

# **BESTWAY CEMENT LIMITED**CONTENTS

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#### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Sir Mohammed Anwar Pervez, O.B.E, H.Pk. Chairman Mr. Zameer Mohammed Choudrey Chief Executive

Mr. Arshad Mehmood Chaudhary Director

Mr. Muhammad Irfan A. Sheikh Director Finance & CFO

Mr. Mazhar Rafi Director Administration & Marketing Mr. Ghulam Sarwar Malik Director Projects, Procurement & Coordination

Mr. Mehmood Afzal Director Works

#### **COMPANY SECRETARY**

Mr. Kaleem Ashraf, ACA

#### STATUTORY AUDITORS

KPMG Taseer Hadi & Co. Chartered Accountants

#### **COST AUDITORS**

BDO Ebrahim & Co. Chartered Accountants.

#### **LEGAL ADVISORS**

Raja M. Bashir, Advocate Supreme Court.

#### **AUDIT COMMITTEE**

Mr. Mazhar Rafi Chairman

Mr. Ghulam Sarwar Malik

Mr. Mehmood Afzal

## REGISTERED/HEAD OFFICE

Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad.

Tel: (92-51) 265 4856 ~63, Fax: (92-51) 265 4865/265 4992

E-mail: management@bestway.com.pk

#### **PLANT SITE**

#### Hattar

Suraj Gali Road, Village Shadi, Hattar, Distt. Haripur.

Khyber Pakhtoon Khawah Pakistan.

Tel: (92) 0303 771 1057 ~ 58, Fax: (92) 0303 711056

E-mail: gmworks1@bestway.com.pk



#### **BESTWAY CEMENT LIMITED**

#### **COMPANY INFORMATION**

#### Chakwal

Village Tatral, Near PSO Petrol Pump

22 Km Kallar Kahar, Choa Saiden Shah Road

Chakwal. Ph: 0543 584560 ~ 3

Email: gmworks3@bestway.com.pk

#### MARKETING HEAD OFFICE

House# 293-A, Peshawar Road Rawalpindi

Tel: (92-51) 551 3110, 551 4492, 552 0962 Fax: (92-51) 551 3109

E-mail: dirmkt@bestway.com.pk

#### **SHARES DEPARTMENT**

Progressive Management Services (Pvt) Ltd.

10th Floor, Mehdi Towers, A-115

S.M.C.H.S, Shahrah-e-Faisal, Karachi.

Tel: (92-21) 452 6983 ~ 84, Fax: (92-21) 452 6985

#### **BANKERS**

Habib Bank Limited.

MCB Bank Limited.

Allied Bank Limited.

Standard Chartered Bank (Pakistan) Limited.

The Bank of Punjab.

Faysal Bank Limited.

Askari Bank Limited.

Bank AI-Habib Limited.

NIB Bank Limited.

National Bank of Pakistan.

United Bank Limited.

Bank Alfalah Limited.

Barclays Bank PLC, Pakistan.

Soneri Bank Limited.

Meezan Bank Limited.

Silkbank Limited.

HSBC Bank Middle East Limited.

Habib Metropolitan Bank Limited.

First Women Bank Limited.



#### **DIRECTORS' REPORT**

The Directors take pleasure in presenting the Company's un-audited accounts for the nine months ended 31st March 2010.

#### **Industry Overview**

During the period under review, the industry witnessed some volumetric recovery however fierce competition kept the selling prices under pressure. Although some improvement was seen in the law & order situation. The energy crisis further deepened the overall economic environment in the country, thus severely impacting profitability of the industry.

#### **Production and Sales**

The capacity utilisation of the Company during the nine months under review stood at 96% as against the 70% for the same period of last year. Despite fierce competition, Bestway was able to retain its market share in the north zone and its position as one of the leading exporters of the country.

#### **Operating Highlights**

The turnover net of sales tax, excise duty and rebates and discounts to customers stood at Rs.10,007 million for the period as compared to Rs.10,825 million for the corresponding period last year, which is a decrease of 8%.

Financial charges stood at Rs.1,604 million for the period ended March 31, 2010 as against Rs.1,649 million for the corresponding period last year.

Loss before tax for the period under review amounted to Rs.721 million as compared to profit of Rs.829 million during the period ended March 31, 2009. Loss after taxation for the period under review stood at Rs.618 million as compared to Rs.729 million profit for the same period last year. This was primarily due to sharp decline in net retention prices caused by fierce competition in both the domestic and export markets.

#### Waste Heat Recovery Power Plant

During the quarter under review the waste heat recovery project started commercial operation and is now working satisfactorily. This has resulted not only in reducing Company's dependence on external source of electricity but also in reduction of cost of production.

#### **Future Outlook**

The cement industry is having to grapple with low selling prices due to fierce competition, high interest rates, increasing power tariffs and increase in duties, taxes and royalty on raw materials. Unfavourable economic, political and law & order atmosphere in the country has had further adverse impact on the sector. Selling prices have however started showing signs of firming up with further improvement likely in the coming months. With the end of winter season demand in cement is also likely to improve. There also has been improvement in the law & order situation recently. These factors should result in higher domestic demand and selling prices of cement.



## **BESTWAY CEMENT LIMITED**

#### **DIRECTORS' REPORT**

On the export front, some regional markets like the UAE are likely to remain depressed, while other markets like Afghanistan continue to generate good demand for Pakistani cement. Recent announcement of inland freight subsidy by the Government to the tune of 35% of inland freight cost of exports should go some way towards encouraging exports via sea.

Bestway is already firmly established as the leading brands in Afghanistan and your Company will continue to expand its share in that market. Other regional markets like India and Srilanka are likely to continue to generate some demand for our cement for few more years to come. We are constantly exploring other international markets and your Company has been able to make good into markets like Africa.

Your management is cognisant of the challenges that lie ahead and will continue to make all out efforts to ensure further growth and superior returns in the ensuing years.

#### Acknowledgements

The Directors wish to place on record their appreciation for the continued support, contribution and confidence demonstrated in the Company by its shareholders, members of staff, customers, suppliers, our bankers and various government agencies throughout the period.

For and on behalf of the Board

Chief Executive April 30, 2010 Islamabad



## CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2010

		Unaudited March 31 2010	Audited June 30 2009
-	Note	Rupees	Rupees
Share capital and reserves			
Authorised share capital			
350,000,000 ordinary shares of Rs. 10 each		3,500,000,000	3,500,000,000
Issued, subscribed and paid up share capital		3,257,475,910	3,257,475,910
Share premium account		1,963,498,330	1,963,498,330
Unappropriated profit		2,376,783,614	2,994,585,223
		7,597,757,854	8,215,559,463
Non-current liabilities			
Long term financing - secured	4	9,744,293,108	11,455,803,336
Liabilities against assets subject to finance lease		175,736,645	194,033,624
Long term murabaha - secured	5	270,000,000	330,000,000
Deferred liabilities		425,638,131	613,414,947
Long term advance		-	1,749,960
		10,615,667,884	12,595,001,867
Current liabilities			
Trade and other payables		1,570,263,452	1,355,336,265
Markup payable		737,785,196	341,291,606
Short term borrowings - secured	6	4,194,620,311	2,385,747,374
Current portion of liabilities against assets subejct to finance lease		48,337,259	38,672,516
Current portion of long term murabaha		120,000,000	120,000,000
Current portion of long term financing	4	3,308,333,334	3,170,833,334
		9,979,339,552	7,411,881,095
		28,192,765,290	28,222,442,425
		20,172,703,290	20,222,442,423

#### Contingencies and commitments

The annexed notes from 1 to 12 form an integral part of this financial information.

CHIEF EXECUTIVE



## **BESTWAY CEMENT LIMITED**

## CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2010

	Note	Unaudited March 31 2010 Rupees	Audited June 30 2009 Rupees
Non-current assets		Nupces	Rupces
Property, plant and equipment	8	16,999,029,972	16,991,285,086
Investment property		336,340,149	336,340,149
Long term investments	9	6,096,180,347	5,297,909,985
Long term advances		24,018,000	720,741,010
Long term deposits	_	70,450,847	70,450,847
		23,526,019,316	23,416,727,077
Current assets	_		
Stores, spare parts and loose tools		1,961,965,637	1,779,660,333
Stock in trade		810,733,793	1,056,308,381
Trade debts- considered good		198,293,546	585,065,905
Advances		276,144,236	288,323,020
Deposits and prepayments		9,786,763	9,041,107
Interest accrued Other receivables		430,092,903	89,941 72,295,479
Due from Government agencies		691,043,801	562,639,377
Cash and bank balances		288,685,293	452,291,805
Cash and bank balances		4,666,745,974	4,805,715,348
	_	28,192,765,290	28,222,442,425

DIRECTOR & CFO

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CONDENSED INTERIM PROFIT AND LOSS ACCOUNT/ STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

	For the nine mo	nths ended	For the three mor	nths ended
	March 31, 2010 Rupees	March 31, 2009 Rupees	March 31, 2010 Rupees	March 31, 2009 Rupees
Turnover - net Cost of sales	10,006,993,287 8,441,729,406	10,825,446,846 7,482,128,685	2,919,447,819 2,883,791,924	3,405,259,885 2,422,651,701
Gross profit	1,565,263,881	3,343,318,161	35,655,895	982,608,184
Administrative expenses Distribution cost Other operating expenses Finance cost Other income	93,598,962 845,837,764 - 1,603,907,207 (257,321,666) 2,286,022,268	79,944,556 994,313,869 31,014,008 1,648,779,569 (239,824,136) 2,514,227,866	29,514,708 29,468,141 - 562,858,856 (239,132,926) 382,708,779	22,466,057 214,339,281 7,435,296 597,096,930 (104,205,625) 737,131,939
(Loss)/ Profit before taxation	(720,758,387)	829,090,295	(347,052,884)	245,476,245
Taxation - Current - Deferred	87,903,132 (190,859,909) (102,956,778)	71,825,864 28,216,433 100,042,297	38,650,125 (151,138,961) (112,488,836)	23,006,393 49,390,329 72,396,722
(Loss)/ Profit after taxation	(617,801,609)	729,047,998	(234,564,048)	173,079,523
(Loss)/ Earnings per share (basic and diluted)	(1.90)	2.24	(0.72)	0.53

The annexed notes from 1 to 12 form an integral part of this financial information.

CHIEF EXECUTIVE DIRECTOR & CFO



## **BESTWAY CEMENT LIMITED**

CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

	For the nine mo	
	March 31, 2010	March 31, 2009
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES  Net (loss) / profit before taxation  Adjustments for:	(720,758,387)	829,090,295
Gain on disposal of property, plant and equipment	(415,005)	(841,402)
Depreciation	486,623,761	428,539,371
Rental income from investment property	(8,819,165)	(26,601,594)
Profit on deposit accounts	(438,057)	(301,238)
Profit on held to maturity investment	(6,602)	` - '
Finance cost	1,603,907,207	1,648,779,569
Provision for staff retirement benefits	16,687,120	10,447,176
Dividend Income	(212,840,325)	(193,491,209)
Exchange gain	(23,721,247)	(57,084,592)
	1,860,977,688	1,809,446,080
	1,140,219,301	2,638,536,375
(Increase)/ decrease in current assets		
Stores, spare parts and loose tools	(182,305,304)	357,483,127
Stock in trade	245,574,588	(471,716,299)
Trade debts	386,772,359	(23,926,668)
Advances	12,178,784	(87,630,716)
Deposits and prepayments	(745,656)	(2,185,230)
Accrued profit	89,941	23,904
Other receivables	62,648,623	(786,620,836)
Due from government agencies	(128,404,424)	(161,294,498)
Increase/ (decrease) in current liabilities		
Trade and other payables	134,093,260	(633,971,702)
Cash generated from operations	529,902,170 1,670,121,470	(1,809,838,917) 828,697,458
Finance cost paid	(1,216,045,853)	(1,126,062,515)
Staff retirement benefits paid	(13,604,026)	(4,864,775)
Income tax paid	(207,605,723)	(187,342,294)
meone ax paid	(1,437,255,603)	(1,318,269,584)
Net cash generated from/(used in) operating activities	232,865,868	(489,572,126)
CASH FLOWS FROM INVESTING ACTIVITIES		
Deletions/(additions) in capital work in progress	2,340,020,080	(1,678,671,535)
Additions in fixed assets	(2,835,335,129)	(237,821,443)
Additions in long term investments - net	(101,540,751)	- '
Proceeds from the encashment of performance guarantees	- 1	674,903,451
Proceeds from sale of fixed assets	1,361,408	260,943
Dividend received from associated company- UBL	-	116,094,725
Additions to long term advances and deposits	-	4,003,000
Profit received on deposit accounts	438,057	301,238
Net cash used in investing activities	(595,056,336)	(1,120,929,623)
CASH FLOWS FROM FINANCING ACTIVITIES		
Increase in short term borrowings	1,808,872,937	229,087,056
Long term financing including murabaha - disbursements	400,000,000	1,666,122,400
- repayments	(2,034,010,228)	(726,696,666)
Proceeds from issue of right shares Net cash generated from financing activities	174,862,709	385,031,274 1,553,544,064
Net decrease in cash and cash equivalents	(187,327,759)	(56,957,684)
Cash and cash equivalents at beginning of the period	452,291,805	348,573,988
Exchange gain	23,721,247	57,084,592
Cash and cash equivalents at end of the period	288,685,293	348,700,896

The annexed notes from 1 to 12 form an integral part of this financial information.

CHIEF EXECUTIVE DIRECTOR & CFO

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CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

		Capital reserve	rve	Revenue reserve	reserve	
	Issued, subscribed and paid up share capital	Share premium account	Advance for issue of right shares	Unappropriated profit	Other comprehensive income	Total
	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees
Balance as at July 01, 2008	2,832,587,750	901,277,930	1,102,077,293	2,020,561,237	1	6,856,504,210
Total comprehensive income for the period Advance for issue of shares received during the period	•	,	385,031,267	,		385,031,267
Right issues (1 right share for every 10 shares held as on June 30, 2008)	424,888,160	- 1 062 220 400	(424,888,160)	•		
Profit after tax for the period		-	-	729,047,998		729,047,998
Total comprehensive income for the period				729,047,998		729,047,998
Balance as at March 31, 2009	3,257,475,910	1,963,498,330		2,749,609,235		7,970,583,475
Balance as at June 30, 2009	3,257,475,910	1,963,498,330		2,994,585,223		8,215,559,463
total comprehensive income for the period  Loss after tax for the period				(617,801,609)		(617,801,609)
Total comprehensive income/ (loss) for the period		1		(617,801,609)		(617,801,609)
Balance as at March 31, 2010	3,257,475,910	1,963,498,330	-	2,376,783,614		7,597,757,854
The annexed notes from 1 to 12 form an integral part of this financial information	formation.					
CHIEF EXECUTIVE					ı	DIRECTOR & CFO



### **BESTWAY CEMENT LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

#### LEGAL STATUS AND OPERATIONS

Bestway Cement Limited ("the Company") is a public company incorporated in Pakistan on December 22, 1993 under the Companies Ordinance, 1984 and is listed on the Karachi Stock Exchange (Guaranteed) Limited since April 9, 2001. The Company is engaged in production and sale of cement. The Company's registered office is situated at Bestway Building, 19-A, College Road F-7 Markaz, Islamabad.

#### 2 BASIS OF PREPARATION

- **2.1** This condensed interim financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.
- **2.2** This condensed interim financial information is unaudited and is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984 and in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting".
- 2.3 This condensed interim financial information does not include all of the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Company as at and for the year ended June 30, 2009. Comparative figures of the balance sheet are extracted from the audited annual financial statements for the year ended June 30, 2009 whereas comparative profit and loss account, statement of changes in equity and cash flow statement are stated from unaudited condensed interim financial information for the nine months period ended March 31, 2009.

#### 3. ACCOUNTING POLICIES AND ESTIMATES

Except as described below, the accounting policies, related judgments, estimates and assumptions adopted for preparation of this condensed interim financial information are the same as those applied in preparation of the annual audited financial statements for the year ended June 30, 2009.

#### 3.1 Change in accounting policy

The Company has applied revised IAS-1; "Presentation of financial Statements (2007)", which became effective as of 01 January 2009. This change requires the Company to present all transactions with the owners in the statement of changes in equity whereas all other changes in equity are presented in statement of comprehensive income. However separate statement of comprehensive income has not been presented in this condensed interim financial information as there was no item to report as of and for the nine months ended March 31, 2010 except for the profit/ (loss) for the period. This presentation has been applied in this condensed interim financial information as of and for the nine months ended March 31, 2010. Comparative information has been represented so that it is also in conformity with the revised standard. Since the change in accounting policy only impacts presentation aspects, there is no impact on earning per share.



SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

**3.2** Accounting policies, related judgments, estimates and assumptions adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2009.

4	LONG TERM FINANCING - secured	Unaudited March 31, 2010 Rupees	Audited June 30, 2009 Rupees
	Balance at the beginning of period/ year	14,626,636,670	13,970,000,000
	Disbursements during the period/ year	400,000,000	2,570,000,000
	Repayments during the period/ year	(1,974,010,228)	(1,913,363,330)
	Balance at the end of period/ year	13,052,626,442	14,626,636,670
	Less: Current portion shown under current liabilities	(3,308,333,334)	(3,170,833,334)
5	LONG TERM MURABAHA - secured		
	Balance at beginning of the period/ year	450,000,000	540,000,000
	Disbursements during the period/ year	-	-
	Repayments during the period/ year	(60,000,000)	(90,000,000)
		390,000,000	450,000,000
	Current portion of long term murabaha	(120,000,000)	(120,000,000)
	Balance at end of the period/ year	270,000,000	330,000,000

#### 6 SHORT TERM BORROWINGS - secured

During the period, the Company has obtained short term finance facilities amounting to Rs. 1,458 million from banks having maturity of one month to six months or on rollover basis. These facilities carry markup ranging from one month's KIBOR plus 0.75% per annum to three months' KIBOR plus 1.75% per annum. These facilities are secured against first pari passu hypothecation charge on present and future assets of the Company excluding land and building amounting to Rs. 1,544 million and stand by letter of credit (SBLC) against dollar deposits equivalent to Rs. 300 million.



## **BESTWAY CEMENT LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

#### 7 CONTINGENCIES AND COMMITMENTS

#### 7.1 Contingencies

Contingencies are same as disclosed in the annual financial statements for the year ended June 30, 2009.

Unaudited

Audited

			Unaudited		Audited
		N	March 31, 2010		June 30, 2009
7.2	Commitments		Rupees		Rupees
			1		
7.2.1	In respect of letters of credit and contract	S	1,636,109,718		894,060,562
	-				
7.2.2	In respect of bank guarantees		67,329,762		85,115,746
7.3	All bank guarantees are secured by way of ch	0200	war aparating fixed	0000	to of the Company
1.3	All bank guarantees are secured by way of ch	arge o	over operating fixed	asse	is of the Company.
8	PROPERTY, PLANT AND EQUIPMENT		Unaudited		Audited
			March 31, 2010		June 30, 2009
	Not	e	Rupees		Rupees
				•	
	Fixed assets		16,826,880,578		14,479,115,613
	Capital work in progress		100,934,246		2,390,891,489
	Stores held for capitalisation		71,215,148		121,277,984
	8	3.1	16,999,029,972		16,991,285,086
8.1	Movement in property, plant and				_
	equipment				
	Carrying value at beginning of the				
	period/ year		16,991,285,086		16,004,481,991
	Additions during the period/ year 8	3.2	523,577,162		2,516,194,068
	Carrying value of disposals/ adjustments				(0=4=00.55*)
	during the period/ year		(29,208,516)		(954,790,231)
	Depreciation charge for the period/ year		(486,623,761)		(574,600,742)
	Carrying value at end of the period/ year		16,999,029,972		16,991,285,086



SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

8.2 Additions in property, plant and equipm	Unaudited March 31, 2010 Rupees	Audited June 30, 2009 Rupees
Freehold land	4,506,461	10,054,510
Buildings on freehold land	225,167,659	35,524,346
Plant and machinery	2,568,587,892	247,941,724
Quarry Equipment	-	151,174,213
Other equipment	4,146,489	13,367,442
Furniture and fixture	1,935,782	5,402,793
Vehicle	3,401,194	22,582,545
Office equipment	5,788,928	7,510,983
Capital work in progress	(2,289,957,243)	2,022,635,512
	523,577,162	2,516,194,068

#### 9 LONG TERM INVESTMENTS

During the period Company made an investment of Rs. 798.26 million in Mustehkam Cement Limited (a subsidiary company) against issue of 26,608,792 ordinary shares of Rs. 10 each at a premium of Rs. 20.

#### 10 TRANSACTIONS WITH RELATED PARTIES

Bestway (Holdings) Limited, U.K. is the ultimate parent company of the Company, therefore all subsidiaries and associated undertakings of Bestway (Holdings) Limited, U.K are related parties of the Company. Other related parties comprise of subsidiary company, associated undertakings, major shareholders, entities with common directorships, directors and key management personnel . Transactions with related parties during the period are as follows:



## **BESTWAY CEMENT LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

	Nine months en	ded March 31,
	2010	2009
	Rupees	Rupees
Parent company		
Management fee (expense)	503,045	821,099
Subsidiary company		
Sale of coal	533,310,654	249,806,377
Purchase of coal	-	243,411,900
Advances given	551,469,000	1,189,080,373
Recoveries made	475,660,604	313,607,393
Purchase of clinker	174,836,579	114,662,976
Management fee (income)	22,500,000	18,000,000
Markup on advances given	49,700,430	26,954,076
Sale of cement	-	18,172,883
Stores, spare parts and loose tools given	18,167,158	9,563,010
Stores, spare parts and loose tools received	13,074,158	3,632,512
Expenses incurred on their behalf	2,226,035	1,514,098
Associated undertakings under common directo	orship	
Service and bank charges	2,344,719	2,076,864
Expenses incurred on their behalf	-	6,780,873
Management fee (income)	360,000	360,000
Office rent received	495,079	465,075
Utility expense received	30,695	37,652
Dividend received	-	193,491,209
Recoveries made	1,811,973	-
Sale of cement	-	126,000
Other related parties		
- Key management personnel		
Remuneration and allowances	98,621,520	102,974,727



SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

#### 11 DATE OF AUTHORISATION

This condensed interim financial information was authorised for issue by the Board of Directors of the Company in the meeting held on **30 April 2010**.

## 12 GENERAL

Figures have been rounded off to the nearest rupee.

**CHIEF EXECUTIVE** 

DIRECTOR & CFO



Consolidated
Financial Information
March 2010



## CONDENSED INTERIM CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2010

SHARE CAPITAL AND RESERVES	Note	Unaudited March 31, 2010 Rupees	Audited June 30, 2009 Rupees
Authorised share capital 350,000,000 (2008: 350,000,000) ordinary shares of Rs. 10 each	ch	3,500,000,000	3,500,000,000
330,000,000 (2006. 330,000,000) ordinary shares of Rs. 10 car	=	3,300,000,000	3,300,000,000
Issued, subscribed and paid up share capital		3,257,475,910	3,257,475,910
Share premium		1,963,498,330	1,963,498,330
Exchange reserve		352,027,905	316,321,377
Cash flow hedge reserve		(9,672,558)	(12,786,337)
Unappropriated profit		3,611,523,653	4,230,726,308
Onappropriated profit	-	9,174,853,240	9,755,235,588
Minority interest		531,634,472	481,507,638
winority interest	-	9,706,487,712	10,236,743,226
NON CURRENT LIABILITIES		2,700,107,712	10,230,713,220
Long term financing - secured	5	13,644,293,108	15,655,803,336
Liability against assets subject to finance lease-secured		175,736,645	194,033,624
Long term murabaha-secured	6	270,000,000	330,000,000
Long term advances		-	1,749,960
Long term security deposits		600,900	225,000
Deferred liabilities		2,392,251,951	2,496,529,780
	_	16,482,882,605	18,685,226,649
CURRENT LIABILITIES			
Trade and other payables	Г	2,553,396,863	1,515,244,677
Markup payable		966,863,018	435,441,878
Short term borrowings - secured	7	5,031,420,530	3,450,242,645
Current portion of liability against asset subject to finance leas	ie	48,337,259	38,672,516
Current portion of long term murabaha	6	120,000,000	120,000,000
Current portion of long term financing	5	3,608,333,334	3,170,833,334
	_	12,328,351,004	8,730,435,050
	_	38,517,721,321	37,645,519,976

#### CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 12 form an integral part of these consolidated financial statements.

CHIEF EXECUTIVE



## **BESTWAY CEMENT LIMITED**

## CONDENSED INTERIM CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2010

NON CURRENT ASSETS	Note	Unaudited March 31, 2010 Rupees	Audited June 30, 2009 Rupees
Property, plant and equipment Goodwill Investment property Long term investments Long term advance Long term deposits	9	25,921,513,178 1,135,192,353 336,340,149 5,228,365,077 24,018,000 87,495,534 32,732,924,291	25,215,948,736 1,135,192,353 336,340,149 4,793,728,886 28,021,000 87,495,534 31,596,726,658
CURRENT ASSETS			
Stores, spare parts and loose tools	Г	2,462,671,948	2,218,330,368
Stores, spare parts and loose tools Stock in trade	[	1,028,874,227	1,253,453,026
Stores, spare parts and loose tools Stock in trade Trade debts- considered good		1,028,874,227 207,657,533	1,253,453,026 588,805,549
Stores, spare parts and loose tools Stock in trade Trade debts- considered good Advances		1,028,874,227 207,657,533 329,179,509	1,253,453,026 588,805,549 333,343,138
Stores, spare parts and loose tools Stock in trade Trade debts- considered good Advances Deposits and prepayments		1,028,874,227 207,657,533	1,253,453,020 588,805,549 333,343,138 10,132,92
Stores, spare parts and loose tools Stock in trade Trade debts- considered good Advances Deposits and prepayments Interest accrued		1,028,874,227 207,657,533 329,179,509 12,016,191	1,253,453,020 588,805,549 333,343,138 10,132,92 89,94
Stores, spare parts and loose tools Stock in trade Trade debts- considered good Advances Deposits and prepayments Interest accrued Other receivables		1,028,874,227 207,657,533 329,179,509 12,016,191 - 217,864,957	1,253,453,020 588,805,549 333,343,138 10,132,92 89,94 3,845,195
Stores, spare parts and loose tools Stock in trade Trade debts- considered good Advances Deposits and prepayments Interest accrued		1,028,874,227 207,657,533 329,179,509 12,016,191	1,253,453,020 588,805,549 333,343,133 10,132,92 89,94

DIRECTOR & CFO



CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT/ STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

	For the nine n	onths ended	For the three r	nonths ended
	March	131,	March	131,
	2010	2009	2010	2009
	Rupees	Rupees	Rupees	Rupees
T	10 460 074 020	11 010 202 552	2 212 000 504	2 607 440 506
Turnover-net Cost of sales	10,468,874,839	11,910,202,552	3,212,888,504	3,687,448,586
	8,957,595,674	8,454,773,083	3,131,938,163	2,695,113,978
GROSS PROFIT	1,511,279,165	3,455,429,469	80,950,341	992,334,608
Administrative expenses	123,725,178	104,208,979	36,015,694	30,344,803
Distribution cost	850,120,511	1,072,438,857	31,384,047	215,945,484
Other operating expenses	-	31,014,008	-	7,435,295
Finance cost	1,772,438,600	1,783,022,539	691,029,471	633,202,216
Other operating income	(42,554,375)	(48,620,060)	(23,597,510)	(26,801,355)
	2,703,729,914	2,942,064,323	734,831,702	860,126,443
Share of profit in associated company	587,746,364	406,543,874	210,560,436	196,963,862
(LOSS)/ PROFIT BEFORE TAXATION	(604,704,386)	919,909,020	(443,320,926)	329,172,027
Taxation	33,892,314	(254,364,399)	146,644,881	(139,894,941)
(LOSS)/ PROFIT FOR THE PERIOD	(570,812,071)	665,544,621	(296,676,044)	189,277,086
Attributable to:				
Shareholders of the Bestway Cement Limited	(562,430,001)	677,308,292	(294,127,508)	186,760,112
Minority interest	(8,382,071)	(11,763,671)	(2,548,537)	2,516,974
	(570,812,071)	665,544,621	(296,676,044)	189,277,086

The annexed notes 1 to 12 form an integral part of these consolidated financial statements.

CHIEF EXECUTIVE DIRECTOR & CFO



## **BESTWAY CEMENT LIMITED**

CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

	2010	2009
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Net (loss)/ profit before taxation	(604,704,386)	919,909,019
Adjustments for:	(,,,,	, ,
Gain on disposal of property, plant and equipment	(415,005)	(841,402
Depreciation	668,950,163	576,858,420
Rental income from investment property	(8,819,165)	(26,601,594
Profit on deposit accounts	(438,057)	(301,238
Share of profit in associated company	(587,746,364)	(406,543,874
Profit on held to maturity investment	(6,602)	(400,545,87
Finance cost	1,772,438,600	1,783,022,539
Provision for staff retirement benefits	22.211.785	12,601,220
Exchange gain	(23,721,247)	(55,607,929
Exchange gain	1,842,454,109	1,882,586,142
	1,237,749,723	2,802,495,161
Increase)/ decrease in current assets		
Stores, spare parts and loose tools	(244,341,579)	331,521,733
Stock in trade	224,578,800	(454,606,999
Trade debts	381,148,016	(22,419,917
Advances	4,163,629	(210,276,330
Deposits and prepayments	(1,883,270)	(3,510,155
Accrued profit	89,941	23,904
Other receivables	62,648,623	105,817,674
Due from Government agencies	(8,534,693)	(230,526,42)
ncrease/ (decrease) in current liabilities		
Trade and other payables	1,101,095,916	(272,248,234
* *	1,518,965,383	(756,224,745
Cash generated from operations	2,756,715,106	2,046,270,416
Finance cost paid	(1,435,996,173)	(1,275,859,118
Staff retirement benefits paid	(19,482,179)	(6,134,112
Income tax paid	(228,427,816)	(231,246,674
meone ax paid	(1,683,906,168)	(1,513,239,904
Net cash generated from/(used in) operating activities	1,072,808,938	533,030,512
CASH FLOWS FROM INVESTING ACTIVITIES		
Deletions/ (additions) to capital work in progress	7,208,616,176	(4,789,192,407
Additions in fixed assets	(8,434,890,937)	(268,435,904
Decrease/ (increase) in stores held for capitalization	37,160,233	(37,699,29)
Proceeds from encashment of performance guarantee	-	674,903,451
Additions in long term investments - net	(101,540,751)	-
Proceeds from sale of fixed assets	1,361,408	260,943
Additions to long term advances and deposits	-	4,003,000
Profit received on deposit accounts	438,057	301,238
Dividend received	-	116,094,725
Net cash used in investing activities	(1,288,855,815)	(4,299,764,245
CASH FLOWS FROM FINANCING ACTIVITIES		
Increase in short term borrowings	1,581,177,884	727,424,424
Long term financing including murabaha - disbursements	400,000,000	3,384,122,400
- repayments	(2,034,010,228)	(726,696,666
- repayments Proceeds from issue of right shares	107,280,000	385,031,274
		383,031,274
Increase in long term security deposits	375,900	2 760 001 422
Net cash generated from financing activities	54,823,556	3,769,881,432
Net cash used during the period	(161,223,321)	3,147,699
Cash and cash equivalents at beginning of the period	462,165,420	368,032,517
Exchange gain	23,721,247	55,607,929
Cash and cash equivalents at end of the period	324,663,346	426,788,145
-mon and caon equivalents at end of the period	324,003,340	720,700,14.

The annexed notes 1 to 12 form an integral part of these consolidated financial statements.

CHIEF EXECUTIVE DIRECTOR & CFO





CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

			The state of the s					Minority interest	1976
	Issued, subscribed and paid up share capital	Share premium	Exchange reserve	Cash flow hedge reserve	Cash flow hedge Advance for issue of Unappropriated profit reserve right shares	Unappropriated profit	Total		Total
	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees
Balance as at July 01, 2009	2,832,587,750	901,277,930	159,604,586		1,102,077,293	3,161,834,233	8,157,381,792	497,041,860	8,654,423,652
Changes in equity for the year ended June 30, 2009 Loss for the year			,			1.068.892.075	1.068.892.075	(15534.222)	1.053.357.853
Total recognised income and expense for the year			j.	ļ.	- 	1,068,892,075	1,068,892,075	(15,534,222)	1,053,357,853
Parent Company's share of associate's exchange translation reserve-net			156,716,791	٠		•	156,716,791	,	156,716,791
issue of snare capital Premium on issue of right shares	424,888,100	1,062,220,400			(424,888,160)				
Cash flow hedge reserve Advance for issue of right shares received during the year				(12,786,337)	385,031,267		(12,786,337) 385,031,267		(12,786,337) 385,031,267
Balance as at June 30, 2009	3,257,475,910 #	1,963,498,330	316,321,377	(12,786,337)	j.	4,230,726,308	9,755,235,588	481,507,638	10,236,743,226
Changes in equity for the period ended March 31, 2010									
Loss for the period					Ī.	(562,430,001)	(562,430,001)	(8,382,071)	(570,812,071
Total comprehensive loss for the period	].	j .	 		j .	(562,430,001)	(562,430,001)	(8,382,071)	(570,812,071)
Transactions with owners, recorded directly in equity									
Issue of right shares								578,750	578,750
Premium on issue of right shares								1,157,500	1,157,500
Increase in minority interest due to purchase of minority shares by Parent Company			1 0	•	•	(56,772,655)	(56,772,655)	56,772,655	000000000000000000000000000000000000000
Parent Company's share of associate's exchange translation reserve-net Cash flow hedge reserve			35,706,528	3.113.780			35,706,528		33,706,528
				an farrie			and the state of		ention in
Balance as at March 31, 2010	3,257,475,910	1,963,498,330	352,027,905	(9,672,558)		3,611,523,653	9,174,853,240	531,634,472	9,706,487,712



## **BESTWAY CEMENT LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

#### 1 LEGAL STATUS AND OPERATIONS

Bestway Cement Limited ("the Parent Company") is a public company incorporated in Pakistan on December 22, 1993 under the Companies Ordinance, 1984 and is listed on the Karachi Stock Exchange (Guarantee) Limited since April 9, 2001. The Parent Company is engaged in production and sale of cement. The Parent Company's registered office is situated at Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad.

The Parent Company has 95.027% holding in Mustehkam Cement Limited ("the Subsidiary Company") out of which 85.29% was acquired on 10 November 2005 through privatisation by the Government of Pakistan. The Subsidiary Company is a public company incorporated in Pakistan on July 29, 1954 under the Companies Act, 1913 since repealed and replaced by the Companies Ordinance, 1984 and is listed on the Karachi, Lahore and Islamabad Stock Exchanges. The Subsidiary Company is engaged in production and sale of cement. The Subsidiary Company's registered office is situated at Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad.

#### 2 BASIS OF CONSOLIDATION

- **2.1** These condensed interim consolidated financial statements include the financial statements of the Parent Company and the Subsidiary Company together constituting "the Group".
- 2.2 Subsidiaries are those enterprises in which the Parent Company directly or indirectly controls, beneficially owns or holds more than 50 percent of the voting securities or otherwise has power to elect and appoint more than 50 percent of its directors. The financial statements of the Subsidiary Company are included in the consolidated financial statements from the date the control commences until the date the control ceases. The financial statements of the Subsidiary Company have been consolidated on a line-by-line basis.
- 2.3 All material inter company balances, transactions and resulting unrealized profits/ (losses) have been eliminated.
- **2.4** Minority interest is that part of net results of the operations of the Subsidiary Company attributable to interests which are not owned by the Parent Company. Minority interest is presented as a separate item in the consolidated financial statements.

#### 3 BASIS OF PREPARATION

- **3.1** This condensed interim consolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.
- 3.2 These condensed interim consolidated financial statements are unaudited and are being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting".
- 3.3 This condensed interim consolidated financial information does not include all of the information required for full annual consolidated financial statements, and should be read in conjunction with the consolidated financial statements of the Company as at and for the year ended June 30, 2009. Comparative figures of the balance sheet are extracted from the audited annual consolidated financial statements for the year ended June 30, 2009 whereas comparative profit and loss account, statement of changes in equity and cash flow statement are stated from unaudited condensed interim consolidated financial information for the nine months period ended March 31, 2009.



SELECTED NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

Except as described below, the accounting policies, related judgments, estimates and assumptions adopted for preparation of this condensed interim consolidated financial information are the same as those applied in preparation of the annual audited consolidated financial statements for the year ended June 30, 2009.

#### 4.1 Change in accounting policy

The Company has applied revised IAS-1; "Presentation of financial Statements (2007)", which became effective as of 01 January 2009. This change requires the Company to present all transactions with the owners in the statement of changes in equity whereas all other changes in equity are presented in statement of comprehensive income. However separate statement of comprehensive income has not been presented in this condensed interim consolidated financial information as there was no item to report as of and for the nine months ended March 31, 2010 except for the profit/ (loss) for the period. This presentation has been applied in this condensed interim consolidated financial information as of and for the nine months ended March 31, 2010. Comparative information has been represented so that it is also in conformity with the revised standard. Since the change in accounting policy only impacts presentation aspects, there is no impact on earning per share.

5 LONG TERM FINANCING - secured	Unaudited	Audited
	March 31, 2010 Rupees	March 31, 2009 Rupees
Balance at the beginning of period/ year	18,826,636,670	18,260,000,002
Disbursements during the period/ year	400,000,000	2,570,000,000
Repayments during the period/ year	1,974,010,228	(2,003,363,332)
Balance at the end of period/ year	17,252,626,442	18,826,636,670
Less: Current portion shown under current liabilities	(3,608,333,334)	(3,170,833,334)
	13,644,293,108	15,655,803,336
LONG TERM MURABAHA - secured		
Balance at beginning of the period/ year	450,000,000	540,000,000
Disbursements during the period/ year	-	-
Repayments during the period/ year	(60,000,000)	(90,000,000)
	390,000,000	450,000,000
Current portion of long term murabaha	$(120,\!000,\!000)$	(120,000,000)
Balance at end of the period/ year	270,000,000	330,000,000



#### **BESTWAY CEMENT LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

#### 7 SHORT TERM BORROWINGS - secured

During the period, the Group has obtained running finance facilities amounting to Rs. 1,458 million from banks having maturity of one month to six months or on rollover basis. These facilities carry markup ranging from one month's KIBOR plus 0.75% per annum to three months' KIBOR plus 1.75% per annum. These facilities are secured against first pari passu hypothecation charge on present and future assets of the Company excluding land and building amounting to Rs. 1,544 million and stand by letter of credit (SBLC) against dollar deposits equivalent to Rs. 300 million.

#### 8 CONTINGENCIES AND COMMITMENTS

#### 8.1 Contingencies

Contingencies are same as disclosed in the annual consolidated financial statements for the year ended June 30, 2009.

8.2	Commitments	Unaudited March 31, 2010 Rupees	Audited June 30, 2009 Rupees
8.2.1	In respect of letters of credit and contracts	1,770,887,034	2,262,114,878
8.2.2	In respect of bank guarantees	67,329,762	85,115,746
8.3	All bank guarantees are secured by way of charge over fixed	assets of the Group	).
8.4	Share of contingencies & commitments in associated com	pany	
8.4.1	Contingencies		
	Direct credit substitutes	1,508,001,584	1,966,958,744
	Transactions related	7,394,502,087	6,662,352,029
	Trade related	10,404,426,105	10,998,792,626
	Others	1,569,120,264	1,418,947,934
8.4.2	Commitments		
	In respect of sale of forward foreign exchange contracts	4,518,936,090	4,208,754,371
	In respect of purchase of forward foreign exchange contracts	8,102,040,336	4,780,999,769
	Others	3,857,417,411	4,551,837,440



SELECTED NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

9	PROPERTY, PLANT AND EQUIPMENT	Note	Unaudited March 31, 2010 Rupees	Audited June 30, 2009 Rupees
	Fixed assets		25,737,574,431	17,972,580,058
	Capital work in progress		100,934,246	7,073,141,108
	Stores held for capitalisation		83,004,501	170,227,570
		9.1	25,921,513,178	25,215,948,736
9.1	Movement in property, plant and equipmen	t		
	Book value at the beginning of the period/ year	r	25,215,948,736	20,260,091,385
	Additions during the period/ year	9.2	6,123,132,970	6,684,307,004
	Book value of disposals/ adjustments during the period/ year		(4,748,618,365)	(944,532,738)
	Depreciation charge for the period/ year		(668,950,163)	(783,916,915)
	Book value at the end of the period/ year		25,921,513,178	25,215,948,736
9.2	Additions in property, plant and equipment			
	Freehold land		4,604,211	18,452,210
	Buildings		1,261,312,253	28,630,087
	Plant and machinery		7,125,028,668	100,718,725
	Quarry equipment		-	151,174,213
	Other equipment		4,499,554	27,029,643
	Furniture and fixture		2,851,253	6,279,440
	Office equipment		10,131,867	9,629,668
	Vehicles		4,662,407	25,664,809
	Capital work in progress		(2,289,957,243)	6,316,728,209
			6,123,132,970	6,684,307,004



## **BESTWAY CEMENT LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2010

#### 10 TRANSACTIONS WITH RELATED PARTIES

The Group is control by the ultimate parent company, therefore all subsidiaries and associated undertakings of the ultimate parent company are related parties of the Group. Other related parties comprise of directors, key management personnel, entities with common directorships and entities over which the directors are able to exercise influence. The transactions with related parties are as follows:

	Nine months	ended March 3
	2010	2009
	Rupees	Rupees
Parent company		
Management fee (expense)	503,045	821,099
Associated undertakings under common directorship		
Service and bank charges	2,744,099	2,475,590
Expenses incurred on their behalf	-	6,780,873
Management fee (income)	360,000	360,000
Office rent received	495,079	465,075
Utility expense paid	30,695	37,652
Recevories made	1,811,973	-
Dividend received	-	193,491,209
Sale of cement	-	126,000
Other related parties		
- Key management personnel		
Remuneration and allowances	102,990,001	111,104,727

#### 11 DATE OF AUTHORISATION

This condensed interim financial information was authorised for issue by the Board of Directors of the Company in the meeting held on April 30, 2010

#### 12 GENERAL

Figures have been rounded off to the nearest rupee.

CHIEF EXECUTIVE

**DIRECTOR & CFO**