## **Company Information**

### **Board of Directors**

Sir Mohammed Anwar Pervez Mr. Zameer Mohammed Choudrey Mr. Arshad Mehmood Chaudhary Mr. Muhammad Irfan A Sheikh Mr. Mazhar Rafi Mr. Arshad Hameed Mr. Ghulam Sarwar Malik

### **Company Secretary**

Mr. Mazhar Rafi

### **Statutory Auditors**

KPMG Taseer Hadi & Co., Chartered Accountants.

### **Cost Auditors**

S. Ebrahim & Co., Chartered Accountants.

### Legal Advisors

Raja M. Bashir, Advocate Supreme Court.

### Audit Committee

Mr. Mazhar Rafi Mr. Arshad Hameed Mr. Ghulam Sarwar Malik

### **Registered Office**

Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad. Tel: (92-51) 265-4856 -63, Fax: (92-51) 265-4865 E-mail: <u>management@bestway.com.pk</u> Chairman Chief Executive Director Director Finance & CFO Director Administration & Marketing Director Coordination Director Works

## Head Office

**Bestvvay Building, 19-A, College Road, F-7 Markaz, Islamabad.** Tet (92-51) 265-4856 -63, Fax: (92-51) 265-4865 **E-mail:** <u>management@bestway.com.pk</u>

### Plant Site

Hattar SwajGali Road, VillageShadi, Hattar, Distt.Haripur, N.W.F.P. Pakistan. Tel: (92) 0303-771-1057 - 58,Fax: (92) 0303-71-1056 E-mail: bclhtr@isb.paknet.com.pk

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### Chakwal

Village Tatra.1. Near PSG Petrol Pump 22Km KallarKahar, ChoaSaiden Shall Road Chakwal, Pakistan, Tel: (92-543) 584560-3

### **Marketing Office**

**167-A, Adamjee Road, Rawalpindi Cantt.** Tet (92-51) 551-3110, 51,492, 552-0962 Fax: (92-51) 551-3109 **E-mail:** <u>bdrwp@isb.paknet.com.pk</u>

### **Shares Department**

10th Floor, **Mehdi** Towers/A-115 **8,M.C.H.S, Shahrah-e-Faisal, Karachi.** Tel: (92-21) 452-6983 - 84, Fax: (92-21) 452-6985

### Bankers

Habib Bank Limited. MCB Bank Limited. Allied Bank Limited. Standard Chartered Bank. Bank of Punjab. Faysal Bank Limited. Union Bank Limited. Askari Commercial Bank Limited. Bank Al-Habib Limited. NIB Bank Limited. NIB Bank Limited. National Bank of Pakistan. United Bank Limited. Citibank N. A. Bank Alfalah Limited.

### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 14<sup>th</sup> Annual General Meeting of Bestway Cement Limited (the Company) will be held at Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad at 11:00 a.m on Wednesday, 31<sup>st</sup> October, 2007 to transact the following business:

### **ORDINARY BUSINESS**

- 1. To confirm the minutes of 13<sup>th</sup> Annual General Meeting.
- 2. To receive, consider and adopt the audited accounts for the year ended June 30, 2007 together with the Directors' and Auditors' Reports thereon.
- 3. To appoint auditors of the Company and fix their remuneration for the year 2007-08. The present auditors M/s KPMG Taseer Hadi & Co. retire and being eligible, offer themselves for reappointment.
- 4. To elect seven directors in accordance with the provisions of section 178 of the Companies Ordinance, 1984 for a term of three years commencing from October 31, 2007. The following directors retire as of October 25, 2007 and are eligible from re-election:
  - i. Sir Mohammed Anwar Pervez
  - ii. Mr. Zameer Mohammed Choudrey
  - iii. Mr. Arshad Mehmood Chaudhary
  - iv. Mr. Muhammad Irfan Anwar Sheikh
- 5. Any other business with the permission of the chair.

### SPECIAL BUSINESS

- 6. To approve the placement of quarterly/annual accounts on the website of the Company instead of sending the same by post to the shareholders.
- 7. To approve advance available for use on term basis up to Rs.200 million be given to Mustehkam Cement Limited.
- 8. To accept the offer of Right shares by its subsidiary Mustehkam Cement Limited i.e. 1 share each for every 50 shares held @ Rs.90/- per share.

October 10<sup>th</sup> ,2007 Islamabad Mr. Mazhar Rafi Company Secretary

### <u>NOTES</u>

The share transfer book of the Company will remain closed from October 30, 2007 to November 6, 2007 (both days inclusive). No transfer will be accepted for registration during this period. Transfers received

- v. Mr. Mazhar Rafi
- vi. Mr. Arshad Hameed
- vii. Mr. Ghulam Sarwar Malik

in order at Progressive Management Services (Pvt.) Ltd, 10<sup>th</sup> Floor, Mehdi Towers, A-115, S.M.C.H.S., Shahrah-e-Faisal, Karachi upto the close of business on October 29, 2006 will be treated in time to attend the Annual General Meeting.

- 1. A member entitled to attend, speak and vote at the Annual General Meeting may appoint a proxy to attend and vote in place of the member. The Proxy Form, duly completed and signed, must be received at the Registered Office of the Company, 19-A, College Road, F-7 Markaz, Islamabad not less than 48 hours before the time of holding the meeting.
- 2. No person shall act as proxy unless he/she herself/himself is a member of the Company, except that a corporation may appoint a person who is not a member.
- 3. If a member appoints more than one proxy and more than one instrument of proxy is deposited by a member with the Company, all such instruments shall be rendered invalid.

### For CDC Account Holders/Corporate Entities:

In addition to the above the following requirements have to be met:

- 4. The proxy form shall be witnessed by two persons whose names, addresses and NIC number shall be mentioned on the form.
- 5. Attested copies of NIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- 6. The proxy shall produce his original NIC or original passport at the time of meeting.
- 7. In case of corporate entity, the Board of Directors resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.
- 8. Members are requested to promptly notify any changes in their addresses.

### DRAFT RESOLUTIONS PROPOSED TO BE CONSIDERED IN THE MEETING

### Item no.6: Placement of Quarterly Accounts on the Website

To consider and, if appropriate, pass the following resolution with or without modification(s) as special resolution:

"**RESOLVED** that quarterly/annual accounts be placed on the website of the Company instead of sending the same by post to its shareholders. In this regard necessary approvals shall also be taken from Karachi Stock Exchange and Securities and Exchange Commission of Pakistan."

### Item no.7: Advance to Mustehkam Cement Limited

To consider and, if appropriate, pass the following resolution with or without modification(s) as special resolution:

"**RESOLVED** that a sum of up to Rs.200,000,000 (Rupees two hundred million) to be given to Mustehkam Cement Limited as advance available for use on term basis for utilization on as and when required basis. Markup will be charged on the utilized amount at weighted average cost of borrowing of the Company.

### **Directors' Report**

The Directors take pleasure in presenting their report together with the Company's Financial Statements for the year ended 30<sup>th</sup> June 2007 and the Auditors' Report thereon.

### **Holding Company**

Bestway (Holdings) Limited of United Kingdom is the ultimate parent company of the Company.

### **Industry Overview**

During the year under review, despatches of cement by the industry increased by 32% to 24.29 million tonnes as against 18.4 million tonnes for last year. The domestic market grew by 24% while exports recorded a healthy increase of 112%. Overall capacity utilisation for the industry stood at 81% for the year under review as against 91% for last year. The decline in capacity utilisation was mainly due to additional capacity coming online during the year.

### **Production and Sales**

### <u>Hattar</u>

	2007	2006	Increase/	Percentage
	Tonnes	Tonnes	(Decrease)	Increase/
			Tonnes	(Decrease)
Clinker production	1,143,441	1,097,334	46,107	4.2%
Cement production	1,170,392	1,192,165	(21,773)	(1.8)%
Cement sales	1,163,161	1,200,596	(37,435)	(3.1)%

### <u>Chakwal</u>

	2007	2006	Increase/	Percentage
	Tonnes	Tonnes	(Decrease)	Increase/
			Tonnes	(Decrease)
Clinker production	1,061,053	32,673	1,028,380	3,147%
Cement production	1,119,117	4,940	1,114,177	22,554%
Cement sales	1,086,812	2,364	1,084,448	45,873%

Volumes for the year for Hattar Plant were almost identical to last year. Increase in figures of Chakwal Plant is due to running of Chakwal Plant for the whole year as compared to few days of production last year. The production of clinker and cement during the year under review was restricted due to lower volumes of exports and planned plant shutdowns. Nevertheless capacity utilisation for your Company during the year under review stood at 79%, which is almost at level of the industry average of 81%.

Despite fierce competition your Company was able to retain 6% of the market in the north zone and its position as one of the largest cement producers in the country. Bestway Cement remains one of the largest exporters of cement to Afghanistan. The industry as a whole exported 1,904,939 tonnes during the year as against 1,505,159 tonnes during the

year ended 30<sup>th</sup> June 2006. Bestway Cement's share was an impressive 9.5% of total exports at 304,001 tonnes.

### **Operating Highlights**

The Company recorded sales of Rs. 8,409 million compared to Rs. 6,131 million during the preceding year. Net turnover amounted to Rs. 5,649 million compared to Rs. 4,544 million in the corresponding period last year, which represents an increase of 24%, after payment of Rs. 2,453 million towards Sales Tax and Excise Duty and Rs. 307 million as rebates and discounts to customers.

The increase of 24% in net turnover resulted from better selling prices achieved during the year both in the local as well as export markets. Gross Profit registered a decrease of 56% to Rs. 1,013 million from Rs. 2,294 million mainly due to low retentions and high energy costs.

Finance cost increased to Rs.1,212 million for the year ended 30<sup>th</sup> June 2007 from Rs. 469 million last year. This was due to financial charges incurred on monies borrowed for the acquisition of Mustehkam Cement Limited, increased borrowing for running Chakwal Line I and the higher cost of borrowing. Profit before taxation for the year ended 30<sup>th</sup> June 2007 decreased by 97% to Rs. 56 million as compared to Rs. 1,730 million for the previous year. Profit after taxation for the year ended 30<sup>th</sup> June 2007 amounted to Rs.52 million as compared to Rs. 1,226 million for the previous year, which represents an decrease of 9,580%. Earnings per share (EPS) of the Company for the year ended 30<sup>th</sup> June 2007 on its increased paid up capital after issue of bonus shares stand at Rs.0.20 as compared to last year's EPS of Rs.4.76.

### **Balance Sheet**

This year the capital and reserves of your Company have remained steady at Rs.4.8 billion as for previous year even after payment of 10% cash dividend.

Your Company has continued to discharge its repayment obligations on all types of loans on time. The net current liabilities on 30<sup>th</sup> June 2007 stood at Rs.606 million as against Rs. 635 million on 30<sup>th</sup> June 2006.

### **Chakwal Project – Line 2**

Work on new Line-2 of 6,000 tpd cement capacity is in progress and expected to commence production during third quarter of 2007-08. Sufficient land and raw material leases are already available for Line-2; letter of credit for the import of plant & machinery has been established and various contractors for different activities have been engaged. Arrangement of necessary financing for Line-2 at competitive pricing is also in the final stages.

### **Mustehkam Cement Limited**

Subsequent to your Company's successful acquisition of Mustehkam Cement Limited in September 2006 the management has made all out efforts to revive Mustehkam's plant which had remained shut since January 1999. The directors are pleased to report that due to the tireless efforts of the staff and management we were successful in restarting the 1,000 tpd dry process line during December 2006, with commercial production commencing just before the end of same month. During the last quarter of the year under review, one of the two semi-dry process lines of 550 tpd was also successfully resumed and it has been operating satisfactorily. Also during the same quarter the company entered into an agreement with a Chinese company for the supply and installation of coal mill. The conversion of plant to coal should be completed during the third quarter of 2006-07, which will result in significant savings in cost of production.

### **Other Investments**

Bestway's investment in United Bank Limited continues to prove highly successful as the bank continued to show exceptional performance for yet another year. Profit before tax for the year ended 31<sup>st</sup> December 2006 stood at Rs.14.3 billion as against Rs.9.5 billion for the corresponding period of last year which represents a staggering increase of 51% year on year. The bank's balance sheet further strengthened during the year with a staggering 45% growth in Performing Advances to Rs. 243 billion, which is one of the highest growth rates amongst the large network banks. Customer deposits and other accounts increased by 16% to Rs.335 billion.

We are delighted to inform you that the Bank announced a cash dividend of 30% and 25% bonus shares for the year ended  $31^{st}$  December, 2006 thus providing a return of Rs.148 million along with 12.4 million bonus shares on your investment in the Bank.

### **Return to shareholders**

The directors and management team of your Company are committed to providing a superior return to the shareholders. In view of another year of good performance by your Company, the Directors feel delighted in proposing a cash dividend of 10% and bonus of 1 share for every 10 shares.

### **Plant performance**

Your Company's management follows an elaborate plan of preventative maintenance, which it has adopted, right from the beginning. This proactive approach ensures efficient and stable operations with minimum disruptions. Our well-knit team of dedicated managers, engineers, technicians and other members of the management and administrative staff play key role in the successful implementation of this approach.

Hattar plant continued to operate smoothly throughout the year at well above its rated capacity.

Chakwal Line-1 after commencing operation just before the last year-end and, barring a few teething problems, operated at 62%.

### Marketing

Bestway Cement is a company driven by efficiency and quality consciousness. Strict quality control procedures are applied to ensure that these aims are achieved. Some of the best quality control equipment in Pakistan is in use at the plants. Apart from the usual equipment, Bestway's laboratories are equipped with state-of-the-art technology

including X-ray Fluorescent Analyser and Diffractometer. Bestway Cement introduced this technology in Pakistan for the first time. By virtue of this equipment, the Company has been able to consistently produce better quality cement than is currently available in the country.

Bestway continues to be among the top brands both in the domestic market and in Afghanistan where it is now firmly established as the best brand. Your Company has been able to maintain its status as a market leader due to its consistently superior quality, effective marketing strategy, customer care and sheer dedication of its marketing team. With the successful completion of Chakwal Line-1 your Company has become the 2<sup>nd</sup> largest cement producer in Pakistan.

In recognition of its performance, your Company continues to win awards for being the leading exporter to Afghanistan including a trophy from the Rawalpindi Chamber of Commerce & Industry for the 4<sup>th</sup> consecutive year.

### **Excise Duty Claim**

### **Training and development**

The Company places great importance on the training, development and education of its personnel. In order to keep its workforce abreast with best operational techniques and practices, technical and general managerial training courses are organised for various departments and categories of personnel. Staff is also sent on courses, workshops and seminars organised externally by other institutions. The Company actively encourages and assists its employees in pursuit of professional development and career enhancement.

### Health, Safety and Environment

Your Company attaches highest priority to the health and safety of its personnel who are an essential and valuable component of its operations. Initiatives including safety meetings, incident reporting, safety audits, good housekeeping and hygiene controls are actively and consistently pursued to instil safe behaviour in all personnel.

Bestway Cement actively pursues protection and up gradation of the environment by ensuring that its plants continue to comply with established environmental quality standards at all times. Our plant not only meets the stringent environmental quality standards prescribed by the Environment Protection Authority of Pakistan, it even surpasses the international standards for emissions. Your Company always participates in various environment uplift programmes including the Tree Plantation drive each year by planting thousands of plants and trees in our factory areas and surrounding hills in order to contribute our share towards the improvement of environment.

### **Social Responsibility**

Your Company regards itself as a responsible corporate citizen. Right from the outset, Bestway Cement has taken its social responsibilities, particularly towards the local community, very seriously and takes pride in its active participation in the development and welfare of the under-privileged.

Bestway Foundation, the charitable trust of the Bestway Group to which your Company is a major contributor, was established in the year 1997. The Foundation is also certified from the Pakistan Centre for Philanthropy. During the year ended 30th June 2007, your Company contributed nearly Rs.1.2 million to the Foundation for its various social causes.

Bestway Foundation's main goal is provision of education in rural communities. Quality education is fundamental to building up a strong and vibrant society. This aspect has long been neglected especially in the rural areas where masses are still deprived of good educational facilities. Bearing this in mind the Foundation embarked upon an ambitious plan of revitalising primary and secondary education in rural areas. Bestway Foundation, in collaboration with the District Government Education Department, recently adopted 29 schools in the far-flung corners of Rawalpindi District, which lack basic infrastructure, facilities and sufficient number of teachers. You will be pleased to learn that in line with the plans, the Foundation has so far provided 49 qualified teachers, commenced work on improving the buildings and provided furniture and teaching aids to these schools. In order to attract quality teachers, attractive salary packages and facilities have been provided to the teaching staff.

In addition, the Foundation continues to provide scholarships to talented students who, for want of sufficient resources are unable to continue with their higher studies. At present the Foundation is sponsoring 200 under-graduate and post-graduate students especially in the fields of medicine and engineering. Financial assistance is also provided to a large number of widows and indigents of the local community in the shape of monthly stipends. In the area of basic health, free medical facilities are provided to the local community through a dispensary located at our factory premises.

### **Future Prospects**

A number of green field and expansion projects are nearing completion and the year ahead will see a surge in cement production capacity in the country. Prices are witnessing a downward trend and are expected to soften further during the coming year.

However, management believes that demand for cement is likely to remain robust aided by official GDP forecasts for the year 2007-08 at a respectable 7%. The continued acute shortage of housing in the country, easier availability of housing finance, government's continued emphasis on improving and further developing the infrastructure across the country and allocation of nearly Rs.415 billion for PSDP, and a growing export market should help in mitigating to some extent the impact of excess supply and falling prices. As always, the management will be working hard to ensure further growth and provide superior return to you, the shareholders in the ensuing year.

### **Corporate Governance**

Statement on Compliance with Code of Corporate Governance is annexed.

### Pattern of shareholding

Pattern of shareholding as required under the Code of Corporate Governance is given in the accounts.

# Shares transacted by CEO, Directors, CFO, Company Secretary and their spouses and minor children

Following transactions have been transacted during the year under review by one of the director of the Company.

	No. of shares
Balance at the beginning of the year	102,850
Add: Purchases during the year	11,500
Less: Sales during the year	(57215)
Balance at the end of year	57,135

### **Presentation of Financial Statements**

The financial statements prepared by the management of the Company fairly present its state of affairs, the results of its operations, cash flows and changes in equity.

### **Books of Account**

The Company has maintained proper books of account.

### **Accounting Policies**

Appropriate accounting policies have been adopted and consistently applied in preparation of financial statements, except for the change in estimate as mentioned in the note 3.6, and accounting estimates are based on reasonable and prudent judgement.

### **Application of International Accounting Standards**

International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.

### **Internal Control System**

The system of internal controls is sound in design and has been effectively implemented. The system itself is also subject to continuous review for enhancement wherever and whenever necessary.

### **Going Concern**

There are no doubts about the Company's ability to continue as a going concern.

### **Listing Regulations**

There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.

### **Financial highlights**

Key financial data for the last eight years is annexed.

### **Board Meetings**

Attendance by each director in the 30 Board Meetings held during the year was as given below:

	No. of meetings attended
Sir Mohammed Anwar Pervez	00
Mr. Zameer Mohammed Choudrey	04
Mr. Arshad Mehmood Chaudhary	05
Mr. Muhammad Irfan Anwar Sheikh	29
Mr. Mazhar Rafi	30
Mr. Arshad Hameed	26
Mr. Ghulam Sarwar Malik	26

The directors who could not attend a Board Meeting were duly granted leave of absence from the Board in accordance with the Law.

### Auditors

The present auditors, Messrs KPMG Taseer Hadi & Co., Chartered Accountants retire at the conclusion of the Meeting and, being eligible, have offered themselves for reappointment. The Audit committee of the Company has considered the matter and recommended the retiring auditors for reappointment.

### Acknowledgements

The Directors wish to place on record their appreciation for the continued support, contribution and confidence demonstrated in the Company by its shareholders, members of staff, customers, suppliers, our Bankers particularly, Habib Bank Limited, Allied Bank Limited, Muslim Commercial Bank Limited, United Bank Limited, Standard Chartered Bank, Faysal Bank Limited, Bank of Punjab, NIB Bank, Union Bank Limited, Askari Commercial Bank Limited, Bank Al-Habib Limited and various Government agencies throughout the year.

For and on behalf of the Board

Chief Executive 30<sup>th</sup> September, 2007 Islamabad

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No.37 of listing regulations of the Karachi Stock Exchange (Guarantee) Limited (KSE) for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The present directors were elected before the implementation of the Code of Corporate Governance. Therefore, at present the Board does not include independent non-executive directors and directors representing minority shareholders.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. No casual vacancy occurred in the Board of Directors of the Company during the year ended June 30, 2007.
- 5. Bestway Group enjoys an enviable reputation for having high ethical standards. The Board considers this to be central to the Company's success and goodwill and is fully conscious of its responsibility to ensure adherence to these ethical standards. The Company has prepared "Statement of Ethics and Business Practices" which has been duly communicated, acknowledged and signed by all the directors and employees of the Company.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and condtions of employment of CEO and other executive directors, have been taken by the Board.

- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Directors of the Company have given a declaration that they are aware of their duties, powers and responsibilities under the Companies Ordinance, 1984 and the listing regulations of the stock exchange.

The directors also attended orientation courses during the year for the changes in the corporate legislatures and to apprise their duties and responsibilities.

- 10. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the CEO.
- 11. The Directors' Report for the FY 2006-07 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by the CEO and the CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholdings.
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an audit committee. It comprises of three members, and all the members including the Chairman of the Committee are executive directors and the appointment has been made with the approval of Board of Directors including non-executive directors.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Company has had a fully functional audit department since inception. The members of the department are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company and they are involved in the internal audit function on a full time basis.
- 18. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review programme of the Institute of

Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with the International Federation of Accountants' (IFAC) guidelines on the code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.

- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations of the KSE and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. The management of the Company is committed to good corporate governance and appropriate steps are being taken to comply with best practices.
- 21. We confirm that all other material principles contained in the Code have been complied.

For and On behalf of Board

Chief Executive

### BESTWAY CEMENT LIMITED

### Key Operating and Financial data for Eight Years

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Year	2007	2006	2005	2004	2003	2002	2001	2000
				Rupee	s in million	S		
Operating Results	<b>F</b> (10)		0.50/		1 202	1 = 2 0	2 0 7 0	1 0 0 0
Turnover (net)	5,649	4,544	3,536	2,666	1,792	1,738	2,078	1,800
Cost of Sales	4,637	2,250	1,987	1,596	1,334	1,118	1,591	1,295
Gross Profit	1,013	2,294	1,549	1,070	458	621	487	505
Operating Profit	871	2,144	1,431	1,009	405	570	431	462
Financial Charges	1,212	469	140	139	269	245	354	390
Profit before Taxation	56	1,730	1,298	994	159	329	191	173
Profit after Taxation	52	1,226	931	679	113	236	178	163
Balance Sheet								
Shareholders' Funds	5,981	4,850	3,597	2,859	2,181	2,213	2,003	1,922
Operating Fixed Assets	14,175	10,689	5,069	3,200	3,306	3,287	3,456	3,761
Long Term Finance	12,380	9,459	3,148	1,895	1,701	1,579	1,993	2,236
Net Current Liabilities	607	624	221	80	1,289	168	50	148
				Per	centages			
Significant Financial Ratios								
Gross Profit Ratio	17.93	50.48	43.81	40.14	25.56	35.73	23.44	28.06
Net Profit Ratio	0.92	26.98	26.33	25.47	6.31	13.58	8.57	9.06
Interest Coverage Ratio	1.05	4.69	10.27	7.69	1.59	2.34	1.54	1.44
Return on Equity	2.02	52.37	43.75	35.10	5.84	12.20	9.20	8.43
Earnings Per Share-Basic and diluted	0.20	5.24	3.98	3.19	0.58	1.22	0.92	0.84
Dividend	-	10.00	10.00	10.00	7.50	7.50	5.00	-
				In thousar	d metric to	nnes		
Despatches of Cement	2,250	1,203	1,206	1,039	837	650	751	681

# To the Members on Statement of Compliance with Best Practices of Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Bestway Cement Limited, ("the Company") to comply with the Listing Regulation of the Karachi Stock Exchange where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our Responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report **if** it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the code.

As part of our" audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as the whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Settlement of compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended J une30, 2007.

September 30, 2007 Islamabad KPMG TASEER HADI &CO. Chartered Accountants

# Auditors' Report to the Members

We have audited the annexed balance sheet of Bestway Cement Limited ("the Company") as at 30 June 2007 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

(a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;

(b) in our opinion:

- (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and .to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2007 and of the profit, its cash flows and changes in equity for the year then ended; and

## Auditor's Report to the Members

(d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

September 30, 2007 ISLAMABAD

KPMG TASEER HADI & CO. CHARTERED ACCOUNTANTS

#### BESTWAY CEMENT LIMITED BALANCE SHEET AS AT JUNE 30, 2007

	Note	2007 Rupees	2006 Rupees		Note	2007 Rupees	2006 Rupees
Share capital and reserves				Non-current assets			
Authorised share capital				Fixed assets			
300,000,000 (2006: 250,000,000) ordinary shares of Rs. 10 each		3,000,000,000	2,500,000,000			ı <u></u> _	
				Property, plant and equipment	13	9,792,103,067	9,752,139,388
				Capital work in progress	14	4,383,271,686	936,567,384
						14,175,374,753	10,688,706,772
Issued, subscribed and paid up share capital	4	2,575,079,770	2,340,981,610				
Surplus on remeasurement of available for sale investment to fair v	alue	437,623,819	240,343,819	Investment property	15	277,155,456	277,155,456
Unappropriated profit		1,851,979,758	2,268,637,347				
Advance for issue of right shares	5	1,116,466,140	-				
		5,981,149,487	4,849,962,776	Long term investments	16	5,514,775,613	4,984,929,077
Non-current liabilities							
Long term financing - secured	6	12,380,000,005	9,458,832,353	Long term advances and deposits	17	307,325,047	102,200,847
Liabilities against assets subject to finance lease	7	227,054,048	-	0		20,274,630,869	16,052,992,152
Deferred liabilities	8	1,055,573,197	1,075,913,123				
Long term advance	9	23,607,975	33,249,240				
		13,686,235,225	10,567,994,716				
Current liabilities				Current assets			
Trade and other payables	10	693,718,916	653,173,501	Stores, spare parts and loose tools	18	1,062,334,034	795,246,779
Markup payable	10	260,111,697	169,907,278	Stock in trade	10	290,830,696	150,269,307
Short term borrowings - secured	11	756,384,619	1,110,327,689	Trade debts- considered good	17	84,633,511	33,190,955
Current portion of long term financing	11	1,703,832,354	666,633,334	Available for sale investments	20	-	330,600,000
current portion of rong term manently		3,414,047,586	2,600,041,802	Advances, deposits, prepayments			000,000,000
		0)111/01/000	2,000,011,002	and other receivables	21	482,675,425	236,138,276
				Bank balances	22	886,327,763	419,561,825
				· · · · ·		2,806,801,429	1,965,007,142
		23,081,432,298	18,017,999,294			23,081,432,298	18,017,999,294
		20,001,102,200	10,011,777,274			20,001,102,270	10,017,777,274
Contingencies and commitments	12						

The annexed notes from 1 to 35 form an integral part of these financial statements.

### BESTWAY CEMENT LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2007

		Year Ended June 30 2007	Year Ended June 30 2006
	Note	Rupees	Rupees
Sales - net	23	5,649,378,012	4,543,808,323
Cost of sales	24	4,636,508,040	2,250,304,518
Gross profit		1,012,869,972	2,293,503,805
Administration and general expenses	25	103,121,152	124,952,073
Distribution cost	26	38,278,894	24,563,397
Finance cost	27	1,211,745,924	468,727,103
Other income	28	(396,632,200)	(139,240,672)
Workers' Profit Participation Fund		-	84,034,307
		956,513,770	563,036,208
Profit before taxation	-	56,356,202	1,730,467,597
Taxation	29	4,817,471	504,614,420
Profit after taxation	-	51,538,731	1,225,853,177
Earnings per share (basic and diluted)	33	0.20	4.76

The annexed notes from 1 to 35 form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR & CFO

#### BESTWAY CEMENT LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2007

FOR THE YEAR ENDED JUNE 30, 2007		
	2007	2006
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Net profit before taxation	56,356,202	1,730,467,597
Adjustments for:	(252,420)	
Gain on disposal of property, plant and equipment	(253,439)	(748,176)
Depreciation	426,098,157	195,251,203
Rental income Excise duty claim	(19,794,210) (211,146,242)	-
Profit on deposit accounts	(7,912,491)	(4,144,860)
Profit on held to maturity investment	(7,912,491) (5,808)	(4,144,800) (22,035)
Gain on revaluation of investment property	(0,000)	(5,817,871)
Finance cost	1,211,745,924	468,727,103
Provision for WPPF		84,034,307
Provision for staff retirement benefits	14,430,813	6,582,309
Dividend income	(148,601,250)	(99,067,500)
Exchange (gain)/ loss	(1,890,872)	2,049
	1,262,670,581	644,796,529
	1,319,026,783	2,375,264,126
Increase in stores, spare parts and loose tools	(264,044,066)	(216,661,792)
Increase in stock in trade	(140,561,389)	(56,829,323)
(Increase)/ decrease in trade debts	(51,442,555)	14,500,820
Increase in advances, deposits, prepayments and other receivables	(10,468,568)	(87,345,182)
Increase in trade and other payables	114,772,427	216,129,935
	(351,744,151)	(130,205,542)
Cash generated from operations	967,282,632	2,245,058,584
Finance cost paid	(873,409,421)	(352,552,755)
WPPF paid	(84,034,307)	(65,183,235)
Staff retirement benefits paid	(2,898,212)	(4,108,017)
Income tax paid	(64,174,959)	(35,914,870)
	(1,024,516,898)	(457,758,877)
Net cash (used in)/ from operating activities	(57,234,266)	1,787,299,707
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions in capital work in progress	(3,597,953,354)	(5,101,450,766)
Additions in property, plant and equipment	(339,487,097)	(420,511,066)
Proceeds from sale of property, plant and equipment	806,528	2,034,835
Additions to long term advances and deposits	(205,124,200)	(37,404,799)
Profit earned on deposit accounts	10,475,112	1,865,119
Dividend received	148,601,250	99,067,500
Additions to long term advance	19,667,340	44,458,500
Additions to long term investments	(1,960,727)	(3,212,343,273)
Net cash used in investing activities	(3,964,975,148)	(8,624,283,950)
CASH FLOWS FROM FINANCING ACTIVITIES		
(Decrease)/ Increase in short term finances	(353,943,071)	356,688,121
Long term financing- disbursements	5,000,000,000	7,015,000,000
- repayments	(1,041,633,328)	(507,964,666)
Advance for issue of right shares	1,116,466,140	-
Dividend paid	(233,805,261)	(212,811,776)
Net cash from financing activities	4,487,084,480	6,650,911,679
Net increase/ (decrease) in cash and cash equivalents	464,875,066	(186,072,566)
Cach and each aquivalants at havinning of the year	410 EC1 00E	605 (2)( 440
Cash and cash equivalents at beginning of the year	419,561,825 1,890,872	605,636,440
Exchange gain/ (loss)	1,070,072	(2,049)
Cash and cash equivalents at end of the year	886,327,763	419,561,825

The annexed notes from 1 to 35 form an integral part of these financial statements.

#### BESTWAY CEMENT LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2007

	Issued, subscribed and paid up share capital	Surplus on remeasurement of available for sale investment to fair value	Advance for issue of right shares	Unappropriated profit	Total
	Rupees	Rupees	Rupees	Rupees	Rupees
Balance as at July 01, 2005 Changes in equity for the year ended June 30, 2006	2,128,165,100	-	-	1,468,417,190	3,596,582,290
Surplus on remeasurement of available for sale investment to fair value	-	240,343,819	-	-	240,343,819
Net income recognised directly in equity	-	240,343,819	-	-	240,343,819
Profit after tax for the year ended June 30, 2006				1,225,853,177	1,225,853,177
Total recognised income for the year	-	240,343,819	-	1,225,853,177	1,466,196,996
Final dividend for the year ended June 30, 2005 @ 10% (Re 1 per share) Bonus shares issued for the year ended June 30, 2005 @ 10%	- 212,816,510	-	-	(212,816,510) (212,816,510)	(212,816,510) -
Balance as at June 30, 2006	2,340,981,610	240,343,819	-	2,268,637,347	4,849,962,776
Changes in equity for the year ended June 30, 2007					
Surplus on remeasurement of available for sale investment to fair value	-	197,280,000	-	-	197,280,000
Net income recognised directly in equity	-	197,280,000	-	-	197,280,000
Profit after tax for the year ended June 30, 2007			_	51,538,731	51,538,731
Total recognised income for the year	-	197,280,000	-	51,538,731	248,818,731
Final dividend for the year ended June 30, 2006 @ 10% (Re 1 per share)	-	-	-	(234,098,160)	(234,098,160)
Bonus shares issued for the year ended June 30, 2006 @ 10% Advance for issue of shares received during the year	234,098,160	-	- 1,116,466,140	(234,098,160)	- 1,116,466,140
Advance for issue of shares received during the year	-	-	1,110,400,140	-	1,110,400,140
Balance as at June 30, 2007	2,575,079,770	437,623,819	1,116,466,140	1,851,979,758	5,981,149,487

The annexed notes from 1 to 35 form an integral part of these financial statements.

#### 1. The company and its operations

Bestway Cement Limited ("the Company") is a public company incorporated in Pakistan on December 22, 1993 under the Companies Ordinance, 1984 and is listed on the Karachi Stock Exchange since April 9, 2001. The Company is engaged in production and sale of cement. The Company's registered office is situated at Bestway Building, 19-A, College Road F-7 Markaz, Islamabad.

#### 2. Statement of compliance and significant accounting estimates

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved Accounting Standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these Standards, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives take precedence.

#### 2.2 Significant estimates and judgments

The preparation of financial statements in conformity with the approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which estimates are revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgments made by management in the application of approved accounting standards that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year includes income taxes, staff retirement benefits, property, plant and equipment, stores, spare parts and loose tools, stock in trade, provision against doubtful debts which are discussed in their respective policy notes.

#### 2.3 New accounting standards and IFRIC interpretations that are not yet effective

The following standards, interpretations and amendments of approved accounting standards are only effective for accounting periods beginning on or after 1 July 2007 and are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain increased disclosures in the certain cases:

-IAS 1 - Presentation of Financial Statements - Amendments Relating to Capital Disclosures;

- IAS 23 Borrowing Cost (as revised);
- IAS 41 Agriculture;
- IFRS 2 Share-based Payments;
- IFRS 3 Business Combinations;
- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations;
- IFRS 6 Exploration for and Evaluation of Mineral Resources;
- IFRIC 10 Interim Financial Reporting and Impairment
- IFRIC 11 Group and Treasury Share Transactions;
- IFRIC 12 Service Concession Arrangements;
- IFRIC 13 Customer Loyalty Programmes; and
- IFRIC 14 The Limit on a Defined Benefit Asset Minimum Funding Requirements and their Interaction.

#### 3 Accounting convention and summary of significant accounting policies

These financial statements have been prepared under the historical cost convention except for investment property which has been measured at fair market value and obligations under certain employee benefits have been measured at present value.

#### 3.1 Staff retirement benefits

#### Gratuity

The Company maintains an unfunded gratuity scheme for all its eligible employees. Annual provision for gratuity is made on the basis of actuarial valuation carried out by using the Projected Unit Credit Method. Latest valuation was conducted as at June 30, 2007.

The amount recognized in the balance sheet represents the present value of defined benefits as adjusted for unrecognized actuarial gains and losses. The Company uses the corridor approach as defined in IAS 19 " Employee Benefits" for recognising actuarial gains or losses. Past service cost resulting from changes to defined benefit plans to the extent the benefits are already vested is recognised immediately and remaining unrecognised past service cost is recognised as an expense on a straight-line basis over the average period until the benefits become vested.

Certain actuarial assumptions have been adopted as disclosed in note 8.2 to the financial statements for valuation of present value of defined benefit obligations and fair value of plan assets. Any changes in these assumptions in future years might affect unrecognized gains and losses in those years.

#### **Compensated absences**

The Company recognizes provision for compensated absences payable to employees at the time of retirement / termination of service. The provision is determined on the basis of last drawn salary and accumulated leaves at reporting date.

#### 3.2 Taxation

The Company takes into account the current income tax law and decisions taken by the appellate authorities. Instances where the Company's view differs from the view taken by the income tax authorities at the assessment stage and where the Company considers that its view on items of material nature is in accordance with the law, the amounts are shown as contingent liabilities.

#### Current

The Company accounts for current taxation on the basis of taxable income at the current rates of taxation after taking into account tax credits and rebates if any, or half a percent of turnover, whichever is higher in accordance with the provisions of the Income Tax Ordinance, 2001 except for the export sales which fall under the perview of presumptive tax regime of the Income Tax Ordinance 2001, and are taxed accordingly.

#### Deferred

Deferred tax is accounted for using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amount used for tax purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities using the rates enacted at the balance sheet date. A deferred tax asset is recognised only to the extent that it is probable that the future taxable profits will be available and credits can be utilised. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 3.3 Trade and other payables

Liabilities for trade and other amounts payable are carried at amortised cost, which is the fair value of the consideration to be paid in future for goods and services received, whether or not billed to the Company.

#### 3.4 Provisions

Provisions are recognised when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and reliable estimate of the amount can be made.

#### 3.5 Borrowing cost

Mark up, borrowing cost and other charges on borrowed monies are capitalised upto the date of commissioning of the asset acquired or created out of the proceeds of such borrowings. All other borrowing costs are charged to profit and loss account.

#### 3.6 Property, plant and equipment

#### Owned

These are stated at cost, which includes purchase price, import duties, directly attributable costs and related borrowing costs less accumulated depreciation and impairment loss, if any. Freehold land is stated at cost less impairment loss, if any.

Normal repairs and maintenance are charged to the profit and loss account as and when incurred whereas major improvements and modifications are capitalised.

Capital work in progress is stated at cost including where appropriate, related borrowing costs less impairment loss, if any. These costs are transferred to fixed assets as and when assets are available for use.

Depreciation is charged to income applying the reducing balance method except leasehold land and plant and machinery. Plant and machinery is depreciated on straight line method. Leasehold land is amortised over the remaining period of the lease. Rates of depreciation/estimated useful life are mentioned in note 13.

Depreciation on property, plant and equipment is charged on prorated basis from the month in which an asset is acquired or capitalised, while no depreciation is charged for the month in which the asset is disposed off. Days in excess of fifteen days are considered as full month for the purpose of calculation of depreciation.

Based on the study carried out by the technical committee during the year, the Company has revised the economic life of plant and machinery and buildings to 30 years. Previously buildings were depreciated at 5% on reducing balance method while plant and machinery was being depreciated at 5% on straight line method. Pursuant to the above change and with effect from July 1, 2006, depreciation on plant and machinery and buildings is charged on straight line method on the remaining useful life. This change in accounting estimate has been accounted for in accordance with the requirements of IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors). Had there been no change in estimate the depreciation charge for the year would have been higher by Rs. 114,517,712 with a corresponding effect on profit for the year.

Gains and losses on disposals of property, plant and equipment are taken to the profit and loss account.

The Company reviews the useful life of property, plant and equipment on regular basis. Further, the Company reviews the value of the assets for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on the depreciation charge and impairment.

#### Leased

Leases in term of which the Company assumes substantially all the risks and rewards of ownership are classified as finance lease. Assets acquired by way of finance lease are stated at amounts equal to the lower of their fair value and the present value of minimum lease payments at the inception of the lease less accumulated depreciation and impairment losses, if any. Outstanding obligations under the lease less finance charges allocated to the future periods are shown as liability. Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Company.

#### 3.7 Investment property

Investment property is stated at its fair value at the balance sheet date. Gains or losses, if any, arising from changes in the fair value of investment property are recognised as profit or loss for the period in which they arise.

#### 3.8 Impairment

The carrying amount of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss if any. Impairment losses are recognized as expense in the profit and loss account.

#### 3.9 Foreign currency transactions

Foreign currency transactions are recorded on exchange rates prevailing on the dates of transactions. Monetary assets and liabilities in foreign currencies are translated at the exchange rates prevailing at the balance sheet date. Exchange gains and losses are included in the profit and loss account.

#### 3.10 Investments

#### Investments in subsidiaries and associated companies

Investments in subsidiaries and associates are stated at cost and the carrying amount is adjusted for impairment, if any.

Subsidiaries are those enterprises in which the Company directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and/or appoint more than 50% of its directors.

Associates are those entities in which the Company has significant influence and which is neither a subsidiary nor a joint venture of the Company .

#### Held to maturity investments

Investments with fixed or determinable payments and fixed maturity and where the Company has positive intent and ability to hold to maturity are classified as held to maturity. These are initially recognized at cost and are subsequently carried at amortized cost using the effective interest rate method.

#### Available for sale investments

These are investments which do not fall under the "investments at fair value through profit or loss" or" held to maturity categories". These are stated at fair values with any resulting gains/losses recognized directly in the equity. The fair value of these investments representing listed equity securities are determined on the basis of closing price quoted on the stock exchange at the balance sheet date. Profit and loss on sale of investment is included in income currently.

#### 3.11 Stores, spare parts and loose tools

These are valued at lower of moving average cost and net realisable value, while items considered obsolete are carried at nil value. Cost comprises purchase price and other costs incurred in bringing the stores and spares at their present location for intended use less recoverable government levies. Items in transit are valued at costs accumulated up to the balance sheet date.

The Company reviews the stores, spare parts and loose tools on regular basis. Further, the Company reviews the value for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of stores, spare parts and loose tools with a corresponding effect on the provision.

#### 3.12 Stock in trade

Stocks of raw materials, work in process and finished goods are valued at the lower of weighted average cost and net realisable value. Cost of work in process and finished goods comprises of direct materials, labour and appropriate manufacturing overheads. Net realisable value signifies estimated selling price less costs necessary to be incurred to effect such sale.

#### 3.13 Trade debts

These are carried at amortised value as reduced by appropriate allowances for estimated irrecoverable amounts. The Company reviews its trade debts from customers to assess the amount of bad debts and provision required there against on annual basis.

#### 3.14 Revenue recognition

Revenue from sales is recorded on despatch of goods to the customers. Return on investments is accounted for on a time proportion basis. Dividend income is recognised when the right to receive such income is established.

#### 3.15 Mark-up bearing borrowings

Mark-up bearing borrowings are recognized initially at cost, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at original cost less subsequent repayments.

#### 3.16 Financial assets and liabilities

Financial assets and liabilities are recognised in the balance sheet when the Company becomes a party to the contractual provisions of an instrument. Financial assets are derecognised when the Company looses control of the contractual rights that comprise the financial asset. Financial liabilities are removed when they are extinguished. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to profit and loss account.

#### 3.17 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the company has a legally enforceable right to setoff the recognised amounts and intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

#### 3.18 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash and bank balances, demand deposits, other short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change.

#### 3.19 Dividend

Dividend distribution to the shareholders is recognised as liability in the period in which it is approved by the shareholders.

#### 4 Issued, subscribed and paid up share capital

2007 (No. of sh	2006 nares)		2007 Rupees	2006 Rupees
193,469,555	193,469,555	Ordinary shares of Rs.10 each issued for cash	1,934,695,550	1,934,695,550
64,038,422	40,628,606	Ordinary shares of Rs. 10 each issued as fully paid bonus share	640,384,220	406,286,060
257,507,977	234,098,161	Total	2,575,079,770	2,340,981,610

Bestway (Holdings) Limited of U.K. is the ultimate parent company controlling 175,325,091 i.e. 68.08% shares (2006: 156,948,297 i.e. 67.04% shares) of the Company.

#### 5 #REF!

This represents advances received from sponsors and few other shareholders of the Company against issue of right shares. The Board of Directors of the Company in their meeting held on June 20, 2007 have announced issuance of one right share for every 10 shares held i.e. 10% at a premium of Rs. 35 per share. The issue of right shares was approved by Karachi Stock Exchange (Guarantee) Limited vide its letter KSE/C-1053/5348 dated July 23, 2007.

			2007	2006
		Note	Rupees	Rupees
6	Long term financing- secured			
	Loan from banking companies	6.1	900,000,000	1,625,000,000
	Long term morabaha	6.2	625,000,000	575,000,000
	Syndicate financing	6.3	12,558,832,359	7,925,465,687
			14,083,832,359	10,125,465,687
	Less: Current portion of long term financing		(1,703,832,354)	(666,633,334)
			12,380,000,005	9,458,832,353
6.1	Loan from banking companies			
	Demand Finance from Habib Bank Limited	6.1.1	-	225,000,000
	Term Finance from Standard Chartered Bank	6.1.2	800,000,000	800,000,000
	Term Finance from Standard Chartered Bank	6.1.3	100,000,000	100,000,000
	Term Finance from Allied Bank Limited	6.1.4	-	500,000,000
			900,000,000	1,625,000,000
6.2	Long term morabaha			
	Faysal Bank Limited	6.2.1	-	150,000,000
	Faysal Bank Limited	6.2.2	25,000,000	125,000,000
	Faysal Bank Limited	6.2.3	300,000,000	300,000,000
	Faysal Bank Limited	6.2.4	300,000,000	-
			625,000,000	575,000,000
6.3	Syndicate financing			
	Term Finance from syndicate	6.3.1	101,014,710	303,044,118
	Term Finance from syndicate	6.3.2	24,484,315	122,421,569
	Term Finance from syndicate	6.3.3	4,300,000,000	4,300,000,000
	Term Finance from syndicate	6.3.4	2,933,333,334	3,200,000,000
	Term Finance from syndicate	6.3.5	5,200,000,000	-
			12,558,832,359	7,925,465,687

- 6.1.1 This represented a Demand Finance facility of Rs. 225 million prepaid during the year. Markup was payable at simple average of three months' KIBOR plus 0.75 % per annum. Facility was secured by way of a ranking charge of Rs. 75 million over the Company's movable assets including vehicles, furniture, fixtures, stocks, stores and spare parts and lien on US \$ deposit account of the Company and a director of the ultimate parent company.
- 6.1.2 This represents Term Finance facilities of Rs. 800 million. Markup is payable on quarterly basis and ranges between six months' KIBOR plus 0.6% to 1.0% per annum. The facilities are together secured by way of hypothecation charge over stocks and book debts for Rs.227 million and lien on Special US \$ accounts of directors of the ultimate parent company.
- 6.1.3 This represents a Term Finance facility of Rs. 100 million . Mark up is payable at three months' KIBOR plus 1% per annum. The facility is secured by way of charge of Rs. 225.36 million over present and future fixed assets of the Company.
- 6.1.4 This represented a bridge finance facility of Rs. 500 million adjusted in the disbursements of the term finance from syndicate for an amount of Rs. 5.2 billion as per terms of the loan agreement. Mark up was payable on quarterly basis at six months' KIBOR plus 2.05% per annum. The facility was secured by way of a ranking charge of Rs. 2.26 billion over the Company's present and future fixed assets excluding land and building.
- 6.2.1 This represented Morabaha Finance facility of Rs. 150 million . Mark up was payable at six months' KIBOR plus 2% per annum. The facility together with the unfunded facilities was secured by way charge of Rs. 600 million over present and future fixed and current assets of the Company.
- 6.2.2 This represents Morabaha Finance facility of Rs. 300 million repayable in 12 equal quarterly installments started from December 2004. Mark up is payable on quarterly basis at simple average of the cut-off yields of last three auctions of six months treasury bills plus 2 % per annum with a floor and cap of 4.5% and 15% respectively. The facility is secured by way of first pari passu charge of Rs. 400 million on all the present and future fixed assets of the Company.
- 6.2.3 This represents Morabaha Finance facility of Rs 300 million repayable in 10 equal biannual installments starting from August 2007. Mark up is payable on quarterly basis at six months' KIBOR plus 1.10 % per annum. The facility is secured by way of first pari passu charge on the Company's present and future assets and first pari passu equitable mortgage over the Company's immovable properties for an amount of Rs. 400 million .
- 6.2.4 This represents Morabaha Finance facility of Rs 300 million repayable in 10 equal biannual installments starting from April 2009. Mark up is payable on biannually basis at six months' KIBOR plus 2.05 % per annum. The facility is secured by way of first pari passu hypothecation charge on the Company's present and future assets and equitable mortgage over the Company's immovable properties for an amount of Rs. 400 million .
- 6.3.1 This represents a Term Finance facility of Rs. 606.09 million from a syndicate of Habib Bank Limited, Union Bank Limited, Askari Bank Limited and Bank Al Habib Limited with the participation of Rs. 231.09 million, Rs. 150 million, Rs. 200 million and Rs. 25 million respectively. The facility is repayable in 12 equal quarterly installments, which started from January 2005. Mark up is payable on quarterly basis at simple average of the cut-off yields of last three auctions of six months treasury bills plus 2 % per annum with a floor and ceiling of 4.5 % and 15% respectively. The facility is secured by way of first pari passu charge of Rs. 808.12 million in favour of syndicate on all present and future fixed assets of the Company.
- **6.3.2** This represents a Term Finance facility of Rs. 293.81 million obtained from a syndicate of Habib Bank Limited and Union Bank Limited with the participation of Rs. 193.81 million and Rs. 100 million respectively. The facility is repayable in 12 equal quarterly installments, which started from December 2004. Mark up is payable on quarterly basis at simple average of the cut-off yields of last three auctions of six months' treasury bills plus 2 % per annum with a floor and ceiling of 4.5% and 15% respectively. The facility is secured by way of first pari passu charge of Rs. 391.75 million in favour of syndicate on all present and future fixed assets of the Company.
- 6.3.3 This represents a Term Finance facility of Rs. 4.3 billion from a syndicate of Habib Bank Limited, MCB Bank Limited, Bank of Punjab, Allied Bank Limited and Standard Chartered Bank with the participation of Rs. 1,500 million, Rs. 1,200 million, Rs. 600 million, Rs. 500 million and Rs. 500 million respectively. This facility is repayable in 10 equal biannual installments starting from August 2007. Mark up is payable on quarterly basis at six months' KIBOR plus 1.10 % per annum. The facility is secured by way of first pari passu charge on all the Company's present and future assets and first pari passu equitable mortgage over the Company's immovable properties for an amount of Rs. 5.733 billion in favour of syndicate.
- 6.3.4 This represents a Term Finance facility of Rs. 3.2 billion from a syndicate of Habib Bank Limited, MCB Bank Limited and Allied Bank Limited with the participation of Rs. I billion, Rs. 1 billion, Rs. 1 billion, and Rs. 1.2 billion respectively. This facility is repayable in 12 equal biannual installments started from May 2007. Mark up is payable on quarterly basis at six months' KIBOR plus 1.7 % per annum. The facility is secured by way of first pari passu charge on all the Company's present and future assets and first pari passu equitable mortgage over the Company's immovable properties for an amount of Rs. 4.267 billion in favour of syndicate and additional charge over 85.29% shares of Mustehkam Cement Limited.
- 6.3.5 This represents a Term Finance facility of Rs. 5.2 billion from a syndicate of Allied Bank Limited, Bank Alfalah Limited, Standard Charterd Bank, Askari Commercial Bank Limited, ABN Amro Bank, Habib Bank Limited, Saudi Pak Commercial Bank Limited, Hongkong and Shanghai Banking Corporation, Bank Al Habib Limited, Habib Metropolitan Bank Limited and Soneri Bank Limited with the participation of Rs. 550 million, Rs. 1 billion, Rs. 600 million, Rs. 500 mil

#### 7 Liability against assets subject to finance lease

		2006		
	Minimum lease payments	Finance cost for future periods	Present value of minimum lease payments	Present value of minimum lease payments
	Rupees	Rupees	Rupees	Rupees
Not later than one year	35,661,114	35,661,114	-	-
Later than one year but not later than five years	225,593,224	89,360,795	136,232,429	-
Later than five years	108,267,388	17,445,769	90,821,619	-
	369,521,726	142,467,678	227,054,048	-

7.1 This represents utilized amount of a lease finance facility of Rs. 250 million for acquisition of plant and machinery, obtained from Meezan Bank Limited, repayable in ten equal biannual installments starting from November 2009. Mark up is payable on biannual basis at six months' KIBOR plus 2.05% per annum with a floor and cap of 2.5% and 28% respectively. The facility is secured by way of exclusive ownership of leased assets with at least 10% security deposit.

		Note	2007 Rupees	2006 Rupees
8	Deferred liabilities			
	Deferred taxation	8.1	1,017,577,710	1,049,450,237
	Provision for gratuity	8.2	28,009,841	19,789,808
	Provision for compensated absences	8.3	9,985,646	6,673,078
			1,055,573,197	1,075,913,123
8.1	Deferred tax liability is recognised on the following major temporary differences:			
	Taxable temporary differences			
	Accelerated depreciation		1,957,414,500	1,859,265,206
	Deductible temporary differences			
	Staff retirement benefit		(13,298,421)	(9,262,010)
	Unabsorbed tax losses		(926,538,369)	(800,552,959)
			(939,836,790)	(809,814,969)
			1,017,577,710	1,049,450,237
8.2	The amount recognised in the balance sheet is as follow:			<u> </u>
	Present value of defined benefit obligation		42,020,555	29,283,467
	Net actuarial losses not recognized		(14,010,714)	(9,493,659)
	Net liability at end of the year		28,009,841	19,789,808
	The amount in the present value of defined benefit obligation is as follows;			
	Present value of defined benefit obligation at beginning of the year		19,789,808	17,125,978
	Charge for the year		10,455,070	6,166,286
	Benefits paid during the year		(2,235,037)	(3,502,456)
	Present value of defined benefit obligation at end of the year		28,009,841	19,789,808
	Expense recognised in profit and loss account:			
	Current service cost		6,706,059	3,767,626
	Interest cost		2,928,347	2,150,773
	Actuarial losses recognised		820,664	247,887
			10,455,070	6,166,286
	Actuarial Assumptions			
	Valuation discount rate		10%	10%
	Salary increase rate		10%	10%

8.3 Actuarial valuation of compensated absences has not been carried out since the management believes that the effect of actuarial valuation would not be material.

9	Long term advance	Note	2007 Rupees	2006 Rupees
	Advance rent	9.1	44,331,630	44,458,500
	Current portion of advance rent	10	(20,723,655)	(11,209,260)
			23,607,975	33,249,240

9.1 This represents advance rent received in respect of investment property held for rental purposes.

11

			2007	2006
10	Trade and other payables	Note	Rupees	Rupees
			0.15 405 400	1 65 694 050
	Payable to contractors and suppliers		247,485,408	165,634,859
	Accrued liabilities	10.3	277,723,373	241,373,979
	Advances from customers	10.3	36,199,570	36,793,685
	Security deposits		26,765,776	25,434,214
	Retention money		39,355,137	32,953,526
	Workers' Profit Participation Fund	10.1	-	84,034,306
	Sales tax payable		26,997,160	28,647,360
	Current portion of advance rent		20,723,655	11,209,260
	Other payables	10.2	18,155,487	27,071,867
	Unclaimed dividend		313,350	20,445
			693,718,916	653,173,501
			2007	2006
10.1	Workers' Profit Participation Fund	Note	Rupees	Rupees
	Balance at beginning of the year		84,034,306	65,183,234
	Allocation for the year		-	84,034,306
	Payment during the year		(84,034,306)	(65,183,234)
				84,034,306

10.2 This includes an amount of Rs 4.99 million (2006: Rs 3.37 million) payable to Bestway (Holding) Limited (parent company) and Rs Nil (2006: Rs 6.40 million) payable to Bestway Foundation (associated undertaking).

10.3 The Company has issued bank guarantees to SNGPL for commercial and industrial use of gas for an amount of Rs. 537.866 million (2006: Rs 537.866 million) and to Controller of Military Accounts against cement despatches for an amount of Rs.149.090 million (2006: Rs. 70.784 million).

		2007	2006
	Note	Rupees	Rupees
Short term borrowings -secured			
Running finance from banking companies			
Habib Bank Limited	11.1	128,306,554	706,910,715
NIB Bank Limited		-	51,075,407
		128,306,554	757,986,122
Short term loans from banking companies			
Habib Bank Limited	11.2	290,000,000	190,000,000
Foreign Currency Finance from Faisal Bank Limited	11.3	74,623,457	-
Foreign Currency Finance from Habib Bank Limited	11.4	68,805,756	-
Foreign Currency Finance from NIB Bank Limited	11.5	194,648,852	162,341,567
		628,078,065	352,341,567
		756,384,619	1,110,327,689

- 11.1 This represents the utilised amount of running finance facilities of Rs.750 million for a period of one year (2006: Rs.750 million). Mark up is payable on quarterly basis ranges between one month KIBOR plus 0.5% to 1.5% per annum. These facilities are secured by way of first pari passu hypothecation charge on present and future current assets of the Company for an amount of Rs. 100 million, ranking charge on book debts and movable property of the Company amounting to Rs.150 million and lien on Special US \$ account of the Company and a director of the ultimate parent company.
- 11.2 This represents the utilised amount of the facility of Rs.300 million for a period of one year (2006: Rs.300 million). Mark up is payable on quarterly basis at one month KIBOR plus 1.5% per annum. The facility is secured by way of first hypothecation charge over present and future fixed assets (excluding land and building) of the Company and equitable mortgage charge over land and building ranking pari passu upto a limit of Rs. 762.5 million.
- 11.3 This represents a facility of US\$ 1.234 million obtained for import of raw materials for a period of six months. The facility carries mark up at the rate of six months LIBOR plus 2.5 % payable on maturity. The facility is secured by way of first pari passu charge over all the present and future assets of the Company.
- 11.4 This represents a facility of US\$ 1.138 million obtained for import of raw materials for a period of six months. The facility carries mark up at the rate of six months LIBOR plus 1.15 % payable on maturity. The facility is secured by way of first pari passu charge over all the present and future fixed assets and all other movable assets of the Company.
- 11.5 This represents utilised amount of facility of US\$ 3.219 million (2006: US \$ 2.696 million) equivalent to Rs. 225 million extended for import of raw material for a period of six months. Mark up is payable on maturity of the utilised portion of the facility at the rate of six months' LIBOR plus 1.5 %.

		2007	2006
		Rupees	Rupees
12	Contingencies and commitments		
	In respect of letters of credit and contracts for Chakwal Plant	1,347,220,082	2,950,117,166
	In respect of bank guarantees	68,569,696	35,113,464

- 12.1 All bank guarantees are secured by way of charge over fixed assets of the Company.
- 12.2 Tax returns for Tax Years 2003 to 2006 (years ended 30 June 2003 to 2006) stand assessed under section 120 of the Income Tax Ordinance 2001 [2001 Ordinance]. However, assessment for the Tax Year 2005 was rectified in terms of section 221 of the 2001 Ordinance by tax authorities by rejecting the set off of brought forward business losses relating to assessment years pending in appeal and thereby raising a demand of Rs. 40.55 million. As the determination of loss is consequential of the orders of the appellate forum and the Company is confident of a favourable outcome, hence, no provision has been made in these financial statements.

#### 13 Property, plant and equipment

	Free hold land	Lease hold land	Buildings on freehold land	Plant and Machinery	Quarry equipment	Other equipment	Furniture and Fixtures	Vehicles	Office equipment	Total
	Rupees									
Cost Balance as at July 01, 2005 Additions during the year Disposals Transfers	142,716,657 271,380,831 -	30,708,821 6,182,751 -	1,096,540,905 2,187,855,777 - -	3,209,965,714 3,997,878,259 - -	295,596,912 249,294,477 - -	35,685,824 10,789,887 - -	12,617,425 31,091,131 - -	80,708,268 38,040,385 (3,852,767)	22,448,131 15,703,324 - (511,500)	4,926,988,657 6,808,216,822 (3,852,767) (511,500)
Balance as at June 30, 2006	414,097,488	36,891,572	3,284,396,682	7,207,843,973	544,891,389	46,475,711	43,708,556	114,895,886	37,639,955	11,730,841,212
<b>Balance as at July 01, 2006</b> Additions during the year Disposals Transfers	414,097,488 25,070,705 -	36,891,572 202,000 -	3,284,396,682 161,169,333 - -	7,207,843,973 81,245,490 (554,882)	544,891,389 127,115,278 -	46,475,711 12,180,272 (2,910,244)	43,708,556 17,027,286 - -	114,895,886 34,804,506 (2,781,320)	37,639,955 11,068,650 (15,000)	11,730,841,212 469,883,521 (6,261,446)
Balance as at June 30, 2007	439,168,193	37,093,572	3,445,566,015	7,288,534,582	672,006,667	55,745,739	60,735,842	146,919,072	48,693,605	12,194,463,287
Depreciation Balance as at July 01, 2005 Depreciation charge for the year Disposals Transfers	- - -	9,250,870 1,129,366 -	312,945,592 41,380,383 -	1,208,183,448 124,143,033 - -	183,442,669 17,461,918 - -	18,457,298 2,786,750 -	5,819,040 1,109,619 - -	31,991,631 11,054,974 (2,566,108)	9,790,169 2,397,896 - (76,725)	1,779,880,717 201,463,939 (2,566,108) (76,725)
Balance as at June 30, 2006		10,380,236	354,325,975	1,332,326,481	200,904,587	21,244,048	6,928,659	40,480,497	12,111,340	1,978,701,823
Balance as at July 01, 2006 Depreciation charge for the year Disposals Transfers	- - -	10,380,236 1,342,191 -	354,325,975 108,636,976 - -	1,332,326,481 217,855,259 (254,882)	200,904,587 65,827,076 - -	21,244,048 4,211,517 (176,805)	6,928,659 4,347,154 - -	40,480,497 19,406,409 (2,228,231)	12,111,340 4,696,983 (5,250)	1,978,701,823 426,323,565 (2,665,168)
Balance as at June 30, 2007		11,722,427	462,962,951	1,549,926,858	266,731,663	25,278,760	11,275,813	57,658,675	16,803,073	2,402,360,220
Carrying value -2006	414,097,488	26,511,336	2,930,070,707	5,875,517,493	343,986,802	25,231,663	36,779,897	74,415,389	25,528,615	9,752,139,389
Carrying value -2007	439,168,193	25,371,145	2,982,603,064	5,738,607,723	405,275,004	30,466,979	49,460,029	89,260,397	31,890,532	9,792,103,067
Rates of depreciation/ life in years 2007 2006		30yrs 30yrs	30yrs 5%	30yrs 5%	15% 15%	10-15% 10-15%	10% 10%	20% 20%	15% 15%	
2006		50918	J 70	370	1 3 %	10-1370	1070	20%	1.3 %	

#### 13.1 Depreciation on property, plant and equipment has been allocated as follows:

	2007 Rupees	2006 Rupees
Cost of sales	415,409,604	189,091,756
Administration and general expenses	3,877,869	4,127,639
Distribution cost	6,810,684	2,031,807
Depreciation on assets used at Chakwal project (Capitalised)	225,408	6,212,737
-	426,323,565	201,463,939

### 13.2 Disposal of property, plant and equipment

Description	Cost	Book value	Sale proceeds	Gain	Mode of disposal	Sold to
	Rupees	Rupees	Rupees	Rupees		
Vehicles						
Suzuki Margalla	504,570	79,469	200,000	120,531	Auction	Mr. Mohammad Riaz, Islamabad
Suzuki Margalla	510,570	69,292	202,200	132,908	By negotiation	Employee
Toyota Corolla 2.D	1,015,890	235,240	235,240	-	By negotiation	Employee
Honda City	750,290	169,088	169,088	-	By negotiation	Employee
TOTAL	2,781,320	553,089	806,528	253,439		
						2007 2006

			2007	2000
		Note	Rupees	Rupees
14	Capital work in progress			
	Opening balance		936,567,384	1,922,261,302
	Additions during the year	14.1	3,576,442,720	5,109,546,244
	Transferred to property, plant and equipment:		4,513,010,104	7,031,807,546
	Plant and machinery and other equipment		(124,799,323)	(3,951,141,711)
	Buildings on free hold land		(4,939,095)	(2,137,915,700)
	Lease hold land		-	(6,182,751)
			(129,738,418)	(6,095,240,162)
		14.2	4,383,271,686	936,567,384

14.1 This includes borrowing cost capitalised amounting to Rs 248.790 million at capitalisation rate of 12.56% p.a (2006: Rs 435.2 million at 9.31% p.a).

		Note	2007 Rupees	2006 Rupees
14.2	Break up of capital work in progress is as follows:			
	Plant and machinery and other equipment-owned		2,750,653,102	154,081,138
	Plant and machinery and other equipment-leased		227,054,048	-
	Building and civil works		750,526,549	-
	Advances for Chakwal project		330,489,232	782,486,246
	Stores and spares held for chakwal project		28,726,263	-
	Borrowing cost		248,790,090	-
	Other directly attributable expenses		47,032,402	-
			4,383,271,686	936,567,384
15	Investment property			
	Opening balance		277,155,456	563,803,179
	Transferred to owner occupied property		-	(292,465,594)

Opening balance	277,155,450	505,005,177
Transferred to owner occupied property	-	(292,465,594)
Gain on remeasurement of investment property to fair value	-	5,817,871
15.1	277,155,456	277,155,456

15.1 Since no significant change is observed in fair value during the year, therefore previous year valuation has been considered appropriate.

		2007	2006
	Note	Rupees	Rupees
Long term investments			
Associated company-at cost (quoted)	16.1	2,300,426,770	1,772,546,770
Subsidiary company-at cost (quoted)	16.2	3,214,304,000	3,212,343,272
Held to maturity investment-at amortised cost	16.3	44,843	39,035
		5,514,775,613	4,984,929,077
	Associated company-at cost (quoted) Subsidiary company-at cost (quoted)	Long term investments         Associated company-at cost (quoted)       16.1         Subsidiary company-at cost (quoted)       16.2	NoteRupeesLong term investments16.12,300,426,770Subsidiary company-at cost (quoted)16.23,214,304,000Held to maturity investment-at amortised cost16.344,843

		Note	2007 Rupees	2006 Rupees
16.1	United Bank Limited (UBL)		Itapets	nupres
	61,917,188 shares (2006: 49,533,750 shares) of Rs. 10 each			
	Market value Rs. 219.95 (2006: Rs. 137.75 per share)	16.1.1	1,772,546,770	1,862,802,950
	Less: Transferred to available for sale investment -			
	2,400,000 shares of Rs. 10 each		-	(90,256,180)
	Add: Transferred from available for sale investments			
	on reclassification - 2,400,000 shares of Rs. 10 each	20.1	527,880,000	-
			2,300,426,770	1,772,546,770

16.1.1 This represents 7.65% share (2006: 7.65%) in the equity of 809.4 million shares of Rs. 10 each in UBL, an associated company. Bestway Group as a whole controls 30.3% (2006: 25.5 %) equity in UBL. Increase in number of shares represent bonus shares receiv

		Note	2007 Rupees	2006 Rupees
16.2	Mustehkam Cement Limited (MCL)		· · · · ·	<u> </u>
	10,563,491 shares (2006: 10,548,298 shares) of Rs. 10 each			
	Market value Rs. 136.7 per share (2006: Rs. 150.55). Equity held 85.74% (2006: 85.62%)		3,214,304,000	3,212,343,272
16.3	Held to maturity investment-at amortised cost			
	Defence Saving Certificates (DSCs)		44,843	39,035
17	Long term advances and deposits			
	Advance against issue of right shares	17.1	209,000,000	-
	Advance for gas pipe line	17.2	36,149,200	40,030,000
	Security deposits	17.3	62,175,847	62,170,847
			307,325,047	102,200,847

17.1 This represents advance given to Mustehkam Cement Ltd. (MCL) (a subsidiary company) against issue of right shares @ 11 shares for every 50 shares held by the Company.

17.2 This represents outstanding amount of long term advance of Rs. 36.149 million paid to Sui Northern Gas Pipelines Limited to facilitate gas pipeline laying for the Company's plant located at Chakwal. The advance along with mark up at the rate of 1.5% per

17.3 This includes security deposits amounting to Rs. 56.145 million (2006: Rs 56.145 million) given for the electricity connections of the plants.

18	Stores, spare parts and loose tools	Note	2007 Rupees	2006 Rupees
	Stores, spare parts and loose tools Stores and spare parts in transit		915,926,126 146,407,908 1,062,334,034	763,242,300 32,004,479 795,246,779
19	Stock in trade			
	Raw and packing material Work in process Finished stock		40,592,557 138,500,911 111,737,228 290,830,696	52,677,996 86,458,156 11,133,155 150,269,307
20	Available for sale investment			
	Balance as on July 01 - at cost Transferred from investment in associate - 2,400,000 shares of UBL at cost		90,256,180	- 90,256,180
	Surplus on remeasurement of available for sale investment to fair value as on July 01 Surplus on remeasurement of available for sale investment to fair value for the year		240,343,820 197,280,000 437,623,820	- 240,343,820 240,343,820
	Transferred to investment in associate on reclassification	20.1	(527,880,000)	330,600,000

20.1 Last year, as per management's intention, 2,400,000 shares of UBL were transferred to available for sale investments. During the year, pursuant to change in intention, these shares have been transferred back to investment in associate.

	Note	2007 Rupees	2006 Rupees
21 Advances, deposits, prepayments and other receivables			<u> </u>
Due from executives - unsecured, considered good		786,402	1,005,665
Advances to suppliers and contractors - considered good	21.1	126,241,213	149,344,184
Due from Mustehkam Cement Limited - unsecured	21.2	5,025,932	1,536,785
Short term security deposits		5,787,970	2,408,549
Prepayments		2,860,061	22,704,040
Accrued profits		23,904	2,586,525
Claims and tax refunds due from the Government :			
Income tax claims	21.3	71,052,676	43,567,715
Excise duty		8,808,726	727,198
Customs duty	21.4	28,372,522	-
Capital value tax		11,729,200	-
Insurance claims receivable - considered good		3,159,651	3,615,585
Excise duty claimable	21.5	211,146,242	-
Current portion of long term advance to SNGPL	17.2	4,003,000	-
Other receivables-considered good	21.6	3,677,926	8,642,030
-		482,675,425	236,138,276

21.1 This includes Rs. 17.453 million (2006: Rs. Nil) given to Mustehkam Cement Limited aginst purchase of clinker.

21.2 This represents amount due from Mustehkam Cement Limited and carries mark up at Company's weighted average borrowing rate of 10.27% p.a.(2006: 9.31%). The Company has taken approval in its Annual General Meeting of giving advances to the subsidiary to mee

21.3 This includes an amount of Rs. 14.70 million pertaining to tax suffered by the Company on a sale and lease back transaction for which the claim of refund has been lodged.

- 21.4 This represents customs duties paid in excess of 5% of the value assesed by the custom authorities for import of off high way dump trucks. The collector of customs assesed 30% duty on import of off high way dump trucks and did not allow exemption avail
- 21.5 During the year, the Honourable Supreme Court of Pakistan in its judgment dated April 14, 2007 in a comparable case for levy of excise duty, dismissed the appeal filed by the Central Board of Revenue (CBR) and upheld the decisions made by the Honorable Hi

The Company has accordingly also filed a claim for Rs. 211.146 million relating to duty paid during the period June 1998 to April 1999 which pursuant to the above decision was otherwise not leviable and payable under the law. The Company has accrued the c

21.6 This includes an amount of Rs.1.289 million receivable from Bestway Foundation, an associated undertaking.

22	Bank balances	Note	2007 Rupees	2006 Rupees
	Current accounts		5,543,903	141,731,295
	Deposit accounts	22.1	280,783,860	277,830,530
	Short term investments		600,000,000	-
			886,327,763	419,561,825

22.1 This includes an amount of US\$ 4.402 million (2006: US \$ 4.317 million) in US Dollar saving account out of which US \$ 2.858 million (2006: US \$ 4.0 million) are under lien against financing arrangements as explained in note 11.1.

23	Sales- net	Note	2007 Rupees	2006 Rupees
	Gross sales Less:		8,409,438,858	6,131,141,365
	Sales tax		(962,447,643)	(703,592,516)
	Excise duty		(1,490,915,835)	(758,725,665)
	Net sales		5,956,075,380	4,668,823,184
	Less: Rebates and discounts		(306,697,368) 5,649,378,012	(125,014,861) 4,543,808,323
24	Cost of sales			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Raw and packing materials consumed		742,602,296	321,622,880
	Rent, rates and taxes		1,125,419	313,512
	Fuel and power		3,230,697,890	1,531,411,245
	Stores and spares consumed		116,911,612	80,449,940
	Repairs and maintenance		15,555,053	12,125,613
	Salaries, wages and benefits	24.1	148,957,835	86,995,240
	Support services		60,217,032	27,806,239
	Insurance		17,866,446	5,228,699
	Equipment rental		11,364,925	6,884,283
	Utilities		3,763,074	1,681,423
	Traveling, conveyance and subsistence Communication expenses		15,775,689	8,675,810
	Printing and stationery		2,649,786 2,901,549	1,679,823 1,296,802
	Entertainment		657,256	956,213
	Depreciation	13.1	415,409,604	189,091,756
	Miscellaneous expenses		2,699,404	1,666,193
			4,789,154,870	2,277,885,671
	Opening work in process		86,458,154	52,563,860
	Closing work in process		(138,500,911)	(86,458,156)
	Cost of goods manufactured		4,737,112,113	2,243,991,375
	Opening finished stocks		11,133,155	18,874,588
	Closing finished stocks		(111,737,228)	(11,133,155)
	Cost of sales including trial run sales		4,636,508,040	2,251,732,808
	Less: Cost of sales during trial run Cost of sales		4,636,508,040	(1,428,290) 2,250,304,518
24.1	Salaries, wages and benefits include staff retirement benefits amounting to Rs.	10.805 million (2006 Rs. 2.77 million)		
		Note	2007 Rupees	2006 Rupees
25	Administration and general expenses		Rupets	Rupees
	Salaries, wages and benefits	25.1	63,215,453	58,208,720
	Rent, rates and taxes		826,480	2,782,315
	Repairs and maintenance		1,636,106	1,543,340
	Insurance		437,781	432,258
	Utilities		1,832,035	1,475,704
	Traveling, conveyance and subsistence		6,143,030	7,656,248
	Communication expenses Printing and stationery		1,399,335 1,498,275	1,457,059 682,735
	Entertainment		1,175,003	768,552
	Advertisements		1,426,335	4,227,673
	Charitable donations	25.2	6,584,268	30,946,329
	Legal and professional charges	23.2	2,804,250	4,831,639
	Fees and subscription		3,830,687	2,786,913
	Management charges	25.3	1,612,819	1,190,000
	Equipment rental		160,000	480,000
	Auditors' remuneration	25.4	1,455,500	870,500
	Depreciation	13.1	6,810,684	4,127,639
	Miscellaneous expenses		273,111	484,449
			103,121,152	124,952,073

25.1 Salaries, wages and benefits include staff retirement benefits amounting to Rs.1.854 million (2006: Rs. 3.34 million).

25.2 This amount includes a provision at 2.5% of the accounting profit after tax for an amount of Rs.1.288 million (2006: Rs.30.646 million) made for donation to Bestway Foundation, an associated undertaking. The chief executive and directors are among the tru

25.3 This represents management charges of the parent company.

		Note	2007 Rupees	2006 Rupees
25.4	Auditors' remuneration			
	KPMG Taseer Hadi & Co.			
	Audit fee		500,000	500,0
	Audit of consolidated financial statements		300,000	
	Taxation services		600,000	100,0
	Out of pocket expenses		55,500	
			1,455,500	600,0
	Khalid Majid Rahman Sarfaraz Rahim Iqbal Rafiq			
	Half yearly review		-	55,0
	Taxation services		<u> </u>	215,5
			1,455,500	270,5
6	Distribution cost		1,150,500	070,0
	Salaries, wages and benefits	26.1	12,185,555	8,871,3
	Support services		639,527	481,4
	Rent, rates and taxes		2,364,601	2,518,9
	Repairs and maintenance		591,156	466,
	Utilities		640,336	636,
	Traveling, conveyance and subsistence		2,034,971	1,408,2
	Communication expenses		1,270,335	1,245,0
	Printing and stationery		1,580,139	800,3
	Entertainment		720,949	308,
	Advertising and promotion		2,907,202	131,
	Depreciation	13.1	3,877,869	2,031,
	Fees and subscription		1,944,214	1,126,2
	Freight and handling		7,373,205	4,138,5
	Miscellaneous expenses		148,835 38,278,894	<u> </u>
6.1	Salaries, wages and benefits include staff retirement benefits amounting to Rs.1.0	65 million (2006: Rs. 0.472 million)		
0.1	Sutares, wages and benefits include start rearement benefits anothering to RS.1.0	05 minor (2000. Rs. 0.472 minor).	2007	2006
			Rupees	Rupees
/	Finance cost	Note		
/	Finance cost Finance cost on long term finance	Note	1,068,970,550	416,622,9
/		Note		
/	Finance cost on long term finance	Note	1,068,970,550 134,791,780 7,983,594	46,398,4 5,705,7
	Finance cost on long term finance Finance cost on short term finance	Note	1,068,970,550 134,791,780	46,398,4 5,705,7
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions	Note	1,068,970,550 134,791,780 7,983,594	46,398,4 5,705,7
8	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924	46,398, 5,705, 468,727,
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets Profit on deposit accounts	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491	46,398,- 5,705,7 468,727,1 4,144,5
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491 1,890,873	46,398, 5,705, 468,727,1 4,144, (2,
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets Profit on deposit accounts Exchange gain/(loss) Profit on held to maturity investment	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491	46,398,- 5,705, 468,727, 4,144,3 (2, 22,
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets Profit on deposit accounts Exchange gain/(loss) Profit on held to maturity investment Income from assets other than financial assets	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491 1,890,873 5,808 9,809,172	46,398, 5,705, 468,727, 4,144, (2, 22, 4,164,8
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets Profit on deposit accounts Exchange gain/(loss) Profit on held to maturity investment Income from assets other than financial assets Gain on disposal of fixed assets	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491 1,890,873 5,808 9,809,172 253,439	46,398, 5,705,7 468,727,1 4,144,8 (2, 22,0 4,164,8 748,1
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets Profit on deposit accounts Exchange gain/(loss) Profit on held to maturity investment Income from assets other than financial assets Gain on disposal of fixed assets Dividend income from UBL (associated company)	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491 1,890,873 5,808 9,809,172 253,439 148,601,250	46,398, 5,705,7 468,727,1 4,144,5 (22, 4,164,5 748, 99,067,5
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets Profit on deposit accounts Exchange gain/(loss) Profit on held to maturity investment Income from assets other than financial assets Gain on disposal of fixed assets	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491 1,890,873 5,808 9,809,172 253,439	46,398, 5,705, 468,727, 468,727, 4,144, (2, (2, 22, 4,164, 748, 99,067, 16,660,
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions <b>Other income</b> <b>Income from financial assets</b> Profit on deposit accounts Exchange gain/(loss) Profit on held to maturity investment <b>Income from assets other than financial assets</b> Gain on disposal of fixed assets Dividend income from UBL (associated company) Rental income from investment property Surplus on remeasurement of investment property to fair value	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491 1,890,873 5,808 9,809,172 253,439 148,601,250 19,794,210	46,398,- 5,705,7 468,727,1 4,144,8 (2, 22,0 4,164,8 748,1 99,067,5 16,660,- 5,817,8
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions Other income Income from financial assets Profit on deposit accounts Exchange gain/(loss) Profit on held to maturity investment Income from assets other than financial assets Gain on disposal of fixed assets Dividend income from UBL (associated company) Rental income from investment property	Note	1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491 1,890,873 5,808 9,809,172 253,439 148,601,250	46,398, 5,705, 468,727, 468,727, 4,144,3 (2, 22, 4,164,3 748, 99,067, 16,660, 5,817,3
	Finance cost on long term finance Finance cost on short term finance Bank charges and commissions <b>Other income</b> <b>Income from financial assets</b> Profit on deposit accounts Exchange gain/(loss) Profit on held to maturity investment <b>Income from assets other than financial assets</b> Gain on disposal of fixed assets Dividend income from UBL (associated company) Rental income from investment property Surplus on remeasurement of investment property to fair value Management fee from related parties		1,068,970,550 134,791,780 7,983,594 1,211,745,924 7,912,491 1,890,873 5,808 9,809,172 253,439 148,601,250 19,794,210 - 2,046,241	416,622,5 46,398,4 5,705,7 468,727,1 468,727,1 4,144,8 (2,0 22,0 4,164,8 748,1 99,067,5 16,660,4 5,817,8 12,270,0 511,8

Current	36,689,998	27,712,124
Deferred	(31,872,527)	476,902,296
	4,817,471	504,614,420

#### 29.1 Major components of tax expense

Numerical reconciliation between tax expense and product of accounting profit multiplied by the applicable tax rate is as follows:

	2007	2006
	Rupees	Rupees
Accounting profit	56,356,202	1,730,467,597
Applicable tax rate	35%	35%
	19,724,671	605,663,659
Tax effects of:		
Tax effect of low rates on certain income	(44,580,375)	(29,720,250)
Tax effect of income exempt from tax	(3,380,485)	(8,730,096)
Income attributable to presumptive tax	3,793,725	(85,357,642)
Minimum tax	29,259,936	22,758,749
	4,817,471	504,614,420

# 29.2 Provision for minimum tax at half a percent of turnover has been made in accordance with section 113 of the Income Tax Ordinance, 2001 due to brought forward tax losses of the Company.

#### 30 Remuneration of the chief executive, directors and executives

The aggregate amounts charged in the financial statements for the year with respect to remuneration, including benefits and perquisites, were as follows:

F	Chief Executive Rupees		Directors, includi Ruper	0	Executives Rupees		
	2007 2006	2007 2006		2007	2006		
Managerial remuneration and allowances	18,000,000	18,000,000	31,933,248	31,674,979	31,242,490	15,258,745	
Bonus	-	-	4,770,665	2,117,732	4,408,807	4,494,690	
Provision for gratuity	-	-	803,596	630,097	2,092,498	947,142	
Compensated absences	-	-	331,356	115,552	1,697,663	825,728	
-	18,000,000	18,000,000	37,838,865	34,538,360	39,441,458	21,526,305	
Number of persons	1	1	5	5	22	13	

30.1 The Directors excluding chairman and the executives are also provided with medical insurance facility as per their entitled limits.

#### 31 Transactions with related parties

The Company is a subsidiary of Bestway (Holdings) Limited, UK, therefore all subsidiaries and associated undertakings of parent company are related parties of the Company. Other related parties comprise of directors, key management personnel, entities wit

	2007 Rupees	2006 Rupees
Transactions with parent company		
Management charges (expense)	1,612,819	1,190,606
Dividend paid	159,386,447	144,896,770
Issuance of bonus shares	159,386,447	144,896,770
Transactions with subsidiary company		
Purchase of cement	3,779,180	43,826,652
Purchase of clinker	57,485,455	-
Sale of cement	77,550	1,812,550
Purchase of packing material	9,213,081	-
Sale of coal	54,493,551	-
Advances given	517,664,351	433,536,002
Recoveries made	514,175,202	450,135,693
Management charges (income)	18,000,000	11,550,000
Markup on advances given	12,575,876	6,586,476
Transactions with associates undertakings under common directorship		
Management charges (income)	480,000	720,000
Office rent	-	2,689,309
Service/bank charges	2,991,777	2,465,863
Charitable donations	1,288,468	30,646,329
Dividend received	148,601,250	99,067,500
Sale of vehicle	-	196,203
Utility expense paid	39,470	34,564

#### Transactions with key personnel

Remuneration to chief executive, directors, and executives (note: 30)

#### 32 Financial assets and liabilities

Particulars					Interest / Markup bearing				Non	-interest/Markup bearing	I		
	Effective rate of interest	Maturity up to one year Rupees	Maturity after one year and upto two years Rupees	Maturity after two years and upto three years Rupees	Maturity after three years and upto four years Rupees	Maturity after four years and upto five years Rupees	Maturity after five years Rupees	Sub total Rupees	Maturity up to one year Rupees	Maturity after one year Rupees	Sub total Rupees	Total Rupees	
Financial assets													
Long term investments Long term advances and deposits Trade debts	1.50%	4,003,000	4,003,000	- 4,003,000 -	44,843 4,003,000 -	4,003,000	20,015,000	44,843 40,030,000 -	- 209,000,000 84,633,511	62,175,847	- 271,175,847 84,633,511	44,843 311,205,847 84,633,511	
Advances, deposits and other receivables											-		
- due from executives	5.00%	786,402	-	-				786,402				786,402	
<ul> <li>due from group companies</li> <li>security deposits</li> </ul>	10.27%	5,025,932		-			-	5,025,932	- 26,765,776	-	- 26,765,776	5,025,932 26,765,776	
- Accrued profit									23,904		23,904	23,904	
Insurance claim receivable									3,159,651		3,159,651	3,159,651	
Other receivables									3,677,926		3,677,926	3,677,926	
Bank balances	1-8.8%	880,783,860		-				880,783,860	5,543,903		5,543,903	886,327,763	
June 30, 2007	-	890,599,194	4,003,000	4,003,000	4,047,843	4,003,000	20,015,000	926,671,037	332,804,670	62,175,847	394,980,518	1,321,651,555	
Financial liabilities													
Long term financing Liability against assets subject to finance lease	10-12% 11.30%	1,703,832,354	2,803,333,334	2,553,333,334 45,410,810	2,553,333,334 45,410,810	2,553,333,334 45,410,810	1,916,666,669 90,821,618	14,083,832,359 227,054,048	:	:	:	14,083,832,359 227,054,048	
Trade and other payables									657,519,347		657,519,347	657,519,347	
Short term borrowings	6-12%	756,384,619	-					756,384,619	-			756,384,619	
June 30, 2007	=	2,460,216,973	2,803,333,334	2,598,744,144	2,598,744,144	2,598,744,144	2,007,488,287	15,067,271,026	657,519,347	· · ·	657,519,347	15,724,790,373	
Financial assets													
Investments							39,035	39,035				39,035	
Long term advances and deposits	1.50%		4,003,000	4,003,000	4,003,000	4,003,000	24,018,000	40,030,000		62,170,847	62,170,847	102,200,847	
Trade debts									33,190,955		33,190,955	33,190,955	
Available for sale investments Advances, deposits and other receivables				-		•			330,600,000		330,600,000	330,600,000	
- due from employees / directors	5.00%								1,005,665		1,005,665	1,005,665	
- due from group companies	9.30%	1,536,785						1,536,785	-		-	1,536,785	
- security deposits									2,408,549	-	2,408,549	2,408,549	
- Accrued profit				-			-		2,586,525	-	2,586,525	2,586,525	
Insurance claim receivable			-						3,615,585		3,615,585	3,615,585	
Other receivables				-	-				8,642,030		8,642,030	8,642,030	
Bank balances	1-4.5%	277,830,530	·	·	·	·	·	277,830,530	141,731,296	·	141,731,296	419,561,826	
June 30, 2006	=	279,367,315	4,003,000	4,003,000	4,003,000	4,003,000	24,057,035	319,436,350	523,780,605	62,170,847	585,951,452	905,387,802	
Financial liabilities													
Long term financing	7-10%	666,633,334	2,728,832,353	2,103,333,334	1,453,333,333	1,453,333,333	1,720,000,000	10,125,465,687				10,125,465,687	
Tarde and other payables				-					605,170,556		605,170,556	605,170,556	
Short term borrowings	7-10%	1,110,327,690	-					1,110,327,690	-			1,110,327,690	
June 30, 2006	-	1,776,961,024	2,728,832,353	2,103,333,334	1,453,333,333	1,453,333,333	1,720,000,000	11,235,793,377	605,170,556		605,170,556	11,840,963,933	

#### 32.1 CREDIT RISK

The Company believes that it is not exposed to major concentration of credit risk. To manage exposure to the risk, the company applies credit limits and monitors debt on continuous basis.

#### 32.2 FOREIGN EXCHANGE RISK MANAGEMENT

Foreign currency risk arises mainly where payables exist due to transactions with foreign undertakings. The Company is partially hedged against foreign currency payables through investment in foreign currency saving accounts for an amount of US \$4.4 million.

#### 32.3 FAIR VALUE OF ASSETS

The carrying value of assets and liabilities reflected in the financial statements approximates their fair value except for long term investment, which are stated at cost (Note 16).

#### 32.4 INTEREST / MARKUP RATE RISK EXPOSURE

The Company is exposed to interest/markup rate risk on some of the financial obligations for an amount of Rs 15.06 billion. The rates of interest/markup and their maturities are given in the respective notes.

#### 32.5 LIQUIDITY RISK

Liquidity risk represents an enterprise's inability in raising funds to meet commitments. The Company manages its liquidity position to ensure availability of funds and to take appropriate measures for new requirements.

#### Earnings per share (basic and diluted) 33

Earnings per share (basic and diluted)	2007	2006
Profit after tax (Rs.)	51,538,731	1,225,853,177
Number of ordinary shares in issue (including bonus shares)	257,507,977	257,507,977
Earnings per share - basic and diluted (Rupees)	0.20	4.76

The number of ordinary shares outstanding at June 30, 2006 have been adjusted to reflect the bonus shares issued during 2006-2007.

34	Plant capacity and production of clinker		2007	2006
			Metric Tonnes	Metric Tonnes
	Available capacity	Hattar	1,170,000	1,170,000
		Chakwal	1,710,000	1,710,000
	Actual production	Hattar	1,143,441	1,097,334
		Chakwal	1,061,053	32,673

#### 35 General

35.1 These financial statements were authorized for issue by the Board of Directors of the Company in their meeting held on September 30, 2007.

35.2 Figures have been rounded off to the nearest rupee.

CHIEF EXECUTIVE

#### DIRECTOR & CFO

BESTWAY CEMENT LIMITED DETAIL OF CATEGORIES OF SHARE HOLDERS AS AT June 30, 2007

CATEGORIES OF SI	HARE HOLDERS	NO. OF SHARE HOLDERS	SHARES HELD
PUBLIC SECTOR C	OMPANIES AND CORPORATIONS		
02857-30	ARIF HABIB SECURITIES LIMITED		15
MODARABAS		1	15
03277-52602	AL-ZAMIN LEASING MODARABA		1,650
JOINT STOCK COM	PANIES	1	1,650
04184-22 04432-5731 01537-2167 04226-9027 03905-1006 01552-43664 06122-1370 04804-5065 6916-20 6288-28 01552-30539 03210-28	A- 1 SUPPORT SERVICES ( PVT) LTD ( 00211 ) AZEE SECURITIES (PRIVATE) LIMITED DR.ARSLAN RAZAQUE SECURITIES ( SMC-PVT ) LTD MAHA SECURITIES (PVT )LTD( E129) MIAN MUHAMMAD AKRAM SECURITIES (PVT) LTD. MILLENNIUM SECURITIES & INVESTMENTS (PVT.)LTD MUHAMMAD AHMAD NADEEM SEC(SMC-PVT)LTD (ISB) PAK PEARL RICE MILLS ( PVT ) LTD (00154) PASHA SECURITIES (PVT) LTD PASHA SECURITIES (PVT) LTD. JNITED CAPITAL SECURITIES PVT. LTD. (. S. SECURITIES & SERVICES (PVT.) LTD. (.S. SECURITIES & SERVICES (PVT) LTD. MILLION CAPITAL SECURITIES (PVT) LTD.		202,675 55 1,500 60 1,000 2,000 550 761,722 1,500 500 500 500 500
ASSOCIATED COMPA	ANIES, UNDERTAKINGS AND RELATED PARTIES	14	989,442
00001 E	BESTWAY ( HOLDING ) LTD (00212) BESTWAY (HOLDINGS) LIMITED BESTWAY CASH & CARRY LIMITED BESTWAY NORTHERN LIMITED		2,681,965 65,590,470 107,052,656 11,978,160
DIRECTORS, CEO AN	ND THEIR SPOUSES AND MINOR CHILDREN	4	187,303,251
00004 07476-1048 06122-1198 00844 00002 00048 i264-8917 F 00015 00066 S 00067 2	ARSHAD HAMEED ARSHAD MEHMOOD CHAUDHARY SHULAM SARWAR MALIK M.IRFAN A. SHEIKH ( 00139 ) MAZHAR RAFI MOHAMMAD ANWAR PERVEZ MOHAMMAD IRFAN ANWAR SHEIKH AKHSHANDA CHOUDREY RAKHSHINDA CHOUDREY RIZWAN PERVEZ SHUAIB ARSHAD CHAUDHARY CHIRA ARSHAD CHOUDREY COHRA PERVEZ		133,100 1,835,182 57,135 44,588 6,655 9,998,072 66,596 4,877,449 119,790 4,865,869 218,284 212,960 4,865,869 9,497,350
		14	36,798,899



# BESTWAY CEMENT LIMITED

PATTERN OF HOLDING OF SHARES HELD BY THE SHARE HOLDERS AS AT June 30, 2007

NUMBER OF	SHARES HOLDING			
SHARE HOLDERS	FROM	TO	TOTAL SHARES HELD	
41 29 51 31 4 4 4 3 3 2 1 2 1 2 1 1 7 1 1 8 2 5 1 1	1 101 501 1001 5001 10001 15001 20001 25001 35001 40001 45001 55001 105001 105001 115001 130001 155001 195001 200001	100 500 10000 15000 20000 25000 30000 40000 40000 45000 55000 55000 55000 110000 115000 120000 135000 160000 200000 205000	$\begin{array}{c} 1,900\\ 9,200\\ 39,456\\ 54,523\\ 27,665\\ 52,530\\ 69,665\\ 67,118\\ 86,439\\ 74,673\\ 44,588\\ 100,000\\ 50,505\\ 57,135\\ 465,896\\ 108,900\\ 112,960\\ 119,790\\ 1,064,800\\ 314,401\\ 998,250\\ 202,675\end{array}$	

212,960 218,284 240,857 505,780 262,872 266,200 452,540 461,191 532,400 5,736,974 2,927,933 3,670,364 4,625,491 5,343,965 4,323,753 19,486,636 9,497,350 9,998,072 11,978,160 172,643,126 257,507,977 \_\_\_\_\_\_