### LAFARGE PAKISTAN CEMENT Ltd.

(FORMERLY PAKISTAN CEMENT COMPANY LIMITED)



**Pakistan** 

Quarterly Report January to March 2009

### **Contents**

Company Information	1
Directors' Review to the Members	2
Balance Sheet	3
Profit and Loss Account	5
Cash Flow Statement	6
Statement of Changes In Equity	7
Notes to the Accounts	8

### LAFARGE PAKISTAN CEMENT Ltd.

(FORMERLY PAKISTAN CEMENT COMPANY LIMITED)

### **COMPANY INFORMATION**

Board of Directors Mr. Ahmad Said Heshmat Hassan

Chairman

Maj. Gen. (R) Rehmat Khan

Chief Executive

Mr. Jean Desazars Mrs. Amal Tantawi

Mr. Ashraf Abouelkheir Mr. Ahmed Shebl Tolba Daabes

Mr. Amr Ali Reda

Mr. Samv Ahmed Abdelkader

Mr. Bilal Hamid Javaid

Khawaja Mohammad Naveed Mr. Shahid Anwar (Nominee NIT)

Audit Committee Mr. Jean Desazars

Chairman

Mr. Amr Ali Reda

Mrs. Amal Tantawi Mr. Ashraf Abouelkheir

Mr. Samy Ahmed Abdelkader

Company Secretary Mr. Muhammad Anwar Sheikh

M. Com., FCMA

Chief Financial Officer Mr. Bilal Hamid Javaid

Auditors M/s Ford Rhodes Sidat Hyder & Co.,

Chartered Accountants, Islamabad.

Bankers MCB Bank Limited

Citibank N.A.

Habib Bank Limited Allied Bank Limited

United Bank Limited

NIB Bank Limited

Royal Bank of Scotland

Askari Bank Limited Soneri Bank Limited

Standard Chartered Bank Limited

Habib Metropolitan Bank Limited

Legal Advisors Haidermota & Co.

Barristers at Law & Corporate Counsellors, Islamabad.

Share Registrar Noble Computer Services (Pvt.) Ltd.

2nd Floor, Sohni Centre, BS 5-6, Karimabad, Block 04,

Federal-B Area, Karachi - 75950, Pakistan.

Phone: +92 (021) 6801880-82, Fax: +92 (021) 6801129

Registered Office 18-B, Kaghan Road, F-8 Markaz, Islamabad.

UAN: (051) 111 111 722, Fax: (051) 2817300

Plant Site Choie Mallot Road, Tehsil Kalar Kahar,

Distt. Chakwal-Pakistan

### Directors' Review to the Members

Your directors are pleased to present the accounts of the Company for the first quarter ended March 31, 2009 in compliance with Section 245 of the Companies Ordinance, 1984.

The industry was able to attain an overall capacity utilization of 75.5% during the quarter ended March 31, 2009 as against 86.6% for the corresponding period last year. Dispatches of the industry stood at 7.8 million tonnes as against 8.0 million tonnes for the same period last year. The decrease in capacity utilization is primarily due to decline in local sales volume by 14.7% which stood at 4.9 million tonnes in the current period as compared to 5.8 million tonnes for the corresponding period last year, while exports grew by 33.4% as the industry exported 2.9 million tonnes of cement and clinker as against 2.2 million tonnes for the corresponding period of last year.\*

The net turnover of the Company stood at Rs. 2,140 million with an increase of 46% as compared to the corresponding period last year. The Company posted operating profit of Rs. 74 million, however, the company was unable to absorb its borrowing cost of Rs. 331 million, thereby suffering net loss after tax of Rs. 261 million during the quarter. Going forward the company expects reduction in cost due to fall in international fuel prices and decrease in interest rates.

The Directors wish to place on record their appreciation for the continued support of its shareholders, members of staff, customers, suppliers, our bankers and government agencies.

For and on behalf of the Board

Islamabad: April 23, 2009 Maj. Gen. (R) Rehmat Khan Chief Executive Officer

<sup>\*</sup>Industrial data source: APCMA

### **INTERIM CONDENSED BALANCE SHEET**

	Note	March 31, 2009 Un-audited	December 31, 2008 Audited
EQUITY AND LIABILITIES		(Rupees In	Thousand)
SHARE CAPITAL AND RESERVES Share capital Authorised 2,250,000,000 (2008: 2,250,000,000) Ordinary			
shares of Rs. 10 each		22,500,000	22,500,000
Issued, subscribed and paid up		13,126,445	13,126,445
Reserves Capital reserve Accumulated losses		190,477 (2,543,773) (2,353,296) 10,773,149	190,477 (2,282,518) (2,092,041) 11,034,404
NON - CURRENT LIABILITIES		10,773,143	11,054,404
Long term financing		3,732,016	4,388,800
Obligations under finance leases Other long term liabilities		870 1,381,349	21,316 1,270,820
CURRENT LIABILITIES		1,501,545	1,270,020
Trade and other payables Accrued mark-up Short term running finances Current maturities of:		1,062,291 134,040 2,241,669	1,146,613 378,636 2,418,073
long term financing obligations under finance leases		1,313,569 295 4,751,864	1,313,568 11,974 5,268,864
CONTINGENCIES AND COMMITMENTS TOTAL EQUITY AND LIABILITIES	3	20,639,248	21,984,204

The annexed notes from 1 to 8 form an integral part of these financial statements.

Maj. Gen. (R) Rehmat Khan Chief Executive Officer

### AS AT MARCH 31, 2009 (Un-audited)

	Note	March 31, 2009 Un-audited	December 31, 2008 Audited
ASSETS		(Rupees	In Thousand)
NON CURRENT ASSETS			
Fixed assets			
Property, plant and equipment	4	17,116,850	17,247,914
Intangibles	5	3,413	4,103
Long term advance		72,307	82,636
Long term deposits		43,760	43,787
Deferred taxation		749,347	749,347
CURRENT ASSETS			
Stores and spares		1,650,054	2,453,835
Stock-in-trade		628,346	946,934
Trade debts		22,149	33,927
Advances		197,757	149,228
Prepayments		39,938	66,651
Interest accrued		198	1,725
Other receivables		96,704	148,644
Cash and bank balances		18,425	55,473
		2,653,571	3,856,417
TOTAL ASSETS	_	20,639,248	21,984,204

### LAFARGE PAKISTAN CEMENT Ltd.

(FORMERLY PAKISTAN CEMENT COMPANY LIMITED)

## INTERIM CONDENSED PROFIT AND LOSS ACCOUNT (Un-audited) FOR THE QUARTER ENDED MARCH 31, 2009

	March 31, 2009 (Rupees In Ti	
NET SALES	2,140,002	1,460,779
Cost of sales	(1,916,295)	(1,447,596)
GROSS PROFIT / (LOSS)	223,707	13,183
Selling and administrative expenses Other operating expenses Other operating income	(150,509) (618) 1,743 (149,384)	(97,310) (505) 1,596 (96,219)
OPERATING PROFIT / (LOSS)	74,323	(83,036)
Finances costs	(330,754)	(307,081)
LOSS BEFORE TAXATION	(256,431)	(390,117)
Taxation	(4,824)	118,673
NET LOSS FOR THE PERIOD	(261,255)	(271,444)
LOSS PER SHARE - Basic and diluted	(0.20)	(0.24)

The annexed notes from 1 to 8 form an integral part of these financial statements.

Maj. Gen. (R) Rehmat Khan Chief Executive Officer

## INTERIM CONDENSED CASH FLOW STATEMENT (Un-audited) FOR THE QUARTER ENDED MARCH 31, 2009

	March 31, 2009 (Rupees In T	March 31, 2008 housand)
CASH FLOWS FROM OPERATING ACTIVITIES Loss before taxation	(256,430)	(390,117)
Adjustments for non cash items:		
Depreciation Amortization of intangibles	164,937 690	151,834 690
Finance costs	305,238	307,081
Income on financial assets	(606)	(700)
Gain on disposal of scrap	-	(896)
Operating profit/(loss) before working capital changes	470,259 213,829	458,009 67,892
	213,829	07,092
Changes in working capital:		
(Increase)in advances	(48,529)	(25,968)
Decrease in stores and spares	803,781	80,707
(Increase)/decrease in stock in trade (Increase)/decrease in prepayments	318,588 26,713	(275,141) (80,443)
(Increase)/decrease in other receivables	51,940	(35,149)
Decrease in trade debts	11,778	15,667
Increase in other long term liabilities	110,528	118,436
Increase/(Decrease) in trade and other payables	(84,322)	64,904
Cash used in operations	1,190,477 1,404,306	(136,987) (69,095)
Interest received on financial assets	2,133	1,761
Income tax paid	(4,824)	(7,802)
Net cash used in operating activities	1,401,615	(75,136)
CASH FLOWS FROM INVESTING ACTIVITIES		
(Additions)/deletion to property, plant and equipment	(33,872)	32,866
Proceed from scrap sales	'- '	896
Long term advance received	10,330	10,330
Long term deposits  Net cash used in investing activities	(23,515)	(511) 43,581
Net cash used in investing activities	(23,313)	43,361
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of long term loan	(656,784)	(656,784)
Lease rentals paid	(32,123)	(2,499)
Finance costs paid  Net cash from financing activities	(549,834) (1,238,741)	(491,622) (1,150,905)
Net (decrease)/increase in cash and cash equivalents	139,359	(1,182,460)
Cash and cash equivalents at the beginning of the period	(2,362,601)	678,425
Cash and cash equivalents at the end of the period	(2,223,242)	(504,035)

The annexed notes from 1 to 8 form an integral part of these financial statements.

Maj. Gen. (R) Rehmat Khan

Chief Executive Officer

# INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED MARCH 31, 2009 (Un-audited)

	SHARE CAPITAL Issued, subscribed and paid up	CAPITAL RESERVE	ACCUMULATED LOSSES	Total
	(	Rupees In T	housand	)
Balance as on 01 January 2008	11,345,149	195,821	(1,040,014)	10,500,956
Net Loss for the quarter	•	-	(271,444)	(271,444)
Balance as on 31 March 2008	11,345,149	195,821	(1,311,458)	10,229,512
Balance as on 01 January 2009	13,126,445	190,477	(2,282,518)	11,034,404
Net Loss for the quarter	-	-	(261,255)	(261,255)
Balance as 31 March 2009	13,126,445	190,477	(2,543,773)	10,773,149

The annexed notes from 1 to 8 form an integral part of these financial statements.

Maj. Gen. (R) Rehmat Khan Chief Executive Officer

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Un-audited) FOR THE QUARTER ENDED MARCH 31, 2009

#### 1 THE COMPANY AND ITS OPERATIONS

Lafarge Pakistan Cement Limited {formerly Pakistan Cement Company Limited} ("the Company") was incorporated in Pakistan on 23 May 1993 as a private limited company and subsequently converted into a public limited company on 18 October 1994 under the Companies Ordinance, 1984. The shares of the Company are listed on all the three Stock Exchanges of Pakistan. The principal activity of the Company is to manufacture and sale of cement. The company is a subsidiary of "Pakistan Cement Holding Limited" a company incorporated in the British Virgin Island, whereas the ultimate parent company of the entity is Lafarge S.A., France. The registered office of the Company is located at 18-B, Kaghan Road, F-8 Markaz, Islamabad.

### 2 SIGNIFICANT ACCOUNTING POLICIES

- 2.1 The quarterly un-audited accounts have been prepared in compliance with IAS 34 "Interim Financial Reporting" and are being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984.
- 2.2 The accounting policies adopted for the preparation of these accounts are the same as applied in the preparation of the annul financial statements for the year ended December 31, 2008.

#### 3 CONTINGENCIES AND COMMITMENTS

### Contingencies

The Company has issued post dated cheques, aggregating to Rs. 90.370 million (December 31, 2008: Rs. 92.813 million) in favour of the Collector of Customs against the import duty of polypropylene sacks.

There is no change in the contingent liabilities as reported in the annual financial statements for the year ended December 31, 2008 except reported above.

#### Commitments

- a Commitments in respect of outstanding letter of credit are Rs. 249.154 million (December 31, 2008 Rs. 845.767 million).
- **b** Commitments in respect of rent of lease hold land of 1,337 kanals and 58.8 kanals at the balance sheet is Rs. 94.886 million. (December 31, 2008; Rs. 95.165 million).

4	Rs. 94.886 million. (December 31, 2008: Rs.95.165 million).  PROPERTY, PLANT AND EQUIPMENT	Note	March 31, 2009 Un-audited	December 31, 2008 Audited
7	TROTERT, TEART AND EQUILIFICATI		(Rupees Ir	n Thousand)
	Operating Fixed Assets-at written down value	4.1	17,072,609	17,228,627
	Capital work in progress at cost	4.2	44,240	19,288
	, , , ,		17,116,849	17,247,914
4.1	Opening written down value	_	17,228,627	17,157,385
	Addition during the period	4.1.1	8,919	1,044,160
	Disposal during the period	4.1.2	·-	57,672
	Depreciation for the period		164,937	915,246
		_	17,072,609	17,228,627
		=	· ·	
4.1.	Additions during the period			
	Freehold land		_	463
	Buildings		-	919,366
	Plant & Machinery		-	93,253
	Office equipment		3,997	7,571
	Computers & Low Voltage Equipments		·-	8,463
	Vehicles-Owned		-	7,071
	Vehicles-Leased		-	1,336
	Laboratory equipment		4,922	1,423
	Workshop Equipment		·-	5,214
	Tronishop Equipment	_	8,919	1,044,160
41	Disposals during the period	_		
7121	Plant & Machinery		-	57,672
	,	-	-	57,672
4.2	Capital work in progress	=		
	Opening balance		19,288	804,834
	, ,		33,872	209,536
	Additions during the period Transfers during the period		8,919	995,082
	naisiers during the period	_	44,241	19,288
		_	44,241	19,200

_	***************************************	<b>Un-audited</b>	Audited
5	INTANGIBLES	(Rupees In Th	ousand)
	Licensed computer software Cost	` '	,
	Opening balance	8,279	8,279
	Addition during the period		
	Amortization to date	8,279	8,279
	Opening balance	4,176	1,131
	Amortization for the period	690	3,046
		4,866	4,176
	Written down value	3,413	4,103
6	TRANSACTIONS WITH RELATED PARTIES		
	Pakistan Cement Holding Limited (PCH) holds 51.55% and Camden Ho of the Company at the end of the period. Lafarge S.A., France is the u	ltimate parent company ("th	ne Ultimate Parent
	Company") of the Company by virtue of indirect holding in PCH and CH	L, through Lafarge Building	Materials Holding.

March 31, 2009

December 31, 2008

parties also comprise of directors, shareholders, key manageme are able to exercise influence and entities under common directors are able to exercise influence and entities under common directors.	nt personnel and entities	over which the directors
period are as follows:	March 31, 2009 Un-audited (Rupees I	March 31, 2008 Un-Audited In Thousand)
Related parties by virtue of group holding		
-Technical assistance fee and other expenses -Interest on shareholder loan -Services provided -Sales -Receipts against sales -Royalty	38,849 	81,988 23,087 8,503 55,789 102,314 21,864
	March 31, 2009 Un-audited	December 31, 2008 Audited

Therefore, all related parties of PCH, CHL and Lafarge S.A., France are related parties of the Company. The related

	(Rupees In T	housand)
-Payable to ultimate parent company at period end	719	762
-Payable to related parties by virtue of group holding at period end	1,110,885	1,296,593

**Contributions to Provident Fund Trust** 

All transactions involving related parties arising in the normal course of business are conducted at normal commercial rates on the same terms and conditions as third party transactions using valuation modes, as admissible, except in extremely rare circumstances where, subject to the approval of the Board of Directors, it is in the interest of the Company to do so.

### 7 DATE OF AUTHORIZATION FOR ISSUE

These interim condenced financial statements have been authorized for issue by the Board of Directors of the Company on April 23, 2009.

#### 8 GENERAL

- 8.1 Figures have been rounded off to the nearest Rupee.
- 8.2 Comparative figures have been rearranged and/or reclassified, wherever necessary, for the purpose of comparison

Maj. Gen. (R) Rehmat Khan Chief Executive Officer Bilal Hamid Javaid
Director

11,192

2,572