

BESTWAY CEMENT LIMITED

COMPANY INFORMATION

BOARD OF DIRECTORS

Sir Mohammed Anwar Pervez, O.B.E, H.Pk. Chairman Mr. Zameer Mohammed Choudrey Chief Executive

Mr. Arshad Mehmood Chaudhary Director

Mr. Muhammad Irfan A. Sheikh Director Finance & CFO

Mr. Mazhar Rafi Director Administration & Marketing Mr. Ghulam Sarwar Malik Director Projects, Procurement & Coordination

Mr. Mehmood Afzal Director Works

COMPANY SECRETARY

Mr. Kaleem Ashraf, ACA

STATUTORY AUDITORS

KPMG Taseer Hadi & Co. Chartered Accountants

COST AUDITORS

BDO Ebrahim & Co. Chartered Accountants.

LEGAL ADVISORS

Raja M. Bashir, Advocate Supreme Court.

AUDIT COMMITTEE

Mr. Mazhar Rafi Chairman

Mr. Ghulam Sarwar Malik

Mr. Mehmood Afzal

REGISTERED / HEAD OFFICE

Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad.

Tel: (92-51) 265 4856 ~63 . Fax: (92-51) 265 4865/265 4992

E-mail: management@bestway.com.pk

PLANT SITE

Hattar

Suraj Gali Road, Village Shadi, Hattar, Distt. Haripur.

Khyber Pakhtunkhwa Pakistan.

Tel: (92) 0303 771 1057 ~ 58, Fax: (92) 0303 711056

E-mail: gmworks1@bestway.com.pk



BESTWAY CEMENT LIMITED

COMPANY INFORMATION

Chakwal

Village Tatral, Near PSO Petrol Pump

22 Km Kallar Kahar, Choa Saiden Shah Road

Chakwal. Pakistan Ph: 0543 584560 ~ 3

Email: gmworks3@bestway.com.pk

MARKETING HEAD OFFICE

House# 293-A, Peshawar Road Rawalpindi

Tel: (92-51) 551 3110, 551 4492, 552 0962 Fax: (92-51) 551 3109

E-mail: gmmkt@bestway.com.pk

SHARES DEPARTMENT

Progressive Management Services (Pvt) Ltd.

10th Floor, Mehdi Towers, A-115

S.M.C.H.S, Shahrah-e-Faisal, Karachi.

Tel: (92-21) 452 6983 ~ 84, Fax: (92-21) 452 6985

BANKERS

Habib Bank Limited.

MCB Bank Limited.

Allied Bank Limited.

Standard Chartered Bank (Pakistan) Limited.

The Bank of Punjab.

Faysal Bank Limited.

Askari Bank Limited.

Bank AI-Habib Limited.

NIB Bank Limited.

National Bank of Pakistan.

United Bank Limited.

Bank Alfalah Limited.

Barclays Bank PLC, Pakistan.

Soneri Bank Limited.

Meezan Bank Limited.

Silkbank Limited.

HSBC Bank Middle East Limited.

Habib Metropolitan Bank Limited.

BESTWAY CEMENT LIMITED

Directors' Report

The Directors take pleasure in presenting the Company's un-audited accounts for the six months ended 31st December 2010.

Industry Overview

During the six months ended 31st December 2010 despatches by the industry shrank by 11% due to unprecedented flooding caused by heavy monsoon in first quarter of the current financial year and cut back of government spending on public sector development projects. However, growth in the second quarter somewhat diluted the negative impact of the first quarter. The local despatches stood at just 10.1 million tonnes as against 11 million tonnes while exports stood at 4.6 million tonnes as against 5.6 million tonnes in the same period of last year.

Production and Sales

	Half Year Ended 31st December			Ended 31st ember
	2010	2009	2010	2009
	Tonnes	Tonnes	Tonnes	Tonnes
Clinker production	1,270,194	1,974,857	626,546	1,140,059
Cement production	1,511,178	2,158,494	795,222	1,054,891
Despatches- cement	1,477,075	2,143,325	781,704	1,054,866
- clinker	-	3,439	-	-

The capacity utilisation of the Company during the six months under review stood at 62% as against 90% for the same period of last year. Significantly lower off take of cement and shutdown at Hattar plant for maintenance resulted in short fall in capacity utilisation.

Operating Highlights

The turnover net of sales tax, excise duty and rebates and discounts to customers stood at Rs. 5,682 million for the half year as compared to Rs. 7,088 million for the corresponding period of last year.

Financial charges stood at Rs. 1,244 million for the half year ended 31st December 2010 as against Rs. 1,041 million for the corresponding period of last year which is an increase of 20%. This was primarily due to higher cost of financing and increased borrowings during the period.

Loss before tax for the period under review amounted to Rs. 560 million as compared to Rs 374 million during the six months ended 31st December 2009. Loss after taxation stood at Rs 477 million as compared to Rs 383 million loss for the same period of last year. This was primarily due to significantly lower off take of cement and increased production costs during the period.

Waste Heat Recovery Power Plant - CDM Registration

We feel immense pleasure in informing our shareholders that our waste heat recovery project has been registered with UNFCCC under the Clean Development Mechanism. It is a matter of great pride that this is the first project in cement industry and only the ninth project in Pakistan to have been registered to date.

Future Outlook

The devastation caused by the floods in the first quarter is likely to increase demand for cement for the rehabilitation of infrastructure and housing.

The cement industry has had to contend with high interest rates, increasing fuel and power costs and increase in duties, taxes and royalty on raw materials. However, selling prices during the period have shown signs of improvement and are likely to rise further in the coming months. Increasing volumes coupled with rising prices bodes well for the future.

On the export front, regional markets like the UAE are likely to remain depressed for the foreseeable future, while other markets like Afghanistan continue to generate good demand for Pakistani cement. Bestway is already firmly established as the leading brands in Afghanistan and your Company will continue to expand its share in that market. Other markets like Africa and India are likely to continue to generate some demand for our cement for sometime.

Your management is cognisant of the challenges that lie ahead and will continue to make all out efforts to ensure further growth and superior returns in the future.

Acknowledgements

The Directors wish to place on record their appreciation for the continued support, contribution and confidence demonstrated in the Company by its shareholders, members of staff, customers, suppliers, our bankers and various government agencies throughout the period.

For and on behalf of the Board

Chief Executive 28th February 2011 Islamabad

BESTWAY CEMENT LIMITED CONDENSED INTERIM BALANCE SHEET AS AT 31 DECEMBER 2010

	Note	Unaudited 31 December 2010 Rupees	Audited 30 June 2010 Rupees		Note	Unaudited 31 December 2010 Rupees	Audited 30 June 2010 Rupees
SHARE CAPITAL AND RESERVES				NON CURRENT ASSETS			
Authorised share capital 350,000,000 (30 June 2010: 350,000,000) ordinary shares of Rs. 10 e	ach	3,500,000,000	3,500,000,000	Property, plant and equipment Investment property	7	16,607,608,090 340,715,834	16,896,396,926 340,715,834
Issued, subscribed and paid up share capital Share premium account		3,257,475,910 1,963,498,330	3,257,475,910 1,963,498,330	Long term investments Long term advances Long term deposits		6,096,182,548 24,018,000 70,450,847	6,096,182,548 24,018,000 70,450,847
Unappropriated profit		1,308,098,051 6,529,072,291	1,785,148,713 7,006,122,953			23,138,975,319	23,427,764,155
NON CURRENT LIABILITIES Long term financing - secured	4	7,921,081,116	9,686,358,893				
Liabilities against assets subject to finance lease Long term murabaha - secured Deferred liabilities		132,187,539 1,825,000,000 304,521,870	154,309,555 1,885,000,000 386,112,881	CURRENT ASSETS Stores, spare parts and loose tools		2,731,413,752	2,167,264,132
CURRENT LIABILITIES		10,182,790,525	12,111,781,329	Stock in trade Trade debts - considered good		911,521,732 272,163,845	785,462,819 297,188,037
Trade and other payables Markup payable	_	1,265,822,437 384,240,625	1,558,426,981 278,889,458	Advances Deposits and prepayments		601,196,050 38,181,037	395,685,381 7,619,146
Short term borrowings - secured Current portion of long term financing Current portion of liabilities against assets subejct to finance lease	5 4	6,625,053,292 3,530,555,556 46,035,062	3,584,835,474 3,419,444,445 43,433,792	Interest accrued Other receivables Due from Government agencies		45,553 30,622,938 841,953,587	62,490 30,579,142 823,532,386
Current portion of long term murabaha		120,000,000 11,971,706,972	120,000,000 9,005,030,150	Cash and bank balances		117,495,975 5,544,594,469	187,776,744 4,695,170,277
		28,683,569,788	28,122,934,432			28,683,569,788	28,122,934,432

CONTINGENCIES AND COMMITMENTS

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The annexed notes from 1 to 9 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE DIRECTOR & CFO

BESTWAY CEMENT LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2010

	For the six months ended		For the three months ended		
	31 December		31 Decer	nber	
	2010	2009	2010	2009	
	Rupees	Rupees	Rupees	Rupees	
Turnover - net	5,681,529,077	7,087,545,469	3,118,313,666	2,998,665,984	
Cost of sales	4,834,692,357	5,557,937,483	2,625,799,516	2,662,792,780	
Gross profit	846,836,720	1,529,607,986	492,514,150	335,873,204	
Administrative expenses	69,953,120	64,084,255	36,248,598	34,332,689	
Distribution cost	198,626,665	816,369,624	100,356,280	249,177,731	
Other operating expenses	-	-	-	(6,721,645)	
Finance cost	1,244,319,674	1,041,048,352	632,252,259	519,428,534	
Other operating income	(106,411,652)	(18,188,740)	(6,227,010)	(4,828,824)	
	1,406,487,807	1,903,313,491	762,630,127	791,388,485	
T 10	(550 (51 005)	(272 705 505)	(250 115 055)	(455 515 201)	
Loss before taxation	(559,651,087)	(373,705,505)	(270,115,977)	(455,515,281)	
Taxation	(82,600,425)	9,532,059	21,069,944	14,324,006	
Loss for the period	(477,050,662)	(383,237,564)	(291,185,921)	(469,839,287)	
Loss per share (basic and diluted)	(1.46)	(1.18)	(0.89)	(1.44)	

The annexed notes from 1 to 9 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE

DIRECTOR & CFO

BESTWAY CEMENT LIMITED CONDENSED INTERIM STATEMNET OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2010

	For the six months ended 31 December		For the three months ender 31 December	
	2010 Rupees	2009 Rupees	2010 Rupees	2009 Rupees
Loss for the period	(477,050,662)	(383,237,564)	(291,185,921)	(469,839,287)
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period - (loss)	(477,050,662)	(383,237,564)	(291,185,921)	(469,839,287)

The annexed notes from 1 to 9 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE

DIRECTOR & CFO

	2010	2009
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		_
Loss before taxation	(559,651,087)	(373,705,505)
Adjustments for:	(-12-10)	
Gain on disposal of property, plant and equipment	(712,714)	(181,789)
Depreciation Part Lineary for a investment apparts	357,621,199	314,473,546
Rental income from investment property	(9,485,909)	(6,194,225)
Profit on deposit accounts Profit on held to maturity investment	(267,070)	(203,961)
Finance cost	1,244,319,674	(4,401) 1,041,048,352
Provision for staff retirement benefits	18,823,423	6,562,590
Dividend income	(93,649,744)	0,502,570
Dividence income	1,516,648,859	1,355,500,112
	956,997,772	981,794,607
(Increase) / decrease in current assets		
Stores, spare parts and loose tools	(564,149,620)	48,822,108
Stock in trade	(126,058,913)	7,850,243
Trade debts	25,024,192	16,155,014
Advances	(205,510,669)	(43,318,045)
Deposits and prepayments	(30,561,891)	(4,218,497)
Accrued profit	16,937	89,941
Other receivables	(43,796)	(297,315,075)
Due from Government agencies Decrease in current liabilities	(9,056,226)	(41,193,619)
Trade and other payables	(222,882,742)	(119,517,501)
Trade and other payables	(1,133,222,728)	(432,645,431)
Cash (used in) / generated from operations	(176,224,956)	549,149,176
Finance cost paid	(1,158,489,252)	(882,367,567)
Staff retirement benefits paid	(7,065,057)	(3,750,236)
Income tax paid	(80,349,821)	(141,770,911)
	(1,245,904,130)	(1,027,888,714)
Net cash (used in) operating activities	(1,422,129,086)	(478,739,538)
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions in operating fixed assets	(48,988,885)	(171,148,502)
Additions in capital work in progress	(23,347,669)	(278,931,110)
Decrease in stores held for capitalisation	1,526,423	42,076,382
Additions in long term investments - net	-	(105,548,152)
Proceeds from sale of operating fixed assets	2,690,482	1,622,605
Increase in long term advances	-	(1,749,960)
Dividend received from associated company- UBL	93,649,744	-
Profit on held to maturity investment	-	4,401
Profit received on deposit accounts	267,070	203,961
Net cash generated from / (used in) investing activities	25,797,165	(513,470,375)
CASH FLOWS FROM FINANCING ACTIVITIES		
Increase in short term borrowings	3,040,217,818	1,904,512,791
Long term financing - repayments	(1,654,166,666)	(1,216,666,666)
Long term morabaha - repayments	(60,000,000)	(60,000,000)
Net cash generated from financing activities Net decrease in cash and cash equivalents	1,326,051,152 (70,280,769)	627,846,125 (364,363,788)
Cash and cash equivalents at beginning of the period	187,776,744	452,291,805
Cash and cash equivalents at end of the period	117,495,975	87,928,017

Six months ended 31 December

The annexed notes from 1 to 9 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE DIRECTOR & CFO

BESTWAY CEMENT LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2010

		Capital reserve	Revenue reserve	
	Issued, subscribed and paid up share capital	Share premium account	Unappropriated profit	Total
	Rupees	Rupees	Rupees	Rupees
Balance as at 30 June 2009	3,257,475,910	1,963,498,330	2,994,585,223	8,215,559,463
Changes in equity for the period ended 31 December 2009				
Total comprehensive income for the period				
Loss for the period	-	-	(383,237,564)	(383,237,564)
Total comprehensive income for the period - (loss)			(383,237,564)	(383,237,564)
Balance as at 31 December 2009	3,257,475,910	1,963,498,330	2,611,347,659	7,832,321,899
Balance as at 30 June 2010	3,257,475,910	1,963,498,330	1,785,148,713	7,006,122,953
Changes in equity for the period ended 31 December 2010				
Total comprehensive income for the period				
Loss for the period	-	-	(477,050,662)	(477,050,662)
Total comprehensive income for the period - (loss)	-	-	(477,050,662)	(477,050,662)
Balance as at 31 December 2010	3,257,475,910	1,963,498,330	1,308,098,051	6,529,072,291

The annexed notes from 1 to 9 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE

DIRECTOR & CFO

BESTWAY CEMENT LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION - (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2010

1 LEGAL STATUS AND OPERATIONS

Bestway Cement Limited ("the Company") is a public company incorporated in Pakistan on December 22, 1993 under the Companies Ordinance, 1984 and is listed on the Karachi Stock Exchange (Guaranteed) Limited since April 9, 2001. The Company is engaged in production and sale of cement. The Company's registered office is situated at Bestway Building, 19-A, College Road F-7 Markaz,

2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed interim financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2010. Comparative balance sheet is extracted from annual financial statements as of 30 June 2010 whereas comparative profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity are stated from unaudited condensed interim financial information for the six months period ended 31 December 2009.

The condensed interim financial information is unaudited and is being submitted to the members as required under Section 245 of the Companies Ordinance, 1984.

This condensed interim financial information is separate financial information of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest rather than on the basis of reported results. Condensed interim consolidated financial information is prepared separately.

3 SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The accounting policies and estimates applied by the Company for the preparation of this condensed interim financial information are the same as those applied by the Company in preparation of annual financial statements for the year ended 30 June 2010.

4 LONG TERM FINANCING - secured

During the six months period ended 31 December 2010 the Company made repayments towards principal loan outstanding amounting to Rs. 1,654 million (31 December 2009: Rs. 1,217 million) whereas repayments of Rs. 3,531 million (31 December 2009: Rs. 3,308 million) are due within next twelve months.

5 SHORT TERM BORROWINGS - secured

During the period, the Company obtained / availed following short term borrowing facilities;

Nature of facilities	Sanctioned amount	Utilised amount	Markup rate	Securities
Running finance from banking companies	Rs. 195.61 million	Rs. 195.61 million	•	First pari passu charge over present and future current assets of the Company excluding land and building amounting to Rs. 260.81 million
Foreign currency import finance	Rs. 1,193 million	Rs. 1,146 million	1	s hypothecation on all present and future a assets of the Company amounting to Rs.
Export refinance	Rs. 640 million	Rs. 639 million	SBP rate plus 1% per annum.	First pari passu hypothecation charge on all present and future assets of the Company excluding land and building amounting to Rs. 853.34 million.

6 CONTINGENCIES AND COMMITMENTS

6.1 Contingencies

6.1.1 Contingencies are the same as disclosed in the annual financial statements for the year ended 30 June 2010, except for the guarantees as disclosed below.

	Unaudited	Audited
	31 December	30 June
	2010	2010
	Rupees	Rupees
6.1.2 Guarantees	70,329,762	68,329,762
6.2 Commitments		
In respect of letters of credit and contracts	421,073,548	685,764,775

BESTWAY CEMENT LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION - (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2010

7 PROPERTY, PLANT AND EQUIPMENT

During the six months period ended 31 December 2010 the Company acquired property, plant and equipment aggregating Rs. 108.519 million (31 December 2009: Rs. 408 million) and property, plant and equipment with the carrying value of Rs. 17.865 million (31 December 2009: Rs. 26.288 million) were disposed off during the same period.

8 TRANSACTIONS WITH RELATED PARTIES

Bestway (Holdings) Limited, U.K. is the ultimate parent company of the Company, therefore all subsidiaries and associated undertakings of Bestway (Holdings) Limited, U.K are related parties of the Company. Other related parties comprise of subsidiary company, associated undertakings, major shareholders, entities with common directorships, directors and key management personnel. Transactions with related parties during the period are as follows:

	Six months ended 31 December		
	2010	2009	
	Rupees	Rupees	
Parent company		_	
Management fee (expense)	1,002,521	656,621	
Subsidiary company			
Sale of coal	373,302,294	155,156,083	
Purchase of coal	65,457,685	-	
Sale of cement	516,925	2,983,783	
Sale of packing material	12,661,212	-	
Purchase of packing material	6,494,820	-	
Advances given	501,858,353	570,833,147	
Recoveries made	661,347,665	486,268,517	
Purchase of clinker	48,635,594	-	
Management fee (income)	15,000,000	15,000,000	
Markup on advances given	11,862,770	41,326,798	
Stores, spare parts and loose tools given	8,480,020	3,846,100	
Stores, spare parts and loose tools received	2,723,170	-	
Expenses incurred on their behalf	81,253	45,532	
Associated undertakings under common directorship			
Service and bank charges	1,614,040	764,213	
Management fee (income)	320,000	120,000	
Office rent received	363,600	165,027	
Utility expense received	36,730	20,678	
Dividend received	93,649,744	-	
Sale of cement	1,266,080	-	
Recoveries made	-	1,811,973	
Other related parties			
- Key management personnel			
Remuneration and allowances	62,997,367	65,747,680	

9 DATE OF AUTHORISATION

This condensed interim financial information was authorised for issue by the Board of Directors of the Company in the meeting held on 28 February 2011.

CHIEF EXECUTIVE DIRECTOR & CFO