

# ANNUAL REPORT 2011

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#### **CORPORATE INFORMATION**

BOARD OF DIRECTORS Chairman

Mr. Imtiaz Ahmad Khan

Directors

Mr. Anwaar Ahmad Khan Mr. Aftab Ahmad Khan Mr. Junaid Ghani Mr. Obaid Ghani Mr. Jubair Ghani Mrs. Jaweria Obaid

Mrs. Ayesha Aftab Mrs. Reema Anwaar

CHIEF EXECUTIVE OFFICER Mr. Anwaar Ahmad Khan

AUDIT COMMITTEE Chairman

Mr. Aftab Ahmad Khan

Members

Mrs. Ayesha Aftab Mrs. Reema Anwaar

CHIEF FINANCIAL OFFICER Mr. Umer Farooq Khan

COMPANY SECRETARY Hafiz Mohammad Imran Sabir

AUDITORS E & Y Ford Rhodes Sidat Hyder
Chartered Accountants

SHARE REGISTRAR Corplink (Pvt) Ltd.

Wings Arcade, 1-k Commercial Area

Model Town, Lahore.

Ph: 042-35916714, 35916719

Fax: 042-35869037

BANKERS Allied Bank Limited

Habib Metropolitan Bank Limited

United Bank Limited MCB Bank Limited

REGISTERED OFFICE 50-L Model Town, Lahore, Pakistan

Ph: 042-35203975-76, Fax: 042-35160314

HEAD OFFICE 40-L Model Town, Lahore, Pakistan

UAN: (042) 111 949 949, Fax:(042) 35172263

E-mail: ggc49@wol.net.pk Http://www.ghanigroup.com

MILLS Hussain Nagar

District Sheikhupura Ph: (0563) 406171

#### **MISSION STATEMENT**

To be successful by

Effectively & efficiently

Utilizing our

Philosophies, so that

We achieve & maintain

Constantly the High Standards of Product Quality

And Customer Satisfaction

#### **VISION & PHILOSOPHY**

Nothing in this earth or in the heavens

Is hidden from ALLAH

To indulge in honesty, integrity and self determination,

To encourage in performance and

Most of all to put our trust in ALLAH,

So that we may, eventually through our efforts and belief,

Become the leader amongst glass manufacturers

of South Asian Countries

#### **NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that 45<sup>th</sup> Annual General Meeting of the members of **GHANI VALUE GLASS LIMITED** will be held on Thursday October 27, 2011 at 10:30 a.m., at Avari Hotel, The Mall, Lahore to transact the following business:

#### **Ordinary Business**

- 1. To confirm the minutes of Extraordinary General Meeting held on March 31, 2011.
- 2. To receive, consider and adopt the audited annual accounts of **GHANI VALUE GLASS LIMITED** for the year ended June 30, 2011 together with the Directors' and Auditors' reports thereon.
- 3. To approve as recommended by directors cash dividend @10% i.e. Re.1 per share to the shareholders of the Company except the Directors, Sponsors and their family members.
- 4. To appoint auditors for 2012 and fix their remuneration.

The retiring auditors namely M/s. E & Y Ford Rhodes Sidat Hyder., Chartered Accountants being eligible have offered themselves for re-appointment.

5. To transact any other business with the permission of the Chair.

By order of the Board

Lahore: October 5, 2011.

Hafiz Mohammad Imran Sabir Company Secretary

#### **Notes:**

- 1. The share transfer books of the Company will remain closed from October 21, 2011 to October 27, 2011 (both days inclusive) for entitlement of cash dividend. Members whose names appear on the register of members as at the close of business on October 20, 2011 will be entitled to the above entitlement.
- 2. Any member entitled to attend and vote at the Annual General Meeting is entitled to appoint another member as a proxy to attend and vote on his/her behalf. A corporation being a member may appoint as its proxy any of its official or any other person whether a member of the Company or not.
- 3. Members whose shares are deposited with Central Depository Company of Pakistan Limited are requested to bring their original Computerized National Identity Cards (C.N.I.C.) along with the participant's I.D. Number and their account numbers in Central Depository Company of Pakistan Limited to facilitate identification at the time of Annual General Meeting. In case of proxy, an attested copy of proxy's Identity Card (C.N.I.C.), Account & Participant's ID number be enclosed. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced at the time of the meeting (unless it has been provided earlier).

Proxies, in order to be valid, must be deposited at the registered office of the Company not less than 48 hours before the time of meeting.

4. Members are requested to promptly notify Company's Shares Registrar M/s. Corplink (Pvt.) Ltd., Wings Arcade, 1-K Commercial, Model Town, Lahore, Ph: 042-35916714, 35916719 Fax: 042-35869037 of any change in their addresses to ensure delivery of mail.

#### **DIRECTORS' REPORT TO SHAREHOLDERS**

In the name of Allah, The Most merciful and The beneficent

The Directors of your company are pleased to present the 45th annual report along with audited Financial Statements for the year ended June 30, 2011.

#### **Financial Performance**

During the year company's financial performance has been affected adversely by increasing energy costs, rising inflation and devastating floods. The company has been able to utilize about 23% and 55% of its production capacity in mirror and tempering respectively producing around 5,683 tons of mirror and 718 tons of tempered glass. Local and export sales (Net) to the extent of 346 million were made during the year. The company earned a Gross Profit of Rupees 42 million as compared to last year gross profit of Rupees 72 million. Net profit of the company stood at Rupees 17.7 million as compared to Rupees 34.2 million for the last year. Resultantly earning per share of the company also reduced to Rupees 2.35 as compared to Rupees 4.53 for the last year.

#### **Economic Review**

The year under review started with economic revitalization. But natural catastrophes are not under human control. Heavy Floods adversely effected the revival of the economy. These floods resulted in shrinking the growth rate by huge damage of about \$10 billion of country's economic structure. About 20 million people lost their shelters as more than 50,000 Sq. Km area was submerged in water. The Real GDP growth rate was 2.4% as against actual growth of 3.8% last year and target of 4.5%. Growth in agriculture was 1.2% on the back of 3.7% growth in the livestock sector. Large Scale Manufacturing tended to recover and grew by 0.98% as against 4.9 % last year.

#### **Projects Completed**

During the year under review your company has commissioned successfully Double Glazing Line and Aluminum Coating Mirror Line. Commercial Production on the above lines has been started from July 2011. Market response to the products is positive. Management of your company firmly believes that the diversified quality products of value added glass will prove to be a worthwhile to fulfill the local as well as international demands.

#### **Future Outlook**

With the on-going energy crisis, continued economic instability, rising inflationary trends and the on-going security situation and natural catastrophe, the overall economic situation of Pakistan is under severe pressure. However, remaining optimistic, we will continue to streamlining and expanding our operations and further strengthening it by our focus on positively enhancing the quality standards through R & D. We are hopeful for the economic prosperity of Pakistan in future.

#### **Corporate Governance**

The directors are pleased to report that your company has taken necessary steps to comply with the provisions of the Code of Corporate Governance as incorporated in the listing regulations of stock exchanges.

#### **Corporate Financial Reporting Framework**

The board firmly believes in the adherence to laws and regulations. The board considers such compliance an essence of success and hence takes vigilant part in setting and monitoring company's strategic direction. We give following statement on Corporate and Financial Reporting Framework;

#### Presentation of Financial Statements

The financial statements prepared by the management of the company fairly present its state of affairs, the results of its operations, cash flows and changes in equity.

#### • Books of Accounts

Proper books of accounts have been maintained by the company.

#### Accounting Policies

Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimate are based on reasonable and prudent judgment.

#### • International Accounting Standards

International accounting standards and international financial reporting statements as applicable in Pakistan has been applied in preparation of financial statements.

#### • Internal Controls

The system of internal control has been reviewed and necessary changes are being made to strengthen it further.

#### Going Concern

Management sternly believes that with the blessings of Allah SWT and the continued support of all the stakeholders, company shall be able to perform profitably and shall be able to meet up its all liabilities as and when they fall due and hence it is and shall remain a going concern with a booming future ahead.

#### • Corporate Social Responsibility

We are endeavoring to be a trusted Corporate Citizen and fulfill our responsibility to the society.

#### Best Practices of Corporate Governance

There has been no departure from the best practices of corporate governance as detailed in listing regulations.

#### **Audit Committee**

The board in compliance with the code of corporate Governance has established audit committee and the following directors are its members;

- 1. Mr. Aftab Ahmad Khan
- 2. Ms. Reema Anwaar
- 3. Ms. Ayesha Aftab

#### Key Operating Data

Key operating data for the last six years is annexed.

#### Dividend

Directors are pleased to announce the cash dividend @ 10% i.e. Re.1 per share for the year ended June 30, 2011. Keeping in view the financial position of the Company, the Directors, Sponsors and their family members have forgone their rights to accept the said cash dividend.

#### • Staff Retirement Benefits

The Company operates a funded contributory provident fund scheme for its employees and contributions based on salaries of the employees are made to the fund on monthly basis.

#### • Dealings in Company Shares

During the year there was no trading of shares by Directors, CEO, CFO, Company secretary and their spouses and minor children.

#### • Meetings of Directors

Five Meetings of Board were held during the period and the attendance was as follows;

Sr. No. Name		Attended
1.	Mr. Imtiaz Ahmad Khan	5
2.	Mr. Anwaar Ahmad Khan	5
3.	Mr. Aftab Ahmad Khan	5
4.	Mrs. Reema Anwaar	5
5.	Mrs. Ayesha Aftab	5
6.	Mr. Junaid Ghani	3
7.	Mr. Obaid Ghani	5
8.	Mr. Jubair Ghani *	1
9.	Mrs. Jaweria Obaid*	1

<sup>\*</sup> Mr. Jubair Ghani and Mrs. Jaweria Obaid have been elected as director on March 31, 2011 for the next term of three years.

#### • Code of Ethics and Business Practices

Code of ethics and business practices in line with the future outlook of the company has been developed and communicated to the board and employees of the company.

#### Pattern of Share Holding

The statement of the patterns of shareholding as on June 30, 2011 is attached in the prescribed form as required under Code of Corporate Governance.

#### • Acknowledgement

On behalf of the Board, I would like to thank all the shareholders, dealers, employees and other stakeholders for their valued support and I up hold the confidence they have showed in the management and I pray to Allah SWT for His guidance and beg for His end-less mercy for all our endeavors, so that we shall be able to come up with dear rewards for all the stakeholders.

We put on record our doubtless faith in Allah SWT and pray to him for the very best of this company and for all the individuals directly or indirectly attached to it.

For and on behalf of the Board of Directors

Lahore: October 5, 2011

Anwaar Ahmad Khan
Chief Executive Officer

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERANCE

This statement is being presented to comply with the code of corporate governance contained in listing regulation No.37 of Karachi Stock Exchange (Guarantee) Limited and Chapter xiii of the Lahore Stock Exchange (Guarantee) Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the code in the following manner:

- 1- The company encourages the representation of independent non-executive directors and the director representing minority interests on its board of directors. At present there are nine directors on the Board out of which three are executive directors.
- 2- The directors have confirmed that none of them is serving as director in more than ten listed companies, including this company.
- 3- All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to banking company, a DFI or NBFI or, being a member of a stock exchange, has been declared as defaulter by that stock exchange.
- 4- No casual vacancy occurred during the year. However, election of directors was held on March 31, 2011 in which nine (9) directors as fixed by the board of directors u/s 178 of the Companies Ordinance 1984, were elected for a tenure of three years starting from April 1, 2011.
- 5- The business of the company is conducted in accordance with the Statement of Ethics and Business Practices signed by all the directors and employees.
- 6- The business operations of the company are carried out in accordance with the company's vision/mission statement, overall corporate strategy and significant policies. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7- All the powers of the Board have been duly exercised and decisions on material transaction, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors, have been taken by the Board.
- 8- The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meeting. The minutes of the meetings were appropriately recorded and circulated.
- 9- No. specific orientation course was held during the year, however, the management continues to apprise and familiarize with changes in law to discharge their duties and responsibilities.
- 10- The CFO, Company Secretary and head of Internal Audit have executed their responsibilities pursuant to the approved appointment by the Board including their remuneration and terms and conditions of employment, as determined by the CEO.
- 11- The directors' report has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12- The financial statements of the company were duly endorsed by CEO and CFO before approval of the Board.
- 13- The directors, CEO and executives do not hold any interest in the shares of the company other than that disclosed in the pattern of shareholding.
- 14- The Company has complied with all the corporate and financial reporting requirements of the Code.

- 15- The audit committee as formed by the Board is fully functional. The committee comprises of three members, two of them are non-executive directors (including its chairman).
- 16- The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17- The Board has set up an effective internal audit function.
- The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan, that they or any of the firm, their spouses and minor children do not hold any shares of the Company and that the firm and all its partner are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by institute if Chartered Accountants of Pakistan.
- 19- The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20- We confirm that all other material principles contained in the Code have been complied with.
- 21- The related party transactions have been reviewed and approved by the Board of Directors and placed before the Audit Committee in accordance with the listing regulations of Stock Exchange.
- 22- All significant issues have been discussed in board meeting as per requirement of code of corporate governance.
- 23- The system of internal control has been reviewed and necessary changes are being made to strengthen it further.

For and Behalf of the Board of Directors

Imtiaz Ahmad Khan Director **Anwaar Ahmad Khan Chief Executive Officer** 

Lahore: October 5, 2011

#### **KEY OPERATING DATA AND FINANCIAL RATIOS**

Particulars	Year ended June 30,2011	Year ended June 30,2010	Year ended June 30,2009	Year ended June 30,2008	Year ended June 30,2007	Year ended June 30,2006
		Glass Ope	erations	Te.	xtile Operations	
Operating Data						
Sales-net	346,418,810	390,640,660	265,270,248	20,496,485	148,496,152	119,695,878
Gross profit	41,742,031	72,078,274	16,300,476	(14,612,568)	391,618	8,889,252
Net Profit/(loss) before tax	23,096,771	50,557,113	6,551,798	(15,926,057)	(6,685,645)	2,707,546
Net Profit/(loss) after tax	17,686,127	34,170,313	6,428,015	(16,795,942)	(7,426,124)	1,918,649
Total Assets	373,884,206	329,224,438	287,883,935	91,454,165	39,847,225	44,850,522
Dividend	10% to minority	25%	8%	-	-	-
Ratios						
Gross profit (%)	12.05	18.45	6.14	(71.29)	0.26	7.43
Net Profit (%)	5.11	8.75	2.42	(81.95)	(5.00)	1.60
Current ratio	0.85	0.88	0.64	0.58	0.21	0.34
Earning / (loss) per share	2.35	4.53	1.70	(11.15)	4.93	1.27
Return on total assets	0.05	0.10	0.02	(0.18)	(0.19)	0.04

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) for the year ended **30 June 2011** prepared by the Board of Directors of **Ghani Value Glass Limited** (the Company) to comply with the Listing Regulations No. 35 (chapter XI) of the Karachi Stock Exchange (Guarantee) Limited and Lahore Stock Exchange (Guarantee) Limited, where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, sub regulation (xiii a) of Listing Regulation No. 35 notified by The Karachi Stock Exchange (Guarantee) Limited vide circular KSE/N-269 dated 19 January 2009 and sub regulation (xiii a) of Listing Regulation No. 35 notified by Lahore Stock Exchange (Guarantee) Limited requires the Company to place before the board of directors for their consideration and approval of related party transactions, distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance, for the year ended **30 June 2011**.

**ERNST & YOUNG FORD RHODES SIDAT HYDER Chartered Accountants** 

Audit Engagement Partner: Mohammed Junaid

Lahore: October 5, 2011

#### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of **Ghani Value Glass Limited (the Company)** as at 30 June 2011 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2011 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

## ERNST & YOUNG FORD RHODES SIDAT HYDER Chartered Accountants

Audit Engagement Partner: Mohammed Junaid

Lahore: October 5, 2011

## BALANCE SHEET

AS AT 30 JUNE 2011	Note	2011	2010
		(Rupee	s)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	5	184,596,549	172,570,560
Long term deposits	6	4,633,044	4,633,044
		189,229,593	177,203,604
CURRENT ASSETS			
Stores, spares and loose tools	7	6,529,709	3,124,978
Stock in trade	8	106,910,065	82,826,119
Trade debts	9	30,301,755	18,597,417
Loans and advances	10	16,288,951	16,735,041
Taxes and duty refundable	11	22,610,813	15,850,833
Cash and bank balances	12	2,013,320	14,886,446
		184,654,613	152,020,834
		373,884,206	329,224,438
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorised Capital			
8,000,000 (20 <mark>10: 8</mark> ,000,000) o <mark>rdin</mark> ary sh <mark>ares o</mark> f			
Rs.10/- each (2010: Rs 10/-each).		80,000,000	80,000,000
Issued, subscribed and paid up capital	13	75,350,000	7 <mark>5</mark> ,350,000
Revenue reserves			
General reserve		3,680,000	3,680,000
Accumulated losses		(17,890,758)	(16,739,385)
		61,139,242	62,290,615
SURPLUS ON REVALUATION OF FIXED ASSETS	5.1.1	82,594,706	82,594,706
		143,733,948	144,885,321
NON CURRENT LIABILITIES			
Deferred taxation	14	13,488,701	12,146,382
		157,222,649	157,031,703
CURRENT LIABILITIES			
Loans from directors	15	24,197,000	24,197,000
Trade and other payables	16	188,396,232	145,759,317
Provision for taxation		4,068,325	2,236,418
		216,661,557	172,192,735
		373,884,206	329,224,438
CONTINGENCIES AND COMMITMENTS	17		
		373,884,206	329,224,438

The annexed notes from 1 to 33 form an integral part of these financial statements.

CHIEF EXECUTIVE DIRECTOR

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2011

	Note		2010 ees)
Sales-net	18	346,418,810	390,640,660
Cost of sales	19	304,676,779	318,562,386
Gross profit		41,742,031	72,078,274
Distribution cost Administrative expenses	20 21	13,874,382 10,988,678	9,825,723 9,300,564
Operating profit		24,863,060 16,878,971	19,126,287 52,951,987
Bank charges Other operating income Other operating expenses	22 23	358,172 (8,402,888) 1,826,916	391,467 (3,329,530) 5,332,937
Profit before tax Taxation	24	(6,217,800) 23,096,771 5,410,644	2,394,874 50,557,113 16,386,800
Profit after tax  Other comprehensive income for the year  Total comprehensive income for the year		17,686,127 - 17,686,127	34,170,313 - 34,170,313
Earnings per share - basic and diluted	25	2.35	4.53

The annexed notes from 1 to 33 form an integral part of these financial statements.

CHIEF EXECUTIVE		DIRECTOR

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2011

FOR THE YEAR ENDED 30 JUNE 2011	2011	2010
	(Rup	ees)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit for the year before taxation	23,096,771	50,557,113
Adjustments for non-cash charges and other items:		
Depreciation	9,437,265	7,628,886
Provision for Workers' Profit Participation Fund - (WPPF)	1,240,428	2,715,205
Provision for Workers' Welfare Fund - (WWF)	471,363	1,031,778
Gain on disposal of fixed assets		(346,279)
Profit on sale of investment	-	(655)
Profit on saving account	(838,320)	(703,910)
	33,407,507	60,882,138
Working capital adjustments		
(Increase) / decrease in current assets:		
Stores, spares and loose tools	(3,404,731)	(869,112)
Stock-in-trade	(24,083,946)	(25,469,133)
Trade debts	(11,704,338)	3,060,182
Loans and advances	446,090	(3,105,018)
Taxes and duty refundable Increase / (decrease) in current liabilities:	(1,627,499)	1,578,272
Trade and other payables	43,495,428	4,033,191
Short term loans - net		(9,033,000)
Silon to in tourist list	3,121,004	(29,804,618)
CASH GENERATED FROM OPERATIONS	36,528,511	31,077,520
Taxes paid	(7,368,898)	(6,119,221)
WPPF paid	(2,715,205)	-
NET CASH GENERATED FROM OPERATING ACTIVITIES	26,444,408	24,958,299
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(21,463,254)	(7,402,037)
Proceeds from sale of fixed assets	-	2,775,000
Profit received on saving account	838,320	703,910
Loans and advances	-	41,000
Long term deposits	-	(3,719,644)
Investments realized	-	10,926
NET CASH USED IN INVESTING ACTIVITIES	(20,624,934)	(7,590,845)
CASH FLOW FROM FINANCING ACTIVITIES		
Dividend paid	(18,692,600)	(5,959,784)
NET CASH USED IN FINANCING ACTIVITIES	(18,692,600)	(5,959,784)
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	(12,873,126)	11,407,670
CASH AND CASH EQUIVALENTS - At the beginning of the year	14,886,446	3,478,776
CASH AND CASH EQUIVALENTS - At the end of the year	2,013,320	14,886,446
The annexed notes from 1 to 33 form an integral part of these financial statements.		

CHIEF EXECUTIVE DIRECTOR

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2011

#### Revenue Reserves

	Share Capital	General Reserve	Accumulated losses	Total
		(Ru	oees)	
Balance as at 01 July 2009	75,350,000	3,680,000	(44,881,698)	34,148,302
Total comprehensive income for the year	-		34,170,313	34,170,313
Final dividend @ Rs. 0.80 per share	-	-	(6,028,000)	(6,028,000)
Balance as at 30 June 2010	75,350,000	3,680,000	(16,739,385)	62,290,615
Total comprehensive income for the year	-	-	17,686,127	17,686,127
Final dividend @ Rs. 2.50 per share	-	-	(18,837,500)	(18,837,500)
Balance as at 30 June 2011	75,350,000	3,680,000	(17,890,758)	61,139,242

The annexed notes from 1 to 33 form an integral part of these financial statements.

CHIEF EXECUTIVE DIRECTOR

Effective date (annual

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Ghani Value Glass Limited (the Company) was incorporated in Pakistan on 17 March 1967 as a Public Limited Company and its shares are quoted on Karachi and Lahore Stock Exchanges. The principal activity of the Company is manufacturing and sale of mirror and tempered glass. The Company's registered office is situated at 50-L Block, Model Town, Lahore.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 2.1 Standards issued but not yet effective

Standard or interpretation

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Standard of Interpretation	periods beg <mark>inni</mark> ng on or after)
IAS 1 – Presentation of Financial Statements - Amendments to revise the way other comprehensive income is presented	01 July 2012
IFRS 7 – Financial Instruments: Disclosures - Amendments enhancing disclosures about transfers of financial assets	01 July 2011
IAS 12 - Income Tax (Amendment) - Deferred Taxes : Recovery of Underlying Assets	01 January 2012
IAS 19 – Employee Benefits - Amended Standard resulting from the Post-Employment Benefits and Termination Benefits projects	01 January 2013
IAS 24 - Related Party Disclosures (Revised)	01 January 2011
IFRIC 14 - Prepayments of a Minimum Funding Requirement (Amendment)	01 January 2011

The Company expects that the adoption of the above revisions, amendments and interpretations of the standards will not affect the Company's financial statements in the period of initial application.

In addition to the above, amendments to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after 01 January 2011. The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements in the period of initial application.

Further, the following new standards have been issued by IASB which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of applicability in Pakistan.

Standards	Effective date ( annual periods beginning on or after)
IFRS 9 – Financial Instruments	01 January 2013
IFRS 10 - Consolidated Financial Statements	01 January 2013
IFRS 11 – Joint Arrangements	01 January 2013
IFRS 12 – Disclosure of Interest in Other Entities	01 January 2013
IFRS 13 – Fair Value Measurement	01 January 2013

## 2.2 Standards, interpretations and amendments to published approved accounting standards

#### Amendments to published standards effective in 2010

The Company has adopted the following new and amended IFRS and IFRIC interpretations which became effective during the year:

IFRS 2 – Group Cash-settled Share-based Payment Arrangements

IAS 32 - Financial Instruments: Presentation - Classification of Rights Issues (Amendment)

IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments

#### Improvements to various standards issued by IASB

#### Issued in 2009

IFRS 5 – Non-Current Assets Held for Sale and Discontinued Operations

IFRS 8 - Operating Segments

IAS 1 - Presentation of Financial Statements

IAS 7 - Statement of Cash flows

IAS 17 – Leases

IAS 36 - Impairment of Assets

IAS 39 - Financial Instruments: Recognition and Measurement

#### **Issued in April 2010**

IFRS 3 - Business Combinations

IAS 27 - Consolidated and Separate Financial Statements

The adoption of the above standards, amendments / improvements and interpretations did not have any effect on the financial statements of the Company.

#### 3. SIGNIFICANT ACCOUNITNG JUDGEMENTS AND ESTIMEATES

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the process of applying the Company's accounting policies, management has made the following estimates and judgments which are significant to these financial statements:

#### Property, plant and equipment

The Company has made certain estimates with respect to residual value, depreciation method and depreciable lives of property, plant and equipments. Further, the Company reviews the value of assets for possible impairment on each reporting period. Any change in the estimates in future years might affect the remaining amounts of respective items of property, plant and equipment with corresponding effect on the depreciation charge and impairment.

#### Income taxes

In making the estimates for income taxes payable by the Company, the management considers current income tax laws and the decision of appellate authorities on certain cases issued in past.

#### Contingencies

The assessment of the contingencies inherently involves the exercise of significant judgments as the outcome of the future events cannot be predicted with certainty. The Company, based on the availability of the latest information, estimates the value of contingent assets and liabilities which may differ on the outcome/non occurrence of the uncertain future events.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.1. Accounting convention

These financial statements have been prepared under the historical convention except for the land which is stated at revalued amount.

#### 4.2. Property, plant and equipment

#### **Owned assets**

These, except for freehold land which is stated at revalued amount, are stated at cost less accumulated depreciation and accumulated impairment losses, if any.

Depreciation is calculated using reducing balance method at the rates disclosed in relevant note, which are considered appropriate to write-off the cost of the assets over their estimated remaining useful lives.

Depreciation on additions is charged from the month in which an asset is acquired or capitalized while no depreciation is charged for the month in which the asset is disposed-off.

The carrying amount of the Company's assets is reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment is recognized in the income in the current period. The recoverable amount is the higher of an

asset's fair value less cost to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted for the future periods to allocate the asset's revised carrying amount over its estimated useful life.

Subsequent cost are included in the asset's carrying amount or recognized as separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred.

The gain or loss on disposal or retirement of an asset represents the difference between the sale proceeds and the carrying amount of the asset and is recognized as an income or expense in the period it relates.

#### Capital work-in-progress

These are stated at cost. All expenditure, connected to the specific assets, incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when assets are available for use.

#### 4.3. Stores, spares and loose tools

These are valued at lower of moving average cost and net realizable value, except items-in-transit, which are valued at cost.

#### 4.4. Stock-in-trade

These are stated at the lower of cost and net realizable value. The method used for the calculation of cost is as follows:

Raw materials weighted moving average cost.

Finished goods weighted moving average cost which consists of prime cost and appropriate manufacturing overheads.

Net realizable value signifies the selling price in the ordinary course of business less cost necessary to be incurred to affect such sale.

#### 4.5. Trade debts and other receivables

Trade debts are carried at original invoice amount less an estimate for doubtful debts based on review of outstanding amounts at the year-end. Bad debts are written-off when identified.

#### 4.6. Investments at fair value through profit or loss

A non-derivative financial asset is classified at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Investments are designated at fair value through profit or loss if the Company manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction cost is recognized in profit or loss when incurred. Investments at fair value through profit or loss are measured at fair value and changes therein are recognized in profit or loss.

#### 4.7. Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of cash flow statement, cash and cash equivalents comprise of cash-in-hand and bank balances.

#### 4.8. Staff retirement benefits

With effect from 01 July 2010, the Company, in agreement with the respective members, has switched its retirement benefit from defined benefit plan to defined contribution plan. Equal monthly contributions are made by the Company and employees to the fund at the rate of 8.33% of gross salary of employees.

The balance payable to the employees as at 30 June 2010, on account of defined benefit plan, has been subsequently paid on 22 November 2010.

Legal formalities for the recognition of provident fund under Part I of Schedule VI of Income Tax Ordinance, 2001 are under process.

#### 4.9. Trade and other payables

Liabilities for trade and other amount payable are carried at cost, which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

#### 4.10. Provisions

Provisions are recognized in the balance sheet when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

#### 4.11. Taxation

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits available, if any and tax paid on final tax regime basis.

#### **Deferred**

Deferred tax is provided in full using the balance sheet liability method on all temporary differences arising at the balance sheet date, between the tax bases of the assets and the liabilities and their carrying amounts. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that future taxable profits will be available against which these can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the difference reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. In this regard, the effects on deferred taxation of the portion of income expected to be subject to final tax regime is adjusted in accordance with the requirement of Accounting Technical Release – 27 of the Institute of Chartered Accountants of Pakistan. Deferred tax is charged or credited to profit and loss account.

#### 4.12. Revenue recognition

Revenue from sale of goods is recognized when the significant risks and rewards of ownership of the goods have been transferred to the buyer i.e. on dispatch of goods to customer. Return on bank deposit is recognized on a time proportion basis on the principal amount outstanding and the rate applicable.

#### 4.13. Foreign currency transactions

Transactions in foreign currencies are initially recorded at the rates of exchange ruling on the dates of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into Pak Rupees at the exchange rates prevailing on the balance sheet date. All exchange differences are charged to profit and loss account.

#### 4.14. Financial assets and liabilities

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instruments. The Company derecognizes a financial asset or a portion of financial asset when, and only when, the enterprise loses control of the contractual rights that comprise the financial asset or portion of financial asset. While a financial liability or part of financial liability is derecognized from the balance sheet when, and only when, it is extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expires.

Financial assets are investments, deposits, trade debts, advances, other receivables, cash and bank balances. These are stated at their fair value as reduced by the appropriate allowances for estimating irrecoverable amount.

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities are short term running finance utilized under mark-up arrangements, creditors, accrued and other liabilities. Mark-up bearing finances are recorded at the gross proceeds received. Other liabilities are stated at their nominal value.

#### 4.15. Off-setting of financial instruments

Financial assets and liabilities are off-set and the net amount is reported in the balance sheet when there is a legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### 4.16. Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of impairment loss, if any. Impairment losses are recognized as expense in the profit and loss account.

#### 4.17. Related party transactions

Sale, purchase and other transactions with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method.

#### 4.18. Dividend and appropriation to reserves

Dividend distribution to the Company's shareholders and appropriation to reserves are recognized in the period in which these are approved.

#### 4.19. Functional and Presentation currency

These financial statements are presented in Pak Rupee, which is the Company's functional and presentation currency.

2010	(see	77,340,086 172,570,560	•	172,570,560	
2011	(Rupees)	177,340,086	7,256,463	184,596,549	
Note		5.1	5.2		
		perating fixed assets	Capital work in progress		
		Operal	Capita		
					Operating fixed assets

		COST/F	COST / FAIR VALUE				DEP	DEPRECIATION		
	As at 01 July 2010 Additions	Additions	Disposals	As at 30 June	Rate	Accumulated as Charge for the	Charge for the	Disposals	Accumulated as	Net Book Value
Particluars						at of oarly 2010	year		at 50 Suite 2011	
		(R	(Rupees)			_	=	(Rupees)		(Rupees)
Freehold land	82,700,000		•	82,700,000			•			82,700,000
Building on freehold land	20,301,352	2,688,586	•	22,989,938	10%	9,185,909	1,214,504		10,400,413	12,589,525
Plant and machinery	67,631,883	10,268,776	•	77,900,659	10%	6,528,346	6,291,862		12,820,208	65,080,451
Electric installations	19,815,151		•	19,815,151	10%	4,467,382	1,534,777		6,002,159	13,812,992
Equipment	1,155,486	330,599	•	1,486,085	10%	78,683	112,588		191,271	1,294,814
Furniture and fixture	328,607	349,740	•	678,347	10%	69,509	40,482		109,991	568,356
Office equipment	67,620	•	•	67,620	10%	12,250	5,537		17,787	49,833
Computers	110,640		•	110,640	30%	34,814	22,748		57,562	53,078
Vehides	956,670	269,090	•	1,525,760	70%	119,956	214,767		334,723	1,191,037
	193,067,409	14,206,791		207,274,200		20,496,849	9,437,265	•	29,934,114	177,340,086

		Net Book Value	(Rupees)	82,700,000	11,115,443	61,103,537	15,347,769	1,076,803	259,098	55,370	75,826	836,714	172,570,560
		Accumulated as at 30 June 2010			9,185,909	6,528,346	4,467,382	78,683	605'69	12,250	34,814	119,956	20,496,849
	DEPRECIATION	Disposals	(Rupees)									320,775	320,775
	DEPRE	Charge for the year	(Ru		1,171,728	4,834,475	1,391,146	59,805	26,945	6,152	18,679	119,956	7,628,886
		Accumulated as Charge for the at 01 July 2009			8,014,181	1,693,871	3,076,236	18,878	42,564	860'9	16,135	320,775	13,188,738
2010		Rate			10%	10%	10%	10%	10%	10%	30%	20%	
2		As at 30 June 2010		82,700,000	20,301,352	67,631,883	19,815,151	1,155,486	328,607	67,620	110,640	956,670	193,067,409
	IR VALUE	Disposals	(see								•	2,749,496	2,749,496
	COST / FAIR VALUE	Additions	(Rupees)		1,168,752	42,223,823	5,609,930	813,269	34,727		44,840	956,670	50,852,011
		As at 01 July 2009 Additions	-	82,700,000	19,132,600	25,408,060	14,205,221	342,217	293,880	67,620	65,800	2,749,496	144,964,894
		Particluars		Freehold land	Building on freehold land	Plant and machinery	Electric installations	Equipment	Furniture and fixture	Office equipment	Computers	Vehicles	

5.1.1 Freehold land having a cost of Rs 105,294 was revalued on 09 September 2008 by M/s Spell Vision - Evaluators, Surveyors and Corporate Consultants, Lahore on the basis of market value. This resulted in a surplus of Rs.82,594,706.

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PROPERTY, PLANT AND EQUIPMENT

#### **5.1.2** Depreciation charge for the year has been allocated as follows:

	Note	2011	2010
		(Rup	ees)
Cost of sales	19	9,153,730	7,457,154
Distribution expense	20	70,884	42,933
Administrative expense	21	212,651	128,799
Total		9,437,265	7,628,886

#### 5.2 Capital work in progress

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The following is the movement in capital work in progress during the year:

	Opening balance		Trans	ferred to	Closii balan	-		
	as at 01 July 2010	Additions	operating fixed assets		as at 30 June 2011			
		(Rupe	es)					
Building on freehold land	-	2,688,586	•	2,688,586		-		
Plant and machinery	-	17,307,719	,	10,268,776	7,03	8,943		
Electric Installations	-	-		-		-		
Mills Equipment	-	-		-		-		
Computers	-	-		-		-		
Furniture and fixtures	-	349,740		349,740		-		
Vehicles	-	-		-		-		
Stores held for capital expenditure	-	217,520		-	21	7,520		
,		20,563,565		13,307,102	7,25	6,463		
LONG TERM DEPOSITS								
Security deposit								
Lahore Electric Supply 0	Company (LESCO)			3	,810,225		3,810	,225
Central Depository Com	pany (CDC)				12,500		12,	,500
Margin deposit								
Margin deposit			(6.1)		810,319		810,	,319
				4	,633,044		4,633	.044

**<sup>6.1</sup>** This represents the 25% margin deposited with a bank against letter of guarantee issued in favor of LESCO, amounting to Rs. 3,241,275 (2010: Rs 3,241,275).

#### 7 STORES, SPARES AND LOOSE TOOLS

	Stores and spares Loose tools	5,697,222 832,487	2,959,783 165,195
8	STOCK-IN TRADE	6,529,709	3,124,978
	Raw material Finished goods	62,909,877 44,000,188	41,593,777 41,232,342
9	TRADE DEBTS	106,910,065	82,826,119
	Unsecured - considered good (9.1)	30,301,755	18,597,417

**9.1** The aging of trade debts as at 30 June is as follows:

	neither past	past due but not impaired				
	due nor impaired	Not Later than 90 days	Not later than 180 days	Not later than 360 days	Later than one year	Total
				(Rupees)		
2011	3,839,273	20,042,687	6,183,606		236,189	30,301,755
2010	9,507,535	8,422,540	131,310	186,036	349,996	18,597,417

- 9.2 At 30 June 2011 the Company had 7 customers (2010: 4 customers) that owed the Company more than Rs. 1,000,000 each and accounted for approximately 94% (2010: 91%) of all receivables owing.
- 9.3 Management considers the balances having aging of 360 days or above are good and recoverable as the Company enjoys good relationship with these customers in respect of businesses being done with them by the other companies of the group.

Due from an associated company Ghani Glass Limited. (10.1)   217,064   166,795	10	Note LOANS AND ADVANCES - Considered good	2011 (Rupees)	2010 (Rupees)
- To suppliers		Ghani Glass Limited. (10.1)	217,064	166,795
10.1 This interest free advance was in the normal course of business.       11       TAXES AND DUTY REFUNDABLE       14,315,325       9,182,845         Income tax refundable       (11.1)       7,029,916       5,902,867         Special excise duty refundable       (11.1)       1,265,572       765,121         22,610,813       15,850,833     11.1 These represent claims lodged with the sales tax and excise authorities in respect of excess of input tax over output tax.  12 CASH AND BANK BALANCES  Cash-in-hand Cash at banks on: - Current accounts - Current accounts - Dividend accounts - Dividend accounts - Dividend accounts - Current accounts - Dividend accounts - Current accounts - Dividend accounts - Current accounts - Current accounts - Dividend accounts - Current accounts - Dividend accounts - Current accounts - Current accounts - Dividend accounts - Current accounts - Current accounts - Dividend accounts - Current accounts - Current accounts - Current accounts - Dividend accounts - Current acco		- To suppliers - To an employee	47,050 45,978	154,100 91,204
Income tax refundable	10.1	This interest free advance was in the normal course of business.	10,200,331	10,700,041
Sales tax refundable       (11.1)       7,029,916       5,902,867         Special excise duty refundable       (11.1)       1,265,572       765,121         22,610,813       15,850,833     11.1 These represent claims lodged with the sales tax and excise authorities in respect of excess of input tax over output tax.  12 CASH AND BANK BALANCES  Cash-in-hand Cash at banks on:  - Current accounts - Dividend accounts - Dividend accounts - Dividend accounts - 135,042 - Dividend accounts - 125,478	11	TAXES AND DUTY REFUNDABLE		
Sales tax refundable       (11.1)       7,029,916       5,902,867         Special excise duty refundable       (11.1)       1,265,572       765,121         22,610,813       15,850,833     11.1 These represent claims lodged with the sales tax and excise authorities in respect of excess of input tax over output tax.  12 CASH AND BANK BALANCES  Cash-in-hand Cash at banks on:  - Current accounts - Dividend accounts - Dividend accounts - Dividend accounts - 135,042 - Dividend accounts - 125,478		Income tax refundable	14,315,325	9,182,845
11.1 These represent claims lodged with the sales tax and excise authorities in respect of excess of input tax over output tax.  12 CASH AND BANK BALANCES  Cash-in-hand Cash at banks on: - Current accounts - Dividend accounts  15,850,833  15,850,833  15,850,833  15,850,833  15,850,833  15,850,833  15,850,833  125,878		Sales tax refundable (11.1)		5,902,867
11.1 These represent claims lodged with the sales tax and excise authorities in respect of excess of input tax over output tax.  12 CASH AND BANK BALANCES  Cash-in-hand Cash at banks on: - Current accounts - Dividend accounts 135,042 6,238 - Dividend accounts		Special excise duty refundable (11.1)	1,265,572	765,121
12 CASH AND BANK BALANCES         Cash-in-hand       22,580       90,241         Cash at banks on:       - Current accounts       135,042       6,238         - Dividend accounts       271,711       125,478			22,610,813	15,850,833
Cash-in-hand       22,580       90,241         Cash at banks on:       - Current accounts       135,042       6,238         - Dividend accounts       271,711       125,478	11.1	These represent claims lodged with the sales tax and excise authorities in respect of excess of i	nput tax over output ta	Х.
Cash at banks on:       135,042       6,238         - Dividend accounts       271,711       125,478	12	CASH AND BANK BALANCES		
- Current accounts 135,042 6,238 - Dividend accounts 271,711 125,478		Cash-in-hand	22,580	90,241
- Dividend accounts 271,711 125,478		Cash at banks on:		
		- Current accounts	135,042	6,238
Demand deposit account 14 664 400		- Dividend accounts	271,711	125,478
- Demand deposit account		- Demand deposit account	1,583,987	14,664,489
<b>2,013,320</b> 14,886,446			2,013,320	14,886,446

**12.1** Rate of profit on demand deposit account ranges from 9 to 11% (2010: 9% to 11%).

			2211	2010
40	IOOUED OUROODIDED AND	Note	2011	2010
13	ISSUED, SUBSCRIBED AND	PAID UP CAPITAL	(Rupees)	(Rupees)
	0044			
	<b>2011</b> 2010	-		
	No. of Shares	0.11	70.000.000	70,000,000
	<b>7,303,000</b> 7,303,000	Ordinary shares of Rs. 10 each issued for cash	73,030,000	73,030,000
	000 000	Odfarankara (D. 40 ank familia karankara	0.000.000	0.000.000
	<b>232,000</b> 232,000	Ordinary shares of Rs. 10 each issued as bonus shares	2,320,000	2,320,000
	<b>7,535,000</b> 7,535,000	-	75,350,000	75,350,000
	DEFENDED TAVATION			
14	DEFERRED TAXATION			
	0 111 1			
	=	spect of taxable temporary differences	47 440 405	45 477 044
		ax depreciation	17,416,435	15,477,841
	•	pect of deductible temporary differences		070 045
	Unused tax l		2 007 724	972,315
		available for carry forward	3,927,734	1,867,044
	Gratuity paya	DIE	2 007 724	492,100
			3,927,734	3,331,460
			13,488,701	12,146,382
15	LOAN FROM DIRECTORS			
	Mr. Anwaar Ahmed Khan		7,899,000	7,899,000
	Mr. Imtiaz Ahmed Khan		7,899,000	7,899,000
	Mr. Aftab Ahmed Khan		8,399,000	<u>8,</u> 399,000
		(15.1)	24,197,000	2 <mark>4,</mark> 197,000
15.1	Loans received from director	rs		
	Opening balance		24,197,000	33,230,000
	Funds received during the ye	ar	1,500,000	9,864,000
	Funds repaid during the year		(1,500,000)	(18,897,000)
	Closing balance		24,197,000	24,197,000
15.2	These represent unsecured,	nterest free loans from Directors for working capital and are payal	ole on demand.	
16	TRADE AND OTHER PAYAE	LES		
	Don to an and the t			
	Due to an associated compar		077 705	077 705
	- Ghani Group Services (Pi Dealer's advance balances		377,785	377,785
		(16.2)	162,535,693	116,057,732
	Creditors	(40.0)	8,039,773	13,274,469
	Security deposit - transporter	(16.3)	1,350,000	1,600,000
	Accrued expenses	44.0	9,396,744	5,670,718
	WWF payable	(16.4)	1,503,141	1,031,778
	WPPF payable	(16.5)	1,240,428	2,715,205
	Income tax deducted at source	e	3,658,243	3,327,295
	Unclaimed dividends		294,425	148,025
	Gratuity payable		400 000 000	1,556,310
			188,396,232	145,759,317

- 16.1 This represents amount payable in respect of underwriting commission.
- 16.2 These represent the advance received from dealers adjustable against sales.

16.3 These represent intrest free deposits received from transporters and are repayable on cancellation or withdrawl of transporters arrangements and under the agreement.

16.4	Workers' Welfare Fund	2011	2010
		(Rupees)	(Rupees)
	Balance at the beginning of the year	1,031,778	-
	Charge for the year	471,363	1,031,778
		1,503,141	1,031,778
	Less: payments made during the year		-
	Closing balance	1,503,141	1,031,778
16.5	Workers' Profit Participation Fund		
	Balance at the beginning of the year	2,715,205	-
	Charge for the year	1,240,428	2,715,205
		3,955,633	2,715,205
	Less: payments made during the year	2,715,205	-
	Closing balance	1,240,428	2,715,205
17	CONTINGENCIES AND COMMITMENTS		
	CONTINGENCIES	Nil	Nil
	COMMITMENTS		
	Stores, spares and packing material under letter of credit		<mark>2</mark> ,109,000
	Bank guarantee issued on behalf of the Company to LESCO	3,241,275	3,241,275

#### 18 SALES - Net

- 1	^	00	ı
- 1	()	Ca	

-	Mirror	glass

- Tempered glass

#### Export:

- Mirror glass
- Tempered glass

#### Less:

- Commission on sale
- Sales tax
- Special excise duty

346,936,271	421,367,573
48,498,737	13,042,110
395,435,008	434,409,683
17,648,325	37,728,220
4,325,710	-
21,974,035	37,728,220
9,962,657	18,354,341
56,223,529	59,430,234
4,804,047	3,712,668
70,990,233	81,497,243
346,418,810	390,640,660

		Note	2011	2010
			(Rupees)	(Rupees)
19	COST OF SALES			
	Raw material consumed		234,491,216	262,370,944
	Packing, loading and unloading		9,489,140	9,750,563
	Salaries, wages and benefits	(19.1)	12,425,542	9,394,296
	Directors remuneration	(19.1)	7,921,872	6,547,998
	Fuel and power		12,403,395	11,929,246
	Stores consumed		14,611,945	11,713,220
	Repair and maintenance		543,165	342,631
	Depreciation		9,153,730	7,457,154
	Takaful expense		55,248	35,038
	Commnication		155,725	209,255
	Travelling and conveyance		311,786	284,124
	Rent,rates and taxes		93,496	45,371
	Printing and stationery		69,611	23,175
	Freight and handling		358,156	534,390
	Entertainment, canteen and mess expenses		4,706,075	4,035,459
	Misc. plant expenses		654,523	1,044,776
	Cost of goods manufactured		307,444,625	325,717,640
	Finished goods			
	Add: Opening		41,232,342	34,077,088
	Less: Closing		(44,000,188)	(41,232,342)
			(2,767,846)	(7,155,254)
	Cost of goods sold		304,676,779	318,562,386
	occi oi goddo dola			010,002,000
19.1	This includes Rs. 1,231,136 (2010: Rs. 478,650	) in respect of the staff re	tirement benefits.	
20	DISTRIBUTION COST			
	Salaries and benefits	(20.1)	4,110,905	1,978,363
	Directors remuneration	(20.1)	7,921,872	6,547,998
	Communication	,	87,020	69,232
	Freight, handling and forwarding		697,422	, -
	Traveling and conveyance		388,885	233,582
	Vehicles' maintenance		92,904	78,869
	Advertisement		281,800	64,900
	Entertainment		8,517	11,236
	Clearing charges on export		70,422	-
	Sale promotion		66,527	757,957
	Depreciation		70,884	42,933
	Others		77,224	40,653
			13,874,382	9,825,723

**<sup>20.1</sup>** This includes Rs. 830,615 (2010: Rs. 562,710) in respect of the staff retirement benefits.

21	ADMINISTRATIVE EXPENSES	Note	2011 (Rupees)	2010 (Rupees)
	Salaries and benefits	(21.1)	1,247,897	731,510
	Directors remuneration	(21.1)	7,921,872	6,547,998
	Traveling and conveyance	(=)	108,362	177,685
	Takaful expense		3,813	29,250
	Vehicles' maintenance		18,615	119,261
	Printing and stationery		182,439	127,781
	Subscription and periodicals		214,951	204,750
	Legal and professional charges		298,900	337,000
	Auditors's remuneration	(21.2)	415,000	390,000
	Depreciation		212,651	128,799
	Communication		189,905	83,751
	Boarding and lodging		11,316	70,191
	Entertainment		156,540	112,769
	Miscellaneous expenses		6,417	239,819
			10,988,678	9,300,564
21.1 21.2	This includes Rs. 680,069 (2010: Rs. 468,750) in resp Auditors' remuneration	ect of the staff reti	rement benefits.	
	Audit fee		275,000	250,000
	Half yearly review fee		75,000	75,000
	Code of Corporate Governance and other certification		25,000	25,000
	Out of pocket expenses		40,000	40,000
			415,000	390,000
22	OTHER OPERATING INCOME  Income from non financial assets			
	Gain on sale of fixed assets		_	346,279
	Scrap sales (includes cullet sale)		4,633,769	692,292
	Rental income		2,930,799	1,245,700
	Income from financial assets		2,000,100	1,2 10,7 00
	Profit on saving account		838,320	703,910
	Profit on sale of investment		•	655
	Exchange gain			340,694
23	OTHER OPERATING EXPENSES		8,402,888	3,329,530
	WPPF	(16.5)	1,240,428	2,715,205
	WWF	(16.4)	471,363	1,031,778
	Exchange fluctuation loss - net		115,125	-
	Bad debts expense		<u> </u>	1,585,954
			1,826,916	5,332,937
24	TAXATION			
	Current tax expense		4,068,325	2,236,418
	Deferred tax expense		1,342,319	14,150,382
			5,410,644	16,386,800

**<sup>24.1</sup>** Numerical tax reconciliation has not been presented as the Company's income fall under Final Tax Regime (FTR) and minimum tax under section 113 of Income Tax Ordinance, 2001.

					G	ΗA	MI	VA	LU	E	GL	AS	38	3 L
2010		34,170,313	7,535,000	4.53		ves	2010	2,207,520	93,960			2,301,480	2	
2011	!	17,686,127	7,535,000	2.35		Executives	2011	4,496,508	333,987	54,000	39,985	4,924,480	2	
						)r	2010	6,547,998	468,750		ı	7,016,748	_	
						Director	2011	7,312,500	609,372			7,921,872	-	
			1			cutive	2010	6,547,998	468,750			7,016,748	-	
						Chief Executive	2011	7,312,500	609,372	•		7,921,872	-	
	d on:						2010	6,547,998	468,750		ı	7,016,748	-	
	f the Company, which is base	səədn	during the year-Numbers		ORS AND EXECUTIVES	Chairman		7,312,500	609,372	,		7,921,872	-	
EARNINGS PER SHARE	There is no dilutive effect on the earnings per share of the Company, which is based on:	Profit after tax attributable to ordinary shareholders-Rupees	Weighted average number of ordinary shares in issue during the year-Numbers	Earnings per share-Rupees	REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES	Particulars		Managerial remuneration	Staff retirement benefits	Rent and utilities	Medical expenses reimbursed	. "	Number of persons	

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#### 27 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise companies with common directorship, directors and key management personnel. Details of transactions with associated undertakings during the year, other than those which have been disclosed elsewhere in theses financial statements, are as follows:

	Associated companies		2011	2010
	Ghani Group Services (Private) Limited Ghani Glass Limited	Underwriting commission payable / (commission paid) Purchases	(Rupees) - 167,278,512	(Rupees) (766,021) 195,494,169
	Ghani Glass Limited	Cullet sales	(2,803,816)	195,494,169
	Ghani Glass Limited	Rent income	(2,930,799)	(1,245,700)
	Ghani Glass Limited	Shared expenses	1,913,979	440,861
	OZO Switzerland (Private) Limited	Advance (paid) or received	1,313,313	766,021
	Ghani Automobile Industries Limited	Purchase of motor vehicles		75,000
	Cham / atomobile maddined Emiliea	Talonase of motor verilois		70,000
	Directors			
	Mr. Anwaar Ahmed Kha n	Dividend paid	4,619,760	1,478,323
	Mr. Imtiaz Ahmed Khan	Dividend paid	4,218,350	1,349,872
	Mr Aftab Ahmed Khan	Dividend paid	5,378,148	1,721,007
	Mr Junaid Ghani	Dividend paid	633,450	202,704
	Mr Obaid Ghani	Dividend paid	633,438	202,700
	Mrs Ayesha Aftab	Dividend paid	107,050	34,256
	Mrs Reema Anwaar	Dividend paid	859,213	274,948
	Executive	Dividend paid	1,126,250	360,400
	Staff retirement benefit			
	Contribution to Provident Fund	Empl <mark>oyer co</mark> ntribution	2,741,820	44,666
	There are no transactions with key manage	gement personnel other than under the terms of employment.		
28	PRODUCTION CAPACITY		2011	2010
			Square	Meters
	Mirror glass			
	Production capacity		2,592,000	2,592,000
	Actual production		602,463	1,058,853
	Tempered Glass			
	Production capacity		72,462	29,956
	Actual production		39,614	13,587

**28.1** The Company achieved 23% (2010: 41%) production capacity in mirror glass and 55% (2010: 45%) production capacity in tempered glass due to difficult business environment prevalent both in domestic and export markets.

#### 29 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The Company finances its operations through equity and management of working capital with a view to maximize the return to the stakeholders. The Company is exposed to market risk, credit risk and liquidity risk. The Company's principle financial liabilities comprise trade and other payables and short term loan from directors. The main purpose of these financial liabilities is to raise finance for Company's operations. The Company has various financial assets such as loans, advances, deposits, trade and other receivables and cash and bank balances, which are directly related to its operations.

#### 29.1 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise three types of risk: interest rate risk, currency risk and other price risk. Financial instruments susceptible to market risk include trade and other payables or receivables. The sensitivity analysis in the following sections relate to the position as at 30 June 2011 and 2010.

2011

#### 29.1.1 Mark-up rate risk

Mark-up rate risk is the risk that the fair value of future cash flows of the financial instruments will fluctuate because of changes in market interest rates. The Company is not exposed to mark-up rate risk because it has mark-up free short term borrowings or balances of insignificant amount placed in profit or loss sharing bank accounts.

#### 29.1.2 Foreign currency risk management

Foreign currency risk arises mainly due to fluctuation in foreign exchange rates. The Company also has transactional currency exposure. Such exposure arises from sales and purchases of certain materials by the Company in currencies other than rupees. Approximately 5% (2010: 8%) of the Company's sales are denominated in currencies other than rupees, while almost 95% (2010: 92%) of sales are denominated in local currency.

The following table demonstrates the sensitivity to a reasonably possible change in the USD and Euro exchange rates. As at 30 June 2011, if Pakistani Rupee (PKR) had weakened/strengthened by 5% against the USD, with all other variables held constant, the effect on the Company's profit before tax (due to changes in the fair value of monetary assets and liabilities) at 30 June 2011 and 2010 is as follows:

	Increase/		ct on
	decrease	profit	before
	US Dollars to	t	ax
	Pak Rupee	2011	2010
USD		Ru	pees
Pak rupees	+5%	2,627	6,299
Pak rupees	-5%	(2,627)	(6,299)
EURO			
Pak rupees	+5%	-	(349,764)
Pak rupees	-5%	-	349,764

#### 29.1.3 Other price risk

Other price risk is the risk that the fair value of future cash flows of the financial instruments will fluctuate because of changes in marker prices such as equity price risk. Equity price risk is the risk arising from uncertainties about future values of investment securities. As at the balance sheet date, the Company is not materially exposed to other price risk.

#### 29.2 Credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if the counter parties failed to perform as contracted. The Company manages credit risk by limiting significant exposure to any individual customers, by obtaining advance against sales and does not have significant exposure to any individual customer. The carrying values of financial assets which are not impaired are as under:

				2011	2010
				(Rupees)	(Rupees)
Trade debts-unsecured, considered good				30,301,755	18,597,417
Advance to employee				47,050	154,100
Bank balances				1,990,740	14,796,205
				32,339,545	33,547,722
Credit quality of financial assets					
The credit quality of cash at bank (in currency and depo	osit account) as p	er credit rating ag	encies are as fol	lows	
		Ratings			
	Short Term	Long Term	Agency	2011	2010
				(Rupees)	(Rupees)
	A1+	AA	PACRA	450	450
	A1+	AA+	PACRA	1,934,466	14,739,648
	A-1+	AA+	JCR-VIS	55,824	56,107
	A-11	AAT	JUN-VI3	33,024	50,107
				1,990,740	14,796,205

#### 29.3 Liquidity risk

Liquidity risk reflects the Company's inability in raising funds to meet commitments. Management closely monitors the Company's liquidity and cash flow position. This includes maintenance of balance sheet liquidity ratios, debtors and creditors concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual customer.

	On demand	Total
30 June 2011	(Rupees)	(Rupees)
30 Julie 2011		
Trade and other payables	188,396,232	188,396,232
Loan from directors	24,197,000	24,197,000
	212,593,232	212,593,232
30 June 2010		
Trade and other payables	145,759,317	145,759,317
Loan from directors	24,197,000	24,197,000
	169,956,317	169,956,317

#### 29.4 Fair value of financial assets and liabilities

Fair value is the amount for which an asset could be exchanged, or a liability can be settled, between knowledgeable willing parties in an arm's length transaction. The carrying value of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 29.5 Capital risk management

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structures in order to ensure ample availability of finance for its existing and potential investment projects, to maximize shareholder value and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policy and processes during the year ended 30 June 2011.

The Company finances its operations through equity, short term loans and managing working capital. The Company has no gearing risk in current year that is to be managed as it does not have any long term borrowings.

#### 30 Segment Reporting

The Company's activities are broadly caegorized into two primary business segments namely mirror glass and tempred glass

#### Segment analysis of profit and loss account for the year ended 30 June 2011

Mirror Glass	Tempered Glass	Total
(Rupees)	(Rupees)	(Rupees)
302,301,070	44,117,740	346,418,810
(273,454,626)	(31,222,153)	(304,676,779)
28,846,444	12,895,587	41,742,031
		(13,874,382)
		(10,988,678)
		(358,172)
		8,402,888
		(1,826,916)
		(5,410,644)
		17,686,127
	(Rupees) 302,301,070 (273,454,626)	(Rupees) (Rupees) 302,301,070 44,117,740 (273,454,626) (31,222,153)

#### Segment analysis of assets and liabilities as at 30 June 2011

	Mirror Glass (Rupees)	Tempered Glass (Rupees)	Total (Rupees)
Segment assets Unallocated assets Total	104,390,951	35,990,462	140,381,413 233,502,793 373,884,206
Unallocated liabilities			230,150,258

Segment analysis of profit and loss account for the year ended 30 June 2010

	Mirror Glass (Rupees)	Tempered Glass (Rupees)	Total (Rupees)
Sales	380,045,309	10,595,351	390,640,660
Cost of sales	(311,226,081)	(7,336,305)	(318,562,386)
	68,819,228	3,259,046	72,078,274
Unallocated expenses			
Distribution cost			(9,825,723)
Administrative expenses			(9,300,564)
Bank charges			(391,467)
Other operating income			3,329,530
Other operating expenses			(5,332,937)
Taxaion			(16,386,800)
Profit after taxation		_	34,170,313

Segment analysis of assets and liabilities as at 30 June 2010

	Mirror Glass	Tempered Glass	Total
	(Rupees)	(Rupees)	(Rupees)
Segment assets	88,427,030	38,835,248	127,262,278
Unallocated assets			201,962,160
Total			329,224,438
		=	
Unallocated liabilities			184,339,117

The sales percentage by geographic region is as follows:

			2011	2010
			%	%
Pakistan Afghanistan			94.74 3.53	92. <mark>0</mark> 1 7.84
India			1.73	0.15

27.09% revenue is arising from sale to two customers.

All non current assets of the Company as at 30 June 2011 and 30 June 2010 are located in Pakistan

#### 31 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorized for issue on October 5, 2011 by the board of directors of the Company

#### 32 SUBSEQUENT EVENT

The Board of Directors has proposed a final cash dividend of Re.1 per share to minority shareholders only (2010: Rs. 2.5 per share to all) amounting to Rs.949,737 (2010: Rs.18,837,500) for the year ended 30 June 2011 at their meeting held on 5 October 2011 for approval of members at the Annual General Meeting to be held on 27 October 2011. These financial statements do not reflect these appropriations.

#### 33 GENERAL

Figures have been rounded off to the nearest rupee

CHIEF EXECUTIVE		DIRECTOR

#### PATTERN OF SHAREHOLDING

OF SHARES HELD BY THE SHAREHOLDERS
OF GHANI VALUE GLASS LIMITED AS AT JUNE 30, 2011

Shareholding				
No. of Shareholders	From	То	Total Shares Held	
260	1	100	11,027	
155	101	500	45,25	
42	501	1,000	32,118	
41	1,001	5,000	96,62	
10	5,001	10,000	68,09	
4	10,001	15,000	47,61	
2	15,001	20,000	33,54	
3	20,001	25,000	66,28	
1	25,001	30,000	25,99	
1	30,001	35,000	32,73	
1	40,001	45,000	42,82	
1	80,001	85,000	80,94	
2	250,001	255,000	506,75	
1	340,001	345,000	343,68	
1	450,001	455,000	450,50	
1	1,685,001	1,690,000	1,685,952	
1	1,845,001	1,850,000	1,846,516	
1	2,115,001	2,120,000		
	2,115,001	2,120,000	2,118,529	
528		Ok b-ald		
		Share held		
Categories of shareholders  Directors, Chief Executive Officers,		Share held 6,585,263	Percentag	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related			Percentag 87.39579	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.		6,585,263	Percentag 87.39579 0.00009	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP		6,585,263 0	Percentag  87.39579  0.00009	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development		6,585,263	Percentag 87.39579 0.00009	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non		6,585,263 0	Percentag 87.39579 0.00009	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions.		6,585,263 0 750 50	Percentage 87.39576 0.00000 0.01006 0.00076	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies		6,585,263 0 750 50 80,942	Percentag  87.39579  0.00009  0.01009  0.00079  1.07429	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies Modarabas and Mutual		6,585,263 0 750 50	Percentage 87.39576 0.00006 0.01006 0.00076 1.07426	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies Modarabas and Mutual Funds		6,585,263 0 750 50 80,942	Percentage 87.39576 0.00006 0.01006 0.00076 1.07426	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies Modarabas and Mutual Funds  General Public		6,585,263 0 750 50 80,942 0	Percentag  87.3957  0.0000  0.0100  0.0007  1.07420 0.00000	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies Modarabas and Mutual Funds  General Public a. Local		6,585,263 0 750 50 80,942 0	Percentag  87.39579  0.00009  0.01009 0.00079  1.07429 0.00009  11.14799	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies Modarabas and Mutual Funds General Public a. Local b. Foreign		6,585,263 0 750 50 80,942 0	Percentag  87.39579  0.00009  0.01009 0.00079  1.07429 0.00009  11.14799	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies Modarabas and Mutual Funds General Public a. Local b. Foreign Others (to be specified)		6,585,263 0 750 50 80,942 0 839,993 0	Percentag  87.39579  0.00009  0.01009 0.00079  1.07429 0.00009  11.14799 0.00009	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies Modarabas and Mutual Funds General Public a. Local b. Foreign Others (to be specified) Joint Stock Companies		6,585,263 0 750 50 80,942 0 839,993 0 27,671	Percentag  87.39579  0.00009  0.01009 0.00079  1.07429 0.00009  11.14799 0.00009 0.36729	
Categories of shareholders  Directors, Chief Executive Officers, and their spouse and minor childern Associated Companies, undertakings and related parties.  NIT and ICP Banks Development Financial Institutions, Non Banking Financial Institutions. Insurance Companies Modarabas and Mutual Funds General Public a. Local b. Foreign Others (to be specified) Joint Stock Companies Others ABANDONED PROPERTIES		6,585,263 0 750 50 80,942 0 839,993 0	7,535,00 Percentag 87.39579 0.00009 0.01009 0.00079 1.07429 0.00009 11.14799 0.00009 0.36729 0.00009 0.00449	

# INFORMATION UNDER CLAUSE XIX (I) OF THE CODE OF CORPORATE GOVERNANCE AS ON JUNE 30, 2011

S. No.	NAME	HOLDING
ASSO	CIATED COMPANIES	0
NIT &	ICP	
1	NATIONAL BANK OF PAKISTAN, TRUSTEE DEPTT.	100
2	IDBP (ICP UNIT) (CDC)	100
3	INVESTMENT CORPORATION OF PAKISTAN	550
		750
DIREC	CTORS, CEO THEIR SPOUSE AND MINOR CHILDREN	
1	MR. IMTIAZ AHMED KHAN	1,685,952
	MR. IMTIAZ AHMED KHAN (CDC)	1,388
2	MR. JUNAID GHANI	253,380
3	MR. OBAID GHANI	253,375
4	MRS. JAVARIA OBAID	500
5	MR. ANWAAR AHMAD KHAN	1,846,516
	MR. ANWAAR AHMAD KHAN (CDC)	1,388
6	MRS. REEMA ANWAAR	343,685
7	MR. AFTAB AHMAD KHAN	2,118,529
	MR. AFTAB AHMAD KHAN (CDC)	32,730
8	MRS. AYESHA AFTAB	42,820
9	MR. JUBAIR GHANI	4,500
	MR. JUBAIR GHANI (CDC)	500
		6,585,263
JOINT	STOCK COMPANIES	
1	JAN MOHD A. LATIF NINI & SONS (PVT) LTD. (CDC)	25,999
2	M. NAEEM SECURITIES LTD.	135
3	MONEYLINE SECURITIES (PVT) LTD.(CDC)	1,000
4	SARFRAZ MAHMOOD (PVT) LTD.(CDC)	113
5	SNM SECURITIES (PVT) LTD.(CDC)	423
6	UNEX SECURITIES (PVT) LTD (CDC)	1
		27,671

BANKS, DEVELOPMENTS, FINANCIAL INSTITUTIONS,	
NON BANKING FINANCIAL INSTITUTIONS	
1 PAK INDUT. CREDIT & INVESTMENT CORP. LTD.	50
MODARABAS & MUTUAL FUND	0
INSURANCE COMPANIES	
1 STATE LIFE INSURANCE CORP. OF PAKISTAN (CDC)	80,942
ABANDONED PROPERTIES	
1 DEPUTY ADMINISTRATOR ABANDONEDPROPERTIES. (CDC)	330
<u>OTHERS</u>	
1 SECURITIES & EXCHANGE AUTHORITY OF PAKISTAN	1
SHARES HELD BY THE GENERAL PUBLIC	839,993
TOTAL:	7,535,000
SHAREHOLDERS HOLDING 10% OR MORE OF TOTAL CAPITAL	
S. No. Name	Holding
1 MR. IMTIAZ AHMED KHAN	1,687,340
2 MR. ANWAAR AHMAD GHANI	1,847,904
3 MR. AFTAB AHMAD KHAN	2,151,259
	5,686,503

During the financial year the trading in shares of the company by the Directors, CEO, CFO, Company Secretary and their spouses and minor children is as follows

NIL

## Ghani Value Glass Limited 40-L, Model Town, Lahore FORM OF PROXY

Folio No. ———	
No. of Shares ———	
I/WE	
of —	
Being a member of Ghani Value Glass Limited	
Hereby appoint Mr.	
of	
failing him Mr of Of (Being a member of the company ) as my/our proxy to attend, act and vote for me/us or	
ANNUAL GENERAL MEETING of the members of the Company to be held at Av	
Lahore on Thursday October 27, 2011 at 10:30 AM and at every ad	journment thereof.
As witness my/our hand(s) this day of	2011
Witness's Signature	
Signature	
Name:	Signature and Revenue Stamp
Address:	

#### **NOTES:**

Proxies, in order to be effective, by the company not later than 48 hours before the meeting and must be duly stamped, signed and witnessed.



**Head Office:** 40 - L, Model Town Extn., Lahore, Pakistan. UAN: 042 - 111 949 949 Fax: +92 -42 - 3517 2263 www.ghaniglass.com

#### **Marketing Office:**

12 D/5, Chandni Chowk, KDA Scheme, 7/8, Karachi UAN: 021 - 111 949 949 Fax : + 92-21-34926349 www.ghaniglass.com