### Oman International Bank S.A.O.G

**Annual Report 2000** 

#### AUDITORS' REPORT TO THE DIRECTOR

We have audited the annexed balance ,sheet of OMAN INTERNATIONAL BANK S.A.O.G. - PAKISTAN BRANCHES as at December 31, 2000 and the related profit and loss account and the cash flow statement together with the notes forming part thereof for the year than ended, and we state that we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and, after due verification thereof, found them satisfactory and, we report that:

(a) in our opinion proper books of account have been kept by OMAN INTERNATIONAL BANK S.A.O.G. PAKISTAN BRANCHES as required by the Companies Ordinance, 1984;

- (b) in our opinion-
- (i) the balance sheet and profit and loss account together with the notes thereon have been drown up in conformity with the Banking Companies Ordinance, 1962, and the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for the change in accounting policies as stated in note 3.2 with which we concur;
- (ii) the expenditure incurred during the year was for the purpose of the branches' business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the branches and the transactions of the branches which have come to our notice have been within the powers of the branches;
- (c) in our opinion and to the best of our information end according to the explanations given to us the balance sheet and the profit and loss account and the cash flow statement, together with the notes forming part thereof give the information required by the Banking Companies Ordinance, 1962, and the Companies Ordinance, 1984, in the manner so required and give a true and fair view of the state of the branches' affairs as at December 31, 2000 and their true balance of the loss and the cash flow statement for the year then ended; and
- (d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980, was deducted by the branches and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Karachi -March 16, 2001 Ford, Rhodes. Robson, Morrow Chartered Accountants

### **BALANCE SHEET AS AT DECEMBER 31, 2000**

		2000	1999
	Note	(Rupees in '000)	
ASSETS			
Cash		749,842	764,369
Balances with other banks		63,372	17,410
Money at call and short notice			100,000
Investments		125,280	
Advances - net of provision		952,217	1,035,195
Operating fixed assets		15,227	16,514
Other assets		67,176	100,974
		1,973,114	2,034,462
LIABILITIES			
Deposits and other accounts	10	1,144,003	1,345,677
Borrowings from other banks, agents etc.	11	198,000	93,229
Bills payable		8,603	6,489
Other liabilities	12	717,121	641,379
Deferred liability - provision for gratuity			2,147

		2,067,727	2,088,921
NET ASSETS		(94,613)	(54,459)
REPRESENTED BY: Head office capital account Accumulated losses	13	(94,613)	(54,459)
MEMORANDUM ITEMS Bills for collection	14	49.174	43,747
Acceptances, endorsements and other obligations		156,117	130,380
Contingent liabilities and commitments	15		

The annexed notes form an integral part of these accounts

Sd/-Ashraf N. Irshaduddin Country Manager Sd/-Parvaiz Ahmad Senior Manager

# PROFIT AND LESS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 2000

		2000	1999
	Note	(Rupees in	<i>'000'</i> )
Mark up/Interest and discount and/or return earned		148,066	168,733
Less: Cost/Return on deposits, borrowings etc.			152,994
			15,739
Fees, commissions and brokerage		8,359	8,934
Other operating income	16		10,225
			19,159
			34,898
Operating expenses:			
Administrative expenses	17	(44,063)	(42,933)
Provisions against non-performing advances	7.2	(14,993)	
		(59,056)	(42,933)
Other charges - net (loss)/profit on sale of fixed assets		(72)	282
Loss) before taxation		(40,154)	(7,753)
Taxation			
(Loss) after taxation		(40,154)	(7,753)
Accumulated losses brought forward			(46,706)
Accumulated losses carded forward		(94,613)	(54,459)

The annexed notes form an integral part of these accounts

Sd/-Ashraf N. Irshaduddin Country Manager Sd/-Parvaiz Ahmad Senior Manager

# CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2000

		2000	1999
	Note	(Rupees in	<i>'000'</i> )
CASH FLOW FROM OPERATING ACTIVITIES			·
(Loss) before taxation		(40,154)	(7,753)
Adjustment for non-cash charges:		2 220	2.052
Depreciation		3,320	2,953
Provision against non performing advances Loss/(profit) on sale of fixed assets - net		14,993 72	(282)
Unrealised exchange losses/(gains)		12	(202)
on forward exchange contracts		1,353	(936)
Provision for gratuity			1,065
		(20,416)	(4,953)
(Increase)/decrease in operating assets:		(4.5.5.00)	
Investments		(125,280)	
Advances		67,985	
Other assets (excluding advances tax		33,793	48,603
		(23,502)	
Increase/(decrease) in operating liabilities:		(20,002)	(0.,0)
Deposits and other accounts		(201,674)	(96,025)
Bills payable		2,114	
Other liabilities		1,436	4,095
		(198,124)	(86,572)
Cash flows before tax		(242 042)	(176,169)
Income tax refund/(paid)		(242,042)	(170,109)
Gratuity paid		(2,147)	
Net cash (used) in operating activities		(244,184)	(176,452)
CASH FLOW FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(2.124)	(2,307)
Sale proceeds of fixed asset		19	828
1			
Net cash (used) in investing activities		(2,105)	(1,479)
CASH FLOW FROM FINANCING ACTIVITIES			
Capital from Head Office (inclusive of exchange revaluation)		729,531	707,861
Borrowings from other banks, agents etc.		104,771	60,566
Net cash generated from financing activities			131,352
Ingrange/(degrange) in each and each equivalents for the year		(69.565)	(46,579)
Increase/(decrease) in cash and cash equivalents for the year Cash and cash equivalents at the beginning of the year			928,358
Cash and cash equivalents at the beginning of the year			
Cash and cash equivalents at the end of the year			881,779
Code and code annimal arts		===========	=======
Cash and cash equivalents Cash			
Balances with other banks		749,842	764,369
Money at call and short notice		63,372	17,410
J			100,000
		,	881,779
		=======================================	=

Sd/- Sd/-

Ashraf N. Irshaduddin Country Manager Parvaiz Ahmad Senior Manager

#### NOTES TO THE ACCOUNTS FOR THE YEAR ENDED DECEMBER 31, 2000

#### 1. STATUS AND NATURE OF BUSINESS

Oman International Bank S.A.O.G. is an Omani joint stock company which was incorporated on January 1, 1979. The company operates as a commercial bank through a network of branches in the Sultanate of Oman, India and Pakistan. It commenced operations in Pakistan in April 1996 under a license issued by the State Bank of Pakistan. The bank presently in Pakistan through branches in Karachi and Lahore.

#### 2. BASIS OF PRESENTATION

These financial statements have been prepared in accordance with the requirements of the State Bank of Pakistan under the powers conferred upon it under the Banking Companies Ordinance, 1962 to confirm with BPRD Circular No. 31 dated August 13, 1997. Expenses of the head office allocable to the Pakistan branches are not incorporated in the books of account.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Accounting convention

These financial statements are prepared on the historical cost convention except for certain investments which are stated on mark to market basis as described in notes 3.2 and 3.6 to these accounts.

#### 3.2 Charges in accounting policy

Commencing from the current year, the bank marks to market its investments in securities excluding securities acquired under resale obligation, in accordance with the guidelines contained in State Bank of Pakistan's BSD Circular No. 20 dated August 4, 2000. Any difference between the carrying value and the revalued amount is taken to surplus/deficit on revaluation account and shown separately in the balance sheet below Head Office Capital Account.

Previously these securities were carded at cost less amortisation of premium or discount, where applicable. However no adjustment to carrying values is required in the current year.

### 3.3 Recognition of revenue and expense

Interest/markup income and expense are recorded on an accrual basis. If the recovery of interest/markup income is doubtful, its recognition in the Profit and Loss Account is deferred until it is received. Commission and fees are credited to income at the time of affecting the transaction to which they relate.

#### 3.4 Staff retirement benefits

The bank has established a recognised contributory Provident Fund for all its permanent employees. Contributions are made monthly in accordance with the fund rules.

The bank operates a gratuity scheme which has been funded since April 2000. The scheme provides for terminal benefits for all its permanent employees equivalent to thirty days of last drawn basic salary for each year of service or part thereof for employees who have completed the qualifying period of three years.

Annual contribution is based on actuarial valuation using the Projected Unit Credit Method at the rate of 8.33% of the basic salary. An actuarial valuation is conducted once every three years. Based on the latest actuarial valuation carded out as at December 31. 2000, the fair market value of the assets and liabilities of the fund were Rs. 3.047 million and Rs. 2.907 million respectively.

The following assumptions have been used for the valuation mentioned above:

- Expected rate of increase in salaries at 11% per annum.
- Expected rate of increase in investment at 12% per annum.

### 3.5 Taxation

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any.

#### Deferred

The tax effects for deferred taxation calculated using the liability method on all temporary differences are being dealt with as stated in note 18 to the accounts.

#### 3 6 Investments

Investments in securities, except for securities acquired under resale obligations, are marked to market in accordance with State Bank of Pakistan's BSD Circular No. 20 dated August 4, 2000. The difference between the carrying value, representing cost adjusted for amortisation of discount or premium, and the revalued amount is recognised in the surplus/deficit on revaluation account, until realised.

The bank also enters into transaction of repurchase/reverse repurchase of secures at contracted rates for specific periods of time. These are recorded as follows:

- (a) In the case of sale under repurchase obligations the secures are deleted from the books and the charges arising from the differential in sale and repurchase values are accrued on a pro-rata basis and recorded as expense. Upon repurchase the securities are reinstated at their respective original cost.
- (b) In the case of purchase under resale obligations the securities am booked at the contracted purchase price and the differential of the contracted purchase and resale priced is amortised over the period of their contract and recorded as income.

### 3.7 Offsetting d financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount reported in the balance sheet if the bank has a legally enforceable right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 3.8 Provision for possible credit losses

Loans and advances are stated net of provisions for possible credit losses and reserved interest, if any. Irrecoverable loans and advances, if any, are written off or fully provided for and specific provision is made for all doubtful loans and advances in accordance with SBP's Prudential Regulations.

#### 3.9 Operating fixed assets

Fixed assets are stated at cost less accumulated depredation. Cost represents their purchase cost, together with any incidental costs of acquisition. Depredation is calculated so as to write off the cost of an asset on a straight line basis over its estimated useful life. Depreciation is charged from the month following the month of acquisition of fixed assets and no depreciation is charged in the month of disposal.

#### 3.10 Foreign currencies

Transactions in foreign currencies am translated into rupees at the exchange rates prevailing on the transaction date. Assets and liabilities denominated in foreign currencies are translated into rupees at the exchange rates prevailing at the balance sheet date except those in respect of which forward exchange contracts are booked. Forward exchange contracts are translated at the rates of exchange approximate to those prevalent at the balance sheet date. Exchange gains and losses are included in the profit and loss account currently

	2000	1999
	(Rupees in	<i>'000'</i> )
4. CASH	18,257	21,050
In hand - local currency	8,026	5,177
- foreign currencies		
With State Bank of Pakistan in:		
Special deposit account:		
Capital deposited in foreign currency with the State		
Bank of Pakistan	695,739	622,786
Current account	27,820	115,356
	749,842	764,369

#### 5. BALANCES WITH OTHER BANKS

Current account:		
n Pakistan Dutside Pakistan		552 16,858
	· ·	17,410
5. INVESTMENTS		
nvestment securities (unquoted):		
Federal Government Securities:	25,280	
Freasury Bills - note 6.1	100,000	
fully paid up shares in listed companies - note 6.2	125,280	
	*	=======
5.1 Book value of the unquoted securities is Rs. 25,280 thousand (1999: 5.2 Market value of quoted securities is Rs, 107,203 thousand (1999: Rs.		
ADVANCES - NET OF PROVISION Loans, cash credits, overdrafts etc:		
n Pakistan	935,125	1,016,664
Bills discounted and purchased	755,125	1,010,001
excluding Government Treasury Bills)		
Payable outside Pakistan	31,085	18,531
	967,210	1,035,195
Provision for non-performing advances - note 7.2	(14,993)	
		1,035,195
Advances include Rs. 14,963 thousand (1999: Rs. nil) which have been		
7.1 Particulars of advances	001 122	1.016.664
n local currency n foreign currencies	921,132 31,085	1,016,664 18,531
i foreign currencies		
	952,217 ========	1,035,195
Debts considered good in respect of which the bank is fully		
ecured.	952,217	1,035,195
Debts considered good for which the bank holds no other		
ecurity than the debtors' personal security.  Debts considered good secured by the personal liabilities of		
one or more parties in addition to the personal security of		
he debtors.		
	952,217	1,035,195
	=======================================	
		Iaximum total f advances inc
	at December to	
		ranted during
	(Rupees in	_
Debts due by directors or executives of the bank or any of nem either severally or jointly with any other persons.	13,109	14,089
	=========	======
2.2 Particulars of provisions for non-performing advances		
7.2 Particulars of provisions for non-performing advances Specific Dening balance Charge for the year		

Closing balance	14,993	
Provision against	=======================================	======
Advances to others	14,993	
	14,993	

<sup>7.3</sup> In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, there were no amounts written off during the year ended December 31,2000.

# 8. OPERATING FIXED ASSETS

						Depreciation			
		Cos	st			Change for		Book value	
Description	As at January	Additions	Deletions	As at December	Accumulated as at January		Accumulated las at December	As at rDecember	Rate of Depreciation
	1, 2000			31, 2000	1, 2000	on deletion)	31, 2000	31, 2000	<b>%</b>
Improvement to property									
on lease	10,201			10,201	2,997	1,020	4,017	6,184	10
Furniture, fixtures and	12,022	2,124	(149)	13,997	3,564	2,048	5,549	8,448	1020
office equipment						(63)	)		
Vehicles	1,261		(6)	1,255	5 408			595	
	23,484	2,124	(155)	25,453	6,969	3,320 (63)	- , -	15,227	
1999	21,842	2,307	(665)	23,484	4,135	2,953 (119)	,	16,514	
									-

	2000	1999
	(Rupees in	<b>'000</b> )
9. OTHER ASSETS		
Stationery and stamps on hand	232	256
Income/mark-up accrued on advances and investments	30,531	33,926
Prepaid exchange risk fee	4,178	2,226
Other advances, deposits, advance rent and prepayments	3,421	7,305
Taxation payment less provision	40	35
Balance of Head Office and Branches outside Pakistan net	28,774	57,226
	67,176 ========	100,974
10. DEPOSIT AND OTHER ACCOUNTS		
Fixed deposits	916,784	1,078,405
Savings deposits	169,486	170,127
Current accounts	34,588	
Call and short notice deposits	8,772	4,996
Margin deposits	*	7,533
		1,345,677
10.1 Particulars of deposits and other accounts		
In local currency	269,937	233,166
In foreign currencies	•	1,112,511
		1,345,677

# 11. BORROWINGS FROM OTHER BANKS, AGENTS ETC.

In Pakistan	198,000	93,229
Outside Pakistan		
	198,000	93,229
	=======================================	======

The interest rates applicable to the above varied between 6% and 35% (1999: 6% and 12.95 %) per annum.

11.1 Particulars of borrowings from other banks In local currency in foreign currencies	198,000 	93,299
	198,000	93,299
11.2 Secured		
Loans from State Bank of Pakistan		
Export refinance (note 11.2.1)	23,000	18,299
Unsecured		
Borrowings from banks	175,000	75,000
	198,000	93,229

11.2.1 These loans am secured against the customers' promissory notes, undertaking of the bank and export documents.

### 12. OTHER LIABILITIES

Mark-up/Interest on loans/borrowings	2,604	1,166
Profit payable on PLS deposits end other accounts	10,338	12,032
interest on foreign currency deposits	4,792	4,850
Accrued expenses	2,295	1,481
Due to Head Office - capital deposited in foreign		
currency with the State Bank of Pakistan	695,739	622,786
Other - exchange adjustment account	1,353	(936)
	717,121	641,379
		:=======

# 13. HEAD OFFICE CAPITAL ACCOUNT

Capital deposited in foreign currency with the State Bank of Pakistan under section 13(3) of the Banking Companies Ordinance, 1962 Rs. 695,739 thousand (1999: Rs. 622,786 thousand), as per State Bank of Pakistan's certificate.

	2000	1999
	(Rupees in '000)	
14. BILLS FOR COLLECTION		
Payable in Pakistan		1,548
Payable out side Pakistan	49,174	42,199
	49,174	43,747
	===========	=======
15 CONTINGENT LIARILITIES AND COMMITMENTS		

# 15. CONTINGENT LIABILITIES AND COMMITMENTS CONTINGENCIES

CONTINGENCIES		
Money for which the bank is contingently liable		
Contingent liability in respect o! guarantees given favouring:	26,263	9,535
(if) Banking companies and other financial institutions		
(i) Government	21,343	19,771
(iii) Others		
	47,606	29,306
		=======

#### COMMITMENTS

	100 770	110.426
Commitments in respect of forward exchange contracts: Sale	122,779 893,134	110,426
Purchase	22	1,129,735 629
Commitments in respect of operating leases	22	029
Other Commitments		
Purchase and resale agreements (Reverse Repos)	126,000	
Sale and repurchase agreements (Repos)	120,000	
Sale and reputchase agreements (Repos)		
16. OTHER OPERATING INCOME		
Income form dealing in foreign currencies	15,584	10,146
Miscellaneous income	145	79
	15,729	10,225
	=======================================	
17. ADMINISTRATIVE EXPENSES		
Salaries, allowances etc	18,856	18,089
Staff retirement benefits	1,831	1,969
Brokerage and commission	216	345
Rent, taxes, insurance, electricity etc.	4,814	5,440
Legal and professional charges	1,286	192
Communication	281	400
Repairs and maintenance	1,753	1,557
Rentals of operating leases	609	2,114
Stationery and printing	767	839
Advertisement and publicity	693	459
Donations		40
Auditors' remuneration - note 17.1	448	368
Depreciation - note 8	3,320	2,953
Fees and subscriptions	2,959	1,498
Travelling	583	336
Vehicle running expenses	1,170	1,409
Surveillance charges	649	795
Other expenditure	3,828	4,130
	44,063	42,933
454 4 314 1		
17.1 Auditors' remuneration Audit fee	100	100
	180	180
Tax services	125	100
Special certifications and other services Out of pocket expenses	98 45	55
Out of pocket expenses	45	33
	448	368

# 18. TAXATION

#### Current

As the Bank has accumulated losses, no provision for taxation is required. Assessments for the assessment years 1998-97 to 1988-99 have been finalised resulting in an assessed taxable accumulated loss. Appeals had been filed against orders of Deputy Commissioner (Income-Tax) to Commissioner Income-Tax (Appeals) [CIT-A]. Subsequent to the orders of CIT (A) for these assessment years, appeals have been filed by the tax department and the bank to the Income Tax Appellate Tribunal (ITAT) against orders of CIT(A). Assessments for assessment years 1998-99 to 2000-01 are also expected to result in an accumulated taxable loss when finalised.

### Deferred

At year end total taxable temporary differences amounted to Rs. 549 thousand credit (1999: Rs. 1,023 thousand debit). These taxable temporary differences will reverse during the period for which losses can be carded forward. At year end total accumulated unused tax losses amounted to Rs. 114,675 thousand (1999:Rs.69,967 thousand). Liabilities against taxable temporary differences have not been provided as sufficient unused tax losses are available as above. Deferred tax assets for remaining tax

losses have not been recognised as it is not probable that taxable profit will be available against which tax losses can be utilised.

# 19. REMUNERATION OF COUNTRY MANAGER AND EXECUTIVES

The aggregate amount charged in the accounts for remuneration, including all benefits, to the Country Manager and Executives of the bank was as follows:

	Country I	Manager	Executives	
	2000 1999		2000	1999
	Rupees'000	Rupees'000	Rupees'000	Rupees'000
Managerial remuneration	2,042	1,840	3,038	2,285
Retirement benefits	374	337	557	419
Rent and house maintenance	817	736	1,215	914
Utilities	204	184	304	228
Bonus	192	307	140	374
	3,629	3,404	5,254	4,220
Number of persons	1	1	4	3

The Country Manager and certain Executives are also provided with bank maintained cars.

### 20. MATURITIES OF ASSETS AND LIABILITIES

	As at December 31, 2000					
		Over one year	Over five			
	Total	month	to one year Rupees in '000	to five year	years	
ASSETS			•			
Cash	749,842	54,103			695,739	
Balances with other banks	63,372	63,372				
Money at call and short notice						
Investments	125,280	125,280				
Advances	952,217	616,783	311,426	14,507	9,501	
Operating fixed assets	15,227				15,227	
Other assets	67,176	62,168	2,787	304	1,917	
	1,973,114	921,706	314,213	14,811	722,384	
LIABILITIES			·			
Deposits and other accounts	1,144,003	439,574	89,626	614,803		
Borrowings from other banks	198,000	175,000	23,000			
Bills payable	8,603	8,603				
Other liabilities	717,121	21,382			695,739	
	2,067,727	644,559	112,626	614,803	695,739	
NET BALANCE	(94,613)	277,147	201,587	(599,992)	26,645	
ACCUMULATED LOSSES	(94,613)		========	=======================================	=======	
ACCUMULATED LOSSES	(74,013)					

	As at December 31, 1999					
		Over five				
	Total	month to one year		to five year	years	
			Rupees in '000			
ASSETS						
Cash	764,369	141,583			622,786	
Balances with other banks	17,410	17,410	)			
Money at call and short notice	100,000		- 100,000			
Investments						
Advances	1,035,195	662,732	313,927	49,811	8,725	
Operating fixed assets	16,514				16,514	

Other assets	100,974	92,698	5,764	982	1,530
	2,034,462	914,423	419,691	50,793	649,555
LIABILITIES					
Deposits and other accounts	1,345,677	505,797	839,880		
Borrowings from other banks	93,229	75,000	18,229		
Bills payable	6,489	6,489			
Other liabilities	641,379	18,593			622,786
Deferred liability					
Provision for gratuity	2,147				2,147
	2,088,921	605,879	858,109 ====================================	  :============================	624,933
NET BALANCE	(54,459)	308,544	(438,418)	50,793	24,622
ACCUMULATED LOSSES	(54,459)			========	=

# 21. SEGMENT ANALYSIS

### 21.1 Geographic segment

# As at December 31, 2000

	(Loss) before taxation	Total assets employed	Net assets employed Rupees in '000	Bills for collection	Endorsements and other obligations
Pakistan	(40,154)	1,973,114	(94,613)	49,174	156,117
	=======	As at	======== December 31, 1		====== Endorsements
	(Loss) before taxation	Total assets employed	Net assets employed	Bills for collection	and other obligations
Pakistan	(7,753)	2,034,462	(54,459)	43,747	130,380

Total assets employed include Head Office and Branches outside Pakistan's balances (net) of HS. 28,774 thousand (1999: Rs. 57,226 thousand)

# 21.2 Segment by class of business

# As at December 31, 2000

Adva	nces	Deposits		
Rupees '000	Percentage	Rupees '000	Percentage	
94,886	9.96	5,452	0.48	
354,902	37.26	877,261	76.68	
1,320	0.14		0.00	
3,493	0.37	4,360	0.38	
	0.00	65,213	5.70	
34,907	3.67		0.00	
96,960	10.18	17,190	1.50	
35,399	3.72	2,744	0.24	
109,778	11.53	132,693	11.60	
10,239	1.08	9,991	0.87	
210,333	22.09	29,099	2.54	
952,217	100	1,144,003	100	
	Rupees '000 94,886 354,902 1,320 3,493 	94,886 9.96 354,902 37.26 1,320 0.14 3,493 0.37 0.00 34,907 3.67 96,960 10.18 35,399 3.72 109,778 11.53 10,239 1.08 210,333 22.09	Rupees '000         Percentage         Rupees '000           94,886         9.96         5,452           354,902         37.26         877,261           1,320         0.14            3,493         0.37         4,360            0.00         65,213           34,907         3.67            96,960         10.18         17,190           35,399         3.72         2,744           109,778         11.53         132,693           10,239         1.08         9,991           210,333         22.09         29,099	

### As at December 31, 1999

	Adva	nces	Deposits	
	Rupees '000	Percentage	Rupees '000	Percentage
Chemicals and Pharmaceuticals	63,863	0.17	3,211	0.24
Textile	18,231	1.76	15	0.01

Financial	485,278	46.68	1,056,991	78.54
Insurance	1,412	0.14	8,120	0.60
Transportation	1,761	0.17	38	0.00
Services	9,782	0.94	22,007	1.64
Fuel and energy	25,991	2.51	1,000	0.07
Tobacco	29,666	2.87		0.00
Engineering	8,176	0.79	4,363	0.32
Food and allied	13,737	1.33	308	0.02
Personal and consumer	51,481	4.97	181,394	13.48
Steel & allied				
Others	325,817	31.47	68,230	5.07
	1,035,195	108	1,345,677	100
				========

### 21.3 Segment by sector

# As at December 31, 2000

	Adva	nces	Deposits		
	Rupees '000	Percentage	Rupees '000	Percentage	
Public/Government			93	0.01	
Private	952,217	100	1,143,910	99.99	
	952,217	100	1,143,910	100	
	========	========	========		

# As at December 31, 1999

	Advances		Deposits	
	Rupees '000	Percentage	Rupees '000	Percentage
Public/Government	49,923	4.82	998	0.07
Private	985,272	95.18	1,344,679	99.93
	1,035,195	100	1,345,677	100

# 22. CURRENCY BREAKDOWN OF ASSETS AND LIABILITIES

# As at December 31, 2000

	Assets		Liabilities	
	Rupees '000	Percentage	Rupees '000	Percentage
Pak rupee	1,137,255	57.64	403,162	20.43
U.S. dollar	797,714	40.42	1,023,401	51.86
Pound sterling	15,653	0.79	2,745	0.14
Japanese yen	162	0.01		
Deutsche mark			543,725	27.56
Euro	22,019	1.12	81	0.01
Others	311	0.02		
	1,973,114	100	1,973,114	100
	========	========	========	========

# As at December 31, 1999

	Assets		Liabilities	
	Rupees '000	Percentage	Rupees '000	Percentage
Pak rupee	1,304,833	64.14	294,341	14.92
U.S. dollar	703,306	34.56	1,009.70	49.17
Pound sterling	2,826	0.14	2,148	0.11
Japanese yen	381	0.02	1	0.01
Deutsche mark			728,255	35.78
Euro	23,011	1.13	20	0.01
Others	105	0.01		
	2,034,462	100	2,034,462	100

# 23. GENERAL

- 23.1 Corresponding figures have been rearranged wherever considered necessary for the purpose of comparison.
- 23.2 Figures have been rounded off to the nearest thousand rupee.
- 23.3 'Return' means income from, or as the case may be, paid on non-interest bearing accounts.

Sd/= Ashraf N. Irshaduddin COUNTRY MANAGER Sd/= Parvaiz Ahmad SENIOR MANAGER