



# Leading the way

in Asia, Africa and the Middle East

# Standard Chartered Bank (Pakistan) Ltd.

## Points of Interest

- The Bank opened its first branch in Karachi in 1863
- The largest international bank in Pakistan with 162 branches in 41 cities\*
- One of the largest Multinational Corporations in the country
- The first international bank to get an Islamic Banking license and to open the first Islamic Banking branch in Pakistan
- Credit Ratings of AAA/ A1+ (long term and short term ratings respectively. Highest long term rating assigned by PACRA to any private sector commercial bank)

## Strong Recognition by Stakeholders

- “Best Foreign Commercial Bank in Pakistan” Award by FinanceAsia
- “Best International Trade Bank in Pakistan 2009” by Trade Finance Magazine, a publication of Euromoney
- “Best Foreign Exchange Provider” Award from the Global Finance Magazine for 2010
- 2009 Triple A Awards for the “Best Debt House in Pakistan” by The Asset, an integrated multimedia company that provides coverage and research of Asia's financial industry
- “Pakistan Deal of the Year-2009” Award by the Islamic Finance News
- Awards for Excellence, London 2009, by the Global Custodian
- “Modaraba Performance Award 2008” by the Modaraba Association of Pakistan
- Consumer's Choice Award for being the “Best Credit Card Provider in Pakistan” by the Consumer Association of Pakistan

## Sustainability

- As part of the Bank's Sustainability agenda, our efforts are noticeable in the field of Education, Preventable Blindness and HIV Awareness among youth

## What we stand for

| Strategic Intent  |   |  |  |  |
|---|---|--|--|--|
| To be the Best Bank in Pakistan, leading the way with superior performance, sustained service excellence and engaged people |   |  |  |  |
| Brand Promise   |   |  |  |  |
| Here for good   |   |  |  |  |
| Values  |   |  |  |  |
| Courageous  | Responsive  | International  | Creative   | Trustworthy  |
| Approach  |   |  |  |  |
| <b>Participation</b><br>Focusing on attractive, growing markets where we can leverage our relationships and expertise       |   | <b>Competitive Positioning</b><br>Combining global capability, deep local knowledge and creativity to outperform our competitors |  | <b>Management Discipline</b><br>Continuously improving the way we work; balancing the pursuit of growth with firm control of costs and risks |
| Commitment to Stakeholders  |   |  |  |  |
| <b>Customers</b><br>Passionate about our customers' success, delighting them with the quality of our service                | <b>Our people</b><br>Helping our people to grow, enabling individuals to make a difference and teams to win | <b>Communities</b><br>Trusted and caring, dedicated to making a difference   | <b>Investors</b><br>A distinctive investment delivering outstanding performance and superior returns | <b>Regulators</b><br>Exemplary governance and ethics wherever we are   |

\*As on December 31, 2009

## Company Information

### BOARD OF DIRECTORS

---

*Mr. Shayne Nelson*  
*Mr. Badar Kazmi*  
*Mr. Andrew James Hardacre*  
*Mr. Mahendra Gursahani*  
*Mr. Najam I. Chaudhri*  
*Mr. Shahid Zaki*  
*Mr. Parvez Ghias*

*Chairman*  
*Chief Executive Officer*

### COMPANY SECRETARY

---

*Mr. Rahim Panjwani*

### AUDIT COMMITTEE OF THE BOARD

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*Mr. Najam I. Chaudhri*  
*Mr. Shahid Zaki*  
*Mr. Andrew James Hardacre*

*Chairman*  
*Member*  
*Member*

### AUDITORS

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*M/s KPMG Taseer Hadi & Co*  
*Chartered Accountants*

### LEGAL ADVISORS

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*Haidermota & Co*  
*Barristers at Law & Corporate Counsellors*

### REGISTERED OFFICE

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*Standard Chartered Bank (Pakistan) Limited*  
*P.O. Box No. 5556, I.I. Chundrigar Road*  
*Karachi 74000 Pakistan*  
*Tel: (021) 32450000*  
*Fax: (021) 32414914*

### MAIN OFFICE

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*Standard Chartered Bank (Pakistan) Limited*  
*P.O. Box No. 5556, I.I. Chundrigar Road*  
*Karachi 74000 Pakistan*  
*Tel: (021) 32450000*  
*Fax: (021) 32414914*

### WEBSITE

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[www.standardchartered.com.pk](http://www.standardchartered.com.pk)

### REGISTRAR AND SHARE TRANSFER OFFICE

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*M/s T H K Associates (Pvt.) Limited*  
*Ground Floor, State Life Building No.3*  
*Dr. Ziauddin Ahmad Road, Karachi*  
*Tel : (021) 111-000-322*  
*Fax : (021) 35655595*

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## Notice of Annual General Meeting

Notice is hereby given that the Fourth Annual General Meeting of the shareholders of Standard Chartered Bank (Pakistan) Limited ("Bank") will be held on Tuesday, March 30, 2010 at 3.00 PM at Moosa G. Desai Auditorium, The Institute of Chartered Accountants of Pakistan ICAP House, Block 8, Clifton, Karachi, to transact the following business:

### A. ORDINARY BUSINESS

1. To confirm the minutes of 3rd Annual General Meeting held on March 30, 2009.
2. To receive, consider and adopt the Audited Accounts of the Bank and consolidated accounts of the Bank and its subsidiaries for the year ended December 31, 2009 along with the Directors' and Auditors' Reports thereon.
3. To consider the appointment of external auditors namely M/s KPMG Taseer Hadi & Co. Chartered Accountants and to authorize the Chief Executive Officer and Chief Financial Officer to fix their remuneration. M/s KPMG Taseer Hadi & Co. Chartered Accountants, being eligible, have offered themselves for re-appointment.

### B. SPECIAL BUSINESS

4. To grant approval to the remuneration paid to the Directors in accordance with the Articles of Association of the Bank and in that connection to pass the following resolution, as ordinary resolution, with or without modification, addition or deletion:

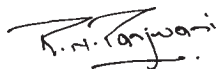
"RESOLVED that the decision of the Board of Directors of Standard Chartered Bank (Pakistan) Limited to pay a fee of Rs.3,225,000/- during the year ended December 31, 2009 to the non-executive members of the Board, in terms of their discretion under the Articles of Association of the Bank, be and is hereby confirmed and approved by the shareholders."

A statement of material facts under section 160 (1) (b) of the Companies Ordinance, 1984 relating to the aforesaid special business to be transacted in the said Annual General Meeting is appended below.

### C. OTHER BUSINESS

5. To transact any other business as may be placed before the meeting with the permission of the chair.

By Order of the Board



**Rahim Panjwani**  
Company Secretary

Karachi: March 4, 2010

## Notice of Annual General Meeting

### Notes:

1. The Share Transfer Books of the Bank will remain closed from March 24, 2010 to March 30, 2010 (both days inclusive).
2. A member entitled to attend and vote at the above meeting is entitled to appoint another member as his / her proxy to attend and vote instead of him / her . Proxies, in order to be valid, must be received by the Bank at its registered office marked for the attention of the office of the Company Secretary, not less than forty-eight hours before the time for holding the meeting and must be duly stamped, signed and witnessed. A member shall not be entitled to appoint more than one proxy.
3. Members are requested to notify change in their address, if any, to the Share Registrars, M/s. THK Associates (Pvt.) Limited, Ground Floor, State Life Building -3, Dr. Ziauddin Ahmed Road, Karachi-75530.
4. **A. For attending the Meeting:**
  - i) In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his identity by showing his original Computer ized National Identity Card (CNIC) or original passport at the time of attending the Meeting.
  - ii) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.**B. For Appointing Proxies:**
  - i) In case of individuals, the account holder or sub-account holder and / or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
  - ii) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
  - iii) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
  - iv) The proxy shall produce his original CNIC or original passport at the time of the Meeting.
  - v) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted ((unless it has been provided earlier) along with proxy form to the Bank.

### Statement under section 160(1) (b)

The meeting fee payable to the non-executive members of the Board was approved by the Board of Directors in terms of Article 60 of the Articles of Association of the Bank. This meeting fee requires approval of the shareholders in Annual General Meeting in terms of paragraph C-2 of Regulation G-1 of prudential regulations for Corporate / Commercial Banking issued by the State Bank of Pakistan. The non-executive members of the Board are interested in the payment of fees and remaining members of the Board have no interest in the matter.

## Directors' Report

On behalf of the Board of Directors, I am pleased to present the Directors' Report of Standard Chartered Bank (Pakistan) Limited (SCBPL) along with the audited financial statements and auditors' report thereon for the year ended 31 December 2009.

### Economy

FY 2009 ended on a positive note for Pakistan. The recovery, albeit slow, is gaining momentum and is built on strong fundamentals. Pakistan entered a USD 11.3 billion IMF Stand-By Arrangement (SBA) in November 2008, when it faced a balance-of-payments crisis after official FX reserves dwindled to USD 6 billion (0.8 months of import cover) and the Pakistani rupee (PKR) lost 28% of its value in FY 2008. Since then, policy makers have undertaken difficult and unpopular reforms, including reducing power subsidies, raising taxes and maintaining tight monetary policy to reduce the large fiscal and external deficits. The successful implementation of these measures has helped to tackle inflation, build up the FX reserves and restore investor confidence. FX reserves have strengthened to USD 15 billion by the end of FY 2009 (from USD 6.6 billion in FY 2008), helping to stabilize the PKR, which depreciated by 6% in FY 2009 after weakening by 28% in FY 2008. The stable currency has helped to bring down inflation, which slowed down to 10.5% y/y in December 2009 from 23.3% in December 2008. This gave State Bank of Pakistan room to cut the policy rate by 250 bps to 12.5% by end of FY 2009. Manufacturing output has also picked up, rising by 2.6% y/y in Q4 2009 after declining by 7% in the first three quarters of 2009.

The IMF Board endorsed the government's progress in implementing key fiscal and exchange rate reforms, releasing USD 1.2 billion after a successful third IMF staff review. The reforms aim to address the most severe constraints on economic growth, including a debilitating power crisis and limited government resources due to low tax collection. The focus is on creating fiscal room for the government to increase investment spending to support growth. The measures are also expected to limit the accumulation of public debt, which increased to nearly USD 100 billion (56.8% of GDP) by 30 June 2009 from USD 78 billion (54.1% of GDP) in FY 2007.

Encouraged by the reforms, the World Bank has also pledged USD 6.5 billion in soft loans to Pakistan over the FY 2010 - 2013 period.

Fiscal reforms, including the removal of power subsidies and the introduction of VAT, are expected to increase the government's fiscal room by nearly 3% of GDP (USD 5.3 billion) in the FY 2011 budget. This will not only limit the build-up of public debt, but will also provide the government with valuable resources to increase investment spending. Power sector reforms will bring 2,200 MW of additional power online in 2010, ending the debilitating power crisis that has hit manufacturing output and paralyzed economic activity. GDP growth is expected to accelerate to 4% y/y in FY 2011 from 2.5% in the current fiscal year. However, the recovery faces strong headwinds from the uncertain political and security environment. Inflationary pressures have also resurfaced and will force the State Bank of Pakistan to maintain a tight monetary stance, keeping the recovery weak in the near term.

### Operating Results and Business Overview

|                                | December 31,<br>2009<br>(PKR millions) | December 31,<br>2008<br>(PKR millions) |
|--------------------------------|--|--|
| <b>Balance Sheet</b>           |  |  |
| Paid-up capital                | 38,716                                 | 38,716                                 |
| Total equity                   | 47,746                                 | 42,757                                 |
| Deposits                       | 206,958                                | 174,552                                |
| Advances - gross               | 141,230                                | 137,716                                |
| Advances - net                 | 124,447                                | 125,601                                |
| Investments - net              | 83,785                                 | 29,587                                 |
|                                | <b>FY 2009<br/>(PKR millions)</b>      | <b>FY 2008<br/>(PKR millions)</b>      |
| <b>Profit and Loss</b>         |  |  |
| Revenue                        | 23,167                                 | 23,030                                 |
| Non mark-up expenses           | 12,483                                 | 12,621                                 |
| Operating profit               |  |  |
| (before provisions and tax)    | 10,684                                 | 10,409                                 |
| Provisions (net of recoveries) | 9,418                                  | 9,316                                  |
| Profit before tax              | 1,266                                  | 1,093                                  |
| Profit after tax               | 669                                    | 630                                    |

The slowdown in economic activity continued to pose difficulties for the banking industry in terms of pressure on margins and deteriorating asset quality. The Bank however continues to be responsive to the situation at hand and has realigned its business strategy keeping in view the best interests of its stakeholders. Accordingly, the key decisions in FY 2009 were to continue with



## Directors' Report

aggressive mobilisation of deposits and selective growth in lending assets. In this regard, the Bank has successfully enhanced its deposit base from PKR 174 billion to PKR 206 billion representing an 18% growth, being amongst the highest in the industry. This has been a direct result of our customer centric approach, enhanced brand positioning and expanded footprint. This has not only improved our market share, but has also strengthened our customer base which creates future business prospects to cross sell our product suite. The surplus liquidity generated through deposit mobilisation is primarily invested in risk-free government securities, thereby maintaining a high level of liquidity along with positioning the book for any interest rate shift.

Despite the Bank's conservative stance towards high yield consumer lending, the Bank's gross interest income grew by 14% from PKR 23,307 million in FY 2008 to 26,653 million in FY 2009. This can be attributed to the healthy growth of 37% in Wholesale Bank interest based revenues in line with the growth of 17% in corporate advances from PKR 86 billion to PKR 101 billion, and the growth in investments which more than doubled from PKR 30 billion to PKR 84 billion. However, overall net interest income is marginally down by 1% owing to the rise in cost of deposits, which can be mainly attributed to a minimum rate requirement of 5% on savings deposits stipulated by the State Bank of Pakistan in June 2008. Non interest income continues to make a healthy contribution to the overall revenue of the Bank with a 4% growth over last year.

The Bank has successfully managed to control costs through rationalisation of its staffing requirements and realignment of its branches, while also meeting the investment that was necessary to implement the current strategies. As a result, overall cost has reduced by 1% despite persistently high levels of inflation. We will continue to endeavour to rationalise costs and achieve economies of scale, wherever possible, through established rigorous controls and efficient business processes.

Loan losses remain a critical concern for the local banking industry, especially in the consumer and textile sectors. The Bank's profitability has also been affected by the hike in non performing loans in these sectors, with our non performing loan ratio moving up from 12% to 15%. However, owing to the application of our stringent group

provisioning policies, we continue to maintain adequate provisions against our non performing loans with an overall loss coverage ratio of 78%, being one of the highest in the local banking industry. Moreover, with a robust collection and recovery infrastructure in place, supplemented with an experienced and strong team, we anticipate future recoveries against our impaired portfolio, which will further augment our profitability in the forthcoming years.

We are confident that the Bank will continue to forge its way ahead through difficult times, with enhanced focus on high quality customer service, strong recovery and collection infrastructure, robust risk management policies and a unique flair for community services. We believe that focus on these areas underpins our position in the market as 'one of the best' and the only 'truly locally embedded' international bank.

### Dividend

No dividend is proposed to be declared. Profits are being retained keeping in view the increased capital adequacy ratio requirements and for supporting the planned business growth in FY 2010.

### External Annual Audit

The financial statements of SCBPL have been audited without any qualification by the auditors of the Bank, namely M/s KPMG Taseer Hadi & Co., Chartered Accountants.

### Credit Rating

Pakistan Credit Rating Agency (PACRA) has maintained the Bank's long-term and short-term ratings of "AAA" (Triple A) and "A1+" (A One Plus) respectively in 2009. The Bank's outstanding two listed subordinated TFCs have also been assigned "AAA" rating. These ratings denote the lowest expectation of credit risk emanating from an exceptionally strong capacity for timely payment of financial commitments.

### Sustainability

The Bank's efforts in 'Education-for-the-less-privileged' and 'Preventable Blindness' underscore one of our strategic mainstays i.e. giving back to the community



## Directors' Report

we operate in. The numbers testify to our efforts here. Under 'Education' we operate across the spectrum: on one end, we have committed more than 1,600 scholarships to deserving students across Pakistan while on the other extreme, we are one of the major contributors to the endowment fund of Pakistan's premiere business education institution, Institute of Business Administration (IBA). Under our 'Seeing is Believing' program, the Bank's contributions have been vast: over the last few years, 200,000 cataract operations have been performed through our contributions, the Bank has hired fifteen blind graduates as Telesales officers of the Bank - an industry first and, working with the Ministry of Health, we have sponsored the training of more than 20,000 lady health workers who will impact some two million individuals downstream on all matters relating to preventable blindness. As a recognition, the Bank is the only corporate partner for National Program for Prevention and Control of Blindness, nominated by the Ministry of Health, Government of Pakistan.

### Performance of the Group

In compliance with section 236(5) of the Companies Ordinance, 1984, attached with this report are the consolidated financial statements of SCBPL and its subsidiaries (the Group) namely Standard Chartered Leasing Limited, Standard Chartered Services of Pakistan (Private) Limited and Standard Chartered Modarba, for the year ended December 31, 2009.

### Operating Results

|                      | December 31,<br>2009 | December 31,<br>2008 |
|----------------------|----------------------|----------------------|
|                      | (PKR millions)       | (PKR millions)       |
| <b>Balance Sheet</b> |                      |                      |
| Paid-up capital      | 38,716               | 38,716               |
| Total equity         | 48,699               | 43,647               |
| Deposits             | 206,916              | 174,511              |
| Advances - gross     | 146,632              | 141,402              |
| Advances - net       | 129,460              | 128,992              |
| Investments - net    | 83,264               | 28,938               |

|  | FY 2009<br>(PKR millions) | FY 2008<br>(PKR millions) |
|--|---------------------------|---------------------------|
|--|---------------------------|---------------------------|

### Profit and Loss

|   |        |        |
|---|--------|--------|
| Revenue   | 23,441 | 23,238 |
| Non mark-up expenses                            | 12,594 | 12,728 |
| Operating profit<br>(before provisions and tax) | 10,847 | 10,510 |
| Provisions (net of recoveries)                  | 9,448  | 9,368  |
| Profit before tax                               | 1,399  | 1,142  |
| Profit after tax                                | 796    | 676    |

### Corporate Governance

As required by the Code of Corporate Governance (the Code), a prescribed statement by the Board, along with Auditors' Review Report thereon, forms part of this Annual Report.

The directors are pleased to give the following statement as required by clause (ix) of the Code:

- The financial statements present fairly the Bank's state of affairs, results of its operations, cash flows and changes in equity.
- Proper books of accounts of the Bank have been maintained.
- Appropriate accounting policies have been consistently applied in the preparation of financial statements except for the changes described in note 2.6 to the financial statements, and accounting estimates are based on reasonable and prudent judgment.
- The International Financial Reporting Standards and International Accounting Standards as applicable in Pakistan have been followed in the preparation of financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There is no doubt upon the Bank's ability to continue as a going concern.

## Directors' Report

- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- Summarized key operating and financial data is tabulated in this Annual Report.
- Details of Board meetings held and attended by the directors form part of this report.
- All the statutory liabilities, if any, have been adequately disclosed in the financial statements.

### Statements on Internal Controls and Risk Management Framework

The management of SCBPL is responsible for establishing and maintaining a system of adequate internal controls and procedures. Management's statements on Internal Controls and Risk Management Framework form part of this Annual Report.

### Directors' Meetings

Five (5) meetings of the Board of Directors of SCPBL were held during the year. Attendance by each director was as follows:

| S No | Name  | No. of meeting(s) held during the tenor in the year | Total no. of meeting(s) attended * |
|------|---|---|------------------------------------|
| 1    | Shayne Nelson, Chairman                                 | 5   | 3                                  |
| 2    | Badar Kazmi, Chief Executive Officer                    | 5   | 5                                  |
| 3    | Shahid Zaki, Director                                   | 5   | 5                                  |
| 4    | Najam I. Chaudhri, Director                             | 5   | 5                                  |
| 5    | John Brian Small, Director (resigned in June 2009)      | 2   | 0                                  |
| 6    | Andrew James Hardacre, Director                         | 5   | 3                                  |
| 7    | Parvez Ghias, Director                                  | 5   | 4                                  |
| 8    | Mahendra Gursahani, Director (appointed in August 2009) | 3   | 3                                  |

\* Leave of absence was granted to the Directors who could not attend some of the meetings.

The following changes have taken place in the Board of Directors since the Directors' report for the year ended December 31, 2008:

- Mr. John Brian Small resigned from the Board; and
- Mr. Mahendra Gursahani was co-opted as a director on the Board.

The Board wishes to place on record its appreciation for the valuable contributions made by the outgoing director and extend a warm welcome and cooperation to the newly appointed director in performing his fiduciary responsibility.

## Directors' Report

### Statement of investments of Provident, Gratuity and Pension Funds

Value of investments including accrued income of provident and gratuity funds as at December 31, 2009 on the basis of un-audited accounts is:

|                                     | <b>PKR '000</b> |
|-------------------------------------|-----------------|
| Provident Fund                      | 1,213,377       |
| Management Staff Gratuity Fund      | 678,802         |
| Non- Management Staff Gratuity Fund | 43,201          |
| Management Staff Pension Fund       | 45,431          |
| Non- Management Staff Pension Fund  | 70,295          |

### Pattern of Shareholding

The pattern of shareholding as required under section 236(2)(d) of the Companies Ordinance, 1984, and Clause (XIX) of the Code of Corporate Governance forms part of this Annual Report. At December 31, 2009, Standard Chartered Bank, UK (holding company) held 98.99% shares of SCBPL.

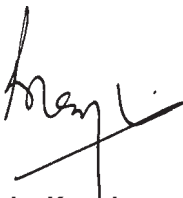
### External Auditors

The audit committee has suggested the name of M/s KPMG Taseer Hadi & Co., Chartered Accountants as external auditors of the Bank for the next term. The Board of Directors, on the suggestion of Audit Committee recommended the name of retiring auditors M/s KPMG Taseer Hadi & Co., Chartered Accountants as external auditors for the next term. The retiring auditors, being eligible, offer themselves for re-appointment in the forthcoming Annual General Meeting.

### Appreciation and Acknowledgment

We take this opportunity to express our gratitude to our customers and business partners for their continued support and trust. We offer sincere appreciation to the State Bank of Pakistan for their guidance and cooperation extended to the Bank. Finally, we are also thankful to our associates, staff and colleagues for their committed services provided to our valued customers.

On behalf of the Board



**Badar Kazmi**  
Chief Executive

Karachi: March 04, 2010

## Management's Statements on Internal Controls and Risk Management Framework

The following statements are made by the management to meet the requirements of the State Bank of Pakistan (SBP) BSD Circular letter #2 of 2005 and BSD Circular letter # 3 of 2005.

### Internal Controls

Management of Standard Chartered Bank (Pakistan) Limited (the Bank) is responsible for establishing and maintaining a sound system of internal controls aimed at achieving the following objectives of the Bank:

- Efficiency and effectiveness of operations
  - Compliance with applicable laws and regulations
  - Reliability of financial reporting
1. The Management has adopted different strategies to ensure effective monitoring and improvement of internal controls. These include Internal Audit and Assurance and Operational Risk Management & Assurance Framework (ORMAF) in which assurance responsibilities are divided into three lines of defense i.e. first being the business function, second is the Operational Risk Assurance and support from Group Internal Audit is the third line of defense.
  2. The policies and procedures in all significant areas and as per the directives of the regulators have been duly approved by the Board.
  3. An organization structure has been established which supports clear lines of communication and tiered levels of authority with accountability.
  4. The Bank has an effective Internal Audit & Assurance Department, which reports directly to the Audit Committee of the Board. The department periodically carries out reviews of branches and Head Office departments / units to monitor the compliance of Bank's policies and procedures based on a plan which is approved by the Audit Committee. The Bank is also in the process of further strengthening its Internal Audit function by performing more detailed risk-based audits of its overall operations. The process involves alignment of Internal Audit framework, responsibilities and tools with the international best practices, resulting in more proactive role of Internal Audit in timely identification, reporting and monitoring of controls.
  5. Internal control policies, tools and reporting structures have been enhanced to provide greater clarity over roles and responsibilities. Relevant training materials have also been updated and deployment is underway.
  6. Management gives due consideration to the recommendations made by the internal and external auditors for improvements in the internal control system and take timely action to implement such recommendations.
  7. The management has in place evaluation and approval procedures for major capital expenditure and other transactions.
  8. There is an annual budgeting and strategic planning process. Financial forecasts are reviewed during the year on a periodic basis to reflect significant changes in business environment. Regular reporting and monitoring of financial performance of the departments and the Bank as a whole, using operating statistics and monthly management accounts which highlight key performance indicators and variance from budgets and forecasts, is in place.
  9. Review and implementation of health, safety, environment and contingency management processes and other significant policies are carried out and reporting mechanism is in place.

## Management's Statements on Internal Controls and Risk Management Framework

10. SCBPL is also in the process of adopting an internationally accepted COSO (Committee of Sponsoring Organization of the Treadway Commission) Internal Controls- Integrated Framework and available best international practices in relation to Internal Controls over Financial Reporting (ICFR) with the assistance of a reputable advisory firm for the implementation of SBP guidelines on Internal Controls. The Bank has devised a well defined and comprehensive Internal Control Program along the lines of staged roadmap, as suggested by SBP. Accordingly, the Bank has completed a detailed documentation of the existing processes and controls, together with a comprehensive gap analysis of the control design. The bank is currently in the process of developing and implementing remediation plans for the gaps. In addition, comprehensive management testing plans and related framework are being developed for ensuring on-going operating effectiveness of key controls. Simultaneously, the Bank has completed the remediation process for some of the gaps and is working on closure of the remaining gaps. SCBPL expects to complete various stages of its Internal Control Program and achieve external auditors' certification on ICFR by 2010, as per the related regulatory requirements.

### Risk Management Framework

The Bank in an effort to fully implement guidelines issued by State Bank of Pakistan (SBP) on risk management throughout the Bank, embarked on integrating enterprise wide risk management, which brings together various types of risks being faced by the entire organization under one umbrella. Through the risk management framework the Bank seeks to manage efficiently the core risks: credit, market, country and liquidity risk. These arise directly through the Bank's commercial activities, whilst compliance and regulatory risk, operational risk and reputational risks are normal consequences of any business undertaking.

The basic principles of risk management followed by the Bank include:

- Balancing risk and reward: risk is taken in support of the requirements of the Bank's stakeholders, Bank's strategy and within its risk appetite.
- Role & Responsibility: given the Bank is in the business of taking risk, it is everyone's responsibility to ensure that risk taking is both disciplined and focused. The Bank takes account of its social, environmental and ethical responsibilities in taking risk to produce a return.
- Accountability: risk is taken only within agreed authorities and where there is appropriate infrastructure and resource. All risk taking must be transparent, controlled and reported.
- Anticipation: the Bank looks to anticipate future risks and to maximize awareness of all risk.
- Risk management: the Bank aims to adopt international best practices and draws upon the experience of the parent company. Under the guidance of Group Risk Function, locally we have a specialist risk function, with strength and depth, experience across risk types and economic scenarios.

Elements of risk management system under the risk management framework of the Bank are the Board of Directors, executive committee, various risk committees, the senior management, business units, risk management unit, compliance unit and internal audit unit. The ultimate responsibility for the effective management of risk, approval of risk strategy and risk policies rests with the Company's Board. Acting within an authority delegated by the Board, the executive committee reviews specific risk areas and monitors the activities of various risk committees. Risk committees are responsible for overseeing the risk management strategy and functioning. The senior management who are also the risk type owners are responsible for day to day risk management and for recommending risk strategy and risk policies. Business units (usually front offices) are responsible for compliance with policies, procedures and limits. Risk Management Unit (middle office) headed by Chief Risk Officer who is independent of the business and is responsible for day to day risk management such as establishing risk appetite, risk measurement and assessment, limit monitoring and reporting, portfolio management and stress testing, and documentation and risk controls. Compliance unit is responsible for ensuring internal, legal and regulatory compliance, and the Audit unit is responsible for independent risk assurance.

## Management's Statements on Internal Controls and Risk Management Framework

Following are the important factors of the risk management function within the Bank.

### Credit Risk

Credit risk is the risk that a counterparty will not settle its obligation in accordance with agreed terms. Credit exposures include both individual borrowers and groups of connected counterparties and portfolios in the banking and trading books.

Procedures for managing credit risk are determined by risk function and businesses jointly under the guidance from the parent company and under delegation by the Board. Risk is co-located along side the businesses to maximize the efficiency of decision making, but they have a reporting line which is independent and separate from the business lines in to the Chief Risk Officer. The businesses working with risk take responsibility for managing pricing for risk, portfolio diversification, and overall quality of assets in compliance with Bank policies, business strategy and underwriting standards.

Within Wholesale Banking business, a numerical risk grading system is used for quantifying the risk associated with a counterparty. The grading is based on a probability of default measure, with the customers analyzed against a range of quantitative and qualitative measures. Expected Loss is used for the further assessment of individual exposures and portfolio analysis. There is a clear segregation of duties with loan applications being prepared separate from the approval chain. Significant exposures beyond delegated credit discretions are reviewed and approved centrally by credit committee under expert advice of the Group. The monitoring of credit is through yet another independent credit risk control function.

For Consumer Banking (including SME), standard credit application forms are used and credit decisions are parameter driven, which are processed in central units strictly as per product programs. Middle enterprise of Consumer Bank business operates like WB and as with Wholesale Banking, origination and approval roles are segregated.

### Market Risk

The Bank recognizes market risk as the exposure created by potential changes in market prices and rates. The Bank is exposed to market risk arising principally from customer driven transactions. Market risk is managed by a Market risk function (middle office), which is independent of the Treasury (front office) and reports in to the Chief Risk Officer and operates under an oversight and guidance on policy setting by the Group. Limits are established within delegated authorities from the Board and the unit monitors exposures against these limits.

The Bank uses historic simulation to measure VaR on all market risk related activities. VaR models are back tested against actual results to ensure pre-determined levels of accuracy are maintained. Market risk function complements the VaR measurement by regularly stress testing market risk exposures to highlight potential risks that may arise from extreme market events that are rare but plausible.

### Liquidity Risk

The Bank defines liquidity risk as the risk that the Bank either does not have sufficient financial resources available to meet all its obligations and commitments as they fall due, or can access them only at excessive cost. It is the policy of the Bank to maintain adequate liquidity at all times and for all currencies. Hence the Bank aims to be in a position to meet all obligations, to repay depositors, to fulfill commitments to lend and to meet any other commitments.

Liquidity risk management is governed by ALCO, which is chaired by the Chief Executive Officer. ALCO is responsible for both statutory and prudential liquidity. These responsibilities are managed through the provision of authorities, policies and procedures agreed under delegated authority from the Board, and coordinated by the ALCO.



## Management's Statements on Internal Controls and Risk Management Framework

### Operational Risk

Operational risk is the risk of direct or indirect loss due to an event or action resulting from the failure of internal processes, people and systems, or from external events. The Bank seeks to ensure that key operational risks are managed in a timely and effective manner through a framework of policies, procedures and tools to identify, assess, monitor, control and report such risks.

New changes in our Operational Risk Framework are made effective from 1st of January 2010. Fundamental to the design of changes applicable to Operational Risk Framework is the principle that businesses and functions are responsible for the identification and management of the operational risks that result from their activities and that the Risk Function controls the level of operational risk exposure, ensuring that it remains within acceptable limits. Thus Operational Risk is now part of the Risk Management function, and Operational Risk Officers report independently to Chief Risk Officer of the Bank.

The Operational Risk Committee has been established as a sub-committee of the Risk Committee to supervise and direct the management of operational risks across the Bank. ORC is also responsible for ensuring adequate and appropriate policies and procedures are in place for the identification, assessment, monitoring, control and reporting of operational risks.

### Compliance and Regulatory Risk

Compliance and Regulatory risk includes the risk of non-compliance with regulatory requirements. The Compliance and Regulatory risk function is responsible for establishing and maintaining an appropriate framework of compliance policies and procedures. Compliance with such policies and procedures is the responsibility of all managers.

### Legal Risk

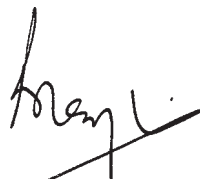
Legal risk is the risk of unexpected loss, including reputational loss, arising from defective transaction or contracts, claims being made or some other event resulting in a liability or other loss for the Bank, failure to protect the title to and ability to control the rights to assets of the Bank (including intellectual property rights), changes in the law or jurisdiction risk. The Bank manages legal risk through Legal & Compliance function, Legal risk policies and procedures and effective use of its internal and external lawyers.

### Reputational Risk

Reputational risk is any material adverse effect on the relations between the Bank and any one of its significant stakeholders. It is Bank policy that the protection of the Bank's reputation should take priority over all activities including revenue generation at all times.

Reputational risk is not a primary risk, but will arise from the failure to effectively mitigate one or more of country, credit, liquidity, market, legal, regulatory and operational risk. It may also arise from the failure to comply with Social, Environmental and Ethical standards. All staff are responsible for day to day identification and management of reputational risk.

By order of the Board



Badar Kazmi  
Chief Executive Officer

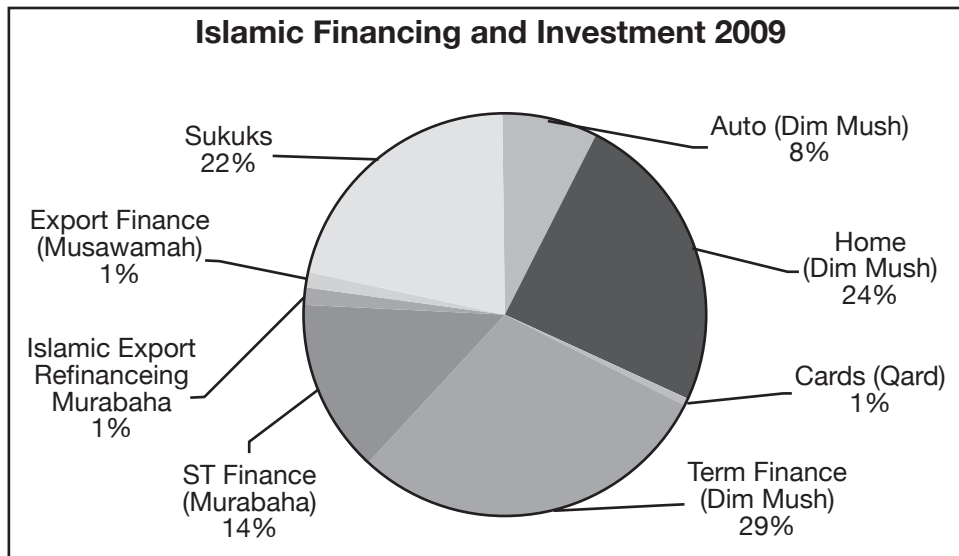
## Report of SCBPL Shariah Advisor For the year ended 31 December 2009

### الحمد لله رب العالمين، وصلى الله على سيدنا محمد وعلى آله وصحبه وسلم وبعد

The year under review was the sixth year of Islamic commercial banking for Standard Chartered Bank (Pakistan) Limited (SCBPL) through the Saadiq platform. During this year the bank developed a variety of new products and arranged a number of transactions after due approval from the Shariah Advisor.

#### Business Review

At the close of the year ended December 31, 2009 the bank had total financing assets of Rs. 8,274 Million. The breakup of these assets in different modes of Islamic finance is as follows:



I am pleased to note that a significant percentage of the assets (61%) has been financed using the Diminishing Musharakah mode while Murabaha transactions represented 15% of the portfolio.

During the year under discussion SCBPL closed a notable transaction by issuing Sukuk for Pakistan International Airline. The transaction was closed in conjunction with other banks in the market including Meezan Bank, National Bank of Pakistan, United Bank Limited and Habib Bank Pakistan Limited.

#### Shariah Review

During the year under discussion, a Shariah Review was carried out on a sampling basis to check each class of transaction and the overall Shariah compliance of the bank's operation and their alignment with the stipulated Shariah guidelines.

Following areas were checked during the audit:

- Standard Agreements for Murabaha, and Diminishing Musharakah
- Declarations, description of Assets, relevant purchases Invoices, sequence and order of the documents and time difference between purchases and declaration in Murabaha.
- Ownership ratio of the Bank and Customer and recovery of payments on account of rent and purchase of bank's share in Diminishing Musharakah transactions.
- Import Finance transactions and related documentation.
- The allocation of funds, weightages, profit sharing ratios, profits and losses relating to Mudaraba accounts.
- Other related documents and procedures followed by different functional areas.

## Report of SCBPL Shariah Advisor For the year ended 31 December 2009

Certain areas of improvement were noted and necessary recommendations and corrective measures were advised accordingly. An action plan was agreed for the implementation of suggested changes and all issues identified were duly addresses by management.

Subject to the aforesaid, the affairs of SCBPL were found to have been carried out in accordance with the rules and principles of Shariah including Fatawas of the Shariah Advisor and SBP regulations and guidelines related to Shariah compliance.

### **Late Payment Charity**

During the year an amount of approximately Rs 1.558 million was transferred to the charity account and the same amount was disbursed after due approval of the Shariah Advisor.

### **Training**

SCBPL Saadiq team provides continuous training to all stakeholders. During the year under review a total of 20 sessions were held including Shariah specific and product related trainings. This includes an Islamic Banking certification program which was rolled out in 2009 for all sales and support staff for wholesale banking products. I have recommended to the management to maintain continuous emphasis on training as it is an essential ingredient to ensure Shariah compliance of Saadiq products.

### **Branch Conversion**

SCB Pakistan in order to extend reach of its Islamic banking services to its customers has converted two of its conventional branches to Islamic banking in the North region. These two branches are located in Hayatabad and Mardan, as per the branch conversion process approved by SBP and Shariah Advisor.

May Allah Subhanah wa Ta'ala accept our endeavors and grant us Ikhlas to fulfill our responsibility towards Islamic banking which is very mingled between service of deen and service for ourselves. O Allah, make what is lawful enough for us, as opposed to what is unlawful, and spare us by Your grace the need of others O Allah show us the right path (Haq) and give us taufeeq to follow it and also show us devil's path (batil) and give us the taufeeq to avoid it.



**Muhammad Abdul Mubeen**  
Shariah Advisor  
Standard Chartered Bank (Pakistan) Ltd.



**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
First Floor  
Sheikh Sultan Trust Building No. 2  
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Karachi 75530 Pakistan

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## **Review Report to the Members on Statement of Compliance with Best Practices of Code of Corporate Governance**

We have reviewed the Statement of Compliance with the Best Practices contained in the Code of Corporate Governance prepared by the Board of Directors of Standard Chartered Bank (Pakistan) Limited to comply with listing regulations of the Karachi, Lahore and Islamabad Stock Exchanges where the Bank is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Bank personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Further sub-regulation (xiii)(a) of Listing Regulations 35 notified by the Karachi Stock Exchange (Guarantee) Limited vide circular no. KSE/N-269 dated 19 January 2009 requires the Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the board of directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's Compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Bank for the year ended 31 December 2009.

Date: March 04, 2010  
Karachi

**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
Syed Iftikhar Anjum

## Statement of Compliance with the Code of Corporate Governance

The Board of Directors of Standard Chartered Bank (Pakistan) Limited supports and re-confirms its commitment to continued support and implementation of the highest standards of Corporate Governance at all times.

The Securities and Exchange Commission of Pakistan (SECP) vide its letter #2(10)SE/SMD/202 dated March 28, 2002 has directed all the Stock Exchanges to fully adopt the Code of Corporate Governance ("Code") in their listing regulations. In May 2002 the Stock Exchanges have formally incorporated this code in their listing rules.

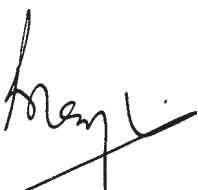
The Bank has applied the principles contained in the Code in the following manner:

1. The Bank encourages representation of non-executive (Independent) directors on its Board of Directors. The Board comprises of three independent Non- Executive Directors (INEDs) and four Executive Directors as approved by State Bank of Pakistan.
2. None of the directors of the Bank is serving as a director in more than ten listed companies, including this Company.
3. All the resident directors of the Bank are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFIs or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. The Bank has prepared a 'Statement of Ethics and Business Practices', which has been approved by the Board and is signed by all the directors and employees of the Bank.
5. The Board has developed and approved a vision/mission statement. The Board has also approved significant policies and adopted certain Standard Chartered Group policies as far as they are in accordance with the local laws and regulations. A complete record of particulars of significant policies has been maintained.
6. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO have been taken by the Board.
7. The meetings of the Board was presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose.
8. Casual vacancies occurring on the Board during the financial year ended December 31, 2009 were duly filled up by the Directors within 30 days thereof.
9. The Board of Directors have met five times in the year and notices of meetings, agendas and related papers are always endeavored to be circulated at least seven days before the meeting except in case where an emergent meeting is to be held. The minutes of the meetings were appropriately recorded and circulated.
10. The Board has approved appointment of CFO, Head of Internal Audit and Company Secretary. The Board has also approved the remuneration and terms and conditions of employment of the CFO, Head of Internal Audit and Company Secretary as recommended by the CEO.
11. The Board has formed an Audit Committee. The terms of reference of this Committee have been approved by the Board and advised to the Committee for compliance. Committee also ensures independence of the internal audit function and independence and objectivity of the External Auditors..
12. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
13. The financial statements of the Bank were duly endorsed by CEO and CFO before approval of the Board.
14. The directors, CEO and executives do not hold any interest in the shares of the Bank other than that disclosed in the pattern of shareholding.

## Statement of Compliance with the Code of Corporate Governance

15. All Directors are provided with an Orientation Pack on their appointment. Induction program for INEDs was held in August 2008. Two INEDs have attended "The Board Development Series (BDS)" program offered by Pakistan Institute of Corporate Governance (PICG) whereas one INED is already a faculty member of PICG. Remaining Directors will acquire BDS certification in due course of time.
16. The Bank has complied with all the corporate and financial reporting requirements.
17. The Audit Committee of the Board comprises of 3 members. Two Directors including the Chairman are INEDs and the other one is an Executive Director.
18. The meetings of the Audit committee are held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code.
19. The Board has set up an effective internal control (Audit & Assurance) department. The Internal Control Department reports directly to the Chairman of the Board and Audit Committee.
20. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
21. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
22. Financial statements for the year ended December 31, 2009 have been audited and circulated in accordance with the clause (xxii) of the code.
23. All material information as described in clause (xxiii) of the Code have been disseminated to the Stock Exchanges and Securities and Exchange Commission of Pakistan in a timely manner.
24. The company has complied with the requirements as stipulated in clause 35 (xiii) (a) of the Listing Regulations relating to related party transactions.
25. All other material principles contained in the Code have been complied with.

By Order of the Board



**Badar Kazmi**  
Chief Executive Officer



## Six Years Key Financial Data

| Key Financial Data                  | PKR Million                                  |         |         |         |         |         |
|-------------------------------------|--|---------|---------|---------|---------|---------|
|                                     | 2004   | 2005    | 2006    | 2007    | 2008    | 2009    |
|                                     | Standard Chartered Bank<br>Pakistan Branches |         | SCBPL   |         |         |         |
| Revenue                             | 5,145  | 7,726   | 14,023  | 22,339  | 22,985  | 23,167  |
| Operating Profit                    | 3,351  | 5,364   | 8,923   | 10,179  | 10,364  | 10,684  |
| Profit before Tax                   | 3,456  | 5,427   | 7,360   | 4,126   | 1,048   | 1,266   |
| Profit after Tax                    | 2,481  | 4,057   | 5,709   | 2,767   | 630     | 669     |
| Net Mark-up Income before provision | 3,083  | 5,276   | 10,336  | 16,192  | 16,419  | 16,284  |
| Non Mark-up Income                  | 2,062  | 2,450   | 3,687   | 6,147   | 6,566   | 6,883   |
| Non Mark-up Expenses                | 1,794  | 2,362   | 5,100   | 12,160  | 12,621  | 12,483  |
| Shareholder's Equity                | 7,019  | 8,406   | 40,230  | 43,066  | 42,757  | 47,746  |
| Total Assets                        | 94,632                                       | 111,668 | 246,318 | 255,545 | 264,617 | 312,874 |
| Advances - net                      | 51,508                                       | 50,215  | 129,004 | 119,537 | 125,601 | 124,447 |
| Investments - net                   | 13,165                                       | 25,359  | 34,629  | 40,696  | 29,587  | 83,785  |
| Deposits                            | 76,514                                       | 83,646  | 156,878 | 177,162 | 174,552 | 206,958 |
| Expense / Income Ratio              | 35%  | 31%     | 36%     | 54%     | 55%     | 54%     |
| Advances / Deposits Ratio           | 67%  | 60%     | 82%     | 67%     | 72%     | 60%     |
| Return on Equity                    | 37%  | 53%     | 30%*    | 17.79%* | 3.75%*  | 3.49%*  |
| Return on Assets                    | 2.80%  | 3.90%   | 3.2%**  | 1.23%** | 0.27%** | 0.25%** |

\* The amount of goodwill has been deducted from equity for calculation of 'Return on Equity'.

\*\* The amount of goodwill has been deducted from assets for calculation of 'Return on Assets'.

Standard Chartered Bank (Pakistan) Limited

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# **Financial Statements**

For the year ended

31 December 2009



**KPMG Taseer Hadi & Co.**  
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## Auditors' Report to the Members

We have audited the annexed unconsolidated balance sheet of Standard Chartered Bank (Pakistan) Limited as at 31 December 2009 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatements. An audit includes examining, on a test basis, evidence supporting amounts and disclosures in the financial statements. An audit also includes assessing accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in the case of loans and advances covered more than 60% of the total loans and advances of the bank, we report that:

- (a) in our opinion, proper books of accounts have been kept by the Bank as required by the Companies Ordinance, 1984 (XLVII of 1984);
- (b) in our opinion:
  - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the changes described in note 2.6 with which we concur;
  - (ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the unconsolidated balance sheet, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the Bank's affairs as at 31 December 2009 and its true balance of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Date: March 04, 2010

Karachi

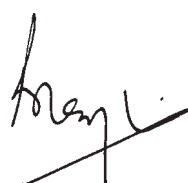
**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
Syed Iftikhar Anjum

# Unconsolidated Balance Sheet

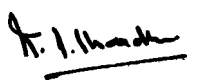
## As at December 31, 2009

|  | Note | 2009               | 2008        |
|--|------|--------------------|-------------|
| (Rupees in '000)   |      |                    |             |
| <b>ASSETS</b>  |      |                    |             |
| Cash and balances with treasury banks                              | 4    | 21,521,550         | 22,741,035  |
| Balances with other banks  | 5    | 2,238,182          | 1,261,582   |
| Lendings to financial institutions                                 | 6    | 20,568,064         | 31,466,898  |
| Investments  | 7    | 83,784,536         | 29,586,663  |
| Advances   | 8    | 124,446,724        | 125,601,465 |
| Operating fixed assets   | 9    | 6,995,784          | 3,886,275   |
| Intangible assets  | 10   | 27,026,172         | 27,535,060  |
| Deferred tax assets  | 11   | 4,159,452          | 3,298,730   |
| Other assets   | 12   | 22,133,748         | 19,239,470  |
|  |      | <b>312,874,212</b> | 264,617,178 |
| <b>LIABILITIES</b>   |      |                    |             |
| Bills payable  | 13   | 4,844,638          | 4,296,420   |
| Borrowings from financial institutions                             | 14   | 15,747,326         | 8,695,730   |
| Deposits and other accounts  | 15   | 206,957,950        | 174,551,801 |
| Sub-ordinated loans  | 16   | 1,523,000          | 1,710,300   |
| Other liabilities  | 17   | 36,055,442         | 32,605,787  |
|  |      | <b>265,128,356</b> | 221,860,038 |
|  |      | <b>47,745,856</b>  | 42,757,140  |
| <b>NET ASSETS</b>  |      |                    |             |
| <b>REPRESENTED BY:</b>   |      |                    |             |
| Share capital  | 18   | 38,715,850         | 38,715,850  |
| Reserves   | 19   | 1,946,365          | 1,812,492   |
| Unappropriated profit  |      | 4,003,356          | 3,481,778   |
|  |      | <b>44,665,571</b>  | 44,010,120  |
| Surplus / (deficit) on revaluation of assets - net of deferred tax | 20   | 3,080,285          | (1,252,980) |
|  |      | <b>47,745,856</b>  | 42,757,140  |
| <b>CONTINGENCIES AND COMMITMENTS</b>                               |      |                    |             |
|  | 21   |                    |             |

The annexed notes 1 to 41 form an integral part of these un-consolidated financial statements.




**Badar Kazmi**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

Karachi: March 04, 2010

# Unconsolidated Profit and Loss Account

For the year ended 31 December 2009

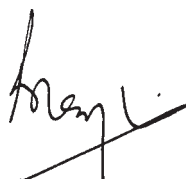
|  | Note       | 2009                | 2008                |
|--|------------|---------------------|---------------------|
| (Rupees in '000)   |            |                     |                     |
| <b>CONTINUING OPERATIONS</b>   |            |                     |                     |
| Mark-up / return / interest earned   | 22         | 26,653,240          | 23,307,442          |
| Mark-up / return / interest expensed   | 23         | (10,369,328)        | (6,888,900)         |
| <b>Net mark-up / return / interest income</b>                                |            | <b>16,283,912</b>   | <b>16,418,542</b>   |
| Provision against non-performing loans and advances                          | 8.3 & 17.2 | (7,453,893)         | (10,494,804)        |
| Recovery of amounts written off in previous years                            |            | 906,370             | 1,182,074           |
| Provision for diminution in the value of investments                         | 7.3        | (73,451)            | (3,308)             |
| Bad debts written off directly   | 8.4.1      | (2,797,334)         | -                   |
|  |            | <b>(9,418,308)</b>  | <b>(9,316,038)</b>  |
| Net mark-up / return / interest income after provisions                      |            | <b>6,865,604</b>    | <b>7,102,504</b>    |
| <b>NON MARK-UP / NON INTEREST INCOME</b>                                     |            |                     |                     |
| Fees, commission and brokerage income  |            | 3,913,474           | 3,766,618           |
| Dividend income  |            | 7,792               | 14,012              |
| Income from dealing in foreign currencies                                    |            | 2,000,762           | 2,102,480           |
| Gain / (loss) on sale of securities  | 24         | 464,368             | (345,321)           |
| Unrealized gain on revaluation of investments classified as held for trading | 7.7        | 179,835             | 438                 |
| Other income   | 25         | 317,010             | 1,073,243           |
| <b>Total non mark-up / non interest income</b>                               |            | <b>6,883,241</b>    | <b>6,611,470</b>    |
|  |            | <b>13,748,845</b>   | <b>13,713,974</b>   |
| <b>NON MARK-UP / NON INTEREST EXPENSES</b>                                   |            |                     |                     |
| Administrative expenses  | 26         | (12,244,352)        | (12,424,711)        |
| Other provisions / asset write-offs  |            | (108,451)           | (40,081)            |
| Other charges  | 27         | (129,763)           | (156,202)           |
| <b>Total non mark-up / non interest expenses</b>                             |            | <b>(12,482,566)</b> | <b>(12,620,994)</b> |
|  |            | <b>1,266,279</b>    | <b>1,092,980</b>    |
| Extra-ordinary / unusual items   |            | -                   | -                   |
|  |            | <b>1,266,279</b>    | <b>1,092,980</b>    |
| <b>PROFIT BEFORE TAXATION FROM CONTINUING OPERATIONS</b>                     |            |                     |                     |
| Taxation - current   |            | (1,808,667)         | -                   |
| - prior years'   |            | (174,152)           | 2,573               |
| - deferred   |            | 1,385,905           | (418,421)           |
|  | 28         | <b>(596,914)</b>    | <b>(415,848)</b>    |
| <b>PROFIT AFTER TAXATION FROM CONTINUING OPERATIONS</b>                      |            | <b>669,365</b>      | <b>677,132</b>      |

**Unconsolidated Profit and Loss Account**

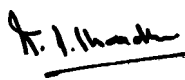
For the year ended 31 December 2009

|  | Note | 2009             | 2008     |
|--|------|------------------|----------|
|  |      | (Rupees in '000) |          |
| <b>DISCONTINUED OPERATIONS</b>                 |      |                  |          |
| Loss from discontinued operations - net of tax |      | -                | (47,586) |
| <b>PROFIT AFTER TAXATION</b>                   |      | <b>669,365</b>   | 629,546  |
|  |      | <b>(Rupees)</b>  |          |
| <b>BASIC / DILUTED EARNINGS PER SHARE</b>      | 29   | <b>0.17</b>      | 0.16     |

The annexed notes 1 to 41 form an integral part of these un-consolidated financial statements.




**Badar Kazmi**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

Karachi: March 04, 2010



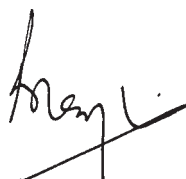
**Un-Consolidated Statement of Comprehensive Income**

For the year ended 31 December 2009


|   | <b>2009</b>      | <b>2008</b> |
|---|------------------|-------------|
|   | (Rupees in '000) |             |
| <b>Profit for the year</b>  | <b>669,365</b>   | 629,546     |
| <b>Other comprehensive income:</b>  |                  |             |
| Exchange difference on translation of foreign operations                      | -                | 60,635      |
| Exchange difference on translation of foreign operations released on disposal | -                | (27,096)    |
| Surplus / (deficit) on revaluation of 'Available for Sale' financial assets   | (i) -            | -           |
| Surplus / (deficit) on revaluation of fixed assets                            | (ii) -           | -           |
| Actuarial gain / (loss) on defined benefit plans                              | <b>(21,406)</b>  | 9,939       |
| Deferred tax on actuarial gain / (loss)                                       | <b>7,492</b>     | (3,479)     |
|   | <b>(13,914)</b>  | 39,999      |
| <b>Total comprehensive income for the year</b>                                | <b>655,451</b>   | 669,545     |

- (i) Surplus / deficit on revaluation of 'Available for Sale' securities is presented under a separate head below equity as 'surplus / deficit on revaluation of assets' in accordance with the requirements specified by the State Bank of Pakistan vide its BSD circular 20 dated 04 August 2000 and BSD circular 10 dated 13 July 2004.
- (ii) Surplus on revaluation of fixed assets is presented under a separate head below equity as 'surplus /deficit on revaluation of assets' in accordance with the requirements of section 235 of the Companies Ordinance, 1984.

The annexed notes 1 to 41 form an integral part of these un-consolidated financial statements.




**Badar Kazmi**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

Karachi: March 04, 2010

# Unconsolidated Cash Flow Statement

## For the year ended 31 December 2009

### CASH FLOW FROM OPERATING ACTIVITIES

|  | 2009               | 2008         |
|--|--------------------|--------------|
|  | (Rupees in '000)   |              |
| Profit before taxation   | 1,266,279          | 1,092,980    |
| Loss from discontinued operations (2008: gross of tax of Rs. 2,393 thousand) | -                  | (45,193)     |
| Profit before taxation from continuing operations                            | 1,266,279          | 1,047,787    |
| Dividend income  | (7,792)            | (14,012)     |
|  | <b>1,258,487</b>   | 1,033,775    |
| <b>Adjustments for:</b>  |                    |              |
| Depreciation   | 645,046            | 704,101      |
| Amortization   | 508,888            | 695,301      |
| Gain on disposal of fixed assets   | (4,583)            | (14,211)     |
| Unrealized gain on revaluation of investments classified as held for trading | (179,835)          | (438)        |
| Other provisions / asset write offs  | 108,451            | 40,081       |
| Provision for diminution in the value of investments                         | 73,451             | 3,308        |
| Lease rentals expense  | 6,933              | 7,802        |
| Provision against loans and advances - net of recoveries                     | 9,344,857          | 9,312,730    |
|  | <b>10,503,208</b>  | 10,748,674   |
|  | <b>11,761,695</b>  | 11,782,449   |
| <b>Decrease / (increase) in operating assets</b>                             |                    |              |
| Lendings to financial institutions   | 10,898,834         | (16,240,963) |
| Held for trading securities  | (6,460,653)        | (432,754)    |
| Advances   | (8,190,116)        | (15,377,180) |
| Other assets   | (869,680)          | (1,853,407)  |
|  | <b>(4,621,615)</b> | (33,904,304) |
| <b>Increase / (decrease) in operating liabilities</b>                        |                    |              |
| Bills payable  | 548,218            | (2,340,968)  |
| Borrowings from financial institutions                                       | 7,051,596          | 2,079,665    |
| Deposits and other accounts  | 32,406,149         | (2,609,829)  |
| Other liabilities  | 3,449,655          | 13,113,450   |
|  | <b>43,455,618</b>  | 10,242,318   |
| <b>Cash inflow / (outflow) before taxation</b>                               | <b>50,595,698</b>  | (11,879,537) |
| Income tax paid  | (4,023,969)        | (1,015,043)  |
| <b>Net cash generated from / (used in) operating activities</b>              | <b>46,571,729</b>  | (12,894,580) |

### CASH FLOW FROM INVESTING ACTIVITIES

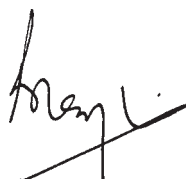
|   |                     |            |
|---|---------------------|------------|
| Net investments   | (46,438,958)        | 10,041,359 |
| Dividend income received  | 7,792               | 14,012     |
| Acquisition of Amex net of cash acquired                        | -                   | 2,430      |
| Net investment in fixed assets (including intangible assets)    | (198,646)           | (978,701)  |
| Sale proceeds on disposal of fixed assets                       | 9,431               | 103,914    |
| <b>Net cash (used in) / generated from investing activities</b> | <b>(46,620,381)</b> | 9,183,014  |

# Unconsolidated Cash Flow Statement


For the year ended 31 December 2009

|   | Note | 2009              | 2008               |
|---|------|-------------------|--------------------|
|   |      | (Rupees in '000)  |                    |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                |      |                   |                    |
| Repayment of sub-ordinated Term Finance Certificates      |      | (187,300)         | (202,155)          |
| Payment of lease obligations                              |      | (6,933)           | (7,802)            |
| <b>Net cash used in financing activities</b>              |      | <b>(194,233)</b>  | <b>(209,957)</b>   |
| <b>Decrease in cash and cash equivalents for the year</b> |      | <b>(242,885)</b>  | <b>(3,921,523)</b> |
| Cash and cash equivalents at beginning of the year        |      | <b>24,002,617</b> | 27,924,140         |
| <b>Cash and cash equivalents at end of the year</b>       | 30   | <b>23,759,732</b> | 24,002,617         |


The annexed notes 1 to 41 form an integral part of these un-consolidated financial statements.




**Badar Kazmi**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

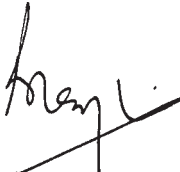
Karachi: March 04, 2010

# Unconsolidated Statement of Changes in Equity

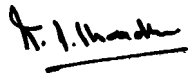
## For the year ended 31 December 2009

|   | Share<br>Capital  | Share<br>Premium | Exchange<br>Translation<br>Reserve | Statutory<br>Reserve | Unappropriated<br>Profit | Total             |
|---|-------------------|------------------|------------------------------------|----------------------|--------------------------|-------------------|
| ..... (Rupees in '000) .....  |                   |                  |                                    |                      |                          |                   |
| Balance as at 31 December 2007  | 38,715,850        | 1,036,090        | (33,539)                           | 650,493              | 2,971,681                | 43,340,575        |
| <b>Total Comprehensive income for the year</b>                                |                   |                  |                                    |                      |                          |                   |
| Profit for the year   | -                 | -                | -                                  | -                    | 629,546                  | 629,546           |
| <b>Other comprehensive income</b>   |                   |                  |                                    |                      |                          |                   |
| Exchange difference on translation of foreign operations                      | -                 | -                | 60,635                             | -                    | -                        | 60,635            |
| Exchange difference on translation of foreign operations released on disposal | -                 | -                | (27,096)                           | -                    | -                        | (27,096)          |
| Actuarial gain / (loss) on defined benefit plans-net of deferred tax          | -                 | -                | -                                  | -                    | 6,460                    | 6,460             |
|   | -                 | -                | 33,539                             | -                    | 636,006                  | 669,545           |
| Transfer to statutory reserve   | -                 | -                | -                                  | 125,909              | (125,909)                | -                 |
| Balance as at 31 December 2008  | <b>38,715,850</b> | <b>1,036,090</b> | <b>-</b>                           | <b>776,402</b>       | <b>3,481,778</b>         | <b>44,010,120</b> |
| <b>Total Comprehensive income for the year</b>                                |                   |                  |                                    |                      |                          |                   |
| Profit for the year   | -                 | -                | -                                  | -                    | 669,365                  | 669,365           |
| <b>Other comprehensive income</b>   |                   |                  |                                    |                      |                          |                   |
| Actuarial gain / (loss) on defined benefit plans-net of deferred tax          | -                 | -                | -                                  | -                    | (13,914)                 | (13,914)          |
|   | -                 | -                | -                                  | -                    | 655,451                  | 655,451           |
| Transfer to statutory reserve   | -                 | -                | -                                  | 133,873              | (133,873)                | -                 |
| <b>Balance as at 31 December 2009</b>   | <b>38,715,850</b> | <b>1,036,090</b> | <b>-</b>                           | <b>910,275</b>       | <b>4,003,356</b>         | <b>44,665,571</b> |

The annexed notes 1 to 41 form an integral part of these un-consolidated financial statements.




**Badar Kazini**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

Karachi: March 04, 2010

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 1. STATUS AND NATURE OF BUSINESS

Standard Chartered Bank (Pakistan) Limited ("the Bank") was incorporated in Pakistan on 19 July 2006 and was granted approval for commencement of banking business by State Bank of Pakistan, with effect from 30 December 2006. The ultimate holding company of the Bank is Standard Chartered Plc., incorporated in England. The registered office is at Standard Chartered Bank Building, I. I. Chundrigar Road, Karachi.

The Bank commenced formal operations on 30 December 2006 through amalgamation of entire undertaking of Union Bank Limited and the business carried on by the branches in Pakistan of Standard Chartered Bank, a bank incorporated by Royal Charter and existing under the laws of England. The scheme of amalgamation was sanctioned by State Bank of Pakistan vide its order dated 4 December 2006.

The Bank is engaged in the banking business as defined in the Banking Companies Ordinance, 1962 and has a total number of 162 branches in Pakistan (2008: 174 branches in Pakistan) in operation at 31 December 2009.

Standard Chartered Bank (Pakistan) Limited has the following three subsidiaries. All of them are incorporated in Pakistan.

- Standard Chartered Leasing Limited
- Standard Chartered Modaraba
- Standard Chartered Services of Pakistan (Private) Limited

These financial statements are separate financial statements of the Bank in which investments in subsidiaries are accounted for on the basis of direct equity interest rather than on the basis of reported results. Consolidated financial statements are presented separately.

### 2. BASIS OF PREPARATION

#### 2.1 Basis of presentation

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. One permissible form of trade related mode of financing comprises of purchase of goods by the Bank from its customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.

#### 2.2 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by State Bank of Pakistan. In case the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by the State Bank of Pakistan shall prevail.

The Securities and Exchange Commission of Pakistan has approved and notified the adoption of International Accounting Standard 39, 'Financial Instruments: Recognition and Measurement' (IAS 39) and International Accounting Standard 40, 'Investment Property' (IAS 40). The requirements of these standards have not been followed in the preparation of these financial statements as the State Bank of Pakistan has deferred the implementation of these standards for banks in Pakistan till further

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

instructions. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the State Bank of Pakistan.

In addition, the Securities and Exchange Commission of Pakistan has approved and notified Islamic Financial Accounting Standard 1, 'Murabaha' (IFAS 1). IFAS 1 was effective for financial periods beginning on or after 1 January 2006. This standard has not been adopted by stand alone Islamic branches of conventional banks pending resolution of certain issues e.g. invoicing of goods, recording of inventories, concurrent application with other approved accounting standards in place for conventional banks, etc. Pakistan Banks Association and Modaraba Association of Pakistan have taken up these issues with the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan.

### 2.3 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that certain available for sale, trading and derivative financial instruments have been measured at fair value whereas certain fixed assets are stated at revalued amounts less accumulated depreciation and accumulated impairment losses, where applicable.

### 2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that effect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in the following:

- Note 8 Provision against non-performing advances
- Note 9 Valuation and depreciation rates for fixed assets
- Note 10.2 Goodwill impairment testing
- Note 11 Deferred taxation
- Note 21.7 Derivative instruments
- Note 28 Income taxes
- Note 32 Employees' retirement defined benefit plans

### 2.5 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is the Bank's functional currency. Except as indicated, financial information presented in Pakistan Rupees has been rounded to the nearest thousand.

### 2.6 Changes in accounting policies

#### 2.6.1 IFRIC 13 'Customer Loyalty Programmes'

During the current year, IFRIC 13 'Customer Loyalty Programmes' issued by the International Financial Reporting Interpretations Committee became effective. The revenue from award credits for loyalty points earned on use of various products of the Bank is measured by reference to their fair value and is recognised when award credits are redeemed. The cost of award points is recognised at the time award points are redeemed. Previously, revenue from award credits for loyalty points was being recognised at the time when these points were awarded and the cost of award points was accrued at the same time. Due to current size of the program, the effect of change is not estimated to be material and therefore previous year figures have not been restated.



# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 2.6.2 Revaluation of Land and buildings on freehold land

During the current year, the Bank changed its accounting policy for owned properties to carry them at revalued amounts less accumulated depreciation and accumulated impairment losses thereon. Previously, these were being carried in the books at cost less accumulated depreciation. This change in accounting policy has been dealt with as a revaluation in accordance with International Accounting Standard 16, 'Property, Plant and Equipment' (IAS 16). The relevant disclosures in this regard have been included in note 9 to these financial statements. The management believes that the new accounting policy presents a more accurate reflection of the carrying amounts of land and buildings in the financial statements.

### 2.6.3 International Accounting Standard 1 (Revised) 'Presentation of Financial Statements'

International Accounting Standard 1 (Revised) 'Presentation of Financial Statements' became effective for financial periods beginning on or after 1 January 2009. The application of this standard has resulted in certain increased disclosures including the 'Statement of Other Comprehensive Income' which has been reflected in the Bank's financial statements for the year ended 31 December 2009. The 'Statement of Other Comprehensive Income' reflects the changes in equity other than those changes resulting from transactions with owners in their capacity as owners. Since the change only impacts presentation aspects, there is no impact on earnings per share.

### 2.6.4 Determination and presentation of operating segments

An operating segment is a component of the Bank that engages in business activities from which it may earn revenue and incur expenses, including revenues and expenses that relate to transactions with any of the Bank's other components. An operating segment's operating results are reviewed regularly by the Chief Executive Officer (CEO) to make decisions about resources to be allocated to that segment and assess its performance and for which discreet financial information is available. Segment results that are reported to the CEO include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. There is no change in operating segments being reported as a result of adoption of International Financial Reporting Standard 8, 'Operating Segments' (IFRS 8), other than changes in certain disclosures.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Business acquisitions

Acquisitions from entities under common control

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for as if the acquisition had occurred at the beginning of the earliest comparative period presented. For this purpose comparatives are restated. The assets and liabilities acquired are recognised at the carrying amounts recognised previously in the combining entity's financial statements.

Other acquisitions

Other business combinations are accounted for using the acquisition method. For acquisition prior to 1 January 2009, the cost of acquisition is measured as the fair value of the asset given, equity instruments issued and the liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identified assets acquired are fair valued at the acquisition date, irrespective of the extent of any minority interest. The excess of cost of acquisition over the fair value of identifiable net assets acquired is recorded as goodwill.

## Notes to the Un-Consolidated Financial Statements

### For the year ended 31 December 2009

#### 3.2 Cash and cash equivalents

For the purposes of cash flow statement, cash and cash equivalents comprise of cash and balances with treasury bank and balances with other banks.

#### 3.3 Investments

The Bank classifies its investments as follows:

a) Held for trading

These are securities, which are acquired with the intention to trade by taking advantage of short term market / interest rate movements and are carried at market value. The surplus / deficit arising as a result of revaluation at market value is recognised in the profit and loss account. These securities are to be sold within 90 days from the date of their classification as 'Held for trading' under normal circumstances, in accordance with the requirements specified by SBP BSD Circular 10 dated 13 July 2004.

b) Held to maturity

These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.

c) Available for sale

These are investments that do not fall under the held for trading or held to maturity categories and are carried at market value. The surplus / deficit arising as a result of revaluation at market value is kept in a separate account below equity.

d) Subsidiaries

Investments in subsidiaries are carried at cost less impairment in value, if any.

All 'regular way' purchases and sales of investments are recognised on the trade date i.e. the date that the bank commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of investments that require delivery of assets within the time frame generally established by regulation or convention in the market place.

#### 3.4 Sale and repurchase agreements

Securities sold subject to repurchase agreements ('repos') remain on the balance sheet; the counterparty liability is included in borrowings from financial institutions. Securities purchased under agreements to resell ('reverse repos') are recorded as lendings to financial institutions. The difference between sale and repurchase price is treated as interest / markup / return and accrued over the life of the underlying agreement using the effective interest method.

#### 3.5 Advances

Advances are stated net of provision against non-performing advances. Specific and general provisions are made based on an appraisal of the loan portfolio that takes into account Prudential Regulations issued by the State Bank of Pakistan from time to time. Specific provisions are made where the repayment of identified loans is in doubt and reflect an estimate of the amount of loss expected. The general provision is for the inherent risk of losses which, although not separately identified, are known from experience to be present in any loan portfolio. Provision made / reversed during the year is charged to the profit and loss account and accumulated provision is netted off against advances. Advances are written-off when there is no realistic prospect of recovery.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

When the Bank is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of an asset to the lessee, the arrangement is presented within loans and advances.

### 3.6 Operating fixed assets - tangible

#### Owned

Operating fixed assets, other than land and buildings, are stated at cost or revalued amount less accumulated depreciation and accumulated impairment losses thereon. Cost includes expenditure that is directly attributable to the acquisition of fixed assets. Land and buildings are stated at revalued amounts less accumulated depreciation.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance expenditures are charged to profit and loss account during the financial period in which they are incurred.

Land and buildings are revalued by independent professionally qualified valuer(s). Surplus arising on revaluation is credited to the 'surplus on revaluation of fixed assets' account (net of deferred tax). Under the provisions of the Companies Ordinance, 1984, deficit arising on revaluation of fixed assets is adjusted against the balance in the above-mentioned surplus account. The revaluation is carried out with sufficient regularity to ensure that the carrying amount does not differ materially from that which would have been determined using fair value at the balance sheet date.

Accumulated depreciation on owned buildings, at the date of revaluation, is eliminated against the gross carrying amount of buildings. The net amount is then restated to the revalued amount.

Surplus on revaluation of fixed assets (net of deferred tax) is transferred to unappropriated profit to the extent of incremental depreciation charged on related assets.

Land is not depreciated. Depreciation on all other fixed assets is calculated using the straight line method to allocate their depreciable cost or revalued amount to their residual values over their estimated useful lives.

The residual values and useful lives of fixed assets are reviewed, and adjusted (if appropriate) at each balance sheet date.

Gains and losses on disposal of fixed assets are included in profit and loss account currently.

#### Leased

Fixed assets held under finance lease are stated at the lower of fair value of asset and present value of minimum lease payments at the inception of lease, less accumulated depreciation. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability. Depreciation is charged on the basis similar to owned assets.

### 3.7 Intangible assets

#### Goodwill

Goodwill represents the excess of cost of an acquisition over the fair value of the share of net identifiable assets acquired at the date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated impairment.

## Notes to the Un-Consolidated Financial Statements

### For the year ended 31 December 2009

#### Computer software

Acquired computer software licenses are capitalised on the basis of costs incurred to acquire and bring to use the specific software. These costs are amortised on the basis of their expected useful lives.

#### Acquired intangibles in business combination

Acquired intangibles in business combination that have finite lives are amortised over their economic useful life based on the manner that benefits of the relevant assets are consumed.

### 3.8 Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated pre-tax future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

### 3.9 Staff retirement benefits

#### Defined benefit plan

The Bank operates approved funded pension and gratuity schemes for all its non-management employees, and a management pension scheme only for its existing pensioners.

For defined benefit plans, the liability / asset recognised on the balance sheet is the present value of defined benefit obligation at the balance sheet date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the "Projected Unit Credit Actuarial Cost Method".

Actuarial gains and losses that arise are recognised in other comprehensive income in the period in which they arise. Past service costs are recognised immediately to the extent that benefits are vested and are otherwise recognised over the average period until benefits are vested on a straight line basis. Current service costs and any past service costs together with the expected return on plan assets less the effect of the unwinding of the discount on plan liabilities are charged to operating expenses.

#### Defined contribution plan

The Bank also operates a defined contribution gratuity scheme for all its management staff and a provident fund scheme for all its permanent staff, contributing at 8.33 percent and 10 percent of basic salary respectively.

### 3.10 Foreign currency transactions

Transactions in foreign currencies are translated to Pakistan Rupees at exchange rates prevailing at

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to Pakistan Rupees at the exchange rate prevailing at that reporting date. Foreign currency differences arising on retranslation are recognised in profit or loss.

The assets and liabilities of foreign operations are translated to Pakistan Rupees at exchange rates prevailing at the reporting date. The income and expenses of foreign operations, are translated to Pakistan Rupees at exchange rates prevailing at the date of the transaction. Foreign currency differences are recognised in other comprehensive income.

### 3.11 Taxation

Income tax expense comprises of current and deferred tax. Income tax expense is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

#### Current tax

Current tax is the expected tax payable on the taxable income for the year (using tax rates enacted or substantively enacted at the balance sheet date), and any adjustment to tax payable in respect of previous years.

#### Deferred tax

Deferred tax is provided for using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised on temporary differences relating to: (i) the initial recognition of goodwill; (ii) the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit; and (iii) differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future.

Deferred tax is measured at tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### 3.12 Revenue recognition

Mark-up / return on advances and investments is recognised on an accrual basis using the effective interest rate method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability.

Mark-up recoverable on classified loans, advances and investments is recognised on a receipt basis in accordance with the requirements of Prudential Regulations issued by the State Bank of Pakistan. Mark-up on rescheduled / restructured loans, advances and investments is also recognised in accordance with the requirements of these Prudential Regulations.

Fees and commission income are generally recognised on an accrual basis when the service has been provided. Fees and commission which in substance amount to an additional interest charge, are recognised over the life of the underlying transaction on a level yield basis.

## Notes to the Un-Consolidated Financial Statements

### For the year ended 31 December 2009

Dividend income is recognised when the right to receive income is established.

The revenue from award credits for loyalty points earned on use of various products of the Bank is measured by reference to their fair value and is recognised when award credits are redeemed.

#### **3.13 Derivative financial instruments**

Derivative financial instruments are initially recognised at fair value and are subsequently remeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to profit and loss account.

#### **3.14 Provisions**

Provisions for restructuring costs and legal claims are recognised when: (i) the Bank has a present legal or constructive obligation as a result of past events; (ii) it is more likely than not that an outflow of resources will be required to settle the obligation; and (iii) the amount has been reliably estimated.

#### **3.15 Fiduciary activities**

The Bank commonly acts in fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Bank.

#### **3.16 Segment reporting**

A segment is a distinguishable component of the Bank that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank's primary format for segment reporting is based on business segments. A brief description of the products and services offered by different segments of the bank is given in note 36 to these financial statements.

#### **3.17 Offsetting**

Financial assets and liabilities are set off and the net amount presented in the balance sheet when, and only when, the Bank has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### **3.18 Subordinated liabilities**

Subordinated liabilities are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### **3.19 Non-current assets and disposal groups held for sale**

Non-current assets and disposal groups comprising of assets and liabilities that are expected to be recovered primarily through sale rather than continuing use are classified as held for sale. Immediately before being classified as held for sale, the assets and components of disposal group are remeasured in accordance with the Bank's accounting policies. Thereafter, the assets and disposal group are measured at the lower of their carrying values and fair values less cost to sell.

#### **3.20 Discontinuing operations**

A discontinuing operation is a component of the Bank's business that represents a separate major line of business or geographical area of operations that has been disposed of or is held for sale.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

Classification as a discontinuing operation occurs on disposal or when the operation meets the criteria to be classified as held for sale, if earlier.

### 3.21 Share-based compensation

The Group operates cash-settled share-based compensation plans. The fair value of the employee services received in exchange for the grant of the options is recognized as an expense. Cash-settled awards are revalued at each balance sheet date with any changes in fair value charged or credited to staff costs in the profit and loss account.

### 3.22 New standards and interpretations not yet adopted

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 1 January 2010:

- Revised IFRS 3 - Business Combinations (applicable for annual periods beginning on or after 1 July 2009) broadens among other things the definition of business resulting in more acquisitions being treated as business combinations, contingent consideration to be measured at fair value, transaction costs other than share and debt issue costs to be expensed, any pre-existing interest in an acquiree to be measured at fair value, with the related gain or loss recognised in profit or loss and any non-controlling (minority) interest to be measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of an acquiree, on a transaction-by-transaction basis. The application of this standard is not likely to have an effect on the Bank's financial statements.
- Amended IAS 27 - Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July 2009) requires accounting for changes in ownership interest by the group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the group loses control of subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in the profit or loss. The application of the standard is not likely to have any material effect on the Bank's financial statements.
- IFRIC 15 - Agreement for the Construction of Real Estate (effective for annual periods beginning on or after 1 October 2009) clarifies the recognition of revenue by real estate developers for sale of units, such as apartments or houses, 'off-plan', that is, before construction is complete. The amendment is not relevant to the Bank's operations.
- IFRIC - 17 - Distributions of Non-cash Assets to Owners (effective for annual periods beginning on or after 1 July 2009) states that when a Bank distributes non cash assets to its shareholders as dividend, the liability for the dividend is measured at fair value. If there are subsequent changes in the fair value before the liability is discharged, this is recognised in equity. When the non-cash asset is distributed, the difference between the carrying amount and fair value is recognised in the income statement. As the Bank does not distribute non-cash assets to its shareholders, this interpretation has no impact on the Bank's financial statements.
- The International Accounting Standards Board made certain amendments to existing standards as part of its Second annual improvements project. The effective dates for these amendments vary by standard and most will be applicable to the Bank's 2010 financial statements. These amendments are unlikely to have an impact on the Bank's financial statements.
- Amendment to IFRS 2 - Share-based Payment – Group Cash-settled Share-based Payment Transactions (effective for annual periods beginning on or after 1 January 2010). Currently effective IFRSs require attribution of group share-based payment transactions only if they are equity-settled. The amendments resolve diversity in practice regarding attribution of cash-settled share-based payment transactions and require an entity receiving goods or services in either an equity-settled or a cash-settled payment transaction to account for the transaction in its separate or individual financial statements.

## Notes to the Un-Consolidated Financial Statements

### For the year ended 31 December 2009

- Amendment to IAS 32 - Financial Instruments: Presentation – Classification of Rights Issues (effective for annual periods beginning on or after 1 February 2010). The IASB amended IAS 32 to allow rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. This interpretation has no impact on the Bank's financial statements.
- IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments (effective for annual periods beginning on or after 1 July 2010). This interpretation provides guidance on the accounting for debt for equity swaps. This interpretation has no impact on the Bank's financial statements.
- IAS 24 - Related Party Disclosures (revised 2009) – effective for annual periods beginning on or after 1 January 2011. The revision amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. The amendment would result in certain changes in disclosures.
- Amendments to IFRIC 14 IAS 19 - The Limit on a Defined Benefit Assets, Minimum Funding Requirements and their Interaction (effective for annual periods beginning on or after 1 January 2011). These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement. These amendments result in prepayments of contributions in certain circumstances being recognised as an asset rather than an expense. This amendment is not likely to have any impact on Bank's financial statements.
- Improvements to IFRSs 2008 – Amendments to IFRS 5 - Non-current Assets Held for Sale and Discontinued Operations – (effective for annual periods beginning on or after 1 July 2009). The amendments specify that if an entity is committed to a plan to sell a subsidiary, then it would classify all of that subsidiary's assets and liabilities as held for sale when the held for sale criteria in IFRS 5 are met. This applies regardless of the entity retaining an interest (other than control) in the subsidiary; and disclosures for discontinued operations are required by the parent when a subsidiary meets the definition of a discontinued operation. This amendment is not likely to have any impact on Bank's financial statements.

| 4. CASH AND BALANCES WITH TREASURY BANKS         | Note | 2009              | 2008       |
|--|------|-------------------|------------|
|  |      | (Rupees in '000)  |            |
| In hand  |      |                   |            |
| - Local currency                                 | 4.1  | <b>2,162,807</b>  | 3,376,674  |
| - Foreign currencies                             |      | <b>787,164</b>    | 1,120,491  |
| With State Bank of Pakistan in:                  |      |                   |            |
| - Local currency current account                 |      | <b>9,830,265</b>  | 8,296,503  |
| - Local currency current account-Islamic Banking |      | <b>524,863</b>    | 785,414    |
| - Foreign currency deposit account               |      |                   |            |
| Cash reserve account (5% of FE 25)               |      | <b>1,866,121</b>  | 1,641,453  |
| Special cash reserve account (15% of FE 25)      |      | <b>5,576,905</b>  | 4,886,527  |
| Local US Dollar collection account               |      | <b>31,873</b>     | 60,175     |
| With National Bank of Pakistan in:               |      |                   |            |
| - Local currency current account                 |      | <b>741,552</b>    | 2,573,798  |
|  |      | <b>21,521,550</b> | 22,741,035 |

**4.1** This includes National Prize Bonds of Rs. 2.58 million (2008: Rs. 2.26 million).



# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 5. BALANCES WITH OTHER BANKS

|                       | Note | 2009             | 2008      |
|-----------------------|------|------------------|-----------|
|                       |      | (Rupees in '000) |           |
| In Pakistan           |      |                  |           |
| - In current accounts |      | <b>27,040</b>    | 256,127   |
| Outside Pakistan      |      |                  |           |
| - In current accounts | 5.1  | <b>2,211,142</b> | 1,005,455 |
|                       |      | <b>2,238,182</b> | 1,261,582 |

**5.1** This includes balances of Rs. 2,179.39 million (2008: Rs. 975.20 million) held with branches of Standard Chartered Bank PLC, UK outside Pakistan.

### 6. LENDINGS TO FINANCIAL INSTITUTIONS

|  |     |                   |            |
|--|-----|-------------------|------------|
| Repurchase agreement lendings (Reverse Repo) | 6.1 | <b>3,446,217</b>  | 12,475,673 |
| Placements                                   | 6.2 | <b>17,121,847</b> | 18,991,225 |
|  |     | <b>20,568,064</b> | 31,466,898 |

**6.1** These carry mark-up at rates ranging from 11 percent to 12.4 percent per annum (2008: 11 percent to 14.9 percent per annum) payable at maturity, and are due to mature by January 2010. These arrangements are governed under Master Repurchase Agreements.

**6.2** This represents placements with branches of Standard Chartered Bank PLC, UK outside Pakistan at mark-up rates ranging from 0.15 percent to 0.53 percent per annum (2008: 0.01 percent and 2.69 percent per annum), and are due to mature by March 2010.

#### 6.3 Particulars of lending

|                       |                   |            |
|-----------------------|-------------------|------------|
| In local currency     | <b>3,446,217</b>  | 12,475,673 |
| In foreign currencies | <b>17,121,847</b> | 18,991,225 |
|                       | <b>20,568,064</b> | 31,466,898 |

#### 6.4 Securities held as collateral against lendings to financial institutions

|                       | 2009                        |                             |                  | 2008         |                             |            |
|-----------------------|-----------------------------|-----------------------------|------------------|--------------|-----------------------------|------------|
|                       | Held by bank                | Further given as collateral | Total            | Held by bank | Further given as collateral | Total      |
|                       | .....(Rupees in '000) ..... |                             |                  |              |                             |            |
| Market Treasury Bills | <b>3,446,217</b>            | -                           | <b>3,446,217</b> | 12,475,673   | -                           | 12,475,673 |

**6.4.1** The market value of securities held as collateral against lendings to financial institutions amounted to Rs. 3,466.652 million (2008:Rs. 12,565 million).

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 7 INVESTMENTS - NET

| 7.1              | Investments by type   | Note  | 2009         |                     |            | 2008        |               |                  |
|------------------|---|-------|--------------|---------------------|------------|-------------|---------------|------------------|
|                  |   |       | Held by bank | Given as collateral | Total      | Held by     | Given as bank | Total collateral |
| (Rupees in '000) |   |       |              |                     |            |             |               |                  |
|                  | <b>Held for trading</b>   |       |              |                     |            |             |               |                  |
|                  | Market Treasury Bills   |       | 7,265,191    | -                   | 7,265,191  | 989,010     | -             | 989,010          |
|                  | Pakistan Investment Bonds   |       | 1,928        | -                   | 1,928      | 3,916       | -             | 3,916            |
|                  | Term Finance Certificates - listed                                  |       | 186,460      | -                   | 186,460    | -           | -             | -                |
|                  | <b>Available for sale</b>   |       |              |                     |            |             |               |                  |
|                  | Market Treasury Bills   | 7.6.1 | 58,609,847   | 4,778,239           | 63,388,086 | 17,078,141  | -             | 17,078,141       |
|                  | Pakistan Investment Bonds   | 7.6.1 | 10,853,046   | 19,009              | 10,872,055 | 12,219,772  | 19,057        | 12,238,829       |
|                  | Ordinary shares of listed companies                                 | 7.6.2 | -            | -                   | -          | 4           | -             | 4                |
|                  | Units / certificates of mutual funds                                | 7.6.3 | -            | -                   | -          | 3,940       | -             | 3,940            |
|                  | Ordinary shares of unlisted companies                               | 7.6.4 | 86,987       | -                   | 86,987     | 86,818      | -             | 86,818           |
|                  | Sukuk Bonds   | 7.6.5 | 1,800,000    | -                   | 1,800,000  | 300,000     | -             | 300,000          |
|                  | <b>Subsidiaries</b>   | 7.8   |              |                     |            |             |               |                  |
|                  | Standard Chartered Services of Pakistan (Private) Limited           |       | 44,500       | -                   | 44,500     | 44,500      | -             | 44,500           |
|                  | Standard Chartered Modarba  |       | 42,000       | -                   | 42,000     | 42,000      | -             | 42,000           |
|                  | Standard Chartered Leasing Limited                                  |       | 730,589      | -                   | 730,589    | 730,589     | -             | 730,589          |
|                  | <b>Investments at amortised cost</b>                                |       | 79,620,548   | 4,797,248           | 84,417,796 | 31,498,690  | 19,057        | 31,517,747       |
|                  | Provision for diminution in the value of investments                | 7.3   | (77,278)     | -                   | (77,278)   | (3,827)     | -             | (3,827)          |
|                  | <b>Investments (net of provisions)</b>                              |       | 79,543,270   | 4,797,248           | 84,340,518 | 31,494,863  | 19,057        | 31,513,920       |
|                  | Surplus on revaluation of held for trading securities               | 7.7   | 179,835      | -                   | 179,835    | 438         | -             | 438              |
|                  | (Deficit) / surplus on revaluation of available for sale securities |       | (738,590)    | 2,773               | (735,817)  | (1,922,733) | (4,962)       | (1,927,695)      |
|                  | <b>Total Investments</b>  |       | 78,984,515   | 4,800,021           | 83,784,536 | 29,572,568  | 14,095        | 29,586,663       |

| 7.2              | Investments by segment   | Note  | 2009       | 2008        |
|------------------|--|-------|------------|-------------|
| (Rupees in '000) |  |       |            |             |
|                  | <b>Federal Government Securities</b>                                       |       |            |             |
|                  | Market Treasury Bills  |       | 70,653,277 | 18,067,151  |
|                  | Pakistan Investment Bonds  |       | 10,873,983 | 12,242,745  |
|                  | <b>Fully paid up ordinary shares</b>                                       |       |            |             |
|                  | Listed companies   |       | -          | 4           |
|                  | Unlisted companies   |       | 86,987     | 86,818      |
|                  | <b>Investment in subsidiaries</b>  |       |            |             |
|                  | Standard Chartered Services of Pakistan (Private) Limited                  |       | 44,500     | 44,500      |
|                  | Standard Chartered Modarba   |       | 42,000     | 42,000      |
|                  | Standard Chartered Leasing Limited   |       | 730,589    | 730,589     |
|                  | <b>Bonds and Term Finance Certificates</b>                                 |       |            |             |
|                  | Sukuk Bonds  |       | 1,800,000  | 300,000     |
|                  | Term Finance Certificates  |       | 186,460    | -           |
|                  | <b>Other investments (mutual funds)</b>                                    |       | -          | 3,940       |
|                  | <b>Total investment at amortised cost</b>                                  |       | 84,417,796 | 31,517,747  |
|                  | Less: Provision for diminution in the value of investments                 | 7.3   | (77,278)   | (3,827)     |
|                  |  |       | 84,340,518 | 31,513,920  |
|                  | Surplus on revaluation of held for trading securities - net                |       | 179,835    | 438         |
|                  | Deficit on revaluation of available for sale securities - net              |       | (735,817)  | (1,927,695) |
|                  |  |       | 83,784,536 | 29,586,663  |
| 7.3              | <b>Particulars of provision for diminution in the value of investments</b> |       |            |             |
|                  | Opening balance  |       | 3,827      | 519         |
|                  | Charge for the year  |       | 76,324     | 3,308       |
|                  | Reversals  |       | (2,873)    | -           |
|                  | Net (reversal) / charge  |       | 73,451     | 3,308       |
|                  | Closing Balance  | 7.3.1 | 77,278     | 3,827       |
| 7.3.1            | <b>Details of provision held against investment</b>                        |       |            |             |
|                  | Ordinary shares of unlisted companies - available for sale                 |       | 1,653      | 954         |
|                  | Units / certificates of mutual funds - available for sale                  |       | -          | 2,873       |
|                  | Subsidiaries   | 7.8   | 75,625     | -           |
|                  |  |       | 77,278     | 3,827       |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

7.4 Investments include securities having book value of Rs. 19,009 million (2008: Rs. 19,057 million) pledged with the State Bank of Pakistan as security to facilitate T.T. discounting facility to the Bank, including an amount earmarked against the facilities allocated to branches now in Bangladesh.

7.5 Market Treasury Bills and Pakistan Investment Bonds are eligible for discounting with the State Bank of Pakistan.

### 7.6 Quality of 'available for sale' securities

#### 7.6.1 Federal Government Securities

|                           | 2009    |                          |                                  | 2008    |                          |                                  |
|---------------------------|---------|--------------------------|----------------------------------|---------|--------------------------|----------------------------------|
|                           | Rating  | Cost<br>(Rupees in '000) | Market value<br>(Rupees in '000) | Rating  | Cost<br>(Rupees in '000) | Market value<br>(Rupees in '000) |
| Market Treasury Bills     | Unrated | 63,388,086               | 63,457,418                       | Unrated | 17,078,141               | 17,094,161                       |
| Pakistan Investment Bonds | Unrated | 10,872,055               | 10,066,906                       | Unrated | 12,238,829               | 10,295,053                       |
|                           |         | <u>74,260,141</u>        | <u>73,524,324</u>                |         | <u>29,316,970</u>        | <u>27,389,214</u>                |

#### 7.6.2 Particulars of shares held - listed

|   | 2009               |                                 | 2008 | 2009     |                          |                                  | 2008     |                          |                                  |
|---|--------------------|---------------------------------|------|----------|--------------------------|----------------------------------|----------|--------------------------|----------------------------------|
|   | (Number of Shares) |                                 |      | Rating   | Cost<br>(Rupees in '000) | Market value<br>(Rupees in '000) | Rating   | Cost<br>(Rupees in '000) | Market value<br>(Rupees in '000) |
| - | 900                | Sakrand Sugar Mills Limited     | N/A  | -        | -                        | Unrated                          | 3        | 3                        |                                  |
| - | 200                | Khurshid Spinning Mills Limited | N/A  | -        | -                        | Unrated                          | -        | -                        |                                  |
| - | 400                | Taj Textile Limited             | N/A  | -        | -                        | Unrated                          | 1        | 1                        |                                  |
|   |                    |                                 |      | <u>-</u> | <u>-</u>                 |                                  | <u>4</u> | <u>4</u>                 |                                  |

All shares are ordinary shares of Rs. 10 each except otherwise mentioned.

#### 7.6.3 Particulars of units / certificates held in mutual funds

|   | 2009              |   | 2008 | 2009     |                          |                                  | 2008         |                          |                                  |
|---|-------------------|---|------|----------|--------------------------|----------------------------------|--------------|--------------------------|----------------------------------|
|   | (Number of Units) |   |      | Rating   | Cost<br>(Rupees in '000) | Market value<br>(Rupees in '000) | Rating       | Cost<br>(Rupees in '000) | Market value<br>(Rupees in '000) |
| - | 197               | UTP Large Capital Fund  | N/A  | -        | -                        | 4-Star                           | 2            | 1                        |                                  |
| - | 5,250             | Pakistan Capital Market Fund                                      | N/A  | -        | -                        | 5-Star                           | 60           | 74                       |                                  |
| - | 3,447             | National Investment (Unit)Trust                                   | N/A  | -        | -                        | 5-Star                           | 157          | 205                      |                                  |
| - | 372,100           | Pakistan Strategic Allocation Fund                                | N/A  | -        | -                        | 4-Star                           | 3,721        | 848                      |                                  |
|   |                   |   |      | <u>-</u> | <u>-</u>                 |                                  | <u>3,940</u> | <u>1,128</u>             |                                  |
|   |                   | Provision for diminution in the value of investments - note 7.3.1 |      | -        | -                        |                                  | (2,873)      | -                        |                                  |
|   |                   |   |      | <u>-</u> | <u>-</u>                 |                                  | <u>1,067</u> | <u>1,128</u>             |                                  |

#### 7.6.4 Particulars of shares held - unlisted

|           | 2009               |   | 2008    | 2009    |               | 2008          |      |
|-----------|--------------------|---|---------|---------|---------------|---------------|------|
|           | (Number of Shares) |   |         | 2009    | 2008          | 2009          | 2008 |
| 8,000,000 | 8,000,000          | Khushail Bank Limited<br>Ordinary Shares of Rs. 10 each<br>Chief Executive: M. Ghalib Nishtar | A-/A-2  | A-/A-1  | 83,088        | 83,088        |      |
| 573,769   | 573,769            | Pakistan Export Finance Guarantee<br>Agency Limited<br>Chief Executive: S.M. Zaeem            | Unrated | Unrated | 3,004         | 2,835         |      |
| 8         | 8                  | Society for Worldwide Interbank<br>Fund Transfer  | Unrated | Unrated | 895           | 895           |      |
|           |                    |   |         |         | <u>86,987</u> | <u>86,818</u> |      |
|           |                    | Provision for diminution in the value of investments - note 7.3.1                             |         |         | (1,653)       | (954)         |      |
|           |                    |   |         |         | <u>85,334</u> | <u>85,864</u> |      |

#### 7.6.5 Bonds and Term Finance Certificates

|   | 2009    |                          |                                  | 2008    |                          |                                  |
|---|---------|--------------------------|----------------------------------|---------|--------------------------|----------------------------------|
|   | Rating  | Cost<br>(Rupees in '000) | Market value<br>(Rupees in '000) | Rating  | Cost<br>(Rupees in '000) | Market value<br>(Rupees in '000) |
| Wapda Sukuk Bonds                                 | Unrated | 300,000                  | 300,000                          | Unrated | 300,000                  | 300,000                          |
| Pakistan International Airlines (PIA) Sukuk Bonds | Unrated | 1,500,000                | 1,500,000                        | N/A     | -                        | -                                |
|   |         | <u>1,800,000</u>         | <u>1,800,000</u>                 |         | <u>300,000</u>           | <u>300,000</u>                   |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

|   |                    |            | 2009   | 2008     |
|---|--------------------|------------|--|----------|
| <b>7.7 Unrealized gain on revaluation of investments classified as held for trading</b> |                    |            | (Rupees in '000)   |          |
| Market Treasury Bills   |                    |            | 177,650  | 360      |
| Pakistan Investment Bonds   |                    |            | 5  | 78       |
| Listed Term Finance Certificates  |                    |            | <b>2,180</b>   | -        |
|   |                    |            | <b>179,835</b>   | 438      |
| <b>7.8 Investment in subsidiaries</b>   |                    |            |  |          |
|   | <b>2009</b>        | 2008       |  |          |
|   | (Number of shares) |            |  |          |
|   | <b>4,450,000</b>   | 4,450,000  | Standard Chartered Services of Pakistan (Private) Limited - 100% owned | 44,500   |
|   | <b>4,538,353</b>   | 4,538,353  | Standard Chartered Modaraba - Listed 20% owned                         | 42,000   |
|   | <b>84,579,276</b>  | 84,579,276 | Standard Chartered Leasing Limited - Listed 86.45% owned               | 730,589  |
|   |                    |            | Provision for diminution in the value of investments - note 7.8.4      | (75,625) |
|   |                    |            | <b>741,464</b>   | 817,089  |

**7.8.1** The above investments in subsidiaries are strategic investments of the Bank.

**7.8.2** Standard Chartered Services of Pakistan (Private) Limited (100% owned by the Bank) exercises control over Standard Chartered Modaraba as its management company and also has a direct economic interest of 10 percent. Therefore, Standard Chartered Modaraba is considered a subsidiary of the Bank.

**7.8.3** The market value of investments in listed subsidiaries, namely, Standard Chartered Modaraba and Standard Chartered Leasing Limited at 31 December 2009 amounted to Rs 256.159 million (2008: Rs 178.92 million).

**7.8.4** The bank in 2008 increased its holding in Standard Chartered Leasing Limited (SCLL) from 66.23% to 86.45%. The investment was made to support the enhanced minimum capital requirement of the company as per the Securities and Exchange Commission of Pakistan guidelines and to further strengthen its leasing business growth. The efforts and investment of the bank have recently started showing results. SCLL has reported a profit for the six months period ended 31 December 2009. The bank based on the projections considers that impairment, if any is not material. However, due to uncertainties involved with any projections, the bank has reduced the carrying value of its investment to the net assets value of SCLL at 31 December 2009. Thus an impairment of Rs 75.625 million has been recorded.

| 8. ADVANCES - NET   | Note | 2009                | 2008         |
|---|------|---------------------|--------------|
|   |      | (Rupees in '000)    |              |
| Loans, cash credits, running finances, etc.               |      |                     |              |
| - In Pakistan   |      | <b>134,642,412</b>  | 133,532,439  |
| - Outside Pakistan  |      | -                   | -            |
|   |      | <b>134,642,412</b>  | 133,532,439  |
| Bills discounted and purchased (excluding treasury bills) |      |                     |              |
| - Payable in Pakistan                                     |      | <b>2,314,548</b>    | 1,753,623    |
| - Payable outside Pakistan                                |      | <b>4,273,402</b>    | 2,430,209    |
|   |      | <b>6,587,950</b>    | 4,183,832    |
| Advances - gross  |      | <b>141,230,362</b>  | 137,716,271  |
| Provision for non-performing advances                     | 8.3  | <b>(16,783,638)</b> | (12,114,806) |
| Advances - net of provision                               |      | <b>124,446,724</b>  | 125,601,465  |
| <b>8.1 Particulars of advances</b>                        |      |                     |              |
| <b>8.1.1</b> In local currency                            |      | <b>118,982,028</b>  | 121,624,887  |
| In foreign currencies                                     |      | <b>5,464,696</b>    | 3,976,578    |
|   |      | <b>124,446,724</b>  | 125,601,465  |
| <b>8.1.2</b> Short term (for upto one year)               |      | <b>86,044,839</b>   | 97,846,968   |
| Long term (for over one year)                             |      | <b>38,401,885</b>   | 27,754,497   |
|   |      | <b>124,446,724</b>  | 125,601,465  |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

8.2 Advances include Rs 21,388.480 million (31 December 2008: Rs 16,534.389 million) which have been placed under non-performing status as detailed below:

| Category of classification | 2009                |          |                   |                    |          |                   |                   |          |                   |
|----------------------------|---------------------|----------|-------------------|--------------------|----------|-------------------|-------------------|----------|-------------------|
|                            | Classified advances |          |                   | Provision required |          |                   | Provision held    |          |                   |
|                            | Domestic            | Overseas | Total             | Domestic           | Overseas | Total             | Domestic          | Overseas | Total             |
|                            | (Rupees in '000)    |          |                   |                    |          |                   |                   |          |                   |
| Substandard                | 3,965,960           | -        | 3,965,960         | 990,118            | -        | 990,118           | 990,118           | -        | 990,118           |
| Doubtful                   | 2,559,424           | -        | 2,559,424         | 1,149,507          | -        | 1,149,507         | 1,149,507         | -        | 1,149,507         |
| Loss                       | 14,863,096          | -        | 14,863,096        | 13,346,008         | -        | 13,346,008        | 13,346,008        | -        | 13,346,008        |
|                            | <b>21,388,480</b>   | -        | <b>21,388,480</b> | <b>15,485,633</b>  | -        | <b>15,485,633</b> | <b>15,485,633</b> | -        | <b>15,485,633</b> |
| General Provision          |                     |          |                   | 1,298,005          | -        | 1,298,005         | 1,298,005         | -        | 1,298,005         |
|                            | <b>21,388,480</b>   | -        | <b>21,388,480</b> | <b>16,783,638</b>  | -        | <b>16,783,638</b> | <b>16,783,638</b> | -        | <b>16,783,638</b> |

| Category of classification | 2008                |          |                   |                    |          |                   |                   |          |                   |
|----------------------------|---------------------|----------|-------------------|--------------------|----------|-------------------|-------------------|----------|-------------------|
|                            | Classified advances |          |                   | Provision required |          |                   | Provision held    |          |                   |
|                            | Domestic            | Overseas | Total             | Domestic           | Overseas | Total             | Domestic          | Overseas | Total             |
|                            | (Rupees in '000)    |          |                   |                    |          |                   |                   |          |                   |
| Substandard                | 5,481,653           | -        | 5,481,653         | 1,387,150          | -        | 1,387,150         | 1,387,150         | -        | 1,387,150         |
| Doubtful                   | 2,953,293           | -        | 2,953,293         | 1,182,296          | -        | 1,182,296         | 1,182,296         | -        | 1,182,296         |
| Loss                       | 8,099,443           | -        | 8,099,443         | 7,749,943          | -        | 7,749,943         | 7,749,943         | -        | 7,749,943         |
|                            | 16,534,389          | -        | 16,534,389        | 10,319,389         | -        | 10,319,389        | 10,319,389        | -        | 10,319,389        |
| General Provision          |                     |          |                   | 1,795,417          | -        | 1,795,417         | 1,795,417         | -        | 1,795,417         |
|                            | <b>16,534,389</b>   | -        | <b>16,534,389</b> | <b>12,114,806</b>  | -        | <b>12,114,806</b> | <b>12,114,806</b> | -        | <b>12,114,806</b> |

8.2.1 At 31 December, 2009, the provision requirement has been reduced by Rs. 749.951 million (31 December 2008: Rs. 318.5 million) due to 40 percent (31 December, 2008: 30 percent) benefit of Forced Sale Value (FSV) of commercial, residential and industrial properties (land and building only) held as collateral, in accordance with the requirements specified by SBP BSD Circular 10 dated 20 October 2009. The said FSV benefit is not available for distribution of cash and stock dividend.

### 8.3 Particulars of provision against non-performing advances - all in local currency

|                        | 2009              |                  |                   | 2008              |                  |                   |
|------------------------|-------------------|------------------|-------------------|-------------------|------------------|-------------------|
|                        | Specific          | General          | Total             | Specific          | General          | Total             |
|                        | (Rupees in '000)  |                  |                   |                   |                  |                   |
| Opening balance        | 10,319,389        | 1,795,417        | 12,114,806        | 7,479,498         | 4,069,036        | 11,548,534        |
| Charge for the year    | 8,492,969         | 657,861          | 9,150,830         | 13,116,918        | 2,254,851        | 15,371,767        |
| Reversals              | (561,640)         | (1,155,273)      | (1,716,913)       | (231,760)         | (4,528,470)      | (4,760,230)       |
|                        | <b>7,931,329</b>  | <b>(497,412)</b> | <b>7,433,917</b>  | 12,885,156        | (2,273,619)      | 10,611,537        |
| Amounts written off    | (2,746,838)       | -                | (2,746,838)       | (9,741,396)       | -                | (9,741,396)       |
| Other movements        | (18,247)          | -                | (18,247)          | (303,869)         | -                | (303,869)         |
| <b>Closing balance</b> | <b>15,485,633</b> | <b>1,298,005</b> | <b>16,783,638</b> | <b>10,319,389</b> | <b>1,795,417</b> | <b>12,114,806</b> |

### 8.4 Particulars of write offs

|   | 2009             |  | 2008             |
|---|------------------|--|------------------|
|   | (Rupees in '000) |  | (Rupees in '000) |
| 8.4.1 Against provisions                  | <b>2,746,838</b> |  | 9,741,396        |
| Charged and written off during the year   | <b>2,797,334</b> |  | -                |
|   | <b>5,544,172</b> |  | <b>9,741,396</b> |
| 8.4.2 Write-offs of Rs. 500,000 and above | <b>720,400</b>   |  | 632,347          |
| Write-offs of below Rs. 500,000           | <b>4,823,772</b> |  | 9,109,049        |
|   | <b>5,544,172</b> |  | <b>9,741,396</b> |

### 8.5 Details of loans written-off of Rs. 500,000 and above

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above allowed to a person(s) during the year ended 31 December 2009 is given in Annexure 1.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

|  | Note | 2009               | 2008        |
|--|------|--------------------|-------------|
| (Rupees in '000)   |      |                    |             |
| <b>8.6 Particulars of loans and advances to directors, associated companies, etc.</b>  |      |                    |             |
| (i) Debts due by directors, executives or officers of the bank or any of them either severally or jointly with any other persons                             |      |                    |             |
| Balance at beginning of the year   |      | <b>2,384,219</b>   | 2,144,282   |
| Loans granted during the year  |      | <b>3,337,204</b>   | 1,252,176   |
| Repayments   |      | <b>(2,956,565)</b> | (1,012,239) |
| Balance at end of the year   |      | <b>2,764,858</b>   | 2,384,219   |
| (ii) Debts due by companies or firms in which the directors of the bank are interested as directors, partners or in the case of private companies as members |      |                    |             |
| Balance at beginning of the year   |      | -                  | 852,738     |
| Loans granted during the year  |      | -                  | 3,959,906   |
| Repayments   |      | -                  | (4,812,644) |
| Balance at end of the year   |      | -                  | -           |
| (iii) Debts due by subsidiary companies, controlled firms, managed modarabas and other related parties   |      |                    |             |
| Balance at beginning of the year   |      | <b>1,169,715</b>   | 310,358     |
| Loans granted during the year  |      | <b>5,162,307</b>   | 3,627,304   |
| Repayments   |      | <b>(6,114,370)</b> | (2,767,947) |
| Balance at end of the year   |      | <b>217,652</b>     | 1,169,715   |
| <b>9. OPERATING FIXED ASSETS</b>   |      |                    |             |
| Capital work-in-progress   | 9.1  | <b>68,349</b>      | 96,741      |
| Property and equipment   | 9.2  | <b>6,927,435</b>   | 3,789,534   |
|  |      | <b>6,995,784</b>   | 3,886,275   |
| <b>9.1 Capital work-in-progress</b>  |      |                    |             |
| Civil works  |      | <b>18,004</b>      | 25,483      |
| Advance payment towards property and equipment   |      | <b>47,162</b>      | 66,753      |
| Consultants' fee and other charges   |      | <b>3,183</b>       | 4,505       |
|  |      | <b>68,349</b>      | 96,741      |



# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

- 9.3** The Bank's land and buildings were revalued by an independent accredited professional valuer, Iqbal A. Nanjee & Co. (Private) Limited. The valuation performed by the valuer was based on active market prices, adjusted for any difference in the nature, location or condition of the specific land and building. The date of revaluation was 31 December 2009. The revaluation has resulted in a net surplus of Rs. 3,599.739 million over the book value. If the owned land and buildings were measured using the cost model, the carrying amounts would have been as follows:

2009

(Rupees in '000)

|                          |                         |
|--------------------------|-------------------------|
| Cost                     | <b>2,165,450</b>        |
| Accumulated depreciation | <b>(449,612)</b>        |
| Carrying amount          | <b><u>1,715,838</u></b> |

The movement in surplus on revaluation of fixed assets is given in note 20.1 to the financial statements.

- 9.4** As at 31 December 2009, the gross carrying amount of fully depreciated property and equipment still in use amounted to Rs. 2,233.888 million (2008: Rs. 1,883.476 million).

- 9.5** Depreciation rates for furniture, fixtures and office equipment are as follows:

|                        |       |         |
|------------------------|-------|---------|
| Furniture and fixtures | 33.33 | percent |
| Printers               | 33.33 | percent |
| Other office equipment | 20    | percent |
| Computer equipment     | 33.33 | percent |
| ATM machines           | 14.28 | percent |

- 9.6** Details of disposal of fixed assets whose original cost or book value exceeds Rs. 1 million or Rs 250,000, which ever is less, and assets disposed of to the Chief Executive or to a director or to executives or to a shareholder holding not less than 10% of the voting shares of the bank or to any related party, irrespective of value, are given below:

| Particulars                                     | Cost          | Accumulated depreciation | Book value   | Sale Proceeds | Gain / (Loss) on Sale | Mode of Disposal       | Particulars of Purchaser                   |
|---|---------------|--------------------------|--------------|---------------|-----------------------|------------------------|--|
| ----- (Rs. '000) -----                          |               |                          |              |               |                       |                        |  |
| <b>Lease hold improvements</b>                  | 1,331         | 1,304                    | 27           | 52            | 25                    | Tender                 | M/s. Farhan & Company                      |
| <b>Furniture, fixtures and office equipment</b> | 4,160         | 3,955                    | 205          | 451           | 246                   | Tender                 | M/s. Farhan & Company                      |
|   | 3,814         | 3,814                    | -            | 245           | 245                   | Tender                 | M/s. Farhan & Company                      |
|   | 2,049         | 1,921                    | 128          | 161           | 33                    | Insurance Claim        | New Hampshire Insurance Company            |
|   | 7,800         | 7,739                    | 61           | 687           | 626                   | Tender                 | M/s. Dilawar & Brothers                    |
|   | 1,373         | 1,373                    | -            | 130           | 130                   | Tender                 | M/s. Mohammad Ibrahim Osman Soomro         |
|   | 1,360         | 1,348                    | 12           | 73            | 61                    | Tender                 | M/s. Farhan & Company                      |
|   | 2,767         | 2,757                    | 10           | 60            | 50                    | Tender                 | M/s. Ilyas Hussain Soomro                  |
|   | 7,290         | 7,267                    | 23           | 222           | 199                   | Tender                 | M/s. Muhammad Shahid Soomro                |
|   | 2,795         | 2,795                    | -            | 9             | 9                     | Tender                 | M/s. Muhammad Shahid Soomro                |
|   | 419           | 133                      | 286          | 404           | 118                   | Negotiation            | Anis Ahmed & Bros.                         |
| <b>Vehicles</b>                                 | 560           | 187                      | 373          | 396           | 23                    | Employee Service Rules | Car Sold to Rauf Jama Veh #. LED07-6515    |
|   | 576           | 182                      | 394          | 499           | 105                   | Employee Service Rules | Car Sold to Zarak Mooraj Veh #. APD-384    |
|   | 560           | 205                      | 355          | 381           | 26                    | Employee Service Rules | Car Sold to Shereen Hussain Veh #. ANV-701 |
|   | 907           | 332                      | 575          | 616           | 41                    | Employee Service Rules | Car Sold to Abid Sultan Veh #. LEF07-6359  |
|   | 560           | 296                      | 264          | 299           | 35                    | Employee Service Rules | Car Sold to Reza Asghar Veh #. LWL - 0530  |
|   | 560           | 243                      | 317          | 457           | 140                   | Employee Service Rules | Car Sold to Shahab Anwer Veh #. LT - 785   |
|   | 1,695         | 794                      | 901          | 1,215         | 314                   | Employee Service Rules | Car Sold to Umair Abbasi Veh #. ANW-391    |
|   | <u>40,576</u> | <u>36,645</u>            | <u>3,931</u> | <u>6,357</u>  | <u>2,426</u>          |                        |  |

Items having book value of less than Rs. 250,000 and cost of less than Rs. 1,000,000.

| Particulars                              | Cost          | Accumulated depreciation | Book value   | Sale Proceeds | Gain / (Loss) on Sale |
|--|---------------|--------------------------|--------------|---------------|-----------------------|
| Land and Buildings on freehold land      | 111           | 81                       | 30           | 7             | (23)                  |
| Lease hold improvements                  | 1,399         | 1,343                    | 56           | 58            | 2                     |
| Furniture, fixtures and office equipment | 2,415         | 2,331                    | 84           | 1,188         | 1,104                 |
| Vehicles                                 | 3,931         | 3,184                    | 747          | 1,821         | 1,074                 |
|  | <u>7,856</u>  | <u>6,939</u>             | <u>917</u>   | <u>3,074</u>  | <u>2,157</u>          |
|  | <u>48,432</u> | <u>43,584</u>            | <u>4,848</u> | <u>9,431</u>  | <u>4,583</u>          |



# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 10 INTANGIBLE ASSETS

|                             | 2009              |                          |                                   |                |                   |                   |
|-----------------------------|-------------------|--------------------------|-----------------------------------|----------------|-------------------|-------------------|
|                             | Goodwill          | Core deposits intangible | Customer relationships intangible | Brand names    | Computer Software | Total             |
|                             | (Rs. in '000)     |                          |                                   |                |                   |                   |
| <b>Cost</b>                 |                   |                          |                                   |                |                   |                   |
| At 1 January 2009           | 26,095,310        | 1,982,413                | 774,680                           | 389,400        | 300,198           | 29,542,001        |
| Transfers / write offs      | -                 | -                        | -                                 | -              | (8)               | (8)               |
| <b>At 31 December 2009</b>  | <b>26,095,310</b> | <b>1,982,413</b>         | <b>774,680</b>                    | <b>389,400</b> | <b>300,190</b>    | <b>29,541,993</b> |
| <b>Depreciation</b>         |                   |                          |                                   |                |                   |                   |
| At 1 January 2009           | -                 | 1,195,382                | 497,065                           | 91,066         | 223,428           | 2,006,941         |
| Charge for the year         | -                 | 326,190                  | 112,270                           | 38,932         | 31,496            | 508,888           |
| Transfers / write offs      | -                 | -                        | -                                 | -              | (8)               | (8)               |
| <b>At 31 December 2009</b>  | <b>-</b>          | <b>1,521,572</b>         | <b>609,335</b>                    | <b>129,998</b> | <b>254,916</b>    | <b>2,515,821</b>  |
| <b>Net book value</b>       | <b>26,095,310</b> | <b>460,841</b>           | <b>165,345</b>                    | <b>259,402</b> | <b>45,274</b>     | <b>27,026,172</b> |
|                             | <b>2008</b>       |                          |                                   |                |                   |                   |
| <b>Cost</b>                 |                   |                          |                                   |                |                   |                   |
| At 1 January 2008           | 26,095,310        | 1,982,413                | 774,680                           | 389,400        | 311,963           | 29,553,766        |
| Deletions                   | -                 | -                        | -                                 | -              | (11,765)          | (11,765)          |
| <b>At 31 December 2008</b>  | <b>26,095,310</b> | <b>1,982,413</b>         | <b>774,680</b>                    | <b>389,400</b> | <b>300,198</b>    | <b>29,542,001</b> |
| <b>Depreciation</b>         |                   |                          |                                   |                |                   |                   |
| At 1 January 2008           | -                 | 775,586                  | 336,570                           | 52,140         | 155,618           | 1,319,914         |
| Charge for the year         | -                 | 419,796                  | 160,495                           | 38,926         | 76,084            | 695,301           |
| Deletions                   | -                 | -                        | -                                 | -              | (8,274)           | (8,274)           |
| <b>At 31 December 2008</b>  | <b>-</b>          | <b>1,195,382</b>         | <b>497,065</b>                    | <b>91,066</b>  | <b>223,428</b>    | <b>2,006,941</b>  |
| <b>Net book value</b>       | <b>26,095,310</b> | <b>787,031</b>           | <b>277,615</b>                    | <b>298,334</b> | <b>76,770</b>     | <b>27,535,060</b> |
| <b>Rate of amortisation</b> |                   |                          |                                   |                | 20%               |                   |

**10.1** As at 31 December 2009, the cost of fully amortised intangible assets (computer software) still in use amounted to Rs. 130.679 million (2008:Rs. 119.404 million).

**10.2** The recoverable amount for the purpose of assessing impairment on goodwill on acquisition of Union Bank Limited was based on value in use. The calculations are based on cash flow projections based on budgets and forecasts approved by the management covering three year period. These are then extrapolated to a further period of 17 years using a steady long term forecast GDP growth rate and a terminal value determined based on a long term earnings multiple. The cash flows are discounted using a pre-tax discount rate which reflects the current market rate appropriate for the business. For the calculation as at 31 December 2009, the bank has used a long term forecast GDP growth rate of 4.3 percent and a discount rate of 26.5 percent. The management believes that any reasonable possible changes to the key assumptions on which calculation of recoverable amount is based, would not cause the carrying amount to exceed the recoverable amount.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 11 DEFERRED TAX ASSETS - NET

The following are major deferred tax assets / (liabilities) recognised and movement thereon:

| Note                                   | 2009                    |  |  |                           |
|--|-------------------------|--|--|---------------------------|
|  | At 1<br>January<br>2009 | (Charge) /<br>credit to profit<br>and loss | Debit/<br>(credit)<br>to equity/<br>other<br>comprehensive<br>income | At 31<br>December<br>2009 |
| ..... (Rupees in '000) .....           |                         |  |  |                           |
| Available for sale investments         | 674,715                 | -  | (417,179)  | 257,536                   |
| Accumulated business losses            | 81,225                  | (81,225)                                   | -  | -                         |
| Provisions for loans and advances      | 4,240,183               | 2,114,555                                  | -  | 6,354,738                 |
| Other assets                           | 1,581                   | (6,235)                                    | -  | (4,654)                   |
| Fixed assets                           | (387,607)               | 10,788                                     | -  | (376,819)                 |
| Surplus on revaluation of Fixed Assets | -                       | -  | (41,173)   | (41,173)                  |
| Goodwill                               | (1,281,253)             | (726,301)                                  | -  | (2,007,554)               |
| Actuarial gains on retirement benefits | (30,114)                | -  | 7,492  | (22,622)                  |
|  | <b>3,298,730</b>        | <b>1,311,582</b>                           | <b>(450,860)</b>   | <b>4,159,452</b>          |
| ..... (Rupees in '000) .....           |                         |  |  |                           |
| 2008                                   |                         |  |  |                           |
|  | At 1<br>January<br>2008 | (Charge) /<br>credit to profit<br>and loss | Debit/<br>(credit)<br>to equity/<br>other<br>comprehensive<br>income | At 31<br>December<br>2008 |
| ..... (Rupees in '000) .....           |                         |  |  |                           |
| Available for sale investments         | 155,102                 | -  | 519,613  | 674,715                   |
| Accumulated business losses            | -                       | 81,225                                     | -  | 81,225                    |
| Provisions for loans and advances      | 4,041,987               | 198,196                                    | -  | 4,240,183                 |
| Other assets                           | (6,576)                 | 8,157                                      | -  | 1,581                     |
| Fixed assets                           | (353,949)               | (33,658)                                   | -  | (387,607)                 |
| Deposits                               | 14,060                  | (14,060)                                   | -  | -                         |
| Sub-ordinated loans                    | (22,979)                | 22,979                                     | -  | -                         |
| Other liabilities                      | 11,492                  | (11,492)                                   | -  | -                         |
| Goodwill                               | (604,589)               | (676,664)                                  | -  | (1,281,253)               |
| Actuarial gains on retirement benefits | (33,531)                | 6,896                                      | (3,479)  | (30,114)                  |
|  | <b>3,201,017</b>        | <b>(418,421)</b>                           | <b>516,134</b>   | <b>3,298,730</b>          |

- 11.1** The Finance Act, 2009 has made significant amendments in the Seventh Schedule to the Income Tax Ordinance, 2001. Through these amendments, the deduction for provisions for advances and off balance sheet items will be allowed up to 1 percent of the total advances. Provisioning in excess of 1 percent would be allowed to be carried over to succeeding years. The amount of bad debts classified as substandard under Prudential Regulations issued by the State Bank of Pakistan would not be allowed as an expense. The amendments are applicable for financial year ended 31 December 2009.

Pakistan Bank Association (PBA) vide its' letter dated 17 November 2009 has also suggested the Federal Board of Revenue (FBR) to restore the original provision of the Seventh Schedule, whereby entire provision for bad debts created as per the requirements of Prudential Regulations issued by the State Bank of Pakistan were allowed as a deduction, except provision for bad debts created in case of substandard category. PBA, as a matter of interim measure, has suggested FBR to increase the threshold of 1 percent to 5 percent in case of consumer loans and advances to SMEs, and 2 percent in case of all other advances for the time being, in view of the Government's current fiscal considerations.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

The management has carried out an exercise at year end and concluded that they would be able to get deduction of provision in excess of 1 percent of total advances, and accordingly have recognized a deferred tax asset on such provision amounting to Rs. 2,114 million.

The amendments introduced in the Seventh Schedule do not provide for any transitional mechanism i.e. how and when the provision for bad debts disallowed up to 31 December 2008 would be allowed as a deduction. FBR vide its letter dated 23 December 2009 informed ICAP regarding its decision to insert transitional provisions in the Seventh Schedule, however, till date no formal amendments have been made. The Institute of Chartered Accountants of Pakistan (ICAP) and PBA have been following up the matter with FBR. However, pending the final resolution of the matter, ICAP also issued Circular No. 1/2010 dated 13 January 2010 informing its' members that the process of amending the Schedule requires a due process at the FBR, and therefore ICAP considers that the process has already commenced and the reasonable indications exist that the rule would be amended in due course.

Accordingly, the deferred tax asset recognized through 31 December 2008 relating to provisions for advances and off balance sheet items amounting to Rs. 4,240 million has been carried forward.

| 12 OTHER ASSETS   | Note | 2009              | 2008       |
|---|------|-------------------|------------|
|   |      | (Rupees in '000)  |            |
| Income / mark-up accrued in local currency                          |      | 5,694,177         | 5,174,860  |
| Income / mark-up accrued in foreign currencies                      |      | 340,485           | 193,985    |
| Advances, deposits, advance rent and other prepayments              |      | 760,475           | 1,094,677  |
| Receivable from defined benefit plans                               |      | 17,740            | 36,526     |
| Receivable from defined contribution plans                          |      | 111,047           | -          |
| Advance taxation (payments less provisions)                         |      | 2,457,607         | 342,134    |
| Branch adjustment account   |      | 302,169           | 95,981     |
| Unrealized gain on forward foreign exchange contracts               |      | 240,051           | 1,038,660  |
| Interest rate derivatives and currency option - positive fair value |      | 2,868,180         | 6,212,144  |
| Receivable from SBP / Government of Pakistan                        |      | 192,475           | 410,193    |
| Receivable from associated undertakings                             |      | 48,283            | 55,787     |
| Receivable from Standard Chartered Bank, Sri Lanka operations       |      | 84,601            | 162,210    |
| Non-banking assets acquired in satisfaction of claims               |      | 107,303           | 107,303    |
| Tax compensation under section 102 of the Income Tax Ordinance      |      | 160,653           | 160,653    |
| Bank acceptances  |      | 8,437,213         | 3,673,564  |
| Unsettled trades  |      | 40,247            | 104,490    |
| Others  |      | 476,232           | 483,606    |
|   |      | <b>22,338,938</b> | 19,346,773 |
| Less: Provision against other assets                                | 12.1 | <b>(205,190)</b>  | (107,303)  |
|   |      | <b>22,133,748</b> | 19,239,470 |
| <b>12.1 Provision against other assets</b>                          |      |                   |            |
| Opening balance   |      | 107,303           | 107,303    |
| Charge for the year   |      | 69,469            | -          |
| Other movements   |      | 28,418            | -          |
| Closing balance   |      | <b>205,190</b>    | 107,303    |
| <b>13 BILLS PAYABLE</b>   |      |                   |            |
| In Pakistan   |      | 4,700,431         | 4,161,727  |
| Outside Pakistan  |      | 144,207           | 134,693    |
|   |      | <b>4,844,638</b>  | 4,296,420  |



# Notes to the Un-Consolidated Financial Statements

For the year ended 31 December 2009

## 15 DEPOSITS AND OTHER ACCOUNTS

|                                       | Note | 2009               | 2008        |
|---------------------------------------|------|--------------------|-------------|
|                                       |      | (Rupees in '000)   |             |
| <b>Customers</b>                      |      |                    |             |
| - Fixed deposits                      |      | 58,401,746         | 51,228,362  |
| - Savings deposits                    |      | 79,299,603         | 61,960,411  |
| - Current accounts (non-remunerative) |      | 67,475,564         | 59,507,796  |
| - Margin accounts                     |      | 753,904            | 1,156,891   |
| - Special exporters' account          |      | 240,396            | 157,004     |
|                                       |      | <b>206,171,213</b> | 174,010,464 |
| <b>Financial Institutions</b>         |      |                    |             |
| - Non-remunerative deposits           | 15.1 | 786,737            | 541,337     |
|                                       |      | <b>206,957,950</b> | 174,551,801 |

**15.1** This includes Rs. 334.559 million (2008: Rs. 108.826 million) for balances of branches of Standard Chartered Bank PLC, UK operating outside Pakistan.

### 15.2 Particulars of deposits

|                       | Note | 2009               | 2008        |
|-----------------------|------|--------------------|-------------|
|                       |      | (Rupees in '000)   |             |
| In local currency     |      | 169,003,606        | 141,772,948 |
| In foreign currencies |      | 37,954,344         | 32,778,853  |
|                       |      | <b>206,957,950</b> | 174,551,801 |

## 16 SUB-ORDINATED LOANS

|                                  |      |                  |           |
|----------------------------------|------|------------------|-----------|
| Term Finance Certificates issued | 16.1 | <b>1,523,000</b> | 1,710,300 |
|----------------------------------|------|------------------|-----------|

**16.1** The Bank has issued subordinated Term Finance Certificates in three issues. The first issue of Rs 750 million was fully repaid during FY 2008. The outstanding second and third issues of Rs 750 million and Rs 1,000 million respectively are unsecured and are subordinated to the depositors and other creditors of the bank, and carry the following terms:

|               | Second Issue<br>2003<br>AAA  | Third Issue<br>2005<br>AAA  |
|---------------|--|---|
| Year of Issue |  |   |
| Rating        |  |   |
| Rate          | 0.75% above the cut-off yield of last successful auction of five years PIB | 2.00% above the six months Karachi Inter-Bank Offered Rate ("KIBOR") prevailing one working day prior to the beginning of each semi annual period |
| Floor         | 5%   | -   |
| Ceiling       | 10.75%   | -   |
| Repayment     | 7 years  | 7 years   |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 17 OTHER LIABILITIES

|  | Note | 2009              | 2008              |
|--|------|-------------------|-------------------|
|  |      | (Rupees in '000)  |                   |
| Mark-up / return / interest payable in local currency                        |      | 3,172,162         | 2,718,820         |
| Mark-up / return / interest payable in foreign currencies                    |      | 11,682            | 60,337            |
| Accrued expenses   |      | 1,591,763         | 1,411,244         |
| Advance payments   |      | 84,556            | 135,215           |
| Sundry creditors   |      | 523,216           | 546,024           |
| Unrealized loss on forward foreign exchange contracts                        |      | 326,019           | 1,102,711         |
| Unrealized loss on interest rate derivatives and currency options            |      | 10,174,486        | 12,288,361        |
| Provision against cross currency swaps                                       |      | -                 | 296,219           |
| Payable to defined contribution plans  |      | -                 | 10,304            |
| Due to Holding Company   | 17.1 | 10,614,728        | 6,864,604         |
| Unclaimed balances   |      | 16,957            | 16,409            |
| Provision against off balance sheet obligations                              | 17.2 | 86,518            | 76,762            |
| Worker's Welfare Fund (WWF) payable  |      | 129,979           | 25,000            |
| Short sell - Pakistan Investment Bonds                                       |      | 86,864            | -                 |
| Bank acceptances   |      | 8,437,213         | 3,673,564         |
| Unsettled trades   |      | -                 | 2,731,965         |
| Others   |      | 799,299           | 648,248           |
|  |      | <b>36,055,442</b> | <b>32,605,787</b> |
| <b>17.1 Due to Holding Company</b>   |      |                   |                   |
| On account of reimbursement of executive and general administrative expenses |      | 10,156,091        | 6,678,876         |
| Others   |      | 458,637           | 185,728           |
|  |      | <b>10,614,728</b> | <b>6,864,604</b>  |
| <b>17.2 Provision against off-balance sheet obligations</b>                  |      |                   |                   |
| Opening balance  |      | 76,762            | 193,495           |
| Charge / (reversal) for the year   |      | 19,976            | (116,733)         |
| Other movements  |      | (10,220)          | -                 |
| Closing balance  |      | <b>86,518</b>     | <b>76,762</b>     |

### 18 SHARE CAPITAL

#### 18.1 Authorized

|  | 2009                 | 2008                 |                               | 2009              | 2008              |
|--|----------------------|----------------------|-------------------------------|-------------------|-------------------|
|  | (Number of shares)   |                      |                               |                   |                   |
|  | <u>4,000,000,000</u> | <u>4,000,000,000</u> | Ordinary shares of Rs.10 each | <u>40,000,000</u> | <u>40,000,000</u> |

#### 18.2 Issued, subscribed and paid-up

|  |                      |                      |  |                   |                   |
|--|----------------------|----------------------|--|-------------------|-------------------|
|  | <u>2,939,785,018</u> | 2,939,785,018        | Ordinary shares of Rs. 10 each<br>Fully paid in cash | <u>29,397,850</u> | 29,397,850        |
|  | <u>931,800,003</u>   | 931,800,003          | Issued in terms of scheme<br>of amalgamation         | <u>9,318,000</u>  | 9,318,000         |
|  | <u>3,871,585,021</u> | <u>3,871,585,021</u> |  | <u>38,715,850</u> | <u>38,715,850</u> |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

**18.3** These represent 892,554,151 shares of Rs 10 each issued and allotted at par to Standard Chartered Bank, United Kingdom against transfer of entire undertaking of SCB Branch Business by SCB to the Bank, and 39,245,852 shares issued and allotted at par credited as fully paid up to persons who were registered shareholders of Union Bank. These shares have been issued in accordance with the scheme of amalgamation duly approved by State Bank of Pakistan on 4 December 2006.

**18.4** At 31 December 2009, Standard Chartered Bank, United Kingdom, held 98.99% shares of the Bank.

| 19 RESERVES       | Note   | 2009                    | 2008             |
|-------------------|--|-------------------------|------------------|
|                   |  | (Rupees in '000)        |                  |
| Share premium     | 19.1   | <b>1,036,090</b>        | 1,036,090        |
| Statutory reserve | 19.2   | <b>910,275</b>          | 776,402          |
|                   |  | <b><u>1,946,365</u></b> | <u>1,812,492</u> |
| 19.1              | This represents excess of fair value of the shares over par value of shares issued to registered shareholders of Union Bank in terms of the amalgamation scheme.   |                         |                  |
| 19.2              | In accordance with the Banking Companies Ordinance, 1962, the Bank is required to transfer twenty percent of its profit of each year to a reserve fund until the amount in such fund equals the paid-up capital of the Bank. |                         |                  |

| 20 SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS - NET OF TAX                           | Note | 2009                    | 2008               |
|--|------|-------------------------|--------------------|
|  |      | (Rupees in '000)        |                    |
| <b>Surplus / (deficit) arising on revaluation of:</b>                                  |      |                         |                    |
| Fixed assets   | 20.1 | <b>3,558,566</b>        | -                  |
| Available for sale securities  | 20.2 | <b>(478,281)</b>        | (1,252,980)        |
|  |      | <b><u>3,080,285</u></b> | <u>(1,252,980)</u> |
| <b>20.1 Surplus on revaluation of fixed assets</b>                                     |      |                         |                    |
| Surplus on revaluation of land and buildings on freehold land recorded during the year |      | <b>3,599,739</b>        | -                  |
| Deferred tax liability on revaluation of land and buildings on free hold land          |      | <b>(41,173)</b>         | -                  |
|  |      | <b><u>3,558,566</u></b> | <u>-</u>           |
| <b>20.2 Surplus / (deficit) on revaluation of Available for sale securities</b>        |      |                         |                    |
| Market Treasury Bills  |      | <b>69,332</b>           | 16,020             |
| Pakistan Investment Bonds  |      | <b>(805,149)</b>        | (1,943,776)        |
| Listed shares  |      | <b>-</b>                | 61                 |
|  |      | <b><u>(735,817)</u></b> | <u>(1,927,695)</u> |
| Related deferred tax asset   |      | <b>257,536</b>          | 674,715            |
|  |      | <b><u>(478,281)</u></b> | <u>(1,252,980)</u> |

## 21. CONTINGENCIES AND COMMITMENTS

### 21.1 Transaction-related contingent liabilities

|                              |  |                   |            |
|------------------------------|--|-------------------|------------|
| Guarantees issued favouring: |  |                   |            |
| - Government                 |  | <b>34,059,679</b> | 25,540,102 |
| - Others                     |  | <b>13,209,874</b> | 9,800,921  |

## Notes to the Un-Consolidated Financial Statements

### For the year ended 31 December 2009

|  | Note | 2009              | 2008       |
|--|------|-------------------|------------|
| <b>21.2 Trade-related contingent liabilities</b> |      |                   |            |
|  |      | (Rupees in '000)  |            |
| Letters of credit                                |      | <b>20,169,332</b> | 13,911,460 |

### 21.3 Other contingencies

|  |        |                   |           |
|--|--------|-------------------|-----------|
| Claims against the Bank not acknowledged as debt | 21.3.1 | <b>12,045,661</b> | 5,488,481 |
|--|--------|-------------------|-----------|

**21.3.1** This includes claims for penal interest and additional surcharge amounting to Rs. 128.345 million (2008: 112.180 million) claimed by Customs authorities in respect of certain bank guarantees issued on behalf of a customer in favour of Collector of Customs, Government of Pakistan. The guarantees remaining outstanding against the said customer at 31 December 2009 amount to Rs. 80.827 million (2008: 80.827 million).

The bank has referred the claims to Alternate Dispute Resolution (ADR) Committee, where it is yet to come up for a hearing.

The bank considers that the above amounts are not payable and if it is required to settle the claims, it would be able to recover them from the customer.

### 21.4 Commitments in respect of forward foreign exchange contracts

|                        | 2009              | 2008       |
|------------------------|-------------------|------------|
|                        | (Rupees in '000)  |            |
| <b>Purchase</b>        |                   |            |
| State Bank of Pakistan | <b>16,284,600</b> | 11,142,750 |
| Other banks            | <b>26,262,941</b> | 28,183,357 |
| Customers              | <b>3,067,658</b>  | 3,367,331  |
| <b>Sale</b>            |                   |            |
| State Bank of Pakistan | <b>842,000</b>    | -          |
| Other banks            | <b>23,597,145</b> | 21,355,404 |
| Customers              | <b>1,108,140</b>  | 3,147,982  |

The maturities of the above contracts are spread over a period of one year.

### 21.5 Commitments to extend credit

The bank makes commitments to extend credit in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

### 21.6 Commitments in respect of operating leases

|   |              |       |
|---|--------------|-------|
| Not later than one year                           | <b>2,369</b> | 8,982 |
| Later than one year and not later than five years | -            | 320   |



# Notes to the Un-Consolidated Financial Statements

For the year ended 31 December 2009

## 21.7 Derivative instruments

### 21.7.1 Product analysis

| Counterparties   | 2009                |                    |               |                      |
|--|---------------------|--------------------|---------------|----------------------|
|  | Interest Rate Swaps |                    | FX Options    |                      |
|  | No. Contracts       | Notional Principal | No. Contracts | Notional Principal * |
| <b>With Banks for Hedging Market Making</b>            | -<br>52             | -<br>64,985,955    | -<br>208      | -<br>3,931,538       |
| <b>With FIs other than banks Hedging Market Making</b> | -<br>3              | -<br>2,700,000     | -<br>-        | -<br>-               |
| <b>With other entities for Hedging Market Making</b>   | -<br>65             | -<br>77,808,804    | -<br>208      | -<br>3,931,538       |
| <b>Total Hedging Market Making</b>                     | -<br>120            | -<br>145,494,759   | -<br>416      | -<br>7,863,076       |
| 2008 Total Market Making                               | 147                 | 292,012,336        | 40            | 16,215,220           |

\* At the exchange rate prevailing at the end of the reporting period

Contracts with banks represent contracts entered with branches of Standard Chartered Bank, UK to obtain cover against the contracts with customers, except for 18 contracts having notional principal of Rs 26,133 million with local banks.

### 21.7.2 Maturity analysis

| Interest Rate Swaps Remaining Maturity | No. of Contracts | Notional Principal | Mark to Market |           |             |
|--|------------------|--------------------|----------------|-----------|-------------|
|  |                  |                    | Negative       | Positive  | Net         |
| Rupees in '000                         |                  |                    |                |           |             |
| Upto 1 month                           | 4                | 1,385,822          | (146,736)      | 29,589    | (117,148)   |
| 1 to 3 months                          | 3                | 158,634            | (2,199)        | -         | (2,199)     |
| 3 to 6 months                          | 1                | 600,000            | (457)          | 4         | (453)       |
| 6 month to 1 year                      | 27               | 8,636,049          | (57,257)       | 165,411   | 108,154     |
| 1 to 2 year                            | 20               | 4,822,567          | (24,663)       | 270,571   | 245,908     |
| 2 to 3 years                           | 17               | 29,264,617         | (4,359,892)    | 394,735   | (3,965,157) |
| 3 to 5 years                           | 47               | 74,564,470         | (5,115,897)    | 1,524,202 | (3,591,695) |
| 5 to 10 years                          | 11               | 26,062,600         | (242,614)      | 382,814   | 140,200     |
| Above 10 years                         | -                | -                  | -              | -         | -           |

## Notes to the Un-Consolidated Financial Statements

### For the year ended 31 December 2009

#### 22 MARK-UP / RETURN / INTEREST EARNED

On loans and advances to customers  
 On loans and advances to financial institutions  
 On investments in: i) Held for trading securities  
                           ii) Available for sale securities  
 On deposits with financial institutions / State Bank of Pakistan  
 On securities purchased under resale agreements  
 On call money lending

2009

2008

(Rupees in '000)

|                   |                   |
|-------------------|-------------------|
| <b>18,688,275</b> | 17,737,322        |
| <b>141,004</b>    | 357,874           |
| <b>34,734</b>     | 119               |
| <b>7,124,259</b>  | 3,502,544         |
| <b>34</b>         | 64,382            |
| <b>664,611</b>    | 1,515,931         |
| <b>323</b>        | 129,270           |
| <b>26,653,240</b> | <b>23,307,442</b> |

#### 23 MARK-UP / RETURN / INTEREST EXPENSED

Deposits  
 Securities sold under repurchase agreements  
 Call borrowings  
 Borrowings from State Bank of Pakistan under  
   Export Refinance (ERF) scheme  
 Term Finance Certificates (sub-ordinated loans)

|                   |                  |
|-------------------|------------------|
| <b>9,148,183</b>  | 5,752,432        |
| <b>470,940</b>    | 238,958          |
| <b>24,329</b>     | 337,438          |
| <b>500,938</b>    | 252,010          |
| <b>224,938</b>    | 308,062          |
| <b>10,369,328</b> | <b>6,888,900</b> |

#### 24 GAIN / (LOSS) ON SALE OF SECURITIES

##### Federal Government Securities

Market Treasury Bills  
 Pakistan Investment Bonds

|                |           |
|----------------|-----------|
| <b>434,375</b> | 9,798     |
| <b>32,964</b>  | (345,097) |
| <b>467,339</b> | (335,299) |

##### Equity Securities

|                |           |
|----------------|-----------|
| <b>(2,971)</b> | (10,022)  |
| <b>464,368</b> | (345,321) |

#### 25 OTHER INCOME

Rent on property  
 Gain on disposal of fixed assets  
 Income on interest rate derivatives and others

|                |                  |
|----------------|------------------|
| <b>3,339</b>   | 6,098            |
| <b>4,583</b>   | 14,211           |
| <b>309,088</b> | 1,052,934        |
| <b>317,010</b> | <b>1,073,243</b> |

# Notes to the Un-Consolidated Financial Statements

For the year ended 31 December 2009

## 26 ADMINISTRATIVE EXPENSES

|  | Note | 2009              | 2008       |
|--|------|-------------------|------------|
| (Rupees in '000)   |      |                   |            |
| Salaries, allowances etc.                                      |      | <b>3,918,555</b>  | 3,806,449  |
| (Income) / charge for defined benefit plans                    |      | <b>(2,620)</b>    | 29,368     |
| Contributions to defined contribution plans                    |      | <b>131,350</b>    | 239,092    |
| Rent, taxes, insurance, electricity etc.                       |      | <b>869,222</b>    | 855,771    |
| Legal and professional charges                                 |      | <b>118,291</b>    | 90,778     |
| Communications   |      | <b>503,016</b>    | 609,876    |
| Repairs and maintenance  |      | <b>626,062</b>    | 909,648    |
| Rentals against hire / operating lease arrangements            |      | <b>28,211</b>     | 29,845     |
| Stationery and printing  |      | <b>170,177</b>    | 199,272    |
| Advertisement and publicity                                    |      | <b>216,035</b>    | 185,777    |
| Donations  | 26.1 | <b>22,341</b>     | 25,975     |
| Auditors' remuneration   | 26.2 | <b>17,238</b>     | 15,683     |
| Depreciation   |      | <b>645,046</b>    | 704,101    |
| Amortization   |      | <b>508,888</b>    | 695,301    |
| Travelling, conveyance and vehicles' running                   |      | <b>95,015</b>     | 144,288    |
| Reimbursement of executive and general administrative expenses |      | <b>3,477,215</b>  | 3,419,894  |
| Others   |      | <b>900,310</b>    | 463,593    |
|  |      | <b>12,244,352</b> | 12,424,711 |

### 26.1 Details of the donations given in excess of Rs. 100,000 are given below:

#### Donee

|  |               |        |
|--|---------------|--------|
| Institute of Business Administration (IBA)                             | <b>13,000</b> | -      |
| The Citizen Foundation   | <b>3,350</b>  | 15,137 |
| Care Foundation  | <b>1,774</b>  | 3,500  |
| Rizwan Scholars  | <b>1,500</b>  | 1,250  |
| Behbud Association   | <b>600</b>    | 1,200  |
| Pakistan Institute of Corporate Governance                             | <b>500</b>    | -      |
| Jinnah Society   | <b>500</b>    | -      |
| NAPA Repertory Theatre Company   | <b>400</b>    | -      |
| The English Speaking Union of Pakistan                                 | <b>200</b>    | -      |
| Aga Khan Foundation  | <b>200</b>    | -      |
| Network of organizations working for people with disabilities Pakistan | <b>100</b>    | -      |
| The Kidney Center  | -             | 1,500  |
| K. Rauf Associates   | -             | 529    |
| Lahore University of Management Sciences                               | -             | 500    |
| Shaheed Zulfiqar Ali Bhutto Institute of Sciences & Technology         | -             | 500    |
| City Institute of Image Management                                     | -             | 250    |
| Rotary Club of Karachi Charitable Trust                                | -             | 250    |
| Athletics Federation of Pakistan                                       | -             | 219    |
| Corps Horticulture Committee   | -             | 200    |
| Sampurna   | -             | 200    |
| Federal Government School  | -             | 134    |
| Constellation Plus (Private) Limited                                   | -             | 100    |
| The Kaghan Memorial Trust  | -             | 100    |

### 26.2 Auditors' remuneration

|  |               |        |
|--|---------------|--------|
| Audit fee  | <b>15,450</b> | 13,734 |
| Fee for audit of pension, gratuity and provident funds | <b>358</b>    | 200    |
| Special certifications and others                      | <b>530</b>    | 765    |
| Taxation services                                      | <b>400</b>    | 285    |
| Out-of-pocket expenses                                 | <b>500</b>    | 699    |
|  | <b>17,238</b> | 15,683 |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 27 OTHER CHARGES

| Note | 2009             | 2008    |
|------|------------------|---------|
|      | (Rupees in '000) |         |
|      | <b>77,610</b>    | -       |
|      | <b>(52,823)</b>  | 131,202 |
|      | <b>104,976</b>   | 25,000  |
|      | <b>129,763</b>   | 156,202 |

Loss on sale of Srilanka branch operations  
(Reversal) / charge against fine and penalties imposed by SBP  
Worker's Welfare Fund (WWF)

27.1

**27.1** Consequent to Sale and Purchase Agreement (SPA) signed between Standard Chartered Bank, Sri Lanka (SCBSL) and Standard Chartered Bank (Pakistan) Limited (SCBPL), the Sri Lanka branch operations of SCBPL were amalgamated with SCBSL with effect from close of business on 10 October 2008. A closing audit of the branch was carried out at 10 October 2008, which identified additional losses (net of recoveries and other items recorded subsequent to 10 October 2008) of Rs. 77.610 million. According to the terms of SPA, 'unproductive debts', 'staff of SCBPL who are not retained by the purchaser', 'their corresponding housing loans' and 'assets arising from litigation which cannot be assigned' are held in trust with SCBSL. In case any recoveries are made or costs are incurred in respect of assets held in trust, these would be passed on to SCBPL.

### 28 TAXATION

| 2009             | 2008 |
|------------------|------|
| (Rupees in '000) |      |

For the year

- Current  
- Deferred

|                    |         |
|--------------------|---------|
| <b>1,808,667</b>   | -       |
| <b>(1,385,905)</b> | 418,421 |
| <b>422,762</b>     | 418,421 |

For prior years'

- Current  
- Deferred

|                |         |
|----------------|---------|
| <b>99,829</b>  | (2,573) |
| <b>74,323</b>  | -       |
| <b>174,152</b> | (2,573) |
| <b>596,914</b> | 415,848 |

#### 28.1 Relationship between tax expense and accounting profit

Profit before taxation

|                  |           |
|------------------|-----------|
| <b>1,266,279</b> | 1,047,787 |
|------------------|-----------|

Tax at the applicable tax rate of 35% (2008: 35%)

|                |         |
|----------------|---------|
| <b>443,198</b> | 366,725 |
|----------------|---------|

Dividend income at reduced rate

|                |   |
|----------------|---|
| <b>(1,948)</b> | - |
|----------------|---|

Expenses that are not deductible in determining taxable income

|                 |        |
|-----------------|--------|
| <b>(18,488)</b> | 55,013 |
|-----------------|--------|

Prior year provision

|                |         |
|----------------|---------|
| <b>174,152</b> | (2,573) |
|----------------|---------|

Others

|   |         |
|---|---------|
| - | (3,317) |
|---|---------|

|                |         |
|----------------|---------|
| <b>596,914</b> | 415,848 |
|----------------|---------|

#### 28.2 Standard Chartered Bank (Pakistan) Limited

The return for the income year 2009 (tax year 2010) is due for filing by September 30, 2010.

The department has amended the return filed for tax year 2009 under section 122 (5A) of the Income Tax Ordinance, 2001 on 31 December 2009, raising a demand of Rs. 2,233 million. The management is in the process of filing an appeal against the disallowances, and considers that the additional liability is the result of timing differences and no additional provision is required.

The department has further amended the return filed for tax year 2008 under section 122 (5A) of the Income Tax Ordinance, 2001 on 31 December 2009 raising an additional demand of Rs. 893 million. The Bank is in the process of filing an appeal against the additional demand.

Previously, the department has amended the return filed for the same year under section 122 (5A) of the Income Tax Ordinance, 2001 on 30 January 2009 raising an additional demand of Rs. 1,150 million. The management has already filed an appeal against the disallowances.

Management also considers that the additional liability is the result of timing differences and no additional provision is required.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 28.3 Standard Chartered Bank – Branch Operations

The income tax assessments of SCB Pakistan branches have been finalized up to and including tax year 2006. Bank's / departmental appeals for the assessment / tax years 1976-77 to 2006 are pending before different appellate levels. Management expects favorable decision on pending appeals.

The department has amended the return filed for the year 2006 (tax year 2007) under section 122 (5A) of the Income Tax Ordinance, 2001 on 29 October 2009 raising a demand of Rs. 570 million.

The management has filed an appeal against the disallowances, and considers that the additional liability is the result of timing differences and no additional provision is required.

### 28.4 Union Bank Limited

Union Bank's tax assessments for the assessment years 1993-94 through tax year 2007 are under various stages of appeal against certain disallowances.

The department has amended the return filed for the year 2003 (Tax year 2004) under section 122 (5A) of the Income Tax Ordinance, 2001 on 28 September 2009 raising a demand of Rs. 771 million. The management has filed an appeal against the disallowances.

The department has also amended the return filed for the year 2006 (tax year 2007) under section 122 (5A) of the Income Tax Ordinance, 2001 on 29 October 2009 raising a demand of Rs. 762 million. The management has filed an appeal against the disallowances.

The management has booked a prior year provision of Rs. 174 million in FY 2009, and considers that the remaining demand was arbitrary and / or as a result of timing differences. Accordingly, the management believes that no further provision is required.

In case of the assessments for 2005 and 2006, an additional demand of Rs. 1,347 million has been raised, which has been reversed by a favorable decision by the Commissioner of Income Tax (Appeals). The tax department is in appeal before the Tribunal.

### 29 EARNINGS PER SHARE - BASIC AND DILUTED

|   | 2009                 | 2008                 |
|---|----------------------|----------------------|
|   | (Rupees in '000)     |                      |
| Profit for the year   | <u>669,365</u>       | <u>629,546</u>       |
| Weighted average number of ordinary shares in issue during the year | <u>3,871,585,021</u> | <u>3,871,585,021</u> |
|   | (Rupees)             |                      |
| Earnings per share - basic and diluted                              | <u>0.17</u>          | <u>0.16</u>          |

### 30 CASH AND CASH EQUIVALENTS

|                                       | 2009              | 2008              |
|---------------------------------------|-------------------|-------------------|
|                                       | (Rupees in '000)  |                   |
| Cash and balances with treasury banks | <u>21,521,550</u> | 22,741,035        |
| Balances with other banks             | <u>2,238,182</u>  | 1,261,582         |
|                                       | <u>23,759,732</u> | <u>24,002,617</u> |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 31 STAFF STRENGTH

Permanent  
Temporary / on contractual basis / direct contracts  
**Bank's own staff at the end of year**  
Outsourced  
**Total staff strength**

|  | 2009          | 2008  |
|--|---------------|-------|
|  | <b>Number</b> |       |
|  | <b>2,957</b>  | 3,266 |
|  | <b>3</b>      | 16    |
|  | <b>2,960</b>  | 3,282 |
|  | <b>2,082</b>  | 3,029 |
|  | <b>5,042</b>  | 6,311 |

### 32 DEFINED BENEFIT PLANS

#### 32.1 General description

##### Non Management Staff Pension Fund

The plan provides a pension calculated at 50% of the average pensionable salary after completing 30 years of service. The employees of the bank are entitled to either pension or gratuity, but not both. However, the employees of ANZ Grindlays Bank transferred to the bank are entitled to both pension and gratuity and the minimum number of years required for entitlement of pension is 25 years for these employees. Pension is calculated as 1/120 times the last drawn merged salary for each year of service.

##### Non Management Staff Gratuity Fund

The plan provides a lump sum gratuity calculated at one month's salary for each completed year of service (maximum 39 months) after completing 5 years of service. For the employees of ex-ANZ Grindlays Bank, the plan provides a lump sum calculated at 50% of last drawn merged salary for each completed year of service (maximum 36 months) after completing 5 years of service. However, if the employee is not entitled for pension, the percentage is increased to 100%. The employees of SCB are entitled to either pension or gratuity, but not both.

##### Management Staff Pension Fund

The plan is closed to active employees. The entire liability is in respect of existing pensioners.

#### 32.2 Principal Actuarial Assumptions

The last actuarial valuation of the scheme was carried out on 31 December 2009 and the key assumptions used for actuarial valuation were as follows:

|   | 2009  | 2008                                   |
|---|---|--|
| Discount rate                                       | <b>12.5% p.a.</b>   | 14% p.a.                               |
| Expected rate of increase in salary in future years | <b>12.5% p.a.</b>   | 11% p.a.                               |
| Expected rate of return on plan assets              | <b>12.5% p.a.</b>   | 14% p.a.                               |
| Expected long term rate of increase in pension      | <b>6.5% p.a.</b>  | 8% p.a.                                |
| Mortality rate                                      | <b>LIC (1975-79) ultimate mortality table rated down one year</b> | LIC (1975-79) ultimate mortality table |
| Withdrawal rate                                     | <b>Light</b>  | Light                                  |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 32.3 Reconciliation of payable / (receivable) to / from defined benefit plan

|  | SCB Non Management Pension Fund |          | SCB Non Management Gratuity Fund |          | SCB Management Pension Fund |          | Union Bank Gratuity Fund | Total     |           |  |
|--|---------------------------------|----------|----------------------------------|----------|-----------------------------|----------|--------------------------|-----------|-----------|--|
|  | 2009                            | 2008     | 2009                             | 2008     | 2009                        | 2008     | 2008*                    | 2009      | 2008      |  |
|  | (Rupees in '000)                |          |                                  |          |                             |          |                          |           |           |  |
| Present value of defined benefit obligations | 58,699                          | 50,296   | 35,574                           | 22,785   | 42,667                      | 39,245   | -                        | 136,940   | 112,326   |  |
| Fair value of plan assets                    | (72,888)                        | (72,694) | (34,931)                         | (28,942) | (46,861)                    | (47,216) | -                        | (154,680) | (148,852) |  |
| Asset recognised in Balance Sheet            | (14,189)                        | (22,398) | 643                              | (6,157)  | (4,194)                     | (7,971)  | -                        | (17,740)  | (36,526)  |  |

### 32.4 Movement in defined benefit obligation

|                                       |         |         |        |        |         |         |           |          |           |
|---------------------------------------|---------|---------|--------|--------|---------|---------|-----------|----------|-----------|
| Obligation as at 1 January            | 50,296  | 56,124  | 22,785 | 20,459 | 39,245  | 44,282  | 123,083   | 112,326  | 243,948   |
| Current service cost                  | 219     | 190     | 968    | 799    | -       | -       | -         | 1,187    | 989       |
| Interest cost                         | 6,654   | 5,311   | 3,162  | 2,068  | 5,106   | 4,116   | -         | 14,922   | 11,495    |
| Benefits paid                         | (6,157) | (5,965) | -      | -      | (6,171) | (5,648) | -         | (12,328) | (11,613)  |
| Curtailments and settlements          | -       | -       | -      | -      | -       | -       | (123,083) | -        | (123,083) |
| Actuarial (gain) / loss on obligation | 7,687   | (5,364) | 8,659  | (541)  | 4,487   | (3,505) | -         | 20,833   | (9,410)   |
| Obligation as at 31 December          | 58,699  | 50,296  | 35,574 | 22,785 | 42,667  | 39,245  | -         | 136,940  | 112,326   |

### 32.5 Movement in fair value of plan assets

|  |         |         |        |        |         |          |           |          |           |
|--|---------|---------|--------|--------|---------|----------|-----------|----------|-----------|
| Fair value as at 1 January             | 72,694  | 70,441  | 28,942 | 23,984 | 47,216  | 85,597   | 153,161   | 148,852  | 333,183   |
| Expected return on plan assets         | 9,599   | 6,674   | 4,024  | 2,404  | 5,106   | 4,116    | -         | 18,729   | 13,194    |
| Contribution by the bank               | -       | -       | -      | -      | -       | (33,280) | -         | -        | (33,280)  |
| Benefits paid                          | (6,157) | (5,965) | -      | -      | (6,171) | (5,648)  | -         | (12,328) | (11,613)  |
| Curtailments and settlements           | -       | -       | -      | -      | -       | -        | (153,161) | -        | (153,161) |
| Actuarial gain / (loss) on plan assets | (3,248) | 1,544   | 1,965  | 2,554  | 710     | (3,569)  | -         | (573)    | 529       |
| Fair value as at 31 December           | 72,888  | 72,694  | 34,931 | 28,942 | 46,861  | 47,216   | -         | 154,680  | 148,852   |

### 32.6 Movement in (receivable) / payable from / to defined benefit

|  |          |          |         |         |         |          |          |          |          |
|--|----------|----------|---------|---------|---------|----------|----------|----------|----------|
| Balance as at 1 January                  | (22,398) | (14,317) | (6,157) | (3,525) | (7,971) | (41,315) | (30,078) | (36,526) | (89,235) |
| Charge for the year                      | (2,726)  | (1,173)  | 106     | 463     | -       | -        | -        | (2,620)  | (710)    |
| Contribution to the fund during the year | -        | -        | -       | -       | -       | 33,280   | -        | -        | 33,280   |
| Curtailments and settlements             | -        | -        | -       | -       | -       | -        | 30,078   | -        | 30,078   |
| Actuarial (gain) / loss on plan assets   | 10,935   | (6,908)  | 6,694   | (3,095) | 3,777   | 64       | -        | 21,406   | (9,939)  |
| Balance as at 31 December                | (14,189) | (22,398) | 643     | (6,157) | (4,194) | (7,971)  | -        | (17,740) | (36,526) |

### 32.7 Charge for defined benefit plan

|                                |         |         |         |         |         |         |          |          |          |
|--------------------------------|---------|---------|---------|---------|---------|---------|----------|----------|----------|
| Current service cost           | 219     | 190     | 968     | 799     | -       | -       | -        | 1,187    | 989      |
| Interest cost                  | 6,654   | 5,311   | 3,162   | 2,068   | 5,106   | 4,116   | -        | 14,922   | 11,495   |
| Expected return on plan assets | (9,599) | (6,674) | (4,024) | (2,404) | (5,106) | (4,116) | -        | (18,729) | (13,194) |
| Curtailments and settlements   | -       | -       | -       | -       | -       | -       | 30,078   | -        | 30,078   |
|                                | (2,726) | (1,173) | 106     | 463     | -       | -       | (30,078) | (2,620)  | 29,368   |

### 32.8 Actual return on plan assets

|  |         |       |       |       |       |         |   |        |        |
|--|---------|-------|-------|-------|-------|---------|---|--------|--------|
| - Expected return on plan assets         | 9,599   | 6,674 | 4,024 | 2,404 | 5,106 | 4,116   | - | 18,729 | 13,194 |
| - Actuarial gain / (loss) on plan assets | (3,248) | 1,544 | 1,965 | 2,554 | 710   | (3,569) | - | (573)  | 529    |
|  | 6,351   | 8,218 | 5,989 | 4,958 | 5,816 | 547     | - | 18,156 | 13,723 |

### 32.9 Cumulative amount of actuarial gains / (losses) recognised in statement of recognised income and expense

|  |        |        |         |       |        |        |   |        |        |
|--|--------|--------|---------|-------|--------|--------|---|--------|--------|
|  | 29,153 | 40,088 | (4,249) | 2,445 | 39,730 | 43,507 | - | 64,634 | 86,040 |
|--|--------|--------|---------|-------|--------|--------|---|--------|--------|

### 32.10 Expected contributions for next year

|  |   |   |   |   |   |   |   |   |   |
|--|---|---|---|---|---|---|---|---|---|
|  | - | - | - | - | - | - | - | - | - |
|--|---|---|---|---|---|---|---|---|---|

### 32.11 Components of plan assets as a percentage of total plan assets

|                             |     |     |      |      |     |     |    |
|-----------------------------|-----|-----|------|------|-----|-----|----|
| Bonds                       | 76% | 97% | 109% | 121% | 92% | 54% | 0% |
| Cash and net current assets | 24% | 3%  | 24%  | 19%  | 8%  | 47% | 0% |
| Others                      | 0%  | 0%  | -33% | -40% | 0%  | -1% | 0% |

\*Union Bank Gratuity Fund has been merged with and into SCB Management Staff Gratuity Fund (Defined Contribution Plan) effective 1 January 2008.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

|   | 2009                        | 2008           | 2007            | 2006           | 2005            |
|---|-----------------------------|----------------|-----------------|----------------|-----------------|
|   | ------(Rupees in '000)----- |                |                 |                |                 |
| <b>32.12 Five year data on surplus/ (deficit) of the plans and experience adjustments</b> |                             |                |                 |                |                 |
| Present value of defined benefit obligation   | <u>136,940</u>              | <u>112,326</u> | <u>243,948</u>  | <u>278,940</u> | <u>263,831</u>  |
| Fair value of plan assets   | <u>154,680</u>              | <u>148,852</u> | <u>333,183</u>  | <u>494,838</u> | <u>484,956</u>  |
| Surplus   | <u>17,740</u>               | <u>36,526</u>  | <u>215,898</u>  | <u>221,125</u> | <u>378,679</u>  |
| Experience adjustments on plan liabilities - loss / (gain)                                | <u>(7,621)</u>              | <u>(7,620)</u> | <u>(26,188)</u> | <u>(6,675)</u> | <u>(10,023)</u> |
| Experience adjustments on plan assets - loss / (gain)                                     | <u>3,566</u>                | <u>(3,027)</u> | <u>(22,440)</u> | <u>7,094</u>   | <u>14,574</u>   |

### 33 SHARE BASED PAYMENTS

The Bank participated in the following share compensation plans for the acquisition of shares in the ultimate holding company, Standard Chartered Plc. The market value of shares are denominated in pounds sterling at the time of grant.

#### i) International Sharesave Scheme

The International Sharesave Scheme was first launched in 1996 and made available to all employees of the Bank. Employees have the choice of opening a three-year or a five-year savings contract. Within a period of six months after the third or fifth anniversary, employees may exercise the awards and receive any benefit in cash; alternatively, the employee may elect to have the saving, plus interest, repaid in cash. The price at which they may purchase shares is at a discount of up to 20 percent on the share price at the date of the invitation. There are no performance conditions attached to options granted. The options granted do not confer any right to participate in any share issue of any other company.

Movements in the number of share options held by the Bank's employees are as follows:

|                               | 2009          |   | 2008          |   |
|-------------------------------|---------------|---|---------------|---|
|                               | Number ('000) | Weighted average exercise price £ per share | Number ('000) | Weighted average exercise price £ per share |
| At 1 January                  | 119           | 9.92  | 78            | 11.07                                       |
| Granted during the year       | 22            | 11.46                                       | 30            | 11.62                                       |
| Exercised during the year     | (23)          | 8.93  | (3)           | 7.43  |
| Lapsed during the year        | (6)           | 9.78  | (1)           | 10.35                                       |
| Adjustment due to right issue | -             |   | 15            |   |
| At 31 December                | <u>112</u>    | <u>10.44</u>                                | <u>119</u>    | <u>9.92</u>                                 |

The weighted average price at the time the options were exercised during 2009 was £14.07 (2008: £17.71).

| Range of exercise price | 2009                            |                |                                 |                   | 2008                            |                |                                 |                   |
|-------------------------|---------------------------------|----------------|---------------------------------|-------------------|---------------------------------|----------------|---------------------------------|-------------------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                   | Weighted average exercise price | No. of options | Weighted average remaining life |                   |
|                         |                                 |                | Expected years                  | Contractual years |                                 |                | Expected years                  | Contractual years |
| £6.5/£11.46             | 9.31                            | 112            |                                 | 2.16              | 9.92                            | 119            | 3.33/5.33                       | 2.42              |

The intrinsic value of vested International Sharesave cash-settled awards as at 31 December 2009 was 17,601 thousand (2008: Rs 115 thousand).

#### ii) Restricted Share Scheme

The Restricted Share Scheme is a discretionary share incentive scheme for high performing and high potential staff at any level of the organisation whom the Group wishes to motivate and retain. Except upon appointment when an executive director may be granted an award of restricted shares, the Restricted Share Scheme is not applicable to the Group's executive directors, as it has no performance conditions attached to it. Fifty per cent of the award vests two years after the date of the grant and the remainder after three years. The awards granted under this scheme are nil cost options with any benefit payable in cash. The options granted do not confer any right to participate in any share issue of any other company.



# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

Movements in the number of share options held by the Bank's employees are as follows:-

|                               | 2009          |   | Weighted average exercise price<br>£ per share | 2008          |   | Weighted average exercise price<br>£ per share |
|-------------------------------|---------------|---|--|---------------|---|--|
|                               | Number ('000) |   |  | Number ('000) |   |  |
| At 1 January                  | 85            | - | -  | 70            | - | -  |
| Granted during the year       | 34            | - | -  | 31            | - | -  |
| Exercised during the year     | (13)          | - | -  | (14)          | - | -  |
| Lapsed during the year        | (7)           | - | -  | (13)          | - | -  |
| Adjustment due to right issue | -             | - | -  | 11            | - | -  |
| At 31 December                | <u>99</u>     | - | -  | <u>85</u>     | - | -  |

The weighted average price at the time the options were exercised during 2008 was £10.782 (2008: £16.02).

| Range of exercise price | 2009                            |                |                                 |                | 2008                            |                |                                 |      |
|-------------------------|---------------------------------|----------------|---------------------------------|----------------|---------------------------------|----------------|---------------------------------|------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                | Weighted average exercise price | No. of options | Weighted average remaining life |      |
| Expected years          |                                 |                | Contractual years               | Expected years |                                 |                | Contractual years               |      |
| N/A                     | -                               | 99             | 7                               | 5.04           | -                               | 85             | 7                               | 5.05 |

The intrinsic value of vested Restricted Share Scheme cash-settled awards as at 31 December 2009 was Rs 49,002 thousand (2007 Rs: 15,486 thousand).

### iii) Supplementary Restricted Share Scheme

The Group operates a Supplementary Restricted Share Scheme which can be used to defer part of an employee's annual bonus in shares. The plan is principally used for employees in the global markets area and is similar to the RSS outlined above for three important factors: executive directors are specifically prohibited from the plan; no new shares can be issued to satisfy awards; and there is no individual annual limit.

Movements in the number of share options held by the Bank's employees are as follows:-

|                               | 2009          |   | Weighted average exercise price<br>£ per share | 2008          |   | Weighted average exercise price<br>£ per share |
|-------------------------------|---------------|---|--|---------------|---|--|
|                               | Number ('000) |   |  | Number ('000) |   |  |
| At 1 January                  | 5             | - | -  | -             | - | -  |
| Granted during the year       | -             | - | -  | 4             | - | -  |
| Exercised during the year     | -             | - | -  | -             | - | -  |
| Lapsed during the year        | -             | - | -  | -             | - | -  |
| Adjustment due to right issue | -             | - | -  | 1             | - | -  |
| At 31 December                | <u>5</u>      | - | -  | <u>5</u>      | - | -  |

| Range of exercise price | 2009                            |                |                                 |                | 2008                            |                |                                 |      |
|-------------------------|---------------------------------|----------------|---------------------------------|----------------|---------------------------------|----------------|---------------------------------|------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                | Weighted average exercise price | No. of options | Weighted average remaining life |      |
| Expected years          |                                 |                | Contractual years               | Expected years |                                 |                | Contractual years               |      |
| N/A                     | -                               | 5              | 7                               | 5.42           | -                               | 5              | 7                               | 6.42 |

There are no vested cash settled awards as at 31 December 2009. (2008: Nil).

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### iv) Executive Share Option Scheme (closed)

The Executive Share Option Scheme is an intrinsic part of the Group's executive directors' and senior managers' total remuneration. An EPS performance criterion needs to be met before the options can be exercised. Executive share options are exercisable after the third, but before the tenth anniversary of the date of grant with any benefit payable in cash. The exercise price is based on the the share price at the date of grant and options can normally only be exercised if a performance condition is satisfied. The options granted do not confer any right to participate in any share issue of any other company.

Movements in the number of share options held by the Bank's employees are as follows:-

|                           | 2009<br>Number ('000) | Weighted average<br>exercise price<br>£ per share | 2008<br>Number ('000) | Weighted average<br>exercise price<br>£ per share |
|---------------------------|-----------------------|---|-----------------------|---|
| At 1 January              | 1                     | 8.19  | 1                     | 9.36  |
| Granted during the year   | -                     | -   | -                     | -   |
| Exercised during the year | -                     | -   | -                     | -   |
| Lapsed during the year    | -                     | -   | -                     | -   |
| At 31 December            | <u>1</u>              | <u>8.19</u>                                       | <u>1</u>              | <u>8.19</u>                                       |

| Range of exercise price | 2009                            |                |                                 |                   | 2008                            |                |                                 |                   |
|-------------------------|---------------------------------|----------------|---------------------------------|-------------------|---------------------------------|----------------|---------------------------------|-------------------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                   | Weighted average exercise price | No. of options | Weighted average remaining life |                   |
|                         |                                 |                | Expected years                  | Contractual years |                                 |                | Expected years                  | Contractual years |
| £8.19                   | -                               | 1              | 5                               | 4.18              | 8.19                            | 1              | 5                               | 5.2               |

The intrinsic value of vested Executive Share Option Scheme cash-settled awards as at 31 December 2009 was Rs 946 thousand (2008: Rs 115 thousand).

### v) Performance Share Plan

The Performance Share Plan is designed as an intrinsic part of total remuneration for the Group's executive directors and for a small number of the Group's most senior executives. The awards granted under this scheme are nil cost options. Certain performance criteria need to be met before the options can be exercised.

The option granted do not confer any right to participate in any share issue of any other company.

Movements in the number of share options held by the Bank's employees are as follows:-

|                               | 2009<br>Number ('000) | 2008<br>Number ('000) |
|-------------------------------|-----------------------|-----------------------|
| At 1 January                  | 61                    | 44                    |
| Granted during the year       | 27                    | 24                    |
| Exercised during the year     | -                     | (15)                  |
| Lapsed during the year        | (3)                   | -                     |
| Adjustment due to right issue | -                     | 8                     |
| At 31 December                | <u>85</u>             | <u>61</u>             |

| Range of exercise price | 2009                            |                |                                 |                   | 2008                            |                |                                 |                   |
|-------------------------|---------------------------------|----------------|---------------------------------|-------------------|---------------------------------|----------------|---------------------------------|-------------------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                   | Weighted average exercise price | No. of options | Weighted average remaining life |                   |
|                         |                                 |                | Expected years                  | Contractual years |                                 |                | Expected years                  | Contractual years |
| N/A                     | -                               | 85             | -                               | 8.01              | 0                               | 61             | 0                               | 8.41              |

The intrinsic value of vested Performance Share Plan cash-settled awards as at 31 December 2009 was Rs. 31,169 thousand (2008: Rs. Nil).

vi) The total expense recognised in respect of above schemes amounted to Rs. 171.79 million (2008: Rs. 17.85 million) and is included in managerial remuneration.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 34 COMPENSATION OF CHIEF EXECUTIVE AND EXECUTIVES

|   | Note | Chief Executive |               | Directors    |              | Executives       |                  |
|---|------|-----------------|---------------|--------------|--------------|------------------|------------------|
|   |      | 2009            | 2008          | 2009         | 2008         | 2009             | 2008             |
| ------(Rupees in '000)-----               |      |                 |               |              |              |                  |                  |
| Director's remuneration / fees            | 34.1 | -               | -             | 3,225        | 3,250        | -                | -                |
| Managerial remuneration                   | 34.3 | 96,763          | 33,248        | -            | -            | 1,631,721        | 977,376          |
| Contribution to defined contribution plan |      | 2,986           | 2,986         | -            | -            | 128,271          | 99,007           |
| Rent and house maintenance                |      | 6,515           | 6,515         | -            | -            | 25,515           | 217,232          |
| Utilities                                 |      | -               | -             | -            | -            | 6,173            | 54,291           |
| Medical                                   |      | 1,631           | 1,629         | -            | -            | 6,182            | 5,814            |
| Others                                    |      | 916             | -             | -            | -            | 48,559           | 48,547           |
|   |      | <b>108,811</b>  | <b>44,378</b> | <b>3,225</b> | <b>3,250</b> | <b>1,846,421</b> | <b>1,402,267</b> |
| Number of persons                         |      | <b>1</b>        | <b>1</b>      | <b>3</b>     | <b>4</b>     | <b>655</b>       | <b>626</b>       |

**34.1** The director's remuneration / fees represents remuneration paid to the Bank's 3 non-executive directors (2008: 4) for attending Board and Sub-Committee meetings.

**34.2** The Chief Executive is entitled to Bank provided free use of furnished accommodation. The Chief Executive and some of the executives are also provided with Bank maintained cars. In addition, the Chief Executive and some of the executives are also reimbursed for cost of medical expenses and other benefits like club subscription, education etc.

**34.3** Managerial remuneration includes charge against share compensation plan.

### 35. FAIR VALUE OF FINANCIAL INSTRUMENTS

#### On-balance sheet financial instruments

Except for investment in subsidiaries, unlisted companies, fixed term advances of over one year, staff loans and fixed term deposits of over one year, the fair value of on balance sheet financial assets and liabilities are not significantly different from their book value as these assets and liabilities are either short term in nature or are frequently re-priced. The fair value of fixed term advances of over one year, staff loans, fixed term deposits of over one year and investment in equity of unlisted companies cannot be calculated with sufficient reliability due to non-availability of relevant active market for similar assets and liabilities. The fair value of investment in quoted subsidiaries is disclosed in note 7.12.3 to these financial statements.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 36 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

#### Segment analysis with respect to business activity

|  | Global<br>markets | Corporate and<br>institutional<br>banking | Consumer<br>banking | Total            |
|--|-------------------|---|---------------------|------------------|
| (Rupees in '000)   |                   |   |                     |                  |
| <b>2009</b>  |                   |   |                     |                  |
| Internal Income  | (6,025,316)       | (2,960,665)                               | 8,985,981           | -                |
| Net mark-up / return / interest income   | 8,122,587         | 6,160,970                                 | 2,000,355           | 16,283,912       |
| Non mark-up / non interest income  | 2,752,092         | 1,461,146                                 | 2,670,003           | 6,883,241        |
| Operating income   | 4,849,363         | 4,661,451                                 | 13,656,339          | 23,167,153       |
| Non mark-up / non interest expenses  | 1,278,358         | 3,262,832                                 | 7,941,376           | 12,482,566       |
| Operating profit before provisions and taxation  | 3,571,005         | 1,398,619                                 | 5,714,963           | 10,684,587       |
| Direct write-offs / provisions against non-performing loans and advances - net of recoveries | -                 | 3,859,066                                 | 5,485,791           | 9,344,857        |
| Provision / (reversal) for diminution in the value of investments - net                      | 73,451            | -   | -                   | 73,451           |
| <b>Profit before taxation</b>  | <b>3,497,554</b>  | <b>(2,460,447)</b>                        | <b>229,172</b>      | <b>1,266,279</b> |
| <b>Other segment items:</b>  |                   |   |                     |                  |
| Depreciation of tangible fixed assets  | 53,064            | 61,087                                    | 530,895             | 645,046          |
| Amortisation of intangible assets  | 15,607            | 86,021                                    | 407,260             | 508,888          |
| Segment assets (gross)   | 145,633,628       | 128,401,421                               | 55,905,269          | 329,940,318      |
| Segment non performing loans   | -                 | 13,099,803                                | 8,288,677           | 21,388,480       |
| Segment provision required   | -                 | 10,295,204                                | 6,488,434           | 16,783,638       |
| Segment liabilities  | 27,939,477        | 82,414,947                                | 154,773,932         | 265,128,356      |
| Segment return on net assets (ROA) (%)   | *                 | 2.40%                                     | -2.08%              | 0.46%            |
| Segment cost of funds (%)  | **                | 7.55%                                     | 6.33%               | 3.86%            |
|  |                   |   |                     | 4.83%            |
| <b>2008</b>  |                   |   |                     |                  |
| Internal Income  | (2,414,595)       | (2,274,028)                               | 4,688,623           | -                |
| Net mark-up / return / interest income   | 5,115,539         | 5,311,137                                 | 5,991,866           | 16,418,542       |
| Non mark-up / non interest income  | 2,485,422         | 1,096,300                                 | 3,029,748           | 6,611,470        |
| Operating income   | 5,186,366         | 4,133,409                                 | 13,710,237          | 23,030,012       |
| Non mark-up / non interest expenses  | 674,296           | 2,211,620                                 | 9,735,078           | 12,620,994       |
| Operating profit before provisions and taxation  | 4,512,070         | 1,921,789                                 | 3,975,159           | 10,409,018       |
| Direct write-offs / provisions against non-performing loans and advances - net of recoveries | -                 | 2,666,645                                 | 6,646,085           | 9,312,730        |
| Provision for diminution in the value of investments - net                                   | 3,308             | -   | -                   | 3,308            |
| <b>Profit before taxation</b>  | <b>4,508,762</b>  | <b>(744,856)</b>                          | <b>(2,670,926)</b>  | <b>1,092,980</b> |
| <b>Other segment items:</b>  |                   |   |                     |                  |
| Depreciation of tangible fixed assets  | 48,699            | 59,275                                    | 596,127             | 704,101          |
| Amortisation of intangible assets  | 49,102            | 85,209                                    | 560,990             | 695,301          |
| Segment assets (gross)   | 103,970,220       | 114,238,287                               | 58,523,477          | 276,731,984      |
| Segment non performing loans   | -                 | 10,531,699                                | 6,002,690           | 16,534,389       |
| Segment provision required   | -                 | 7,424,420                                 | 4,690,386           | 12,114,806       |
| Segment liabilities  | 26,082,779        | 56,277,217                                | 139,500,042         | 221,860,038      |
| Segment return on net assets (ROA) (%)   | *                 | 4.34%                                     | -0.70%              | -4.96%           |
| Segment cost of funds (%)  | **                | 4.51%                                     | 4.83%               | 2.62%            |
|  |                   |   |                     | 3.41%            |

\* Segment ROA = Net income / (Segment assets - Segment provisions)

\*\* Segment cost of funds have been computed based on the average balances.

The business activities of the Bank are confined to three segments i.e. Consumer Banking, Global Markets and Corporate & Institutional Banking (Wholesale Banking). The products and services offered by these segments are as follows:

#### Global Markets

Overall management of the treasury of the Bank and offering various cash and interest risk management products to the customers. The products include FX forwards, FX options and interest rate swaps.

#### Consumer Banking

Wealth management, deposits, mortgages, auto finance, unsecured lending (credit cards, personal loans etc.) and SME lending (including SME trade).

#### Corporate and institutional banking

Deposits, trade and other lending activities for corporates and financial institutions.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 37 RELATED PARTY TRANSACTIONS

Related parties comprise of Standard Chartered Plc., ultimate parent company, its other subsidiaries and branches, key management personnel, and employees' retirement benefit funds. The transactions with related parties are conducted at commercial terms. The bank also provides advances to employees at reduced rates in accordance with their terms of employment.

The transactions and balances with related parties are summarised as follows:

|   | 2009             | 2008       |
|---|------------------|------------|
|   | (Rupees in '000) |            |
| <b>OUTSTANDING BALANCES</b>   |                  |            |
| <b>Group</b>  |                  |            |
| Nostro balances with other subsidiaries and branches of the holding company           | 2,179,389        | 975,202    |
| Overdrawn nostro balances with other subsidiaries and branches of the holding company | 36,075           | 28,590     |
| Vostro balances with other subsidiaries and branches of the holding company           | 334,559          | 108,826    |
| Placements with group   | 17,121,847       | 18,991,225 |
| Deposits of group companies   | 16,056           | 16,420     |
| Due to holding company  | 10,614,728       | 6,864,604  |
| Due from associated undertakings  | 132,884          | 217,997    |
| Interest receivable from group companies  | 6,773            | 19,725     |
| Inter-company derivative assets   | 794,789          | 2,433,755  |
| Inter-company derivative liabilities  | 896,575          | 1,298,316  |
| <b>Subsidiaries</b>   |                  |            |
| Deposits of subsidiaries  | 42,126           | 44,797     |
| Loans to subsidiaries   | 87,183           | 1,067,399  |
| Accrued interest receivable   | 575              | 50,871     |
| Other receivables   | 2,815            | -          |
| <b>Key management personnel</b>   |                  |            |
| Loans and advances to key management personnel  | 130,470          | 99,716     |
| Deposits of key management personnel  | 21,469           | 69,732     |
| <b>Others</b>   |                  |            |
| Deposits by staff retirement benefit funds  | 26,613           | 180,647    |
| Deposits by customers with common directorship  | -                | 2,624      |
| Loans to staff retirement benefit funds   | -                | 2,600      |
| Receivable from defined benefit plans   | 17,740           | 36,526     |
| Receivable from / (payable to) defined contribution plans                             | 111,047          | (10,304)   |
| <b>PROFIT AND LOSS</b>  |                  |            |
| <b>Group</b>  |                  |            |
| Mark-up / interest expensed   | 5,239            | 222,020    |
| Mark-up / interest / income earned  | 129,198          | 311,256    |
| Fee and commission expense  | 36,760           | 24,575     |
| Fee and commission income   | 72               | 43         |
| Reimbursement of executive and general administrative expenses                        | 3,477,215        | 3,419,894  |
| Payment to group company for direct sales services rendered                           | 673,974          | 915,215    |
| Net loss / (gain) on inter-company derivatives  | 1,237,225        | (947,015)  |
| Royalty expense   | 76,724           | 58,526     |
| <b>Key management personnel</b>   |                  |            |
| Mark-up / interest / income earned  | 2,682            | 2,160      |
| Mark-up / interest expensed   | 1,163            | 1,071      |
| Sale of shares  | -                | 377        |
| Sale of vehicles  | -                | 3,467      |
| Salaries and benefits   | 314,446          | 222,372    |
| Post retirement benefits  | 14,204           | 13,177     |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

|   | 2009             | 2008    |
|---|------------------|---------|
|   | (Rupees in '000) |         |
| <b>Subsidiaries</b>   |                  |         |
| Mark-up / interest expensed   | 4,074            | 1,753   |
| Mark-up / interest / income earned  | 57,698           | 120,765 |
| Lease rentals paid  | 6,933            | 7,802   |
| Administrative expenses (including rent and other charges)                    | 8,892            | 7,272   |
| Reimbursement of salaries   | 5,360            | 6,983   |
| Dividend income   | 7,488            | 7,261   |
| <b>Others</b>   |                  |         |
| Contribution to defined contribution plans                                    | 238,700          | 239,092 |
| Charge for defined contribution plans   | 131,350          | 239,092 |
| Net (income) / charge for defined benefit plans                               | (2,620)          | 29,368  |
| Mark-up / interest expensed on deposits of staff retirement benefit funds     | 11,226           | 6,722   |
| Mark-up / interest expensed on deposits of customers with common directorship | 315,994          | 24,959  |
| Remuneration / fee paid to non-executive directors                            | 3,225            | 3,250   |

**37.1** Net movements in loans and deposits are summarised as follows:

|                              | Balance as at<br>31 December<br>2008 | Net<br>disbursement /<br>deposits | Net<br>repayments /<br>withdrawals | Balance as at<br>31 December<br>2009 |
|------------------------------|--------------------------------------|-----------------------------------|------------------------------------|--------------------------------------|
| ----- (Rupees in '000) ----- |                                      |                                   |                                    |                                      |
| <b>Loans and advances</b>    |                                      |                                   |                                    |                                      |
| Key management personnel     | 99,716                               | 65,837                            | (35,083)                           | 130,470                              |
| Subsidiaries                 | 1,067,399                            | 5,095,270                         | (6,075,486)                        | 87,183                               |
| Others                       | 2,600                                | 1,200                             | (3,800)                            | -                                    |
| <b>Deposits</b>              |                                      |                                   |                                    |                                      |
| Group companies              | 16,420                               | 676,529                           | (676,894)                          | 16,056                               |
| Subsidiaries                 | 44,797                               | 3,470,407                         | (3,473,079)                        | 42,126                               |
| Key management personnel     | 69,732                               | 475,027                           | (523,289)                          | 21,469                               |
| Others                       | 183,271                              | 76,619,714                        | (76,776,371)                       | 26,613                               |

### 38. CAPITAL ASSESSMENT AND ADEQUACY

#### 38.1 Capital structure

The Bank's lead regulator, State Bank of Pakistan (SBP) sets and monitors capital requirements for the Bank as a whole. Effective 31 December 2008, SBP has advised all banks to calculate their capital requirements based on Basel II accord under the standardised approach.

The transition to the 'Advanced Approaches' of Basel II has been made discretionary for banks, and is subject to prior written approval from SBP.

In implementing the current capital requirements, SBP requires the Bank to maintain a prescribed total capital to total risk-weighted assets ratio. As at the year end, SBP's minimum prescribed capital adequacy ratio is 10 percent. The Bank's ratio is compliant with this minimum benchmark.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

The Bank calculates its capital requirement for market risk in its portfolio, based on the methodology provided by SBP which takes account of specific and general market risk capital charge for interest rate risk using the duration method.

Banking operations are categorised in either the trading book or the banking book, and risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures.

The Bank's regulatory capital is analysed into three tiers:

- Tier I capital, which includes ordinary share capital, capital and other reserves (except exchange translation reserve), minority interest, and unappropriated profit. Goodwill and other intangibles are deducted from tier I capital.
- Tier II capital includes sub-ordinated debt, revaluation reserves on assets and impairment allowances that are not held against identified debts. Sub-ordinated debt is limited to 50 percent of tier I capital. Information on the terms, conditions and other features of the Bank's sub-ordinated debt currently in issue is given in note 16 to these financial statements. Revaluation reserves are eligible upto 45 percent for treatment as tier II capital. There is also a restriction on the amount of impairment allowances that are not held against identified debts upto 1.25 percent of total risk weighted assets.
- Tier III supplementary capital consists of short term sub-ordinated debt solely for the purpose of meeting a proportion of the capital requirements for market risk. The Bank currently does not have any tier III capital.

Total of tier II and III capital is limited to tier I capital. 50 percent of the amount of investments in subsidiaries and associates not consolidated on the balance sheet is deducted from both tier I and tier II capital.

|  | 2009                | 2008         |
|--|---------------------|--------------|
|  | (Rupees in '000)    |              |
| <b>Tier I Capital</b>  |                     |              |
| Fully paid-up capital  | <b>38,715,850</b>   | 38,715,850   |
| Balance in share premium account   | <b>1,036,090</b>    | 1,036,090    |
| General reserves as disclosed on the balance sheet   | <b>910,275</b>      | 776,402      |
| Un-appropriated profit   | <b>4,003,356</b>    | 3,481,778    |
| Less:  |                     |              |
| Book value of goodwill and other intangibles   | <b>(27,026,172)</b> | (27,535,060) |
| Shortfall in provision required against classified assets  | -                   | -            |
| Deficit on account of revaluation of investments held in AFS category  | -                   | (1,252,980)  |
| Other deductions (50 percent of investments in equity and other regulatory capital of majority owned securities or other financial subsidiaries not consolidated in the balance sheet) | <b>(370,732)</b>    | (408,545)    |
| Total Tier I Capital----->   | <b>17,268,667</b>   | 14,813,535   |
| <b>Tier II Capital</b>   |                     |              |
| Sub-ordinated debt - upto maximum of 50 percent of 'Total eligible Tier 1 capital'   | <b>704,040</b>      | 1,083,720    |
| General provisions or general reserves for loan losses - upto maximum of 1.25 percent of 'Risk Weighted Assets'  | <b>1,298,005</b>    | 1,658,178    |
| Revaluation reserves (upto 45 percent)   | <b>1,288,765</b>    | -            |
| Less:  |                     |              |
| Other deductions (50 percent of investments in equity and other regulatory capital of majority owned securities or other financial subsidiaries not consolidated in the balance sheet) | <b>(370,732)</b>    | (408,545)    |
| Total Tier II Capital----->  | <b>2,920,078</b>    | 2,333,353    |
| <b>Total Regulatory Capital Base</b>   | <b>20,188,745</b>   | 17,146,888   |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 38.2 Capital Adequacy

The Bank's capital management approach is driven by its desire to maintain a strong capital base to support the development of its business, to meet regulatory capital requirements at all times and to maintain good credit ratings, maximising shareholder value and at the same time maintaining investor, creditor and market confidence.

The capital position is reviewed and monitored by the Asset and Liability Committee (ALCO) of the Bank. Regular reviews help to ensure that adequate levels of capital and an optimum mix of the different components of capital are maintained by the Bank to support the strategy. This is integrated with the Bank's annual planning process that takes into consideration business growth assumptions across products and business segments and the related impact on capital resources.

The following matters are taken into account while reviewing the Bank's capital position:

- a) regulatory capital requirements;
- b) forecast demand for capital to maintain the credit ratings;
- c) increases in demand for capital due to business growth, market shocks or stresses;
- d) available supply of capital and capital raising options;
- e) internal controls and governance for managing the Bank's risk, performance and capital; and
- f) maximisation of shareholder value.

The Bank is also in the process of developing and documenting its three year capital plan as part of its Internal Capital Adequacy Assessment Process (ICAAP) for Basel II, which will also be submitted to SBP. The ICAAP lays down each material risk to be assessed, the relevant mitigants to be considered, and appropriate level of capital required. This process aims to ensure that a strong governance culture and framework is embedded in the capital planning and assessment methodology and is frequently revisited.

The bank adheres to the calculation of capital requirements for credit, market and operational risk as per the guidelines of SBP, for Basel II.

For credit risk, the Bank uses the 'Standardized Approach'. The Bank uses reputable and SBP approved rating agencies (ECAIs) for deriving risk weights for specific credit exposures. These are consistently applied across the Bank's credit portfolio for both on and off balance sheet exposures. The ECAIs used for rating various types of exposures are tabled in note 38.3 to these financial statements.

For the purposes of Credit Risk Mitigation under the 'Standardised Approach', the Bank follows the instructions laid down by SBP vide their Circular No. 08 dated 27 June 2006 with regard to eligibility of collaterals, valuation and management. Where a transaction is secured by an eligible collateral and meets the eligibility criteria and minimum requirements as laid down by SBP, the Bank reduces its exposure under that particular transaction by taking into account the risk mitigating effect of the collateral for the calculation of capital requirement.

The Bank calculates its capital requirement for market risk in its portfolio, based on the methodology provided by SBP which takes account of specific and general market risk capital charge for interest rate risk using the duration method.

For calculation of operational risk capital charge, the business activities of the Bank are divided into eight business lines: corporate finance, trading and sales, retail banking, commercial banking, payments and settlement, agency services, asset management and retail brokerage. The Bank's operations are mapped into these eight business lines as per the criteria laid down by SBP vide Circular No 08 dated 27 June 2006.

Within each business line, gross income is the broad indicator that serves as a proxy for the scale of business operations and thus the likely scale of operational risk exposure within each of these business lines. The capital charge for each business line is calculated by multiplying gross income by beta factors assigned by SBP to that business line. Beta serves as a proxy for the industry-wide relationship between the operational risk loss experience for a given business line and the aggregate level of gross income for that business line.

The total capital charge is calculated as the three-year average of the simple summation of the regulatory capital charges across each of the business lines in each year.

The 'Standardised Approach' is preferred over the 'Basic Indicator Approach' so as to arrive at a capital charge that is reflective of the risks associated with each of the Bank's business lines.

The Bank's approach for mitigating operational risk is further detailed in note 39.8 to these financial statements.



# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

The capital requirements for the Bank as per the major risk categories are indicated below:

|  | Capital Requirements    |                     | Risk Weighted Assets |                     |
|--|-------------------------|---------------------|----------------------|---------------------|
|  | 31 December<br>2009     | 31 December<br>2008 | 31 December<br>2009  | 31 December<br>2008 |
| ----- Rupees in '000 -----   |                         |                     |                      |                     |
| <b>Credit Risk</b>   |                         |                     |                      |                     |
| Portfolios subject to Standardized Approach' - Simple                        |                         |                     |                      |                     |
| Government of Pakistan and State Bank of Pakistan                            | 4,781                   | -                   | 47,810               | -                   |
| Public Sector Entities   | 173,811                 | 188,876             | 1,738,106            | 2,098,627           |
| Banks  | 1,459,528               | 976,135             | 14,595,284           | 10,845,949          |
| Corporate Portfolio  | 6,932,850               | 6,418,229           | 69,328,505           | 71,313,653          |
| Retail Portfolio   | 1,784,653               | 2,440,507           | 17,846,533           | 27,116,748          |
| Residential Mortgage Finance   | 187,982                 | 209,401             | 1,879,820            | 2,326,682           |
| Past Due Portfolio   | 533,489                 | 515,069             | 5,334,886            | 5,722,987           |
| All other Risk Weighted Assets   | 2,017,257               | 1,190,665           | 20,172,569           | 13,229,608          |
| <b>Market Risk</b>   |                         |                     |                      |                     |
| <b>Capital Requirement for portfolios subject to 'Standardized Approach'</b> |                         |                     |                      |                     |
| Interest Rate Risk   | 148,183                 | 329,154             | 1,481,827            | 3,657,263           |
| Foreign Exchange Risk  | 142,469                 | 36,927              | 1,424,693            | 410,295             |
| <b>Operational Risk</b>  |                         |                     |                      |                     |
| Capital Requirement for operational risk - 'Standardised Approach'           | 4,069,640               | 3,137,366           | 40,696,401           | 34,859,621          |
| TOTAL  | <b>17,454,643</b>       | <b>15,442,330</b>   | <b>174,546,434</b>   | <b>171,581,433</b>  |
| <b>Capital Adequacy Ratio</b>  |                         |                     |                      |                     |
|  | <b>2009</b>             |                     | <b>2008</b>          |                     |
| Total eligible regulatory capital held (Note 38.1)                           | (a) <b>20,188,745</b>   |                     | 17,146,888           |                     |
| Total Risk Weighted Assets   | (b) <b>174,546,434</b>  |                     | 171,581,433          |                     |
| Capital Adequacy Ratio   | (a) / (b) <b>11.57%</b> |                     | 9.99%                |                     |

(Rupees in '000)

**Credit Exposures subject to Standardised approach**

| Exposures           | Rating<br>Category | 2009                   |                    |                    | 2008                   |                    |                    |
|---------------------|--------------------|------------------------|--------------------|--------------------|------------------------|--------------------|--------------------|
|                     |                    | Amount<br>outstanding* | Deduction<br>CRM   | Net<br>amount      | Amount<br>outstanding* | Deduction<br>CRM   | Net<br>amount      |
| Corporate           | 0%                 | -                      | -                  | -                  | -                      | -                  | -                  |
|                     | 20%                | 12,298,453             | 8,702,960          | 3,595,493          | 18,054,287             | 13,784,681         | 4,269,606          |
|                     | 50%                | 4,283,282              | 1,647,110          | 2,636,172          | 4,087,780              | 2,083,588          | 2,004,192          |
|                     | 100%               | 1,965,897              | -                  | 1,965,897          | 3,028,320              | 709                | 3,027,611          |
|                     | 150%               | -                      | -                  | -                  | 1,129,730              | 1,129,730          | -                  |
| Banks               | 0%                 | -                      | -                  | -                  | -                      | -                  | -                  |
|                     | 20%                | 22,722,050             | 19,424,704         | 3,297,346          | 51,038,061             | 43,325,583         | 7,712,478          |
|                     | 50%                | 18,882,308             | 9,441,154          | 9,441,154          | 3,275,728              | 1,638,260          | 1,637,468          |
|                     | 100%               | 406,992                | -                  | 406,992            | 781,770                | -                  | 781,770            |
|                     | 150%               | 142,044                | (71,022)           | 213,066            | 133,146                | (66,573)           | 199,719            |
| Sovereigns etc      | 0%                 | -                      | -                  | -                  | 366,095                | 366,095            | -                  |
|                     | 20%                | 3,462,838              | 2,770,271          | 692,567            | 1,804,337              | 1,443,469          | 360,867            |
| All Other Exposures | 100% / 75% / 50%   | 251,449,915            | 142,755,088        | 108,694,827        | 192,805,153            | 80,097,176         | 112,707,978        |
| Total               |                    | <b>315,613,779</b>     | <b>184,670,265</b> | <b>130,943,514</b> | <b>276,504,407</b>     | <b>143,802,718</b> | <b>132,701,689</b> |

\* Amount outstanding represents Original Exposure in the case of On-balance sheet items and the Credit Equivalent Exposure in the case of Off-balance sheet items

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 38.3 Types of Exposures and ECAI's used

|                    | Corporate | Banks | Sovereigns |
|--------------------|-----------|-------|------------|
| JCR - VIS          | □         | □     | □          |
| PACRA              | □         | □     | □          |
| STANDARD AND POORS | □         | □     | □          |
| MOODY'S            | □         | □     | □          |
| FITCH              | □         | □     | □          |

The Bank adheres to the mapping instructions issued by SBP on the Revised Regulatory Capital Framework under Basel II, issued vide BSD Circular No. 8 of 2006 dated 27 June 2006, vide BSD Circular Letter No. 09 of 2007 dated 24 August 2007 and vide BSD Letter No. BSD/BAI-2/201/1141/2009 dated 2 December 2009 with regard to credit ratings to be used. These are as follows:

#### LONG-TERM RATING GRADES MAPPING

| Risk Weightage | Standard & Poors Ratings Services | Moody's Investors Service | Fitch Ratings | PACRA | JCR VIS |
|----------------|-----------------------------------|---------------------------|---------------|-------|---------|
| 20%            | AAA                               | Aaa                       | AAA           | AAA   | AAA     |
|                | AA+                               | Aa1                       | AA+           | AA+   | AA+     |
|                | AA                                | Aa2                       | AA            | AA    | AA      |
|                | AA-                               | Aa3                       | AA-           | AA-   | AA-     |
| 50%            | A+                                | A1                        | A+            | A+    | A+      |
|                | A                                 | A2                        | A             | A     | A       |
|                | A-                                | A3                        | A-            | A-    | A-      |
| 100%           | BBB+                              | Baa1                      | BBB+          | BBB+  | BBB+    |
|                | BBB                               | Baa2                      | BBB           | BBB   | BB      |
|                | BBB-                              | Baa3                      | BBB-          | BBB-  | BBB-    |
| 100%           | BB+                               | Ba1                       | BB+           | BB+   | BB+     |
|                | BB                                | Ba2                       | BB            | BB    | BB      |
|                | BB-                               | Ba3                       | BB-           | BB-   | BB-     |
| 150%           | B+                                | B1                        | B+            | B+    | B+      |
|                | B                                 | B2                        | B             | B     | B       |
|                | B-                                | B3                        | B-            | B-    | B-      |
| 150%           | CCC+                              | Caa1                      | CCC+          | CCC+  | CCC+    |
|                | CCC                               | Caa2                      | CCC           | CCC   | CCC     |
|                | CCC-                              | Caa3                      | CCC-          | CCC-  | CCC-    |
|                | CC                                | Ca                        | CC            | CC    | CC      |
|                | C                                 | C                         | C             | C     | C       |
|                | D                                 | -                         | D             | D     | D       |

#### SHORT-TERM RATING GRADES MAPPING

| Risk Weightage | Standard & Poors Ratings Services | Moody's Investors Service | Fitch Ratings | PACRA  | JCR VIS |
|----------------|-----------------------------------|---------------------------|---------------|--------|---------|
| 20%            | A-1+                              | P-1                       | F1+           | A-1    | A-1     |
|                | A-1                               |                           | F1            |        |         |
| 50%            | A-2                               | P-2                       | F2            | A-2    | A-2     |
| 100%           | A-3                               | P-3                       | F3            | A-3    | A-3     |
| 150%           | B                                 | NP                        | B             | Others | Others  |
|                | B-1                               |                           | C             |        |         |
|                | B-2                               |                           | D             |        |         |
|                | B-3                               |                           |               |        |         |
|                | C                                 |                           |               |        |         |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 39 RISK MANAGEMENT

Through its risk management structure, the Bank seeks to manage efficiently the core risks: credit, market, country, and liquidity risk. These arise directly through the Bank's commercial activities whilst compliance and regulatory risk, operational risk and reputational risks are normal consequences of any business undertaking.

The basic principles of risk management followed by the bank include:

#### **Balancing risk and reward**

Risk is taken in support of the requirements of the Bank's stakeholders. Risk should be taken in support of the Bank's strategy and within its risk appetite.

#### **Responsibility**

Given the Bank is in the business of taking risk, it is everyone's responsibility to ensure that risk taking is both disciplined and focused. The Bank takes account of its social, environmental and ethical responsibilities in taking risk to produce a return.

#### **Accountability**

Risk is taken only within agreed authorities and where there is appropriate infrastructure and resource. All risk taking must be transparent, controlled and reported.

#### **Anticipation**

The Bank looks to anticipate future risks and to maximise awareness of all risk.

#### **Risk management**

The Bank aims to implement best practices and have a specialist risk function of international standards, with strength in depth, experience across risk types and economic scenarios. Ultimate responsibility for the effective management of risk rests with the Company's Board of Directors. Acting within an authority delegated by the Board, the Executive Committee reviews specific risk areas and monitors the activities of the Risk Committee ("RC") and the Asset and Liability Committee ("ALCO").

RC headed by Chief Risk Officer (CRO), through authority delegated by the Board, is responsible for credit risk, market risk, operational risk, compliance and regulatory risk, legal risk and reputational risk. ALCO, through authority delegated by the Board, is responsible for liquidity risk, for structural interest rate and foreign exchange exposures, and for capital ratios.

The day to day responsibility for managing risk rests with CRO who oversees and manages the risk through a team of managers; Senior Credit Officer responsible for credit risk in Wholesale Bank, Head of Consumer Credit responsible for credit risk in Consumer Bank (including SME), Head of Special Assets Management responsible for remedial risk management, Head of Credit Risk Controls responsible for collateral management, security documentation, credit MIS and controls, Head of Market Risk responsible for liquidity risk and risks associated with price movements, arising from interest and exchange rate movements. The Bank has established policies, procedures, processes, and controls and have provided the Risk team adequate support by way of risk systems and tools for measuring and reporting risk for monitoring, controlling, reviewing and managing risk.

## Notes to the Un-Consolidated Financial Statements

### For the year ended 31 December 2009

#### 39.1 Credit risk

Credit risk is the risk that a counter party will not settle its obligations in accordance with agreed terms. Credit exposures may arise from lending, trade finance, securities and derivative exposures. Credit exposures include both individual borrowers and groups of connected counterparties and portfolios in the banking and trading books.

The Board of Directors has delegated down the authority to CEO and the Bank's Executive Committee to establish risk appetite and make recommendations to the Board for approval of risk appetite and policies for managing credit risk. The CEO and the Executive Committee in turn rely on CRO and the Risk Committee to determine these and recommend for their support and Board's approval. The CRO is also delegated down by the CEO responsibility to delegate credit authorities to independent Risk Officers.

Credit risk appetite is established through business strategy papers and underwriting standards by the business managers, which are approved by the Board once recommended, and supported by the Executive Committee.

Specific procedures for managing credit risk within Wholesale and Consumer (including SME) are determined at the Senior Credit Officer and Head of Consumer Credit levels for their respective jurisdictions with specific policies and procedures being adapted to different risk environments and business goals. Credit analysis includes review of facility details, credit grade determination and financial spreading / ratio analysis. Portfolio review, Early Alerts and Stress Testing based on scenario analysis is a combined responsibility of Client Relationship and Risk function. Client relationship origination and credit approval roles are clearly segregated throughout Wholesale and Consumer Banks.

##### 39.1.1 Wholesale Banking

Within the Wholesale Banking business, a numerical risk grading system is used for quantifying the risk associated with a counter-party. The grading is based on a probability of default measure, with customers analysed against a range of quantitative and qualitative measures. Expected Loss is used for further assessment of individual exposures and portfolio analysis. There is a clear segregation of duties with loan applications being prepared separately from the approval chain.

##### 39.1.2 Consumer Banking

For Consumer Banking, program based standard credit application forms are generally used, which are processed in central units for different products and market segments. Medium enterprises relationship based business of Consumer Bank operates much like Wholesale banking with numerical risk grading system for quantifying counter party risk. As with Wholesale Banking, origination and approval roles are segregated.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.1.3 Segment by class of business

|   | 2009               |               |                    |               |                               |               |
|---|--------------------|---------------|--------------------|---------------|-------------------------------|---------------|
|   | Advances - Gross   |               | Deposits           |               | Contingencies and Commitments |               |
|   | (Rupees in '000)   | Percent       | (Rupees in '000)   | Percent       | (Rupees in '000)              | Percent       |
| Chemical and pharmaceuticals                  | 7,806,043          | 5.53          | 6,625,432          | 3.20          | 4,945,654                     | 7.33          |
| Agri business                                 | 2,345,602          | 1.66          | 103,348            | 0.05          | -                             | -             |
| Textile                                       | 22,818,276         | 16.16         | 909,248            | 0.44          | 1,591,874                     | 2.36          |
| Communication                                 | 4,140,203          | 2.93          | 7,005,997          | 3.39          | 856,920                       | 1.27          |
| Insurance                                     | 70,705             | 0.05          | 1,608,955          | 0.78          | -                             | -             |
| Telecommunications and information technology | 4,815,892          | 3.41          | 5,063,616          | 2.45          | 5,031,744                     | 7.46          |
| Cement  | 5,934,649          | 4.20          | 6,577              | -             | 451,509                       | 0.67          |
| Sugar   | 2,249,588          | 1.59          | 33,500             | 0.02          | 74,917                        | 0.11          |
| Automobile and transportation equipment       | 1,603,693          | 1.14          | 3,637,500          | 1.76          | 2,457,378                     | 3.64          |
| Financial                                     | 5,690,961          | 4.03          | 2,889,060          | 1.40          | 45,031                        | 0.07          |
| Electronics and electrical appliances         | 3,912,261          | 2.77          | 4,731,243          | 2.29          | 4,747,693                     | 7.04          |
| Production and transmission of energy         | 22,963,112         | 16.26         | 8,867,324          | 4.28          | 14,014,260                    | 20.79         |
| Shoes and leather garments                    | 796,976            | 0.56          | 33,896             | 0.02          | 11,972                        | 0.02          |
| Individuals                                   | 29,314,697         | 20.76         | 118,671,424        | 57.32         | 500                           | -             |
| Others  | 26,767,704         | 18.95         | 46,770,830         | 22.60         | 33,209,433                    | 49.24         |
|   | <b>141,230,362</b> | <b>100.00</b> | <b>206,957,950</b> | <b>100.00</b> | <b>67,438,885</b>             | <b>100.00</b> |

|   | 2008               |               |                    |               |                               |               |
|---|--------------------|---------------|--------------------|---------------|-------------------------------|---------------|
|   | Advances - Gross   |               | Deposits           |               | Contingencies and Commitments |               |
|   | (Rupees in '000)   | Percent       | (Rupees in '000)   | Percent       | (Rupees in '000)              | Percent       |
| Chemical and pharmaceuticals                  | 3,335,695          | 2.42          | 3,403,212          | 1.95          | 4,654,227                     | 9.45          |
| Agri business                                 | 1,159,738          | 0.84          | 188,447            | 0.11          | -                             | -             |
| Textile                                       | 17,974,972         | 13.05         | 595,403            | 0.34          | 1,527,289                     | 3.10          |
| Communication                                 | 6,551,879          | 4.76          | 5,820,832          | 3.33          | 3,603,723                     | 7.32          |
| Insurance                                     | 120,529            | 0.09          | 980,488            | 0.56          | 217,127                       | 0.44          |
| Telecommunications and information technology | 51,850             | 0.04          | 2,270,454          | 1.30          | 20,481                        | 0.04          |
| Cement  | 6,591,715          | 4.79          | 11,304             | 0.01          | 481,962                       | 0.98          |
| Sugar   | 2,976,067          | 2.16          | 1,743              | 0.00          | 233,541                       | 0.47          |
| Automobile and transportation equipment       | 6,690,892          | 4.86          | 2,724,497          | 1.56          | 2,619,635                     | 5.32          |
| Financial                                     | 2,770,230          | 2.01          | 3,294,385          | 1.89          | 12,957                        | 0.03          |
| Electronics and electrical appliances         | 1,740,878          | 1.26          | 1,950,013          | 1.12          | 3,745,902                     | 7.61          |
| Production and transmission of energy         | 19,868,837         | 14.43         | 10,892,304         | 6.24          | 9,594,865                     | 19.48         |
| Shoes and leather garments                    | 571,609            | 0.42          | 22,931             | 0.01          | 12,654                        | 0.03          |
| Individuals                                   | 38,097,197         | 27.66         | 100,986,038        | 57.85         | 3,140                         | 0.01          |
| Others  | 29,214,183         | 21.21         | 41,409,750         | 23.72         | 22,524,980                    | 45.73         |
|   | <b>137,716,271</b> | <b>100.00</b> | <b>174,551,801</b> | <b>100.00</b> | <b>49,252,483</b>             | <b>100.00</b> |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.1.4 Details of non-performing advances and specific provisions by class of business segment

|   | 2009                         |                         | 2008                |                         |
|---|------------------------------|-------------------------|---------------------|-------------------------|
|   | Classified Advances          | Specific Provision held | Classified Advances | Specific Provision held |
|   | ----- (Rupees in '000) ----- |                         |                     |                         |
| Chemical and pharmaceuticals            | 186,004                      | 164,447                 | 495,744             | 165,525                 |
| Agri business                           | 1,800                        | 1,800                   | 2,440               | 2,440                   |
| Textile                                 | 7,092,549                    | 6,399,357               | 5,655,131           | 4,368,539               |
| Footwear and Leather garments           | 20,069                       | 8,142                   | 12,459              | 1,652                   |
| Automobile and transportation equipment | 614,614                      | 398,251                 | 829,157             | 276,099                 |
| Financial                               | 41                           | 41                      | 40                  | 40                      |
| Production and transmission of energy   | 550,431                      | 285,592                 | 491,735             | 126,463                 |
| Individuals                             | 3,552,223                    | 1,984,909               | 2,709,424           | 965,462                 |
| Others                                  | 9,370,749                    | 6,243,094               | 6,338,259           | 4,413,169               |
|   | <b>21,388,480</b>            | <b>15,485,633</b>       | <b>16,534,389</b>   | <b>10,319,389</b>       |

### 39.1.5 Segment by sector

|                     | 2009               |             |                    |             |                               |             |
|---------------------|--------------------|-------------|--------------------|-------------|-------------------------------|-------------|
|                     | Advances           |             | Deposits           |             | Contingencies and Commitments |             |
|                     | Rupees in '000     | %           | Rupees in '000     | %           | Rupees in '000                | %           |
| Public / Government | 24,498,519         | 17.35%      | 4,024,707          | 1.94%       | 5,008,563                     | 7.43%       |
| Private             | 116,731,843        | 82.65%      | 202,933,243        | 98.06%      | 62,430,322                    | 92.57%      |
|                     | <b>141,230,362</b> | <b>100%</b> | <b>206,957,950</b> | <b>100%</b> | <b>67,438,885</b>             | <b>100%</b> |

|                     | 2008               |             |                    |             |                               |             |
|---------------------|--------------------|-------------|--------------------|-------------|-------------------------------|-------------|
|                     | Advances           |             | Deposits           |             | Contingencies and Commitments |             |
|                     | Rupees in '000     | %           | Rupees in '000     | %           | Rupees in '000                | %           |
| Public / Government | 13,273,513         | 9.64%       | 7,741,730          | 4.44%       | 7,394,638                     | 15.01%      |
| Private             | 124,442,758        | 90.36%      | 166,810,071        | 95.56%      | 41,857,845                    | 84.99%      |
|                     | <b>137,716,271</b> | <b>100%</b> | <b>174,551,801</b> | <b>100%</b> | <b>49,252,483</b>             | <b>100%</b> |

### 39.1.6 Details of non-performing advances and specific provisions by sector

|                     | 2009                         |                         | 2008                |                         |
|---------------------|------------------------------|-------------------------|---------------------|-------------------------|
|                     | Classified Advances          | Specific Provision held | Classified Advances | Specific Provision held |
|                     | ----- (Rupees in '000) ----- |                         |                     |                         |
| Public / Government | -                            | -                       | -                   | -                       |
| Private             | 21,388,480                   | 15,485,633              | 16,534,389          | 10,319,389              |
|                     | <b>21,388,480</b>            | <b>15,485,633</b>       | <b>16,534,389</b>   | <b>10,319,389</b>       |

### 39.1.7 GEOGRAPHICAL SEGMENT ANALYSIS

|           | 2009                         |                       |                     |                               |
|-----------|------------------------------|-----------------------|---------------------|-------------------------------|
|           | Profit before taxation       | Total assets employed | Net Assets employed | Contingencies and Commitments |
|           | ----- (Rupees in '000) ----- |                       |                     |                               |
| Pakistan  | 1,266,279                    | 312,874,212           | 47,745,856          | 67,438,885                    |
| Sri Lanka | -                            | -                     | -                   | -                             |
|           | <b>1,266,279</b>             | <b>312,874,212</b>    | <b>47,745,856</b>   | <b>67,438,885</b>             |

|           | 2008                         |                       |                     |                               |
|-----------|------------------------------|-----------------------|---------------------|-------------------------------|
|           | Profit before taxation       | Total assets employed | Net Assets employed | Contingencies and Commitments |
|           | ----- (Rupees in '000) ----- |                       |                     |                               |
| Pakistan  | 1,092,980                    | 264,617,178           | 42,757,140          | 49,252,483                    |
| Sri Lanka | (45,193)                     | -                     | -                   | -                             |
|           | <b>1,047,787</b>             | <b>264,617,178</b>    | <b>42,757,140</b>   | <b>49,252,483</b>             |

# Notes to the Un-Consolidated Financial Statements

For the year ended 31 December 2009

## 39.2 Market Risk

The Bank recognises market risk as the exposures created by potential changes in market prices and rates. Market risk exposures arise primarily from interest rate and foreign exchange related contracts. The Bank has no significant exposure to equity and commodity price risk.

Market risk is managed by the Head of Market Risk reporting directly to the CRO, who agrees policies and procedures and levels of risk appetite in terms of Value at Risk ("VaR"). Limits are then proposed by the business within the terms of agreed policy. These are agreed and delegated down by CRO under delegated authority from the CEO, and are monitored by the Head of Market Risk as part of an independent risk management function. Policies cover both trading and non-trading books.

In addition to market risk policies, as well as VaR and other market risk limits, independent stress testing of portfolios, factor sensitivity measures and derivatives are also employed as additional risk management tools to manage and hedge market risk exposures. Risk models are periodically back tested against actual results to ensure that pre-determined levels of accuracy are maintained.

## 39.3 Foreign Exchange Risk

|                      | 2009               |                    |                         |                               |
|----------------------|--------------------|--------------------|-------------------------|-------------------------------|
|                      | Assets             | Liabilities        | Off-balance sheet items | Net foreign currency exposure |
| (Rupees in '000)     |                    |                    |                         |                               |
| Pakistan rupee       | 226,103,909        | 197,165,664        | 21,292,962              | 50,231,207                    |
| United States dollar | 35,193,830         | 55,701,425         | (18,573,036)            | (39,080,631)                  |
| Great Britain pound  | 4,130,602          | 4,116,567          | (412,779)               | (398,744)                     |
| Euro                 | 4,944,431          | 5,599,065          | (1,480,749)             | (2,135,383)                   |
| Swiss Franc          | 18,163             | 17,134             | (24,383)                | (23,354)                      |
| Others               | 37,430             | 50,921             | (802,015)               | (815,506)                     |
|                      | <b>270,428,365</b> | <b>262,650,776</b> | <b>-</b>                | <b>7,777,589</b>              |

|                      | 2008               |                    |                         |                               |
|----------------------|--------------------|--------------------|-------------------------|-------------------------------|
|                      | Assets             | Liabilities        | Off-balance sheet items | Net foreign currency exposure |
| (Rupees in '000)     |                    |                    |                         |                               |
| Pakistan rupee       | 182,150,332        | 177,897,246        | 44,802,440              | 49,055,526                    |
| United States dollar | 36,376,832         | 33,155,931         | (38,834,967)            | (35,614,066)                  |
| Great Britain pound  | 3,315,142          | 3,285,889          | (587,796)               | (558,543)                     |
| Euro                 | 5,863,059          | 5,576,711          | (4,498,219)             | (4,211,871)                   |
| Swiss Franc          | 16,596             | 16,596             | (45,926)                | (45,926)                      |
| Others               | 248,211            | 71,400             | (835,532)               | (658,721)                     |
|                      | <b>227,970,172</b> | <b>220,003,773</b> | <b>-</b>                | <b>7,966,399</b>              |

**39.3.1** Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

**39.3.2** The management sets limits on the level of exposure by currency in total, for both overnight and intra day positions which are monitored daily.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

## 39.4 MISMATCH OF INTEREST RATE SENSITIVE ASSETS AND LIABILITIES

2009

| Effective yield / interest rate                         | Total  | Exposed to yield / interest rate risk |                                |                                 |                             |                            |                               |                                |                              |                   | Non interest bearing financial instruments |                     |
|---|--------|---------------------------------------|--------------------------------|---------------------------------|-----------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|-------------------|--|---------------------|
|   |        | Upto one month                        | Over one month to three months | Over three months to six months | Over six months to one year | Over one year to two years | Over two years to three years | Over three years to five years | Over five years to ten years | Over ten years    |  |                     |
| (Rupees in '000)  |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| <b>On-balance sheet financial instruments</b>           |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| <b>Assets</b>   |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| Cash and balances with treasury banks                   | 0.26%  | 21,521,550                            | 5,576,905                      | -                               | -                           | -                          | -                             | -                              | -                            | -                 | -  | 15,944,645          |
| Balances with other banks                               | 0.00%  | 2,238,182                             | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 | -  | 2,238,182           |
| Lendings to financial institutions                      | 3.10%  | 20,568,064                            | 18,754,658                     | 1,813,406                       | -                           | -                          | -                             | -                              | -                            | -                 | -  | -                   |
| Investments   | 12.18% | 83,784,536                            | 23,267,063                     | 28,145,975                      | 11,863,665                  | 10,033,681                 | 3,819,146                     | 1,598,584                      | 1,958,697                    | 2,270,927         | -  | 826,798             |
| Advances  | 14.27% | 124,446,724                           | 64,348,412                     | 29,865,600                      | 18,182,466                  | 2,931,755                  | 1,887,098                     | 727,285                        | 403,678                      | 612,937           | 882,651                                    | 4,604,842           |
| Other assets  | -      | 17,869,309                            | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 | -  | 17,869,309          |
|   |        | 270,428,365                           | 111,947,038                    | 59,824,981                      | 30,046,131                  | 12,965,436                 | 5,706,244                     | 2,325,869                      | 2,362,375                    | 2,883,864         | 882,651                                    | 41,483,776          |
| <b>Liabilities</b>                                      |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| Bills payable   | 0.00%  | 4,844,638                             | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 | -  | 4,844,638           |
| Borrowings  | 8.15%  | 15,747,326                            | 6,550,197                      | 6,047,330                       | 2,556,160                   | 48,334                     | 338,031                       | 151,443                        | 7,564                        | 6,666             | -  | 41,801              |
| Deposits and other accounts                             | 6.99%  | 206,957,950                           | 103,556,740                    | 15,814,518                      | 5,468,358                   | 10,616,674                 | 1,536,836                     | 704,051                        | 4,332                        | -                 | -  | 69,256,601          |
| Sub-ordinated loans                                     | 13.91% | 1,523,000                             | 149,600                        | -                               | -                           | 237,500                    | 436,700                       | 449,200                        | 250,000                      | -                 | -  | -                   |
| Other liabilities                                       | -      | 33,577,862                            | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 | -  | 33,577,862          |
|   |        | 262,650,776                           | 110,256,537                    | 21,861,688                      | 8,024,518                   | 10,902,508                 | 2,311,567                     | 1,304,694                      | 261,896                      | 6,666             | -  | 107,720,702         |
| <b>On-balance sheet gap</b>                             |        | <b>7,777,589</b>                      | <b>1,690,501</b>               | <b>37,963,293</b>               | <b>22,021,613</b>           | <b>2,062,928</b>           | <b>3,394,677</b>              | <b>1,021,175</b>               | <b>2,100,479</b>             | <b>2,877,198</b>  | <b>882,651</b>                             | <b>(66,236,926)</b> |
| <b>Off-balance sheet financial instruments</b>          |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| <b>Forward Lending</b>                                  |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| Interest Rate Swap                                      |        | 53,072,716                            | 845,822                        | -                               | -                           | 5,442,475                  | 3,103,323                     | 2,136,440                      | 26,012,256                   | 15,532,400        | -  | -                   |
| Foreign Currency option                                 |        | 3,931,538                             | 1,468,199                      | 2,269,559                       | 193,780                     | -                          | -                             | -                              | -                            | -                 | -  | -                   |
| Forward Foreign Exchange Contracts                      |        | 45,615,199                            | 19,904,369                     | 22,698,132                      | 3,012,698                   | -                          | -                             | -                              | -                            | -                 | -  | -                   |
|   |        | 102,619,453                           | 22,218,390                     | 24,967,691                      | 3,206,478                   | 5,442,475                  | 3,103,323                     | 2,136,440                      | 26,012,256                   | 15,532,400        | -  | -                   |
| <b>Forward Borrowing</b>                                |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| Interest Rate Swap                                      |        | 92,422,042                            | 540,000                        | 158,634                         | 600,000                     | 3,193,574                  | 1,719,244                     | 27,128,177                     | 48,552,213                   | 10,530,200        | -  | -                   |
| Foreign Currency option                                 |        | 3,931,538                             | 1,468,199                      | 2,269,559                       | 193,780                     | -                          | -                             | -                              | -                            | -                 | -  | -                   |
| Forward Foreign Exchange Contracts                      |        | 25,547,285                            | 14,715,277                     | 8,253,691                       | 2,578,317                   | -                          | -                             | -                              | -                            | -                 | -  | -                   |
|   |        | 121,900,865                           | 16,723,476                     | 10,681,884                      | 3,372,097                   | 3,193,574                  | 1,719,244                     | 27,128,177                     | 48,552,213                   | 10,530,200        | -  | -                   |
| <b>Off-balance sheet gap</b>                            |        | <b>(19,281,412)</b>                   | <b>5,494,914</b>               | <b>14,285,807</b>               | <b>(165,619)</b>            | <b>2,248,901</b>           | <b>1,384,079</b>              | <b>(24,991,737)</b>            | <b>(22,539,957)</b>          | <b>5,002,200</b>  | <b>-</b>                                   | <b>-</b>            |
| <b>Total yield / interest risk sensitivity gap</b>      |        | <b>(11,503,823)</b>                   | <b>7,185,415</b>               | <b>52,249,100</b>               | <b>21,855,994</b>           | <b>4,311,829</b>           | <b>4,778,756</b>              | <b>(23,970,562)</b>            | <b>(20,439,478)</b>          | <b>7,879,398</b>  | <b>882,651</b>                             | <b>(66,236,926)</b> |
| <b>Cumulative yield / interest risk sensitivity gap</b> |        |                                       |                                | <b>59,434,515</b>               | <b>81,290,509</b>           | <b>85,602,338</b>          | <b>90,381,094</b>             | <b>66,410,532</b>              | <b>45,971,054</b>            | <b>53,850,452</b> | <b>54,733,103</b>                          |                     |

2008

| Effective yield / interest rate                         | Total  | Exposed to yield / interest rate risk |                                |                                 |                             |                            |                               |                                |                              |                    | Non interest bearing financial instruments |                     |
|---|--------|---------------------------------------|--------------------------------|---------------------------------|-----------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|--------------------|--|---------------------|
|   |        | Upto one month                        | Over one month to three months | Over three months to six months | Over six months to one year | Over one year to two years | Over two years to three years | Over three years to five years | Over five years to ten years | Over ten years     |  |                     |
| (Rupees in '000)  |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| <b>On-balance sheet financial instruments</b>           |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| <b>Assets</b>   |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| Cash and balances with treasury banks                   | 0.26%  | 22,741,035                            | 4,886,527                      | -                               | -                           | -                          | -                             | -                              | -                            | -                  | -  | 17,854,508          |
| Balances with other banks                               | -      | 1,281,582                             | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                  | -  | 1,281,582           |
| Lendings to financial institutions                      | 8.58%  | 31,466,898                            | 23,044,850                     | 8,422,048                       | -                           | -                          | -                             | -                              | -                            | -                  | -  | -                   |
| Investments   | 9.97%  | 29,586,863                            | 14,760,570                     | 993,364                         | 1,321,148                   | 2,632,910                  | 395,001                       | 3,573,873                      | 2,714,712                    | 2,291,000          | -  | 904,085             |
| Advances  | 15.51% | 125,601,465                           | 80,935,513                     | 15,824,889                      | 12,802,954                  | 4,706,617                  | 2,847,022                     | 1,880,395                      | 914,736                      | 501,674            | 768,082                                    | 4,419,583           |
| Other assets  | -      | 17,312,529                            | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                  | -  | 17,312,529          |
|   |        | 227,970,172                           | 123,627,460                    | 25,240,301                      | 14,124,102                  | 7,339,527                  | 3,242,023                     | 5,454,268                      | 3,629,448                    | 2,792,674          | 768,082                                    | 41,752,287          |
| <b>Liabilities</b>                                      |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| Bills payable   | -      | 4,296,420                             | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                  | -  | 4,296,420           |
| Borrowings  | 10.82% | 8,695,730                             | 3,878,299                      | 1,936,800                       | -                           | 2,840,640                  | -                             | -                              | -                            | -                  | -  | 39,991              |
| Deposits and other accounts                             | 7.32%  | 174,551,801                           | 80,966,775                     | 14,411,052                      | 9,009,845                   | 6,446,322                  | 673,979                       | 1,679,891                      | 909                          | -                  | -  | 61,363,028          |
| Sub-ordinated loans                                     | 17.01% | 1,710,300                             | 37,700                         | -                               | -                           | 149,600                    | 387,100                       | 436,700                        | 699,200                      | -                  | -  | -                   |
| Other liabilities                                       | -      | 30,749,522                            | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                  | -  | 30,749,522          |
|   |        | 220,003,773                           | 84,882,774                     | 16,347,852                      | 9,009,845                   | 9,436,562                  | 1,061,079                     | 2,116,591                      | 700,109                      | -                  | -  | 96,448,961          |
| <b>On-balance sheet gap</b>                             |        | <b>7,966,399</b>                      | <b>38,744,686</b>              | <b>8,892,449</b>                | <b>5,114,257</b>            | <b>(2,097,035)</b>         | <b>2,180,944</b>              | <b>3,337,677</b>               | <b>2,929,339</b>             | <b>2,792,674</b>   | <b>768,082</b>                             | <b>(54,696,674)</b> |
| <b>Off-balance sheet financial instruments</b>          |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| <b>Forward Lending</b>                                  |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| Interest Rate Swap                                      |        | 128,126,164                           | -                              | 79,098,500                      | 691,577                     | 5,005,913                  | 5,627,513                     | 5,628,456                      | 26,773,405                   | 5,300,800          | -  | -                   |
| Foreign Currency option                                 |        | 8,107,610                             | 1,273,939                      | 2,528,807                       | 4,304,864                   | -                          | -                             | -                              | -                            | -                  | -  | -                   |
| Forward Foreign Exchange Contracts                      |        | 42,693,438                            | 31,839,866                     | 7,095,825                       | 3,672,497                   | 85,250                     | -                             | -                              | -                            | -                  | -  | -                   |
|   |        | 178,927,212                           | 33,113,805                     | 88,723,132                      | 8,668,938                   | 5,091,163                  | 5,627,513                     | 5,628,456                      | 26,773,405                   | 5,300,800          | -  | -                   |
| <b>Forward Borrowing</b>                                |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| Interest Rate Swap                                      |        | 163,886,172                           | 800,000                        | 79,498,500                      | 783,154                     | 5,395,574                  | 6,526,112                     | 3,155,701                      | 58,362,388                   | 9,364,743          | -  | -                   |
| Foreign Currency option                                 |        | 8,107,610                             | 1,273,939                      | 2,528,807                       | 4,304,864                   | -                          | -                             | -                              | -                            | -                  | -  | -                   |
| Forward Foreign Exchange Contracts                      |        | 24,503,386                            | 13,386,480                     | 8,245,028                       | 2,871,878                   | -                          | -                             | -                              | -                            | -                  | -  | -                   |
|   |        | 196,497,168                           | 15,480,419                     | 90,272,335                      | 7,959,896                   | 5,395,574                  | 6,526,112                     | 3,155,701                      | 58,362,388                   | 9,364,743          | -  | -                   |
| <b>Off-balance sheet gap</b>                            |        | <b>(17,569,956)</b>                   | <b>17,653,386</b>              | <b>(1,549,203)</b>              | <b>709,042</b>              | <b>(304,411)</b>           | <b>(898,599)</b>              | <b>2,472,755</b>               | <b>(31,588,983)</b>          | <b>(4,083,943)</b> | <b>-</b>                                   | <b>-</b>            |
| <b>Total yield / interest risk sensitivity gap</b>      |        | <b>(9,603,557)</b>                    | <b>56,398,072</b>              | <b>7,343,246</b>                | <b>5,823,299</b>            | <b>(2,401,446)</b>         | <b>1,282,345</b>              | <b>5,810,432</b>               | <b>(28,859,644)</b>          | <b>(1,271,269)</b> | <b>768,082</b>                             | <b>(54,696,674)</b> |
| <b>Cumulative yield / interest risk sensitivity gap</b> |        |                                       |                                | <b>63,741,317</b>               | <b>69,564,616</b>           | <b>67,163,170</b>          | <b>68,445,515</b>             | <b>74,255,947</b>              | <b>45,596,303</b>            | <b>44,325,035</b>  | <b>45,093,117</b>                          |                     |



## Notes to the Un-Consolidated Financial Statements

### For the year ended 31 December 2009

#### 39.5 Yield / Interest Rate Risk

Yield risk is the risk of decline in earnings due to adverse movement of the yield curve. Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in the market interest rates. The Bank is exposed to various risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. The bank manages this risk by matching the re-pricing of assets and liabilities and off-balance sheet instruments.

#### 39.6 Liquidity risk

The Bank defines liquidity risk as the risk that the Bank either does not have sufficient financial resources available to meet all its obligations and commitments as and when they fall due, or can access them only at an excessive cost.

Liquidity risk is managed through the Asset and Liability Committee ("ALCO"). This committee, chaired by the CEO, is responsible for both statutory and prudential liquidity.

Liquidity risk is monitored through the internal liquidity risk management policy. A range of tools are used for the management of liquidity. These comprise commitment and wholesale borrowing guidelines, key balance sheet ratios, medium term funding requirements and day to day monitoring of future cash flows.

In addition, liquidity contingency funding plans are reviewed periodically to ensure that alternative funding strategies are in place and can be implemented on a timely basis to minimise the liquidity risk that may arise due to unforeseen adverse changes in the market place.

A substantial portion of the Bank's assets are funded by customer deposits made up of current and savings accounts and other deposits. These customer deposits, which are widely diversified by type and maturity, represent a stable source of funds.

The Bank also maintains significant levels of marketable securities either for compliance with local statutory requirements or as prudential investments of surplus funds.

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.7 MATURITIES OF ASSETS AND LIABILITIES

|  | 2009                        |                |                                |                                 |                             |                            |                               |                                |                              |                |
|--|-----------------------------|----------------|--------------------------------|---------------------------------|-----------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|----------------|
|  | Total                       | Upto one month | Over one month to three months | Over three months to six months | Over six months to one year | Over one year to two years | Over two years to three years | Over three years to five years | Over five years to ten years | Over ten years |
|  | ------(Rupees in '000)----- |                |                                |                                 |                             |                            |                               |                                |                              |                |
| <b>Assets</b>                          |                             |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Cash and balances with treasury bank   | 21,521,550                  | 21,521,550     | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -              |
| Balances with other banks              | 2,238,182                   | 2,238,182      | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -              |
| Lendings to financial institutions     | 20,568,064                  | 18,754,658     | 1,813,406                      | -                               | -                           | -                          | -                             | -                              | -                            | -              |
| Investments                            | 83,784,536                  | 23,267,062     | 28,145,975                     | 10,363,665                      | 10,035,928                  | 3,819,146                  | 1,598,584                     | 3,458,697                      | 3,095,479                    | -              |
| Advances                               | 124,446,724                 | 58,674,575     | 13,279,861                     | 7,857,760                       | 6,232,643                   | 9,848,638                  | 9,043,068                     | 9,369,953                      | 10,140,226                   | -              |
| Other assets                           | 22,133,748                  | 10,338,749     | 7,360,303                      | 402,076                         | 1,460,298                   | 270,571                    | 394,735                       | 1,524,202                      | 382,814                      | -              |
| Operating fixed assets                 | 6,995,784                   | 28,069         | 56,135                         | 84,203                          | 168,404                     | 336,811                    | 336,811                       | 741,970                        | 1,375,881                    | 3,867,500      |
| Intangible assets                      | 27,026,172                  | 31,032         | 61,722                         | 92,583                          | 185,166                     | 255,977                    | 125,876                       | 100,918                        | 26,172,898                   | -              |
| Deferred tax assets                    | 4,159,452                   | -              | -                              | -                               | -                           | -                          | -                             | 4,159,452                      | -                            | -              |
|  | 312,874,212                 | 134,853,877    | 50,717,402                     | 18,800,287                      | 18,082,439                  | 14,531,143                 | 11,499,074                    | 19,355,192                     | 41,167,298                   | 3,867,500      |
| <b>Liabilities</b>                     |                             |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Bills payable                          | 4,844,638                   | 4,844,638      | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -              |
| Borrowings                             | 15,747,326                  | 6,591,799      | 6,047,330                      | 2,556,160                       | 28,102                      | 350,872                    | 158,527                       | 7,870                          | 6,666                        | -              |
| Deposits and other accounts            | 206,957,950                 | 172,813,341    | 15,814,358                     | 5,468,358                       | 10,616,674                  | 1,536,836                  | 704,051                       | 4,332                          | -                            | -              |
| Sub-ordinated loans                    | 1,523,000                   | 149,600        | -                              | -                               | 237,500                     | 436,700                    | 449,200                       | 250,000                        | -                            | -              |
| Other liabilities                      | 36,055,442                  | 5,977,997      | 17,933,332                     | 401,640                         | 1,898,328                   | 24,663                     | 4,359,892                     | 5,115,897                      | 343,693                      | -              |
|  | 265,128,356                 | 190,377,375    | 39,795,020                     | 8,426,158                       | 12,780,604                  | 2,349,071                  | 5,671,670                     | 5,378,099                      | 350,359                      | -              |
|  | 47,745,856                  | (55,523,498)   | 10,922,382                     | 10,374,129                      | 5,301,835                   | 12,182,072                 | 5,827,404                     | 13,977,093                     | 40,816,939                   | 3,867,500      |
| <b>Net assets</b>                      |                             |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Share capital                          | 38,715,850                  |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Reserves                               | 1,946,365                   |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Unappropriated profit                  | 4,003,356                   |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Surplus on revaluation of assets - net | 3,080,285                   |                |                                |                                 |                             |                            |                               |                                |                              |                |
|  | 47,745,856                  |                |                                |                                 |                             |                            |                               |                                |                              |                |

|  | 2008                        |                |                                |                                 |                             |                            |                               |                                |                              |                |
|--|-----------------------------|----------------|--------------------------------|---------------------------------|-----------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|----------------|
|  | Total                       | Upto one month | Over one month to three months | Over three months to six months | Over six months to one year | Over one year to two years | Over two years to three years | Over three years to five years | Over five years to ten years | Over ten years |
|  | ------(Rupees in '000)----- |                |                                |                                 |                             |                            |                               |                                |                              |                |
| <b>Assets</b>                          |                             |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Cash and balances with treasury bank   | 22,741,035                  | 22,741,035     | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -              |
| Balances with other banks              | 1,261,582                   | 1,261,582      | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -              |
| Lendings to financial institutions     | 31,466,898                  | 23,044,850     | 8,422,048                      | -                               | -                           | -                          | -                             | -                              | -                            | -              |
| Investments                            | 29,586,663                  | 14,761,703     | 993,364                        | 1,321,147                       | 2,632,910                   | 395,001                    | 3,573,873                     | 2,714,712                      | 3,193,953                    | -              |
| Advances                               | 125,601,465                 | 79,779,355     | 9,649,912                      | 4,712,208                       | 3,705,493                   | 7,406,436                  | 6,170,569                     | 6,780,309                      | 6,629,101                    | 768,082        |
| Other assets                           | 19,239,470                  | 8,140,839      | 3,494,234                      | 793,976                         | 1,204,443                   | 1,461,099                  | 417,316                       | 3,070,714                      | 656,849                      | -              |
| Operating fixed assets                 | 3,886,275                   | 30,539         | 61,079                         | 91,617                          | 183,236                     | 366,471                    | 366,471                       | 732,941                        | 1,015,171                    | 1,038,750      |
| Intangible assets                      | 27,535,060                  | 41,415         | 82,830                         | 124,245                         | 248,489                     | 496,978                    | 246,256                       | 95,904                         | 103,634                      | 26,095,309     |
| Deferred tax assets                    | 3,298,730                   | -              | -                              | -                               | -                           | -                          | -                             | 3,298,730                      | -                            | -              |
|  | 264,617,178                 | 149,801,318    | 22,703,467                     | 7,043,193                       | 7,974,571                   | 10,125,985                 | 10,774,485                    | 16,693,310                     | 11,598,708                   | 27,902,141     |
| <b>Liabilities</b>                     |                             |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Bills payable                          | 4,296,420                   | 4,296,420      | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -              |
| Borrowings                             | 8,695,730                   | 3,918,290      | 1,936,800                      | -                               | 2,840,640                   | -                          | -                             | -                              | -                            | -              |
| Deposits and other accounts            | 174,551,801                 | 142,329,803    | 14,411,052                     | 9,009,845                       | 6,446,322                   | 673,979                    | 1,679,891                     | 909                            | -                            | -              |
| Sub-ordinated loans                    | 1,710,300                   | 37,500         | -                              | -                               | 149,600                     | 524,800                    | 299,200                       | 699,200                        | -                            | -              |
| Other liabilities                      | 32,605,787                  | 7,847,275      | 8,907,788                      | 934,051                         | 3,173,708                   | 1,357,189                  | 101,815                       | 9,099,989                      | 1,183,972                    | -              |
|  | 221,860,038                 | 158,429,288    | 25,255,640                     | 9,943,896                       | 12,610,270                  | 2,555,968                  | 2,080,906                     | 9,800,098                      | 1,183,972                    | -              |
|  | 42,757,140                  | (8,627,970)    | (2,552,173)                    | (2,900,703)                     | (4,635,699)                 | 7,570,017                  | 8,693,579                     | 6,893,212                      | 10,414,736                   | 27,902,141     |
| <b>Net assets</b>                      |                             |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Share capital                          | 38,715,850                  |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Reserves                               | 1,812,492                   |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Unappropriated profit                  | 3,481,778                   |                |                                |                                 |                             |                            |                               |                                |                              |                |
| Deficit on revaluation of assets - net | (1,252,980)                 |                |                                |                                 |                             |                            |                               |                                |                              |                |
|  | 42,757,140                  |                |                                |                                 |                             |                            |                               |                                |                              |                |

# Notes to the Un-Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.8 Operational Risk

Operational risk is the risk of a direct or indirect loss being incurred due to an event or action arising from the failure of technology, processes, infrastructure, personnel and other risks having an operational risk impact.

The Country Operational Risk Group ("CORG") has been established to ensure that an appropriate risk management framework is in place at a grass root level, and to report, monitor and manage operational, social, ethical and environmental risk. The CORG is chaired by the CEO, and CRO is an active member of this forum.

All business units within the Bank monitor their operational risks using set standards and indicators. Significant issues and exceptions are reported to CORG and are also picked up by the independent Risk function for discussion at the Risk Committee chaired by the CRO. Disaster recovery procedures, business contingency planning, self-compliance audits and internal audits also form an integral part of the operational risk management process.

## 40 ISLAMIC BANKING BUSINESS

The Bank is operating with 10 Islamic Banking branches at the end of current year as compared to 8 Islamic Banking branches at the end of last year.

### 40.1 Balance Sheet

|   | 2009              | 2008      |
|---|-------------------|-----------|
|   | (Rupees in '000)  |           |
| <b>Assets</b>                                     |                   |           |
| Cash in hand                                      | 87,391            | 53,998    |
| Balances with and due from Financial Institutions | 524,863           | 785,414   |
| Investments                                       | 1,800,000         | 300,000   |
| Financing and receivables                         |                   |           |
| - Murabaha  | 1,254,219         | 565,637   |
| - Musharaka                                       | -                 | -         |
| - Diminishing Musharaka                           | 5,086,874         | 5,610,640 |
| - Others  | 133,119           | 120,294   |
| Operating fixed assets                            | 55,375            | 60,684    |
| Other assets                                      | 1,190,530         | 135,028   |
|   | <b>10,132,371</b> | 7,631,695 |
| <b>Liabilities</b>                                |                   |           |
| Deposits and other accounts                       |                   |           |
| - Current accounts                                | 3,099,484         | 1,632,370 |
| - Savings accounts                                | 1,719,601         | 736,595   |
| - Term deposits                                   | 3,181,834         | 2,209,134 |
| - Others  | 198,160           | -         |
| Due to Head Office                                | -                 | 1,378,871 |
| Due to financial institutions                     | 114,300           | -         |
| Other liabilities                                 | 816,811           | 97,220    |
|   | <b>9,130,190</b>  | 6,054,190 |
| <b>Net Assets</b>                                 | <b>1,002,181</b>  | 1,577,505 |
| <b>Represented by:</b>                            |                   |           |
| Islamic Banking Fund                              | 200,000           | 200,000   |
| Reserves  | 802,181           | 1,377,505 |
|   | <b>1,002,181</b>  | 1,577,505 |
| <b>CONTINGENCIES AND COMMITMENTS</b>              | -                 | -         |
| Remuneration to Shariah Advisor / Board           | -                 | -         |
| <b>Charity fund</b>                               |                   |           |
| Opening balance                                   | -                 | -         |
| Additions during the period                       | 1,558             | 3,490     |
| Payments / utilization during the year            | (1,558)           | (3,490)   |
| Closing balance                                   | -                 | -         |

## Notes to the Un-Consolidated Financial Statements

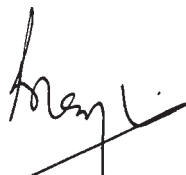
### For the year ended 31 December 2009

#### 40.2 Profit and Loss

|  | 2009             | 2008      |
|--|------------------|-----------|
|  | (Rupees in '000) |           |
| Profit / return earned on financings, investments and placements | 1,041,820        | 882,021   |
| Return on deposits and others dues expensed                      | (376,929)        | (225,837) |
| Net spread earned  | 664,891          | 656,184   |
| Provision against non performing financing                       | (218,492)        | (123,873) |
| Net spread after provisions                                      | 446,399          | 532,311   |
| <b>Other income</b>  |                  |           |
| Fees, commission and brokerage income                            | 168,348          | 102,847   |
| Other income   | 510              | 2,270     |
| Total other income   | 168,858          | 105,117   |
| <b>Other expenses</b>  |                  |           |
| Administrative expenses  | (290,580)        | (92,237)  |
| <b>Profit before taxation</b>                                    | 324,677          | 545,191   |

#### 41 DATE OF AUTHORIZATION

These financial statements were authorized for issue in the Board of Directors meeting held on 4 March 2010.



**Badar Kazini**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

Karachi: March 04, 2010

# Un-Consolidated Financial Statements

## Annexure - 1

Statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above as required under sub-section (3) of section 33A of the Banking Companies Ordinance, 1962 during the year ended 31 December, 2009.

Amounts in Rupees

| Sr. No. | Name                           | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        | Principal  | Amount Written off / Concession |            |   | Total Balance |
|---------|--------------------------------|---|--|--------------------------|--|-------------------|--------|------------|---------------------------------|------------|---|---------------|
|         |                                |   |  |                          | Principal                                    | Interest/ Mark up | Others |            | Interest/ Mark up               | Others     |   |               |
| 1       | S MUHAMMAD BAQIR BUKHARI       | H NO 45 A LANE NO 3 GULISTAN COLONY RAWALPINDI              | 3740553948965                              |                          | 2,300,241                                    | 418,679           | -      | 2,718,920  | 2,299,691                       | 418,679    | - | 2,718,370     |
| 2       | SUGHARA MAZHAR                 | FLAT NO 11 HANGING GARDEN KHYABAN E ROOMI CLIFTON           | 4230151355152                              |                          | 8,695,909                                    | 1,734,417         | -      | 10,430,326 | 8,695,909                       | 1,734,417  | - | 10,430,326    |
| 3       | SH. MOHAMMAD SHAFIQUE          | 22 SHAMI ROAD SHAMI BLOCK MUSLIM TOWN 1 FAISALABAD          | 3310001379385                              |                          | 3,099,158                                    | 683,511           | -      | 3,782,669  | 3,099,158                       | 683,511    | - | 3,782,669     |
| 4       | JAHANGIR FAISAL                | 506 1A, SEA BREAUX LUXURY APPT. BLOCK 5, CLIFTON, N         | 4230116401513                              |                          | 3,195,887                                    | 584,333           | -      | 3,780,220  | 3,195,887                       | 584,333    | - | 3,780,220     |
| 5       | AHMED UMER QURESHI             | 16/3 C AREA LIAQAT ABAD KARACHI                             | 4210118942415                              |                          | 2,049,845                                    | 375,150           | -      | 2,424,995  | 2,049,845                       | 375,150    | - | 2,424,995     |
| 6       | SH ABDUL REHMAN                | 289 GULSHAN COLONY FAISALABAD                               | 24548234411                                |                          | 4,313,484                                    | 952,420           | -      | 5,265,904  | 4,313,484                       | 952,420    | - | 5,265,904     |
| 7       | SYEDA SARWAT AFZAL             | A 380 SECTOR 14 B SHADMAN TOWN KARACHI                      | 4210117513350                              |                          | 1,191,206                                    | 438,351           | -      | 1,629,557  | 1,191,206                       | 516,677    | - | 1,707,883     |
| 8       | M FAWAD                        | H NO 256 ST 90 1-8/4 ISLAMABAD                              | 4230193017273                              |                          | 29,994,426                                   | 10,703,254        | -      | 40,697,680 | 29,994,426                      | 12,675,490 | - | 42,669,916    |
| 9       | KHALID BASHIR AWAN             | 12 SHER SHAH BLOCK NEW GARDEN TOWN LAHORE                   | 3520160541051                              |                          | 8,993,016                                    | 3,311,401         | -      | 12,304,417 | 8,993,016                       | 3,902,722  | - | 12,895,738    |
| 10      | MUDADAR SUHARWARDY             | 247/248 ZEENAT BLOCK ALLAMA IQBAL TOWN LAHORE               | 3520238436601                              |                          | 1,138,324                                    | 385,364           | -      | 1,523,688  | 1,138,324                       | 479,549    | - | 1,617,873     |
| 11      | HORIA TAUSEEF                  | CHOICE DEPARTMENTAL STORE 333-B PEOPLES COLONY FAISALABAD   | 3310090899823                              |                          | 2,197,293                                    | 937,041           | -      | 3,134,334  | 2,197,293                       | 918,345    | - | 3,115,638     |
| 12      | AMJAD NADEEM                   | H NO 1979 ST 71 I 10/1 ISLAMABAD                            | 6110157266707                              |                          | 1,927,039                                    | 667,963           | -      | 2,595,002  | 1,927,039                       | 827,406    | - | 2,754,445     |
| 13      | ABDUL RASHEED BHATTI           | HOUSE NO E 23/ 13 NO AL REHMAN ST MOHALLA ISLAM NA          | 3520141559989                              |                          | 1,499,988                                    | 549,926           | -      | 2,049,914  | 1,499,988                       | 674,035    | - | 2,174,023     |
| 14      | MOHAMMAD ZUBAIR                | 258-A BLOCK-7 & 8 C.P BERAR SOCIETY NEAR AGHA KHAN          | 4210114038345                              |                          | 2,085,382                                    | 729,199           | -      | 2,814,581  | 2,085,382                       | 901,743    | - | 2,987,125     |
| 15      | FIDA HUSSAIN                   | HOUSE NO 94 PIR RONKI PARK AMIR ROAD SHAD BAGH LAHORE       |  |                          | 1,569,785                                    | 292,795           | -      | 1,862,580  | 1,569,785                       | 292,795    | - | 1,862,580     |
| 16      | AFTAB AHMED                    | H NO A-103/3 SATTELITE TOWN RAWALPINDI                      | 3740505636719                              |                          | 4,496,697                                    | 1,493,210         | -      | 5,989,907  | 4,496,697                       | 1,939,184  | - | 6,435,881     |
| 17      | LIAQUAT ALI                    | H NO 573 ST 5 HUMAK MODEL TOWN ISLAMABAD                    | 6110184375323                              |                          | 1,584,954                                    | 477,440           | -      | 2,062,394  | 1,584,954                       | 661,556    | - | 2,246,510     |
| 18      | M IQBAL NAQVI                  | ABSHAR LODGE 4TH FLOOR FL - 13 KATCHI MEMON ST NO 1         | 4230164398129                              |                          | 1,391,830                                    | 419,265           | -      | 1,811,095  | 1,391,830                       | 580,946    | - | 1,972,776     |
| 19      | MUHAMMAD RAFIQUE               | HOUSE NO.55 STREET NO.2 AMIN PARK BAND ROAD LAHORE          | 3520223620247                              |                          | 3,499,580                                    | 1,053,294         | -      | 4,552,874  | 3,499,580                       | 1,459,821  | - | 4,959,401     |
| 20      | SYED ALI MOHI UD DIN           | HOUSE NO.18-B MAIN MEER UPPER MALL LAHORE                   | 3520238090521                              |                          | 6,484,684                                    | 1,880,681         | -      | 8,365,365  | 6,484,684                       | 2,583,943  | - | 9,068,627     |
| 21      | KHALID JAMIL                   | PULL 48 VEHARI  | 3660337819485                              |                          | 2,213,057                                    | 600,144           | -      | 2,813,201  | 2,213,057                       | 797,682    | - | 3,010,739     |
| 22      | MUHAMMAD AZAM                  | REHMAN AGRO TRADERS SABZI MANDI ROAD NEAR DERA ADDA MULTAN  | 3630213120977                              |                          | 3,298,246                                    | 421,276           | -      | 3,719,522  | 3,298,246                       | 421,276    | - | 3,719,522     |
| 23      | NISAR AHMED                    | GHALLA MANDI, WAZIRABAD                                     | 3410423122557                              |                          | 6,682,933                                    | 892,401           | -      | 7,575,334  | 6,682,933                       | 892,401    | - | 7,575,334     |
| 24      | MUHAMMAD ASLAM                 | 48-B GRAIN MARKET VEHARI                                    | 3660368095819                              |                          | 2,651,798                                    | 989,706           | -      | 3,641,504  | 2,651,798                       | 1,025,085  | - | 3,676,883     |
| 25      | MUHAMMAD SALEEM                | M.SALEEM TRADERS,DUNIYAPUR ROAD KEHROR PACCA                | 3620211076303                              |                          | 2,192,679                                    | 359,840           | -      | 2,552,519  | 2,192,679                       | 359,840    | - | 2,552,519     |
| 26      | MOHAMMAD FAHAD ASLAM CHOUDHARY | HOUSE # 8-II, 'D' STREET, PHASE-V, KHAYABAN-E-HAFIZ,        | 3520280953257                              |                          | 8,398,000                                    | -                 | -      | 8,398,000  | 8,398,000                       | 2,713,036  | - | 11,111,036    |
| 27      | SALEEM MUHAMMAD                | FLAT NO E GROUND FLOOR MARINE CORNER BLOCK2 SCHEME5 CLIFTON | 4200003746675                              |                          | 2,487,594                                    | -                 | -      | 2,487,594  | 2,487,594                       | 994,034    | - | 3,481,628     |
| 28      | MUHAMMAD ZUBAIR                | 258-A, C. P. BARAR, SOCIETY BLOCK NO. 7-8                   | 4210114038345                              |                          | 8,150,561                                    | -                 | -      | 8,150,561  | 8,150,561                       | 2,948,981  | - | 11,099,542    |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name   | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |           |           | Principal | Amount Written off / Concession |        |           | Total Balance |
|---------|--|--|--|--------------------------|--|-------------------|-----------|-----------|-----------|---------------------------------|--------|-----------|---------------|
|         |  |  |  |                          | Principal                                    | Interest/ Mark up | Others    | Total     |           | Interest/ Mark up               | Others | Total     |               |
| 29      | MALIK SOHAIL AKHTER                                | FLAT NO. 39, 5TH FLOOR, ALI'S APARTMENT PHASE I, D.H.A   | 4230109114231                              |                          | 2,660,083                                    | -                 | -         | 2,660,083 | 2,660,083 | 808,082                         | -      | 3,468,165 |               |
| 30      | GOOD CHANCE SEWING MACHINE & CO                    | I G/21, SHOP NO 4 NEAR POST OFFICE OPP OWN PLAZA, NAZIMABAD NO 1 KARACHI                               | 4210154154219                              |                          | 756,235                                      | -                 | -         | 756,235   | 562,594   | 50,866                          | -      | 613,460   |               |
| 31      | AZEEM UDDIN JEWELLERY                              | PLOT 5/27 2ND FLOOR UPON NIAZI JEWELER SARAFAMARKET LIAQUATABAD KARACHI                                | 4200001007805                              |                          | 741,356                                      | 15,578            | -         | 756,934   | 562,594   | 50,929                          | -      | 613,523   |               |
| 32      | M/S ASHRAF TRADERS                                 | PLOT # 10/C, BHANGORIA GOTH, BLOCK # 2, F B AREA, KARACHI  | 4210137058665                              |                          | 750,232                                      | -                 | -         | 750,232   | 515,222   | 6,807                           | -      | 522,029   |               |
| 33      | M/S CITY AUTOMOBILE                                | TAWAKAL MARKET PLOT # B-7/8 STREET # 4 GATE-I, QUAID-E-AZAM TRUCK STAND HAWKS BAY ROAD, KARACHI        | 3830211527953                              |                          | 672,366                                      | -                 | -         | 672,366   | 672,366   | 35,879                          | -      | 708,245   |               |
| 34      | M/S ALI OIL TRADERS                                | SHOP # 4 GULSHAN-E-AL MUSTAFA FAARCADE, STREET # 2, NEAR SHOE MARKET, NISHTER ROAD, KARACHI            | 4220105150093                              |                          | 807,784                                      | 32,732            | -         | 840,516   | 648,824   | 45,952                          | -      | 694,776   |               |
| 35      | M/S SHAMSI TRADING COMPANY                         | OFFICE # 305, 3RD FLOOR, DARYA LAL STREET, J J CENTREQJODIA BAZAR KARACHI                              | 4210111795943                              |                          | 732,708                                      | -                 | -         | 732,708   | 663,127   | 66,696                          | -      | 729,823   |               |
| 36      | AL-KAUSAR TRADER                                   | AL-KAUSAR TRADERS SHOP # 300RAZI MARKET, DAWOOD CHOWRANGI, KARACHI                                     |  |                          | 952,210                                      | 72,367            | -         | 1,024,577 | 952,210   | 72,367                          | -      | 1,024,577 |               |
| 37      | Z. H. PIPRANI AND COMPANY                          | 14 / 17, JUBILEE MANSION PREEDY STREET, REGAL CHOWK, SADDAR, KARACHI                                   | 4220106555215                              |                          | 1,412,190                                    | -                 | (310,811) | 1,101,379 | 862,296   | 74,296                          | -      | 936,592   |               |
| 38      | NANA MANAGEMENT PVT LTD                            | 101 FIRST FLOOR, PROGRESSIVE SQUARE, MAIN SHAHRAH-E-FAISAL, KARACHI                                    | 4220115391489                              |                          | 839,970                                      | 17,760            | -         | 857,730   | 839,970   | 81,868                          | -      | 921,838   |               |
| 39      | M/S ORIENTAL BUSINESS SERVICES                     | PLOT # 297-A, NEW TRUCK STAND, HAWKS BAY KARACHI   | 4220113793537                              |                          | 775,991                                      | 28,958            | -         | 804,949   | 738,617   | 25,655                          | -      | 764,272   |               |
| 40      | M/S MAGNAZ ENTERPRISES                             | 19/F, F-MARKET, BLOCK 6 P.E.C.H.S. KARACHI   | 4210130967681                              |                          | 746,067                                      | 59,699            | -         | 805,766   | 746,067   | 73,366                          | -      | 819,433   |               |
| 41      | AL - SHAMS CROKERY                                 | SHOP NO # 58 NEW BOLTAAN MARKET M A JINNAH ROAD, KARACHI   | 4230187382809                              |                          | 710,936                                      | 12,315            | -         | 723,251   | 704,432   | 10,847                          | -      | 715,279   |               |
| 42      | M/S MALVAN ENTERPRISES                             | SHOP # 2, HARI VIEW, PLOT # 9-C, 2ND SUN SET, LANE COMMERCIAL AREA, PHASE 2, EXT. DHA, KARACHI         | 4230108956093                              |                          | 665,368                                      | 12,417            | -         | 677,785   | 530,502   | 45,837                          | -      | 576,339   |               |
| 43      | M/S PAK ENTERPRISES                                | SUITE # 2, MAZININE FLOOR, PLOT # 25-C, LANE 4, SHAHBAZ COMMLANE, OFF 26 STREET, PHASE 6, DHA, KARACHI | 4210155819915                              |                          | 721,885                                      | 43,350            | -         | 765,235   | 721,885   | 70,129                          | -      | 792,014   |               |
| 44      | M/S ISMAIL AND BROTHERS                            | SHOP # 4, ST # 2 NEW SABZI MANDISUPER HIGHWAY KARACHI  | 4210117546191                              |                          | 671,976                                      | 3,785             | -         | 675,761   | 510,987   | 44,308                          | -      | 555,295   |               |
| 45      | M/S BISMILLAH MILK CENTRE & BABA ISHAQ DAIRY FARMS | SHOP # 1 STREET # 10 ARTLARY BURNS ROAD KARACHI  | 4230110816373                              |                          | 743,117                                      | 12,964            | -         | 756,081   | 713,899   | 10,882                          | -      | 724,781   |               |
| 46      | M/S BISMILLAH COMMUNICATION                        | SHOP # G-11 & 12, RAZA MOBILE CITY NATIONAL HIGHWAY MALIR CITY KARACHI                                 | 4220105294001                              |                          | 754,721                                      | 27,405            | -         | 782,126   | 754,721   | 25,770                          | -      | 780,491   |               |
| 47      | M/S NEW LIFE GOODS TRANSPORT CO                    | PLOT # 11-A, SHOP # 12 KPT BUILDING, CROWN CINEMATRUCK STAND, MARIPUR KARACHI                          |  |                          | 612,523                                      | -                 | -         | 612,523   | 612,523   | 34,843                          | -      | 647,366   |               |
| 48      | SIGN MEDIA ADVERTISING                             | SP-1 MEZZANINE FLOOR BLOCK-2AL KARAM SQUARE KARACHI  | 4210119175181                              |                          | 1,062,244                                    | 15,016            | -         | 1,077,260 | 1,017,260 | 70,734                          | -      | 1,087,994 |               |
| 49      | M/S MASOOD & JAMIL ICE FACTORY                     | PLOT # 16, ST-5, SECTPR 31-B, KORANGI PENETH 5 KARACHI   | 4220165856795                              |                          | 787,829                                      | 71,922            | -         | 859,751   | 767,174   | 11,943                          | -      | 779,117   |               |
| 50      | AARAS SHIPPING AGENCIES                            | 701, 7TH FLOOR, BUSINESS PLAZA, MUMTAZ HASSAN ROAD, OFF I.I. CHUNDRIGAR ROAD, KARACHI                  | 4230109526465                              |                          | 932,583                                      | 57,177            | -         | 989,760   | 932,583   | 92,027                          | -      | 1,024,610 |               |
| 51      | M/S AFAQ BROTHERS                                  | ROOM # 48, AURANGZAI B MARKET M A JINNAH ROAD KARACHI  | 4210142898773                              |                          | 500,336                                      | 24,729            | -         | 525,065   | 500,336   | 43,552                          | -      | 543,888   |               |
| 52      | Z -A ENTERPRISES                                   | OFF # 204, 2ND FLOOR, ARFAT CHAMBER, ZAKARIA LANE, JODIA BAZAR, KARACHI                                | 4210116839491                              |                          | 1,052,592                                    | 54,074            | -         | 1,106,666 | 1,052,592 | 54,074                          | -      | 1,106,666 |               |
| 53      | MUHAMMAD NAZIR                                     | PLOT # B -31, STAR GATE, OPPOSIT AIR PORT, SHAHRAH-E-FAISAL KARACHI                                    | 4220151239709                              |                          | 900,154                                      | -                 | (8,674)   | 891,480   | 784,705   | 52,028                          | -      | 836,733   |               |
| 54      | UMAIR TRADERS                                      | AA / 155 -D PUL SHAH NAZAR DEWANJAMIA MASJID ROAD, RAWALPINDI  | 3740549025121                              |                          | 854,365                                      | 30,501            | -         | 884,866   | 616,000   | 30,149                          | -      | 646,149   |               |
| 55      | AL-ABID DAWAKHANA                                  | OFFICE # 377-A, NEARDISPENSERY GROUND TENCH BHATTA RAWALPINDI  | 3740529659277                              |                          | 627,472                                      | 25,077            | -         | 652,549   | 538,732   | 17,702                          | -      | 556,434   |               |
| 56      | SHAFANA  | 252 SCHOOL LANERA BAZARCANTT RAW   | 3740561894177                              |                          | 1,381,628                                    | 24,768            | -         | 1,406,396 | 1,172,421 | 80,418                          | -      | 1,252,839 |               |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                      | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |          |           | Principal | Amount Written off / Concession |        | Total Balance |
|---------|---------------------------|--|--|--------------------------|--|-------------------|----------|-----------|-----------|---------------------------------|--------|---------------|
|         |                           |  |  |                          | Principal                                    | Interest/ Mark up | Others   | Total     |           | Interest/ Mark up               | Others |               |
| 57      | JALAL DEEN                | SHOP # 1-2, DURANI PLASTIC STORE AKBAR MARKET, NEAR HABIB BANK, ALI GARH BAZAR, KARACHI      | 4240120202227                              |                          | 662,727                                      | 22,298            | -        | 685,025   | 662,727   | 32,633                          | -      | 695,360       |
| 58      | SYED ATTA MUHAMMAD        | PLOT NO 5145/SHOP NO 35 AL MADINA MARKET MODEL COLONY NEAR LEE MARKET KARACHI                | 4220158629585                              |                          | 565,541                                      | -                 | -        | 565,541   | 512,712   | -                               | -      | 512,712       |
| 59      | GHULAM ZAMIN DURRANI      | PLOT # B - 523, BHANGORIA TOWN BLOCK - 2, F.B. AREA, NEAR QADRIA MASJID KARACHI              | 4220172244983                              |                          | 675,130                                      | 39,262            | -        | 714,392   | 675,130   | 60,874                          | -      | 736,004       |
| 60      | ALI GOHAR                 | L-501, SHEREN JINNAH COLONY CLIFTON KARACHI  | 4230155020653                              |                          | 509,082                                      | 15,091            | -        | 524,173   | 509,082   | 41,703                          | -      | 550,785       |
| 61      | MOHAMMAD ABDUL MAJEED     | S# 2A -17 , BLOCK-19 RASHID MINHAS ROAD F B AREA KARACHI                                     | 4220112906495                              |                          | 1,259,518                                    | 93,293            | -        | 1,352,811 | 1,259,518 | 93,293                          | -      | 1,352,811     |
| 62      | MOHAMMAD ILYAS QURESHI    | SHOP# 2, OPP SHELL PETROL PUMP, MAIN QAIDABAD, KARACHI                                       | 4250183471773                              |                          | 889,640                                      | 69,451            | -        | 959,091   | 889,640   | 84,676                          | -      | 974,316       |
| 63      | MUHAMMAD BASHIR MEMON     | SHOP# 13, AL MANSOOR PLAZA, NEAR DAKHNI MASJID, PAKISTAN CHOWK, KARACHI                      | 4230116851735                              |                          | 741,363                                      | 57,246            | -        | 798,609   | 741,363   | 69,933                          | -      | 811,296       |
| 64      | KHAWJA AZIZ UR REHMAN     | LSA-1-7 STREET# 4, BLOCK# 10, GULSHAN-E-IOBAL, KARACHI                                       | 4210123669233                              |                          | 804,272                                      | -                 | -        | 804,272   | 780,813   | 11,513                          | -      | 792,326       |
| 65      | MALTAFA BUTT              | H # 33, ST #1 KACHUPUR FAIZ BAGH LAHORE  | 3520253667475                              |                          | 769,099                                      | -                 | -        | 769,099   | 670,252   | -                               | -      | 670,252       |
| 66      | WAHEED JAWAID KHAN        | OFF NO. 207, 2ND FLOOR, 75 - L, CENTURY TOWER, MAIN BOULEVARD, GULBERG -III, LAHORE          | 3520251084093                              |                          | 563,259                                      | -                 | -        | 563,259   | 510,455   | -                               | -      | 510,455       |
| 67      | HABIB UR REHMAN           | SHOP# 12-A, 13-C, SHAH FAISAL COLONY, NEAR A-1 HOSPITAL, KARACHI                             | 4220160974849                              |                          | 594,696                                      | -                 | -        | 594,696   | 594,696   | 39,023                          | -      | 633,719       |
| 68      | ANWER BAIG                | SHOP # 2/14 & 5/12 COMMERCIAL AREA, LIAQUATABAD, KIRYANA MARKET, KARACHI                     | 4210169664867                              |                          | 637,900                                      | -                 | -        | 637,900   | 637,900   | 43,180                          | -      | 681,080       |
| 69      | MUHAMMAD SALEEM           | LIVARI GENERAL HOSPITAL, PLOT# 1044, NEAR FOOTBALL STADIUM KARACHI                           | 4230139733921                              |                          | 700,908                                      | 10,947            | -        | 711,855   | 639,512   | -                               | -      | 639,512       |
| 70      | MOHAMMAD HAJI TAMEEN LATE | PLOT NO RC 323/4 RABIA MANZIL BHAWAN JEE STREET RANCHOR LINE KARACHI                         | 4230110449071                              |                          | 719,846                                      | 42,772            | -        | 762,618   | 719,846   | 66,419                          | -      | 786,265       |
| 71      | GHULAM AHMED SIDDIQUI     | Haji Abbas Centre Room # 4 First Floor Hawksbay Road Karachi                                 | 4220107416591                              |                          | 627,349                                      | -                 | (71)     | 627,278   | 590,937   | 50,056                          | -      | 640,993       |
| 72      | QAMAR UDDIN ZARIA         | OFFICE # 105, 1ST FLOOR, CROWN SQUARE, BLK # 13-A, GULSHAN-E-IOBAL, UNIVERSITY ROAD, KARACHI | 4220105075295                              |                          | 711,869                                      | 24,508            | -        | 736,377   | 707,749   | -                               | -      | 707,749       |
| 73      | ABDUL SALAM               | SHOP # 1, R 695 SEC 11-C/3 DISCO MOR, NORTH KARACHI KARACHI                                  | 4210117671939                              |                          | 690,782                                      | 33,535            | -        | 724,317   | 690,782   | 33,535                          | -      | 724,317       |
| 74      | ABDUL MAJEED              | Haji Park 2- Rehman Pura Lahore  | 3520292659405                              |                          | 1,278,774                                    | 112,995           | -        | 1,391,769 | 1,278,774 | 112,995                         | -      | 1,391,769     |
| 75      | AHMAD KHAN (LATE)         | 26-3RD FLOOR CAVALRY CENTRE, CAVALRY COMMERCIAL AREA, LAHORE CANTT LAHORE                    | 3320215863839                              |                          | 580,714                                      | 25,130            | -        | 605,844   | 580,714   | 30,826                          | -      | 611,540       |
| 76      | SIKANDAR BAKHT QURESHI    | SD-45, FALCON COMPLEX, GULBERG 3 LAHORE  | 3520278462947                              |                          | 1,075,343                                    | 37,285            | -        | 1,112,628 | 1,075,343 | 37,285                          | -      | 1,112,628     |
| 77      | MOHAMMAD RAFIQ KHAN       | H# 10-A, ST# 2-A PREM NAGARRAJGARH LAHORE  | 3520202785027                              |                          | 479,888                                      | 28,238            | -        | 508,126   | 479,888   | 44,002                          | -      | 523,890       |
| 78      | MUHAMMAD YOUSAF           | H# 53 ST # 14, MOHALA NABI PARK, RAVI ROAD, LAHORE   | 3520226316725                              |                          | 926,782                                      | -                 | -        | 926,782   | 832,423   | -                               | -      | 832,423       |
| 79      | ABDUL JALEEL              | H # 224, D MODEL TOWN, LAHORE  | 3520227541807                              |                          | 839,270                                      | -                 | (79,922) | 759,348   | 657,833   | 46,367                          | -      | 704,200       |
| 80      | ALI JAAN                  | CRYSTAL NOTE BOOKAL MAIRAJ CENTRE 22 URDU BAZAR LAHORE                                       | 3520258749427                              |                          | 719,846                                      | 13,483            | -        | 733,329   | 719,846   | 64,722                          | -      | 784,568       |
| 81      | SHEIKH MOHAMMAD SOHAIL    | LUCKY TRADERS 10- MONTGOMERY ROAD LAHORE   | 3520209411743                              |                          | 1,002,182                                    | 16,151            | -        | 1,018,333 | 1,002,182 | 16,151                          | -      | 1,018,333     |
| 82      | MUKHTAR ALI               | 476-A, BLOCK -B, NEW TOHEED PARK, GULSHAN RAVI, LAHORE                                       | 3520289377783                              |                          | 698,099                                      | 10,084            | -        | 708,183   | 558,228   | -                               | -      | 558,228       |
| 83      | MUHAMMAD SADIQ            | 1- SAINT MARY'S PARK, GULBERG -III, LAHORE   | 3520171923281                              |                          | 600,839                                      | 9,844             | -        | 610,683   | 537,445   | -                               | -      | 537,445       |
| 84      | SHEIKH HABIB AHMED (LATE) | SUITE # 181ST FLOOR KAWAJA ARCADE WAHDAT ROAD LAHORE   | 3520225590939                              |                          | 554,304                                      | -                 | -        | 554,304   | 554,304   | -                               | -      | 554,304       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                           | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |           | Principal | Amount Written off / Concession |        |           | Total Balance |
|---------|--------------------------------|---|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|--------|-----------|---------------|
|         |                                |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total     |           | Interest/ Mark up               | Others | Total     |               |
| 85      | BADAR CLOTH & FOAM CENTER      | 16- MACLEOD ROADASLAM ARCADE LAHORE   | 3520229284227                              |                          | 644,015                                      | -                 | -      | 644,015   | 576,350   | 27,621                          | -      | 603,971   |               |
| 86      | S A MOBILE CITY                | 32-H, BLOCK COMMERCIAL AREA PHASE I DHA CANTT LAHORE                                    | 3520128253917                              |                          | 933,895                                      | 19,449            | -      | 953,344   | 711,057   | 9,306                           | -      | 720,363   |               |
| 87      | CH.ABDUL HAFEEZ AND CO         | 30 CHARAGH DIN ROADMOZANG LAHORE  | 3520259680679                              |                          | 939,460                                      | 16,919            | -      | 956,379   | 939,460   | 16,919                          | -      | 956,379   |               |
| 88      | WELL TRADING CORPORATION       | M/S WELL TRADING CORPORATIONSUIT # 20, 1ST FLOOR,KHAWAJA ARCADE, 17 WAHDAT ROAD, LAHORE | 3520014964961                              |                          | 551,680                                      | 20,189            | -      | 571,869   | 510,576   | 7,239                           | -      | 517,815   |               |
| 89      | JAVED ELECTRIC STORE           | 516 PICCO ROAD, KOT LAKHPAT, OPPOSITE TREET BLADE FACTORY, LAHORE                       | 3520137600011                              |                          | 1,012,687                                    | 36,601            | -      | 1,049,288 | 758,906   | 10,244                          | -      | 769,150   |               |
| 90      | BILAL TRADER WIRE ROPE         | OPP SHAHAB SWEETS, BAO SHOAI B MARKET, MISRI SHAH LAHORE                                | 3520268491487                              |                          | 766,222                                      | 11,238            | -      | 777,460   | 559,284   | 42,607                          | -      | 601,891   |               |
| 91      | YOUSAF FOOD INDUSTRIES PVT LTD | 26-KM MAIN MULTAN ROAD, NEAR BATA FACTORY, LAHORE                                       | 3520222004937                              |                          | 990,648                                      | -                 | -      | 990,648   | 981,202   | 14,669                          | -      | 995,871   |               |
| 92      | ALI CLOTH HOUSE                | SHOP # 1, BILAL MARKET, LAHORE BLOCKAZAM CLOTH MARKET, LAHORE                           | 3520265689921                              |                          | 1,808,338                                    | -                 | -      | 1,808,338 | 1,808,338 | -                               | -      | 1,808,338 |               |
| 93      | YOUNAS BEEF SHOP               | SHOP # 1, USMAN MARKET, 4 ZAILDAR ROAD, CHHRA LAHORE                                    | 3520224261671                              |                          | 1,583,104                                    | 30,843            | -      | 1,613,947 | 1,447,532 | -                               | -      | 1,447,532 |               |
| 94      | LODHI ENTERPRISES              | 4-A, CHINA TOWER SHAHALAM MARKET, LAHORE  | 3520273680109                              |                          | 1,330,735                                    | 39,063            | -      | 1,369,798 | 1,212,282 | 18,508                          | -      | 1,230,790 |               |
| 95      | CRYSTAL PUBLICATIONS           | AL-MERAJ CENTER, 22 URDU BAZAR, LAHORE  | 3520266045929                              |                          | 1,330,735                                    | 21,926            | -      | 1,352,661 | 1,330,735 | 115,327                         | -      | 1,446,062 |               |
| 96      | AL-RIZWAN DYING                | STOP # 25, NEAR WASA DISPOSAL, JIYA MUSA, SHAHDRA LAHORE                                | 3520112874997                              |                          | 1,381,628                                    | 24,118            | -      | 1,405,746 | 1,353,861 | 93,401                          | -      | 1,447,262 |               |
| 97      | WALI TRADING COMPANY           | H # 14, ST # 52-A, MAIN BAZAR SHAKAR GARIANTO HEEDABAD, RAVI ROAD LAHORE                | 3840374091545                              |                          | 764,042                                      | 6,595             | -      | 770,637   | 737,000   | -                               | -      | 737,000   |               |
| 98      | WAMALEE INTERNATIONAL PAKISTAN | ROOM -301, 3RD FLOOR, SHRAF PLAZA, 17- MECLOAD ROAD LAHORE                              | 3520214895293                              |                          | 834,165                                      | 51,108            | -      | 885,273   | 834,165   | 51,108                          | -      | 885,273   |               |
| 99      | ZAFAR TRADING CO               | ROOM # 227-228 ZULQARNAIN CHAMBERS GANPAT ROAD LAHORE                                   | 3520249909223                              |                          | 902,356                                      | 19,039            | -      | 921,395   | 672,087   | 63,011                          | -      | 735,098   |               |
| 100     | AFZAL AHMED                    | H# 40/13 1ST FLOOR SECTOR 11/G NORTH KARACHI  | 4250108342727                              |                          | 1,832,932                                    | 32,723            | -      | 1,865,655 | 782,076   | -                               | -      | 782,076   |               |
| 101     | ZEESHAN JAMAL                  | RUFI HEAVEN FLAT NO D311 GULSHAN-E IQBAL BLOCK 13-D/2                                   | 4220172170513                              |                          | 1,832,848                                    | 33,129            | -      | 1,865,977 | 727,639   | -                               | -      | 727,639   |               |
| 102     | AGHA IFTIKHAR                  | HOUSE # 2 SABRI BUILDING NEAR CALTEX OIL DEPOT PECO ROAD                                | 3520219147859                              |                          | 2,850,957                                    | 48,815            | -      | 2,899,772 | 1,595,698 | -                               | -      | 1,595,698 |               |
| 103     | AHSAN ELLAHI MALIK             | FLAT P 9 STAR SHELTERS BL 18 GULISTAN E JOHAR   | 4200005745451                              |                          | 483,225                                      | 8,489             | -      | 491,714   | 468,322   | 42,093                          | -      | 510,415   |               |
| 104     | BILAL AHMED                    | 21-A-11 18TH KHAYBAN E TAUHEED PHASE 5 DHA  | 4230111066877                              |                          | 555,316                                      | 9,251             | -      | 564,567   | 526,932   | 7,457                           | -      | 534,389   |               |
| 105     | M ASLAM                        | 3RD FLOOR SAUD CHAMBER, HASAN ALI AFFANDI ROAD, DILYAS                                  | 4230186130237                              |                          | 557,143                                      | 13,494            | -      | 570,637   | 571,557   | 76,155                          | -      | 647,712   |               |
| 106     | MUHAMMAD ASHFAQ                | H NO 1025T # 36GULSHAN ABADADYALA ROAD, RAWALPINDI                                      | 3740306541389                              |                          | 496,024                                      | -                 | -      | 496,024   | 486,068   | 55,115                          | -      | 541,183   |               |
| 107     | MUHAMMAD SHAHID IQBAL          | HOUSE NO 36, 10TH COMMERCIAL STREET PHASE IV D.H.A SIDDIQUE SUNSET CLUB                 | 4230112280905                              |                          | 496,094                                      | -                 | -      | 496,094   | 501,019   | 81,632                          | -      | 582,651   |               |
| 108     | MUHAMMAD HANIF                 | P-57, ST NO 3HASSAN PURA DHUDI WALASIALVI GENERAL                                       | 3310007493391                              |                          | 449,544                                      | 19,288            | -      | 468,832   | 433,487   | 101,660                         | -      | 535,147   |               |
| 109     | PERVAIZ MANZOOR                | 395 A ESAMAN PARK, JOHAR TOWN   | 3520205413417                              |                          | 499,721                                      | 26,044            | -      | 525,765   | 499,732   | 93,735                          | -      | 593,467   |               |
| 110     | SHAHID NAZIR                   | C 16 BLOCK 13-D GULSHAN E IQBAL KARACHI   | 4220107073785                              |                          | 489,172                                      | 10,153            | -      | 499,325   | 501,785   | 83,482                          | -      | 585,267   |               |
| 111     | KHANZADA QAISAR                | 96-E MODEL TOWN LAHORE  | 3520015616151                              |                          | 439,958                                      | 19,415            | -      | 459,373   | 433,073   | 72,564                          | -      | 505,637   |               |
| 112     | HUSSAIN ALI KHAN               | A 148 BLOCK 2 GULSHAN E IQBAL KARACHI   | 4220104310769                              |                          | 822,688                                      | 16,970            | -      | 839,658   | 808,104   | 135,080                         | -      | 943,184   |               |



# Un-Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                  | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |         | Amount Written off / Concession |                   |        | Total Balance |
|---------|-----------------------|---|--|--------------------------|--|-------------------|--------|---------|---------------------------------|-------------------|--------|---------------|
|         |                       |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total   | Principal                       | Interest/ Mark up | Others |               |
| 141     | IRFAN JAMIL           | 206-C,CLIFTON GARDEN IIBLOCK<br>3 CLIFTON KARACHI             | 4230148407941                              |                          | 561,850                                      | 94,212            | -      | 656,062 | 537,584                         | 115,813           | -      | 653,397       |
| 142     | ASIF MAHMOOD          | HOUSE # 561STREET # 5G-11/1<br>ISLAMABAD                      | 6110120307037                              |                          | 588,939                                      | 45,595            | -      | 634,534 | 590,864                         | 106,276           | -      | 697,140       |
| 143     | ASIF ISHFAQUE AHMED   | SUFI PURAAHMED PURA KHAN<br>MAHAL ROAD SIALKOT                | 3460384104059                              |                          | 381,778                                      | 141,375           | -      | 523,153 | 374,142                         | 188,108           | -      | 562,250       |
| 144     | FAISAL MUJEEB         | HOUSE NO B-136BLOCK ANORTH<br>NAZIMABAD KARACHI               | 4210118347913                              |                          | 460,636                                      | 104,071           | -      | 564,707 | 462,561                         | 151,519           | -      | 614,080       |
| 145     | ABDUL LATIF           | H NO 3/C,KHAYABAN E<br>SHAMSHER PHASE 5                       | 4200004541675                              |                          | 496,763                                      | 47,142            | -      | 543,905 | 487,364                         | 86,449            | -      | 573,813       |
| 146     | MALIK IMTIAZ          | D-47 BLOCK-2CLIFTON KARACHI                                   | 4230136535845                              |                          | 489,367                                      | 109,282           | -      | 598,649 | 491,292                         | 152,824           | -      | 644,116       |
| 147     | NASIR RAUF            | R 88 BLOCK 16F B AREA<br>KARACHI                              | 4210196492509                              |                          | 476,128                                      | 60,360            | -      | 536,488 | 448,904                         | 73,822            | -      | 522,726       |
| 148     | AMIR ALI              | H NO 13 ST NO 37POLICE<br>STATIONMISRI SHAHPAK<br>NAGARL      | 3520226668589                              |                          | 466,886                                      | 76,331            | -      | 543,217 | 459,967                         | 124,526           | -      | 584,493       |
| 149     | MASOOD UR REHMAN      | H NO 101 BLOCK 7/8 BYJSOFF.<br>AMIR KHUSRO ROAD KARACHI       | 4220118350983                              |                          | 493,479                                      | 33,576            | -      | 527,055 | 495,404                         | 77,396            | -      | 572,800       |
| 150     | MUHAMMAD AFZAL        | CHAK NO.204,R.BDAKHANA<br>KHAS FAISALABAD                     | 3310036220723                              |                          | 453,283                                      | 64,323            | -      | 517,606 | 453,283                         | 74,718            | -      | 528,001       |
| 151     | ABDUL RASHEED         | 132 BLOCK H GULSHAN RAVI<br>LAHORE                            | 3520286454135                              |                          | 499,832                                      | 77,878            | -      | 577,710 | 499,832                         | 104,301           | -      | 604,133       |
| 152     | SHAN KHAN             | P-166/B ST NO.3 SARFRAZ<br>COLONYPEOPLES COLONY<br>NO.2F      | 3310075010961                              |                          | 472,338                                      | 66,614            | -      | 538,952 | 472,338                         | 77,446            | -      | 549,784       |
| 153     | RASHID IRFAN          | 202 ST 74 F 11/1  | 3520064032239                              |                          | 482,726                                      | 64,486            | -      | 547,212 | 475,213                         | 64,991            | -      | 540,204       |
| 154     | HASSAN ILYAS KAIFI    | H.NO.35ST.NO.5F-8/3 ISLAMABAD                                 | 6110168910715                              |                          | 436,335                                      | 68,482            | -      | 504,817 | 436,335                         | 80,015            | -      | 516,350       |
| 155     | NADEEM KHALIQ         | P 1088 BABL LAL MILL<br>CHOWKFACTORY AREA                     | 3310033847297                              |                          | 472,414                                      | 74,851            | -      | 547,265 | 472,414                         | 77,338            | -      | 549,752       |
| 156     | SAMI AHMED            | H NO 3/21, BLOCK NO 2-A<br>NAZIMABAD NO 2                     | 4210116945327                              |                          | 460,865                                      | 119,226           | -      | 580,091 | 460,865                         | 140,363           | -      | 601,228       |
| 157     | ABDUL QAYYUM          | HOUSE NO 2 HAJI PARK REHMAN<br>PURA LAHORE                    | 3520292659405                              |                          | 501,444                                      | 67,564            | -      | 569,008 | 501,444                         | 79,063            | -      | 580,507       |
| 158     | M AKBER RIZWAN        | HOUSE 3/143 STREET MASOOM<br>SHAHEED LIAQUATABAD 3<br>KARACHI | 4210117831051                              |                          | 588,384                                      | 181,505           | -      | 769,889 | 599,899                         | 195,048           | -      | 794,947       |
| 159     | GHULAM HUSSAIN        | FLAT NO 3-F, 3RD FLOORMADINA<br>MANSION , MOOSA STREE         | 4230164901779                              |                          | 499,428                                      | 56,075            | -      | 555,503 | 499,428                         | 78,980            | -      | 578,408       |
| 160     | GHULAM JANAT          | FLAT NO 30/2BHURGI ROAD<br>HIRABAD HYDERABAD                  | 4130326433380                              |                          | 499,875                                      | 62,820            | -      | 562,695 | 501,800                         | 89,284            | -      | 591,084       |
| 161     | SYED HASNAIN RAZA     | A-525 BLOCK-3GULSHAN E IQBAL<br>KARACHI                       | 4220192450641                              |                          | 477,288                                      | 135,112           | -      | 612,400 | 476,567                         | 151,649           | -      | 628,216       |
| 162     | MUHAMMAD ALI HAIDER   | H NO 12 ST NO 48 AMEHOBOB<br>PARKWASSAN PURA                  | 3520110331971                              |                          | 491,693                                      | 44,700            | -      | 536,393 | 491,693                         | 77,434            | -      | 569,127       |
| 163     | A S AZAD              | 34 B PUNJAB CO OPERATIVE<br>SOCIETYDEFENCE LAHORE             | 3520141687055                              |                          | 468,757                                      | 63,998            | -      | 532,755 | 468,757                         | 74,748            | -      | 543,505       |
| 164     | MUHAMMAD NAEEM UD DIN | HOUSE # 634,STREET # 44G-9/1                                  | 4410328480551                              |                          | 462,455                                      | 47,251            | -      | 509,706 | 462,455                         | 82,895            | -      | 545,350       |
| 165     | M ARSHAD LODHI        | 9-E 7TH EAST STREETPHASE I D<br>H A KARACHI                   | 4230119985089                              |                          | 446,296                                      | 48,357            | -      | 494,653 | 446,296                         | 67,835            | -      | 514,131       |
| 166     | JAWAD ASGHAR          | HOUSE NO 404 BLOCK<br>15FEDERAL B AREADASTAGIR<br>KARACHI     | 4210179069871                              |                          | 458,891                                      | 41,603            | -      | 500,494 | 460,816                         | 72,199            | -      | 533,015       |
| 167     | AMIR WAJID            | HOUSE NO 153,STREET NO<br>7,SECTOR NO F-11/1,                 | 4220120944983                              |                          | 469,502                                      | 50,264            | -      | 519,766 | 469,502                         | 86,591            | -      | 556,093       |
| 168     | BASHIR HUSSAIN        | D-9 PTCL OFFICERS COLONY                                      | 27051506291                                |                          | 458,502                                      | 42,493            | -      | 500,995 | 458,502                         | 73,018            | -      | 531,520       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                     | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |           | Amount Written off / Concession |                   |        | Total Balance |
|---------|--------------------------|---|--|--------------------------|--|-------------------|--------|-----------|---------------------------------|-------------------|--------|---------------|
|         |                          |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total     | Principal                       | Interest/ Mark up | Others |               |
| 169     | M SALEEM                 | A 11 ROOFI COTTAGESBLK 13-D-1GULSHAN E IQBAL KARACHI                | 4220107212485                              |                          | 899,938                                      | 101,749           | -      | 1,001,687 | 899,938                         | 141,026           | -      | 1,040,964     |
| 170     | FAWAD ASGHAR SHAH        | 6B 6TH CENTRAL LANEPHASE-IIIDHA KARACHI                             | 4230181066403                              |                          | 563,801                                      | 65,894            | -      | 629,695   | 565,726                         | 90,529            | -      | 656,255       |
| 171     | S SAJJAD                 | G 12 AHMAD RESIDENCY GULISTAN E JOHAR BLOCK 14                      | 50264550567                                |                          | 439,710                                      | 39,413            | -      | 479,123   | 439,710                         | 73,304            | -      | 513,014       |
| 172     | SHAHAB UDDIN             | HOUSE-269 ST-22 E-7   | 6110167437473                              |                          | 846,713                                      | 220,504           | -      | 1,067,217 | 846,713                         | 276,874           | -      | 1,123,587     |
| 173     | RAFIQ AHMAD              | 14/C CRECENT PLAZABLOCK 7F:B.AREA ISLAMABAD                         | 6110118867897                              |                          | 501,634                                      | 44,874            | -      | 546,508   | 501,634                         | 78,271            | -      | 579,905       |
| 174     | AMEER ALI SHROFF         | FLAT NO.H-216 M.L.PARK VIEW SOLDIER BAZAR KARACHI                   | 4200004205945                              |                          | 563,238                                      | 63,028            | -      | 626,266   | 563,238                         | 87,610            | -      | 650,848       |
| 175     | CH KHAWAR BASHIR         | CHAK NO 248 R.B NAIADADYBISMILLAHPUR FAISALABAD                     | 3310004828139                              |                          | 500,437                                      | 51,248            | -      | 551,685   | 500,437                         | 89,820            | -      | 590,257       |
| 176     | MUHAMMAD SAEED           | H NO E-21, AKHRI WAGON STOPGULSHAN PARK NISHAT COL                  | 3520158871681                              |                          | 496,352                                      | 59,535            | -      | 555,887   | 496,352                         | 92,579            | -      | 588,931       |
| 177     | M ALI SHEIKH             | H E 19/12 A 2 ALI STFIRDIOUS PARK CANTT LAHORE                      | 3520112984867                              |                          | 499,965                                      | 16,768            | -      | 516,733   | 499,514                         | 78,354            | -      | 577,868       |
| 178     | IRTAZA MALIK AWAN        | H NO 314ST NO 14CHAKLALA SCHEME III RAWALPINDI                      | 3740503494819                              |                          | 499,720                                      | 11,057            | -      | 510,777   | 499,720                         | 79,073            | -      | 578,793       |
| 179     | RAHAT HUSSAIN            | R-238,SECTOR Z-6GULSHAN E MAYMAR                                    | 4250161300331                              |                          | 498,804                                      | 12,797            | -      | 511,601   | 498,804                         | 91,164            | -      | 589,968       |
| 180     | WAQAR INAM               | H NO B-311, BLOCK K-6GULSHAN E IQBAL                                | 4220118609231                              |                          | 479,834                                      | 12,452            | -      | 492,286   | 479,834                         | 87,839            | -      | 567,673       |
| 181     | RAZI NAYYER              | H NO 25-B/2, 1ST CENTRAL LANEPHASE II, DHA                          | 4220175241837                              |                          | 475,052                                      | 21,818            | -      | 496,870   | 465,354                         | 75,035            | -      | 540,389       |
| 182     | MUHAMMAD IQBAL           | HOUSE # 60ASTREET # 4FAISAL COLONYCHAKLALA RAWALPINDI               | 6110171506445                              |                          | 498,211                                      | 10,876            | -      | 509,087   | 498,211                         | 78,687            | -      | 576,898       |
| 183     | ZILL UR RAHMAN KHAN      | A/19 GALLANT SAMMITBLOCK 11GULSHAN E IQBAL KARACHI                  | 3520259883323                              |                          | 499,902                                      | 10,999            | -      | 510,901   | 499,902                         | 79,041            | -      | 578,943       |
| 184     | SAMREEN EHTESHAM         | 57/11MAIN COMMERCIAL AVENUEPHASE IV DHA KARACHI                     | 4230135146936                              |                          | 496,194                                      | 11,015            | -      | 507,209   | 496,194                         | 78,552            | -      | 574,746       |
| 185     | MUHAMMAD KAMRAN SADDIQUE | H NO 202 A /7KAREEM BLOCK MKTALLAMA IQBAL TOWN                      | 3520290723933                              |                          | 470,958                                      | 47,806            | -      | 518,764   | 434,615                         | 71,894            | -      | 506,509       |
| 186     | M SHAHBAZ SHARIF         | 32-C GULBERG-COLONYFAISALABAD                                       | 3310025188611                              |                          | 487,347                                      | 10,818            | -      | 498,165   | 489,272                         | 77,219            | -      | 566,491       |
| 187     | M OMER MALIK             | 31/2 KHAYABAN-E-MOHAFFAZPHASE 05 DHA KARACHI                        | 4230122675061                              |                          | 412,505                                      | 105,196           | -      | 517,701   | 414,430                         | 163,729           | -      | 578,159       |
| 188     | ADAMJEE                  | 538/11 BAGGOSRA CENTER JAHANGIR ROAD                                | 51291190433                                |                          | 551,307                                      | 11,303            | -      | 562,610   | 553,232                         | 89,251            | -      | 642,483       |
| 189     | MOHD NASIRUDDIN          | NW-734BLOCK-D1ST FLOORSATELLITE TOWN RAWALPINDI                     | 3740506608645                              |                          | 517,158                                      | 59,469            | -      | 576,627   | 497,731                         | 104,848           | -      | 602,579       |
| 190     | IRFAN DAUD               | B 167 BLOCK 18 GULSHAN -E- IQBAL KARACHI                            | 4220141853923                              |                          | 499,887                                      | 33,561            | -      | 533,448   | 480,020                         | 80,015            | -      | 560,035       |
| 191     | ASIF IQBAL SAIGOL        | PLOT NO 85-C FLAT NO 1PHASE 7 DHA KARACHI                           | 4230159683455                              |                          | 520,754                                      | 9,713             | -      | 530,467   | 522,679                         | 83,590            | -      | 606,269       |
| 192     | PARVEZ                   | 1274/15BLOCK-15F.B AREA KARACHI                                     | 50149684392                                |                          | 456,164                                      | 102,189           | -      | 558,353   | 421,984                         | 131,367           | -      | 553,351       |
| 193     | S ASAD ALI               | FLAT-D-7 1ST FLOOR NOOR APPARTMENT BLOCK-K NORTH NAZIMABAD KARACHI. | 4210117009367                              |                          | 344,781                                      | 6,984             | -      | 351,765   | 438,892                         | 67,896            | -      | 506,788       |
| 194     | NASREEN                  | FLAT NO K/606RUFU LAKE DRIVE 7TH FLOORBLOCK 18 GUL                  | 4220156974944                              |                          | 498,473                                      | 12,655            | -      | 511,128   | 496,103                         | 82,912            | -      | 579,015       |
| 195     | MUHAMMAD ARIF QURESHI    | B/108 SARAH AVENUE 1GULZAR E HIJRI                                  | 4130340002735                              |                          | 131,548                                      | -                 | -      | 131,548   | 471,068                         | 82,935            | -      | 554,003       |
| 196     | RUKSANA SULMAN           | STR NO.1 H NO.3 GULSHAN E HAYATSHAHDARA MOR                         | 3520278381724                              |                          | 482,575                                      | 12,574            | -      | 495,149   | 496,040                         | 95,335            | -      | 591,375       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                     | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |           | Principal | Amount Written off / Concession |        |           | Total Balance |
|---------|--------------------------|---|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|--------|-----------|---------------|
|         |                          |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total     |           | Interest/ Mark up               | Others | Total     |               |
| 113     | MOHD REHAN SHAIKH        | H NO A/116-34-203,HIRABADNEAR LAL MASJID HYDERABAD  | 4130363706437                              |                          | 463,481                                      | 10,391            | -      | 473,872   | 454,212   | 74,377                          | -      | 528,589   |               |
| 114     | RIZWAN AYYAZ             | 251/1 Z-PHASE-IIIDHA CANTT LAHROE   | 3520114545233                              |                          | 488,660                                      | -                 | -      | 488,660   | 476,144   | 49,157                          | -      | 525,301   |               |
| 115     | S REHAN SHAH             | B 9 FARHAN SQUARE SECTOR 15 A/5 BUFFER ZONE NORTH KARACHI   | 50257384928                                |                          | 437,802                                      | 8,916             | -      | 446,718   | 438,671   | 61,779                          | -      | 500,450   |               |
| 116     | NASEER AHMED             | 67/C 11TH COMMERCIAL STREET PHASE II, EXT , D,H,A   | 4230113136485                              |                          | 463,181                                      | 42,502            | -      | 505,683   | 463,181   | 52,519                          | -      | 515,700   |               |
| 117     | MOHAMMED ASLAM           | HOUSE # A - 20 PARO WADHO WAH ROAD,NOORANI NAGAR QASIM ABAD, DISTRICT HYDERABAD,                          | 4130621585633                              |                          | 1,103,763                                    | 84,254            | -      | 1,188,017 | 1,103,763 | 83,031                          | -      | 1,186,794 |               |
| 118     | MOHAMMAD AHSAN MALIK     | H # 158, STREET # 64, SECTOR G-8/1, ISLAMABAD.  | 6110119518885                              |                          | 724,244                                      | 56,516            | -      | 780,760   | 724,244   | 53,100                          | -      | 777,344   |               |
| 119     | KABEER KHAN              | R-150 EVERGREEN BANGLOW GULSHAN E IQBAL 13 D/3  | 4220144470567                              |                          | 543,183                                      | 42,846            | -      | 586,029   | 543,183   | 63,396                          | -      | 606,579   |               |
| 120     | KASHIF QUDDUS            | HOUSE # 219STREET # 74SECTOR # G-9/3ISLAMABAD   | 6110101157841                              |                          | 443,917                                      | 22,377            | -      | 466,294   | 445,842   | 79,886                          | -      | 525,728   |               |
| 121     | AMIR MAHMOOD             | H NO.13/B SHAHID ROADSUNNY CHOWKCANAL POINT HOUSIN  | 3520170220205                              |                          | 492,983                                      | 25,301            | -      | 518,284   | 494,908   | 89,151                          | -      | 584,059   |               |
| 122     | AHMED NADEEM             | H NO 3-BST NO 72F-8-3ISLAMABAD  | 6110121177391                              |                          | 763,635                                      | 85,132            | -      | 848,767   | 763,635   | 170,429                         | -      | 934,064   |               |
| 123     | MEHMOOD ILYAS KHAN       | H NO C-25, BLOCK HNORTH NAZIMABAD KARACHI   | 4210163939657                              |                          | 495,093                                      | 22,269            | -      | 517,362   | 497,018   | 77,706                          | -      | 574,724   |               |
| 124     | ABDUL SAMI SAGGU         | PAKISTAN REVENUE AUTOMATION PVT LTD HALL#506 5TH FLOOR AVACUEE TRUST ISLAMABAD COMPLEX SIR AGHA KHAN ROAD | 3740517257921                              |                          | 873,380                                      | 97,276            | -      | 970,656   | 821,408   | 134,961                         | -      | 956,369   |               |
| 125     | SALEEM JAHANGIR          | H # 291-A7TH ROADNEW MALLPURSATTELLITE TOWN RAWALPINDI  | 3740535560425                              |                          | 495,827                                      | 37,794            | -      | 533,621   | 485,846   | 88,745                          | -      | 574,591   |               |
| 126     | SYED MEHDI RAZA          | C-7 SEA PARK APARTMENTBLOCK-2 CLIFTON KARACHI   | 4230129168135                              |                          | 498,803                                      | 33,951            | -      | 532,754   | 488,827   | 77,243                          | -      | 566,070   |               |
| 127     | KAMRAN AKRAM BUTT        | H NO.13/158 MOHALLAH TIBATANCHI SIALKOT   | 3460321102795                              |                          | 499,779                                      | 16,550            | -      | 516,329   | 499,779   | 72,375                          | -      | 572,154   |               |
| 128     | HASAN SAEED              | H NO 16, STREET NO 10BLOCK 4-D, NAZIMABAD KARACHI   | 4200044953607                              |                          | 460,419                                      | 24,160            | -      | 484,579   | 460,419   | 83,645                          | -      | 544,064   |               |
| 129     | EHSAN ELAHI MALIK        | 587-G GULSHAN E RAVI  | 27341113035                                |                          | 491,594                                      | 22,064            | -      | 513,658   | 493,519   | 77,098                          | -      | 570,617   |               |
| 130     | MIAN FAROOQ AMIN         | 314-GGPHASE 4DHA LAHORE OPP HALEEM CAMPUS LAHORE  | 3520137598735                              |                          | 599,295                                      | 17,246            | -      | 616,541   | 599,295   | 84,186                          | -      | 683,481   |               |
| 131     | ASMA JAVED               | 157 F 2 JOHAR TOWN  | 3520222694668                              |                          | 467,731                                      | 21,203            | -      | 488,934   | 467,731   | 73,447                          | -      | 541,178   |               |
| 132     | IMRAN MAHMOOD            | 99-B PCSIR HOUSING SOCIETYPARK-I LAHORE   | 3520264522549                              |                          | 453,545                                      | 87,938            | -      | 541,483   | 435,477   | 121,747                         | -      | 557,224   |               |
| 133     | MUHAMMAD RIAZ KHAN       | H NO S-2/814SAUDABADMALIR TOWN  | 4220174416513                              |                          | 453,610                                      | 23,448            | -      | 477,058   | 453,610   | 82,054                          | -      | 535,664   |               |
| 134     | SHAHID ANWAR             | B/181SECTOR 11/BNORTH KARACHI, KARACHI  | 4200005377617                              |                          | 435,697                                      | 85,444            | -      | 521,141   | 429,032   | 129,630                         | -      | 558,662   |               |
| 135     | MOHAMMAD INAM            | H NO 280BUKHARI COLONYBANARUS ROUND ABOUT ORANGI T  | 4240119359169                              |                          | 499,340                                      | 22,526            | -      | 521,866   | 499,340   | 78,301                          | -      | 577,641   |               |
| 136     | SALMAN AHMED             | A 174/1 BLOCK VIIIK.A.E.C.H. SOCIETY KARACHI  | 4200004663943                              |                          | 579,939                                      | 26,087            | -      | 606,026   | 579,939   | 90,865                          | -      | 670,804   |               |
| 137     | MIRZA SHOAB BAAIG        | HOUSE #D-117-A BLOCK 4 F B AREA   | 4210192274995                              |                          | 453,954                                      | 19,097            | -      | 473,051   | 453,954   | 46,969                          | -      | 500,923   |               |
| 138     | NASEEM AKHTAR            | HOUSE # 3-C/1 BLOCK C SATTELLITE TOWN,  | 3740566197851                              |                          | 482,380                                      | 9,568             | -      | 491,948   | 482,380   | 48,158                          | -      | 530,538   |               |
| 139     | BISHARAT SUBHANI         | H# 684 BLOCK 3 SEC. D-2 GREEN TOWN  | 3520223342983                              |                          | 476,465                                      | 9,766             | -      | 486,231   | 476,465   | 43,880                          | -      | 520,345   |               |
| 140     | MUHAMMAD SIKANDAR MUGHAL | JAHANGIR PETROL SERVICE MAIN NATIONAL HIGHWAY QUAI LANDHI NEAR UPHONE OFFICE                              | 4220160090093                              |                          | 641,356                                      | 38,341            | -      | 679,697   | 641,356   | 18,759                          | -      | 660,115   |               |

# Un-Consolidated Financial Statements

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Amounts in Rupees

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| Sr. No. | Name                  | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |           |         |         | Principal | Amount Written off / Concession |         |         | Total Balance |
|---------|-----------------------|--|--|--------------------------|--|-----------|---------|---------|-----------|---------------------------------|---------|---------|---------------|
|         |                       |  |  |                          | Principal                                    | Interest/ | Mark up | Others  |           | Interest/                       | Mark up | Others  |               |
| 197     | TARIQ MAQSOOD NAJAM   | H NO 1471 ST NO 19MAKKAH COLONY GULBERG III                                  | 3520259776019                              |                          | 479,151                                      | -         | -       | 479,151 | 498,973   | 83,771                          | -       | 582,744 |               |
| 198     | NADEEM YOUSUF         | H # A-1, AMBER HEIGHTS LAL MUHAMMAD CH. ROAD BLK 7/8, KARACHI.               | 4200078811897                              |                          | 420,086                                      | 8,644     | -       | 428,730 | 441,520   | 75,826                          | -       | 517,346 |               |
| 199     | SYED SALEEM SHAH      | H NO 324 ST NO 49 G-10/3   | 4310201739073                              |                          | 496,185                                      | 10,065    | -       | 506,250 | 498,815   | 85,446                          | -       | 584,261 |               |
| 200     | ARSHAD ALI            | H-2 BLOCK-7SEC F-7/2ISB RANA MARKETISLAMABAD                                 | 6110190354531                              |                          | 626,634                                      | 12,416    | -       | 639,050 | 638,761   | 109,239                         | -       | 748,000 |               |
| 201     | M FAISAL MUNIR        | S W 105 R 23RAI LIGON ROAD NEARVETERINARY COLLEGE                            | 3520219467515                              |                          | 488,653                                      | -         | -       | 488,653 | 500,587   | 83,703                          | -       | 584,290 |               |
| 202     | JUNAID ULLAH SIDDIQUI | H NO 539, SECTOR 36/CKORANGI NO 05   | 4220180441393                              |                          | 479,264                                      | -         | -       | 479,264 | 494,772   | 84,522                          | -       | 579,294 |               |
| 203     | SHAHZAD GHANI SH      | H # 92/ESATELLITE TOWNE BLOCK RAWALPINDI                                     | 3740575937847                              |                          | 438,465                                      | 11,367    | -       | 449,832 | 454,451   | 78,283                          | -       | 532,734 |               |
| 204     | M ABDUL GHAFFAR       | FLAT NO C-52SUNNY HEIGHTS BLOCK 20RASHID MINHAS RO                           | 4220104364013                              |                          | 478,025                                      | 10,870    | -       | 488,895 | 461,020   | 95,946                          | -       | 556,966 |               |
| 205     | M.HASEEB-UR- REHMAN   | D-71 BLOCK 4GULSHAN-E- IQBAL KARACHI   | 4220104140081                              |                          | 513,929                                      | 10,637    | -       | 524,566 | 559,668   | 97,781                          | -       | 657,449 |               |
| 206     | MOHD NAVEED JAHANIA   | 392 BLOCK Y DHA  | 26561051931                                |                          | 302,629                                      | 6,241     | -       | 308,870 | 550,021   | 93,416                          | -       | 643,437 |               |
| 207     | SHOUKAT HAYAT         | SAIMA HEAVEN A 203BLOCK 4 GULSHAN E IQBAL KARACHI                            | 51853586925                                |                          | 469,305                                      | 9,473     | -       | 478,778 | 460,508   | 82,655                          | -       | 543,163 |               |
| 208     | HILAL A SIDDIQUI      | B 332BLOCK 14GULISTAN-E- JOHAR KARACHI                                       | 4220107416591                              |                          | 464,043                                      | 29,633    | -       | 493,676 | 485,367   | 123,636                         | -       | 609,003 |               |
| 209     | AHMED U SHABBIR       | 322-A CANAL VIEW HOUSING SOCIETYTHOKAR NIAZ BAIGLA                           | 3520229695145                              |                          | 482,840                                      | 9,844     | -       | 492,684 | 483,809   | 52,497                          | -       | 536,306 |               |
| 210     | IJAZ AHMAD            | H NO 83 ST NO 13 MUHALLAH GUJJAR PURABAGHBANPURA                             | 3520172637641                              |                          | 452,310                                      | -         | -       | 452,310 | 482,378   | 97,083                          | -       | 579,461 |               |
| 211     | KHURRUM JAWAID        | H # 6KHAYABAN-E-IQBALF- 8/3ISLAMABAD   | 6110170144521                              |                          | 586,470                                      | 14,238    | -       | 600,708 | 589,690   | 89,544                          | -       | 679,234 |               |
| 212     | MUHAMMAD YOUSAF       | PLAT NO A-59 FLAT 103 C-P BEARAR SOCIETY KHUDDIJI PALACE                     | 4220164226179                              |                          | 481,260                                      | -         | -       | 481,260 | 466,260   | 152,034                         | -       | 618,294 |               |
| 213     | MALIK BABAR ALI KHAN  | A-31,BLOCK-3, GULSHAN-E- IQBAL   | 4220134290665                              |                          | 445,040                                      | 16,618    | -       | 461,658 | 445,040   | 147,387                         | -       | 592,427 |               |
| 214     | AZMAT ALI             | 179-F RAJA CENTER MAIN MARKET, GULBERG                                       | 3520228060823                              |                          | 454,264                                      | -         | -       | 454,264 | 454,264   | 94,591                          | -       | 548,855 |               |
| 215     | MOHAMMAD YOUNUS       | H NO. 11 ST NO. 16 NEAR GAS FACTORY SWAMI NAGAR 45                           | 3520225160063                              |                          | 370,319                                      | 28,137    | -       | 398,456 | 370,319   | 169,020                         | -       | 539,339 |               |
| 216     | IRFAN HAIDER          | SHAHBAZ HAIDER DYNEM HOUSE, SHOP NO. 34,MAQDDAS SH FAYAZ ROAD, NEW ANARKALI, | 3520238759277                              |                          | 378,574                                      | 38,952    | -       | 417,526 | 378,574   | 153,631                         | -       | 532,205 |               |
| 217     | IRSHAD MEMOOD         | ST#48 AL- NOOR SOCIETY BLOCK-19 FEDERAL B AREA NEA                           | 3110485425815                              |                          | 454,716                                      | -         | -       | 454,716 | 454,716   | 102,482                         | -       | 557,198 |               |
| 218     | M ASKARI              | HOUSE C-227BLOCK-6F.B.AREA KARACHI   | 4210116699069                              |                          | 716,192                                      | 14,710    | -       | 730,902 | 642,774   | 105,429                         | -       | 748,203 |               |
| 219     | MOIZ AHMED            | IIII/A/12/4NAZIMABAD KARACHI   | 4210182839931                              |                          | 499,522                                      | 10,122    | -       | 509,644 | 461,757   | 77,855                          | -       | 539,612 |               |
| 220     | IRFAN MANZOOR         | 127 VDHA LAHORE  | 3520196842223                              |                          | 483,704                                      | 9,785     | -       | 493,489 | 462,739   | 65,282                          | -       | 528,021 |               |
| 221     | BILAL AHMED           | H NO 9 KOHINLOOR MILLS PESHAWAR ROAD RAWALPINDI                              | 6110122254657                              |                          | 488,027                                      | 10,167    | -       | 498,194 | 531,201   | 102,381                         | -       | 633,582 |               |
| 222     | ADNAN REHMAN KHAN     | H NO 13 A AHSEN COLONYSURAJ MIANI ROAD                                       | 3610379404895                              |                          | 479,410                                      | -         | -       | 479,410 | 499,175   | 91,172                          | -       | 590,347 |               |
| 223     | MUHAMMAD HAFEEZ       | H NO.P-12, ST NO. 4ISLAM PURA DHOBI GHATFAISALABAD                           | 3310040414731                              |                          | 484,417                                      | -         | -       | 484,417 | 486,662   | 89,909                          | -       | 576,571 |               |
| 224     | MEHFOOZ AHMAD         | H # 1CHITTAN ROADJHELUM  | 3730188372517                              |                          | 365,751                                      | -         | -       | 365,751 | 451,984   | 83,479                          | -       | 535,463 |               |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |         | Amount Written off / Concession |                   |        |               |
|---------|---------------------|---|--|--------------------------|--|-------------------|--------|---------|---------------------------------|-------------------|--------|---------------|
|         |                     |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total   | Principal                       | Interest/ Mark up | Others | Total Balance |
| 225     | FARRUKH MUSTAFA     | HOUSE NO 1950 C/1 STREET NO 7 INDUS ROAD NO 2 TARIQ ABAD          | 21072069954                                |                          | 434,689                                      | 8,851             | -      | 443,540 | 434,998                         | 81,916            | -      | 516,914       |
| 226     | MH ZEESHAN WARRAICH | H NO 25-E ASKARIAPARTMENTSBRIDGE COLONY CANTT LAHORE              | 3660388909719                              |                          | 449,762                                      | 9,162             | -      | 458,924 | 449,705                         | 84,696            | -      | 534,401       |
| 227     | MUHAMMAD RAFIQ      | FLAT # 401-4TH FLOOR, PLOT # 133,HUMA HIGHTS DEPOR SOLDIER BAZZAR | 4220119158871                              |                          | 840,244                                      | 16,791            | -      | 857,035 | 816,309                         | 55,286            | -      | 871,595       |
| 228     | KAMRAN ALIAZ        | 61/2 LANE 24 PHASE 7DEFENCE HOUSING SOCIETY KARACHI               | 4200004974953                              |                          | 557,426                                      | -                 | -      | 557,426 | 701,584                         | 110,699           | -      | 812,283       |
| 229     | AQRAR AHMAD RANA    | H NO 7ST NO 7NABI PURAMUGHAL PURA LAHORE                          | 3520157061919                              |                          | 599,578                                      | 12,198            | -      | 611,776 | 588,611                         | 116,767           | -      | 705,378       |
| 230     | NASEER AHMED        | B 401 BEACH BLESSINGBLOCK 2 CLIFTON KARACHI                       | 4200005677151                              |                          | 599,967                                      | 12,221            | -      | 612,188 | 601,891                         | 94,922            | -      | 696,813       |
| 231     | UZMA KHALID KHAN    | 72-J GULBERG-III LAHORE   | 3520222310254                              |                          | 491,069                                      | 10,861            | -      | 501,930 | 499,295                         | 97,065            | -      | 596,360       |
| 232     | HUSSAIN EHTSHAM     | 79-B AIR AVENUEHOUSING SCHEME DEFENCE ROAD LAHORE                 | 3530219438965                              |                          | 441,381                                      | -                 | -      | 441,381 | 493,331                         | 88,374            | -      | 581,705       |
| 233     | MUHAMMAD INTAZAR    | H NO.1-S/33 ST NO.2JOY SHAH ROAD SANDA KALAN LAHORE               | 3520230068431                              |                          | 489,750                                      | -                 | -      | 489,750 | 501,814                         | 89,341            | -      | 591,155       |
| 234     | TAHIR USMAN         | B-209,BLOCK 6 GULSHAN E IQBALNEAR DISCO BAKERY KARACHI            | 4220167208773                              |                          | 496,118                                      | -                 | -      | 496,118 | 498,141                         | 89,392            | -      | 587,533       |
| 235     | EJAZ AHMED          | 87-SALEEM BLOCKITTEFAQ TOWNMULTAN ROAD LAHORE                     | 3520217127629                              |                          | 324,831                                      | -                 | -      | 324,831 | 499,360                         | 89,495            | -      | 588,855       |
| 236     | MUKHTAR HUSSAIN     | H NO B-3, BLOCK 20F.B AREA  | 4210110836657                              |                          | 488,142                                      | -                 | -      | 488,142 | 499,358                         | 89,791            | -      | 589,149       |
| 237     | MUHAMMAD IQBAL      | FLAT NO B-2 PLOT NO 10- C STREET NO-36 TAUHEED COMME              | 4230197222743                              |                          | 482,502                                      | 9,359             | -      | 491,861 | 499,453                         | 90,887            | -      | 590,340       |
| 238     | GHULAM JILANI KHAN  | A 389 BLOCK CSHAHRAH E FATEH INORTH NAZIMABAD KARACHI             | 4210168926005                              |                          | 685,326                                      | 14,099            | -      | 699,425 | 704,363                         | 130,827           | -      | 835,190       |
| 239     | MAHBOOB ALAM        | H # 76MARGALA ROADST # 17F- 6/2ISLAMABAD                          | 6110195680703                              |                          | 830,860                                      | 58,803            | -      | 889,663 | 671,755                         | 123,836           | -      | 795,591       |
| 240     | SALEEM AZIZ         | H.NO.52/A LANE NO.7 TULSA ROAD                                    | 3740503111911                              |                          | 594,511                                      | 26,582            | -      | 621,093 | 585,887                         | 107,408           | -      | 693,295       |
| 241     | SHAHID NAEEM IQBAL  | H# 186 ST# 78 G-11/2  | 6110114647703                              |                          | 663,432                                      | -                 | -      | 663,432 | 583,283                         | 9,100             | -      | 592,383       |
| 242     | SYED MUHAMMAD ASLAM | C-7, 3RD FLOOR, JUMANI ARCADE BLOCK 14 GULSHAN-E- IQBAL           | 4220154068835                              |                          | 766,661                                      | 10,510            | -      | 777,171 | 639,055                         | 17,025            | -      | 656,080       |
| 243     | NISAR AHMAD         | 20 ST 42 TAGORE PARK89 MECLEOD ROAD LAHORE                        | 3520284752663                              |                          | 438,632                                      | 8,476             | -      | 447,108 | 437,609                         | 93,868            | -      | 531,477       |
| 244     | SYED ALI QAMBER     | H # B 122NEAR FIRE BRIGADESATELLITE TOWN RAWALPINDI               | 3740596691353                              |                          | 584,218                                      | 12,005            | -      | 596,223 | 599,403                         | 100,899           | -      | 700,302       |
| 245     | RIZWAN UL HAQ       | 150 1 ST NO 1NEW SUPER TOWNCANTT                                  | 3520182512503                              |                          | 497,277                                      | -                 | -      | 497,277 | 501,331                         | 82,669            | -      | 584,000       |
| 246     | ABDUL WAHAB         | PLOT NO 76/2HOUSE NO 6TAJ TERRACE OVERSEAS SOCIETY                | 4220103119279                              |                          | 476,195                                      | 32,412            | -      | 508,607 | 479,790                         | 83,515            | -      | 563,305       |
| 247     | AFTAB HUSSAIN       | A 143 BLOCK L' NORTH NAZIMABAD                                    | 50288025124                                |                          | 919,276                                      | 18,725            | -      | 938,001 | 919,831                         | 154,388           | -      | 1,074,219     |
| 248     | AQEEL AHMED         | HOUSE NO 42/1STREET NO 9SECTOR II(AIRPORT HOUSING S               | 3740536231119                              |                          | 469,409                                      | -                 | -      | 469,409 | 462,831                         | 99,436            | -      | 562,267       |
| 249     | ARSHAD SOHAIL       | HOUSE NO AA1392/BSTREET NO 15GHULSHAN ABAD RAWALPIN               | 3740554605189                              |                          | 589,068                                      | 23,839            | -      | 612,907 | 576,020                         | 111,881           | -      | 689,901       |
| 250     | SYED MUHAMMAD IRFAN | 458 BLOCK 7/8CP BERAR SOCIETY KARACHI                             | 4220103786233                              |                          | 454,958                                      | 29,242            | -      | 484,200 | 462,029                         | 108,985           | -      | 571,014       |
| 251     | FAISAL SALEEM SYED  | 3-UPPER JANAK NAGAR MULTAN ROAD                                   | 3520204757919                              |                          | 489,840                                      | 9,587             | -      | 499,427 | 489,933                         | 92,435            | -      | 582,368       |
| 252     | QASIM ALI SHAH      | B-52 BLOCK 13F.B AREA KARACHI                                     | 4200068438713                              |                          | 484,558                                      | 10,076            | -      | 494,634 | 494,762                         | 95,676            | -      | 590,438       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |           | Amount Written off / Concession |                   |        | Total Balance |
|---------|---------------------|--|--|--------------------------|--|-------------------|--------|-----------|---------------------------------|-------------------|--------|---------------|
|         |                     |  |  |                          | Principal                                    | Interest/ Mark up | Others | Total     | Principal                       | Interest/ Mark up | Others |               |
| 253     | MUHAMMAD MANSHA     | HOUSE NO 262 STREET NO 79 SEC G-11/2 ISLAMABAD                                       | 6110197750659                              |                          | 498,191                                      | 11,455            | -      | 509,646   | 592,930                         | 128,885           | -      | 721,815       |
| 254     | TALIB HUSSAIN       | HOUSE NO P/988 D/1 MUHALA ANGAT PURA SAIDPUR ROAD                                    | 21288068673                                |                          | 579,715                                      | 11,807            | -      | 591,522   | 579,800                         | 112,084           | -      | 691,884       |
| 255     | AMIR ALI            | ALYNTO APPAREL 452 SUNNY PLAZA 4-FLOOR HASRAT MOHANI ROAD KARACHI                    | 4210126268117                              |                          | 516,896                                      | -                 | -      | 516,896   | 525,272                         | -                 | -      | 525,272       |
| 256     | MUHAMMAD HANIF      | SUIT NO. 302 3RD FLR. AL ASAR CENTER BLK 13-B MAIN UNIVERSITY RD KARACHI.            | 50174030533                                |                          | 513,798                                      | -                 | -      | 513,798   | 529,808                         | -                 | -      | 529,808       |
| 257     | WAJID ALI SHAH      | MAJID TYRES SHOP NO 6 NEAR NAULA KHA POLICE STATION                                  | 3520281857883                              |                          | 521,070                                      | -                 | -      | 521,070   | 529,318                         | -                 | -      | 529,318       |
| 258     | WAQAS KHALID        | WAQAS GARMENTS SITYANA ROAD NEAR SERVIS SHOES  | 3310628242439                              |                          | 519,051                                      | -                 | -      | 519,051   | 543,346                         | -                 | -      | 543,346       |
| 259     | ARIF SEAR           | PROGRESSIVE KNITWEARS PVT LTD 23 K M FERAZEPUR ROAD                                  | 3520223175027                              |                          | 535,839                                      | -                 | -      | 535,839   | 558,886                         | -                 | -      | 558,886       |
| 260     | ABDUL LATIF         | BUILDING NO 4-C, 1ST FLOOR LANE NO 1, SABA COMMERCIAL AREA PHASE V, D.H.A            | 4200004541675                              |                          | 530,882                                      | -                 | -      | 530,882   | 559,029                         | -                 | -      | 559,029       |
| 261     | SH USMAN SHAHZAD    | USMAN TRADERS SHOP # 83 MAKKAH C LOTH MARKET RAJA BAZAR                              | 3740503225175                              |                          | 587,237                                      | -                 | -      | 587,237   | 567,685                         | -                 | -      | 567,685       |
| 262     | AKHTAR H JAFRI      | PIR KOT HOUSE 21/2 KH-HAFIZ PHASE-5 D.H.A  | 4230174654361                              |                          | 578,432                                      | -                 | -      | 578,432   | 592,001                         | -                 | -      | 592,001       |
| 263     | ABDUL WAHEED        | SUB LIME ADVERTISER 12- DURRANI M ANSION ROYAL PARK                                  | 3520254339591                              |                          | 612,284                                      | -                 | -      | 612,284   | 670,984                         | -                 | -      | 670,984       |
| 264     | SHAHID AHMED        | SHAHID AHMED B/40, ALAZAM APPT, NEAR HASAN SQUARE,                                   | 4210114970867                              |                          | 621,168                                      | -                 | -      | 621,168   | 681,805                         | -                 | -      | 681,805       |
| 265     | MUHAMMAD HANIF      | SUIT NO. 302 3RD FLR. AL ASAR CENTER BLK 13-B MAIN UNIVERSITY RD KARACHI.            | 4210188603383                              |                          | 563,593                                      | -                 | -      | 563,593   | 579,852                         | -                 | -      | 579,852       |
| 266     | MUHAMMAD AMIN       | HOSUE # 16-D PECHS BLOCK 6 NURSERY MARKET NEAR GUDDO TOYE SHOP                       | 4220186445997                              |                          | 643,854                                      | -                 | -      | 643,854   | 665,713                         | -                 | -      | 665,713       |
| 267     | ANJUM SHAHZAD       | U-A-INTERNATIONAL, 506/507 UNI CENTRE I.I. CHUNDRIGAR RD KARACHI-2417257.            | 4220107966489                              |                          | 1,894,739                                    | -                 | -      | 1,894,739 | 1,942,855                       | -                 | -      | 1,942,855     |
| 268     | M AAMIR SHAH        | H NO 23-B TARIQ BLOCK NEW GARDEN TOWN  | 3520234118931                              |                          | 618,135                                      | -                 | -      | 618,135   | 626,784                         | -                 | -      | 626,784       |
| 269     | FAKHAR AYUB QURESHI | 72-NARGIS BLOCK ALLAMA IQBAL TOWN  | 3520227239409                              |                          | 569,284                                      | -                 | -      | 569,284   | 569,284                         | -                 | -      | 569,284       |
| 270     | SH BABAR AMEER      | 4 MAIN HALL ROAD   | 3520116144771                              |                          | 555,057                                      | -                 | -      | 555,057   | 555,058                         | -                 | -      | 555,058       |
| 271     | MUHAMMAD SIDDIQUE   | MULTAN COTTON COMPANY ROOM #11 1ST FLOOR TRUST PLAZA OPP. CENTRAL TELEPHONE EXCHANGE | 3630277749691                              |                          | 546,802                                      | -                 | -      | 546,802   | 559,508                         | -                 | -      | 559,508       |
| 272     | JAWAD KHURRAM RIZVI | HAIER PAKISTAN PVT LTD 60, FIRST FLOOR WALLAYAT PLAZA MURREE ROAD                    | 6110143825881                              |                          | 628,668                                      | -                 | -      | 628,668   | 643,809                         | -                 | -      | 643,809       |
| 273     | SAEED ASLAM         | CHIESI PAKISTAN 57-A BLOCK G GUL BERG III LAHORE PAKISTAN                            | 3520102841631                              |                          | 932,569                                      | -                 | -      | 932,569   | 935,358                         | -                 | -      | 935,358       |
| 274     | KAMRAN SADIQ        | SHOP # B-IV-640/2, MUSLIM TOWN CHIRAH ROAD   | 3740566736127                              |                          | 524,752                                      | -                 | -      | 524,752   | 539,497                         | -                 | -      | 539,497       |
| 275     | TASNEEM FARHAT      | SPS SECURITY GARDE SECURITY HOUS E 18-F BLOCK 6 P E C H S OPP UNI ON BANK            | 4220105740284                              |                          | 534,894                                      | -                 | -      | 534,894   | 547,501                         | -                 | -      | 547,501       |
| 276     | MUNAWAR ALI         | FLAT NO 101 SAIMA CASTLE PLOT 162-D BLOCK 3 P.E.C.H.S                                | 4220144010277                              |                          | 530,501                                      | -                 | -      | 530,501   | 569,696                         | -                 | -      | 569,696       |
| 277     | M SALEEM MALIK      | 3-S TRADERS 42-MAIN TEMPLE ROAD PUNJAB SHADI HALL                                    | 3520223232707                              |                          | 533,744                                      | -                 | -      | 533,744   | 572,639                         | -                 | -      | 572,639       |
| 278     | CH M RAZA IQBAL     | 24-RASOLL PARK SHAMA ROAD  | 3520014708801                              |                          | 564,092                                      | -                 | -      | 564,092   | 615,840                         | -                 | -      | 615,840       |
| 279     | MUHAMMAD ISMAIL     | H NO 1018, ST NO 18-A MEHMOODABAD NO 05  | 423011144215                               |                          | 525,054                                      | -                 | -      | 525,054   | 563,665                         | -                 | -      | 563,665       |
| 280     | MARYAM SAEED        | H NO 50, ST NO 14 ASKARI VILLAGE, GULBERG  | 3520114669594                              |                          | 549,520                                      | -                 | -      | 549,520   | 565,203                         | -                 | -      | 565,203       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        | Total   | Amount Written off / Concession |                   |        | Total Balance |
|---------|---------------------|---|--|--------------------------|--|-------------------|--------|---------|---------------------------------|-------------------|--------|---------------|
|         |                     |   |  |                          | Principal                                    | Interest/ Mark up | Others |         | Principal                       | Interest/ Mark up | Others |               |
| 281     | ATIF UDDIN          | HOUSE NO R/225 BLOCK 14,<br>NASEERABAD F B AREA   | 4210122604001                              |                          | 545,136                                      | -                 | -      | 545,136 | 630,094                         | -                 | -      | 630,094       |
| 282     | TAUQEER UR REHMAN   | MAPCO E-453 MAIN BOULEVARD<br>DEFEN CE NEAR ADIL HOSPITAL<br>LAHORE CANTT                             | 3520113952721                              |                          | 617,145                                      | -                 | -      | 617,145 | 671,594                         | -                 | -      | 671,594       |
| 283     | FAISAL NASEEB       | H#15 ST#4 REHMAN STR.<br>NISHAR RD. NLM BUTT SAHIB<br>CHANAY WALAY                                    | 3520221903473                              |                          | 504,081                                      | -                 | -      | 504,081 | 538,881                         | -                 | -      | 538,881       |
| 284     | NOORUDDIN SAMJI     | AL RAHEEM TECH SHOP NO 11<br>GHOUS IA MARKET BLOCKC<br>NORTH NAZIMAB AD                               | 4200025758615                              |                          | 533,589                                      | -                 | -      | 533,589 | 594,866                         | -                 | -      | 594,866       |
| 285     | RAJA WASIM AKRAM    | H NO Y 477 ST NO 12 DHOKE<br>RATTA IMAM BARA  | 3740550083767                              |                          | 598,217                                      | -                 | -      | 598,217 | 656,599                         | -                 | -      | 656,599       |
| 286     | SAEED ABBAS         | SHOP NO 10, BLOCK D-4, UNION<br>& POTATO SECTON NEW SABZI<br>MANDI SUPER HIGHWAY                      | 4230134734481                              |                          | 525,070                                      | -                 | -      | 525,070 | 529,085                         | -                 | -      | 529,085       |
| 287     | IRTAZA MALIK AWAN   | WANHAR BUSINESS &<br>ENGINEERING 1S T FLOOR 314<br>ST NO 14 CHAKLALA SCHEME 3                         | 3740503494819                              |                          | 558,780                                      | -                 | -      | 558,780 | 561,860                         | -                 | -      | 561,860       |
| 288     | MUDDASAR AHMED      | MUDDASAR AHMED HOUSE NO.B<br>8, STREET NO.10, REHMAN<br>COLONY MEHMOODABAD                            | 4230172860765                              |                          | 519,390                                      | -                 | -      | 519,390 | 585,857                         | -                 | -      | 585,857       |
| 289     | MOHD SALEEM         | BUNGLOW NO A-11 RUFU<br>COTTAGE, 13D-1 GULSHAN -E-<br>IQBAL, KARACHI                                  | 4220107212485                              |                          | 480,745                                      | -                 | -      | 480,745 | 540,202                         | -                 | -      | 540,202       |
| 290     | IFTIKHAR AHMED      | PLOT#B-C 20,FLAT#203 2ND<br>FLOOR,AL-MADINA ARCADE<br>BLOCK 5,KEHKASHAN CLIFTON                       | 4130423044097                              |                          | 485,775                                      | -                 | -      | 485,775 | 557,001                         | -                 | -      | 557,001       |
| 291     | HABIB UR REHMAN     | HOUSE NO 1071 ST NO 23 G-11/1   | 6110178903659                              |                          | 515,180                                      | -                 | -      | 515,180 | 517,628                         | -                 | -      | 517,628       |
| 292     | HAFIZ ABDUL GHANI   | HAFIZ ABDUL GHANI NEW<br>PROPERTY MAHAL CHAUDHRY<br>YAQOOB PLAZA                                      | 20554422509                                |                          | 899,362                                      | -                 | -      | 899,362 | 1,140,394                       | -                 | -      | 1,140,394     |
| 293     | CH KHAWAR BASHIR    | CHAK NO 248/R B NAYE ABADI<br>BISMILLAH PUR POST OFFICE<br>KHAS                                       | 3310004828139                              |                          | 502,492                                      | -                 | -      | 502,492 | 546,605                         | -                 | -      | 546,605       |
| 294     | ABDUL MOHSIN NAEEM  | 292 K-3 WAPDA TOWN OPPOSITE<br>VALENCIA TOWN GATE.  | 3830211985539                              |                          | 576,407                                      | -                 | -      | 576,407 | 685,529                         | -                 | -      | 685,529       |
| 295     | RIFAT HAYE          | 60-A AHMED BLOCK NEW<br>GARDEN TOWN LAHORE  | 3520270515538                              |                          | 692,133                                      | -                 | -      | 692,133 | 710,778                         | -                 | -      | 710,778       |
| 296     | KASHIF QUDDUS       | AL-KAREEM ASSOCIATES AND<br>BUILD O FFICE # 1 2ND<br>FLOOR,BLOCK 32 GAL AXY<br>ARCADE G-11 MARKAZ     | 6110101157841                              |                          | 591,289                                      | -                 | -      | 591,289 | 640,624                         | -                 | -      | 640,624       |
| 297     | QASIM ALI SHAH      | B-52 BLOCK 13 F B AREA  | 4200068438713                              |                          | 579,615                                      | -                 | -      | 579,615 | 606,818                         | -                 | -      | 606,818       |
| 298     | KHAWAR MAQSOOD      | LUCKY PLASTIC HOUSE 11-E<br>SHAHALAM MARKET NEAR<br>ALFAROOQ HOTEL LAHORE                             | 3520228734597                              |                          | 638,056                                      | -                 | -      | 638,056 | 701,593                         | -                 | -      | 701,593       |
| 299     | SALMAN MALIK        | MASTERS COVERING 4/1, FAZLIA<br>COL ONY, FEROUZ PURA ROAD,  | 3520259043407                              |                          | 585,266                                      | -                 | -      | 585,266 | 706,228                         | -                 | -      | 706,228       |
| 300     | ABDUL RAHIM         | MACQUINS INTERNATIONAL F-<br>2H, P. T.C.I. INDUSTRIAL<br>COMPLEX NEAR UN ILEVER<br>PAKISTAN S.I.T.E   | 4230193070351                              |                          | 443,239                                      | -                 | -      | 443,239 | 524,022                         | -                 | -      | 524,022       |
| 301     | MIR SAJID NAWAZ     | H NO 8/B (BEHIND HOUSE # 8)<br>NISAR ROAD WESTRIDGE II  | 6110145215027                              |                          | 550,908                                      | -                 | -      | 550,908 | 581,809                         | -                 | -      | 581,809       |
| 302     | M MASOOD KHAN       | 33-F MAIN MARKET GULBERG 2  | 3520225427345                              |                          | 569,870                                      | -                 | -      | 569,870 | 674,396                         | -                 | -      | 674,396       |
| 303     | MUHAMMAD ALI CHEEMA | OFFICE # 3 BLOCK # 11 SHAH<br>NAWAZ PALAZA G-11 MARKAZ  | 6110178294043                              |                          | 406,877                                      | -                 | -      | 406,877 | 517,452                         | -                 | -      | 517,452       |
| 304     | S M HANIF SHAH      | PINK PHOTOSTATE SHOP SHOP<br>NO1 P ARIYA STATE KHARADAR<br>NOORANI ME NTION OPP STAR<br>MEDICAL STORE | 4230114495803                              |                          | 469,335                                      | -                 | -      | 469,335 | 541,230                         | -                 | -      | 541,230       |
| 305     | ALI AHMED           | HOUSE # 53/III, 33RD STREET<br>PHASE V EXT DHA  | 4230149487503                              |                          | 476,578                                      | -                 | -      | 476,578 | 551,473                         | -                 | -      | 551,473       |
| 306     | ABDUL QAYUM         | H.2 HAJI PARK REHMAN PURA   | 3520292659405                              |                          | 667,648                                      | -                 | -      | 667,648 | 775,174                         | -                 | -      | 775,174       |
| 307     | SHAHZAD SIDDIQUE CH | 4.5 KM JARANWALA ROAD<br>KHURRIAN WALA  | 3310010173311                              |                          | 528,718                                      | -                 | -      | 528,718 | 557,056                         | -                 | -      | 557,056       |
| 308     | PRINCE SALIM KHAN   | H NO 82 F-6-2 MARGALLAH ROAD  | 7150273727585                              |                          | 511,411                                      | -                 | -      | 511,411 | 608,053                         | -                 | -      | 608,053       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |           | Amount Written off / Concession |                   |        | Total Balance |
|---------|---------------------|--|--|--------------------------|--|-------------------|--------|-----------|---------------------------------|-------------------|--------|---------------|
|         |                     |  |  |                          | Principal                                    | Interest/ Mark up | Others | Total     | Principal                       | Interest/ Mark up | Others |               |
| 309     | IRFAN DAUD          | E-8/1 BLOCK-17 GULSHAN E IQBAL   | 4220141853923                              |                          | 503,933                                      | -                 | -      | 503,933   | 550,059                         | -                 | -      | 550,059       |
| 310     | MIAN EJAZ AHMED     | 20 ITTEFAQ VILLAS, Q BLOCK EXT MODEL TOWN  | 3520294159357                              |                          | 563,338                                      | -                 | -      | 563,338   | 511,572                         | -                 | -      | 511,572       |
| 311     | ASIF FREED          | H NO D-24 BLOCK 6 F.B AREA   | 4210115559857                              |                          | 509,238                                      | -                 | -      | 509,238   | 556,994                         | -                 | -      | 556,994       |
| 312     | SYED PERVEZ ALAM    | 94/1 6TH STREET PHASE-VI   | 4230188826027                              |                          | 616,076                                      | -                 | -      | 616,076   | 662,162                         | -                 | -      | 662,162       |
| 313     | MUSSAWIR HUSSAIN    | HOUSE# 111 R DHA LAHORE  | 3520193715779                              |                          | 566,325                                      | -                 | -      | 566,325   | 594,052                         | -                 | -      | 594,052       |
| 314     | JAHANZAIB MINHAJ    | C-35, SECTOR W-4 GULSHAN E MAYMAR  | 4210116378903                              |                          | 551,680                                      | -                 | -      | 551,680   | 627,962                         | -                 | -      | 627,962       |
| 315     | ABDUL SALAM         | USMAN GHANI ELECTORNICS SHOP# 21 AL NA'FEESA MARKET ABDUL HAROON ROAD SADDAR KARACHI         | 4230109811359                              |                          | 1,147,037                                    | -                 | -      | 1,147,037 | 1,386,461                       | -                 | -      | 1,386,461     |
| 316     | IMRAN MAHMOOD       | 620-D CANAL VIEW HOUSING SOCIETY   | 3520264522549                              |                          | 665,449                                      | -                 | -      | 665,449   | 576,185                         | -                 | -      | 576,185       |
| 317     | M ASLAM KUSHTIWALA  | ASLAM TRADERS SAWOD CHAMBER SAWAMI ST HASSAN ALI AFANDI ROAD 3RD FLR KARACHI                 | 4230186130237                              |                          | 424,269                                      | -                 | -      | 424,269   | 563,747                         | -                 | -      | 563,747       |
| 318     | RAHMAN KHAN         | H-1 GROUND FLR GALLANT SUMMIT GULSHAN-E IQBAL BLK-11 NEAR NIPA KARACHI                       |  |                          | 644,585                                      | -                 | -      | 644,585   | 792,623                         | -                 | -      | 792,623       |
| 319     | ASGHAR ALI ARAIN    | HOUSE NO 105-H BLOCK 2 P.E.C.H.S   | 4220105504383                              |                          | 446,325                                      | -                 | -      | 446,325   | 507,095                         | -                 | -      | 507,095       |
| 320     | ASIF SAIGOL         | FLAT NO.1,PLOT NO.85/C KHAYABAN-E-JAMI,PHASE VII DHA,KARACHI                                 | 4230159683455                              |                          | 438,858                                      | -                 | -      | 438,858   | 578,998                         | -                 | -      | 578,998       |
| 321     | NADEEM ABBAS BUTT   | H # 9-A ST # 7-A SHAH STR. ABDALI RD. ISLAMPURA  | 3520224845061                              |                          | 569,353                                      | -                 | -      | 569,353   | 553,824                         | -                 | -      | 553,824       |
| 322     | M SHAHBAZ SHARIF    | GENERAL TRADING COMPANY AL FAISA L MARKET FACTORY AREA                                       | 3310025188611                              |                          | 533,279                                      | -                 | -      | 533,279   | 620,569                         | -                 | -      | 620,569       |
| 323     | RAHAT HUSSAIN       | R-238 Z-6, GULSHAN E MAYMAR  | 4250161300331                              |                          | 509,909                                      | -                 | -      | 509,909   | 599,380                         | -                 | -      | 599,380       |
| 324     | M M NASIR JAMAL     | H # A-55 SEC-14-B SHADMAN TOWN NO 2 NORTH KARACHI  | 4210117280481                              |                          | 663,669                                      | -                 | -      | 663,669   | 786,999                         | -                 | -      | 786,999       |
| 325     | RAHMAN KHAN         | RAHMAN TRADER H-1 GALLANT SUMMIT BLOCK 11 NEAR NIPA GULSHAN E IQ BAL                         | 3520259883323                              |                          | 498,007                                      | -                 | -      | 498,007   | 565,897                         | -                 | -      | 565,897       |
| 326     | SH ZAHOOR AHMAD     | 16 BASTAMI ROAD SAMANABAD  | 3520276871283                              |                          | 474,634                                      | -                 | -      | 474,634   | 549,821                         | -                 | -      | 549,821       |
| 327     | M SOHAIL            | H NO 558 GG DHA PHASE 4 CANTT  | 3520119181823                              |                          | 497,882                                      | -                 | -      | 497,882   | 579,568                         | -                 | -      | 579,568       |
| 328     | YAWAR RASHID BHATTI | 298-A, PHASE-5 D.H.A, LAHORE   | 3520115224759                              |                          | 611,617                                      | -                 | -      | 611,617   | 652,574                         | -                 | -      | 652,574       |
| 329     | ASIF YUNUS          | PLOT # 885 HOUSE # 178/B STREET # 15A MEHMOODABAD # 4 KARACHI                                | 4230160858655                              |                          | 474,108                                      | -                 | -      | 474,108   | 618,415                         | -                 | -      | 618,415       |
| 330     | GHULAM ALI          | SAFI ELECTRONICS SHOP # 5 JACKS ON CENTER, JACKSON MARKET KEMARI                             | 4240120056247                              |                          | 466,189                                      | -                 | -      | 466,189   | 582,001                         | -                 | -      | 582,001       |
| 331     | M.HAMID CHOCHAN     | FERO INDUSTRIES PROP. MOHAMMAD HAMID CHOCHAN 5-A/2/2-2ND A GIZRI STREET PHASE-IV DHA KARACHI | 4230111060831                              |                          | 489,417                                      | -                 | -      | 489,417   | 617,549                         | -                 | -      | 617,549       |
| 332     | SYED SHAUKAT RAZA   | U FONE (FRANCHISE) A-9, GHAZI COMMUNICATION ABBAS SQUARE BLK.# 7 , F.B AREA                  | 4210105948363                              |                          | 548,932                                      | -                 | -      | 548,932   | 603,294                         | -                 | -      | 603,294       |
| 333     | MUHAMMAD ASLAM      | SAWOOD CHAMBER SAWAMI NARAIN STREET HASSAN ALI AFANDI ROAD KARACHI                           | 4230186130237                              |                          | 423,504                                      | -                 | -      | 423,504   | 561,961                         | -                 | -      | 561,961       |
| 334     | SHAHID MUKHTAR      | EFU LIFE ASSURANCE 20-B NORTH STAR PLAZA REHMANABAD RAWALPINDI                               | 3740520053375                              |                          | 51,824                                       | -                 | -      | 51,824    | 1,343,011                       | -                 | -      | 1,343,011     |
| 335     | MUZAMMAL HUSSAIN    | HOUSE#9/1, IQBAL ANWAR STREET HAMEED ALI PARK PIR GHAZI RD. ICHIRA                           | 3520224974169                              |                          | 445,576                                      | -                 | -      | 445,576   | 572,428                         | -                 | -      | 572,428       |
| 336     | MADAH HUSSAIN       | AL QAIM INTERNATIONAL MANAGEMENT 1 4-S 2ND FLOOR SAMAN ARCADE FIRDO US MARKET GULBERG 111    | 3520014212895                              |                          | 466,739                                      | -                 | -      | 466,739   | 574,340                         | -                 | -      | 574,340       |



# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |         | Principal | Amount Written off / Concession |        |         | Total Balance |
|---------|---------------------|--|--|--------------------------|--|-------------------|--------|---------|-----------|---------------------------------|--------|---------|---------------|
|         |                     |  |  |                          | Principal                                    | Interest/ Mark up | Others | Total   |           | Interest/ Mark up               | Others | Total   |               |
| 337     | ARIF ALI            | H NO 2576 BLOCK 44-D<br>SAMNABAD   | 3310041531955                              |                          | 404,259                                      | -                 | -      | 404,259 | 613,220   | -                               | -      | 613,220 |               |
| 338     | ABID MEHMOOD        | HAJI AZAM WOOD WORKS SHOP<br># 26-7 JINAH ROAD CITY<br>MARKET  | 3740584620747                              |                          | 55,421                                       | -                 | -      | 55,421  | 660,583   | -                               | -      | 660,583 |               |
| 339     | MUZAMMAL HUSSAIN    | HOUSE NO 9/1 IQBAL ANWAR<br>STREET HAMEED ALI PARK PEER<br>GHAZI ROAD ICHRA LAHORE                       | 3520224974169                              |                          | 326,826                                      | -                 | -      | 326,826 | 584,898   | -                               | -      | 584,898 |               |
| 340     | TAHIR RAFIQ         | AL TAMEER ESTATES 108-S.S.<br>CHAMBER 76 ESTATES AVENUE<br>SITE  | 4210142354649                              |                          | 462,963                                      | -                 | -      | 462,963 | 564,850   | -                               | -      | 564,850 |               |
| 341     | BILAL AHMED         | 413/1 SECTOR S PHASE 2 DHA<br>LAHORE   | 3310007834485                              |                          | 178,829                                      | -                 | -      | 178,829 | 679,835   | -                               | -      | 679,835 |               |
| 342     | N H MISTRY          | 91/1 23RD STREET OFF<br>KHAYABAN-E-RAHAT PHASE-6<br>DHA KARACHI  | 4230190068753                              |                          | 201,864                                      | -                 | -      | 201,864 | 621,501   | -                               | -      | 621,501 |               |
| 343     | ASIM NAZIR MALIK    | KINGS ESTATES KINGS STATE<br>ADVISE R JARAH STOP ADYALA<br>ROAD  | 3520259108501                              |                          | 508,265                                      | -                 | -      | 508,265 | 613,453   | -                               | -      | 613,453 |               |
| 344     | MR M FAHAD          | FAHAD COMMUNICATIONS<br>MOBILINK FRANCHISE 289/1,<br>AJMAL CENTRE BATALA COLONY                          | 3310008602913                              |                          | 113,762                                      | -                 | -      | 113,762 | 636,583   | -                               | -      | 636,583 |               |
| 345     | KEVIN MAXWELLCURNOW | THE URBAN INSTITUTE DTW<br>PROJECT H# 7 A & B STREET# 45<br>F 8/1  |  |                          | 204,677                                      | -                 | -      | 204,677 | 577,017   | -                               | -      | 577,017 |               |
| 346     | M ASLAM             | ASLAM TRADERS MOBILE CARE<br>71 GROUND FLOOR TRUST<br>PLAZA  | 3840321973565                              |                          | 142,189                                      | -                 | -      | 142,189 | 649,815   | -                               | -      | 649,815 |               |
| 347     | HUSSAIN SABRI       | CASH DEPARTMENTAL STORE<br>SUPER MARKET SECTOR F-6   | 10162290610                                |                          | 580,188                                      | -                 | -      | 580,188 | 693,418   | -                               | -      | 693,418 |               |
| 348     | SAJJAD MAHMOOD      | MIRZA TRADERS SHOP NO 9<br>NISHAT P LAZA 69 ABDALI ROAD<br>ISLAM PURA FARAN HOSPITAL &<br>POLICE STATION | 3520226487661                              |                          | 407,517                                      | -                 | -      | 407,517 | 529,930   | -                               | -      | 529,930 |               |
| 349     | M NADEEM ASLAM      | HOUSE NO. 671/6 MAIN LINK<br>ROAD SHOKAT ABAD RENALA<br>KHURD BYPASS NEAR O<br>KARACHI                   | 3520268734655                              |                          | 336,918                                      | -                 | -      | 336,918 | 559,444   | -                               | -      | 559,444 |               |
| 350     | TAHIR USMAN         | HOUSE NO B/309 BLOCK 6<br>GULSHAN E IQBAL  | 4220167208773                              |                          | 484,714                                      | -                 | -      | 484,714 | 580,990   | -                               | -      | 580,990 |               |
| 351     | ALIYA BIBI          | ALIYA BIBI ? HOUSE # 12/B,<br>PHASE # 5  | 4230105105790                              |                          | 498,882                                      | -                 | -      | 498,882 | 589,087   | -                               | -      | 589,087 |               |
| 352     | MOHAMMAD ASKARI     | BANGLOW SU-75 BRIGADIER<br>HOUSE ASAKRI 4 ,ST4A, RASHID<br>MENAZ RD KARACHI                              | 50152442234                                |                          | 512,520                                      | -                 | -      | 512,520 | 643,948   | -                               | -      | 643,948 |               |
| 353     | SYED IQBAL ZAIDI    | 70/II COMMERCIAL AVENUE<br>PHASE-4 DHA KARACHI-75500   | 4230160027993                              |                          | 429,286                                      | -                 | -      | 429,286 | 542,506   | -                               | -      | 542,506 |               |
| 354     | EJAZ AHMED          | 87-SALEEM BLOCK ITTEFAQ<br>TOWN MULTAN ROAD  | 3520217127629                              |                          | 243,649                                      | -                 | -      | 243,649 | 633,300   | -                               | -      | 633,300 |               |
| 355     | SYED RAHEEL IMAM    | CHENAB DISTRIBUTORS<br>CHENAB DISTB UTER GHAREEB<br>PURA,ANJUM ROAD                                      | 3420104718839                              |                          | 238,502                                      | -                 | -      | 238,502 | 673,024   | -                               | -      | 673,024 |               |
| 356     | A U R SHAIK         | RAHMAN & RAHMAN L-17,BLOCK<br>21 FEDERAL B INDUSTRIAL AREA<br>KARACHI                                    | 4220184078919                              |                          | 476,671                                      | -                 | -      | 476,671 | 600,635   | -                               | -      | 600,635 |               |
| 357     | KAMRAN A QURESHI    | NATIONAL MEDICOS,MEZZANINE<br>1, 14-C 21ST COMM.ST.PHASE 2<br>EXT, DHA KARACHI.                          | 4200004974953                              |                          | 455,184                                      | -                 | -      | 455,184 | 640,638   | -                               | -      | 640,638 |               |
| 358     | DR. BILAL AHMED     | 413/1 SECTOR S PHASE 2 DHA<br>LAHORE   | 3310007834485                              |                          | 488,777                                      | -                 | -      | 488,777 | 585,462   | -                               | -      | 585,462 |               |
| 359     | M YAQOOB RAJA       | HOUSE NO D-80 BLOCK 4<br>GULSHAN-E-IQBAL   | 4220173762881                              |                          | 464,107                                      | -                 | -      | 464,107 | 562,075   | -                               | -      | 562,075 |               |
| 360     | SHABHIR AHMAD       | MUKHTAR TOWN ALI TOWN<br>HAKEEM ABDUL QAYUM WALI<br>GALI PURANNA SHUJAH ABAD<br>ROAD                     | 3630203660353                              |                          | 468,371                                      | -                 | -      | 468,371 | 637,558   | -                               | -      | 637,558 |               |
| 361     | SYED SOHAIL SHAH    | HOUSE#547 MOHALLAH RACE<br>COURSE RD.WESTRIDGE 1<br>NR.WESTRIDGE POST OFF.                               | 3740561114411                              |                          | -  | -                 | -      | -       | 758,965   | -                               | -      | 758,965 |               |
| 362     | ZAHEER BAWEJA       | ZAHEER BAWEJA HOUSE NO 21,<br>KMCH SOCIETY ALAMGIR ROAD  | 4220186950873                              |                          | 376,034                                      | -                 | -      | 376,034 | 528,561   | -                               | -      | 528,561 |               |
| 363     | AFTAB HUSAIN        | SAMIA MOTORS ST 5<br>RAHIMABAD BLK 14 F B AREA<br>NEAR AZIZABAD T E KARACHI                              | 4210116872113                              |                          | 386,395                                      | -                 | -      | 386,395 | 515,495   | -                               | -      | 515,495 |               |
| 364     | HUSSAIN SABRI       | CASH DEPT STORE SUPPER<br>MARKET ISLAMABAD 821616  | 6110147510481                              |                          | 422,738                                      | -                 | -      | 422,738 | 512,634   | -                               | -      | 512,634 |               |

# Un-Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                  | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |          |         | Amount Written off / Concession |                   |          | Total Balance |
|---------|-----------------------|---|--|--------------------------|--|-------------------|----------|---------|---------------------------------|-------------------|----------|---------------|
|         |                       |   |  |                          | Principal                                    | Interest/ Mark up | Others   | Total   | Principal                       | Interest/ Mark up | Others   |               |
| 365     | ABDUL HAKEEM          | HOUSE # 39 BLOCK # 9C<br>MUSHARRAF COLONY HAWKS<br>BAY  | 4240132728073                              |                          | 544,885                                      | -                 | -        | 544,885 | 845,346                         | -                 | -        | 845,346       |
| 366     | NADEEM ANWER          | SHOP NO 5 FEROUZ SQUARE<br>BAHADURABAD  | 4220141841963                              |                          | 458,696                                      | -                 | -        | 458,696 | 579,135                         | -                 | -        | 579,135       |
| 367     | TALIB HUSSAIN         | HOUSE P-988 D/1 MOHALLAH<br>ANGATPURA SAIDPUR ROAD  | 21288068673                                |                          | 422,339                                      | -                 | -        | 422,339 | 666,983                         | -                 | -        | 666,983       |
| 368     | ABDULLAH SHAHID       | ABDULLAH SHAHID HOUSE NO.<br>501 STREET NO. 19  | 6110194562477                              |                          | 480,116                                      | -                 | -        | 480,116 | 641,480                         | -                 | -        | 641,480       |
| 369     | MUHAMMAD ABBAS        | HOUSE# 22 STREET# 1 BASTAMI<br>ROAD SAMAN ABAD NEAR AL<br>ZAIB BEAUTY PARLOR                          | 3520289355779                              |                          | 44,746                                       | -                 | -        | 44,746  | 1,013,028                       | -                 | -        | 1,013,028     |
| 370     | SHABBIR HUSSAIN       | H NO 2 BLOCK NO 5C MOHALLAH<br>PIMS COLONY SECTOR G 813<br>ISLAMABAD                                  | 6110126152025                              |                          | 523,050                                      | -                 | (3,103)  | 519,947 | 523,050                         | -                 | (3,103)  | 519,947       |
| 371     | ZILL HASNAIN          | HOUSE NO 110 GHOSIA COLONY<br>F BLOCK SATELITE TOWN<br>SAIDPUR ROAD RAWALPINDI                        | 3740541102661                              |                          | 570,428                                      | -                 | -        | 570,428 | 531,681                         | 21,950            | 48,247   | 601,878       |
| 372     | MOHAMMAD HANIF AMJID  | GALI MOHALLA GREEN HOUSE<br>MANI ROAD JAMKEY CHEEMA<br>TEHSIL DASKA SKT                               | 3460108107189                              |                          | 643,874                                      | -                 | (16,505) | 627,369 | 643,874                         | -                 | (39,650) | 604,224       |
| 373     | MOHAMMAD ASHRAF ZIA   | 164 ASKARIA COLONY ZARAR<br>SHAHEED ROAD LAHORE   | 3310680224401                              |                          | 750,206                                      | -                 | -        | 750,206 | 750,206                         | 8,349             | -        | 758,555       |
| 374     | GHULAM MUQTIDAR       | J 178 EMECHS MULTAN ROAD<br>LAHORE  | 3520255323135                              |                          | 543,944                                      | -                 | -        | 543,944 | 543,944                         | -                 | -        | 543,944       |
| 375     | SEHAM HUSAIN          | 15 B M A SOCIETY KARACHI  | 4220106236466                              |                          | 587,564                                      | -                 | -        | 587,564 | 587,564                         | -                 | -        | 587,564       |
| 376     | M SHAFIQUE            | HOUSE NO DPN,130 ST NO<br>5,KURI RD S,TOWN RAWALPINDI   | 12352235388                                |                          | 657,999                                      | -                 | -        | 657,999 | 657,999                         | -                 | -        | 657,999       |
| 377     | TAHIRA JABEEN         | SECOND FLOOR, FLAT #204<br>LAKHANI ARCADE PLOT NO 16/65<br>BLOCK NO 3 SHERFABAD BEHAR<br>MCHS KARACHI | 4220196626732                              |                          | 564,497                                      | -                 | -        | 564,497 | 539,452                         | 23,111            | 4,827    | 567,390       |
| 378     | SHEIKH SAIF UR REHMAN | HOUSE NO 5/2 RAFIQI ROAD<br>CHAKLALA CANTT RAWALPINDI   | 3740504593925                              |                          | 567,799                                      | -                 | -        | 567,799 | 526,730                         | 28,046            | 4,980    | 559,756       |
| 379     | FAIZAN ALI AGHA       | AGHA HOUSE SATRA MEEL<br>LATRAR ROAD ISLAMABAD  | 6110118689783                              |                          | 822,600                                      | 13,095            | -        | 835,695 | 782,900                         | 7,997             | 43,194   | 834,091       |
| 380     | RANA MUHAMMAD AZEEM   | HOUSE NO 89, ST NO 159, G-11/1<br>ISLAMABAD   | 3510134557237                              |                          | 633,486                                      | -                 | -        | 633,486 | 513,647                         | 5,699             | -        | 519,346       |
| 381     | KHALID MOHAMMAD       | MOHALLA MIRRAGE PUR, NEAR<br>HAFIZ KARYANA STORE,<br>SAMBRIAL SIALKOT                                 | 3460193513197                              |                          | 574,054                                      | -                 | (2,302)  | 571,752 | 527,601                         | 20,546            | -        | 548,147       |
| 382     | NASIR MEHMOOD AWAN    | HOUSE#812/C1, TENCH BHATTA<br>FARDOOS STREET RAWALPINDI   | 3740502304045                              |                          | 486,761                                      | -                 | (273)    | 486,488 | 474,040                         | 29,511            | 4,096    | 507,647       |
| 383     | MUHAMMAD ISHAQ        | H#3-2-16<br>ST#6,BLOCK#21,SARGODHA,   | 3840320734897                              |                          | 527,074                                      | -                 | -        | 527,074 | 501,673                         | 20,928            | 12,719   | 535,320       |
| 384     | MUHAMMAD TAHIR SHEIKH | HOUSE #186, BLOCK# 13,<br>GULISTAN-E-JOHAR KARACHI  | 4250119945427                              |                          | 627,376                                      | -                 | (4,305)  | 623,071 | 588,858                         | 18,492            | -        | 607,350       |
| 385     | M BABAR TAHSEEN       | 53/2 STREET NO#14, KAYABAN-E-<br>BUKHARI PHASE#6 D.H.A<br>KARACHI                                     | 3740505064749                              |                          | 788,819                                      | -                 | -        | 788,819 | 755,036                         | 33,197            | 11,083   | 799,316       |
| 386     | CHAKAR ALI            | HOUSE # 10-E-BLOCK,SACHAL<br>GOTH NEAR PCSIR LABORATIES<br>APARCO ROAD, GULSHAN-E-<br>IQBAL,          | 4320375544623                              |                          | 644,338                                      | 6,987             | -        | 651,325 | 528,856                         | 5,608             | 27,877   | 562,341       |
| 387     | FARAZ ISRAR           | FLAT# A-403,LATIF SQARE,<br>BLOCK# 16,F B AREA,NEAREST<br>ANARKALI SHOPPING CENTRE                    | 4210180139497                              |                          | 670,422                                      | -                 | -        | 670,422 | 572,115                         | 12,919            | -        | 585,034       |
| 388     | MUHAMMAD NAJAM KHAN   | A-4, FARAZ VIEW BLOCK 13<br>GULISTAN E JOHAR  | 4220186756811                              |                          | 598,047                                      | -                 | (952)    | 597,095 | 537,795                         | 28,287            | 16,120   | 582,202       |
| 389     | ZEEESHAN SAEED        | HOUSE# A-228 SECTOR# X-III<br>GULSHAN -E-MAYMAR   | 4250123138719                              |                          | 558,286                                      | -                 | (29,753) | 528,533 | 486,916                         | 32,542            | -        | 519,458       |
| 390     | QASIM JAHANGIR        | G-35/7, BLOCK B, NORTH<br>NAZIMABAD   | 4210105593129                              |                          | 789,505                                      | -                 | -        | 789,505 | 674,610                         | 15,425            | 96,133   | 786,168       |
| 391     | NAHEED REHMAN         | HOUSE# 44/1, 14TH STREET,<br>PHASE# 5,DHA,  | 4230150435204                              |                          | 588,097                                      | -                 | (722)    | 587,375 | 512,777                         | 12,967            | -        | 525,744       |
| 392     | GHULAM HUSSAIN        | HOUSE# 583,STREET# 4, MODHI<br>COLONY,HAWKS NOY ROAD,<br>GRON,  | 4240111840227                              |                          | 680,307                                      | -                 | (17,577) | 662,730 | 650,427                         | 23,700            | -        | 674,127       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                               | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |          |           | Principal | Amount Written off /<br>Interest/ Mark up | Concession<br>Others | Total Balance |
|---------|------------------------------------|--|--|--------------------------|--|-------------------|----------|-----------|-----------|---|----------------------|---------------|
|         |                                    |  |  |                          | Principal                                    | Interest/ Mark up | Others   | Total     |           |   |                      |               |
| 393     | MALIK WAHEED UZ ZAMAN              | FLAT # 37-B, KEHKSAN TARACE,<br>BLOCK # 13, GULISTAN-E-<br>JOHAR,                              | 4220176747043                              |                          | 592,765                                      | -                 | -        | 592,765   | 562,357   | 33,853                                    | -                    | 596,210       |
| 394     | SALEH DAIGO                        | HOUSE# 74-N, BLOCK-6 PECHS<br>KARACHI  | 4220159301199                              |                          | 600,869                                      | 6,907             | -        | 607,776   | 518,674   | 36,523                                    | -                    | 555,197       |
| 395     | IRFAN ABDUL MOHAMMAD               | FLAT# A 10 AMEENA PLAZA<br>BLOCK 7 F B AREA  | 4210117315073                              |                          | 581,504                                      | 1,753             | -        | 583,257   | 483,766   | 5,131                                     | 28,862               | 517,759       |
| 396     | ABDUL QADIR SHEIKH                 | E-10, STREET # 27, MODEL<br>COLONY,  | 4250115299855                              |                          | 615,191                                      | -                 | -        | 615,191   | 529,835   | 23,842                                    | 14,654               | 568,331       |
| 397     | QISAR KHURSHID                     | H# A-42 BLOCK -G NORTH<br>NAZIMABAD KARACHI  | 4210124080907                              |                          | 702,934                                      | 28,514            | -        | 731,448   | 622,351   | 15,735                                    | -                    | 638,086       |
| 398     | ABDUL RAHIM SHAH                   | H#1753 SHAHIABAD ST#7<br>FRONTIER COLONY NO 3<br>ORANGI TOWN KARACHI NEAR<br>INAYAT REHMAN FCO | 4240173086121                              |                          | 742,661                                      | 5,464             | -        | 748,125   | 697,293   | 35,540                                    | -                    | 732,833       |
| 399     | IRFAN AHMAD                        | MALIR CITY GHAZI BAROI<br>VILLAGE MALIR CITY KHATLANI<br>MAZAR                                 | 4250163687703                              |                          | 711,560                                      | 10,895            | -        | 722,455   | 686,934   | 16,452                                    | 32,304               | 735,690       |
| 400     | SYED IMRAN HAIDER                  | H NO D-2, GROUND FLOOR<br>DEFENCE VIEW PHASE 2, DHA  | 4220193879857                              |                          | 566,443                                      | -                 | (41,060) | 525,383   | 503,832   | 29,443                                    | -                    | 533,275       |
| 401     | MOHAMMAD SIKANDAR<br>NAZEER        | H# G-71/3, GAREA NEAR LIAQUAT<br>MARKET MALIR COLONY   | 4220142700789                              |                          | 537,672                                      | 16,044            | -        | 553,716   | 487,194   | 12,314                                    | 29,653               | 529,161       |
| 402     | MALAK DILDAR                       | H # B - 1 - 616,ST # 1, MUSLIM<br>TOWN,  | 3740504996473                              |                          | 532,125                                      | -                 | -        | 532,125   | 487,153   | 5,001                                     | 23,056               | 515,210       |
| 403     | FAROOQ HUSSAIN                     | H# 665-B, ST# 253, SECTOR# G-<br>7/3-4,  | 6110184635779                              |                          | 509,497                                      | -                 | (1,593)  | 507,904   | 497,054   | 34,088                                    | (11,720)             | 519,422       |
| 404     | CHAUDHRY MUHAMMAD<br>MANSOOR ANWER | H # 786,ST # 16 MOHALA AFSHAN<br>COLONY DHOK CHOUDRIAN   | 3740515904545                              |                          | 623,071                                      | 11,175            | -        | 634,246   | 536,237   | 18,505                                    | 17,782               | 572,524       |
| 405     | TANVEER AHMED                      | H NO 114, ST/MOHALLA 79,<br>SECTOR G-6/1-1   | 6110120090199                              |                          | 552,694                                      | -                 | -        | 552,694   | 507,356   | 5,152                                     | 2,540                | 515,048       |
| 406     | MALIK MUHAMMAD NASIR<br>JAMAL      | A-55 SECTOR 14-B SHADMAN<br>TOWN NO-2 NORTH KARACHI  | 4210117280481                              |                          | 541,607                                      | 7,709             | -        | 549,316   | 519,689   | 31,148                                    | 16,541               | 567,378       |
| 407     | MOHAMMAD ASHRAF                    | B-59, BLK-A, NORTH<br>NAZIMABAD, NEAR S.B.P,   | 4220137766719                              |                          | 590,907                                      | -                 | -        | 590,907   | 498,407   | 9,944                                     | 1,103                | 509,454       |
| 408     | SYED HASNAIN HAIDER<br>BOKHARI     | H # 122 ST # 4 GULSHANABAD<br>ADYALA ROAD  | 3520063417955                              |                          | 567,120                                      | -                 | -        | 567,120   | 509,354   | 5,727                                     | 28,074               | 543,155       |
| 409     | TAMEEZ UD DIN AHMED                | H # 1 , GULSHAN PARK MAIN<br>ATTEFAQ ROAD NEAR<br>MANSOORAH MULTAN ROA D                       | 3520229170141                              |                          | 586,619                                      | -                 | -        | 586,619   | 586,619   | 108,203                                   | 44,942               | 739,764       |
| 410     | MOHD AKRAM ALI                     | H # 85-I-B-2 TOWNSHIP LAHORE   | 6110150207839                              |                          | 677,889                                      | 9,033             | 2,399    | 689,321   | 652,084   | 50,777                                    | 7,621                | 710,482       |
| 411     | MUHAMMAD ALI HASHMI                | HOUSE # 191, BLOCK # H- 4,<br>PHASE -I MIDWAY SOUTH<br>AVENUE,WAPDA TOWN,                      | 3520223279363                              |                          | 848,658                                      | 17,407            | -        | 866,065   | 686,423   | 6,678                                     | 46,766               | 739,867       |
| 412     | MIAN SALMAN KHALID                 | 87-B REHMAN PURA LAHORE  | 3520226641605                              |                          | 820,271                                      | 9,479             | -        | 829,750   | 757,543   | 46,713                                    | -                    | 804,256       |
| 413     | MUHAMMAD ASLAM                     | ADAM CHOWK GHULAM<br>MUHAMMAD ABAD,  | 3630255230389                              |                          | 522,826                                      | 5,916             | -        | 528,742   | 482,299   | 27,044                                    | 5,678                | 515,021       |
| 414     | SHAHID ALI                         | GANDHIYA ROAD, MOHALAH NAI<br>ABADI, KOT RADHA KISHAN, TEH<br>N DISTT                          | 3510233061573                              |                          | 686,867                                      | 8,460             | -        | 695,327   | 611,580   | 25,791                                    | -                    | 637,371       |
| 415     | ABSAR SAEED                        | SHOP # 75, 3RD FLOOR, PACE<br>SHOPPING MALL, MAIN<br>BOULEVARD,                                | 3610355121991                              |                          | 576,358                                      | -                 | (7,315)  | 569,043   | 516,931   | 22,812                                    | -                    | 539,743       |
| 416     | AHMED NOOR                         | HOUSE # 292 STREET # 4<br>KORANGI NO 3   | 4220143311879                              |                          | 579,676                                      | -                 | 9,055    | 588,731   | 504,327   | 5,281                                     | 18,339               | 527,947       |
| 417     | MUHAMMAD IRFAN                     | H#C-1/493 LANDHI NO2 KARACHI<br>NEAR TO BABAR MARKET   | 4220171486713                              |                          | 716,739                                      | 9,245             | -        | 725,984   | 663,128   | 16,723                                    | 37,237               | 717,088       |
| 418     | MUJEEB UR REHMAN                   | HOUSE -307 STREET NO 02<br>UPPER GIZRI CLIFTON HASSAN<br>SHAHEED ROAD                          | 1530332566369                              |                          | 762,085                                      | 17,571            | -        | 779,656   | 627,488   | 30,265                                    | -                    | 657,753       |
| 419     | SALMAN RAMZAN                      | S E V 20, S-11, MAIN BAZAR BIBI<br>PAK DAMAN   | 3520294690785                              |                          | 1,017,424                                    | 39,897            | -        | 1,057,321 | 972,811   | 75,028                                    | 21,588               | 1,069,427     |
| 420     | AHMED HUSSAIN                      | HOUSE NO 6 STREET NO 2<br>BERBG TOWN PAF CHAKLALA<br>ROAD DHOR KHABBA<br>RAWALPINDI            | 3730145829235                              |                          | 483,855                                      | 20,134            | -        | 503,989   | 483,855   | 24,815                                    | -                    | 508,670       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                        | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |           | Principal | Amount Written off / Concession |        | Total Balance |
|---------|-----------------------------|--|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|--------|---------------|
|         |                             |  |  |                          | Principal                                    | Interest/ Mark up | Others | Total     |           | Interest/ Mark up               | Others |               |
| 421     | LUQMAN SAJID                | MOHAMMALAH BAKH STREET<br>NO 3 MOHALLAH HUSSAIN SHAH<br>GUJRANWALA                             | 3410141968185                              |                          | 510,909                                      | 8,247             | -      | 519,156   | 510,909   | 12,946                          | -      | 523,855       |
| 422     | MUHAMMAD MUSAWAR<br>ABBASI  | HOUSE NO. 274, STREET NO. 11,<br>SHAHZAD TOWN ISLAMABAD  | 6110105892525                              |                          | 511,189                                      | 22,468            | -      | 533,657   | 511,189   | 27,711                          | -      | 538,900       |
| 423     | SHAFIQ UR REHMAN            | AZIZABAD BAHADUR POLY<br>TECHNIQUE COLLEGE<br>PESHAWAR   | 4730115953743                              |                          | 660,838                                      | 900               | -      | 661,738   | 660,838   | 27,781                          | -      | 688,619       |
| 424     | SHAHID ASLAM                | CHAK# 67-A, N.B NEAR BOYS<br>HIGH SCHOOL, P/O DHAREMA,<br>TEH & DISTT, SARGODHA.               | 3840322438963                              |                          | 560,243                                      | 9,356             | -      | 569,599   | 560,243   | 14,833                          | -      | 575,076       |
| 425     | MUHAMMAD RASHID JAVAID      | H,196/B RAHEEM MARKET<br>MULTAN ROAD LAHORE  | 3520283557647                              |                          | 523,178                                      | 14,075            | -      | 537,253   | 523,178   | 18,469                          | -      | 541,647       |
| 426     | NOORUDDIN HABIB SANJI       | B-187 BLOCK-C, NORTH<br>NAZIMABAD KARACHI  | 4200025758615                              |                          | 596,303                                      | 14,039            | -      | 610,342   | 596,303   | 20,850                          | -      | 617,153       |
| 427     | ABDUL AZIZ KHAN             | MOBILINK 4TH FLOOR,ASIA<br>PACIFIC TRADE CENTRE,MAIN<br>RASHID MINHAS RD, GULISTAN<br>E JAUHAR | 1210199401283                              |                          | 1,038,473                                    | 34,207            | -      | 1,072,680 | 1,038,473 | 45,076                          | -      | 1,083,549     |
| 428     | MUHAMMAD IMRAN              | GALI PEPAL WALI H # B-1-24-227<br>MOHALLAH KOTLI BEHRAM<br>SIALKOT                             | 3460357559719                              |                          | 687,400                                      | 23,760            | -      | 711,160   | 687,400   | 32,526                          | -      | 719,926       |
| 429     | ZIARAT GUL                  | CHOWK GULDARA, DAKHANA<br>KAKSHAL MOHALLAH<br>TARIQABAD NO 2,KAKSHAL,                          | 1730199089213                              |                          | 605,158                                      | -                 | -      | 605,158   | 605,158   | 53,158                          | -      | 658,316       |
| 430     | RAZA KHAN                   | ST # 02, SHAHBAZ TOWN, PO<br>YAKATOOT,   | 1730115120975                              |                          | 523,297                                      | 5,012             | -      | 528,309   | 513,671   | 97,050                          | -      | 610,721       |
| 431     | RIZWAN HAIDER JAFFERY       | H # 18 - D KHAYABAN-E-<br>SHAHWARDI G - 6/4 ,  | 6110191736801                              |                          | 509,385                                      | 17,991            | -      | 527,376   | 509,385   | 23,118                          | -      | 532,503       |
| 432     | TARIQ MALIK                 | GULBARA CHOWK KAHSHAF<br>WAZIR ABAD NO 1   | 1730196405651                              |                          | 475,589                                      | -                 | -      | 475,589   | 475,589   | 27,372                          | -      | 502,961       |
| 433     | SHAHZAD                     | FLAT # E-5, SEMORINA MANORE<br>PLOT # 184 GARDEN EAST  | 4240149533969                              |                          | 519,630                                      | 10,994            | -      | 530,624   | 519,630   | 16,280                          | -      | 535,910       |
| 434     | SOHAIL KHAN                 | 540 G/2, WAPDA TOWN  | 3520286923609                              |                          | 538,674                                      | 22,940            | -      | 561,614   | 538,674   | 28,260                          | -      | 566,934       |
| 435     | MUHAMMAD AFZAL              | PLOT NO 239 13B1 NEAR ABU<br>BAKAR ROAD TOWNSHIP   | 3110163248559                              |                          | 621,173                                      | 14,488            | -      | 635,661   | 621,173   | 21,530                          | -      | 642,703       |
| 436     | SYED ABBAS HUSSAIN          | H # 4 / 17 FAROOQ-E- AZAM ST.<br>SIDDIQIYA ROAD GULGASHT                                       | 3630240604891                              |                          | 663,357                                      | 28,019            | -      | 691,376   | 663,357   | 35,665                          | -      | 699,022       |
| 437     | MUHAMMAD AMJAD              | 135 GII WAPDA TOWN LAHORE<br>NEAR TO WAPDA TOWN<br>ROUNDAABOUT                                 | 6110165435727                              |                          | 818,961                                      | -                 | -      | 818,961   | 818,961   | 9,037                           | -      | 827,998       |
| 438     | MUHAMMAD LATIF              | H# 8 SECOND FLOOR SITAR<br>PLAZA TALAB ROAD NOTHIA<br>GADEEM PSH CANTT                         | 3830399108817                              |                          | 588,906                                      | 4,446             | -      | 593,352   | 588,906   | 38,082                          | -      | 626,988       |
| 439     | TAHSEEN KHAN                | SHOP # 3 219 / B REHMAN<br>CENTRE GARDAZI MARKET<br>GULGASHT MUL                               | 3630270975389                              |                          | 665,855                                      | 39,021            | -      | 704,876   | 665,855   | 46,666                          | -      | 712,521       |
| 440     | SIKANDEAR SHAHEEN TARIQ     | H # 31, SOHNI ST # 47, GANDA<br>ENGINE GAWALMANDI  | 3520271953145                              |                          | 592,154                                      | 24,469            | -      | 616,623   | 592,154   | 31,219                          | -      | 623,373       |
| 441     | SYED SAJJID ALI RAZA JAFFRI | APPER PORTION H # 37<br>GULFISHAN COLONY GULSHAN-<br>E-RAVI                                    | 3520284749079                              |                          | 515,055                                      | -                 | -      | 515,055   | 515,055   | 5,392                           | -      | 520,447       |
| 442     | CHAUDHRY MUNAWAR<br>HUSSAIN | MUZZA MULL TEHSILAND DISTT<br>LAHORE   | 3520230607141                              |                          | 560,323                                      | 29,464            | -      | 589,787   | 560,323   | 35,083                          | -      | 595,406       |
| 443     | TARIQ MALIK                 | GULDARA CHOWK,KAKSHAL<br>WAZIRABAD # 1 PESHAWAR CITY   | 1730196405651                              |                          | 475,025                                      | -                 | -      | 475,025   | 475,025   | 30,662                          | -      | 505,687       |
| 444     | ASHIQ HUSSAIN               | HOUSE NO 17 ST 37 G-6/2  | 3220320956405                              |                          | 638,254                                      | 25,280            | -      | 663,534   | 638,254   | 33,549                          | -      | 671,803       |
| 445     | AYESHA NASIR                | H NO 52 ST NO 38 10/4<br>ISLAMABAD   | 6110119100264                              |                          | 591,947                                      | 26,178            | -      | 618,125   | 591,947   | 38,661                          | -      | 630,608       |
| 446     | TAHIR MEHMOOD               | FATHE GARH JROAD MUHALLAH<br>HAJI PURA NEAR CHRISTAN<br>KABRISTAN SKT                          | 3460343183193                              |                          | 502,976                                      | 10,759            | -      | 513,735   | 502,976   | 5,632                           | -      | 508,608       |
| 447     | MUHAMMAD KAMARAN KHAN       | H#7, B ST#21, KANAL PARK<br>GULBERG II LAHORE  | 4210113325223                              |                          | 956,570                                      | -                 | -      | 956,570   | 929,644   | 8,835                           | -      | 938,479       |
| 448     | ATIF IQBAL                  | H#NE-1433 ST#1 NATIONAL<br>TOWN CHAKLALA ROAD<br>RAWALPINDI                                    | 3740504796673                              |                          | 902,780                                      | 23,180            | -      | 925,960   | 902,780   | 45,846                          | -      | 948,626       |

# Un-Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                        | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        | Total   | Principal | Amount Written off /<br>Interest/ Mark up | Concession<br>Others | Total Balance |
|---------|-----------------------------|--|--|--------------------------|--|-------------------|--------|---------|-----------|---|----------------------|---------------|
|         |                             |  |  |                          | Principal                                    | Interest/ Mark up | Others |         |           |   |                      |               |
| 449     | NASEEM RAZA                 | SECTOR 5B-2 H # R-754 NORTH KARACHI  | 4220187356119                              |                          | 685,454                                      | 17,905            | -      | 703,359 | 685,454   | 26,545                                    | -                    | 711,999       |
| 450     | MUHAMMAD RASHID KAMRAN      | H # 17-A, ST # 32, F-7 / 1,  | 6110185449227                              |                          | 490,698                                      | 23,608            | -      | 514,306 | 490,698   | 29,320                                    | -                    | 520,018       |
| 451     | MR AJAZ YUNAS               | HOUSE NO.139, STREET 13, SECTOR G-3, PHASE II, HAYATABAD, PESHAWAR                     | 1730161608603                              |                          | 476,251                                      | 17,731            | -      | 493,982 | 476,251   | 23,797                                    | -                    | 500,048       |
| 452     | MUHAMMAD MUNAWAR JAVED      | HOUSE# 15-A, EJAZ PARK MODEL TOWN LINK ROAD NEAR JINNAH FOUNDATION SCHOOL              | 5440074627601                              |                          | 520,543                                      | 3,676             | -      | 524,219 | 520,543   | 14,599                                    | -                    | 535,142       |
| 453     | ZULFIQAR AHMAD              | OFF NO 20, 3RD FLOOR CROWN PLAZA, UPSATARIS CHICKEN HUT COMM MARKET RD, SATELLITE TOWN | 6110185096343                              |                          | 587,661                                      | 27,543            | -      | 615,204 | 587,661   | 28,458                                    | -                    | 616,119       |
| 454     | ABDUL HAMEED SIDDIQUI       | 1-401, SHAH FAISAL COLONY BLOCK 1  | 4250189096333                              |                          | 609,004                                      | -                 | -      | 609,004 | 588,146   | -   | -                    | 588,146       |
| 455     | FIDA HUSSAIN                | H# 4/1/B LANE#03 WESTRIDGE   | 6110150747587                              |                          | 597,099                                      | -                 | -      | 597,099 | 573,574   | 5,460                                     | -                    | 579,034       |
| 456     | NADIA                       | BAGH MUNSHI LUDHA KACHA RAVI ROAD LAHORE   | 3520224172650                              |                          | 612,187                                      | 20,156            | -      | 632,343 | 612,187   | 25,108                                    | -                    | 637,295       |
| 457     | SAJID SIDDIQUE              | 11A, B, BLOCK NEW MUSLAM TOWN LAHORE   |  |                          | 637,150                                      | -                 | -      | 637,150 | 599,060   | 5,784                                     | -                    | 604,844       |
| 458     | FARRUKH ALI                 | H# 69N, SAMAN ABAD LAHORE  | 3520014774347                              |                          | 577,822                                      | 6,501             | -      | 584,323 | 577,822   | 25,495                                    | -                    | 603,317       |
| 459     | SOHAIL AHMAD                | H# 138 -K DHA CANTT LAHORE   | 3520193841869                              |                          | 553,841                                      | 13,714            | -      | 567,555 | 553,841   | 33,352                                    | -                    | 587,193       |
| 460     | AMJAD MAHMOOD AHMED         | SHOP # 4, HAFEEZ CENTRE CHOWK, YATEEM KHANA, BAND ROAD,                                | 3520293220765                              |                          | 703,404                                      | 18,390            | -      | 721,794 | 703,404   | 45,317                                    | -                    | 748,721       |
| 461     | MUHAMMAD YASIN RAZA         | H # 14, AAHATA GHULAM NABI, JAMIA SABU JEE ST # 4, KACHA KAMAHA ROAD, FEROPUR ROAD     | 3520238141555                              |                          | 709,384                                      | 9,152             | -      | 718,536 | 709,384   | 36,079                                    | -                    | 745,463       |
| 462     | MUHAMMAD FAROOQ             | HOUSE NO 1381/3, B, AREA SADEEQABAD KARACHI  | 4210126281453                              |                          | 564,997                                      | -                 | -      | 564,997 | 554,003   | 9,736                                     | -                    | 563,739       |
| 463     | MUHAMMAD HANIF              | 107-G-IV WAPDA TOWN  | 3520273408909                              |                          | 577,986                                      | 6,294             | -      | 584,280 | 573,984   | 18,064                                    | -                    | 592,048       |
| 464     | AKHLAQ AHMED                | HOUSE #239 BATLA COLONY BLOCK-C FAISALABAD   | 3310054473029                              |                          | 550,652                                      | 9,016             | -      | 559,668 | 550,652   | 31,208                                    | -                    | 581,860       |
| 465     | CHAUDRY MUHAMMAD AMIN       | HOUSE NO-14 S-20 AL FAISAL TOWN BLOCK-D LAHORE CANTT                                   | 3520156342805                              |                          | 790,360                                      | -                 | -      | 790,360 | 790,360   | 34,208                                    | -                    | 824,568       |
| 466     | KHAIR MUHAMMAD              | FLAT# 3, AHMED TOWER, CHOWK YADGAR PESHAWER  |  |                          | 552,320                                      | 5,878             | -      | 558,198 | 551,617   | 5,229                                     | -                    | 556,846       |
| 467     | RAJA NADEEM KHAN            | HOUSE NO 120, RANGE ROAD SABZAZAR RAWALPINDI   | 3740537921511                              |                          | 572,007                                      | 14,733            | -      | 586,740 | 539,768   | 5,189                                     | -                    | 544,957       |
| 468     | CHAUDHRY ADNAN QUTUB        | H#2-A, STR #1, ICHRA ROAD RARI WALA CHOWK KHARA LAHORE                                 | 3520245786105                              |                          | 659,305                                      | 16,715            | -      | 676,020 | 659,305   | 31,023                                    | -                    | 690,328       |
| 469     | MUHAMMAD HANIF ZAHID        | HOUSE # CB 1117, ST # 16, JHANDA CHICHI  | 3740543683075                              |                          | 528,269                                      | 6,564             | -      | 534,833 | 528,269   | 32,243                                    | -                    | 560,512       |
| 470     | MUHAMMAD KASHIF             | H # 724, ST # 18, GULISTAN COLONY MUSTAFA ABAD   | 3520138866775                              |                          | 473,616                                      | 11,967            | -      | 485,583 | 473,616   | 30,374                                    | -                    | 503,990       |
| 471     | MOHD SADIQ HASSAN KHAN KASI | H # 33-C 13TH COMMERCIAL STREET PHASE -II EXT DHA                                      | 4230108046139                              |                          | 520,770                                      | 11,799            | -      | 532,569 | 502,324   | 16,671                                    | -                    | 518,995       |
| 472     | REHAN HYDER                 | R-1269, SECTOR# 15-A-4, BUFFAR ZONE  | 4210151773171                              |                          | 575,173                                      | -                 | -      | 575,173 | 532,421   | 5,355                                     | -                    | 537,776       |
| 473     | MUHAMMAD MASOOD SAJJAD      | HOUSE# P-78, STREET #01 LATIF PARK JHANG ROAD DAKHANA GHULAM MUHAMMAD ABAD             | 3310001352447                              |                          | 595,084                                      | -                 | -      | 595,084 | 595,084   | 26,314                                    | -                    | 621,398       |
| 474     | ALI IMRAN                   | H# 77, DUBAI TOWN RAIWIND THOKAR NIAZ BEIG   | 3520275897003                              |                          | 498,257                                      | 11,659            | -      | 509,916 | 498,257   | 33,874                                    | -                    | 532,131       |
| 475     | M ATHAR CH                  | H NO 5 BUKHARI STREET RUSTUM PARK MULTAN ROAD LAHORE                                   | 3520268626981                              |                          | 519,533                                      | -                 | -      | 519,533 | 505,332   | 21,957                                    | -                    | 527,289       |
| 476     | M NASEEM SIDDIQUE           | H NO 15 H BLOCK GULSHAN E RAVI LAHORE  | 3520216986395                              |                          | 551,760                                      | -                 | -      | 551,760 | 541,230   | 23,085                                    | -                    | 564,315       |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name   | Address  | Name of Partners / Directors<br>NIC / CNIC  | Father / Husband<br>Name   | Outstanding Liabilities at Beginning of Year |            |         |            | Principal | Amount Written off / Concession |         |            | Total Balance |
|---------|--|--|---|--|--|------------|---------|------------|-----------|---------------------------------|---------|------------|---------------|
|         |  |  |   |  | Principal                                    | Interest/  | Mark up | Others     |           | Interest/                       | Mark up | Others     |               |
| 477     | MUHAMMAD MUSHTAQ HUSSAIN                       | CHAK NO-52 ANB LUDGGE WALA NEAR JAMMIA MASJID PO SARGODHA TEH AND DISTT SARGODHA | 3840332591893   |  | 554,613                                      | -          | -       | 554,613    | 554,613   | 28,528                          | -       | 583,141    |               |
| 478     | ADEEL NAQASH                                   | FLAT NO 2 ZAIB UN NISA PLAZA RAJA MARKET F 11-3 ISLAMABAD                        | 3740170086499   |  | 612,116                                      | -          | -       | 612,116    | 612,116   | 32,364                          | -       | 644,480    |               |
| 479     | FEROZ UDDIN                                    | HOUSE NO A-722 SECTOR 11-A GULSHAN E USMAN NORTH KARACHI                         | 4210103454921   |  | 597,836                                      | 7,365      | -       | 605,201    | 569,522   | 20,788                          | -       | 590,310    |               |
| 480     | QAISER ABBAS                                   | H# 10, ST# 24, NASEERABAD PESHWAR ROAD   | 3320220845721   |  | 674,110                                      | 15,973     | -       | 690,083    | 646,437   | 7,365                           | -       | 653,802    |               |
| 481     | AYAZ SARDAR                                    | HOUSE # 14, ZAHID ST NO-2, SANDA KHURD,  | 3520202900061   |  | 516,212                                      | -          | -       | 516,212    | 516,212   | 6,867                           | -       | 523,079    |               |
| 482     | MUHAMMAD SULTAN                                | H # 34 -B PUNJAB CO-OPERATIVE HOUSING SOCIETY GHAZI ROAD                         | 3520268163637   |  | 1,136,713                                    | 15,007     | -       | 1,151,720  | 1,136,713 | 74,194                          | -       | 1,210,907  |               |
| 483     | HABIB ULLAH KHAN                               | HOUSE # 739 TIKRI VILLAGE HAKS BAY ROAD  | 3810362885273   |  | 631,461                                      | -          | -       | 631,461    | 577,837   | 6,180                           | -       | 584,017    |               |
| 484     | SOHAIL MAQBOOL                                 | H # 9, ST # 2, CHODARY COLONY, NEAR DOGAIS TOWN ZRAR SHAHEED ROAD LAHORE CANTT   | 3520177190571   |  | 658,162                                      | 8,054      | -       | 666,216    | 644,710   | 9,348                           | -       | 654,058    |               |
| 485     | GULSHER KALHORO                                | FLAT NO.01 1ST FLOOR, ABBASI CENTRE NEAR UBL, MAIN QASIMABAD ROAD, HYD           | 4130603828711   |  | 578,227                                      | -          | -       | 578,227    | 570,652   | 32,152                          | -       | 602,804    |               |
| 486     | ASIM ALI SHER                                  | H# 621 GHOSHIA STREET TARIQ ABAD LALKURTI RAWALPINDI.                            | 3740506870241   |  | 552,672                                      | 4,582      | -       | 557,254    | 552,672   | 21,535                          | -       | 574,207    |               |
| 487     | AMJAD ALI                                      | H # 1113, STREET # 2, AREA LIAQAT ASHRAF COLONY, MOHAMMAD AHMED CENTER           | 4230136363155   |  | 539,357                                      | 14,221     | -       | 553,578    | 539,357   | 21,589                          | -       | 560,946    |               |
| 488     | MUHAMMAD NAEEM                                 | 29-G PHASE-1- DHA LAHORE   | 3520296934977   |  | 681,521                                      | 8,384      | -       | 689,905    | 637,105   | 23,438                          | -       | 660,543    |               |
| 489     | MUHAMMAD ABBAS JUNEJO                          | H # 37/23, SECTOR 11/D, NORTH KARACHI  | 4210115164847   |  | 870,747                                      | 10,922     | -       | 881,669    | 817,506   | -                               | -       | 817,506    |               |
| 490     | MIAN MUHAMMAD SHAKEEL                          | NAWANPEND ARAIYAN P'O PULL AIK AIMNABAD RD                                       | 3460321535197   |  | 533,252                                      | -          | -       | 533,252    | 533,252   | 34,212                          | -       | 567,464    |               |
| 491     | KHALID MAHMOOD                                 | H # 453-0, G-11/3 MAIN DOUBLE ROAD   | 6110164766721   |  | 574,335                                      | 6,456      | -       | 580,791    | 529,671   | 10,371                          | -       | 540,042    |               |
| 492     | NIZAMUDDIN                                     | H # B-16 NASEEM NAGAR PHASE 1 QASIMABAD  | 4130181285619   |  | 616,262                                      | 3,681      | -       | 619,943    | 610,513   | 35,178                          | -       | 645,691    |               |
| 493     | TOQEER SYED                                    | H # 7, ST # 1B ASIF ALI COLONY, SHALIMAR TOWN, BAGHBEAN PURA,                    | 3520162475543   |  | 497,694                                      | -          | -       | 497,694    | 483,711   | 26,254                          | -       | 509,965    |               |
| 494     | ABBAS ENTERPRISES                              | 39-N, INDUSTRIAL AREA, GULBERG II, LAHORE  | (1) Dr.Mohammad Ashfaq R/o 202/2-M,Phase-II,Defence Housing Authority,Lahore Cantt. CNIC # 276-98-313741<br>(2) Mohammad Ilyas R/o 202/2-M,Phase-II,Defence Housing Authority,Lahore Cantt.CNIC 3 276-52-053896<br>(3) Zahid Iqbal R/o 202/2-M,Phase II,Defence Housing Authority,Lahore Cantt.CNIC 3276- 90-335669<br>(4) Mrs.Saeeda Rashid R/o House # 6-A, Near Qartaba Chowk, Jail Road, Lahore.CNIC 3276-85-365200 | (1) Muhammad Akbar<br>(2) Muhammad Akbar<br>(3) Muhammad Akbar<br>(4) Widow of Muhammad Rashid | 5,816,895                                    | 10,698,719 | -       | 16,515,614 | 5,816,894 | 11,301,126                      | -       | 17,118,020 |               |
| 495     | ABDUL RAZZAQUE & CO (ABDUL RAZAAQ GROUP)       | 2194 HUMAYAN ROAD,MULTAN   | Abrar Ahmed r/o 2194 Humayan Road,Multan  | Jamal uddin  | 469,247                                      | 2,942,642  | -       | 3,411,889  | 469,246   | 2,996,098                       | -       | 3,465,344  |               |
| 496     | ABDUL RAZZAQ CO. (EX-EBI) (ABDUL RAZAAQ GROUP) | 2194 HUMAYAN ROAD,MULTAN   | Abrar Ahmed r/o 2194 Humayan Road,Multan  | Jamal uddin  | 160,545                                      | 408,500    | -       | 569,045    | 160,544   | 425,958                         | -       | 586,502    |               |
| 497     | INT'L CASING TRADERS (ABDUL RAZAAQ GROUP)      | 2194 HUMAYAN ROAD,MULTAN   | Abrar Ahmed r/o 2194 Humayan Road,Multan  | Jamal uddin  | 193,664                                      | 412,867    | -       | 606,531    | 193,663   | 414,879                         | -       | 608,542    |               |
| 498     | AGHA FABRICS (PVT.) LTD.                       | 29-KHALID STREET, POONCH RD.ISLAMIA PARK, LAHORE                                 | (1) Agha Asad Nizam r/o Agha Fabrics (Pvt.) Ltd. 29-Khalid Street, Poonch Rd.Islamia Park,Lahore<br>(2) Agha Nizam uddin r/o Agha Fabrics (Pvt.) Ltd. 29-Khalid Street, Poonch Rd.Islamia Park,Lahore<br>(3) Mrs.Attia Asad r/o Agha Fabrics (Pvt.) Ltd. 29-Khalid Street, Poonch Rd.Islamia Park,Lahore  | (1) Agha Nizam uddin   | 634,177                                      | 1,270,205  | -       | 1,904,382  | 634,176   | 1,335,881                       | -       | 1,970,057  |               |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                     | Address  | Name of Partners / Directors<br>NIC / CNIC   | Father / Husband<br>Name  | Outstanding Liabilities at Beginning of Year |                   |        |             | Amount Written off / Concession |                   |        |               |
|---------|--------------------------|--|--|---|--|-------------------|--------|-------------|---------------------------------|-------------------|--------|---------------|
|         |                          |  |  |   | Principal                                    | Interest/ Mark up | Others | Total       | Principal                       | Interest/ Mark up | Others | Total Balance |
| 499     | BASHIR TANNERIES         | 9-DIDE MARKET, LAHORE  | (1) Sh.Muhammad Jamil R/o 95-A New Muslim Town, Lahore CNIC # 35202-7328626-1<br>(2) Sh.M. Aftab Jamil R/o 95-A New Muslim Town, Lahore CNIC # 299-33-023351<br>(3) Sh.M Bashir R/o Qasr-e- Jamil Muridke CNIC # 295-28-373873<br>(4) Sh.M Pervaiz R/o 95-A New Muslim Town, Lahore CNIC # 291-54-195126(5) Sh.M Naeem R/o 463-M, Model Town, Lahore   | (1) Haji Charagh Din<br>(2) Haji Charagh Din<br>(3) Haji Charagh Din<br>(4) Haji Charagh Din                  | 9,870,629                                    | 24,944,319        | -      | 34,814,948  | 7,946,278                       | 24,944,319        | -      | 32,890,597    |
| 500     | ISHAQ CARPETS INDUSTRIES | 11/4-EMPRESS ROAD, LAHORE  | (1) Muhammad Ibraheem r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(2) Muhammad Yousaf r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(3) Muhammad Yaqoob r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(4) Hafiz Muhammad Ishaq r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(5) Safia Bibi r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(6) Tahira Naseem r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore | (1) Noor Muhammad<br>(2) Noor Muhammad<br>(3) Noor Muhammad<br>(4) M.Ibrahim<br>(5) M.Ibrahim<br>(6) M.Yaqoob | 2,600,080                                    | 5,334,967         | -      | 7,935,047   | 2,600,079                       | 5,334,967         | -      | 7,935,046     |
| 501     | KING ASSOCIATES          | 25-A, DAVIS ROAD, LAHORE   | (1) Mrs. Shamim Riaz r/o 114 R Sector, Phase II, LCCHS, Lahore<br>(2) Miss Farhana Riaz r/o 114 R Sector, Phase II, LCCHS, Lahore<br>(3) Miss Ayesha Riaz r/o 114 R Sector, Phase II, LCCHS, Lahore  | (1) M Riaz Chughtai<br>(2) M Riaz Chughtai<br>(3) M Riaz Chughtai   | 5,947,621                                    | 38,638,151        | -      | 44,585,772  | 5,947,620                       | 38,638,151        | -      | 44,585,771    |
| 502     | KOHINOOR EDIBLE OILS     | 2ND FLOOR, HAFIZ PLAZA, 31-M CIVIC CENTER, MODEL TOWN EXTENSION, LAHORE    | (1) Abid Saigol R/o 91-E/1, Gulberg II, Lahore<br>(2) Arif Saigol R/o 91-E/1, Gulberg II, Lahore<br>(3) Asif Saigol R/o<br>(4) Kamran Zali R/o 44-FCC, Gulberg III, Lahore<br>(5) Mohd Ashraf<br>(6) Faisal Sharif<br>(7) Mohd Tasneem   | (1) M.Rafique Saigol<br>(2) M.Rafique Saigol<br>(4) Sh.Muhammad Afzal(Late)                                   | 68,435,896                                   | 141,960,542       | -      | 210,396,438 | 68,435,895                      | 149,455,318       | -      | 217,891,213   |
| 503     | LIGHT ENGG. CO.          | MAIN PLAZA USMAN MARKET 20/15 HALL ROAD LAHORE & 104/2 ST.JOHN PARK LAHORE | (1) Mian Ahad Mahmood r/o 104/2 St.John Park Lahore<br>(2) Mian Ajmal Wahid r/o 104/2 St.John Park Lahore<br>(3) Mrs.Imrana Naeem<br>(4) Miss Mehreen Ajmal  |   | 776,773                                      | 7,093,818         | -      | 7,870,591   | 776,772                         | 7,164,206         | -      | 7,940,978     |
| 504     | MALIK TRADERS INT'L      | 717-A/1, TOWNSHIP, LAHORE  | (1) Aslam Malik r/o 717-A/1, Township, Lahore.<br>(2) Mrs. Iqbal Aslam r/o 717-A/1, Township, Lahore<br>(3) Miss Afshan Aslam Malik r/o 717-A/1, Township, Lahore<br>(4) Miss Shamama Aslam Malik r/o 717-A/1, Township, Lahore  | (2) Iqbal Aslam<br>(3) Iqbal Aslam<br>(4) Iqbal Aslam   | 3,378,110                                    | 10,659,454        | -      | 14,037,564  | 3,378,109                       | 10,659,454        | -      | 14,037,563    |
| 505     | MEGATONE INDUSTRIES      | M.K ARCADE, 1ST FLOOR, 32 DAVIS ROAD, LAHORE                               | (1) Farid Ahmed Yasin Khan r/o House # 199-B, Ahmed Block, New Garden Town, Lahore<br>(2) Ghulam Yasin Khan r/o House # 199-B, Ahmed Block, New Garden Town, Lahore<br>(3) Irfan Yasin Khan r/o House # 199-B, Ahmed Block, New Garden Town, Lahore<br>(4) Navved Yasin Khan r/o House # 199-B, Ahmed Block, New Garden Town, Lahore   | (1) Ghulam Yasin Khan<br>(2) Ghulam Yasin Khan<br>(3) Ghulam Yasin Khan<br>(4) Ghulam Yasin Khan              | 12,442,729                                   | 21,070,018        | -      | 33,512,747  | 12,442,728                      | 29,691,107        | -      | 42,133,835    |

# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name   | Address  | Name of Partners / Directors<br>NIC / CNIC   | Father / Husband<br>Name  | Outstanding Liabilities at Beginning of Year |                   |        | Total       | Amount Written off / Concession |                   |        | Total Balance |
|---------|--|--|--|---|--|-------------------|--------|-------------|---------------------------------|-------------------|--------|---------------|
|         |  |  |  |   | Principal                                    | Interest/ Mark up | Others |             | Principal                       | Interest/ Mark up | Others |               |
| 506     | REGENCY TEXTILES LTD                           | 88-C/II, ARIF JAN ROAD, LAHORE CANTT.                        | (1) Mohammad Iqtidar Pervaiz R/o 87/2, Arif Jan Road, Lahore Cantt.<br>(2) Mrs. Nazneen Pervaiz R/o 87/2, Arif Jan Road, Lahore Cantt.<br>(3) Khurram Pervaiz R/o 87/2, Arif Jan Road, Lahore Cantt. CNIC # 35201-1658997-9<br>(4) Aftab ahmed khan r/o 113-Park Block, 6-A, Allama Iqbal Town, Lahore   | (1) Khan Aziz Khan<br>(2) Mohammad Iqtidar Pervaiz<br>(3) Mohammad Iqtidar Pervaiz<br>(4) Muhammad Khan | 71,147,247                                   | 168,822,889       | -      | 239,970,136 | 71,147,246                      | 176,191,015       | -      | 247,338,261   |
| 507     | SHEIKH CARPETS (SHEIKH CARPETS GROUP)          | 24-ABBOT ROAD, LAHORE  | (1) Muhammad Tariq Gaba R/o 24-Abbot Road, Lahore CNIC # 35202-2541333-3<br>(2) Aqeel Tariq Gaba R/o 24-Abbot Road, Lahore<br>(3) Mrs. Salma Tariq R/o 24-Abbot Road, Lahore   | (1) Ghulam Rasool Gaba<br>(2) Muhammad Tariq Gaba<br>(3) Muhammad Tariq Gaba                            | 8,454,849                                    | 50,101,114        | -      | 58,555,963  | 8,454,848                       | 50,101,114        | -      | 58,555,962    |
| 508     | SHEIKH CARPETS (EX-EBI) (SHEIKH CARPETS GROUP) | 24-ABBOT ROAD, LAHORE  | (1) Muhammad Tariq Gaba R/o 24-Abbot Road, Lahore CNIC # 35202-2541333-3<br>(2) Aqeel Tariq Gaba R/o 24-Abbot Road, Lahore<br>(3) Mrs. Salma Tariq R/o 24-Abbot Road, Lahore   | (1) Ghulam Rasool Gaba<br>(2) Muhammad Tariq Gaba<br>(3) Muhammad Tariq Gaba                            | 951,251                                      | 3,310,661         | -      | 4,261,912   | 951,250                         | 3,407,746         | -      | 4,358,996     |
| 509     | SPLENDOUR EXPORTS                              | 19/10 ABBOT ROAD, LAHORE                                     | (1) Nazar Hussain r/o 19/10 Abbot Road, Lahore   | (1) Syed Sarwar Hussain Shah  | 6,193,000                                    | 17,297,341        | -      | 23,490,341  | 6,192,999                       | 17,297,341        | -      | 23,490,340    |
| 510     | TABBASUM ENTERPRISES PAK LTD. (EX-EBI)         | 626-SHADMAN COLONY, LAHORE                                   | (1) Syed Sarwar Ali r/o 626-Shadman Colony, Lahore<br>(2) Tabassum Sarwar r/o 626-Shadman Colony, Lahore<br>(3) Syed Farid Akhtar r/o 626-Shadman Colony, Lahore<br>(4) Shaikat Ali r/o 626-Shadman Colony, Lahore CNIC # 322-47-268137  | (1) Syed Sardar Ali<br>(2) Syed Sarwar Ali<br>(4) Qasim Ali Khan  | 1,167,792                                    | 2,033,338         | -      | 3,201,130   | 1,167,791                       | 2,152,522         | -      | 3,320,313     |
| 511     | A.T.INDUSTRIES                                 | 66-C INDUSTRIAL ESTATE, MULTAN                               | (1) Sardar Azmat Hayat Tamman r/o 178-Ahmed Block New Garden Town Lahore<br>(2) Nuzhat Hayat r/o 178-Ahmed Block New Garden Town Lahore  | (1) Sardar Muhammad Hayat Tamman<br>(2) Sardar Azmat Hayat Tamman                                       | 7,458,686                                    | 10,171,325        | -      | 17,630,011  | 7,458,685                       | 10,171,325        | -      | 17,630,010    |
| 512     | DEFENCE AGRO                                   |  | Mian Idrees  |   | 4,291,541                                    | 5,503,144         | -      | 9,794,685   | 4,272,143                       | 10,607,178        | -      | 14,879,321    |
| 513     | ENAR (PVT) LIMITED,                            | 3RD FLOOR, HAJI ADAM CHAMBER, ALTAF HUSSAIN ROAD, KARACHI.   | (1) Feroze Ali Rasheed r/o 3rd Floor, Haji Azam Chamber, Altaf Hussain Road, Karachi<br>(2) Zafar Iqbal r/o 3rd Floor, Haji Azam Chamber, Altaf Hussain Road, Karachi  | (1) Nisar ali Rasheed   | 1,942,399                                    | -                 | -      | 1,942,399   | 4,398,283                       | -                 | -      | 4,398,283     |
| 514     | IMPERIAL HOSIERY (PVT) LIMITED,                | OFFICE ADDRESS: ASHRAF ABAD, SHEIKHUPURA ROAD, FAISALABAD    | (1) Sanaullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(2) Abdul Majeed Khan R/o 366-Jinnah Colony Faisalabad.<br>(3) Asadullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(4) Ziaullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(5) Nasrullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(6) Saifullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(7) Amaah Khan R/o 366-Jinnah Colony Faisalabad. | (2) Zakauallah Khan<br>(3) Abdul Khaliq<br>(4) Abdul Khaliq<br>(5) Abdul Khaliq                         | 10,636,340                                   | 21,732,918        | -      | 32,369,258  | 10,636,339                      | 21,732,918        | -      | 32,369,257    |
| 515     | PAKWORLD TEXTILE IND.                          | P-16 AL-ABBAS CENTER, 2ND FLOOR, MONTGOMERY BAZAR FAISALABAD | (1) Riasat Ali r/o Rasoolpura Chak # 224R-B Summandari Rd Faisalabad.<br>(2) Farrukh Javid r/o P-344, St.#2 Dost Street, Summandari Rd Faisalabad.<br>(3) Khalid Mahmood r/o House # 343 St # Abdul Mehr Hakim Din Faisalabad<br>(4) Ali Mohammad r/o Chak # 66, J.B Tehsil & District Faisalabad<br>(5) Guizar Ahmed r/o Chak # 66, J.B Tehsil & District Faisalabad                              | (1) Abdul Sattar<br>(2) Abdul Sattar<br>(3) Abdul Sattar<br>(4) Rehmat Khan<br>(5) Rehmat Khan          | 2,385,091                                    | 1,265,201         | -      | 3,650,292   | 2,385,090                       | 1,524,555         | -      | 3,909,645     |
| 516     | ALIM INTERNATIONAL                             | D-28, SITE, MANGHOPIR ROAD, KARACHI.                         | Syed Alimuddin Ahmed, (late).  | S B a askari (late)   | 1,850,561                                    | 2,398,783         | -      | 4,249,344   | 1,850,560                       | 2,600,012         | -      | 4,450,572     |



# Un-Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                              | Address  | Name of Partners / Directors<br>NIC / CNIC  | Father / Husband<br>Name   | Outstanding Liabilities at Beginning of Year |                    |                  |                      | Principal          | Amount Written off /<br>Interest/ Mark up | Concession<br>Others | Total Balance        |
|---------|-----------------------------------|--|---|--|--|--------------------|------------------|----------------------|--------------------|---|----------------------|----------------------|
|         |                                   |  |   |  | Principal                                    | Interest/ Mark up  | Others           | Total                |                    |   |                      |                      |
| 517     | ANIQA TRADING COMPANY             | 311, KHAWAJA CHAMBER, OPP: CITY COURT, KARACHI.                                      | Irfanul Haque   | Saiful Haque   | 5,111,768                                    | 7,602,670          | -                | 12,714,438           | 5,111,766          | 13,526,261                                | -                    | 18,638,027           |
| 518     | ARSONS TRADERS                    | 9/15, ARKEY SQUARE (EXT), SHAHRAH-E-LIAQUAT, KARACHI.                                | Siddique Ahmed / Farooq Ahmed   | Ghaffar A.Rehman/A.Rehman  | 424,865                                      | 750,818            | -                | 1,175,683            | 424,864            | 797,018                                   | -                    | 1,221,882            |
| 519     | CENTRAL COTTON MILLS              | 4TH FLOOR, STATE LIFE BUILDING NO.2, WALLACE ROAD, OFF: 11 CHUNDRIGAR ROAD, KARACHI. | Munir Ahmed   |  | 901,291                                      | 1,790,844          | -                | 2,692,135            | 901,437            | 1,790,844                                 | -                    | 2,692,281            |
| 520     | JAWAD INTERNATIONAL (EX-EBI)      | 411, STOCK EXCHANGE BUILDING, I.I.CHUNDRIGAR ROAD, KARACHI.                          | Ch. Munawer Hussain Late).  | Ch. Mohammad Boota. (late).  | 991,892                                      | 2,809,920          | -                | 3,801,812            | 991,891            | 2,917,778                                 | -                    | 3,909,669            |
| 521     | MUHAMMAD ARSHAD CHOUDHRY (EX-EBI) |  | Muhammad Arshad Choudhry  |  | 239,758                                      | 266,428            | -                | 506,186              | 239,757            | 266,428                                   | -                    | 506,185              |
| 522     | MEHRAN AGRO CHEM LTD.             | 14-AL SYED ARCADE,RASHID MINHAS ROAD,KARACHI   | (1) Shahid Hameed Ch. r/o 14-AI Syed Arcade,Rashid Minhas Road,Karachi<br>(2) Mrs.Sharifa Begum r/o 14-AI Syed Arcade,Rashid Minhas Road,Karachi<br>(3) Mrs.Mamuna Firdous 14-AI Syed Arcade,Rashid Minhas Road,Karachi<br>(4) Ch.Mohammad Ali Talib r/o 14-AI Syed Arcade,Rashid Minhas Road,Karachi<br>(5) Zahid Saeed Ch.r/o 14-AI Syed Arcade,Rashid Minhas Road,Karachi  | (1) Ch.Muhammad Ali Talib<br>(2) Muhammad Ali Talib<br>(3) Shahid Hameed Ch.<br>(4) Abdul Aziz<br>(5) Muhammad Ali Talib | 7,691,373                                    | 14,645,856         | -                | 22,337,229           | 7,691,372          | 14,645,856                                | -                    | 22,337,228           |
| 523     | TAHA ENTERPRISES                  | 84, MIRZA KHALEEG BAIG ROAD, SOLDIAR BAZAR, KARACHI.                                 | Shaukat H. Walji.   | Hassan Ali Walji.  | 175,677                                      | 313,106            | -                | 488,783              | 175,676            | 332,209                                   | -                    | 507,885              |
| 524     | HAJI NAOROZ KHAN                  | SHOP NO.. 8, M A JINNAH ROAD, QUETTA.  | Haji Nauroz Khan  | Haji Mirza Khan  | 1,215,991                                    | 2,524,024          | -                | 3,740,015            | 1,215,990          | 2,656,251                                 | -                    | 3,872,241            |
| 525     | SHAMROZE & BROTHERS               | PAR HOTI,MARDAN  | (1) Shamroze Khan r/o Mohallah Khan Colony,Par Hoti,Mardan  | (1) Alif Khan  | 815,509                                      | 1,554,099          | -                | 2,369,608            | 815,508            | 1,642,777                                 | -                    | 2,458,285            |
| 526     | ABBASI & CO.                      | 71-A, SETTILITE TOWN, RAWALPINDI   | (1) Sardar Abdul Latif Abbasi r/o 71-A, settlile Town, Rawalpindi<br>(2) Mst.Farina Latif Abbasi r/o 71-A, settlile Town, Rawalpindi<br>(3) Nisar Ahmed r/o 192-Askari Houses Complex, Zarar Shaheed Road, Lahore   | (1) Muhammad Khan<br>(2) Sardar Abdul Latif<br>(3) Ghulam Muhiy-ud-din   | 5,200,000                                    | 2,955,814          | -                | 8,155,814            | 2,200,100          | 3,451,470                                 | -                    | 5,651,570            |
| 527     | NBZ (Pvt) Limited                 | Plot No. 32 & 33, Sector 23, Korangi Industrial Area, Korangi, Karachi.              | Zaheer Ahmed Ansari   | Manzooe A. ansari.   | 33,357,400                                   | 9,868,043          | -                | 43,225,443           | 33,357,400         | 9,868,043                                 | -                    | 43,225,443           |
| 528     | Achee Enterprises (Pvt) Ltd       | G-15/2-E, Block 9, Scheme No. 5, Clifton, Karachi.                                   | Mohammad Fazil  | Ghulam Mohammad Shah   | 22,407,884                                   | 518,106            | -                | 22,925,990           | 22,407,884         | 518,106                                   | -                    | 22,925,990           |
| 529     | Filtex Exports Industries Pvt Ltd | 2nd Floor, Kassim Court, Block No. 9, Kehkashan, Clifton, Karachi.                   | (1) Muhammad Ali Anzar Usmani R/o House # 158-A, Sector 15-A-5, Buffer Zone, Shalimar Town, North Karachi & House# A-458 Sector 15-AII,Buffer Zone, Shalimar Town, North Karachi (OLD NIC No.501-66-104698)<br>(2) Syed Jalil Ahmed R/o Flat# 6 M.A. Jinnah Road, Radio Pakistan, Karachi & 21 Feroz Building, Abdullah Haroon Road, Karachi. (Old NIC # 512-56-217872)<br>(3)Jawaid Islam R/o B-103 & B-105, Block 4-A, Gulshan Iqbal, Karachi & B-105, Block 4-A, Gulshan Iqbal, Karachi. (Old NIC # 501-88-640810) | (1) Muhammad Usman<br>(2) Syed Abdul Bari<br>(3) Noor-ul-Islam   | 10,681,840                                   | 9,517,807          | -                | 20,199,647           | 3,687,840          | 23,496,226                                | -                    | 27,184,066           |
|         |                                   |  |   |  | <b>725,580,333</b>                           | <b>642,248,986</b> | <b>(513,484)</b> | <b>1,367,315,835</b> | <b>720,399,681</b> | <b>717,950,477</b>                        | <b>591,543</b>       | <b>1,438,941,701</b> |

Standard Chartered Bank (Pakistan) Limited

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**Consolidated**  
**Financial Statements**

For the year ended

31 December 2009



**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
First Floor  
Sheikh Sultan Trust Building No. 2  
Beaumont Road  
Karachi 75530 Pakistan

Telephone + 92 (21) 568 5847  
Fax + 92 (21) 568 5095  
Internet [www.kpmg.com.pk](http://www.kpmg.com.pk)

## Auditors' Report to the Members

We have audited the annexed consolidated financial statements of Standard Chartered Bank (Pakistan) Limited ("the Bank") comprising consolidated balance sheet as at 31 December 2009 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. These financial statements are responsibility of the Bank's management. Our responsibility is to express our opinion on these financial statements based on our audit. The financial statements of a subsidiary, Standard Chartered Modaraba for the six months period to 31 December 2009 were reviewed by another firm of chartered accountants, whose report has been furnished to us and our opinion in so far as it relates to the amounts included for the subsidiary, is solely based on the report of other auditor.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the consolidated financial statements present fairly the consolidated financial position of the Bank as at 31 December 2009 and the consolidated results of its operations, its consolidated cash flows and consolidated changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

Date: March 04, 2010

Karachi

**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
Syed Iftikhar Anjum

**Consolidated Balance Sheet**

As at December 31, 2009

| Note | 2009             | 2008 |
|------|------------------|------|
|      | (Rupees in '000) |      |

**ASSETS**

|                                       |    |                    |             |
|---------------------------------------|----|--------------------|-------------|
| Cash and balances with treasury banks | 4  | <b>21,521,592</b>  | 22,741,119  |
| Balances with other banks             | 5  | <b>2,305,891</b>   | 1,261,582   |
| Lendings to financial institutions    | 6  | <b>20,568,064</b>  | 31,472,627  |
| Investments                           | 7  | <b>83,263,661</b>  | 28,937,790  |
| Advances                              | 8  | <b>129,460,154</b> | 128,992,078 |
| Operating fixed assets                | 9  | <b>7,003,915</b>   | 3,900,676   |
| Intangible assets                     | 10 | <b>27,026,172</b>  | 27,535,060  |
| Deferred tax assets                   | 11 | <b>4,229,453</b>   | 3,368,731   |
| Other assets                          | 12 | <b>22,230,290</b>  | 19,363,705  |
|                                       |    | <b>317,609,192</b> | 267,573,368 |

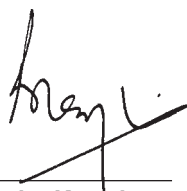
**LIABILITIES**

|  |    |                    |             |
|--|----|--------------------|-------------|
| Bills payable                          | 13 | <b>4,844,638</b>   | 4,296,420   |
| Borrowings from financial institutions | 14 | <b>15,847,326</b>  | 8,791,594   |
| Deposits and other accounts            | 15 | <b>206,915,825</b> | 174,511,408 |
| Sub-ordinated loans                    | 16 | <b>1,523,000</b>   | 1,710,300   |
| Other liabilities                      | 17 | <b>39,779,024</b>  | 34,616,164  |
|  |    | <b>268,909,813</b> | 223,925,886 |
| NET ASSETS                             |    | <b>48,699,379</b>  | 43,647,482  |

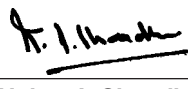
**REPRESENTED BY:**

|  |    |                   |             |
|--|----|-------------------|-------------|
| Share capital  | 18 | <b>38,715,850</b> | 38,715,850  |
| Reserves   | 19 | <b>2,052,347</b>  | 1,904,684   |
| Unappropriated profit  |    | <b>4,078,277</b>  | 3,504,907   |
| Attributable to equity holders                                     |    | <b>44,846,474</b> | 44,125,441  |
| Minority interest  |    | <b>772,504</b>    | 775,021     |
|  |    | <b>45,618,978</b> | 44,900,462  |
| Surplus / (deficit) on revaluation of assets - net of deferred tax | 20 | <b>3,080,401</b>  | (1,252,980) |
|  |    | <b>48,699,379</b> | 43,647,482  |
| CONTINGENCIES AND COMMITMENTS                                      | 21 |                   |             |

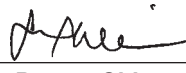
The annexed notes 1 to 41 form an integral part of these consolidated financial statements.



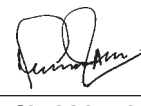
**Badar Kazmi**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

Karachi: March 04, 2010

# Consolidated Profit and Loss Account

For the year ended 31 December 2009

|  | Note       | 2009                | 2008                |
|--|------------|---------------------|---------------------|
| (Rupees in '000)   |            |                     |                     |
| <b>CONTINUING OPERATIONS</b>   |            |                     |                     |
| Mark-up / return / interest earned   | 22         | 27,242,261          | 23,667,341          |
| Mark-up / return / interest expensed   | 23         | (10,725,651)        | (7,062,757)         |
| <b>Net mark-up / return / interest income</b>                                |            | <b>16,516,610</b>   | <b>16,604,584</b>   |
| Provision against non-performing loans and advances                          | 8.4 & 17.4 | (7,548,051)         | (10,539,519)        |
| Recovery of amounts previously written off                                   |            | 906,370             | 1,182,074           |
| Provision for diminution in the value of investments                         | 7.3        | (8,892)             | (10,119)            |
| Bad debts written off directly   | 8.7.1      | (2,797,334)         | -                   |
| <b>Net mark-up / return / interest income after provisions</b>               |            | <b>7,068,703</b>    | <b>7,237,020</b>    |
| <b>NON MARK-UP / NON INTEREST INCOME</b>                                     |            |                     |                     |
| Fees, commission and brokerage income  |            | 3,944,343           | 3,767,279           |
| Dividend income  |            | 1,285               | 6,867               |
| Income from dealing in foreign currencies                                    |            | 2,000,762           | 2,102,480           |
| Gain / (loss) on sale of securities  | 24         | 464,368             | (337,828)           |
| Unrealized gain on revaluation of investments classified as held for trading | 7.10       | 179,835             | 438                 |
| Other income   | 25         | 333,550             | 1,094,089           |
| <b>Total non mark-up / non interest income</b>                               |            | <b>6,924,143</b>    | <b>6,633,325</b>    |
| <b>NON MARK-UP / NON INTEREST EXPENSES</b>                                   |            |                     |                     |
| Administrative expenses  | 26         | (12,366,096)        | (12,532,082)        |
| Other provisions / asset write-offs  |            | (95,594)            | (40,081)            |
| Other charges  | 27         | (132,660)           | (156,202)           |
| <b>Total non mark-up / non interest expenses</b>                             |            | <b>(12,594,350)</b> | <b>(12,728,365)</b> |
| Extra-ordinary / unusual items   |            | -                   | -                   |
| <b>PROFIT BEFORE TAXATION FROM CONTINUING OPERATIONS</b>                     |            | <b>1,398,496</b>    | <b>1,141,980</b>    |
| Taxation - current   |            | (1,814,033)         | (3,024)             |
| - prior years'   |            | (174,152)           | 2,573               |
| - deferred   |            | 1,385,905           | (418,421)           |
| <b>PROFIT AFTER TAXATION FROM CONTINUING OPERATIONS</b>                      | 28         | <b>(602,280)</b>    | <b>(418,872)</b>    |
| <b>DISCONTINUED OPERATIONS</b>   |            |                     |                     |
| Loss from discontinued operations - net of tax                               |            | -                   | (47,586)            |
| <b>PROFIT AFTER TAXATION</b>   |            | <b>796,216</b>      | <b>675,522</b>      |
| <b>Attributable to :</b>   |            |                     |                     |
| Equity holders of the bank   |            | 738,313             | 602,392             |
| Minority shareholders  |            | 57,903              | 73,130              |
|  |            | <b>796,216</b>      | <b>675,522</b>      |
| (Rupees)   |            |                     |                     |
| <b>BASIC / DILUTED EARNINGS PER SHARE</b>                                    | 29         | <b>0.19</b>         | 0.16                |

The annexed notes 1 to 41 form an integral part of these consolidated financial statements.

  
**Badar Kazmi**  
 Chief Executive

  
**Najam I. Chaudhri**  
 Director

  
**Parvez Ghias**  
 Director

  
**Shahid Zaki**  
 Director

Karachi: March 04, 2010

# Consolidated Statement of Comprehensive Income

## For the year ended 31 December 2009

|   | 2009             | 2008     |
|---|------------------|----------|
|   | (Rupees in '000) |          |
| <b>Profit for the year</b>  | <b>796,216</b>   | 675,522  |
| <b>Other comprehensive income:</b>  |                  |          |
| Exchange difference on translating foreign operations                       | -                | 60,635   |
| Exchange difference on translating foreign operations released on disposal  | -                | (27,096) |
| Surplus / (deficit) on revaluation of 'Available for Sale' financial assets | -                | -        |
| Surplus / (deficit) on revaluation of fixed assets                          | -                | -        |
| Actuarial gain / (loss) on defined benefit plans                            | <b>(21,406)</b>  | 9,939    |
| Deferred tax on actuarial gain / (loss)                                     | <b>7,492</b>     | (3,479)  |
|   | <b>(13,914)</b>  | 39,999   |
| <b>Total comprehensive income for the year</b>                              | <b>782,302</b>   | 715,521  |
| <b>Attributable to:</b>   |                  |          |
| Equity holders of the bank  | <b>724,399</b>   | 642,391  |
| Minority shareholders   | <b>57,903</b>    | 73,130   |
|   | <b>782,302</b>   | 715,521  |

- (i) Surplus / deficit on revaluation of 'Available for Sale' securities is presented under a separate head below equity as 'surplus / deficit on revaluation of assets' in accordance with the requirements specified by the State Bank of Pakistan vide its BSD circular 20 dated 04 August 2000 and BSD circular 10 dated 13 July 2004.
- (ii) Surplus on revaluation of fixed assets is presented under a separate head below equity as 'surplus / deficit on revaluation of assets' in accordance with the requirements of section 235 of the Companies Ordinance, 1984.

The annexed notes 1 to 41 form an integral part of these consolidated financial statements.

  
**Badar Kazmi**  
 Chief Executive

  
**Najam I. Chaudhri**  
 Director

  
**Parvez Ghias**  
 Director

  
**Shahid Zaki**  
 Director

Karachi: March 04, 2010

# Consolidated Cash Flow Statement

For the year ended 31 December 2009

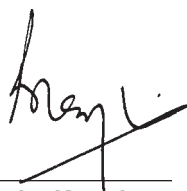
| Note   | 2009               | 2008         |
|--|--------------------|--------------|
|  | (Rupees in '000)   |              |
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                                   |                    |              |
| Profit before taxation   | 1,398,496          | 1,141,980    |
| Loss from discontinued operations (2008: gross of tax of Rs. 2,393 thousand) | -                  | (45,193)     |
| Profit before taxation from continuing operations                            | 1,398,496          | 1,096,787    |
| Dividend income  | (1,285)            | (6,867)      |
|  | <b>1,397,211</b>   | 1,089,920    |
| <b>Adjustments for:</b>  |                    |              |
| Depreciation   | 648,537            | 708,135      |
| Amortization   | 508,888            | 695,301      |
| Gain on disposal of fixed assets   | (5,174)            | (14,405)     |
| Unrealized gain on revaluation of investments classified as held for trading | (179,835)          | (438)        |
| Other provisions / asset write offs  | 95,594             | 40,081       |
| Provision for diminution in the value of investments                         | 8,892              | 10,119       |
| Lease rentals expense  | 6,933              | 13,892       |
| Provision against loans and advances - net of recoveries                     | 9,439,015          | 9,357,445    |
|  | <b>10,522,850</b>  | 10,810,130   |
|  | <b>11,920,061</b>  | 11,900,050   |
| <b>Decrease / (increase) in operating assets:</b>                            |                    |              |
| Lendings to financial institutions   | 10,904,563         | (16,078,807) |
| Held for trading securities  | (6,460,653)        | (432,754)    |
| Advances   | (9,907,091)        | (14,990,187) |
| Other assets   | (832,059)          | (1,896,423)  |
|  | <b>(6,295,240)</b> | (33,398,171) |
| <b>Increase / (decrease) in operating liabilities</b>                        |                    |              |
| Bills payable  | 548,218            | (2,340,968)  |
| Borrowings from financial institutions                                       | 7,055,732          | 1,908,863    |
| Deposits and other accounts  | 32,404,417         | (2,532,822)  |
| Other liabilities  | 5,162,860          | 12,009,097   |
|  | <b>45,171,227</b>  | 9,044,170    |
| <b>Cash inflow / (outflow) before taxation</b>                               | <b>50,796,048</b>  | (12,453,951) |
| Income tax paid  | (4,026,406)        | (1,009,652)  |
| <b>Net cash generated from / (used in) operating activities</b>              | <b>46,769,642</b>  | (13,463,603) |

**Consolidated Cash Flow Statement**

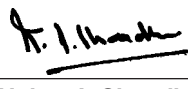
For the year ended 31 December 2009

| Note  | 2009                 | 2008               |
|---|----------------------|--------------------|
|   | (Rupees in '000)     |                    |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>                      |                      |                    |
| Net investments   | (46,502,281)         | 10,687,418         |
| Dividend income received  | 1,285                | 6,867              |
| Acquisition of Amex net of cash acquired                        | -                    | 2,430              |
| Net investment in fixed assets (including intangible assets)    | (199,961)            | (985,608)          |
| Sale proceeds on disposal of fixed assets                       | 14,116               | 106,842            |
| <b>Net cash (used in) / generated from investing activities</b> | <b>(46,686,841)</b>  | <b>9,817,949</b>   |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                      |                      |                    |
| Repayment of sub-ordinated Term Finance Certificates            | (187,300)            | (202,155)          |
| Dividend paid to minority shareholders by the subsidiary        | (59,900)             | (58,092)           |
| Expenditure on issue of right shares                            | (3,886)              | -                  |
| Payment of lease obligations                                    | (6,933)              | (13,893)           |
| <b>Net cash used in financing activities</b>                    | <b>(258,019)</b>     | <b>(274,140)</b>   |
| <b>Decrease in cash and cash equivalents for the year</b>       | <b>(175,218)</b>     | <b>(3,919,794)</b> |
| Cash and cash equivalents at beginning of the year              | 24,002,701           | 27,922,495         |
| Cash and cash equivalents at end of the year                    | 30 <u>23,827,483</u> | <u>24,002,701</u>  |

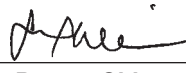
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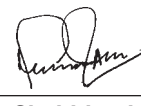
**Badar Kazmi**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

Karachi: March 04, 2010



# Consolidated Statement of Changes in Equity

## For the year ended 31 December 2009

|   | Share Capital     | Share Premium    | Exchange Translation Reserve | Statutory Reserve | Unappropriated Profit | Total             | Minority Interest | Total             |
|---|-------------------|------------------|------------------------------|-------------------|-----------------------|-------------------|-------------------|-------------------|
| (Rupees in '000)  |                   |                  |                              |                   |                       |                   |                   |                   |
| Balance as at 31 December 2007  | 38,715,850        | 1,036,090        | (33,539)                     | 733,490           | 3,031,159             | 43,483,050        | 760,180           | 44,243,230        |
| <b>Total comprehensive income for the year</b>                                |                   |                  |                              |                   |                       |                   |                   |                   |
| Profit for the year   | -                 | -                | -                            | -                 | 602,392               | 602,392           | 73,130            | 675,522           |
| <b>Other comprehensive income</b>   |                   |                  |                              |                   |                       |                   |                   |                   |
| Exchange difference on translation of foreign operations                      | -                 | -                | 60,635                       | -                 | -                     | 60,635            | -                 | 60,635            |
| Exchange difference on translation of foreign operations released on disposal | -                 | -                | (27,096)                     | -                 | -                     | (27,096)          | -                 | (27,096)          |
| Actuarial gain / (loss) on defined benefit plans-net of deferred tax          | -                 | -                | -                            | -                 | 6,460                 | 6,460             | -                 | 6,460             |
|   | -                 | -                | 33,539                       | -                 | 608,852               | 642,391           | 73,130            | 715,521           |
| Transfer to statutory reserves  | -                 | -                | -                            | 135,104           | (135,104)             | -                 | -                 | -                 |
| Dividend paid to minority shareholders  | -                 | -                | -                            | -                 | -                     | -                 | (58,092)          | (58,092)          |
| Minority share in deficit on revaluation of available for sale securities     | -                 | -                | -                            | -                 | -                     | -                 | (197)             | (197)             |
| Balance as at 31 December 2008  | 38,715,850        | 1,036,090        | -                            | 868,594           | 3,504,907             | 44,125,441        | 775,021           | 44,900,462        |
| <b>Total comprehensive income for the year</b>                                |                   |                  |                              |                   |                       |                   |                   |                   |
| Profit for the year   | -                 | -                | -                            | -                 | 738,313               | 738,313           | 57,903            | 796,216           |
| <b>Other comprehensive income</b>   |                   |                  |                              |                   |                       |                   |                   |                   |
| Actuarial gain / (loss) on defined benefit plans-net of deferred tax          | -                 | -                | -                            | -                 | (13,914)              | (13,914)          | -                 | (13,914)          |
|   | -                 | -                | -                            | -                 | 724,399               | 724,399           | 57,903            | 782,302           |
| Transfer to statutory reserve   | -                 | -                | -                            | 147,663           | (147,663)             | -                 | -                 | -                 |
| Dividend paid to minority shareholders  | -                 | -                | -                            | -                 | -                     | -                 | (59,900)          | (59,900)          |
| Expenditure on issue of right shares  | -                 | -                | -                            | -                 | (3,366)               | (3,366)           | (520)             | (3,886)           |
| <b>Balance as at 31 December 2009</b>   | <b>38,715,850</b> | <b>1,036,090</b> | <b>-</b>                     | <b>1,016,257</b>  | <b>4,078,277</b>      | <b>44,846,474</b> | <b>772,504</b>    | <b>45,618,978</b> |

The annexed notes 1 to 41 form an integral part of these consolidated financial statements.

  
**Badar Kazmi**  
 Chief Executive

  
**Najam I. Chaudhri**  
 Director

  
**Parvez Ghias**  
 Director

  
**Shahid Zaki**  
 Director

Karachi: March 04, 2010

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 1. STATUS AND NATURE OF BUSINESS

Standard Chartered Bank (Pakistan) Limited ("the Bank") was incorporated in Pakistan on 19 July 2006 and was granted approval for commencement of banking business by State Bank of Pakistan, with effect from 30 December 2006. The ultimate holding company of the Bank is Standard Chartered Plc., incorporated in England. The registered office is at Standard Chartered Bank Building, I.I. Chundrigar Road, Karachi.

The Bank commenced formal operations on 30 December 2006 through amalgamation of entire undertaking of Union Bank Limited and the business carried on by the branches in Pakistan of Standard Chartered Bank, a bank incorporated by Royal Charter and existing under the laws of England. The scheme of amalgamation was sanctioned by State Bank of Pakistan vide its order dated 4 December 2006.

The Bank is engaged in the banking business as defined in the Banking Companies Ordinance, 1962 and has a total number of 162 branches in Pakistan (2008: 174 branches in Pakistan) in operation at 31 December 2009.

Standard Chartered Bank (Pakistan) Limited has the following three subsidiaries. All of them are incorporated in Pakistan.

- Standard Chartered Leasing Limited
- Standard Chartered Modaraba
- Standard Chartered Services of Pakistan (Private) Limited

These financial statements are consolidated financial statements of Standard Chartered Bank (Pakistan) Limited and its subsidiaries ("the Group").

### 2. BASIS OF PREPARATION

#### 2.1 Basis of presentation

In accordance with the directives of the Federal Government regarding the shifting of the Grouping system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. One permissible form of trade related mode of financing comprises of purchase of goods by the Bank from its customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.

#### 2.2 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by State Bank of Pakistan. In case the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by the State Bank of Pakistan shall prevail.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

The Securities and Exchange Commission of Pakistan has approved and notified the adoption of International Accounting Standard 39, 'Financial Instruments: Recognition and Measurement' (IAS 39) and International Accounting Standard 40, 'Investment Property' (IAS 40). The requirements of these standards have not been followed in the preparation of these financial statements as the State Bank of Pakistan has deferred the implementation of these standards for banks in Pakistan till further instructions. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the State Bank of Pakistan.

In addition, the Securities and Exchange Commission of Pakistan has notified Islamic Financial Accounting Standard 1, 'Murabaha' (IFAS 1). IFAS 1 was effective for financial periods beginning on or after 1 January 2006. This standard has not been adopted by stand alone Islamic branches of conventional banks pending resolution of certain issues e.g. invoicing of goods, recording of inventories, concurrent application with other approved accounting standards in place for conventional banks, etc. Pakistan Banks Association and Modaraba Association of Pakistan have taken up these issues with the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan.

## 2.3 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that certain available for sale, trading and derivative financial instruments have been measured at fair value whereas certain fixed assets are stated at revalued amounts less accumulated depreciation and accumulated impairment losses, where applicable.

## 2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that effect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in the following:

- Note 8            Provision against non-performing advances
- Note 9            Valuation and depreciation rates for fixed assets
- Note 10.2        Goodwill impairment testing
- Note 11            Deferred taxation
- Note 21.7        Derivative instruments
- Note 28            Income taxes
- Note 32            Employees' retirement defined benefit plans

## 2.5 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is the Group's functional currency. Except as indicated, financial information presented in Pakistan Rupees has been rounded to the nearest thousand.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 2.6 Changes in accounting policies

#### 2.6.1 IFRIC 13 'Customer Loyalty Programmes'

During the current year, IFRIC 13 'Customer Loyalty Programmes' issued by the International Financial Reporting Interpretations Committee became effective. The revenue from award credits for loyalty points earned on use of various products of the Bank is measured by reference to their fair value and is recognised when award credits are redeemed. The cost of award points is recognised at the time award points are redeemed. Previously, revenue from award credits for loyalty points was being recognised at the time when these points were awarded and the cost of award points was accrued at the same time. Due to current size of the program the effect of change is not estimated to be material and therefore previous year figures have not been restated.

#### 2.6.2 Revaluation of land and buildings on freehold land

During the current year, the Bank changed its accounting policy for land and buildings on freehold land to carry them at revalued amounts less accumulated depreciation and accumulated impairment losses thereon. Previously these were being carried in the books at cost less accumulated depreciation. This change in accounting policy has been dealt with as a revaluation in accordance with International Accounting Standard 16, 'Property, Plant and Equipment' (IAS 16). The relevant disclosures in this regard have been included in note 9 to these financial statements. The management believes that the new accounting policy presents a more accurate reflection of the carrying amounts of land and buildings in the financial statements.

#### 2.6.3 International Accounting Standard 1 (Revised) 'Presentation of Financial Statements'

International Accounting Standard 1 (Revised) 'Presentation of Financial Statements' became effective for financial periods beginning on or after 1 January 2009. The application of this standard has resulted in certain increased disclosures including the 'Statement of Other Comprehensive Income' which has been reflected in the Group's financial statements for the year ended 31 December 2009. The 'Statement of Other Comprehensive Income' reflects the changes in equity other than those changes resulting from transactions with owners in their capacity as owners. Since the change only impacts presentation aspects, there is no impact on earnings per share.

#### 2.6.4 Islamic Financial Accounting Standard 2, 'Ijarah'

During the year, one of the Bank's subsidiary, namely Standard Chartered Modaraba changed its accounting policy for ijarah financing on adoption of Islamic Financial Accounting Standard 2, 'Ijarah' (IFAS 2). The modaraba has applied this standard to all Ijarah contracts entered on or after 1 July 2008 as allowed by Securities and Exchange Commission of Pakistan vide Letter No. SC/MR/RW/SCM/2009 dated 9 March 2009. This standard requires all Ijarah rentals to be recognized in income on accrual basis, as and when the rentals become due, and assets under Ijarah arrangements to be depreciated over the period of the lease in accordance with International Accounting Standard, 16 'Property, Plant and Equipment' (IAS 16). The effect of this change on Group's financial statements is not considered material, and therefore previous year figures have not been restated.

#### 2.6.5 Determination and presentation of operating segments

An operating segment is a component of the Group that engages in business activities from which it may earn revenue and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. An operating segment's operating results are reviewed regularly by the Chief Executive Officer (CEO) to make decisions about resources to be allocated to that segment and assess its performance and for which discreet financial information is available.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

Segment results that are reported to the CEO include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. There is no change in operating segments being reported as a result of adoption of International Financial Reporting Standard 8, 'Operating Segments' (IFRS 8), other than changes in certain disclosures.

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Basis of consolidation

#### Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### Acquisitions from entities under common control

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for as if the acquisition had occurred at the beginning of the earliest comparative period presented. For this purpose comparatives are restated. The assets and liabilities acquired are recognised at the carrying amounts recognised previously in the combining entity's financial statements.

#### Other acquisitions

Other business combinations are accounted for using the acquisition method. For acquisitions prior to 1 January 2009, the cost of acquisition is measured as the fair value of the asset given, equity instruments issued and the liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identified assets acquired are fair valued at the acquisition date, irrespective of the extent of any minority interest. The excess of cost of acquisition over the fair value of identifiable net assets acquired is recorded as goodwill.

### 3.2 Cash and cash equivalents

For the purposes of cash flow statement, cash and cash equivalents comprise of cash and balances with treasury bank and balances with other banks.

### 3.3 Investments

The Group classifies its investments as follows:

#### a) Held for trading

These are securities, which are acquired with the intention to trade by taking advantage of short term market / interest rate movements and are carried at market value. The surplus / deficit arising as a result of revaluation at market value is recognised in the profit and loss account. These securities are to be sold within 90 days from the date of their classification as 'Held for trading' under normal circumstances, in accordance with the requirements specified by SBP BSD Circular 10 dated 13 July 2004.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### b) Held to maturity

These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.

### c) Available for sale

These are investments that do not fall under the held for trading or held to maturity categories and are carried at market value. The surplus / deficit arising as a result of revaluation at market value is kept in a separate account below equity.

All 'regular way' purchases and sales of investments are recognised on the trade date i.e. the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of investments that require delivery of assets within the time frame generally established by regulation or convention in the market place.

### 3.4 Sale and repurchase agreements

Securities sold subject to repurchase agreements ('repos') remain on the balance sheet; the counterparty liability is included in borrowings from financial institutions. Securities purchased under agreements to resell ('reverse repos') are recorded as lendings to financial institutions. The difference between sale and repurchase price is treated as interest / markup / return and accrued over the life of the underlying agreement using the effective interest method.

### 3.5 Advances

Advances are stated net of provision against non-performing advances. Specific and general provisions are made based on an appraisal of the loan portfolio that takes into account Prudential Regulations issued by the State Bank of Pakistan from time to time. Specific provisions are made where the repayment of identified loans is in doubt and reflect an estimate of the amount of loss expected. The general provision is for the inherent risk of losses which, although not separately identified, are known from experience to be present in any loan portfolio. Provision made / reversed during the year is charged to the profit and loss account and accumulated provision is netted off against advances. Advances are written-off when there is no realistic prospect of recovery.

When the Group is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of an asset to the lessee, the arrangement is presented within loans and advances.

Assets given under Ijara contracts entered after 1 July 2008 are depreciated over the period of lease on a straight line basis. The Ijara arrangements are shown as financing under loans and advances.

### 3.6 Operating fixed assets - tangible

Owned

Operating fixed assets, other than land and buildings on freehold land, are stated at cost or revalued amount less accumulated depreciation and accumulated impairment losses thereon. Cost includes expenditure that is directly attributable to the acquisition of fixed assets. Land and buildings on freehold land are stated at revalued amounts less accumulated depreciation.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance expenditures are charged to profit and loss account during the financial period in which they are incurred.

Land and buildings on freehold land are revalued by independent professionally qualified valuer(s). Surplus arising on revaluation is credited to the 'surplus on revaluation of fixed assets' account (net of deferred tax). Under the provisions of the Companies Ordinance, 1984, deficit arising on revaluation of fixed assets is adjusted against the balance in the above-mentioned surplus account. The revaluation is carried out with sufficient regularity to ensure that the carrying amount does not differ materially from that which would have been determined using fair value at the balance sheet date.

Accumulated depreciation on buildings, at the date of revaluation, is eliminated against the gross carrying amount of buildings. The net amount is then restated to the revalued amount.

Surplus on revaluation of fixed assets (net of deferred tax) is transferred to unappropriated profit to the extent of incremental depreciation charged on related assets.

Land is not depreciated. Depreciation on all other fixed assets is calculated using the straight line method to allocate their depreciable cost or revalued amount to their residual values over their estimated useful lives.

The residual values and useful lives of fixed assets are reviewed, and adjusted (if appropriate) at each balance sheet date.

Gains and losses on disposal of fixed assets are included in profit and loss account currently.

## Leased

Fixed assets held under finance lease are stated at the lower of fair value of asset and present value of minimum lease payments at the inception of lease, less accumulated depreciation. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability. Depreciation is charged on the basis similar to owned assets.

## 3.7 Intangible assets

### Goodwill

Goodwill represents the excess of cost of an acquisition over the fair value of the share of net identifiable assets acquired at the date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated impairment.

### Computer software

Acquired computer software licenses are capitalised on the basis of costs incurred to acquire and bring to use the specific software. These costs are amortised on the basis of their expected useful lives.

### Acquired intangibles in business combination

Acquired intangibles in business combination that have finite lives are amortised over their economic useful life based on the manner that benefits of the relevant assets are consumed.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 3.8 Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated pre-tax future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

### 3.9 Staff retirement benefits

Defined benefit plan

The Group operates approved funded pension and gratuity schemes for all its non-management employees, and a management pension scheme only for its existing pensioners.

For defined benefit plans, the liability / asset recognised on the balance sheet is the present value of defined benefit obligation at the balance sheet date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the "Projected Unit Credit Actuarial Cost Method".

Actuarial gains and losses that arise are recognised in other comprehensive income in the period in which they arise. Past service costs are recognised immediately to the extent that benefits are vested and are otherwise recognised over the average period until benefits are vested on a straight line basis. Current service costs and any past service costs together with the expected return on plan assets less the effect of the unwinding of the discount on plan liabilities are charged to operating expenses.

Defined contribution plan

The Group also operates a defined contribution gratuity scheme for all its management staff and a provident fund scheme for all its permanent staff, contributing at 8.33 percent and 10 percent of basic salary respectively.

### 3.10 Foreign currency transactions

Transactions in foreign currencies are translated to Pakistan Rupees at exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to Pakistan Rupees at the exchange rate prevailing at that reporting date. Foreign currency differences arising on retranslation are recognised in profit or loss.

The assets and liabilities of foreign operations are translated to Pakistan Rupees at exchange rates prevailing at the reporting date. The income and expenses of foreign operations, are translated to Pakistan Rupees at exchange rates prevailing at the date of the transaction. Foreign currency differences are recognised in other comprehensive income.



# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 3.11 Taxation

Income tax expense comprises of current and deferred tax. Income tax expense is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

#### Current tax

Current tax is the expected tax payable on the taxable income for the year (using tax rates enacted or substantively enacted at the balance sheet date), and any adjustment to tax payable in respect of previous years.

#### Deferred tax

Deferred tax is provided for using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised on temporary differences relating to: (i) the initial recognition of goodwill; and (ii) the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit.

Deferred tax is measured at tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### 3.12 Revenue recognition

Mark-up / return on advances and investments is recognised on an accrual basis using the effective interest rate method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability.

Mark-up recoverable on classified loans, advances and investments is recognised on a receipt basis in accordance with the requirements of Prudential Regulations issued by the State Bank of Pakistan and Securities and Exchange Commission of Pakistan. Mark-up on rescheduled / restructured loans, advances and investments is also recognised in accordance with the requirements of these Prudential Regulations.

The Group follows the effective interest method in accounting for the recognition of lease income. Under this method, the unearned lease income i.e. the excess of aggregate lease rentals and the estimated residual value over the cost of the leased assets is deferred and taken to income over the term of the lease, so as to produce a systematic return on the net investment in lease. Unrealised lease income pertaining to non-performing leases is held in suspense account, where necessary, in accordance with the requirements of the Non-Banking Finance Companies and Notified Entities Regulations, 2008. Processing, front end fee, commitment fee, penal charges and commission are recognised as income when realised.

The Group follows the finance method for recognising income on Ijarah contracts commencing prior to 30 June 2008 and accounted for as finance leases. Under this method the unearned income i.e. the excess of aggregate Ijarah rentals (including residual value) over the cost of the asset under Ijarah facility is deferred and then amortised over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. For Ijarah arrangements commencing on or after 1 July 2008, Ijarah rentals are recognized as income on accrual basis, as and when rentals become due. In case of Ijarah arrangements with staggered rentals, the income is recognised on a

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

straight line basis over the Ijarah term. Documentation charges, front-end fee and other Ijarah income are recognised as income on receipt basis. Unrealized lease income pertaining to non-performing leases is held in suspense account, where necessary, in accordance with the requirements of the Prudential Regulations.

Fees and commission income are generally recognised on an accrual basis when the service has been provided. Fees and commission which in substance amount to an additional interest charge, are recognised over the life of the underlying transaction on a level yield basis.

Dividend income is recognised when the right to receive income is established.

The revenue from award credits for loyalty points earned on use of various products of the Bank is measured by reference to their fair value and is recognised when award credits are redeemed.

### 3.13 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value and are subsequently remeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to profit and loss account.

### 3.14 Provisions

Provisions for restructuring costs and legal claims are recognised when: (i) the Group has a present legal or constructive obligation as a result of past events; (ii) it is more likely than not that an outflow of resources will be required to settle the obligation; and (iii) the amount has been reliably estimated.

### 3.15 Fiduciary activities

The Group commonly acts in fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Group.

### 3.16 Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segments. A brief description of the products and services offered by different segments of the Group is given in note 36 to these financial statements.

### 3.17 Offsetting

Financial assets and liabilities are set off and the net amount presented in the balance sheet when, and only when, the Group has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

### 3.18 Subordinated liabilities

Subordinated liabilities are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective interest method.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 3.19 Non-current assets and disposal groups held for sale

Non-current assets and disposal groups comprising of assets and liabilities that are expected to be recovered primarily through sale rather than continuing use are classified as held for sale. Immediately before being classified as held for sale, the assets and components of disposal group are remeasured in accordance with the Group's accounting policies. Thereafter, the assets and disposal group are measured at the lower of their carrying values and fair values less cost to sell.

## 3.20 Discontinuing operations

A discontinuing operation is a component of the Group's business that represents a separate major line of business or geographical area of operations that has been disposed of or is held for sale. Classification as a discontinuing operation occurs on disposal or when the operation meets the criteria to be classified as held for sale, if earlier.

## 3.21 Share-based compensation

The Group operates cash-settled share-based compensation plans. The fair value of the employee services received in exchange for the grant of the options is recognized as an expense. Cash-settled awards are revalued at each balance sheet date with any changes in fair value charged or credited to staff costs in the profit and loss account.

## 3.22 New standards and interpretations not yet adopted

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 1 January 2010:

- Revised IFRS 3 - Business Combinations (applicable for annual periods beginning on or after 1 July 2009) broadens among other things the definition of business resulting in more acquisitions being treated as business combinations, contingent consideration to be measured at fair value, transaction costs other than share and debt issue costs to be expensed, any pre-existing interest in an acquiree to be measured at fair value, with the related gain or loss recognised in profit or loss and any non-controlling (minority) interest to be measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of an acquiree, on a transaction-by-transaction basis. The application of this standard is not likely to have an effect on the Group's financial statements.
- Amended IAS 27 - Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July 2009) requires accounting for changes in ownership interest by the group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the group loses control of subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in the profit or loss. The application of the standard is not likely to have any material effect on the Group's financial statements.
- IFRIC 15 - Agreement for the Construction of Real Estate (effective for annual periods beginning on or after 1 October 2009) clarifies the recognition of revenue by real estate developers for sale of units, such as apartments or houses, 'off-plan', that is, before construction is complete. The amendment is not relevant to the Group's operations.
- IFRIC – 17 - Distributions of Non-cash Assets to Owners (effective for annual periods beginning on or after 1 July 2009) states that when a Bank distributes non cash assets to its shareholders as dividend, the liability for the dividend is measured at fair value. If there are subsequent changes in the fair value before the liability is discharged, this is recognised in equity. When the non-cash asset is distributed, the difference between the carrying amount and fair value is recognised in the income statement. As the Group does not distribute non-cash assets to its shareholders, this interpretation has no impact on the Group's financial statements.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2009

- The International Accounting Standards Board made certain amendments to existing standards as part of its Second annual improvements project. The effective dates for these amendments vary by standard and most will be applicable to the Group's 2010 financial statements. These amendments are unlikely to have an impact on the Group's financial statements.
- Amendment to IFRS 2 - Share-based Payment – Group Cash-settled Share-based Payment Transactions (effective for annual periods beginning on or after 1 January 2010). Currently effective IFRSs require attribution of group share-based payment transactions only if they are equity-settled. The amendments resolve diversity in practice regarding attribution of cash-settled share-based payment transactions and require an entity receiving goods or services in either an equity-settled or a cash-settled payment transaction to account for the transaction in its separate or individual financial statements.
- Amendment to IAS 32 - Financial Instruments: Presentation – Classification of Rights Issues (effective for annual periods beginning on or after 1 February 2010). The IASB amended IAS 32 to allow rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. This interpretation has no impact on the Group's financial statements.
- IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments (effective for annual periods beginning on or after 1 July 2010). This interpretation provides guidance on the accounting for debt for equity swaps. This interpretation has no impact on the Group's financial statements.
- IAS 24 - Related Party Disclosures (revised 2009) – effective for annual periods beginning on or after 1 January 2011. The revision amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. The amendment would result in certain changes in disclosures.
- Amendments to IFRIC 14 IAS 19 - The Limit on a Defined Benefit Assets, Minimum Funding Requirements and their Interaction (effective for annual periods beginning on or after 1 January 2011). These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement. These amendments result in prepayments of contributions in certain circumstances being recognised as an asset rather than an expense. This amendment is not likely to have any impact on the Group's financial statements.
- Improvements to IFRSs 2008 – Amendments to IFRS 5 - Non-current Assets Held for Sale and Discontinued Operations – (effective for annual periods beginning on or after 1 July 2009). The amendments specify that if an entity is committed to a plan to sell a subsidiary, then it would classify all of that subsidiary's assets and liabilities as held for sale when the held for sale criteria in IFRS 5 are met. This applies regardless of the entity retaining an interest (other than control) in the subsidiary; and disclosures for discontinued operations are required by the parent when a subsidiary meets the definition of a discontinued operation. This amendment is not likely to have any impact on the Group's financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

| 4. CASH AND BALANCES WITH TREASURY BANKS         | Note | 2009              | 2008       |
|--|------|-------------------|------------|
|  |      | (Rupees in '000)  |            |
| In hand  |      |                   |            |
| - Local currency                                 | 4.1  | <b>2,162,846</b>  | 3,376,751  |
| - Foreign currencies                             |      | <b>787,164</b>    | 1,120,491  |
| With State Bank of Pakistan in:                  |      |                   |            |
| - Local currency current account                 |      | <b>9,830,268</b>  | 8,296,510  |
| - Local currency current account-Islamic Banking |      | <b>524,863</b>    | 785,414    |
| - Foreign currency deposit account               |      |                   |            |
| Cash reserve account (5% of FE 25)               |      | <b>1,866,121</b>  | 1,641,453  |
| Special cash reserve account (15% of FE 25)      |      | <b>5,576,905</b>  | 4,886,527  |
| Local US Dollar collection account               |      | <b>31,873</b>     | 60,175     |
| With National Bank of Pakistan in:               |      |                   |            |
| - Local currency current account                 |      | <b>741,552</b>    | 2,573,798  |
|  |      | <b>21,521,592</b> | 22,741,119 |

**4.1** This includes National Prize Bonds of Rs. 2.58 million (2008: Rs. 2.26 million).

## 5. BALANCES WITH OTHER BANKS

|                       |     |                  |           |
|-----------------------|-----|------------------|-----------|
| In Pakistan           |     |                  |           |
| - In current accounts |     | <b>94,749</b>    | 256,127   |
| Outside Pakistan      |     |                  |           |
| - In current accounts | 5.1 | <b>2,211,142</b> | 1,005,455 |
|                       |     | <b>2,305,891</b> | 1,261,582 |

**5.1** This includes balances of Rs. 2,179.389 million (2008: Rs. 975.202 million) held with branches of Standard Chartered Bank PLC, UK outside Pakistan.

## 6. LENDINGS TO FINANCIAL INSTITUTIONS

|  | Note | 2009              | 2008       |
|--|------|-------------------|------------|
|  |      | (Rupees in '000)  |            |
| Repurchase agreement lendings (Reverse Repo) | 6.1  | <b>3,446,217</b>  | 12,475,673 |
| Placements                                   | 6.2  | <b>17,121,847</b> | 18,996,954 |
|  |      | <b>20,568,064</b> | 31,472,627 |

**6.1** These carry mark-up at rates ranging from 11 percent to 12.4 percent per annum (2008: 11 percent to 14.9 percent per annum) payable at maturity, and are due to mature by January 2010. These arrangements are governed under Master Repurchase Agreements.

**6.2** This represents placements with branches of Standard Chartered Bank PLC, UK outside Pakistan at mark-up rates ranging from 0.15 percent to 0.53 percent per annum (2008: 0.01 percent and 2.69 percent per annum), and are due to mature by March 2010.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

| 6.3 Particulars of lending | Note | 2009              | 2008              |
|----------------------------|------|-------------------|-------------------|
|                            |      | (Rupees in '000)  |                   |
| In local currency          |      | <b>3,446,217</b>  | 12,481,402        |
| In foreign currencies      |      | <b>17,121,847</b> | 18,991,225        |
|                            |      | <b>20,568,064</b> | <b>31,472,627</b> |

### 6.4 Securities held as collateral against lendings to financial institutions

|                | 2009                         |                             |                  | 2008         |                             |            |
|----------------|------------------------------|-----------------------------|------------------|--------------|-----------------------------|------------|
|                | Held by bank                 | Further given as collateral | Total            | Held by bank | Further given as collateral | Total      |
|                | ----- (Rupees in '000) ----- |                             |                  |              |                             |            |
| Market         |                              |                             |                  |              |                             |            |
| Treasury Bills | <b>3,446,217</b>             | -                           | <b>3,446,217</b> | 12,475,673   | -                           | 12,475,673 |

The market value of securities held as collateral against lendings to financial institutions amounted to Rs. 3,466.652 million (2008:Rs. 12,565 million).

### 7. INVESTMENTS - NET

| 7.1 Investments by type   | Note  | 2009                         |                     |                   | 2008              |                     |                   |
|---|-------|------------------------------|---------------------|-------------------|-------------------|---------------------|-------------------|
|   |       | Held by bank                 | Given as collateral | Total             | Held by bank      | Given as collateral | Total             |
|   |       | ----- (Rupees in '000) ----- |                     |                   |                   |                     |                   |
| <b>Held for trading</b>   |       |                              |                     |                   |                   |                     |                   |
| Market Treasury Bills   |       | <b>7,265,191</b>             | -                   | <b>7,265,191</b>  | 989,010           | -                   | 989,010           |
| Pakistan Investment Bonds   |       | <b>1,928</b>                 | -                   | <b>1,928</b>      | 3,916             | -                   | 3,916             |
| Term Finance Certificates -listed   |       | <b>186,460</b>               | -                   | <b>186,460</b>    | -                 | -                   | -                 |
| <b>Available for sale</b>   |       |                              |                     |                   |                   |                     |                   |
| Market Treasury Bills   | 7.6   | <b>58,609,847</b>            | <b>4,778,239</b>    | <b>63,388,086</b> | 17,078,141        | -                   | 17,078,141        |
| Pakistan Investment Bonds   | 7.6   | <b>10,853,045</b>            | <b>19,009</b>       | <b>10,872,054</b> | 12,219,772        | 19,057              | 12,238,829        |
| Ordinary shares of listed companies                                       | 7.7   | <b>10,551</b>                | -                   | <b>10,551</b>     | 10,555            | -                   | 10,555            |
| Units / certificates of mutual funds                                      | 7.8   | <b>6,364</b>                 | -                   | <b>6,364</b>      | 9,450             | -                   | 9,450             |
| Ordinary shares of unlisted companies                                     | 7.11  | <b>86,987</b>                | -                   | <b>86,987</b>     | 86,818            | -                   | 86,818            |
| Sukuk Bonds   | 7.9   | <b>1,800,000</b>             | -                   | <b>1,800,000</b>  | 300,000           | -                   | 300,000           |
| <b>Held To Maturity</b>   |       |                              |                     |                   |                   |                     |                   |
| Pakistan Investment Bonds   | 7.5.1 | <b>154,799</b>               | -                   | <b>154,799</b>    | 161,079           | -                   | 161,079           |
| Sukuk Bonds   |       | <b>68,750</b>                | -                   | <b>68,750</b>     | -                 | -                   | -                 |
| <b>Investments at amortised cost</b>                                      |       | <b>79,043,922</b>            | <b>4,797,248</b>    | <b>83,841,170</b> | 30,858,741        | 19,057              | 30,877,798        |
| Provision for diminution in the value of investments                      | 7.3   | <b>(21,643)</b>              | -                   | <b>(21,643)</b>   | (12,751)          | -                   | (12,751)          |
| <b>Investments (net of provisions)</b>                                    |       | <b>79,022,279</b>            | <b>4,797,248</b>    | <b>83,819,527</b> | 30,845,990        | 19,057              | 30,865,047        |
| Surplus on revaluation of held for trading securities - net               | 7.10  | <b>179,835</b>               | -                   | <b>179,835</b>    | 438               | -                   | 438               |
| (Deficit) / surplus on revaluation of available for sale securities - net |       | <b>(738,474)</b>             | <b>2,773</b>        | <b>(735,701)</b>  | (1,922,733)       | (4,962)             | (1,927,695)       |
| <b>Total Investments</b>  |       | <b>78,463,640</b>            | <b>4,800,021</b>    | <b>83,263,661</b> | <b>28,923,695</b> | <b>14,095</b>       | <b>28,937,790</b> |

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 7.2 Investments by segment

|   | Note | 2009              | 2008        |
|---|------|-------------------|-------------|
| (Rupees in '000)  |      |                   |             |
| <b>Federal Government Securities</b>                          |      |                   |             |
| Market Treasury Bills   |      | 70,653,277        | 18,067,151  |
| Pakistan Investment Bonds                                     |      | 11,028,781        | 12,403,824  |
| <b>Fully paid up ordinary shares</b>                          |      |                   |             |
| Listed companies  |      | 10,551            | 10,555      |
| Unlisted companies  |      | 86,987            | 86,818      |
| <b>Bonds and Term Finance Certificates</b>                    |      |                   |             |
| Sukuk Bonds   |      | 1,868,750         | 300,000     |
| Term Finance Certificates                                     |      | 186,460           | -           |
| <b>Other investments (mutual funds)</b>                       |      | <b>6,364</b>      | 9,450       |
| <b>Total investment at amortised cost</b>                     |      | <b>83,841,170</b> | 30,877,798  |
| Less: Provision for diminution in the value of investments    |      | (21,643)          | (12,751)    |
|   |      | <b>83,819,527</b> | 30,865,047  |
| Surplus on revaluation of held for trading securities - net   |      | 179,835           | 438         |
| Deficit on revaluation of available for sale securities - net |      | (735,701)         | (1,927,695) |
|   |      | <b>83,263,661</b> | 28,937,790  |

## 7.3 Particulars of provision for diminution in the value of investments

|                     |       |         |        |
|---------------------|-------|---------|--------|
| Opening balance     |       | 12,751  | 2,632  |
| Charge for the year |       | 11,765  | 10,119 |
| Reversals           |       | (2,873) | -      |
| Net charge          |       | 8,892   | 10,119 |
| Closing Balance     | 7.3.1 | 21,643  | 12,751 |

**7.3.1** The total provision against investments relates to 'Available for Sale' investments.

**7.4** Investments include securities having book value of Rs. 19.009 million (2008: Rs. 19.057 million) pledged with the State Bank of Pakistan as security to facilitate T.T. discounting facility to the Bank, including an amount earmarked against the facilities allocated to branches now in Bangladesh.

**7.5** Market Treasury Bills and Pakistan Investment Bonds are eligible for discounting with the State Bank of Pakistan.

**7.5.1** Market value of held to maturity investment amounted to Rs. 142.514 million (2008:Rs 132.331 million)





# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 7.11 Particulars of shares held - unlisted

|   |                    |   | 2009     | 2008    | 2009             | 2008   |
|---|--------------------|---|----------|---------|------------------|--------|
| 2009  | 2008               |   | (Rating) |         | (Rupees in '000) |        |
| (Number of Shares)  | (Number of Shares) |   |          |         |                  |        |
| 8,000,000   | 8,000,000          | Khushali Bank Limited<br>Ordinary Shares of Rs. 10 each<br>Chief Executive: M. Ghalib Nishtar | A-/A-2   | A-/A-1  | 83,088           | 83,088 |
| 573,769   | 573,769            | Pakistan Export Finance Guarantee<br>Agency Limited<br>Chief Executive: S.M. Zaeem            | Unrated  | Unrated | 3,004            | 2,835  |
| 8   | 8                  | Society for Worldwide Interbank<br>Fund Transfer  | Unrated  | Unrated | 895              | 895    |
|   |                    |   |          |         | <b>86,987</b>    | 86,818 |
| Provision for diminution in the value of investments - note 7.3 |                    |   |          |         | <b>(1,653)</b>   | (954)  |
|   |                    |   |          |         | <b>85,334</b>    | 85,864 |

### 8. ADVANCES - NET

|   |  | Note | 2009               | 2008         |
|---|--|------|--------------------|--------------|
|   |  |      | (Rupees in '000)   |              |
| Loans, cash credits, running finances, etc.               |  |      |                    |              |
| - In Pakistan   |  |      | 134,728,057        | 132,794,963  |
| - Outside Pakistan  |  |      | -                  | -            |
|   |  |      | <b>134,728,057</b> | 132,794,963  |
| Net investment in Finance Lease / Ijarah Finance          |  |      |                    |              |
| - In Pakistan   |  | 8.2  | 3,440,775          | 4,423,353    |
| - Outside Pakistan  |  |      | -                  | -            |
|   |  |      | <b>3,440,775</b>   | 4,423,353    |
| Ijarah contracts accounted for under IFAS 2               |  | 8.3  | 1,875,239          | -            |
| Bills discounted and purchased (excluding treasury bills) |  |      |                    |              |
| - Payable in Pakistan                                     |  |      | 2,314,548          | 1,753,623    |
| - Payable outside Pakistan                                |  |      | 4,273,402          | 2,430,209    |
|   |  |      | <b>6,587,950</b>   | 4,183,832    |
| Advances - gross  |  |      | <b>146,632,021</b> | 141,402,148  |
| Provision for non-performing advances                     |  | 8.5  | (17,171,867)       | (12,410,070) |
| Advances - net of provision                               |  |      | <b>129,460,154</b> | 128,992,078  |
| <b>8.1 Particulars of advances</b>                        |  |      |                    |              |
| <b>8.1.1</b> In local currency                            |  |      | 123,995,458        | 125,015,500  |
| In foreign currencies                                     |  |      | 5,464,696          | 3,976,578    |
|   |  |      | <b>129,460,154</b> | 128,992,078  |
| <b>8.1.2</b> Short term (for upto one year)               |  |      | 86,903,855         | 98,928,922   |
| Long term (for over one year)                             |  |      | 42,556,299         | 30,063,156   |
|   |  |      | <b>129,460,154</b> | 128,992,078  |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 8.2 Net investment in Finance Lease

|   | 2009                    |   |                 |           | 2008                    |   |                 |           |
|---|-------------------------|---|-----------------|-----------|-------------------------|---|-----------------|-----------|
|   | Not later than one year | Later than one and less than five years | Over five years | Total     | Not later than one year | Later than one and less than five years | Over five years | Total     |
|   | (Rupees in '000)        |   |                 |           |                         |   |                 |           |
| Lease rental receivable                 | 1,829,248               | 1,588,493                               | -               | 3,417,741 | 2,132,120               | 2,301,455                               | -               | 4,433,575 |
| Residual value                          | 278,090                 | 418,346                                 | -               | 696,436   | 334,528                 | 624,085                                 | -               | 958,613   |
| Minimum Lease payments                  | 2,107,338               | 2,006,839                               | -               | 4,114,177 | 2,466,648               | 2,925,540                               | -               | 5,392,188 |
| Financial charges for future periods    | (442,795)               | (230,607)                               | -               | (673,402) | (530,812)               | (438,023)                               | -               | (968,835) |
| Present value of minimum lease payments | 1,664,543               | 1,776,232                               | -               | 3,440,775 | 1,935,836               | 2,487,517                               | -               | 4,423,353 |

### 8.3 Assets under Ijarah arrangements

The following is a statement of assets leased out subsequent to 1 July 2008 that have been accounted for under Islamic Financial Accounting Standard 2, 'Ijarah' (IFAS 2):

|                                | 2009             |                          |                | 2008 |                          |                |
|--------------------------------|------------------|--------------------------|----------------|------|--------------------------|----------------|
|                                | Cost             | Accumulated depreciation | Net book value | Cost | Accumulated depreciation | Net book value |
|                                | (Rupees in '000) |                          |                |      |                          |                |
| <b>Tangible</b>                |                  |                          |                |      |                          |                |
| Plant, machinery and equipment | 1,218,411        | 192,491                  | 1,025,920      | -    | -                        | -              |
| Motor vehicles                 | 991,094          | 141,775                  | 849,319        | -    | -                        | -              |
|                                | 2,209,505        | 334,266                  | 1,875,239      | -    | -                        | -              |

### 8.4 Advances include Rs. 22,003.706 million (31 December 2008: Rs. 17,156.506 million) which have been placed under non-performing status as detailed below:

| Category of classification | 2009                |          |            |                    |          |            |                |          |            |
|----------------------------|---------------------|----------|------------|--------------------|----------|------------|----------------|----------|------------|
|                            | Classified Advances |          |            | Provision Required |          |            | Provision Held |          |            |
|                            | Domestic            | Overseas | Total      | Domestic           | Overseas | Total      | Domestic       | Overseas | Total      |
|                            | (Rupees in '000)    |          |            |                    |          |            |                |          |            |
| OAEM                       | 165,005             | -        | 165,005    | 14,897             | -        | 14,897     | 14,897         | -        | 14,897     |
| Substandard                | 4,021,719           | -        | 4,021,719  | 1,038,116          | -        | 1,038,116  | 1,038,116      | -        | 1,038,116  |
| Doubtful                   | 2,654,039           | -        | 2,654,039  | 1,235,149          | -        | 1,235,149  | 1,235,149      | -        | 1,235,149  |
| Loss                       | 15,162,943          | -        | 15,162,943 | 13,576,695         | -        | 13,576,695 | 13,576,695     | -        | 13,576,695 |
|                            | 22,003,706          | -        | 22,003,706 | 15,864,857         | -        | 15,864,857 | 15,864,857     | -        | 15,864,857 |
| General Provision          |                     |          |            | 1,307,010          | -        | 1,307,010  | 1,307,010      | -        | 1,307,010  |
|                            | 22,003,706          | -        | 22,003,706 | 17,171,867         | -        | 17,171,867 | 17,171,867     | -        | 17,171,867 |
|                            | 2008                |          |            |                    |          |            |                |          |            |
|                            | Classified Advances |          |            | Provision Required |          |            | Provision Held |          |            |
|                            | Domestic            | Overseas | Total      | Domestic           | Overseas | Total      | Domestic       | Overseas | Total      |
|                            | (Rupees in '000)    |          |            |                    |          |            |                |          |            |
| OAEM                       | 105,949             | -        | 105,949    | 35,417             | -        | 35,417     | 35,417         | -        | 35,417     |
| Substandard                | 5,660,504           | -        | 5,660,504  | 1,484,028          | -        | 1,484,028  | 1,484,028      | -        | 1,484,028  |
| Doubtful                   | 3,127,344           | -        | 3,127,344  | 1,300,398          | -        | 1,300,398  | 1,300,398      | -        | 1,300,398  |
| Loss                       | 8,262,709           | -        | 8,262,709  | 7,794,810          | -        | 7,794,810  | 7,794,810      | -        | 7,794,810  |
|                            | 17,156,506          | -        | 17,156,506 | 10,614,653         | -        | 10,614,653 | 10,614,653     | -        | 10,614,653 |
| General Provision          |                     |          |            | 1,795,417          | -        | 1,795,417  | 1,795,417      | -        | 1,795,417  |
|                            | 17,156,506          | -        | 17,156,506 | 12,410,070         | -        | 12,410,070 | 12,410,070     | -        | 12,410,070 |

At 31 December, 2009, the provision requirement has been reduced by Rs. 749.951 million (31 December 2008: Rs. 318.5 million) due to 40 percent (31 December, 2008: 30 percent) benefit of Forced Sale Value (FSV) of commercial, residential and industrial properties (land and building only) held as collateral, in accordance with the requirements specified by SBP BSD Circular 10 dated 20 October 2009. The said FSV benefit is not available for distribution of cash and stock dividend.

### 8.5 Particulars of provision against non-performing advances - all in local currency

|                     | 2009             |             |             | 2008        |             |             |
|---------------------|------------------|-------------|-------------|-------------|-------------|-------------|
|                     | Specific         | General     | Total       | Specific    | General     | Total       |
|                     | (Rupees in '000) |             |             |             |             |             |
| Opening balance     | 10,614,653       | 1,795,417   | 12,410,070  | 7,824,264   | 4,087,637   | 11,911,901  |
| Charge for the year | 8,581,701        | 663,553     | 9,245,254   | 13,180,232  | 2,236,250   | 15,416,482  |
| Reversals           | (561,907)        | (1,155,272) | (1,717,179) | (231,760)   | (4,528,470) | (4,760,230) |
|                     | 8,019,794        | (491,719)   | 7,528,075   | 12,948,472  | (2,292,220) | 10,656,252  |
| Amounts written off | (2,750,148)      | -           | (2,750,148) | (9,854,214) | -           | (9,854,214) |
| Other movements     | (19,442)         | 3,312       | (16,130)    | (303,869)   | -           | (303,869)   |
| Closing balance     | 15,864,857       | 1,307,010   | 17,171,867  | 10,614,653  | 1,795,417   | 12,410,070  |

### 8.6 Particulars of write offs

|  | 2009             |           | 2008      |           |
|--|------------------|-----------|-----------|-----------|
|  | (Rupees in '000) |           |           |           |
| <b>8.6.1 Against provisions</b>                                  | 2,750,148        | 9,854,214 | 2,750,148 | 9,854,214 |
| Charged and written off during the year                          | 2,797,334        | -         | 5,547,482 | 9,854,214 |
| <b>8.6.2 Write-offs of Rs. 500,000 and above</b>                 | 720,400          | 741,337   | 720,400   | 741,337   |
| Write-offs of below Rs. 500,000                                  | 4,827,082        | 9,112,877 | 4,827,082 | 9,112,877 |
|  | 5,547,482        | 9,854,214 | 5,547,482 | 9,854,214 |
| <b>8.7 Details of loans written-off of Rs. 500,000 and above</b> |                  |           |           |           |

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above allowed to a person(s) during the year ended 31 December 2009 is given in Annexure 1.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

2009

2008

(Rupees in '000)

### 8.8 Particulars of loans and advances to directors, associated companies, etc.

|  |                         |                  |
|--|-------------------------|------------------|
| (i) Debts due by directors, executives or officers of the bank or any of them either severally or jointly with any other persons                             |                         |                  |
| Balance at beginning of the year   | <b>2,398,379</b>        | 2,164,614        |
| Loans granted during the year  | <b>3,348,429</b>        | 1,266,709        |
| Repayments   | <b>(2,964,077)</b>      | (1,032,944)      |
| Balance at end of the year   | <b><u>2,782,731</u></b> | <u>2,398,379</u> |
| (ii) Debts due by companies or firms in which the directors of the bank are interested as directors, partners or in the case of private companies as members |                         |                  |
| Balance at beginning of the year   | -                       | 852,738          |
| Loans granted during the year  | -                       | 3,959,906        |
| Repayments   | -                       | (4,812,644)      |
| Balance at end of the year   | <u>-</u>                | <u>-</u>         |
| (iii) Debts due by subsidiary companies, controlled firms, managed modarabas and other related parties   |                         |                  |
| Balance at beginning of the year   | <b>102,316</b>          | 86,548           |
| Loans granted during the year  | <b>67,037</b>           | 604,413          |
| Repayments   | <b>(38,883)</b>         | (588,645)        |
| Balance at end of the year   | <b><u>130,470</u></b>   | <u>102,316</u>   |

### 8.9 Contractual rentals receivable- Ijarah contracts commencing 1 July 2008

|   | 2009                         |   |                       |                         | 2008                               |   |                       |          |
|---|------------------------------|---|-----------------------|-------------------------|------------------------------------|---|-----------------------|----------|
|   | Not later than one year      | Later than one and less than five years | Later than five years | Total                   | Not later than one than five years | Later than one and less than five years | Later than five years | Total    |
|   | ----- (Rupees in '000) ----- |   |                       |                         |                                    |   |                       |          |
| Rentals receivable                      | 699,766                      | 1,550,131                               | 338                   | 2,250,235               | -                                  | -                                       | -                     | -        |
| Residual value                          | 586                          | 244,512                                 | -                     | 245,098                 | -                                  | -                                       | -                     | -        |
| Total future Ijarah payments receivable | <b><u>700,352</u></b>        | <b><u>1,794,643</u></b>                 | <b><u>338</u></b>     | <b><u>2,495,333</u></b> | <u>-</u>                           | <u>-</u>                                | <u>-</u>              | <u>-</u> |

## 9. OPERATING FIXED ASSETS

|  |     |                         |                  |
|--|-----|-------------------------|------------------|
| Capital work-in-progress                       | 9.1 | <b>68,349</b>           | 96,741           |
| Property and equipment                         | 9.2 | <b>6,935,566</b>        | 3,803,935        |
|  |     | <b><u>7,003,915</u></b> | <u>3,900,676</u> |
| <b>9.1 Capital work-in-progress</b>            |     |                         |                  |
| Civil works                                    |     | <b>18,004</b>           | 25,483           |
| Advance payment towards property and equipment |     | <b>47,162</b>           | 66,753           |
| Consultants' fee and other charges             |     | <b>3,183</b>            | 4,506            |
|  |     | <b><u>68,349</u></b>    | <u>96,741</u>    |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 9.2 Property and equipment

|                              | 2009                                |                          |   |               |                   |
|------------------------------|-------------------------------------|--------------------------|---|---------------|-------------------|
|                              | Land and buildings on freehold land | Leased hold improvements | Furniture, fixture and office equipment | Vehicles      | Total             |
|                              | (Rupees in '000)                    |                          |   |               |                   |
| <b>Cost / Valuations</b>     |                                     |                          |   |               |                   |
| At 1 January 2009            | 3,184,054                           | 463,580                  | 3,392,838                               | 86,434        | 7,126,906         |
| Additions during the year    | 23,658                              | 97,289                   | 96,830                                  | 10,576        | 228,353           |
| Revaluation surplus recorded | 3,599,739                           | -                        | -                                       | -             | 3,599,739         |
| Revaluation adjustments*     | (449,612)                           | -                        | -                                       | -             | (449,612)         |
| Transfers / write offs       | (1,042,151)                         | 831,756                  | (43,420)                                | 110           | (253,705)         |
| Deletions                    | (111)                               | (2,730)                  | (39,585)                                | (15,745)      | (58,171)          |
| <b>At 31 December 2009</b>   | <b>5,315,577</b>                    | <b>1,389,895</b>         | <b>3,406,663</b>                        | <b>81,375</b> | <b>10,193,510</b> |
| <b>Depreciation</b>          |                                     |                          |   |               |                   |
| At 1 January 2009            | 755,182                             | 249,683                  | 2,274,026                               | 44,080        | 3,322,971         |
| Charge for the year          | 72,149                              | 90,801                   | 470,705                                 | 14,882        | 648,537           |
| Revaluation adjustments*     | (449,612)                           | -                        | -                                       | -             | (449,612)         |
| Transfers / write offs       | (377,638)                           | 203,457                  | (40,652)                                | 110           | (214,723)         |
| Deletions                    | (81)                                | (2,647)                  | (38,629)                                | (7,872)       | (49,229)          |
| <b>At 31 December 2009</b>   | <b>-</b>                            | <b>541,294</b>           | <b>2,665,450</b>                        | <b>51,200</b> | <b>3,257,944</b>  |
| <b>Net book value</b>        | <b>5,315,577</b>                    | <b>848,601</b>           | <b>741,213</b>                          | <b>30,175</b> | <b>6,935,566</b>  |

\* The revaluation adjustments relate to the accumulated depreciation as at the revaluation date that was eliminated against the gross carrying amount of the revalued buildings.

|                             | 2008                                |                          |   |               |                  |
|-----------------------------|-------------------------------------|--------------------------|---|---------------|------------------|
|                             | Land and buildings on freehold land | Leased hold improvements | Furniture, fixture and office equipment | Vehicles      | Total            |
|                             | (Rupees in '000)                    |                          |   |               |                  |
| <b>Cost</b>                 |                                     |                          |   |               |                  |
| At 1 January 2008           | 2,779,322                           | 493,315                  | 2,965,989                               | 195,427       | 6,434,053        |
| Additions during the year   | 488,826                             | -                        | 648,570                                 | 9,314         | 1,146,710        |
| Acquisition                 | -                                   | -                        | 715                                     | 6,230         | 6,945            |
| Transfers / write offs      | (84,094)                            | -                        | (178,623)                               | -             | (262,717)        |
| Deletions                   | -                                   | (29,735)                 | (43,813)                                | (124,537)     | (198,085)        |
| <b>At 31 December 2008</b>  | <b>3,184,054</b>                    | <b>463,580</b>           | <b>3,392,838</b>                        | <b>86,434</b> | <b>7,126,906</b> |
| <b>Depreciation</b>         |                                     |                          |   |               |                  |
| At 1 January 2008           | 655,596                             | 263,362                  | 1,951,871                               | 72,666        | 2,943,495        |
| Charge for the year         | 152,787                             | 1,785                    | 530,697                                 | 22,866        | 708,135          |
| Acquisition                 | -                                   | -                        | 520                                     | 2,597         | 3,117            |
| Transfers / write offs      | (53,201)                            | -                        | (172,927)                               | -             | (226,128)        |
| Deletions                   | -                                   | (15,464)                 | (36,135)                                | (54,049)      | (105,648)        |
| <b>At 31 December 2008</b>  | <b>755,182</b>                      | <b>249,683</b>           | <b>2,274,026</b>                        | <b>44,080</b> | <b>3,322,971</b> |
| <b>Net book value</b>       | <b>2,428,872</b>                    | <b>213,897</b>           | <b>1,118,812</b>                        | <b>42,354</b> | <b>3,803,935</b> |
| <b>Rate of depreciation</b> | 6.67%                               | 6.67%                    | 14.28%                                  | 33.33%        | 20%              |

**9.3** The Bank's land and buildings on freehold land were revalued by an independent accredited professional valuer, Iqbal A. Nanjee & Co. (Private) Limited. The valuation performed by the valuer was based on active market prices, adjusted for any difference in the nature, location or condition of the specific land and building. The date of revaluation was 31 December 2009. The revaluation has resulted in a net surplus of Rs. 3,599.739 million over the book value. If the owned land and buildings were measured using the cost model, the carrying amounts would have been as follows:

|                          | 2009             |
|--------------------------|------------------|
|                          | (Rupees in '000) |
| Cost                     | 2,165,450        |
| Accumulated depreciation | (449,612)        |
| <b>Carrying amount</b>   | <b>1,715,838</b> |

The movement in surplus on revaluation of fixed assets is given in note 20.1 to the financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

9.4 As at 31 December 2009, the cost of fully depreciated property and equipment still in use amounted to Rs. 2,233.888 million (2008: Rs. 1,883.476 million).

9.5 Depreciation rates for furniture, fixtures and office equipment are as follows:

|                        |       |         |
|------------------------|-------|---------|
| Furniture and fixtures | 33.33 | percent |
| Printers               | 33.33 | percent |
| Other office equipment | 20    | percent |
| Computer equipment     | 33.33 | percent |
| ATM machines           | 14.28 | percent |

9.6 Details of disposal of fixed assets whose original cost or book value exceeds Rs. 1 million or Rs 250,000, which ever is less, and assets disposed of to the Chief Executive or to a director or to executives or to a shareholder holding not less than 10% of the voting shares of the bank or to any related party, irrespective of value, are given below:

| Particulars  | Cost          | Accumulated depreciation | Book value   | Sale Proceeds | Gain / (Loss) on Sale | Mode of Disposal       | Particulars of Purchaser                      |
|--|---------------|--------------------------|--------------|---------------|-----------------------|------------------------|---|
| ----- (Rs. '000) -----   |               |                          |              |               |                       |                        |   |
| Leased hold improvements   | 1,331         | 1,304                    | 27           | 52            | 25                    | Tender                 | M/s. Farhan & Company                         |
| Furniture, fixtures and office equipment   | 4,160         | 3,955                    | 205          | 451           | 246                   | Tender                 | M/s. Farhan & Company                         |
|  | 3,814         | 3,814                    | -            | 245           | 245                   | Tender                 | M/s. Farhan & Company                         |
|  | 2,049         | 1,921                    | 128          | 161           | 33                    | Insurance Claim        | New Hampshire Insurance Company               |
|  | 7,800         | 7,739                    | 61           | 687           | 626                   | Tender                 | M/s. Dilawar & Brothers                       |
|  | 1,373         | 1,373                    | -            | 130           | 130                   | Tender                 | M/s. Mohammad Ibrahim Osman Soomro            |
|  | 1,360         | 1,348                    | 12           | 73            | 61                    | Tender                 | M/s. Farhan & Company                         |
|  | 2,767         | 2,757                    | 10           | 60            | 50                    | Tender                 | M/s. Ilyas Hussain Soomro                     |
|  | 7,290         | 7,267                    | 23           | 222           | 199                   | Tender                 | M/s. Muhammad Shahid Soomro                   |
|  | 2,795         | 2,795                    | -            | 9             | 9                     | Tender                 | M/s. Muhammad Shahid Soomro                   |
|  | 419           | 133                      | 286          | 404           | 118                   | Negotiation            | M/s. Anis Ahmed & Bros.                       |
|  | 1,107         | 1,107                    | -            | 41            | 41                    | Tender                 | M/s. Ali Sajjad Kazmi                         |
|  | 920           | 920                      | -            | 66            | 66                    | Tender                 | M/s. Sprout Computers                         |
|  | 1,316         | 1,167                    | 149          | 76            | (73)                  | Tender                 | M/s. Harman Computer                          |
| Vehicles   | 560           | 187                      | 373          | 396           | 23                    | Employee Service Rules | Car Sold to Rauf Jama Veh #. LED07-6515       |
|  | 576           | 182                      | 394          | 499           | 105                   | Employee Service Rules | Car Sold to Zarak Mooraj Veh #. APD-384       |
|  | 560           | 205                      | 355          | 381           | 26                    | Employee Service Rules | Car Sold to Shereen Hussain Veh #. ANV-701    |
|  | 606           | 101                      | 505          | 509           | 4                     | Employee Service Rules | Car Sold to Ali Khan (Ex-Employee)            |
|  | 599           | 243                      | 356          | 356           | -                     | Employee Service Rules | Car Sold to Farhan Ud Din Niazi (Ex-Employee) |
|  | 758           | 293                      | 465          | 507           | 42                    | Employee Service Rules | Car Sold to Imran Bari (Ex-Employee)          |
|  | 907           | 332                      | 575          | 616           | 41                    | Employee Service Rules | Car Sold to Abid Sultan Veh #. LEF07-6359     |
|  | 560           | 296                      | 264          | 299           | 35                    | Employee Service Rules | Car Sold to Reza Asghar Veh #. LWL - 0530     |
|  | 560           | 243                      | 317          | 457           | 140                   | Employee Service Rules | Car Sold to Shahab Anver Veh #. LT - 785      |
|  | 1,557         | 630                      | 927          | 980           | 53                    | Employee Service Rules | Car Sold to Rafi Ahmed Shariff (Ex-Employee)  |
|  | 1,695         | 794                      | 901          | 1,215         | 314                   | Employee Service Rules | Car Sold to Umair Abbasi Veh #. ANW-391       |
|  | 2,876         | 1,184                    | 1,692        | 2,150         | 458                   | Employee Service Rules | Car Sold to Ali Azhar Naqvi (Ex-Employee)     |
|  | <b>50,315</b> | <b>42,290</b>            | <b>8,025</b> | <b>11,042</b> | <b>3,017</b>          |                        |   |
| Items having book value of less than Rs. 250,000 and cost of less than Rs. 1,000,000 |               |                          |              |               |                       |                        |   |
| Land and building on freehold land   | 111           | 81                       | 30           | 7             | (23)                  |                        |   |
| Leased hold improvements   | 1,399         | 1,343                    | 56           | 58            | 2                     |                        |   |
| Furniture, fixtures and office equipment   | 2,415         | 2,331                    | 84           | 1,188         | 1,104                 |                        |   |
| Vehicles   | 3,931         | 3,184                    | 747          | 1,821         | 1,074                 |                        |   |
|  | <b>58,171</b> | <b>49,229</b>            | <b>8,942</b> | <b>14,116</b> | <b>5,174</b>          |                        |   |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 10. INTANGIBLE ASSETS

|                             | 2009              |                          |                                   |                |                   | Total             |
|-----------------------------|-------------------|--------------------------|-----------------------------------|----------------|-------------------|-------------------|
|                             | Goodwill          | Core deposits intangible | Customer relationships intangible | Brand names    | Computer Software |                   |
|                             | (Rupees in '000)  |                          |                                   |                |                   |                   |
| <b>Cost</b>                 |                   |                          |                                   |                |                   |                   |
| At 1 January 2009           | 26,095,310        | 1,982,413                | 774,680                           | 389,400        | 302,456           | 29,544,259        |
| Transfers / write offs      | -                 | -                        | -                                 | -              | (8)               | (8)               |
| <b>At 31 December 2009</b>  | <b>26,095,310</b> | <b>1,982,413</b>         | <b>774,680</b>                    | <b>389,400</b> | <b>302,448</b>    | <b>29,544,251</b> |
| <b>Depreciation</b>         |                   |                          |                                   |                |                   |                   |
| At 1 January 2009           | -                 | 1,195,382                | 497,065                           | 91,066         | 225,686           | 2,009,199         |
| Charge for the year         | -                 | 326,190                  | 112,270                           | 38,932         | 31,496            | 508,888           |
| Transfers / write offs      | -                 | -                        | -                                 | -              | (8)               | (8)               |
| <b>At 31 December 2009</b>  | <b>-</b>          | <b>1,521,572</b>         | <b>609,335</b>                    | <b>129,998</b> | <b>257,174</b>    | <b>2,518,079</b>  |
| <b>Net book value</b>       | <b>26,095,310</b> | <b>460,841</b>           | <b>165,345</b>                    | <b>259,402</b> | <b>45,274</b>     | <b>27,026,172</b> |
|                             | 2008              |                          |                                   |                |                   |                   |
| <b>Cost</b>                 |                   |                          |                                   |                |                   |                   |
| At 1 January 2008           | 26,095,310        | 1,982,413                | 774,680                           | 389,400        | 318,025           | 29,559,828        |
| Deletions                   | -                 | -                        | -                                 | -              | (11,765)          | (11,765)          |
| Transfers / write offs      | -                 | -                        | -                                 | -              | (3,804)           | (3,804)           |
| <b>At 31 December 2008</b>  | <b>26,095,310</b> | <b>1,982,413</b>         | <b>774,680</b>                    | <b>389,400</b> | <b>302,456</b>    | <b>29,544,259</b> |
| <b>Depreciation</b>         |                   |                          |                                   |                |                   |                   |
| At 1 January 2008           | -                 | 775,586                  | 336,570                           | 52,140         | 161,680           | 1,325,976         |
| Charge for the year         | -                 | 419,796                  | 160,495                           | 38,926         | 76,084            | 695,301           |
| Deletions                   | -                 | -                        | -                                 | -              | (8,274)           | (8,274)           |
| Transfers / write offs      | -                 | -                        | -                                 | -              | (3,804)           | (3,804)           |
| <b>At 31 December 2008</b>  | <b>-</b>          | <b>1,195,382</b>         | <b>497,065</b>                    | <b>91,066</b>  | <b>225,686</b>    | <b>2,009,199</b>  |
| <b>Net book value</b>       | <b>26,095,310</b> | <b>787,031</b>           | <b>277,615</b>                    | <b>298,334</b> | <b>76,770</b>     | <b>27,535,060</b> |
| <b>Rate of amortisation</b> |                   |                          |                                   |                |                   | 20%               |

**10.1** As at 31 December 2009, the gross carrying amount of fully amortised intangible assets (computer software) still in use amounted to Rs. 130.679 million (2008:Rs. 119.404 million).

**10.2** The recoverable amount for the purpose of assessing impairment on goodwill on acquisition of Union Bank Limited was based on value in use. The calculations are based on cash flow projections based on budgets and forecasts approved by the management covering three year period. These are then extrapolated to a further period of 17 years using a steady long term forecast GDP growth rate and a terminal value determined based on a long term earnings multiple. The cash flows are discounted using a pre-tax discount rate which reflects the current market rate appropriate for the business. For the calculation as at 31 December 2009, the bank has used a long term forecast GDP growth rate of 4.3 percent and a discount rate of 26.5 percent. The management believes that any reasonable possible changes to the key assumptions on which calculation of recoverable amount is based, would not cause the carrying amount to exceed the recoverable amount.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 11. DEFERRED TAX ASSETS - NET

The following are major deferred tax assets / (liabilities) recognised and movement thereon:

|  | 2009              |                                     |   | At 31 December 2009 |
|--|-------------------|-------------------------------------|---|---------------------|
|  | At 1 January 2009 | (Charge)/ credit to profit and loss | Debit / (credit) to equity / other comprehensive income |                     |
|  | (Rupees in'000)   |                                     |   |                     |
| Available for sale investments         | 674,716           | -                                   | (417,179)   | 257,537             |
| Accumulated business losses            | 81,225            | (81,225)                            | -   | -                   |
| Provisions for loans and advances      | 4,310,183         | 2,114,555                           | -   | 6,424,738           |
| Other assets                           | 1,581             | (6,235)                             | -   | (4,654)             |
| Fixed assets                           | (387,607)         | 10,788                              | -   | (376,819)           |
| Surplus on revaluation of Fixed Assets | -                 | -                                   | (41,173)  | (41,173)            |
| Goodwill                               | (1,281,253)       | (726,301)                           | -   | (2,007,554)         |
| Actuarial gains on retirement benefits | (30,114)          | -                                   | 7,492   | (22,622)            |
|  | <u>3,368,731</u>  | <u>1,311,582</u>                    | <u>(450,860)</u>  | <u>4,229,453</u>    |
|  | 2008              |                                     |   |                     |
|  | At 1 January 2008 | (Charge)/ credit to profit and loss | Debit / (credit) to equity / other comprehensive income | At 31 December 2008 |
|  | (Rupees in'000)   |                                     |   |                     |
| Available for sale investments         | 155,102           | -                                   | 519,614   | 674,716             |
| Accumulated business losses            | -                 | 81,225                              | -   | 81,225              |
| Provisions for loans and advances      | 4,111,987         | 198,196                             | -   | 4,310,183           |
| Other assets                           | (6,576)           | 8,157                               | -   | 1,581               |
| Fixed assets                           | (353,949)         | (33,658)                            | -   | (387,607)           |
| Deposits                               | 14,060            | (14,060)                            | -   | -                   |
| Subordinated loans                     | (22,979)          | 22,979                              | -   | -                   |
| Other liabilities                      | 11,492            | (11,492)                            | -   | -                   |
| Goodwill                               | (604,589)         | (676,664)                           | -   | (1,281,253)         |
| Actuarial gains on retirement benefits | (33,531)          | 6,896                               | (3,479)   | (30,114)            |
|  | <u>3,271,017</u>  | <u>(418,421)</u>                    | <u>516,135</u>  | <u>3,368,731</u>    |

- 11.1** The Finance Act, 2009 has made significant amendments in the Seventh Schedule to the Income Tax Ordinance, 2001. Through these amendments, the deduction for provisions for advances and off balance sheet items will be allowed up to 1 percent of the total advances. Provisioning in excess of 1 percent would be allowed to be carried over to succeeding years. The amount of bad debts classified as substandard under Prudential Regulations issued by the State Bank of Pakistan would not be allowed as an expense. The amendments are applicable for financial year ended 31 December 2009.

Pakistan Bank Association (PBA) vide its' letter dated 17 November 2009 has also suggested the Federal Board of Revenue (FBR) to restore the original provision of the Seventh Schedule, whereby entire provision for bad debts created as per the requirements of Prudential Regulations issued by the State Bank of Pakistan were allowed as a deduction, except provision for bad debts created in case of substandard category. PBA, as a matter of interim measure, has suggested FBR to increase the threshold of 1 percent to 5 percent in case of consumer loans and advances to SMEs, and 2 percent in case of all other advances for the time being, in view of the Government's current fiscal considerations.

The management has carried out an exercise at year end and concluded that they would be able to get deduction of provision in excess of 1 percent of total advances, and accordingly have recognized a deferred tax asset on such provision amounting to Rs. 2,114 million.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

The amendments introduced in the Seventh Schedule do not provide for any transitional mechanism i.e. how and when the provision for bad debts disallowed up to 31 December 2008 would be allowed as a deduction. FBR vide its letter dated 23 December 2009 informed ICAP regarding its decision to insert transitional provisions in the Seventh Schedule, however, till date no formal amendments have been made. The Institute of Chartered Accountants of Pakistan (ICAP) and PBA have been following up the matter with FBR. However, pending the final resolution of the matter, ICAP also issued Circular No. 1/2010 dated 13 January 2010 informing its' members that the process of amending the Schedule requires a due process at the FBR, and therefore ICAP considers that the process has already commenced and the reasonable indications exist that the rule would be amended in due course.

Accordingly, the deferred tax asset recognized through 31 December 2008 relating to provisions for advances and off balance sheet items amounting to Rs. 4,240 million has been carried forward.

### 12. OTHER ASSETS

|   | Note | 2009              | 2008       |
|---|------|-------------------|------------|
| (Rupees in '000)  |      |                   |            |
| Income / mark-up accrued in local currency                          |      | <b>5,696,769</b>  | 5,166,262  |
| Income / mark-up accrued in foreign currencies                      |      | <b>340,485</b>    | 193,985    |
| Advances, deposits, advance rent and other prepayments              |      | <b>797,942</b>    | 1,223,840  |
| Receivable from defined benefit plans                               |      | <b>17,740</b>     | 35,238     |
| Receivable from defined contribution plans                          |      | <b>109,557</b>    | -          |
| Advance taxation (payments less provisions)                         |      | <b>2,482,354</b>  | 369,810    |
| Branch adjustment account   |      | <b>302,169</b>    | 95,981     |
| Unrealized gain on forward foreign exchange contracts               |      | <b>240,051</b>    | 1,038,660  |
| Interest rate derivatives and currency option - positive fair value |      | <b>2,868,180</b>  | 6,212,144  |
| Receivable from SBP / Government of Pakistan                        |      | <b>192,475</b>    | 410,193    |
| Receivable from associated undertakings                             |      | <b>48,283</b>     | 55,787     |
| Receivable from Standard Chartered Bank, Sri Lanka operations       |      | <b>84,601</b>     | 162,210    |
| Non-banking assets acquired in satisfaction of claims               |      | <b>107,303</b>    | 107,303    |
| Tax compensation under section 102 of the Income Tax Ordinance      |      | <b>160,653</b>    | 160,653    |
| Bank acceptances  |      | <b>8,437,213</b>  | 3,673,564  |
| Unsettled trades  |      | <b>40,247</b>     | 104,490    |
| Others  |      | <b>519,319</b>    | 483,606    |
|   |      | <b>22,445,341</b> | 19,493,726 |
| Provision against other assets                                      | 12.1 | <b>(215,051)</b>  | (130,021)  |
|   |      | <b>22,230,290</b> | 19,363,705 |

#### 12.1 Provision against other assets

|                       |                 |         |
|-----------------------|-----------------|---------|
| Opening balance       | <b>130,021</b>  | 132,638 |
| Charge for the year   | <b>69,469</b>   | -       |
| Reversal for the year | <b>(12,857)</b> | (2,617) |
| Other movements       | <b>28,418</b>   | -       |
| Closing balance       | <b>215,051</b>  | 130,021 |



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 13. BILLS PAYABLE

In Pakistan  
Outside Pakistan

| Note | 2009             | 2008      |
|------|------------------|-----------|
|      | (Rupees in '000) |           |
|      | <b>4,700,431</b> | 4,161,727 |
|      | <b>144,207</b>   | 134,693   |
|      | <b>4,844,638</b> | 4,296,420 |

## 14. BORROWINGS FROM FINANCIAL INSTITUTIONS

In Pakistan  
Outside Pakistan

|  |                   |           |
|--|-------------------|-----------|
|  | <b>15,811,132</b> | 8,762,755 |
|  | <b>36,194</b>     | 28,839    |
|  | <b>15,847,326</b> | 8,791,594 |

### 14.1 Particulars of borrowings with respect to currencies

In local currency  
In foreign currencies

|  |                   |           |
|--|-------------------|-----------|
|  | <b>15,811,132</b> | 8,762,755 |
|  | <b>36,194</b>     | 28,839    |
|  | <b>15,847,326</b> | 8,791,594 |

### 14.2 Details of borrowings secured / unsecured

#### Secured

Borrowings from State Bank of Pakistan  
under Export Refinance (ERF) scheme  
Repurchase agreement borrowings (Repo)  
Term finance  
Murhabaha finance  
State Bank of Pakistan - LTFF  
State Bank of Pakistan - LTF - Export Oriented Projects

|        |                   |           |
|--------|-------------------|-----------|
| 14.2.1 | <b>9,337,309</b>  | 5,996,980 |
| 14.2.2 | <b>4,778,239</b>  | -         |
|        | -                 | 95,864    |
| 14.2.3 | <b>100,000</b>    | -         |
|        | <b>493,298</b>    | 219,667   |
| 14.2.6 | <b>146,879</b>    | 239,092   |
|        | <b>14,855,725</b> | 6,551,603 |

#### Unsecured

Call borrowings  
Overdrawn nostro accounts

|        |                   |           |
|--------|-------------------|-----------|
|        | <b>950,000</b>    | 2,200,000 |
| 14.2.7 | <b>41,601</b>     | 39,991    |
|        | <b>15,847,326</b> | 8,791,594 |

**14.2.1** Mark-up on Export Refinance (ERF) from State Bank of Pakistan is charged at 6.5 percent to 7 percent (2008: 6.5 percent) per annum, and also includes Islamic Export Refinance scheme amounting to Rs. 114.300 million(2008: NIL). These loans are secured against demand promissory notes executed by the Bank in favour of State Bank of Pakistan.

**14.2.2** Repurchase agreement borrowings carry mark-up at rates ranging from 11.9 percent to 12.3 percent (2008: NIL percent per annum).

**14.2.3** Standard Chartered Modaraba has availed murabaha finance from Bank Islami Limited and Meezan Bank Limited. The rate of profit on these facilities ranges from Rs. 0.3575 to Rs. 0.3704 per rupees one thousand per day. These facilities are secured against hypothecation over moveable leased assets of the Modaraba.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 14.2.4 Securities held as collateral against borrowings from financial institutions

|                       | 2009             |                             |           | 2008         |                             |       |
|-----------------------|------------------|-----------------------------|-----------|--------------|-----------------------------|-------|
|                       | Held by bank     | Further given as collateral | Total     | Held by bank | Further given as collateral | Total |
|                       | (Rupees in '000) |                             |           |              |                             |       |
| Market Treasury Bills | -                | 4,778,239                   | 4,778,239 | -            | -                           | -     |

**14.2.5** The market value of securities held as collateral against borrowings from financial institutions amounted to Rs. 4,783.696 million (2008:Nil).

**14.2.6** Mark-up on Long Term Finance for Export Oriented Projects (EOP) from State Bank of Pakistan is charged at rates ranging from 7 percent to 7.25 percent (2008: 4 percent to 7 percent) per annum. These loans are secured against promissory notes executed by the Bank in favour of State Bank of Pakistan.

**14.2.7** These include overdrawn nostro accounts with branches of Standard Chartered Bank PLC, UK outside Pakistan amounting to Rs. 36.075 million (2008: Rs. 28.590 million).

## 15. DEPOSITS AND OTHER ACCOUNTS

### Customers

|                                       | Note | 2009               | 2008               |
|---------------------------------------|------|--------------------|--------------------|
|                                       |      | (Rupees in '000)   |                    |
| - Fixed deposits                      |      | 58,401,746         | 51,228,362         |
| - Savings deposits                    |      | 79,270,851         | 61,960,411         |
| - Current accounts - Non-remunerative |      | 67,462,191         | 59,467,403         |
| - Margin accounts                     |      | 753,904            | 1,156,891          |
| - Special exporters' account          |      | 240,396            | 157,004            |
|                                       |      | <u>206,129,088</u> | <u>173,970,071</u> |

### Financial Institutions

|                             |      |                    |                    |
|-----------------------------|------|--------------------|--------------------|
| - Non-remunerative deposits | 15.1 | 786,737            | 541,337            |
|                             |      | <u>206,915,825</u> | <u>174,511,408</u> |

**15.1** This includes Rs. 334.559 million (2008: Rs. 108.826 million) for balances of branches of Standard Chartered Bank PLC, UK operating outside Pakistan.

## 15.2 Particulars of deposits

|                       | 2009               | 2008               |
|-----------------------|--------------------|--------------------|
|                       | (Rupees in '000)   |                    |
| In local currency     | 168,961,481        | 141,732,555        |
| In foreign currencies | 37,954,344         | 32,778,853         |
|                       | <u>206,915,825</u> | <u>174,511,408</u> |

## 16. SUB-ORDINATED LOANS

|                                  |      |                  |                  |
|----------------------------------|------|------------------|------------------|
| Term Finance Certificates issued | 16.1 | <u>1,523,000</u> | <u>1,710,300</u> |
|----------------------------------|------|------------------|------------------|

**16.1** The Bank has issued subordinated Term Finance Certificates in three issues. The first issue of Rs 750 million was fully repaid during FY 2008. The outstanding second and third issues of Rs 750 million and Rs 1,000 million respectively are unsecured and are subordinated to the depositors and other creditors of the bank, and carry the following terms:

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

|               | Second Issue   | Third Issue   |
|---------------|--|---|
| Year of Issue | 2003   | 2005  |
| Rating        | AAA  | AAA   |
| Rate          | 0.75% above the cut-off yield of last successful auction of five years PIB | 2.00% above the six months Karachi Inter-Bank Offered Rate ("KIBOR") prevailing one working day prior to the beginning of each semi annual period |
| Floor         | 5%   | -   |
| Ceiling       | 10.75%   | -   |
| Repayment     | 7 years  | 7 years   |

## 17. OTHER LIABILITIES

| Note  | 2009                   | 2008              |
|---|------------------------|-------------------|
|   | (Rupees in '000)       |                   |
| Mark-up / return / interest payable in local currency             | <b>3,191,582</b>       | 2,798,236         |
| Mark-up / return / interest payable in foreign currencies         | <b>11,682</b>          | 60,337            |
| Musharika and accrued profit thereon                              | 17.1 <b>64,787</b>     | 74,993            |
| Certificates of Musharika   | 17.2 <b>1,891,785</b>  | 460,467           |
| Accrued expenses  | <b>1,605,643</b>       | 1,428,899         |
| Advance payments  | <b>84,556</b>          | 152,051           |
| Sundry creditors  | <b>717,845</b>         | 555,433           |
| Unrealized loss on forward foreign exchange contracts             | <b>326,019</b>         | 1,102,711         |
| Unrealized loss on interest rate derivatives and currency options | <b>10,174,486</b>      | 12,288,361        |
| Provision against cross currency swaps                            | -                      | 296,219           |
| Payable to defined contribution plans                             | -                      | 10,304            |
| Due to Holding Company  | 17.3 <b>10,614,728</b> | 6,864,604         |
| Unclaimed balances  | <b>16,957</b>          | 16,409            |
| Provision against off balance sheet obligations                   | 17.4 <b>86,518</b>     | 76,762            |
| Worker's Welfare Fund (WWF) payable                               | <b>132,876</b>         | 25,000            |
| Short sell - Treasury Bills / Pakistan Investment Bonds           | <b>86,864</b>          | -                 |
| Bank acceptances  | <b>8,437,213</b>       | 3,673,564         |
| Security Deposits   | <b>751,176</b>         | 792,363           |
| Certificate of Investment   | <b>785,008</b>         | 559,238           |
| Unsettled trades  | -                      | 2,731,965         |
| Others  | <b>799,299</b>         | 648,248           |
|   | <b>39,779,024</b>      | <b>34,616,164</b> |

**17.1** The estimated share of profit payable on participatory and unsecured Musharika facilities ranges from 10.75% to 12% per annum and are due to mature by June 2010.

**17.2** The estimated share of profit payable on participatory and unsecured Certificates of Musharika ranges from 10% to 15% per annum and are due to mature by May 2014.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 17.3 Due to Holding Company

On account of reimbursement of executive  
and general administrative expenses  
Others

|  | 2009              | 2008             |
|--|-------------------|------------------|
|  | (Rupees in '000)  |                  |
|  | <b>10,156,091</b> | 6,678,876        |
|  | <b>458,637</b>    | 185,728          |
|  | <b>10,614,728</b> | <b>6,864,604</b> |

## 17.4 Provision against off-balance sheet obligations

Opening balance  
Charge / (reversal) for the year  
Other movements  
Closing balance

|  |                 |               |
|--|-----------------|---------------|
|  | <b>76,762</b>   | 193,495       |
|  | <b>19,976</b>   | (116,733)     |
|  | <b>(10,220)</b> | -             |
|  | <b>86,518</b>   | <b>76,762</b> |

## 18. SHARE CAPITAL

### 18.1 Authorized

| 2009                 | 2008          |                               | 2009              | 2008       |
|----------------------|---------------|-------------------------------|-------------------|------------|
| (Number of Shares)   |               |                               |                   |            |
| <b>4,000,000,000</b> | 4,000,000,000 | Ordinary shares of Rs.10 each | <b>40,000,000</b> | 40,000,000 |

### 18.2 Issued, subscribed and paid-up

|                      |                      |  |                   |                   |
|----------------------|----------------------|--|-------------------|-------------------|
| <b>2,939,785,018</b> | 2,939,785,018        | Ordinary shares of Rs. 10 each<br>Fully paid in cash | <b>29,397,850</b> | 29,397,850        |
| <b>931,800,003</b>   | 931,800,003          | Issued in terms of scheme of<br>amalgamation         | <b>9,318,000</b>  | 9,318,000         |
|                      |                      | 18.3   |                   |                   |
| <b>3,871,585,021</b> | <b>3,871,585,021</b> |  | <b>38,715,850</b> | <b>38,715,850</b> |

**18.3** These represent 892,554,151 shares of Rs 10 each issued and allotted at par to Standard Chartered Bank, United Kingdom against transfer of entire undertaking of SCB Branch Business by SCB to the Bank, and 39,245,852 shares issued and allotted at par credited as fully paid up to persons who were registered shareholders of Union Bank. These shares have been issued in accordance with the scheme of amalgamation duly approved by State Bank of Pakistan on 4 December 2006.

**18.4** At 31 December 2009, Standard Chartered Bank, United Kingdom, held 98.99% shares of the Bank.

### 19. RESERVES

Share premium  
Statutory reserve

| Note | 2009             | 2008             |
|------|------------------|------------------|
|      | (Rupees in '000) |                  |
| 19.1 | <b>1,036,090</b> | 1,036,090        |
| 19.2 | <b>1,016,257</b> | 868,594          |
|      | <b>2,052,347</b> | <b>1,904,684</b> |

**19.1** This represents excess of fair value of the shares over par value of shares issued to registered shareholders of Union Bank in terms of the amalgamation scheme.

**19.2** In accordance with the Banking Companies Ordinance, 1962, the Bank is required to transfer twenty percent of its profit of each year to a reserve fund until the amount in such fund equals the paid-up capital of the Bank.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

| <b>20. SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS - NET OF TAX</b>                   | 2009                     | 2008               |
|--|--------------------------|--------------------|
|  | (Rupees in '000)         |                    |
| <b>Surplus / (deficit) arising on revaluation of:</b>                                  |                          |                    |
| Fixed assets   | 20.1 <b>3,558,566</b>    | -                  |
| Available for Sale securities  | 20.2 <b>(478,165)</b>    | (1,252,980)        |
|  | <b>3,080,401</b>         | <u>(1,252,980)</u> |
| <b>20.1 Surplus on revaluation of fixed assets</b>                                     |                          |                    |
| Surplus on revaluation of land and buildings on freehold land recorded during the year | <b>3,599,739</b>         | -                  |
| Deferred tax liability on revaluation of land and buildings on freehold land           | <b>(41,173)</b>          | -                  |
|  | <b>3,558,566</b>         | -                  |
| <b>20.2 Surplus / (deficit) on revaluation of Available for Sale securities</b>        |                          |                    |
| Market Treasury Bills  | <b>69,332</b>            | 16,020             |
| Pakistan Investment Bonds  | <b>(805,149)</b>         | (1,943,776)        |
| Listed shares  | <b>116</b>               | 61                 |
|  | <b>(735,701)</b>         | (1,927,695)        |
| Related deferred tax asset   | <b>257,536</b>           | 674,715            |
|  | <b>(478,165)</b>         | <u>(1,252,980)</u> |
| <b>21. CONTINGENCIES AND COMMITMENTS</b>   |                          |                    |
| <b>21.1 Transaction-related contingent liabilities</b>                                 |                          |                    |
| Guarantees issued favouring:   |                          |                    |
| - Government   | <b>34,059,679</b>        | 25,540,102         |
| - Others   | <b>13,209,874</b>        | 9,800,921          |
| <b>21.2 Trade-related contingent liabilities</b>                                       |                          |                    |
| Letters of credit  | <b>20,169,332</b>        | 13,911,460         |
| <b>21.3 Other contingencies</b>  |                          |                    |
| Claims against the Bank not acknowledged as debt                                       | 21.3.1 <b>12,045,661</b> | 5,488,481          |

**21.3.1** This includes claims for penal interest and additional surcharge amounting to Rs. 128.345 million (2008: 112.180 million) claimed by Customs authorities in respect of certain bank guarantees issued on behalf of a customer in favour of Collector of Customs, Government of Pakistan. The guarantees remaining outstanding against the said customer at 31 December 2009 amount to Rs. 80.827 million (2008: 80.827 million).

The bank has referred the claims to Alternate Dispute Resolution (ADR) Committee, where it is yet to come up for a hearing.

The bank considers that the above amounts are not payable and if it is required to settle the claims, it would be able to recover them from the customer.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 21.4 Commitments in respect of forward foreign exchange contracts

|                        | 2009              | 2008       |
|------------------------|-------------------|------------|
|                        | (Rupees in '000)  |            |
| Purchase               |                   |            |
| State Bank of Pakistan | <b>16,284,600</b> | 11,142,750 |
| Other banks            | <b>26,262,941</b> | 28,183,357 |
| Customers              | <b>3,067,658</b>  | 3,367,331  |
| Sale                   |                   |            |
| State Bank of Pakistan | <b>842,000</b>    | -          |
| Other banks            | <b>23,597,145</b> | 21,355,404 |
| Customers              | <b>1,108,140</b>  | 3,147,982  |

The maturities of the above contracts are spread over a period of one year.

### 21.5 Commitments to extend credit

The Group makes commitments to extend credit in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

### 21.6 Commitments in respect of operating leases

|   |              |       |
|---|--------------|-------|
| Not later than one year                           | <b>2,369</b> | 8,982 |
| Later than one year and not later than five years | -            | 320   |

### 21.7 Derivative instruments

#### 21.7.1 Product analysis

| Counterparties                   | 2009                |   |                     |  |
|----------------------------------|---------------------|---|---------------------|--|
|                                  | Interest Rate Swaps |   | FX Options          |  |
|                                  | No. of<br>Contracts | Notional<br>Principal<br>Rupees in '000 | No. of<br>Contracts | Notional<br>Principal*<br>Rupees in '000 |
| <b>With Banks for</b>            |                     |   |                     |  |
| <b>Hedging</b>                   | -                   | -                                       | -                   | -  |
| <b>Market Making</b>             | 52                  | 64,985,955                              | 208                 | 3,931,538                                |
| <b>With FIs other than banks</b> |                     |   |                     |  |
| <b>Hedging</b>                   | -                   | -                                       | -                   | -  |
| <b>Market Making</b>             | 3                   | 2,700,000                               | -                   | -  |
| <b>With other entities for</b>   |                     |   |                     |  |
| <b>Hedging</b>                   | -                   | -                                       | -                   | -  |
| <b>Market Making</b>             | 65                  | 77,808,804                              | 208                 | 3,931,538                                |
| <b>Total</b>                     |                     |   |                     |  |
| <b>Hedging</b>                   | -                   | -                                       | -                   | -  |
| <b>Market Making</b>             | 120                 | 145,494,759                             | 416                 | 7,863,076                                |
| 2008 Total Market Making         | 147                 | 292,012,336                             | 40                  | 16,215,220                               |

\* At the exchange rate prevailing at the end of the reporting period

Contracts with banks represent contracts entered with branches of Standard Chartered Bank, UK to obtain cover against the contracts with customers, except for 18 contracts having notional principal of Rs 26,133 million with local banks.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 21.7.2 Maturity analysis

### Interest Rate Swaps

| Remaining Maturity         | No. of Contracts | Notional Principal | Mark to Market |           |             |
|----------------------------|------------------|--------------------|----------------|-----------|-------------|
|                            |                  |                    | Negative       | Positive  | Net         |
| ----- Rupees in '000 ----- |                  |                    |                |           |             |
| Upto 1 month               | 4                | 1,385,822          | (146,736)      | 29,589    | (117,147)   |
| 1 to 3 months              | 3                | 158,634            | (2,199)        | -         | (2,199)     |
| 3 to 6 months              | 1                | 600,000            | (457)          | 4         | (453)       |
| 6 months to 1 year         | 27               | 8,636,049          | (57,257)       | 165,411   | 108,154     |
| 1 to 2 years               | 20               | 4,822,567          | (24,663)       | 270,571   | 245,908     |
| 2 to 3 years               | 17               | 29,264,617         | (4,359,892)    | 394,735   | (3,965,157) |
| 3 to 5 years               | 47               | 74,564,470         | (5,115,897)    | 1,524,202 | (3,591,695) |
| 5 to 10 years              | 11               | 26,062,600         | (242,614)      | 382,814   | 140,200     |
| Above 10 years             | -                | -                  | -              | -         | -           |

## 22. MARK-UP / RETURN / INTEREST EARNED

|  | 2009              | 2008              |
|--|-------------------|-------------------|
|  | (Rupees in '000)  |                   |
| On loans and advances to customers                               | 19,266,256        | 18,084,761        |
| On loans and advances to financial institutions                  | 141,004           | 357,874           |
| On investments in: i) Held for trading securities                | 34,734            | 119               |
| ii) Available for sale securities                                | 7,135,299         | 3,515,004         |
| On deposits with financial institutions / State Bank of Pakistan | 34                | 64,382            |
| On securities purchased under resale agreements                  | 664,611           | 1,515,931         |
| On call money lending  | 323               | 129,270           |
|  | <u>27,242,261</u> | <u>23,667,341</u> |

## 23. MARK-UP / RETURN / INTEREST EXPENSED

|  |                   |                  |
|--|-------------------|------------------|
| Deposits   | 9,150,689         | 5,763,644        |
| Securities sold under repurchase agreements                                | 470,940           | 238,958          |
| Call borrowings  | 24,329            | 337,438          |
| Borrowings from State Bank of Pakistan under Export Refinance (ERF) scheme | 500,938           | 252,010          |
| Profit on redeemable capital, musharika and murabaha                       | 193,030           | 102,402          |
| Term Finance Certificates (sub-ordinated loans)                            | 224,938           | 308,062          |
| Others   | 160,787           | 60,243           |
|  | <u>10,725,651</u> | <u>7,062,757</u> |

## 24. GAIN / (LOSS) ON SALE OF SECURITIES

### Federal Government Securities

|                           |         |           |
|---------------------------|---------|-----------|
| Market Treasury Bills     | 434,375 | 9,798     |
| Pakistan Investment Bonds | 32,964  | (337,604) |
|                           | 467,339 | (327,806) |

### Equity Securities

|  |                |                  |
|--|----------------|------------------|
|  | (2,971)        | (10,022)         |
|  | <u>464,368</u> | <u>(337,828)</u> |

## 25. OTHER INCOME

|  |                |                  |
|--|----------------|------------------|
| Rent on property                               | 3,339          | 6,098            |
| Gain on disposal of fixed assets               | 5,174          | 14,405           |
| Income on interest rate derivatives and others | 325,037        | 1,073,586        |
|  | <u>333,550</u> | <u>1,094,089</u> |

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 26. ADMINISTRATIVE EXPENSES

|  | Note | 2009                     | 2008                     |
|--|------|--------------------------|--------------------------|
|  |      | (Rupees in '000)         |                          |
| Salaries, allowances, etc.                                     |      | <b>3,974,901</b>         | 3,869,160                |
| (Income) / charge for defined benefit plans                    |      | <b>(2,619)</b>           | 30,328                   |
| Contributions to defined contribution plans                    |      | <b>131,350</b>           | 239,092                  |
| Rent, taxes, insurance, electricity, etc.                      |      | <b>872,539</b>           | 859,923                  |
| Legal and professional charges                                 |      | <b>122,769</b>           | 94,255                   |
| Communications   |      | <b>504,544</b>           | 611,710                  |
| Repairs and maintenance  |      | <b>629,448</b>           | 910,986                  |
| Rentals against hire / operating lease arrangements            |      | <b>28,211</b>            | 29,845                   |
| Stationery and printing  |      | <b>171,785</b>           | 203,107                  |
| Advertisement and publicity                                    |      | <b>216,792</b>           | 186,192                  |
| Donations  | 26.1 | <b>22,341</b>            | 25,975                   |
| Auditors' remuneration   | 26.2 | <b>18,845</b>            | 17,198                   |
| Depreciation   |      | <b>648,537</b>           | 708,135                  |
| Amortization   |      | <b>508,888</b>           | 695,301                  |
| Traveling, conveyance and vehicles' running                    |      | <b>95,015</b>            | 147,068                  |
| Reimbursement of executive and general administrative expenses |      | <b>3,477,215</b>         | 3,419,894                |
| Others   |      | <b>945,535</b>           | 483,913                  |
|  |      | <b><u>12,366,096</u></b> | <b><u>12,532,082</u></b> |

### 26.1 Details of the donations given in excess of Rs. 100,000 are given below:

#### Donee

|  |               |        |
|--|---------------|--------|
| Institute of Business Administration (IBA)                             | <b>13,000</b> | -      |
| The Citizen Foundation   | <b>3,350</b>  | 15,137 |
| Care Foundation  | <b>1,774</b>  | 3,500  |
| Rizwan Scholars  | <b>1,500</b>  | 1,250  |
| Behbud Association   | <b>600</b>    | 1,200  |
| Pakistan Institute of Corporate Governance                             | <b>500</b>    | -      |
| Jinnah Society   | <b>500</b>    | -      |
| NAPA Repertory Theatre Company   | <b>400</b>    | -      |
| The English Speaking Union of Pakistan                                 | <b>200</b>    | -      |
| Aga Khan Foundation  | <b>200</b>    | -      |
| Network of organizations working for people with disabilities Pakistan | <b>100</b>    | -      |
| The Kidney Center  | -             | 1,500  |
| K. Rauf Associates   | -             | 529    |
| Lahore University of Management Sciences                               | -             | 500    |
| Shaheed Zulfiqar Ali Bhutto Institute of Sciences & Technology         | -             | 500    |
| City Institute of Image Management                                     | -             | 250    |
| Rotary Club of Karachi Charitable Trust                                | -             | 250    |
| Athletics Federation of Pakistan                                       | -             | 219    |
| Corps Horticulture Committee   | -             | 200    |
| Sampurna   | -             | 200    |
| Federal Government School  | -             | 134    |
| Constellation Plus (Private) Limited                                   | -             | 100    |
| The Kaghan Memorial Trust  | -             | 100    |

### 26.2 Auditors' remuneration

|  |                      |                      |
|--|----------------------|----------------------|
| Audit fee  | <b>16,639</b>        | 14,861               |
| Fee for audit of pension, gratuity and provident funds | <b>358</b>           | 200                  |
| Special certifications and others                      | <b>630</b>           | 835                  |
| Taxation services                                      | <b>525</b>           | 285                  |
| Out-of-pocket expenses                                 | <b>693</b>           | 1,017                |
|  | <b><u>18,845</u></b> | <b><u>17,198</u></b> |



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 27. OTHER CHARGES

|   | Note | 2009             | 2008           |
|---|------|------------------|----------------|
|   |      | (Rupees in '000) |                |
| Loss on sale of Srilanka branch operations                    | 27.1 | <b>77,610</b>    | -              |
| (Reversal) / charge against fine and penalties imposed by SBP |      | <b>(52,823)</b>  | 131,202        |
| Worker's Welfare Fund   |      | <b>107,873</b>   | 25,000         |
|   |      | <b>132,660</b>   | <b>156,202</b> |

**27.1** Consequent to Sale and Purchase Agreement (SPA) signed between Standard Chartered Bank, Sri Lanka (SCBSL) and Standard Chartered Bank (Pakistan) Limited (SCBPL), the Sri Lanka branch operations of SCBPL were amalgamated with SCBSL with effect from close of business on 10 October 2008. A closing audit of the branch was carried out at 10 October 2008, which identified additional losses (net of recoveries and other items recorded subsequent to 10 October 2008) of Rs. 77.610 million. According to the terms of SPA, 'unproductive debts', 'staff of SCBPL who are not retained by the purchaser', 'their corresponding housing loans' and 'assets arising from litigation which cannot be assigned' are held in trust with SCBSL. In case any recoveries are made or costs are incurred in respect of assets held in trust, these would be passed on to SCBPL.

## 28. TAXATION

|                 | 2009               | 2008           |
|-----------------|--------------------|----------------|
|                 | (Rupees in '000)   |                |
| For the year    |                    |                |
| - Current       | <b>1,814,033</b>   | 3,024          |
| - Deferred      | <b>(1,385,905)</b> | 418,421        |
|                 | <b>428,128</b>     | 421,445        |
| For prior years |                    |                |
| - Current       | <b>99,829</b>      | (2,573)        |
| - Deferred      | <b>74,323</b>      | -              |
|                 | <b>174,152</b>     | (2,573)        |
|                 | <b>602,280</b>     | <b>418,872</b> |

### 28.1 Relationship between tax expense and accounting profit

|  |                  |                |
|--|------------------|----------------|
| Profit before taxation   | <b>1,398,496</b> | 1,096,787      |
| Tax at the applicable tax rate of 35% (2008:35%)               | <b>489,474</b>   | 383,875        |
| Expenses that are not deductible in determining taxable income | <b>(18,488)</b>  | 55,013         |
| Income that are not taxable in determining taxable income      | <b>(11,521)</b>  | -              |
| Prior year provision   | <b>174,152</b>   | (2,573)        |
| Others   | <b>(31,337)</b>  | (17,443)       |
|  | <b>602,280</b>   | <b>418,872</b> |

### 28.2 Standard Chartered Bank (Pakistan) Limited

The return for the income year 2009 (tax year 2010) is due for filing by September 30, 2010.

The department has amended the return filed for tax year 2009 under section 122 (5A) of the Income Tax Ordinance, 2001 on 31 December 2009, raising a demand of Rs. 2,233 million. The management is in the process of filing an appeal against the disallowances, and considers that the additional liability is the result of timing differences and no additional provision is required.

The department has further amended the return filed for tax year 2008 under section 122 (5A) of the Income Tax Ordinance, 2001 on 31 December 2009 raising an additional demand of Rs. 893 million. The Bank is in the process of filing an appeal against the additional demand.

Previously, the department has amended the return filed for the same year under section 122 (5A) of the Income Tax Ordinance, 2001 on 30 January 2009 raising an additional demand of Rs. 1,150 million. The management has already filed an appeal against the disallowances.

Management also considers that the additional liability is the result of timing differences and no additional provision is required.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 28.3 Standard Chartered Bank – Branch Operations

The income tax assessments of SCB Pakistan branches have been finalized up to and including tax year 2006. Bank's / departmental appeals for the assessment / tax years 1976-77 to 2006 are pending before different appellate levels. Management expects favorable decision in the pending appeals .

The department has amended the return filed for the year 2006 (tax year 2007) under section 122 (5A) of the Income Tax Ordinance, 2001 on 29 October 2009 raising a demand of Rs. 570 million. The management has filed an appeal against the disallowances, and considers that the additional liability is the result of timing differences and no additional provision is required.

### 28.4 Union Bank Limited

Union Bank's tax assessments for the assessment years 1993-94 through tax year 2007 are under various stages of appeal against certain disallowances.

The department has amended the return filed for the year 2003 (Tax year 2004) under section 122 (5A) of the Income Tax Ordinance, 2001 on 28 September 2009 raising a demand of Rs. 771 million. The management has filed an appeal against the disallowances.

The department has also amended the return filed for the year 2006 (tax year 2007) under section 122 (5A) of the Income Tax Ordinance, 2001 on 29 October 2009 raising a demand of Rs. 762 million. The management has filed an appeal against the disallowances.

The management has booked a prior year provision of Rs. 174 million in FY 2009, and considers that the remaining demand was arbitrary and / or as a result of timing differences. Accordingly, the management believes that no further provision is required.

In case of the assessments for 2005 and 2006, an additional demand of Rs. 1,347 million has been raised, which has been reversed by a favorable decision by the Commissioner of Income Tax (Appeals). The tax department is in appeal before the Tribunal.

### 29. EARNINGS PER SHARE - BASIC AND DILUTED

|   | 2009             | 2008          |
|---|------------------|---------------|
|   | (Rupees in '000) |               |
| Profit for the year attributable to equity holders of the Bank      | 738,313          | 602,392       |
| Weighted average number of ordinary shares in issue during the year | 3,871,585,021    | 3,871,585,021 |
|   | (Rupees)         |               |
| Earnings per share - basic and diluted                              | 0.19             | 0.16          |

### 30. CASH AND CASH EQUIVALENTS

|                                       | 2009              | 2008              |
|---------------------------------------|-------------------|-------------------|
|                                       | (Rupees in '000)  |                   |
| Cash and balances with treasury banks | 21,521,592        | 22,741,119        |
| Balances with other banks             | 2,305,891         | 1,261,582         |
|                                       | <b>23,827,483</b> | <b>24,002,701</b> |

### 31. STAFF STRENGTH

|  | (Number)     |              |
|--|--------------|--------------|
| Permanent  | 3,007        | 3,316        |
| Temporary / on contractual basis/ direct contracts | 3            | 30           |
| Bank's own staff at the end of the year            | 3,010        | 3,346        |
| Outsourced   | 2,101        | 3,031        |
| Total Staff Strength                               | <b>5,111</b> | <b>6,377</b> |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 32. DEFINED BENEFIT PLANS

#### 32.1 General description

##### Non Management Staff Pension Fund

The plan provides a pension calculated at 50% of the average pensionable salary after completing 30 years of service. The employees of the bank are entitled to either pension or gratuity, but not both. However, the employees of ANZ Grindlays Bank transferred to the bank are entitled to both pension and gratuity and the minimum number of years required for entitlement of pension is 25 years for these employees. Pension is calculated as 1/120 times the last drawn merged salary for each year of service.

##### Non Management Staff Gratuity Fund

The plan provides a lump sum gratuity calculated at one month's salary for each completed year of service (maximum 39 months) after completing 5 years of service. For the employees of ex-ANZ Grindlays Bank, the plan provides a lump sum calculated at 50% of last drawn merged salary for each completed year of service (maximum 36 months) after completing 5 years of service. However, if the employee is not entitled for pension, the percentage is increased to 100%. The employees of SCB are entitled to either pension or gratuity, but not both.

##### Management Staff Pension Fund

The plan is closed to active employees. The entire liability is in respect of existing pensioners.

#### 32.2 Principal Actuarial Assumptions

The last actuarial valuation of the scheme was carried out on 31 December 2009 and the key assumptions used for actuarial valuation were as follows:

|   |  |  |
|---|--|--|
| Discount rate                                       | 2009   | 2008   |
|   | 12.5% p.a.   | 14% p.a.                                     |
| Expected rate of increase in salary in future years | 12.5% p.a.   | 11% p.a.                                     |
| Expected rate of return on plan assets              | 12.5% p.a.   | 14% p.a.                                     |
| Expected long term rate of increase in pension      | 6.5% p.a.  | 8% p.a.                                      |
| Mortality rate                                      | LIC (1975-79) ultimate mortality table rated down one year Light | LIC (1975-79) ultimate mortality table Light |
| Withdrawal rate                                     |  |  |

|   | SCB Non Management Pension Fund |          | SCB Non Management Gratuity Fund |          | SCB Management Pension Fund |          | Union Bank Gratuity Fund | Total     |           |
|---|---------------------------------|----------|----------------------------------|----------|-----------------------------|----------|--------------------------|-----------|-----------|
|   | 2009                            | 2008     | 2009                             | 2008     | 2009                        | 2008     | 2008*                    | 2009      | 2008      |
|   | (Rupees in '000)                |          |                                  |          |                             |          |                          |           |           |
| <b>32.3 Reconciliation of payable / (receivable) to/from defined benefit plan</b> |                                 |          |                                  |          |                             |          |                          |           |           |
| Present value of defined benefit obligations                                      | 58,699                          | 50,296   | 35,574                           | 22,785   | 42,667                      | 39,245   | -                        | 136,940   | 112,326   |
| Fair value of plan assets   | (72,888)                        | (72,694) | (34,931)                         | (28,942) | (46,861)                    | (47,216) | -                        | (154,680) | (148,852) |
| Asset recognised in Balance Sheet   | (14,189)                        | (22,398) | 643                              | (6,157)  | (4,194)                     | (7,971)  | -                        | (17,740)  | (36,526)  |
| <b>32.4 Movement in defined benefit obligation</b>                                |                                 |          |                                  |          |                             |          |                          |           |           |
| Obligation as at 1 January  | 50,296                          | 56,124   | 22,785                           | 20,459   | 39,245                      | 44,282   | 123,083                  | 112,326   | 243,948   |
| Current service cost  | 219                             | 190      | 968                              | 799      | -                           | -        | -                        | 1,187     | 989       |
| Interest cost   | 6,654                           | 5,311    | 3,162                            | 2,068    | 5,106                       | 4,116    | -                        | 14,922    | 11,495    |
| Benefits paid   | (6,157)                         | (5,965)  | -                                | -        | (6,171)                     | (5,648)  | -                        | (12,328)  | (11,613)  |
| Curtailments and settlements  | -                               | -        | -                                | -        | -                           | -        | (123,083)                | -         | (123,083) |
| Actuarial (gain) / loss on obligation   | 7,687                           | (5,364)  | 8,659                            | (541)    | 4,487                       | (3,505)  | -                        | 20,833    | (9,410)   |
| Obligation as at 31 December  | 58,699                          | 50,296   | 35,574                           | 22,785   | 42,667                      | 39,245   | -                        | 136,940   | 112,326   |
| <b>32.5 Movement in fair value of plan assets</b>                                 |                                 |          |                                  |          |                             |          |                          |           |           |
| Fair value as at 1 January  | 72,694                          | 70,441   | 28,942                           | 23,984   | 47,216                      | 85,597   | 153,161                  | 148,852   | 333,183   |
| Expected return on plan assets  | 9,599                           | 6,674    | 4,024                            | 2,404    | 5,106                       | 4,116    | -                        | 18,729    | 13,194    |
| Contribution by the bank  | -                               | -        | -                                | -        | -                           | (33,280) | -                        | -         | (33,280)  |
| Benefits paid   | (6,157)                         | (5,965)  | -                                | -        | (6,171)                     | (5,648)  | -                        | (12,328)  | (11,613)  |
| Curtailments and settlements  | -                               | -        | -                                | -        | -                           | -        | (153,161)                | -         | (153,161) |
| Actuarial gain / (loss) on plan assets  | (3,248)                         | 1,544    | 1,965                            | 2,554    | 710                         | (3,569)  | -                        | (573)     | 529       |
| Fair value as at 31 December  | 72,888                          | 72,694   | 34,931                           | 28,942   | 46,861                      | 47,216   | -                        | 154,680   | 148,852   |
| <b>32.6 Movement in (receivable) / payable from / to defined benefit</b>          |                                 |          |                                  |          |                             |          |                          |           |           |
| Balance as at 1 January   | (22,398)                        | (14,317) | (6,157)                          | (3,525)  | (7,971)                     | (41,315) | (30,078)                 | (36,526)  | (89,235)  |
| Charge for the year   | (2,726)                         | (1,173)  | 106                              | 463      | -                           | -        | -                        | (2,620)   | (710)     |
| Contribution to the fund during the year  | -                               | -        | -                                | -        | -                           | 33,280   | -                        | -         | 33,280    |
| Curtailments and settlements  | -                               | -        | -                                | -        | -                           | -        | 30,078                   | -         | 30,078    |
| Actuarial (gain) / loss on plan assets  | 10,935                          | (6,908)  | 6,694                            | (3,095)  | 3,777                       | 64       | -                        | 21,406    | (9,939)   |
| Balance as at 31 December   | (14,189)                        | (22,398) | 643                              | (6,157)  | (4,194)                     | (7,971)  | -                        | (17,740)  | (36,526)  |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

|  | SCB Non Management Pension Fund |                | SCB Non Management Gratuity Fund |              | SCB Management Pension Fund |               | Union Bank Gratuity Fund | Total          |               |
|--|---------------------------------|----------------|----------------------------------|--------------|-----------------------------|---------------|--------------------------|----------------|---------------|
|  | 2009                            | 2008           | 2009                             | 2008         | 2009                        | 2008          | 2008*                    | 2009           | 2008          |
| (Rupees in '000)   |                                 |                |                                  |              |                             |               |                          |                |               |
| <b>32.7 Charge for defined benefit plan</b>  |                                 |                |                                  |              |                             |               |                          |                |               |
| Current service cost   | 219                             | 190            | 968                              | 799          | -                           | -             | -                        | 1,187          | 989           |
| Interest cost  | 6,654                           | 5,311          | 3,162                            | 2,068        | 5,106                       | 4,116         | -                        | 14,922         | 11,495        |
| Expected return on plan assets   | (9,599)                         | (6,674)        | (4,024)                          | (2,404)      | (5,106)                     | (4,116)       | -                        | (18,729)       | (13,194)      |
| Curtailments and settlements   | -                               | -              | -                                | -            | -                           | -             | 30,078                   | -              | 30,078        |
|  | <u>(2,726)</u>                  | <u>(1,173)</u> | <u>106</u>                       | <u>463</u>   | <u>-</u>                    | <u>-</u>      | <u>30,078</u>            | <u>(2,620)</u> | <u>29,368</u> |
| <b>32.8 Actual return on plan assets</b>   |                                 |                |                                  |              |                             |               |                          |                |               |
| - Expected return on plan assets   | 9,599                           | 6,674          | 4,024                            | 2,404        | 5,106                       | 4,116         | -                        | 18,729         | 13,194        |
| - Actuarial gain / (loss) on plan assets   | (3,248)                         | 1,544          | 1,965                            | 2,554        | 710                         | (3,569)       | -                        | (573)          | 529           |
|  | <u>6,351</u>                    | <u>8,218</u>   | <u>5,989</u>                     | <u>4,958</u> | <u>5,816</u>                | <u>547</u>    | <u>-</u>                 | <u>18,156</u>  | <u>13,723</u> |
| <b>32.9 Cumulative amount of actuarial gains / (losses) recognised in statement of recognised income and expense</b> | <u>29,153</u>                   | <u>40,088</u>  | <u>(4,249)</u>                   | <u>2,445</u> | <u>39,730</u>               | <u>43,507</u> | <u>-</u>                 | <u>64,634</u>  | <u>86,040</u> |
| <b>32.10 Expected contributions for next year</b>  | <u>-</u>                        | <u>-</u>       | <u>-</u>                         | <u>-</u>     | <u>-</u>                    | <u>-</u>      | <u>-</u>                 | <u>-</u>       | <u>-</u>      |
| <b>32.11 Components of plan assets as a percentage of total plan assets</b>  |                                 |                |                                  |              |                             |               |                          |                |               |
| Bonds  | 76%                             | 97%            | 109%                             | 121%         | 92%                         | 54%           | 0%                       |                |               |
| Cash and net current assets  | 24%                             | 3%             | 24%                              | 19%          | 8%                          | 47%           | 0%                       |                |               |
| Others   | 0%                              | 0%             | -33%                             | -40%         | 0%                          | -1%           | 0%                       |                |               |

\*Union Bank Gratuity Fund has been merged with and into SCB Management Staff Gratuity Fund (Defined Contribution Plan) effective 1 January 2008.

|   | 2009           | 2008           | 2007            | 2006           | 2005            |
|---|----------------|----------------|-----------------|----------------|-----------------|
| (Rupees in '000)  |                |                |                 |                |                 |
| <b>32.12 Five year data on surplus/ (deficit) of the plans and experience adjustments</b> |                |                |                 |                |                 |
| Present value of defined benefit obligation   | <u>136,940</u> | <u>112,326</u> | <u>243,948</u>  | <u>278,940</u> | <u>263,831</u>  |
| Fair value of plan assets   | <u>154,680</u> | <u>148,852</u> | <u>333,183</u>  | <u>494,838</u> | <u>484,956</u>  |
| Surplus   | <u>17,740</u>  | <u>36,526</u>  | <u>89,235</u>   | <u>215,898</u> | <u>221,125</u>  |
| Experience adjustments on plan liabilities - loss / (gain)                                | <u>(7,621)</u> | <u>(7,620)</u> | <u>(26,188)</u> | <u>(6,675)</u> | <u>(10,023)</u> |
| Experience adjustments on plan assets - loss / (gain)                                     | <u>3,566</u>   | <u>(3,027)</u> | <u>(22,440)</u> | <u>7,094</u>   | <u>14,574</u>   |

### 33. SHARE BASED PAYMENTS

The Bank's employees participate in the following share compensation plans for the acquisition of shares in the ultimate holding company, Standard Chartered Plc. The market value of shares is denominated in pounds sterling at the time of grant.

#### i) International Sharesave Scheme

The International Sharesave Scheme was first launched in 1996 and made available to all employees of the Bank. Employees have the choice of opening a three-year or a five-year savings contract. Within a period of six months after the third or fifth anniversary, employees may exercise the awards and receive any benefit in cash; alternatively, the employee may elect to have the savings, plus interest, repaid in cash. The price at which they may purchase shares is at a discount of up to 20 percent on the share price at the date of the invitation. There are no performance conditions attached to options granted. The options granted do not confer any right to participate in any share issue of any other company.

Movements in the number of share options held by the Bank's employees are as follows:-

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

|                               | 2009<br>Number ('000) | Weighted<br>average<br>exercise price<br>£ per share | 2008<br>Number ('000) | Weighted<br>average<br>exercise price<br>£ per share |
|-------------------------------|-----------------------|--|-----------------------|--|
| At 1 January                  | 119                   | 9.92   | 78                    | 11.07  |
| Granted during the year       | 22                    | 11.46  | 30                    | 11.62  |
| Exercised during the year     | (23)                  | 8.93   | (3)                   | 7.43   |
| Lapsed during the year        | (6)                   | 9.78   | (1)                   | 10.35  |
| Adjustment due to right issue | -                     | -  | 15                    | -  |
| At 31 December                | <u>112</u>            | <u>10.44</u>   | <u>119</u>            | <u>9.92</u>  |

The weighted average price at the time the options were exercised during 2009 was £14.07 (2008: £17.71).

| Range of exercise price | 2009                            |                |                                 |                   | 2008                            |                |                                 |                   |
|-------------------------|---------------------------------|----------------|---------------------------------|-------------------|---------------------------------|----------------|---------------------------------|-------------------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                   | Weighted average exercise price | No. of options | Weighted average remaining life |                   |
|                         |                                 |                | Expected years                  | Contractual years |                                 |                | Expected years                  | Contractual years |
| £6.5/£11.46             | 9.31                            | 112            | 3.33/5.33                       | 2.16              | 9.92                            | 119            | 3.33/5.33                       | 2.42              |

The intrinsic value of vested International Sharesave cash-settled awards as at 31 December 2009 was 17,601 thousand (2008: Rs 115 thousand).

### ii) Restricted Share Scheme

The Restricted Share Scheme is a discretionary share incentive scheme for high performing and high potential staff at any level of the organisation whom the Group wishes to motivate and retain. Except upon appointment when an executive director may be granted an award of restricted shares, the Restricted Share Scheme is not applicable to the Group's executive directors, as it has no performance conditions attached to it. Fifty per cent of the award vests two years after the date of the grant and the remainder after three years. The awards granted under this scheme are nil cost options with any benefit payable in cash. The options granted do not confer any right to participate in any share issue of any other company.

Movements in the number of share options held by the Bank's employees are as follows:-

|                               | 2009<br>Number ('000) | Weighted<br>average<br>exercise price<br>£ per share | 2008<br>Number ('000) | Weighted<br>average<br>exercise price<br>£ per share |
|-------------------------------|-----------------------|--|-----------------------|--|
| At 1 January                  | 85                    | -  | 70                    | -  |
| Granted during the year       | 34                    | -  | 31                    | -  |
| Exercised during the year     | (13)                  | -  | (14)                  | -  |
| Lapsed during the year        | (7)                   | -  | (13)                  | -  |
| Adjustment due to right issue | -                     | -  | 11                    | -  |
| At 31 December                | <u>99</u>             | <u>-</u>   | <u>85</u>             | <u>-</u>   |

The weighted average price at the time the options were exercised during 2009 was £10.78 (2008: £16.02).

| Range of exercise price | 2009                            |                |                                 |                   | 2008                            |                |                                 |                   |
|-------------------------|---------------------------------|----------------|---------------------------------|-------------------|---------------------------------|----------------|---------------------------------|-------------------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                   | Weighted average exercise price | No. of options | Weighted average remaining life |                   |
|                         |                                 |                | Expected years                  | Contractual years |                                 |                | Expected years                  | Contractual years |
| N/A                     | -                               | 99             | 7                               | 5.04              | -                               | 85             | 7                               | 5.05              |

The intrinsic value of vested Restricted Share Scheme cash-settled awards as at 31 December 2009 was Rs 49,002 thousand (2008 : Rs.15,486 thousand).

### iii) Supplementary Restricted Share Scheme

The Group operates a Supplementary Restricted Share Scheme which can be used to defer part of an employee's annual bonus in shares. The plan is principally used for employees in the global markets area and is similar to the RSS outlined above for three important factors: executive directors are specifically prohibited from the plan; no new shares can be issued to satisfy awards; and there is no individual annual limit.

Movements in the number of share options held by the Bank's employees are as follows:-

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

| Range of exercise price | 2009                            |                |                                 |                   | 2008                            |                |                                 |                   |
|-------------------------|---------------------------------|----------------|---------------------------------|-------------------|---------------------------------|----------------|---------------------------------|-------------------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                   | Weighted average exercise price | No. of options | Weighted average remaining life |                   |
|                         |                                 |                | Expected years                  | Contractual years |                                 |                | Expected years                  | Contractual years |
| N/A                     | -                               | 5              | 7                               | 5.42              | -                               | 5              | 7                               | 6.42              |

There are no vested cash settled awards as at 31 December 2009 (2008: Nil).

#### iv) Executive Share Option Scheme (closed)

The Executive Share Option Scheme is an intrinsic part of the Group's executive directors' and senior managers' total remuneration. An EPS performance criterion needs to be met before the options can be exercised. Executive share options are exercisable after the third, but before the tenth anniversary of the date of grant with any benefit payable in cash. The exercise price is based on the the share price at the date of grant and options can normally only be exercised if a performance condition is satisfied. The options granted do not confer any right to participate in any share issue of any other company.

Movements in the number of share options held by the Bank's employees are as follows:-

|                           | 2009<br>Number ('000) | Weighted average exercise price<br>£ per share | 2008<br>Number ('000) | Weighted average exercise price<br>£ per share |
|---------------------------|-----------------------|--|-----------------------|--|
| At 1 January              | 1                     | 8.19   | 1                     | 9.36   |
| Granted during the year   | -                     | -  | -                     | -  |
| Exercised during the year | -                     | -  | -                     | -  |
| Lapsed during the year    | -                     | -  | -                     | -  |
| At 31 December            | 1                     | 8.19   | 1                     | 8.19   |

| Range of exercise price | 2009                            |                |                                 |                   | 2008                            |                |                                 |                   |
|-------------------------|---------------------------------|----------------|---------------------------------|-------------------|---------------------------------|----------------|---------------------------------|-------------------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                   | Weighted average exercise price | No. of options | Weighted average remaining life |                   |
|                         |                                 |                | Expected years                  | Contractual years |                                 |                | Expected years                  | Contractual years |
| £8.19                   | -                               | 1              | 5                               | 4.18              | 8.19                            | 1              | 5                               | 5.2               |

The intrinsic value of vested Executive Share Option Scheme cash-settled awards as at 31 December 2009 was Rs 946 thousand (2008: Rs 115 thousand).

#### v) Performance Share Plan

The Performance Share Plan is designed as an intrinsic part of total remuneration for the Group's executive directors and for a small number of the Group's most senior executives. The awards granted under this scheme are nil cost options. Certain performance criteria need to be met before the options can be exercised.

The option granted do not confer any right to participate in any share issue of any other company.

Movements in the number of share options held by the Bank's employees are as follows:-

|                               | 2009<br>Number ('000) | 2008<br>Number ('000) |
|-------------------------------|-----------------------|-----------------------|
| At 1 January                  | 61                    | 44                    |
| Granted during the year       | 27                    | 24                    |
| Exercised during the year     | -                     | (15)                  |
| Lapsed during the year        | (3)                   | -                     |
| Adjustment due to right issue | -                     | 8                     |
| At 31 December                | 85                    | 61                    |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

| Range of exercise price | 2009                            |                |                                 |                   | 2008                            |                |                                 |                   |
|-------------------------|---------------------------------|----------------|---------------------------------|-------------------|---------------------------------|----------------|---------------------------------|-------------------|
|                         | Weighted average exercise price | No. of options | Weighted average remaining life |                   | Weighted average exercise price | No. of options | Weighted average remaining life |                   |
|                         |                                 |                | Expected years                  | Contractual years |                                 |                | Expected years                  | Contractual years |
| N/A                     | -                               | 85             | -                               | 8.01              | -                               | 61             | -                               | 8.41              |

The intrinsic value of vested Performance Share Plan cash-settled awards as at 31 December 2009 was Rs 31,169 thousand (2008: Rs Nil).

vi) The total expense recognised in respect of above schemes amounted to Rs. 171.79 million (2008: Rs.17.85 million) and is included in managerial remuneration.

### 34. COMPENSATION OF CHIEF EXECUTIVE AND EXECUTIVES

|   | Note | Chief Executive |               | Directors    |              | Executives       |                  |
|---|------|-----------------|---------------|--------------|--------------|------------------|------------------|
|   |      | 2009            | 2008          | 2009         | 2008         | 2009             | 2008             |
| ------(Rupees in '000)-----               |      |                 |               |              |              |                  |                  |
| Director's remuneration / fees            | 34.1 | -               | -             | 3,225        | 3,250        | -                | -                |
| Managerial remuneration                   | 34.3 | 96,763          | 33,248        | -            | -            | 1,644,310        | 984,284          |
| Contribution to defined contribution plan |      | 2,986           | 2,986         | -            | -            | 129,167          | 99,481           |
| Rent and house maintenance                |      | 6,515           | 6,515         | -            | -            | 30,205           | 220,035          |
| Utilities                                 |      | -               | -             | -            | -            | 9,313            | 54,865           |
| Medical                                   |      | 1,631           | 1,629         | -            | -            | 6,723            | 5,814            |
| Others                                    |      | 916             | -             | -            | -            | 48,559           | 50,401           |
|   |      | <b>108,811</b>  | <b>44,378</b> | <b>3,225</b> | <b>3,250</b> | <b>1,868,277</b> | <b>1,414,880</b> |
| Number of persons                         |      | <b>1</b>        | <b>1</b>      | <b>3</b>     | <b>4</b>     | <b>664</b>       | <b>635</b>       |

**34.1** The director's remuneration / fees represents remuneration paid to the Bank's 3 non-executive directors (2008: 4) for attending Board and Sub-Committee meetings.

**34.2** The Chief Executive is entitled to Bank provided free use of furnished accommodation. The Chief Executive and some of the executives are also provided with Bank maintained cars. In addition, the Chief Executive and some of the executives are also reimbursed for cost of medical expenses and other benefits like club subscription, education etc.

**34.3** Managerial remuneration also includes charge against share compensation plans.

### 35. FAIR VALUE OF FINANCIAL INSTRUMENTS

#### On-balance sheet financial instruments

Except for investment in unlisted companies, fixed term advances of over one year, staff loans and fixed term deposits of over one year, the fair value of on balance sheet financial assets and liabilities are not significantly different from their book value as these assets and liabilities are either short term in nature or are frequently re-priced. The fair value of fixed term advances of over one year, staff loans, fixed term deposits of over one year and investment in equity of unlisted companies cannot be calculated with sufficient reliability due to non-availability of relevant active market for similar assets and liabilities. The fair value of investment classified as held to maturity amounted to Rs. 142.514 million (2008: Rs. 132.331 million).

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 36. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

Segment analysis with respect to business activity

|  | Global<br>Markets            | Corporate and<br>Institutional<br>Banking | Consumer<br>Banking | Total            |
|--|------------------------------|---|---------------------|------------------|
| <b>2009</b>  | ----- (Rupees in '000) ----- |   |                     |                  |
| Internal Income  | (6,025,316)                  | (2,960,665)                               | 8,985,981           | -                |
| Net mark-up / return / interest income   | 8,122,587                    | 6,290,028                                 | 2,103,995           | 16,516,610       |
| Non mark-up / non interest income  | 2,752,092                    | 1,466,439                                 | 2,705,612           | 6,924,143        |
| Operating income   | 4,849,363                    | 4,795,802                                 | 13,795,588          | 23,440,753       |
| Non mark-up / non interest expenses  | 1,278,358                    | 3,314,628                                 | 8,001,364           | 12,594,350       |
| Operating profit before provisions and taxation  | 3,571,005                    | 1,481,174                                 | 5,794,224           | 10,846,403       |
| Direct write-offs / provisions against non-performing loans and advances - net of recoveries | -                            | 3,859,345                                 | 5,579,670           | 9,439,015        |
| Provision / (reversal) for diminution in the value of investments - net                      | (2,174)                      | 10,000                                    | 1,066               | 8,892            |
| <b>Profit before taxation</b>  | <b>3,573,179</b>             | <b>(2,388,171)</b>                        | <b>213,488</b>      | <b>1,398,496</b> |
| <b>Other segment items:</b>  |                              |   |                     |                  |
| Depreciation of tangible fixed assets  | 53,064                       | 62,174                                    | 533,299             | 648,537          |
| Amortisation of intangible assets  | 15,607                       | 86,021                                    | 407,260             | 508,888          |
| Segment Assets (Gross)   | 145,660,097                  | 131,791,932                               | 57,565,724          | 335,017,753      |
| Segment Non Performing Loans   | -                            | 13,212,997                                | 8,790,709           | 22,003,706       |
| Segment Provision Required   | -                            | 10,299,285                                | 6,872,582           | 17,171,867       |
| Segment Liabilities  | 27,939,477                   | 84,946,237                                | 156,024,099         | 268,909,813      |
| Segment return on net assets (ROA) (%) *   | 2.45%                        | (1.97)%                                   | 0.42%               | 0.44%            |
| Segment cost of funds (%) **   | 7.55%                        | 6.33%                                     | 3.86%               | 4.83%            |
| <b>2008</b>  |                              |   |                     |                  |
| <b>Internal Income</b>   | <b>(2,414,595)</b>           | <b>(2,274,028)</b>                        | <b>4,688,623</b>    | <b>-</b>         |
| Net mark-up / return / interest income   | 5,115,539                    | 5,466,264                                 | 6,022,781           | 16,604,584       |
| Non mark-up / non interest income  | 2,485,422                    | 1,098,151                                 | 3,049,752           | 6,633,325        |
| Operating income   | 5,186,366                    | 4,290,387                                 | 13,761,156          | 23,237,909       |
| Non mark-up / non interest expenses  | 674,296                      | 2,267,664                                 | 9,786,405           | 12,728,365       |
| Operating profit before provisions and taxation  | 4,512,070                    | 2,022,723                                 | 3,974,751           | 10,509,544       |
| Direct write-offs / provisions against non-performing loans and advances - net of recoveries | -                            | 2,667,083                                 | 6,690,362           | 9,357,445        |
| Provision for diminution in the value of investments - net                                   | 3,308                        | -   | 6,811               | 10,119           |
| <b>Profit before taxation</b>  | <b>4,508,762</b>             | <b>(644,360)</b>                          | <b>(2,722,422)</b>  | <b>1,141,980</b> |
| <b>Other segment items:</b>  |                              |   |                     |                  |
| Depreciation of tangible fixed assets  | 48,699                       | 60,605                                    | 598,831             | 708,135          |
| Amortisation of intangible assets  | 49,102                       | 85,209                                    | 560,990             | 695,301          |
| Segment Assets (Gross)   | 103,970,219                  | 117,189,333                               | 59,286,089          | 280,445,641      |
| Segment Non Performing Loans   | -                            | 10,532,611                                | 6,623,895           | 17,156,506       |
| Segment Provision Required   | -                            | 7,424,858                                 | 4,985,212           | 12,410,070       |
| Segment Liabilities  | 26,082,779                   | 57,922,169                                | 139,920,938         | 223,925,886      |
| Segment return on net assets (ROA) (%) *   | 4.34%                        | -0.59%                                    | -5.01%              | 0.43%            |
| Segment cost of funds (%) **   | 4.51%                        | 4.83%                                     | 2.62%               | 3.41%            |

\* Segment ROA = Net income / (Segment Assets - Segment Provisions)

\*\* Segment cost of funds have been computed based on the average balances.

The business activities of the Bank are confined to three segments i.e. Consumer Banking, Global Markets and Corporate & Institutional Banking (Wholesale Banking). The products and services offered by these segments are as follows:

#### Global Markets

Overall management of the treasury of the Bank and offering various cash and interest risk management products to the customers. The products include FX forwards, FX options and interest rate swaps.



# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### Consumer Banking

Wealth management, deposits, mortgages, auto finance, unsecured lending (credit cards, personal loans etc.), consumer leases and SME lending (including SME trade).

### Corporate and institutional banking

Deposits, trade and other lending activities (including murabaha and ijarah) for corporates and financial institutions.

### 37. RELATED PARTY TRANSACTIONS

Related parties comprise of Standard Chartered Plc., ultimate parent company, its other subsidiaries and branches, key management personnel, and employees' retirement benefit funds. The transactions with related parties are conducted at commercial terms. The Group also provides advances to employees at reduced rates in accordance with their terms of employment.

The transactions and balances with related parties are summarised as follows:

|   | 2009             | 2008       |
|---|------------------|------------|
|   | (Rupees in '000) |            |
| <b>OUTSTANDING BALANCES</b>   |                  |            |
| <b>Group</b>  |                  |            |
| Nostro balances with other subsidiaries and branches of the holding company           | 2,179,389        | 975,202    |
| Overdrawn nostro balances with other subsidiaries and branches of the holding company | 36,075           | 28,590     |
| Vostro balances with other subsidiaries and branches of the holding company           | 334,559          | 108,826    |
| Placements with group   | 17,121,847       | 18,991,225 |
| Deposits of group companies   | 16,056           | 16,420     |
| Due to holding company  | 10,614,728       | 6,864,604  |
| Due from associated undertakings  | 132,884          | 217,997    |
| Interest receivable from group companies  | 6,773            | 19,725     |
| Inter-company derivative assets   | 794,789          | 2,433,755  |
| Inter-company derivative liabilities  | 896,575          | 1,298,316  |
| <b>Key management personnel</b>   |                  |            |
| Loans and advances to key management personnel  | 130,470          | 99,716     |
| Deposits of key management personnel  | 21,469           | 69,732     |
| <b>Others</b>   |                  |            |
| Deposits by staff retirement benefit funds  | 26,613           | 180,647    |
| Deposits by customers with common directorship  | -                | 2,624      |
| Loans to staff retirement benefit funds   | -                | 2,600      |
| Receivable from defined benefit plans   | 17,740           | 36,526     |
| Receivable from / (payable to) defined contribution plans                             | 111,047          | (10,304)   |
| <b>PROFIT AND LOSS</b>  |                  |            |
| <b>Group</b>  |                  |            |
| Mark-up / interest expensed   | 5,239            | 222,020    |
| Mark-up / interest / income earned  | 129,198          | 311,256    |
| Fee and commission expense  | 36,760           | 24,575     |
| Fee and commission income   | 72               | 43         |
| Reimbursement of executive and general administrative expenses                        | 3,477,215        | 3,419,894  |
| Payment to group company for direct sales services rendered                           | 673,974          | 915,215    |
| Net loss / (gain) on inter-company derivatives  | 1,237,225        | (947,015)  |
| Royalty expense   | 76,724           | 58,526     |
| <b>Key management personnel</b>   |                  |            |
| Mark-up / interest / income earned  | 2,682            | 2,160      |
| Mark-up / interest expensed   | 1,163            | 1,071      |
| Sale of shares  | -                | 377        |
| Sale of vehicles  | -                | 3,467      |
| Salaries and benefits   | 314,446          | 222,372    |
| Post retirement benefits  | 14,204           | 13,177     |
| <b>Others</b>   |                  |            |
| Contribution to defined contribution plans  | 238,700          | 239,092    |
| Charge for defined contribution plans   | 131,350          | 239,092    |
| Net (income) / charge for defined benefit plans                                       | (2,620)          | 29,368     |
| Mark-up / interest expensed on deposits of staff retirement benefit funds             | 11,226           | 6,722      |
| Mark-up / interest expensed on deposits of customers with common directorship         | 315,994          | 24,959     |
| Remuneration / fee paid to non-executive directors                                    | 3,225            | 3,250      |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 37.1 Net movements in loans and deposits are summarised as follows:

|                           | Balance as at<br>31 December<br>2008 | Net<br>disbursement /<br>deposits | Net<br>repayments /<br>withdrawals | Balance as at<br>31 December<br>2009 |
|---------------------------|--------------------------------------|-----------------------------------|------------------------------------|--------------------------------------|
|                           | ----- (Rupees in '000) -----         |                                   |                                    |                                      |
| <b>Loans and advances</b> |                                      |                                   |                                    |                                      |
| Key Management Personnel  | 99,716                               | 65,837                            | (35,083)                           | 130,470                              |
| Others                    | 2,600                                | 1,200                             | (3,800)                            | -                                    |
| <b>Deposits</b>           |                                      |                                   |                                    |                                      |
| Group companies           | 16,420                               | 676,529                           | (676,893)                          | 16,056                               |
| Key Management Personnel  | 69,732                               | 475,027                           | (523,290)                          | 21,469                               |
| Others                    | 183,271                              | 76,619,714                        | (76,776,372)                       | 26,613                               |

## 38. CAPITAL ASSESSMENT AND ADEQUACY

### 38.1 Capital Structure

The Bank's lead regulator, State Bank of Pakistan (SBP) sets and monitors capital requirements for the Bank as a whole. Effective 31 December 2008, SBP has advised all banks to calculate their capital requirements based on Basel II accord under the standardised approach.

The transition to the 'Advanced Approaches' of Basel II has been made discretionary for banks, and is subject to prior written approval from SBP.

In implementing the current capital requirements, SBP requires the Bank to maintain a prescribed total capital to total risk-weighted assets ratio. As at the year end, SBP's minimum prescribed capital adequacy ratio is 10 percent. The Bank's ratio is compliant with this minimum benchmark.

The Bank calculates its capital requirement for market risk in its portfolio, based on the methodology provided by SBP which takes account of specific and general market risk capital charge for interest rate risk using the duration method.

Banking operations are categorised in either the trading book or the banking book, and risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures.

The Bank's regulatory capital is analysed into three tiers:

- Tier I capital, which includes ordinary share capital, capital and other reserves (except exchange translation reserve), minority interest, and unappropriated profit. Goodwill and other intangibles are deducted from tier I capital.
- Tier II capital includes sub-ordinated debt, revaluation reserves on assets and impairment allowances that are not held against identified debts. Sub-ordinated debt is limited to 50 percent of tier I capital. Information on the terms, conditions and other features of the Bank's sub-ordinated debt currently in issue is given in note 16 to these financial statements. Revaluation reserves are eligible upto 45 percent for treatment as tier II capital. There is also a restriction on the amount of impairment allowances that are not held against identified debts upto 1.25 percent of total risk weighted assets.
- Tier III supplementary capital consists of short term sub-ordinated debt solely for the purpose of meeting a proportion of the capital requirements for market risk. The Bank currently does not have any tier III capital.

Total of tier II and III capital is limited to tier I capital. 50 percent of the amount of investments in subsidiaries and associates not consolidated on the balance sheet is deducted from both tier I and tier II capital.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

|  | 2009              | 2008              |
|--|-------------------|-------------------|
|  | (Rupees in '000)  |                   |
| <b>Tier I Capital</b>  |                   |                   |
| Fully paid-up capital  | 38,715,850        | 38,715,850        |
| Balance in share premium account   | 1,036,090         | 1,036,090         |
| General reserves as disclosed on the balance sheet   | 1,016,257         | 868,594           |
| Un-appropriated profit   | 4,078,277         | 3,504,907         |
| Minority in equity of subsidiaries   | 772,504           | 775,021           |
| Less:  |                   |                   |
| Book value of goodwill and other intangibles   | (27,026,172)      | (27,535,060)      |
| Shortfall in provision required against classified assets  | -                 | -                 |
| Deficit on account of revaluation of investments held in AFS category  | -                 | (1,252,980)       |
| Other deductions (50 percent of investments in equity and other regulatory capital of majority owned securities or other financial subsidiaries not consolidated in the balance sheet) | -                 | -                 |
| <b>Total Tier I Capital-----&gt;</b>   | <b>18,592,806</b> | <b>16,112,422</b> |
| <b>Tier II Capital</b>   |                   |                   |
| Sub-ordinated debt - upto maximum of 50 percent of 'Total eligible Tier 1 capital'   | 704,040           | 1,083,720         |
| General provisions or general reserves for loan losses - upto maximum of 1.25 percent of 'Risk Weighted Assets'  | 1,307,010         | 1,701,080         |
| Revaluation reserves (upto 45 percent)   | 1,288,817         | -                 |
| Less:  |                   |                   |
| Other deductions (50 percent of investments in equity and other regulatory capital of majority owned securities or other financial subsidiaries not consolidated in the balance sheet) | -                 | -                 |
| <b>Total Tier II Capital-----&gt;</b>  | <b>3,299,867</b>  | <b>2,784,800</b>  |
| <b>Total Regulatory Capital Base</b>   | <b>21,892,673</b> | <b>18,897,222</b> |

### 38.2 Capital Adequacy

The Bank's capital management approach is driven by its desire to maintain a strong capital base to support the development of its business, to meet regulatory capital requirements at all times and to maintain good credit ratings, maximising shareholder value and at the same time maintaining investor, creditor and market confidence.

The capital position is reviewed and monitored by the Asset and Liability Committee (ALCO) of the Bank. Regular reviews help to ensure that adequate levels of capital and an optimum mix of the different components of capital are maintained by the Bank to support the strategy. This is integrated with the Bank's annual planning process that takes into consideration business growth assumptions across products and business segments and the related impact on capital resources.

The following matters are taken into account while reviewing the Bank's capital position:

- regulatory capital requirements;
- forecast demand for capital to maintain the credit ratings;
- increases in demand for capital due to business growth, market shocks or stresses;
- available supply of capital and capital raising options;
- internal controls and governance for managing the Bank's risk, performance and capital; and
- maximisation of shareholder value.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2009

The Bank is also in the process of developing and documenting its three year capital plan as part of its Internal Capital Adequacy Assessment Process (ICAAP) for Basel II, which will also be submitted to SBP. The ICAAP lays down each material risk to be assessed, the relevant mitigants to be considered, and appropriate level of capital required. This process aims to ensure that a strong governance culture and framework is embedded in the capital planning and assessment methodology and is frequently revisited.

The bank adheres to the calculation of capital requirements for credit, market and operational risk as per the guidelines of SBP, for Basel II.

For credit risk, the Bank uses the 'Standardized Approach'. The Bank uses reputable and SBP approved rating agencies (ECAIs) for deriving risk weights for specific credit exposures. These are consistently applied across the Bank's credit portfolio for both on and off balance sheet exposures. The ECAIs used for rating various types of exposures are tabled in note 38.3 to these financial statements.

For the purposes of Credit Risk Mitigation under the 'Standardised Approach', the Bank follows the instructions laid down by SBP vide their Circular No. 08 dated 27 June 2006 with regard to eligibility of collaterals, valuation and management. Where a transaction is secured by an eligible collateral and meets the eligibility criteria and minimum requirements as laid down by SBP, the Bank reduces its exposure under that particular transaction by taking into account the risk mitigating effect of the collateral for the calculation of capital requirement.

The Bank calculates its capital requirement for market risk in its portfolio, based on the methodology provided by SBP which takes account of specific and general market risk capital charge for interest rate risk using the duration method.

For calculation of operational risk capital charge, the business activities of the Bank are divided into eight business lines: corporate finance, trading and sales, retail banking, commercial banking, payments and settlement, agency services, asset management and retail brokerage. The Bank's operations are mapped into these eight business lines as per the criteria laid down by SBP vide Circular No 08 dated 27 June 2006.

Within each business line, gross income is the broad indicator that serves as a proxy for the scale of business operations and thus the likely scale of operational risk exposure within each of these business lines. The capital charge for each business line is calculated by multiplying gross income by beta factors assigned by SBP to that business line. Beta serves as a proxy for the industry-wide relationship between the operational risk loss experience for a given business line and the aggregate level of gross income for that business line.

The total capital charge is calculated as the three-year average of the simple summation of the regulatory capital charges across each of the business lines in each year.

The 'Standardised Approach' is preferred over the 'Basic Indicator Approach' so as to arrive at a capital charge that is reflective of the risks associated with each of the Bank's business lines.

The Bank's approach for mitigating operational risk is further detailed in note 39.8 to these financial statements.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

The capital requirements for the Bank as per the major risk categories are indicated below:

|  | Capital Requirements |                  | Risk Weighted Assets |                  |
|--|----------------------|------------------|----------------------|------------------|
|  | 31 December 2009     | 31 December 2008 | 31 December 2009     | 31 December 2008 |
| ----- Rupees in '000 -----                             |                      |                  |                      |                  |
| <b>Credit Risk</b>                                     |                      |                  |                      |                  |
| Portfolios subject to 'Standardized Approach' - Simple |                      |                  |                      |                  |
| Government of Pakistan and State Bank of Pakistan      | 4,781                | -                | 47,810               | -                |
| Public Sector Entities                                 | 177,075              | 190,286          | 1,770,750            | 2,114,285        |
| Banks  | 1,460,883            | 976,260          | 14,608,826           | 10,847,335       |
| Corporate Portfolio                                    | 7,445,708            | 6,672,485        | 74,457,080           | 74,138,724       |
| Retail Portfolio                                       | 1,784,653            | 2,440,507        | 17,846,533           | 27,116,748       |
| Residential Mortgage Finance                           | 187,982              | 209,401          | 1,879,820            | 2,326,682        |
| Past Due Portfolio                                     | 533,489              | 544,486          | 5,334,886            | 6,049,840        |
| All other Risk Weighted Assets                         | 2,035,485            | 1,214,352        | 20,354,859           | 13,492,815       |

### Market Risk

Capital Requirement for portfolios subject to 'Standardized Approach'

|                       |         |         |           |           |
|-----------------------|---------|---------|-----------|-----------|
| Interest Rate Risk    | 148,183 | 329,154 | 1,481,827 | 3,657,263 |
| Foreign Exchange Risk | 142,469 | 36,927  | 1,424,692 | 410,295   |

### Operational Risk

|  |            |            |             |             |
|--|------------|------------|-------------|-------------|
| Capital Requirement for operational risk - 'Standardised Approach' | 4,106,093  | 3,149,060  | 41,060,931  | 34,989,557  |
| TOTAL  | 18,026,801 | 15,762,919 | 180,268,014 | 175,143,544 |

### Capital Adequacy Ratio

|  |           | 2009        | 2008        |
|--|-----------|-------------|-------------|
| Total eligible regulatory capital held (Note 38.1) | (a)       | 21,892,673  | 18,897,222  |
| Total Risk Weighted Assets                         | (b)       | 180,268,014 | 175,143,544 |
| Capital Adequacy Ratio                             | (a) / (b) | 12.14%      | 10.79%      |

(Rupees in '000)

### Credit Exposures subject to Standardised approach

| Exposures      | Rating Category  | 2009                |               |             | 2008                |               |             |
|----------------|------------------|---------------------|---------------|-------------|---------------------|---------------|-------------|
|                |                  | Amount outstanding* | Deduction CRM | Net amount  | Amount outstanding* | Deduction CRM | Net amount  |
| Corporate      | 0%               | -                   | -             | -           | -                   | -             | -           |
|                | 20%              | 12,244,135          | 8,659,506     | 3,584,629   | 18,188,803          | 13,892,294    | 4,296,509   |
|                | 50%              | 4,256,362           | 1,633,649     | 2,622,713   | 4,284,892           | 2,182,144     | 2,102,748   |
|                | 100%             | 1,965,897           | -             | 1,965,897   | 3,028,320           | 709           | 3,027,611   |
|                | 150%             | 112,673             | (56,337)      | 169,010     | 1,129,730           | 1,129,730     | -           |
| Banks          | 0%               | -                   | -             | -           | -                   | -             | -           |
|                | 20%              | 22,789,759          | 19,478,871    | 3,310,888   | 51,044,994          | 43,331,130    | 7,713,864   |
|                | 50%              | 18,882,308          | 9,441,154     | 9,441,154   | 3,275,728           | 1,638,260     | 1,637,468   |
|                | 100%             | 406,993             | -             | 406,993     | 781,770             | -             | 781,770     |
|                | 150%             | 142,044             | (71,022)      | 213,066     | 133,146             | (66,573)      | 199,719     |
| Sovereigns etc | 0%               | -                   | -             | -           | 366,095             | 366,095       | -           |
|                | 20%              | 3,462,838           | 2,770,271     | 692,567     | 1,804,337           | 1,443,469     | 360,868     |
| Unrated        | 100% / 75% / 50% | 256,836,221         | 142,942,572   | 113,893,649 | 196,239,870         | 80,273,997    | 115,965,873 |
| Total          |                  | 321,099,230         | 184,798,665   | 136,300,566 | 280,277,685         | 144,191,255   | 136,086,430 |

\* Amount outstanding represents Original Exposure in the case of on balance sheet items and the Credit Equivalent Exposure in the case of off balance sheet items.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 38.3 Types of Exposures and ECAI's used

|                    | Corporate | Banks | Sovereigns |
|--------------------|-----------|-------|------------|
| JCR - VIS          | □         | □     | □          |
| PACRA              | □         | □     | □          |
| STANDARD AND POORS | □         | □     | □          |
| MOODY'S            | □         | □     | □          |
| FITCH              | □         | □     | □          |

The Bank adheres to the mapping instructions issued by SBP on the Revised Regulatory Capital Framework under Basel II, issued vide BSD Circular No. 8 of 2006 dated 27 June 2006, vide BSD Circular Letter No. 09 of 2007 dated 24 August 2007 and vide BSD Letter No. BSD/BAI-2/201/1141/2009 dated 2 December 2009 with regard to credit ratings to be used. These are as follows:

### LONG-TERM RATING GRADES MAPPING

| Risk Weightage | Standard & Poors Ratings Services | Moody's Investors Service | Fitch Ratings | PACRA | JCR VIS |
|----------------|-----------------------------------|---------------------------|---------------|-------|---------|
| 20%            | AAA                               | Aaa                       | AAA           | AAA   | AAA     |
|                | AA+                               | Aa1                       | AA+           | AA+   | AA+     |
|                | AA                                | Aa2                       | AA            | AA    | AA      |
|                | AA-                               | Aa3                       | AA-           | AA-   | AA-     |
| 50%            | A+                                | A1                        | A+            | A+    | A+      |
|                | A                                 | A2                        | A             | A     | A       |
|                | A-                                | A3                        | A-            | A-    | A-      |
| 100%           | BBB+                              | Baa1                      | BBB+          | BBB+  | BBB+    |
|                | BBB                               | Baa2                      | BBB           | BBB   | BBB     |
|                | BBB-                              | Baa3                      | BBB-          | BBB-  | BBB-    |
|                | 100%                              | BB+                       | Ba1           | BB+   | BB+     |
| BB             |                                   | Ba2                       | BB            | BB    | BB      |
| BB-            |                                   | Ba3                       | BB-           | BB-   | BB-     |
| 150%           | B+                                | B1                        | B+            | B+    | B+      |
|                | B                                 | B2                        | B             | B     | B       |
|                | B-                                | B3                        | B-            | B-    | B-      |
| 150%           | CCC+                              | Caa1                      | CCC+          | CCC+  | CCC+    |
|                | CCC                               | Caa2                      | CCC           | CCC   | CCC     |
|                | CCC-                              | Caa3                      | CCC-          | CCC-  | CCC-    |
|                | CC                                | Ca                        | CC            | CC    | CC      |
|                | C                                 | C                         | C             | C     | C       |
|                | D                                 | -                         | D             | D     | D       |

### SHORT-TERM RATING GRADES MAPPING

| Risk Weightage | Standard & Poors Ratings Services | Moody's Investors Service | Fitch Ratings | PACRA  | JCR VIS |
|----------------|-----------------------------------|---------------------------|---------------|--------|---------|
| 20%            | A-1+                              | P-1                       | F1+           | A-1    | A-1     |
|                | A-1                               |                           | F1            |        |         |
| 50%            | A-2                               | P-2                       | F2            | A-2    | A-2     |
| 100%           | A-3                               | P-3                       | F3            | A-3    | A-3     |
| 150%           | B                                 | NP                        | B             | Others | Others  |
|                | B-1                               |                           | C             |        |         |
|                | B-2                               |                           | D             |        |         |
|                | B-3                               |                           |               |        |         |
|                | C                                 |                           |               |        |         |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 39. RISK MANAGEMENT

Through its risk management structure, the Bank seeks to manage efficiently the core risks: credit, market, country, and liquidity risk. These arise directly through the Bank's commercial activities whilst compliance and regulatory risk, operational risk and reputational risks are normal consequences of any business undertaking.

The basic principles of risk management followed by the bank include:

#### Balancing risk and reward

Risk is taken in support of the requirements of the Bank's stakeholders. Risk should be taken in support of the Bank's strategy and within its risk appetite.

#### Responsibility

Given the Bank is in the business of taking risk, it is everyone's responsibility to ensure that risk taking is both disciplined and focused. The Bank takes account of its social, environmental and ethical responsibilities in taking risk to produce a return.

#### Accountability

Risk is taken only within agreed authorities and where there is appropriate infrastructure and resource. All risk taking must be transparent, controlled and reported.

#### Anticipation

The Bank looks to anticipate future risks and to maximise awareness of all risk.

#### Risk management

The Bank aims to implement best practices and have a specialist risk function of international standards, with strength in depth, experience across risk types and economic scenarios.

Ultimate responsibility for the effective management of risk rests with the Company's Board of Directors. Acting within an authority delegated by the Board, the Executive Committee reviews specific risk areas and monitors the activities of the Risk Committee ("RC") and the Asset and Liability Committee ("ALCO").

RC headed by Chief Risk Officer (CRO), through authority delegated by the Board, is responsible for credit risk, market risk, operational risk, compliance and regulatory risk, legal risk and reputational risk. ALCO, through authority delegated by the Board, is responsible for liquidity risk, for structural interest rate and foreign exchange exposures, and for capital ratios.

The day to day responsibility for managing risk rests with CRO who oversees and manages the risk through a team of managers; Senior Credit Officer responsible for credit risk in Wholesale Bank, Head of Consumer Credit responsible for credit risk in Consumer Bank (including SME), Head of Special Assets Management responsible for remedial risk management, Head of Credit Risk Controls responsible for collateral management, security documentation, credit MIS and controls, Head of Market Risk responsible for liquidity risk and risks associated with price movements, arising from interest and exchange rate movements. The Bank has established policies, procedures, processes, and controls and have provided the Risk team adequate support by way of risk systems and tools for measuring and reporting risk for monitoring, controlling, reviewing and managing risk.

#### 39.1 Credit risk

Credit risk is the risk that a counter party will not settle its obligations in accordance with agreed terms. Credit exposures may arise from lending, trade finance, securities and derivative exposures. Credit exposures include both individual borrowers and groups of connected counterparties and portfolios in the banking and trading books.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

The Board of Directors has delegated down the authority to CEO and the Bank's Executive Committee to establish risk appetite and make recommendations to the Board for approval of risk appetite and policies for managing credit risk. The CEO and the Executive Committee in turn rely on CRO and the Risk Committee to determine these and recommend for their support and Board's approval. The CRO is also delegated down by the CEO, the responsibility to delegate credit authorities to independent Risk Officers.

Credit risk appetite is established through business strategy papers and underwriting standards by the business managers, which are approved by the Board once recommended, and supported by the Executive Committee.

Specific procedures for managing credit risk within Wholesale and Consumer (including SME) are determined at the Senior Credit Officer and Head of Consumer Credit levels for their respective jurisdictions with specific policies and procedures being adapted to different risk environments and business goals. Credit analysis includes review of facility details, credit grade determination and financial spreading / ratio analysis. Portfolio review, Early Alerts and Stress Testing based on scenario analysis is a combined responsibility of Client Relationship and Risk function. Client relationship origination and credit approval roles are clearly segregated throughout Wholesale and Consumer Banks.

### 39.1.1 Wholesale Banking

Within the Wholesale Banking business, a numerical risk grading system is used for quantifying the risk associated with a counter-party. The grading is based on a probability of default measure, with customers analysed against a range of quantitative and qualitative measures. Expected Loss is used for further assessment of individual exposures and portfolio analysis. There is a clear segregation of duties with loan applications being prepared separately from the approval chain.

### 39.1.2 Consumer Banking

For Consumer Banking, program based standard credit application forms are generally used, which are processed in central units for different products and market segments. Medium enterprises relationship based business of Consumer Bank operates much like Wholesale banking with numerical risk grading system for quantifying counter party risk. As with Wholesale Banking, origination and approval roles are segregated.



# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.1.3 Segment by class of business

|   | 2009               |               |                    |               |                               |               |
|---|--------------------|---------------|--------------------|---------------|-------------------------------|---------------|
|   | Advances - Gross   |               | Deposits           |               | Contingencies and Commitments |               |
|   | (Rupees in '000)   | Percent       | (Rupees in '000)   | Percent       | (Rupees in '000)              | Percent       |
| Chemical and pharmaceuticals                  | 8,454,261          | 5.77          | 6,625,432          | 3.20          | 4,945,654                     | 7.33          |
| Agri business                                 | 2,379,457          | 1.62          | 103,348            | 0.05          | -                             | -             |
| Textile                                       | 23,230,696         | 15.84         | 909,248            | 0.44          | 1,591,874                     | 2.36          |
| Communication                                 | 4,281,968          | 2.92          | 7,005,997          | 3.39          | 856,920                       | 1.27          |
| Insurance                                     | 70,705             | 0.05          | 1,608,955          | 0.78          | -                             | -             |
| Telecommunications and information technology | 4,851,011          | 3.31          | 5,063,616          | 2.45          | 5,031,744                     | 7.46          |
| Cement  | 6,016,469          | 4.10          | 6,577              | -             | 451,509                       | 0.67          |
| Sugar   | 2,617,261          | 1.78          | 33,500             | 0.02          | 74,917                        | 0.11          |
| Automobile and transportation equipment       | 2,071,541          | 1.41          | 3,637,500          | 1.76          | 2,457,378                     | 3.64          |
| Financial                                     | 5,678,490          | 3.87          | 2,846,935          | 1.38          | 45,031                        | 0.07          |
| Electronics and electrical appliances         | 4,045,451          | 2.76          | 4,731,243          | 2.29          | 4,747,693                     | 7.04          |
| Production and transmission of energy         | 23,864,633         | 16.28         | 8,867,324          | 4.29          | 14,014,260                    | 20.78         |
| Shoes and leather garments                    | 799,182            | 0.55          | 33,896             | 0.02          | 11,972                        | 0.02          |
| Individuals                                   | 29,481,595         | 20.11         | 118,671,424        | 57.33         | 500                           | -             |
| Others  | 28,789,301         | 19.63         | 46,770,830         | 22.60         | 33,209,433                    | 49.25         |
|   | <b>146,632,021</b> | <b>100.00</b> | <b>206,915,825</b> | <b>100.00</b> | <b>67,438,885</b>             | <b>100.00</b> |

|   | 2008               |               |                    |               |                               |               |
|---|--------------------|---------------|--------------------|---------------|-------------------------------|---------------|
|   | Advances - Gross   |               | Deposits           |               | Contingencies and Commitments |               |
|   | (Rupees in '000)   | Percent       | (Rupees in '000)   | Percent       | (Rupees in '000)              | Percent       |
| Chemical and pharmaceuticals                  | 3,732,066          | 2.64          | 3,403,212          | 1.95          | 4,654,227                     | 9.45          |
| Agri business                                 | 1,159,738          | 0.82          | 188,447            | 0.11          | -                             | -             |
| Textile                                       | 18,346,560         | 12.97         | 595,403            | 0.34          | 1,527,289                     | 3.10          |
| Communication                                 | 6,740,905          | 4.77          | 5,820,832          | 3.34          | 3,603,723                     | 7.32          |
| Insurance                                     | 122,476            | 0.09          | 980,488            | 0.56          | 217,127                       | 0.44          |
| Telecommunications and information technology | 72,635             | 0.05          | 2,270,454          | 1.30          | 20,481                        | 0.04          |
| Cement  | 6,747,086          | 4.77          | 11,304             | 0.01          | 481,962                       | 0.98          |
| Sugar   | 3,212,601          | 2.27          | 1,743              | 0.00          | 233,541                       | 0.47          |
| Automobile and transportation equipment       | 7,117,900          | 5.03          | 2,724,497          | 1.56          | 2,619,635                     | 5.32          |
| Financial                                     | 2,243,917          | 1.59          | 3,294,385          | 1.89          | 12,957                        | 0.03          |
| Electronics and electrical appliances         | 1,877,452          | 1.33          | 1,950,013          | 1.12          | 3,745,902                     | 7.61          |
| Production and transmission of energy         | 20,403,036         | 14.43         | 10,892,304         | 6.24          | 9,594,865                     | 19.48         |
| Shoes and leather garments                    | 573,884            | 0.41          | 22,931             | 0.01          | 12,654                        | 0.03          |
| Individuals                                   | 38,223,964         | 27.03         | 100,986,038        | 57.87         | 3,140                         | 0.01          |
| Others  | 30,827,928         | 21.80         | 41,369,357         | 23.71         | 22,524,980                    | 45.73         |
|   | <b>141,402,148</b> | <b>100.00</b> | <b>174,511,408</b> | <b>100.00</b> | <b>49,252,483</b>             | <b>100.00</b> |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.1.4 Details of non-performing advances and specific provisions by class of business segment

|   | 2009                         |                         | 2008                |                         |
|---|------------------------------|-------------------------|---------------------|-------------------------|
|   | Classified Advances          | Specific Provision held | Classified Advances | Specific Provision held |
|   | ----- (Rupees in '000) ----- |                         |                     |                         |
| Chemical and pharmaceuticals            | 210,807                      | 178,016                 | 529,137             | 171,332                 |
| Agri business                           | 1,800                        | 1,800                   | 2,440               | 2,440                   |
| Textile                                 | 6,972,786                    | 6,397,849               | 5,758,672           | 4,416,538               |
| Footwear and Leather garments           | 21,206                       | 9,048                   | 13,613              | 2,527                   |
| Automobile and transportation equipment | 866,701                      | 570,737                 | 1,093,108           | 411,192                 |
| Financial                               | 41                           | 41                      | 40                  | 40                      |
| Production and transmission of energy   | 550,431                      | 285,592                 | 493,022             | 126,463                 |
| Individuals                             | 3,622,804                    | 2,046,036               | 2,710,336           | 965,900                 |
| Others                                  | 9,757,130                    | 6,375,738               | 6,556,138           | 4,518,221               |
|   | <b>22,003,706</b>            | <b>15,864,857</b>       | <b>17,156,506</b>   | <b>10,614,653</b>       |

### 39.1.5 Segment by sector

|                     | 2009               |             |                    |             |                               |             |
|---------------------|--------------------|-------------|--------------------|-------------|-------------------------------|-------------|
|                     | Advances           |             | Deposits           |             | Contingencies and Commitments |             |
|                     | Rupees in '000     | %           | Rupees in '000     | %           | Rupees in '000                | %           |
| Public / Government | 24,498,519         | 16.71%      | 4,024,707          | 1.95%       | 5,008,563                     | 7.43%       |
| Private             | 122,133,502        | 83.29%      | 202,891,118        | 98.05%      | 62,430,322                    | 92.57%      |
|                     | <b>146,632,021</b> | <b>100%</b> | <b>206,915,825</b> | <b>100%</b> | <b>67,438,885</b>             | <b>100%</b> |
|                     | -----              |             |                    |             |                               |             |
|                     | 2008               |             |                    |             |                               |             |
|                     | Advances           |             | Deposits           |             | Contingencies and Commitments |             |
|                     | Rupees in '000     | %           | Rupees in '000     | %           | Rupees in '000                | %           |
| Public / Government | 13,273,513         | 9.39%       | 7,741,730          | 4.44%       | 7,394,638                     | 15.01%      |
| Private             | 128,128,635        | 90.61%      | 166,769,678        | 95.56%      | 41,857,845                    | 84.99%      |
|                     | <b>141,402,148</b> | <b>100%</b> | <b>174,511,408</b> | <b>100%</b> | <b>49,252,483</b>             | <b>100%</b> |

### 39.1.6 Details of non-performing advances and specific provisions by sector

|                     | 2009                         |                         | 2008                |                         |
|---------------------|------------------------------|-------------------------|---------------------|-------------------------|
|                     | Classified Advances          | Specific Provision held | Classified Advances | Specific Provision held |
|                     | ----- (Rupees in '000) ----- |                         |                     |                         |
| Public / Government | -                            | -                       | -                   | -                       |
| Private             | 22,003,706                   | 15,864,857              | 17,156,506          | 10,614,653              |
|                     | <b>22,003,706</b>            | <b>15,864,857</b>       | <b>17,156,506</b>   | <b>10,614,653</b>       |

### 39.1.7 GEOGRAPHICAL SEGMENT ANALYSIS

|           | 2009                         |                       |                     |                               |
|-----------|------------------------------|-----------------------|---------------------|-------------------------------|
|           | Profit before taxation       | Total assets employed | Net Assets employed | Contingencies and Commitments |
|           | ----- (Rupees in '000) ----- |                       |                     |                               |
| Pakistan  | 1,398,496                    | 317,609,192           | 48,699,379          | 67,438,885                    |
| Sri Lanka | -                            | -                     | -                   | -                             |
|           | <b>1,398,496</b>             | <b>317,609,192</b>    | <b>48,699,379</b>   | <b>67,438,885</b>             |
|           | -----                        |                       |                     |                               |
|           | 2008                         |                       |                     |                               |
|           | Profit before taxation       | Total assets employed | Net Assets employed | Contingencies and Commitments |
|           | ----- (Rupees in '000) ----- |                       |                     |                               |
| Pakistan  | 1,141,980                    | 267,573,368           | 43,647,482          | 49,252,483                    |
| Sri Lanka | (45,193)                     | -                     | -                   | -                             |
|           | <b>1,096,787</b>             | <b>267,573,368</b>    | <b>43,647,482</b>   | <b>49,252,483</b>             |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.2 Market Risk

The Bank recognises market risk as the exposures created by potential changes in market prices and rates. Market risk exposures arise primarily from interest rate and foreign exchange related contracts. The Bank has no significant exposure to equity and commodity price risk.

Market risk is managed by the Head of Market Risk reporting directly to the CRO, who agrees policies and procedures and levels of risk appetite in terms of Value at Risk ("VaR"). Limits are then proposed by the business within the terms of agreed policy. These are agreed and delegated down by CRO under delegated authority from the CEO, and are monitored by the Head of Market Risk as part of an independent risk management function. Policies cover both trading and non-trading books.

In addition to market risk policies, as well as VaR and other market risk limits, independent stress testing of portfolios, factor sensitivity measures and derivatives are also employed as additional risk management tools to manage and hedge market risk exposures. Risk models are periodically back tested against actual results to ensure that pre-determined levels of accuracy are maintained.

### 39.3 Foreign Exchange Risk

|                      | 2009               |                    |                         |                               |
|----------------------|--------------------|--------------------|-------------------------|-------------------------------|
|                      | Assets             | Liabilities        | Off-balance sheet items | Net foreign currency exposure |
|                      | (Rupees in '000)   |                    |                         |                               |
| Pakistan rupee       | 230,655,456        | 200,800,365        | 21,292,962              | 51,148,053                    |
| United States dollar | 35,193,830         | 55,701,425         | (18,573,036)            | (39,080,631)                  |
| Great Britain pound  | 4,130,602          | 4,116,567          | (412,779)               | (398,744)                     |
| Euro                 | 4,944,431          | 5,599,065          | (1,480,749)             | (2,135,383)                   |
| Swiss Franc          | 18,163             | 17,134             | (24,383)                | (23,354)                      |
| Others               | 37,430             | 50,921             | (802,015)               | (815,506)                     |
|                      | <b>274,979,912</b> | <b>266,285,477</b> | <b>-</b>                | <b>8,694,435</b>              |
|                      | 2008               |                    |                         |                               |
|                      | Assets             | Liabilities        | Off-balance sheet items | Net foreign currency exposure |
|                      | (Rupees in '000)   |                    |                         |                               |
| Pakistan rupee       | 184,994,445        | 179,130,529        | 44,802,440              | 50,666,356                    |
| United States dollar | 36,376,832         | 33,155,931         | (38,834,967)            | (35,614,066)                  |
| Great Britain pound  | 3,315,142          | 3,285,889          | (587,796)               | (558,543)                     |
| Euro                 | 5,863,059          | 5,576,711          | (4,498,219)             | (4,211,871)                   |
| Swiss Franc          | 16,596             | 16,596             | (45,926)                | (45,926)                      |
| Others               | 248,211            | 71,400             | (835,532)               | (658,721)                     |
|                      | <b>230,814,285</b> | <b>221,237,056</b> | <b>-</b>                | <b>9,577,229</b>              |

**39.3.1** Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

**39.3.2** The management sets limits on the level of exposure by currency in total, for both overnight and intra day positions which are monitored daily.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.4 MISMATCH OF INTEREST RATE SENSITIVE ASSETS AND LIABILITIES

2009

| Effective yield / interest rate                         | Total  | Exposed to yield / interest rate risk |                                |                                 |                             |                            |                               |                                |                              |                   | Non interest bearing financial instruments |                     |
|---|--------|---------------------------------------|--------------------------------|---------------------------------|-----------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|-------------------|--|---------------------|
|   |        | Upto one month                        | Over one month to three months | Over three months to six months | Over six months to one year | Over one year to two years | Over two years to three years | Over three years to five years | Over five years to ten years | Over ten years    |  |                     |
| ----- (Rupees in '000) -----                            |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| <b>On-balance sheet financial instruments</b>           |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| <b>Assets</b>   |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| Cash and balances with treasury banks                   | 0.26%  | 21,521,592                            | 5,576,905                      | -                               | -                           | -                          | -                             | -                              | -                            | -                 | 15,944,687                                 |                     |
| Balances with other banks                               | 0.00%  | 2,305,891                             | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 | 2,305,891                                  |                     |
| Lendings to financial institutions                      | 3.10%  | 20,568,064                            | 18,754,658                     | 1,813,406                       | -                           | -                          | -                             | -                              | -                            | -                 | -  |                     |
| Investments   | 12.18% | 83,263,661                            | 23,977,468                     | 28,145,975                      | 11,865,557                  | 10,037,465                 | 3,819,146                     | 1,714,304                      | 2,081,033                    | 1,540,338         | 82,375                                     |                     |
| Advances  | 14.27% | 129,460,154                           | 65,007,003                     | 30,802,572                      | 19,327,649                  | 3,592,189                  | 2,471,940                     | 1,189,625                      | 732,400                      | 622,285           | 4,831,839                                  |                     |
| Other assets  | -      | 17,860,550                            | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 | 17,860,550                                 |                     |
|   |        | 274,979,912                           | 113,316,034                    | 60,761,953                      | 31,193,206                  | 13,629,655                 | 6,291,086                     | 2,903,929                      | 2,813,433                    | 2,162,623         | 41,025,342                                 |                     |
| <b>Liabilities</b>                                      |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| Bills payable   | 0.00%  | 4,844,638                             | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 | 4,844,638                                  |                     |
| Borrowings  | 8.15%  | 15,847,326                            | 6,650,197                      | 6,047,330                       | 2,556,160                   | 48,334                     | 338,031                       | 151,443                        | 7,564                        | 6,666             | 41,601                                     |                     |
| Deposits and other accounts                             | 6.99%  | 206,915,825                           | 103,527,988                    | 15,814,358                      | 5,468,358                   | 10,616,574                 | 1,536,836                     | 704,051                        | 4,332                        | -                 | 69,243,228                                 |                     |
| Sub-ordinated loan                                      | 13.91% | 1,523,000                             | 149,600                        | -                               | -                           | 237,500                    | 436,700                       | 449,200                        | 250,000                      | -                 | -  |                     |
| Other liabilities                                       | -      | 37,154,688                            | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 | 37,154,688                                 |                     |
|   |        | 266,285,477                           | 110,327,785                    | 21,861,688                      | 8,024,518                   | 10,902,508                 | 2,311,567                     | 1,304,694                      | 261,896                      | 6,666             | 111,284,155                                |                     |
| <b>On-balance sheet gap</b>                             |        | <b>8,694,435</b>                      | <b>2,988,249</b>               | <b>38,900,265</b>               | <b>23,168,688</b>           | <b>2,727,147</b>           | <b>3,979,519</b>              | <b>1,599,235</b>               | <b>2,551,537</b>             | <b>2,155,957</b>  | <b>882,651</b>                             | <b>(70,258,813)</b> |
| <b>Off-balance sheet financial instruments</b>          |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| <b>Forward Lending</b>                                  |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| Interest Rate Swap                                      |        | 53,072,716                            | 845,822                        | -                               | -                           | 5,442,475                  | 3,103,323                     | 2,136,440                      | 26,012,256                   | 15,532,400        | -  | -                   |
| Foreign Currency option                                 |        | 3,931,538                             | 1,468,199                      | 2,269,559                       | 193,780                     | -                          | -                             | -                              | -                            | -                 | -  | -                   |
| Forward Foreign Exchange Contracts                      |        | 45,615,199                            | 19,904,369                     | 22,698,132                      | 3,012,698                   | -                          | -                             | -                              | -                            | -                 | -  | -                   |
|   |        | 102,619,453                           | 22,218,390                     | 24,967,691                      | 3,206,478                   | 5,442,475                  | 3,103,323                     | 2,136,440                      | 26,012,256                   | 15,532,400        | -  | -                   |
| <b>Forward Borrowing</b>                                |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                   |  |                     |
| Interest Rate Swap                                      |        | 92,422,042                            | 540,000                        | 158,634                         | 600,000                     | 3,193,574                  | 1,719,244                     | 27,128,177                     | 48,552,213                   | 10,530,200        | -  | -                   |
| Foreign Currency option                                 |        | 3,931,538                             | 1,468,199                      | 2,269,559                       | 193,780                     | -                          | -                             | -                              | -                            | -                 | -  | -                   |
| Forward Foreign Exchange Contracts                      |        | 25,547,285                            | 14,715,277                     | 8,253,691                       | 3,372,097                   | -                          | -                             | -                              | -                            | -                 | -  | -                   |
|   |        | 121,900,865                           | 16,723,476                     | 10,681,884                      | 3,193,574                   | 3,193,574                  | 1,719,244                     | 27,128,177                     | 48,552,213                   | 10,530,200        | -  | -                   |
| <b>Off-balance sheet gap</b>                            |        | <b>(19,281,412)</b>                   | <b>5,494,914</b>               | <b>14,285,807</b>               | <b>(165,619)</b>            | <b>2,248,901</b>           | <b>1,384,079</b>              | <b>(24,991,737)</b>            | <b>(22,539,957)</b>          | <b>5,002,200</b>  | <b>-</b>                                   | <b>-</b>            |
| <b>Total yield / interest risk sensitivity gap</b>      |        | <b>(10,586,977)</b>                   | <b>8,483,163</b>               | <b>53,186,072</b>               | <b>23,003,069</b>           | <b>4,976,048</b>           | <b>-</b>                      | <b>(23,392,502)</b>            | <b>(19,988,420)</b>          | <b>7,158,157</b>  | <b>882,651</b>                             | <b>(70,258,813)</b> |
| <b>Cumulative yield / interest risk sensitivity gap</b> |        |                                       |                                | <b>61,669,235</b>               | <b>84,672,304</b>           | <b>89,648,352</b>          | <b>89,648,352</b>             | <b>66,255,850</b>              | <b>46,267,430</b>            | <b>53,425,587</b> | <b>54,308,238</b>                          |                     |

2008

| Effective yield / interest rate                         | Total  | Exposed to yield / interest rate risk |                                |                                 |                             |                            |                               |                                |                              |                    | Non interest bearing financial instruments |                     |
|---|--------|---------------------------------------|--------------------------------|---------------------------------|-----------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|--------------------|--|---------------------|
|   |        | Upto one month                        | Over one month to three months | Over three months to six months | Over six months to one year | Over one year to two years | Over two years to three years | Over three years to five years | Over five years to ten years | Over ten years     |  |                     |
| ----- (Rupees in '000) -----                            |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| <b>On-balance sheet financial instruments</b>           |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| <b>Assets</b>   |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| Cash and balances with treasury banks                   | 0.26%  | 22,741,119                            | 4,886,527                      | -                               | -                           | -                          | -                             | -                              | -                            | -                  | 17,854,592                                 |                     |
| Balances with other banks                               | -      | 1,261,582                             | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                  | 1,261,582                                  |                     |
| Lendings to financial institutions                      | 8.85%  | 31,472,627                            | 23,050,579                     | 8,422,048                       | -                           | -                          | -                             | -                              | -                            | -                  | -  |                     |
| Investments   | 9.97%  | 28,937,790                            | 14,755,509                     | 993,364                         | 1,321,147                   | 2,632,910                  | 395,001                       | 3,630,842                      | 2,823,884                    | 2,291,000          | 94,133                                     |                     |
| Advances  | 15.51% | 128,992,078                           | 60,492,354                     | 16,297,149                      | 13,100,906                  | 5,247,645                  | 3,498,723                     | 2,220,096                      | 2,119,013                    | 501,674            | 768,082                                    |                     |
| Other assets  | -      | 17,409,089                            | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                  | 17,409,089                                 |                     |
|   |        | 230,814,285                           | 123,184,969                    | 25,712,561                      | 14,422,053                  | 7,880,555                  | 3,893,724                     | 5,850,938                      | 4,942,897                    | 2,792,674          | 768,082                                    |                     |
| <b>Liabilities</b>                                      |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| Bills payable   | -      | 4,296,420                             | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                  | 4,296,420                                  |                     |
| Borrowings  | 10.82% | 8,791,594                             | 3,878,299                      | 2,032,684                       | -                           | 2,840,640                  | -                             | -                              | -                            | -                  | 39,991                                     |                     |
| Deposits and other accounts                             | 7.32%  | 174,511,408                           | 80,966,775                     | 14,411,052                      | 9,009,845                   | 6,446,322                  | 673,979                       | 1,679,891                      | 909                          | -                  | 61,322,635                                 |                     |
| Sub-ordinated loan                                      | 17.01% | 1,710,300                             | 37,700                         | -                               | -                           | 149,600                    | 387,100                       | 436,700                        | 699,200                      | -                  | -  |                     |
| Other liabilities                                       | -      | 31,927,334                            | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                  | 31,927,334                                 |                     |
|   |        | 221,237,056                           | 84,882,774                     | 16,443,716                      | 9,009,845                   | 9,436,562                  | 1,061,079                     | 2,116,591                      | 700,109                      | -                  | 97,586,380                                 |                     |
| <b>On-balance sheet gap</b>                             |        | <b>9,577,229</b>                      | <b>38,302,195</b>              | <b>9,268,845</b>                | <b>5,412,208</b>            | <b>(1,556,007)</b>         | <b>2,832,645</b>              | <b>3,734,347</b>               | <b>4,242,788</b>             | <b>2,792,674</b>   | <b>768,082</b>                             | <b>(56,220,548)</b> |
| <b>Off-balance sheet financial instruments</b>          |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| <b>Forward Lending</b>                                  |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| Interest Rate Swap                                      |        | 128,126,164                           | -                              | 79,098,500                      | 691,577                     | 5,005,913                  | 5,627,513                     | 5,628,456                      | 26,773,405                   | 5,300,800          | -  | -                   |
| Foreign Currency option                                 |        | 8,107,610                             | 1,273,939                      | 2,528,807                       | 4,304,864                   | -                          | -                             | -                              | -                            | -                  | -  | -                   |
| Forward Foreign Exchange Contracts                      |        | 42,693,438                            | 31,839,866                     | 7,095,625                       | 3,672,497                   | 85,250                     | -                             | -                              | -                            | -                  | -  | -                   |
|   |        | 178,927,212                           | 33,113,805                     | 88,723,132                      | 8,668,938                   | 5,091,163                  | 5,627,513                     | 5,628,456                      | 26,773,405                   | 5,300,800          | -  | -                   |
| <b>Forward Borrowing</b>                                |        |                                       |                                |                                 |                             |                            |                               |                                |                              |                    |  |                     |
| Interest Rate Swap                                      |        | 163,886,171                           | 800,000                        | 79,498,500                      | 783,153                     | 5,395,574                  | 6,526,112                     | 3,155,701                      | 58,362,388                   | 9,364,743          | -  | -                   |
| Foreign Currency option                                 |        | 8,107,610                             | 1,273,939                      | 2,528,807                       | 4,304,864                   | -                          | -                             | -                              | -                            | -                  | -  | -                   |
| Forward Foreign Exchange Contracts                      |        | 24,503,386                            | 13,386,480                     | 8,245,028                       | 2,871,878                   | -                          | -                             | -                              | -                            | -                  | -  | -                   |
|   |        | 196,497,167                           | 15,460,419                     | 90,272,335                      | 7,959,895                   | 5,395,574                  | 6,526,112                     | 3,155,701                      | 58,362,388                   | 9,364,743          | -  | -                   |
| <b>Off-balance sheet gap</b>                            |        | <b>(7,969,955)</b>                    | <b>17,653,386</b>              | <b>(1,549,203)</b>              | <b>709,043</b>              | <b>(304,411)</b>           | <b>(898,599)</b>              | <b>2,472,755</b>               | <b>(31,588,983)</b>          | <b>(4,063,943)</b> | <b>-</b>                                   | <b>-</b>            |
| <b>Total yield / interest risk sensitivity gap</b>      |        | <b>(7,992,726)</b>                    | <b>55,955,581</b>              | <b>7,719,642</b>                | <b>6,121,251</b>            | <b>(1,860,418)</b>         | <b>1,934,046</b>              | <b>6,207,102</b>               | <b>(27,346,195)</b>          | <b>(1,271,269)</b> | <b>768,082</b>                             | <b>(56,220,548)</b> |
| <b>Cumulative yield / interest risk sensitivity gap</b> |        |                                       |                                | <b>63,675,223</b>               | <b>69,796,474</b>           | <b>67,936,056</b>          | <b>69,870,102</b>             | <b>76,077,204</b>              | <b>48,731,009</b>            | <b>47,459,740</b>  | <b>48,227,822</b>                          |                     |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.5 Yield / Interest Rate Risk

Yield risk is the risk of decline in earnings due to adverse movement of the yield curve. Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in the market interest rates. The Bank is exposed to various risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. The bank manages this risk by matching the re-pricing of assets and liabilities and off-balance sheet instruments.

### 39.6 Liquidity Risk

The Bank defines liquidity risk as the risk that the Bank either does not have sufficient financial resources available to meet all its obligations and commitments as and when they fall due, or can access them only at excessive cost.

Liquidity risk is managed through the Asset and Liability Committee ("ALCO"). This committee, chaired by the Chief Executive Officer, is responsible for both statutory and prudential liquidity.

Liquidity risk is monitored through the internal liquidity risk management policy. A range of tools are used for the management of liquidity. These comprise commitment and wholesale borrowing guidelines, key balance sheet ratios, medium term funding requirements and day to day monitoring of future cash flows.

In addition, liquidity contingency funding plans are reviewed periodically to ensure that alternative funding strategies are in place and can be implemented on a timely basis to minimise the liquidity risk that may arise due to unforeseen adverse changes in the market place.

A substantial portion of the Bank's assets are funded by customer deposits made up of current and savings accounts and other deposits. These customer deposits, which are widely diversified by type and maturity, represent a stable source of funds.

The Bank also maintains significant levels of marketable securities either for compliance with local statutory requirements or as prudential investments of surplus funds.

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

### 39.7 MATURITIES OF ASSETS AND LIABILITIES

|  | 2009                        |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
|--|-----------------------------|---------------------|--------------------------------|---------------------------------|-----------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|------------------|
|  | Total                       | Upto one month      | Over one month to three months | Over three months to six months | Over six months to one year | Over one year to two years | Over two years to three years | Over three years to five years | Over five years to ten years | Over ten years   |
| <b>Assets</b>                              | ------(Rupees in '000)----- |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
| Cash and balances with treasury bank       | 21,521,592                  | 21,521,592          | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                |
| Balances with other banks                  | 2,305,891                   | 2,305,891           | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                |
| Lendings to financial institutions         | 20,568,064                  | 18,754,658          | 1,813,406                      | -                               | -                           | -                          | -                             | -                              | -                            | -                |
| Investments                                | 83,263,661                  | 23,319,544          | 28,145,975                     | 10,365,557                      | 10,039,712                  | 3,819,146                  | 1,714,304                     | 3,581,033                      | 2,278,390                    | -                |
| Advances                                   | 129,460,154                 | 58,929,959          | 13,343,421                     | 8,046,769                       | 6,583,706                   | 10,933,736                 | 10,413,161                    | 11,059,828                     | 10,149,574                   | -                |
| Other assets                               | 22,230,290                  | 10,435,291          | 7,360,303                      | 402,076                         | 1,460,298                   | 270,571                    | 394,735                       | 1,524,202                      | 382,814                      | -                |
| Operating fixed assets                     | 7,003,915                   | 28,225              | 56,442                         | 84,660                          | 169,319                     | 338,211                    | 337,709                       | 742,310                        | 1,379,539                    | 3,867,500        |
| Intangible assets                          | 27,026,172                  | 31,032              | 61,722                         | 92,583                          | 185,166                     | 255,977                    | 125,876                       | 100,918                        | 26,172,898                   | -                |
| Deferred tax assets                        | 4,229,453                   | -                   | -                              | -                               | -                           | -                          | -                             | 4,229,453                      | -                            | -                |
|  | <u>317,609,192</u>          | <u>135,326,191</u>  | <u>50,781,270</u>              | <u>18,991,645</u>               | <u>18,438,201</u>           | <u>15,617,641</u>          | <u>12,985,785</u>             | <u>21,237,744</u>              | <u>40,363,215</u>            | <u>3,867,500</u> |
| <b>Liabilities</b>                         | ------(Rupees in '000)----- |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
| Bills payable                              | 4,844,638                   | 4,844,638           | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                |
| Borrowings                                 | 15,847,326                  | 6,691,799           | 6,047,330                      | 2,556,160                       | 28,102                      | 350,872                    | 158,527                       | 7,870                          | 6,666                        | -                |
| Deposits and other accounts                | 206,915,825                 | 172,771,216         | 15,814,358                     | 5,468,358                       | 10,616,674                  | 1,536,836                  | 704,051                       | 4,332                          | -                            | -                |
| Sub-ordinated loan                         | 1,523,000                   | 149,600             | -                              | -                               | 237,500                     | 436,700                    | 449,200                       | 250,000                        | -                            | -                |
| Other liabilities                          | 39,779,024                  | 6,449,868           | 18,861,193                     | 872,688                         | 2,987,089                   | 283,742                    | 4,619,741                     | 5,361,009                      | 343,693                      | -                |
|  | <u>268,909,813</u>          | <u>190,907,121</u>  | <u>40,722,881</u>              | <u>8,897,206</u>                | <u>13,869,365</u>           | <u>2,608,150</u>           | <u>5,931,519</u>              | <u>5,623,211</u>               | <u>350,359</u>               | <u>-</u>         |
|  | <u>48,699,379</u>           | <u>(55,580,930)</u> | <u>10,058,388</u>              | <u>10,094,439</u>               | <u>4,568,836</u>            | <u>13,009,491</u>          | <u>7,054,266</u>              | <u>15,614,533</u>              | <u>40,012,856</u>            | <u>3,867,500</u> |
| <b>Net assets</b>                          | ------(Rupees in '000)----- |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
| Share capital                              | 38,715,850                  |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
| Reserves                                   | 2,052,347                   |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
| Unappropriated profit                      | 4,078,277                   |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
| Surplus/(deficit) on revaluation of assets | 3,080,401                   |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
| Minority interest                          | <u>772,504</u>              |                     |                                |                                 |                             |                            |                               |                                |                              |                  |
|  | <u>48,699,379</u>           |                     |                                |                                 |                             |                            |                               |                                |                              |                  |

|  | 2008                        |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
|--|-----------------------------|--------------------|--------------------------------|---------------------------------|-----------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|-------------------|
|  | Total                       | Upto one month     | Over one month to three months | Over three months to six months | Over six months to one year | Over one year to two years | Over two years to three years | Over three years to five years | Over five years to ten years | Over ten years    |
| <b>Assets</b>                              | ------(Rupees in '000)----- |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
| Cash and balances with treasury bank       | 22,741,119                  | 22,741,119         | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 |
| Balances with other banks                  | 1,261,582                   | 1,261,582          | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 |
| Lendings to financial institutions         | 31,472,627                  | 23,050,579         | 8,422,048                      | -                               | -                           | -                          | -                             | -                              | -                            | -                 |
| Investments                                | 28,937,790                  | 14,750,614         | 993,364                        | 1,321,147                       | 2,632,910                   | 395,001                    | 3,630,842                     | 2,837,048                      | 2,376,864                    | -                 |
| Advances                                   | 128,992,078                 | 79,489,993         | 10,115,059                     | 5,439,681                       | 3,884,189                   | 9,365,757                  | 6,287,015                     | 7,013,201                      | 6,629,101                    | 768,082           |
| Other assets                               | 19,363,705                  | 8,265,074          | 3,494,234                      | 793,976                         | 1,204,443                   | 1,461,099                  | 417,316                       | 3,070,714                      | 656,849                      | -                 |
| Operating fixed assets                     | 3,900,676                   | 30,539             | 61,863                         | 92,379                          | 184,761                     | 368,353                    | 368,353                       | 736,704                        | 1,018,974                    | 1,038,750         |
| Intangible assets                          | 27,535,060                  | 41,415             | 82,830                         | 124,245                         | 248,489                     | 496,978                    | 246,256                       | 95,904                         | 103,634                      | 26,095,309        |
| Deferred tax assets                        | 3,368,731                   | -                  | -                              | -                               | -                           | -                          | -                             | 3,368,731                      | -                            | -                 |
|  | <u>267,573,368</u>          | <u>149,630,915</u> | <u>23,169,398</u>              | <u>7,771,428</u>                | <u>8,154,792</u>            | <u>12,087,188</u>          | <u>10,949,782</u>             | <u>17,122,302</u>              | <u>10,785,422</u>            | <u>27,902,141</u> |
| <b>Liabilities</b>                         | ------(Rupees in '000)----- |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
| Bills payable                              | 4,296,420                   | 4,296,420          | -                              | -                               | -                           | -                          | -                             | -                              | -                            | -                 |
| Borrowings                                 | 8,791,594                   | 3,918,290          | 2,032,664                      | -                               | 2,840,640                   | -                          | -                             | -                              | -                            | -                 |
| Deposits and other accounts                | 174,511,408                 | 142,289,410        | 14,411,052                     | 9,009,845                       | 6,446,322                   | 673,979                    | 1,679,891                     | 909                            | -                            | -                 |
| Sub-ordinated loan                         | 1,710,300                   | 38,000             | -                              | -                               | 149,800                     | 387,100                    | 436,700                       | 698,700                        | -                            | -                 |
| Other liabilities                          | 34,616,164                  | 7,976,359          | 9,403,009                      | 1,497,091                       | 3,235,788                   | 2,053,827                  | 123,253                       | 9,142,865                      | 1,183,972                    | -                 |
|  | <u>223,925,886</u>          | <u>158,518,479</u> | <u>25,846,725</u>              | <u>10,506,936</u>               | <u>12,672,550</u>           | <u>3,114,906</u>           | <u>2,239,844</u>              | <u>9,842,474</u>               | <u>1,183,972</u>             | <u>-</u>          |
|  | <u>43,647,482</u>           | <u>(8,887,564)</u> | <u>(2,677,327)</u>             | <u>(2,735,508)</u>              | <u>(4,517,758)</u>          | <u>8,972,282</u>           | <u>8,709,938</u>              | <u>7,279,828</u>               | <u>9,601,450</u>             | <u>27,902,141</u> |
| <b>Net assets</b>                          | ------(Rupees in '000)----- |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
| Share capital                              | 38,715,850                  |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
| Reserves                                   | 1,904,684                   |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
| Unappropriated profit                      | 3,504,907                   |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
| Surplus/(deficit) on revaluation of assets | (1,252,980)                 |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
| Minority interest                          | <u>775,021</u>              |                    |                                |                                 |                             |                            |                               |                                |                              |                   |
|  | <u>43,647,482</u>           |                    |                                |                                 |                             |                            |                               |                                |                              |                   |

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2009

## 39.8 Operational Risk

Operational risk is the risk of a direct or indirect loss being incurred due to an event or action arising from the failure of technology, processes, infrastructure, personnel and other risks having an operational risk impact.

The Country Operational Risk Group ("CORG") has been established to ensure that an appropriate risk management framework is in place at a grass root level, and to report, monitor and manage operational, social, ethical and environmental risk. The CORG is chaired by the CEO, and CRO is an active member of this forum.

All business units within the Bank monitor their operational risks using set standards and indicators. Significant issues and exceptions are reported to CORG and are also picked up by the independent Risk function for discussion at the Risk Committee chaired by the CRO. Disaster recovery procedures, business contingency planning, self-compliance audits and internal audits also form an integral part of the operational risk management process.

## 40. ISLAMIC BANKING BUSINESS

The Bank is operating with 10 Islamic Banking branches at the end of current year as compared to 8 Islamic Banking branches at the end of last year.

### 40.1 Balance Sheet

2009

2008

(Rupees in '000)

#### Assets

Cash in hand

Balances with and due from Financial Institutions

Investments

Financing and receivables

- Murabaha

- Musharaka

- Diminishing Musharaka

- Others

Operating fixed assets

Other assets

|                   |           |
|-------------------|-----------|
| <b>87,391</b>     | 53,998    |
| <b>524,863</b>    | 785,414   |
| <b>1,800,000</b>  | 300,000   |
| <b>1,254,219</b>  | 565,637   |
| <b>-</b>          | -         |
| <b>5,086,874</b>  | 5,610,640 |
| <b>133,119</b>    | 120,294   |
| <b>55,375</b>     | 60,684    |
| <b>1,190,530</b>  | 135,028   |
| <b>10,132,371</b> | 7,631,695 |

#### Liabilities

Deposits and other accounts

- Current accounts

- Savings accounts

- Term deposits

- Others

Due to Head Office

Due to financial institutions

Other liabilities

|                  |           |
|------------------|-----------|
| <b>3,099,484</b> | 1,632,370 |
| <b>1,719,601</b> | 736,595   |
| <b>3,181,834</b> | 2,209,134 |
| <b>198,160</b>   | -         |
| <b>-</b>         | 1,378,871 |
| <b>114,300</b>   | -         |
| <b>816,811</b>   | 97,220    |
| <b>9,130,190</b> | 6,054,190 |
| <b>1,002,181</b> | 1,577,505 |

#### Net Assets

#### Represented by:

Islamic Banking Fund

Reserves

|                  |           |
|------------------|-----------|
| <b>200,000</b>   | 200,000   |
| <b>802,181</b>   | 1,377,505 |
| <b>1,002,181</b> | 1,577,505 |

#### CONTINGENCIES AND COMMITMENTS

Remuneration to Shariah Advisor / Board

|   |   |
|---|---|
| - | - |
| - | - |

# Notes to the Consolidated Financial Statements

## For the year ended 31 December 2009

|  | 2009             | 2008      |
|--|------------------|-----------|
|  | (Rupees in '000) |           |
| <b>Charity fund</b>  |                  |           |
| Opening balance  | -                | -         |
| Additions during the year  | 1,558            | 3,490     |
| Payments / utilization during the year                           | (1,558)          | (3,490)   |
| Closing balance  | -                | -         |
| <b>40.2 Profit and Loss</b>                                      |                  |           |
| Profit / return earned on financings, investments and placements | 1,041,820        | 882,021   |
| Return on deposits and others dues expensed                      | (376,929)        | (225,837) |
| Net spread earned  | 664,891          | 656,184   |
| Provision against non performing financing                       | (218,492)        | (123,873) |
| Net spread after provisions                                      | 446,399          | 532,311   |
| <b>Other income</b>  |                  |           |
| Fees, commission and brokerage income                            | 168,348          | 102,847   |
| Other income   | 510              | 2,270     |
| Total other income   | 168,858          | 105,117   |
| <b>Other expenses</b>  |                  |           |
| Administrative expenses  | (290,580)        | (92,237)  |
| <b>Profit before taxation</b>                                    | 324,677          | 545,191   |

### 41 DATE OF AUTHORIZATION

These financial statements were authorized for issue in the Board of Directors meeting held on 4 March 2010.



**Badar Kazmi**  
Chief Executive



**Najam I. Chaudhri**  
Director



**Parvez Ghias**  
Director



**Shahid Zaki**  
Director

Karachi: March 04, 2010



# Consolidated Financial Statements

## Annexure - 1

Statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above as required under sub-section (3) of section 33A of the Banking Companies Ordinance, 1962 during the year ended 31 December, 2009.

Amounts in Rupees

| Sr. No. | Name                           | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |            | Amount Written off / Concession |                   |        |               |
|---------|--------------------------------|---|--|--------------------------|--|-------------------|--------|------------|---------------------------------|-------------------|--------|---------------|
|         |                                |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total      | Principal                       | Interest/ Mark up | Others | Total Balance |
| 1       | S MUHAMMAD BAQIR BUKHARI       | H NO 45 A LANE NO 3 GULISTAN COLONY RAWALPINDI              | 3740553948965                              |                          | 2,300,241                                    | 418,679           | -      | 2,718,920  | 2,299,691                       | 418,679           | -      | 2,718,370     |
| 2       | SUGHARA MAZHAR                 | FLAT NO 11 HANGING GARDEN KHYABAN E ROOMI CLIFTON           | 4230151355152                              |                          | 8,695,909                                    | 1,734,417         | -      | 10,430,326 | 8,695,909                       | 1,734,417         | -      | 10,430,326    |
| 3       | SH. MOHAMMAD SHAFIQUE          | 22 SHAMI ROAD SHAMI BLOCK MUSLIM TOWN 1 FAISALABAD          | 3310001379385                              |                          | 3,099,158                                    | 683,511           | -      | 3,782,669  | 3,099,158                       | 683,511           | -      | 3,782,669     |
| 4       | JAHANGIR FAISAL                | 506 1A, SEA BREAZ LUXURY APPT. BLOCK 5, CLIFTON, N          | 4230116401513                              |                          | 3,195,887                                    | 584,333           | -      | 3,780,220  | 3,195,887                       | 584,333           | -      | 3,780,220     |
| 5       | AHMED UMER QURESHI             | 16/3 C AREA LIAQAT ABAD KARACHI                             | 4210118942415                              |                          | 2,049,845                                    | 375,150           | -      | 2,424,995  | 2,049,845                       | 375,150           | -      | 2,424,995     |
| 6       | SH ABDUL REHMAN                | 289 GULSHAN COLONY FAISALABAD                               | 24548234411                                |                          | 4,313,484                                    | 952,420           | -      | 5,265,904  | 4,313,484                       | 952,420           | -      | 5,265,904     |
| 7       | SYEDA SARWAT AFZAL             | A 380 SECTOR 14 B SHADMAN TOWN KARACHI                      | 4210117513350                              |                          | 1,191,206                                    | 438,351           | -      | 1,629,557  | 1,191,206                       | 516,677           | -      | 1,707,883     |
| 8       | M FAWAD                        | H NO 256 ST 90 1-8/4 ISLAMABAD                              | 4230193017273                              |                          | 29,994,426                                   | 10,703,254        | -      | 40,697,680 | 29,994,426                      | 12,675,490        | -      | 42,669,916    |
| 9       | KHALID BASHIR AWAN             | 12 SHER SHAH BLOCK NEW GARDEN TOWN LAHORE                   | 3520160541051                              |                          | 8,993,016                                    | 3,311,401         | -      | 12,304,417 | 8,993,016                       | 3,902,722         | -      | 12,895,738    |
| 10      | MUDADAR SUHARWARDY             | 247/248 ZEENAT BLOCK ALLAMA IQBAL TOWN LAHORE               | 3520238436601                              |                          | 1,138,324                                    | 385,364           | -      | 1,523,688  | 1,138,324                       | 479,549           | -      | 1,617,873     |
| 11      | HORIA TAUSEEF                  | CHOICE DEPARTMENTAL STORE 333-B PEOPLES COLONY FAISALABAD   | 3310090899823                              |                          | 2,197,293                                    | 937,041           | -      | 3,134,334  | 2,197,293                       | 918,345           | -      | 3,115,638     |
| 12      | AMJAD NADEEM                   | H NO 1979 ST 71 I 10/1 ISLAMABAD                            | 6110157266707                              |                          | 1,927,039                                    | 667,963           | -      | 2,595,002  | 1,927,039                       | 827,406           | -      | 2,754,445     |
| 13      | ABDUL RASHEED BHATTI           | HOUSE NO E 23/ 13 NC AL REHMAN ST MOHALLA ISLAM NA          | 3520141559989                              |                          | 1,499,988                                    | 549,926           | -      | 2,049,914  | 1,499,988                       | 674,035           | -      | 2,174,023     |
| 14      | MOHAMMAD ZUBAIR                | 258-A BLOCK-7 & 8 C.P BERAR SOCIETY NEAR AGHA KHAN          | 4210114038345                              |                          | 2,085,382                                    | 729,199           | -      | 2,814,581  | 2,085,382                       | 901,743           | -      | 2,987,125     |
| 15      | FIDA HUSSAIN                   | HOUSE NO 94 PIR RONKI PARK AMIR ROAD SHAD BAGH LAHORE       |  |                          | 1,569,785                                    | 292,795           | -      | 1,862,580  | 1,569,785                       | 292,795           | -      | 1,862,580     |
| 16      | AFTAB AHMED                    | H NO A-103/3 SATTELITE TOWN RAWALPINDI                      | 3740505636719                              |                          | 4,496,697                                    | 1,493,210         | -      | 5,989,907  | 4,496,697                       | 1,939,184         | -      | 6,435,881     |
| 17      | LIAQUAT ALI                    | H NO 573 ST 5 HUMAK MODEL TOWN ISLAMABAD                    | 6110184375323                              |                          | 1,584,954                                    | 477,440           | -      | 2,062,394  | 1,584,954                       | 661,556           | -      | 2,246,510     |
| 18      | M IQBAL NAQVI                  | ABSHAR LODGE 4TH FLOOR FL - 13 KATCHI MEMON ST NO 1         | 4230164398129                              |                          | 1,391,830                                    | 419,265           | -      | 1,811,095  | 1,391,830                       | 580,946           | -      | 1,972,776     |
| 19      | MUHAMMAD RAFIQUE               | HOUSE NO.55 STREET NO.2 ,AMIN PARK BAND ROAD LAHORE         | 3520223620247                              |                          | 3,499,580                                    | 1,053,294         | -      | 4,552,874  | 3,499,580                       | 1,459,821         | -      | 4,959,401     |
| 20      | SYED ALI MOHI UD DIN           | HOUSE NO.18-B MAIN MEER UPPER MALL LAHORE                   | 3520238090521                              |                          | 6,484,684                                    | 1,880,681         | -      | 8,365,365  | 6,484,684                       | 2,583,943         | -      | 9,068,627     |
| 21      | KHALID JAMIL                   | PULL 48 VEHARI  | 3660337819485                              |                          | 2,213,057                                    | 600,144           | -      | 2,813,201  | 2,213,057                       | 797,682           | -      | 3,010,739     |
| 22      | MUHAMMAD AZAM                  | REHMAN AGRO TRADERS SABZI MANDI ROAD NEAR DERAADDA MULTAN   | 3630213120977                              |                          | 3,298,246                                    | 421,276           | -      | 3,719,522  | 3,298,246                       | 421,276           | -      | 3,719,522     |
| 23      | NISAR AHMED                    | GHALLA MANDI, WAZIRABAD                                     | 3410423122557                              |                          | 6,682,933                                    | 892,401           | -      | 7,575,334  | 6,682,933                       | 892,401           | -      | 7,575,334     |
| 24      | MUHAMMAD ASLAM                 | 48-B GRAIN MARKET VEHARI                                    | 3660368095819                              |                          | 2,651,798                                    | 989,706           | -      | 3,641,504  | 2,651,798                       | 1,025,085         | -      | 3,676,883     |
| 25      | MUHAMMAD SALEEM                | M.SALEEM TRADERS,DUNIYAPUR ROAD KEHROR PACCA                | 3620211076303                              |                          | 2,192,679                                    | 359,840           | -      | 2,552,519  | 2,192,679                       | 359,840           | -      | 2,552,519     |
| 26      | MOHAMMAD FAHAD ASLAM CHOUDHARY | HOUSE # 8-III, 'D' STREET, PHASE-V, KHAYABAN-E-HAFIZ,       | 3520280953257                              |                          | 8,398,000                                    | -                 | -      | 8,398,000  | 8,398,000                       | 2,713,036         | -      | 11,111,036    |
| 27      | SALEEM MUHAMMAD                | FLAT NO E GROUND FLOOR MARINE CORNER BLOCK2 SCHEMES CLIFTON | 4200003746675                              |                          | 2,487,594                                    | -                 | -      | 2,487,594  | 2,487,594                       | 994,034           | -      | 3,481,628     |
| 28      | MUHAMMAD ZUBAIR                | 258-A, C. P. BARAR, SOCIETY BLOCK NO. 7-8                   | 4210114038345                              |                          | 8,150,561                                    | -                 | -      | 8,150,561  | 8,150,561                       | 2,948,981         | -      | 11,099,542    |

# Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name   | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |           |           | Principal | Amount Written off / Concession |        |           | Total Balance |
|---------|--|--|--|--------------------------|--|-------------------|-----------|-----------|-----------|---------------------------------|--------|-----------|---------------|
|         |  |  |  |                          | Principal                                    | Interest/ Mark up | Others    | Total     |           | Interest/ Mark up               | Others | Total     |               |
| 29      | MALIK SOHAIL AKHTER                                | FLAT NO. 39, 5TH FLOOR, ALI'S APARTMENT PHASE I, D.H.A   | 4230109114231                              |                          | 2,660,083                                    | -                 | -         | 2,660,083 | 2,660,083 | 808,082                         | -      | 3,468,165 |               |
| 30      | GOOD CHANCE SEWING MACHINE & CO                    | I G/121, SHOP NO 4 NEAR POST OFFICE OPP OWN PLAZA, NAZIMABAD NO 1 KARACHI                              | 4210154154219                              |                          | 756,235                                      | -                 | -         | 756,235   | 562,594   | 50,866                          | -      | 613,460   |               |
| 31      | AZEEM UDDIN JEWELLERY                              | PLOT 5/27 2ND FLOOR UPON NIAZI JEWELER SARAFAMARKET LIAQUATABAD KARACHI                                | 4200001007805                              |                          | 741,356                                      | 15,578            | -         | 756,934   | 562,594   | 50,929                          | -      | 613,523   |               |
| 32      | M/S ASHRAF TRADERS                                 | PLOT # 10/C, BHANGORIA GOTH, BLOCK # 2, F B AREA, KARACHI  | 4210137058665                              |                          | 750,232                                      | -                 | -         | 750,232   | 515,222   | 6,807                           | -      | 522,029   |               |
| 33      | M/S CITY AUTOMOBILE                                | TAWAKAL MARKET PLOT # B-7/8 STREET # 4 GATE-I, QUAID-E-AZAM TRUCK STAND HAWKS BAY ROAD, KARACHI        | 3830211527953                              |                          | 672,366                                      | -                 | -         | 672,366   | 672,366   | 35,879                          | -      | 708,245   |               |
| 34      | M/S ALI OIL TRADERS                                | SHOP # 4 GULSHAN-E-AL MUSTAFAARCADE, STREET # 2, NEAR SHOE MARKET, NISHTER ROAD, KARACHI               | 4220105150093                              |                          | 807,784                                      | 32,732            | -         | 840,516   | 648,824   | 45,952                          | -      | 694,776   |               |
| 35      | M/S SHAMSI TRADING COMPANY                         | OFFICE # 305, 3RD FLOOR, DARYA LAL STREET, J J CENTREQJODIA BAZAR KARACHI                              | 4210111795943                              |                          | 732,708                                      | -                 | -         | 732,708   | 663,127   | 66,696                          | -      | 729,823   |               |
| 36      | AL-KAUSAR TRADER                                   | AL-KAUSAR TRADERS, SHOP # 300RAZI MARKET, DAWOOD CHOWRANGI, KARACHI                                    |  |                          | 952,210                                      | 72,367            | -         | 1,024,577 | 952,210   | 72,367                          | -      | 1,024,577 |               |
| 37      | Z. H. PIPRANI AND COMPANY                          | 14 / 17, JUBILEE MANSION PREEDY STREET, REGAL CHOWK, SADDAR, KARACHI                                   | 4220106555215                              |                          | 1,412,190                                    | -                 | (310,811) | 1,101,379 | 862,296   | 74,296                          | -      | 936,592   |               |
| 38      | NANA MANAGEMENT PVT LTD                            | 101 FIRST FLOOR, PROGRESSIVE SQUARE, MAIN SHAHRAH-E-FAISAL, KARACHI                                    | 4220115391489                              |                          | 839,970                                      | 17,760            | -         | 857,730   | 839,970   | 81,868                          | -      | 921,838   |               |
| 39      | M/S ORIENTAL BUSINESS SERVICES                     | PLOT # 397-A, NEW TRUCK STAND, HAWKS BAY KARACHI   | 4220113793537                              |                          | 775,991                                      | 28,958            | -         | 804,949   | 738,617   | 25,655                          | -      | 764,272   |               |
| 40      | M/S MAGNAZ ENTERPRISES                             | 19/F, F-MARKET, BLOCK 6 P.E.C.H.S. KARACHI   | 4210130967681                              |                          | 746,067                                      | 59,699            | -         | 805,766   | 746,067   | 73,366                          | -      | 819,433   |               |
| 41      | AL - SHAMS CROKERY                                 | SHOP NO # 58 NEW BOLTAN MARKET M A, JINNAH ROAD, KARACHI   | 4230187382809                              |                          | 710,936                                      | 12,315            | -         | 723,251   | 704,432   | 10,847                          | -      | 715,279   |               |
| 42      | M/S MALVAN ENTERPRISES                             | SHOP # 2, HARIIS VIEW, PLOT # 9-C, 2ND SUN SET, LANE COMMERCIAL AREA, PHASE 2, EXT, DHA, KARACHI       | 4230108956093                              |                          | 665,368                                      | 12,417            | -         | 677,785   | 530,502   | 45,837                          | -      | 576,339   |               |
| 43      | M/S PAK ENTERPRISES                                | SUITE # 2, MAZININE FLOOR, PLOT # 25-C, LANE 4, SHAHBAZ COMMLANE, OFF 26 STREET, PHASE 6, DHA, KARACHI | 4210155819915                              |                          | 721,885                                      | 43,350            | -         | 765,235   | 721,885   | 70,129                          | -      | 792,014   |               |
| 44      | M/S ISMAIL AND BROTHERS                            | SHOP # 4, ST # 2 NEW SABZI MANDISUPER HIGHWAY KARACHI  | 4210117546191                              |                          | 671,976                                      | 3,785             | -         | 675,761   | 510,987   | 44,308                          | -      | 555,295   |               |
| 45      | M/S BISMILLAH MILK CENTRE & BABA ISHAQ DAIRY FARMS | SHOP # 1 STREET # 10 ARTLARY BURNS ROAD KARACHI  | 4230110816373                              |                          | 743,117                                      | 12,964            | -         | 756,081   | 713,899   | 10,882                          | -      | 724,781   |               |
| 46      | M/S BISMILLAH COMMUNICATION                        | SHOP # G-11 & 12, RAZA MOBILE CITY NATIONAL HIGHWAY, MALIR CITY KARACHI                                | 4220105294001                              |                          | 754,721                                      | 27,405            | -         | 782,126   | 754,721   | 25,770                          | -      | 780,491   |               |
| 47      | M/S NEW LIFE GOODS TRANSPORT CO                    | PLOT # 11-A, SHOP # 12 KPT BUILDING, CROWN CINEMATRUCK STAND, MARIPUR KARACHI                          |  |                          | 612,523                                      | -                 | -         | 612,523   | 612,523   | 34,843                          | -      | 647,366   |               |
| 48      | SIGN MEDIA ADVERTISING                             | SP-1 MEZZANINE FLOOR BLOCK-2 AL KARAM SQUARE KARACHI   | 4210119175181                              |                          | 1,062,244                                    | 15,016            | -         | 1,077,260 | 1,017,260 | 70,734                          | -      | 1,087,994 |               |
| 49      | M/S MASOOD & JAMIL ICE FACTORY                     | PLOT # 16, ST-5, SECTPR 31-B, KORANGI PENETH 5 KARACHI   | 4220165856795                              |                          | 787,829                                      | 71,922            | -         | 859,751   | 767,174   | 11,943                          | -      | 779,117   |               |
| 50      | AARAS SHIPPING AGENCIES                            | 701, 7TH FLOOR, BUSINESS PLAZA, MUMTAZ HASSAN ROAD, OFF I.I, CHUNDRIGAR ROAD, KARACHI                  | 4230109526465                              |                          | 932,583                                      | 57,177            | -         | 989,760   | 932,583   | 92,027                          | -      | 1,024,610 |               |
| 51      | M/S AFAQ BROTHERS                                  | ROOM # 48, AURANGZAI B MARKET M A, JINNAH ROAD KARACHI   | 4210142898773                              |                          | 500,336                                      | 24,729            | -         | 525,065   | 500,336   | 43,552                          | -      | 543,888   |               |
| 52      | Z -A ENTERPRISES                                   | OFF # 204, 2ND FLOOR, ARFAT CHAMBER, ZAKARIA LANE, JODIA BAZAR, KARACHI                                | 4210116839491                              |                          | 1,052,592                                    | 54,074            | -         | 1,106,666 | 1,052,592 | 54,074                          | -      | 1,106,666 |               |
| 53      | MUHAMMAD NAZIR                                     | PLOT # B -31, STAR GATE, OPPOSITE AIR PORT, SHAHRAH-E-FAISAL KARACHI                                   | 4220151239709                              |                          | 900,154                                      | -                 | (8,674)   | 891,480   | 784,705   | 52,028                          | -      | 836,733   |               |
| 54      | UMAIR TRADERS                                      | AA / 155-D PUL SHAH NAZAR DEWAN JAMIA MASJID ROAD, RAWALPINDI  | 3740549025121                              |                          | 854,365                                      | 30,501            | -         | 884,866   | 616,000   | 30,149                          | -      | 646,149   |               |
| 55      | AL-ABID DAWAKHANA                                  | OFFICE # 377-A, NEARDISPENSERY GROUND TENCH BHATTA RAWALPINDI  | 3740529659277                              |                          | 627,472                                      | 25,077            | -         | 652,549   | 538,732   | 17,702                          | -      | 556,434   |               |
| 56      | SHAFANA  | 252 SCHOOL LANERA BAZAR CANTT RAW  | 3740561894177                              |                          | 1,381,628                                    | 24,768            | -         | 1,406,396 | 1,172,421 | 80,418                          | -      | 1,252,839 |               |

# Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                      | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |          |           | Principal | Amount Written off / Concession |        | Total Balance |
|---------|---------------------------|--|--|--------------------------|--|-------------------|----------|-----------|-----------|---------------------------------|--------|---------------|
|         |                           |  |  |                          | Principal                                    | Interest/ Mark up | Others   | Total     |           | Interest/ Mark up               | Others |               |
| 57      | JALAL DEEN                | SHOP # 1-2, DURANI PLASTIC STORE,AKBAR MARKET, NEAR HABIB BANK,ALI GARH BAZAR, KARACHI     | 4240120202227                              |                          | 662,727                                      | 22,298            | -        | 685,025   | 662,727   | 32,633                          | -      | 695,360       |
| 58      | SYED ATTA MUHAMMAD        | PLOT NO 5145/SHOP NO 35 AL MADINA MARKET MODEL COLONY NEAR LEE MARKET KARACHI              | 4220158629585                              |                          | 565,541                                      | -                 | -        | 565,541   | 512,712   | -                               | -      | 512,712       |
| 59      | GHULAM ZAMIN DURRANI      | PLOT # B - 523,BHANGORIA TOWN,BLOCK - 2.F.B. AREA, NEAR QADRIA MASJID KARACHI              | 4220172244983                              |                          | 675,130                                      | 39,262            | -        | 714,392   | 675,130   | 60,874                          | -      | 736,004       |
| 60      | ALI GOHAR                 | L-501,SHEREN JINNAH COLONY,CLIFTON KARACHI   | 4230155020653                              |                          | 509,082                                      | 15,091            | -        | 524,173   | 509,082   | 41,703                          | -      | 550,785       |
| 61      | MOHAMMAD ABDUL MAJEED     | S# 2A -17 , BLOCK-19RASHID MINHAS ROAD F B AREA KARACHI                                    | 4220112906495                              |                          | 1,259,518                                    | 93,293            | -        | 1,352,811 | 1,259,518 | 93,293                          | -      | 1,352,811     |
| 62      | MOHAMMAD ILYAS QURESHI    | SHOP# 2,OPP SHELL PETROL PUMP,MAIN QAIDABAD, KARACHI                                       | 4250183471773                              |                          | 889,640                                      | 69,451            | -        | 959,091   | 889,640   | 84,676                          | -      | 974,316       |
| 63      | MUHAMMAD BASHIR MEMON     | SHOP# 13,AL MANSOOR PLAZA,NEAR DAKHNI MASJID,PAKISTAN CHOWK, KARACHI                       | 4230116851735                              |                          | 741,363                                      | 57,246            | -        | 798,609   | 741,363   | 69,933                          | -      | 811,296       |
| 64      | KHAWJA AZIZ UR REHMAN     | LSA-1-7,STREET# 4,BLOCK# 10,GULSHAN-E-IQBAL KARACHI  | 4210123669233                              |                          | 804,272                                      | -                 | -        | 804,272   | 780,813   | 11,513                          | -      | 792,326       |
| 65      | MALTAF BUTT               | H # 33, ST #1KACHUPURAFZAIZ BAGH LAHORE  | 3520253667475                              |                          | 769,099                                      | -                 | -        | 769,099   | 670,252   | -                               | -      | 670,252       |
| 66      | WAHEED JAVAD KHAN         | OFF NO. 207,2ND FLOOR, 75 - L,CENTURY TOWER,MAIN BOULEVARD,GULBERG -III, LAHORE            | 3520251084093                              |                          | 563,259                                      | -                 | -        | 563,259   | 510,455   | -                               | -      | 510,455       |
| 67      | HABIB UR REHMAN           | SHOP# 12-A, 13-C,SHAH FAISAL COLONY,NEAR A-1 HOSPITAL, KARACHI                             | 4220160974849                              |                          | 594,696                                      | -                 | -        | 594,696   | 594,696   | 39,023                          | -      | 633,719       |
| 68      | ANWER BAIG                | SHOP # 2/14 & 5/129COMMERCIAL AREA,LIAQUATABAD, KIRYANA MARKET, KARACHI                    | 4210169664867                              |                          | 637,900                                      | -                 | -        | 637,900   | 637,900   | 43,180                          | -      | 681,080       |
| 69      | MUHAMMAD SALEEM           | LIYARI GENERAL HOSPITAL,PLOT# 1044,NEAR FOOTBALL STADIUM KARACHI                           | 4230139733921                              |                          | 700,908                                      | 10,947            | -        | 711,855   | 639,512   | -                               | -      | 639,512       |
| 70      | MOHAMMAD HAJI TAMEEN LATE | PLOT NO RC 323/4RABIA MANZIL BHAVAN JEE STREETRANCHORLINE KARACHI                          | 4230110449071                              |                          | 719,846                                      | 42,772            | -        | 762,618   | 719,846   | 66,419                          | -      | 786,265       |
| 71      | GHULAM AHMED SIDDIQUI     | HAJI ABBAS CENTREROOM # 4 FIRST FLOORHAWKS BAY ROAD KARACHI                                | 4220107416591                              |                          | 627,349                                      | -                 | (71)     | 627,278   | 590,937   | 50,056                          | -      | 640,993       |
| 72      | QAMAR UDDIN ZARIA         | OFFICE # 105, 1ST FLOOR,CROWN SQUARE, BLK # 13-A,GULSHAN-E-IQBAL, UNIVERSITY ROAD, KARACHI | 4220105075295                              |                          | 711,869                                      | 24,508            | -        | 736,377   | 707,749   | -                               | -      | 707,749       |
| 73      | ABDUL SALAM               | SHOP # 1, R 695SEC 11-C/3DISCO MOR, NORTH KARACHI KARACHI                                  | 4210117671939                              |                          | 690,782                                      | 33,535            | -        | 724,317   | 690,782   | 33,535                          | -      | 724,317       |
| 74      | ABDUL MAJEED              | HAJI PARK2,REHMAN PURA LAHORE  | 3520292659405                              |                          | 1,278,774                                    | 112,995           | -        | 1,391,769 | 1,278,774 | 112,995                         | -      | 1,391,769     |
| 75      | AHMAD KHAN ( LATE)        | 26-3RD FLOORCAVALRY CENTRE,CAVALRY COMMERCIALAREA,LAHORE CANTT LAHORE                      | 3320215863839                              |                          | 580,714                                      | 25,130            | -        | 605,844   | 580,714   | 30,826                          | -      | 611,540       |
| 76      | SIKANDAR BAKHT OURESHI    | SD-45,FALCON COMPLEX,GULBERG 3 LAHORE  | 3520278462947                              |                          | 1,075,343                                    | 37,285            | -        | 1,112,628 | 1,075,343 | 37,285                          | -      | 1,112,628     |
| 77      | MOHAMMAD RAFIQ KHAN       | H# 10-A, ST# 2-A,PREM NAGARRAJGARH LAHORE  | 3520202785027                              |                          | 479,888                                      | 28,238            | -        | 508,126   | 479,888   | 44,002                          | -      | 523,890       |
| 78      | MUHAMMAD YOUSAF           | H# 53,ST # 14, MOHALA NABI PARK,RAVI ROAD, LAHORE  | 3520226316725                              |                          | 926,782                                      | -                 | -        | 926,782   | 832,423   | -                               | -      | 832,423       |
| 79      | ABDUL JALEEL              | H # 224,D MODEL TOWN, LAHORE   | 3520227541807                              |                          | 839,270                                      | -                 | (79,922) | 759,348   | 657,833   | 46,367                          | -      | 704,200       |
| 80      | ALI JAAN                  | CRYSTAL NOTE BOOKAL MAIRAJ CENTRE22 URDU BAZAR LAHORE                                      | 3520258749427                              |                          | 719,846                                      | 13,483            | -        | 733,329   | 719,846   | 64,722                          | -      | 784,568       |
| 81      | SHEIKH MOHAMMAD SOHAIL    | LUCKY TRADERS 10- MONTGOMERY ROAD LAHORE   | 3520209411743                              |                          | 1,002,182                                    | 16,151            | -        | 1,018,333 | 1,002,182 | 16,151                          | -      | 1,018,333     |
| 82      | MUKHTAR ALI               | 476-A,BLOCK -B,NEW TOHEED PARK, GULSHAN RAVI, LAHORE                                       | 3520289377783                              |                          | 698,099                                      | 10,084            | -        | 708,183   | 558,228   | -                               | -      | 558,228       |
| 83      | MUHAMMAD SADIQ            | 1- SAINT MARY'S PARK,GULBERG -III, LAHORE  | 3520171923281                              |                          | 600,839                                      | 9,844             | -        | 610,683   | 537,445   | -                               | -      | 537,445       |
| 84      | SHEIKH HABIB AHMED (LATE) | SUITE # 181ST FLOORKAWAJA ARCADE WAHDAT ROAD LAHORE  | 3520225590939                              |                          | 554,304                                      | -                 | -        | 554,304   | 554,304   | -                               | -      | 554,304       |

# Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                           | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |           | Principal | Amount Written off / Concession |        |           | Total Balance |
|---------|--------------------------------|--|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|--------|-----------|---------------|
|         |                                |  |  |                          | Principal                                    | Interest/ Mark up | Others | Total     |           | Interest/ Mark up               | Others | Total     |               |
| 85      | BADAR CLOTH & FOAM CENTER      | 16- MACLEOD ROADASLAM ARCADE LAHORE  | 3520229284227                              |                          | 644,015                                      | -                 | -      | 644,015   | 576,350   | 27,621                          | -      | 603,971   |               |
| 86      | S A MOBILE CITY                | 32-H, BLOCK COMMERCIAL AREA PHASE I DHA CANTT LAHORE                                   | 3520128253917                              |                          | 933,895                                      | 19,449            | -      | 953,344   | 711,057   | 9,306                           | -      | 720,363   |               |
| 87      | CH.ABDUL HAFEEZ AND CO         | 30 CHARAGH DIN ROADMOZANG LAHORE   | 3520259680679                              |                          | 939,460                                      | 16,919            | -      | 956,379   | 939,460   | 16,919                          | -      | 956,379   |               |
| 88      | WELL TRADING CORPORATION       | M/S WELL TRADING CORPORATIONSUIT # 20, 1ST FLOOR,KHAWAJA ARCADE,17 WAHDAT ROAD, LAHORE | 3520014964961                              |                          | 551,680                                      | 20,189            | -      | 571,869   | 510,576   | 7,239                           | -      | 517,815   |               |
| 89      | JAVED ELECTRIC STORE           | 516 PICCO ROAD, KOT LAKHPAT, OPPOSITE TREET BLADE FACTORY, LAHORE                      | 3520137600011                              |                          | 1,012,687                                    | 36,601            | -      | 1,049,288 | 758,906   | 10,244                          | -      | 769,150   |               |
| 90      | BILAL TRADER WIRE ROPE         | OPP SHAHAB SWEETS,BAO SHOAI B MARKET,MISRI SHAH LAHORE                                 | 3520268491487                              |                          | 766,222                                      | 11,238            | -      | 777,460   | 559,284   | 42,607                          | -      | 601,891   |               |
| 91      | YOUSAF FOOD INDUSTRIES PVT LTD | 28-KM MAIN MULTAN ROAD,NEAR BATA FACTORY, LAHORE                                       | 3520222004937                              |                          | 990,648                                      | -                 | -      | 990,648   | 981,202   | 14,669                          | -      | 995,871   |               |
| 92      | ALI CLOTH HOUSE                | SHOP # 1, BILAL MARKET,LAHORE BLOCKAZAM CLOTH MARKET, LAHORE                           | 3520265689921                              |                          | 1,808,338                                    | -                 | -      | 1,808,338 | 1,808,338 | -                               | -      | 1,808,338 |               |
| 93      | YOUNAS BEEF SHOP               | SHOP # 1, USMAN MARKET,4 ZAILDAR ROAD,ICHHRA LAHORE                                    | 3520224261671                              |                          | 1,583,104                                    | 30,843            | -      | 1,613,947 | 1,447,532 | -                               | -      | 1,447,532 |               |
| 94      | LODHI ENTERPRISES              | 4-A, CHINA TOWER,SHAHALAM MARKET, LAHORE   | 3520273680109                              |                          | 1,330,735                                    | 39,063            | -      | 1,369,798 | 1,212,282 | 18,508                          | -      | 1,230,790 |               |
| 95      | CRYSTAL PUBLICATIONS           | AL-MERAJ CENTER,22 URDU BAZAR, LAHORE  | 3520266045929                              |                          | 1,330,735                                    | 21,926            | -      | 1,352,661 | 1,330,735 | 115,327                         | -      | 1,446,062 |               |
| 96      | AL-RIZWAN DYING                | STOP # 25,NEAR WASA DISPOSAL,JIYA MUSA,SHAHDR A LAHORE                                 | 3520112874997                              |                          | 1,381,628                                    | 24,118            | -      | 1,405,746 | 1,353,861 | 93,401                          | -      | 1,447,262 |               |
| 97      | WALI TRADING COMPANY           | H # 14, ST # 52-A, MAIN BAZAR SHAKAR GARIANTOHEEDABAD, RAVI ROAD LAHORE                | 3840374091545                              |                          | 764,042                                      | 6,595             | -      | 770,637   | 737,000   | -                               | -      | 737,000   |               |
| 98      | WAMALEE INTERNATIONAL PAKISTAN | ROOM -301, 3RD FLOOR,ASHRAF PLAZA,17, MECLOAD ROAD LAHORE                              | 3520214895293                              |                          | 834,165                                      | 51,108            | -      | 885,273   | 834,165   | 51,108                          | -      | 885,273   |               |
| 99      | ZAFAR TRADING CO               | ROOM # 227-228 ZULQARNAINCHAMBERS GANPAT ROAD LAHORE                                   | 3520249909223                              |                          | 902,356                                      | 19,039            | -      | 921,395   | 672,087   | 63,011                          | -      | 735,098   |               |
| 100     | AFZAL AHMED                    | H# 40/13 1ST FLOOR SECTOR 11/G NORTH KARACHI   | 4250108342727                              |                          | 1,832,932                                    | 32,723            | -      | 1,865,655 | 782,076   | -                               | -      | 782,076   |               |
| 101     | ZEESHAN JAMAL                  | RUFI HEAVEN FLAT NO D311 GULSHAN-E-IQBAL BLOCK 13-D/2                                  | 4220172170513                              |                          | 1,832,848                                    | 33,129            | -      | 1,865,977 | 727,639   | -                               | -      | 727,639   |               |
| 102     | AGHA IFTIKHAR                  | HOUSE # 2 SABRI BUILDING NEAR CALTEX OIL DEPOT PECO ROAD                               | 3520219147859                              |                          | 2,850,957                                    | 48,815            | -      | 2,899,772 | 1,595,698 | -                               | -      | 1,595,698 |               |
| 103     | AHSAN ELLAHI MALIK             | FLAT P 9 STAR SHELTERS BL 18 GULISTAN E JOHAR  | 4200005745451                              |                          | 483,225                                      | 8,489             | -      | 491,714   | 468,322   | 42,093                          | -      | 510,415   |               |
| 104     | BILAL AHMED                    | 21-A-11 18TH KHAYBAN E TAUHEED PHASE 5 DHA   | 4230111066877                              |                          | 555,316                                      | 9,251             | -      | 564,567   | 526,932   | 7,457                           | -      | 534,389   |               |
| 105     | M ASLAM                        | 3RD FLOOR SAUD CHAMBERHASAN ALI AFFANDI ROADILYAS                                      | 4230186130237                              |                          | 557,143                                      | 13,494            | -      | 570,637   | 571,557   | 76,155                          | -      | 647,712   |               |
| 106     | MUHAMMAD ASHFAQ                | H NO 102ST # 36GULSHAN ABADADYALA ROADRAWALPINDI                                       | 3740306541389                              |                          | 496,024                                      | -                 | -      | 496,024   | 486,068   | 55,115                          | -      | 541,183   |               |
| 107     | MUHAMMAD SHAHID IQBAL          | HOUSE NO 36,10TH COMMERCIAL STREET PHASE IV D.H.A SIDDIQUE SUNSET CLUB                 | 4230112280905                              |                          | 496,094                                      | -                 | -      | 496,094   | 501,019   | 81,632                          | -      | 582,651   |               |
| 108     | MUHAMMAD HANIF                 | P-57, ST NO SHASSAN PURA DHUDI WALASIALVI GENERAL                                      | 3310007493391                              |                          | 449,544                                      | 19,288            | -      | 468,832   | 433,487   | 101,660                         | -      | 535,147   |               |
| 109     | PERVAIZ MANZOOR                | 395 A ESAMAN PARK,JOHAR TOWN   | 3520205413417                              |                          | 499,721                                      | 26,044            | -      | 525,765   | 499,732   | 93,735                          | -      | 593,467   |               |
| 110     | SHAHID NAZIR                   | C 18 BLOCK 13-DGULSHAN E IQBAL KARACHI   | 4220107073785                              |                          | 489,172                                      | 10,153            | -      | 499,325   | 501,785   | 83,482                          | -      | 585,267   |               |
| 111     | KHANZADA QAISAR                | 96-E MODEL TOWN LAHORE   | 3520015616151                              |                          | 439,958                                      | 19,415            | -      | 459,373   | 433,073   | 72,564                          | -      | 505,637   |               |
| 112     | HUSSAIN ALI KHAN               | A 148 BLOCK 2GULSHAN E IQBAL KARACHI   | 4220104310769                              |                          | 822,688                                      | 16,970            | -      | 839,658   | 808,104   | 135,080                         | -      | 943,184   |               |

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|---------|--------------------------|---|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|--------|-----------|---------------|
|         |                          |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total     |           | Interest/ Mark up               | Others | Total     |               |
| 113     | MOHD REHAN SHAIKH        | H NO A/116-34-203,HIRABADNEAR LAL MASJID HYDERABAD  | 4130363706437                              |                          | 463,481                                      | 10,391            | -      | 473,872   | 454,212   | 74,377                          | -      | 528,589   |               |
| 114     | RIZWAN AYYAZ             | 251/1 Z-PHASE-IIIDHA CANTT LAHROE   | 3520114545233                              |                          | 488,660                                      | -                 | -      | 488,660   | 476,144   | 49,157                          | -      | 525,301   |               |
| 115     | S REHAN SHAH             | B 9 FARHAN SQUARE SECTOR 15 A/5 BUFFER ZONE NORTH KARACHI   | 50257384928                                |                          | 437,802                                      | 8,916             | -      | 446,718   | 438,671   | 61,779                          | -      | 500,450   |               |
| 116     | NASEER AHMED             | 67/C 11TH COMMERCIAL STREET PHASE II, EXT , D,H,A   | 4230113136485                              |                          | 463,181                                      | 42,502            | -      | 505,683   | 463,181   | 52,519                          | -      | 515,700   |               |
| 117     | MOHAMMED ASLAM           | HOUSE # A - 20 PARO WADHO WAH ROAD,NOORANI NAGAR QASIM ABAD, DISTRICT HYDERABAD,                          | 4130621585633                              |                          | 1,103,763                                    | 84,254            | -      | 1,188,017 | 1,103,763 | 83,031                          | -      | 1,186,794 |               |
| 118     | MOHAMMAD AHSAN MALIK     | H # 158, STREET # 64, SECTOR G-8/1, ISLAMABAD.  | 6110119518685                              |                          | 724,244                                      | 56,516            | -      | 780,760   | 724,244   | 53,100                          | -      | 777,344   |               |
| 119     | KABEER KHAN              | R-150 EVERGREEN BANGLOW GULSHAN E IQBAL 13 D/3  | 4220144470567                              |                          | 543,183                                      | 42,846            | -      | 586,029   | 543,183   | 63,396                          | -      | 606,579   |               |
| 120     | KASHIF QUDDUS            | HOUSE # 219STREET # 74SECTOR # G-9/3ISLAMABAD   | 6110101157841                              |                          | 443,917                                      | 22,377            | -      | 466,294   | 445,842   | 79,886                          | -      | 525,728   |               |
| 121     | AMIR MAHMOOD             | H NO.13/B SHAHID ROADSUNNY CHOWKCANAL POINT HOUSIN  | 3520170220205                              |                          | 492,983                                      | 25,301            | -      | 518,284   | 494,908   | 89,151                          | -      | 584,059   |               |
| 122     | AHMED NADEEM             | H NO 3-BST NO 72F-8-3ISLAMABAD  | 6110121177391                              |                          | 763,635                                      | 85,132            | -      | 848,767   | 763,635   | 170,429                         | -      | 934,064   |               |
| 123     | MEHMOOD ILYAS KHAN       | H NO C-25, BLOCK HNORTH NAZIMABAD KARACHI   | 4210163939657                              |                          | 495,093                                      | 22,269            | -      | 517,362   | 497,018   | 77,706                          | -      | 574,724   |               |
| 124     | ABDUL SAMI SAGGU         | PAKISTAN REVENUE AUTOMATION PVT LTD HALL#506 5TH FLOOR AVACUEE TRUST ISLAMABAD COMPLEX SIR AGHA KHAN ROAD | 3740517257921                              |                          | 873,380                                      | 97,276            | -      | 970,656   | 821,408   | 134,961                         | -      | 956,369   |               |
| 125     | SALEEM JAHANGIR          | H # 291-A7TH ROADNEW MALLPURSATTELLITE TOWN RAWALPINDI  | 3740535560425                              |                          | 495,827                                      | 37,794            | -      | 533,621   | 485,846   | 88,745                          | -      | 574,591   |               |
| 126     | SYED MEHDI RAZA          | C-7 SEA PARK APARTMENTBLOCK-2 CLIFTON KARACHI   | 4230129168135                              |                          | 498,803                                      | 33,951            | -      | 532,754   | 488,827   | 77,243                          | -      | 566,070   |               |
| 127     | KAMRAN AKRAM BUTT        | H NO.13/158 MOHALLAH TIBATANCHI SIALKOT   | 3460321102795                              |                          | 499,779                                      | 16,550            | -      | 516,329   | 499,779   | 72,375                          | -      | 572,154   |               |
| 128     | HASAN SAEED              | H NO 16, STREET NO 10BLOCK 4-D, NAZIMABAD KARACHI   | 4200044953607                              |                          | 460,419                                      | 24,160            | -      | 484,579   | 460,419   | 83,645                          | -      | 544,064   |               |
| 129     | EHSAN ELAHI MALIK        | 587-G GULSHAN E RAVI  | 27341113035                                |                          | 491,594                                      | 22,064            | -      | 513,658   | 493,519   | 77,098                          | -      | 570,617   |               |
| 130     | MIAN FAROOQ AMIN         | 314-GGPHASE 4DHA LAHORE OPP HALEEM CAMPUS LAHORE  | 3520137598735                              |                          | 599,295                                      | 17,246            | -      | 616,541   | 599,295   | 84,186                          | -      | 683,481   |               |
| 131     | ASMA JAVED               | 157 F 2 JOHAR TOWN  | 3520222694668                              |                          | 467,731                                      | 21,203            | -      | 488,934   | 467,731   | 73,447                          | -      | 541,178   |               |
| 132     | IMRAN MAHMOOD            | 99-B PCSIR HOUSING SOCIETY PARK-I LAHORE  | 3520264522549                              |                          | 453,545                                      | 87,938            | -      | 541,483   | 435,477   | 121,747                         | -      | 557,224   |               |
| 133     | MUHAMMAD RIAZ KHAN       | H NO S-2/814SAUDABADMALIR TOWN  | 4220174416513                              |                          | 453,610                                      | 23,448            | -      | 477,058   | 453,610   | 82,054                          | -      | 535,664   |               |
| 134     | SHAHID ANWAR             | B/181SECTOR 11/BNORTH KARACHI, KARACHI  | 4200005377617                              |                          | 435,697                                      | 85,444            | -      | 521,141   | 429,032   | 129,630                         | -      | 558,662   |               |
| 135     | MOHAMMAD INAM            | H NO 280BUKHARI COLONYBANARUS ROUND ABOUT ORANGI T  | 4240119359169                              |                          | 499,340                                      | 22,526            | -      | 521,866   | 499,340   | 78,301                          | -      | 577,641   |               |
| 136     | SALMAN AHMED             | A 174/1 BLOCK VIIIK.A.E.C.H. SOCIETY KARACHI  | 4200004663943                              |                          | 579,939                                      | 26,087            | -      | 606,026   | 579,939   | 90,865                          | -      | 670,804   |               |
| 137     | MIRZA SHOAB BAAIG        | HOUSE #D-117-A BLOCK 4 F B AREA   | 4210192274995                              |                          | 453,954                                      | 19,097            | -      | 473,051   | 453,954   | 46,969                          | -      | 500,923   |               |
| 138     | NASEEM AKHTAR            | HOUSE # 3-C/1 BLOCK C SATELLITE TOWN,   | 3740566197851                              |                          | 482,380                                      | 9,568             | -      | 491,948   | 482,380   | 48,158                          | -      | 530,538   |               |
| 139     | BISHARAT SUBHANI         | H# 684 BLOCK 3 SEC. D-2 GREEN TOWN  | 3520223342983                              |                          | 476,465                                      | 9,766             | -      | 486,231   | 476,465   | 43,880                          | -      | 520,345   |               |
| 140     | MUHAMMAD SIKANDAR MUGHAL | JAHANGIR PETROL SERVICE MAIN NATIONAL HIGHWAY QUAI LANDHI NEAR UPHONE OFFICE                              | 4220160090093                              |                          | 641,356                                      | 38,341            | -      | 679,697   | 641,356   | 18,759                          | -      | 660,115   |               |

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|---------|-----------------------|---|--|--------------------------|--|-------------------|--------|---------|---------------------------------|-------------------|--------|---------------|
|         |                       |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total   | Principal                       | Interest/ Mark up | Others |               |
| 141     | IRFAN JAMIL           | 206-C,CLIFTON GARDEN IIBLOCK<br>3 CLIFTON KARACHI             | 4230148407941                              |                          | 561,850                                      | 94,212            | -      | 656,062 | 537,584                         | 115,813           | -      | 653,397       |
| 142     | ASIF MAHMOOD          | HOUSE # 561STREET # 5G-11/1<br>ISLAMABAD                      | 6110120307037                              |                          | 588,939                                      | 45,595            | -      | 634,534 | 590,864                         | 106,276           | -      | 697,140       |
| 143     | ASIF ISHFAQUE AHMED   | SUFI PURAAHMED PURA KHAN<br>MAHAL ROAD SIALKOT                | 3460384104059                              |                          | 381,778                                      | 141,375           | -      | 523,153 | 374,142                         | 188,108           | -      | 562,250       |
| 144     | FAISAL MUJEEB         | HOUSE NO B-136BLOCK ANORTH<br>NAZIMABAD KARACHI               | 4210118347913                              |                          | 460,636                                      | 104,071           | -      | 564,707 | 462,561                         | 151,519           | -      | 614,080       |
| 145     | ABDUL LATIF           | H NO 3/C,KHAYABAN E<br>SHAMSHEER PHASE 5                      | 4200004541675                              |                          | 496,763                                      | 47,142            | -      | 543,905 | 487,364                         | 86,449            | -      | 573,813       |
| 146     | MALIK IMTIAZ          | D-47 BLOCK-2CLIFTON KARACHI                                   | 4230136535845                              |                          | 489,367                                      | 109,282           | -      | 598,649 | 491,292                         | 152,824           | -      | 644,116       |
| 147     | NASIR RAUF            | R 88 BLOCK 16F B AREA<br>KARACHI                              | 4210196492509                              |                          | 476,128                                      | 60,360            | -      | 536,488 | 448,904                         | 73,822            | -      | 522,726       |
| 148     | AMIR ALI              | H NO 13 ST NO 37POLICE<br>STATIONMISRI SHAHPAK<br>NAGARL      | 3520226668589                              |                          | 466,886                                      | 76,331            | -      | 543,217 | 459,967                         | 124,526           | -      | 584,493       |
| 149     | MASOOD UR REHMAN      | H NO 101 BLOCK 7/8 BYJSOFF.<br>AMIR KHUSRO ROAD KARACHI       | 4220118350983                              |                          | 493,479                                      | 33,576            | -      | 527,055 | 495,404                         | 77,396            | -      | 572,800       |
| 150     | MUHAMMAD AFZAL        | CHAK NO.204,R.BDAKHANA<br>KHAS FAISALABAD                     | 3310036220723                              |                          | 453,283                                      | 64,323            | -      | 517,606 | 453,283                         | 74,718            | -      | 528,001       |
| 151     | ABDUL RASHEED         | 132 BLOCK H GULSHAN RAVI<br>LAHORE                            | 3520286454135                              |                          | 499,832                                      | 77,878            | -      | 577,710 | 499,832                         | 104,301           | -      | 604,133       |
| 152     | SHAN KHAN             | P-166/B ST NO.3 SARFRAZ<br>COLONYPEOPLES COLONY<br>NO.2F      | 3310075010961                              |                          | 472,338                                      | 66,614            | -      | 538,952 | 472,338                         | 77,446            | -      | 549,784       |
| 153     | RASHID IRFAN          | 202 ST 74 F 11/1  | 3520064032239                              |                          | 482,726                                      | 64,486            | -      | 547,212 | 475,213                         | 64,991            | -      | 540,204       |
| 154     | HASSAN ILYAS KAIFI    | H.NO.35ST.NO.5F-8/3 ISLAMABAD                                 | 6110168910715                              |                          | 436,335                                      | 68,482            | -      | 504,817 | 436,335                         | 80,015            | -      | 516,350       |
| 155     | NADEEM KHALIQ         | P 1088 BABL LAL MILL<br>CHOWKFACTORY AREA                     | 3310033847297                              |                          | 472,414                                      | 74,851            | -      | 547,265 | 472,414                         | 77,338            | -      | 549,752       |
| 156     | SAMI AHMED            | H NO 3/21, BLOCK NO 2-A<br>NAZIMABAD NO 2                     | 4210116945327                              |                          | 460,865                                      | 119,226           | -      | 580,091 | 460,865                         | 140,363           | -      | 601,228       |
| 157     | ABDUL QAYYUM          | HOUSE NO 2 HAJI PARK REHMAN<br>PURA LAHORE                    | 3520292659405                              |                          | 501,444                                      | 67,564            | -      | 569,008 | 501,444                         | 79,063            | -      | 580,507       |
| 158     | M AKBER RIZWAN        | HOUSE 3/143 STREET MASOOM<br>SHAHEED LIAQUATABAD 3<br>KARACHI | 4210117831051                              |                          | 588,384                                      | 181,505           | -      | 769,889 | 599,899                         | 195,048           | -      | 794,947       |
| 159     | GHULAM HUSSAIN        | FLAT NO 3-F, 3RD FLOORMADINA<br>MANSION , MOOSA STREE         | 4230164901779                              |                          | 499,428                                      | 56,075            | -      | 555,503 | 499,428                         | 78,980            | -      | 578,408       |
| 160     | GHULAM JANAT          | FLAT NO 30/2BHURGI ROAD<br>HIRABAD HYDERABAD                  | 4130326433380                              |                          | 499,875                                      | 62,820            | -      | 562,695 | 501,800                         | 89,284            | -      | 591,084       |
| 161     | SYED HASNAIN RAZA     | A-525 BLOCK-3GULSHAN E IQBAL<br>KARACHI                       | 4220192450641                              |                          | 477,288                                      | 135,112           | -      | 612,400 | 476,567                         | 151,649           | -      | 628,216       |
| 162     | MUHAMMAD ALI HAIDER   | H NO 12 ST NO 48 AMEHBOOB<br>PARKWASSAN PURA                  | 3520110331971                              |                          | 491,693                                      | 44,700            | -      | 536,393 | 491,693                         | 77,434            | -      | 569,127       |
| 163     | A S AZAD              | 34 B PUNJAB CO OPERRATIVE<br>SOCIETYDEFENCE LAHORE            | 3520141687055                              |                          | 468,757                                      | 63,998            | -      | 532,755 | 468,757                         | 74,748            | -      | 543,505       |
| 164     | MUHAMMAD NAEEM UD DIN | HOUSE # 634, STREET # 44G-9/1                                 | 4410328480551                              |                          | 462,455                                      | 47,251            | -      | 509,706 | 462,455                         | 82,895            | -      | 545,350       |
| 165     | M ARSHAD LODHI        | 9-E 7TH EAST STREETPHASE I D<br>H A KARACHI                   | 4230119985089                              |                          | 446,296                                      | 48,357            | -      | 494,653 | 446,296                         | 67,835            | -      | 514,131       |
| 166     | JAWAD ASGHAR          | HOUSE NO 404 BLOCK<br>19FEDERAL B AREADASTAGIR<br>KARACHI     | 4210179069871                              |                          | 458,891                                      | 41,603            | -      | 500,494 | 460,816                         | 72,199            | -      | 533,015       |
| 167     | AMIR WAJID            | HOUSE NO 153, STREET NO<br>7, SECTOR NO F-11/1,               | 4220120944983                              |                          | 469,502                                      | 50,264            | -      | 519,766 | 469,502                         | 86,591            | -      | 556,093       |
| 168     | BASHIR HUSSAIN        | D-9 PTCL OFFICERS COLONY                                      | 27051506291                                |                          | 458,502                                      | 42,493            | -      | 500,995 | 458,502                         | 73,018            | -      | 531,520       |

# Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                     | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        | Total     | Principal | Amount Written off / Concession |        |           | Total Balance |
|---------|--------------------------|---|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|--------|-----------|---------------|
|         |                          |   |  |                          | Principal                                    | Interest/ Mark up | Others |           |           | Interest/ Mark up               | Others | Others    |               |
| 169     | M SALEEM                 | A 11 ROOFI COTTAGESBLK 13-D-1GULSHAN E IQBAL KARACHI                | 4220107212485                              |                          | 899,938                                      | 101,749           | -      | 1,001,687 | 899,938   | 141,026                         | -      | 1,040,964 |               |
| 170     | FAWAD ASGHAR SHAH        | 6B 6TH CENTRAL LANEPHASE-IIDHA KARACHI                              | 4230181066403                              |                          | 563,801                                      | 65,894            | -      | 629,695   | 565,726   | 90,529                          | -      | 656,255   |               |
| 171     | S SAJJAD                 | G 12 AHMAD RESIDENCY GULISTAN E JOHAR BLOCK 14                      | 50264550567                                |                          | 439,710                                      | 39,413            | -      | 479,123   | 439,710   | 73,304                          | -      | 513,014   |               |
| 172     | SHAHAB UDDIN             | HOUSE-269 ST-22 E-7   | 6110167437473                              |                          | 846,713                                      | 220,504           | -      | 1,067,217 | 846,713   | 276,874                         | -      | 1,123,587 |               |
| 173     | RAFIQ AHMAD              | 14/C CRECENT PLAZABLOCK 7F.B.AREA ISLAMABAD                         | 6110118867897                              |                          | 501,634                                      | 44,874            | -      | 546,508   | 501,634   | 78,271                          | -      | 579,905   |               |
| 174     | AMEER ALI SHROFF         | FLAT NO.H-216 M.L PARK VIEW SOLDIER BAZAR KARACHI                   | 4200004205945                              |                          | 563,238                                      | 63,028            | -      | 626,266   | 563,238   | 87,610                          | -      | 650,848   |               |
| 175     | CH KHAWAR BASHIR         | CHAK NO 248 R.B NAIADADYBISMILLAHPUR FAISALABAD                     | 3310004828139                              |                          | 500,437                                      | 51,248            | -      | 551,685   | 500,437   | 89,820                          | -      | 590,257   |               |
| 176     | MUHAMMAD SAEED           | H NO E-21, AKHRI WAGON STOPGULSHAN PARK NISHAT COL                  | 3520158871681                              |                          | 496,352                                      | 59,535            | -      | 555,887   | 496,352   | 92,579                          | -      | 588,931   |               |
| 177     | M ALI SHEIKH             | H E 19/12 A 2 ALI STFIRDIOUS PARK CANTT LAHORE                      | 3520112984867                              |                          | 499,965                                      | 16,768            | -      | 516,733   | 499,514   | 78,354                          | -      | 577,868   |               |
| 178     | IRTAZA MALIK AWAN        | H NO 314ST NO 14CHAKLALA SCHEME III RAWALPINDI                      | 3740503494819                              |                          | 499,720                                      | 11,057            | -      | 510,777   | 499,720   | 79,073                          | -      | 578,793   |               |
| 179     | RAHAT HUSSAIN            | R-238 SECTOR Z-6GULSHAN E MAYMAR                                    | 4250161300331                              |                          | 498,804                                      | 12,797            | -      | 511,601   | 498,804   | 91,164                          | -      | 589,968   |               |
| 180     | WAQAR INAM               | H NO B-311, BLOCK K-6GULSHAN E IQBAL                                | 4220118609231                              |                          | 479,834                                      | 12,452            | -      | 492,286   | 479,834   | 87,839                          | -      | 567,673   |               |
| 181     | RAZI NAYYER              | H NO 25-B/2, 1ST CENTRAL LANEPHASE II, DHA                          | 4220175241837                              |                          | 475,052                                      | 21,818            | -      | 496,870   | 465,354   | 75,035                          | -      | 540,389   |               |
| 182     | MUHAMMAD IQBAL           | HOUSE # 60ASTREET # 4FAISAL COLONYCHAKLALA RAWALPINDI               | 6110171506445                              |                          | 498,211                                      | 10,876            | -      | 509,087   | 498,211   | 78,687                          | -      | 576,898   |               |
| 183     | ZILL UR RAHMAN KHAN      | A/19 GALLANT SAMMITBLOCK 11GULSHAN E IQBAL KARACHI                  | 3520259883323                              |                          | 499,902                                      | 10,999            | -      | 510,901   | 499,902   | 79,041                          | -      | 578,943   |               |
| 184     | SAMREEN EHTESHAM         | 57/11MAIN COMMERCIAL AVENUEPHASE IV DHA KARACHI                     | 4230135146936                              |                          | 496,194                                      | 11,015            | -      | 507,209   | 496,194   | 78,552                          | -      | 574,746   |               |
| 185     | MUHAMMAD KAMRAN SADDIQUE | H NO 202 A /7KAREEM BLOCK MKTALLAMA IQBAL TOWN                      | 3520290723933                              |                          | 470,958                                      | 47,806            | -      | 518,764   | 434,615   | 71,894                          | -      | 506,509   |               |
| 186     | M SHAHBAZ SHARIF         | 32-C GULBERG-COLONYFAISALABAD                                       | 3310025188611                              |                          | 487,347                                      | 10,818            | -      | 498,165   | 489,272   | 77,219                          | -      | 566,491   |               |
| 187     | M OMER MALIK             | 31/2 KHAYABAN-E-MOHAFIZPHASE 05 DHA KARACHI                         | 4230122675061                              |                          | 412,505                                      | 105,196           | -      | 517,701   | 414,430   | 163,729                         | -      | 578,159   |               |
| 188     | ADAMJEE                  | 538/11 BAGGOSRA CENTER JAHANGIR ROAD                                | 51291190433                                |                          | 551,307                                      | 11,303            | -      | 562,610   | 553,232   | 89,251                          | -      | 642,483   |               |
| 189     | MOHD NASIRUDDIN          | NW-734BLOCK-D1ST FLOORSATELLITE TOWN RAWALPINDI                     | 3740506608645                              |                          | 517,158                                      | 59,469            | -      | 576,627   | 497,731   | 104,848                         | -      | 602,579   |               |
| 190     | IRFAN DAUD               | B 167 BLOCK 18 GULSHAN -E- IQBAL KARACHI                            | 4220141853923                              |                          | 499,887                                      | 33,561            | -      | 533,448   | 480,020   | 80,015                          | -      | 560,035   |               |
| 191     | ASIF IQBAL SAIGOL        | PLOT NO 85-C FLAT NO 1PHASE 7 DHA KARACHI                           | 4230159683455                              |                          | 520,754                                      | 9,713             | -      | 530,467   | 522,679   | 83,590                          | -      | 606,269   |               |
| 192     | PARVEZ                   | 1274/15BLOCK-15F.B AREA KARACHI                                     | 50149684392                                |                          | 456,164                                      | 102,189           | -      | 558,353   | 421,984   | 131,367                         | -      | 553,351   |               |
| 193     | S ASAD ALI               | FLAT-D-7 1ST FLOOR NOOR APPARTMENT BLOCK-K NORTH NAZIMABAD KARACHI. | 4210117009367                              |                          | 344,781                                      | 6,984             | -      | 351,765   | 438,892   | 67,896                          | -      | 506,788   |               |
| 194     | NASREEN                  | FLAT NO K/606RUFU LAKE DRIVE 7TH FLOORBLOCK 18 GUL                  | 4220156974944                              |                          | 498,473                                      | 12,655            | -      | 511,128   | 496,103   | 82,912                          | -      | 579,015   |               |
| 195     | MUHAMMAD ARIF OURESHI    | B/108 SARAH AVENUE 1GULZAR E HIJRI                                  | 4130340002735                              |                          | 131,548                                      | -                 | -      | 131,548   | 471,068   | 82,935                          | -      | 554,003   |               |
| 196     | RUKSANA SULMAN           | STR NO.1 H NO.3 GULSHAN E HAYATSHAHDARA MOR                         | 3520278381724                              |                          | 482,575                                      | 12,574            | -      | 495,149   | 496,040   | 95,335                          | -      | 591,375   |               |

# Consolidated Financial Statements

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| Sr. No. | Name                  | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Amounts in Rupees                            |           |         |         | Amounts in Rupees |                                 |         |         |               |
|---------|-----------------------|--|--|--------------------------|--|-----------|---------|---------|-------------------|---------------------------------|---------|---------|---------------|
|         |                       |  |  |                          | Outstanding Liabilities at Beginning of Year |           |         |         | Principal         | Amount Written off / Concession |         |         | Total Balance |
|         |                       |  |  |                          | Principal                                    | Interest/ | Mark up | Others  |                   | Interest/                       | Mark up | Others  |               |
| 197     | TARIQ MAQSOOD NAJAM   | H NO 1471 ST NO 19MAKKAH COLONY GULBERG III                                  | 3520259776019                              |                          | 479,151                                      | -         | -       | 479,151 | 498,973           | 83,771                          | -       | 582,744 |               |
| 198     | NADEEM YOUSUF         | H # A-1, AMBER HEIGHTS LAL MUHAMMAD CH. ROAD BLK 7/8, KARACHI.               | 4200078811897                              |                          | 420,086                                      | 8,644     | -       | 428,730 | 441,520           | 75,826                          | -       | 517,346 |               |
| 199     | SYED SALEEM SHAH      | H NO 324 ST NO 49 G-10/3   | 4310201738073                              |                          | 496,185                                      | 10,065    | -       | 506,250 | 498,815           | 85,446                          | -       | 584,261 |               |
| 200     | ARSHAD ALI            | H-2 BLOCK-7SEC F-7/2ISB RANA MARKETISLAMABAD                                 | 6110190354531                              |                          | 626,634                                      | 12,416    | -       | 639,050 | 638,761           | 109,239                         | -       | 748,000 |               |
| 201     | M FAISAL MUNIR        | S W 105 R 23RAI LIGON ROAD NEARVETERINARY COLLEGE                            | 3520219467515                              |                          | 488,653                                      | -         | -       | 488,653 | 500,587           | 83,703                          | -       | 584,290 |               |
| 202     | JUNAID ULLAH SIDDIQUI | H NO 539, SECTOR 36/CKORANGI NO 05   | 4220180441393                              |                          | 479,264                                      | -         | -       | 479,264 | 494,772           | 84,522                          | -       | 579,294 |               |
| 203     | SHAHZAD GHANI SH      | H # 92/ESATELLITE TOWNE BLOCK RAWALPINDI                                     | 3740575937847                              |                          | 438,465                                      | 11,367    | -       | 449,832 | 454,451           | 78,283                          | -       | 532,734 |               |
| 204     | M ABDUL GHAFAR        | FLAT NO C-62SUNNY HEIGHTS BLOCK 20RASHID MINHAS RO                           | 4220104364013                              |                          | 478,025                                      | 10,870    | -       | 488,895 | 461,020           | 95,946                          | -       | 556,966 |               |
| 205     | M.HASEEB-UR- REHMAN   | D-71 BLOCK 4GULSHAN-E- IQBAL KARACHI   | 4220104140081                              |                          | 513,929                                      | 10,637    | -       | 524,566 | 559,668           | 97,781                          | -       | 657,449 |               |
| 206     | MOHD NAVEED JAHANIA   | 392 BLOCK Y DHA  | 26561051931                                |                          | 302,629                                      | 6,241     | -       | 308,870 | 550,021           | 93,416                          | -       | 643,437 |               |
| 207     | SHOUKAT HAYAT         | SAIMA HEAVEN A 203BLOCK 4 GULSHAN E IQBAL KARACHI                            | 51853586925                                |                          | 469,305                                      | 9,473     | -       | 478,778 | 460,508           | 82,655                          | -       | 543,163 |               |
| 208     | HILAL A SIDDIQUI      | B 332BLOCK 14GULISTAN-E- JOHAR KARACHI                                       | 4220107416591                              |                          | 464,043                                      | 29,633    | -       | 493,676 | 485,367           | 123,636                         | -       | 609,003 |               |
| 209     | AHMED U SHABBIR       | 322-A CANAL VIEW HOUSING SOCIETYTHOKAR NIAZ BAIGLA                           | 3520229695145                              |                          | 482,840                                      | 9,844     | -       | 492,684 | 483,809           | 52,497                          | -       | 536,306 |               |
| 210     | IJAZ AHMAD            | H NO.83 ST NO. 13 MUHALLAH GUJJAR PURABAGHBANPURA                            | 3520172637641                              |                          | 452,310                                      | -         | -       | 452,310 | 482,378           | 97,083                          | -       | 579,461 |               |
| 211     | KHURRUM JAWAID        | H # 6KHAYABAN-E-IQBALF- 8/3ISLAMABAD   | 6110170144521                              |                          | 586,470                                      | 14,238    | -       | 600,708 | 589,690           | 89,544                          | -       | 679,234 |               |
| 212     | MUHAMMAD YOUSAF       | PLAT NO A-59 FLAT 103 C-P BEARAR SOCIETY KHUDUJI PALACE                      | 4220164226179                              |                          | 481,260                                      | -         | -       | 481,260 | 466,260           | 152,034                         | -       | 618,294 |               |
| 213     | MALIK BABAR ALI KHAN  | A-31,BLOCK-3, GULSHAN-E- IQBAL   | 4220134290665                              |                          | 445,040                                      | 16,618    | -       | 461,658 | 445,040           | 147,387                         | -       | 592,427 |               |
| 214     | AZMAT ALI             | 179-F RAJA CENTER MAIN MARKET, GULBERG                                       | 3520228060823                              |                          | 454,264                                      | -         | -       | 454,264 | 454,264           | 94,591                          | -       | 548,855 |               |
| 215     | MOHAMMAD YOUNUS       | H NO. 11 ST NO. 16 NEAR GAS FACTORY SWAMI NAGAR 45                           | 3520225160063                              |                          | 370,319                                      | 28,137    | -       | 398,456 | 370,319           | 169,020                         | -       | 539,339 |               |
| 216     | IRFAN HAIDER          | SHAHBAZ HAIDER DYNEM HOUSE, SHOP NO. 34,MAQDDAS SH FAYAZ ROAD, NEW ANARKALI, | 3520238759277                              |                          | 378,574                                      | 38,952    | -       | 417,526 | 378,574           | 153,631                         | -       | 532,205 |               |
| 217     | IRSHAD MEMOOD         | ST#48 AL- NOOR SOCIETY BLOCK-19 FEDERAL B AREA NEA                           | 3110485425815                              |                          | 454,716                                      | -         | -       | 454,716 | 454,716           | 102,482                         | -       | 557,198 |               |
| 218     | M ASKARI              | HOUSE C-227BLOCK-6F.B.AREA KARACHI   | 4210116699069                              |                          | 716,192                                      | 14,710    | -       | 730,902 | 642,774           | 105,429                         | -       | 748,203 |               |
| 219     | MOIZ AHMED            | III/A/12/4NAZIMABAD KARACHI  | 4210182839931                              |                          | 499,522                                      | 10,122    | -       | 509,644 | 461,757           | 77,855                          | -       | 539,612 |               |
| 220     | IRFAN MANZOOR         | 127 VDHA LAHORE  | 3520196842223                              |                          | 483,704                                      | 9,785     | -       | 493,489 | 462,739           | 65,282                          | -       | 528,021 |               |
| 221     | BILAL AHMED           | H NO 9 KOHINOOR MILLSPESHAWAR ROAD RAWALPINDI                                | 6110122254657                              |                          | 488,027                                      | 10,167    | -       | 498,194 | 531,201           | 102,381                         | -       | 633,582 |               |
| 222     | ADNAN REHMAN KHAN     | H NO 13 A AHSEN COLONYSURAJ MIANI ROAD                                       | 3610379404895                              |                          | 479,410                                      | -         | -       | 479,410 | 499,175           | 91,172                          | -       | 590,347 |               |
| 223     | MUHAMMAD HAFEEZ       | H NO.P-12, ST NO. 4ISLAM PURA DHOBIHATFAISALABAD                             | 3310040414731                              |                          | 484,417                                      | -         | -       | 484,417 | 486,662           | 89,909                          | -       | 576,571 |               |
| 224     | MEHFOOZ AHMAD         | H # 1CHITTAN ROADJHELMUM   | 3730188372517                              |                          | 365,751                                      | -         | -       | 365,751 | 451,984           | 83,479                          | -       | 535,463 |               |



# Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |         | Principal | Amount Written off / Concession |        |           | Total Balance |
|---------|---------------------|---|--|--------------------------|--|-------------------|--------|---------|-----------|---------------------------------|--------|-----------|---------------|
|         |                     |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total   |           | Interest/ Mark up               | Others | Total     |               |
| 225     | FARRUKH MUSTAFA     | HOUSE NO 1950 C/1 STREET NO 7 INDUS ROAD NO 2 TARIQ ABAD          | 21072069954                                |                          | 434,689                                      | 8,851             | -      | 443,540 | 434,998   | 81,916                          | -      | 516,914   |               |
| 226     | MH ZEESHAN WARRAICH | H NO 25-E ASKARIAPARTMENTSBRIDGE COLONY CANTT LAHORE              | 3660388909719                              |                          | 449,762                                      | 9,162             | -      | 458,924 | 449,705   | 84,696                          | -      | 534,401   |               |
| 227     | MUHAMMAD RAFIQ      | FLAT # 401-4TH FLOOR, PLOT # 133,HUMA HIGHTS DEPOR SOLDIER BAZZAR | 4220119158871                              |                          | 840,244                                      | 16,791            | -      | 857,035 | 816,309   | 55,286                          | -      | 871,595   |               |
| 228     | KAMRAN ALIAZ        | 61/2 LANE 24 PHASE 7DEFENCE HOUSING SOCIETY KARACHI               | 4200004974953                              |                          | 557,426                                      | -                 | -      | 557,426 | 701,584   | 110,699                         | -      | 812,283   |               |
| 229     | AQRAR AHMAD RANA    | H NO 7ST NO 7NABI PURAMUGHAL PURA LAHORE                          | 3520157061919                              |                          | 599,578                                      | 12,198            | -      | 611,776 | 588,611   | 116,767                         | -      | 705,378   |               |
| 230     | NASEER AHMED        | B 401 BEACH BLESSINGBLOCK 2 CLIFTON KARACHI                       | 4200005677151                              |                          | 599,967                                      | 12,221            | -      | 612,188 | 601,891   | 94,922                          | -      | 696,813   |               |
| 231     | UZMA KHALID KHAN    | 72-J GULBERG-III LAHORE   | 3520222310254                              |                          | 491,069                                      | 10,861            | -      | 501,930 | 499,295   | 97,065                          | -      | 596,360   |               |
| 232     | HUSSAIN EHTSHAM     | 79-B AIR AVENUEHOUSING SCHEME DEFENCE ROAD LAHORE                 | 3530219438965                              |                          | 441,381                                      | -                 | -      | 441,381 | 493,331   | 88,374                          | -      | 581,705   |               |
| 233     | MUHAMMAD INTAZAR    | H NO.1-S/33 ST NO.2JOY SHAH ROAD SANDA KALAN LAHORE               | 3520230068431                              |                          | 489,750                                      | -                 | -      | 489,750 | 501,814   | 89,341                          | -      | 591,155   |               |
| 234     | TAHIR USMAN         | B-209,BLOCK 6 GULSHAN E IQBALNEAR DISCO BAKERY KARACHI            | 4220167208773                              |                          | 496,118                                      | -                 | -      | 496,118 | 498,141   | 89,392                          | -      | 587,533   |               |
| 235     | EJAZ AHMED          | 87-SALEEM BLOCKITTEFAQ TOWNMULTAN ROAD LAHORE                     | 3520217127629                              |                          | 324,831                                      | -                 | -      | 324,831 | 499,360   | 89,495                          | -      | 588,855   |               |
| 236     | MUKHTAR HUSSAIN     | H NO B-3, BLOCK 20F.B AREA  | 4210110836657                              |                          | 488,142                                      | -                 | -      | 488,142 | 499,358   | 89,791                          | -      | 589,149   |               |
| 237     | MUHAMMAD IQBAL      | FLAT NO B-2 PLOT NO 10- CSTREET NO-36 TAUHEED COMME               | 4230197222743                              |                          | 482,502                                      | 9,359             | -      | 491,861 | 499,453   | 90,887                          | -      | 590,340   |               |
| 238     | GHULAM JILANI KHAN  | A 389 BLOCK CSHAHRAH E FATEH WORTH NAZIMABAD KARACHI              | 4210168926005                              |                          | 685,326                                      | 14,099            | -      | 699,425 | 704,363   | 130,827                         | -      | 835,190   |               |
| 239     | MAHBOOB ALAM        | H # 76MARGALA ROADST # 17F- 6/2ISLAMABAD                          | 6110195680703                              |                          | 830,860                                      | 58,803            | -      | 889,663 | 671,755   | 123,836                         | -      | 795,591   |               |
| 240     | SALEEM AZIZ         | H.NO.52/A LANE NO.7 TULSA ROAD                                    | 3740503111911                              |                          | 594,511                                      | 26,582            | -      | 621,093 | 585,887   | 107,408                         | -      | 693,295   |               |
| 241     | SHAHID NAEEM IQBAL  | H# 186 ST# 78 G-11/2  | 6110114647703                              |                          | 663,432                                      | -                 | -      | 663,432 | 583,283   | 9,100                           | -      | 592,383   |               |
| 242     | SYED MUHAMMAD ASLAM | C-7, 3RD FLOOR, JUMANI ARCADE BLOCK 14 GULSHAN-E- IQBAL           | 4220154068835                              |                          | 766,661                                      | 10,510            | -      | 777,171 | 639,055   | 17,025                          | -      | 656,080   |               |
| 243     | NISAR AHMAD         | 20 ST 42 TAGORE PARK89 MECLEOD ROAD LAHORE                        | 3520284752663                              |                          | 438,632                                      | 8,476             | -      | 447,108 | 437,609   | 93,868                          | -      | 531,477   |               |
| 244     | SYED ALI QAMBER     | H # B 122NEAR FIRE BRIGADESATELLITE TOWN RAWALPINDI               | 3740596691353                              |                          | 584,218                                      | 12,005            | -      | 596,223 | 599,403   | 100,899                         | -      | 700,302   |               |
| 245     | RIZWAN UL HAQ       | 150 1 ST NO 1NEW SUPER TOWNCANTT                                  | 3520182512503                              |                          | 497,277                                      | -                 | -      | 497,277 | 501,331   | 82,669                          | -      | 584,000   |               |
| 246     | ABDUL WAHAB         | PLOT NO 76/2HOUSE NO 6TAJ TERRACE OVERSEAS SOCIETY                | 4220103119279                              |                          | 476,195                                      | 32,412            | -      | 508,607 | 479,790   | 83,515                          | -      | 563,305   |               |
| 247     | AFTAB HUSSAIN       | A 143 BLOCK 'L' NORTH NAZIMABAD                                   | 50288025124                                |                          | 919,276                                      | 18,725            | -      | 938,001 | 919,831   | 154,388                         | -      | 1,074,219 |               |
| 248     | AQEEL AHMED         | HOUSE NO 42/1STREET NO 9SECTOR II/AIRPORT HOUSING S               | 3740536231119                              |                          | 469,409                                      | -                 | -      | 469,409 | 462,831   | 99,436                          | -      | 562,267   |               |
| 249     | ARSHAD SOHAIL       | HOUSE NO AA1392/BSTREET NO 15GHULSHAN ABAD RAWALPIN               | 3740554605189                              |                          | 589,068                                      | 23,839            | -      | 612,907 | 578,020   | 111,881                         | -      | 689,901   |               |
| 250     | SYED MUHAMMAD IRFAN | 458 BLOCK 7/8CP BERAR SOCIETY KARACHI                             | 4220103786233                              |                          | 454,958                                      | 29,242            | -      | 484,200 | 462,029   | 108,985                         | -      | 571,014   |               |
| 251     | FAISAL SALEEM SYED  | 3-UPPER JANAK NAGAR MULTAN ROAD                                   | 3520204757919                              |                          | 489,840                                      | 9,587             | -      | 499,427 | 489,933   | 92,435                          | -      | 582,368   |               |
| 252     | QASIM ALI SHAH      | B-52 BLOCK 13F.B AREA KARACHI                                     | 4200068438713                              |                          | 484,558                                      | 10,076            | -      | 494,634 | 494,762   | 95,676                          | -      | 590,438   |               |

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Amounts in Rupees

| Sr. No. | Name                | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |           | Total     | Amount Written off / Concession |        |           | Total Balance |
|---------|---------------------|--|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|--------|-----------|---------------|
|         |                     |  |  |                          | Principal                                    | Interest/ Mark up | Others | Principal |           | Interest/ Mark up               | Others |           |               |
| 253     | MUHAMMAD MANSHA     | HOUSE NO 262STREET NO 79SEC G-11/2ISLAMABAD  | 6110197750659                              |                          | 498,191                                      | 11,455            | -      | 509,646   | 592,930   | 128,885                         | -      | 721,815   |               |
| 254     | TALIB HUSSAIN       | HOUSE NO P/988 D/1 MUHALA ANGAT PURA SAIDPUR ROAD                                    | 21288068673                                |                          | 579,715                                      | 11,807            | -      | 591,522   | 579,800   | 112,084                         | -      | 691,884   |               |
| 255     | AMIR ALI            | ALYNTO APPAREL 452 SUNNY PLAZA 4-FLOOR HASRAT MOHANI ROAD KARACHI                    | 4210126268117                              |                          | 516,896                                      | -                 | -      | 516,896   | 525,272   | -                               | -      | 525,272   |               |
| 256     | MUHAMMAD HANIF      | SUIT NO. 302 3RD FLR, ALASAR CENTER BLK 13-B MAIN UNIVERSITY RD KARACHI.             | 50174030533                                |                          | 513,798                                      | -                 | -      | 513,798   | 529,808   | -                               | -      | 529,808   |               |
| 257     | WAJID ALI SHAH      | MAJID TYRES SHOP NO 6 NEAR NAULA KHA POLICE STATION                                  | 3520281857883                              |                          | 521,070                                      | -                 | -      | 521,070   | 529,318   | -                               | -      | 529,318   |               |
| 258     | WAQAS KHALID        | WAQAS GARMENTS SITYANA ROAD NEAR SERVIS SHOES  | 3310628242439                              |                          | 519,051                                      | -                 | -      | 519,051   | 543,346   | -                               | -      | 543,346   |               |
| 259     | ARIF SEAR           | PROGRESSIVE KNITWEARS PVT LTD 23 K M FERAZEPUR ROAD                                  | 3520223175027                              |                          | 535,839                                      | -                 | -      | 535,839   | 558,886   | -                               | -      | 558,886   |               |
| 260     | ABDUL LATIF         | BUILDING NO 4-C, 1ST FLOOR LANE NO 1, SABA COMMERCIAL AREA PHASE V, D.H.A            | 4200004541675                              |                          | 530,882                                      | -                 | -      | 530,882   | 559,029   | -                               | -      | 559,029   |               |
| 261     | SH USMAN SHAHZAD    | USMAN TRADERS SHOP # 83 MAKKAH C LOTH MARKET RAJA BAZAR                              | 3740503225175                              |                          | 587,237                                      | -                 | -      | 587,237   | 567,685   | -                               | -      | 567,685   |               |
| 262     | AKHTAR H JAFRI      | PIR KOT HOUSE 21/2 KH-HAFIZ PHASE-5 D.H.A  | 4230174654361                              |                          | 578,432                                      | -                 | -      | 578,432   | 592,001   | -                               | -      | 592,001   |               |
| 263     | ABDUL WAHEED        | SUB LIME ADVERTISER 12- DURRANI M ANSION ROYAL PARK                                  | 3520254339591                              |                          | 612,284                                      | -                 | -      | 612,284   | 670,984   | -                               | -      | 670,984   |               |
| 264     | SHAHID AHMED        | SHAHID AHMED B/40, ALAZAM APPT, NEAR HASAN SQUARE,                                   | 4210114970867                              |                          | 621,168                                      | -                 | -      | 621,168   | 681,805   | -                               | -      | 681,805   |               |
| 265     | MUHAMMAD HANIF      | SUIT NO. 302 3RD FLR, ALASAR CENTER BLK 13-B MAIN UNIVERSITY RD KARACHI.             | 4210188603383                              |                          | 563,593                                      | -                 | -      | 563,593   | 579,852   | -                               | -      | 579,852   |               |
| 266     | MUHAMMAD AMIN       | HOSUE # 16-D PECHS BLOCK 6 NURSERY MARKET NEAR GUDDO TOYE SHOP                       | 4220186445997                              |                          | 643,854                                      | -                 | -      | 643,854   | 665,713   | -                               | -      | 665,713   |               |
| 267     | ANJUM SHAHZAD       | U-A-INTERNATIONAL,506/507 UNI CENTRE I.I.CHUNDRIGAR RD KARACHI-2417257.              | 4220107966489                              |                          | 1,894,739                                    | -                 | -      | 1,894,739 | 1,942,855 | -                               | -      | 1,942,855 |               |
| 268     | M AAMIR SHAH        | H NO 23-B TARIQ BLOCK NEW GARDEN TOWN  | 3520234118931                              |                          | 618,135                                      | -                 | -      | 618,135   | 626,784   | -                               | -      | 626,784   |               |
| 269     | FAKHAR AYUB QURESHI | 72-NARGIS BLOCK ALLAMA IQBAL TOWN  | 3520227239409                              |                          | 569,284                                      | -                 | -      | 569,284   | 569,284   | -                               | -      | 569,284   |               |
| 270     | SH BABAR AMEER      | 4 MAIN HALL ROAD   | 3520116144771                              |                          | 555,057                                      | -                 | -      | 555,057   | 555,058   | -                               | -      | 555,058   |               |
| 271     | MUHAMMAD SIDDIQUE   | MULTAN COTTON COMPANY ROOM #11 1ST FLOOR TRUST PLAZA OPP. CENTRAL TELEPHONE EXCHANGE | 3630277749691                              |                          | 546,802                                      | -                 | -      | 546,802   | 559,508   | -                               | -      | 559,508   |               |
| 272     | JAWAD KHURRAM RIZVI | HAIER PAKISTAN PVT LTD 60, FIRST FLOOR WALLAYAT PLAZA MURREE ROAD                    | 6110143825881                              |                          | 628,668                                      | -                 | -      | 628,668   | 643,809   | -                               | -      | 643,809   |               |
| 273     | SAEED ASLAM         | CHIESI PAKISTAN 57-A BLOCK G GUL BERG III LAHORE PAKISTAN                            | 3520102841631                              |                          | 932,569                                      | -                 | -      | 932,569   | 935,358   | -                               | -      | 935,358   |               |
| 274     | KAMRAN SADIQ        | SHOP # B-IV-640/2,MUSLIM TOWN CHIRAH ROAD  | 3740566736127                              |                          | 524,752                                      | -                 | -      | 524,752   | 539,497   | -                               | -      | 539,497   |               |
| 275     | TASNEEM FARHAT      | SPS SECURITY GARDE SECURITY HOUS E 18-F BLOCK 6 P E C H S OPP UNI ON BANK            | 4220105740284                              |                          | 534,894                                      | -                 | -      | 534,894   | 547,501   | -                               | -      | 547,501   |               |
| 276     | MUNAWAR ALI         | FLAT NO 101 SAIMA CASTLE PLOT 162-D BLOCK 3 P.E.C.H.S                                | 4220144010277                              |                          | 530,501                                      | -                 | -      | 530,501   | 569,696   | -                               | -      | 569,696   |               |
| 277     | M SALEEM MALIK      | 3-S TRADERS 42-MAIN TEMPLE ROAD PUNJAB SHADI HALL                                    | 3520223232707                              |                          | 533,744                                      | -                 | -      | 533,744   | 572,639   | -                               | -      | 572,639   |               |
| 278     | CH M RAZA IQBAL     | 24-RASOLL PARK SHAMA ROAD  | 3520014708801                              |                          | 564,092                                      | -                 | -      | 564,092   | 615,840   | -                               | -      | 615,840   |               |
| 279     | MUHAMMAD ISMAIL     | H NO 1018, ST NO 18-A MEHMOODABAD NO 05  | 4230111144215                              |                          | 525,054                                      | -                 | -      | 525,054   | 563,665   | -                               | -      | 563,665   |               |
| 280     | MARYAM SAEED        | H NO 50, ST NO 14 ASKARI VILLAGE, GULBERG  | 3520114669594                              |                          | 549,520                                      | -                 | -      | 549,520   | 565,203   | -                               | -      | 565,203   |               |

# Consolidated Financial Statements

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| Sr. No. | Name                | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        | Total   | Amount Written off / Concession |                   |        | Total Balance |
|---------|---------------------|---|--|--------------------------|--|-------------------|--------|---------|---------------------------------|-------------------|--------|---------------|
|         |                     |   |  |                          | Principal                                    | Interest/ Mark up | Others |         | Principal                       | Interest/ Mark up | Others |               |
| 281     | ATIF UDDIN          | HOUSE NO R/225 BLOCK 14,<br>NASEERABAD F B AREA   | 4210122604001                              |                          | 545,136                                      | -                 | -      | 545,136 | 630,094                         | -                 | -      | 630,094       |
| 282     | TAUQEER UR REHMAN   | MAPCO E-453 MAIN BOULEVARD<br>DEFEN CE NEAR ADIL HOSPITAL<br>LAHORE CANTT                             | 3520113952721                              |                          | 617,145                                      | -                 | -      | 617,145 | 671,594                         | -                 | -      | 671,594       |
| 283     | FAISAL NASEEB       | H#15 ST#4 REHMAN STR.<br>NISHITAR RD. NLM BUTT SAHIB<br>CHANAY WALAY                                  | 3520221903473                              |                          | 504,081                                      | -                 | -      | 504,081 | 538,881                         | -                 | -      | 538,881       |
| 284     | NOORUDDIN SAMJI     | AL RAHEEM TECH SHOP NO 11<br>GHOUS IA MARKET BLOCKC<br>NORTH NAZIMAB AD                               | 4200025758615                              |                          | 533,589                                      | -                 | -      | 533,589 | 594,866                         | -                 | -      | 594,866       |
| 285     | RAJA WASIM AKRAM    | H NO Y 477 ST NO 12 DHOKE<br>RATTA IMAM BARA  | 3740550083767                              |                          | 598,217                                      | -                 | -      | 598,217 | 656,599                         | -                 | -      | 656,599       |
| 286     | SAEED ABBAS         | SHOP NO 10, BLOCK D-4, ONION<br>& POTATO SECTON NEW SABZI<br>MANDI SUPER HIGHWAY                      | 4230134734481                              |                          | 525,070                                      | -                 | -      | 525,070 | 529,085                         | -                 | -      | 529,085       |
| 287     | IRTAZA MALIK AWAN   | WANHAR BUSINESS &<br>ENGINEERING 1S T FLOOR 314<br>ST NO 14 CHAKLALA SCHEME 3                         | 3740503494819                              |                          | 558,780                                      | -                 | -      | 558,780 | 561,860                         | -                 | -      | 561,860       |
| 288     | MUDDASAR AHMED      | MUDDASAR AHMED HOUSE NO.B<br>8, STREET NO.10, REHMAN<br>COLONY MEHMOODABAD                            | 4230172860765                              |                          | 519,390                                      | -                 | -      | 519,390 | 585,857                         | -                 | -      | 585,857       |
| 289     | MOHD SALEEM         | BUNGLOW NO A-11 RUFU<br>COTTAGE, 13D-1 GULSHAN -E-<br>IQBAL, KARACHI                                  | 4220107212485                              |                          | 480,745                                      | -                 | -      | 480,745 | 540,202                         | -                 | -      | 540,202       |
| 290     | IFTIKHAR AHMED      | PLOT#B-C 20,FLAT#203 2ND<br>FLOOR AL-MADINA ARCADE<br>BLOCK 5,KEHKASHAN CLIFTON                       | 4130423044097                              |                          | 485,775                                      | -                 | -      | 485,775 | 557,001                         | -                 | -      | 557,001       |
| 291     | HABIB UR REHMAN     | HOUSE NO 1071 ST NO 23 G-11/1   | 6110178903659                              |                          | 515,180                                      | -                 | -      | 515,180 | 517,628                         | -                 | -      | 517,628       |
| 292     | HAFIZ ABDUL GHANI   | HAFIZ ABDUL GHANI NEW<br>PROPERTY MAHAL CHAUDHRY<br>YAQOOB PLAZA                                      | 20554422509                                |                          | 899,362                                      | -                 | -      | 899,362 | 1,140,394                       | -                 | -      | 1,140,394     |
| 293     | CH KHAWAR BASHIR    | CHAK NO 248/R B NAYE ABADI<br>BISMILLAH PUR POST OFFICE<br>KHAS                                       | 3310004828139                              |                          | 502,492                                      | -                 | -      | 502,492 | 546,605                         | -                 | -      | 546,605       |
| 294     | ABDUL MOHSIN NAEEM  | 292 K-3 WAPDA TOWN OPPOSITE<br>VALENCIA TOWN GATE.  | 3830211985539                              |                          | 576,407                                      | -                 | -      | 576,407 | 685,529                         | -                 | -      | 685,529       |
| 295     | RIFAT HAYE          | 60-A AHMED BLOCK NEW<br>GARDEN TOWN LAHORE  | 3520270515538                              |                          | 692,133                                      | -                 | -      | 692,133 | 710,778                         | -                 | -      | 710,778       |
| 296     | KASHIF QUDDUS       | AL-KAREEM ASSOCIATES AND<br>BUILD O FFICE # 1 2ND<br>FLOOR,BLOCK 32 GAL AXY<br>ARCADE G-11 MARKAZ     | 6110101157841                              |                          | 591,289                                      | -                 | -      | 591,289 | 640,624                         | -                 | -      | 640,624       |
| 297     | QASIM ALI SHAH      | B-52 BLOCK 13 F B AREA  | 4200068438713                              |                          | 579,615                                      | -                 | -      | 579,615 | 606,818                         | -                 | -      | 606,818       |
| 298     | KHAWAR MAQSOOD      | LUCKY PLASTIC HOUSE 11-E<br>SHAHALA M MARKET NEAR<br>ALFAROOQ HOTEL LAHORE                            | 3520228734597                              |                          | 638,056                                      | -                 | -      | 638,056 | 701,593                         | -                 | -      | 701,593       |
| 299     | SALMAN MALIK        | MASTERS COVERING 4/1, FAZLIA<br>COLONY, FERROZ PURA ROAD,   | 3520259043407                              |                          | 585,266                                      | -                 | -      | 585,266 | 706,228                         | -                 | -      | 706,228       |
| 300     | ABDUL RAHIM         | MACQUINS INTERNATIONAL F-<br>2/H, P. T.C.L INDUSTRIAL<br>COMPLEX NEAR UN ILEVER<br>PAKISTAN S.I.T.E   | 4230193070351                              |                          | 443,239                                      | -                 | -      | 443,239 | 524,022                         | -                 | -      | 524,022       |
| 301     | MIR SAJID NAWAZ     | H NO 8/B (BEHIND HOUSE # 8)<br>NISAR ROAD WESTRIDGE II  | 6110145215027                              |                          | 550,908                                      | -                 | -      | 550,908 | 581,809                         | -                 | -      | 581,809       |
| 302     | M MASOOD KHAN       | 33-F MAIN MARKET GULBERG 2  | 3520225427345                              |                          | 569,870                                      | -                 | -      | 569,870 | 674,396                         | -                 | -      | 674,396       |
| 303     | MUHAMMAD ALI CHEEMA | OFFICE # 3 BLOCK # 11 SHAH<br>NAWAZ PALAZA G-11 MARKAZ  | 6110178294043                              |                          | 406,877                                      | -                 | -      | 406,877 | 517,452                         | -                 | -      | 517,452       |
| 304     | S M HANIF SHAH      | PINK PHOTOSTATE SHOP SHOP<br>NO1 P ARIYA STATE KHARADAR<br>NOORANI ME NTION OPP STAR<br>MEDICAL STORE | 4230114495803                              |                          | 469,335                                      | -                 | -      | 469,335 | 541,230                         | -                 | -      | 541,230       |
| 305     | ALIAHMED            | HOUSE # 53/III, 33RD STREET<br>PHASE V EXT DHA  | 4230149487503                              |                          | 476,578                                      | -                 | -      | 476,578 | 551,473                         | -                 | -      | 551,473       |
| 306     | ABDUL QAYUM         | H.2 HAJI PARK REHMAN PURA   | 3520292659405                              |                          | 667,648                                      | -                 | -      | 667,648 | 775,174                         | -                 | -      | 775,174       |
| 307     | SHAHZAD SIDDIQUE CH | 4.5 KM JARANWALA ROAD<br>KHURRIAN WALA  | 3310010173311                              |                          | 528,718                                      | -                 | -      | 528,718 | 557,056                         | -                 | -      | 557,056       |
| 308     | PRINCE SALIM KHAN   | H NO 82 F-6-2 MARGALLAH ROAD  | 7150273727585                              |                          | 511,411                                      | -                 | -      | 511,411 | 608,053                         | -                 | -      | 608,053       |

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|---------|---------------------|---|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|-------------------|-----------|---------------|
|         |                     |   |  |                          | Principal                                    | Interest/ Mark up | Others | Others    |           | Principal                       | Interest/ Mark up | Others    |               |
| 309     | IRFAN DAUD          | E-8/1 BLOCK-17 GULSHAN E IQBAL  | 4220141853923                              |                          | 503,933                                      | -                 | -      | 503,933   | 550,059   | -                               | -                 | 550,059   |               |
| 310     | MIAN E.JAZ AHMED    | 20 ITTEFAQ VILLAS, Q BLOCK EXT MODEL TOWN   | 3520294159357                              |                          | 563,338                                      | -                 | -      | 563,338   | 511,572   | -                               | -                 | 511,572   |               |
| 311     | ASIF FREED          | H NO D-24 BLOCK 6 F.B AREA  | 4210115559857                              |                          | 509,238                                      | -                 | -      | 509,238   | 556,994   | -                               | -                 | 556,994   |               |
| 312     | SYED PERVEZ ALAM    | 94/1 6TH STREET PHASE-VI  | 4230188826027                              |                          | 616,076                                      | -                 | -      | 616,076   | 662,162   | -                               | -                 | 662,162   |               |
| 313     | MUSSAWIR HUSSAIN    | HOUSE# 111 R DHA LAHORE   | 3520193715779                              |                          | 566,325                                      | -                 | -      | 566,325   | 594,052   | -                               | -                 | 594,052   |               |
| 314     | JAHANZAIB MINHAJ    | C-35, SECTOR W-4 GULSHAN E MAYMAR   | 4210116378903                              |                          | 551,680                                      | -                 | -      | 551,680   | 627,962   | -                               | -                 | 627,962   |               |
| 315     | ABDUL SALAM         | USMAN GHANI ELECTORNICS SHOP# 21 AL NAFESA MARKET ABDUL HAROON ROAD SADDAR KARACHI          | 4230109811359                              |                          | 1,147,037                                    | -                 | -      | 1,147,037 | 1,386,461 | -                               | -                 | 1,386,461 |               |
| 316     | IMRAN MAHMOOD       | 620-D CANAL VIEW HOUSING SOCIETY  | 3520264522549                              |                          | 665,449                                      | -                 | -      | 665,449   | 576,185   | -                               | -                 | 576,185   |               |
| 317     | M ASLAM KUSHTIWALA  | ASLAM TRADERS SAWOD CHAMBER SAWAMI ST HASSAN ALI AFANDI ROAD 3RD FLR KARACHI                | 4230186130237                              |                          | 424,269                                      | -                 | -      | 424,269   | 563,747   | -                               | -                 | 563,747   |               |
| 318     | RAHMAN KHAN         | H-1 GROUND FLR GALLANT SUMMIT GULSHAN-E-IQBAL BLK-11 NEAR NIPA KARACHI                      |  |                          | 644,585                                      | -                 | -      | 644,585   | 792,623   | -                               | -                 | 792,623   |               |
| 319     | ASGHAR ALI ARAIN    | HOUSE NO 105-H BLOCK 2 P.E.C.H.S  | 4220105504383                              |                          | 446,325                                      | -                 | -      | 446,325   | 507,095   | -                               | -                 | 507,095   |               |
| 320     | ASIF SAIGOL         | FLAT NO.1, PLOT NO.85/C KHAYABAN-E-JAMI, PHASE VII DHA, KARACHI                             | 4230159683455                              |                          | 438,858                                      | -                 | -      | 438,858   | 578,998   | -                               | -                 | 578,998   |               |
| 321     | NADEEM ABBAS BUTT   | H # 9-A ST # 7-A SHAH STR. ABDALI RD. ISLAMPURA   | 3520224845061                              |                          | 569,353                                      | -                 | -      | 569,353   | 553,824   | -                               | -                 | 553,824   |               |
| 322     | M SHAHBAZ SHARIF    | GENERAL TRADING COMPANY AL FAISA L MARKET FACTORY AREA                                      | 3310025188611                              |                          | 533,279                                      | -                 | -      | 533,279   | 620,569   | -                               | -                 | 620,569   |               |
| 323     | RAHAT HUSSAIN       | R-238 Z-6, GULSHAN E MAYMAR   | 4250161300331                              |                          | 509,909                                      | -                 | -      | 509,909   | 599,380   | -                               | -                 | 599,380   |               |
| 324     | M M NASIR JAMAL     | H # A-55 SEC-14-B SHADMAN TOWN NO 2 NORTH KARACHI   | 4210117280481                              |                          | 663,669                                      | -                 | -      | 663,669   | 786,999   | -                               | -                 | 786,999   |               |
| 325     | RAHMAN KHAN         | RAHMAN TRADER H-1 GALLANT SUMMIT BLOCK 11 NEAR NIPA GULSHAN E IQ BAL                        | 3520259883323                              |                          | 498,007                                      | -                 | -      | 498,007   | 565,897   | -                               | -                 | 565,897   |               |
| 326     | SH ZAHOR AHMAD      | 16 BASTAMI ROAD SAMANABAD   | 3520276871283                              |                          | 474,634                                      | -                 | -      | 474,634   | 549,821   | -                               | -                 | 549,821   |               |
| 327     | M SOHAIL            | H NO 558 GG DHA PHASE 4 CANTT   | 3520119181823                              |                          | 497,882                                      | -                 | -      | 497,882   | 579,568   | -                               | -                 | 579,568   |               |
| 328     | YAWAR RASHID BHATTI | 298-A, PHASE-5 D.H.A, LAHORE  | 3520115224759                              |                          | 611,617                                      | -                 | -      | 611,617   | 652,574   | -                               | -                 | 652,574   |               |
| 329     | ASIF YUNUS          | PLOT # 885 HOUSE # 178/B STREET # 15A MEHMOODABAD # 4 KARACHI                               | 4230160858655                              |                          | 474,108                                      | -                 | -      | 474,108   | 618,415   | -                               | -                 | 618,415   |               |
| 330     | GHULAM ALI          | SAFI ELECTRONICS SHOP # 5 JACKS ON CENTER, JACKSON MARKET KEMARI                            | 4240120056247                              |                          | 466,189                                      | -                 | -      | 466,189   | 582,001   | -                               | -                 | 582,001   |               |
| 331     | M.HAMID CHOCHAN     | FERO INDUSTRIES PROP MOHAMMAD HAMID CHOCHAN 5-A/2/2-2ND A GIZRI STREET PHASE-IV DHA KARACHI | 4230111060831                              |                          | 489,417                                      | -                 | -      | 489,417   | 617,549   | -                               | -                 | 617,549   |               |
| 332     | SYED SHAUKAT RAZA   | U FONE (FRANCHISE) A-9, GHAZI COMMUNICATION ABBAS SQUARE BLK.# 7 , F.B AREA                 | 4210105948363                              |                          | 548,932                                      | -                 | -      | 548,932   | 603,294   | -                               | -                 | 603,294   |               |
| 333     | MUHAMMAD ASLAM      | SAWOOD CHAMBER SAWAMI NARAIN STREET HASSAN ALI AFANDI ROAD KARACHI                          | 4230186130237                              |                          | 423,504                                      | -                 | -      | 423,504   | 561,961   | -                               | -                 | 561,961   |               |
| 334     | SHAHID MUKHTAR      | EFU LIFE ASSURANCE 20-B NORTH STAR PLAZA REHMANABAD RAWALPINDI                              | 3740520053375                              |                          | 51,824                                       | -                 | -      | 51,824    | 1,343,011 | -                               | -                 | 1,343,011 |               |
| 335     | MUZAMMAL HUSSAIN    | HOUSE#9/1, IQBAL ANWAR STREET HAMEED ALI PARK PIR GHAZI RD. ICHIRA                          | 3520224974169                              |                          | 445,576                                      | -                 | -      | 445,576   | 572,428   | -                               | -                 | 572,428   |               |
| 336     | MADAH HUSSAIN       | AL QAIM INTERNATIONAL MANAGMEN 1-4-S 2ND FLOOR SAMAN ARCADE FIRDO US MARKET GULBERG 111     | 3520014212895                              |                          | 466,739                                      | -                 | -      | 466,739   | 574,340   | -                               | -                 | 574,340   |               |

# Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |         | Principal | Amount Written off / Concession |        |         | Total Balance |
|---------|---------------------|---|--|--------------------------|--|-------------------|--------|---------|-----------|---------------------------------|--------|---------|---------------|
|         |                     |   |  |                          | Principal                                    | Interest/ Mark up | Others | Total   |           | Interest/ Mark up               | Others | Total   |               |
| 337     | ARIF ALI            | H NO 2576 BLOCK 44-D<br>SAMNABAD  | 3310041531955                              |                          | 404,259                                      | -                 | -      | 404,259 | 613,220   | -                               | -      | 613,220 |               |
| 338     | ABID MEHMOOD        | HAJI AZAM WOOD WORKS SHOP<br># 26-7, JINAH ROAD CITY<br>MARKET  | 3740584620747                              |                          | 55,421                                       | -                 | -      | 55,421  | 660,583   | -                               | -      | 660,583 |               |
| 339     | MUZAMMAL HUSSAIN    | HOUSE NO 8/1 IQBAL ANWAR<br>STREET HAMEED ALI PARK PEER<br>GHAZI ROAD ICHRA LAHORE                      | 3520224974169                              |                          | 326,826                                      | -                 | -      | 326,826 | 584,898   | -                               | -      | 584,898 |               |
| 340     | TAHIR RAFIQ         | AL TAMEER ESTATES 108-S.S,<br>CHAMBER 76 ESTATES AVENUE<br>SITE   | 4210142354649                              |                          | 462,963                                      | -                 | -      | 462,963 | 564,850   | -                               | -      | 564,850 |               |
| 341     | BILAL AHMED         | 413/1 SECTOR S PHASE 2 DHA<br>LAHORE  | 3310007834485                              |                          | 178,829                                      | -                 | -      | 178,829 | 679,835   | -                               | -      | 679,835 |               |
| 342     | N H MISTRY          | 91/1 23RD STREET OFF<br>KHAYABAN-E-RAHAT PHASE-6<br>DHA KARACHI   | 4230190068753                              |                          | 201,864                                      | -                 | -      | 201,864 | 621,501   | -                               | -      | 621,501 |               |
| 343     | ASIM NAZIR MALIK    | KINGS ESTATES KINGS STATE<br>ADVISE R JARAH STOP ADYALA<br>ROAD   | 3520259108501                              |                          | 508,265                                      | -                 | -      | 508,265 | 613,453   | -                               | -      | 613,453 |               |
| 344     | MR M FAHAD          | FAHAD COMMUNICATIONS<br>MOBILINK FRANCHISE 289/1,<br>AJMAL CENTRE BATALA COLONY                         | 3310008602913                              |                          | 113,762                                      | -                 | -      | 113,762 | 636,583   | -                               | -      | 636,583 |               |
| 345     | KEVIN MAXWELLCURNOW | THE URBAN INSTITUTE DTW<br>PROJECT H# 7 A & B STREET# 45<br>F 8/1                                       |  |                          | 204,677                                      | -                 | -      | 204,677 | 577,017   | -                               | -      | 577,017 |               |
| 346     | M ASLAM             | ASLAM TRADERS MOBILE CARE<br>71 GROUND FLOOR TRUST<br>PLAZA   | 3840321973565                              |                          | 142,189                                      | -                 | -      | 142,189 | 649,815   | -                               | -      | 649,815 |               |
| 347     | HUSSAIN SABRI       | CASH DEPARTMENTAL STORE<br>SUPER MARKET SECTOR F-6  | 10162290610                                |                          | 580,188                                      | -                 | -      | 580,188 | 693,418   | -                               | -      | 693,418 |               |
| 348     | SAJJAD MAHMOOD      | MIRZA TRADERS SHOP NO 9<br>NISHAT PLAZA 69 ABDALI ROAD<br>ISLAM PURA FARAN HOSPITAL &<br>POLICE STATION | 3520226487661                              |                          | 407,517                                      | -                 | -      | 407,517 | 529,930   | -                               | -      | 529,930 |               |
| 349     | M NADEEM ASLAM      | HOUSE NO: 671/6 MAIN LINK<br>ROAD SHOKAT ABAD RENALA<br>KHURD BYPASS NEAR O<br>KARACHI                  | 3520268734655                              |                          | 336,918                                      | -                 | -      | 336,918 | 559,444   | -                               | -      | 559,444 |               |
| 350     | TAHIR USMAN         | HOUSE NO B/309 BLOCK 6<br>GULSHAN E IQBAL   | 4220167208773                              |                          | 484,714                                      | -                 | -      | 484,714 | 580,990   | -                               | -      | 580,990 |               |
| 351     | ALIYA BIBI          | ALIYA BIBI 7 HOUSE # 12/B,<br>PHASE # 5   | 4230105105790                              |                          | 498,882                                      | -                 | -      | 498,882 | 589,087   | -                               | -      | 589,087 |               |
| 352     | MOHAMMAD ASKARI     | BANGLOW SU-75 BRIGADIER<br>HOUSE ASAKRI 4, ST4A, RASHID<br>MENAZ RD KARACHI                             | 50152442234                                |                          | 512,520                                      | -                 | -      | 512,520 | 643,948   | -                               | -      | 643,948 |               |
| 353     | SYED IQBAL ZAIDI    | 70/II COMMERCIAL AVENUE<br>PHASE-4 DHA KARACHI-75500  | 4230160027993                              |                          | 429,286                                      | -                 | -      | 429,286 | 542,506   | -                               | -      | 542,506 |               |
| 354     | EJAZ AHMED          | 87-SALEEM BLOCK ITTEFAQ<br>TOWN MULTAN ROAD   | 3520217127629                              |                          | 243,649                                      | -                 | -      | 243,649 | 633,300   | -                               | -      | 633,300 |               |
| 355     | SYED RAHEEL IMAM    | CHENAB DISTRIBUTORS<br>CHENAB DISTRICT GHAREEB<br>PURA ANJUM ROAD                                       | 3420104718839                              |                          | 238,502                                      | -                 | -      | 238,502 | 673,024   | -                               | -      | 673,024 |               |
| 356     | A U R SHAIK         | RAHMAN & RAHMAN L-17, BLOCK<br>21 FEDERAL B INDUSTRIAL AREA<br>KARACHI                                  | 4220184078919                              |                          | 476,671                                      | -                 | -      | 476,671 | 600,635   | -                               | -      | 600,635 |               |
| 357     | KAMRAN A QURESHI    | NATIONAL MEDICOS, MEZZANINE<br>1, 14-C 21ST COMM. ST. PHASE 2<br>EXT, DHA KARACHI.                      | 4200004974953                              |                          | 455,184                                      | -                 | -      | 455,184 | 640,638   | -                               | -      | 640,638 |               |
| 358     | DR. BILAL AHMED     | 413/1 SECTOR S PHASE 2 DHA<br>LAHORE  | 3310007834485                              |                          | 488,777                                      | -                 | -      | 488,777 | 585,462   | -                               | -      | 585,462 |               |
| 359     | M YAQOOB RAJA       | HOUSE NO D-80 BLOCK 4<br>GULSHAN-E-IQBAL  | 4220173762881                              |                          | 464,107                                      | -                 | -      | 464,107 | 562,075   | -                               | -      | 562,075 |               |
| 360     | SHABBIR AHMAD       | MUKHTAR TOWN ALI TOWN<br>HAKEEM ABDUL QAYUM WALI<br>GALI PURANNA SHUJAH ABAD<br>ROAD                    | 3630203660353                              |                          | 468,371                                      | -                 | -      | 468,371 | 637,558   | -                               | -      | 637,558 |               |
| 361     | SYED SOHAIL SHAH    | HOUSE#547 MOHALLAH RACE<br>COURSE RD. WESTRIDGE 1<br>NR. WESTRIDGE POST OFF.                            | 3740561114411                              |                          | -  | -                 | -      | -       | 758,965   | -                               | -      | 758,965 |               |
| 362     | ZAHEER BAWEJA       | ZAHEER BAWEJA HOUSE NO 21,<br>KMCH SOCIETY ALAMGIR ROAD   | 4220186950873                              |                          | 376,034                                      | -                 | -      | 376,034 | 528,561   | -                               | -      | 528,561 |               |
| 363     | AFTAB HUSAIN        | SAMIA MOTORS ST 5<br>RAHIMABAD BLK 14 F B AREA<br>NEAR AZIZABAD T E KARACHI                             | 4210116872113                              |                          | 386,395                                      | -                 | -      | 386,395 | 515,495   | -                               | -      | 515,495 |               |
| 364     | HUSSAIN SABRI       | CASH DEPT STORE SUPPER<br>MARKET ISLAMABAD 821616   | 6110147510481                              |                          | 422,738                                      | -                 | -      | 422,738 | 512,634   | -                               | -      | 512,634 |               |

# Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                  | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |          |         | Total     | Amount Written off / Concession |                   |           | Total Balance |
|---------|-----------------------|---|--|--------------------------|--|-------------------|----------|---------|-----------|---------------------------------|-------------------|-----------|---------------|
|         |                       |   |  |                          | Principal                                    | Interest/ Mark up | Others   |         |           | Principal                       | Interest/ Mark up | Others    |               |
| 365     | ABDUL HAKEEM          | HOUSE # 39 BLOCK # 9C<br>MUSHARRAF COLONY HAWKS<br>BAY  | 4240132728073                              |                          | 544,885                                      | -                 | -        | 544,885 | 845,346   | -                               | -                 | 845,346   |               |
| 366     | NADEEM ANWER          | SHOP NO 5 FEROUZ SQUARE<br>BAHADURABAD  | 4220141841963                              |                          | 458,696                                      | -                 | -        | 458,696 | 579,135   | -                               | -                 | 579,135   |               |
| 367     | TALIB HUSSAIN         | HOUSE P-988 D/1 MOHALLAH<br>ANGATPURA SAIDPUR ROAD  | 21288068673                                |                          | 422,339                                      | -                 | -        | 422,339 | 666,983   | -                               | -                 | 666,983   |               |
| 368     | ABDULLAH SHAHID       | ABDULLAH SHAHID HOUSE NO.<br>501 STREET NO. 19  | 6110194562477                              |                          | 480,116                                      | -                 | -        | 480,116 | 641,480   | -                               | -                 | 641,480   |               |
| 369     | MUHAMMAD ABBAS        | HOUSE# 22 STREET# 1 BASTAMI<br>ROAD SAMAN ABAD NEAR AL<br>ZAIB BEAUTY PARLOR                          | 3520289355779                              |                          | 44,746                                       | -                 | -        | 44,746  | 1,013,028 | -                               | -                 | 1,013,028 |               |
| 370     | SHABBIR HUSSAIN       | H NO 2 BLOCK NO 5C MOHALLAH<br>PIMS COLONY SECTOR G 813<br>ISLAMABAD                                  | 6110126152025                              |                          | 523,050                                      | -                 | (3,103)  | 519,947 | 523,050   | -                               | (3,103)           | 519,947   |               |
| 371     | ZILL HASNAIN          | HOUSE NO 110 GHOSIA COLONY<br>F BLOCK SATELITE TOWN<br>SAIDPUR ROAD RAWALPINDI                        | 3740541102661                              |                          | 570,428                                      | -                 | -        | 570,428 | 531,681   | 21,950                          | 48,247            | 601,878   |               |
| 372     | MOHAMMAD HANIF AMJID  | GALI MOHALLA GREEN HOUSE<br>MANI ROAD JAMKEY CHEEMA<br>TEHSIL DASKA SKT                               | 3460108107189                              |                          | 643,874                                      | -                 | (16,505) | 627,369 | 643,874   | -                               | (39,650)          | 604,224   |               |
| 373     | MOHAMMAD ASHRAF ZIA   | 164 ASKARIA COLONY ZARAR<br>SHAHEED ROAD LAHORE   | 3310680224401                              |                          | 750,206                                      | -                 | -        | 750,206 | 750,206   | 8,349                           | -                 | 758,555   |               |
| 374     | GHULAM MUQTIDAR       | J 178 EMECHS MULTAN ROAD<br>LAHORE  | 3520255323135                              |                          | 543,944                                      | -                 | -        | 543,944 | 543,944   | -                               | -                 | 543,944   |               |
| 375     | SEHAM HUSAIN          | 15 B M A SOCIETY KARACHI  | 4220106236466                              |                          | 587,564                                      | -                 | -        | 587,564 | 587,564   | -                               | -                 | 587,564   |               |
| 376     | M SHAFIQUE            | HOUSE NO DPN,130 ST NO<br>5,KURI RD S.TOWN RAWALPINDI   | 12352235388                                |                          | 657,999                                      | -                 | -        | 657,999 | 657,999   | -                               | -                 | 657,999   |               |
| 377     | TAHIRA JABEEN         | SECOND FLOOR, FLAT #204<br>LAKHANI ARCADE PLOT NO 16/65<br>BLOCK NO 3 SHERFABAD BEHAR<br>MCHS KARACHI | 4220196626732                              |                          | 564,497                                      | -                 | -        | 564,497 | 539,452   | 23,111                          | 4,827             | 567,390   |               |
| 378     | SHEIKH SAIF UR REHMAN | HOUSE NO 5/2 RAFIQI ROAD<br>CHAKLALA CANTT RAWALPINDI   | 3740504593925                              |                          | 567,799                                      | -                 | -        | 567,799 | 526,730   | 28,046                          | 4,980             | 559,756   |               |
| 379     | FAIZAN ALI AGHA       | AGHA HOUSE SATRA MEEL<br>LATRAR ROAD ISLAMABAD  | 6110118689783                              |                          | 822,600                                      | 13,095            | -        | 835,695 | 782,900   | 7,997                           | 43,194            | 834,091   |               |
| 380     | RANA MUHAMMAD AZEEM   | HOUSE NO 89, ST NO 159, G-11/1<br>ISLAMABAD   | 3510134557237                              |                          | 633,486                                      | -                 | -        | 633,486 | 513,647   | 5,699                           | -                 | 519,346   |               |
| 381     | KHALID MOHAMMAD       | MOHALLA MIRRAGE PUR, NEAR<br>HAJIZ KARYANA STORE,<br>SAMBRIAL SIALKOT                                 | 3460193513197                              |                          | 574,054                                      | -                 | (2,302)  | 571,752 | 527,601   | 20,546                          | -                 | 548,147   |               |
| 382     | NASIR MEHMOOD AWAN    | HOUSE#12/C1, TENCH BHATTA<br>FARDOOS STREET RAWALPINDI  | 3740502304045                              |                          | 486,761                                      | -                 | (273)    | 486,488 | 474,040   | 29,511                          | 4,096             | 507,647   |               |
| 383     | MUHAMMAD ISHAQ        | H#3-2-16<br>ST#6,BLOCK#21,SARGODHA,   | 3840320734897                              |                          | 527,074                                      | -                 | -        | 527,074 | 501,673   | 20,928                          | 12,719            | 535,320   |               |
| 384     | MUHAMMAD TAHIR SHEIKH | HOUSE #186, BLOCK# 13,<br>GULISTAN-E-JOHAR KARACHI  | 4250119945427                              |                          | 627,376                                      | -                 | (4,305)  | 623,071 | 588,858   | 18,492                          | -                 | 607,350   |               |
| 385     | M BABAR TAHSEEN       | 53/2 STREET NO#14, KAYABAN-E-<br>BUKHARI PHASE#6 D.H.A<br>KARACHI                                     | 3740505064749                              |                          | 788,819                                      | -                 | -        | 788,819 | 755,036   | 33,197                          | 11,083            | 799,316   |               |
| 386     | CHAKAR ALI            | HOUSE # 10-E-BLOCK,SACHAL<br>GOTH NEAR PCSIR LABORATIES<br>APARCO ROAD, GULSHAN-E-<br>IQBAL,          | 4320375544623                              |                          | 644,338                                      | 6,987             | -        | 651,325 | 528,856   | 5,608                           | 27,877            | 562,341   |               |
| 387     | FARAZ ISRAR           | FLAT# A-403,LATIF SQARE,<br>BLOCK# 16,F B AREA,NEAREST<br>ANARKALI SHOPPING CENTRE                    | 4210180139497                              |                          | 670,422                                      | -                 | -        | 670,422 | 572,115   | 12,919                          | -                 | 585,034   |               |
| 388     | MUHAMMAD NAJAM KHAN   | A-4, FARAZ VIEW BLOCK 13<br>GULISTAN E JOHAR  | 4220186756811                              |                          | 598,047                                      | -                 | (952)    | 597,095 | 537,795   | 28,287                          | 16,120            | 582,202   |               |
| 389     | ZEESHAN SAEED         | HOUSE# A-228 SECTOR# X-III<br>GULSHAN -E-MAYMAR   | 4250123138719                              |                          | 558,286                                      | -                 | (29,753) | 528,533 | 486,916   | 32,542                          | -                 | 519,458   |               |
| 390     | QASIM JAHANGIR        | G-35/7, BLOCK B, NORTH<br>NAZIMABAD   | 4210105593129                              |                          | 789,505                                      | -                 | -        | 789,505 | 674,610   | 15,425                          | 96,133            | 786,168   |               |
| 391     | NAHEED REHMAN         | HOUSE# 44/1, 14TH STREET,<br>PHASE# 5,DHA,  | 4230150435204                              |                          | 588,097                                      | -                 | (722)    | 587,375 | 512,777   | 12,967                          | -                 | 525,744   |               |
| 392     | GHULAM HUSSAIN        | HOUSE# 583,STREET# 4, MODHI<br>COLONY,HAWKS NOY ROAD,<br>GRON,  | 4240111840227                              |                          | 680,307                                      | -                 | (17,577) | 662,730 | 650,427   | 23,700                          | -                 | 674,127   |               |

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| Sr. No. | Name                            | Address   | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |          |           | Principal | Amount Written off / Concession |          | Total Balance |
|---------|---------------------------------|---|--|--------------------------|--|-------------------|----------|-----------|-----------|---------------------------------|----------|---------------|
|         |                                 |   |  |                          | Principal                                    | Interest/ Mark up | Others   | Total     |           | Interest/ Mark up               | Others   |               |
| 393     | MALIK WAHEED UZ ZAMAN           | FLAT # 37-B, KEHKSAN TARACE, BLOCK # 13, GULISTAN-E-JOHAR,                            | 4220176747043                              |                          | 592,765                                      | -                 | -        | 592,765   | 562,357   | 33,853                          | -        | 596,210       |
| 394     | SALEH DAIGO                     | HOUSE# 74-N, BLOCK-6 PECHS KARACHI  | 4220159301199                              |                          | 600,869                                      | 6,907             | -        | 607,776   | 518,674   | 36,523                          | -        | 555,197       |
| 395     | IRFAN ABDUL MOHAMMAD            | FLAT# A 10 AMEENA PLAZA BLOCK 7 F B AREA  | 4210117315073                              |                          | 581,504                                      | 1,753             | -        | 583,257   | 483,766   | 5,131                           | 28,862   | 517,759       |
| 396     | ABDUL QADIR SHEIKH              | E-10, STREET # 27, MODEL COLONY,  | 4250115299855                              |                          | 615,191                                      | -                 | -        | 615,191   | 529,835   | 23,842                          | 14,654   | 568,331       |
| 397     | QISAR KHURSHID                  | H# A-42 BLOCK -G NORTH NAZIMABAD KARACHI  | 4210124080907                              |                          | 702,934                                      | 28,514            | -        | 731,448   | 622,351   | 15,735                          | -        | 638,086       |
| 398     | ABDUL RAHIM SHAH                | H#1753 SHAHIABAD ST#7 FRONTIER COLONY NO 3 ORANGI TOWN KARACHI NEAR INAYAT REHMAN PGO | 4240173086121                              |                          | 742,661                                      | 5,464             | -        | 748,125   | 697,293   | 35,540                          | -        | 732,833       |
| 399     | IRFAN AHMAD                     | MALIR CITY GHAZI BAROI VILLAGE MALIR CITY KHATLANI MAZAR                              | 4250163687703                              |                          | 711,560                                      | 10,895            | -        | 722,455   | 686,934   | 16,452                          | 32,304   | 735,690       |
| 400     | SYED IMRAN HAIDER               | H NO D-2, GROUND FLOOR DEFENCE VIEW PHASE 2, DHA                                      | 4220193879857                              |                          | 566,443                                      | -                 | (41,060) | 525,383   | 503,832   | 29,443                          | -        | 533,275       |
| 401     | MOHAMMAD SIKANDAR NAZEER        | H# G-71/3, GAREA NEAR LIAQUAT MARKET MALIR COLONY                                     | 4220142700789                              |                          | 537,672                                      | 16,044            | -        | 553,716   | 487,194   | 12,314                          | 29,653   | 529,161       |
| 402     | MALAK DILDAR                    | H # B - 1 - 616, ST # 1, MUSLIM TOWN,   | 3740504996473                              |                          | 532,125                                      | -                 | -        | 532,125   | 487,153   | 5,001                           | 23,056   | 515,210       |
| 403     | FAROOQ HUSSAIN                  | H# 665-B, ST# 253, SECTOR# G-7/3-4,   | 6110184635779                              |                          | 509,497                                      | -                 | (1,593)  | 507,904   | 497,054   | 34,088                          | (11,720) | 519,422       |
| 404     | CHAUDHRY MUHAMMAD MANSOOR ANWER | H # 786, ST # 16 MOHALA AFSHAN COLONY DHOK CHOUDRIAN                                  | 3740515904545                              |                          | 623,071                                      | 11,175            | -        | 634,246   | 536,237   | 18,505                          | 17,782   | 572,524       |
| 405     | TANVEER AHMED                   | H NO 114, ST/MOHALLA 79, SECTOR G-6/1-1   | 6110120090199                              |                          | 552,694                                      | -                 | -        | 552,694   | 507,356   | 5,152                           | 2,540    | 515,048       |
| 406     | MALIK MUHAMMAD NASIR JAMAL      | A-55 SECTOR 14-B SHADMAN TOWN NO-2 NORTH KARACHI                                      | 4210117280481                              |                          | 541,607                                      | 7,709             | -        | 549,316   | 519,689   | 31,148                          | 16,541   | 567,378       |
| 407     | MOHAMMAD ASHRAF                 | B-59, BLK-A, NORTH NAZIMABAD, NEAR S.B.P,   | 4220137766719                              |                          | 590,907                                      | -                 | -        | 590,907   | 498,407   | 9,944                           | 1,103    | 509,454       |
| 408     | SYED HASNAIN HAIDER BOKHARI     | H # 122 ST # 4 GULSHANABAD ADYALA ROAD  | 3520063417955                              |                          | 567,120                                      | -                 | -        | 567,120   | 509,354   | 5,727                           | 28,074   | 543,155       |
| 409     | TAMEEZ UD DIN AHMED             | H # 1 , GULSHAN PARK MAIN ATTEFAQ ROAD NEAR MANSOORAH MULTAN ROA D                    | 3520229170141                              |                          | 586,619                                      | -                 | -        | 586,619   | 586,619   | 108,203                         | 44,942   | 739,764       |
| 410     | MOHD AKRAM ALI                  | H # 85-I-B-2 TOWNSHIP LAHORE  | 6110150207839                              |                          | 677,889                                      | 9,033             | 2,399    | 689,321   | 652,084   | 50,777                          | 7,621    | 710,482       |
| 411     | MUHAMMAD ALI HASHMI             | HOUSE # 191, BLOCK # H- 4, PHASE -I MIDWAY SOUTH AVENUE, WAPDA TOWN,                  | 3520223279363                              |                          | 848,658                                      | 17,407            | -        | 866,065   | 686,423   | 6,678                           | 46,766   | 739,867       |
| 412     | MIAN SALMAN KHALID              | 87-B REHMAN PURA LAHORE   | 3520226641605                              |                          | 820,271                                      | 9,479             | -        | 829,750   | 757,543   | 46,713                          | -        | 804,256       |
| 413     | MUHAMMAD ASLAM                  | ADAM CHOWK GHULAM MUHAMMAD ABAD,  | 3630255230389                              |                          | 522,826                                      | 5,916             | -        | 528,742   | 482,299   | 27,044                          | 5,678    | 515,021       |
| 414     | SHAHID ALI                      | GANDHIYA ROAD, MOHALAH NAI ABADI, KOT RADHA KISHAN, TEH N DISTT                       | 3510233061573                              |                          | 686,867                                      | 8,460             | -        | 695,327   | 611,580   | 25,791                          | -        | 637,371       |
| 415     | ABSAR SAEED                     | SHOP # 75, 3RD FLOOR, PACE SHOPPING MALL, MAIN BOULEVARD,                             | 3610355121991                              |                          | 576,358                                      | -                 | (7,315)  | 569,043   | 516,931   | 22,812                          | -        | 539,743       |
| 416     | AHMED NOOR                      | HOUSE # 292 STREET # 4 KORANGI NO 3   | 4220143311879                              |                          | 579,676                                      | -                 | 9,055    | 588,731   | 504,327   | 5,281                           | 18,339   | 527,947       |
| 417     | MUHAMMAD IRFAN                  | H#C-1/493 LANDHI NO2 KARACHI NEAR TO BABAR MARKET                                     | 4220171486713                              |                          | 716,739                                      | 9,245             | -        | 725,984   | 663,128   | 16,723                          | 37,237   | 717,088       |
| 418     | MUJEEB UR REHMAN                | HOUSE -307 STREET NO 02 UPPER GIZRI CLIFTON HASSAN SHAHEED ROAD                       | 153032566369                               |                          | 762,085                                      | 17,571            | -        | 779,656   | 627,488   | 30,265                          | -        | 657,753       |
| 419     | SALMAN RAMZAN                   | S E V 20, S-11, MAIN BAZAR BIBI PAK DAMAN   | 3520294690785                              |                          | 1,017,424                                    | 39,897            | -        | 1,057,321 | 972,811   | 75,028                          | 21,588   | 1,069,427     |
| 420     | AHMED HUSSAIN                   | HOUSE NO 6 STREET NO 2 BERBG TOWN PAF CHAKLALA ROAD DHOR KHABBA RAWALPINDI            | 3730145829235                              |                          | 483,855                                      | 20,134            | -        | 503,989   | 483,855   | 24,815                          | -        | 508,670       |

# Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                        | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        | Total     | Principal | Amount Written off / Concession |        | Total Balance |
|---------|-----------------------------|--|--|--------------------------|--|-------------------|--------|-----------|-----------|---------------------------------|--------|---------------|
|         |                             |  |  |                          | Principal                                    | Interest/ Mark up | Others |           |           | Interest/ Mark up               | Others |               |
| 421     | LUQMAN SAJID                | MOHAMMALAH BAKH STREET<br>NO 3 MOHALLAH HUSSAIN SHAH<br>GUJRANWALA                               | 3410141968185                              |                          | 510,909                                      | 8,247             | -      | 519,156   | 510,909   | 12,946                          | -      | 523,855       |
| 422     | MUHAMMAD MUSAWAR<br>ABBASI  | HOUSE NO. 274, STREET NO. 11,<br>SHAHZAD TOWN ISLAMABAD  | 6110105892525                              |                          | 511,189                                      | 22,468            | -      | 533,657   | 511,189   | 27,711                          | -      | 538,900       |
| 423     | SHAFIQ UR REHMAN            | AZIZABAD BAHADUR POLY<br>TECHNIQUE COLLEGE<br>PESHAWAR   | 4730115953743                              |                          | 660,838                                      | 900               | -      | 661,738   | 660,838   | 27,781                          | -      | 688,619       |
| 424     | SHAHID ASLAM                | CHAK# 67-A, N.B NEAR BOYS<br>HIGH SCHOOL, P/O DHAREMA,<br>TEH & DISTT, SARGODHA.                 | 3840322438963                              |                          | 560,243                                      | 9,356             | -      | 569,599   | 560,243   | 14,833                          | -      | 575,076       |
| 425     | MUHAMMAD RASHID JAVAID      | H. 196/B RAHEEM MARKET<br>MULTAN ROAD LAHORE   | 3520283557647                              |                          | 523,178                                      | 14,075            | -      | 537,253   | 523,178   | 18,469                          | -      | 541,647       |
| 426     | NOORUDDIN HABIB SANJI       | B-187 BLOCK-C, NORTH<br>NAZIMABAD KARACHI  | 4200025758615                              |                          | 596,303                                      | 14,039            | -      | 610,342   | 596,303   | 20,850                          | -      | 617,153       |
| 427     | ABDUL AZIZ KHAN             | MOBILINK 4TH FLOOR, ASIA<br>PACIFIC TRADE CENTRE, MAIN<br>RASHID MINHAS RD, GULISTAN<br>E JAUHAR | 1210199401283                              |                          | 1,038,473                                    | 34,207            | -      | 1,072,680 | 1,038,473 | 45,076                          | -      | 1,083,549     |
| 428     | MUHAMMAD IMRAN              | GALI PEPAL WALI H # B-1-24-227<br>MOHALLAH KOTLI BEHRAM<br>SIALKOT                               | 3460357559719                              |                          | 687,400                                      | 23,760            | -      | 711,160   | 687,400   | 32,526                          | -      | 719,926       |
| 429     | ZIARAT GUL                  | CHOWK GULDARA, DAKHANA<br>KAKSHAL MOHALLAH<br>TARIQABAD NO 2, KAKSHAL,                           | 1730199089213                              |                          | 605,158                                      | -                 | -      | 605,158   | 605,158   | 53,158                          | -      | 658,316       |
| 430     | RAZA KHAN                   | ST # 02, SHAHBAZ TOWN, PO<br>YAKATOOT,   | 1730115120975                              |                          | 523,297                                      | 5,012             | -      | 528,309   | 513,671   | 97,050                          | -      | 610,721       |
| 431     | RIZWAN HAIDER JAFFERY       | H # 18 - D KHAYABAN-E-<br>SHAHWARDI G - 6/4 ,  | 6110191736801                              |                          | 509,385                                      | 17,991            | -      | 527,376   | 509,385   | 23,118                          | -      | 532,503       |
| 432     | TARIQ MALIK                 | GULBARA CHOWK KAHSHAF<br>WAZIR ABAD NO 1   | 1730196405651                              |                          | 475,589                                      | -                 | -      | 475,589   | 475,589   | 27,372                          | -      | 502,961       |
| 433     | SHAHZAD                     | FLAT # E-5, SEMORINA MANORE<br>PLOT # 184 GARDEN EAST  | 4240149533969                              |                          | 519,630                                      | 10,994            | -      | 530,624   | 519,630   | 16,280                          | -      | 535,910       |
| 434     | SOHAIL KHAN                 | 540 G/2, WAPDA TOWN  | 3520286923609                              |                          | 538,674                                      | 22,940            | -      | 561,614   | 538,674   | 28,260                          | -      | 566,934       |
| 435     | MUHAMMAD AFZAL              | PLOT NO 239 13B1 NEAR ABU<br>BAKAR ROAD TOWNSHIP   | 3110163248559                              |                          | 621,173                                      | 14,488            | -      | 635,661   | 621,173   | 21,530                          | -      | 642,703       |
| 436     | SYED ABBAS HUSSAIN          | H # 4 / 17 FAROOQ-E- AZAM ST.<br>SIDDIQIYA ROAD GULGASHT   | 3630240604891                              |                          | 663,357                                      | 28,019            | -      | 691,376   | 663,357   | 35,665                          | -      | 699,022       |
| 437     | MUHAMMAD AMJAD              | 135 GII WAPDA TOWN LAHORE<br>NEAR TO WAPDA TOWN<br>ROUNDAABOUT                                   | 6110165435727                              |                          | 818,961                                      | -                 | -      | 818,961   | 818,961   | 9,037                           | -      | 827,998       |
| 438     | MUHAMMAD LATIF              | H# 8 SECOND FLOOR SITAR<br>PLAZA TALAB ROAD NOTHIA<br>GADEEM PSH CANTT                           | 3830399108817                              |                          | 588,906                                      | 4,446             | -      | 593,352   | 588,906   | 38,082                          | -      | 626,988       |
| 439     | TAHSEEN KHAN                | SHOP # 3 219 / B REHMAN<br>CENTRE GARDAZI MARKET<br>GULGASHT MUL                                 | 3630270975389                              |                          | 665,855                                      | 39,021            | -      | 704,876   | 665,855   | 46,666                          | -      | 712,521       |
| 440     | SIKANDEAR SHAHEEN TARIQ     | H # 31, SOHNI ST # 47, GANDA<br>ENGINE GAWALMANDI  | 3520271953145                              |                          | 592,154                                      | 24,469            | -      | 616,623   | 592,154   | 31,219                          | -      | 623,373       |
| 441     | SYED SAJJID ALI RAZA JAFFRI | APPER PORTION H # 37<br>GULFISHAN COLONY GULSHAN-<br>E-RAVI                                      | 3520284749079                              |                          | 515,055                                      | -                 | -      | 515,055   | 515,055   | 5,392                           | -      | 520,447       |
| 442     | CHAUDHRY MUNAWAR<br>HUSSAIN | MUZZA MULL TEHSILAND DISTT<br>LAHORE   | 3520230607141                              |                          | 560,323                                      | 29,464            | -      | 589,787   | 560,323   | 35,083                          | -      | 595,406       |
| 443     | TARIQ MALIK                 | GULDARA CHOWK, KAKSHAL<br>WAZIRABAD # 1 PESHAWAR CITY  | 1730196405651                              |                          | 475,025                                      | -                 | -      | 475,025   | 475,025   | 30,662                          | -      | 505,687       |
| 444     | ASHIQ HUSSAIN               | HOUSE NO 17 ST 37 G-6/2  | 3220320956405                              |                          | 638,254                                      | 25,280            | -      | 663,534   | 638,254   | 33,549                          | -      | 671,803       |
| 445     | AYESHA NASIR                | H NO 52 ST NO 38 10/4<br>ISLAMABAD   | 6110119100264                              |                          | 591,947                                      | 26,178            | -      | 618,125   | 591,947   | 38,661                          | -      | 630,608       |
| 446     | TAHIR MEHMOOD               | FATHE GARH JROAD MUHALLAH<br>HAJI PURA NEAR CHRISTAN<br>KABRISTAN SKT                            | 3460343183193                              |                          | 502,976                                      | 10,759            | -      | 513,735   | 502,976   | 5,632                           | -      | 508,608       |
| 447     | MUHAMMAD KAMARAN KHAN       | H#7, B ST#21, KANAL PARK<br>GULBERG II LAHORE  | 4210113325223                              |                          | 956,570                                      | -                 | -      | 956,570   | 929,644   | 8,835                           | -      | 938,479       |
| 448     | ATIF IQBAL                  | H#NE-1433 ST#1 NATIONAL<br>TOWN CHAKLALA ROAD<br>RAWALPINDI                                      | 3740504796673                              |                          | 902,780                                      | 23,180            | -      | 925,960   | 902,780   | 45,846                          | -      | 948,626       |



# Consolidated Financial Statements

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Amounts in Rupees

| Sr. No. | Name                        | Address  | Name of Partners / Directors<br>NIC / CNIC | Father / Husband<br>Name | Outstanding Liabilities at Beginning of Year |                   |        |         | Principal | Amount Written off / Concession |        | Total Balance |
|---------|-----------------------------|--|--|--------------------------|--|-------------------|--------|---------|-----------|---------------------------------|--------|---------------|
|         |                             |  |  |                          | Principal                                    | Interest/ Mark up | Others | Total   |           | Interest/ Mark up               | Others |               |
| 449     | NASEEM RAZA                 | SECTOR 5B-2 H # R-754 NORTH KARACHI  | 4220187356119                              |                          | 685,454                                      | 17,905            | -      | 703,359 | 685,454   | 26,545                          | -      | 711,999       |
| 450     | MUHAMMAD RASHID KAMRAN      | H # 17-A, ST # 32, F-7 / 1,  | 6110185449227                              |                          | 490,698                                      | 23,608            | -      | 514,306 | 490,698   | 29,320                          | -      | 520,018       |
| 451     | MR AJAZ YUNAS               | HOUSE NO.139, STREET 13, SECTOR G-3, PHASE II, HAYATABAD, PESHAWAR                     | 1730161608603                              |                          | 476,251                                      | 17,731            | -      | 493,982 | 476,251   | 23,797                          | -      | 500,048       |
| 452     | MUHAMMAD MUNAWAR JAVED      | HOUSE# 15-A, EJAZ PARK MODEL TOWN LINK ROAD NEAR JINNAH FOUNDATION SCHOOL              | 5440074627601                              |                          | 520,543                                      | 3,676             | -      | 524,219 | 520,543   | 14,599                          | -      | 535,142       |
| 453     | ZULFIQAR AHMAD              | OFF NO 20, 3RD FLOOR CROWN PLAZA, UPSATARIS CHICKEN HUT COMM MARKET RD, SATELLITE TOWN | 6110185096343                              |                          | 587,661                                      | 27,543            | -      | 615,204 | 587,661   | 28,458                          | -      | 616,119       |
| 454     | ABDUL HAMEED SIDDIQUI       | 1-401, SHAH FAISAL COLONY BLOCK 1  | 4250189096333                              |                          | 609,004                                      | -                 | -      | 609,004 | 588,146   | -                               | -      | 588,146       |
| 455     | FIDA HUSSAIN                | H# 4/11/B LANE#03 WESTRIDGE  | 6110150747587                              |                          | 597,099                                      | -                 | -      | 597,099 | 573,574   | 5,460                           | -      | 579,034       |
| 456     | NADIA                       | BAGH MUNSHI LUDHA KACHA RAVI ROAD LAHORE   | 3520224172650                              |                          | 612,187                                      | 20,156            | -      | 632,343 | 612,187   | 25,108                          | -      | 637,295       |
| 457     | SAJID SIDDIQUE              | 11A, B, BLOCK NEW MUSLAM TOWN LAHORE   |  |                          | 637,150                                      | -                 | -      | 637,150 | 599,060   | 5,784                           | -      | 604,844       |
| 458     | FARRUKH ALI                 | H# 69/N, SAMAN ABAD LAHORE   | 3520014774347                              |                          | 577,822                                      | 6,501             | -      | 584,323 | 577,822   | 25,495                          | -      | 603,317       |
| 459     | SOHAIL AHMAD                | H# 138 -K DHA CANTT LAHORE   | 3520193841869                              |                          | 553,841                                      | 13,714            | -      | 567,555 | 553,841   | 33,352                          | -      | 587,193       |
| 460     | AMJAD MAHMOOD AHMED         | SHOP # 4, HAFEEZ CENTRE CHOWK, YATEEM KHANA, BAND ROAD,                                | 3520293220765                              |                          | 703,404                                      | 18,390            | -      | 721,794 | 703,404   | 45,317                          | -      | 748,721       |
| 461     | MUHAMMAD YASIN RAZA         | H # 14, AAHATA GHULAM NABI, JAMIA BABU JEE ST # 4, KACHA KAMAHA ROAD, FEROPUR ROAD     | 3520238141555                              |                          | 709,384                                      | 9,152             | -      | 718,536 | 709,384   | 36,079                          | -      | 745,463       |
| 462     | MUHAMMAD FAROOQ             | HOUSE NO 1381/3, B, AREA SADEEQABAD KARACHI  | 4210126281453                              |                          | 564,997                                      | -                 | -      | 564,997 | 554,003   | 9,736                           | -      | 563,739       |
| 463     | MUHAMMAD HANIF              | 107-G-IV WAPDA TOWN  | 3520273408909                              |                          | 577,986                                      | 6,294             | -      | 584,280 | 573,984   | 18,064                          | -      | 592,048       |
| 464     | AKHLAQ AHMED                | HOUSE #239 BATLA COLONY BLOCK-C FAISALABAD   | 3310054473029                              |                          | 550,652                                      | 9,016             | -      | 559,668 | 550,652   | 31,208                          | -      | 581,860       |
| 465     | CHAUDRY MUHAMMAD AMIN       | HOUSE NO-14 S-20 AL FAISAL TOWN BLOCK-D LAHORE CANTT                                   | 3520156342805                              |                          | 790,360                                      | -                 | -      | 790,360 | 790,360   | 34,208                          | -      | 824,568       |
| 466     | KHAIR MUHAMMAD              | FLAT# 3, AHMED TOWER, CHOWK YADGAR PESHAWAR  |  |                          | 552,320                                      | 5,878             | -      | 558,198 | 551,617   | 5,229                           | -      | 556,846       |
| 467     | RAJA NADEEM KHAN            | HOUSE NO 120, RANGE ROAD SABZAZAR RAWALPINDI   | 3740537921511                              |                          | 572,007                                      | 14,733            | -      | 586,740 | 539,768   | 5,189                           | -      | 544,957       |
| 468     | CHAUDHRY ADNAN QUTUB        | H#2-A, STR #1, ICHRA ROAD RARI WALA CHOWK KHARA LAHORE                                 | 3520245786105                              |                          | 659,305                                      | 16,715            | -      | 676,020 | 659,305   | 31,023                          | -      | 690,328       |
| 469     | MUHAMMAD HANIF ZAHID        | HOUSE # CB 1117 , ST # 16 , JHANDA CHICHI  | 3740543683075                              |                          | 528,269                                      | 6,564             | -      | 534,833 | 528,269   | 32,243                          | -      | 560,512       |
| 470     | MUHAMMAD KASHIF             | H # 724, ST # 18, GULISTAN COLONY MUSTAFA ABAD   | 3520138866775                              |                          | 473,616                                      | 11,967            | -      | 485,583 | 473,616   | 30,374                          | -      | 503,990       |
| 471     | MOHD SADIQ HASSAN KHAN KASI | H # 33-C 13TH COMMERCIAL STREET PHASE -II EXT DHA                                      | 4230108046139                              |                          | 520,770                                      | 11,799            | -      | 532,569 | 502,324   | 16,671                          | -      | 518,995       |
| 472     | REHAN HYDER                 | R-1269, SECTOR# 15-A-4, BUFFAR ZONE  | 4210151773171                              |                          | 575,173                                      | -                 | -      | 575,173 | 532,421   | 5,355                           | -      | 537,776       |
| 473     | MUHAMMAD MASOOD SAJJAD      | HOUSE# P-78, STREET #01 LATIF PARK JHANG ROAD DAKHANA GHULAM MUHAMMAD ABAD             | 3310001352447                              |                          | 595,084                                      | -                 | -      | 595,084 | 595,084   | 26,314                          | -      | 621,398       |
| 474     | ALI IMRAN                   | H# 77, DUBAI TOWN RAIWIND THOKAR NIAZ BEIG   | 3520275897003                              |                          | 498,257                                      | 11,659            | -      | 509,916 | 498,257   | 33,874                          | -      | 532,131       |
| 475     | M ATHAR CH                  | H NO 5 BUKHARI STREET RUSTUM PARK MULTAN ROAD LAHORE                                   | 3520268626981                              |                          | 519,533                                      | -                 | -      | 519,533 | 505,332   | 21,957                          | -      | 527,289       |
| 476     | M NASEEM SIDDIQUE           | H NO 15 H BLOCK GULSHAN E RAVI LAHORE  | 3520216986395                              |                          | 551,760                                      | -                 | -      | 551,760 | 541,230   | 23,085                          | -      | 564,315       |

# Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name   | Address  | Name of Partners / Directors<br>NIC / CNIC  | Father / Husband<br>Name   | Outstanding Liabilities at Beginning of Year |            |         |            | Principal | Amount Written off / Concession |        |            | Total Balance |
|---------|--|--|---|--|--|------------|---------|------------|-----------|---------------------------------|--------|------------|---------------|
|         |  |  |   |  | Principal                                    | Interest/  | Mark up | Others     |           | Interest/ Mark up               | Others |            |               |
| 477     | MUHAMMAD MUSHTAQ HUSSAIN                       | CHAK NO-52 ANB LUDGGE WALA NEAR JAMMIA MASJID PO SARGODHA TEH AND DISTT SARGODHA | 3840332591893   |  | 554,613                                      | -          | -       | 554,613    | 554,613   | 28,528                          | -      | 583,141    |               |
| 478     | ADEEL NAQASH                                   | FLAT NO 2 ZAIB UN NISA PLAZA RAJA MARKET F 11-3 ISLAMABAD                        | 3740170086499   |  | 612,116                                      | -          | -       | 612,116    | 612,116   | 32,364                          | -      | 644,480    |               |
| 479     | FEROZ UDDIN                                    | HOUSE NO A-722 SECTOR 11-A GULSHAN E USMAN NORTH KARACHI                         | 4210103454921   |  | 597,836                                      | 7,365      | -       | 605,201    | 569,522   | 20,788                          | -      | 590,310    |               |
| 480     | QAISER ABBAS                                   | H# 10, ST# 24, NASEERABAD PESHWAR ROAD   | 3320220845721   |  | 674,110                                      | 15,973     | -       | 690,083    | 646,437   | 7,365                           | -      | 653,802    |               |
| 481     | AYAZ SARDAR                                    | HOUSE # 14, ZAHID ST NO-2, SANDA KHURD,  | 3520202900061   |  | 516,212                                      | -          | -       | 516,212    | 516,212   | 6,867                           | -      | 523,079    |               |
| 482     | MUHAMMAD SULTAN                                | H # 34 -B PUNJAB CO-OPERATIVE HOUSING SOCIETY GHAZI ROAD                         | 3520268163637   |  | 1,136,713                                    | 15,007     | -       | 1,151,720  | 1,136,713 | 74,194                          | -      | 1,210,907  |               |
| 483     | HABIB ULLAH KHAN                               | HOUSE # 739 TIKRI VILLAGE HAKS BAY ROAD  | 3810362885273   |  | 631,461                                      | -          | -       | 631,461    | 577,837   | 6,180                           | -      | 584,017    |               |
| 484     | SOHAIL MAQBOOL                                 | H # 9, ST # 2, CHODARY COLONY, NEAR DOGAIS TOWN ZRAR SHAHEED ROAD LAHORE CANTT   | 3520177190571   |  | 658,162                                      | 8,054      | -       | 666,216    | 644,710   | 9,348                           | -      | 654,058    |               |
| 485     | GULSHER KALHORO                                | FLAT NO.01 1ST FLOOR, ABBASI CENTRE NEAR UBL, MAIN QASIMABAD ROAD, HYD           | 4130603828711   |  | 578,227                                      | -          | -       | 578,227    | 570,652   | 32,152                          | -      | 602,804    |               |
| 486     | ASIM ALI SHER                                  | H# 621 GHOSIA STREET TARIQ ABAD LALKURTI RAWALPINDI.                             | 3740506870241   |  | 552,672                                      | 4,582      | -       | 557,254    | 552,672   | 21,535                          | -      | 574,207    |               |
| 487     | AMJAD ALI                                      | H # 1113, STREET # 2, AREA LIAQAT ASHRAF COLONY, MOHAMMAD AHMED CENTER           | 4230136363155   |  | 539,357                                      | 14,221     | -       | 553,578    | 539,357   | 21,589                          | -      | 560,946    |               |
| 488     | MUHAMMAD NAEEM                                 | 29-G PHASE1- DHA LAHORE  | 3520296934977   |  | 681,521                                      | 8,384      | -       | 689,905    | 637,105   | 23,438                          | -      | 660,543    |               |
| 489     | MUHAMMAD ABBAS JUNEJO                          | H # 37/23, SECTOR 11/D, NORTH KARACHI  | 4210115164847   |  | 870,747                                      | 10,922     | -       | 881,669    | 817,506   | -                               | -      | 817,506    |               |
| 490     | MIAN MUHAMMAD SHAKEEL                          | NAWANPEND ARAIYAN P'O PULL AIK AIMNABAD RD                                       | 3460321535197   |  | 533,252                                      | -          | -       | 533,252    | 533,252   | 34,212                          | -      | 567,464    |               |
| 491     | KHALID MAHMOOD                                 | H # 453-0, G-11/3 MAIN DOUBLE ROAD   | 6110164766721   |  | 574,335                                      | 6,456      | -       | 580,791    | 529,671   | 10,371                          | -      | 540,042    |               |
| 492     | NIZAMUDDIN                                     | H # B-16 NASEEM NAGAR PHASE 1 QASIMABAD  | 4130181285619   |  | 616,262                                      | 3,681      | -       | 619,943    | 610,513   | 35,178                          | -      | 645,691    |               |
| 493     | TOQEER SYED                                    | H # 7, ST # 1B ASIF ALI COLONY, SHALIMAR TOWN,BAGHBAN PURA,                      | 3520162475543   |  | 497,694                                      | -          | -       | 497,694    | 483,711   | 26,254                          | -      | 509,965    |               |
| 494     | ABBAS ENTERPRISES                              | 39-N, INDUSTRIAL AREA, GULBERG II, LAHORE  | (1) Dr.Mohammad Ashfaq R/o 202/2-M,Phase-II,Defence Housing Authority,Lahore Cantt. CNIC # 276-88-313741<br>(2) Mohammad Ilyas R/o 202/2-M,Phase-II,Defence Housing Authority,Lahore Cantt.CNIC 3 276-52-053896<br>(3) Zahid Iqbal R/o 202/2-M,Phase II,Defence Housing Authority,Lahore Cantt.CNIC 3276- 90-335669<br>(4) Mrs.Saeeda Rashid R/o House # 6-A, Near Qartaba Chowk, Jail Road, Lahore.CNIC 3276-85-365200 | (1) Muhammad Akbar<br>(2) Muhammad Akbar<br>(3) Muhammad Akbar<br>(4) Widow of Muhammad Rashid | 5,816,895                                    | 10,698,719 | -       | 16,515,614 | 5,816,894 | 11,301,126                      | -      | 17,118,020 |               |
| 495     | ABDUL RAZZAQUE & CO (ABDUL RAZAAQ GROUP)       | 2194 HUMAYAN ROAD,MULTAN   | Abrar Ahmed r/o 2194 Humayan Road,Multan  | Jamal uddin  | 469,247                                      | 2,942,642  | -       | 3,411,889  | 469,246   | 2,996,098                       | -      | 3,465,344  |               |
| 496     | ABDUL RAZZAQ CO. (EX-EBI) (ABDUL RAZAAQ GROUP) | 2194 HUMAYAN ROAD,MULTAN   | Abrar Ahmed r/o 2194 Humayan Road,Multan  | Jamal uddin  | 160,545                                      | 408,500    | -       | 569,045    | 160,544   | 425,958                         | -      | 586,502    |               |
| 497     | INT'L CASING TRADERS (ABDUL RAZAAQ GROUP)      | 2194 HUMAYAN ROAD,MULTAN   | Abrar Ahmed r/o 2194 Humayan Road,Multan  | Jamal uddin  | 193,664                                      | 412,867    | -       | 606,531    | 193,663   | 414,879                         | -      | 608,542    |               |
| 498     | AGHA FABRICS (PVT.) LTD.                       | 29-KHALID STREET, POONCH RD.ISLAMIA PARK, LAHORE                                 | (1) Agha Asad Nizam r/o Agha Fabrics (Pvt.) Ltd. 29-Khalid Street, Poonch Rd.Islamia Park,Lahore<br>(2) Agha Nizam uddin r/o Agha Fabrics (Pvt.) Ltd. 29-Khalid Street, Poonch Rd.Islamia Park,Lahore<br>(3) Mrs.Attia Asad r/o Agha Fabrics (Pvt.) Ltd. 29-Khalid Street, Poonch Rd.Islamia Park,Lahore  | (1) Agha Nizam uddin   | 634,177                                      | 1,270,205  | -       | 1,904,382  | 634,176   | 1,335,881                       | -      | 1,970,057  |               |

# Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                     | Address  | Name of Partners / Directors<br>NIC / CNIC   | Father / Husband<br>Name  | Outstanding Liabilities at Beginning of Year |                   |        |             | Amount Written off / Concession |                   |        |               |
|---------|--------------------------|--|--|---|--|-------------------|--------|-------------|---------------------------------|-------------------|--------|---------------|
|         |                          |  |  |   | Principal                                    | Interest/ Mark up | Others | Total       | Principal                       | Interest/ Mark up | Others | Total Balance |
| 499     | BASHIR TANNERIES         | 9-DIDE MARKET, LAHORE  | (1) Sh.Muhammad Jamil R/o 95-A New Muslim Town, Lahore CNIC # 35202-7328926-1<br>(2) Sh.M. Aftab Jamil R/o 95-A New Muslim Town, Lahore CNIC # 299-33-023351<br>(3) Sh.M Bashir R/o Qasr-e- Jamil Muridke CNIC # 295-28-373873<br>(4) Sh.M Pervaiz R/o 95-A New Muslim Town, Lahore CNIC # 291-54-195126(5) Sh.M Naeem R/o 463-M, Model Town, Lahore   | (1) Haji Charagh Din<br>(2) Haji Charagh Din<br>(3) Haji Charagh Din<br>(4) Haji Charagh Din                  | 9,870,629                                    | 24,944,319        | -      | 34,814,948  | 7,946,278                       | 24,944,319        | -      | 32,890,597    |
| 500     | ISHAQ CARPETS INDUSTRIES | 11/4-EMPRESS ROAD, LAHORE  | (1) Muhammad Ibraheem r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(2) Muhammad Yousaf r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(3) Muhammad Yaqoob r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(4) Hafiz Muhammad Ishaq r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(5) Safia Bibi r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore<br>(6) Tahira Naseem r/o House # 1, St.# 3, Chaudhry Park, 39 Nicholson Road, Lahore | (1) Noor Muhammad<br>(2) Noor Muhammad<br>(3) Noor Muhammad<br>(4) M.Ibrahim<br>(5) M.Ibrahim<br>(6) M.Yaqoob | 2,600,080                                    | 5,334,967         | -      | 7,935,047   | 2,600,079                       | 5,334,967         | -      | 7,935,046     |
| 501     | KING ASSOCIATES          | 25-A, DAVIS ROAD, LAHORE   | (1) Mrs. Shamim Riaz r/o 114 R Sector, Phase II, LCCHS, Lahore<br>(2) Miss Farhana Riaz r/o 114 R Sector, Phase II, LCCHS, Lahore<br>(3) Miss Ayesha Riaz r/o 114 R Sector, Phase II, LCCHS, Lahore  | (1) M Riaz Chughtai<br>(2) M Riaz Chughtai<br>(3) M Riaz Chughtai   | 5,947,621                                    | 38,638,151        | -      | 44,585,772  | 5,947,620                       | 38,638,151        | -      | 44,585,771    |
| 502     | KOHINOOR EDIBLE OILS     | 2ND FLOOR, HAFIZ PLAZA, 31-M CIVIC CENTER, MODEL TOWN EXTENSION, LAHORE    | (1) Abid Saigol R/o 91-E/1, Gulberg II, Lahore<br>(2) Arif Saigol R/o 91-E/1, Gulberg II, Lahore<br>(3) Asif Saigol R/o<br>(4) Kamran Zali R/o 44-FCC, Gulberg III, Lahore<br>(5) Mohd Ashraf<br>(6) Faisal Sharif<br>(7) Mohd Tasneem   | (1) M.Rafique Saigol<br>(2) M.Rafique Saigol<br>(4) Sh.Muhammad Afzal(Late)                                   | 68,435,896                                   | 141,960,542       | -      | 210,396,438 | 68,435,895                      | 149,455,318       | -      | 217,891,213   |
| 503     | LIGHT ENGG. CO.          | MAIN PLAZA USMAN MARKET 20/15 HALL ROAD LAHORE & 104/2 ST.JOHN PARK LAHORE | (1) Mian Ahad Mahmood r/o 104/2 St.John Park Lahore<br>(2) Mian Ajmal Wahid r/o 104/2 St.John Park Lahore<br>(3) Mrs.Imrana Naeem<br>(4) Miss Mehreen Ajmal  |   | 776,773                                      | 7,093,818         | -      | 7,870,591   | 776,772                         | 7,164,206         | -      | 7,940,978     |
| 504     | MALIK TRADERS INT'L      | 717-A/1, TOWNSHIP, LAHORE  | (1) Aslam Malik r/o 717-A/1, Township, Lahore.<br>(2) Mrs. Iqbal Aslam r/o 717-A/1, Township, Lahore<br>(3) Miss Afshan Aslam Malik r/o 717-A/1, Township, Lahore<br>(4) Miss Shamama Aslam Malik r/o 717-A/1, Township, Lahore  | (2) Iqbal Aslam<br>(3) Iqbal Aslam<br>(4) Iqbal Aslam   | 3,378,110                                    | 10,659,454        | -      | 14,037,564  | 3,378,109                       | 10,659,454        | -      | 14,037,563    |
| 505     | MEGATONE INDUSTRIES      | M.K ARCADE, 1ST FLOOR, 32 DAVIS ROAD, LAHORE                               | (1) Farid Ahmed Yasin Khan r/o House # 199-B, Ahmed Block, New Garden Town, Lahore<br>(2) Ghulam Yasin Khan r/o House # 199-B, Ahmed Block, New Garden Town, Lahore<br>(3) Irfan Yasin Khan r/o House # 199-B, Ahmed Block, New Garden Town, Lahore<br>(4) Navved Yasin Khan r/o House # 199-B, Ahmed Block, New Garden Town, Lahore   | (1) Ghulam Yasin Khan<br>(2) Ghulam Yasin Khan<br>(3) Ghulam Yasin Khan<br>(4) Ghulam Yasin Khan              | 12,442,729                                   | 21,070,018        | -      | 33,512,747  | 12,442,728                      | 29,691,107        | -      | 42,133,835    |

# Consolidated Financial Statements

## Annexure - 1

Amounts in Rupees

| Sr. No. | Name   | Address  | Name of Partners / Directors<br>NIC / CNIC  | Father / Husband<br>Name  | Outstanding Liabilities at Beginning of Year |                   |        | Total       | Principal  | Amount Written off / Concession |        | Total Balance |
|---------|--|--|---|---|--|-------------------|--------|-------------|------------|---------------------------------|--------|---------------|
|         |  |  |   |   | Principal                                    | Interest/ Mark up | Others |             |            | Interest/ Mark up               | Others |               |
| 506     | REGENCY TEXTILES LTD                           | 88-C/II, ARIF JAN ROAD, LAHORE CANTT.                        | (1) Mohammad Iqtidar Pervaiz R/o 87/2, Arif Jan Road, Lahore Cantt.<br>(2) Mrs. Nazneen Pervaiz R/o 87/2, Arif Jan Road, Lahore Cantt.<br>(3) Khurram Pervaiz R/o 87/2, Arif Jan Road, Lahore Cantt. CNIC # 35201-1658997-9<br>(4) Aftab ahmed khan r/o 113-Park Block, 6-A, Allama Iqbal Town, Lahore  | (1) Khan Aziz Khan<br>(2) Mohammad Iqtidar Pervaiz<br>(3) Mohammad Iqtidar Pervaiz<br>(4) Muhammad Khan | 71,147,247                                   | 168,822,889       | -      | 239,970,136 | 71,147,246 | 176,191,015                     | -      | 247,338,261   |
| 507     | SHEIKH CARPETS (SHEIKH CARPETS GROUP)          | 24-ABBOT ROAD, LAHORE  | (1) Muhammad Tariq Gaba R/o 24-Abbot Road, Lahore CNIC # 35202-2541333-3<br>(2) Aqeel Tariq Gaba R/o 24-Abbot Road, Lahore<br>(3) Mrs. Salma Tariq R/o 24-Abbot Road, Lahore  | (1) Ghulam Rasool Gaba<br>(2) Muhammad Tariq Gaba<br>(3) Muhammad Tariq Gaba                            | 8,454,849                                    | 50,101,114        | -      | 58,555,963  | 8,454,848  | 50,101,114                      | -      | 58,555,962    |
| 508     | SHEIKH CARPETS (EX-EBI) (SHEIKH CARPETS GROUP) | 24-ABBOT ROAD, LAHORE  | (1) Muhammad Tariq Gaba R/o 24-Abbot Road, Lahore CNIC # 35202-2541333-3<br>(2) Aqeel Tariq Gaba R/o 24-Abbot Road, Lahore<br>(3) Mrs. Salma Tariq R/o 24-Abbot Road, Lahore  | (1) Ghulam Rasool Gaba<br>(2) Muhammad Tariq Gaba<br>(3) Muhammad Tariq Gaba                            | 951,251                                      | 3,310,661         | -      | 4,261,912   | 951,250    | 3,407,746                       | -      | 4,358,996     |
| 509     | SPLENDOUR EXPORTS                              | 19/10 ABBOT ROAD, LAHORE                                     | (1) Nazar Hussain r/o 19/10 Abbot Road, Lahore  | (1) Syed Sarwar Hussain Shah  | 6,193,000                                    | 17,297,341        | -      | 23,490,341  | 6,192,999  | 17,297,341                      | -      | 23,490,340    |
| 510     | TABBASUM ENTERPRISES PAK LTD. (EX-EBI)         | 626-SHADMAN COLONY, LAHORE                                   | (1) Syed Sarwar Ali r/o 626-Shadman Colony, Lahore<br>(2) Tabassum Sarwar r/o 626-Shadman Colony, Lahore<br>(3) Syed Farid Akhtar r/o 626-Shadman Colony, Lahore<br>(4) Shaikat Ali r/o 626-Shadman Colony, Lahore CNIC # 322-47-268137   | (1) Syed Sardar Ali<br>(2) Syed Sarwar Ali<br>(4) Qasim Ali Khan  | 1,167,792                                    | 2,033,338         | -      | 3,201,130   | 1,167,791  | 2,152,522                       | -      | 3,320,313     |
| 511     | A.T.INDUSTRIES                                 | 66-C INDUSTRIAL ESTATE, MULTAN                               | (1) Sardar Azmat Hayat Tamman r/o 178-Ahmed Block New Garden Town Lahore<br>(2) Nuzhat Hayat r/o 178-Ahmed Block New Garden Town Lahore   | (1) Sardar Muhammad Hayat Tamman<br>(2) Sardar Azmat Hayat Tamman                                       | 7,458,686                                    | 10,171,325        | -      | 17,630,011  | 7,458,685  | 10,171,325                      | -      | 17,630,010    |
| 512     | DEFENCE AGRO                                   |  | Mian Idrees   |   | 4,291,541                                    | 5,503,144         | -      | 9,794,685   | 4,272,143  | 10,607,178                      | -      | 14,879,321    |
| 513     | ENAR (PVT) LIMITED,                            | 3RD FLOOR, HAJI ADAM CHAMBER, ALTAF HUSSAIN ROAD, KARACHI.   | (1) Feroze Ali Rasheed r/o 3rd Floor, Haji Azam Chamber, Altaf Hussain Road, Karachi<br>(2) Zafar Iqbal r/o 3rd Floor, Haji Azam Chamber, Altaf Hussain Road, Karachi   | (1) Nisar ali Rasheed   | 1,942,399                                    | -                 | -      | 1,942,399   | 4,398,283  | -                               | -      | 4,398,283     |
| 514     | IMPERIAL HOSIERY (PVT) LIMITED,                | OFFICE ADDRESS: ASHRAF ABAD, SHEIKHUPURA ROAD, FAISALABAD    | (1) Sanaullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(2) Abdul Majeed Khan R/o 366-Jinnah Colony Faisalabad.<br>(3) Asadullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(4) Ziaullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(5) Nasrullah Khan R/o 366-Jinnah Colony Faisalabad.<br>(6) Saifulah Khan R/o 366-Jinnah Colony Faisalabad.<br>(7) Amaah Khan R/o 366-Jinnah Colony Faisalabad. | (2) Zakaullah Khan<br>(3) Abdul Khaliq<br>(4) Abdul Khaliq<br>(5) Abdul Khaliq                          | 10,636,340                                   | 21,732,918        | -      | 32,369,258  | 10,636,339 | 21,732,918                      | -      | 32,369,257    |
| 515     | PAKWORLD TEXTILE IND.                          | P-16 AL-ABBAS CENTER, 2ND FLOOR, MONTGOMERY BAZAR FAISALABAD | (1) Riasat Ali r/o Rasoolpura Chak # 224R-B Surmandari Rd. Faisalabad.<br>(2) Farrukh Javaid r/o P-344, St.#2 Dost Street, Surmandari Rd. Faisalabad.<br>(3) Khalid Mahmood r/o House # 343, St.# Abdul Mehr Hakim Din Faisalabad<br>(4) Ali Mohammad r/o Chak # 66, J.B Tehsil & District Faisalabad<br>(5) Gulzar Ahmed r/o Chak # 66, J.B Tehsil & District Faisalabad                         | (1) Abdul Sattar<br>(2) Abdul Sattar<br>(3) Abdul Sattar<br>(4) Rehmat Khan<br>(5) Rehmat Khan          | 2,385,091                                    | 1,265,201         | -      | 3,650,292   | 2,385,090  | 1,524,555                       | -      | 3,909,645     |
| 516     | ALIM INTERNATIONAL                             | D-28, SITE, MANGHOPIR ROAD, KARACHI.                         | Syed Alimuddin Ahmed, (late).   | S B a askari (late)   | 1,850,561                                    | 2,398,783         | -      | 4,249,344   | 1,850,560  | 2,600,012                       | -      | 4,450,572     |

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## Annexure - 1

Amounts in Rupees

| Sr. No. | Name                              | Address  | Name of Partners / Directors<br>NIC / CNIC   | Father / Husband<br>Name   | Outstanding Liabilities at Beginning of Year |                    |                  |                      | Principal          | Amount Written off / Concession |                |                      | Total Balance |
|---------|-----------------------------------|--|--|--|--|--------------------|------------------|----------------------|--------------------|---------------------------------|----------------|----------------------|---------------|
|         |                                   |  |  |  | Principal                                    | Interest/ Mark up  | Others           | Total                |                    | Interest/ Mark up               | Others         | Total                |               |
| 517     | ANIQA TRADING COMPANY             | 311, KHAWAJA CHAMBER, OPP: CITY COURT, KARACHI.                                      | Irfanul Haque  | Saiful Haque   | 5,111,768                                    | 7,602,670          | -                | 12,714,438           | 5,111,766          | 13,526,261                      | -              | 18,638,027           |               |
| 518     | ARSONS TRADERS                    | 9/15, ARKEY SQUARE (EXT), SHAHRAH-E-LIAQUAT, KARACHI.                                | Siddique Ahmed / Farooq Ahmed  | Ghaffar A.Rehmani/A.Rehman   | 424,865                                      | 750,818            | -                | 1,175,683            | 424,864            | 797,018                         | -              | 1,221,882            |               |
| 519     | CENTRAL COTTON MILLS              | 4TH FLOOR, STATE LIFE BUILDING NO 2, WALLACE ROAD, OFF: 11 CHUNDRIGAR ROAD, KARACHI. | Munir Ahmed  |  | 901,291                                      | 1,790,844          | -                | 2,692,135            | 901,437            | 1,790,844                       | -              | 2,692,281            |               |
| 520     | JAWAD INTERNATIONAL (EX-EBI)      | 411, STOCK EXCHANGE BUILDING, I.I.CHUNDRIGAR ROAD, KARACHI.                          | Ch. Munawer Hussain Late).   | Ch. Mohammad Boota. (late).  | 991,892                                      | 2,809,920          | -                | 3,801,812            | 991,891            | 2,917,778                       | -              | 3,909,669            |               |
| 521     | MUHAMMAD ARSHAD CHOUDHRY (EX-EBI) |  | Muhammad Arshad Choudhry   |  | 239,758                                      | 266,428            | -                | 506,186              | 239,757            | 266,428                         | -              | 506,185              |               |
| 522     | MEHRAN AGRO CHEM LTD.             | 14-AL SYED ARCADE,RASHID MINHAS ROAD,KARACHI   | (1) Shahid Hameed Ch. r/o 14-AI Syed Arcade,Rashid Minhas Road,Karachi<br>(2) Mrs. Sharifa Begum r/o 14-AI Syed Arcade,Rashid Minhas Road,Karachi<br>(3) Mrs.Mamuna Firdous 14-AI Syed Arcade,Rashid Minhas Road,Karachi<br>(4) Ch.Mohammad Ali Talib r/o 14-AI Syed Arcade,Rashid Minhas Road,Karachi<br>(5) Zahid Saeed Ch.r/o 14-AI Syed Arcade,Rashid Minhas Road,Karachi  | (1) Ch.Muhammad Ali Talib<br>(2) Muhammad Ali Talib<br>(3) Shahid Hameed Ch.<br>(4) Abdul Aziz<br>(5) Muhammad Ali Talib | 7,691,373                                    | 14,645,856         | -                | 22,337,229           | 7,691,372          | 14,645,856                      | -              | 22,337,228           |               |
| 523     | TAHA ENTERPRISES                  | 84, MIRZA KHALEEG BAIG ROAD, SOLDIAR BAZAR, KARACHI.                                 | Shaukat H. Walji.  | Hassan Ali Walji.  | 175,677                                      | 313,106            | -                | 488,783              | 175,676            | 332,209                         | -              | 507,885              |               |
| 524     | HAJI NAOROZ KHAN                  | SHOP NO.. 8, M A JINNAH ROAD, QUETTA.  | Haji Nauroz Khan   | Haji Mirza Khan  | 1,215,991                                    | 2,524,024          | -                | 3,740,015            | 1,215,990          | 2,656,251                       | -              | 3,872,241            |               |
| 525     | SHAMROZE & BROTHERS               | PAR HOTI,MARDAN  | (1) Shamroze Khan r/o Mohallah Khan Colony,Par Hoti,Mardan   | (1) Alif Khan  | 815,509                                      | 1,554,099          | -                | 2,369,608            | 815,508            | 1,642,777                       | -              | 2,458,285            |               |
| 526     | ABBASI & CO.                      | 71-A, SETTLE TOWN, RAWALPINDI  | (1) Sardar Abdul Latif Abbasi r/o 71-A, settle Town, Rawalpindi<br>(2) Mst.Farina Latif Abbasi r/o 71-A, settle Town, Rawalpindi<br>(3) Nisar Ahmed r/o 192-Askari Houses Complex, Zarar Shaheed Road, Lahore  | (1) Muhammad Khan<br>(2) Sardar Abdul Latif A,<br>(3) Ghulam Muhiy-ud-din  | 5,200,000                                    | 2,955,814          | -                | 8,155,814            | 2,200,100          | 3,451,470                       | -              | 5,651,570            |               |
| 527     | NBZ (Pvt) Limited                 | Plot No. 32 & 33, Sector 23, Korangi Industrial Area, Korangi, Karachi.              | Zaheer Ahmed Ansari  | Manzooe A. ansari.   | 33,357,400                                   | 9,868,043          | -                | 43,225,443           | 33,357,400         | 9,868,043                       | -              | 43,225,443           |               |
| 528     | Achee Enterprises (Pvt) Ltd       | G-15/2-E, Block 9, Scheme No. 5, Clifton, Karachi.                                   | Mohammad Fazil   | Ghulam Mohammad Shah   | 22,407,884                                   | 518,106            | -                | 22,925,990           | 22,407,884         | 518,106                         | -              | 22,925,990           |               |
| 529     | Filtex Exports Industries Pvt Ltd | 2nd Floor, Kassim Court, Block No. 9, Kehkashan, Clifton, Karachi.                   | (1) Muhammad Ali Anzar Usmani R/o House # 158-A, Sector 15-A-5, Buffer Zone, Shalimar Town, North Karachi & House# A-458 Sector 15-A/I,Buffer Zone, Shalimar Town, North Karachi (OLD NIC No.501-66-104698)<br>(2) Syed Abdul Bari<br>(2) Syed Jalil Ahmed R/o Flat# 6 M.A. Jinnah Road, Radio Pakistan, Karachi & 21 Feroz Building, Abdullah Haroon Road, Karachi. (Old NIC # 512-56-217872)<br>(3)Jawaid Islam R/o B-103 & B-105, Block 4-A, Gulshan Iqbal, Karachi & B-105, Block 4-A, Gulshan Iqbal, Karachi. (Old NIC # 501-88-640810) | (1) Muhammad Usman<br>(2) Syed Abdul Bari<br>(3) Noor-ul-Islam   | 10,681,840                                   | 9,517,807          | -                | 20,199,647           | 3,687,840          | 23,496,226                      | -              | 27,184,066           |               |
|         |                                   |  |  |  | <b>725,580,333</b>                           | <b>642,248,986</b> | <b>(513,484)</b> | <b>1,367,315,835</b> | <b>720,399,681</b> | <b>717,950,477</b>              | <b>591,543</b> | <b>1,438,941,701</b> |               |

## PATTERN OF SHAREHOLDERS

### AS OF 31 DECEMBER 2009

| NO. OF<br>SHAREHOLDERS | <-- HAVING SHARES--> |          | SHARES HELD   | PERCENTAGE |
|------------------------|----------------------|----------|---------------|------------|
|                        | FROM                 | TO       |               |            |
| 1313                   | 1                    | 100      | 57,979        | 0.0015     |
| 2430                   | 101                  | 500      | 793,083       | 0.0205     |
| 1526                   | 501                  | 1000     | 1,254,030     | 0.0324     |
| 3070                   | 1001                 | 5000     | 7,823,059     | 0.2021     |
| 1023                   | 5001                 | 10000    | 6,504,804     | 0.1680     |
| 147                    | 10001                | 15000    | 1,820,080     | 0.0470     |
| 90                     | 15001                | 20000    | 1,615,584     | 0.0417     |
| 54                     | 20001                | 25000    | 1,248,400     | 0.0322     |
| 33                     | 25001                | 30000    | 929,392       | 0.0240     |
| 19                     | 30001                | 35000    | 612,875       | 0.0158     |
| 19                     | 35001                | 40000    | 715,100       | 0.0185     |
| 9                      | 40001                | 45000    | 380,700       | 0.0098     |
| 12                     | 45001                | 50000    | 585,663       | 0.0151     |
| 9                      | 50001                | 55000    | 467,674       | 0.0121     |
| 5                      | 55001                | 60000    | 291,287       | 0.0075     |
| 5                      | 60001                | 65000    | 311,119       | 0.0080     |
| 7                      | 65001                | 70000    | 472,219       | 0.0122     |
| 2                      | 70001                | 75000    | 150,000       | 0.0039     |
| 2                      | 75001                | 80000    | 152,817       | 0.0039     |
| 2                      | 80001                | 85000    | 167,659       | 0.0043     |
| 2                      | 85001                | 90000    | 175,975       | 0.0045     |
| 4                      | 95001                | 100000   | 394,400       | 0.0102     |
| 1                      | 100001               | 105000   | 103,045       | 0.0027     |
| 1                      | 110001               | 115000   | 115,000       | 0.0030     |
| 1                      | 115001               | 120000   | 120,000       | 0.0031     |
| 4                      | 125001               | 130000   | 514,120       | 0.0133     |
| 1                      | 130001               | 135000   | 134,400       | 0.0035     |
| 3                      | 140001               | 145000   | 427,000       | 0.0110     |
| 1                      | 170001               | 175000   | 175,000       | 0.0045     |
| 2                      | 175001               | 180000   | 354,650       | 0.0092     |
| 1                      | 195001               | 200000   | 200,000       | 0.0052     |
| 1                      | 210001               | 215000   | 215,000       | 0.0056     |
| 1                      | 230001               | 235000   | 231,960       | 0.0060     |
| 1                      | 245001               | 250000   | 247,232       | 0.0064     |
| 1                      | 250001               | 255000   | 252,717       | 0.0065     |
| 1                      | 265001               | 270000   | 268,980       | 0.0069     |
| 1                      | 295001               | 300000   | 300,000       | 0.0077     |
| 1                      | 300001               | 305000   | 304,500       | 0.0079     |
| 2                      | 315001               | 320000   | 632,987       | 0.0164     |
| 1                      | 395001               | 400000   | 395,600       | 0.0102     |
| 1                      | 455001               | 460000   | 459,415       | 0.0119     |
| 1                      | 525001               | 530000   | 530,000       | 0.0137     |
| 1                      | 745001               | 750000   | 749,200       | 0.0194     |
| 1                      | 2515001              | 2520000  | 2,516,584     | 0.0650     |
| 1                      | 3070001              | 3075000  | 3,074,570     | 0.0794     |
| 1                      | 38323350             | 38323400 | 3,832,339,162 | 98.9863    |
| 9814                   |                      |          | 3,871,585,021 | 100.0000   |

# CATEGORIES OF SHAREHOLDERS

## AS OF 31 DECEMBER 2009

| PARTICULARS               | SHAREHOLDERS | SHAREHOLDING  | PERCENTAGE |
|---------------------------|--------------|---------------|------------|
| DIRECTORS, CEO & CHILDREN | 7            | 7             | 0.0000     |
| ASSOCIATED COMPANIES      | 1            | 3,832,339,162 | 98.9863    |
| NIT & ICP                 | 1            | 3,250         | 0.0000     |
| BANKS, DFI & NBF          | 18           | 2,713,796     | 0.0701     |
| INSURANCE COMPANIES       | 6            | 157,284       | 0.0041     |
| MODARABAS & MUTUAL FUNDS  | 11           | 348,278       | 0.0090     |
| GENERAL PUBLIC (LOCAL)    | 8,304        | 25,562,271    | 0.6603     |
| GENERAL PUBLIC (FOREIGN)  | 1,326        | 4,246,791     | 0.1097     |
| OTHERS                    | 128          | 5,715,025     | 0.1476     |
| FOREIGN COMPANIES         | 12           | 499,157       | 0.0129     |
| COMPANY TOTAL             | 9,814        | 3,871,585,021 | 100.0000   |

## CONSOLIDATED DETAILS

### A) Directors, Chief Executive Officer, their spouse and minor children

| SR. # | Name                      | Shares Held | %    |
|-------|---------------------------|-------------|------|
| 1     | Mr. Shayne Keith Nelson   | 1           | 0.00 |
| 2     | Mr. Badar Kazmi           | 1           | 0.00 |
| 3     | Mr. Andrew James Hardacre | 1           | 0.00 |
| 4     | Mr. Mahendra Gursahani    | 1           | 0.00 |
| 5     | Mr. Najam I. Chaudhri     | 1           | 0.00 |
| 6     | Mr. Shahid Zaki           | 1           | 0.00 |
| 7     | Mr. Parvez Ghias          | 1           | 0.00 |
|       | TOTAL: -                  | 7           | 0.00 |

### B) Associated Companies, Undertakings and Related Parties

|   |                              |               |       |
|---|------------------------------|---------------|-------|
| 1 | Standard Chartered Bank. U.K | 3,832,339,162 | 98.99 |
|---|------------------------------|---------------|-------|

### C) NIT & ICP

|   |  |       |      |
|---|--|-------|------|
| 1 | Investment Corporation of Pakistan (NON-CDC) | 3,250 | 0.00 |
|---|--|-------|------|

### D) Shareholders Holding 10% or More

|   |                              |               |       |
|---|------------------------------|---------------|-------|
| 1 | Standard Chartered Bank. U.K | 3,832,339,162 | 98.99 |
|---|------------------------------|---------------|-------|

# Form of Proxy

4TH ANNUAL GENERAL MEETING  
Standard Chartered Bank (Pakistan) Limited

I/We.....  
of.....being members(s) of Standard Chartered Bank  
(Pakistan) Limited holding.....Or dinary shares hereby appoint  
.....of.....or failing  
him/her.....of.....who is/are also members(s)  
of **Standard Chartered Bank (Pakistan) Limited** as my/our Proxy in my/our absence to attend  
and vote for me/us and on my/our behalf at the Annual General Meeting of the Bank to be held  
on March 30, 2010 and/or any adjournment thereof.

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2010.

Folio No.

Signature  
on Rs. 5/-  
Revenue Stamp

**WITNESSES:**

- 1. Signature: \_\_\_\_\_  
Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
CNIC No. \_\_\_\_\_  
Passport No. \_\_\_\_\_
  
- 2. Signature: \_\_\_\_\_  
Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
CNIC No. \_\_\_\_\_  
Passport No. \_\_\_\_\_

---

**Note:**

- 1. The Proxy Form should be deposited in the registered office of the Bank, as soon as possible but not later than 48 hours before the time of holding the meeting, failing which, proxy Form will not be treated as valid.
- 2. No person shall act as proxy unless he/she is a member of the Bank.



Fold here

Company Secretary  
Standard Chartered Bank (Pakistan) Limited  
P.O.Box No. 5556,  
I.I.Chundrigar Road,  
Karachi 74000, Pakistan

Fold here

Fold here

Fold here

Fold here

Fold here

Fold here





علم کی شمع سے ہو  
مجھ کو محبت یارب!  
(علامہ اقبال)

## Burning bright the light of literacy for the less-privileged students in Pakistan.

Standard Chartered believes in providing less-privileged students the chance to continue their education and has initiated a **Post-Matriculate Scholarship Program** through leading non-profit organisations.

1600 scholarships have been committed to deserving students across Pakistan, and the number is set to rise.

To find out more about our Education Program, please write to: [Pakistan.Corporate-Affairs@sc.com](mailto:Pakistan.Corporate-Affairs@sc.com)



| Standard Chartered & Education |

Standard  
Chartered



Standard Chartered Bank (Pakistan) Limited

[www.standardchartered.com.pk](http://www.standardchartered.com.pk)

# Seeing is Believing



## A simple Cataract Operation can change this boy's life forever.

“Seeing is Believing” is Standard Chartered's global commitment of working towards eliminating Avoidable Blindness. Under this program, in Pakistan, the Bank has achieved significant milestones:

- Restoring 200,000\* Eyesights
- Launching a countrywide program of training 20,000 Lady Healthcare Workers to provide Primary Eye Care at the community level
- Being the first Bank in the country to hire visually impaired staff

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\*as of June 2009



Standard Chartered Bank (Pakistan) Limited

[www.standardchartered.com.pk](http://www.standardchartered.com.pk)