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Proxy Form

## Mission Statement

"The Maple Leaf Cement Factory Limited stated mission is to achieve and then remain as the most progressive and profitable company in Pakistan in terms of industry standards and stakeholders interests.

The company shall achieve its mission through a continuous process of having sourced and implemented the best leading edge technology, industry best practice, human resource and by conducting its business professionally and efficiently with responsibility to all its stakeholders and community."

## Corporate Strategy

We at Maple Leaf Cement Factory Limited manufacture and market different types of consistently high quality cement, according to the demanding requirements of the construction industry. Our strategy is to be competitive in the market through quality and efficient operations.

As a responsible member of the community, we are committed to serve the interest of all our stakeholders and contribute towards the prosperity of the country.

## STATEMENT OF ETHICS AND BUSINESS PRACTICES

The following principles constitute the code of conduct which all Directors and employees of Maple Leaf Cement Factory Limited are required to apply in their daily work and observe in the conduct of Company's business. While the Company will ensure that all employees are fully aware of these principles, it is the responsibility of each employee to implement the Company's policies. Contravention is viewed as misconduct.

The code emphasizes the need for a high standard of honesty and integrity which are vital for the success of any business.

## **PRINCIPLES**

- 1. Directors and employees are expected not to engage in any activity which can cause conflict between their personal interest and the interest of the Company such as interest in an organization supplying goods/services to the company or purchasing its products. In case a relationship with such an organization exists the same must be disclosed to the Management.
- 2. Dealings with third parties which include Government officials, suppliers, buyers agents and consultants must always ensure that the integrity and reputation of the Company is not in any way compromised.
- 3. Directors and employees are not allowed to accept any favours, gifts or kickbacks from any organization dealing with the Company.
- **4.** Directors and employees are not permitted to divulge any confidential information relating to the Company to any unauthorized person. Nor should they issue any misleading statements pertaining to the affairs of the Company.
- 5. The Company has strong commitment to the health and safety of its employees and preservation of environment and the Company will preserve towards achieving continuous improvement of its HSE performance by reducing potential hazards preventing pollution and improving awareness. Employees are required to operate the Company's facilities and processes keeping this commitment in view.
- **6.** Commitment and team work are key elements to ensure that the Company's work is carried out effectively and efficiently. Also all employees will be equally respected and actions such as sexual harassment and disparaging remarks based on gender, religion, race or ethnicity will be avoided.

## **COMPANY PROFILE**

Maple Leaf Cement is a part of Kohinoor Maple Leaf Group (KMLG). The Group comprises of companies, which are ranked amongst the top companies in the cement and textile sector. Maple Leaf Cement Factory Limited (MLCFL) is one of the pioneers of cement industry in Pakistan. MLCFL owns and operates three production lines for grey and three production lines for white cement. The plants are located at Daudkhel District Mianwali. Total annual clinker capacity of Grey Cement is 1.50 million tons while capacity of white cement is 180,000 tons.

- MLCFL was established by the West Pakistan Industrial Development Corporation (WPIDC) in 1956 and was incorporated as "Maple Leaf Cement Factory Limited" in April, 1960. The capacity of the plant was 300,000 tons clinker per annum.
- In 1998, separate production line for grey Portland cement of 990,000 tons per annum clinker capacity based on most modern dry process technology was installed.
- In 1967, a company with the name of "White Cement Industries Limited" (WCIL) was established with the clinker capacity of 15,000 tons per annum.
- In 2000, Maple Leaf Electric Company Ltd. (MLEC) a power generation unit was merged into the company.
- In 1974, under the WPIDC Transfer of Projects and Companies Ordinance, the management of two companies, namely MLCFL and WCIL were transferred to the newly established State Cement Corporation of Pakistan (SCCP).
- In 2004, the coal conversion project at new dry process plant was completed.
- In 1983, SCCP expanded WCIL's white cement plant by adding another unit of the same capacity parallel to the existing one, increasing total capacity to 30,000 tons clinker per annum.
- In 2005, dry process plant capacity was increased from 3,300 tpd to 4,000 tpd through debottlenecking and up-gradation of equipment and necessary adjustments in operational parameters.
- In 1986, SCCP set up another production unit of grey cement under the name of Pak Cement Company Limited (PCCL) with a capacity of 180,000 tons per annum.
- In 2006, a project to convert the existing wet process line to a fuel efficient dry process white cement line commenced its commercial production.
- In 1992, MLCFL, WCIL and PCCL were privatised and transferred to the KMLG. All three companies were merged into Maple Leaf Cement Factory Limited on July 01, 1992.
- Currently, Company has undertaken an expansion project of 6,700 tpd clinker capacity which has commenced trial run production on March 15, 2007 and started its commercial production as per schedule. It will increase the total annual grey clinker capacity from 1.50 million tons to 3.51 million tons.
- In 1994, the company was listed on all Stock Exchanges in Pakistan.



## **Board of Directors**

Mr. Tariq Sayeed Saigol Chairman

Mr. Sayeed Tariq Saigol Chief Executive

Mr. Waleed Tariq Saigol Miss Jahanara Saigol

Mr. Usman Said Mr. S. M. Imran Mr. Zamiruddin Azar

Mr. Per Mejnert Kristensen

(Representing FLS & IFU, Denmark)

## **Audit Committee**

Mr. Zamiruddin Azar Chairman

Mr. Usman Said Mr. S. M. Imran

## **Chief Financial Officer**

Miss Bushra Naz Malik

## **Company Secretary**

Mr. Muhammad Ashraf

## **Internal Auditor**

Miss Sadaf Latif

## Bankers of the Company

Allied Bank Limited
Askari Commercial Bank Limited
Faysal Bank Limited
First National Bank Modaraba
First Women Bank Limited
Habib Bank Limited
Islamic Corporation for the Development

of the Private Sector, Jeddah

MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan
NIB Bank Limited
Pak-Libya Holding Company (Pvt.) Limited
PICIC Commercial Bank Limited
Saudi Pak Commercial Bank Limited
Saudi Pak Industrial & Agricultural
Investment Co. (Pvt.) Ltd.
Soneri Bank Limited
Standard Chartered Bank (Pakistan) Limited
The Bank of Punjab
The Hongkong & Shanghai Banking
Corporation Limited

## **Auditors**

Hameed Chaudhri & Co. Chartered Accountants

United Bank Limited

## **Legal Advisors**

Mr. Nomaan Akram Raja Barrister-At-Law Raja Mohammad Akram & Co. Advocates and Legal Consultants, Lahore.

## **Registered Office**

42 - Lawrence Road, Lahore. Phone: (042) 6278904-5 Fax: (042) 6363184 E-mail: mlcfl@kmlg.com Website: www.kmlg.com

**Factory** 

Iskanderabad Distt. Mianwali. Phone: (0459) 392237-8

## **NOTICE OF ANNUAL GENERAL MEETING**

**Notice** is hereby given that the 47th Annual General Meeting of the Members of Maple Leaf Cement Factory Limited will be held at its Registered Office, 42-Lawrence Road, Lahore on October 29, 2007, Monday, at 11.00 a.m. to transact the following business:

- 1) To confirm the minutes of last annual general meeting held on October 31, 2006.
- 2) To receive and adopt Audited Accounts of the Company for the year ended June 30, 2007 together with Auditors' and Directors' Reports thereon.
- 3) To appoint Auditors for the financial year 2007-2008 and fix their remuneration.
- 4) To transact any other business with the permission of the Chair.

By order of the Board

ttom

(Muhammad Ashraf) Company Secretary

## Notes:

Lahore: October 06, 2007

## 1. BOOK CLOSURE FOR ORDINARY SHARES

The Share Transfer Books of the Company will remain closed from October 20, 2007 to October 29, 2007 (both days inclusive). Physical transfers / CDS Transaction IDs received at the Company's Shares Department, 42 - Lawrence Road, Lahore, at the close of business on October 19, 2007 will be considered in time.

## 2. BOOK CLOSURE FOR THE ENTITLEMENT OF 9.75% DIVIDEND ON PREFERENCE SHARES FOR THE YEAR ENDED JUNE 30, 2007

The Share Transfer Books of preference shares (non-voting) of the Company will remain closed from October 20, 2007 to October 29, 2007 (both days inclusive) for entitlement of preference dividend @9.75% per annum. Physical transfers / CDS Transaction IDs received at Company's Shares Department, 42-Lawrence Road, Lahore, at the close of business on October 19, 2007 will be treated in time for entitlement purpose of preferred dividend. The preference shareholders are not entitled to attend the meeting.

- 3. A member, in respect of ordinary shares held, eligible to attend and vote at this meeting may appoint another member, in respect of ordinary shares held, as his/her proxy to attend and vote instead of him/her. Proxies in order to be effective must be received at the Company's Registered Office, not less than 48 hours before the time for holding the meeting and must be duly stamped, signed and witnessed.
- 4. CDC shareholders for ordinary shares, entitled to attend and vote at this meeting, must bring with them their Computerised National Identity Cards / Passport in original along with Participants' ID Numbers and their Account Numbers to prove his/her identity, and in case of Proxy, must enclose an attested copy of his/her CNIC or Passport. Representatives of corporate members should bring the usual documents required for such purpose.
- 5. Shareholders are requested to immediately notify any change in their addresses to the Company, if any.

## DIRECTORS' REPORT TO THE SHAREHOLDERS

Your Directors take pleasure in presenting the 47th Annual Report together with audited accounts of the Company and Auditors' Report thereon for the financial year ended June 30, 2007.

## **Industry Overview**

Pakistan's economy continues to gain traction as it experiences the longest spell of strong growth in years. Positive outcomes of the last fiscal year indicate that Pakistan's upbeat economic momentum should remain on track. Economic growth accelerated to over 7.0 percent of GDP in 2006-07 on the back of robust growth in agriculture, manufacturing and services. Pakistan's growth performance over the last five years has been striking. Average real GDP growth during 2003-07 was the best recorded performance since many decades and it now seems that Pakistan has decisively broken out of the low growth trap.

The financial year 2006-07 was a great milestone for the cement industry. The sector achieved a new level of dispatches of 24.22 million tons against last year's dispatches of 18.34 million tons and registered an overall robust growth of 32% which is the highest in the history of Pakistan's cement industry, both in terms of percentage and volumetric growth.

The industry has now entered into a new phase where the scale of production and plant location will play a major role in determining the profitability of the Company. In the past, the difference between the larger and smaller players was slim which has widened dramatically and may have a significant impact with respect to future performance of the industry. Scale and market share are now significant elements in determining performance.

## **Performance of the Company**

The drastic reduction in profitability during the year is mainly due to increasing pressure on cement prices with a perception of over supply due to new capacities coming on line, increased production from wet process kilns due to stoppage of dry process kiln for routine maintenance resulting in sale of a large volume of low margin goods, sharp increase in mark up rates which raised the financial cost and a 40 day unfortunate breakdown of the cement grinding mill.

The Company achieved cement production of 1,353,432 metric tons and sales volume of 1,349,978 metric tons. After tax profitability of the Company is Rs. 42.047 million which is 96% lower compared than the last financial year adjusting the deferred tax amount Rs. 172.589 million. Sales volume during the year under review was 1,307,163 metric tons grey cement and 42,815 metric tons white cement as compared to the corresponding year of 1,470,051 metric tons grey and 34,740 metric tons white cement.





The cement production during the year was registered at 1,305,201 metric tons grey and 48,231 metric tons white as compared to corresponding figures of 1,469,717 metric tons grey and 34,780 metric tons white cement.

Overall capacity utilization attained by the Company during the year under review was 75% for grey and 34% for white cement as compared to corresponding period 93% grey and 48% white cement. The percentage decrease in capacity utilization is due to major breakdown of the cement mill for a period of more than a month which restricted sales volume. The Company was unable to get the full benefit of relatively improved cement prices in March and April due to this reason.

## **Financial Results**

The Company achieved gross sales volume of Rs. 5,514 million during the year with net sales amounting to Rs. 3,711 million after payment of Rs. 1,730 million towards Central Excise Duty and General Sales Tax and Rs. 73 million as commission to distributors.

The Company suffered pre-tax loss of Rs. 140.019 million after accounting for all charges including depreciation of Rs. 439.254 million and financial charge of Rs. 338.453 million against preceding year's pre-tax profit of Rs. 1.635 billion. The basic earnings per share (EPS) Rs. 0.03 in negative for the year ended June 30, 2007 as compared to Rs. 3.16 last year.

Rs. 930 million were injected as capital from 25% Right Shares at a price of Rs. 12.50 per share including premium of Rs. 2.50 per share.

# 9000.00 8000.00 7000.00 8000.0



## **Appropriation of Profit**

There being loss from operations for the year and nil Earnings Per Share, the Directors express inability to pay any dividend for the year. However, management of the Company is committed to ensure the efficient operation of the Company to deliver value to the consumers and watch interest of the stakeholders. Your Directors propose to appropriate for the financial year under review as under:

	(Rupees in Thousand)
(Loss) before taxation	(140,019)
Provision for taxation	182,066
Profit after taxation	42,047
Un-appropriated profit brought forward	972,594
Profit available for appropriation	1,014,641

## **Appropriations:**

Transfer to general reserve	600,000
Transfer to preference shares redemption reserve	90,246
Dividend on preference shares	52,794
Un-appropriated profit carried forward	271,601

As per issue terms of the Preference Shares, Rs. 90.246 million has been transferred to "Preference Shares Redemption Reserve" and dividend @ 9.75% per annum is declared for this year.

## **Fuel Prices**

Unsettled global conditions particularly in the Middle East, continued to create panic in the world markets and prices of oil continued to rise. Consequently, global demand for coal also increased and China curtailed supply of coal to the export markets. Coal prices remained high in the international and domestic markets. The Company mostly relies on coal being a much cheaper source of energy than furnace oil for calcining process. Price of natural gas also increased during the current year whereas furnace oil has become a prohibitively expensive fuel having direct impact on cost of power generation. This has impacted negatively on profitability and margins as there is no option but to use furnace oil for power generation. However by May 2007 the new Wartsila engine came on line.

## **Export Market**

As additional capacity has become available, your Company has also started exporting cement. Along with Lucky Cement, your Company is amongst the first two companies to obtain BIS Certification from India and we intend to take maximum benefit out of it. Efforts are afoot to commence export sales to India in particular and also to other markets in the Middle East and Afghanistan.

## **Progress of ongoing Projects**

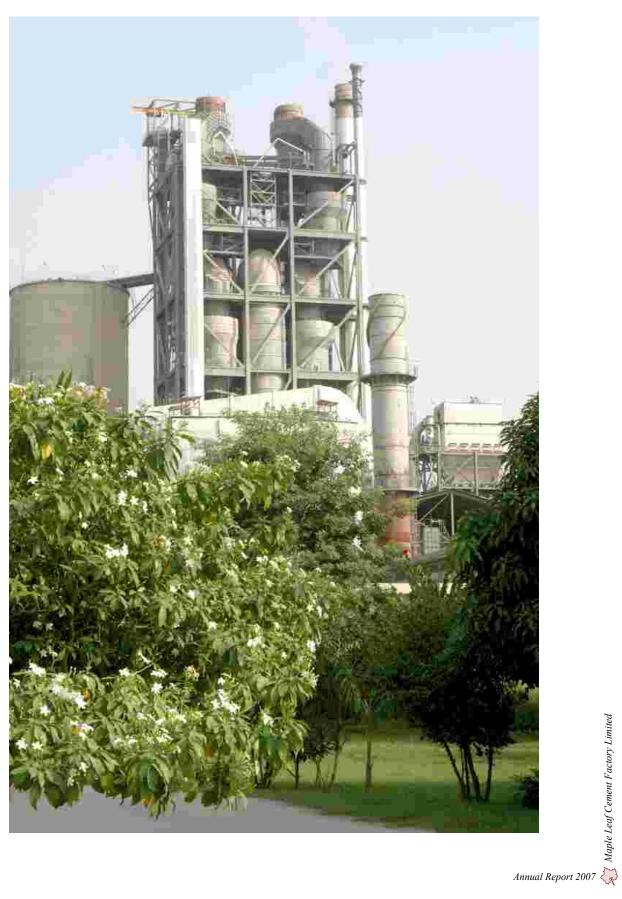
- The expansion project of grey cement 6,700 tpd clinker capacity based on most modern dry process technology has by the Grace of God reached fruition. The 6700 tpd kiln was fired on March 01, 2007 and trial clinker production started on March 15, 2007. The Company has started trial production of cement and dispatches in July, 2007. In the current year, total annual grey clinker capacity of the Company will increase from 1.50 million tons to 3.51 million tons.
- The work on augmentation of power generation plant, which is part of the above expansion project has been completed and started production.



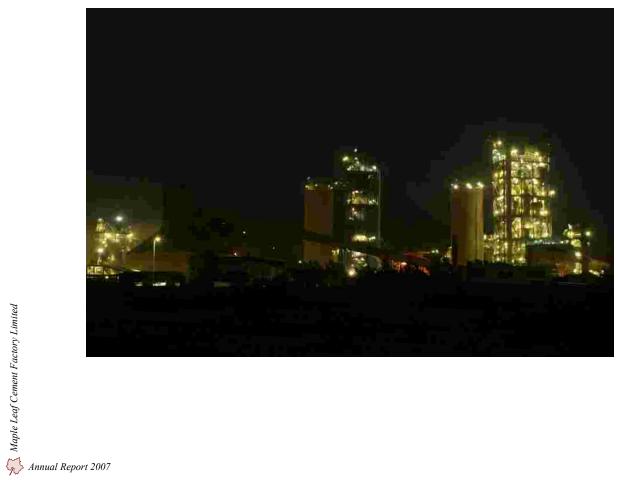
## **Future Prospects**

The Federal and Provincial governments have allocated increased outlays for the Public Sector Development Program (PSDP) from Rs. 435 billion to Rs. 520 billion in the budget for the financial year 2007-2008. This significant jump in expenditure allocation for PSDP will have positive impact on the cement sector. Considerable growth in local cement consumption during the next fiscal year can be expected.









With correlation of 0.99 between PSDP expenditure and local cement consumption, the total allocation of Rs. 520 billion may result in local consumption of cement to the extent of 24.85 million tons. Consistency in government policies and favorable economic conditions have resulted in robust demand for locally produced cement. Demand for cement continues to increase in the local market as also for export to Afghanistan, India and the Middle East.

## **Credit Rating**

You would be pleased to know that your Company has been assigned long term rating of 'A' (single A) and short term rating of 'A1' (A one) by Pakistan Credit Rating Agency (Pvt) Ltd (PACRA). These ratings denote a low expectation of credit risk emanating from a strong capacity for timely payment of financial commitments.



## **Social Sector Projects**

Your Company remains committed to play a role in development of social sector projects and has already contributed in construction of Sayeed Saigol Cardiac Complex at the Gulab Devi Hospital, Lahore by donating a sum of Rs. 11.30 million. This project is near completion.

## **Research & Development**

Research & Development is an integral part of the Company's policy of development of new products and improving efficiency of the plant to reduce cost. After development, trial production of oil well cement was carried out which has a positive feed back from potential customers. The Company is now in the process of certification from the appropriate organization. American Petroleum Institute (API). The old wet kilns have been earmarked for production of special products.



## **Compliance of Code of Corporate Governance**

The Board reviews the Company's strategic direction and business plans on regular basis. The Audit Committee is empowered for effective compliance of Code of Corporate Governance. The Board is committed to maintain a high standard of good corporate governance.

Your Directors are pleased to report that:

- a) the financial statements, prepared by the management present fairly its state of affairs, the result of its operations, cash flows and changes in equity
- b) proper books of account have been maintained by the Company
- appropriate accounting policies have been consistently applied, except for change as detailed in note 25.2, in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment
- d) international accounting standards, as applicable in Pakistan, have been followed in preparation of financial statements
- e) the existing internal control system and procedures are continuously reviewed by the internal auditor. The process of review will continue by the audit committee to monitor the effective implementation
- f) there are no significant doubts upon the Company's ability to continue as a going concern
- g) there has been no material departure from the best practices of corporate governance, as detailed in the listing regulations of stock exchanges
- h) key operating and financial data of last six years is annexed
- i) the value of investment of provident fund and gratuity trust, based on their respective audited accounts of June 30, 2007 is given hereunder:

	Rupees in thousand
Provident Fund	300,351
Gratuity Fund	46.026

i) a total number of six board of directors' meetings were held during the year

The attendance by each Director is given as follows:

Name of Directors	No. of Meetings Attended
Mr. Tariq Sayeed Saigol	5
Mr. Sayeed Tariq Saigol	4
Mr. Waleed Tariq Saigol	2
Miss Jahanara Saigol	1
Mr. Usman Said	6
Mr. S. M. Imran	6
Mr. Zamiruddin Azar	5
Mr. Per Mejnert Kristensen - (Rep. FLS & IFU, Denr	mark) -

The Directors who could not attend the Board Meeting were duly granted leave of absence.

Mr. Per Mejnert Kristensen was co-opted as Director on March 21, 2007, in place of outgoing Director

Mr. Soren Iversen.



k) The Company allotted additional 25% right shares during the year to the members including the directors' and impact of this is reflected in the annexed pattern of shareholding. However, Mr. Zamiruddin Azar, Director, sold 2,000 ordinary shares of the Company during the year.

## **Pattern of Shareholding**

The shareholding pattern of the Company as on June 30, 2007 is annexed.

## **Auditors**

The present auditors M/s Hameed Chaudhri & Co., Chartered Accountants, Lahore, retire and being eligible, have offered themselves for re-appointment.

## **Acknowledgements**

Lahore: September 26, 2007

The Directors take the opportunity to thank its plant suppliers, consultants and contractors engaged in completion of the project. We are also thankful to foreign and local financial institutions for the support and appreciate the efforts put in by the staff / workers and officers of the Company for their dedication and hard work who contributed towards completion of the project.

For and on behalf of the Board

(Sayeed Tariq Saigol) Chief Executive

		2006-2007	2005-2006	2004-2005	2003-2004	2002-2003	2001-2002
	Quantitative Data (M. Tonnes)						
	Grey Cement:						
	Production Sales	1,342,021 1,313,113	1,469,717 1,470,051	1,328,742 1,325,041	1,118,187 1,127,261	1,007,059 1,008,484	963,117 961,867
	White Cement:						
	Production Sales	48,231 46,049	34,780 34,739	35,647 36,057	36,759 36,217	39,183 40,160	37,040 35,985
	Sales (Rs. 000)						
	Gross Sales Less: Excise Duty Sales Tax Commission	5,514,208 1,024,041 705,845 73,241	7,954,901 1,128,106 1,036,977 80,026	6,193,443 1,020,618 807,589 74,502	4,967,465 872,608 656,019 63,039	4,025,267 1,028,664 534,239 57,557	4,230,526 997,852 561,393 54,124
	Net Sales	3,711,081	5,709,792	4,290,734	3,375,799	2,404,807	2,617,157
	Profitability (Rs. 000)						
	Gross Profit / (Loss)	309,893	2,148,580	1,327,932	1,148,228	361,550	665,123
	Profit / (Loss) Before Tax Provision for Income Tax Profit / (Loss) After Tax	(140,019) 182,066 42,047	1,634,814 (575,574) 1,059,240	1,027,378 (299,928) 727,450	751,507 (264,035) 487,472	(92,916) 243,019 150,103	170,649 (13,356) 157,293
	Financial Position (Rs. 000)						
	Tangible Fixed Assets-Net Investment & Other Assets	19,330,866 54,151 19,385,017	16,088,505 391,931 16,480,436	8,462,382 110,953 8,573,335	5,562,682 25,660 5,588,342	5,497,285 272,809 5,770,094	5,597,769 15,860 5,613,629
	Current Assets Current Liabilities Net Working Capital Capital Employed	4,051,957 (3,756,487) 295,470 19,680,487	2,664,462 (2,649,519) 14,943 16,495,379	1,940,059 (1,595,499) 344,560 8,917,895	1,499,266 (1,188,435) 310,831 5,899,173	1,551,334 (1,156,620) 394,714 6,164,808	1,029,875 (889,117) 140,758 5,754,387
	Less Long Term Loan & Other Liab. Share holders Equity	(10,687,450) 8,993,037	(8,939,675) 7,555,704	(2,543,012) 6,374,883	(2,201,629) 3,697,544	(2,954,736) 3,210,072	(2,694,418) 3,059,969
	Represented By:		7,500,707	0,07 1,000	5,557,577	5,215,512	
	Share Capital Reserves & Un-app. Profit	4,264,108 4,728,929 8,993,037	3,519,581 4,036,123 7,555,704	3,248,844 3,126,039 6,374,883	1,804,913 1,892,631 3,697,544	1,804,913 1,405,159 3,210,072	1,804,913 1,255,056 3,059,969
imited	Ratios:	- 0,000,001	7,000,701	0,07 1,000	0,007,011	0,210,072	
Maple Leaf Cement Factory Limited  Very Coment Factory Limited	Gross Profit / (Loss) to Sales (%age) Net Profit / (Loss) to Sales (%age) Debt Equity Ratio Current Ratio Break Up Value per share of Rs. 10 each	8.35 1.13 55:45 1.08 21.09	37.63 18.55 51:49 1.01 21.47	30.95 16.95 26:74 1.22 19.62	34.01 14.44 37:63 1.26 20.49	15.03 6.24 48:52 1.34 17.79	25.41 6.01 47:53 1.16 16.95
Annual I	Report 2007						



**SIX YEARS SUMMARY** 

## PATTERN OF SHAREHOLDING (ORDINARY SHARES)

KAR No. 820 of 1959-60 1. Incorporation Number

2. Name of Company Maple Leaf Cement Factory Limited

Pattern of holding of the shares held by the shareholders as at 30-06-2007

4.

## Size of Holding

	Size of	Holding	
No. of Shareholders	From	То	Total shares held
1,844 3,495 2,056 3,669 273 142 114 63 43 24 19 519 16 16 12 8 5 7 11 5 4 4 3 3 10 2 1 3 1 2 1 1 2 1 3 1 2 1 1 2 1 1 2 1 1 2 1 1 2 1 2	1 101 5,001 15,001 20,001 155,001 100,001 155,001 100,001 105,001 105,001 125,	100 500 1,000 1,000 15,000 20,000 25,000 30,000 35,000 40,000 55,000 60,000 65,000 70,000 75,000 100,000 105,000 110,000 120,000 125,000 135,000 140,000 145,000 155,000 155,000 120,000 125,000 140,000 145,000 155,000 125,000	85,177 1,047,077 1,631,251 8,718,841 5,468,128 3,415,845 2,569,164 2,650,970 1,768,561 1,392,048 901,758 814,5202 999,627 934,396 992,401 411,400 876,714 623,320 440,937 644,615 1,096,300 507,949 427,957 451,559 357,069 623,982 125,445 266,772 411,186 429,812 1,493,254 302,981 156,250 488,500 516,987 373,190 386,325 1,197,500 604,685 207,829 211,372 432,979 442,696 226,212 750,000 250,125 516,522 262,500 835,000 250,125 516,522 262,500 835,000 2576,000

## Size of Holding

No. of Shareholders	From	То	Total shares held
1	295,001	300,000	300,000
1	300,001	305,000	300,312
1 3	310,001 315,001	315,000 320,000	312,500 956,500
1	325,001	330,000	327,000
1	360,001	365,000	361,500
1 1	365,001 390,001	370,000 395,000	368,000 393,500
i	395,001	400,000	400,000
2	425,001	430,000	855,500
1 1	430,001 435,001	435,000 440,000	434,942
i	455,001	460,000	436,800 460,000
1	460,001	465,000	464,000
1	470,001	475,000	472,030
1 1	495,001 510,001	500,000 515,000	500,000 513,500
2	535,001	540,000	1,076,000
1	560,001	565,000	560,500
1 1	590,001	595,000 605,000	592,593 603,306
i	600,001 630,001	635,000	632,562
1	735,001	740,000	740,000
1	780,001	785,000	780,500
1 1	790,001 905,001	795,000 910,000	795,000 906,250
1	915,001	920,000	917,500
1	925,001	930,000	928,500
1 1	950,001 990,001	955,000 995,000	954,000 995,000
i	1,030,001	1,035,000	1,031,250
1	1,150,001	1,155,000	1,155,000
1 1	1,165,001 1,225,001	1,170,000 1,230,000	1,169,500 1,225,500
i	1,225,001	1,230,000	1,228,495
1	1,365,001	1,370,000	1,367,300
1 1	1,480,001 1,565,001	1,485,000	1,484,500 1,565,500
i	1,585,001	1,570,000 1,590,000	1,589,681
1	1,725,001	1,730,000	1,728,500
1 1	1,850,001	1,855,000	1,854,487
i	1,880,001 1,950,001	1,885,000 1,955,000	1,884,000 1,950,125
İ	1,980,001	1,985,000	1,982,875
1	2,105,001	2,110,000	2,107,442
1 1	2,110,001 2,365,001	2,115,000 2,370,000	2,112,500 2,368,887
1	3,090,001	3,095,000	3,091,500
1	3,985,001	3,990,000	3,987,500
1 1	3,995,001 4,090,001	4,000,000 4,095,000	4,000,000 4,094,200
1	5,930,001	5,935,000	5,933,840
1	8,000,001	8,005,000	8,000,187
1 1	9,550,001 14,140,001	9,555,000 14,145,000	9,553,000 14,140,156
i	14,305,001	14,310,000	14,306,622
1	18,250,001	18,255,000	18,255,000
1	186,605,001	186,610,000	186,608,808
12,767			372,263,356

### CATEGORIES OF SHAREHOLDERS No. of **Shares** Percentage Shareholders Held of Capital 5.1 Directors, CEO and their spouses & minor Mr. Tariq Sayeed Saigol - Chairman Mr. Sayeed Tariq Saigol - Chief Executive 0.0014 5,156 5,156 0.0014 Mr. Waleed Tariq Saigol - Director 0.0014 5,156 Miss Jahanara Saigol - Director 0.0008 3,125 Mr. S. M. Imran - Director 21,213 0.0057 Mr. Usman Said - Director 94,461 0.0254 Mr. Zamiruddin Azar - Director 10,573 0.0028 Mr. Per Mejnert Kristensen - Nominee Director 22,306,809 5.9922 (Rep. FLS & IFU, Denmark) 8 22,456,805 6.0325 5.2 Associated Companies, undertakings and related parties 186,608,808 Kohinoor Textile Mills Ltd. 50.1282 Zimpex (Pvt) Ltd. 1,706 0.0005 2 186,610,514 50.1286 NIT and ICP 5.3 5,933,840 National Bank of Pakistan, Trustee Deptt. 1.5940 Investment Corporation of Pakistan 13,200 0.0035 2 5,947,040 1.5975 5.4 **Executives** 5.5 **Public Sector Companies and Corporations** 3 1,239,802 0.3330 5.6 Banks, Development Financial Institutions, **Non-banking Financial Institutions** 49 29,077,632 7.8110 5.7 **Insurance Companies** 6 311,115 0.0836 5.8 Modarabas, Leasing and Mutual Funds 38 8,294,172 2.2280 5.9 **Shareholders holding Ten Percent** or more voting interest in the Company Refer to 5.2 5.10 **General Public** Individuals 12,404 67,984,917 18.2626 Foreign Shareholders 27 2,829,570 0.7601 **5.11** Joint Stock Companies 216 47,320,698 12.7116 Trustees Wah Nobel P. Ltd. Mang. Staff P. F. 20,000 PWR-1057 Sarhad Rural Support Programme 6,500 871 Stock Link (Khr) Lahore Stock Exchange (Guarantee) Ltd. 70,800 Trustees Al-Abbas Sugar Mills Ltd. Emp. G. F. 11,750 Trustees Artal Restaurants Int'l Emp. P. F. 8,000 Trustee-Army Welfare Trust 46,750 Managing Committee Ghazali Education Trust 440 Trustees Fancy Foundation 25,000 Manag Commtt of Tameer-e-Millat Found 355 1295 Trustee Avari Hotel Lahore Staff Provident Fund 625 11 191,091 0.0513

12,767

372,263,356

**Grand Total:** 

100

## PATTERN OF PREFERENCE SHAREHOLDING (Non-voting)

1. Incorporation Number KAR No. 820 of 1959-60

Name of Company Maple Leaf Cement Factory Limited

**3.** Pattern of holding of the shares held by the shareholders as at 30-06-2007

4.

## Size of Holding

	~	8	
No. of Shareholders	From	То	Total shares held
632	1	100	32,456
908	101	500	232,871
205	501	1,000	141,405
212	1,001	5,000	422,042
18	5,001	10,000	125,826
14	10,001	15,000	166,020
5	15,001	20,000	85,947
4	20,001	25,000	94,076
5	25,001	30,000	133,000
1	30,001	35,000	34,500
1	50,001	55,000	52,500
1	55,001	60,000	58,500
1	65,001	70,000	68,500
2	95,001	100,000	195,599
1	115,001	120,000	117,500
1	180,001	185,000	183,600
3	195,001	200,000	597,550
1	225,001	230,000	227,500
1	265,001	270,000	268,034
1	315,001	320,000	318,500
1	495,001	500,000	500,000
1	545,001	550,000	548,250
1	755,001	760,000	759,000
2	24,390,001	24,395,000	48,784,222
2,022			54,147,398

## 5. CATEGORIES OF SHAREHOLDERS

	No. of Shareholders	Shares Held	Percentage of Capital
ouses & minor children			

## 5.1 Directors, CEO and their spo

Mr. Tariq Sayeed	Saigol - Chairman
Mr. Sayeed Tariq	Saigol - Chief Executive

Mr. Waleed Tariq Saigol - Director

Mr. S. M. Imran - Director

Mr. Usman Said - Director

Mr. Zamiruddin Azar - Director

23,868	0.0441
2,589	0.0048
15,194	0.0281
3,085	0.0057
750	0.0014
750	0.0014
750	0.0014

6



5.2	Associated Companies, undertakings and related part	ies		
	Kohinoor Textile Mills Ltd - Provident Fund Trust Maple Leaf Cement Factory Ltd - Employees		500,000	
	Provident Fund Trust		200,000	
		2	700,000	1.2928
5.3	NIT and ICP	-	-	-
5.4	Executives	-	-	-
5.5	<b>Public Sector Companies and Corporations</b>	1	268,034	0.4950
5.6	Banks, Development Financial Institutions, Non-banking Financial Institutions	3	49,224	0.0909
5.7	Insurance Companies	2	15,000	0.0277
5.8	Modarabas, Leasing and Mutual Funds	1	7,500	0.0139
5.9	Shareholders holding Ten Percent or more voting interest in the Company	2	48,784,222	90.0952
5.10	General Public			
	Individuals Foreign Shareholders	1,956 -	3,523,602 -	6.5074 -
5.11	Joint Stock Companies	46	348,448	0.6435
5.12	Others			
	Kohinoor Weaving Mills Ltd Staff Provident Fund Trust Trustees DGKC Emp P.F. Trust		200,000 227,500	
		2	427,500	0.7895
	Grand Total:	2,022	54,147,398	100

## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2007

This statement is being presented to comply with the Code of Corporate Governance contained in listing regulations of stock exchanges in Pakistan for the purpose of establishing a framework of good governance, whereby a listed Company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The Company encourages the representation of non-executive directors on its Board of Directors. At present the Board of Directors includes six independent non-executive directors.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking Company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. One casual vacancy occurred in the Board during the period, was filled in within 30 days thereof.
- 5. The Company has prepared a "Statement of Ethics and Business Practices" which has been signed by all the directors and employees of the Company.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions. including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Board arranged Orientation Course for its Directors during the year to apprise them of their duties and responsibilities.
- 10. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the CEO.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.

- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an audit committee. It comprises three members, of whom two are non-executive directors including the chairman of the committee.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the code. The terms of reference of the committee have been framed and advised to the committee for compliance.
- 17. The Board has set up an effective internal audit function.
- 18. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. We confirm that all other material principles contained in the Code have been complied with.

For and on behalf of the Board

(Sayeed Tariq Saigol) Chief Executive

Lahore: September 26, 2007

## REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of MAPLE LEAF CEMENT FACTORY LIMITED to comply with the Listing Regulation No. 37 of the Karachi Stock Exchange (Guarantee) Limited, Chapter XIII of the Listing Regulations of the Lahore Stock Exchange (Guarantee) Limited and Chapter XI of the Listing Regulations of the Islamabad Stock Exchange (Guarantee) Limited where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the status of the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended 30 June, 2007.

Hameed Chaudhri & Co. Chartered Accountants

Lahore: September 26, 2007



## **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of MAPLE LEAF CEMENT FACTORY LIMITED as at 30 June, 2007 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:

Lahore: September 26, 2007

- (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for the change as stated in note 25.2 to the financial statements, with which we concur;
- (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June, 2007 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Hameed Chaudhri & Co. Chartered Accountants

## **BALANCE SHEET**

	Note	2007 2006 (Rupees in thousand) Restated		
EQUITY AND LIABILITIES				
Share capital and reserves				
Authorised capital	7.1	5,000,000	5,000,000	
Issued, subscribed and paid- up capital Reserves Unappropriated profit	7.2 8	<b>4,264,108</b> 3,519,581 <b>4,457,328</b> 3,063,529 <b>271,601</b> 972,594		
		8,993,037	7,555,704	
Non-current liabilities				
Loans from related parties Long term loans and finances Liabilities against assets subject to finance lease Lease finance advances and accrued interest thereon Long term deposits Deferred taxation Employees' compensated absences	9 10 11 12 13 14 15	250,000 8,576,657 268,040 679,676 2,702 897,183 13,192	7,868,948 12,226 74,146 2,977 971,128 10,250	
Current liabilities		10,687,450	8,939,675	
Current portion of : - redeemable capital - long term loans and finances - liabilities against assets subject to finance lease	16 10 11	1,792,519 13,858	41,650 538,530 4,481	
Short term finances Trade and other payables Accrued profit and interest / mark-up Taxation - net Dividends	17 18 19 20 21	797,585 719,311 378,675 - 54,539	947,160 752,172 279,112 31,828 54,586	
		3,756,487	2,649,519	
Contingencies and commitments	22			
		23,436,974	19,144,898	

The annexed notes form an integral part of these financial statements.



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## **AS AT JUNE 30, 2007**

ASSETS		2007 2006 (Rupees in thousand) Restated		
Non-Current Assets				
Property, plant and equipment Intangible assets Investments Loans to employees Deposits and prepayments	23 24 25 26 27	19,330,866 4,578 - 6,373 43,200 19,385,017	16,088,505 - 368,881 7,127 15,923 - 16,480,436	
Current assets Stores, spares and loose tools Stock-in-trade Trade debts - unsecured considered good Fair value derivative financial instruments Loans and advances Investments Deposits and short term prepayments Accrued profit Sales tax, customs and excise duty Due from gratuity fund trust Other receivables Taxation - net Cash and bank balances	28 29 8.2 30 25 31 32 33 45 34 20 35	2,014,580 369,709 194,587 242,226 85,544 944,669 15,373 402 37,742 8,539 1,198 14,029 123,359	1,847,926 200,946 163,459 - 299,257 - 7,314 559 34,611 - 9,452 - 100,938	

23,436,974 19,144,898

Sayeed Tariq Saigol Chief Executive



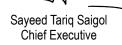
# Maple Leaf Cement Factory Limited Annual Report 5007

## **PROFIT AND LOSS ACCOUNT** FOR THE YEAR ENDED JUNE 30, 2007

	Note	2007 2006 (Rupees in thousand)		
Sales	36	3,711,081	5,709,792	
Cost of sales	37	3,401,188	3,561,212	
Gross profit	-	309,893	2,148,580	
Administrative expenses	38	67,291	60,474	
Distribution cost	39	69,021	20,961	
Distribution cost				
Other operating expenses	40	18,371	118,024	
		154,683	199,459	
		155,210	1,949,121	
Other operating income	41	43,224	26,671	
		198,434	1,975,792	
Finance cost	42	338,453	340,978	
(Loss) / profit before taxation		(140,019)	1,634,814	
Taxation				
Current	20	(9,477)	28,536	
Deferred	14	(172,589)	547,038	
		(182,066)	575,574	
Profit after taxation		42,047	1,059,240	
		Rupees		
(Loss) / earnings per share - basic	43.1	(0.03)	3.16	
Earnings per share - diluted	43.2	N/A	3.29	

- The annexed notes form an integral part of these financial statements.
- Appropriations have been reflected in the statement of changes in equity.

Usman Said Director



### 2007 2006 (Rupees in thousand) Cash flow from operating activities (Loss) / profit for the year - before taxation (140,019)1,634,814 Adjustments for: Depreciation 439,254 372,734 Amortisation 2,191 (5,905)(690)Gain on disposal of operating fixed assets Employees' compensated absences 6,979 3,437 338,453 340.978 Finance cost Provision for obsolete stores and spares 2,273 697 12,019 Property, plant and equipment written-off Unclaimed balances written-back (220)(1,294)Profit on bank deposits (6,163) (6.094) (1.625) Dividend income Cash inflow from operating activities before working capital changes 635.838 2,355,981 (Increase) / decrease in current assets (743,758) (17,729) Stores, spares and loose tools (168, 927)Stock-in-trade (168,763) (31,128)Trade debts (70,862)213,626 Loans and advances (270,714) 10,837 Deposits and short term prepayments (8,059)Sales tax, customs and excise duty (3,131) 30,273 (8,539) Due from gratuity fund trust 69,670 Other receivables 8,254 (846)(Decrease) / increase in trade and other payables (32,861)320,344 (199,528)(672,785)1,683,196 436,310 Cash inflow from operating activities - before taxation (36,380)Taxes paid (713)(4,037)Compensated absences paid (1,700)Net cash inflow from operating activities - after taxation 395,893 1,680,783 Cash flow from investing activities Fixed capital expenditure (3,690,937)(8,015,133)Sale proceeds of operating fixed assets 8,458 1,049 Loans to employees 841 (1,559)Investments (available-for-sale) (200,000)(9,781)Deposits and prepayments (27,277)Profit on bank deposits received 1.451 `9,482 1,625 Dividend income 6,094 (8,014,317)Net cash outflow from investing activities (3,901,370)Cash flow from financing activities Proceeds from issue of ordinary shares 744,527 Share premium on issue of ordinary shares - net 184,183 Term finance certificates redeemed (41,650)(83,300)250,000 Loans from related parties Long term loans and finances less repayments 5,815,742 1,961,698 (3,595) 16,707 Long term deposits from stockists - net (275) 265,191 Lease finances - net Lease finance advances 605,530 74,146 Short term finances - net (149,575) 357,317 Finance cost paid (238,890)(100,512)Ordinary dividend paid (128)(132)Preference dividend paid (52,713) (11,703)Net cash inflow from financing activities 3,527,898 6,064,670 Net increase / (decrease) in cash and cash equivalents 22,421 (268,864)100,938 Cash and cash equivalents - at the beginning of the year 369,802



Cash and cash equivalents - at the end of the year

The annexed notes form an integral part of these financial statements.

**CASH FLOW STATEMENT** 

FOR THE YEAR ENDED JUNE 30, 2007



100,938

123,359

# Balance The anne The anne Annual Report 2007

## **STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED JUNE 30, 2007

		Capital Reserves					Revenue Reserves		
	Share Capital	Share Premium	Fair value reserve on measurement of available- for-sale investments	Capital Redemption Reserve	Hedging Reserve	Reserve for Issue of Bonus Shares	General reserve	Unappro- priated profit	Total
			(R u	p e e s	in th	o u s a r	ıd)		
Balance as at 30 June, 2005	3,248,844	2,154,890	9,566	20,769	-	-	100,000	756,393	6,290,462
Effect of change in an accounting policy - note 25.2	-	-	84,421	-	-	-	-	-	84,421
Balance as at 30 June, 2005 - restated	3,248,844	2,154,890	93,987	20,769	-	-	100,000	756,393	6,374,883
Transfer to reserve for issue of bonus shares	-	(270,737)	-	-	-	270,737	-	-	-
Transfer to general reserve	-	-	-	-	-	-	700,000	(700,000)	-
Nominal value of bonus shares issued	270,737	-	-	-	-	(270,737)	-	-	-
Fair value gain on measurement of available-for-sale investments	-	-	174,375	-	-	-	-	-	174,375
Profit for the year ended 30 June, 2006	-	-	-	-	-	-	-	1,059,240	1,059,240
Transfer to capital redemption reserve	-	-	-	90,245	-	-	-	(90,245)	-
Dividend on preference shares for the year ended 30 June, 2006	-	-	-	-	-	-	-	(52,794)	(52,794)
Balance as at 30 June, 2006 - restated	3,519,581	1,884,153	268,362	111,014	-	-	800,000	972,594	7,555,704
Transfer to general reserve	-	-	-	-	-	-	600,000	(600,000)	-
Nominal value of right ordinary shares issued	744,527	-	-	-	-	-	-	-	744,527
Premium received on issue of right ordinary shares	-	186,131	-	-	-	-	-	-	186,131
Write-off of expenses incurred on issue of right ordinary shares	-	(1,948)	-	-	-	-	-	-	(1,948)
Fair value gain on measurement of available-for-sale investments	-	-	277,144	-	-	-	-	-	277,144
Gain arising on derivative cross currency interest rate swap agreements - note 8.2	-	-	-	-	242,226	-	-	-	242,226
Profit for the year ended 30 June, 2007	-	-	-	-	-	-	-	42,047	42,047
Transfer to capital redemption reserve	-	-	-	90,246	-	-	-	(90,246)	-
Dividend on preference shares for the year ended 30 June, 2007	-	-	-	-	-	-	-	(52,794)	(52,794)
Balance as at 30 June, 2007	4,264,108	2,068,336	545,506	201,260	242,226	-	1,400,000	271,601	8,993,037

The annexed notes form an integral part of these financial statements.

Usman Said Director

Sayeed Tariq Saigol Chief Executive



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2006

## 1. LEGAL STATUS AND OPERATIONS

Maple Leaf Cement Factory Limited was incorporated in Pakistan on 13 April, 1960 under the Companies Act, 1913 (now the Companies Ordinance, 1984) as a public company limited by shares and was listed on stock exchanges in Pakistan on 17 August, 1994. The registered office of the Company is situated at 42-Lawrance Road, Lahore, Pakistan. The Company is a subsidiary of Kohinoor Textile Mills Limited and is engaged in production and sale of cement.

## 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984 (the Ordinance). Approved Accounting Standards comprise of such International Financial Reporting Standards as notified under the provisions of the Ordinance and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever, the requirements of the Ordinance or directives issued by the SECP differ with the requirements of these Standards, the requirements of the Ordinance or the said directives take precedence.

## 3. BASIS OF MEASUREMENT

## 3.1 Accounting convention

These financial statements have been prepared under the historical cost convention, except for the following:

- modification of foreign currency translation adjustments;
- recognition of employee retirement benefits at present value;
- measurement at fair value of certain financial assets: and
- recognition of derivative financial instruments at fair value.

The method used to measure fair values are discussed in respective notes.

## 3.2 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is also the Company's functional currency. All financial information presented in Pakistan Rupees has been rounded to the nearest thousand.

## 4. USE OF ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgement or complexity or areas where assumptions and estimates are significant to the financial statements are as follows:

- a) staff retirement benefits;
- b) taxation;



- useful life of depreciable assets and provision for impairment there against: C)
- classification of investments; and d)
- valuation at fair value of derivative financial instruments.

## NEW ACCOUNTING STANDARDS AND IFRIC INTERPRETATIONS THAT ARE NOT YET EFFECTIVE

The following standards, amendments and interpretations of approved accounting standards are only effective for accounting periods beginning on or after 01 July, 2007 and are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain increased disclosures in certain cases:

- IAS 1 Presentation of Financial Statements Amendments relating to Capital Disclosures:
- IAS 41 Agriculture:
- IFRS 2 Share-based Payment;
- IFRS 3 Business Combinations:
- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations;
- IFRS 6 Exploration for and Evaluation of Mineral Resources;
- IFRIC 8 Scope of IFRS 2 Share-based Payment;
- IFRIC 9 Reassessment of Embedded Derivatives;
- IFRIC 10 Interim Financial Reporting and Impairment;
- IFRIC 11 Group and Treasury Share Transactions;
- IFRIC 12 Service Concession Arrangements;
- IFRIC 13 Customer Loyalty Programmes; and
- IFRIC 14 The Limit on a Defined Benefit Asset Minimum Funding Requirements and their Interaction.

## SIGNIFICANT ACCOUNTING POLICIES

### 6.1 **Equity instruments**

These are recorded at their face value.

### 6.2 **Borrowings**

Loans and borrowings are initially recognised at the proceeds received; subsequent to initial recognition, these are stated at amortised cost.

### Staff retirement benefits 6.3

## **Defined contribution plan**

The Company operates a defined contributory approved provident fund for all its employees. Equal monthly contributions are made both by the Company and employees at the rate of 10% of the basic salary to the fund.

## Defined benefit plan

The Company also maintains an approved gratuity fund under which the gratuity is payable on cessation of employment, subject to a minimum qualifying period of service. The contributions are made to the fund in accordance with the actuary's recommendations based on the actuarial valuation of the fund using projected unit credit method. Actuarial gains / losses are recognised in accordance within the limits set-out by IAS 19 [(Employee Benefits); refer contents of note 45].

## (c) Liability for employees' compensated absences

The Company accounts for the liability in respect of employees' compensated absences in the year in which these are earned. Provision to cover the obligations is made using the current salary level of employees.

## 6.4 Trade and other payables

Creditors relating to trade and other payables are carried at cost which is the fair value of consideration to be paid in the future for goods and services received, whether or not billed to the Company.

## 6.5 Taxation

## (a) Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and tax rebates available, if any, or minimum tax at the rate of 0.5% of turnover, whichever is higher.

## (b) Deferred

Deferred tax is recognised using the balance sheet liability method in respect of all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilised. The carrying amount of all deferred tax assets is reviewed at each balance sheet date and adjusted to the appropriate extent, if it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax assets to be utilised. Deferred tax liability is based on the expected tax rates applicable at the time of reversal.

## 6.6 Dividend distribution

Dividend distribution to shareholders is recognised as liability in the financial statements in the period in which the dividend is approved.

## 6.7 Property, plant and equipment

Property, plant and equipment, except freehold land and capital work-in-progress, are stated at cost less accumulated depreciation and impairment losses (if any). Freehold land and capital work-in-progress are stated at cost. Cost in relation to certain plant & machinery represents historical cost, exchange differences capitalised upto 30 June, 2004 and the cost of borrowings during the construction period in respect of loans and finances taken for the specific projects.

Transactions relating to jointly owned assets with Pak American Fertilizers Limited (PAFL), as stated in note 23.5, are recorded on the basis of advices received from the housing colony.

Depreciation is calculated at the rates specified in note 23.1 on reducing balance method except that straight-line method is used for the plant & machinery and buildings relating to dry process plant after deducting residual value. Depreciation on additions is charged from the month in which the asset is put to use and on disposals upto the month of disposal. The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance sheet date.

The carrying values of property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written-down to their recoverable amount.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which these are incurred.

Gains / losses on disposal or retirement of property, plant and equipment, if any, are taken to profit & loss account.

## 6.8 Intangible assets

Expenditure incurred to acquire computer softwares are capitalised as intangible assets and stated at cost less accumulated amortisation and any identified impairment loss. Intangible assets are amortised using the straight-line method over a period of three years.

Amortisation on additions to intangible assets is charged from the month in which an asset is put to use and on disposal upto the month of disposal.

The Company assesses at each balance sheet date whether there is any indication that intangible assets may be impaired. If such indication exists, the carrying amount of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment loss is recognised in income currently. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Where an impairment loss is recognised, the amortisation charge is adjusted in the future periods to allocate the asset's revised carrying amount over its estimated useful life.

## 6.9 Assets subject to finance lease

Assets held under finance lease arrangements are initially recorded at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets. The related obligations under the leases less financial charges allocated to future periods are shown as a liability. Depreciation on leased assets is charged applying the reducing balance method at the rates used for similar owned assets, so as to depreciate the assets over their estimated useful lives in view of the certainty of ownership of the assets at the end of the lease term.

The financial charges are allocated to accounting periods in a manner so as to provide a constant periodic rate of interest on the outstanding liability.

## 6.10 Un-allocated capital expenditure

All cost or expenditure attributable to work-in-progress are capitalised and apportioned to buildings and plant & machinery at the time of commencement of commercial operations.

## 6.11 Investments (Available-for-sale)

Investments which are intended to be held for an undefined period of time but may be sold in response to the need for liquidity or changes in interest rates are classified as available-for-sale.

nil ed

Subsequent to initial recognition at cost, these are remeasured at fair value. The Company uses latest stock exchange quotations to determine the fair value of its quoted investments whereas fair value of investments in un-quoted companies is determined by applying the appropriate valuation techniques as permissible under IAS 39 (Financial Instruments: Recognition and Measurement). Also refer contents of note 25.2.

## 6.12 Stores, spares and loose tools

These are valued at moving average cost while items considered obsolete are carried at nil value. Items-in-transit are valued at cost comprising invoice value plus other charges incurred thereon.

## 6.13 Stock-in-trade

Stock of raw materials, work-in-process and finished goods are valued at lower of average cost and net realisable value. Cost of work-in-process and finished goods represents direct cost of materials, labour and appropriate portion of production overheads.

Net realisable value signifies the ex-factory sale price less expenses and taxes necessary to be incurred to make the sale.

## 6.14 Trade debts

Trade debts originated by the Company are recognised and carried at original invoice amount less an allowance for any uncollectible amounts. An estimate for doubtful debts is made when collection of the amount is no longer probable. Bad debts are written-off when identified.

## 6.15 Loans and advances

These are stated at cost.

## 6.16 Cash and cash equivalents

Cash-in-hand and at banks and short term deposits which are held to maturity are carried at cost. For the purposes of cash flow statement, cash equivalents are short term highly liquid instruments which are readily convertible to known amounts of cash and which are subject to insignificant risk of changes in values.

## 6.17 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

## 6.18 Impairment losses

The carrying amount of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of impairment loss, if any. Impairment losses are recognised as expense in the profit and loss account.

### 6.19 Revenue recognition

- Sales are recognised on dispatch of goods to customers.
- Return on bank deposits is accounted for on 'accrual basis'.
- Dividend income is accounted for when the right of receipt is established.

### 6.20 Borrowing costs

Borrowing costs incurred on finances obtained for acquisition of fixed assets are capitalised upto the date of commissioning of the respective assets. All other borrowing costs are taken to profit and loss account.

### **6.21 Foreign currency translations**

Transactions in foreign currencies are accounted for in Pak Rupees at the exchange rates prevailing at the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at rates of exchange prevailing at the balance sheet date. Foreign exchange differences are recognised in the profit and loss account.

### 6.22 Financial assets and liabilities

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

### 6.23 Off setting of financial instruments

Financial assets and liabilities are off-set and the net amount reported in the balance sheet when there is a legally enforceable right to set-off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### 6.24 Derivative financial instruments

These are initially recorded at cost on the date a derivative contract is entered into and are remeasured to fair value at subsequent reporting dates. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Company designates certain derivatives as cash flow hedges.

The Company documents at the inception of the transaction the relationship between the hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Company also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flow of hedged items.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in equity. The gain or loss relating to the ineffective portion is recognised immediately in the profit and loss account.

Amounts accumulated in equity are recognised in profit and loss account in the periods when the hedged item will effect profit or loss. However, when the forecast hedged transaction results in the recognition of a non-financial asset or a liability, the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset or liability.

### 6.25 Related party transactions

Transactions in relation to sales, purchases and technical services with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method except for the allocation of expenses such as electricity, gas, water, repair and maintenance relating to the head office, shared with the holding company / associates, which are on the actual basis.

### 7. SHARE CAPITAL

011/11	ie om mie		2007	2006
7.1	Authorised:			n thousand)
	400,000,000	ordinary shares of Rs. 10 each	4,000,000	4,000,000
	100,000,000	9.75% redeemable cumulative preference shares of Rs. 10 each	1,000,000	1,000,000
		preference strates of ns. 10 each		1,000,000
	500,000,000	_	5,000,000	5,000,000
7.2	Issued, subscribe	ed and naid-un.		
1.2	issucu, subscribe	unu pulu-up.		
	Ordinary:			
	290,359,856	(2006: 215,907,185) ordinary shares		
	, ,	of Rs. 10 each fully paid in cash	2,903,599	2,159,072
	35,834,100	ordinary shares of Rs. 10 each issued		
	00,001,100	as fully paid for consideration		
		other than cash	358,341	358,341
	46,069,400	ordinary shares		
	, ,	of Rs. 10 each issued as		
		fully paid bonus shares	460,694	460,694
	372,263,356		3,722,634	2,978,107
	Dueference			
	Preference:			
	54,147,398	9.75% redeemable cumulative preference		
		right shares (non-voting) of Rs. 10 each fully paid in cash	541,474	541,474
		iuny paid in Casii	J41,474	J41,4/4
	426,410,754	_	4,264,108	3,519,581

7.2.1 The Company, during the financial year ended 30 June, 2005, had offered to the shareholders of the Company 54,147,398 preference shares - Series "A" of Rs.10 each at par value. This preference shares right issue was made in the ratio of 30 preference shares (non-voting) for every 100 ordinary shares held by the Company's shareholders as on 15 December, 2004. These shares are listed on all Stock Exchanges of Pakistan. The salient terms of this issue are as follows:

- The preference shareholders are not entitled to:
  - receive notice, attend general meetings of the Company and vote at meetings of the shareholders of the Company, except as otherwise provided by the Companies Ordinance, 1984 (the Ordinance), whereby the holders of such shares would be entitled to vote separately as a class i.e. with respect to voting entitlement of preference shareholders on matters/issues affecting substantive rights or liabilities of preference shareholders.
  - bonus or right shares, in case the Company / Directors decide to increase the capital of the Company by issue of further ordinary shares.
  - participate in any further profit or assets of the Company, except the right of dividend attached to the preference shares - Series "A".
- (b) Preference shares Series "A" will be convertible at the option of the preference shareholders into ordinary shares of the Company at the expiry of the period of six years and thereafter of the date falling on the end of each semi annual period commencing thereafter. Conversion ratio is to be determined by dividing the aggregate face value of the preference shares -Series "A" plus any accumulated dividends and/or accrued dividend by the conversion price, which is higher of face value of ordinary share or 80% of the average price of the ordinary share quoted in the daily quotation of the Karachi Stock Exchange (Guarantee) Limited during the three months immediately prior to the relevant conversion date.
- (c) The Company may at its option call the issue in whole or in minimum tranches of 20% of the outstanding face value at the redemption price within 90 days of the end of each semi annual period commencing from the expiry of a period of three years of the issue.
- (d) Preference shareholders Series "A" shall be paid preferred dividend @ 9.75% per annum on cumulative basis. If the Company does not pay dividend in any year, the unpaid dividend for the relevant year will be paid in the immediately following year along with the dividend payment for such year.
- (e) The Company has created a redemption reserve and appropriates the required amount each month from the profit and loss appropriation account to ensure that reserve balance at the redemption date is equal to the principal amount of preference shares.
- 7.2.2 The Company, during the current financial year, has issued 74,452,671 right ordinary shares of Rs.10 each issued at Rs.12.50 per share i.e. inclusive of premium of Rs. 2.50 per share. These right shares have been offered in the ratio of 25 ordinary shares for every 100 ordinary shares registered in the name of the shareholders as on 24 February, 2007. These right shares rank pari passu with the existing ordinary shares of the Company in all respects.
- **7.2.3** Kohinoor Textile Mills Limited (the holding company) holds 186,608,808 (2006: 149,287,047) ordinary shares, which represents 50.13% (2006: 50.13%) of the total ordinary issued, subscribed and paid-up capital.
- **7.2.4** Zimpex (Pvt.) Ltd. (an associate) held 1,706 (2006: 1,085) ordinary shares at the year-end.

### 8. RESERVES

Capital	Note	2007 (Rupees in	2006 <b>thousand)</b> Restated
Capital: - share premium reserve - capital redemption reserve - fair value reserve on measurement of	8.1 7.2.1 (e)	2,068,336 201,260	1,884,153 111,014
available-for-sale investments - net of deferred taxation - hedging reserve	25 & 14 8.2	545,506 242,226	268,362
		3,057,328	2,263,529
General reserve		1,400,000	800,000
8.1 Share premium reserve		4,457,328	3,063,529
Opening balance		1,884,153	2,154,890
Add: premium received during the current yea on issue of 74,452,671 right ordinary shares @ Rs. 2.50 per share	ır	186,131	-
Less: write-off of expenses incurred during th year on issue of right ordinary shares	e current	(1,948)	-
Less: issue of bonus shares @ 10% during the preceding year		-	(270,737)
		2,068,336	1,884,153

### 8.2 Hedging reserve

The Company, during the current year, has entered into derivative cross currency interest rate swap agreements with Standard Chartered Bank (Pakistan) Limited to hedge for the possible adverse interest rate movements on 50% of National Bank of Pakistan led consortium financing of Rs. 4.800 billion (i.e. Rs. 2.400 billion) and 100% of Allied Bank Limited led consortium financing of Rs.950 million as referred to in notes 10.7 and 10.9 respectively. As these hedging relationships are effective and meet the criteria of cash flow hedge, these arrangements qualify for hedge accounting as specified in IAS 39 (Financial Instruments: Recognition and Measurement).

The derivative cross currency interest rate swaps that are outstanding as at 30 June, 2007 have been marked to market and the effective unrealised gain aggregating Rs. 242.226 million has been recognised in the statement of changes in equity.

### 9. LOANS FROM RELATED PARTIES - Secured

		2007	2006
	Note	(Rupees in thousand)	
Loans from directors	9.1	160,000	-
Loan from Zimpex Pakistan (Pvt.) Ltd.	9.2	90,000	-
		250,000	-

- **9.1** The Company, during the year, has obtained loans from two of its directors, Rs. 80 million each, for completion of the ongoing expansion project of 6,700 tpd clinker capacity. These loans carry mark-up at the rate of 1-month KIBOR + 1.5%; the effective mark-up rate charged during the year ranged between 10.73% to 10.94% per annum. These loans are secured against demand promissory notes and are repayable in lump sum after five years or earlier with mutual consent of the parties.
- 9.2 This loan has also been obtained for completion of the ongoing expansion project of 6,700 tpd clinker capacity. It carries mark-up at the rate of 6-months KIBOR + 3.5% with floor of 14%; the effective mark-up rate charged during the year ranged between 12.27% to 14% per annum. The loan is secured against demand promissory note and is repayable in lump sum after five years or earlier with mutual consent of the parties.

### 10. LONG TERM LOANS AND FINANCES - Secured

		2007	2006
	Note	(Rupees in	thousand)
MCB Bank Limited (MCB)	10.1	-	34,900
MCB Habib Bank Limited (HBL)	10.2 10.2	266,838 266,838	355,784 355,784
,		533,676	711,568
MCB	10.3	100,000	128,572
Faysal Bank Limited (FBL)	10.3	175,000	225,000
The Bank of Punjab (BOP)	10.3	40,000	60,000
Askari Commercial Bank Limited (ACBL) First Women Bank Limited (FWB)	10.3 10.3	20,000 14,000	30,000 21,000
FIIST WOITHEIT DATIK LITTILLEU (FWD)	10.3	_	
National Book of Poliston (NRD)	10.4	349,000	464,572
National Bank of Pakistan (NBP) Standard Chartered Bank (Pakistan)	10.4	312,500	416,667
Limited [SCB]; Union Bank Limited was			
merged into SCB during the current year	10.5	200,000	250,000
NBP	10.5	120,000	150,000
PICIC Commercial Bank Limited (PCBL)	10.5	104,000	130,000
		424,000	530,000
Allied Bank Limited (ABL)	10.6	475,000	475,000
MCB	10.6	150,000	150,000
The Hongkong & Shanghai Banking	40.0	445.000	445.000
Corporation Limited (HSBC) BOP	10.6 10.6	115,000	115,000
Soneri Bank Limited (SBL)	10.6	100,000 75,000	100,000 75,000
Pak Libya Holding Co. (Pvt.) Limited (PLHC)	10.6	50,000	50,000
FWB	10.6	35,000	35,000
		1,000,000	1,000,000
NBP	10.7	960,000	859,954
HBL	10.7	960,000	859,954
ABL	10.7	850,000	761,490
FBL	10.7	705,000	631,637
PCBL	10.7	700,000	626,908
BOP Saudi Pak Industrial & Agriculture Investment	10.7	475,000	425,678
Company (Pvt.) Limited (Saudi Pak)	10.7	150,000	134,150
		4,800,000	4,299,771
alance carried forward		7,419,176	7,457,478

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	Note	2007 (Rupees in	2006 thousand)
Balance brought forward		7,419,176	7,457,478
ABL	10.8	-	950,000
ABL MCB Saudi Pak Commercial Bank Limited (SPCB) PLHC SBL Saudi Pak FWB	10.9 10.9 10.9 10.9 10.9 10.9	270,000 250,000 200,000 100,000 50,000 30,000	- - - - -
ABL PLHC Saudi Pak KASB Bank Limited (KASB) Pak Oman Investment Company Limited (Pak Oman) The Bank of Khyber (BOK)	10.11 10.11 10.11 10.11 10.11	1,350,000 300,000 100,000 100,000 100,000 50,000	- - - -
Less: current portion grouped under current liabilities		2,000,000 10,369,176 1,792,519 8,576,657	8,407,478 538,530 7,868,948

- 10.1 The opening balance of this loan was repayable in two half-yearly instalments, which have been fully repaid during the current year. The loan carried mark-up at the rate of 6-months Karachi Inter Bank Offered Rate (KIBOR) + 2.29% with no floor or cap. The effective mark-up rate charged during the year ranged between 11.30% to 12.92% per annum.
- 10.2 These loans have been obtained from a consortium comprising of MCB and HBL and are repayable in 14 half-yearly equal instalments commenced from December, 2003. These loans carry mark-up at the rate of 6-months KIBOR + 2.29%. Mark-up on these loans is payable on quarterly basis. The effective mark-up rate charged during the year ranged between 11.90% to 12.94% per annum.
- 10.3 These loans have been obtained from a consortium comprising of MCB, FBL, BOP, ACBL and FWB in two tranches. First tranche of Rs. 550 million was disbursed in December, 2003 by FBL and MCB, which carries mark-up at the rate of 6-months treasury bills rate + 2.75%, with no floor or cap. The effective mark-up rate charged during the year ranged between 11.21% to 11.56% per annum. These loans are repayable in fourteen half-yearly equal instalments commenced from June, 2004.

Second and final tranche was disbursed by BOP, ACBL and FWB in April, 2004 at a mark-up rate of 6-months KIBOR + 2.21%. The effective mark-up rate charged during the year ranged between 11.67% to 12.77% per annum. These loans are repayable in ten half-yearly equal instalments commenced from October, 2004. Mark-up on these loans is payable on quarterly basis.

- 10.4 This loan carries mark-up at the rate of 6-months KIBOR + 2.25% with no floor or cap and is repayable in twelve equal half-yearly instalments commenced from October, 2004. The effective mark-up rate charged during the year ranged between 11.80% to 12.83% per annum. Markup on this loan is payable on half-yearly basis.
- 10.5 These loans aggregating Rs. 530 million have been obtained from a Syndicate of commercial banks (i.e. SCB, NBP and PCBL) to fund the conversion of one of the existing wet process lines of grey cement to 500 tpd dry process line of white cement. These loans are repayable in 20 equal quarterly instalments commenced from September, 2006 and carry mark-up at the rate of 6-months KIBOR + 2.25% with no floor or cap. Mark-up on these loans is payable on quarterly basis. The effective mark-up rate charged during the year ranged between 11.86% to 12.90% per annum.
- **10.6** The Company, during the preceding year, has raised a syndicated term finance facility of Rs. 1.000 billion for financing its capital expenditure requirements. The Syndicate comprises of ABL, MCB, HSBC, BOP, SBL, PLHC and FWB. The finance facility is repayable in 9 equal halfyearly instalments commencing 30 November, 2007 and carries mark-up at the rate of 6months KIBOR + 2%. Mark-up on these loans is payable on half-yearly basis. The effective mark-up rate charged during the year ranged between 11.66% to 12.56% per annum.
- 10.7 This finance facility of Rs. 4.800 billion is available from a Syndicate of commercial banks and development finance institution (i.e. NBP, HBL, ABL, FBL, PCBL, BOP and Saudi Pak) for financing the ongoing expansion project of 6,700 tpd clinker capacity. This finance facility is repayable in 9 equal half-yearly instalments commencing August, 2007 and carries mark-up at the rate of 6-months KIBOR +2%. Mark-up on these loans is payable on half-yearly basis. The effective mark-up rate charged during the year ranged between 11.69% to 12.64% per annum.

The Company, during the current year, has entered into a derivative cross currency interest rate swap agreement with Standard Chartered Bank (Pakistan) Limited to hedge for the possible adverse interest rate movements on 50% of NBP led consortium financing of Rs. 4.800 billion (i.e. Rs. 2.400 billion). As per the swap agreement, the interest liability has been converted into U.S. Dollars and the Company is liable to pay interest based on 6-months U.S.\$ LIBOR + 1%.

- 10.8 This finance facility was obtained to finance the ongoing expansion project and has been converted into a syndicated term finance facility as detailed in note 10.9. The finance facility during the year carried mark-up at the rate of 11.94% per annum.
- **10.9** ABL, during the current year, has converted its finance facility of Rs. 950 million into a syndicated term finance facility of the equivalent amount. The facility is being utilised to finance the ongoing capital expenditure requirements i.e. conversion from wet process plant of 650 tpd clinker capacity of grey cement to 500 tpd clinker capacity of dry process plant of white cement. The Syndicate comprises of ABL, MCB, SPCB, PLHC, SBL, Saudi Pak and FWB. The finance facility is repayable in 9 equal half-yearly instalments commencing October, 2008 and carries markup at the rate of 6-months KIBOR + 2.25%. Mark-up on these loans is payable on half-yearly basis. The effective mark-up rate charged during the year ranged between 12.46% to 12.81% per annum.

The Company, during the current year, has entered into a derivative cross currency interest rate swap agreement with Standard Chartered Bank (Pakistan) Limited to hedge for the possible adverse interest rate movements on ABL led consortium financing of Rs. 950 million. As per the swap agreement, the interest liability has been converted into Euros and the Company is liable to pay interest based on 6-months EURIBOR+ 0.98%.

- 10.10 The loans, as detailed in notes 10.1 to 10.9 above, are secured by first pari passu charge over present and future fixed assets of the Company, demand promissory notes and personal guarantee of some of the directors.
- 10.11 The Company, during the current year, has raised this syndicated term finance facility of Rupees two billion for financing its capital expenditure requirements of grey cement project. The Syndicate comprises of ABL, PLHC, Saudi Pak, KASB, Pak Oman and BOK. The finance facility is repayable in 9 equal half-yearly instalments commencing March, 2009 and carries mark-up at the rate of 6-months KIBOR + 2.50%. Mark-up on these loans is payable on half-yearly basis. The effective mark-up rate charged during the year ranged between 11.54% to 12.51% per annum. The finance facility is secured against a ranking fixed charge by way of hypothecation over all of the Company's present and future fixed assets (excluding land and buildings), ranking mortgage charge over Company's land and buildings by deposit of title deeds and personal guarantees of two of the Company's directors.

### 11. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE - Secured

	Upto	From one year to five	I I I I I I I I I I I I I I I I I	
	one year	year to live	2007	2006
		Rupees in	thousand	
Minimum lease payments	49,272	400,455	449,727	21,862
Less: financial charges allocated to				
future periods	35,414	97,685	133,099	3,299
	13,858	302,770	316,628	18,563
Less: security deposits adjustable on expiry of lease term	on -	34,730	34,730	1,856
Present value of minimum				
lease payments	13,858	268,040	281,898	16,707
Less: current portion grouped unde	r			
current liabilities			13,858	4,481
			268,040	12,226

- 11.1 The Company, during the preceding year, has entered into a lease agreement with First National Bank Modaraba (FNBM) to acquire two units of imported Volvo Wheel Loaders. The liabilities under the lease agreements are payable in 36 equal monthly instalments commenced from August, 2006 and are subject to finance charge at base rate plus a spread of 250 bps; base rate is defined as six months KIBOR prevailing at the base rate setting date. The effective interest rate charged during the year was 13.08% per annum. The Company intends to exercise its option to purchase the leased assets upon completion of the lease term. This lease finance facility is secured against title of the leased assets in the name of FNBM and a demand promissory note in favour of FNBM for the amount of the lease rentals payable during the lease term.
- **11.2** The Company, during the current year, has entered into another lease agreement having lease amount of Rs. 28.740 million with FNBM to acquire one Volvo Dump Truck. The liabilities under

this agreement are payable in 36 equal monthly instalments commenced from September, 20 06. The effective interest rate charged during the year was 12.94% per annum. The Company intends to exercise its option to purchase the leased asset upon completion of the lease term. The lease finance facility is secured against a demand promissory note in favor of FNBM for the amount of lease rentals payable during the lease term.

11.3 The Company, on 17 February, 2007, has entered into a lease agreement amounting Rs. 280 million with Meezan Bank Ltd. (MBL) to acquire eight units of Preheater Cyclones. The facility tenor is six years with a grace period of 18 months on principal component. Rentals, in respect of principal component, are payable in 9 equal half-yearly instalments commencing from 24th month from the date of draw down i.e. 23 November, 2006. Rentals, in respect of profit component, are payable in arrears on half-yearly basis commencing after 6 months from the date of draw down. The facility carries profit at the rate of 6-months KIBOR + 225 bps with a floor of 2.25% and cap of 28%. The facility is secured against exclusive ownership of leased assets in the name of MBL and personal guarantees of two of the Company's directors.

### 12. LEASE FINANCE ADVANCES AND ACCRUED INTEREST THEREON - Secured

	Note	2007 (Rupees in	2006 thousand)
First National Bank Modaraba (FNBM)	12.1	-	25,866
Islamic Corporation for the Development of the Private Sector, Jeddah (ICD - a Subsidiary of Islamic Development Bank) - including accrued interest aggregating Rs. 35.761 million	12.2	679,676	48,280
		679,676	74,146

- 12.1 FNBM, during the preceding year, had disbursed these amounts against a sanctioned lease finance facility of Rs. 32.051 million by making payments to a commercial bank for retirement of shipping documents of a letter of credit. The unavailed amount of this lease finance facility as at 30 June, 2006 has been disbursed during the current year; accordingly, these finances have been grouped under liabilities against assets subject to finance lease (note 11).
- 12.2 The Company, during the preceding year, has entered into a forward lease agreement with ICD to finance power generation equipment of the expansion project of 6.700 tpd. The lease agreement is for a period of 8 years including a grace period of 24 months. The first rentals will be due on 01 December, 2008 whereas the final lease rentals will be due on 04 May, 2014. The lease finance facility carries interest at the rate of 6 months U.S.\$ LIBOR plus a spread of 2.5% per annum and is secured against the first exclusive charge on power generation plant. ICD, against the total commitment of U.S.\$ 14,500,000, has disbursed U.S.\$10,625,666 upto 30 June, 2007 (2006: U.S.\$ 800,000).

### 13. LONG TERM DEPOSITS

These represent interest-free security deposits from stockists and are repayable on cancellation or withdrawal of the dealerships. These are being utilised by the Company in accordance with the terms of dealership agreements.



### Leaf Cement Factory Limited

### 14. DEFERRED TAXATION

Deferred taxation liability comprises of temporary differences arising due to:	2007 (Rupees ii	2006 <b>1 thousand)</b> Restated
Credit balances arising in respect of :	1,404,800 - 194,163	1,360,297 546 95,519
Debit balances arising in respect of: - unused tax losses - lease finances - provision for obsolete stores and spares - employees' compensated absences - minimum tax recoverable against normal tax charge in future years	1,598,963 (580,043) (47,167) - (4,617) (69,953)	1,456,362 (426,182) - (4,934) (3,588) (50,530)
	(701,780) 897,183	(485,234) 971,128

### 15. EMPLOYEES' COMPENSATED ABSENCES

These represent amounts payable against un-availed leaves of employees.

### 16. REDEEMABLE CAPITAL - Secured

### Non participatory

Term finance certificates (TFCs) - balance as at 30 June, - 41,650

The Company had raised Rs. 250 million by issuing 50,000 TFCs as fully paid scrips of Rs. 5,000 denomination. These TFCs were listed on the Karachi Stock Exchange and the market value of one TFC was Rs. 5,400 at 30 June, 2006.

### Redemption of capital

The final instalment of these TFCs outstanding at 30 June, 2006 was redeemed on 19 July, 2006.

### Rate of return

The return on TFCs was payable half-yearly and was calculated at the 5 years' Pakistan Investment Bonds rate plus 2.50% with the floor and cap rate of 15.25% and 17.75% per annum respectively.

### Security

The TFCs were secured by way of first charge ranking pari passu on the present and future fixed assets of the Company, excluding freehold land and buildings, and personal guarantee of the Company's Chief Executive.

### Trustee

To protect the TFC holders, Faysal Bank Ltd. was appointed as trustee under the Trust Deed dated 27 June, 2002. The bank was paid fees at the rate of 0.05% per annum of the outstanding balance of TFCs.

### 17. SHORT TERM FINANCES

	Note	2007 2006 (Rupees in thousand)	
Cash and running finances - secured Temporary bank overdrafts - unsecured	17.1 17.2	797,421 164	943,692 3,468
		797,585	947,160

17.1 Short term finance facilities available from various commercial banks under mark-up arrangements aggregate Rs. 2.305 billion (2006: Rs. 1.740 billion). These facilities, during the year, carried mark-up at the rates ranging from 9.87% to 12.42% per annum; payable on guarterly basis.

Facilities available for opening letters of credit / guarantee aggregate Rs. 2.305 billion (2006: Rs. 1.871 billion) of which the amount aggregating Rs. 1.663 billion (2006: Rs. 0.686 billion) remained unutilised at the year-end.

The aggregate facilities are secured against charge on all present and future current assets of the Company, personal guarantees of some of the directors, lien over import documents and title of ownership of goods imported under letters of credit. These facilities are expiring on various dates by 31 January, 2008.

**17.2** These have arisen due to issuance of cheques for amounts in excess of the balance in bank accounts.

### 18. TRADE AND OTHER PAYABLES

	Note	2007 (Rupees in	2006 thousand)
Creditors Bills payable - secured Due to Kohinoor Textile Mills Ltd. (the holding company) Accrued liabilities Advances from customers Security deposits - interest free, repayable on demand Contractors' retention money Royalty and excise duty payable Workers' (profit) participation fund Provident fund payable Due to gratuity fund trust Other taxes payable Sales tax payable	18.1 18.2 18.3	193,179 265,869 700 109,139 14,291 32,159 26,677 4,251 - 1,837 - 3,260 58,392	385,313 - 5,824 144,404 15,418 27,159 31,207 3,499 86,043 1,482 2,040 1,464 41,955
Other payables		9,557	6,364
		719,311	752,172

- **18.1** These are secured against the securities as detailed in note 17.1.
- **18.2** The distributors and contractors give the Company a right to utilise these deposits in the normal course of business.



<b>2007</b> 20 Note <b>(Rupees in thousa</b>	06 <b>nd)</b>
	,084 ,043
	,127
Less: - deposited with the Government Treasury - paid to the trustees of the Fund  83,055 2,988	,084
<b>86,043</b> 56	,084
Balance as at 30 June, - 86	,043
19. ACCRUED PROFIT AND INTEREST / MARK-UP	
	,819 ,293
<b>378,675</b> 279	,112
20. TAXATION - Net	
Opening balance 31,828 4	,005
	,249 ,713)
<b>(9,477)</b> 28	,536
Less: tax deducted at source / advance tax 36,380	,541 713
Tax (refundable) / payable (14,029)	,828

- **20.1** Income tax assessments of the Company, except for the Tax Years 2003 and 2006 which have been selected for tax audit, are complete upto the Tax Year 2005.
- **20.2** In view of available tax losses, the current tax provision represents the minimum tax on turnover for the year due under section 113 and tax deducted at source under sections 5, 15 and 154 of the Income Tax Ordinance, 2001.
- 20.3 The Income Tax Department has filed an appeal for the Assessment Year 1993-94 before the Income Tax Appellate Tribunal against the order of the Commissioner of Income Tax (Appeals), who vide his order dated 20 June, 2005 had allowed the Company adjustment of losses of Pak Cement Company Limited (which was merged into the Company during the financial year ended 30 June, 1992) amounting Rs. 37.670 million and deleted additional tax amounting Rs. 1.666 million.

- **20.4** No numeric tax rate reconciliation is given as the Company is liable for minimum tax.
- 20.5 Tax losses available for carry forward at 30 June, 2007 aggregated Rs. 1.657 billion (2006: Rs. 1.684 billion), of which Rs. 1.262 billion (2006: Rs. 1.637 billion) are assessed losses.

### 21. DIVIDENDS

	2007 (Rupees ir	2006 thousand)
Unclaimed ordinary dividend Preference dividend	1,608 52,931	1,736 52,850
	54,539	54,586

### 22. CONTINGENCIES AND COMMITMENTS

### Contingencies

- 22.1 The Company has filed writ petitions before the Lahore High Court (LHC) against the legality of judgment passed by the Customs, Excise & Sales Tax Appellate Tribunal whereby the Company was held liable on account of wrongful adjustment of input sales tax on raw materials and electricity bills; the amount involved pending adjudication before the LHC aggregate Rs. 13.252 million.
- 22.2 The Company has filed an appeal before the Customs, Central Excise and Sales Tax Appellate Tribunal, Karachi against the order of the Deputy Collector Customs whereby the refund claim of the Company amounting to Rs. 12.350 million was rejected and the Company was held liable to pay an amount of Rs. 37.051 million by way of 10% customs duty allegedly leviable in terms of SRO 584(I) / 95 and 585(I) / 95 dated 01 July, 1995. The impugned demand was raised by the Department on the alleged ground that the Company was not entitled to exemption from payment of customs duty and sales tax in terms of SRO 279(I) / 94 dated 02 April, 1994.

The LHC, upon the Company's appeal, vide its order dated 06 November, 2001 has decided the matter in favour of the Company; however, the Collector of Customs has preferred a petition before the Supreme Court of Pakistan, which is pending adjudication.

22.3 The Additional Collector of Sales Tax, Faisalabad had preferred a petition before the Supreme Court of Pakistan against the judgment dated 07 December, 1999 delivered by the LHC in favour of the Company in a Customs Appeal. The Company, through the said appeal, had challenged the finding given by the Tribunal that the Company had wrongly adjusted input tax amounting Rs. 88.490 million for the period from July, 1996 to June, 1997 involved in import of cement plant for the purpose of Phase-II of the Company against the supply of cement manufactured by Phase-I of the Company. Levy of penalty of Rs. 10 million along with additional tax as well as rejection of the refund claim of Rs. 2.245 million were also challenged. The Supreme Court of Pakistan, vide its order dated 07 January, 2000, had directed that status guo be maintained.

The Company has filed an application with the Central Board of Revenue (CBR) under section 47A of the Sales Tax Act, 1990 for appointment of an Alternate Dispute Resolution Committee (ADRC), which decided the case in favour of the Company. The Department has issued the refund cheque amounting Rs. 19 million on 31 January, 2006 and is also in the process of withdrawing its appeal filed before the Supreme Court of Pakistan.

22.4 The CBR has filed an appeal before the Supreme Court of Pakistan against the judgment delivered by the LHC in favour of the Company in a writ petition. The Company, through the said writ petition, had challenged the demand raised by the CBR for payment of duties and taxes on the plant & machinery imported by the Company pursuant to the exemption granted in terms of SRO 484 (I) / 92 dated 14 May, 1992. The CBR, however, alleged that the said plant & machinery could be locally manufactured and duties and taxes were therefore not exempt. A total demand of Rs.1.387 billion was raised by the CBR out of which an amount of Rs.269.328 million was deposited by the Company as undisputed liability.

As regards the balance disputed amount, the matter was decided in favour of the Company as per the judgment of the LHC. After preferring the appeal before the Supreme Court of Pakistan, the matter has been referred to ADRC, Islamabad. No provision has been made in these financial statements in respect of the aforementioned disputed demands aggregating Rs. 1.118 billion as the management is confident that the ultimate outcome of this case will be in favour of the Company.

22.5 The Company is negotiating with the Customs Authorities for refund of excess customs duty amounting Rs. 7.347 million paid on the import of two units of Volvo dump trucks. The Customs, Central Excise & Sales Tax Appellate Tribunal, Karachi has allowed the Company's appeal filed in this regard.

### 22.6 Claims

Claims against the Company not acknowledged as debt aggregated Rs. 3.750 million as at 30 June, 2007 (2006: Rs. 3.750 million).

### 22.7 Commitments

- (i) Guarantees issued by various commercial banks, in respect of financial and operational obligations of the Company, to various institutions and corporate bodies aggregate Rs. 261.061 million as at 30 June, 2007 (2006: Rs. 241.475 million).
- (ii) Commitments against capital expenditure as at 30 June, 2007 were for Rs. 268.200 million (2006: Rs. 857.294 million).
- (iii) Commitments against irrevocable letters of credit outstanding as at 30 June were for:

		2007	2006
		(Rupees i	n thousand)
- capital expenditure		257.730	944.000
- others		122.841	0.000
		380.571	944.000
23. PROPERTY, PLANT AND EQUIPMENT			
		2007	
	Note	(Rupees	in thousand)
Operating fixed assets	23.1	7,711,462	6,885,915
Capital work-in-progress - at cost	23.8	11,541,516	9,030,403
Stores and spares held for capital expenditure		77,888	172,187
		19,330,866	16,088,505

### 23.1 Operating fixed assets

		CC	OST				DEPRE	CIATION		Book
PARTICULARS	As at 30 June, 2006	Additions/ (disposals)	Transfers / write offs	As at / 30 June, 2007	Rate %	Upto 30 June, 2006	For the year / (on disposals)	on transfers / write offs	As at 30 June, 2007	value as at 30 June, 2007
			( F	Rupee	s in	t h o	usan	d )		
OWNED										
Land - freehold	53,710	-	-	53,710	-	-	-	-	-	53,710
Buildings on freehold land	1,114,363	141,190	-	1,255,553	5-10	407,563	42,253	-	449,818	805,735
Roads, bridges and railway sidings	75,466	-	-	75,466	5-10	44,693	3,020	-	47,713	27,753
Plant and machinery	9,740,589	95,500	-	9,836,089	5-20	3,769,149	357,378	-	4,126,527	5,709,562
Furniture, fixtures and equipment	90,231	36,841 (2,040)	(492)	124,540	10-30	48,021	12,139 (612)	(57)	59,491	65,049
Quarry equipment	136,426	<b>(</b> 4,902)	-	131,524	20	116,891	3,900 (4,862)	-	115,929	15,595
Vehicles	81,935	5,563 (6,757)	-	80,741	20	39,569	8,423 (5,672)	-	42,320	38,421
Share of joint assets - note 23.5	3,842	278	-	4,120	10	3,025	99	-	3,124	996
2007:	11,296,562	279,372	(492)	11,561,743		4,428,913	427,212	(57)	4,844,922	6,716,821
LEASED		(13,699)					(11,146)			
Plant and machinery	-	959,677	-	959,677	20	-	3,599	-	3,599	956,078
Quarry equipment	18,575	28,740	-	47,315	20	309	8,443	-	8,752	38,563
	18,575	988,417	-	1,006,992	•	309	12,042	-	12,351	994,641
2007:	11,315,137	1,267,789 (13,699)	(492)	12,568,735	-	4,429,222	439,254 (11,146)	(57)	4,857,273	7,711,462
2006:	9,263,598	2,175,628 (1,407)	(122,682)	11,315,137	•	4,164,301	372,734 (1,048)	(106,765)	4,429,222	6,885,915

- 23.2 The Company has given on lease, land measuring 6 Kanals and 18 Marlas to Sui Northern Gas Pipelines Ltd. in the year 1991 at an annual rent of Rs. 2,500.
- **23.3** Additions to plant & machinery include borrowing cost aggregating Rs. 38.234 million (2006: 73.276 million); the borrowing cost rates have been disclosed in notes 10 and 17.1.
- **23.4** Depreciation charge for the year has been allocated as follows:

	(Rupees ir	thousand)
<ul> <li>cost of goods sold</li> <li>administrative expenses</li> <li>other manufacturing expenses</li> <li>unallocated capital expenditure</li> <li>trial run operations</li> </ul>	415,841 3,182 99 14,273 5,859	359,987 3,301 9 1 9,355
	439,254	372,734

2007

2006



23.5 Ownership of the housing colony assets included in the operating fixed assets is shared by the Company jointly with Pak American Fertilizer Limited in the ratio of 101:245 since the time when both the companies were managed by Pakistan Industrial Development Corporation (PIDC). These assets are in possession of the housing colony establishment for mutual benefits. The cost of these assets at the year-end were as follows:

·	2007 (Rupees in	2006 thousand)
- buildings - roads and bridge	2,389 202	2,138 202
<ul><li>air strip</li><li>plant and machinery</li></ul>	16 271	16 257
- furniture, fixtures and equipment - vehicles	1,078 164	1,065 164
	4,120	3,842

### 23.6 Disposal of operating fixed assets

Particulars	Cost	Accum- ulated depreci- ation	Book Value	Sale proceeds / insurance claim	Gain	Mode of disposal	Sold to / insurance claim received from:
		Rup	ees in th	nousand			
Furniture, fixtures and equipment V-SAT equipment	2,040	612	1,428	1,612	184	Insurance claim	EFU General Insurance Company Ltd.
Quarry equipment Items of net book value below Rs. 50,000 each	4,902	4,862	40	2,905	2,865	Negotiation	Various parties.
Vehicles							
Toyota Corolla	967	722	245	364	119	-do-	Mr. Arshad Mahmood Qureshi - employee.
Toyota Corolla	967	722	245	364	119	-do-	Mr. Rab Nawaz Khan - employee.
Toyota Corolla	1,029	768	261	381	120	-do-	Muhammad Razzaq Khan - employee.
Suzuki Margalla	538	469	69	401	332	-do-	Abdul Latif Khan, Iskanderabad.
Toyota Corolla	864	814	50	475	425	-do-	Raja Zafar Hussain, Iskanderabad.
Toyota Corolla	625	536	89	467	378	-do-	Mr. Said Aamir, Mianwali.
Items of net book value below	4		400				
Rs. 50,000 each	1,767	1,641	126	1,489	1,363	-do-	Various parties.
	6,757	5,672	1,085	3,941	2,856		
	13,699	11,146	2,553	8,458	5,905		

23.7 Mechanical items, dismantled from Pak Cement Plant on conversion to white cement Plant of 500 tpd, having book value of Rs. 12.019 million were written-off during the preceding year whereas electrical items of the dismantled Plant, having book value of Rs. 3.898 million, were transferred to Stores during the preceding year.



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Civil works   59,488   84,233   Plant & machinery   7,995,748   7,697,695   Mechanical works   1,320,122   490,711   Electrical works   480,318   83,007   Un-allocated capital expenditure   23.9   1,569,449   492,073   Advances to suppliers against:   - civil works   636   280   280   2,454   101,820   2,454   101	23.8	Capital work-in-progress			
Civil works   59,488   84,233   7,697,695   Mechanical works   1,320,122   490,711   Electrical works   480,318   83,007   Un-allocated capital expenditure   23.9   1,569,449   492,073   Advances to suppliers against:  - civil works   636   280   - plant and machinery   111,432   78,968   - plant and machinery   111,432   78,968   - furniture, fixtures & equipment   332   1,616   - electrical works   2,454   101,820   - vehicles   1,537   -      - salaries and wages   85,249   35,172   -      - travelling   9,155   6,622   - vehicles' running and maintenance   6,372   2,777   - training   431   410   - finance cost   1,020,151   427,488   - printing & stationery   4,124   1,960   - postage, telegram and telephone   2,706   983   - legal and professional   28,501   1,185   - consultancy   6,632   1,113   - dipreciation   18,011   3,737   -   -     1,321   1,292   - repair and maintenance   990   302   - rent, rates and taxes   1,321   1,292   - repair and maintenance   990   302   - electricity and power   13,285     - rent, rates and taxes   1,321   1,292   - repair and maintenance   990   302   - electricity and power   13,285   -   -   - others   20,013   4,549   -   - others   20,013   4,549   -   - others   20,013   4,040   4,040   -   -   -   -   -   -   -   -   -					
Plant & machinery   7,995,748   7,697,695     Mechanical works   1,320,122   490,711     Electrical works   480,318   83,007     Un-allocated capital expenditure   23.9   1,569,449   492,073     Advances to suppliers against:			Note	(Rupees	in thousand)
Plant & machinery   7,995,748   7,697,695     Mechanical works   1,320,122   490,711     Electrical works   480,318   83,007     Un-allocated capital expenditure   23.9   1,569,449   492,073     Advances to suppliers against:		Civil works		59,488	84,233
Mechanical works		Plant & machinery		· ·	•
Un-allocated capital expenditure				1,320,122	
Advances to suppliers against: - civil works - plant and machinery - furniture, fixtures & equipment - electrical works - vehicles - vehicles - salaries and wages - travelling - vehicles' running and maintenance - training - finance cost - printing & stationery - postage, telegram and telephone - legal and professional - consultancy - insurance - rent, rates and taxes - rent, rates and taxes - repair and maintenance - electricity and power - loss on trial run operations - others - civil works - plant and machinery - post get - postage, telegram and telephone - postage, telegram and telephone - postage, telegram and telephone - consultancy - postage, telegram and telephone - legal and professional - consultancy - training - trai		Electrical works		480,318	83,007
- civil works - plant and machinery - furniture, fixtures & equipment - electrical works - vehicles - vehicles - salaries and wages - travelling - vehicles - vehicles - salaries and wages - travelling - vehicles - vehicles - vehicles - salaries and wages - travelling - vehicles - vehicles - vehicles - vehicles - salaries and wages - travelling - vehicles' running and maintenance - training - training - training - finance cost - printing & stationery - postage, telegram and telephone - legal and professional - consultancy - depreciation - insurance - rent, rates and taxes - rent, rates and taxes - repair and maintenance - electricity and power - loss on trial run operations - others - others - training - 1,573,489 - 4,040 - 4,040 - 4,040 - 4,040		Un-allocated capital expenditure	23.9	1,569,449	492,073
- plant and machinery - furniture, fixtures & equipment - electrical works - vehicles - vehicles - salaries and wages - travelling - vehicles' running and maintenance - training - finance cost - printing & stationery - postage, telegram and telephone - legal and professional - consultancy - depreciation - insurance - rent, rates and taxes - repair and maintenance - electricity and power - loss on trial run operations - others - plant and machinery - postage, turning and maintenance - pession and taxes - rent, rates and taxes - loss on trial run operations - others - training - finance cost - loss: mark-up on deposits - finance cost - finance c		Advances to suppliers against:			
- furniture, fixtures & equipment - electrical works - vehicles - vehicles - vehicles - salaries and wages - salaries and wages - travelling - vehicles' running and maintenance - vehicles' running and maintenance - training - finance cost - printing & stationery - postage, telegram and telephone - legal and professional - consultancy - depreciation - insurance - rent, rates and taxes - rent, rates and taxes - repair and maintenance - lectricity and power - loss on trial run operations - others - others - vehicles' running and maintenance - salaries and wages - salaries and salaries - salaries and taxes - salaries and salaries - salaries - salaries and salaries - salaries and salaries - salaries and salaries - salaries - salaries and salaries - sal		- civil works		636	280
- electrical works - vehicles  1,537 - 1  11,541,516 9,030,403  23.9 Un-allocated capital expenditure - net  - salaries and wages - travelling - vehicles' running and maintenance - vehicles' running and maintenance - training - tra		- plant and machinery		111,432	78,968
1,537   -		- furniture, fixtures & equipment		332	1,616
11,541,516   9,030,403		- electrical works		2,454	101,820
23.9 Un-allocated capital expenditure - net         - salaries and wages       85,249       35,172         - travelling       9,155       6,622         - vehicles' running and maintenance       6,372       2,777         - training       431       410         - finance cost       1,020,151       427,488         - printing & stationery       4,124       1,960         - postage, telegram and telephone       2,706       983         - legal and professional       28,501       1,185         - consultancy       6,632       1,113         - depreciation       18,011       3,737         - insurance       4,972       8,523         - rent, rates and taxes       1,321       1,292         - repair and maintenance       990       302         - electricity and power       13,285       -         - loss on trial run operations       23.10       351,576       -         - others       20,013       4,549         Less: mark-up on deposits       4,040       4,040		- vehicles		1,537	-
- salaries and wages - travelling - travelling - vehicles' running and maintenance - training - training - finance cost - printing & stationery - postage, telegram and telephone - legal and professional - consultancy - depreciation - insurance - rent, rates and taxes - rent, rates and taxes - loss on trial run operations - others - others - salaries and wages - 85,249 - 35,172 - 6,622 - 2,777 - 4,124 - 1,020,151 - 427,488 - 1,020,151 - 427,488 - 1,020,151 - 427,488 - 1,960 - 983 - 1,185 - 28,501 - 1,185 - 6,632 - 1,113 - 4,972 - 8,523 - rent, rates and taxes - 1,321 - 1,292 - repair and maintenance - 990 - 302 - electricity and power - 13,285 10ss on trial run operations - others - 1,573,489 - 496,113 - 4,040 - 4,040				11,541,516	9,030,403
- travelling	23.9	Un-allocated capital expenditure - net			
- vehicles' running and maintenance - training - training - finance cost - printing & stationery - postage, telegram and telephone - legal and professional - consultancy - depreciation - insurance - rent, rates and taxes - rent, rates and maintenance - electricity and power - loss on trial run operations - others - others - vehicles' running and maintenance - finance - finance cost - 1,020,151 - 427,488 - 427,488 - 1,960 - 983 - 1,185 - 6,632 - 1,113 - 4,972 - 8,523 - 1,321 - 1,292 - 1,321 - 1,292 - 13,285 - 1,321 - 20,013 - 4,549 - 1,573,489 - 496,113 - 4,040 - 4,040		- salaries and wages		85,249	35,172
- training - finance cost - finance cost - printing & stationery - postage, telegram and telephone - legal and professional - legal and professional - consultancy - depreciation - insurance - rent, rates and taxes - rent, rates and taxes - repair and maintenance - electricity and power - loss on trial run operations - others - others - others - training - 431 - 427,488 - 427,488 - 1,960 - 983 - 28,501 - 1,185 - 6,632 - 1,113 - 4,972 - 8,523 - 1,321 - 1,292 - 1,292 - 1,292 - 1,321 - 23.10 - 23.10 - 23.10 - 23.10 - 24.549 - 24.6413 - 24.640		- travelling		9,155	6,622
- finance cost		- vehicles' running and maintenance		6,372	2,777
- printing & stationery - postage, telegram and telephone - legal and professional - consultancy - depreciation - insurance - rent, rates and taxes - repair and maintenance - electricity and power - loss on trial run operations - others - others - printing & stationery - 4,124 - 1,960 - 983 - 1,185 - 6,632 - 1,113 - 3,737 - 18,011 - 3,737 - 18,011 - 3,737 - 1,321 - 1,292 - 1,321 - 1,292 - 13,285		- training		431	410
- postage, telegram and telephone - legal and professional - legal and professional - consultancy - consultancy - depreciation - depreciation - insurance - rent, rates and taxes - rent, rates and taxes - repair and maintenance - electricity and power - loss on trial run operations - others - others - others - 1,573,489 - 496,113 - 4,040 - 4,040		- finance cost		1,020,151	427,488
- legal and professional 28,501 1,185 - consultancy 6,632 1,113 - depreciation 18,011 3,737 - insurance 4,972 8,523 - rent, rates and taxes 1,321 1,292 - repair and maintenance 990 302 - electricity and power 13,285 loss on trial run operations 23.10 351,576 others 20,013 4,549  Less: mark-up on deposits 4,040 4,040		- printing & stationery		4,124	1,960
- consultancy 6,632 1,113 - depreciation 18,011 3,737 - insurance 4,972 8,523 - rent, rates and taxes 1,321 1,292 - repair and maintenance 990 302 - electricity and power 13,285 loss on trial run operations 23.10 351,576 others 20,013 4,549  Less: mark-up on deposits 4,040 4,040		- postage, telegram and telephone		2,706	983
- depreciation 18,011 3,737 - insurance 4,972 8,523 - rent, rates and taxes 1,321 1,292 - repair and maintenance 990 302 - electricity and power 13,285 loss on trial run operations 23.10 351,576 others 20,013 4,549  Less: mark-up on deposits 4,040 4,040		- legal and professional		28,501	1,185
- insurance 4,972 8,523 - rent, rates and taxes 1,321 1,292 - repair and maintenance 990 302 - electricity and power 13,285 loss on trial run operations 23.10 351,576 others 20,013 4,549  Less: mark-up on deposits 4,040 4,040		- consultancy		6,632	1,113
- rent, rates and taxes - repair and maintenance - electricity and power - loss on trial run operations - others - others - others - there - others - the standard factor of the standa		- depreciation		18,011	3,737
- repair and maintenance 990 302 - electricity and power 13,285 loss on trial run operations 23.10 351,576 others 20,013 4,549  Less: mark-up on deposits 4,040 4,040		- insurance		4,972	8,523
- electricity and power		- rent, rates and taxes		1,321	
- loss on trial run operations		- repair and maintenance		990	302
- others 20,013 4,549  1,573,489 496,113 Less: mark-up on deposits 4,040 4,040		- electricity and power		13,285	-
1,573,489 496,113 Less: mark-up on deposits 4,040 4,040		- loss on trial run operations	23.10	•	-
Less: mark-up on deposits <b>4,040</b> 4,040		- others		20,013	4,549
				1,573,489	496,113
<b>1,569,449</b> 492,073		Less: mark-up on deposits		4,040	4,040
				1,569,449	492,073

		30 June, 2007 (Rupees in thousand)
Gross sales		123,024
Less:		
<ul><li>excise duty</li><li>sales tax</li><li>commission</li></ul>		18,468 9,739 233
		28,440
Sales - net	Α	94,584
Cost of sales Raw materials consumed Fuel and power Stores and spares consumed Salaries, wages and amenities Rent, rates and taxes Repair and maintenance Depreciation Other expenses		35,845 396,464 15,612 23,295 934 1,317 5,859 4,925
		484,251
Work-in-process transferred to normal operations during trial run operations for further processing Closing work-in-process		(198,618) (141,702)
Finished and de transferred to		(340,320)
Finished goods transferred to normal operations during trial run operations for further processing Closing finished goods		(26,313) (29,799)
		(56,112)
	В	87,819
Trial run gross profit (A - B)		6,765
Less: - Distribution cost - Finance cost		13,949 358,605
		372,554
Other income		(365,789) 14,213
Trial run net loss		(351,576)

01 March, 2007 to

23.10 Trial run operations

23.11 Operations of the expansion project for new production line of 6,700 tpd clinker capacity of grey cement plant (the project) for the period from 01 March, 2007 to 30 June, 2007 have been treated as trial run operations due to intermittent plant and machinery shut downs and the fact that cement mills and packing plant of the project were still not fully complete by the year-end.

### 24. INTANGIBLE ASSETS

Particulars	Additions during the year and cost as at 30 June, 2007	Amortisation charge for the year and balance as at 30 June, 2007	Book value as at 30 June, 2007	Amortisation rate %
		.Rupees in t	housand	
Computer softwares	6,769	2,191	4,578	33.33
25. INVESTMENTS (Available-for-	·sale)			
		Note	2007 (Rupees i	2006 n thousand)
Security General Insurance Company Ltd. (SGIC) un-quo 1,218,771 (2006: 812,514)	fully paid	05.4	F 000	5 000
ordinary shares of Rs.10 eac Equity held: 6.71% (2006: 6. Add: adjustment arising from		25.1	5,000	5,000
measurement to fair value		25.2	739,669	363,881
KASB Liquid Fund		25.3	744,669 200,000	368,881
		_	944,669	368,881

- **25.1** As the management intends to sell these investments during the financial year 2007- 08, these have been classified under current assets as at 30 June, 2007.
- 25.2 Fair value of available-for-sale un-quoted investments, effective from the current year, is being determined by using appropriate valuation techniques as permissible under IAS 39 (Financial Instruments: Recognition and Measurement). The fair value of these investments, upto 30 June, 2006, was determined by reference to the net assets of the investee on the basis of latest available audited financial statements.

The fair value of investments, as per the changed policy, has been determined based on the valuation reports prepared by independent Valuers M/s Maqbool Haroon & Co., Chartered Accountants 47-C-3, Gulberg III, Lahore.

The change in accounting policy has been effected for better and accurate presentation and has been accounted for retrospectively in accordance with the requirements of IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors); accordingly, the comparative figures have been restated. The effects of change in accounting policy on current and preceding year financial statements have been summarised below:

2006

2007

	(Rupees in thousand)		
<ul> <li>increase in investments</li> <li>increase in deferred tax liability</li> <li>increase in net equity (fair value reserve on</li> </ul>	720,854 194,163	351,486 95,519	
measurement of available-for-sale investments)	531,630	255,967	

**25.3** This represents 1,802,289 Units of KASB Liquid Fund purchased at a price of Rs. 110.97 per Unit; this investment has been fully redeemed on 11 July, 2007.



### 26. LOANS TO EMPLOYEES - Secured

	2007	2006	
	(Rupees in thousand)		
House building Vehicles Others	6,749 2,709 378	8,245 2,086 346	
Less: recoverable within one year grouped	9,836	10,677	
under current assets	3,463	3,550	
	6,373	7,127	

- **26.1** These loans are secured against charge / lien on employees' retirement benefits and carry interest at the rates ranging from 6% to 12% per annum. These loans are recoverable in monthly instalments ranging from 30 to 120.
- **26.2** No amount was due from directors and chief executive at the year-end (2006: Rs. Nil).
- **26.3** Out of the opening receivable balance of Rs.47 thousand from an executive, an amount of Rs. 21 thousand was received during the year; balance of Rs.26 thousand was receivable as at 30 June, 2007. No other loans were advanced to executives during the current year.

### 27. DEPOSITS AND PREPAYMENTS

		2007	2006
		(Rupees in thousand)	
	Security deposits Prepayments	40,700 2,500	13,090 2,833
		43,200	15,923
28.	STORES, SPARES AND LOOSE TOOLS		
	Stores [including in transit valuing Rs. 42.038 million (2006: Rs. 26.467 million)]	938,513	1,007,858
	Spares [including in transit valuing Rs. 165.283 million (2006: Rs. 117.025 million)] Loose tools	1,052,416 23,651	838,275 15,890
		2,014,580	1,862,023
	Less: provision for obsolescence	-	14,097
		2,014,580	1,847,926

**28.1** Out of the year-end inventory, inventory valuing Rs. 208.713 million and Rs. 210.479 million are in possession of Descon Engineering Ltd. and Heavy Mechanical Complex (Pvt.) Ltd. respectively.

### 29. STOCK-IN-TRADE

. OTOOK-IN-THADE	2007 (Rupees in	2006 thousand)
Raw materials Packing materials Work-in-process Finished goods	18,647 18,146 232,550 100,366	13,501 20,521 130,426 36,498
	369,709	200,946

### **30. LOANS AND ADVANCES**

	2007	2006
Note	(Rupees in thousand)	
26	3,463	3,550
30.1	1,158	-
	373	330
	,	3,460 179,417
30.2	-	112,500
	85,544	299,257
	26 30.1	Note (Rupees in 26 3,463 30.1 1,158 373 2,483 78,067 30.2 -

**30.1** This is in the normal course of business and is interest free.

**30.2** Balance as at 30 June, 2006 represented the Company's share of earnest money deposited with the Privatisation Commission, Government of Pakistan for participating in the bidding of 100% shareholding of Pak American Fertilizer Ltd. As the Company's bid could not succeed, this balance was fully received-back during the current year.

### 31. DEPOSITS AND SHORT TERM PREPAYMENTS

	Note	2007 (Rupees in	2006 thousand)
Security deposits Margin against letters of credit Prepayments		2,050 13,323	2,784 316 4,214
		15,373	7,314

### 32. ACCRUED PROFIT

This represents profit accrued on deposit / PLS bank accounts.

### 33. SALES TAX, CUSTOMS AND EXCISE DUTY

Sales tax and customs duty	33.1	16,797	16,797
Excise duty		20,945	17,814
		37,742	34,611

**33.1** The balance represents amounts paid against various cases as detailed in the contingencies note. The Company is still in litigation to get refund of these amounts.

### 34. OTHER RECEIVABLES

Letters of credit	772	5,118
Other receivables	426	4,334
	1,198	9,452

### 35. CASH AND BANK BALANCES

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Cas	I I –	111	

- hand - transit		212 262	120 1,183
Cash at commercial banks on:			
- PLS accounts	35 1	80 530	52 466

- PLS accounts	35.1	80,530	52,466
- current accounts	35.2	42,355	47,169
		122,885	99,635

123,359

100,938

- **35.1** Profit and loss sharing accounts bear mark-up at the rates ranging from 1% to 3% (2006: 1% to 3%) per annum.
- **35.2** Current accounts include a sum of Rs. 14.733 million (2006: Rs. 14.774 million) held by various banks as margin against guarantees issued by them.

### 36. SALES - Net Note

		2007	2006	
	Note	, <u>-</u>	ı thousand)	
Gross sales Less:		5,514,208	7,954,901	
- excise duty		1,024,041	1,128,106	
- sales tax		705,845	1,036,977	
- commission		73,241	80,026	
		1,803,127	2,245,109	
		3,711,081	5,709,792	
. COST OF SALES				
Raw materials consumed	37.1	139,472	166,157	
Packing materials consumed		265,566	263,011	
Fuel and power		1,795,408	2,195,762	
Stores and spares consumed		239,930	239,285	
Salaries, wages and amenities	33.2	170,540	200,459	
Rent, rates and taxes		4,435	3,202	
Insurance		16,284	12,965	
Repair and maintenance		28,582	41,019	
Depreciation and amortisation	07.0	418,032	359,987	
Other expenses	37.3	92,499	73,180	
Work-in-process		3,170,748	3,555,027	
Opening		130,426	128,288	
Transfer from trial run operations		198,618	11,842	
Closing		(90,848)	(130,426)	
		238,196	9,704	
Cost of goods manufactured Finished goods stock		3,408,944	3,564,731	
Opening		36,498	25,870	
Transfer from trial run operations		26,313	7,109	
Closing		(70,567)	(36,498)	
		(7,756)	(3,519)	
		3,401,188	3,561,212	
<b>37.1</b> Raw materials consumed		10 501	0.440	
Opening		13,501	2,448	
Purchases		138,309	177,210	
		151,810	179,658	
Less: Closing stock		12,338	13,501	
		139,472	166,157	
			Annual .	Report 2007

- **37.2** Salaries, wages and amenities expense includes contribution to provident fund aggregating Rs. 6,990 thousand (2006: Rs. 5,849 thousand).
  - Salaries, wages and amenities expense for the current year has been reduced by Rs.7,303 thousand as a result of actuarial valuation of the gratuity scheme (2006: salaries, wages and amenities expense included staff retirement benefits (gratuity) amounting Rs.1,723 thousand).
- **37.3** Other expenses include housing colony expenses aggregating Rs. 48.569 million (2006: Rs. 39.636 million) and vehicles' running expenses aggregating Rs. 22.713 million (2006: Rs. 21.254 million).

### **38. ADMINISTRATIVE EXPENSES**

	Note	2007 200 (Rupees in thousand	
Salaries and amenities Travelling Vehicles' running and maintenance Postage, telephone and fax Printing and stationery Entertainment Repair and maintenance Legal and professional Provision for obsolete stores and spares Depreciation Rent, rates and taxes Other expenses	38.1	36,837 5,097 4,434 2,340 1,442 1,177 1,257 1,698 2,273 3,182 115 7,439	30,066 3,403 4,919 3,066 3,583 939 1,411 4,152 697 3,301 12 4,925 60,474

**38.1** Salaries and amenities expense includes contribution to provident fund aggregating Rs. 444 thousand (2006: Rs. 933 thousand).

Salaries and amenities expense for the current year has been reduced by Rs. 210 thousand as a result of actuarial valuation of the gratuity scheme (2006: salaries and amenities expense included staff retirement benefits (gratuity) amounting Rs. 226 thousand).

2007

2006

**38.2** Legal and professional charges include the following in respect of Auditors' services for:

			2001	2000
		Note	(Rupees in thousand)	
	- statutory audit		350	300
	<ul> <li>half yearly review</li> </ul>		120	100
	<ul> <li>certification charges</li> </ul>		55	110
	<ul> <li>out-of-pocket expenses</li> </ul>		75	
			600	510
	Less: grouped under unallocated capital	expenditure	196	-
			404	510
39.	DISTRIBUTION COST			
	Salaries and amenities	39.1	17,147	12,070
	Travelling		1,952	251
	Vehicles' running and maintenance		1,847	1,518
	Postage, telephone and fax		540	303
	Printing and stationery		230	361
	Entertainment		597	168
	Repair and maintenance		99	112
	Advertisement and sampling		13,324	5,049
	Freight and forwarding		32,657	-
	Other expenses		628	1,129
			69,021	20,961

**39.1** Salaries and amenities expense includes contribution to provident fund aggregating Rs. 226 thousand (2006: Rs. 189 thousand).

Salaries and amenities expense for the current year has been reduced by Rs. 286 thousand as a result of actuarial valuation of the gratuity scheme (2006: salaries and amenities expense included staff retirement benefits (gratuity) amounting Rs. 91 thousand).

0007

2006

### **40. OTHER OPERATING EXPENSES**

	Note	2007 (Rupees in	thousand)
Donations Workers' (profit) participation fund Property, plant and equipment written-off Sales tax on sale of scrap goods deposited in compliance with the judgment of the	40.1 18.3 23.7	11,300 - - -	19,962 86,043 12,019
Supreme Court of Pakistan		7,071	-
		18,371	118,024
<b>40.1</b> Donations for the year have been given to:			
<ul> <li>President's Relief Fund for Earthquake Victi</li> <li>Gulab Devi Hospital, Lahore</li> <li>Lt. Gen. Ghulam Ahmed Memorial</li> </ul>	ms-2005	- 11,300	10,000 9,450
Scholarship Trust Fund - Welfare Fund, District Mianwali		- -	500 12
		11,300	19,962

None of the directors or their spouses have any interest in any of the donees.

### 41. OTHER OPERATING INCOME

		2007	2006
	Note	(Rupees in	thousand)
Income from financial assets Profit on bank deposits Dividend Unclaimed balances written back - net Income from non-financial assets		1,294 6,094 -	6,163 1,625 220
Sale of scrap Gain on disposal of operating fixed assets Miscellaneous	23.6	25,599 5,905 4,332	12,366 690 5,607
42. FINANCE COST		43,224	26,671
Mark-up / interest / profit on: - long term loans and finances - redeemable capital - short term finances Bank guarantees' commission Exchange fluctuation loss Bank charges		240,149 - 87,140 2,652 5,465 3,047	225,741 10,241 92,563 3,482 6,417 2,534
		338,453	340,978

# Maple Leaf Cement Factory Limited Waple Leaf Cement Factory Limited Waple Leaf Cement Factory Limited

### 43. (LOSS) / EARNINGS PER SHARE

•	D.::	2007 (Rupees	2006 in thousand)
43.1	Basic: (Loss) / Profit after taxation attributable to ordinary shareholders	(10,747)	1,006,004
		Number (	of shares
	Weighted average number of ordinary shares outstanding during the year	324,920,106	318,597,871
		Rup	ees
	(Loss) / earnings per share	(0.03)	3.16
		2007	2006
		(Rupees	in thousand)
43.2	Diluted: (Loss) / profit after taxation attributable to ordinary shareholders Increase in net profit due to option	(10,747) 52,794	1,006,004 53,236
		42,047	1,059,240
		Number (	of shares
	Weighted average number of ordinary shares outstanding during the year Incremental shares due to option	324,920,106 33,544,295 358,464,401	297,810,685 24,366,329 322,177,014
		Rup	ees
	Earnings per share	N/A	3.29

Number of weighted average ordinary shares outstanding as at 30 June, 2006 has been increased to reflect the bonus element in right shares issued during the year.

### 44. REMUNERATION OF CHAIRMAN, CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amounts charged in the financial statements for the year for remuneration, including certain benefits to the Chairman, Chief Executive, Working Directors and other Executives of the Company are as follows:

Particulars	Cha	airman	Chief I	Executive	Dire	ectors	Exe	cutives
<del></del>	2007	2006	2007	2006	2007	2006	2007	2006
			R u p	ees i	nthou	sand.		
Managerial remuneration	4,038	2,709	2,437	1,520	2,895	1,811	20,175	14,486
Contribution to provident fund trust	-	-	320	152	178	132	1,216	696
Perquisites and benefits:								
- house rent	524	1,220	192	180	510	331	6,485	4,202
- medical	-	´ -	320	152	5	-	288	165
<ul> <li>conveyance/petrol</li> </ul>	-	-	155	89	268	265	3,242	2,428
<ul> <li>leave passage</li> </ul>	-	-	-	126	-	123	-	546
- utilities	280	271	60	152	204	132	1,746	1,088
	804	1,491	727	699	987	851	11,761	8,429
	4,842	4,200	3,484	2,371	4,060	2,794	33,152	23,611
No. of persons	1	1	1	1	1	1	19	12

44.1 The Chairman, Chief Executive, Directors and some of the Executives are also provided with Company maintained cars in accordance with their terms of employment. Aggregate amount charged in these financial statements in respect of Directors' fees aggregated Rs. 105 thousand (2006: Rs. 114 thousand).

### 45. STAFF RETIREMENT BENEFITS - Gratuity

The future contribution rates of this scheme include allowance for deficit and surplus. Projected unit credit method, based on the following significant assumptions, is used for valuation of this plan:

2007

2006

	2007	2006
<ul> <li>discount rate</li> <li>expected return on plan assets</li> <li>expected rate of growth per annum in future salaries</li> </ul>	10% 14% 9%	9% 14% 8%
- average expected remaining working life time of employees	11 years	11 years
	2007	2006
	(Rupees in	thousand)
The amounts recognised in the balance sheet are as follows:		
Fair value of plan assets Present value of defined benefit obligation Benefits payable to Supervisors and Officers [note (45.1)]	60,785 (46,512) -	100,830 (45,937) (57,306)
Benefits payable to outgoing Members	(603)	(925)
Surplus / (deficit) Unrecognised actuarial gain / (loss)	13,670 5,131	(3,338) (1,298)
Net asset / (liability) as at 30 June,	8,539	(2,040)
Net (liability) / asset as at 01 July, Credit / (charge) to profit and loss account Payments to fund during the year Funds transferred from gratuity trust Other miscellaneous adjustments	(2,040) 7,799 2,780 - -	69,670 (2,040) 5,013 (74,009) (674)
Net asset / (liability) as at 30 June,	8,539	(2,040)
The movement in the present value of defined benefit obligation is as follows:		
Present value of defined benefit obligation Current service cost Interest cost Benefits paid Benefits payable to Supervisors and Officers [note (45.1)] Loss on present value of defined benefit obligation	45,937 2,725 4,134 (1,856) -	74,066 7,632 6,666 (5,013) (57,306)
due to settlements to Supervisors and Officers [note (45.1)] Benefits payable to outgoing Members Actuarial (gain) / loss	(603) (3,825)	8,436 (925) 12,381
Present value of defined benefit obligation	46,512	45,937
	<del>-</del>	·

### The movement in the fair value of plan assets is as follows:

	2007	2006	
	(Rupees in thousand)		
Fair value of plan assets as at 01 July,	100,830	147,812	
Expected return on plan assets	14,116	20,694	
Contributions	2,781	-	
Benefits paid	(59,545)	(5,013)	
Funds transferred to the Company	-	(69,670)	
Actuarial gain	2,603	7,007	
Fair value of plan assets as at 30 June,	60,785	100,830	
Plan assets comprise of:			
Defence Saving Certificates			
(including accrued interest less zakat)	17,606	65,547	
National Investment Trust Units	39,339	30,852	
Cash at bank	3,840	4,431	
	60,785	100,830	

Comparison of present value of defined benefit obligation, the fair value of plan assets and the surplus or deficit of gratuity fund for five years is as follows:

	2007 	2006 R u p e e	2005 esintho	2004 u s a n d	2003
Present value of defined benefit obligation	(46,512)	(45,937)	(74,066)	(64,803)	(53,036)
Fair value of plan assets	60,785	100,830	147,812	125,714	109,331
Surplus	14,273	54,893	73,746	60,911	56,295
		P	ercentag	e	
Experience adjustment on obligation	-8.22%	26.95%	2.05%	10.41%	N/A
Experience adjustment on plan assets	4.28%	6.95%	3.47%	0.86%	N/A

- **45.1** The Company had withdrawn gratuity benefits for its Officers and Supervisors with effect from 01 July, 2006; therefore, their accrued benefits were calculated on termination basis as at 30 June, 2006.
- **45.2** The Company's policy with regard to actuarial gains / losses is to follow the minimum recommended approach under IAS 19 (Employee Benefits).
- **45.3** The latest actuarial valuation of the gratuity scheme has been carried-out on 30 June, 2007.

### 46. FINANCIAL ASSETS AND LIABILITIES

	Maturity	Maturity	k-up bearin Sub-	Sub-	Maturity	Maturity	nark-up bea Sub-	Sub-		tal	Credit	
Particulars	upto one year	after one year	total 2007	total 2006	upto one year	after one year	total 2007	total 2006	2007	2006	2007	2006
inancial assets:				(R u	рее	s i n	t h o	u s a	nd)			
On balance sheet												
Investments	-	-	-	-	944,669	•	944,669	368,881	944,669	368,881	944,669	368,881
Loans to employees	3,463	6,373	9,836	10,677	•	40.700	40.700	-	9,836	10,677	40.700	-
Deposits Trade debts	•	•	•	•	10/1507	40,700	40,700	13,090	40,700	13,090	40,700	13,090
Fair value derivative	•	-	•	•	194,587	•	194,587	163,459	194,587	163,459	194,587	163,459
financial instruments					242,226		242,226		242,226		242,226	
Loans and advances					2,856		2,856	116,290	2,856	116,290	2,856	116,290
Security deposits					-,000		-	2,784	-	2,784	-	2,784
Accrued profit		-			402	-	402	559	402	559	402	559
Due from gratuity fund trust		-			8,539	-	8,539		8,539		8,539	
Other receivables		-		-	426		426	3,892	426	3,892	426	3,892
Cash and bank balances	80,530	-	80,530	52,466	42,829	-	42,829	48,472	123,359	100,938	122,885	99,635
	83,993	6,373	90,366	63,143	1,436,534	40,700	1,477,234	717,427	1,567,600	780,570	1,557,290	768,590
Off balance sheet		-	-	•		•	•	-		-		
otal	83,993	6,373	90,366	63,143	1,436,534	40,700	1,477,234	717,427	1,567,600	780,570	1,557,290	768,590
inancial liabilities:												
On balance sheet												
Redeemable capital	-	-	-	41,650	-	-		-		41,650		
Loans from related parties		250,000	250,000	-	-	-	-	-	250,000	-		
Long term loans and finances Liabilities against assets	1,792,519	8,576,657	10,369,176	8,407,478	-	•	•	-	10,369,176	8,407,478		
subject to finance lease Lease finance advances and	13,858	268,040	281,898	16,707	-	-	-	-	281,898	16,707		
interest accrued thereon	-	679,676	679,676	74,146	-				679,676	74,146		
Long term deposits	-	-	-	-	-	2,702	2,702	2,977	2,702	2,977		
Short term finances	797,421	-	797,421	943,692	164	-	164	3,468	797,585	947,160		
Trade and other payables Accrued profit and	•	-	-	•	638,417	-	638,417	605,810	638,417	605,810		
interest / mark-up				_	378,675		378,675	279,112	378,675	279,112		
Preference dividend					52,931		52,931	52,850	52,931	52,850		
Unclaimed ordinary dividend				-	1,608		1,608	1,736	1,608	1,736		
onolamou oramaly arrabita	0.600.700	0.774.070	10 070 171									
	2,603,798	9,114,313	12,378,171	9,483,673	1,071,795	2,702	1,074,497	940,900	13,452,668	10,429,020		
Off balance sheet					200 524		200 524	044.000	200 574	044.000		
Letters of credit	-	•	-	•	380,571	•	380,571	944,000	380,571	944,000		
Contracts for capital expenditure	-	-	-	-	268,200	-	268,200	857,294	268,200	857,294		
					040 774		040 774	1 001 001	040 774	1 001 001	1	
				-	648,771	-	648,771	1,801,294		1,801,294		
otal			12,378,171		1,720,566	2,702	1,723,268		14,101,439			
In balance sheet gap	(2,519,805)	(9,768,000)	(12,287,805)	(9,420,530)	364,739	37,998	402,737	(228,526)	(11,885,068)	(9,649,056)		
					(648,771)		(648,771)	(1,801,294)	(648,771)	(1,801,294)		

### 46.1 Financial risk management objectives

The Company's activities expose it to a variety of financial risks, including the effects of changes in foreign exchange rates, market interest rates such as Karachi Inter-bank Offered Rate and Treasury Bills Rate, credit and liquidity risk associated with various financial assets and liabilities and cash flow risk associated with accrued interest in respect of borrowings.

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining a reasonable mix between the various sources of finance to minimise risk.

### 46.2 Concentration of credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties failed completely to perform as contracted. The Company's credit risk is primarily attributable to its trade debts and its balances at banks. The credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings. The Company has no significant concentration of credit risk as exposure is spread over a large number of counter parties in the case of trade debts. To manage exposure to credit risk, the Company applies credit limits to its customers and also obtains collaterals, where considered necessary.

### 46.3 Foreign exchange risk

Foreign currency risk arises where receivables and payables exist due to transactions with foreign undertakings. Payables exposed to foreign currency risks are monitored by the management and, if necessary, are covered through forward foreign exchange contracts. However, no forward foreign exchange contracts were outstanding at the year-end.

### 46.4 Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The Company usually borrows funds at fixed and market based rates and as such the risk is minimised. However, accrued interest on borrowings exposed to interest rate risk is covered partially through cross currency interest rate swap agreements.

### 46.5 Liquidity risk

Liquidity risk reflects an enterprise's inability in raising funds to meet commitments. The Company follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

### 46.6 Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

### 47. CAPACITY AND PRODUCTION

	Capa	ncity	Actual P	Actual Production		
	2007	2006	2007	2006		
Clinker	Metric Tons					
Grey	1,500,000	1,500,00	1,125,833	1,400,803		
White	180,000	67,500	60,820	32,129		

- Shortfall in production of grey cement was mainly due to break-down in cement mills and market constraints.
- Shortfall in production of white cement was mainly due to market constraints.
- The capacity of the plants has been determined on the basis of 300 days.



### **48. TRANSACTIONS WITH RELATED PARTIES**

The related parties comprise of the holding company, related group companies, associates, key management personnel and staff retirement funds. The Company in the normal course of business carries-out transactions with various related parties. Amounts due from and to related parties are shown under receivables and payables and remuneration of key management personnel is disclosed in note 44. Other significant transactions with related parties are as follows:

	2007 (Rupees in	2006 thousand)
- purchase of goods and services	377	1,178
<ul><li>purchase of fixed assets</li><li>sale of goods and services</li></ul>	1,060 620	- 7,913

### 49. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on 26 September, 2007 by the board of directors of the Company.

### **50. FIGURES**

Figures in the financial statements have been rounded-off to the nearest thousand Rupees except stated otherwise.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison; however, no material re-arrangements have been made in these financial statements.

Usman Said Director Sayeed Tariq Saigol Chief Executive



### PROXY FORM MAPLE LEAF CEMENT FACTORY LIMITED

I/W	Ve			
of				
bei	ing a member of MAPLE	LEAF CEMENT FACTO	RY LIMITED hereby app	point
		(1)	Name)	
of				another member of the Company
or	failing him/her	(1	Name)	
of		,	,	another member of the Company
Àn on		the Company to be he 07 at 11:00 A. M. and	eld at its Registered Off any adjournment there	
ΛJ	withcooca given ander in	iy/our manu(s) ———	uay or	
1)	Witness: Signature			Affix Revenue Stamp of Rs. 5/-
	Name			
	Address		-	Signature of Member
2)	Witness:			
	Signature		Shares Held	
	Name		Shareholder's Folio N	No
	Address		CDC A/c No.	
			CNIC No.	

### Note:

- 1) Proxies, in order to be effective, must be reached at the Company's Registered Office, not less than 48 hours before the time for holding the meeting and must be duly stamped, signed and witnessed.
- 2) CDC Shareholders, entitled to attend and vote at this meeting, must bring with them their Computerised National Identity Cards / Passport in original to prove his / her identity, and in case of Proxy, must enclose an attested copy of his / her CNIC or Passport. Representatives of corporate members should bring the usual documents required for such purpose.

