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# **Vision**

To transform the Company into a modern and dynamic cement manufacturing unit fully equipped to play a meaningful role on sustainable basis in the economy of Pakistan.

## **Mission**

- To provide quality products to customers at competitive prices and
  - To generate sufficient profit to add to the shareholders value.



# **Company Information**

### **BOARD OF DIRECTORS**

Mr. Muhammad Arif Habib Chairman

Mr. Muhammad Fazlullah Shariff
Mr. Muhammad Kashif
Chief Executive Officer
Executive Director

Mr. Muhummad Akmal Jameel Director
Mr. Muhummad Khubaib Director
Mr. Nasim Beg Director
Mr. Asadullah Khawaja Director

#### **AUDIT COMMITTEE**

Mr. Muhummad Khubaib Chairman
Mr. Muhummad Kashif Member
Mr. Muhummad Akmal Jameel Member

### **COMPANY SECRETARY & CHIEF FINANCIAL OFFICER**

Mr. Ashiq Hussain

### **STATUTORY AUDITOR**

Hyder Bhimji & Co. Chartered Accountants

### **COST AUDITOR**

Siddiqi & Co.

Cost & Management Accountants

### **LEGAL ADVISOR**

Usmani & Igbal

### **BANKERS**

AL- Baraka Islamic Bank Habib Bank Limited MCB Bank Limited National Bank of Pakistan Standard Chartered Bank Pakistan Limited Arif Habib Bank Limited

### **RESITERED OFFICE**

Pardesi House, Survey no. 2/1, R.Y. 16, Old Queens Road, Karachi -74000 Ph. 021-32423295, 32423478 Fax no. 021-32400989

Website: www.thattacement.com E-mail: info@thattacement.com

### **FACTORY**

Ghulamullah Road, Makli District Thatta, Sindh 73160

### SHARE REGISTRAR

Nobel Computer Services (Private) Limited, Mezzanine floor, House of Habib Building (Siddiqsons Tower), 3- Jinnah Cooperative Housing Society, Main Shahrah-e-Faisal, Karachi-753350. PABX: (92-21) 34325482-87 Fax: (92-21) 34325542



# **Directors' Report**

On behalf of the Board of Directors, I am pleased to present herewith Annual Report of the Company along with audited financial statements for the year ended June 30, 2010.

### **OVERVIEW OF THE CEMENT INDUSTRY**

An overall growth of 9.4% in cement sales in the country has been recorded in the financial year under review as compared to the previous year. The pressure on ex-factory prices increased due to tough competition among cement manufacturers, who are trying to secure market share by lowering prices.

Steep and regular increase in electricity tariff throughout the financial year has significantly increased the cost of doing business in general. Rising fuel prices in International market coupled with devaluation of Pak Rupee significantly impacted on the cost of production and profitability of the cement sector negating the impact of exchange gain on export sales.

Cement exports continued but with lower prices resulting in lower margins and on this account the profitability of the industry suffered significantly.

### **OPERATING RESULTS**

#### Production:

Clinker and Cement production of the Company for the year under review had been lower by about 4.25% and 1.43% respectively as compared to the previous year as given below:

	<b>2009-10</b> 2008-09		Variance
	M.Tons	M.Tons	%
Clinker production	356,077	371,900	(4.25)
Cement production	320,153	324,788	(1.43)

### Sales:

Overall cement sales during the year were marginally lower as compared to the previous year. The Company tried to offset the deficit of local sale as much as possible through export of clinker and cement. The export of cement and clinker during the year in terms of volume increased by 47% and 5% respectively as compared to the previous year. Whereas the revenue realized by the Company was low as compared to the previous year.

Comparative sales figures of the company have been tabulated below:

		2009-10	2008-09	Increase / decrease		
		2007-10	2000-07	Variance	%	
			Quantity in	tons		
Cement	- Local	212,859	248,299	(35,440)	(14.27)	
	- Export	107,079	72,798	34,281	47.09	
	•	319,938	321,097	(1,159)	(0.36)	
Clinker	- Local	-	1,492	(1,492)	(100)	
	- Export	57,197	54,376	2,821	Š.19 <sup>°</sup>	
		57,197	55,868	1,329	2.38	
GBFS	- Local	4,306	22,949	(18,643)	(81.24)	
		381,441	399,914	(18,473)	(4.62)	



#### **FINANCIAL RESULTS**

A comparison of financial results of the Company for the year ended June 30, 2010 with regards to the previous year is as under:

	2009-10	2008-09	Variance %
	Rupees in	thousands	
Turnover - net	1,544,124	1,795,109	(13.98)
Gross profit	277,353	496,977	(44.19)
Profit before taxation	1,769	263,398	(99.33)
Provision for taxation	(827)	(59,526)	(98.61)
Profit after taxation	942	203,872	(99.54)
Earning per share	0.01	2.56	(99.54)

#### **Sales Revenue:**

The sales revenue of the Company was lower by 13.98% as compared to the previous year on account of down slide in selling prices for local sales as well as export. The ratio of revenue between local and export sales during the year had been 53.32% (2009: 61.83%) and 46.68% (2009: 38.17%) respectively. Due to stiff competition in the market and oversupply situation the average prices in local and export declined by 12.45% and export prices by 13.80% respectively. However, the export sale registered a growth of 5.2% in terms of revenue.

#### **Gross Profit:**

The gross profit of the Company decreased by 44.19% mainly due to the reasons discussed above and due to periodical increases in electricity & gas tariff, however the Company was able to control cost of coal consumption with efficient procurement. The inflationary trend in cost of other inputs additionally affected margins of the Company.

### **Distribution Cost:**

The distribution cost increased due to increase in export related expenses on inland transportation and ocean freight. Ocean freight during the year accounted for 32% in the total export expenses as compared to 19% for the previous year.

### **Finance Cost:**

Through better management of funds, the Company was able to reduce the finance cost despite increase in operating expenses. Moreover, the Company is fulfilling all its short and long term obligations timely.

### Net Profit:

The Company was able to earn a profit after taxation of Rs. 0.942 million after incorporating accounting depreciation of Rs. 50.73 million.

### **INVESTMENTS:**

During the year, the Company disposed off all the investments along with available for sale investment that it was holding at the beginning of the year. The Company has suffered a loss of Rs. 6.53 million on these disposals.

### THATTA CEMENT COMPANY LIMITED



The Company is planning to invest in one of its Associated Cement manufacturing Company for which approval from the shareholders will be obtained in the Annual General Meeting.

### **CORPORATE SOCIAL RESPONSIBILITY**

Being a responsible member of the corporate community, the Company always strives to discharge its social responsibilities towards the society. The Company promotes and facilitates welfare of the local communities in the town where the Company works. In this respect, the Company provides education facilities to school level students, run free OPD facilities and provide other medical facilities to the local residents.

Subsequent to the year end, the devastating flood in the country has badly affected human lives and properties. The Company being a responsible corporate citizen positively played its role in rescue and relief activities. The Company opened up its premises to shelter flood affectees of local towns of Thatta District. The Company contributed to relief work by providing these Internally Displaced People food and safe drinking water and medical care as well. Beside this, the Company has fully cooperated and facilitated the District Government and National Armed Forces and coordinated with them for support of flood affectees.

### **RELATED PARTY TRANSACTION**

All related party transactions entered into are at arm's length basis and are being placed before and reviewed and approved by the audit committee as well as the Board of Directors of the Company from time to time in compliance of the listing regulations of the Karachi Stock Exchange (Guarntee) Limited.

### **CODE OF CORPORATE GOVERNANCE**

The Directors of the Company are well aware of their responsibilities under the Code of Corporate Governance incorporated in the Listing Rules of the Stock Exchange. All necessary steps are being taken to ensure Good Corporate Governance in the Company as required under the Code.

- a) The financial Statements, prepared by the Company, present fairly its state of affairs, the results of its operations, cash flows and changes in equity.
- b) Proper books of account have been maintained by the Company.
- c) Appropriate accounting policies have been consistently applied in the preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- d) Applicable International Accounting Standards have been followed in preparation of financial statements and there has been no material departure there from.
- e) The system of internal control has been effectively implemented and is continuously reviewed and monitored.
- f) We have an Audit Committee, the majority of the members of which are amongst non executive directors of the Board.
- g) The Company is a going concern and there is no doubt at all about the Company's ability to continue as a going concern.
- h) There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- i) The Board of Directors has adopted a mission statement and statement of overall corporate strategy.
- i) We have prepared and circulated a statement of Ethics and business Practices among directors and employees.

### THATTA CEMENT COMPANY LIMITED



- k) There is nothing outstanding against the Company on account of taxes, duties, levies, and other charges except for those which are being made in the normal course of business.
- The Company maintains Provident and Gratuity Fund accounts for its employees. Stated below are the values of fund disbursed to Funds by the Company:
  - Provident Fund (Company's contribution) Rs. 2,552,725
  - Gratuity Fund

Rs. 3,141,000

- m) Earning per share for the year is Re. 0.01 as against Rs. 2.56 last year.
- n) We have included the following information in the annual report, as required by the Code of Corporate Governance:
- i. Statement of pattern of shareholding.
- ii. Key operating and financial statistics for the last six years.
- iii. Statement of number of Board meetings held during the year and attendance by each director.

#### **EXTERNAL AUDITORS**

The present auditors M/s. Hyder Bhimji & Co., Chartered Accountants, retire and being eligible, offered themselves for reappointment.

### **FUTURE OUTLOOK**

Going forward, the management is taking steps to further optimize the plant and increase its availability. In addition to this, the sales team is being strengthened and steps are being taken to focus on promoting local sales.

Domestic demand is likely to pick up during 2010-11 as demand is picking up in urban areas due to increased construction activities. Local prices are expected to improve going forward. Improved law and order position could further augment construction activity boosting local sales. Through effective measures and use of alternative fuels the Company is constantly making efforts to curtail cost of production. To ensure maximum utilization of capacity the management is making efforts to explore new markets. The Company through promotional strategies aims to boost sales while maintaining reasonable margins.

Rising prices of utilities and other inputs however, need to be addressed through cost effective measures. The Company is planning certain projects, which when implemented, would contribute towards further reduction in the cost of production.

### **ACKNOWLEDGEMENT**

I would like to thank the Company's shareholders, financial institutions and customers for their continued cooperation and support. I would like to share my deepest appreciation for our employees for their dedication and hard work.

For and on behalf of the Board

Karachi: October 08, 2010

Muhammad Fazlullah Shariff Chief Executive Officer

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### Annexure - I

A statement showing the Company's shares bought and sold by its Directors, Chief Executive Officer, Chief Financial Officer, Company Secretary and their minor family members:

NAME OF DIRECTORS	SHARES PURCHASED	SHARES SOLD
Mr. Muhammad Arif Habib	58,900	
Mr. Nasim Beg	100	
Mr. Asadullah Khawaja	100	
Mr. Akmal Jameel	100	
Mr. Muhammad Khubaib	100	
Mr. Muhammad Fazlullah Shariff	100	
Mr. Salim Chamdia		100

Annexure - II

The attendance record of Board Meetings for each director is as follows:

S.No.	Director's Name	Meetings due	Meetings attended
1	Mr. Muhammad Arif Habib	4	2
2	Mr. Muhammad Fazlullah Shariff	4	4
3	Mr. Muhammad Kashif	4	4
4	Mr. Akmal Jameel	4	4
5	Mr. Muhammad Khubaib	4	4
6	Mr. Nasim Beg		
	(Appointed on April 27,2010)	I	1
7	Mr. Asadullah Khawaja		
	(Appointed on April 27,2010)	1	1
8	Mr. Muhammad Ejaz		
	(Resigned on April 26,2010)	3	2
9	Mrs. Zetun Hajiani		
	(Resigned on April 26,2010)	3	0
10	Mr. Salim Chamdia		
	(Resigned on September 7, 2009)	I	I

During the year the following directors were replaced by the appointed directors.

### **DIRECTORS RESIGNED**

REPLACED BY

Mr. Muhammad Ejaz

Mr. Nasim Beg

Mrs. Zetun Hajiani

Mr. Asadullah Khawaja



# Pattern of Share Holdings CDC and Physical as on June 30, 2010

Number of		Shareholdings	Total
Shareholders	From	То	Shares Held
44	1	100	945
1,004	101	500	498,999
123	501	1,000	121,226
75	1,001	5,000	171,391
9	5,001	10,000	71,498
2	10,001	15,000	23,000
1	15,001	20,000	17,500
1	25,001	30,000	30,000
1	45,001	50,000	46,551
1	60,001	65,000	61,070
1	65,001	70,000	68,000
1	670,001	675,000	671,500
1	995,001	1,000,000	1,000,000
1	1,500,001	1,505,000	1,500,500
1	2,000,001	2,005,000	2,000,100
1	2,495,001	2,500,000	2,500,000
1	4,770,001	4,775,000	4,771,400
1	4,995,001	5,000,000	5,000,000
1	5,995,001	6,000,000	6,000,000
1	7,585,001	7,590,000	7,589,570
	7,740,001	7,745,000	7,744,000
	39,885,001	39,890,000	39,887,250
1,273			79,774,500



# Combined Pattern of CDC and Physical Share Holdings as at June 30, 2010

Category No.	Categories of Share Holders	Number of Shares Held	Category Wise No. of Share Holders	Category Wise Shares Held	Percentage %
I	INDIVIDUALS		1,244	6,190,661	7.76
2	INVESTMENT COMPANIES		I	500	0
3	JOINT STOCK COMPANIES		14	89,619	0.11
4	DIRECTORS, CHEIF EXECUTIVE OFFICER AND THEIR SPOUSE AND MINOR CHILDREN  - MUHAMMAD ARIF HABIB  - MUHAMMAD KASHIF  - MUHAMMAD FAZLULLAH SHARIFF  - NASIM BEG  - ASADULLAH KHAWAJA  - MUHAMMAD KHUBAIB  - MUHAMMAD AKMAL JAMEEL	4,771,400 1,500,500 100 100 100 100 100	7	6,272,400	7.86
5	EXECUTIVES		-	-	-
6	NIT / ICP		-	-	-
7	ASSOCIATED COMPANIES , UNDERTAKINGS AND RELATED PARTIES - ARIF HABIB BANK LIMITED - ARIF HABIB EQUITY (PVT) LIMITED - ARIF HABIB SECURITES LIMITED	5,000,000 39,887,250 7,744,000	3	52,631,250	65.98
8	PUBLIC SECTOR COMPANIES AND CORPORATIONS		-	-	-
9	BANKS, DFIs, NBFIs, INSURANCE COMPANIES MODARABAS AND MUTUAL FUNDS		2	13,589,570	17.03
10	FOREIGN INVESTORS		I	500	-
П	CO-OPERATIVE SOCIETIES		-	-	-
12	CHARITABLE TRUSTS		-	-	-
13	OTHERS		I	1,000,000	1.26
	Total		1,273	79,774,500	100

SHARE-HOLDERS HOLDING TEN PERCENT OR MORE VOTING INTEREST IN THE LISTED COMPANY						
TOTAL PAID-UP CAPITAL OF THE COMPAN 10% OF THE PAID-UP CAPITAL OF THE COMPAN		79,774,500 7,977,450	SHARES SHARES			
NAME(S) OF SHAREHOLDER(S) ARIF HABIB EQUITY (PVT) LIMITED	DESCRIPTION	NO. OF SHARES HELD	PERCENTAGE			
	FALLS IN CATEGORY # 7	39,887,250	50			



# **Financial Highlights**

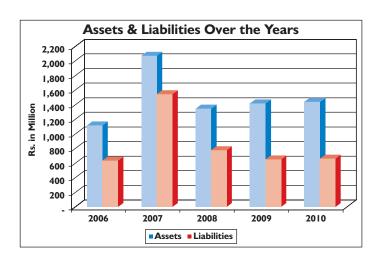
# **Key financial data**

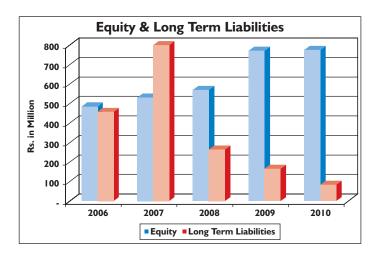
For the year ended June 30, 2010

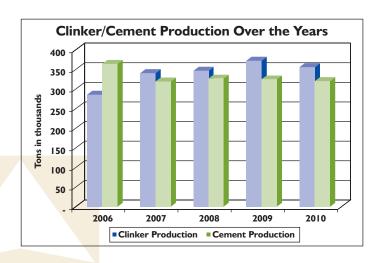
i e. ane year enace june ee,	2010	2009	2008	2007	2006	2005
Access Francisco d			(Rupees in	thousand)		
Assets Employed Property, Plant and Equipment	848,781	822,149	744,289	780,810	798,281	505,283
Intangible Assets	3,116	2,616	777,207	159	374	115
Long term deposit	88	88	2,708	3,320	2,087	1,516
Defferred taxation	-	-	2,700	3,320	4,471	113,104
Current assets	585,639	594,336	599,355	1,288,449	313,801	352,259
Current asses	1,437,624	1,419,189	1,346,352	2,072,738	1,119,014	972,277
Fig. 1. IP						
Financed By	775 540	770,811	570,749	531,227	101 E74	422 427
Shareholders Equity	775,563	770,011	3/0,/49	331,227	484,576	422,427
Long-terms Financing	41,666	83,333	166,662	263,886	360,686	398,336
Current Portion of Long Term Financing	41,667	83,332	97,224	749,724	97,647	41,664
	83,333	166,665	263,886	1,013,610	458,333	440,000
Long Term Deposits and Defered Liabilities	48,681	57,934	21,988	6,456	4,395	5,632
Current Liabilites	571,714	507,111	586,953	1,271,169	269,357	145,882
Current Portion of Long Term Financing	(41,667)	(83,332)	(97,224)	(749,724)	(97,647)	(41,664)
	530,047	423,779	489,729	521,445	171,710	104,218
Total Funds Invested	1,437,624	1,419,189	1,346,352	2,072,738	1,119,014	972,277
Turnover & Profit						
Turnover	1,544,124	1,795,109	1,415,463	1,039,436	1,537,777	1,184,945
Gross Profit	277,353	496,977	207,312	211,807	405,932	286,506
Operating Profit	40,577	340,551	79,965	148,324	357,925	252,647
Profit / (Loss) before taxation	1,769	263,398	53,796	58,590	337,052	251,183
Profit / (Loss) after taxation	942	203,872	39,522	46,652	221,698	263,309
(Loss) Carried Forward	(22,182)	(23, 124)	(226,996)	(266,518)	(373,000)	(534,867)
Earning per share (Rupees)	0.01	2.56	0.50	0.58	2.78	3.30
Break up value per Share (Rupees)	9.72	9.66	7.15	6.66	6.07	5.30
RATIO ANALYSIS						
Profitability (in %)						
Gross Profit to sales	17.96	27.69	14.65	20.38	26.40	24.18
Operating Profit to sales	2.63	18.97	5.65	14.27	23.28	21.32
Profit before tax to sales	0.11	14.67	3.80	5.64	21.92	21.20
Net Profit after tax to sales	0.06	11.36	2.79	4.49	14.42	22.22
Solvency						
Working Capital ratio	1.02	1.17	1.02	1.01	1.17	2.41
Acid test ratio	0.26	0.28	0.38	0.67	0.25	0.68
Inventory Turnover (cogs)-times	66.87	49.73	54.69	71.83	34.41	35.64
Overall Valuation & Assessment						
Return on Equity after tax (in %)	0.12	26.45	6.92	8.78	45.75	62.33
Long term debts to equity ratio	9.70	17.78	31.62	65.61	48.61	51.02
Return on Assets (in %)	0.07	17.76	2.94	2.25	19.81	27.08
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# **Financial Highlights**

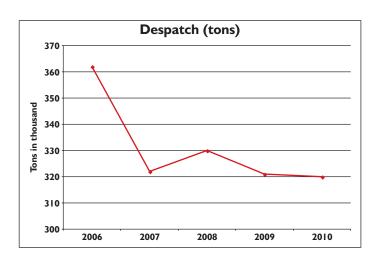


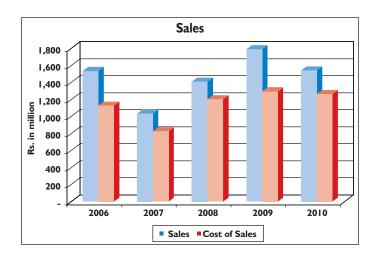






# **Financial Highlights**







# **Notice of Annual General Meeting**

Notice is hereby given that the Annual General Meeting of Thatta Cement Company Limited will be held at Beach Luxury Hotel, M.T. Khan Road, Lalazar, Karachi on Friday, October 29, 2010 at 2:00 p.m. to transact the following business:

### A. Ordinary Business

- 1. To confirm the minutes of Annual General Meeting of the shareholders held on October 17,2009.
- 2. To receive, consider and adopt Annual Audited Financial Statements for the year ended June 30, 2010, together with the Reports of the Auditors and Directors thereon.
- 3. To appoint Auditors for the ensuing year, and to fix their remuneration. Hyder Bhimji & Co. Chartered Accountants, retire and being eligible, have offered themselves for re-appointment.

### **Special Business**

#### 4. Investment under section 208

To consider and, if thought fit, to pass with or without modifications, the following Resolution as Special Resolution for investment in Associated Undertaking:

**"RESOLVED THAT** the consent and approval be and is hereby accorded under section 208 of the Companies Ordinance, 1984 for the limits of investments in associated undertaking subject to the terms and conditions mentioned in the annexed statement under section 160 (1) (b) of the Companies Ordinance, 1984.

"FURTHER RESOLVED that the Chief Executive and/or the Company Secretary be and are hereby authorized to take and do and/or cause to be taken or done any/all necessary actions, deeds and things which are or may be necessary for giving effect to the aforesaid resolution and to do all acts, matters, deeds, and things which are necessary, incidental and/or consequential to the investment of the Company's funds as above as and when required at the time of investment".

A Statement as required under Section 160(1)(b) of the Companies Ordinance, 1984 is being sent to the members along with the notice.

# 5. Amendment in the Memorandum and Articles of Association of the Company for the increase in Authorized Share Capital

To pass special resolution for the amendment/changes in Memorandum and Articles of Association of the Company for the increase in Authorized Share Capital.

"RESOLVED THAT the words and figures "Rs. 900,000,000 (Rupees Nine Hundred Million only) divided into 90,000,000 (Ninety Million) Ordinary Shares" appearing in Clause 53(iii) of the Memorandum of Association and the words and figures "Rs. 900,000,000 (Rupees Nine Hundred Million only) divided into 90,000,000 (Ninety Million) Ordinary Shares" as appearing in Article 7 of the Articles of Association of the Company be substituted by the words and figures "Rs. 1,000,000,000 (Rupees One Billion only) divided into 100,000,000 (One Hundred Million) Ordinary Shares.

"FURTHER RESOLVED that Chief Executive and/or the Company Secretary be and hereby authorized to take all the necessary steps for compliance of all legal requirements in this regard."

### THATTA CEMENT COMPANY LIMITED



A Statement as required under Section 160(1)(b) of the Companies Ordinance, 1984 is being sent to the members along with the notice.

6. To transact any other business with the permission of the Chair.

By Order of the Board

Karachi: October 9, 2010 Ashiq Hussain
Company Secretary

#### **Notes**

- (i) The Share Transfer Books of the Company for Ordinary Shares will remain closed from October 23, 2010 to October 29, 2010 (both days inclusive) for determining the entitlement of shareholders to attend the Annual General Meeting.
- (ii) Physical transfers and deposit requests under Central Depository System received at the close of business on October 22, 2010 by the Company's registrar i.e. Nobel Computer Services (Pvt.) Ltd., Mezzanine Floor, House of Habib Building (Siddiqsons Tower), 3-Jinnah Cooperative Housing Society, Main Shahra-e-Faisal, Karachi 75350, will be treated as being in time for entitlement to attend the meeting.
- (iii) A member of the Company entitled to attend and vote may appoint another member as his/her proxy to attend and vote instead of him/her.
- (iv) Proxies must be received at the Head Office of the Company not less than 48 hours before the time of the meeting.
- (v) Beneficial owners of the physical shares and the shares registered in the name of Central Depository Company of Pakistan Ltd. (CDC) and/or their proxies are required to produce their original Computerised National Identity Card (CNIC) or Passport for identification purpose at the time of attending the meeting. The form of proxy must be submitted with the company within the stipulated time, duly witnessed by two persons whose names, addresses and CNIC numbers must be mentioned on the form, along with attested copies of CNIC or the passport of the beneficial owner and the proxy. In case of corporate entity, the Board of Directors' Resolution/Power of Attorney with specimen signature(s) shall be submitted along with proxy form.
- (vi) Shareholders are requested to notify immediately of any change in their address.





# Statements under section 160 of the Companies Ordinance, 1984

### I. Investment under section 208

The Board of Directors of Thatta Cement Company Limited has approved the specific limits for equity investments and loans / advances along with other particulars for investments in its associated Company subject to the consent of members under section 208 of the Companies Ordinance, 1984. The principle purpose of this special resolution is to make the Company in a ready position to materialize the investment opportunity as and when arrive. It is prudent that the Company should be able to make the investment at the right time when the opportunity is available.

S.No.	Description	Information required
i.	Name of investee company	Al Abbas Cement Company Limited
ii.	Nature, amount and extent of investment	An aggregate limit of Equity investment upto Rs. 900 million including any advance against subscription of right share. Further an aggregate limit for loan / Advance upto Rs. 250 million.
iii.	Average market price of the shares intended to be purchased during preceding six months in case of listed companies	Rs. 5.16 per share
iv.	Break-up value of shares on the basis of last published financial statements	Rs. 9.39 per share as on June 30, 2009.
V.	Price at which shares will be purchased	At offer price of Rs. 5 in case of right subscription and at negotiated price for all existing shareholders.
vi.	Earnings per share of investee company in last three years: June 30, 2009 June 30, 2008 June 30, 2007	Re. 0.67 per share Re. (0.59) per share Rs. (1.24) per share
vii.	Sources of funds from where shares will be purchased	Own funds and credit lines.
viii.	Period for which investment will be made	Long term
ix.	Purpose of investment	For the benefit of the company to earn better returns in the long run on strategic investment.
X.	Benefit likely to accrue to the shareholders from the proposed investment	The investment is likely to give long term capital appreciation and will increase market share enabling the company to better compete.
xi.	Interest of directors and their relatives in the investee Company	Upto the extent of their shareholding
xii.	Any loan had already been provided or loan has been written off to the said Company	None
xiii.	Rate of interest on loan / advance	3 Months KIBOR + 1% or Company's borrowing rate whichever is higher
xiv.	Repayment schedule of loan / advance	Short to medium term within 3 years and long term within 5 years
xv.	Security on loan / advance	Management considers that being group company there is no need of collateral security



# 2. Amendment in the Memorandum and Articles of Association of the Company for the increase in Authorized Share Capital

Comparative statement of proposed changes in Memorandum & Articles of Association is as follows:

Existing relevant portion of clause appearing in Clause 53(iii) of the Memorandum of Association	Relevant portion of clause appearing in Clause 53(iii) of the Memorandum of Association after amendment
The Authorized Capital of the Company is Rs. 900,000,000 (Rupees Nine Hundred Million Only) dividend into 90,000,000 Ordinary shares of Rs. 10/- each	The Authorized Capital of the Company is Rs. I,000,000,000 (Rupees One Billion Only) dividend into I00,000,000 Ordinary shares of Rs. I0/- each
Existing relevant portion of clause appearing in Article 7 of the Articles of Association	Relevant portion of clause appearing in Article 7 of the Articles of Association after amendment
The Authorized Capital of the Company is Rs. 900,000,000 (Rupees Nine Hundred Million Only) dividend into 90,000,000 Ordinary shares of Rs. 10/- each	The Authorized Capital of the Company is Rs. I,000,000,000 (Rupees One Billion Only) dividend into I00,000,000 Ordinary shares of Rs. I0/- each

Directors of the Company are interested in the business to the extent of their shareholding in the Company.



# Statement of Compliance with the Code of Corporate Governance

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 35 of listing regulation of Karachi Stock exchange (Guarantee) Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes five non-executive directors.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. All casual vacancies occurred during the year on the board were filled within 30 days.
- 5. The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 6. The Board has adopted a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO) and other executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The appointment of Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment as proposed by the CEO have been duly approved by the Board.
- 10. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 11. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 12. The directors, CEO and other executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 13. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 14. The audit committee is constituted and it comprises of three members, of whom majority are non-executive directors including the chairman of the committee.



- 15. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 16. The Board has set-up an effective internal audit function who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company and they are involved in the internal audit function on a full time basis.
- 17. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 18. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 19. The Related party transaction have been placed before the Audit Committee and approved by the Board of Directors along with the pricing methods for such transactions.
- 20. We confirm that all other material principles contained in the Code have been duly complied with.

For and on behalf of the Board

**MUHAMMAD FAZLULLAH SHARIFF** 

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Chief Executive Officer

Karachi: October 08, 2010

### **HYDER BHIMJI & CO.** CHARTERED ACCOUNTANTS

Member of **KRESTON INTERNATIONAL** with affiliated offices worldwide

Standard Insurance House 1.1. Chundrigar Road P.O. Box: 6904 Phone: 24 | 7585-87 Fax:92-21-2423954 Email: bhimji@multi.net.pk

### Review Report to the Members on Statement of Compliance with the Best Practices of Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance for the year ended June 30, 2010 prepared by the Board of Directors of Thatta Cement Company Limited to comply with the Listing Regulations of the respective Stock Exchanges, where the company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, Sub-Regulation (xiii) of Listing Regulations 35 (Previously Regulation No.37) notified by the Karachi Stock Exchange (Guarantee) Limited vide circular KSE/N-269 dated January 19, 2009 requires the Company to place before the Board of Directors for their consideration and approval of related party transactions distinguishing between transactions carried out on terms equivalent to those that prevailed in arm's length transactions and transaction which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the board of directors and placement of such transactions before the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance, as applicable to the Company for the year ended June 30, 2010.

**HYDER BHIMJI & CO.** 

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Chartered Accountants

Karachi: the October 08, 2010

Website:http://www.bhimji.com.pk www.kreston.com LAHORE: Amin Building, 65 The Mall. Phone: 7353392, 7352661, 7321043 Fax: 92-42-7122378

# HYDER BHIMJI & CO. CHARTERED ACCOUNTANTS

Member of KRESTON INTERNATIONAL with affiliated offices worldwide Standard Insurance House
1.1. Chundrigar Road
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Fax:92-21-2423954
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## **Auditors' Report to the Members**

We have audited the annexed Balance Sheet of Thatta Cement Company Limited as at June 30, 2010 and the related Profit and Loss Account, Cash Flow Statement and Statement of Changes in Equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanation which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statement in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amount and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by the management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion proper books of account have been kept by the Company as required by the Companies Ordinance, 1984:
- b) in our opinion:
  - the Balance Sheet and Profit and Loss Account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with the accounting polices consistently applied except for the changes as described in note 5.2 with which we concur;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - the business conducted, investments made and expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, Profit and Loss Account, Cash Flow Statement and Statement of Changes in Equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2010 and of the profits, its cash flows and changes in equity for the year then ended; and

d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

HYDER BHIMJI & CO.
CHARTERED ACCOUNTANTS

Engagement Partner: Mohammad Hanif Razzak

Karachi: the October 08, 2010

Website:http://www.bhimji.com.pk www.kreston.com LAHORE :Amin Building, 65 The Mall. Phone : 7353392, 7352661, 7321043 Fax: 92-42-7122378



### **Balance Sheet**

As at June 30, 2010	Note	June 30, 2010	June 30, 2009	
ASSETS		(Rupees in thousand)		
NON CURRENT ASSETS		0.40.701	222 1 12	
Property, plant & equipment	6 7	848,781	822,149	
Intangible assets	/	3,116	2,616	
Long term deposits		851,985	824,853	
CURRENT ASSETS		031,703	027,033	
Stores, spare parts & loose tools	8	190,029	218,895	
Stock-in-trade	9	238,864	225,301	
Trade debts	10	49,649	56,135	
Loans and advances	П	12,918	16,694	
Trade deposits and short term prepayments	12	8,127	6,910	
Accrued interest	13	54	- 1 225	
Other receivables	13	6,033	1,225	
Short term investments Tax refunds due from the Government	14	32,328	38,597	
Taxation-net		37,371	18,764	
Cash and bank balances	15	10,266	11,815	
Cash and Sank Salaness		585,639	594,336	
		1,437,624	1,419,189	
SHARE CAPITAL AND RESERVES Authorized Capital 90,000,000 (2009: 90,000,000) ordinary shares of Rs. 10/- each		900,000	900,000	
leaved subscribed and neid up above societal	17	707 745	707 745	
Issued, subscribed and paid-up share capital Accumulated loss	16	797,745 (22,182)	797,745 (23,124)	
Unrealized loss on available for sale investment		(22,102)	(3,810)	
Officialized 1035 off available for sale investment		775,563	770,811	
		,	, .	
NON CURRENT LIABILITIES				
Long term financing	17	41,666	83,333	
Long term deposits	18	4,249	3,962	
Deferred taxation	19	44,432	53,972	
CURRENT LIABILITIES		90,347	141,267	
Trade and other payables	20	227,514	170,582	
Accrued markup	21	11,124	10,095	
Short term borrowings	22	291,409	243,102	
Current maturity of long term financing		41,667	83,332	
		571,714	507,111	
CONTINGENCIES & COMMITMENTS	23	1 437 434		
		1,437,624	1,419,189	

The annexed notes form an integral part of these financial statements. CHIEF EXECUTIVE OFFICER



### **Profit & Loss Account**

For the year ended June 30, 2010

	Note	June 30, 2010	June 30, 2009
		(Rupees in t	housand)
Turnover - net Cost of sales	24 25	1,544,124 (1,266,771)	1,795,109 (1,298,132)
Gross profit		277,353	496,977
Distribution cost Administrative expenses	26 27	(190,965) (45,811) (236,776)	(130,108) (26,318) (156,426)
Operating Profit		40,577	340,551
Other operating expenses Other operating income Finance Cost	28 29 30	(9,338) 16,062 (45,532) (38,808)	(28,644) 15,209 (63,718) (77,153)
Profit before taxation		1,769	263,398
Taxation - current - prior year - deferred	31	(11,692) 1,325 9,540 (827)	(15,040) (334) (44,152) (59,526)
Profit after taxation		942	203,872
Other comprehensive income			
Impairment loss on available for sale investment transferred to profit and loss account		3,810	(3,810)
Total comprehensive income for the year		<b>4,752</b> rupe	200,062 es
Earning per share - basic & diluted	32	0.01	2.56

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER



	r the year ended June 30, 2010	June 30, 2010	June 30, 2009
		(Rupees in t	housand)
A.	CASH FLOWS FROM OPERATING ACTIVITIES		
	Profit before taxation	1,769	263,398
	Adjustment for:		
	Depreciation	50,731	46,009
	Finance cost	45,532	63,718
	Loss/(gain) on disposal of investments	6,530	(1,538)
	Unrealised gain on short term investments -net		(6,904)
	Provision for doubtful debts	242	- (1.47)
	Loss / (gain) on disposal of operating fixed assets	4.059	(147)
	Employee benefits - gratuity Provision for slow moving / dead stores & spares	4,058 481	3,759 4,130
	Provision for slow moving / dead stores & spares	107,634	109,027
		107,001	107,027
	Operating cash flows before working capital changes	109,403	372,425
	(Increase) / decrease in current assets:		
	Stores, spare parts & loose tools	28,385	21,038
	Stock-in-trade	(13,563)	(96,885)
	Trade debts	6,245	78,077
	Loans and advances	3,776	31,379
	Trade deposits and short term prepayments	(1,217)	(866)
	Other receivables / sales tax refundable	(23,695)	17,538
		(69)	50,281
	(Decrease) / increase in current liabilities:	F. 440	(145.220)
	Trade and other payables	56,460	(165,339)
	Cash generated from operations	165,794	257,367
	Finance cost paid	(44,503)	(63,155)
	Gratuity paid / receipt of fund	(3,584)	(8,312)
	Taxes paid	(42,468)	(20,718)
		(90,555)	(92,185)
	Net cash from operating activities	75,239	165,182
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Capital expenditure	(82,069)	(126,903)
	Proceeds on disposal of property, plant and equipment	4,146	564
	Short term investments -net	35,873	(33,965)
	Long term deposits	-	2,620
	Net cash used in investing activities	(42,050)	(157,684)
		<del></del>	



June 30, 2010 June 30, 2009

(Rupees in thousand)

### C. CASH FLOWS FROM FINANCING ACTIVITIES

Repayment of long term financing Receipts / (Refund) of long term deposits Net cash used in financing activities	(83,332) 287 (83,045)	(97,220) (515) (97,735)
Net decrease in cash and cash equivalents	(49,856)	(90,237)
Cash and cash equivalents at beginning of the year	(231,287)	(141,050)
Cash and cash equivalents at end of the year	(281,143)	(231,287)
Cash and bank balances Short term borrowings	10,266 (291,409)	11,815 (243,102)
	(281,143)	(231,287)

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER



# **Statement of Changes in Equity**

For the year ended June 30, 2010

	Issued, subscribed and paid-up share capital	Accumulated loss	Unrealized loss on available for sale investments	Total
		(Rupees ir	n thousand)	
Balance as at July 1, 2008	797,745	(226,996)	-	570,749
Total comprehensive income for the year ended June 30, 2009	-	203,872	(3,810)	200,062
Balance as at June 30 ,2009	797,745	(23,124)	(3,810)	770,811
Total comprehensive income for the year ended June 30, 2010	-	942	3,810	4,752
Balance as at June 30,2010	797,745	(22,182)		775,563

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER



### **Notes to the Financial Statements**

For the year ended June 30, 2010

#### I. THE COMPANY AND ITS OPERATIONS

Thatta Cement Company Limited was incorporated in Pakistan in 1980 as a public limited company. The shares of the company are quoted at the Karachi Stock Exchange. The Company's main business activity is manufacturing and marketing of cement. The registered office of the company is situated at Pardesi House, Survey No.2/I, R.Y.16, Old Queens Road, Karachi. The production facility of the Company is located at Ghulamullah Road, Makli, District Thatta, Sindh.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such international financial reporting standards, (IFRSs) issued by the International Accounting Standards Boards as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case the requirements differ, the provisions of directives of the Companies Ordinance, 1984 shall prevail.

#### 3. BASIS OF PREPARATION

These financial statements have been prepared under the historical cost basis modified for short term investments, certain employee retirement benefits and export trade debts which are stated as reported in their respective notes

# 4 STANDARDS, AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARD AND INTERPRETATIONS

# 4.1 Standards, interpretations and amendments to approved accounting standards that are not yet effective:

The following revised standards, amendments and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretation:

### **Standard or Interpretation**

Effective Date (accounting periods beginning on or after)

IFRS 2	Share-based payment: Amended relating to Group Cash-settled Share-based Payment Transactions	January 01, 2010
IAS -24	Related Party Disclosures (revised)	January 01, 2011
IAS 32	Financial Instruments: Presentation- Classification of Right Issue	February I, 2010
IFRIC 14	The limit on defined benefit asset, minimum funding requirements and their interaction (Amendments)	January 01, 2010
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments	July 01, 2010

The Company expect that the adoption of the above revisions, amendments and interpretations of the standards will not have any material impact on the Company's financial statements in the period of initial application.

In Addition to the above, amendments to various accounting standards have also been issued by the IASB as a result of its annual improvement project April 2009 primarily with a view to remove inconsistencies and clarify wordings. Such improvements are generally effective for accounting periods beginning on or after January 01, 2010. The Company expect that such improvements to the standards will not have any material impact on the Company's financial statements in the period of initial application.



### 4.2 Standards, amendments and interpretations adopted during the year:

During the year, the following new/revised standards, amendments and interpretations of accounting standards become effective:

### Standards, amendments and interpretations

IFRS-2	Share based payment - Vesting Conditions and Cancellations (Amendment)
IFRS-3	Business Combinations (Revised)
IFRS-7	Financial Instruments: Disclosures(Amendment)
IFRS-8	Operating Segments
IAS - I	Presentation of Financial Statements (Revised)
IAS -23	Borrowing Costs(Revised)
IAS -27	Consolidated and Separate Financial Statements (Amendments)
IAS -32	Financial Instruments: Presentation and IAS 1 Presentation of Financial Statements-puttable Financia
	Instruments and Obligations Arising on Liquidation (Amendment)
IAS -39	Financial Instruments: Recognition and Measurement- Eligible hedged items (Amendments)
IFRIC -15	Agreement for the Construction of Real Estate
IFRIC -16	Hedges of a Net Investment in a foreign Operation
IFRIC - 17	Distributions of Non-Cash Assets to Owners
IFRIC - 18	Transfer of Assets from Customers

The adoption of the above standards, amendments and interpretations did not have any effect on the financial statements except for IAS 1 (revised).

### 5. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below:

### 5.1 Significant accounting estimates and judgments

In the process of applying the accounting policies, management has made the following estimates and judgments which are significant to the financial statements.

- a) Property, plant and equipment with respect to estimated useful life and related depreciation change and impairment.
- b) Provisions for obsolescence and slow moving spares with respect to parameters set out by management.
- c) Provision for income tax with respect to estimation of income tax based on income tax law and appellate decision.
- d) Deferred taxation has been made based on estimate of future ratio of export and local sales.
- e) Contingencies with respect to evaluation based to element of issue involved and opinion of legal counsel.
- f) Gratuity with respect to actuarial valuation.
- g) Stock valuation with respect to determination of net realizable value.
- h) Trade debts with respect to its provision for doubtful debts.
- i) Investment with respect to their classification.



### 5.2 Chang in accounting policy and disclosures

The accounting policies adopted in preparation of these financial statements are consistent with those of the previous financial year except for the adoption of IAS 1 (Revised) as of July 2009.

The revised standard separates owner and non-owner changes in equity. The statement of changes in equity includes only details of transactions with owners, with non-owner changes in equity presented as a single line item in the statement of changes in equity. In addition, the standard introduces the statement of comprehensive income which presents all items of recognized income and expense, either in one single statement (the statement of comprehensive income), or in two linked statements (the profit and loss account and the statement of comprehensive income).

The Company has chosen to present all non-owner changes in equity in one performance statement - statement of comprehensive income (profit and loss account).

### 5.3 Property, plant and equipment

These are stated at cost less accumulated depreciation except freehold land and capital work in progress which are stated at cost whereas leasehold land is stated at cost less amortization.

Depreciation is charged to profit and loss account applying the reducing balance method at the rates specified in Operating asset - tangible note except leasehold structural improvements and leasehold land which are depreciated/amortized on straight line basis. Depreciation on additions is charged from the month in which the asset is available for use and on disposal upto the month the asset is in use. Assets, residual values and useful lives are reviewed, and adjusted, if appropriate at each balance sheet date.

Normal maintenance and repairs are charged to profit and loss account as and when incurred where as major renewals and improvements are capitalized.

Gain or loss, on disposal of assets is included in profit & loss account.

### 5.4 Intangible assets

Intangible assets are recognised when it is probable that the expected future economic benefits will flow to the entity and the cost of the asset can be measured reliably. Cost of the other intangible asset includes purchase cost and directly attributable expenses incidental to bring the asset for its intended use.

Costs associated with maintaining computer software are recognised as an expense as and when incurred.

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. Amortisation is charged over the estimated useful life of the asset on a systematic basis applying the straight line method.

Useful lives of all intangible assets are reviewed, at each balance sheet date and adjusted if the impact of amortisation is significant.

### 5.5 Stores, spare parts & loose tools

These are stated at cost (calculated on moving average basis) less provision for dead and slow moving stores and spares except for the items in transit, which are valued and stated at cost.

### 5.6 Stock in trade

Stock in trade are valued at lower of weighted average cost and net realisable value except the raw and packing material which are valued at cost on moving average basis.



Materials in transit are stated at cost comprising invoice value plus other charges paid thereon.

Work in process and finished goods are valued at weighted average cost comprising of material quarrying/purchase price, transportation, labour cost and applicable manufacturing overheads.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and cost necessarily to be incurred in order to make the sales.

#### 5.7 Trade debts

Local debts are recognised at fair value of consideration receivable. Export debts are initially recognised at the exchange rate prevailing on the date of dispatch and subsequently remeasured at each year end. Debts considered irrecoverable are written off and appropriate provision is made where recovery is considered doubtful.

### 5.8 Investments

The investments of the company are classified into the following categories:

### 5.8.1 At fair value through profit or loss

These include investments that are designated at fair value through profit or loss at inception. They are initially measured at fair value and changes on re-measurement or disposal are taken to profit and loss account of the same year.

### 5.8.2 Available for sale

They are included as current assets unless management intends to dispose off the investments after twelve months of the balance sheet date.

Available for sale investments are initially recognized at fair value plus transaction cost, and subsequently at fair value. Changes in fair value are recognised in equity and on disposal of all gains or losses are transferred from equity to profit & loss account along with such gain or loss on disposal.

### 5.9 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash in hand, with Banks on current, savings and deposits accounts net of short term borrowings under mark-up arrangements, if any.

### 5.10 Employee benefits

### 5.10.1 Defined benefit plan

The Company operate approved funded gratuity scheme covering all permanent employees. The scheme is administered by the trustees nominated under the trust deed. The liabilities recognized in respect of gratuity are the present values of the company's obligations under the scheme at the balance sheet date less the fair values of plan assets, together with adjustment for unrecognized actuarial gains or losses. Contribution is made to this scheme on the basis of actuarial recommendations. The actuarial valuation is carried out using the Project Unit Credit Method on June 30, 2010.

The present value of obligations are determined by discounting the estimated future cash outflows using interest rates of government bond. The government bonds is consistent with the estimated term of the post-employment benefit obligations.



Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions in excess of the greater of 10% of the value of the plan assets or 10% of the defined benefit obligation are credited or debited to profit or loss account over the employee's expected average remaining working lives.

### 5.10.2 Defined contribution plan

The company also operate an approved contributory provident fund for all its permanent employees to which equal monthly contributions are made, both by the company and the employees, to the fund at the rate of 10% of basic salary.

### 5.11 Borrowing cost

Loans and borrowings are recorded as and when the proceeds are received.

Borrowings costs are recognized as an expenses in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing cost, if any, are capitalized as part of the cost of that asset.

### 5.12 Taxation

Provision for current taxation is computed in accordance with the provisions of Income Tax Laws. The charge for current income tax is recorded after adjustment, if any, to the provision for tax made in prior year including those arising from assessment and amendments in assessments during the year in such years. The company accounts for deferred taxation on all temporary differences using liability method. Deferred tax asset is recognized only to the extent that it is probable that future taxable profit will be available and the credits can be utilized.

### 5.13 Impairment

The carrying amounts of the company's assets are reviewed at each financial year end to determine whether there is any indication of impairment. If any such indication exists, the assets recoverable amount is estimated and impairment losses are recognized as expense in the profit and loss account.

### 5.14 Revenue recognition

Revenue is recognized to the extent it is probable that the economic benefits will flow to the company and the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable. Revenue from sales is recognized upon passage of the title to the customers which generally coincides with physical delivery. Interest and rental / other income is recognized on accrual basis.

### 5.15 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognized at the time when the Company loses control of the contractual rights that comprises the financial assets. All financial liabilities are derecognized at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expired. Any gains or losses on derecognizing of financial assets and financial liabilities are taken to profit and loss account currently.

### 5.16 Transactions with related parties

Transactions with related parties are carried out at arm's length basis determined in accordance with "Comparable uncontrolled price method" except in the case of loan and advances to Key management personnel which are free of any interest / markup in terms of the employment.



### 5.17 Offsetting of financial assets and financial liabilities

A financial asset and financial liability is offset and the net amount is reported in the balance sheet if the company has a legally enforceable right to set-off the recognized amounts and the company intends either to settle on a net basis or to realize the asset and discharge the liability simultaneously.

### 5.18 Provision

Provision are recognized when the company has present, legal or constructive obligations as a result of past events, if it is probable that an outflow of resources will be required to settle the obligation, and reliable estimate of the amounts can be made.

### 5.19 Foreign currency translation

Foreign currency transaction are recorded into Pak Rupee using the exchange rate prevailing at the dates of the transaction. Monetary assets and liabilities in foreign currencies are translated into Pak Rupee at the rates of exchange prevailing at the balance sheet date. Exchange gains and losses are taken to profit and loss account.

### 5.20 Functional and presentation currency

The financial statements are presented in Pak Rupees, which is the company's functional and presentation currency.

### 6 PROPERTY, PLANT & EQUIPMENT

	Note	June 30, 2010	June 30, 2009
		(Rupees in	thousand)
Operating fixed assets	6.1	848,781	747,422
Capital work-in- progress	6.6	848,781	74,727 822,149



### 6.1 Operating fixed assets

Description	Cost at June 30, 2010	Accumulated depreciation/ amortization at June 30, 2010	Net book value as at June 30, 2010	Cost at June 30, 2009	Accumulated depreciation/ amortization at June 30, 2009	Net book value as at June 30, 2009	Rates
	(F	Rupees in thousar	nd)	(R	upees in thousar	nd)	
Land	6,266	1,900	4,366	6,266	1,819	4,447	1/99
Agricultural land	15,297	-	15,297	15,297	-	15,297	-
Leasehold improvements	44,885	3,366	41,519	-	-	-	10%
Quarries and improvements	11,963	11,741	222	11,963	11,729	234	5%
Factory building	237,543	166,679	70,864	237,543	158,804	78,739	10%
Electrical installation	25,657	1,283	24,374		-	-	5%
Housing Colonies	72,219	50,151	22,068	72,219	48,990	23,229	5%
Office Building	22,281	17,068	5,213	22,281	16,794	5,487	5%
Plant and machinery	1,619,408	1,006,154	613,254	1,570,282	991,403	578,879	5%
Quarry equipments	47,302	46,807	495	47,302	46,684	618	20%
Railway sidings	14,905	12,286	2,619	14,905	11,995	2,910	10%
Vehicles	40,936	17,758	23,178	40,950	15,753	25,197	10 & 20%
Furniture and fixtures	17,780	11,806	5,974	17,652	11,149	6,503	10%
Office equipments	23,070	6,759	16,311	9,220	6,206	3,014	10%
Computers	9,939	6,912	3,027	8,588	5,720	2,868	30%
	2,209,451	1,360,670	848,781	2,074,468	1,327,046	747,422	

### 6.2 The following is the operating assets for the year

Description	Net book value as on 01/07/2009	Additions -cost	Deletion / Adjustments - WDV	Depreciation / Amortization	Net book value as on 30/06/2010	Depreciation/ Amortization rates
		(R	lupees in thousa	ınd)		
Lease hold land	4,447	-	-	81	4,366	1/99
Freehold agricultural land	15,297	-	-	-	15,297	-
Leasehold improvements	-	44,885	-	3,366	41,519	10%
Leasehold quarries and improvements	234	-	-	12	222	5%
Factory building on leasehold land	78,739	-	-	7,875	70,864	10%
Electrical installation	-	25,657	-	1,283	24,374	5%
Housing Colonies	23,229	-	-	1,161	22,068	5%
Office Building	5,487	-	-	274	5,213	5%
Plant and machinery	578,879	68,075	(3,773)	29,927	613,254	5%
Quarry equipments	618	-	-	123	495	20%
Railway sidings	2,910	-	-	291	2,619	10%
Vehicles	25,197	2,350	(433)	3,936	23,178	10% & 20%
Furniture and fixtures	6,503	128	-	657	5,974	10%
Office equipments	3,014	13,850	-	553	16,311	10%
Computers	2,868	1,351	-	1,192	3,027	30%
	747,422	156,296	(4,206)	50,731	848,781	-



		2008-2009				
Description	Net book value as on 01/07/2008	Additions -cost	Deletion / Adjustments - WDV	Depreciation / Amortization	Net book value as on 30/06/2009	Depreciation/ Amortization rates
		(F	Rupees in thousa	nd)		
Lease hold land	4,492	-	-	45	4,447	1/99
Freehold agricultural land	15,297	-	-	-	15,297	-
Leasehold quarries and improvements	246	-	-	12	234	5%
Factory building on leasehold land	87,316	160	-	8,737	78,739	10%
Housing Colonies	24,253	190	-	1,214	23,229	5%
Office Building	5,495	274	-	282	5,487	5%
Plant and machinery	580,876	28,025	-	30,022	578,879	5%
Quarry equipments	772	-	-	154	618	20%
Railway sidings	3,234	-	-	324	2,910	10%
Vehicles	8,636	19,651	(14)	3,076	25,197	10% & 20%
Furniture and fixtures	7,068	154	-	719	6,503	10%
Office equipments	3,083	650	(404)	315	3,014	10%
Computers	3,521	456	-	1,109	2,868	30%
	744,289	49,560	(418)	46,009	747,422	-

### 6.3 Freehold agricultural land

The Company has recovered Agricultural land valuing Rs. 15.297 million located in district Thatta through National Accountability Bureau, Government of Pakistan from former employee of the Company being involved to allow unauthorized excessive rebates by collusion of certain personnel of the company whose services have been terminated. However, during the year agricultural activities have been initiated.

### 6.4 Allocation of depreciation

The charge of depreciation for the year has been allocated as under:

	Note	June 30, 2010	June 30, 2009
		(Rupees in	thousand)
Cost of sales		45,294	44,347
Distribution Cost		1,611	1,212
Administrative expenses		3,826	450
		50,731	46,009

### 6.5 Disposal of property plant & equipment - Tangible

Particulars	Mode of disposal	Cost	Accumulated depreciation	Written down value	Sale proceeds	Gain	Particular of purchasers
(Rupees in thousand)							
Plant & machinery	Negotiation Negotiation	9,555 9,394	7,677 7,499	1,878 1,895	3,017 537	1,139 (1,358)	M/s High Tech Electronic
Vehicle	Negotiation	1,317	900	417	417	-	Chief Executive Officer
Items having book value below F Vehicles	Negotiation	1,046	1,031	16	175	159	Muhammad Mustaqim
As on June 30, 2010		21,312	17,107	4,206	4,146	(60)	
As on June 30, 2009		1,197	779	418	564	146	



### 6.6 CAPITAL WORK-IN-PROGRESS

			Cost at July 01, 2009	incurred during the year	Transferred to tangible fixed assets a thousand)	Cost at, June 30, 2010
	Civil Work			(Rupees II	i tilousaliu)	
	Advances to contractors		2,441	-	(2,441)	_
	Advance for Head Office		, -	44,885	(44,885)	-
	Plant and machinery Rehabilitation of power transmission Line		25,120	-	(25,120)	_
	Diesel Generator Spares		23,684	2,201	(25,885)	_
	Slag Mill Gear Box		23,482	-	(23,482)	-
	As on June 30, 2010		74,727	47,086	(121,813)	
	As at June 30, 2009		-	74,727	-	74,727
7	INTANGIBLE ASSET	Not	•	June 30, 2010		June 30, 2009
		Not	е			
				(Rup	ees in thousa	ind)
	Other intangible assets	7.1		-		-
	Capital work-in- progress	7.2	•	3,11	6	2,616
				3,11	6	2,616
<b>7.</b> I	Other intangible asset				Computer software	
	As at July 1, 2008			(	(Rupees in t	
	Cost			648		
	Accumulated amortization				(648)	
	A Libe					-
	Addition Amortization for the year					-
	Net book value as at June 30, 2009			<u></u> _		<u> </u>
	As at July 1, 2009					<del></del>
	Cost				64	18
	Accumulated amortization				(64	
	Net book value				(5	-
	Addition					_
	Amortization for the year					
	Net book value as at June 30, 2010					<u>-</u>
	As at June 30, 2010					10
	Cost					18
	Accumulated amortization				(64	l8)
	Net book value					-



### 7.2 Captial work in progress

	Note	June 30, 2010	June 30, 2009 <b>thousand)</b>	
		(Rupees in		
Opening balance Addition		2,616 500	- 2,616	
Transfer Closing balance		3,116	2,616	

7.2.1 This represents progress payments made in respect of acquisition of computer software and its implementation.

### 8 STORES, SPARE PARTS & LOOSE TOOLS

Stores Spare parts	8.1	105,255 125,003	141,885 116,757
Loose tools		133	134
		230,391	258,776
Less: Provision for dead stock		(9,103)	(9,103)
Less: Provision for slow moving store and spares		(31,259)	(30,778)
	8.2	(40,362)	(39,881)
		190,029	218,895

- 8.1 This includes stores in transit of Rs. 5.736 million (June 2009 : 31.085 million) at the balance sheet date.
- 8.2 Certain dead and slow moving items have been reassessed valuing Rs. 9.103 million and Rs. 40.458 million respectively have been identified during the year. Dead items have been fully provided for while the value of slow moving items has been substantially provided and accounted for in the books keeping in view the usefulness of slow moving items.

### 8.3 Reconciliation of carrying amount of above provision:

	Opening balance Provision made during the year Closing balance	25	39,881 481 40,362	35,751 4,130 39,881
9	STOCK-IN-TRADE			
	Raw material Packing material Work-in-process / semi finished goods Finished goods		26,307 26,523 164,241 21,793 238,864	35,830 31,955 137,337 20,179 225,301
10	TRADE DEBTS		230,004	
	Considered good Exports proceeds receivable -secured Local - Unsecured	10.1 & 10.2	33,274 16,375 49,649	17,649 38,486 56,135
	Considered doubtful Cement Stockiest Excessive Rebate allowed Controller Military Accounts Other customers Less: Provision for doubtful debts	10.3 10.4	44,880 22,022 5,126 242 72,270 (72,270)	44,880 22,022 5,126 - 72,028 (72,028)
			49,649	56,135



June 30,

June 30,

4,641

3,486

8,127

4,800

233

1,000

4,189

2,721

6,910

1,225

		Note	2010	2009
10.1	It includes Rs. 789,000 due from related parties as	stated belo	(Rupees in t	housand)
	Rotocast Engineering (Private) Limited Safe Mix Concrete Products (Private) Limited International Complex Projects Limited		49 589 151 789	3,102 3,166
10.2	The maximum aggregate amount of receivable due from year was Rs 2.6 million (2009: 7.47 million).	related part	ties at the end of any m	onth during the
10.3	This represent balances outstanding for more than 4 y recoverable from cement stockiest were misappropriate allowed by collusion of certain personnel of the Compacement Corporation of Pakistan (SCCP), whose services had lodged references for the recovery of misappropriat (NAB). The NAB has recovered an amount of Rs.2.276 been made during the year. However the recovery procemaintained in respect of outstanding amount as	ed and certa any, when the shad been te ted amount willion in preedings are of matter of p	in unauthorized excess ne Company was oper erminated. Accordingly, with the National Acco eceding years, whereas continuing, therefore p	sive rebates were ating under State the management ountability Bureau is no recovery has rovision has been
10.4	Reconciliation of carrying amount of above provision	ons:		
	Opening balance Provision made during the year		72,028 242	72,028
	Closing balance		72,270	72,028
П	LOANS AND ADVANCES			
	Considered good To employees - secured Advance - unsecured - to suppliers - against letter of credit - for expenses		8,390 3,505 905 12,800 12,918	235 12,896 2,562 1,001 16,459 16,694

3.1 It includes due from Arif Habib Bank Limited, a related party, Rs. 66,000 (2009: nil) which was also maximum

aggregate amount of receivable at the end of any month during the year (2009: nil).

13.1

**TRADE DEPOSITS & SHORT TERM PREPAYMENTS** 

12

13

Trade deposits

Short term prepayments

**OTHER RECEIVABLE** 

Insurance claim receivable

Rebate receivable

Other



14	SHORT TERM INVESTMENTS	Note	June 30, 2010 (Rupees in t	June 30, 2009 :housand)
	Other investments Investment in listed shares at fair value through profit Available-for-sale investment in listed shares	t or loss	- - -	34,472 4,125 38,597
15	Cash in hand Balances with banks in current accounts in PLS accounts in term deposit accounts	15.1 15.2 15.3	8,715 392 1,009 10,116 10,266	150 10,915 636 114 11,665 11,815

- 15.1 At June 30, 2010 the mark-up rates on PLS accounts ranges between 5% to 7% (2009: 4% to 7%) per annum respectively.
- 15.2 The rates of mark-up on these deposit account were 5% (2009: 9%) per annum.
- 15.3 It includes a balance of Rs. 89,000 (2009: Rs. 144,000) on account maintained with Arif Habib Bank Limited.

### 16 ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

 Ordinary shares of Rs. 10 each
 69,474,500 (2009: 69,474,5000) shares allotted for consideration paid in cash
 694,745
 694,745

 10,300,000 (2009: 10,300,000) shares allotted for consideration other than cash
 103,000
 103,000

 797,745
 797,745

Associated Companies held 52,631,250 - 65.97% (2009: 69,340,600 - 86.92%) ordinary shares in the Company at year end.

## 17 LONG TERM FINANCING

Loan from banking companies			
National Bank of Pakistan - Secured 1	I	-	41,665
National Bank of Pakistan - Secured 2	2 17.1	83,333	125,000
		83,333	166,665
Current maturity		(41,667)	(83,332)
		41,666	83,333

17.1 The above facility is secured by first pari passu hypothecation charge over fixed assets including land, building, plant & machinery amounting to Rs. 333.334 million. The facility carries a floating mark-up linked to the 6 months KIBOR as base rate plus 1.5% per annum chargeable and payable quarterly. The tenure of financing is 7 years including 12 month grace period for the principal repayment. The above term finance facility is repayable in 24 equal quarterly instalment of PKR 10.417 million each starting from July 2006 to April 2012.



		Note	June 30, 2010	June 30, 2009
18	LONG TERM DEPOSITS - UNSECURED		(Rupees in t	housand)
	Dealers Suppliers and contractors	18.1 18.2	2,110 2,139 4,249	1,810 2,152 3,962
18.1	This represents interest free security deposits, rece or withdrawal of dealership.	eived from dealers a	nd are repayable/adjustab	ole on cancellation
18.2	This represent interest free earnest money retain after satisfactory execution of the agreements.	ned from suppliers	and contractors invoices	and are payable
19	DEFERRED TAXATION	19.1	44,432	53,972
19.1	Deferred tax Credit balances arising in respect of: -Accelerated tax depreciation allowances Debit balance arising in respect of:		88,698	86,859
	<ul> <li>on account of provisions</li> <li>provsion for staff gratuity</li> <li>unabsorbed tax losses and minimum tax</li> <li>minimum tax adjustment</li> </ul>		(32,357) (710) (7,032) (4,167) 44,432	(32,887)
20	TRADE AND OTHER PAYBLES			
	Trade creditors Accrued liabilities Bills payable Advances from customers Contractors retention money Excise duty payable - net Sales tax payable - net Employee benefit - gratuity Worker's Profit Participation Fund Worker's Welfare Fund Other liabilities	20.1 20.2	41,870 94,973 17,156 52,305 2,539 14,151 - 3,615 162 61 682 227,514	22,141 55,029 708 44,070 4,587 19,513 1,466 3,141 14,146 5,376 405
<b>20.</b> I	Employee benefit - gratuity			
20.1.	I Movement in liabilities / (assets)			
	Opening Balance Charge for the year Contribution to the Fund Transferred to Company during the year Payment to employees Closing balance - shown in current liabilities	20.1.8	3,141 4,058 (3,141) - (443) 3,615	7,694 3,759 (7,694) - (618) 3,141



		Note	June 30, 2010	June 30, 2009
20.1.2	Balance Sheet Reconciliation		(Rupees in th	ousand)
20.1.2	balance Sneet Reconciliation			
	Fair Value of Plan assets Present value of defined Benefit Obligation Actuarial gain / (loss) to be recognised in later per Payment to employee on behalf of fund	riod	(11,512) 16,377 (807) (443) 3,615	(7,694) 11,453 (618) 3,141
20.1.3	Charge to P&L			
	Current Service Cost Interest Cost Expected return on plan assts Liabilities charged due to Application of IAS-19		3,607 1,374 (923) - 4,058	2,867 892 - - - 3,759
20.1.4	Obligation			
	Balance at beginning of the year Current Service Cost Interest Cost Benefit Paid Actuarial (Gain)/Loss on PVDBO Balance at end		11,453 3,607 1,374 (1,058) 1,001	7,694 2,867 892 - - - 11,453
20.1.5	Movement in Fair value of Plan asset			
	Balance at beginning of the year Expected return on plan assets Employer contribution Amount transfer to company Benefits paid Actuarial (Gain)/Loss on Plan Assets Balance at end		7,694 923 3,141 - (1,058) 812 11,512	7,694 - - - 7,694
20.1.6	Principal actuarial assumptions used are as f	ollows:		
	Expected rate of increase in salary level Valuation discount rate		11% 12%	11% 12%
20.1.7	Comparisons for past years	2010	2009	2008
			-(Rupees in thousand)	
	Present value of defined benefit obligation	16,377	11,453	7,694



		Note	June 30, 2010	June 30, 2009
20.1.8	The Charge for the year has been allocated as	follows:	(Rupees in th	ousand)
	Manufacturing expenses Distribution cost Administrative expenses		3,287 243 528 4,058	3,045 225 489 3,759
20.2	Workers' Profit Participation Fund			
	Opening Allocation for the year Interest on funds utilised in company's business Less. Amount Paid		14,146 162 14,308 732 15,040 (14,878) 162	3,009 14,146 17,155 201 17,356 (3,210) 14,146
21	ACCRUED MARKUP			
	Long term financing Short Term borrowings	21.1	2,658 8,466	4,771 5,324
			11,124	10,095
21.1	It includes Rs. 3.021 million (2009: 2.248 million) du	ıe to Arif Habib	Bank Limited, a related	party.
22	SHORT TERM BORROWINGS - SECURED			
	Running finance Export refinance Import finance		134,836 102,055 54,518 291,409	74,164 168,938 - 243,102
22.1	The agreegate financing facilities available from bank 30, 2009: Rs. 400 Million), of which Rs 108.591 mil at the year end. These facilities are renewable and a debts.	lion (June 30, 2	, 2010 amounted to Rs. 4 009: Rs 157 million) rem	400 Million (June nained unutilized
22.2	The rate of Mark-up on theses facilities ranges between annum chargeable and payable quarterly.	ween 13.73% to	o 15.04% (June 2009: 13	3% to 18%) per
22.3	The export refinance facilities carries mark up rang as per SBP rules.	ing from 7.5%	to 9% (June 30, 2009 7.	5%) per annum

It includes Rs. 97.70 million (June 30, 2009: 124.793 million) due to Arif Habib Bank Limited, a related party.

22.4



#### 23 CONTINGENCIES AND COMMITMENTS

#### 23.1 CONTINGENCIES

- 23.1.1 Cases pending with National Accountability Bureau (NAB) for the misappropriation of recoveries from debtors and allowing excessive unauthorised rebate amounting to Rs. 66.902 million. The recovery proceedings are in progress. (also refer note no. 9)
- 23.1.2 Certain employees of the Company contested the Company's gratuity policy and filed suit against the company demanding 60 days gratuity instead of 30 days applicable to the employees of former holding company having impact of Rs. 1.071 million. In view of the Company's legal counsel, the demand is against the present labour laws and will not materialize, hence no provision has been made in the accounts in this context. The decision in this case is pending till to date.
- 23.1.3 One of the bidder has filed suit against Privatization Commission and four other parties including the Company for restraining Privatization Commission to forfeit their earnest money. Company's legal advisor contend that this is not relevant to the Company and will not bring any liability to the Company.
- 23.1.4 Two cement dealers being defaulter had filed suit against the Company for Rs. 6.5 million and Rs. 1.5 million respectively being value of trucks which were handed over to the Company in lieu of outstanding dues. Company's legal counsel is of the opinion that this is the matter of settlement and there will be no liability to the Company against the suit, hence no provision has been made in the financial statements.

### 23.2 COMMITMENTS

- 23.2.1 Guarantees given by the commercial bank to Sui Southern Gas Company Limited on behalf of the company amounts to Rs. 45 million (2009 : Rs. 45 million).
- 23.2.2 Other outstanding guarantees given on behalf of the Company by banks in normal course of business amounting to Rs. 29.768 million (2009 : Rs.0.563 million).
- 23.2.3 Irrevocable letter of credit under non expenditure outstanding as on balance sheet date amounts to Rs. 22.954 million (2009: Rs.87.838 million).
- 23.2.4 Commitment in respect of capital expenditure as on balance sheet date amounts to Rs. 0.3 million (2009: 0.8 million).
- 23.2.5 Commitment in respect of rent not later than one year as on balance date amounts to Rs. 2.383 million (2009: nil).

June 30

June 30

		2010	2009
24	TURNOVER - NET	(Rupees in the	nousand)
	Sales - Local - Export	1,136,168 720,820 1,856,988	1,554,741 685,126 2,239,867
	Less: Federal Excise Duty Sales tax Special Excise Duty	149,001 155,626 8,237 312,864	220,715 212,941 11,102 444,758
		1,544,124	1,795,109



		Note	June 30, 2010	June 30, 2009
25	COST OF SALES		(Rupees in t	housand)
	Raw material consumed		98,429	123,118
	Manufacturing Expenses:		70,727	123,110
	Packing material consumed		85,85 I	93,571
	Stores and spares parts consumed		72,708	92,668
	Fuel & Power		871,123	895,984
	Salaries, wages and other benefits	25.1	98,507	87,164
	Rent, rates and taxes		100	100
	Insurance		4,025	3,565
	Repairs and maintenance		1,135	2,578
	Depreciation	6.4	45,294	44,347
	Provision for slow moving / dead stores	& spares 8	481	4,130
	Other production overheads		17,636	23,385
			1,295,289	1,247,492
	Work in process / semi finished goods		1,273,207	1,370,010
	At the beginning of the year		137,337	9,065
	Clinker purchased		-	67,814
	At the end of the year		(164,241)	(137,337)
	7		(26,904)	(60,458)
	Cost of goods manufactured		1,268,385	1,310,152
	Finished goods			
	At the beginning of the year		20,179	8,159
	At the end of the year		(21,793)	(20,179)
			(1,614)	(12,020)
			1,266,771	1,298,132
25.1	This includes employees' retirement ber	nefits amounting to Rs. 4.687	7 million (2009: Rs 3.6	59 million).
26	DISTRIBUTION COST			
	Salaries and Other Benefits	26.1	3,916	2,323
	Vehicle running expenses	20.1	227	2,323 145
	Traveling and conveyance		1,184	504
	Communication		217	473
	Printing and stationery		34	5
	Entertainment		263	195
	Advertisements		368	497
	Freight Charges - Local Sale		9,251	1,553
	Export logistic and related charges		155,911	103,303
	Commission		15,308	18,548
	Depreciation	6.4	1,611	1,212
	Others		2,675	1,350

26.1 This includes employees' retirement benefits amounting to Rs 0.188 million (2009: 0.225 million).

190,965

130,108



		Note	June 30, 2010 (Rupees in t	June 30, 2009 :housand)
27	ADMINISTRATIVE EXPENSES			
	Salaries, wages and other benefits Vehicle running expenses Traveling and conveyance Advertisement Communication Postage, telegram etc. Printing and stationery Rent, rates and taxes Entertainment Legal and professional charges Insurance Repairs and maintenance Utilities Fees & Subscription Corporate Expenses Charity and donation Auditor's remuneration Depreciation Provision for doubtful debt Others	27.2 27.3 6.4	20,869 1,634 548 216 1,212 233 712 7,335 341 512 1,641 2,515 326 138 876 156 447 3,826 242 2,032	14,070 1,278 543 121 826 204 793 1,320 188 1,163 1,977 339 1,022 170 942 157 423 450 - 332 26,318

- 27.1 This includes employees' retirement benefits amounting to Rs 1.748 million (2009: Rs 0.604 million).
- 27.2 No directors or their spouses have any interest in any donee's fund to which donation was made.

# 27.3 Auditor's remuneration

	Hyder Bhimji & Co.		
	Audit fee	200	200
	Half Yearly Review	50	50
	Out of pocket expenses	67	73
		317	323
	Siddiqui & Co.		
	Cost audit fee	100	80
	Out of pocket expenses	30	20
	, ,	130	100
		447	423
28	OTHER OPERATING EXPENSES	<del></del>	
	Worker's Profit Participation Fund	162	14,146
	Worker's Welfare Fund - prior	1,237	5,376
	Worker's Welfare Fund - current	61	-
	Exchange loss on foreign currency transaction	-	9,122
	Loss on disposal of investments	6,530	· <u>-</u>
	Agricultural expenses	1,288	-
	Loss on disposal of operating fixed assets	60	-
		9,338	28,644



111/\	TA CEMENT COMPANT LIMITED			CLMLINI
		Note	June 30, 2010	June 30, 2009
			(Rupees in th	ousand)
29	OTHER OPERATING INCOME			
	Income from financial assets			
	Income on bank deposit accounts		498	704
	Unrealised gain on investment at fair value		-	6,904
	Exchange gain		2,779	-
	Gain on disposal of short-term investments		-	1,538
			3,277	9,146
	Income from non-financial assets			1.47
	Gain on disposal of operating fixed assets Other		•	146
	Sale of scrap		6,574	3,073
	Rental income		3,238	2,551
	Others		2,973	293
			12,785	5,917
			16,062	15,209
30	FINANCE COST			
	Markup on long term financing		16,394	33,656
	Markup on short term borrowings	30.1	27,259	29,157
	Interest on worker's profit participation fund	30.1	732	201
	Bank charges and commission		1,147	704
			45,532	63,718
30.1	It includes Rs. 11.550 million (2009: 15.083) on ac	count of markup o	on borrowings from rel	ated party.
31	TAXATION			
	This represents minimum tax on turnover, therefore	ore no numerical to	ax reconciliation is give	n.
32	EARNING PER SHARE - BASIC AND DILUT	ED		
	Profit attributable to shareholders		942	203,872
	Number of ordinary shares in issue		79,774,500	79,774,500
	Basic earning per share		0.01	2.56
	There is no dilutive impact on the earning of the C	Company.		
			June 30, 2010	June 30, 2009
33	CAPACITY AND ACTUAL PRODUCTION		Metric to	ons
	Production capacity - Clinker - Installed	33.I	450,000	450,000
	Actual production - Clinker	55	356,077	371,900
	Actual production - Cement	33.2	320,153	324,788
33.1	The Production capacity utilization during the y utilization is mainly due to hard hitting competition			
	less demand in the market.			



33.2 Cement from clinker is produced in accordance with the market demand.

## 34 RELATED PARTY TRANSACTIONS

The related parties comprise of Companies with common directorship, directors and key management personal. Detail of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements, are as follows:

Relationship Nature of transaction		June 30, 2010	June 30, 2009
		(Rupees	in thousand)
Associated Undertakings Arif Habib Bank Limited	Markup on running & export finances	11,550	15,803
Arif Habib Bank Limited	Guarantee on behalf of Company as per normal banking terms	73,273	45,000
Arif Habib Investment Management Limited	Subscription of shares	-	157,050
Arif Habib Limited	Brokerage & Commission on shares	321	1,073
Rotocast Engineering (Private) Limited	Cost of leasehold structural improvements	44,885	-
Rotocast Engineering (Private) Limited	Rent and maintenance	9,014	-
Rotocast Engineering (Private) Limited	Sale of Cement	106	962
Javedan Cement Limited	Purchase of raw material	26,276	-
Fatima Fertilizer Co. Limited	Sale of Cement	1,312	6,300
Safe Mix Concrete Products (Pvt) Limited	Sale of Cement	11,482	1,837
Aisha Steel Mills Limited	Sale of Cement	450	-
International Complex Projects Limited	Sale of Cement	2,553	28,694
Chief Executive Officer	Sale of vehicle	417	-
Other related parties	Contribution to Employee benefit - Gratuity fund	4,058	3,759
	Contribution to Employee benefit - Provident fund	2,552	729

- 34.1 There are no transactions with key management personnel other than under their terms of employment.
- 34.2 All transactions with related parties have been carried out on commercial terms and conditions.

# 35 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements are as follows:

Manage	erial remuneration
Bonus	& LFA
Other	benefits

Nu	mbe	r of	person	
----	-----	------	--------	--

2010			2009		
Chief Executive	Director	Executive	Chief Executive	Director	Executive
5,520	3,600	6,900	4,20	0 1,5	00 4,440
1,268	445	1,039	1,35	7	- 843
1,068	152	762	1,00	0	- 370
7,856	4,197	8,701	6,55	7 1,5	00 5,653
				1	1 4



- 35.1 The Chief Executive, Executive Director and Executives are provided with free use of Company maintained cars and other benefits in accordance with their entitlements as per rules of the Company.
- 35.2 An aggregate amount of Rs.225,000 (2009: 260,000) was paid to Non Executive Directors during the year on account of Board Meeting Fee.

### **36 OPERATING SEGMENTS**

For management purposes the business is organised as a single reportable operating segment and the Company's performance is evaluated on an overall basis based on single segment.

#### 37 FINANCIAL INSTRUMENTS BY CATEGORY

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimise risk. Taken as a whole, the Company's risk arising from financial instruments is limited as there is no significant exposure to price and cash flow riskin respect of such instruments.

	June 30,	June 30,
	2010	2009
FINANCIAL ACCETS	(Rupees in t	housand)
FINANCIAL ASSETS:		
Long term deposits	88	88
Trade debts	49,649	56,135
Loans and advances	118	235
Trade deposits	4,641	4,189
Accrued interest	54	-
Other receivables	6,033	1,225
Cash and bank balances	8,865	11,065
	69,448	72,937
FINANCIAL LIABILITIES:		
	02.222	1// //5
Long term financing	83,333	166,665
Long term deposits	4,249	3,962
Trade and other payables	175,209	126,512
Accrued markup	11,124	10,095
Short term borrowings	291,409	243,102
	565,324_	550,336

## 37.1 FINANCIAL INSTRUMENTS & RELATED DISCLOSURES

### a Financial Risk Management Objectives

The Company's activities expose it to a variety of financial risks; credit risk, liquidity risk and market risk (including interest rate risk, currency risk and other price risk). The Company's overall risk management programs focuses on the under predictability of financial markets and seek to minimize potential adverse effects on the Company's financial performance.

#### b Credit Risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed to perform as contracted. The Company manages credit risk by limiting significant exposure to any individual customer by obtaining advance against sales and does no have significant exposure to any individual customer.



The Company's credit risk is primarily attributable to its trade debts and balances at banks. There is no significant risk exposure to loan & advances and other receivables.

## Financial assets that are neither past due nor impaired

The credit quality of assets that are neither past due nor impaired can be assessed by reference to historical information and external credit ratings or to historical about counterparty default rates:

As at June 30, 2010, trade debts of Rs. 2.703 million (2009: 3.067) were past due but not impaired. These relates to a number of independent customers for whom there is no recent history of default. The aging analysis of these trade debts is as follows:

	June 30, 2010	June 30, 2009
	(Rupees in	thousand)
Not past due Past due but not impaired	46,946	53,068
With in 90 days	151	587
91 to 180 days	2	2,480
Over 180 days	2,550	_
•	49,649	56,135

The credit quality of cash at bank (in Current, PLS and deposit accounts) as per credit rating agencies are as follows:

June 30, 2010 (Rupees in thousand)

## **Credit Ratings**

A I +	9,776
AI	89
A 2	251
	10,116

Due to Company's long standing relationships with these counterparties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company.

For Trade debts, internal risk assessment process determines the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are fixed based on internal or external ratings in accordance with limits set by the management. The utilisation of said limits is regularly monitored.

## Financial assets that are past due or impaired

The credit quality of financial assets that are past due or impaired can be assessed by reference to note no.

9. The aging analysis of these impaired trade debts is as follows:

One year to five Years	72,270	72,028



#### c Liquidity Risk Management

Liquidity risk reflects the company's inability in raising funds to meet commitments. Management closely monitors the company's liquidity and cash flow position. This includes maintenance of balance sheet liquidity ratios, debtors and creditors concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual customer.

The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company ensures that it has sufficient cash on demand to meet expected working capital requirements. The following are the contractual maturities of financial liabilities, including interest payments excluding the impact of netting arrangements.

			2010		
	Carrying Amount		Six months or less	Six to twelve months	e One to five years
		(F		0) )	
Non-deravitive Financial Liabilities			2007 2010		
Long Term Financing	83,333	2,658	23,491	20,833	41,667
Trade and Other Payables	227,514	227,514	227,514	-	-
Short Term Borrowings	291,409	300,431	300,431	-	-
Non-deravitive			2008-2009	)	
Financial Liabilities					
Long Term Financing	166,665	193,756	48,080	49,591	96,085
Trade and Other Payables	170,582	170,582	170,582	-	-
Short Term Borrowings	243,102	249,089	249,089	-	-

The contractual cashflows relating to the above financial liabilities have been determined on the basis of markup rate effective as at 30 June. The rate of markup have been disclosed in the respective notes of the Financial Statements.

## d Market Risk

Market risk refers to fluctuation in value of financial instruments as a result of changes in market prices. The company manages market risk through binding contracts.

## e Interest/ markup rate risk management

Interest / Markup rate risk management arises from the possibility of changes in interest / Markup rates which may affect the value of financial instruments. The Company has long term finance and short term borrowing at variable rates. Company is expose to interest / markup rates risk on long term financing, interest rate risk for short term borrowing is covered by holding "Prepayment option" which can be exercised upon any adverse movement in the underlying interest rates. At the balance sheet date the interest rate profile of the Company's interest bearing financial instruments is:

	Carryii	Carrying Amount		
	2010	2009		
Fixed Rate Instruments	(Rupees	in thousand)		
Financial Assets	-	-		
Financial Liabilities	102,055	168,938		
	102,055	168,938		
Variable Rate Instruments				
Financial Assets	1,401	750		
Financial Liabilities	272,687	240,829		
	274,088	241,579		



2000

#### Fair Value Sensitivity Analysis for Fixed Rate instruments:

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit & loss. Therefore a change in interest rates at the reporting date would not affect profit and loss account.

### Cash Flow Sensitivity Analysis for Variable Rate instruments:

#### Financial Assets:

If interest rate had been fluctuate by  $\pm 1\%$  with all other variables held constant, profit after tax for the year would have been Rs 0.014 million (2009: 0.008 million) higher/lower, mainly as a result of higher/lower interest income from these financial assets.

#### **Financial Liabilities:**

If interest rate had been fluctuate by  $\pm 1\%$  with all other variables held constant, profit after tax for the year would have been Rs.2.7 million (2009: 2.43 million) higher/lower, mainly as a result of higher/lower interest expense from these financial liabilities.

## f Foreign exchange risk management

Foreign exchange risk is the risk that the fair value of future cash flows of financial statements will fluctuate because of changes in foreign exchange rates.

Foreign exchange risk arises mainly from future economical transactions or receivables and payables that exist due to transactions in foreign currencies.

Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivables / payable from / to the foreign entities and outstanding letters of credit & bills payable. In appropriate cases, the Company takes out forward contracts to mitigate risk. The Company's exposure to foreign currency risk is as follows:

2010

2010		200	9
Rupees	US\$	Rupees	US\$
	(in	000)	
33,274	390	17,649	207
17,156	199	708	8
50,430	589	18,357	215
	33,274 17,156	33,274 390 17,156 199	Rupees         US \$ Rupees          (in '000)

The following significant rates applied during the year:

	2010	2009	2010	2009
	Average	Average Rates		Date Rate
US Dollar to PKR	84.50	81.00	85.35	81.42

#### **Sensitivity Analysis**

A 10 percent strengthening / weakning of the Rupees against US Dollar at 30 June would have increased / decreased equity and profit and loss account by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2009.



Profit and Loss Account -----(Rs. in '000)-------2010 2009

As at June 30

Effects in US Dollars (gain / loss)

5,030

1,751

## g Fair value of financial instruments

The carrying value of all the financial assets & liabilities reflected in the financial statements approximates their fair value. The methods used for in determining fair values of each class of financial assets and liabilities are disclosed in respective policy notes.

### h Capital risk Management

The objective of the Company when managing capital is to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders, and to maintain a strong base to support the sustained development of its businesses.

The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to the shareholders or issue new shares.

The Company finances its expansions projects through equity, borrowings and management of its working capital with a view to maintaining an appropriate mix between various sources of finance to minimise risk.

### 38 CORRESPONDING FIGURES

Certain prior year's figures have been reclassified for the purpose of better presentation. Major re-classifications are as follows:

Nature of reclassification	Note	Reclassification from	Reclassification to	Rupees in thousands
Capital work in progress	6	Property, plant & equipments	Intangible assets	2,616
Agricultural land	6	Agricultaural land	Property, plant & equipme	nts 15,297
Remuneration of Chief Executive Officer	25	Cost of sales	Administration expenses	5,789
Foreign traveling expenses of Chief Executive Officer	25	Cost of sales	Administration expenses	342
Utilities - residential colony	27	Administration expenses	Cost of sales	2,390



## 39 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorised for issue on October 08, 2010 by the Board of Directors of the Company.

## 40 GENERAL

Figures have been rounded off to the nearest thousand of Rupees.

CHIEF EXECUTIVE OFFICER

DIRECTOR

# THATTA CEMENT COMPANY LIMITED



revenue stamp

# **FORM OF PROXY**

The Secretary, Thatta Cement Company Limited Pardesi House, Survey No. 2/1, R.Y. 16, Old Queens Road, Karachi	Please quote:  No. of shares held  Folio No	
I/We		
of		
Member(s) of the Thatta Cement Company Limite	d, hereby appoint	
	of	
or failing him		
of		
as proxy in my/our behalf at the Annual General Mo		
M.T. Khan Road, Lalazar Karachi, on Friday, Octob	er 29, 2010 at 02:00 pm and at any adj	ournment thereof
As witness my hand this	day of _	2010
Signed by		
in the presence of		
	s	ignature
	Ru	pees five

## Important:

- 1. This Form of Proxy duly completed must be deposited at our Share Registrar Office M/s. Nobel Computer Services (Pvt) Limited, Mazzanine floor, House of Habib Building (Siddiq Sons Tower), 3- Jinnah Coorperative Housing Society, Main Shahrah-e-Faisal, Karachi, not later than 48 hours before the time of holding the meeting.
- 2. A Proxy should also be a shareholder of the Company.