)	9.88%	7.90%	24.35%	1.03%	_	_

<sup>\*</sup>These percentages have been computed on closing assets / liability figures instead of average balances.

### **42. TRUST ACTIVITIES**

The Bank provides services as a trustee to Dawood Money Market Fund. The market value of securities held by the Bank in safe custody on behalf of the Fund as on 30 June 2008 are Rs. 628.807 (2008: Rs.1,946.321) million.



### 43. RELATED PARTY TRANSACTIONS

Related parties comprise associates (including entities having directors in common), retirement benefit funds, major share holders, directors and key management personnel and their close family members.

Transactions with related parties are carried out on an arm's length basis in terms of the policy as approved by the Board of Directors. The transactions with employees of the Group are carried out in accordance with the terms of their employment.

Transactions with related parties, other than those disclosed elsewhere in financial statements, are summarised as follows:

	Associates	Non Executive Directors (Rupee	Key Management Personnel es in '000)	— Total
Deposits		•		
At beginning of the year Placement during the year Withdrawal during the year	572,537 49,523,388 (49,421,329)	3,843 152,320 (142,197)	44,710 8,302,102 (8,266,688)	621,090 57,977,810 (57,830,214)
At end of the year	674,596	13,966	80,124	768,686
Advances				
At beginning of the year Given during the year Repaid during the year	369,000 542,438 (511,854)	54 987 (1,015)	641 8,381 (8,858)	369,695 551,806 (521,727)
At end of the year	399,584	<u> 26</u>	164	399,774
Contingencies and commitments	229,073			229,073
Purchase of fixed assets	1,503			1,503
Mark-up earned	43,475	3	28	43,506
Mark-up expensed	70,764	1,093	6,316	78,173
Bank charges and commission	2,062	41	258	2,361
Salaries and allowances	_	_	87,320	87,320
Bonus Contribution to defined contribution of	_ on	_	12,047 $2,473$	12,047 2,473
Contribution to defined contribution pl Contribution to defined benefit plan	ali –	_	6,293	6,293
Staff provident fund	_	_	-	88,966
Staff gratuity fund	_	_	_	61,391
Directors' fee	_	860	_	860
Insurance claim received	8,233	_	_	8,233
Insurance premium paid	100,530	-	_	100,530
Dividend income	51,494	_	_	51,494
Dividend paid	11,177	_	-	11,177
Commission expense	1,523	-	-	1,523
Commission income	_	_	_	_



	2008			
	Associates	Non Executive Directors (Rupees	Key Management Personnel in '000)	Total
Deposits		•		
At beginning of the year Received during the year Repaid during the year	202,702 64,139,870 (63,770,035)	11,668 110,591 (118,416)	11,283 3,664,366 (3,630,939)	225,653 67,914,827 (67,519,390)
At end of the year	572,537	3,843	44,710	621,090
Advances				
At beginning of the year Given during the year Repaid during the year	135,143 969,758 (735,901)	91 1,154 (1,191)	2,600 3,996 (5,955)	137,834 974,908 (743,047)
At end of the year	369,000	54	641	369,695
Contingencies and commitments  Purchase of fixed assets	1,037			
Made an armed	20.047	7	38	20.000
Mark-up earned Mark-up expensed	39,047 38,734	7 520	2,697	39,092
Bank charges and commission	36,734 1,109	520 2	2,097	41,951 1,125
Salaries and allowances	1,105	<i>د</i> _	75,268	75,268
Bonus	_	_	16,252	16,252
Contribution to defined contribution p	lan –	_	2,840	2,840
Contribution to defined benefit plan	_	_	1,390	1,390
Staff provident fund	_	_	_	69,477
Staff gratuity fund	_	_	_	44,132
Directors' fee	_	960	_	960
Insurance claim received	63,560	-	_	63,560
Insurance premium paid	77,696	_	_	77,696
Dividend income	88,482	_	_	88,482
Dividend paid	6,560	_	-	6,560
Commission expense	_	-	-	_
Commission income	969	_	_	969



### 44. CAPITAL ASSESSMENT AND ADEQUACY - BASEL II SPECIFIC (CONSOLIDATED BASIS)

### 44.1 Scope of application

The Bank is the only entity in the Group to which Basel II capital adequacy framework applies. The Bank has ownership in the following two subsidiaries, where the Bank holds more than 50% of voting shares:

Name	Type of entity	Country of Incorporation
AL Habib Capital Markets (Private) Limited AL Habib Financial Services Limited	Financial Financial	Pakistan United Arab Emirates

The financial statements of above subsidiaries are included in the consolidated financial statements. The Bank has ownership in the following two associated companies, where the Bank either holds more than 20% of voting shares or has common Directors on the Board:

Name	Type of entity	Country of Incorporation
Habib Asset Management Limited	Financial	Pakistan
Habib Sugar Mills Limited	Commercial	Pakistan

### 44.2 Capital adequacy

It is the Bank's policy that the level of capital maintained by it should be such that it maximizes the return to shareholders while providing sufficient buffer to absorb risks, including those from any unexpected events. Therefore, the Bank carefully monitors its capital adequacy ratio and endeavours to maintain it at a level sufficiently higher than the minimum regulatory requirement. The capital adequacy assessment process will continue to be further improved and refined, keeping in view the guidelines of the SBP.

The SBP requires that banks doing business in Pakistan should maintain regulatory capital for credit, market, and operational risks, the amount of which should at least be equal to 10% of their risk weighted assets.

The Bank calculates capital requirement as per Basel II regulatory framework, using the following approaches:

Credit risk Standardised Approach
Market risk Standardised Approach
Operational risk Basic Indicator Approach

Total regulatory capital should be atleast 10% of risk-weighted assets and the Bank's capital adequacy ratio is 15.20%.

In addition, the SBP requires that the paid up capital of locally incorporated banks should be raised to Rs. 10 billion by 31 December 2013 in a phased manner. The Bank has been increasing its paid up share capital to comply with the aforesaid requirement. The paid-up capital requirement as of 31 December 2009 is Rs. 6 billion. The Bank's paid-up capital as of 31 December 2009 is Rs. 6.101 billion.



The Bank's exposure to and its management and control of risks is described in note 44. Stress testing is performed for various risks and their impact on capital adequacy ratio as per guidelines of the SBP.

### 44.3 Capital structure

The Bank's Tier I capital comprises share capital, statutory reserve, special reserve, general reserve, and unappropriated profit.

The Bank's Tier II capital includes subordinated loans, general provisions, revaluation reserves, and exchange translation reserve.

The Bank does not use any Tier III capital at present, which may include short-term subordinated debt solely for the purpose of meeting a portion of capital requirement for market risk.

	2009	2008
	(Rupees	in 000)
Tier I Capital		
Share capital	6,101,370	4,785,388
Reserves	3,580,241	3,008,982
Unappropriated profit	2,495,592	2,047,596
Non-controlling interest	107,223	101,397
Less: Adjustment for		
investments in associates*	(16,750)	(50,941)
Intangible assets	(65,604)	(58,704)
Total Tier I Capital	12,202,072	9,833,718
Tier II Capital		
Subordinated loans (upto 50% of total Tier I Capital)	4,306,080	2,307,804
General provisions subject to 1.25% of		
total risk weighted assets	1,177,121	738,791
Exchange translation reserve	105,109	70,096
Revaluation reserves (upto 45%)	1,112,768	730,580
Less: Adjustment for investment in		
associates*	(16,750)	(50,941)
Total Tier II Capital	6,684,328	3,796,330
Eligible Tier III Capital	_	_
Total Pagulatory Capital	10 006 400	12 620 049
Total Regulatory Capital	18,886,400	13,630,048

<sup>\* 50%</sup> deduction from Tier I capital and 50% deduction from Tier II capital as required by BASEL II framework.



44.4 The risk weighted assets to capital ratio, calculated in accordance with the SBP's guidelines on capital adequacy is as follows:

adequacy is as follows.				
	Capital Re	quirements	Risk Weigh	ted Assets
	2009	2008	2009	2008
		(Rupee	s in '000)	
Credit Risk				
Sovereign	111,657	173,606	1,116,571	1,928,955
Public sector enterprises	79,435	101,716	794,349	1,130,183
Corporates	7,863,147	7,607,323	78,631,472	84,525,813
Banks	366,048	310,812	3,660,492	3,453,471
Retail	738,283	326,543	7,382,825	3,628,259
Residential mortgages	37,300	26,673	372,998	296,369
Equity exposures	301,114	154,871	3,011,136	1,720,784
Other assets	1,262,618	1,145,255	12,626,177	12,725,050
	10,759,602	9,846,799	107,596,020	109,408,884
Market Risk				
Interest rate risk	19,949	7,297	249,356	81,078
Foreign exchange risk	17,382	8,006	217,278	88,956
	37,331	15,303	466,634	170,034
Operational Risk	1,292,207	1,004,859	16,152,589	11,165,097
Total	12,089,140	10,866,961	124,215,243	120,744,015
Capital Adequacy Ratio				
Total regulatory capital (a)	18,886,400	13,630,048		
Total risk weighted assets (b)	124,215,243	120,744,015		
Capital Adequacy Ratio [(a) / (b) x 100]	15.20%	11.29%		
cupital facquacy found [(a) / (b) x 100]	10.20/0	=======================================		

### 45. RISK MANAGEMENT

The Bank has a risk management framework commensurate with its size and the nature of its business. The Board of Directors has approved risk management policies covering key areas of activities for the guidance of management and committees of the Board, management committees, and Divisions / Departments of the Bank.

This section presents information about the Bank's exposure to and its management and control of risks, in particular the primary risks associated with its use of financial instruments.

### 45.1 Credit risk

Credit risk is the risk of loss arising from failure by a client or counterparty to meet its contractual obligation. It emanates from loans and advances, commitments to lend, contingent liabilities such as letters of credit and guarantees, and other similar transactions both on and off balance sheet. These exclude investments and treasury-related exposures, which are covered under market risk.

It is the Bank's policy that all credit exposures shall be adequately collateralized, except when specially exempted by the SBP as in case of personal loans and credit cards, and those at overseas branch where the accepted local banking practice is followed.



The objective of credit risk management is to keep credit risk exposure within permissible level, relevant to the Bank's risk capital, to maintain the soundness of assets and to ensure returns commensurate with risk.

Credit risk of the Bank is managed through the credit policy approved by the Board, a well defined credit approval mechanism, prescribed documentation requirement, post disbursement administration, review and monitoring of all credit facilities; and continuous assessment of credit worthiness of counterparties. Decisions regarding the credit portfolio are taken mainly by the Central Credit Committee. Credit Risk Management Committee of the Board provides overall guidance in managing the Bank's credit risk.

Counterparty exposure limits are approved in line with the Prudential Regulations and the Bank's own policies, by taking into account both qualitative and quantitative criteria. There is an established system for continuous monitoring of credit exposures and follow-up of any past due loans with the respective business units. All past due loans, including trade bills, are reviewed on fortnightly basis and pursued for recovery. Any non-performing loans are classified and provided for as per Prudential Regulations.

Credit facilities, both fund based and non-fund based, extended to large customer groups and industrial sectors are regularly monitored. The Bank has concentration of credit in textile which is the largest sector of Pakistan's economy. Concentration risk is managed by diversification within sub-sectors like spinning, weaving and composites, credit worthiness of counterparties, and adequate collateralisation of exposures.

Credit administration function has been placed under a centralised set-up. Its main focus is on compliance with terms of sanction of credit facilities, compliance with Prudential Regulations and the Bank's internal policies and procedures, scrutiny of documentation, monitoring of collateral, and maintenance of borrowers' limits, mark-up rates, and security details.

The Bank has implemented its own internal risk rating system for the credit portfolio, as per guidelines of the SBP. Credit ratings by external rating agencies, if available, are also considered.

The Bank lends primarily against the cash flow of the business with recourse to the assets being financed as primary security. Collaterals in the form of liquid securities, tangible securities, and other acceptable securities are obtained to hedge the risk, as deemed appropriate. Main types of collaterals taken by the Bank include charge on stock-in-trade, receivables, and machinery, mortgage of properties, shares and other marketable securities, government securities, government guarantees, bank quarantees and cash margins and bank deposits.

Specific provisions on credit portfolio are determined in accordance with the Prudential Regulations. General provision on the consumer portfolio is also determined as per Prudential Regulations. The Bank also maintains additional general provision in line with its prudent policies. Particulars of provisions against advances are given in note 12.5.

The Bank uses the Standardised Approach to calculate capital charge for credit risk as per Basel II regulatory framework, with comprehensive approach for credit risk mitigation.

Stress testing for credit risk is carried out regularly to estimate the impact of increase in non-performing loans and downward shift in these categories.



### 45.1.1 Credit risk: Disclosures on portfolio subject to Standardised Approach - Basel II Specific

The Bank uses the ratings issued by The Pakistan Credit Rating Agency Limited (PACRA) and JCR-VIS Credit Rating Company Limited (JCR-VIS) for its local currency exposures and ratings issued by Moody's, S&P, and Fitch for its foreign currency exposures. These External Credit Assessments Institutions (ECAIs) have been approved by the SBP. For foreign currency claims on sovereigns, the Bank also uses risk scores of Export Credit Agencies (ECAs).

Types of exposures	JCR-VIS (local currency)	PACRA (local currency)	Moody's, S&P, and Fitch (foreign currency)	ECA Score (foreign currency)
Corporates	✓	✓	_	_
Banks	✓	✓	✓	_
Sovereigns	_	_	✓	✓
Small and Medium Enterprises	_	_	_	_
Securitizations	_	_	_	_
Others (public sector enterprises)	✓	✓	_	_

The Bank has not transferred public issue ratings onto comparable assets in the banking book in its calculations. ECAI ratings and ECA scores are aligned with risk buckets as determined by the SBP.

### Credit exposures subject to Standardized Approach

Risk buckets	Amount outstanding/ credit equivalent (rated and unrated)	Credit Risk Mitigation (CRM) deduction	Net amount
		(Rupees in '000)	
0%	112,995,918		112,995,918
20%	21,809,407	8,519,048	13,290,359
35%	1,065,709	_	1,065,709
50%	21,033,430	14,279,205	6,754,225
75%	12,826,304	2,982,537	9,843,767
100%	98,551,136	4,801,307	93,749,829
150%	59,390	22,600	36,790
	268,341,294	30,604,697	237,736,597

### 45.1.2 Credit risk: Disclosures on CRM for Standardized Approach - Basel II Specific

Eligible collaterals used by the Bank for credit risk mitigation are cash margins and cash deposits, government securities, financial guarantees, listed shares, and other listed, quoted or rated securities. The Bank requires perfection of collaterals by marking lien on cash margins and deposits, pledging of shares and other securities and verifying the authenticity of guarantees received. Shares and securities including marketable government securities are taken at market value and other government securities are taken at encashment value. Appropriate hair-cuts are applied as per Basel II regulatory framework. Among the mitigants used by the Bank, there is concentration in cash margins and cash deposits.



# 45.1.3 Segment by class of business

2009

					Contingen	cies and
	Gross Ad	dvances	Depo	sits	Commit	ments
	(Rupees	%	(Rupees	%	(Rupees	%
	in '000)		in '000)		in '000)	
Agriculture / Agri business	1,189,758	1.10	118,261	0.06	542,266	1.27
Automobiles and Transportation						
Equipment	1,395,116	1.29	2,564,471	1.36	1,753,248	4.11
Cement	3,129,467	2.89	103,654	0.05	268,395	0.63
Chemicals / Pharmaceuticals	2,713,517	2.50	769,041	0.41	1,817,125	4.26
Commerce and Trade	9,585,165	8.84	8,564,287	4.53	5,946,773	13.95
Electronics and Electrical appliances	213,490	0.20	418,556	0.22	876,479	2.06
Fertilizers	1,663,009	1.53	3,540,790	1.87	1,259,379	2.95
Financial	1,806,036	1.67	7,689,954	4.07	690,832	1.62
Food and Allied	3,940,533	3.64	1,120,265	0.59	887,478	2.08
Ghee and Edible Oil	1,756,712	1.62	335,705	0.18	1,835,548	4.31
Individuals	2,458,115	2.27	113,755,061	60.14	1,554	-
Iron and Steel	3,125,428	2.88	2,629,963	1.39	2,000,984	4.69
Oil refinery / marketing	8,735,486	8.06	9,012,176	4.76	4,988,780	11.70
Paper and Board	466,585	0.43	52,004	0.03	83,373	0.20
Plastic products	684,699	0.63	90,807	0.05	1,292,041	3.03
Production and Transmission of Energy	5,475,517	5.05	5,463,459	2.89	2,017,261	4.73
Real estate / Construction	2,654,885	2.45	1,978,577	1.05	2,160,655	5.07
Services (other than financial)	1,038,828	0.96	7,094,329	3.75	567,620	1.33
Shoes and Leather garments	1,083,576	1.00	188,760	0.10	194,052	0.46
Sugar	2,770,242	2.56	638,810	0.34	54,789	0.13
Surgical Equipments	428,852	0.40	214,487	0.11	219,998	0.52
Textile						
Spinning	21,997,652	20.30	627,847	0.33	3,050,716	7.16
Weaving	7,095,938	6.55	628,311	0.33	2,190,506	5.14
Composite	12,037,860	11.11	1,154,809	0.61	2,416,154	5.67
Ready-made Garments	2,048,195	1.89	447,545	0.24	845,210	1.98
	43,179,645	39.85	2,858,512	1.51	8,502,586	19.95
Others	8,878,527	8.18	19,946,498	10.54	4,673,496	10.95
	108,373,188	100.00	189,148,427	100.00	42,634,712	100.00



					Contingen	cies and
	Gross Ac	lvances	Depo	sits	Commit	ments
	(Rupees	%	(Rupees	%	(Rupees	%
	in '000)		in '000)		in '000)	
	0.007.000	0.00	****	0.40	440.404	4.00
Agriculture / Agri business	2,335,836	2.30	573,568	0.40	416,181	1.02
Automobiles and Transportation	1 101 070	1.40	4 500 040	1.04	4 000 057	
Equipment	1,421,053	1.40	1,506,212	1.04	1,929,657	4.75
Cement	2,445,226	2.41	146,257	0.10	1,931,180	4.75
Chemicals / Pharmaceuticals	3,117,279	3.07	528,350	0.37	1,195,389	2.94
Commerce and Trade	8,668,116	8.55	5,852,460	4.05	4,577,534	11.26
Electronics and Electrical appliances	494,825	0.49	344,727	0.24	473,545	1.16
Fertilizers	1,416,687	1.40	1,598,281	1.11	3,394,004	8.35
Financial	2,547,247	2.51	5,092,962	3.53	8,930	0.02
Food and Allied	3,963,143	3.91	693,079	0.48	623,722	1.53
Ghee and Edible Oil	1,412,499	1.39	151,182	0.10	1,237,055	3.04
Individuals	2,845,665	2.81	88,502,984	61.29	13,141	0.03
Iron and Steel	3,069,628	3.03	1,009,285	0.70	3,151,841	7.75
Oil refinery / marketing	6,921,976	6.83	5,915,407	4.10	6,969,602	17.14
Paper and Board	621,163	0.61	139,641	0.10	252,083	0.62
Plastic products	457,227	0.45	126,542	0.09	565,552	1.39
Production and Transmission of Energy	3,968,564	3.91	1,747,807	1.21	1,731,814	4.26
Real estate / Construction	2,911,666	2.87	1,684,885	1.17	2,047,793	5.04
Services (other than financial)	1,029,738	1.02	2,631,355	1.82	640,519	1.58
Shoes and Leather garments	1,177,176	1.16	346,215	0.24	81,541	0.20
Sugar	2,372,210	2.34	533,795	0.37	109,251	0.27
Surgical Equipments	173,616	0.17	137,158	0.10	98,934	0.24
Textile						
Spinning	21,664,039	21.36	882,819	0.61	2,322,376	5.71
Weaving	6,284,138	6.20	337,750	0.23	661,429	1.63
Composite	10,537,155	10.39	597,651	0.41	862,374	2.12
Ready-made Garments	2,684,783	2.65	345,118	0.25	949,208	2.33
J	41,170,115	40.60	2,163,338	1.50	4,795,387	11.79
Others	6,882,129	6.77	22,915,006	15.89	4,407,015	10.87
	101,422,784	100.00	144,340,496	100.00	40,651,670	100.00



# 45.1.4 Details of non-performing advances and specific provisions by class of business segment

	2	009	200	8
	Classified Advances	Specific Provision held (Rupee	Classified Advances s in '000)	Specific Provision held
Agriculture / Agri business Automobiles and Transportation Equipment Chemical / Pharmaceuticals Commerce and Trade Food and Allied Financial Ghee and Edible oil Individuals Plastic products Production and transmission of energy Real estate / Construction Shoes and Leather garments Textile	1,998 31,632 5,765 172,793 2,613 190,478 2,075 42,540 90,129 18,000 38,575 15,000	400 16,654 5,765 148,838 2,613 60,943 2,075 32,157 51,464 18,000 38,575 7,500	3,829 1,622 7,597 133,466 4,412 19,205 2,075 32,941 45,335 - 40,472	1,274 1,898 117,397 4,412 4,801 2,075 23,580 45,335 - 39,574
Spinning Weaving Composite Ready-made garments  Others	1,022,482 247,921 105,687 45,188 1,421,278 34,780 2,067,656	549,006 123,961 102,309 45,188 820,464 5,124 1,210,572	155,071 - 125,217 5,665 285,953 285,643 862,550	79,360 - 115,613 5,665 200,638 25,601 466,585

## 45.1.5 Segment by sector

Contingen Commit (Rupees in '000) 3,262,350 39,372,362	
(Rupees in '000) 3,262,350	% 7.65
in '000) 3,262,350	7.65
39,372,362	92.35
	02.00
42,634,712	100.00
Contingen	cies and
Commit	ments
(Rupees	%
in '000)	
8,629,665	21.23
32,022,005	78.77
40,651,670	100.00
	Contingen Commit (Rupees in '000) 8,629,665 32,022,005



### 45.1.6 Details of non-performing advances and specific provisions by sector

	20	09	20	08
	Classified Advances	Specific Provision held (Rupees	Classified Advances s in '000)	Specific Provision held
Public / Government Private	_ 2,067,656	_ 1,210,572	- 862,550	- 466,585
	2,067,656	1,210,572	862,550	466,585

### 45.1.7 GEOGRAPHICAL SEGMENT ANALYSIS

		20	09	
	Profit before taxation	Total assets employed (Rupees	Net assets employed s in '000)	Contingencies and commitments
Pakistan Middle East	4,412,096 149,295	244,961,837 4,855,235	13,733,072 487,457	41,962,145 672,567
	4,561,391	249,817,072	14,220,529	42,634,712
		20	08	
	Profit before taxation	Total assets employed (Rupees	Net assets employed s in '000)	Contingencies and commitments
Pakistan Middle East	3,487,980 45,407	173,104,055 4,225,874	11,327,741 350,923	40,099,356 552,314
	3,533,387	177,329,929	11,678,664	40,651,670

### 45.2 Market risk

Market risk is the risk of loss arising from movements in market rates or prices, such as interest rates, foreign exchange rates, and equity prices.

The Bank takes positions in securities for the purpose of investment and not to run a trading book. As regards foreign exchange positions, the purpose is to serve the needs of clients. The Bank does not engage in trading or market making activities.

Market risk is managed through the market risk policy approved by the Board, approval of counterparty and dealer limits, specific senior management approval for each investment and regular review and monitoring of the investment portfolio by the Asset Liability Management Committee (ALCO). A key element of the Bank's market risk management is to balance safety, liquidity, and income in their order of priority. Another key element is separation of functions and reporting lines for the Treasury Division which undertakes dealing activities within the limits and parameters set by ALCO, Settlements Department which confirms and settles the aforesaid deal and Middle Office which independently monitors and analyses the risks inherent in treasury operations. Risk Management Committee of the Board provides supervision and guidance in managing the Bank's market risk.



Dealing activities of the Bank include investment in Government Securities, Term Finance Certificates, sukuks / bonds, shares and mutual funds, money market transactions and foreign exchange transactions catering to the needs of its customers. All such activities are carried out within the prescribed limits. Any excess over limits noted by the Settlements Department and / or the Middle Office is reported to senior management and ALCO. Stress testing is performed as per guidelines of the SBP.

The Bank uses the Standardised Approach to calculate capital charge for market risk as per Basel II regulatory framework. Details of capital charge for market risk are given in note 43.3.

### 45.2.1 Interest rate / yield risk

Interest rate risk is the risk of loss from adverse movements in interest rates. The ALCO monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Bank arising from fluctuation in the market interest rates and mismatching or gaps in the amount of financial assets and financial liabilities in different maturity time bands.

The Bank's interest rate exposure is calculated by categorizing its interest sensitive assets and liabilities into various time bands based on the earlier of their contractual repricing or maturity dates.

Interest rate risk exposures of the Bank are controlled through dealer limits, counter-party exposure limits and (when necessary) type-of-instrument limits. Duration and modified duration of various types of debt securities as well as their entire portfolio are also calculated, and the impact of adverse change in interest rates on the market value of the securities is estimated. Stress testing for interest rate risk is carried out regularly to estimate the impact of adverse changes in the interest rates.

### 45.2.1.1 Interest rate / yield risk in the banking book – Basel II Specific

The Bank holds financial assets and financial liabilities with different maturities or repricing dates and linked to different benchmark rates, thus creating exposure to unexpected changes in the level of interest rates. Interest rate risk in the banking book refers to the risk associated with interest-bearing financial instruments that are not held in the trading book of the Bank.

Repricing gap analysis presents the Bank's interest sensitive assets (ISA) and interest sensitive liabilities (ISL), categorized into various time bands based on the earlier of their contractual repricing or maturity dates (or settlement dates for off-balance sheet instruments). Deposits with no fixed maturity dates (for example, saving deposits and treasurer's call deposits) are included in the lowest, one-month time band, but these are not expected to be payable within a one-month period. The difference between ISA and ISL for each time band signifies the gap in that time band, and provides a workable framework for determining the impact on net interest income.

The Bank reviews the repricing gap analysis periodically to monitor and manage interest rate risk in the banking book.

# 45.2.1.2 Mismatch of interest rate sensitive assets and liabilities

2009

							Σ		AL I	k ★ /∠ Habib	Ż										
Non interest	bearing financial instruments			$11,418,008\\633,055$	ı	2,260,456 9,927,497	3,698,224	27,937,240	3,187,383	- ZA 080 Z84		2,834,245	60,110,212	2,285,210 (32,172,972)		ı	ı	ı	ı		
	Over 10 years			1 1	1	2,285,210	ı	2,285,210	1	1		1 1	1	2,285,210		1	ı	I	ı	2,285,210	43,227,843
	Over 5 years to 10 years			1 1	1	6,790,992 5,519,747	ı	12,310,739	1	667,202	1,991,200	1 1	2,658,402	9,652,337		1	ı	ı	ı	9,652,337	40,942,633
	Over 3 years to 5 years			1 1	ı	1,776,063 6,724,137	ı	8,500,200	1	1,343,873	3,200	1 1	7,821,808	678,392		1	ı	ı	1	678,392	31,290,296
sk	Over 2 years to 3 years			1 1	ı	864,257 3,286,821	ı	4,151,078	1	202,733	899,260	- 58	3,230,761	920,317		ı	ı	ı	1	920,317	30,611,904
nterest rate r	Over 1 year to 2 years	(Rupees in '000)		1 1	ı	2,646,171 2,075,876	ı	4,722,047	1	146,256	450,700	354	2,630,541	2,091,506		1	ı	I	1	2,091,506	29,691,587
Exposed to Yield / Interest rate risk	Over 6 months to 1 year			2,500	ı	35,687,505 16,663,694	ı	52,353,699	1	95,101	1,070	368	22,211,009	30,142,690		1,467,802	(2,622)	350,000	1,875,186	32,017,876	27,600,081
Expos	Over 3 months to 6 months			1 1	ı	6,470,767 25,774,517	ı	32,245,284	1	4,477,131	400	386	14,983,924	17,261,360		2,984,163	(1,723,347)	150,000 596,544	2,007,360	19,268,720	(4,417,795)
	Over 1 month to 3 months			1 1	ı	45,001,415 17,798,462	ı	62,799,877	1	9,047,794	1,498,900	249	26,901,775	(60,679,743) 35,898,102		3,332,768	(1,407,482)	150,000 290,490	2,365,776	38,263,878	(61,950,393) (23,686,515) (4,417,795) 27,600,081
	Upto 1 month			2,959,618 4,006,555	ı	9,409,790 15,929,534	ı	32,305,497	1	17,537,019	270	123	92,985,240	(60,679,743)		3,917,544	(5,450,802)	62,371 200,237	(1,270,650)	(61,950,393)	
	Total			14,377,626 4,642,110	ı	12.67% 110,907,416 12.15% 105,985,495	3,698,224	239,610,871	3,187,383	33,517,109	4,845,000	1,508	233,533,672	6,077,199		11,702,277	(8,584,253	712,371	4,977,672	11,054,871	
	Effective Yield/ Interest Rate			0.26%	ı	12.67% 12.15%	1		ı	9.50%	13.52%	11.16%				ntracts	S				
		On-balance sheet financial Instruments	Assets	Cash and balances with treasury banks Balances with other banks	Lendings to financial institutions	Investments Advances	Other assets	Liabilities	Bills payable	Borrowings Descrite and other accounts	Sub-ordinated loans	Liabilities against assets subject to finance lease Other Liabilities		On-balance sheet gap	Off-balance sheet financial instruments	Forward purchase of foreign exchange contracts	Forward sale of foreig exchange contracts	Forward purchase of securities Forward commitments to extend credit	Off-balance sheet gap	Total interest / yield risk sensitivity gap	Cumulative interest / yield risk sensitivity gap

~	
8	
$\approx$	

						2	Ban	nk A	L Habi	b l	2											
Non interest	bearing financial instruments			9,809,2 <i>77</i> 1,107,814	1 131 050	6,886,366 3,404,835	22,339,351	100000	2,232,334	43,131,938	1	1 040	47,307,366	(24,968,015)		1	ı	1	ı	ı		
	Over 10 years			1 1	1 1	1,246,353	1,246,353		1 1	ı	ı	ı	1 1	1,246,353		ı	1	1	1	ı	1,246,353	38,008,982
	Over 5 years to 10 years			1 1	- 245 690	3,023,382	3,269,002		363,792	ı	ı	ı	363,792	2,905,210		ı	ı	1	ı	ı	2,905,210	36,762,629
	Over 3 years to 5 years			1 1	1 130 619	7,381,882	8,512,501		821,378	6,076,345	1,346,220	3,941	8,247,884	264,617		ı	ı	1	ı	ı	264,617	33,857,419
sk	Over 2 years to 3 years	<u>(</u>		1 1	- 1 594 045	3,980,534	5,504,579		173,008	2,414,992	540	23,347	2,611,887	2,892,692		ı	ı	1	ı	ı	2,892,692	33,592,802
nterest rate ri	Over 1 year to 2 years	(Kupees in '000)		1 1	41 687	1,780,205	1,821,892		162,720	1,136,524	540	76,332	1,376,116	445,776		ı	ı	1	62,290	62,290	508,066	30,700,110
Exposed to Yield / Interest rate risk	Over 6 months to 1 year	(Ru		2,500	- 19 646	19,377,373	19,392,519		86,785	17,166,104	270	94,794	17,347,953	2,044,566		494,857	1	ı	224,870	719,727	2,764,293	30,192,044
Expo	Over 3 months to 6 months			1 1	1 010 509	14,136,617 -	47,789,460 15,147,119		2,694,692	6,278,790	I	63,019	9,036,501	6,110,618		I	(1,004,995)	1	224,000	694,285	6,804,903	27,427,751
	Over 1 month to 3 months			1 1	- 95 585 096		47,789,460		6,816,641		1,499,100	44,229	19,434,724	28,354,736			(854,286)	1	351,630	1,021,782	29,376,518	(8,753,670) 20,622,848
	Upto 1 month			2,127,030 2,567,897	295,396	20,200,262	42,476,587		1,250,727	57,061,049	270	22,040	58,334,086	3,439,054 (15,857,499) 28,354,736		4,167,330	_	τĊ,	732,880	7,103,829	(8,753,670)	(8,753,670)
	Total			11,936,307 3,678,211	295,396		167,499,363	700 000 0	2,232,334	7	2,846,940		1,343,034	3,439,054		7,661,905	(5,470,527	5,814,865	1,595,670	9,601,913	13,040,967	
	Effective Yield/ Interest Rate			0.90%	14.90%	13.66%			6.46%	89.9	12.84%	11.88%	I			ontracts	S					gap.
		On-balance sheet financial Instruments	Assets	Cash and balances with treasury banks Balances with other banks	Lendings to financial institutions Investments	Advances Other assets	Liabilities		Bills payable Borrowings	Deposits and other accounts	Sub-ordinated loans Liabilities against assets subject	to finance lease	Outel Liduliues	On-balance sheet gap	Off-balance sheet financial instruments	Forward purchase of foreign exchange contracts	Forward sale of foreig exchange contracts	Forward purchase of securities	Forward commitments to extend credit	Off-balance sheet gap	Total interest / yield risk sensitivity gap	Cumulative interest / yield risk sensitivity gap



### 45.2.3 Foreign exchange risk

Foreign exchange risk is the risk of loss from adverse changes in currency exchange rates. The Bank's foreign exchange exposure comprises forward contracts, purchase of foreign bills, foreign currency loans and investments, foreign currency cash in hand, balances with banks abroad, foreign currency deposits and foreign currency placements with the SBP and other banks. Focus of the Bank's foreign exchange activities is on catering to the needs of its customers, both in spot and forward markets.

Foreign exchange risk exposures of the Bank are controlled through dealer limits, open foreign exchange position limits, counterparty exposure limits, and country limits. The Bank manages its foreign exchange exposure by matching foreign currency assets and liabilities within strict limits. The net open position in any single currency and the overall foreign exchange exposure are both managed within the statutory limits as prescribed by the SBP as well as the internal limits set by the Bank itself. Stress testing for foreign exchange risk is carried out regularly to estimate the impact of adverse changes in foreign exchange rates.

		20	09	
	Assets	Liabilities	Off-balance sheet items	Net currency exposure
		(Rupees	s in '000)	•
Pakistan Rupee United States Dollar Great Britain Pound Japanese Yen Euro Other currencies	227,706,415 20,879,777 329,158 66,876 737,575 97,271	210,950,220 19,237,053 3,184,894 6 2,140,269 84,101	(3,127,257) (1,149,125) 2,877,645 (68,340) 1,467,077	13,628,938 493,599 21,909 (1,470) 64,383 13,170
	249,817,072	235,596,543		14,220,529
		20	08	
	Assets	Liabilities	Off-balance sheet items	Net currency exposure
		(Rupees	s in '000)	
Pakistan Rupee United States Dollar Great Britain Pound Japanese Yen Euro Other currencies	160,819,479 14,764,223 646,895 68,327 909,917 121,088	147,201,984 13,908,886 1,910,977 2 2,520,982 108,434	(2,191,393) (271,290) 1,039,922 (52,633) 1,475,394	11,426,102 584,047 (224,160) 15,692 (135,671) 12,654
	177,329,929	165,651,265		11,678,664



### 45.3 Liquidity risk

Liquidity risk is the risk of loss to a bank arising from its inability to meet obligations as they fall due or to fund growth in assets, without incurring unacceptable losses.

Liquidity risk is managed through the liquidity risk policy approved by the Board, careful monitoring of daily liquidity position by the Treasury Division and the Middle Office and regular review and monitoring of the liquidity position by the ALCO. Risk Management Committee of the Board provides supervision and guidance in managing the Bank's liquidity risk.

Key elements of the Bank's liquidity risk management are as follows:

- To maintain a comfortable margin of excess liquidity in the form of cash and readily marketable assets to meet the Bank's funding requirements at any time.
- To keep a strong focus on mobilisation of low-cost core deposits from customers.
- To maintain a realistic balance between the behavioural maturity profiles of assets and liabilities.
- To maintain excellent credit rating (as borrowing costs and ability to raise funds are directly affected by credit rating).
- To have a written contingency funding plan to address any hypothetical situations when access to normal sources of funding is constrained.

The Bank's liquidity risk management addresses the goal of protecting solvency and the ability to withstand stressful events in the marketplace. Stress testing for liquidity risk is carried out regularly to estimate the impact of decline in liquidity on the ratio of liquid assets to deposits plus borrowings.

### 45.3.1 Equity position risk in the banking book – Basel II Specific

The Bank's policy is to take equity positions for investment purposes and not to run a trading book for buying and selling of equities. Equity holdings include direct investment in shares and in equity-based mutual funds, both closed-end and open-end. Policies covering their valuation and accounting are disclosed in note 6.3.

Cumulative realized net gain during the year arising from disposal of equity holdings amounted to Rs. 44.290 million.



### 45.3.2 Equity position risk

Equity position risk is the risk of loss from adverse movements in equity prices. The Bank's policy is to take equity positions for investment purposes and not to run a trading book for buying and selling of shares.

Equity position risk of the Bank is controlled through equity desk / dealer limits, broker limits, equity portfolio limits, and future contracts limits. Direct investment in equities and mutual funds is managed within the statutory limits as prescribed by the SBP as well as the internal limits set by the Bank itself. Stress testing for equity price risk is carried out regularly to estimate the impact of decline in stock prices.

### 45.4 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, and systems or from external events. This definition includes legal risks but excludes strategic and reputational risks.

Operational risk is managed through the operational risk policy and audit policy approved by the Board, along with the policies on prevention of frauds and forgeries and compliance with "Know Your Customer" and "Anti Money Laundering" requirements; operational manuals and procedures issued from time to time; a system of internal controls and dual authorization for important transactions and safe-keeping; a Business Continuity Plan, including a Disaster Recovery Plan for I.T., to prevent interruption of business services in the event of a major incident or disaster; an I.T. Security Policy to ensure security and integrity of I.T. systems; and regular audit of the branches. Audit Committee of the Board provides overall guidance in managing the Bank's operational risk.

The Bank's operational risk management framework, as laid down in the operational risk policy, is flexible enough to implement in stages and permits the overall risk management approach to evolve in the light of organizational learning and the future needs of the Bank.

The Bank places a high priority on conducting all business dealings with integrity and fairness, as laid down in the Statement of Ethics & Business Practices, which is required to be signed by all employees.

Internal controls are an essential feature of risk reduction in operational risk management. The Bank is being assisted by external consultants to further improve the effectiveness and efficiency of its internal controls.

### 45.4.1 Operational risk disclosures – Basel II Specific

The Bank uses Basic Indicator Approach to calculate capital charge for operational risk as per Basel II regulatory framework. This approach is considered to be most suitable in view of the business model of the Bank which relies on an extensive network of branches to offer one-stop, full-service banking to its clients. The Bank has developed and implemented an Operational Loss Database. Operational loss events are reviewed and appropriate corrective actions taken on an ongoing basis, including measures to improve security and control procedures.



# MATURITIES OF ASSETS AND LIABILITIES

46.

The following maturity profile is based on contractual maturities. In case of saving deposits and current accounts, which have no fixed maturity dates, expected maturities are based on assessment of ALCO.

					2009	•				
Assets	Total	Upto 1 month	Over 1 month to 3 months	Over 3 months to 6 months	Over 6 months to 1 year (Rupees i	yver 6 Over 1 touths year to 1 year 2 years (Rupees in '000)	Over 2 years to 3 years	Over 3 years to 5 years	Over 5 years to 10 years	Over 10 years
Cash and balances with treasury banks Balances with other banks	$14,377,626 \\ 4,642,110$	14,377,626 4,639,610	1 1	1 1	2,500	1 1	1 1	1 1	1 1	1 1
Lendings to financial institutions Investments Advances Other assets Operating fixed assets	110,907,416 105,985,495 4,284,277 9,620,148	6,854,491 22,214,338 2,899,446 95,766	35,402,207 19,393,765 848,449 301,812	5,565,543 27,228,795 185,524 174,026	36,970,368 17,256,806 110,054 346,547	3,515,646 2,075,876 51,445 2,014,032	6,700,865 3,286,821 40,979 363,925	5,540,977 6,724,137 23,955 441,762	8,762,187 5,519,747 38,208 550,824	1,595,132 2,285,210 86,217 5,331,454
Liabilities	249,817,072	51,081,277	55,946,233	33,153,888	54,686,275	7,656,999	10,392,590	12,730,831	14,870,966	9,298,013
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans	3,187,383 33,517,109 189,148,427 4,845,000	3,187,383 17,537,019 27,514,375 270	9,047,794 27,690,614 700	4,477,131 21,841,788 400	95,101 33,450,252 1,370	22,437,639 451,300	202,733 22,533,146 899,860	1,343,873 28,012,721 752,000	667,202 5,667,892 2,739,100	1 1 1 1
Edonnes against assets surject to finance lease Other Liabilities Defferred tax liabilities	1,508 4,080,559 816,557	123 2,797,770	249 99,343 -	386 65,710 -	368 779,989 (302,934)	354 26,165 353,780	28 35,557 148,499	42,225 264,944	- - 75,541	233,800 276,727
	235,596,543	51,036,940	36,838,700	26,385,415	34,024,146	23,415,494	23,819,823	30,415,763	9,149,735	510,527
	14,220,529	44,337	19,107,533	6,768,473	20,662,129	(15,758,495)	(13,427,233)	(17,684,932)	5,721,231	8,787,486
INEL ASSELS Share capital Regerges	6,101,370									
Unappropriated profit Non-controlling interest Surplus on revalution of assets	2,496,135 106,683 1,830,991									
	14,220,529									





# 47. ISLAMIC BANKING BUSINESS

47.1 The Bank is operating 06 (2008: 04) Islamic banking branches in Pakistan. The balance sheet and profit and loss account of these branches as at 31 December 2009 and for the year are as follows:

# 47.1.1 BALANCE SHEET

	2009	2008	
(Rupees in 000)			
Cash and balance with treasury banks	195,926	92,335	
Balances with and due from financial institutions	2,291	100,027	
Investments	949,431	477,295	
Financing and receivables	040,401	177,200	
– Murabaha	2,268,080	743,719	
– ljara	485,659	556,290	
<ul><li>Diminishing musharika</li></ul>	327,565	427,648	
Other assets	142,268	119,946	
	4,371,220	2,517,260	
LIABILITIES			
Bills payable	6,723	8,160	
Due to financial institutions	191,017	_	
Deposits and other accounts			
<ul><li>Current accounts</li></ul>	427,044	330,773	
<ul><li>Saving accounts</li></ul>	214,741	379,896	
<ul><li>Term deposits</li></ul>	1,225,491	777,459	
<ul><li>Others</li></ul>	1,744	360	
<ul> <li>Deposits from financial institutions - remunerative</li> </ul>	1,264,453	528,517	
<ul> <li>Deposits from financial institutions - non remunerative</li> </ul>	657	504	
Due to Head Office	456,099	_	
Other liabilities	146,200	161,306	
	3,934,169	2,186,975	
NET ASSETS	437,051	330,285	
REPRESENTED BY			
Islamic banking fund	350,000	250,000	
Unremitted profit	106,498	77,990	
	456,498	327,990	
(Deficit) / surplus on revaluation of assets	(19,447)	2,295	
	437,051	330,285	



## **47.1.2 PROFIT AND LOSS ACCOUNT**

71.1.2	TROTTI AND LOGG AGGGGNT	<b>2009</b> (Rupees i	2008 in 000)
	Profit / return on financing and placements earned Profit / return on deposits and other dues expensed Net spread earned	403,322 (246,000) 157,322	260,853 (141,805) 119,048
	OTHER INCOME  Fees, commission and brokerage income Income from dealing in foreign currencies Other income	11,242 3,292 1,135 15,669	7,196 - - 7,196
	OTHER EXPENSES Administrative expenses	172,991 (66,493)	126,244 (48,254)
	PROFIT BEFORE TAXATION	106,498	77,990
47.2	Remuneration to Shariah Advisor / Board	720	914
47.3	CHARITY FUND		
	Opening balance Additions during the period Payments / utilisation during the period Closing balance	404 486 (404) 486	14 402 (12) 404
	Olosing balance	<del></del>	<del>404</del>

## 48. GENERAL

- 48.1 Comparative information has been re-classified, re-arranged or additionally incorporated in these financial statements, wherever necessary to facilitate comparative and to conform with changes in presentation in the current year.
- 48.2 Captions, as prescribed by BSD Circular No. 04, dated 17 February 2006, in respect of which there are no amounts have not been reproduced in these financial statements, except for the captions of the balance sheet and profit and loss account.
- 48.3 Figures have been rounded off to the nearest thousand rupees.
- **49.** Subsequent to the year end, the Board of Directors proposed a final cash dividend of Rs. 2/- per share and issue of bonus shares in the ratio of 20 shares of every 100 shares held.

# 50. DATE OF AUTHORIZATION

These financial statements were authorized for issue in the Board of Directors' meeting held on February 25, 2010.

ALI RAZA D. HABIB			
Chairman			



# **Report of Shariah Advisor**

We have examined, on test check basis, each class of transaction, the relevant documentation and procedures adopted by Islamic Banking Branches / Division of Bank AL Habib Limited (IBB-BAHL), and we hereby report, for the year ended December 31, 2009, that in our opinion;

- (a) the affairs of IBB-BAHL have been carried out in accordance with rules and principles of Shariah, SBP regulations and guidelines related to Shariah compliance and other rules as well as with specific fatawa and rulings issued by the Shariah Advisor from time to time;
- (b) the allocation of funds, weightages, profit sharing ratios, profits and charging of losses, if any, relating to PLS accounts conform to the basis vetted by the Shariah Advisor in accordance with Shariah rules and principles and;
- (c) any earnings that have been realized from sources or by means prohibited by Shariah rules and principles have been credited to charity account.

ISMATULLAH **Shariah Advisor** Islamic Banking Division

Karachi: February 25, 2010



#### KARACHI

#### MAIN BRANCH

Mackinnons Building, I.I. Chundrigar Road. Phones: (92-21) 32412986 & 111-786-110 Fax : (92-21) 32412028

#### CLOTH MARKET BRANCH

Ground Floor, Lotus Manzil, BR-2, New Neham Road, Cloth Market. Phones : (92-21) 32401301-4 : (92-21) 32401300 Fax

#### JODIA BAZAR BRANCH 3

MR-1/16, Ram Bharti Street, Market Quarter, Jodia Bazar. Phones: (92-21) 32446451-5 : (92-21) 32473390

#### NORTH NAPIER ROAD BRANCH

2-A, Ground Floor, Yousufi Manzil, North Napier Road.

Phones : (92-21) 32731496, 32771321, 32771218

: (92-21) 2771187

#### **NEW CHALLI BRANCH**

Haii Adam Chambers Altaf Hussain Road.

Phones : (92-21) 32410526, 32410876, 32410917

: (92-21) 32411048

#### PAKISTAN CHOWK BRANCH

Shop No. 1, Chandna Manzil, Kutchery Road.

Phones: (92-21) 32212352-54 Fax : (92-21) 32212350

## **KEAMARI BRANCH**

Plot No. 20, Locality No. II, Group Jungle Shah.

Phones : (92-21) 32859723-26 : (92-21) 32859727

## KARACHI STOCK EXCHANGE BRANCH

Room No. 4-6, Stock Exchange Building, Stock Exchange Road.

Phones: (92-21) 32401516-19 Fax : (92-21) 32401520

#### KHARADAR BRANCH

Shop No. 7 & 8 Hemani Centre, Ghulam Hussain Kassim Quarters. Phones: (92-21) 32205572-74 : (92-21) 32205575

#### 10 NAYABAD BRANCH

Plot No. 121, Nayabad, Lyari Quarter, Shah Waliullah Road

Phones: (92-21) 32514854-55, 32513953 : (92-21) 32513445

## 11 LEA MARKET BRANCH

Shop No. 1, Plot No. N.P 6/30-31, Zulikha Mansion, Napier Town Quarters. Phones: (92-21) 32540846-47, 32520684

: (92-21) 32540848

## 12 BOULTON MARKET BRANCH

Plot No. 2/2, Lotia House Building, M.A. Jinnah Road.

Phones: (92-21) 32419801-7 Fax : (92-21) 32419802

#### TIMBER MARKET BRANCH

Plot No. E-III-2, S-34, Siddig Wahab Road, Phones: (92-21) 32762776, 32762778, 32762784 : (92-21) 32762730

## STEEL MARKET BRANCH

Plot No. 5, Shop No. 6 & 7, Ranchore Quarters, Baba-e-Urdu Road. Phones: (92-21) 32732061, 32737367-68 Fax : (92-21) 32731798

#### **BOHRA PIR BRANCH**

Plot No. 5/7, Tota Ram Building, Ranchore Quarters, Karachi. Phones: (92-21) 32745540-41 : (92-21) 32745821

#### M. A. JINNAH ROAD BRANCH

Godrej Kandawalla Building, M. A. Jinnah Road.

Phones: (92-21) 32228494, 32228458

: (92-21) 32228450

## **EIDGAH BRANCH**

Plot No. 57, Shop No. 18, Jahangir Mansion M.A. Jinnah Road.

Phones: (92-21) 32771204, 32771235-44

: (92-21) 32771195

#### SADDAR BRANCH

Saddar Bazar Shop No. 4-6, Bukhara Centre, Raja Ghazanfar Ali Khan Road, Saddar. Phones: (92-21) 35658032-35 Fax : (92-21) 35658030

## REGAL CHOWK BRANCH

Preedy Street, Saddar. Phones: (92-21) 32700929-32 Fax : (92-21) 32700934

## SOLDIER BAZAR BRANCH

Plot No. 17/I. Sol-B-2. Soldier Bazar. Phones : (92-21) 32241711-4 Fax : (92-21) 32241716

## 21 GARDEN BRANCH

Nishtar Road, Plot No. 281 Shop No. 1, Green Garden, Garden West. Phones: (92-21) 32241530-33 Fax: (92-21) 32241535

#### FATIMA JINNAH COLONY BRANCH

6, Ruby Appartments, Jamshed Quarters, Phones: (92-21) 34854529, 34854548 Fax : (92-21) 34854542

## P.I.B. COLONY BRANCH

Plot No. 286, P.I.B. Colony.

Phones : (92-21) 34134352, 34134356-57 Fax : (92-21) 34134349

## 24 ALLAMA IQBAL ROAD BRANCH

86-S, Block-2, Raja Terrace, P.E.C.H.S.

Phones: (92-21) 34384661-4 Fax : (92-21) 34384665

#### TARIO ROAD BRANCH

Shop No. 1 & 2. Plot No. 277-278 Ahmed Chamber, Main Tariq Road, PECHS

Phones: (92-21) 34397631-34 Fax : (92-21) 34397635

#### 26 BAHADURABAD BRANCH

Central Commercial Area, B.C.H.S., Bahadurahad.

Phones: (92-21) 34915803-5 : (92-21) 34915802

#### MUHAMMAD ALI HOUSING SOCIETY BRANCH

Block No. 7 & 8, Plot No. Z-130-131, Kathiawar Co-Operative Housing Society, Adamjee Nagar, Karachi.

Phones: (92-21) 34533620-22 : (92-21) 34533618

#### DHORAJI COLONY BRANCH 28

Plot No. 35/354, Block 7 & 8, C.P. & Berar Cop. Housing Society, Phones: (92-21) 34860881-84 Fax : (92-21) 34860885

## SHAHRAH-E-FAISAL BRANCH

19-1-A, Block 6, P.E.C.H.S., Shahrah-e-Faisal.

Phones: (92-21) 34544383-87 Fax : (92-21) 34530143

# CITI TOWERS BRANCH

Plot No. 33-A, Citi Towers, Block-6, P.E.C.H.S, Main Shara-e-Faisal. Phones: (92-21) 34373150-53 Fax : (92-21) 34373154

## 31 BALOCH COLONY BRANCH

Plot No. SA/14, Block-3,

Karachi Administration Co. Housing Society.

Phones: (92-21) 34301202-05 : (92-21) 34301206

# SHAH FAISAL COLONY BRANCH

Plot No. H-6 & H-7, Block-4, Shah Faisal Colony. Phones: (92-21) 34604583-84-86 Fax : (92-21) 34604588

## MALIR HALT BRANCH

Plot No. 157, Malir Halt, Opp. Malir Halt Railway Station, Shahrah-e-Faisal.

Phones: (92-21) 34599591-3 & 34599611

: (92-21) 34599613 Fax



34 MALIR CITY BRANCH

Plot No. G/1-278/9-VIII C13, Malir City. Phones: (92-21) 34117432-34 Fax : (92-21) 34117435

35 MALIR CANTT, BRANCH

158. Block-C, Bazar Area, Malir Cantt. Phones: (92-21) 34491701-04 Fax : (92-21) 34491705

MODEL COLONY BRANCH

Plot No. 117, Model Colony, Malir. Phones: (92-21) 34492085-87 Fax : (92-21) 34117735

MEMON GOTH BRANCH

Plot No. 485, Memon Goth, Malir Gadap Town. Phones: (92-21) 34562415-18 : (92-21) 34562419 Fax

SAUDABAD BRANCH

Plot No. LS-35, Sub Sector Street-32, Sector No. 4, Liaquat Market, Malir Colony. Phones: (92-21) 34117772-75 Fax: (92-21) 34117776

LANDHI BRANCH

Plot No. C-4/A, Scheme No. 3,

Landhi Town Ship. Phones: (92-21) 35028991-95 : (92-21) 35028996 Fax

BABAR MARKET BRANCH

Plot No. 3/22, Area 37-C, Landhi Township.

Phone : (92-21) 35010463 : (92-21) 35010464 Fax

GUI SHAN-F-HADEED BRANCH

Plot No. C-29, Phase-I, Bin Qasim. Phones: (92-21) 34721502-04 Fax : (92-21) 34721500

PORT QASIM BRANCH

Plot No. CP-2/14, Commercial Area, Port Qasim Authority. Phones: (92-21) 34720273-78

: (92-21) 34720275 Fax

PAKISTAN STEEL MILLS BRANCH

Pipri Bin Qasim.

Phones: (92-21) 34750617, 34200666 Fax : (92-21) 34750618

CLIFTON BRANCH

Shaheen Centre, Block-7, K.D.A. Scheme No. 5, Clifton. Phones: (92-21) 35821882-4 Fax: (92-21) 35821885

ZAMZAMA BRANCH

16-C, Commercial Lane 3, Phase V, Zamzama Boulevard, D.H.A. Phones: (92-21) 35302230-37 : (92-21) 35302223 Fax

KHAYABAN-E-SHAMSHEER BRANCH

Plot No. 2-C, Stadium Lane No. 4, Phase V, Defence Housing Authority. Phones: (92-21) 35846277-79 : (92-21) 35846179

47 KHAYABAN-F-HAFIZ BRANCH

Plot No. 23-C. Shehbaz Lane No. 1. Phase-VI, Defence Housing Authority. Phones: (92-21) 35340513, 35340175 Fax: (92-21) 35341043

KHAYABAN-E-RAHAT BRANCH

Plot No. 14-C, Lane No. 3 Phase VI, DHA. Phones: (92-21) 35311769-71 : (92-21) 35311780 Fax

KHAYABAN-E-JAMI BRANCH

Plot No. 27-C, Phase VII. DHA. Phones: (92-21) 35349787-89, 35349779 : (92-21) 35349778

BADAR COMMERCIAL AREA BRANCH

Plot No. 7-C, Street No. 1, Phase V, Defence Housing Authority. Phones: (92-21) 35245402-05 Fax : (92-21) 35245406

BILAWAL CHOWK BRANCH

Shop No. C1 & 2, Beach Blessing Block-2, KDA Scheme No. 5, Clifton. Phones: (92-21) 35877901-04 : (92-21) 35877906 Fax

SEA VIEW BRANCH

Plot No. 17. Block-IV. KDA Scheme 5. Opp Dolmen City Centre, Clifton. Phones: (92-21) 35309883-6

: (92-21) 35309882

Plot No. C-28/C-30, Ittehad Commercial Lane-12, DHA Phase-II Ext. Phones: (92-21) 35313793-96 : (92-21) 35313792

KHAYABAN-F-ITTEHAD BRANCH

Fax **GIZRI BRANCH** 

> Plot No. 1, Shop No. 10. Mustafa Centre, Upper Gizri. Phones: (92-21) 35831862-3, 35831866 : (92-21) 35831941

DEHLI COLONY BRANCH

Plot No. A-20/5, Shop No. 4 & 5, Bazar Area, Dehli Colony Clifton. Phones: (92-21) 35364993-6 : (92-21) 35364997

9TH COMMERCIAL STREET BRANCH

Plot No. 113, Phase IV, 9th Commercial Street, Defence Housing Authority. Phones: (92-21) 35397781-4 : (92-21) 35397785

MEHMOODABAD BRANCH

Plot No. 545, Survey No. 692, MAC-II, Mehmoodabad No. 3. Phones: (92-21) 35392291-94 Fax : (92-21) 35392295

DHA Phase-II BRANCH

12th Commercial Street, Herbert Tower, DHA Phase-II, Extension.

Phones: (92-21) 35312570, 35312633-4

: (92-21) 35312599 Fax

59 KORANGI ROAD BRANCH

Speedy Towers Plot No. 131/1 Phase-I, Defence Housing Authority. Phones: (92-21) 35386797-99 : (92-21) 35386796

**IBRAHIM HAIDERY BRANCH** 

Plot No. 786/425, Ibrahim Haidery Goth, Baloch Mohallah

Phones: (92-21) 35090766-69 Fax : (92-21) 35090772

KORANGI INDUSTRIAL AREA BRANCH

Plot No. ST 2/2, Sector-23, Korangi Town Ship. Phones: (92-21) 35114992-5 Fax : (92-21) 35114996

62 KORANGI TOWNSHIP BRANCH

Plot No. ST 10, Sector-35-E, Korangi-5. Phones: (92-21) 35072125-28 : (92-21) 35070409

63 S.I.T.E., BRANCH

B/76, S. S. Chambers, S.I.T.E., Phones: (92-21) 32571710 -11, 32586683-84

Fax : (92-21) 32571522

64 METROVILLE BRANCH

Plot No. E-8, Block-1, S.L.T.F. Metroville-1. Phones: (92-21) 36750370-73 Fax : (92-21) 36751215

65 ORANGI TOWN BRANCH

Plot No. 15 & 16, Sector 6/E, Orangi Township. Phones: (92-21) 36699291, 36661309 Fax : (92-21) 36657854

66 SAFEDABAD BRANCH

Plot No. 602/1, Sector No. 5-J, Saeedabad, Baldia Township.

Phones: (92-21) 32891687-88, 32891690-91

: (92-21) 32890343

SHERSHAH BRANCH

Shop No. 27-30, Plot No. D-283, Shershah, S.I.T.E. Area. Phones: (92-21) 32586241-44 Fax : (92-21) 32586246

RIZVIA SOCIETY BRANCH

D-9. Ishrat Arcade. Rizvia Co-operative Housing Society, Nazimabad. Phones: (92-21) 36607992-95 : (92-21) 36607996

NAZIMABAD BLOCK-1 BRANCH

Plot No. 9, Sub Block-K, Arafat Tower Nazimabad No. 1. Phones: (92-21) 36617126-26

Fax : (92-21) 36615269 **GOLE MARKET BRANCH** 

Plot No. 1, Block-III,

Mecca Tower, Nazimabad. Phones: (92-21) 36708602-05 : (92-21) 36708606



PAPOSH NAGAR BRANCH

Plot No. 16 Block-V Nazimahad Phones: (92-21) 36708791-94 : (92-21) 36708795

72 HADI MARKET BRANCH

Plot No. C-3, Shop B-1/GS-12-15, Al-Badar Square, Block-IV, Nazimabad No. 4. Phones: (92-21) 36707457-60 : (92-21) 36707461 Fax

BLOCK 'F' NORTH NAZIMABAD BRANCH 73

> Plot No. SC-14, Samar Residency K.D.A. Scheme No. 2, Block F, North Nazimabad. Phones: (92-21) 36723593-96 : (92-21) 36723592

BARKAT-E-HYDARI BRANCH

Al-Burhan Arcade, Block-E, North Nazimabad, Phones: (92-21) 36670115, 36631793-94 Fax : (92-21) 36670116

BLOCK-G NORTH NAZIMABAD BRANCH

Plot No. SD-6, Saima Flowers, Block-G, Scheme No. 2, North Nazimabad. Phones: (92-21) 36706602-05

: (92-21) 36706606 Fax

BLOCK-L NORTH NAZIMABAD BRANCH

Plot No. SC-4, Block-L, K.D.A., Scheme No. 2, North Nazimabad. Phones: (92-21) 36706456-59 : (92-21) 36706460

BUFFER ZONE BRANCH

Plot No. FL-5. Sector 15-A-1 Haroon Shopping Emporium, North Karachi Township

Phones: (92-21) 36960243-44, 36960298-99

: (92-21) 36960285 Fax

SINDHI HOTEL BRANCH

Plot No.158/16 & 18, Sector 5-E, North Karachi Township. Phones: (92-21) 36990407, 36990036 : (92-21) 36990425 Fax

NORTH KARACHI INDUSTRIAL AREA BRANCH

Nimra Corner, ST-3, Sector 12-A, North Karachi.

Phones: (92-21) 36954196-98 Fax : (92-21) 36954187

U.P. MORE BRANCH

Plot No. L-1, Sector No. 11-B, North Karachi Town Ship.

Phone : (92-21) 36956534, 36956523 : (92-21) 36956727 Fax

WATER PUMP BRANCH

C-21, Block-13, Federal "B" Area, Shahrah-e-Pakistan.

Phones: (92-21) 36369125, 36369114-15

: (92-21) 36369216 Fax

HUSSAINABAD BRANCH

Plot No. R-481, Block-2, KDA Scheme No.16, F.B. Area. Phone : (92-21) 36806791-93-95 : (92-21) 36806794

83 FEDERAL 'B' AREA BRANCH

ST. 4/A-2, Block-20, Al-Noor Society, F.B. Area.

Phones: (92-21) 36345611, 36345651

: (92-21) 36349879 Fax DASTAGIR COLONY BRANCH

> Plot No. R-202, Block-15, KDA Scheme No. 16, F.B. Area. Phones: (92-21) 36806382-85 Fax : (92-21) 36370715

85 LIAQUATABAD BRANCH

Plot No. 1 & 2. Shop No. 2 & 3 Block No. 3, Liaquatabad Township Phones: (92-21) 34132312, 34133160 : (92-21) 34133479 Fax

86 KARIMABAD BRANCH

Plot No. BS 13/14, Block-1, K.D.A. Scheme No. 16, F.B. Area. Phones: (92-21) 36826712-15 : (92-21) 36826658

HASSAN SQUARE BRANCH

Plot No. A-12, Shop No. A-1, Rehman Square, Block 13-D, Sir Shah M. Suleman Road, Gulshan-e-Igbal.

Phones: (92-21) 34827703-04 Fax : (92-21) 34827706

88 AL-HILAL CO.H.S. BRANCH

Opposite Askari Park, K.D.A. Scheme No. 7.

Phones: (92-21) 34860832-35 : (92-21) 34860836

GULSHAN-E-IQBAL BRANCH

B-39, Al-Shams Centre, Block 13-A, University Road, Gulshan-e-Igbal.

Phones: (92-21) 34989162-63 Fax : (92-21) 34989164

**GULSHAN CHOWRANGI BRANCH** 

Plot No. FL-3, Block No. 3, KDA Scheme No. 24, Gulshan-e-Iqbal. Phones: (92-21) 34811971-3 : (92-21) 34985045

91 GUI SHAN BLOCK-1 BRANCH

Fax

Plot No. SB-11, Jameel Arcade, Block 1, Gulshan-e-Igbal, K.D.A. Scheme 24

Phones: (92-21) 34967753, 34800645-46

Fax : (92-21) 34968694

GULISTAN-E-JAUHAR BRANCH

Shahlimar Shopping Centre, Block-17, Gulistan-e-Jauhar. Phones: (92-21) 34010921-22, 34010961

: (92-21) 34010911 Fax

93 FORT CORNER BRANCH Plot No. SB-36, Fort Corner

Shopping Mall, Block-14, Gulistan-e-Jauhar.

Phones: (92-21) 34661061-65 : (92-21) 34661060

94 UNIVERSITY ROAD BRANCH

SB-13. Sobia Pride. Block-1. Scheme 36, Gulistan-e-Johar, Opp. N.E.D. University. Phones: (92-21) 34029612-15

: (92-21) 34029610

MEMON MEDICAL INSTITUTE BRANCH

Plot No. 21. Hyder Buksh Gabol Road. Safoora Goth, Near to Kiran Hospital KDA Scheme No. 33.

Phones: (92-21) 34691094-97 : (92-21) 34691098 Fax

ABUL HASSAN ISPHAHANI ROAD BRANCH

Chapal Garden, Abul Hassan Isphahani Road. Phones: (92-21) 34657593-96

: (92-21) 34657597

RASHID MINHAS ROAD BRANCH

Plot 18. Block 10-A. K.D.A Scheme No. 24, Gulshan-e-Iqbal. Phones: (92-21) 34990570, 34990573-74-76

Fax : (92-21) 34990593

CENTRUM SHOPPING MALL BRANCH

Plot No. LA-1, Block-21, Rashid Minhas Road, F.B. Area. Phones: (92-21) 36821405-08 Fax : (92-21) 36821349

GULSHAN-E-MAYMAR BRANCH

Plot No. SB-10, Sector Z, Sub Sector IV, KDA Scheme-45, Gulshan-e-Maymar. Phones: (92-21) 36832880-83 : (92-21) 36832879 Fax

100 SITE II SUPER HIGHWAY BRANCH

Plot No. B-29/A, S.I.T.E., Phase-I, Super Highway, Scheme-33. Phones: (92-21) 36880534-37 : (92-21) 36880532 Fax

101 NEW SABZI MANDI BRANCH

Administration Block, New Sabzi Mandi Super Highway.

Phones: (92-21) 36870841, 36870843 : (92-21) 36870844

102 ISLAMIC BANKING BRANCH

20-A/1, Block-6, Shahrah-e-Faisal, P.E.C.H.S.,

Phones: (92-21) 34392411-13 : (92-21) 34392443

103 ISLAMIC BANKING S.I.T.E BRANCH

Plot No. B-53-A. Dewan Centre, S.I.T.F. Phones: (92-21) 32551171-74 : (92-21) 32551178 Fax

EXPORT PROCESSING ZONE KARACHI

104 W/1, & 2 Sector B-III, Export Processing Zone,

Landhi Industrial Area.

Phones: (92-21) 35084832, 35085188

: (92-21) 35084833



#### CHARO

105 Main National Highway Gharo Distt. Thatta. Phones: (92-298) 760215-16

: (92-298) 760217

106 Quaid-e-Azam Road

Phones: (92-297) 810030-31 : (92-297) 810032

#### HUB CHOWKI

107 Shop No. 4-6, International Shopping Mall and Hotel, Main RCD Road, Teh: Hub, Distt. Lasbela.

> Phones: (92-0853) 363023-26 Fax : (92-0853) 363022

#### LAHORE

#### 108 MAIN BRANCH

87, Shahrah-e-Quaid-e-Azam.

Phones: (92-42) 36375821-3 & 111-786-110

: (92-42) 36369037

#### 109 LAHORE STOCK EXCHANGE BRANCH

Room No. 112, 1st Floor, Stock Exchange Building, 19, Khayaban-e-Iqbal.

Phones: (92-42) 36300125-27 : (92-42) 36300128 Fax

## 110 NEW GARDEN TOWN BRANCH

Awami Complex, 1-4 Usman Block. Front Block V. New Garden Town Phones: (92-42) 35869366-69 : (92-42) 35869370

#### 111 GULBERG BRANCH

23-A/K. Gulbera II.

Phones: (92-42) 35750469 & 35750144

: (92-42) 35750145 Fax

## 112 PECO ROAD BRANCH

897-898 Block-D

Maulana Shaukat Ali Road, Faisal Town. Phones: (92-42) 35175169 & 35175430-31

: (92-42) 35175427

#### 113 CAVALRY GROUND BRANCH

85, Cavalry Ground Extension, Commercial Area Cantt.

Phones: (92-42) 36603212-16-17

Fax : (92-42) 36671820

#### 114 DEFENCE BRANCH

82-Y Commercial, Phase III, D.H.A. Phones: (92-42) 35894113, 35894116

Fax : (92-42) 35893303

#### 115 G-BLOCK DHA BRANCH G-7

7-G, Commercial Area, Main Road, Phase-1, Defence, Lahore Cantt. Phones: (92-42) 35910092-94 : (92-42) 35910095

#### 116 ALLAMA IOBAL TOWN BRANCH

7-Chenab Block, Main Boulevard, Allama Iqbal Town.

Phones: (92-42) 35430918-20 Fax: (92-42) 35430921

#### 117 KARIM BLOCK MARKET BRANCH

Plot No. 17-18. Sikandar Block. Allama Igbal Town.

Phones: (92-42) 35295982-84 : (92-42) 35295985

#### 118 SHAHALAM MARKET BRANCH

Hilal-e-Ahmar Health Complex 2, Queens Road, Shahalam Gate Phones: (92-42) 37670496 & 37670498 : (92-42) 37670510

#### 119 CIRCULAR ROAD BRANCH

51, S.E. Vohra Building, Outside Akbari Gate, Circular Road, Lahore. Phones: (92-42) 37670671-73 Fax: (92-42) 37670674

#### 120 CHOWK SHAH ALAM GATE BRANCH

R-121, Circular Road. Chowk Shah Alam Gate Phones: (92-42) 37671164-65 : (92-42) 37671180 Fax

#### 121 AZAM CLOTH MARKET BRANCH

1-Kamla Centre, Ittehad Bazar, Puniab Block, Azam Cloth Market, Phones: (92-42) 37672913-15 Fax: (92-42) 37672916

## 122 NEW ANARKALI BRANCH

1-A, New Anarkali, First Floor, Tariq Trade Centre, Chowk Lohari Gate. Phones: (92-42) 37674248-50 Fax: (92-42) 37674252

# 123 BRANDRETH ROAD BRANCH

52, Brandreth Road, Lahore. Phones: (92-42) 37320253-5, 37311079 Fax: (92-42) 37117288

# 124 MCLEOD ROAD BRANCH

65-Mcleod Road.

Phones: (92-42) 36278934-35 Fax : (92-42) 36278820

## 125 ICCHRA BRANCH

218, Ferozepur Road, Icchra. Phones: (92-42) 37569982-3, 37569923 : (92-42) 37569924 Fax

#### 126 BADAMI BAGH BRANCH

92-Grain Market, Badami Bagh. Phones: (92-42) 37708002-4 : (92-42) 37708005 Fax

#### 127 BILAL GANJ BRANCH

Sheesh Mahal Park Phones: (92-42) 37110461-63-64 : (92-42) 37110462 Fax

# 128 TIMBER MARKET BRANCH

Timber Market, Ravi Road,

Phones: (92-42) 37720900, 37724609-11 Fax: (92-42) 37720901

## 129 GULSHAN-E-RAVI BRANCH

5-F Main Boulevard Gulshan-e-Ravi Phones: (92-42) 37467724, 37466624

: (92-42) 37416272

#### 130 WAPDA TOWN BRANCH

Mega Plaza, 191-F, Phase-I PIA.C.H.S., Wapda Town Chowk Phones: (92-42) 35945671, 35945672-3 : (92-42) 35945669

## 131 JOHAR TOWN BRANCH

13-G, Johar Town.

Phones: (92-42) 35314302-3-4 : (92-42) 35311696 Fax

#### 132 THOKAR NIAZ BAIG BRANCH

Jamal Plaza, 1-K.M. Raiwind Road. Phones (92-42) 35314396 -97, 35311897 Fax

#### : (92-42) 35314398 133 BAGHBANPURA BRANCH

268-B, GT Road, Baghbanpura. Phones: (92-42) 36824837, 36824796 : (92-42) 36824785

## 134 SHADBAGH BRANCH

Plot No. 2, 1-Tajpura Chowk, Mouza Chan Miran.

Phones: (92-42) 37602466, 37602566

: (92-42) 37607366

#### 135 ISLAMIC BANKING BRANCH

3-E. Main Market, Gulberg Phones: (92-42) 35754901-02 : (92-42) 35762501 Fax

#### 136 REGAL CHOWK BRANCH

63, Shahrah-e-Quaid-e-Azam, Phones: (92-42) 37352756 & 86 Fax : (92-42) 37314190

## 137 SAMANABAD BRANCH

891-N, Main Poonch Road. Phones: (92-42) 37590926-28 : (92-42) 37590929

# 138 ISLAMPURA BRANCH

10-C, Ghazia Abad, Main Bazar, Islampura. Phones: (92-42) 37112628-30 : (92-42) 37112631

# SHADMAN COLONY BRANCH

Plot No. 120, Shadman Colony No. 1. Phones: (92-42) 37572906-08 : (92-42) 37572910

## 140 CHOWK YATEEM KHANA BRANCH

137, Sharif Park, Multan Road, Chowk Yateem Khana. Phones: (92-42) 37568110-12 : (92-42) 37568104

## 141 GHARI SHAHU BRANCH

84-G, Alliama Igbal Road, Mauza Ghari Shahu Cantt. Phones: (92-42) 36294148-50 : (92-42) 36294151



#### 142 SHAHDARA BRANCH

Opp. Rustam Sohrab Factory. Sheikhupura Road, Tehsil Shahdara. Phones: (92-42) 37940171-73 Fax: (92-42) 37940174

#### 143 MODEL TOWN BRANCH

21, Central Commercial Market, Model Town Society. Phones: (92-42) 35915502-4 : (92-42) 35915505 Fax

#### 144 BUND ROAD BRANCH

Plot No. 691-Bank Road, Chohan Park, Main Bund Road. Phones: (92-42) 37151083-85 : (92-42) 37151086 Fax

Khasra No. 3386/262. Muza Attari

#### 145 FEROZEPUR ROAD BRANCH

Saroba Cantonment Area, (18-KM) Main Ferozepur Road. Phones: (92-42) 35923627-8, 35923648 (92-42) 35923649

#### 146 SABZAZAR BRANCH

123-A. Liagat Chowk Main Road, Sabzazar. Phones: (92-42) 37496749-53 Fax: (92-42) 37496754

147 Hussain Shopping Centre, Jamia Masjid Road, Khanewal. Phones: (92-65) 2552755-56 Fax : (92-65) 2552757

#### MIAN CHANNU

148 G.T. Road, Mian Channu, District Khanewal. Phones: (92-65) 2662141-4 : (92-65) 2662145 Fax

## **MULTAN**

#### 149 MAIN BRANCH

126-C. Old Bahawalpur Road. Phones: (92-61) 4580314-16 & 111-786-110 Fax : (92-61) 4582471

## 150 HUSSAIN AGAHI BRANCH

Lohari Gate Shopping Centre, Hussain Agahi Road. Phones: (92-61) 4513893 & 4513577 Fax : (92-61) 4513793

151 GHALLA MANDI BRANCH

135/C. Ghalla Mandi, Vehari Road, Phones: (92-61) 4232627-28 Fax: (92-61) 4232629

## 152 GULGASHT BRANCH

Bosan Road, Multan, Phones: (92-61) 6752701-03-05 Fax: (92-61) 6752704

#### 153 ADDA BOSAN BRANCH

Bosan Road, Adda Bosan, Teh: & Distt: Multan. Phones: (92-61) 4595006-8 : (92-61) 4595009

#### 154 ISLAMIC BANKING BRANCH

Plot No. 399/400-C. 1st Floor. Gulgasht Colony, Bosan Road, Multan. Phones: (92-61) 6511643, 6511641 Fax: (92-61) 6511644

#### 155 SHAH RUKNE ALAM COLONY BRANCH

Plot No. 231, Block-A, Shah Rukn-e-Alam Colony, Multan.

Phones: (92-61) 6782961-2 Fax : (92-61) 6782963

#### 156 ADDA LAR BRANCH

Bahawalpur Road, Adda Lar, Tehsil & Distt Multan. Phones: (92-61) 4377913-4 Fax : (92-61) 4377911

#### PULL KHARAN

Mauza Haniani Jalahur Pir Wala Road Tehsil Shujabad, District Multan. Phones: (92-061) 4042270-71 Fax: (92-061)

#### KHAN BELA BRANCH

## 158 Koraja Plaza, KLP Road,

Distt. Rahim Yar Khan. Phones: (92-68) 5580071, 5580072 : (92-68) 5580073

#### ZAHIR PIR BRANCH

159 Charchran / KLP Road. Distt. Rahim Yar Khan.

Phones: (92-68) 5563705, 5563706 Fax: (92-68) 5563707

# TIBBA SULTANPUR BRANCH

160 Main Bazar, Saleem Minhas Road. Distt. Vehari.

Phones: (92-67) 3701001, 3701143 Fax: (92-67) 3701144

## GAGGO MANDI

Sheikh Fazil Road, Teh: Burewala, Distt. Vehari. Phones: (92-67) 3501231-2 : (92-67) 3501233 Fax

#### KARKHANA BAZAR

162 35-A, Karkhana Bazar, Near Ghalla Mandi. Distt: Vehari. Phones: (92-67) 3360028, 3360029 Fax: (92-67) 3360031

#### PARCO BRANCH

163 Kot Addu Road, Qasba Gujrat, Teh: Kot Addu Distt: Muzaffargarh. Phones: (92-66) 2291905-6 : (92-66) 2291907

#### SADIQABAD

164 Plot No. 24, Allama Iqbal Road. Phones: (92-68) 5801101-3 Fax: (92-68) 5801104

#### RAHIM YAR KHAN

165 Shahi Road.

Phones: (92-68) 5884557 & 5884508-9

: (92-68) 5884503

#### KHANPIIR

166 Plot No. 362-B. Model Town Kutchery Road.

Phones: (92-68) 5576702-3 Fax: (92-68) 5576704

#### BAHAWALPUR

167 Circular Road, Near Chowk Fawara, Bahawalpur.

Phones: (92-62) 2731262-64 : (92-62) 2731265

# 168 UCH SHARIF TOWN BRANCH

Tehsil Ahmedpur East District Bahwalpur. Phones: (92-62) 2551315 Fax : (92-62) 2551316

169 83-Block-10, New College Road, Dera Ghazi Khan.

Phones: (92-64) 2468470, 2468471-3 : (92-64) 2468474

#### BUREWALA

170 67/F Vehari Road, Burewala Phones: (92-67) 3772531-33 : (92-67) 3772534 Fax

#### **FAISALABAD**

#### 171 MAIN BRANCH

Bank Square, Outside Kutchery Bazar. Phones: (92-41) 2637301-3 &111-786-110 : (92-41) 2614266

#### 172 MILLAT ROAD BRANCH

132-B, Gulistan Colony II, Millat Road. Phones: (92-41) 8582115-6 : (92-41) 8582118 Fax

#### 173 MADINA TOWN BRANCH

37-X-101, Soosan Road. Phones: (92-41) 8557691-93 Fax: (92-41) 8737645

#### 174 BATALA COLONY BRANCH

Plot No. 291-1, P.C. Extn. DGM Block, Batala Colony.

Phones: (92-41) 8500562-3 Fax: (92-41) 8500564

## KHURRIANWALA

175 Kamal Spinning Mills, 4th KM Khurrianwala-Jaranwala Road, Distt: Faisalahad Phones: (92-41) 4363144-5

Fax : (92-41) 4363146

# FEROZWATOAN

Main Gate, Shafi Spinning Mills Ltd., Faisalabad Sheikhupura Road, Ferozwatoan Distt. Sheikhupura Phones: (92-56) 3730301-2 Fax : (92-56) 3730303

#### KAMALIA SUGAR MILLS

177 Kot Khathran, Kamalia.

Phone : (92-46) 3432479, 3432487 Fax : (92-46) 3432491



#### SAHIWAI.

178 271, Block-2, High Street (Jinnah Road). Phones: (92-40) 4466021 & 4467021 : (92-40) 4464031 Fax

#### OKARA

179 29, Block-A, Mandi Road, Okara. Phones: (92-44) 2528175-2528241 : (92-44) 2524789

180 Railway Road, Near Darbar Bullhayshah. Phones: (92-49) 2764355, 2764366, 2764465 Fax : (92-49) 2765040

#### SHEIKHUPURA

181 B-IX-64-95/A, Sarghoda Road, Near Sharif Plaza.

Phones: (92-56) 3612906 & 111-786-110 : (92-56) 3612877

#### **GUJRANWALA**

182 Opp: Iqbal High School, G.T. Road, Gujranwala.

Phones: (92-55) 3846220, 3857220 Fax : (92-55) 3734100

#### 183 PEOPLES COLONY

Premises No. 30-Y-7, Block Main Central Road, Peoples Colony. Phones: (92-55) 4292401-3 : (92-55) 4292404 Fax

## **GHAKHAR**

184 G.T. Road, Ghakhar Tehsil Wazirabad. District Gujranwala.

Phones: (92-55) 3832802-4 : (92-55) 3832805 Fax

## HAFIZABAD

185 Chowk Anarkali Bazar,

Gujranwala Road, Hafizabad. Phones: (92-547) 540373-75 : (92-547) 540376 Fax

#### WAZIRABAD

186 Awan Market, Opp. Civil Court, Sialkot Road, Distt. Gujranwala. Phones: (92-55) 6601231-3

: (92-55) 6601244 Fax

### SIALKOT

187 Opp. Telephone Exchange Office Paris Road. Phones: (92-52) 4598407 & 111-786-110

: (92-52) 4597064

188 Ground Floor, Soufi Hotel, G.T. Road. Phones: (92-53) 3515803 & 111-786-110

: (92-53) 3525628 Fax

# LALA MUSA

189 G.T. Road, Lala Musa,

Tehsil Kharian, Distt. Gujrat. Phones: (92-53) 7519672-74 Fax : (92-53) 7519675

#### DINGA (DISTT. GUJRAT)

190 Opp. Civil Hospital. Phone : (92-53) 7401737 Fax : (92-53) 7402785

### KHARIAN

191 G.T. Road, Kharian City, District Gujrat, Punjab

Phone : (92-537) 536178-80 : (92-537) 536167

#### ISLAMABAD

#### 192 MAIN BRANCH

90-91 Razia Sharif Plaza Jinnah Avenue, Blue Area.

Phones: (92-51) 2270883-4 & 111-786-110

: (92-51) 2270885 Fax

#### 193 F-10 MARKAZ BRANCH

F-10 Markaz.

Phones: (92-51) 2297758-2213482

: (92-51) 2296895 Fax

#### 194 I-8 MARKAZ BRANCH

Huzafia Centre.

Phones: (92-51) 4862257-9 Fax : (92-51) 4862261

#### 195 I-10 MARKAZ BRANCH

Plot No. 3-C. Babar Plaza. Phones: (92-51) 4431194-96 : (92-51) 4431197 Fax

#### 196 BARA KAHU BRANCH

Mozah Kot Hathail Main Murree Road Bara Kahu Tehsil & District

Phones: (92-51) 2233604-06 : (92-51) 2231139 Fax

## 197 G-9 MARKAZ BRANCH

21-B. G-9 Markaz.

Phones: (92-51) 2285781-83 Fax : (92-51) 2285784

#### **RAWALPINDI**

#### 198 MAIN BRANCH

40/3, Jhanzeb Centre, Bank Road, Rawalpindi Cantt.

Phones: (92-51) 5519936-38 : (92-51) 5519939 Fax

#### 199 CITY BRANCH

C/30, C/32, Iqbal Road, Trunk Bazar, Rawalpindi City.

Phones: (92-51) 5553462, 5553664 : (92-51) 5554493

#### 200 MURREE ROAD BRANCH

B-128, Block No. B, Satellite Town, Murree Road.

Phones: (92-51) 4572019-20 : (92-51) 4572021

## 201 WAH CANTONMENT BRANCH

A-12, Shahwali Colony, Opp. Aslam Uppal Chowk, The Mall Road. Phones: (92-51) 4511705, 4511872 : (92-51) 4511926

#### CHAKLALA SCHEME-III BRANCH

#### Rahman Plaza, Imran Khan Avenue,

Chaklala-III, Commercial Market, Rawalpindi. Phones: (92-51) 5766322-4

: (92-51) 5766011

#### 203 GULZAR-E-QUAID BRANCH

Plot No. 10, Civic Center,

Airport Employees Co-operative Housing Society, (AECHS), Chaklala, Rawalpindi. Phones: (92-51) 5707602-4

Fax : (92-51) 5707605

## 204 PESHAWAR ROAD BRANCH

659-Naseerabad, Peshawar Road, Rawalpindi.

Phones: (92-51) 5440145-47 : (92-51) 5440149

#### GUJAR KHAN

205 Plot No. D-39, G.T. Road,

Tehsil: Gujar Khan, Distt: Rawalpindi. Phones: (92-51) 3511601 Fax : (92-51) 3511602

#### ABBOTTABAD

206 Mansehra Road, Abbottabad. Phones: (92-992) 384190-92 Fax : (92-992) 384193

#### **PESHAWAR**

#### 207 MAIN BRANCH

105-106, F.C. Trust Building. Sonehri Masiid Road

Phones: (92-91) 5279814 & 111-786-110 : (92-91) 5279861

#### Fax 208 JAMRUD ROAD BRANCH

G.B. Plaza, Jamrud Road.

Havatabad, Peshawar.

Phones: (92-91) 5815197, 5813294, 5814704 Fax: (92-91) 5814660

## 209 ASHRAF ROAD BRANCH

Pashtoon Plaza, Ashraf Road, Peshawar City. Phones: (92-91) 2580731, 2580732, 2580733 (92-91) 2580735 Fax

## 210 UNIVERSITY ROAD BRANCH

Malik Plaza, Arbab Chowk, University Road.

Phones: (92-91) 5711492-94 Fax : (92-91) 5711495

## 211 ISLAMIC BANKING BRANCH

Pak Business Centre, G.T. Road. Phones: (92-91) 2581902-2581904 : (92-91) 2581905 Fax

## SALEH KHANA

# 212 Village & P.O. Saleh Khana.

Tehsil & Distt. Nowshera N.W.F.P. Phone : (92-923) 651456

#### : (92-923) 651676 Fax MATHANICHANGAN SWABI

# 213 Village Mathanichangan, Distt. Swabi. N.W.F.P.

Phones: (92-938) 537337-38 Fax : (92-938) 537339

#### HARIPUR

214 Nida Centre, G.T. Road, Haripur, N.W.F.P.

Phones: (92-995) 627057-59 : (92-995) 627054 Fax

#### MIRPUR (AZAD KASHMIR)

215 82-A/B, Allama Igbal Road, Sector B-4.

Phone : (92-58610) 45064 Fax : (92-58610) 44766

#### DADYAL

216 Nishtar Plaza, Vill: Bhalot, Tehsil Dadyal Distt. Mirpur, (A.K.).

Phone : (92-5827) 445064 Fax : (92-5827) 444766

### MIRPURKHAS

217 Plot No. 488 & 489, Ward A, Station Road, Phones: (92-233) 874524, 874525

#### : (92-233) 874522 Fax **MEHAR**

218 Plot CS # 996/ICL 996/ID, Ward A,

Mehar Town, Distt. Dadu. Phones: (92-254) 730040-41 : (92-254) 730042



#### NAWABSHAH

219 Masiid Road.

Phones: (92-244) 362738 & 362854 Fax: (92-244) 362737

#### QAZI AHMED BRANCH

220 Waqar Ali Shopping Centre, Main National Highway, Qazi Ahmed City, Taluka Doulatpur District Nawabshah, Sindh. Phones: (92-244) 321402, 321404 Fax: (92-244) 321403

#### SHAHPLIR CHAKAR

221 Main Bazar, Chowk

Phones: (92-235) 846131, 846164 : (92-235) 846178 Fax

#### **HYDERABAD**

#### 222 MAIN BRANCH

Saddar Bazar, Cantonment Area Phones: (92-22) 2785803 Fax: (92-22) 2781955

#### 223 QASIMABAD BRANCH

Suhrio House, Ground Floor, Main Shahrah-e-Qasimabad Hyderabad Sindh Phones: (92-22) 2655551-4

: (92-22) 2655557

## 224 MARKET ROAD BRANCH

Grain Market, Plot No. C.S. 2773/1 Ward 'A' Market Road Phones: (92-22) 2638113-4, 2634554 : (92-22) 2631416

## 225 NEW SAEEDABAD BRANCH

Plot No. 53 / 236, Ward A-11/16, Taluka Hala, District Maitari, Phones: (92-22) 2767550-2 Fax: (92-22) 2767553

## 226 HALA NAKA BRANCH

Plot No. 118, Main Truck Stand Hala Naka Road, Hyderabad, Phones: (92-22) 2032325-6 Fax: (92-22) 2032327

## 227 LATIFABAD BRANCH

Block-D, Unit No. 7, Latifabad, Hyderabad. Phones: (92-22) 381807273 : (92-22) 3818070 Fax

# HINGOR.JA

228 Plot No. 371, Sami Sagyoon Road, Tehsil: Sobhodero, Distt. Khairpur. Phones: (92-243) 740596 Fax : (92-243) 740597

#### **SUKKUR**

229 B-2555, Shaheed Gunj. Phone : (92-71) 5622287 : (92-71) 5625749 Fax

## BHIRIA ROAD

Fax

230 Plot No. 11-C/14-T, Station Road, Bhiria Road, Distt. Naushero Feroz, Sindh. Phone : (92-242) 435028, 435029 Fax : (92-242) 435030

#### MORO

231 Plot No. IB/210/C-83, Main Road, Moro, Distt. Naushero Feroz, Sindh. Phones: (92-242) 413112, 413116 : (92-242) 413121

#### TANDO ADAM

232 Plot No. 236, Shah Complex, Near Muhammadi Chowk, Tando Adam, Sindh. Phone : (92-235) 576284

: (92-235) 576315 Fax

#### **KANDHKOT**

233 Jumman Shah Mohallah / Road, Kandhkot Town, Sindh. Phones: (92-722) 570013-14 Fax : (92-722) 570015

#### LARKANA

234 Plot No. 1616/1, 1616/2, 1618, 1622 Pakistan Chowk, Bunder Road.

Phones: (92-74) 4043060, 4042599, 4043199

#### : (92-74) 4043199 MEHRABPUR

235 Zeeshan Shopping Center, Thari Road, Mehrabpur.

Phones: (92-242) 430914, 431132 Fax : (92-242) 431538

#### SANGHAR

236 Plot No. 938-1 & 938-2, Ward-B M.A. Jinnah Road, Sanghar. Phones: (92-235) 543102, 543103 Fax : (92-235) 542849

#### SHAHDADPUR

237 Court Road, Shahdadpur. Distt. Sanghar.

Phones: (92-235) 842699-700 Fax : (92-235) 842698

## DAHARKI

238 Daharki Distt. Ghotki

Phone : (92-723) 643822 Fax : (92-723) 643820

## TURBAT

239 Saddar Bazar Main Road Turbat Phones: (0852) 411491-04 : (0852) 411490 Fax

#### **QUETTA**

240 Mannan Chowk, M.A. Jinnah Road. Phones: (92-81) 2844125 & 111-786-110

#### : (92-81) 2842335 241 ISLAMIC BANKING BRANCH

Plot No. 3, Farooq-e-Azam Chowk Opp. Bus Stand, Satellite Town. Phone : (92-81) 2449042 Fax : (92-81) 2449036

#### GAWADAR.

242 Plot No. 40/41, Mir Lal Bakhsh Ward Air Port Road.

Phones: (92-86) 4211002-3 Fax : (92-86) 4212203

#### **FAZILPUR**

Atta Market, Indus Highway Fazilpur, Tehsil & District Rajanpur. Phone : (92-604) 680201 : (92-604) 680202

#### JHELUM

Opposite Rescue 15, Railway Road. Phones: (92-544) 621810, 623110 Fax : (92-544) 627510

#### SARGODHA

245 Opposite DIG House, Khayyam Chowk, University Road. Phones: (92-48) 3768051-3 Fax : (92-48) 3768054

#### MANDI BAHAUDDIN

#### 246 Ghalla Mandi.

Bank Road, Mandi Bahauddin. Phones: (92-546) 501722, 502922 Fax : (92-546) 503304

#### CHAKWAI.

247 B-VII, 11A, Ejaz Plaza,

Opp. Govt. Boys College Talagang Road. Phones: (92-543) 540050

: (92-543) 540049 Fax

#### TOBA TEK SINGH

248 Plot No. 102, Chak No. 326-GB, Allama Iqbal Road, Talab Bazar. Phones: (92-46) 2514017-19 : (92-46) 2514020 Fax

#### SHIKARPUR

249 Plot No. 5/137, Opposite Gate Sabzi Mandi Stuart Gunj. Phones: (92-726) 512519-20 Fax : (92-726) 520776

#### MURIDKE

G.T. Road, Muridke, Tehsil Ferozwala, Distt. Sheikhupura. Phones: (92-42) 7950602-4 : (92-42) 7950605

#### Fax NAROWAL

Kutchery Road.

Phones: (92-542) 411331-2 Fax: (92-542) 414413

#### JOHARABAD

252 Main Bazar Joharabad, District Khushab

Phones: (92-454) 721985-86 : (92-454) 721984 Fax

## **GHOTKI**

253 Mohalla Khoohomal Havaili Devairi Sahib Road. Phone : (92-723) 681005 : (92-723) 681006

## JACOBABAD

254 C-S # 195/1A, Ward 'A' Old Anaj Mandi Road. Phone : (92-722) 651232 Fax

#### : (92-722) 651230 ROHILLAN WALI BRANCH

Ali Pur Road, Rohillan Wali, Tehsil & Distt: Muzaffargarh. Phone : Fax

#### KINGDOM OF BAHRAIN

256 1302 Almoayyed Tower, Al Seef District, P.O. Box 50786 Manama, Kingdom of Bahrain. Phone : (92-973) 1756-4044 : (92-973) 1756-4033 Fax

## **Principal Office**

Mackinnons Building, I. I. Chundrigar Road, Karachi. Phones: (92-21) 32412421, 32412986 & 111-786-110 Fax: (92-21) 32419752

SWIFT CODE: BAHLPKKA website: www.bankalhabib.com



# Form of Proxy

The Company Secretary
Bank AL Habib Limited
126-C, Old Bahawalpur Road,
MULTAN.

I/We					
of					
a member(s) of Bank AL Habib Limited and holding					
ordinary shares, as per Register Folio No./CDC Account and Participant's	s I.D. No				
eby appointFolio No					
of					
or failing him/herFc					
of					
another member of the Bank to vote for me/us and on my/our behalf at the N	lineteenth Annual General Meeting				
of the Bank to be held on Thursday, March 25, 2010 and at any adjournment thereof.					
As witness my/our hand thisday of	2010.				
	REVENUE STAMP RS. 5				

# SIGNATURE OF MEMBER (S)

A member entitled to attend the Annual General Meeting is entitled to appoint a proxy to attend and vote instead of him/her. No person shall act as proxy (except for a corporation) unless he/she is entitled to be present and vote in his/her own right.

CDC account holder or sub-account holder appointing a proxy should furnish attested copies of his / her own as well as the proxy's CNIC / Passport with the proxy form. The proxy shall also produce his / her original CNIC or passport at the time of the meeting. In case of corporate entity, the Board of Directors resolution / power of attorney with specimen signature shall be submitted alongwith proxy form.

The instrument appointing a proxy should be signed by the member or by his/her attorney duly authorised in writing. If the member is a corporation, its common seal (if any) should be affixed to the instrument.

The proxy forms shall be deposited at the Registered Office of the Bank not less than 48 hours before the time of the meeting.