

**ANNUAL REPORT 2005** 

KOHAT CEMENT COMPANY LIMITED



Widen the spectrum of cement usage in Pakistan.



Excel and grow through continuous improvement.

Provide good returns and security to the shareholders.

Fulfill obligations towards employees and society.

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### COMPANY INFORMATION

### **Board of Directors**

Mr. Atta Mohammad Sheikh Chairman

Mr. Aizaz Mansoor Sheikh Chief Executive

Mr. Nadeem Atta Sheikh Mr. Tariq Atta Sheikh Mr. Omer Aizaz Sheikh

Mrs. Ghazala Amjad Mrs. Hafsa Nadeem

#### **Audit Committee**

Mr. Tariq Atta Sheikh
Chairman
Mr. Aizaz Mansoor Sheikh

Mrs. Ghazala Amjad

### **Company Secretary**

Mr. Mohammad Hashim Khan

### **Legal Advisor**

Qazi Waheed -ud-Din

#### **Auditors**

Taseer Hadi Khalid & Co. Chartered Accountants

#### Share Deptt.

AZM Computer Services (Pvt.) Limited 24-Ferozepur Road, Mozang Chungi, Lahore.

Tel: (042) 7552269 Fax: (042) 7576129

### Registered Office and Works

Kohat Cement Company Limited

Rawalpindi Road, Kohat.

Tel: (0922) 560401-3 Fax: (0922) 560405

Telex: 52431 KCCL PK.

E-mail: finance@kohatcement.com

#### **Head Office**

64-E-1/D, Gulberg-III, Lahore.

Tel: (042) 5754358, 5758649

Fax: (042) 5754084

E-mail: mis@kohatcement.com

### Bankers of the Company

Union Bank Limited

The Bank of Khyber

National Bank of Pakistan

PICIC Commercial Bank Limited

Bank Alfalah Limited

Bank of Punjab

Allied Bank Limited

Askari Commercial Bank Limited

KASB Bank Limited

Saudi Pak Commercial Bank Limited

Bank Al-Habib Limited

Soneri Bank Limited

First Women Bank Limited

Prime Commercial Bank Limited

Muslim Commercial Bank Limited

Crescent Commercial Bank Limited

### NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that 26" Annual General Meeting of the shareholders of Kohat Cement Company Limited for the financial year ended 30" June 2005 will be held on Wednesday, October 26, 2005, at its registered office Kohat Cement Factory, Rawalpindi Road, Kohat at 4:00 P.M., to transact the following business:

#### **Ordinary Business**

- To confirm the minutes of the last Annual General Meeting held on October 30, 2004.
- To receive, consider and adopt the audited accounts of the Company for the year ended 30 June 2005 together with Auditors' and Directors' Reports thereon.
- To appoint Auditors for the year 2005-2006 and to fix their remuneration. The present Auditors M/s. Taseer Hadi Khalid & Co., Chartered Accountants, retire and being eligible, offer themselves for reappointment.
- To approve issue of Bonus Shares @ 50% i.e. 1 (one) Ordinary Share for every 2 (two) Ordinary Shares held as recommended by the Board.

### **Special Business**

- To increase the Authorized Share Capital of the Company from Rs. 1,000 million (Rupees one thousand million) divided into 100,000,000 ordinary shares of Rs. 10 (Rupees ten) each, to Rs. 1,500 million (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 (Rupees ten) each.
- To change the Memorandum and Articles of Association of the Company to reflect the increase in the authorized share capital of the Company.
- To consider the recommendation of the Board of Directors to place quarterly accounts of the Company on its website instead of circulating the same by post to the shareholders as allowed by the Securities and Exchange Commission of Pakistan vide its Circular No. 19 dated April 14, 2004.
- To transact any other business with the permission of the Chair.

Draft resolutions proposed to be considered in the meeting relating to special business and a statement U/S 160(b) of the Companies Ordinance, 1984 setting forth all material facts concerning the above special business annexed to this notice of meeting are being sent to the members.

(By Order of the Board)

(MOHAMMAD HASHIM KHAN) COMPANY SECRETARY

Kohat: 30 September 2005

#### Notes:

- The register of members and the share transfer books of the Company will be closed from Tuesday, 18 October 2005 to Wednesday, 26 October 2005 (both days inclusive). Transfers received in order at the share department of the Company, AZM Computer Services (Pvt.) Limited, 24-Ferozepur Road, Mozang Chungi, Lahore, upto the close of business on Monday, October 17, 2005 will be treated in time for entitlement of bonus shares and to attend Annual General Meeting.
- A member entitled to attend and vote at the Meeting may appoint another member as his/her proxy to attend and vote on his/her behalf. Proxies, in order to be effective, must be received at the Registered Office of the Company 48 hours before the time of the holding of the Meeting. Form of proxy is enclosed herewith.
- CDC shareholders are requested to bring their National Identity Card, Account and Participant's Number and will further have to follow
  the guidelines as laid down in the Securities & Exchange Commission of Pakistan's Circular No. 1 dated 26th January 2000 while
  attending the Meeting for identification.
- The members should quote their folio number in all correspondence with the Company and at the time of attending the Annual General Meeting.

- The members are requested to notify immediately changes, if any, in their registered addresses.
- The Memorandum and Articles of Association of the Company as on date and also indicating the proposed amendments has been kept at the registered office of the Company and can be inspected during business hours on all working days upto October 26, 2005.

#### DRAFT RESOLUTIONS PROPOSED TO BE CONSIDERED IN THE MEETING

#### Item No. 5

"RESOLVED that the authorized share capital of the Company be and is hereby increased from Rs. 1,000,000,000 (Rupees one thousand million) divided into 100,000,000 ordinary shares of Rs. 10 to Rs. 1,500,000,000 (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 each by the creation of 50,000,000 new ordinary shares of Rs. 10 each."

#### Item No. 6

"RESOLVED that the Memorandum and Articles of Association of the Company be altered to reflect the increase in the authorized capital of the Company as follows:

- a) substituting the existing clause V of the Memorandum of Association of the Company with the following new clause V:
  - "V. The authorized share capital of the Company is Rs. 1,500,000,000 (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 (Rupees ten) each with powers to increase or reduce the capital and to divide the share capital into different classes consisting of ordinary shares only."
- substituting the existing Article 5 of the Articles of Association of the Company with the following new article 5:
  - "5. The authorized share capital of the Company is Rs. 1,500,000,000 (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 (Rupees ten) each but the Company may from time to time by Special Resolution increase, consolidate, sub-divide, reduce or other-wise re-organize the share capital of the Company subject to the provision of Companies Ordinance, 1984.

#### Item No. 7

"RESOLVED that the quarterly accounts of the Company be placed on its website instead of circulating the same by post to the shareholders, as allowed by Securities and Exchange Commission of Pakistan vide its Circular No. 19 dated April 14, 2004 subject to approval from Securities and Exchange Commission of Pakistan."

#### Statement U/s 160(1)(b) of the Companies Ordinance, 1984

# Item No. 5 and 6 To increase the authorized share capital of the Company and to alter the Memorandum and Articles of Association of the Company.

The Board of Directors has recommended that the authorized share capital of the Company be increased from Rs. 1,000,000,000 (Rupees one thousand million) divided into 100,000,000 ordinary shares of Rs. 10 each, to Rs. 1,500,000,000 (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 each, to facilitate further issue of capital. This increase in capital will also necessitate amendments in clause V of the Memorandum of Association and article 5 of the Articles of Association of the Company.

### Item No. 7 Placement of Quarterly Accounts on the Company's website.

The Board of Directors of the Company has recommended that the quarterly accounts of the Company should be transmitted to the members by placing on the website of Company instead of circulating the same by post to the Members as allowed by Circular No. 19 dated 14 April 2004 of the Securities and Exchange Commission of Pakistan, which will be considered as compliance of the provisions of Section 245 of the Companies Ordinance, 1984. Such transmittal is subject to fulfillment of certain conditions including seeking the consent of its Members in general meeting as stated in the above referred circular and approval from the Securities and Exchange Commission of Pakistan.

The Company maintains a website **www.kohatcement.com** and intends to place its quarterly accounts on the website for the information of the Members and general public in terms of and in accordance with the aforesaid Circular. This will result in prompt disclosure of information to the Members besides saving the costs of printing and dispatching of the quarterly accounts. The Company, however, will supply the printed copies of accounts to the Stock Exchanges on which the Company is listed in accordance with the Listing Regulations and to the Members on demand at their registered address, free of charge, within one week of receiving such a request. The Directors are not interested in this business except as ordinary members of the Company.

### DIRECTORS' REPORT TO THE SHAREHOLDERS

The directors take pleasure in presenting the Annual Report and audited Financial Statements of the Company for the year ended 30 June 2005.

Financial results - The net sales revenue for the year under review is Rs. 1,715.4 million (2004: Rs. 1,397.9 million) reflecting a growth of 22.72% over last year. The Cost of Sales has increased by 16.50% during the year, which is mainly due to the persistent price hike in Coal and Furnace Oil. The Company has earned a pre-tax profit of Rs. 560.9 million (2004: Rs. 395.3 million) after accounting for all charges inclusive of depreciation of Rs. 64.2 million (2004: Rs. 69.3 million). The profitability of the Company has increased considerably in the current year due to stability in the prices of cement and increase in capacity utilization. The financial results for the year under review are as under:



Rupees in Thousand

	2005	2004
Profit before taxation	560,949	395,274
Taxation:		
Current - for the year	176,322	130,908
Deferred - for the year	(1,874)	(28,291)
	174,448	102,617
Profit after taxation	386,501	292,657
Un-appropriated profit Brought Forward	204,111	119,821
Profit available for appropriation	590,612	412,478
APPROPRIATIONS:		
Interim cash dividend NIL (2004: 30%)	-	98,700
Transfer to reserve for issue of bonus shares @ 50% (2004: 50%)	164,500	109,667
	164,500	208,367
In-appropriated profit carried forward	426,112	204,111
Earnings per share Rs. (refer note 30)	7.83	5.93
Subsequent Effects:		
- Proposed issue of Bonus Shares @ 50% (2004: @ 50%)	246,750	164,500

As the Company needs funds for its expansion project therefore, the Directors do not feel prudent to declare any cash dividend, however, the Directors have proposed issue of bonus shares @ 50% in proportion of 1 (one) bonus share for every 2 (two) shares held be issued by capitalization of Rs. 246,750,010 out of free reserves of the Company.

### 34 - Remuneration of Chief Executive, Directors and Executives

	Chief Executive		Direc	Directors		cutives
	2005	2004	2005	2004	2005	2004
	-		Rup	ees —		
Managerial remuneration	320,000	320,000	480,000	480,000	٠	2,705,911
Rent and utilities allowance	160,000	160,000	240,000	240,000	-	1,151,686
Medical reimbursement	/=	117,512	- 15	45,000	-	175,335
Bonus			-		-	341,147
Retirement benefits	549	-	-	-	-	352,030
Other reimburseable expenses	1,195,202	737,948	1,810,476	1,007,210	141	3,069,979
	1,675,202	1,335,460	2,530,476	1,772,210		7,796,088
No. of persons	1	1	2	2	93.52	19

Company also provides the Chief Executive and Directors of the Company with free use of Company maintained cars.

Change in number of Executives is due to the increase in basic salary from Rs 100,000 to Rs 500,000 as per the revised Fourth Schedule to the Companies Ordinance, 1984.

35.	Capacity and production	2005	2004
	8 2 3	Tones	Tones
	Clinker		
	- Plant capacity	540,000	540,000
	- Actual production	531,149	498,110
	Cement		
	- Plant capacity	567,000	567,000
	- Actual production	561,753	530,641

Minor shortfall was due to heavy rains which effected the supply of raw material resulting into the stoppage of kiln and the excessive stock at cement silos.

36.	Number of employees	2005	2004
	+ .4		
	Total number of employees at the end of the year	416	417

### Dividend

The Board of Directors of the Company in its meeting held on 30 September, 2005 has recommended a stock dividend through the issue of bonus shares @ 50% (200: 50%) i.e. in the proportion of 1 (one) share for every 2 (two) shares held. The approval of the members for proposed bonus issue will be obtained at the Annual General Meeting scheduled to be held on 26 October, 2005. The financial statements for the year ended 30 June, 2005 do not include the effect of the bonus shares which will be accounted for in the financial statements for the year ending 30 June, 2006 (Refer Note 3.19).

### 38. Date of authorization for issue

These financial statements were authorized for issue on 30 September 2005 by the board of directors of the Company.

### Figures

- have been rounded off to nearest rupees.
- previous year figures have been rearranged and reclassified wherever necessary for the purposes of comparison. Major changes made during the year resulted from the substituted Fourth Schedule to the Companies Ordinance, 1984.

CHIEF EXECUTIVE

Lahore: 30 September 2005

DIRECTOR

Board meetings - During the year four meetings of the Board of Directors were held. Attendance by each director at the Board meeting is as under:

Name of director	No. of meetings attended
Mr. Atta Mohammad Sheikh	3
Mr. Aizaz Mansoor Sheikh	4
Mr. Nadeem Atta Sheikh	3
Mr. Tarig Atta Sheikh	4
Mrs. Ghazala Amjad	3
Mr. Omer Aizaz Sheikh	4
Mrs. Hafsa Nadeem	1
Mrs. Ghazala Amjad Mr. Omer Aizaz Sheikh	4 3 4 1

The Directors who could not attend the Board Meeting were duly granted leave of absence from the meeting by the Board in accordance with the law.

Trading in Company's shares Shares traded by Directors, CEO and their spouses and minor children are given as under:

		No. of Shar	res
		Purchased	Sold
ii)	Mr. Atta Muhammad Sheikh (Director)	_	415,700
ii)	Mr. Aizaz Mansoor Sheikh (CEO/Director)		68,500
iii)	Mr. Tariq Atta Sheikh (Director)		800,000

Pattern of shareholding - The Pattern of Shareholding and additional information as required by the Code of Corporate Governance are annexed with the Report.

External auditors - The present auditors, M/s. Taseer Hadi Khalid and Co., Chartered Accountants, retire and being eligible, offer themselves for re-appointment. The Audit Committee has recommended the re-appointment of present auditors.

Management and employees relations - The Board would like to record its appreciation for the valuable contribution made by all its employees. The management is quite confident that these cordial relations and cooperation will continue in the years to come.

For and on behalf of the Board

AIZAZ MANSOOR SHEIKH

Chief Executive

Annexure "A"

# **KEY FINANCIAL DATA FOR LAST 8 YEARS**

	2005	2004	2003	2002	2001	2000	1999	1998
Trading Results								
Quantitative data (000 M.Tonnes	1							
Capacity:			58.00					
Clinker	540	540	540	540	540	540	540	540
Cement	567	567	567	567	567	567	567	567
Production								
Clinker	531	498	389	371	291	347	329	349
Cement	562	531	433	367	326	374	339	367
Dispatches - cement	560	535	437	361	332	374	339	366
Financial data (Rs. 000)								
Turnover	1,715,427	1,397,871	949,200	964,831	835,607	1,021,861	732,825	747,967
Gross profit	664,223	495,537	89,145	274,650	141,820	332,045	141,940	82,769
Operating profit	615,203	450,927	19,894	234,792	94,644	303,935	115,475	57,320
Profit before tax & interest	584,161	419,649	38,098	217,698	86,962	290,440	114,092	71,062
Profit/(Loss) before tax	560,949	395,274	23,970	210,647	74,566	249,179	58,281	(1,025)
Profit/(Loss) after tax	386,501	292,657	16,550	108,420	55,205	150,567	22,617	(2,643)
Balance Sheet (rs. 000								
Shareholders equity	1,081,732	695,231	501,274	517,624	485,971	474,632	384,382	405,632
Fixed capital expenditure	1,119,880	905,470	839,898	592,317	608,743	661,898	714,766	789,220
Net current assets/(liabilities)	163,938	67,535	(36,036)	52,861	(8,162)	(56,450)	(170,418)	(249, 183)
Long term liabilities	119,242	191,176	192,933	2,439	6,362	17,864	139,594	159,553
Deferred liabilities	104,240	105,590	133,777	144,540	111,828	116,595	44,125	11,663
Ratio Analysis								
Gross profit ratio %	38.72	35.45	9.39	28.47	16.97	32.49	19.37	11.07
Profit before tax ratio %	32.70	28.28	2.53	21.83	8.92	24.38	7.95	The same of
Profit after tax ratio %	22.53	20.94	1.74	11.24	6.61	14.73	3.09	(0.35)
Fixed assets turnover ratio %	153.17	154.38	113.01	162.89	137.27	154.38	102.53	
Return on capital employed %	44.76	42.30	4.60	32.76	14.39	47.68	20.08	12.32
Debt : equity ratio	10:90	22:78	28:72	0:100	1:99	4:96	27:73	
Current ratio	1.47	1.16	0.89	1.15	0.96	0.79	0.57	
Interest coverage ratio	25.17	17.22	2.70	30.87	7.02	7.04	2.04	0.99
Break Up Value Per Share	2,000	21,0800	950000	9535	55000	50/09/50	gran taken	0.00
Of Rs. 10 Each (Rs.)	21.92	21.13	22.85	23.60	22.16	21.64	17.53	18.49
Earning Per Share (Rs.)	7.83	5.93	0.50	4.94	2.52	6.86	1.03	(0.12)
Dividends		(Interconnection)	10201212	200000000000	1227222		10.00-	
Cash (Rs. 000)	(*)	98,700	32,900	76,767	43,867		43,867	
%age	*	30	15	35	20	27.50	20	
Bonus Shares								
%age	50	50	50				-	*

### STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

Kohat Cement Company Limited Year ended 30 June 2005

This statement is being presented to comply with the Code of Corporate Governance contained in Listing Regulation No. 37 of the Karachi Stock Exchange, Chapter XIII of the Listing Regulations of the Lahore Stock Exchange and Chapter XI of the Listing Regulations of the Islamabad Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

### The Company has applied the principles contained in the Code in the following manner:

- The Company encourages representation of independent non-executive directors on its Board of Directors. At present the Board includes four non-executive directors.
- The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- To the best of our knowledge all the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI. None of the directors is a member of a stock exchange.
- No casual vacancy occurred in the Board during the current year.
- The Company has prepared a "Statement of Ethics and Business Practices", which has been adopted by all the directors and employees of the Company.
- The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company.
- All the powers of the Board have been duly exercised and decisions on material transactions have been taken by the Board. There
  was no new appointment of CEO and other executive director during the year.
- 8. The meetings of the Board were presided over by the Chairman and in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda, were at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- The Board arranged orientation courses for its certain directors during the year to apprise them of their duties and responsibilities.
- The Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit were appointed prior to the implementation of the Code of Corporate Governance. Terms of appointment including remuneration in case of future appointment on these positions will be approved by the Board.
- The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- The financial statements of the Company were duly endorsed by the CEO and the CFO before approval by the Board.
- The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an audit committee. It comprises four members, of whom three are non-executive directors including the chairman of the committee.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company. The terms of reference of the committee have been formulated and advised to the committee for compliance.

- 17. The Board has set-up an effective internal audit function and personnel involved are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company and they are involved in the internal audit function on a full time basis.
- The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- The management of the company is committed to good corporate governance, and appropriate steps are being taken to comply
  with the best practices.

Lahore: 30 September 2005

AIZAZ MANSOOR SHEIKH (Chief Executive)

## REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the statement of compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **Kohat Cement Company Limited ("the Company")** to comply with the Listing Regulations of the respective Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the statement of compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control system sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the statement of compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended 30 June 2005.

Taseer Hadi Khalid & Co. Chartered Accountants

Vancer Hadi Kealid & Co.

Lahore: 30 September 2005

### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of **Kohat Cement Company Limited ("the Company")** as at 30 June 2005 and the related profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for changes referred to in notes 3.8 and 3.19 with which we concur;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2005 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

Lahore: 30 September 2005

Taseer Hadi Khalid & Co. Chartered Accountants

Vancer Hadi Khalid & Co.

### **BALANCE SHEET**

	Note	2005 (Rupees)	2004 (Rupees)
LIABILITIES	9		,
SHARE CAPITAL AND RESERVES			
Authorised share capital 100,000,000 (2004: 50,000,000) ordinary shares of Rs 10 each		1,000,000,000	500,000,000
Issued, subscribed and paid up capital	4	493,500,020	329,000,010
Reserves	5	162,120,028	162,120,028
Unappropriated profit		426,112,297	204,110,962
		1,081,732,345	695,231,000
Long Term Finances - Secured Liabilities against Assets Subject	6	81,648,330	133,048,330
to Finance Lease	7	35,461,448	56,282,172
Long Term Security Deposits	8	2,132,500	1,846,056
Deferred Liabilities	9	104,240,120	105,589,559
		223,482,398	296,766,117
Current Liabilities			
Trade and other payables	10	147,709,665	139,925,047
Mark up payable on secured loans		1,655,264	1,414,512
Short term finances	11	52,582,288	58,477,626
Current portion of long term liabilities	0423		200220000
- Long term finances	6 7	53,800,000	41,300,000
- Liabilities against assets subject to finance lease	7	30,297,282	26,949,946
Provision for taxation		58,943,432	12,144,144
Unclaimed dividend		1,684,753	1,801,602
	40	346,672,684	282,012,877
Contingencies and Commitments	12		
		1,651,887,427	1,274,009,994

The attached notes 1 to 39 form an integral part of these accounts.

CHIEF EXECUTIVE

Lahore: 30 September 2005

### **AS AT 30 JUNE 2005**

	Note	2005 (Rupees)	2004 (Rupees)
ASSETS		(Kupees)	(Rupees)
FIXED ASSETS			
Property, plant and equipment	13	581,007,037	603,032,810
Capital work-in-progress	14	488,802,983	178,169,534
Stores and spares held for capital expenditure		50,070,412	124,267,150
		1,119,880,432	905,469,494
Long Term Loans and Advances	15	4,639,073	2,943,180
Long Term Deposits	16	16,756,490	14,952,130
Staff Retirement Benefits	9.2	-	1,097,189
		21,395,563	18,992,499
Current Assets			
Stores, spares and loose tools	17	86,217,074	87,617,242
Stock in trade	18	22,336,658	15,100,336
Trade debtors	19	23,799,056	25,986,269
Advances, deposits, prepayments		Second Second Second	
and other receivables	20	89,192,508	52,744,640
Cash and bank balances	21	289,066,136	168,099,514
		510,611,432	349,548,001
		1,651,887,427	1,274,009,994

DIRECTOR

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2005

	Note	2005 (Rupees)	2004 (Rupees)
Sales - Net	22	1,715,426,515	1,397,871,078
Cost of goods sold	23	1,051,203,519	902,333,594
Gross profit		664,222,996	495,537,484
Distribution expenses	24	12,509,368	11,839,810
Administrative and general expenses	25	36,511,022	32,771,011
		49,020,390	44,610,821
Operating profit		615,202,606	450,926,663
Other operating expenses	26	40,170,445	35,722,154
		575,032,161	415,204,509
Other operating income	27	9,129,239	4,444,478
Profit from operations		584,161,400	419,648,987
Finance cost	28	23,212,275	24,374,892
Profit before taxation		560,949,125	395,274,095
Taxation	29	(174,447,785)	(102,616,840)
Profit after taxation		386,501,340	292,657,255
Earnings per share	30	7.83	5.93

Appropriations have been reflected in the statement of changes in equity.

The attached notes 1 to 39 form an integral part of these accounts.

**CHIEF EXECUTIVE** 

Lahore: 30 September 2005

DIRECTOR

### CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2005

	Note	2005	2004
0-1-6		(Rupees)	(Rupees)
Cash flow from operating activities Profit before taxation		560,949,125	395,274,095
Adjustments for:			
Depreciation on property, plant and equipment		64,233,260	69,271,317
Excess depreciation written back		(1,296,000)	4407 0000
Profit on sale of property, plant and equipment		(604,435)	(167,302)
Book value of property, plant and equipment written off		33,486	3,786
Provision for gratuity		2,513,851	1,716,862
Provision for earned leave		839,249	588,805
Profit/mark-up on bank deposit		(2,642,107) 23,212,275	(2,949,193) 24,374,892
Finance cost		86,289,579	92,839,167
Operating profit before working capital changes		647,238,704	488,113,262
(Increase)/decrease in current assets			
Stores, spares and loose tools		1,400,168	(18,679,531)
Stock in trade		(7,236,322)	10,906,198
Trade debtors		2,187,213	(9,191,700)
Advances, deposits, prepayments and other receivables Increase in current liabilities		(35,871,419)	(30,490,988)
Trade and other payables		7,784,618	43,386,637
Trade and other payables		(31,735,742)	(4,069,384)
Cash generated from operations		615,502,962	484,043,878
Finance cost paid		(22,971,523)	(24,241,289)
Contribution to staff retirement benefit		(1,382,754)	(1,682,701)
Earned leaves paid		(348,596)	(485,401)
Income tax paid		(129,522,497)	(122,000,282)
Increase in long term loans and advances		(1,695,893)	5,746,799
Net decrease in long term security deposits		286,444	117,406
		(155,634,819)	(142,545,468)
Net cash inflow from operating activities		459,868,143	341,498,410
Cash flow from investing activities			
Fixed capital expenditure		(278,707,911)	(123,298,101)
Sale proceeds of property, plant and equipment		1,930,667	1,245,000
Profit on bank deposits		2,065,658	1,990,073
Net increase in long term deposits		(1,804,360)	(653,100)
Net cash outflow from investing activities		(276,515,946)	(120,716,128)
Cash flow from financing activities			
Repayments/proceeds from long term finance		(38,900,000)	26,000,000
Payment of finance lease liabilities		(17,473,388)	(22,529,575)
Dividend paid		(116,849)	(102,894,807)
Net cash outflow from financing activities		(56,490,237)	(99,424,382)
Net increase in cash and cash equivalents		126,861,960	121,357,900
Cash and cash equivalents at the beginning of the year	1201	109,621,888	(11,736,012)
Cash and cash equivalents at the end of the year	31	236,483,848	109,621,888

The attached notes 1 to 39 form an integral part of these accounts.

CHIEF EXECUTIVE

Lahore: 30 September 2005



### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2005

	Share Capital	Share Premium	Reserve for issue of bonus shares	General Reserve	Un appropriated Profit	Total
	_	7	7.7.7.7.7.7.	pees -		
Balance as at 30 June 2003 as previously reported	219,333,340		109,666,670	70,000,000	10,153,710	409,153,720
Effect of change in accounting policy-Note 3.19						
Reversal of bonus shares for the year ended 30 June 2003 declared subsequent to the year end			(109,666,670)	1 4	109,666,670	
Balance as at 30 June 2003 (restated)	219,333,340			70,000,000	119,820,380	409,153,720
Net profit for the year Issuance of bonus				2	292,657,255	292,657,255
shares for the year ended 30 June 2003 Interim dividend	109,666,670		8		(109,666,670)	150
@ Rs 3 per share	10				(98,700,003)	(98,700,003)
Balance as at 30 June 2004 (restated)	329,000,010		8	70,000,000	204,110,962	603,110,972
Net profit for the year				(B)	386,501,340	386,501,340
Issuance of bonus shares for the year ended 30 June 2004	164,500,005		-	4	(164,500,005)	
Balance as at 30 June 2005	493,500,015			70,000,000	426,112,297	989,612,312

The attached notes 1 to 39 form an integral part of these accounts.

**CHIEF EXECUTIVE** 

Lahore: 30 September 2005

DIRECTOR

### NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2005

#### 1. Status and Nature of the Business

The Company is a Public Limited Company incorporated in Pakistan under the Companies Act, 1913 (now Companies Ordinance, 1984) and is listed on Karachi, Lahore and Islamabad Stock Exchanges. The Company is engaged in the production and sale of cement. The registered office is situated at Rawalpindi Road, Kohat, Pakistan.

### 2. Statement of Compliance

- 2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of Companies Ordinance, 1984 or the requirements of the said directives take precedence.
- 2.2 Last year, the SECP substituted Fourth Schedule to the Companies Ordinance 1984, which is effective from financial year ending on or after 5 July 2004. This has resulted in the change in accounting policy pertaining to recognition of dividends proposed subsequent to the year end and capitalization of exchange differences (note 3.8).

### 3. Significant Accounting Policies

### 3.1 Basis of preparation

These financial statements have been prepared under the historical cost convention, except for recognition of employee retirement benefits at present value.

### 3.2 Fixed capital expenditure and depreciation

Operating fixed assets except land are stated at cost less accumulated depreciation. Land and capital work in progress are stated at cost. Cost of certain fixed assets consists of historical cost and directly attributable cost of bringing the assets to working condition. Stores and spares held for capital expenditure are stated at moving average cost.

Depreciation on operating fixed assets is charged to income by applying the reducing balance method, so as to write off the historical cost of an asset over its estimated useful life at the rates mentioned in note 13. Full year's depreciation is charged on additions except major additions or extensions to production facilities which are depreciated on pro-rata basis for the period of use during the year. No depreciation is charged on assets disposed off during the year.

Normal repairs and maintenance are charged to income as and when incurred. Major improvements and modifications are capitalized and the assets so replaced, if any, are retired.

Profit or loss on disposal of operating fixed assets represented by the difference between the sale proceeds and the carrying amount of the asset is included in income currently.

### 3.3 Assets subject to finance lease

Assets subject to finance lease are stated at the lower of present value of minimum lease payments under the lease agreements and the fair value of the assets at the inception of the lease. The related rental obligations, net of finance charges, are included in liabilities against assets subject to finance lease as referred to in note 7. The liabilities are classified as current and long term depending upon the timing of the payment.

Assets acquired under finance lease are amortized over the useful life of the assets on a reducing balance method at the rates given in note 13. Amortization of leased assets is charged to current income.

### 3.4 Stores, spares and loose tools

These are valued at moving average cost. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

### 3.5 Stock in trade

Stock in trade is valued at the lower of average cost and net realizable value. The average cost in relation to work in process and finished goods represents direct costs of materials, labour and appropriate portion of production overheads. Net realizable value signifies the ex-factory sales price in the ordinary course of business less expenses necessary to be incurred in order to make the sale.

### 3.6 Employee benefits

### a) Defined benefit plan

The Company operates a funded gratuity scheme for all its permanent employees subject to completion of a prescribed qualifying period of service. Contribution to the fund is made annually on the basis of actuarial recommendation to cover obligation under the scheme. Actuarial valuation of the scheme is undertaken at appropriate regular intervals and the latest valuation was carried out at 30 June 2005, using the projected unit credit method.

Actuarial gains/losses exceeding 10 percent of the higher of projected benefit obligation and fair value of plan assets are amortised over average future service of the employees.

### b) Defined contribution plan

The Company also operates a defined contributory provident fund scheme for all employees. Equal monthly contributions are made by the Company and the employees to the fund at the rate of 10% of basic salary.

### c) Compensated absences

Provisions are made annually to cover the obligation for accumulating compensated absences and are charged to income.

#### 3.7 Taxation

#### Current

The charge for current taxation is based on taxable income at current rates of taxation after taking into account tax credits and rebates available, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous year, arising from assessments framed during the year, for such years.

#### Deferred

The Company accounts for deferred taxation, using the liability method, on all temporary differences. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized. Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date.

### 3.8 Foreign currency translation

Assets and liabilities in foreign currencies are translated into Pak rupees at exchange rates prevailing at the balance sheet date. During the year, the company in pursuance of substituted Fourth Schedule of the Companies Ordinance, 1984 has changed its accounting policy with respect to capitalization of exchange differences. Previously exchange differences on loans utilized for the acquisition of fixed assets were capitalized and all other exchange differences were charged to income, the Company now charges all exchange differences to profit and loss account. This change in accounting policy does not have a financial impact on these financial statements.

### 3.9 Borrowing costs

All mark-up, interest and other charges are charged to income currently.

### 3.10 Revenue recognition

- Sales are recognized at the time of dispatch of goods to the customers.
- b) Profit on bank deposits is recognized on accrual basis.

#### 3.11 Financial instruments

All financial assets and liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value or cost, as the case may be. Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument. The particular measurement methods adopted are disclosed in the individual policy statements associated with each item.

Financial assets are de-recognized when the Company loses control of contractual rights that comprise the financial asset. Whereas financial liabilities are de-recognized when the obligation specified in the contract is discharged, cancelled, or expires.

### 3.12 Off setting of financial assets and liabilities

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Company intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

### 3.13 Impairment of fixed assets

The Company assesses at each balance sheet date whether there is any indication that fixed assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying value exceeds recoverable amount, assets are written down to the recoverable amount.

#### 3.14 Trade and accrued liabilities

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received whether billed or not to the Company.

#### 3.15 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made.

#### 3.16 Trade debts

Trade debts are carried at original invoice amount less an estimate made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off when identified.

### 3.17 Related party transactions

The Company enters into transactions with related parties on an arm's length basis. Prices for transactions with related parties are determined using admissible valuation methods.

### 3.18 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalent consists of cash in hand, balances with banks and short term borrowings.

#### 3.19 Dividend

The Company, effective from current year, has not recognized the final stock dividend, proposed subsequent to the year end, as a liability to comply with the substituted Fourth Schedule to the Companies Ordinance, 1984, as referred to in note 2.2. Such a change in policy has been accounted for retrospectively and comparative financial statements have been restated in accordance with the recommended benchmark treatment of IAS 8. Had there been no change, the unappropriated profit and reserve for issue of bonus shares for the year ended 30 June 2005 would have been lower and higher respectively by Rs. 246,750,010 (2004: Rs 164,500,005).

	KOHAT CEMENT COMPANY LIMITED		ANNUAL REPORT 2 0 0 5
4-	Issued subscribed and paid up capital	2005 Rupees	2004 Rupees
	2,243,334 (2004: 2,243,334) ordinary shares of Rs. 10 each fully paid in cash	22,433,340	22,433,340
	11,230,000 (2004: 11,230,000) ordinary shares of Rs. 10 each issued as fully paid for consideration other than cash	112,300,000	112,300,000
	35,876,668 (2004: 19,426,667) ordinary shares of Rs. 10 each issued as fully paid bonus shares	358,766,680	194,266,670
	49,350,002	493,500,020	329,000,010

13,200 (2004: 8,800) ordinary shares of the Company are held by associated undertakings as at 30 June 2005.

5-	Reserves	2005 Rupees	2004 Rupees
	Capital - Share premium	92,120,028	92,120,028
	Revenue - General reserve	70,000,000 162,120,028	70,000,000 162,120,028

Share premium represents premium of Rs. 42 per share received on issue of 2,193,334 ordinary shares to general public in 1994.

6 -	Long term finances - secured	Note	Limit Rupees	2005 Rupees	2004 Rupees
	Union Bank Limited Bank of Khyber	6.1 6.2	144 million 100 million	47,948,330 87,500,000	74,348,330 100,000,000
Less:	Current maturity shown under current liabilities			135,448,330 53,800,000 81,648,330	174,348,330 41,300,000 133,048,330

6.1 This facility has been obtained to retire import letters of credit for plant, machinery and equipment for the White Cement Plant. The rate of markup from January 2004 was SBP discount rate plus 0.5% with a floor of 7.0%. The rate of mark up from January 2005 is 3 % above six months KIBOR with a floor of 7.5 %. Any revision in floor shall be linked to variation in KIBOR on quarterly basis. The interest is payable quarterly. This loan is repayable uptill August 2008 in 60 monthly installments of Rs. 2.4 million each. This facility is secured by way of a first registered charge on company's fixed assets ranking pari passu with other bank to an extent of Rs. 500 million and personal guarantees of the directors.

6.2 This facility has been obtained for financing the White Cement Plant. The finance carried mark up at the rate of 7% per annum uptill March 2005. The rate of mark up from April 2005 is at the rate of 10% per annum, which is to be paid half yearly. Loan is repayable in eight half yearly equal installments of Rs 12.5 million each commencing from March 2005. This facility is secured by way of first pari passu registered charge over Company's fixed assets to the extent of Rs 153.8 million, insurance policy of stock and other assets covering various risks and personal guarantees of all sponsoring directors.

### 7- Liabilities against assets subject to finance lease

		2005	2004			
	lease charges for Value of lease		Minimum lease payments	lease charges for		
	-		Rupe	es —		_
Not later than one year Later than one year and	34,124,874	3,827,592	30,297,282	32,788,512	5,838,566	26,949,946
not later than five years	36,575,860	1,114,412	35,461,448	60,222,000	3,939,828	56,282,172
_	70,700,734	4,942,004	65,758,730	93,010,512	9,778,394	83,232,118

Interest rate implicit in the lease ranges from 9.5% to 10%. All lease agreements carry renewal option at the end of lease period. Residual value of the lease has already been paid at the inception of the lease in the form of security deposits. There are no financial restrictions imposed by lessors. Taxes, repairs, replacements and insurance costs are borne by lessee.

These are secured by way of demand promissory note for full lease rentals plus residual value and personal guarantees of sponsor directors, also the assets are registered in the name of lessors.

		Note	2005 Rupees	2004 Rupees
8 -	Long term security deposits		8.5	8
	From Cement Stockists	8.1	1,732,500	957,500
	From Cement Transporters	8.2	400,000	888,556
			2,132,500	1,846,056

- 8.1 These are interest free and repayable on the termination of the agency. These are being utilized by the Company in accordance with the terms of the contract.
- 8.2 These are interest free security deposits for providing guarantee of safe delivery of cement to customers and are repayable on demand. These are being utilized by the Company in accordance with the terms of the contract.

Staff retirement benefits		KOHAT CEMENT COMPANY LIMI	TED	-	ANNUAL REPORT 2 0 0 5
Deferred taxation			Note		
Staff retirement benefits	Defe	erred taxation		- 8/	1194
Staff retirement benefits	Defe	erred taxation	9.1	98,684,395	100,558,395
9.1 Deferred taxation  The liability for deferred taxation comprises of temporary differences relating to:  Accelerated tax depreciation Liabilities under finance lease that are deducted for tax purpose only when paid Export sales  9.2 Staff retirement benefits The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet Net asset as at July 01 Expense recognized in profit and loss account Contributions during the year Net assets/(liability) as at June 30  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  104,240,120 136,920,531 146,520,727 146,520,580) 146,520,727 156,822,0580) 16,831,091 1	7000		9.2	The state of the s	Carlotte or and the con-
9.1 Deferred taxation  The liability for deferred taxation comprises of temporary differences relating to:  Accelerated tax depreciation Liabilities under finance lease that are deducted for tax purpose only when paid Export sales  9.2 Staff retirement benefits The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet Net asset as at July 01 Expense recognized in profit and loss account Contributions during the year Net assets/(liability) as at June 30  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  136,920,531 146,520,727 146,520,7531	Earn	ned leave		5,521,817	5,031,164
The liability for deferred taxation comprises of temporary differences relating to:  Accelerated tax depreciation Liabilities under finance lease that are deducted for tax purpose only when paid Export sales  9.2 Staff retirement benefits The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet Net asset as at July 01 Expense recognized in profit and loss account Contributions during the year Net assets/(liability) as at June 30  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  136,920,531 146,520,727 16,831,091 17,97,189 1,131,350 1,197,189 1,131,350 1,197,189 1,131,350 1,382,754 1,682,701 1,097,189 1,30,936,255 1,				104,240,120	105,589,559
Accelerated tax depreciation	9.1	Deferred taxation			
Accelerated tax depreciation Liabilities under finance lease that are deducted for tax purpose only when paid Export sales  9.2 Staff retirement benefits The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet Net asset as at July 01 Expense recognized in profit and loss account Contributions during the year Net assets/(liability) as at June 30  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  136,920,531 146,520,727 (29,131,241 (15,220,580) (16,831,091 100,558,395 1,097,189 1,097,189 1,131,350 1,197,189 1,131,350 1,197,189 1,131,350 1,382,751 1,382,751 1,382,751 1,382,751 1,382,751 2,398 30,936,255 1,397,23,598 30,936,255 1,869,917 1,869,917		The liability for deferred taxation comprises of			
Liabilities under finance lease that are deducted for tax purpose only when paid (23,015,556) (15,220,580) (16,831,091)  Export sales (15,220,580) (16,831,091)  98,684,395 100,558,395  9.2 Staff retirement benefits The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet Net asset as at July 01 1,097,189 1,131,350 Expense recognized in profit and loss account (2,513,851) (1,716,862) Contributions during the year 1,382,754 1,682,701 Net assets/(liability) as at June 30 (33,908) 1,097,185  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets 31,723,598 30,936,255 Present value of defined benefit obligations (33,627,423) (28,435,768) Unrecognized actuarial loss/(gains) 1,869,917 (1,403,298)		temporary differences relating to:			
for tax purpose only when paid		Accelerated tax depreciation		136,920,531	146,520,727
### Export sales (15,220,580) (16,831,091)  98,684,395 100,558,395  9.2 Staff retirement benefits The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:    Movement in the amounts recognized in the balance sheet		Liabilities under finance lease that are deducted			
9.2 Staff retirement benefits The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet Net asset as at July 01 Expense recognized in profit and loss account Contributions during the year Net assets/(liability) as at June 30  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  98,684,395  1,007,558,395  1,097,189  1,131,350 (2,513,851) (1,716,862 (1,716,862 (2,513,851) (1,716,862 (33,908) (33,908) (33,908) (33,908) (33,908) (28,435,768		그 그들은 사람이 하면 하는 아니라 아니라 아니라 아니는 아니라			
9.2 Staff retirement benefits The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet Net asset as at July 01 Expense recognized in profit and loss account Contributions during the year Net assets/(liability) as at June 30  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  9.2 Staff retirement benefits The amounts recognized 1,097,189 1,131,350 1,716,862		Export sales			The state of the s
The amounts recognized in the balance sheet on account of defined benefit plan i.e. gratuity are as follows:  Movement in the amounts recognized in the balance sheet  Net asset as at July 01				98,684,395	100,558,395
Movement in the amounts recognized in the balance sheet Net asset as at July 01 1,097,189 1,131,350 Expense recognized in profit and loss account (2,513,851) (1,716,862) Contributions during the year 1,382,754 1,682,701 Net assets/(liability) as at June 30 (33,908) 1,097,189  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations (33,627,423) (28,435,768) Unrecognized actuarial loss/(gains) 1,869,917 (1,403,298)	9.2				
in the balance sheet       1,097,189       1,131,350         Expense recognized in profit and loss account       (2,513,851)       (1,716,862         Contributions during the year       1,382,754       1,682,701         Net assets/(liability) as at June 30       (33,908)       1,097,189         Reconciliation of the amounts recognized in the balance sheet         Fair value of plan assets       31,723,598       30,936,258         Present value of defined benefit obligations       (33,627,423)       (28,435,768         Unrecognized actuarial loss/(gains)       1,869,917       (1,403,298					
Net asset as at July 01       1,097,189       1,131,350         Expense recognized in profit and loss account       (2,513,851)       (1,716,862         Contributions during the year       1,382,754       1,682,701         Net assets/(liability) as at June 30       (33,908)       1,097,189         Reconciliation of the amounts recognized in the balance sheet       31,723,598       30,936,258         Fair value of plan assets       31,723,598       30,936,258         Present value of defined benefit obligations       (33,627,423)       (28,435,768         Unrecognized actuarial loss/(gains)       1,869,917       (1,403,298		Movement in the amounts recognized			
Expense recognized in profit and loss account Contributions during the year Net assets/(liability) as at June 30  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  (2,513,851) (1,716,862 (33,908) (33,908) (33,908) (33,908) (33,908) (28,435,768) (28,435,768) (28,435,768) (1,403,298)		2020 CD		20000000000000000000000000000000000000	0.0000000000000000000000000000000000000
Contributions during the year Net assets/(liability) as at June 30  Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  1,382,754 1,682,701 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189 1,097,189				TO THE STATE OF THE STATE OF	
Net assets/(liability) as at June 30         (33,908)         1,097,189           Reconciliation of the amounts recognized in the balance sheet         31,723,598         30,936,255           Fair value of plan assets         31,723,598         30,936,255           Present value of defined benefit obligations         (33,627,423)         (28,435,768)           Unrecognized actuarial loss/(gains)         1,869,917         (1,403,298)		시 하는 경우 가장 살아가 있다면 하는 것이 없는 사람들이 하는 것이 없는 것이었다면 없어요. 되었다면 없는 것이었다면 없는 것이었다면 없는 것이었다면 없는 것이었다면 없어요. 되었다면 없는 것이었다면 없는 것이었다면 없는 것이었다면 없는 것이었다면 없어요. 되었다면 없는 것이었다면 없는 것이었다면 없어요. 되었다면 없었다면 없었다면 없었다면 없었다면 없었다면 없었다면 없었다면 없			
Reconciliation of the amounts recognized in the balance sheet Fair value of plan assets Present value of defined benefit obligations Unrecognized actuarial loss/(gains)  31,723,598 30,936,255 (28,435,768 (1,403,298)				The second secon	
in the balance sheet       31,723,598       30,936,255         Fair value of plan assets       31,723,598       30,936,255         Present value of defined benefit obligations       (33,627,423)       (28,435,768         Unrecognized actuarial loss/(gains)       1,869,917       (1,403,298		Net assets/(liability) as at June 30		(33,908)	1,097,189
Fair value of plan assets 31,723,598 30,936,255  Present value of defined benefit obligations (33,627,423) (28,435,768  Unrecognized actuarial loss/(gains) 1,869,917 (1,403,298)					
Present value of defined benefit obligations (33,627,423) (28,435,768 Unrecognized actuarial loss/(gains) 1,869,917 (1,403,298				24 702 500	20 026 255
Unrecognized actuarial loss/(gains) 1,869,917 (1,403,298					
		2 B.C. C. P. E. C.			
		Onrecognized actuariarioss/(gains)		(33,908)	1,097,189

### Principal actuarial assumptions

The Company has carried out actuarial valuation as at 30 June 2005 under the "Projected Unit Credit Method". The main assumptions used for actuarial valuation are as follows:

	2005	2004
Discountrate	9 % per annum	8 % per annum
Expected rate of future salary increase	8 % per annum	7 % per annum
Expected rate of return	8 % per annum	8 % per annum
Average expected remaining working life time of employees	9 Years	10 Years

9-

ANN 2	UAL REPORT KOHAT CE	MENT CC	MPANY LIM	TED
		Note	2005	2004
	Actual return on plan assets		Rupees	Rupees
	Expected return on plan assets		2,474,900	2,392,648
	Actual gain/(loss) on plan assets		(1,687,557)	(1,364,496)
			787,343	1,028,152
	Funnamental district			
	Expense recognized in the income statement			
	Current service cost		2,713,890	1,835,802
	Interest cost		2,274,861	2,273,708
	Expected return on plan assets		(2,474,900)	(2,392,648)
			2,513,851	1,716,862
10-	Trade and other payables			
	Creditors		16,072,513	22,562,216
	Accrued liabilities		34,710,381	34,034,375
	Advances from cement customers		17,038,524	16,042,808
	Bills payable		5,742,738	5,489,795
	Workers' profit participation fund	10.1	30,064,214	21,292,235
	Workers' welfare fund		10,114,074	12,799,429
	Payable to Government on account of:			
	- Income tax deducted at source		532,940	190,962
	- Sales tax		5,091,753	varadionaus
	- Royalty and excise duty	124748	5,715,372	2,776,034
	Security and retention money	10.2	5,147,319	2,319,964
	Other payables		17,479,837	22,417,229
	Trade creditors include amount due to related parties Rs Nil (2004; Rs Nil).		147,709,665	139,925,047
	10.1 Workers' profit participation fund			
	Opening balance		21,292,235	1,353,770
	Allocation for the period	26	30,056,371	21,202,664
	Interest accrued		7,843	89,571
			51,356,449	22,646,005
	Paid during the year		(21,292,235)	(1,353,770)
			30,064,214	21,292,235

### 10.2 Security and retention money

This represents the interest free security deposits and retention moneys received from contractors and are repayable after satisfactory completion of contracts.

	KOHAT CEMENT	COMPANY L	IMITED		ANNUAL REPORT
11 -	Short term finances - secured	Note	Limited Rupees	2005 Rupees	2004 Rupees
	The Bank of Khyber Union Bank Limited	11.1 11.2	50 million 38 million	52,582,288 - 52,582,288	20,393,226 38,084,400 58,477,626

- 11.1 The rate of markup till March 2005 was at the rate of 7% per annum and with effect from April 2005 the rate has been increased to 10% per annum payable quarterly. The facility is secured by way of first pari passu charge of Rs 50 million on Company's current assets and personal guarantees of all directors. This facility will expire on 31 August 2005 or repayable on demand.
- 11.2 It carries markup at the rate of 2.5% over six months KIBOR with a floor of 7.50 % payable quarterly and is secured by way of first pari passu charge of Rs. 80 million on present and future current assets of the Company, hypothecation of stocks with 35% margin, insurance policy of stocks and other assets covering various risks and personal guarantees of all sponsoring directors. This facility will expire on 31 May 2006.

### 12. Contingencies and commitments

### 12.1 Contingencies

- a) The Engineering Services International (Pakistan) Limited has raised a claim of Rs 5,449,000 against the Company on account of Mechanical Installation/Erection. A counter claim of Rs 1,307,962 has been lodged by the Company. The case is pending with the Senior Civil Judge Lahore.
- b) The State Cement Corporation of Pakistan (Private) Limited, the previous sole owner of the Company, has raised a claim of Rs 5,640,000 against the Company on account of the interim dividend pertaining to the year ended 30 June 1993 declared by previous Board of Directors. The present Board of Directors has rescinded that declaration of interim dividend on various grounds. The matter is pending for adjudication with the Security and Exchange Commission of Pakistan.
- The Company has initiated recovery proceedings for the recovery of Rupees 14,100,000 interim dividend pertaining to the year ended 30 June 1992 paid by the previous management to the State Cement Corporation of Pakistan (Private) Limited. The said dividend has been rescinded by the Board and rescission confirmed at the Annual General Meeting. As a consequence the Company has withheld Rupees 14,100,000 interim dividend pertaining to the period ended 31 December 1994 payable to the State Cement Corporation of Pakistan (Private) Limited. Intimations have been made to the State Cement Corporation of Pakistan (Private) Limited and the Securities and Exchange Commission of Pakistan. (The application is pending with the Securities and Exchange Commission of Pakistan). This amount has been withheld on legal advice obtained from the corporate lawyers.
- d) Guarantees issued by Union Bank of Pakistan of the Company of Rs 20 million (2004: Rs 17 million) in favour of Collector Customs, Excise, Sales Tax and other government institutions for supply of cement.

			2005	2004
12.2	Commitments	.*	Rupees	Rupees
	Capital expenditure		305,590,349	32,231,691
	Purchase of coal		42,400,500	36,788,375
	Refractory materials		11,300,976	**************************************

### 13 - Operating assets - at cost less accumulated depreciation

	1.21	Cost		Rate			Depreciation		Net Book
	As at 01-07-2004	Additions/ (deletions)/	As at 30-06-2005	%	As at 01-07-2004	For the year	(Disposal)/ Adjustments *	As at 30-06-2005	value as at 30-06-2005
	- 16	Adjustments *		- 9					
		Rupees -			7 -		Rupees -		
Owned:									
Freehold land	14,686,501	22,226,631	36,913,132		•		3		36,913,132
Buildings on freehold land:									
Factory buildings	191,186,852	636,200	191,823,052	10	152,403,424	3,941,963	-	156,345,387	35,477,665
Office and other buildings	14,286,876		14,286,876	5	8,662,211	281,232	- 2	8,943,443	5,343,433
Housing colony	39,715,526	1,322,673	41,038,199	5	20,523,865	1,025,717		21,549,582	19,488,617
Plant, machinery and equipment	1,168,729,575	5,134,801	1,173,855,876	10	796,408,923	37,744,780	(850)	834,152,853	339,703,023
		(8,500)			v	400.007		45 004 040	4 702 020
Storage tanks and pipelines	17,187,050	82	17,187,050	10	15,194,785	199,227	9	15,394,012	1,793,038
Power installations	82,975,450	29	82,975,450	10	73,158,953	981,650		74,140,603	8,834,847
Furniture, fixtures and other	17,772,564	2,279,453	19,990,494	10	10,647,525	937,849	(35,526)	11,549,848	8,440,646
office equipment		(61,523)					-		VI. CANCELLO VI.
Computer and printers	4,007,083	654,038	4,661,121	30	2,075,258	775,759	9 4	2,851,017	1,810,104
Weighing scales	1,092,015	-	1,092,015	10	851,091	24,092		875,183	216,832
Vehicles	21,262,001	54,000	16,748,582	20	14,092,113	1,179,564	(3,241,352)	12,030,325	4,718,257
Heavy vehicles	102,277,953	(4,567,419) 705,000 (3,600,000) *	99,382,953	20	85,863,131	2,963,164	(1,296,000)	87,530,295	11,852,658
Railway sidings	9.853,476		9,853,476	5	6,483,631	168,492		6,652,123	3,201,353
Laboratory equipments	17,372,820	1,927,905	19,300,725	10	14,232,179	506,855		14,739,034	4,561,691
Library books	94,217	1.4	94,217	10	64,060	3,016		67,076	27,141
	1,702,499,959	34,940,701	1,729,203,218		1,200,661,149	50,733,360	The second second	1,246,820,781	482,382,437
Leased:		(4,637,442) (3,600,000) *			100		(1,296,000)		
Plant and machinery	100,000,000	-	100,000,000	10	10,750,000	8,925,000	14	19,675,000	80,325,000
Heavy vehicles	3,600,000	7,250,000	10,850,000	20	1,756,800	1,818,640		3,575,440	7,274,560
Light vehicles	12,626,000	3,680,500	16,306,500	20	2,525,200	2,756,260		5,281,460	11,025,040
2	116,226,000	10,930,500	127,156,500	1	15,032,000	13,499,900	2 12	28,531,900	98,624,600
2005	1,818,725,959	45,871,201 (4,637,442) (3,600,000)	1,856,359,718		1,215,693,149	64,233,260	(3,277,728) (1,296,000)	1,275,352,681	581,007,037
2004	1,801,708,144	17,017,815	1,818,725,959	12 1	1,149,679,259	69,271,317	(3,257,427)	1,215,693,149	603,032,810
			10-01-00	=	1		1,000,000		

Adjustment represents an amount of Rs 3.6 million wrongly capitalized in a previous year.

KOHAT CEMENT COMPAN	Y LIMITED		ANNUAL REPORT 2 0 0 5
10.1.5	Note	2005 Rupees	2004 Rupees
13.1 Depreciation charged for the year has been allocated as follows:-			
Cost of goods sold	23	63,520,114	68,534,593
Distribution expenses	24	213,943	221,017
Administrative and general expenses	25	499,203	515,707
		64,233,260	69,271,317

13.2 Disposal of operating fixed assets:

Particulars of vehicles sold	Cost	Accumulated depreciation	Book value	Sale proceeds	Profit	Mode of sale	Particulars of purchaser
Vehicles			Rupees -				
Range Rover Jeep	1,500,000	1,318,806	181,194	200.000	18.806	Auction	Mr. Zahid Ali Islamabad
Suzuki Van	175,379	129.404	45,975	50,000	4,025	Auction	Mr. Mubashir Saleem, Lahore
Toyota Corolla	729,000	490,121	238,879	729,000	490,121	Insurance claim	M/s. E.F.U. Insurance Co.
Car Honda Atlas	1.080,500	726,442	354,058	415,000	60,942	Auction	Mr. Rana Farhan Haq
Car Honda City	820,500	400,404	420,096	450,000	29,904	Auction	Mr. Naveed Anwar Khan
Motor Cycle	65,200	43,835	21,365	21.365		As per	Mr. Hajat Badshsah - Company's employee
1.0						Company's policy	
Motor Cycle	65,200	43,835	21,365	21,365	S	-do-	Mr. Muhammad Shafique - Company's employee
Motor Cycle	66,300	44,575	21,725	21,725	19	-do-	Mr. Riazullah - Company's employee
Motor Cycle	65,340	43,930	21,410	21,410		-do-	Mr. Muhammad Ramzan - Company's employee

			Note	2005 Rupees	2004 Rupees
14 -	Capit	al work-in-progress			
	Civil v	vorks		105,877,673	47,400,289
	Plant	and machinery		382,925,310 488,802,983	130,769,245 178,169,534
15 -	Long	term loans and advances			
		s to employees - considered good	15.1	7,717,785	5,032,128
	Less:	Receivable within one year		(3,078,712) 4,639,073	(2,088,948) 2,943,180
	15.1	Reconiliation of the carrying amount of loans and advances to employees:			
		Balalance at the beginning of the year		5,032,128	4,489,695
		Disbursements		6,035,438	3,162,500
		Recovered during the year		(3,349,781)	(2,620,067)
		Balance at the end of the year		7,717,785	5,032,128

Loans to officers carries mark-up at the rate of 5% per annum and loan to workers carries nil mark-up. These loans are secured against lien on retirement benefits. House building loan to officers is repayable in 60 equal installments. However, house building loan, car/motor cycle loan and marriage loan to workers are repayable in 48,36 and 30 installments respectively. At 30 June 2005 there is no amount that is receivable from Directors or Chief Executive (2004: Rs Nil).

15.2 The maximum amount due from the Executives at the end of any month during the year was Rs Nil (2004: Rs 368,287).

		Note	2005 Rupees	2004 Rupees
16.	Long term deposits			
	Leasing companies		13,080,650	11,262,600
	Others		3,675,840	3,689,530
			16,756,490	14,952,130
17.	Stores, spares and loose tools			
	Stores	17.1	53,307,885	59,612,580
	Spares		31,090,193	26,356,205
	Loose tools		1,818,996	1,648,457
			86,217,074	87,617,242
			2005	2004
18.	Stock in trade		Rupees	Rupees
			Rupees	Rupees
	Raw materials		1,915,827	2,151,461
	Raw materials Work in process		1,915,827 8,328,611	2,151,461 5,782,324
			1,915,827 8,328,611 4,736,861	2,151,461 5,782,324 1,950,952
	Work in process		1,915,827 8,328,611 4,736,861 7,355,359	2,151,461 5,782,324 1,950,952 5,215,599
	Work in process Finished goods		1,915,827 8,328,611 4,736,861	2,151,461 5,782,324 1,950,952 5,215,599
19.	Work in process Finished goods		1,915,827 8,328,611 4,736,861 7,355,359	2,151,461 5,782,324 1,950,952 5,215,599
19.	Work in process Finished goods Packing material  Trade debtors  Considered good		1,915,827 8,328,611 4,736,861 7,355,359 22,336,658	2,151,461 5,782,324 1,950,952 5,215,599 15,100,336
19.	Work in process Finished goods Packing material  Trade debtors  Considered good - Secured		1,915,827 8,328,611 4,736,861 7,355,359 22,336,658	2,151,461 5,782,324 1,950,952 5,215,599 15,100,336
19.	Work in process Finished goods Packing material  Trade debtors  Considered good		1,915,827 8,328,611 4,736,861 7,355,359 22,336,658	2,151,461 5,782,324 1,950,952 5,215,599 15,100,336

	KE	HAT CEMENT COMPANY	LIMITED		ANNUAL REPORT 2 0 0 5
			Note	2005	2004
20.	Advar	ices, deposits, prepayments		Rupees	Rupees
20.		ther receivables			
	Advan	ces - unsecured - considered good			
	- Con	npany employees	20.1	5,001,785	7,271,451
	- Sup	A STATE OF THE PROPERTY OF THE		68,386,239	21,260,209
	7.0	tractors		1,357,315	384,055
	Recei	vable from Government account of:			
	111111111111111111111111111111111111111	ise duty		873,750	1,643,625
	- Sales tax				5,540,992
	10001888	s of credit in process		1,495,879	1,257,798
	Letter of credit/guarantee margin			5,058,376	5,477,165
		yments		758,698	875,782
		mark-up on bank deposits receivable		2,072,491	1,496,042
	Other advances and receivables Rebate on export sales			2,654,963	1,277,936
				1,533,012	3,044,585
		ainer security		-	3,215,000
	Oonic	and seeding		89,192,508	52,744,640
	20.1	Advances to company's employees			
		Current maturity of long term loans	15	3,078,712	2,088,948
		Others		1,923,073	5,182,503
				5,001,785	7,271,451
	20.2	These include loans to executives of Rs	Nii (2004: Rs 138,	648).	
				2005	2004
				Rupees	Rupees
21.	Cash	and bank balances			
	Cash	in hand		7,884,408	1,791,880
	Cash	at bank			
	- Cu	rrent account		6,684,638	17,164,843
	- Sa	ving account		274,497,090	149,142,791
		- 4		289,066,136	168,099,514

	UAL REPORT O O 5	KOHAT CEMENT (	COMPANY LIN	MITED
22.	Sales	Note	2005 Rupees	2004 Rupees
	Local sales - gross		2,120,666,745	1,773,175,748
	Rebate on cement		6,512,474	2,352,784
	Sales tax		276,626,411	261,659,914
	Excise duty	*	355,144,875	317,723,250
			638,283,760	581,735,948
			1,482,382,985	1,191,439,800
	Export sales	22.1	233,043,530	206,431,278
			1,715,426,515	1,397,871,078

# 22.1 This amount include Rs. 3.8 million (2004: Rs. 6 million) of export rebate.

		Note	2005 Rupees	2004 Rupees
23.	Cost of goods sold		8	
	Opening work-in-process		5,782,324	9,695,085
	Raw and packing materials consumed	23.1	109,875,006	115,577,441
	Power and fuel		219,455,026	216,891,177
	Furnace oil and coal		465,537,075	320,698,525
	Coal unloading and feeding charges		2,624,727	2,590,437
	Stores and spares consumed		52,372,217	37,886,315
	Salaries, wages and other benefits	24.2	84,325,433	80,999,658
	Royalty, excise duty and sales tax		14,671,722	13,236,185
	Rent, rates and taxes		824,862	653,539
	Repairs and maintenance		10,392,824	8,285,567
	Transportation charges		18,877,347	13,616,850
	Insurance		4,162,633	4,036,282
	Depreciation	13.1	63,520,114	68,534,593
	Other expenses		9,896,729	7,804,431
			1,062,318,039	900,506,085
	Less: Closing work-in-process		8,328,611	5,782,324
	Cost of goods manufactured		1,053,989,428	894,723,761
	Opening stock of finished goods		1,950,952	9,560,785
			1,055,940,380	904,284,546
	Less: Closing stock of finished goods		4,736,861	1,950,952
			1,051,203,519	902,333,594

K	THAT CEMENT COMPANY	LIMITED		ANNUAL REPORT
		Note	2005 Rupees	2004 Rupees
23.1	Raw and packing materials consumed		Rupees	Kupees
	Opening stock as at 01 July			
	- Raw materials		2,151,461	1,720,938
	- Packing materials	4	5,215,599	5,029,726
	5.7 (co. 9.5) and 5.00(c)	_	7,367,060	6,750,664
	Purchases	_		
	- Raw materials		10,017,947	10,330,946
	- Packing materials		101,761,185	105,862,891
			111,779,132	116,193,837
			119,146,192	122,944,501
	Closing stock as at 30 June	0-22		
	- Raw materials		1,915,827	2,151,461
	- Packing materials	1	7,355,359	5,215,599
			9,271,186	7,367,060
			109,875,006	115,577,441

23.2 Salaries, wages and other benefits include Rs 1,935,181 (2004:Rs 1,877,631) in respect of provident fund contribution.

			Note	2005 Rupees	2004 Rupees
24.	Distribution expenses				
	Salaries, wages and other benefits		24.1	5,494,740	4,983,469
	Vehicle running			1,059,675	967,247
	Travelling and conveyance			233,340	259,309
	Printing and stationery			229,817	284,822
	Postage, telephone and telegrams			637,455	653,814
	Entertainment			945,058	826,062
	Rent, rates and taxes			280,325	268,600
	Electricity, water and gas			79,590	92,419
	Advertisement			371,032	399,840
	Depreciation	6	13.1	213,943	221,017
	Cement loading charges	450		2,521,147	2,441,172
	Miscellaneous			443,246	442,039
				12,509,368	11,839,810

25.

24.1 Salaries, wages and other benefits include Rs 153,631 (2004: Rs 129,986) in respect of provident fund contribution.

Controducts	Note	2005	2004
	Note	Rupees	Rupees
Administrative and general expenses	3	• • • • • • • • • • • • • • • • • • • •	19970 (412,000)
Salaries, wages and other benefits	25.1	17,242,343	17,306,132
Vehicle running		2,285,707	2,408,831
Traveling and conveyance		2,676,206	1,087,719
Printing and stationery		906,041	876,038
Legal and professional	25.2	2,260,618	2,386,603
Postage, telephone and telegrams		2,161,776	2,228,235
Rent, rates and taxes		2,525,352	1,309,096
Entertainment		744,364	437,702
Donations	25.3	3,184,403	2,295,267
Auditor's remuneration	25.4	287,500	278,000
Depreciation	13.1	499,203	515,707
Advertisement		117,047	197,796
Miscellaneous		1,620,462	1,443,885
		36,511,022	32,771,011

- 25.1 Salaries, wages and other benefits include Rs. 349,700 (2004: Rs. 377,901) in respect of provident fund contribution.
- 25.2 Legal and professional charges include remuneration to cost auditor Rs 30,000 (2004: Rs 30,000) and to tax consultant Rs 885,000 (2004: Rs 791,000).
- 25.3 None of the directors of the Company or any of their spouse have any interest in or otherwise associated with any of the recipients of donations made by the Company during the year.

25.4	Auditor's remuneration	2005 Rupees	2004 Rupees
	Statutory audit	175,000	175,000
	Half year review	82,500	75,000
	Out of pocket expenses	30,000	28,000
	The entropy of the Control of the Co	287,500	278,000

-10	KOHAT CEMENT COMPANY	LIMITED	ALCOHOL: NAME OF PERSONS ASSESSMENT	ANNUAL REPORT 2 0 0 5
		Note	2005	2004
26.	Other operating expenses		Rupees	Rupees
	Workers' profit participation fund		30,056,371	21,202,664
	Workers' welfare fund		10,114,074	7,486,942
	Sales tax paid under protest		-	7,032,548
			40,170,445	35,722,154
27.	Other operating income			
	Income from financial assets			
	<ul> <li>Profit/mark-up on bank deposits</li> </ul>		2,642,107	2,949,193
	<ul> <li>Interest income on staff loans</li> </ul>		810,577	-
	Income from non-financial assets			
	<ul> <li>Insurance claim realized</li> </ul>		982,000	-
	<ul> <li>Income from sale of scrap</li> </ul>		340,638	88,117
	<ul> <li>Sale of dead/obsolete store</li> </ul>		1,648,482	
	- Profit on sale of assets		604,435	167,302
	<ul> <li>Excess depreciation written back</li> </ul>		1,296,000	100
	- Miscellaneous		805,000	1,239,866
			9,129,239	4,444,478
28.	Finance cost			
	Interest/mark-up on:			
	<ul> <li>Liabilities against assets subject to finance least</li> </ul>		6,213,288	8,233,022
	<ul> <li>Short term running finances under mark up arra</li> </ul>	angements	8,011,962	4,853,272
	- Long term loans		6,239,149	8,126,465
	<ul> <li>Workers' profit participation fund</li> </ul>		7,843	89,571
	<ul> <li>Bank charges, commission and others</li> </ul>		2,740,033	3,072,562
			23,212,275	24,374,892
29.	Taxation			
	Current	29.1	176,321,785	130,907,840
	Deferred		(1,874,000)	(28,291,000)
			174,447,785	102,616,840

#### 29.1 Current

While finalising the assessments for the assessment years 2001-02 and 2002-03, the Taxation Officer has disallowed certain expenses. These disallowances resulted in an aggregate incremental tax liability of Rs 14.5 million.

In all the above cases, the management of the Company disputed the department's contention and has filed appeals against the said decisions before the Commissioner of the Income Tax (Appeals)/Income Tax Appellate Tribunal which are pending adjudication.

The Company's management is confident of a favorable outcome of the appeals and accordingly no provision has been made in these financial statements for the above stated demands.

29.2	Tax charge reconciliation	2005 %	2004 %
	Numerical reconciliation between the applicable	36.57	
	tax rate and the average effective tax rate		
	Applicable tax rate as per Income Tax Ordinance, 2001	35	35
	Tax effect of amounts that are:		1857
	- not deductible for tax purposes	4.55	6.86
	- allowable deductions for tax purposes	(3.76)	(3.83)
	Tax effect of profit attributable to presumptive income	(4.87)	(5.55)
	Effect of presumptive tax	0.51	0.63
	Deferred tax due to change in temporary difference	(0.33)	(7.16)
	Average effective tax rate charged to profit and loss account	31.10	25.95

- The members are requested to notify immediately changes, if any, in their registered addresses.
- The Memorandum and Articles of Association of the Company as on date and also indicating the proposed amendments has been kept at the registered office of the Company and can be inspected during business hours on all working days upto October 26, 2005.

#### DRAFT RESOLUTIONS PROPOSED TO BE CONSIDERED IN THE MEETING

#### Item No. 5

"RESOLVED that the authorized share capital of the Company be and is hereby increased from Rs. 1,000,000,000 (Rupees one thousand million) divided into 100,000,000 ordinary shares of Rs. 10 to Rs. 1,500,000,000 (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 each by the creation of 50,000,000 new ordinary shares of Rs. 10 each."

#### Item No. 6

"RESOLVED that the Memorandum and Articles of Association of the Company be altered to reflect the increase in the authorized capital of the Company as follows:

- substituting the existing clause V of the Memorandum of Association of the Company with the following new clause V:
  - "V. The authorized share capital of the Company is Rs. 1,500,000,000 (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 (Rupees ten) each with powers to increase or reduce the capital and to divide the share capital into different classes consisting of ordinary shares only."
- b) substituting the existing Article 5 of the Articles of Association of the Company with the following new article 5:
  - \*5. The authorized share capital of the Company is Rs. 1,500,000,000 (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 (Rupees ten) each but the Company may from time to time by Special Resolution increase, consolidate, sub-divide, reduce or other-wise re-organize the share capital of the Company subject to the provision of Companies Ordinance, 1984.

#### Item No. 7

"RESOLVED that the quarterly accounts of the Company be placed on its website instead of circulating the same by post to the shareholders, as allowed by Securities and Exchange Commission of Pakistan vide its Circular No. 19 dated April 14, 2004 subject to approval from Securities and Exchange Commission of Pakistan."

#### Statement U/s 160(1)(b) of the Companies Ordinance, 1984

# Item No. 5 and 6 To increase the authorized share capital of the Company and to alter the Memorandum and Articles of Association of the Company.

The Board of Directors has recommended that the authorized share capital of the Company be increased from Rs. 1,000,000,000 (Rupees one thousand million) divided into 100,000,000 ordinary shares of Rs. 10 each, to Rs. 1,500,000,000 (Rupees one thousand five hundred million) divided into 150,000,000 ordinary shares of Rs. 10 each, to facilitate further issue of capital. This increase in capital will also necessitate amendments in clause V of the Memorandum of Association and article 5 of the Articles of Association of the Company.

#### Item No. 7 Placement of Quarterly Accounts on the Company's website.

The Board of Directors of the Company has recommended that the quarterly accounts of the Company should be transmitted to the members by placing on the website of Company instead of circulating the same by post to the Members as allowed by Circular No. 19 dated 14 April 2004 of the Securities and Exchange Commission of Pakistan, which will be considered as compliance of the provisions of Section 245 of the Companies Ordinance, 1984. Such transmittal is subject to fulfillment of certain conditions including seeking the consent of its Members in general meeting as stated in the above referred circular and approval from the Securities and Exchange Commission of Pakistan.

The Company maintains a website **www.kohatcement.com** and intends to place its quarterly accounts on the website for the information of the Members and general public in terms of and in accordance with the aforesaid Circular. This will result in prompt disclosure of information to the Members besides saving the costs of printing and dispatching of the quarterly accounts. The Company, however, will supply the printed copies of accounts to the Stock Exchanges on which the Company is listed in accordance with the Listing Regulations and to the Members on demand at their registered address, free of charge, within one week of receiving such a request. The Directors are not interested in this business except as ordinary members of the Company.

### DIRECTORS' REPORT TO THE SHAREHOLDERS

The directors take pleasure in presenting the Annual Report and audited Financial Statements of the Company for the year ended 30 June 2005.

Financial results - The net sales revenue for the year under review is Rs. 1,715.4 million (2004: Rs. 1,397.9 million) reflecting a growth of 22,72% over last year. The Cost of Sales has increased by 16.50% during the year, which is mainly due to the persistent price hike in Coal and Furnace Oil. The Company has earned a pre-tax profit of Rs. 560.9 million (2004: Rs. 395.3 million) after accounting for all charges inclusive of depreciation of Rs. 64.2 million (2004: Rs. 69.3 million). The profitability of the Company has increased considerably in the current year due to stability in the prices of cement and increase in capacity utilization. The financial results for the year under review are as under:



Rupees in Thousand

	2005	2004
Profit before taxation	560,949	395,274
Taxation:		
Current - for the year	176,322	130,908
Deferred - for the year	(1,874)	(28,291)
	174,448	102,617
Profit after taxation	386,501	292,657
Jn-appropriated profit Brought Forward	204,111	119,821
Profit available for appropriation	590,612	412,478
APPROPRIATIONS:		
Interim cash dividend NIL (2004: 30%)	-	98,700
Transfer to reserve for issue of bonus shares @ 50% (2004: 50%)	164,500	109,667
	164,500	208,367
In-appropriated profit carried forward	426,112	204,111
Earnings per share Rs. (refer note 30)	7.83	5.93
Subsequent Effects:		
- Proposed issue of Bonus Shares @ 50% (2004: @ 50%)	246,750	164,500

As the Company needs funds for its expansion project therefore, the Directors do not feel prudent to declare any cash dividend, however, the Directors have proposed issue of bonus shares @ 50% in proportion of 1 (one) bonus share for every 2 (two) shares held be issued by capitalization of Rs. 246,750,010 out of free reserves of the Company.

# 34 - Remuneration of Chief Executive, Directors and Executives

	Chief Ex	xecutive	Direc	ctors	Exe	cutives
	2005	2004	2005	2004	2005	2004
			Rup	ees —		
Managerial remuneration	320,000	320,000	480,000	480,000		2,705,911
Rent and utilities allowance	160,000	160,000	240,000	240,000	-	1,151,686
Medical reimbursement	-	117,512		45,000	-	175,335
Bonus	2		-	-	-	341,147
Retirement benefits	-	4		-	•	352,030
Other reimburseable expenses	1,195,202	737,948	1,810,476	1,007,210	2	3,069,979
	1,675,202	1,335,460	2,530,476	1,772,210		7,796,088
No. of persons	1	1	2	2		19

Company also provides the Chief Executive and Directors of the Company with free use of Company maintained cars.

Change in number of Executives is due to the increase in basic salary from Rs 100,000 to Rs 500,000 as per the revised Fourth Schedule to the Companies Ordinance, 1984.

35.	Capacity and production	2005	2004
		Tones	Tones
	Clinker		
	- Plant capacity	540,000	540,000
	- Actual production	531,149	498,110
	Cement		
	- Plant capacity	567,000	567,000
	- Actual production	561,753	530,641

Minor shortfall was due to heavy rains which effected the supply of raw material resulting into the stoppage of kiln and the excessive stock at cement silos.

36.	Number of employees	2005	2004
	Total number of employees at the end of the year	416	417

### 37. Dividend

The Board of Directors of the Company in its meeting held on 30 September, 2005 has recommended a stock dividend through the issue of bonus shares @ 50% (200: 50%) i.e. in the proportion of 1 (one) share for every 2 (two) shares held. The approval of the members for proposed bonus issue will be obtained at the Annual General Meeting scheduled to be held on 26 October, 2005. The financial statements for the year ended 30 June, 2005 do not include the effect of the bonus shares which will be accounted for in the financial statements for the year ending 30 June, 2006 (Refer Note 3.19).

#### 38. Date of authorization for issue

These financial statements were authorized for issue on 30 September 2005 by the board of directors of the Company.

### Figures

- have been rounded off to nearest rupees.
- previous year figures have been rearranged and reclassified wherever necessary for the purposes of comparison. Major changes made during the year resulted from the substituted Fourth Schedule to the Companies Ordinance, 1984.

CHIEF EXECUTIVE

Lahore: 30 September 2005

DIRECTOR

# Pattern of Shareholding as at 30 June 2005

No. of	Shareh	No. of Shares	
Shareholders	From	То	Held
98 1,076 174 204 37 17 7 10 3 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 101 501 1,001 5,001 10,001 15,001 20,001 25,001 35,001 40,001 55,001 60,001 65,001 90,001 125,001 190,001 295,001 410,001 445,001 495,001 585,001 780,001 890,001 900,001 900,001 1,595,001 1,845,001 2,930,001 3,000,001 3,310,001 5,630,001 10,510,001 11,195,001	100 500 1,000 5,000 10,000 20,000 25,000 30,000 35,000 45,000 50,000 60,000 65,000 70,000 95,000 130,000 130,000 415,000 450,000 565,000 500,000 565,000 500,000 565,000 500,000 1,000 500,000 565,000 500,000 565,000 500,000 565,000 500,000 565,000 500,000 565,000 500,000 565,000 500,000 565,000 500,000 565,000 500,000 565,000 500,000 5	6,538 400,407 151,037 510,094 291,876 227,225 122,625 216,350 84,900 33,750 82,000 48,450 162,400 59,100 60,100 135,000 91,650 127,250 191,025 300,000 414,800 450,000 562,500 588,300 780,075 891,600 902,250 923,050 1,598,125 1,846,100 2,931,300 3,004,425 3,313,500 5,635,000 10,511,425 11,195,775
1,658			49,350,002

Categories of shareholders		Shares held	Percentage
Directors, Chief Executive Officer, and their Spouse and Minor Children Associated Companies, undertakings and related parties NIT and ICP Banks, Development Financial Institutions, Non banking Financial Institutions		37,146,675 13,200 197,325 1,409,800	75.27% 0.03% 0.40% 2.86%
Insurance Companies Modarabas and Mutual Funds	idi irisutuuoris	46,800	0.09%
Share holders holding 10% General Public:		27,342,200	55.40%
a) Local b) Foreign	a) b)	6,802,402	13.78%
Others (to be specified):	73		
i) Packages Limited Mgt. Staff Pension Fund ii) KCCL Employees Trust iii) Pakistan Industrial Development Corporation (Pvt.) Ltd.		5,500 414,800 3,313,500	0.01% 0.84% 6.71%

AIZAZ MANSOOR SHEIKH CHIEF EXECUTIVE

Lahore: 30 September 2005

# Pattern of Shareholding as at 30 June 2005 Additional Information as Required by the Code of Corporate Governance

	ATEGOR HARE H		NUMBER OF SHAREHOLDERS	NUMBER OF SHARES HELD	
1	Associa	ted Companies, Undertakings &	Related Parties	1	13,200
	i.	Tariq Motors (Private) Limited		1	13,200
1	NIT and	ICP		2	197,325
	ī.	National Bank of Pakistan - Truste	ee department	1	191,025
	ii.	Investment Corporation of Pakista	n	1	6,300
II		s, Chief Executive Officer, their S	pouses		
	and Min	or Children		9	37,146,675
	Director	rs		7	33,553,950
	i.	Mr. Atta Mohammad Sheikh	Chairman / Director	1	1,598,125
	ii.	Mr. Aizaz Mansoor Sheikh	Chief Executive Officer / Director	1	10,511,425
	iii.	Mr. Nadeem Atta Sheikh	Director	1	11,195,775
	iv.	Mr. Tariq Atta Sheikh	Director	1	5,635,000
	V.	Mrs. Ghazala Amjad	Director	1	2,931,300
	vi.	Mr. Omer Aizaz Sheikh	Director	1	902,250
	vii.	Mrs. Hafsa Nadeem	Director	1	780,075
	Director	rs' spouses		2	3,592,725
	i,	Mrs. Hijab Tariq W/o Mr. Tariq Atta	Sheikh	1	588,300
	ii.	Capt. Amjad Latif Sheik H/o Mrs.	Ghazala Amjad	1	3,004,425
٧	Executives		Nil	Ni	
٧	Public Sector Companies and Corporations		1	3,313,500	
	i.	Pakistan Industrial Development (	Corporation (Private) Limited	1	3,313,500
۷I	Banks,	Development Finance Institutions	, Non-banking Finance		
	Instituti	ons, Insurance Companies, Moda	rabas and Mutual Funds	7	1,456,600
VII	Shareholders holding ten percent or more voting interests			3	27,342,200
	i,	Mr. Aizaz Mansoor Sheikh		1	10,511,425
	ii.	Mr. Nadeem Atta Sheikh		1	11,195,775
	iii.	Mr. Tariq Atta Sheikh		1	5,635,000

CHIEF EXECUTIVE