



NOON PAKISTAN LIMITED

Annual Report 2010





| CONTENTS | Page |
|--|-------------|
| Corporate Information | 2 |
| Notice of Annual General Meeting | 3 |
| Directors' Report to the Shareholders | 4 |
| Statement of Compliance with the best Practices of Corporate Governance | 7 |
| Auditors' Review Report on Corporate Governance | 9 |
| Performance Overview | 10 |
| Six Years' Review at a Glance | 12 |
| Pattern of Shareholding | 13 |
| Auditors' Report to the Members | 15 |
| Balance Sheet | 16 |
| Profit and Loss Account | 18 |
| Statement of Comprehensive Income | 19 |
| Cash Flow Statement | 20 |
| Statement of Changes in Equity | 22 |
| Notes to the Financial Statements | 23 |
| Form of Proxy | 55 |



Corporate Information

| | | |
|--------------------------------|--|------------------------------|
| BOARD OF DIRECTORS | Mr. Manzoor Hayat Noon Mr. K. Iqbal Talib Mr. Javed Ali Khan Mr. Safdar M. Hayat Qureshi Mr. Salman Hayat Noon Mr. Adnan Hayat Noon Mr. Zaheer Ahmad Khan | Chairman and Chief Executive |
| COMPANY SECRETARY | Syed Anwar Ali | |
| AUDIT COMMITTEE | Mr. Salman Hayat Noon Mr. K. Iqbal Talib Mr. Adnan Hayat Noon | Chairman Member Member |
| AUDITORS | Hameed Chaudhri & Co. Chartered Accountants | |
| CHIEF FINANCIAL OFFICER | Mr. Nauman Afzal | |
| LEGAL ADVISERS | Hamid Law Associates | |
| BANKERS | Habib Bank Limited United Bank Limited National Bank of Pakistan Bank Alfalah Limited The Royal Bank of Scotland The Bank of Punjab NIB Bank Limited MCB Bank Limited Askari Bank Limited Allied Bank Limited | |
| REGISTERED OFFICE | 1st Floor, Alfalah Building, Shahrah-e-Quaid-e-Azam, Lahore. | |
| SHARES DEPARTMENT | 66-Garden Block, New Garden Town, Lahore. Tele : 35831462 - 35831463 E-mail: shares@noonpak.com | |
| WEBSITE | www.nurpurfoods.com www.noonpak.com, | |
| PLANT | Bhalwal, District Sargodha. | |

**NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that the 43rd Annual General Meeting of Noon Pakistan Limited will be held at 66 Garden Block, New Garden Town, Lahore on Saturday, 30 October, 2010 at 03:00 p.m. to transact the following business:-

1. To confirm the minutes of the annual general meeting held on 29 October, 2009.
2. To receive, consider and adopt the audited accounts for the year ended 30 June, 2010 and the reports of the directors and auditors thereon.
3. To approve payment of dividend. The Board has recommended cash dividend @ 12% (payable on Ordinary and Non-Voting Ordinary shares).
4. To appoint auditors for the financial year ending 30 June, 2011 and to fix their remuneration.
5. To transact any other business as may be placed before the meeting with the permission of the Chairman.

CLOSURE OF SHARE TRANSFER BOOKS

The share transfer books of the Company will remain closed from 23 October, 2010 to 30 October, 2010 (both days inclusive) for the purpose of holding the annual general meeting and to determine entitlement of the dividend. Share transfers received upto close of business on 22 October, 2010 shall entitle the transferees to the dividend.

CHANGE OF WEBSITE ADDRESS

The members are hereby informed that subsequent quarterly financial reports will be available on Company's new website, i.e. www.nurpurfoods.com in place of www.noonpak.com.

By Order of the Board

**SYED ANWAR ALI
Company Secretary**

30 September, 2010

NOTES:

1. A member entitled to attend and vote at this meeting may appoint another member as his/her proxy to attend, speak and vote on his/her behalf. Proxies in order to be effective must be received by the Company at the registered office not less than 48 hours before the meeting. The shareholders through CDC are requested to bring original NIC/Passport for the purpose of identification to attend the meeting and to follow the guidelines contained in Circular No.1 of 2000 dated 26 January, 2000 issued by SECP reproduced on reverse of the Proxy Form.
2. Shareholders are requested to immediately notify the change in address, if any.

**DIRECTORS' REPORT TO THE SHARE HOLDERS**

We are pleased to present Annual Report along with the audited financial statement of the Company for the year ended 30th June, 2010.

1. Summarized Financial Results

| | 2010 | 2009 |
|---|--------------------|--------------------|
| | Rupees | Rupees |
| Profit before taxation | 49,567,976 | 46,070,281 |
| Taxation | | |
| - current | 12,256,253 | 71,509 |
| - prior years | (1,427,742) | 433,512 |
| - deferred | 11,453,805 | (3,015,269) |
| | <u>22,282,316</u> | <u>(2,510,248)</u> |
| Profit after taxation | 27,285,660 | 48,580,529 |
| Unappropriated profit - brought forward | 78,724,149 | 8,756,695 |
| Transfer from Capital Redemption Reserve | 15,879,507 | 0 |
| Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the year - net of deferred taxation. | 373,577 | 415,086 |
| Profit available for appropriation | <u>122,262,893</u> | <u>87,752,310</u> |
| Appropriation | | |
| Nominal value of ordinary and non-voting ordinary Shares issued as fully paid bonus shares | (11,520,000) | 0 |
| Dividend on preference shares | 0 | (9,028,161) |
| Un appropriated profit - carried to balance sheet | <u>110,742,893</u> | <u>78,724,149</u> |
| | | Restated |
| Earning per share | <u>2.15</u> | <u>6.86</u> |

2. The year under review was marked with instability in the Country in regard to law and order, economic conditions, severe energy crisis and stiff market conditions. In spite of all these adverse factors, your Company has performed fairly well and has achieved net sales revenue of Rs. 2.436 Billion as against Rs. 1.745 Billion last year, thus showing a growth of 39.6%. The profit before tax has increased from Rs. 46.070 million to Rs. 49.568 million.

This performance can be attributed to increase in market spread, re-organizing the Sales Team and inducting some strong Distributors, effective cost management, improved utilization of our filling capacities and more importantly keeping the rates of raw milk under control.



We have also invested in brand building for creating awareness of our new products in the market and this has also helped us in improving our sales volumes.

3. Dividend

The board of directors in its meeting held on September 30th, 2010 has recommended a cash dividend of 12%. The proposed dividend has not be included in these financial statements in compliance with the fourth Schedule of the Companies Ordinance, 1984 (as amended).

4. Future Prospects

The management of the company looks forward to the future with confidence and envisages still better performance in the coming year. We have set clearly defined goals for each Department and are also in the process of removing bottlenecks in our production facilities and adding some new equipment to facilitate availability of all the products in line with the growing demands for our products.

However, we do anticipate very severe competition both in selling our brands and collection of raw milk, specially after the recent devastating floods, which has resulted in loss of a very large number of milk producing cattle.

5. Corporate and Financial Reporting Framework

- The financial statement, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flow and changes in equity.
- Proper books of account of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- The system of internal controls is sound in design and has been effectively implemented and monitored.
- There are no doubts upon the Company's ability to continue as a 'going concern'.
- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- Key operating and financial data for the last six years in summarized form is annexed.
- There are no statutory payments on account of taxes, duties, levies and charges which are outstanding as at 30th June 2010 except for those disclosed in the financial statements.
- The value of investments of staff provident fund, based on un-audited accounts, was Rs. 38.155 million as at 30th June, 2010.
- During the year, four meetings of the Board of Directors were held. Attendance by each director was as follow:



| Name of Directors | No. of Meetings Attended |
|-----------------------------|---------------------------------|
| Mr. Manzoor Hayat Noon | 2 |
| Mr. K. Iqbal Talib | 4 |
| Mr. Javed Ali Khan | 0 |
| Mr. Safdar M. Hayat Qureshi | 4 |
| Mr. Salman Hayat Noon | 4 |
| Mr. Adnan Hayat Noon | 3 |
| Mr. Zaheer Ahmad Khan | 4 |

- The pattern of shareholding and additional information regarding pattern of shareholding is included in this annual report.
- No trade in the shares of the Company were carried-out by the Directors, CEO, CFO, Company Secretary and their spouses and minor children during the year ended 30th June 2010.

6. Auditors' Report

The auditors in their report on accounts for the year under review have indicated about not charging the depreciation on UHT plant in the financial year ending 30th June 2004 during which only 17% of the rated capacity was utilized. The management considered that the aforesaid capacity utilization was not sufficient to start commercial production in feasible quantities; hence, depreciation was not charged to profit and loss account in that year.

7. Auditors

The present auditors M/s Hameed Chaudhri & Co., Chartered Accountants retire and being eligible offer themselves for re-appointment. The board has received recommendations from its Audit Committee for re-appointment of M/s Hameed Chaudhri & Co., Chartered Accountants as auditors of the Company for the ensuing year.

8. Compliance with the Code of Corporate Governance

The requirements of the Code of Corporate Governance set out by the Karachi and Lahore Stock Exchanges in their listing rules, relevant for the year ended 30th June 2010, have been duly complied with. A statement to this effect is annexed with the report.

9. Acknowledgement

The board places on record its appreciation of the commendable services of the Company's staff whose hard work and untiring commitment made it possible to achieve the desired goals. We are confident that with the continued zeal and hard work, the Company has a very bright future. We would also like to thank our shareholders, valued customers and financial institutions for their support.

On behalf of the Board

Safdar M. Hayat Qureshi
Director

Salman Hayat Noon
Director

Lahore : 30 September, 2010



Statement of Compliance with the Code of Corporate Governance

This statement is being presented to comply with the Code of Corporate Governance contained in Listing Regulation No.35 of the Karachi Stock Exchange and Chapter XI of the listing regulations of the Lahore Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed Company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the Code in the following manner:

1. The Company encourages representation of independent non-executive directors; at present the Board includes five independent non-executive directors.
2. The directors have confirmed that none of them is serving as a director in more than ten Listed Companies including this company.
3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFIs or, being a member of a Stock Exchange, has been declared as a defaulter by that Stock Exchange.
4. No casual vacancy occurred in the Board and there was no change of CEO, CFO, Internal Auditor or Company Secretary during the year.
5. The Company has prepared a "Statement of Ethics and Business Practices", which has been signed by all the directors and employees of the Company.
6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates at which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors, have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman when he was present, and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
9. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and it fully describes the salient matters required to be disclosed.
10. The financial statements of the Company were duly endorsed by the CEO and the CFO before approval by the Board.



11. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of share-holding.
12. The Company has complied with all the corporate and financial reporting requirements of the Code.
13. The Board has formed an Audit Committee, which comprises of three members, of whom two are non-executive directors.
14. The meetings of the Audit Committee were held at least once in every quarter prior to approval of interim and final results of the Company as required by the Code.
15. The terms of reference of the Audit Committee have been formulated and advised to the Committee for compliance.
16. The Board has set-up an effective internal audit function.
17. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
18. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Listing Regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
19. We confirm that all other material principles contained in the Code have been complied with.

Statement of Compliance with the Best Practices on Transfer Pricing (As required by the Listing Regulations)

The Company has fully complied with the best practices on transfer pricing as contained in the listing regulations of the respective Stock Exchanges where the Company is listed.

On behalf of the Board

Safdar M. Hayat Qureshi
Director

Salman Hayat Noon
Director

Lahore : 30 September, 2010

**REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE
WITH BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE**

We have reviewed the Statement of Compliance with the best practices ("the statement") contained in the Code of Corporate Governance prepared by the Board of Directors of **NOON PAKISTAN LIMITED** ("the Company") to comply with Regulation No. 35 of Chapter XI contained in the Listing Regulations issued by the Karachi and Lahore Stock Exchanges where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

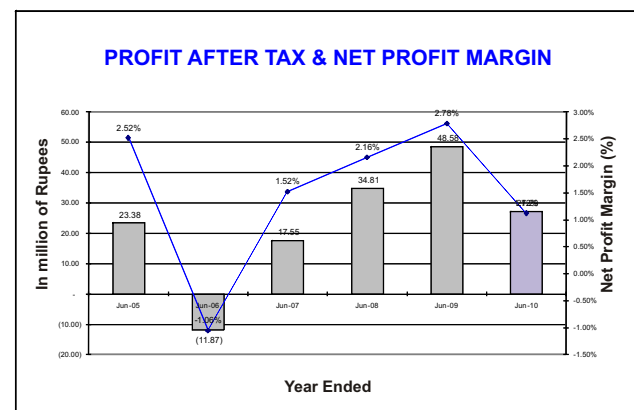
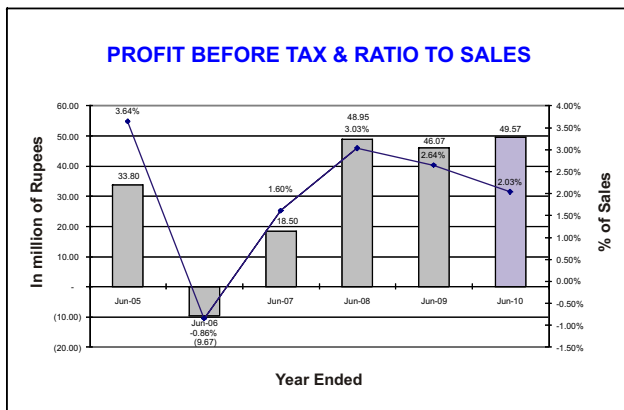
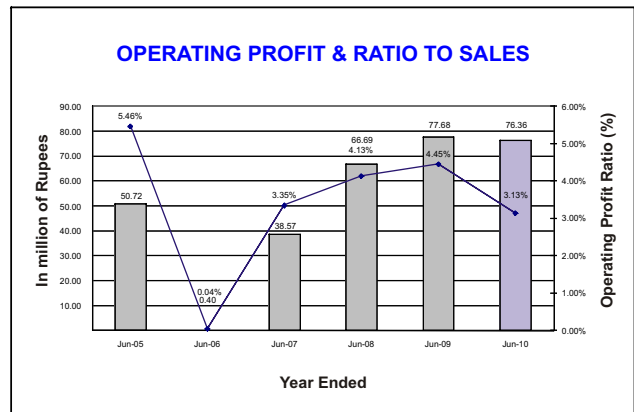
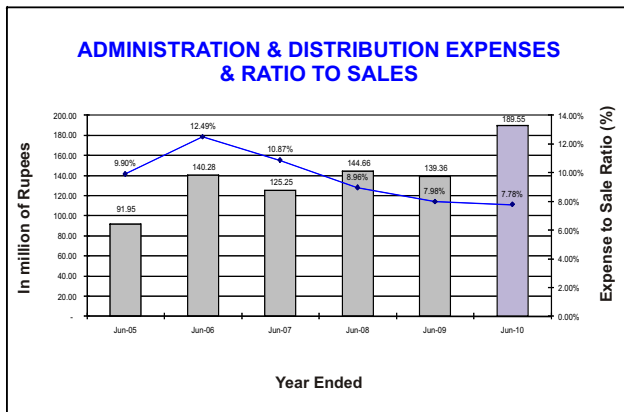
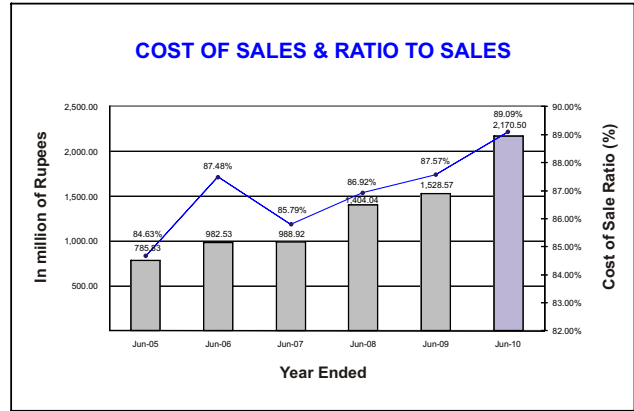
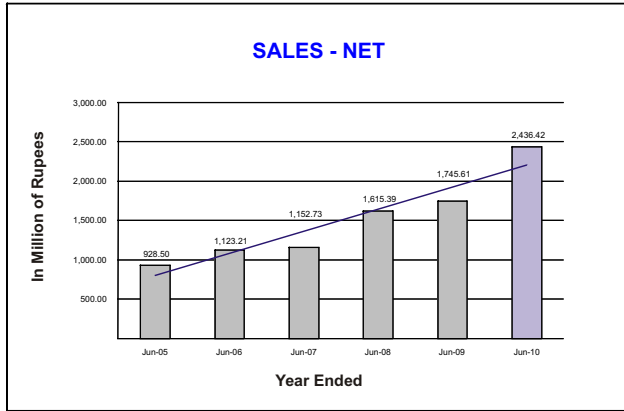
As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement covers all risks or controls, or to form an opinion on effectiveness of such internal control, the Company's corporate governance procedures and risks.

Further, Sub-Regulation (xiii a) of Listing Regulation 35 notified by the Karachi Stock Exchange (Guarantee) Limited vide circular KSE / N-269 dated January 19, 2009 requires the Company to place before the Board of Directors for their consideration and approval related party transactions, distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternative pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedure to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended 30 June, 2010.

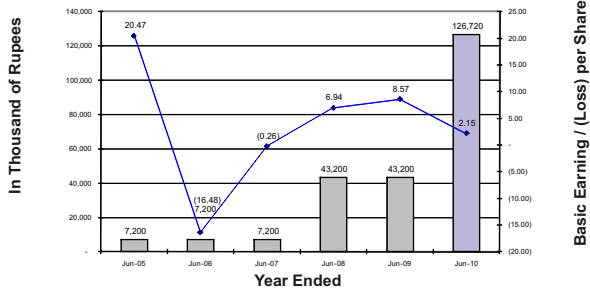
LAHORE; September 30, 2010.
Audit Engagement Partner : Abdul Majeed Chaudhri

HAMEED CHAUDHRI & CO.,
CHARTERED ACCOUNTANTS

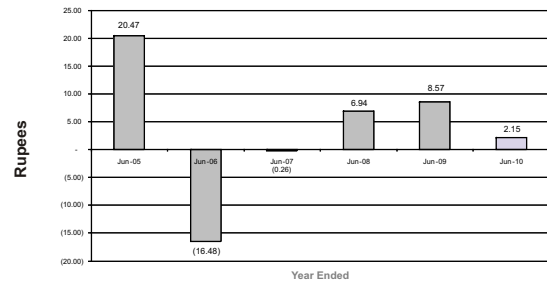




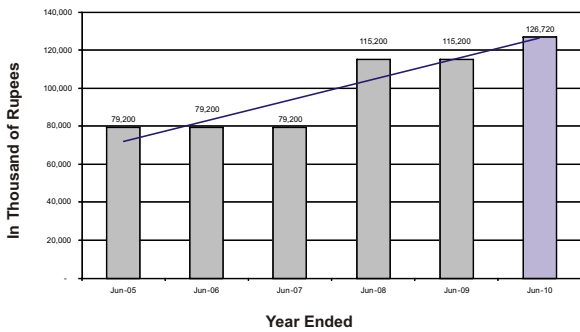
ORDINARY SHARE CAPITAL & BASIC EARNING / (LOSS) PER SHARE



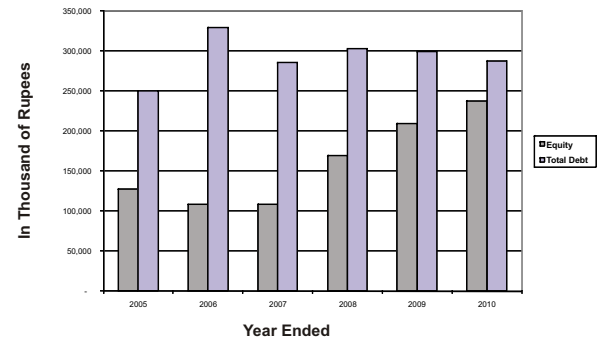
BASIC EARNING / (LOSS) PER SHARE



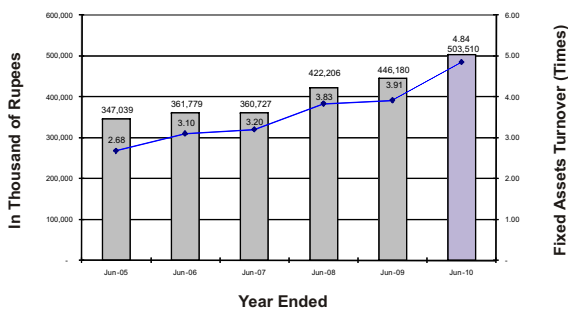
PAID-UP SHARE CAPITAL



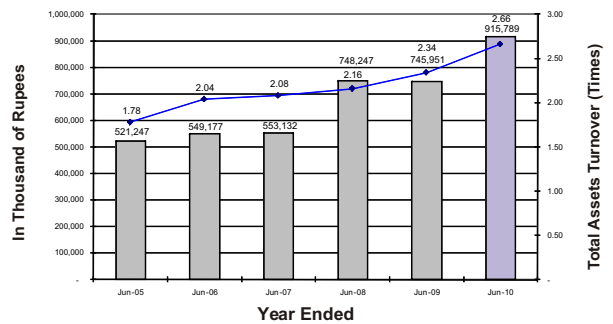
SHAREHOLDERS' EQUITY AND TOTAL DEBTS



OPERATING FIXED ASSETS & TURNOVER



TOTAL ASSETS & TURNOVER




SIX YEARS' REVIEW AT A GLANCE

| PARTICUALRS | Y E A R | | | | | |
|-------------|---------|------|------|------|------|------|
| | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |

Raw Material Processed

| | Kgs. | 43,098,600 | 38,438,598 | 47,770,115 | 36,790,300 | 34,325,390 | 29,280,031 |
|--------------|------|------------|------------|------------|------------|------------|------------|
| Fresh Milk | Kgs. | 0 | 0 | 0 | 0 | 0 | 155,635 |
| Skimmed milk | Kgs. | | 8,308 | 0 | 0 | 6,630 | 0 |
| Cream | Kgs. | | | | | | |

Production

| | Kgs. | 20,385,290 | 16,246,333 | 18,900,404 | 16,395,520 | 21,767,354 | 18,821,847 |
|--------------------|------|------------|------------|------------|------------|------------|------------|
| UHT Regular Milk | Kgs. | 4,075,407 | 2,498,299 | 1,864,517 | 1,403,663 | 40,227 | 0 |
| UHT Flavoured Milk | Kgs. | 461,722 | 345,580 | 530,523 | 378,589 | 957,038 | 523,202 |
| UHT Cream | Kgs. | 1,011,925 | 862,622 | 1,050,708 | 967,953 | 587,298 | 647,136 |
| Butter | Kgs. | 1,160,508 | 930,894 | 1,107,870 | 785,709 | 608,135 | 591,033 |
| Milk powder | Kgs. | 206,508 | 194,020 | 210,026 | 204,393 | 173,321 | 170,883 |
| Cheese | Kgs. | 52,190 | 31,331 | 126,327 | 53,228 | 109,030 | 73,101 |
| Ghee | Kgs. | 3,490 | 0 | 202,960 | 16,688 | 5 | 4 |
| Cream | Kgs. | 2,663,294 | 1,806,733 | 1,847,110 | 1,589,895 | 1,453,107 | 1,794,554 |
| Pasteurised milk | Kgs. | 42,812 | 23,735 | 44,775 | 42,803 | 39,589 | 26,186 |
| Jam | Kgs. | - | 0 | 0 | 750 | 0 | 948 |
| Honey | Kgs. | 10,341,160 | 10,402,443 | 4,184,944 | 98,786 | 131,590 | 0 |
| Juices | Kgs. | | | | | | |

Key Financial Data

(Rs. in 000's)

| | Rs. | 126,720 | 115,200 | 115,200 | 79,200 | 79,200 | 79,200 |
|--------------------------|-----|-----------|-----------|-----------|-----------|-----------|---------|
| Paid up capital | Rs. | 110,743 | 94,603 | 54,636 | 29,558 | 29,818 | 48,314 |
| Reserves and surplus | Rs. | 237,463 | 209,803 | 169,836 | 108,758 | 109,018 | 127,514 |
| Shareholders equity | Rs. | | | | | | |
| Fixed Assets - | | | | | | | |
| Cost less depreciation | Rs. | 503,510 | 446,180 | 422,206 | 360,727 | 366,237 | 347,039 |
| Total Assets | Rs. | 915,789 | 745,951 | 748,247 | 553,132 | 559,209 | 521,247 |
| Total Debts | Rs. | 288,126 | 299,536 | 303,591 | 286,235 | 329,699 | 250,731 |
| Sales – net | Rs. | 2,436,416 | 1,745,609 | 1,615,387 | 1,152,735 | 1,123,211 | 928,498 |
| Cost of sales | Rs. | 2,170,498 | 1,528,572 | 1,404,037 | 988,921 | 925,831 | 785,825 |
| Gross profit | Rs. | 265,918 | 217,038 | 211,350 | 163,814 | 197,380 | 142,673 |
| Profit/(loss) before tax | Rs. | 49,568 | 46,070 | 48,950 | 18,486 | (9,666) | 33,804 |
| Profit/(loss) after tax | Rs. | 27,286 | 48,581 | 34,813 | 17,544 | (11,865) | 23,379 |
| Cash dividend | % | 12 | 0 | 0 | 0 | 0 | 100 |
| Bonus shares | % | 0 | 10 | 0 | 0 | 0 | 0 |
| Preference dividend | Rs. | 0 | 9,028 | 10,195 | 18,317 | 0 | 8,640 |

Key Ratios

| | % | 10.91 | 12.43 | 13.08 | 14.21 | 12.52 | 15.37 |
|------------------------------------|-------|-------|-------|-------|-------|----------|----------|
| Gross Profit | % | 3.67 | 4.45 | 4.13 | 3.35 | 0.04 | 5.46 |
| Operating Profit | % | 1.12 | 2.78 | 2.16 | 1.52 | (1.06) | 2.52 |
| Net Profit/(loss) | % | 4.84 | 3.91 | 3.82 | 3.19 | 3.07 | 2.68 |
| Fixed Assets Turnover | Times | 2.66 | 2.34 | 2.16 | 2.08 | 2.01 | 1.78 |
| Total Assets Turnover | Times | | | | | | |
| Basic Earning / (loss) per share | Rs. | 2.15 | 8.57 | 6.94 | (.26) | (16.48) | 20.47 |
| Diluted Earning / (loss) per share | Rs. | N/A | N/A | 3.24 | 0 | 0 | 2.95 |
| Debt Equity Ratio | Times | 1.21 | 1.43 | 1.79 | 2.63 | 75 : 25 | 66 : 34 |
| Current Ratio | Times | 0.73 | 0.81 | .85 | 0.65 | 0.85 : 1 | 0.74 : 1 |
| Interest Coverage Ratio | Times | 2.24 | 1.90 | 2.37 | 1.5 | 0.61 : 1 | 3.15 : 1 |



THE COMPANIES ORDINANCE 1984
PATTERN OF SHAREHOLDING - ORDINARY SHARES

FORM 34

1. Incorporation No. : 0002355
2. Name of the Company : NOON PAKISTAN LIMITED
3. Pattern of holding of the shares held by the shareholders as at : 30-06-2010


4.

| Number of Shareholders | Shareholding | | Total Shares | Percentage |
|------------------------|--------------|-----------|------------------|---------------|
| | From | To | | |
| 521 | 1 | 100 | 31,701 | 0.67 |
| 220 | 101 | 500 | 59,732 | 1.26 |
| 68 | 501 | 1,000 | 48,798 | 1.03 |
| 69 | 1,001 | 5,000 | 141,276 | 2.97 |
| 14 | 5,001 | 10,000 | 106,142 | 2.23 |
| 4 | 10,001 | 15,000 | 47,695 | 1.00 |
| 2 | 15,001 | 20,000 | 33,800 | 0.71 |
| 1 | 20,001 | 25,000 | 23,760 | 0.50 |
| 1 | 40,001 | 45,000 | 41,817 | 0.88 |
| 1 | 70,001 | 75,000 | 73,139 | 1.54 |
| 1 | 75,001 | 80,000 | 79,200 | 1.67 |
| 1 | 110,001 | 115,000 | 110,026 | 2.32 |
| 1 | 195,001 | 200,000 | 198,000 | 4.17 |
| 1 | 245,001 | 250,000 | 246,576 | 5.19 |
| 1 | 1,205,001 | 1,210,000 | 1,205,249 | 25.36 |
| 1 | 2,305,001 | 2,310,000 | 2,305,089 | 48.51 |
| 907 | | | 4,752,000 | 100.00 |

5.

| CATEGORIES OF SHAREHOLDERS | SHARES HELD | PERCENTAGE |
|--|------------------|--------------|
| 5.1 Directors, Chief Executive, Officers and their spouse and minor children | 3,540,397 | 74.50 |
| 5.2 Associated Companies, undertakings and related parties | 0 | 0 |
| 5.3 NIT | 0 | 0 |
| IDBP (ICP UNIT) | 11,204 | 0.24 |
| 5.4 Banks, Development Financial Inst. Non Banking Financial Institutions. | 198,840 | 4.18 |
| 5.5 Insurance Companies | 246,642 | 5.19 |
| 5.6 Modarabas and Mutual Funds | 0 | 0 |
| 5.7 Shareholders holding 10% Mr. Manzoor Hayat Noon | 3,510,338 | 73.87 |
| 5.8 General Public | | |
| a. Local | 742,098 | 15.62 |
| b. Foreign | 199,584 | 4.20 |
| 5.9 OTHERS (Joint stock /Investment Companies etc.) | 12,819 | 0.27 |

6. Signature of Company Secretary
7. Name of Signatory
8. Designation
9. NIC Number
10. Date


Syed Anwar Ali
Company Secretary
35200-2711479-3
30 June, 2010



THE COMPANIES ORDINANCE 1984
PATTERN OF SHAREHOLDING - NON-VOTING ORDINARY SHARES

FORM 34

1. Incorporation No. : 0002355
2. Name of the Company : NOON PAKISTAN LIMITED
3. Pattern of holding of the shares held by the shareholders as at : 30-06-2010

4.

| Number of Shareholders | Shareholding | | Total Shares | Percentage |
|------------------------|--------------|-----------|------------------|---------------|
| | From | To | | |
| 12 | 1 | 100 | 441 | 0.01 |
| 14 | 101 | 500 | 2,758 | 0.03 |
| 51 | 501 | 1,000 | 38,717 | 0.49 |
| 30 | 1,001 | 5,000 | 61,350 | 0.77 |
| 8 | 5,001 | 10,000 | 62,210 | 0.79 |
| 7 | 10,001 | 15,000 | 85,042 | 1.07 |
| 3 | 15,001 | 20,000 | 52,756 | 0.67 |
| 2 | 20,001 | 25,000 | 41,202 | 0.52 |
| 2 | 30,001 | 35,000 | 64,218 | 0.81 |
| 2 | 35,001 | 40,000 | 78,100 | 0.99 |
| 1 | 75,001 | 80,000 | 78,078 | 0.99 |
| 1 | 80,001 | 85,000 | 82,379 | 1.04 |
| 1 | 115,001 | 120,000 | 115,093 | 1.45 |
| 1 | 130,001 | 135,000 | 133,100 | 1.68 |
| 1 | 430,001 | 435,000 | 434,500 | 5.49 |
| 1 | 540,001 | 545,000 | 540,056 | 6.82 |
| 1 | 765,001 | 770,000 | 770,000 | 9.72 |
| 1 | 1,095,001 | 1,100,000 | 1,100,000 | 13.89 |
| 1 | 1,975,001 | 1,980,000 | 1,980,000 | 25.00 |
| 1 | 2,195,001 | 2,200,000 | 2,200,000 | 27.78 |
| 141 | | | 7,920,000 | 100.00 |

5.

| CATEGORIES OF SHAREHOLDERS | SHARES HELD | PERCENTAGE |
|---|-------------|------------|
| 5.1 Directors, Chief Executive, Officers and their spouse and minor children | 696,135 | 8.79 |
| 5.2 Associated Companies, undertakings and related parties | 3,734,500 | 47.15 |
| 5.3 NIT | 0 | 0 |
| ICP | 0 | 0 |
| 5.4 Banks, Development Financial Inst. Non Banking Financial Institutions. | 2,750,000 | 34.72 |
| 5.5 Insurance Companies | 0 | 0 |
| 5.6 Modarabas and Mutual Funds | 0 | 0 |
| 5.7 Shareholders holding 10% | | |
| Noon Sugar Mills Limited | 2,200,000 | 27.78 |
| Noon Pakistan Ltd. - Staff Provident Fund Trust | 1,100,000 | 13.89 |
| BHF-BANK (SWITZERLAND) LTD | 1,980,000 | 25.00 |
| 5.8 General Public | | |
| a. Local | 682,165 | 8.61 |
| b. Foreign | 1,980,000 | 25.00 |
| 5.9 OTHERS (Joint Stock / Investment Companies, Coop. Societies, Trusts etc.) | 57,200 | 0.72 |

6. Signature of Company Secretary
7. Name of Signatory
8. Designation
9. NIC Number
10. Date

Syed Anwar Ali
Company Secretary
35200-2711479-3
30 June, 2010



AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of **NOON PAKISTAN LIMITED** as at 30 June, 2010 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for the changes as stated in note 5.1 to the financial statements, with which we concur;
 - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and, except for the contents of note 22.3 and the extent to which this may affect the annexed financial statements, respectively give a true and fair view of the state of the Company's affairs as at 30 June, 2010 and of the profit, comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

Hameed Chaudhri

HAMEED CHAUDHRI & CO.,
CHARTERED ACCOUNTANTS

LAHORE; September 30, 2010.
Audit Engagement Partner: Abdul Majeed Chaudhri



| BALANCE SHEET | | | |
|--|-------------|------------------------|------------------------|
| | Note | 2010 Rupees | 2009 Rupees |
| EQUITY AND LIABILITIES | | | |
| SHARE CAPITAL & RESERVES | | | |
| Authorised capital | 8.1 | <u>205,000,000</u> | <u>200,000,000</u> |
| Issued, subscribed and paid- up capital | 8.2 | 126,720,000 | 115,200,000 |
| Capital redemption reserve | 9 | 0 | 15,879,507 |
| Unappropriated profit | | <u>110,742,893</u> | <u>78,724,149</u> |
| | | 237,462,893 | 209,803,656 |
| SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT | | | |
| | 10 | 21,671,986 | 22,045,563 |
| DEFERRED INCOME | | | |
| | 11 | 2,583,937 | 6,785,581 |
| NON-CURRENT LIABILITIES | | | |
| Term and demand finances | 12 | 26,645,798 | 62,173,548 |
| Loan from chief executive | 13 | 37,724,233 | 48,152,046 |
| Liabilities against assets subject to finance lease | 14 | 451,991 | 10,750,117 |
| Deferred taxation | 15 | 28,095,958 | 16,642,153 |
| | | 92,917,980 | 137,717,864 |
| CURRENT LIABILITIES | | | |
| Trade and other payables | 16 | 316,041,398 | 176,745,463 |
| Accrued mark-up and interest | 17 | 8,621,157 | 9,019,066 |
| Short term finances | 18 | 176,684,539 | 130,339,972 |
| Current portion of : | | | |
| - term and demand finances | 12 | 36,361,078 | 33,027,744 |
| - liabilities against assets subject to finance lease | 14 | 10,258,816 | 15,093,067 |
| Taxation | 19 | 12,256,253 | 165,709 |
| Dividends | 20 | 929,401 | 5,206,912 |
| | | 561,152,642 | 369,597,933 |
| CONTINGENCIES AND COMMITMENTS | | | |
| | 21 | 915,789,438 | 745,950,597 |

The annexed notes form an integral part of these financial statements.

The Chief Executive is out of Pakistan and in his absence these financial statements have been signed by two Directors as required under section 241(2) of the Companies Ordinance, 1984.

SALMAN HAYAT NOON
DIRECTOR



AS AT 30 JUNE, 2010

| | Note | 2010 Rupees | 2009 Rupees |
|---|------|--------------------|--------------------|
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 22 | 503,509,658 | 446,179,682 |
| Intangible asset | 23 | 105,565 | 172,225 |
| Loans to employees | 24 | 0 | 29,050 |
| Security deposits | | 1,209,923 | 496,323 |
| | | 504,825,146 | 446,877,280 |
| CURRENT ASSETS | | | |
| Stores, spares and loose tools | 25 | 97,065,534 | 69,579,339 |
| Stock-in-trade | 26 | 84,595,000 | 90,035,000 |
| Trade debts - unsecured considered good | | 92,007,844 | 61,764,021 |
| Loans and advances | 27 | 10,194,588 | 6,159,258 |
| Short term security deposits and prepayments | 28 | 18,475,972 | 9,025,668 |
| Due from Associated Companies | 29 | 1,003,924 | 1,265,054 |
| Other receivables | 30 | 593,232 | 471,173 |
| Sales tax refundable | | 63,858,905 | 41,245,553 |
| Advance income tax, tax deducted at source and income tax refundable | | 19,818,679 | 8,685,689 |
| Cash and bank balances | 31 | 23,350,614 | 10,842,562 |
| | | 410,964,292 | 299,073,317 |
| | | 915,789,438 | 745,950,597 |

SAFDAR M. HAYAT QURESHI
DIRECTOR

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 30 JUNE, 2010**

| | Note | 2010 Rupees | 2009 Rupees |
|---------------------------------|-----------|----------------------|----------------------|
| SALES - Net | 32 | 2,436,416,122 | 1,745,609,302 |
| COST OF SALES | 33 | 2,170,498,348 | 1,528,571,786 |
| GROSS PROFIT | | 265,917,774 | 217,037,516 |
| DISTRIBUTION COST | 34 | 133,944,228 | 96,814,260 |
| ADMINISTRATIVE EXPENSES | 35 | 55,609,577 | 42,545,785 |
| OTHER OPERATING EXPENSES | 36 | 8,457,166 | 4,576,538 |
| OTHER OPERATING INCOME | 37 | (21,545,392) | (24,075,639) |
| | | 176,465,579 | 119,860,944 |
| PROFIT FROM OPERATIONS | | 89,452,195 | 97,176,572 |
| FINANCE COST | 38 | 39,884,219 | 51,106,291 |
| PROFIT BEFORE TAXATION | | 49,567,976 | 46,070,281 |
| TAXATION | | | |
| - Current | 19 | 12,256,253 | 71,509 |
| - Prior years | 19 | (1,427,742) | 433,512 |
| - Deferred | 15 | 11,453,805 | (3,015,269) |
| | | 22,282,316 | (2,510,248) |
| PROFIT AFTER TAXATION | | 27,285,660 | 48,580,529 |
| EARNINGS PER SHARE | | | <i>Restated</i> |
| - basic and diluted | 39 | 2.15 | 6.86 |

The annexed notes form an integral part of these financial statements.

Appropriations have been reflected in the statement of changes in equity.

The Chief Executive is out of Pakistan and in his absence these financial statements have been signed by two Directors as required under section 241(2) of the Companies Ordinance, 1984.


Salman Hayat Noon
DIRECTOR


Safdar M. Hayat Qureshi
DIRECTOR

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE, 2010**

| | 2010 Rupees | 2009 Rupees |
|--|-------------------|-------------------|
| PROFIT AFTER TAXATION | 27,285,660 | 48,580,529 |
| Other Comprehensive Income for the year | 0 | 0 |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR | 27,285,660 | 48,580,529 |

The annexed notes form an integral part of these financial statements.

The Chief Executive is out of Pakistan and in his absence these financial statements have been signed by two Directors as required under section 241(2) of the Companies Ordinance, 1984.

Salman Hayat Noon
DIRECTOR

Safdar M. Hayat Qureshi
DIRECTOR

**CASH FLOW STATEMENT
FOR THE YEAR ENDED 30 JUNE, 2010**

| | 2010 Rupees | 2009 Rupees |
|---|----------------|----------------|
| CASH FLOW FROM OPERATING ACTIVITIES | | |
| Profit for the year - before taxation | 49,567,976 | 46,070,281 |
| Adjustments for non-cash charges and other items: | | |
| Depreciation | 49,193,835 | 43,098,581 |
| Amortization of computer software | 66,660 | 27,775 |
| Gain on sale of operating fixed assets | (5,164,674) | (10,842,639) |
| Finance cost | 39,884,219 | 51,106,291 |
| Receivable balances written-off | 3,119,841 | 0 |
| Payable balances written-back | (338,078) | 0 |
| Deferred income recognised | (4,201,644) | (4,201,644) |
| Profit on bank deposits | (479,950) | (113,607) |
| Exchange fluctuation loss | 58,807 | 0 |
| CASH INFLOW FROM OPERATING ACTIVITIES | | |
| - Before working capital changes | 131,706,992 | 125,145,038 |
| (Increase) / decrease in current assets: | | |
| Stores, spares and loose tools | (27,486,195) | 23,637,099 |
| Stock-in-trade | 5,440,000 | (16,607,000) |
| Trade debts | (33,363,664) | (10,811,988) |
| Loans and advances | (4,035,330) | (4,340,584) |
| Short term security deposits and prepayments | (9,450,304) | (3,042,557) |
| Due from Associated Companies | 261,130 | (1,265,054) |
| Other receivables | (57,345) | 410,282 |
| Sales tax refundable | (22,613,352) | 20,006,843 |
| Increase / (decrease) in trade and other payables | 139,575,206 | (9,597,609) |
| | 48,270,146 | (1,610,568) |
| CASH INFLOW FROM OPERATING ACTIVITIES - Before taxation | 179,977,138 | 123,534,470 |
| Income tax paid | (9,870,957) | (8,482,487) |
| NET CASH INFLOW FROM OPERATING ACTIVITIES - After taxation | 170,106,181 | 115,051,983 |



| | 2010 | 2009 |
|---|----------------------|---------------|
| | Rupees | Rupees |
| CASH FLOW FROM INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment | (120,138,137) | (66,324,716) |
| Sale proceeds of operating fixed assets | 18,779,000 | 25,743,944 |
| Intangible asset purchased | 0 | (200,000) |
| Loans to employees - net | 29,050 | 6,800 |
| Security deposits | (713,600) | (6,400) |
| Profit on bank deposits received | 415,236 | 2,868 |
| NET CASH OUTFLOW FROM INVESTING ACTIVITIES | (101,628,451) | (40,777,504) |
| CASH FLOW FROM FINANCING ACTIVITIES | | |
| Term and demand finances - net | (32,194,416) | 7,914,473 |
| Loan from chief executive - net | (10,427,813) | (8,393,154) |
| Lease finances - net | (15,132,377) | (18,223,214) |
| Short term finances - net | 46,344,567 | 6,396,835 |
| Short term loan from chief executive | 0 | (4,500,000) |
| Finance cost paid | (40,282,128) | (51,983,529) |
| Dividends paid | (4,277,511) | (23,935,583) |
| NET CASH OUTFLOW FROM FINANCING ACTIVITIES | (55,969,678) | (92,724,172) |
| NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS | 12,508,052 | (18,449,693) |
| CASH AND CASH EQUIVALENTS - At beginning of the year | 10,842,562 | 29,292,255 |
| CASH AND CASH EQUIVALENTS - At end of the year | 23,350,614 | 10,842,562 |

The annexed notes form an integral part of these financial statements.

The Chief Executive is out of Pakistan and in his absence these financial statements have been signed by two Directors as required under section 241(2) of the Companies Ordinance, 1984.

Salman Hayat Noon
DIRECTOR

Safdar M. Hayat Qureshi
DIRECTOR



**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 JUNE, 2010**

| | Share capital | Capital redemption reserve | Unappropri- ated profit | Total |
|--|-----------------------------|----------------------------------|-------------------------------|--------------------|
| | ----- (R u p e e s) ----- | | | |
| Balance as at 30 June, 2008 | 115,200,000 | 15,879,507 | 38,756,695 | 169,836,202 |
| Total comprehensive income for the Year ended 30 June, 2009 | 0 | 0 | 48,580,529 | 48,580,529 |
| Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the year-net of deferred taxation | 0 | 0 | 415,086 | 415,086 |
| | 0 | 0 | 48,995,615 | 48,995,615 |
| Transactions with owners: | | | | |
| Dividend on preference shares | 0 | 0 | (9,028,161) | (9,028,161) |
| Conversion of 12% cumulative convertible preference shares into non-voting ordinary shares | (72,000,000) | 0 | 0 | (72,000,000) |
| Nominal value of non-voting ordinary shares issued against conversion of 12% cumulative preference shares | 72,000,000 | 0 | 0 | 72,000,000 |
| | 0 | 0 | (9,028,161) | (9,028,161) |
| Balance as at 30 June, 2009 | 115,200,000 | 15,879,507 | 78,724,149 | 209,803,656 |
| Total comprehensive income for the year ended 30 June, 2010 | 0 | 0 | 27,285,660 | 27,285,660 |
| Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the year-net of deferred taxation | 0 | 0 | 373,577 | 373,577 |
| | 0 | 0 | 27,659,237 | 27,659,237 |
| Transactions with owners: | | | | |
| Nominal value of ordinary and non-voting ordinary shares issued as fully paid bonus shares | 11,520,000 | 0 | (11,520,000) | 0 |
| Transfer after conversion of 12% cumulative convertible preference shares into non-voting ordinary shares | 0 | (15,879,507) | 15,879,507 | 0 |
| | 11,520,000 | (15,879,507) | 4,359,507 | 0 |
| Balance as at 30 June, 2010 | 126,720,000 | 0 | 110,742,893 | 237,462,893 |

The annexed notes form an integral part of these financial statements.

The Chief Executive is out of Pakistan and in his absence these financial statements have been signed by two Directors as required under section 241(2) of the Companies Ordinance, 1984.


Salman Hayat Noon
DIRECTOR


Safdar M. Hayat Qureshi
DIRECTOR



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE, 2010

1. CORPORATE INFORMATION

Noon Pakistan Limited (the Company) was incorporated in Pakistan on 26 September, 1966 as a Public Company and its shares are quoted on Karachi and Lahore Stock Exchanges. It is principally engaged in processing and sale of toned milk, milk powder, fruit juices, allied dairy and food products. The registered office of the Company is situated at 1st Floor, Alfalah Building, Shahrah-e-Quaid-e-Azam, Lahore and the plant is located at Bhalwal, District Sargodha.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 shall prevail.

3. BASIS OF MEASUREMENT

3.1 Accounting convention

These financial statements have been prepared under the historical cost convention except as disclosed in the relevant accounting policies.

3.2 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is the Company's functional and presentation currency.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The estimates / judgments and associated assumptions used in the preparation of financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The estimates / judgments and associated assumptions are reviewed on an ongoing basis. Revision to the accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The estimates, judgments and assumptions that have significant effect on the financial statements are as follows:

- a) recognition and measurement of deferred tax assets and liabilities;
- b) provisions and contingencies;
- c) useful life and residual value of property, plant and equipment and intangible assets;
- d) provision for impairment of trade debts and other receivables;
- e) provision against slow moving inventories; and
- f) taxation.



5. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

5.1 Standards, amendments to published standards and interpretations that are effective in the current year and are relevant to the Company:

- (a) IAS 1 (revised) - 'Presentation of Financial Statements', requires presentation of transactions with owners in Statement of Changes in Equity and with non-owners in the Statement of Comprehensive Income. The revised standard requires an entity to opt for presenting such transactions either in a single statement of comprehensive income or in an income statement and a separate statement of comprehensive income. The Company has applied IAS 1 (revised) from 01 July, 2009 and elected to present two statements; a profit and loss account and a statement of comprehensive income. Comparative information has also been re-presented so it is in conformity with the revised standard. As this change only impacts presentation aspects, there is no impact on profit for the year.
- (b) Revised IAS 23 'Borrowing Costs' (amendment) removes the option to expense borrowing costs and requires that an entity capitalise borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The Company's current accounting policy is in compliance with this amendment and, therefore, there is no effect of this change on the Company's financial statements.
- (c) IFRS 8 'Operating Segments' introduces the 'management approach' to segment reporting. IFRS 8 requires a change in the presentation and disclosure of segment information based on the internal reports regularly reviewed by the Company's decision makers in order to assess each segment's performance and to allocate resources to them. Management has determined that the Company has a single reportable segment and therefore the adoption of the said IFRS has only resulted in some entity wide disclosures.

5.2 Standards, amendments to published standards and interpretations that are effective for the annual periods beginning on or after 01 January, 2009 but not relevant to the Company's financial statements

Other new standards, interpretations and amendments to existing standards, which are mandatory for accounting periods beginning on or after 01 January, 2009 are considered not to be relevant nor have any significant effect on the Company's operations; therefore are not detailed in these financial statements.

6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are set-out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

6.1 Equity instruments

These are recorded at their face value.

6.2 Staff retirement benefits (defined contribution plan)

The Company is operating a provident fund scheme for all its employees since 01 May, 1986; contribution to the fund is made monthly at the rate of 10% of the basic salaries both by the employees and the Company.



6.3 Taxation

(a) Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and tax rebates available, if any.

(b) Deferred

Deferred tax is recognised using the balance sheet liability method in respect of all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilised. Deferred tax liability is based on the expected tax rates applicable at the time of reversal.

6.4 Property, plant and equipment and depreciation Operating fixed assets

Operating fixed assets are stated at cost / revalued amount less accumulated depreciation and any identified impairment loss except freehold land, which is stated at cost. Cost of some items of plant & machinery consists of historical cost and exchange fluctuation effects on foreign currency loans capitalised during prior years. Borrowing costs are also capitalised for the period up to the date of commissioning of the respective assets, acquired out of the proceeds of such borrowings.

Freehold land, buildings on freehold land and plant & machinery of the Company were revalued on 30 June, 1999 by independent Valuers; these property, plant and equipment are shown at such revalued amounts. The surplus on revaluation on these assets shall be held on the balance sheet till realisation in accordance with the requirements of section 235 of the Companies Ordinance, 1984.

Depreciation is taken to profit and loss account applying reducing balance method so as to write-off the depreciable amount of an asset over its remaining useful life at the rates stated in note 22.1. The assets' residual values and useful lives are reviewed at each financial year-end and adjusted if impact on depreciation is significant. Depreciation on additions to property, plant and equipment is charged from the month in which an asset is acquired or capitalised while no depreciation is charged for the month in which the asset is disposed-off.

Normal repairs and replacements are taken to profit and loss account. Major improvements and modifications are capitalised and assets replaced, if any, other than those kept as stand-by, are retired.

Gain / loss on disposal of property, plant and equipment, if any, is taken to profit and loss account.

Capital work-in-progress

Capital work-in-progress is stated at cost less any identified impairment loss.

6.5 Intangible Assets

Expenditure incurred to acquire computer software is capitalised as intangible asset and stated at cost less accumulated amortisation and any identified impairment loss. Expenditure which enhances or extends the performance of computer software beyond its original specification and useful life is recognised as a capital improvement and added to the original cost of the software.



Intangible assets are amortised using the straight-line method over a period of three years. Amortisation on additions to intangible assets is charged from the month in which an asset is put to use and on disposal upto the month of disposal.

6.6 Assets subject to finance lease

These are stated at the lower of present value of minimum lease payments under the lease agreements and the fair value of the assets. The related obligations of lease are accounted for as liabilities. Finance cost is allocated to accounting periods in a manner so as to provide a constant periodic rate of finance cost on the remaining balance of principal liability for each period.

Depreciation is charged to income at the rates stated in note 22.1 applying reducing balance method to write-off the cost of the asset over its estimated remaining useful life in view of certainty of ownership of asset at the end of lease period.

6.7 Stores and spares

These are valued at moving average cost. Items-in-transit are valued at cost accumulated to the balance sheet date.

6.8 Stock-in-trade

| <u>Particulars</u> | <u>Mode of valuation</u> |
|--------------------|---|
| Work-in-process | -At cost. |
| Finished products | |
| ' A' grade | -At lower of cost and net realisable value. |
| ' B' grade | -At estimated realisable value. |

- Cost in relation to work-in-process and finished goods represents annual average cost which consists of prime cost and appropriate manufacturing overheads.

-Net realisable value signifies the selling price in the ordinary course of business less cost of completion and cost necessary to be incurred to effect such sale.

6.9 Trade debts

Trade debts are carried at original invoice amount less an estimate for doubtful debts based on review of outstanding amounts at the year-end. Bad debts are written-off when identified.

6.10 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash-in-hand and balances at banks.

6.11 Borrowing costs

Borrowing costs incurred on finances obtained for acquisition of fixed assets are capitalised up to the date of commissioning of the respective assets. All other borrowing costs are taken to profit and loss account.



6.12 Provisions

Provisions are recognised when the Company has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

6.13 Foreign currency translation

Transactions in foreign currencies are accounted for in Pak Rupees at the exchange rates prevailing at the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at rates of exchange prevailing at the balance sheet date. Foreign exchange differences are recognised in the profit and loss account.

6.14 Financial instruments

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

6.15 Off-setting of financial instruments

Financial assets and liabilities are off-set and the net amount reported in the balance sheet when there is a legally enforceable right to set-off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

6.16 Related party transactions

Sale, purchase and other transactions with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method except for the allocation of expenses relating to combined offices shared with the Associates, which are on the actual basis.

6.17 Revenue recognition

- Sales are recognised on dispatch of goods to customers.
- Return on deposit / saving accounts is accounted for on 'accrual basis'.

6.18 Borrowings

Loans and borrowings are initially recognised at the proceeds received; subsequent to initial recognition, these are stated at amortised cost.

6.19 Trade and other payables

Creditors relating to trade and other payables are carried at cost which is the fair value of consideration to be paid in the future for goods and services received, whether or not billed to the Company.

6.20 Loans and advances

These are stated at cost.

**6.21 Dividend distribution**

Ordinary dividend distribution to shareholders is recognised as liability in the financial statements in the period in which the dividend is approved.

6.22 Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of impairment loss, if any. Impairment losses are recognised as expense in the profit and loss account.

7. STANDARDS, AMENDMENTS TO PUBLISHED STANDARDS AND INTERPRETATIONS TO EXISTING STANDARDS THAT ARE NOT YET EFFECTIVE AND HAVE NOT BEEN EARLY ADOPTED BY THE COMPANY.

The following standards, amendments and interpretations of International Financial Reporting Standards will be effective for accounting periods beginning on or after the dates specified below:

7.1 IAS 1 (amendment), 'Presentation of Financial Statements'. The amendment is part of the IASB's annual improvements project published in April 2009 (effective for annual periods beginning on or after 01 January, 2010). The amendment provides clarification that the potential settlement of a liability by the issue of equity is not relevant to its classification as current or non-current. By amending the definition of current liability, the amendment permits a liability to be classified as non-current (provided that the entity has an unconditional right to defer settlement by transfer of cash or other assets for at least 12 months after the accounting period) notwithstanding the fact that the entity could be required by the counterparty to settle in shares at any time. This amendment is not expected to have a material impact on the Company's financial statements.

7.2 IAS 38 (amendment), 'Intangible Assets'. The amendment is part of the IASB's annual improvements project published in April 2009. The amendment clarifies guidance in measuring the fair value of an intangible asset acquired in a business combination and it permits the grouping of intangible assets as a single asset if each asset has similar useful economic lives. This amendment will not result in a material impact on the Company's financial statements.

7.3 IFRS 5 (amendment), 'Measurement of Non-current Assets (or disposal groups) Classified as Held-for-Sale' (effective for annual periods beginning on or after 01 January, 2010). The amendment is part of the IASB's annual improvements project published in April 2009. The amendment provides clarification that IFRS 5 specifies the disclosure required in respect of non-current assets (or disposal groups) classified as held for sale or discontinued operations. It also clarifies that the general requirements of IAS 1 still apply, particularly paragraph 15 (to achieve a fair presentation) and paragraph 125 (sources of estimation uncertainty) of IAS 1. This amendment is not expected to have a material impact on the Company's financial statements.

7.4 IFRIC 19, 'Extinguishing Financial Liabilities with Equity Instruments' (effective for annual periods beginning on or after 01 July, 2010). This interpretation provides guidance on the accounting for debt for equity swaps. This interpretation has no impact on the Company's financial statements.

In addition to the above, there are number of amendments in other IFRSs and various accounting standards, which have also been issued by the IASB as a result of its annual improvements project in April 2009. Such improvements are generally effective for accounting periods beginning on or after 01 January, 2010. The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements.

**8. SHARE CAPITAL**

| | | Note | 2010 Rupees | 2009 Rupees |
|------------------------|--|------------|--------------------|----------------|
| 8.1 Authorised: | | | | |
| 5,000,000 | (2009: 4,500,000) ordinary shares of Rs.10 each | 8.4 | 50,000,000 | 45,000,000 |
| 7,500,000 | (2009: 7,500,000) 12% redeemable cumulative convertible preference shares of Rs. 10 each | | 75,000,000 | 75,000,000 |
| 8,000,000 | (2009: 8,000,000) non-voting ordinary shares of Rs.10 each | | 80,000,000 | 80,000,000 |
| 20,500,000 | | | 205,000,000 | 200,000,000 |

8.2 Issued, subscribed and paid-up:

| | | | | |
|-------------------|---|------------|--------------------|-------------|
| 4,100,000 | (2009: 4,100,000) ordinary shares of Rs.10 each fully paid in cash | | 41,000,000 | 41,000,000 |
| 652,000 | (2009: 220,000) ordinary shares of Rs.10 each issued as fully paid bonus shares | 8.4 | 6,520,000 | 2,200,000 |
| 7,200,000 | (2009: 7,200,000) non-voting ordinary shares of Rs.10 each issued on conversion of 12% cumulative convertible preference shares | | 72,000,000 | 72,000,000 |
| 720,000 | Non-voting ordinary shares of Rs.10 each issued as fully paid bonus shares | 8.4 | 7,200,000 | 0 |
| 12,672,000 | | | 126,720,000 | 115,200,000 |

8.3 Noon Sugar Mills Limited (An Associated Company) holds 2,200,000 (2009: 2,000,000) non-voting ordinary shares as at 30 June, 2010.

8.4 The Company's shareholders, in the Annual General Meeting held on 29 October, 2009, had resolved the following:

- (a) Authorised share capital of the Company be increased from Rs.200 million to Rs.205 million.
- (b) Fully paid bonus shares in proportion of 10 shares for every 100 shares be issued i.e. 432,000 ordinary shares of Rs.10/- each and 720,000 non-voting ordinary shares of Rs.10/- each.



9. CAPITAL REDEMPTION RESERVE

The Company had created a redemption reserve and appropriated the required amount annually from the profit and loss appropriation account to ensure that reserve balance at the redemption date is equal to the principal amount of preference shares. However, for the last four years, no appropriation had been made. This reserve remained unutilised as preference shares had been converted into non-voting ordinary shares. The Board of Directors, in its meeting held on 23 April, 2010, had resolved that the amount of Rs.15,879,507 standing in the redemption reserve account having fallen redundant and be transferred to the unappropriated profit.

10. SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT

Freehold land, buildings on freehold land and plant & machinery of the Company were revalued on 30 June, 1999 by M/s Hamid Mukhtar & Co. - Independent Valuation Consultants and Surveyors, Lahore - to replace the carrying values of these assets with their market values / depreciated market values. The aggregated appraisal surplus arisen on the revaluation amounting Rs.34.793 million was credited to this account to comply with the requirements of section 235 of the Companies Ordinance, 1984. The Company had incorporated the revaluation adjustments with effect from 01 July, 1999. The revaluation surplus has been adjusted only by incremental depreciation arising out of revaluation and deferred taxation. The year-end balance has been arrived at as follows:

| | 2010 Rupees | 2009 Rupees |
|---|-------------------|-------------------|
| Opening balance | 22,045,563 | 22,460,649 |
| Less: transferred to unappropriated profit on account of incremental depreciation for the year - net of deferred taxation | 373,577 | 415,086 |
| Closing balance | <u>21,671,986</u> | <u>22,045,563</u> |

11. DEFERRED INCOME

| | | |
|---|------------------|-------------------|
| Opening balance | 6,785,581 | 8,088,531 |
| Add: income deferred during the year | 0 | 2,898,694 |
| | <u>6,785,581</u> | <u>10,987,225</u> |
| Less: income recognised during the year | 4,201,644 | 4,201,644 |
| | <u>2,583,937</u> | <u>6,785,581</u> |

11.1 Refer to notes 14.3 and 14.4.

**12. TERM AND DEMAND FINANCES - Secured**

| | Note | 2010 Rupees | 2009 Rupees |
|---|------|-------------------|-------------------|
| Allied Bank Limited (ABL) | | | |
| - Demand finance | 12.1 | 44,673,548 | 70,201,292 |
| NIB Bank Limited (NIB) | | | |
| - Term finance | 12.2 | 18,333,328 | 25,000,000 |
| | | <u>63,006,876</u> | <u>95,201,292</u> |
| Less: Current portion grouped under current liabilities | | | |
| - ABL | | 25,527,744 | 25,527,744 |
| - NIB (including an overdue instalment of Rs.833,334) | | 10,833,334 | 7,500,000 |
| | | <u>36,361,078</u> | <u>33,027,744</u> |
| | | <u>26,645,798</u> | <u>62,173,548</u> |

12.1 The Company, during December, 2007, had finalised banking arrangements with Allied Bank Ltd. (ABL) whereby ABL had provided a demand finance facility of Rs.80 million, which had been utilised by the Company to pay-off directly the demand finance facilities available from Habib Bank Limited. The demand finance facility from ABL is repayable in 12 equal quarterly instalments commenced April, 2009 and carries mark-up at the rate of 3-months KIBOR+1.50% per annum. The effective mark-up rate charged by ABL during the current financial year ranged from 13.84% to 14.27% (2009: 14.27% to 17.02%) per annum. Demand finance facility from ABL is secured against 1st pari passu charge of Rs.295 million on fixed assets of the Company excluding the charge of Rs.35 million of NIB Bank Limited (2009: Rs.120.340 million of The Royal Bank of Scotland) on specific Tetra Pak machinery exclusively mortgaged with them.

12.2 The Company, during April, 2009, had arranged a term finance facility of Rs.25 million from NIB Bank Limited to finance import of Tetra Pak filling equipment. The facility carries mark-up at the rate of 6 month KIBOR plus 200 bps with floor of 13% and is secured against 1st pari passu charge over plant and machinery for Rs. 35 million and letter of comfort from Tetra Pak Pakistan Limited. The effective mark-up charged by the bank during the year ranged from 14.43% to 14.76% (2009: at the rate of 15.35%) per annum.

13. LOAN FROM CHIEF EXECUTIVE - Unsecured

The Chief Executive of the Company, during the financial year ended 30 June, 2006, had arranged loans aggregating Rs.54 million by borrowing the equivalent amounts from a commercial bank. The Company is liable to pay mark-up on these loans at the same rate as the Chief Executive has to pay to the bank on the loans obtained by him. These loans, during the current financial year, have carried mark-up at the rates ranging from 13.64% to 14.07% (2009: 15.59% to 20.00%) per annum. The Company is also liable to reimburse to Chief Executive the charges and fees payable by him to the bank on the loan amounts.



Movement in this account during the current financial year was as follows:

| | | |
|---|-------------------|-------------------|
| Opening balance | 48,152,046 | 56,545,200 |
| Add: additional amounts disbursed during the year | 10,000,000 | 12,000,000 |
| Less: amounts repaid during the year | (20,427,813) | (20,393,154) |
| Balance as at 30 June | <u>37,724,233</u> | <u>48,152,046</u> |

As per the sub-ordination agreement entered into between the Chief Executive and Allied Bank Ltd. (ABL) on 24 December, 2007, this loan has been made sub-ordinate to the finance facilities extended by ABL to the Company.

14. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE - Secured

| Particulars | 2010 | | | 2009 | | |
|---|-------------------|------------------------|-------------------|-------------------|------------------------|-------------------|
| | Upto one year | From one to five years | Total | Upto one year | From one to five years | Total |
| ----- Rupees ----- | | | | | | |
| Minimum lease payments | 30,034,933 | 5,554,969 | 35,589,902 | 17,886,692 | 35,684,426 | 53,571,118 |
| Less: finance costs allocated to future periods | 596,117 | 2,978 | 599,095 | 2,793,625 | 654,309 | 3,447,934 |
| | <u>29,438,816</u> | <u>5,551,991</u> | <u>34,990,807</u> | <u>15,093,067</u> | <u>35,030,117</u> | <u>50,123,184</u> |
| Less: security deposits adjustable on expiry of lease terms | 19,180,000 | 5,100,000 | 24,280,000 | 0 | 24,280,000 | 24,280,000 |
| Present value of minimum lease payments | <u>10,258,816</u> | <u>451,991</u> | <u>10,710,807</u> | <u>15,093,067</u> | <u>10,750,117</u> | <u>25,843,184</u> |

14.1 The Company, during February, 2008, had entered into lease agreement with Askari Bank Ltd. to acquire vehicle. The liability under the lease agreement is payable in monthly instalments by January, 2011 and during the current financial year was subject to finance cost at the rate of 15% (2009: at the rates ranging from 12.92% to 15%) per annum. The Company intends to exercise its option to purchase the leased vehicle upon completion of the lease term. The lease liability is secured against demand promissory note and registration of title of vehicle in the name of lessor.

14.2 The Company, during September, 2006, had obtained a lease finance facility of Rs.3.860 million from The Bank of Punjab (BoP) under Kisan Dost Livestock Development Scheme to acquire Farm Cooling Tanks along with its allied accessories. This finance facility is repayable in 20 equal quarterly instalments by September, 2011 and carries mark-up at 6-months KIBOR + 475 bps with a floor of 10% per annum; mark-up is payable by Pakistan Dairy Development Company. This finance facility is secured against BoP's charge on leased assets and corporate guarantee of the Company. The Company intends to exercise its option to purchase the leased assets upon completion of the lease term.

14.3 The Company, during the November, 2007, had entered into a sale & lease-back agreement (Ijarah) with Askari Bank Ltd. (ABL) - Islamic Banking to finance Powder Plant along with accessories and fittings. Against the total cost of assets of Rs.46.580 million, the Company has



given security deposit amounting Rs.18.632 million and ABL has financed the remaining cost of Rs.27.948 million. The amount financed by ABL is payable in 10 equal quarterly instalments commenced from August, 2008; during the current financial year, it carried profit at the rates ranging from 13.67% to 15% (2009: 13.89% to 15%) per annum. This lease finance is secured against a demand promissory note in favour of ABL and registration of the leased assets in ABL's name.

Gain arisen on sale & lease-back of plant and machinery amounting Rs.9.706 million has been treated as deferred income and is being credited to profit and loss account over the lease term.

- 14.4** The Company, during the preceding financial year, had entered into a sale & lease-back agreement (Ijarah) with ABL - Islamic Banking to finance Steam Boiler and Diesel Generator set along with accessories and fittings. Against the total cost of assets of Rs.12.750 million, the Company has given security deposit amounting Rs.5.100 million and ABL has financed the remaining cost of Rs.7.650 million. The amount financed by ABL is repayable in 36 monthly instalments commenced from August, 2008; during the current financial year, it carried profit at the rates ranging from 13.30% to 14.85% (2009: 14.85% to 15.00%) per annum. These lease finances are secured against exclusive ownership of the leased assets in ABL's name.

Gain arisen on sale & lease-back of plant and machinery amounting Rs.2.899 million has been treated as deferred income and is being credited to profit and loss account over the lease term.

15. DEFERRED TAXATION

| | Note | 2010 Rupees | 2009 Rupees |
|--|------|-------------------|-------------------|
| Credit balances arising in respect of: | | | |
| - accelerated tax depreciation allowances | | 85,308,640 | 71,815,136 |
| - lease finances | | 6,338,562 | 3,140,281 |
| - surplus on revaluation of property, plant and equipment | | 1,810,416 | 2,008,154 |
| Debit balances arising in respect of: | | | |
| - available tax losses | | (33,490,598) | (36,044,516) |
| - minimum tax recoverable against tax charge in future years | | (31,871,062) | (24,276,902) |
| | | 28,095,958 | 16,642,153 |

16. TRADE AND OTHER PAYABLES

| | | | |
|--------------------------------------|------|--------------------|--------------------|
| Creditors | | 220,124,260 | 143,963,484 |
| Bills payable | | 802,500 | 0 |
| Accrued expenses | | 19,397,150 | 13,177,176 |
| Advance payments | | 69,011,834 | 13,649,463 |
| Due to employees | | 113,472 | 125,812 |
| Income tax deducted at source | | 1,926,352 | 1,382,170 |
| Employees' provident fund | | 481,360 | 309,500 |
| Workers' (profit) participation fund | 16.1 | 2,907,649 | 2,893,008 |
| Workers' welfare fund | | 1,011,590 | 921,406 |
| Others | | 265,231 | 323,444 |
| | | 316,041,398 | 176,745,463 |



| | 2010 Rupees | 2009 Rupees |
|--|----------------|----------------|
| 16.1 Workers' (Profit) participation fund | | |
| Opening balance | 2,893,008 | 2,676,126 |
| Allocation for the year | 2,662,082 | 2,473,247 |
| Interest on funds utilised in the Company's business | 268,805 | 265,969 |
| | 2,930,887 | 2,739,216 |
| | 5,823,895 | 5,415,342 |
| Less: amount paid during the year | 2,916,246 | 2,522,334 |
| Closing balance | 2,907,649 | 2,893,008 |
| 17. ACCRUED MARK-UP AND INTEREST | | |
| Mark-up accrued on: | | |
| - term and demand finances | 2,333,797 | 3,308,862 |
| - loans from chief executive | 1,315,383 | 1,070,075 |
| - short term finances | 4,864,531 | 4,338,469 |
| Accrued lease finance charges | 107,446 | 301,660 |
| | 8,621,157 | 9,019,066 |
| 18. SHORT TERM FINANCES | | |
| Running finances - secured | 176,684,539 | 129,947,646 |
| Temporary bank overdrafts - unsecured | 0 | 392,326 |
| | 176,684,539 | 130,339,972 |

18.1 Running finance facilities available from Allied Bank Limited (ABL) and NIB Bank Limited (NIB) aggregate to Rs.175 million (2009: Rs.145 million). The finance facilities, during the current financial year, carried mark-up at the rates ranging from 13.59% to 14.77% (2009: 14.02% to 16.75%) per annum. The finance facilities are secured against charges aggregating Rs.270 million (2009: Rs.230 million) on all current assets of the Company. The finance facility available from NIB is available up to January, 2011 whereas renewal of finance facility from ABL is in process as at the year-end.

18.2 Facilities for opening letters of credit / guarantee aggregate Rs.88.410 million (2009: Rs.35 million) of which the amount aggregating Rs.26.847 million (2009: Rs.30 million) remained unutilised at the year-end. These facilities are secured against lien on import documents, counter guarantees of the Company and personal guarantees of all the directors. These facilities are available up to September, 2011.

**19. TAXATION - Net**

| | 2010 Rupees | 2009 Rupees |
|---|----------------|----------------|
| Opening balance | 165,709 | 8,259,200 |
| Add: provision made during the year: | | |
| - current | 12,256,253 | 71,509 |
| - prior years' | (1,427,742) | 433,512 |
| | 10,828,511 | 505,021 |
| | 10,994,220 | 8,764,221 |
| Less: adjustments against completed assessments | (1,262,033) | 8,598,512 |
| Closing balance | 12,256,253 | 165,709 |

19.1 Income tax assessments of the Company have been completed up to Tax Year 2009 except for Tax Year 2005 as detailed in note 19.4. Further, the Company has not received any notice under section 177 of the Income Tax Ordinance, 2001 (the Ordinance) for selection of its cases for detailed scrutiny.

19.2 In view of available tax losses, provision for current year represents tax on income chargeable under the final tax regime and minimum tax due under section 113 of the Ordinance.

19.3 No numeric tax rate reconciliation is given as the Company's tax liability comprise of minimum tax due under section 113 of the Ordinance and tax collected or deducted as final tax under section 169 of the Ordinance.

19.4 The Taxation Officer, after conducting tax audit under section 177 of the Ordinance for the Tax Year 2005, has passed amended assessment order under section 122(1) / 122(5) of the Ordinance raising tax demand of Rs.34.985 million on account of suppressed sales.

The Company has filed an appeal with the Commissioner Inland Revenue (Appeals) - CIR(A) Lahore under section 127 of the Ordinance against the order. CIR(A), vide her order dated 15 July, 2009, has decided that the impugned order finalised under section 122(1) / 122(5) of the Ordinance is found to be unsustainable in the eyes of law and therefore annulled. The Tax Department has filed an appeal before the Appellate Tribunal Inland Revenue, Lahore against the order of CIR(A), which is pending adjudication.

The Company has also filed a Rectification Application under section 221 of the Ordinance, which is rejected by the Taxation Officer, vide his order dated 12 September, 2009. The Company has preferred an appeal with the CIR(A) against the order, which is pending adjudication.

19.5 The Company had filed an appeal with the CIR(A) for the Assessment Year 2002-03 on the grounds that the Assessing Officer while finalising assessment had not allowed the refund of Rs.136,432 and also not established the tax credit of Rs.634,598 available under section 107AA of the repealed Income Tax Ordinance, 1979. The CIR(A) has decided the appeal in favour of the Company; however, the Company had adjusted the aforementioned tax credit of Rs.634,598 in its Income Tax Return for the Tax Year 2003.



| | Note | 2010 Rupees | 2009 Rupees |
|------------------------|------|----------------|------------------|
| 20. DIVIDENDS | | | |
| Unclaimed dividend on: | | | |
| -ordinary shares | | 812,367 | 818,857 |
| -Preference shares | | 117,034 | 4,388,055 |
| | | <u>929,401</u> | <u>5,206,912</u> |

21. CONTINGENCIES AND COMMITMENTS

- 21.1** The Collector of Sales Tax Adjudication, Faisalabad had raised sales tax demand aggregating Rs.272,036 along with additional tax and penalty on account of sale of vehicles, scrap and advances received pertaining to prior years. The Company filed an appeal with the Customs, Central Excise and Sales Tax Appellate Tribunal, Lahore, which partly accepted the Company's appeal and determined a refund of Rs.380,320. The Collectorate, however, has filed an appeal against the judgment passed by the Tribunal with the Lahore High Court; the matter is presently sub-judice before the Court.
- 21.2** Bank guarantee amounting Rs.4 million (2009: Rs.5 million) issued by Allied Bank Ltd. - ABL on behalf of the Company favouring Sui Northern Gas Pipelines Ltd. was outstanding as at 30 June, 2010. This guarantee will expire during September, 2011. Bank guarantee of Rs.7.410 million (2009: Rs.3.800 million) issued by NIB Bank Limited on behalf of the Company favouring Pakistan Air Force is also outstanding as at 30 June, 2010, which will expire during July, 2010.
- 21.3** Also refer contents of note 19.4.
- 21.4** Commitments against irrevocable letters of credit outstanding as at 30 June, 2010 is Rs.49.350 million (2009: Rs.0.365 million).

22. PROPERTY, PLANT AND EQUIPMENT

| | | | |
|------------------------------------|------|--------------------|--------------------|
| Operating fixed assets - tangible | 22.1 | 503,409,658 | 440,777,474 |
| Capital work-in-progress - at cost | 22.5 | 100,000 | 5,402,208 |
| | | <u>503,509,658</u> | <u>446,179,682</u> |



21.1 OPERATING FIXED ASSETS -Tangible

| | Owned | | | | | | Leased | | Total | | | |
|--------------------------------|---------------|----------------------------|-------------------|-------------|------------------------------|-----------------------|------------------|------------------------|-------------|------------|-------------------|--------------|
| | Freehold Land | Buildings on freehold Land | Plant & machinery | Milk Churns | Electric & gas installations | Other works equipment | Office equipment | Furniture and fixtures | | Vehicles | Plant & Machinery | Vehicles |
| As at 30 June, 2008 | 18,807,460 | 55,691,526 | 405,780,944 | 143,740 | 9,771,388 | 4,463,423 | 4,462,281 | 11,571,640 | 38,497,344 | 57,380,604 | 2,346,000 | 608,916,350 |
| Cost | | | | | | | | | | | | |
| Accumulated depreciation | 0 | 18,783,005 | 149,614,046 | 142,937 | 3,445,439 | 2,635,227 | 1,970,332 | 5,543,280 | 20,707,284 | 5,548,054 | 561,235 | 208,950,839 |
| Book value | 18,807,460 | 36,908,521 | 256,166,898 | 803 | 6,325,949 | 1,828,196 | 2,491,949 | 6,028,360 | 17,790,060 | 51,832,550 | 1,784,765 | 399,965,511 |
| Year ended 30 June, 2009: | | | | | | | | | | | | |
| Additions | 0 | 133,652 | 88,529,133 | 0 | 2,618,936 | 80,434 | 83,800 | 91,994 | 4,375,206 | 2,898,694 | 0 | 98,811,849 |
| Transfers: cost | 0 | 0 | (10,309,672) | 0 | 0 | 0 | 0 | 0 | 976,000 | 10,309,672 | (976,000) | 0 |
| depreciation | 0 | 0 | 458,366 | 0 | 0 | 0 | 0 | 0 | (424,235) | (458,366) | 424,235 | 0 |
| Disposals: cost | 0 | 0 | (21,703,307) | 0 | 0 | 0 | 0 | 0 | (6,722,455) | 0 | 0 | (28,425,762) |
| Depreciation | 0 | 0 | 9,742,094 | 0 | 0 | 0 | 0 | 0 | 3,782,363 | 0 | 0 | 13,524,457 |
| Depreciation Charge | 0 | 3,701,559 | 27,018,905 | 120 | 877,640 | 188,966 | 256,988 | 610,291 | 3,739,257 | 6,458,255 | 246,600 | 43,098,581 |
| Book value as at June 30, 2009 | 18,807,460 | 33,340,614 | 295,864,607 | 683 | 8,067,245 | 1,719,664 | 2,318,761 | 5,510,063 | 16,037,682 | 58,124,295 | 986,400 | 440,777,474 |
| Year ended 30 June, 2010: | | | | | | | | | | | | |
| Additions | 0 | 5,214,303 | 86,767,536 | 0 | 3,951,802 | 2,696,682 | 13,763,938 | 0 | 13,046,084 | 0 | 0 | 125,440,345 |
| Disposals: Cost | 0 | 0 | (21,000,000) | 0 | 0 | 0 | 0 | 0 | (2,836,333) | 0 | 0 | (23,836,333) |
| depreciation | 0 | 0 | 9,013,053 | 0 | 0 | 0 | 0 | 0 | 1,208,954 | 0 | 0 | 10,222,007 |
| Depreciation Charge | 0 | 3,507,849 | 32,661,079 | 102 | 1,022,319 | 322,271 | 1,049,325 | 551,006 | 4,070,174 | 5,812,430 | 197,280 | 49,193,835 |
| Book value as at June 30, 2010 | 18,807,460 | 35,047,068 | 337,984,117 | 581 | 10,996,728 | 4,094,075 | 15,033,374 | 4,989,057 | 23,386,213 | 52,311,865 | 789,120 | 503,409,658 |
| As at 30 June, 2009 | 18,807,460 | 55,825,178 | 462,297,098 | 143,740 | 12,390,324 | 4,543,857 | 4,546,081 | 11,663,634 | 37,126,095 | 70,588,970 | 1,370,000 | 679,302,437 |
| Accumulated Depreciation | 0 | 22,484,564 | 166,432,491 | 143,057 | 4,323,079 | 2,824,193 | 2,227,320 | 6,153,571 | 21,088,413 | 12,464,675 | 383,600 | 238,524,963 |
| Book value | 18,807,460 | 33,340,614 | 295,864,607 | 683 | 8,067,245 | 1,719,664 | 2,318,761 | 5,510,063 | 16,037,682 | 58,124,295 | 986,400 | 440,777,474 |
| As at 30 June, 2010 | 18,807,460 | 61,039,481 | 528,064,634 | 143,740 | 16,342,126 | 7,240,539 | 18,310,019 | 11,663,634 | 47,335,846 | 70,588,970 | 1,370,000 | 780,906,449 |
| Accumulated depreciation | 0 | 25,992,413 | 190,080,517 | 143,159 | 5,345,398 | 3,146,464 | 3,276,645 | 6,704,577 | 23,949,633 | 18,277,105 | 580,880 | 277,496,791 |
| Book value | 18,807,460 | 35,047,068 | 337,984,117 | 581 | 10,996,728 | 4,094,075 | 15,033,374 | 4,989,057 | 23,386,213 | 52,311,865 | 789,120 | 503,409,658 |
| Depreciation Rate (%) | 0 | 10 | 10 | 15 | 10 | 10 | 10 | 10 | 20 | 10 | 20 | |



22.2 Disposals of operating fixed assets

| Particulars | Cost | Accumulate depreciation | Book value | Sale proceeds | Gain | Sold through negotiation to: |
|--------------------------------|-------------------|-------------------------|-------------------|-------------------|------------------|--|
| ----- Rupees ----- | | | | | | |
| Plant and machinery TBA - 8 | 21,000,000 | 9,013,053 | 11,986,947 | 17,000,000 | 5,013,053 | M/s Tetra Pak Pakistan 316 Upper Mall, Lahore. |
| Vehicles: | | | | | | |
| Kia Classic | 482,000 | 290,056 | 191,944 | 309,000 | 17,056 | Muhammad Arif 3 - Deo Samaj, Sanat-Nagar, Lahore. |
| Toyota GLI | 1,240,540 | 436,295 | 804,245 | 820,000 | 15,755 | Mr. Shah Wazir Ring Road Charsadda Chowk, Peshawar. |
| Toyota Altis | 1,113,793 | 482,603 | 631,190 | 650,000 | 18,810 | - do- |
| | 2,836,333 | 1,208,954 | 1,627,379 | 1,779,000 | 151,621 | |
| | 23,836,333 | 10,222,007 | 13,614,326 | 18,779,000 | 5,164,674 | |

22.3 Depreciation on UHT plant, installed and operated on trial run during the financial year ended 30 June, 2004, was not provided for in that year. Had depreciation been properly provided for, profit for the current year would have been higher by Rs 0.829 million and unappropriated profit as at 30 June, 2010 would have been lower by Rs. 7.460 million.

22.4 Depreciation for the year has been apportioned as under:

| | 2010 Rupees | 2009 Rupees |
|-------------------------|-------------------|-------------------|
| Milk collection centres | 5,583,774 | 5,510,400 |
| Cost of sales | 38,949,288 | 34,411,797 |
| Administrative expenses | 3,843,324 | 2,353,069 |
| Distribution cost | 817,449 | 823,315 |
| | 49,193,835 | 43,098,581 |

22.5 Capital work-in-progress

| | | |
|--------------------------|----------------|------------------|
| Plant and machinery | 0 | 4,411,173 |
| Civil work - building | 0 | 964,685 |
| Advance payments for: | | |
| - electric installations | 0 | 26,350 |
| - civil work - building | 100,000 | 0 |
| | 100,000 | 5,402,208 |

23. INTANGIBLE ASSET - Computer softwares

| | | |
|---------------------------------|----------------|----------------|
| Opening balance | | |
| Cost | 200,000 | 0 |
| Accumulated amortisation | (27,775) | 0 |
| Net book value | 172,225 | 0 |
| Year ended June 30, 2010 | | |
| Opening net book value | 172,225 | 0 |
| Additions | 0 | 200,000 |
| Amortisation | (66,660) | (27,775) |
| Closing net book value | 105,565 | 172,225 |



| | 2010 Rupees | 2009 Rupees |
|--------------------------|----------------|----------------|
| Closing balance | | |
| Cost | 200,000 | 200,000 |
| Accumulated amortisation | (94,435) | (27,775) |
| Net book value | <u>105,565</u> | <u>172,225</u> |
| Amortisation rate | <u>33.33%</u> | <u>33.33%</u> |

24. LOANS TO EMPLOYEES - Secured, considered good

| | | |
|--|----------|---------------|
| Balance as at 30 June, | 443,203 | 205,931 |
| Less: current portion grouped under current assets | 443,203 | 176,881 |
| | <u>0</u> | <u>29,050</u> |

24.1 These interest free loans have been advanced as financial assistance and are recoverable in monthly instalments. These are secured against provident fund balance of the employees.

24.2 No amount was due from the directors, chief executive and executives during the year.

25. STORES, SPARES AND LOOSE TOOLS

| | | |
|--|-------------------|-------------------|
| Stores - at mills including in transit valuing Rs.4,728,755 (2009:Rs.Nil) | 84,696,169 | 59,207,475 |
| Spares | 12,162,094 | 10,309,901 |
| Loose tools | 207,271 | 61,963 |
| | <u>97,065,534</u> | <u>69,579,339</u> |

25.1 Stores and spares inventory includes slow moving items valuing Rs.3.552 million (2009:Rs.3.976 million).

26. STOCK-IN-TRADE

| | | |
|----------------------------|-------------------|-------------------|
| Work-in-process | 25,078,000 | 26,954,000 |
| Finished goods - 'A' grade | 59,517,000 | 63,081,000 |
| | <u>84,595,000</u> | <u>90,035,000</u> |

27. LOANS AND ADVANCES - Considered good

| | | |
|--|-------------------|------------------|
| Due from employees (including current portion of long term loans) | 677,203 | 280,433 |
| Advance payments | 9,517,385 | 5,878,825 |
| | <u>10,194,588</u> | <u>6,159,258</u> |



| | Note | 2010 Rupees | 2009 Rupees |
|---|------|-------------------|-------------------|
| 28. SHORT TERM SECURITY DEPOSITS & PREPAYMENTS | | | |
| Security deposits | | 9,801,345 | 6,726,528 |
| Prepayments | | 1,065,516 | 1,438,476 |
| Letter of credits | | 248,345 | 62,792 |
| Prepaid rent | | 80,100 | 797,872 |
| Margin deposits against letters of credit | | 7,280,666 | 0 |
| | | <u>18,475,972</u> | <u>9,025,668</u> |
| 29. DUE FROM ASSOCIATED COMPANIES | | | |
| Noon Sugar Mills Limited | | 136,140 | 19,398 |
| Textile Services (Pvt.) Limited | | 849,999 | 1,235,117 |
| Noon International (Pvt.) Limited | | 17,785 | 10,539 |
| | | <u>1,003,924</u> | <u>1,265,054</u> |
| 30. OTHER RECEIVABLES | | | |
| Accrued profit on bank deposits | | 176,216 | 111,502 |
| Insurance claims receivable | | 137,789 | 310,963 |
| Advance payments against lease rentals | | 279,227 | 48,708 |
| | | <u>593,232</u> | <u>471,173</u> |
| 31. CASH AND BANK BALANCES | | | |
| Cash-in-hand | | 101,984 | 18,011 |
| Cash at banks on: | | | |
| - current accounts | 31.1 | 15,486,953 | 2,579,723 |
| - PLS / saving accounts | 31.2 | 90,002 | 86,081 |
| - term deposit receipt | 31.3 | 7,410,000 | 3,800,000 |
| - dividend accounts | | 261,675 | 4,358,747 |
| | | <u>23,248,630</u> | <u>10,824,551</u> |
| | | <u>23,350,614</u> | <u>10,842,562</u> |

31.1 These include Rs.500,000 under lien of Allied Bank Limited against guarantees issued by it in favour of Sui Northern Gas Pipelines Ltd. (SNGPL) on behalf of the Company. Also refer contents of note 21.2.

31.2 This carries mark-up at the rate of 5% (2009:1.20%) per annum.



31.3 This carries profit at the rate of 7% (2009: 7%) per annum and has been deposited as security against guarantee issued by NIB Bank Ltd. in favour of Pakistan Air Force on behalf of the Company (refer note 21.2).

| | Note | 2010 Rupees | 2009 Rupees |
|------------------------------|------|----------------------|----------------------|
| 32. SALES - Net | | | |
| Gross sales | 32.1 | 2,503,938,215 | 1,801,147,890 |
| Less: | | | |
| Sales tax | | 34,277,478 | 32,012,676 |
| Central excise duty | | 2,051,878 | 1,809,827 |
| Shortages / leakages allowed | | 12,572,828 | 9,753,175 |
| Discounts | | 18,619,909 | 11,962,910 |
| | | 67,522,093 | 55,538,588 |
| | | 2,436,416,122 | 1,745,609,302 |

32.1 Current year sales include freight recoveries aggregating Rs.87,556,432

33. COST OF SALES

| | | | |
|-------------------------------|------|----------------------|----------------------|
| Raw materials consumed | 33.1 | 1,190,134,367 | 834,996,746 |
| Milk collection expenses | | 113,350,228 | 96,270,182 |
| Salaries, wages and benefits | 33.2 | 49,970,837 | 41,258,270 |
| Power and fuel | | 95,662,306 | 67,745,820 |
| Packing materials consumed | | 510,227,614 | 377,041,016 |
| Stores consumed | | 159,050,359 | 83,589,094 |
| Repair and maintenance | | 3,769,609 | 5,194,406 |
| Rent, rates and taxes | | 2,095,798 | 2,050,929 |
| Depreciation | 22.4 | 38,949,288 | 34,411,797 |
| Insurance | | 1,847,942 | 2,620,526 |
| | | 2,165,058,348 | 1,545,178,786 |
| Adjustment of work-in-process | | | |
| Opening | | 26,954,000 | 22,352,000 |
| Closing | | (25,078,000) | (26,954,000) |
| | | 1,876,000 | (4,602,000) |
| Cost of goods manufactured | | 2,166,934,348 | 1,540,576,786 |
| Adjustment of finished goods | | | |
| Opening stock | | 63,081,000 | 51,076,000 |
| Closing stock | | (59,517,000) | (63,081,000) |
| | | 3,564,000 | (12,005,000) |
| | | 2,170,498,348 | 1,528,571,786 |



| | Note | 2010 Rupees | 2009 Rupees |
|-------------------------------------|------|----------------------|--------------------|
| 33.1 Raw materials consumed: | | | |
| Fresh milk | | 1,109,259,499 | 820,557,060 |
| Skimmed milk powder | | 0 | 11,460 |
| Jams | | 5,487,564 | 2,108,148 |
| Cream | | 9,023,051 | 823,123 |
| Fat | | 51,567,146 | 0 |
| Apple and orange concentrate | | 14,797,107 | 11,382,756 |
| Processing charges of mineral water | | 0 | 114,199 |
| | | <u>1,190,134,367</u> | <u>834,996,746</u> |

33.2 These include contributions aggregating Rs.1,942,569 (2009: Rs.1,604,575) to employees' provident fund trust.

34. DISTRIBUTION COST

| | | | |
|-----------------------------------|------|--------------------|-------------------|
| Salaries and benefits | 34.1 | 15,819,233 | 14,361,655 |
| Freight and forwarding | 32.1 | 63,128,837 | 27,167,798 |
| Rent | | 1,163,723 | 1,145,934 |
| Entertainment | | 227,542 | 108,936 |
| Communication | | 323,399 | 244,775 |
| Electricity and gas | | 32,412 | 68,615 |
| Travelling and conveyance | | 391,736 | 146,007 |
| Vehicles' running and maintenance | | 403,462 | 240,426 |
| Advertisement and sales promotion | | 49,796,163 | 51,106,610 |
| Insurance | | 392,000 | 107,444 |
| Depreciation | 22.4 | 817,449 | 823,315 |
| Samples | | 1,042,685 | 993,357 |
| Others | | 405,587 | 299,388 |
| | | <u>133,944,228</u> | <u>96,814,260</u> |



34.1 These include contributions aggregating Rs.415,098 (2009: Rs.471,334) to employees' provident fund trust.

| 35. ADMINISTRATIVE EXPENSES | Note | 2010 Rupees | 2009 Rupees |
|---|-------------|------------------------|------------------------|
| Salaries and benefits | 35.1 | 22,195,186 | 17,436,661 |
| Travelling and conveyance: | | | |
| - directors | | 1,035,421 | 129,910 |
| - others | | 3,079,108 | 2,220,408 |
| Rent, rates and taxes | | 5,786,412 | 5,147,628 |
| Entertainment | | 2,168,238 | 1,931,080 |
| Communication | | 2,074,133 | 1,580,178 |
| Printing and stationery | | 1,551,087 | 1,182,149 |
| Electricity, gas and water | | 1,737,738 | 948,006 |
| Insurance | | 873,784 | 591,179 |
| Repair and maintenance | | 1,092,051 | 877,090 |
| Advertisement | | 75,267 | 134,180 |
| Vehicles' running | | 2,952,730 | 2,349,555 |
| Subscription | | 395,511 | 650,384 |
| Auditors' remuneration | 35.2 | 890,000 | 485,000 |
| Legal and professional charges (other than Auditors') | | 4,061,293 | 3,622,874 |
| Cash security charges | | 149,420 | 92,335 |
| General | | 1,582,214 | 786,324 |
| Depreciation | 22.4 | 3,843,324 | 2,353,069 |
| Amortization of computer software | | 66,660 | 27,775 |
| | | 55,609,577 | 42,545,785 |

35.1 These include contributions aggregating Rs.727,812 (2009: Rs.614,599) to employees' provident fund trust.



| | Note | 2010 Rupees | 2009 Rupees |
|--|------|-------------------|-------------------|
| 35.2 Auditors' remuneration | | | |
| - statutory audit fee | | 500,000 | 225,000 |
| - half yearly review | | 100,000 | 80,000 |
| - certification charges | | 70,000 | 25,000 |
| - short provision for the preceding year | | 175,000 | 100,000 |
| - out-of-pocket expenses | | 45,000 | 55,000 |
| | | <u>890,000</u> | <u>485,000</u> |
| 36. OTHER OPERATING EXPENSES | | | |
| Workers' (profit) participation fund | 16.1 | 2,662,082 | 2,473,247 |
| Workers' welfare fund | | 1,011,591 | 921,406 |
| Donations | 36.1 | 294,300 | 14,850 |
| Sales tax prior years' | | 545,160 | 1,167,035 |
| Exchange fluctuation loss | | 58,807 | 0 |
| Receivable balances written-off | | 3,119,841 | 0 |
| Insurance claim written-off | | 765,385 | 0 |
| | | <u>8,457,166</u> | <u>4,576,538</u> |
| 36.1 None of the directors or their spouses have any interest in any of the donees. | | | |
| 37. OTHER OPERATING INCOME | | | |
| Income from financial assets | | | |
| Profit on PLS / saving accounts | | 479,950 | 113,607 |
| Others | | | |
| Sale of scrap - net of sales tax | | 5,232,774 | 2,068,876 |
| Gain on sale of fixed assets | 22.2 | 5,164,674 | 10,842,639 |
| Packing charges of milk and juices | | 6,128,272 | 6,848,873 |
| Deferred income recognised | | 4,201,644 | 4,201,644 |
| Payable balances written-back | | 338,078 | 0 |
| | | <u>21,545,392</u> | <u>24,075,639</u> |



| 38. FINANCE COST | 2010 Rupees | 2009 Rupees |
|--|------------------------|------------------------------|
| Mark-up on: | | |
| - term and demand finances (2009: net of mark-up shared by Tetra Pak Pakistan Ltd. aggregating Rs.0.196 million) | 11,116,064 | 12,962,049 |
| - loans from chief executive | 5,894,230 | 9,128,700 |
| - short term finances | 18,207,371 | 19,032,253 |
| Lease finance charges | 2,449,577 | 4,536,654 |
| Interest on funds of Tetra Pak utilised in the Company's business | 85,575 | 2,811,083 |
| Interest on advance received against sale of plot from an Associated Company | 0 | 737,533 |
| Interest on workers' (profit) participation fund | 268,805 | 318,050 |
| Bank and other charges | 1,862,597 | 1,579,969 |
| | 39,884,219 | 51,106,291 |
| | | |
| 39. EARNINGS PER SHARE | | |
| Basic and diluted | | |
| Profit after taxation | 27,285,660 | 48,580,529 |
| Less: dividend on preference shares | 0 | (9,028,161) |
| Profit attributable to ordinary shareholders | 27,2185,660 | 39,552,368 |
| | | |
| | No. of shares | |
| Weighted average number of ordinary shares outstanding during the year | 12,672,000 | <i>Restated</i> 5,767,890 |
| | | |
| | R u p e e s | |
| Earnings per share | 2.15 | <i>Restated</i> 6.86 |

There is no dilutive effect on earnings per share for the year due to conversion of preference shares into non-voting ordinary shares in preceding year.



40. TRANSACTIONS WITH RELATED PARTIES

40.1 Maximum amount receivable from Associated Companies at the end of any month during the year was Rs.1,260,054 (2009: Rs.1,291,505).

| 40.2 Aggregate transactions made during the year with the Associated Companies were as follows: | 2010 Rupees | 2009 Rupees |
|--|------------------------|------------------------|
| - sale of dairy products | 74,841 | 113,847 |
| - purchase of stores and spares | 673,037 | 946,116 |
| - purchase of vehicle | 400,000 | 0 |
| - purchase of sugar | 39,345,000 | 29,671,525 |
| - sale of vehicle | 0 | 1,325,000 |
| - mark-up charged | 0 | 737,533 |

40.3 All transactions with related parties were carried-out on commercial terms and conditions.

40.4 No other transactions, other than remuneration and benefits to key management personnel under the terms of their employment, were executed with other related parties during the year.

41. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

| Particulars | Chief Executive | | Directors | | Executives | |
|--------------------------------|------------------------|-------------|------------------|-------------|-------------------|-------------|
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| | Rupees | | | | | |
| Remuneration (including bonus) | 0 | 0 | 3,070,000 | 2,057,333 | 7,368,914 | 5,496,377 |
| Provident fund | 0 | 0 | 0 | 0 | 424,681 | 351,717 |
| Travelling | 0 | 0 | 1,035,421 | 129,910 | 82,322 | 0 |
| Housing and utilities | 1,162,173 | 557,785 | 0 | 0 | 0 | 0 |
| Medical | 55,000 | 0 | 224,000 | 96,000 | 355,088 | 260,380 |
| Club bills | 0 | 0 | 186,410 | 230,796 | 0 | 0 |
| | 1,217,173 | 557,785 | 4,515,831 | 2,514,039 | 8,231,005 | 6,108,474 |
| Number of persons | 1 | 1 | 2 | 2 | 5 | 4 |

41.1 In addition, the Chief Executive, Directors and the Executives have also been provided with free use of the Company maintained cars.



41.2 Rent free accommodation is also provided to one (2009: two) of the Executives.

41.3 The above payments do not include amounts paid or provided for, if any, by the Associates.

42. CAPACITY AND PRODUCTION

2010
2009

Milk Powder and Butter Plant

Annual rated capacity of milk processing
based on three shifts

Kgs.
44,416,000

44,416,000

Fresh milk processed during the year

Kgs.
16,496,519

17,162,216

Cheese Plant

Annual rated capacity of milk processing
based on 24 hours per day

Kgs.
3,275,000

3,275,000

Fresh milk processed during the year

Kgs.
2,734,453

2,810,124

Pasteurised Milk Plant

Annual rated capacity of milk
pasteurisation based on three shifts

Ltrs.
5,840,000

5,840,000

Milk pasteurised during the year

Ltrs.
2,663,296

1,762,666

Yogurt Plant

Annual rated capacity of milk processing
based on three shifts

Kgs.
2,920,000

0

Fresh milk processed during the year

Kgs.
576

0

UHT Milk Plant

Annual rated capacity of milk processing
based on three shifts

Ltrs.
87,488,000

46,720,000

Milk processed during the year

Ltrs.
13,803,962

15,612,898

UHT cream

Ltrs.
46,722

352,632

Flavoured milk

Ltrs.
4,066,016

2,413,336

High calcium low fat

Ltrs.
37,748

12,920

Chai mix

Ltrs.
5,633,555

219,214

Co-packing

Ltrs.
880,317

1,361,850

Juice Plant

Annual rated capacity of juices
based on three shifts

Ltrs.
43,800,000

43,800,000

Juices processed during the year

Ltrs.
9,562,840

9,403,174

Nectars

Ltrs.
769,586

672,778

Co-packing

Ltrs.
771,090

0

- Processing and pasteurisation were restricted to the availability of milk to the Company.
- Processing of UHT and Juice plants were restricted to the extent of filling capacity.



43. CAPITAL RISK MANAGEMENT

The Company's prime objective when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholders, benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to the ordinary shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Company monitors capital on the basis of gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings less cash and bank balances. Total capital is calculated as equity as shown in the balance sheet plus net debt.

| | 2010 Rupees | 2009 Rupees |
|------------------------------|------------------------------|----------------|
| Total borrowings | 288,126,455 | 299,144,168 |
| Less: Cash and bank balances | 23,350,614 | 10,842,562 |
| Net debt | 264,775,841 | 288,301,606 |
| Total equity | 237,462,893 | 209,803,656 |
| Total capital | 502,238,734 | 498,105,262 |
| Gearing ratio | 53% | 58% |

For the purpose of calculating the gearing ratio, the amount of total borrowings has been determined by including the effect of liabilities against assets subject to finance lease and short term finances under mark-up arrangements.

44. FINANCIAL INSTRUMENTS

The Company has exposures to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

The Company's Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

44.1 Credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties fail completely to perform as contracted.

Credit risk arises from cash equivalents, deposits with banks, as well as credit exposures to customers and other counter parties, which include trade debts and other receivables. Out of the total financial assets, assets which are subject to credit risk aggregated Rs.127.586 million (2009: Rs.81.499 million).

To manage exposure to credit risk in respect of trade debts, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Where considered necessary, advance payments are obtained from certain parties.



In respect of other counter parties, due to the Company's long standing business relationship with them, management does not expect non-performance by these counter parties on their obligations to the Company.

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The Company believes that it is not exposed to major concentration of credit risk.

The maximum exposure to credit risk as at 30 June, 2010 along with comparative is tabulated below:

| | 2010 Rupees | 2009 Rupees |
|-------------------------------|--------------------|-------------------|
| Security deposits | 11,011,268 | 7,222,851 |
| Trade debts | 92,007,844 | 61,764,021 |
| Due from Associated Companies | 1,003,924 | 1,265,054 |
| Other receivables | 314,005 | 422,465 |
| Bank balances | 23,248,630 | 10,824,551 |
| | <u>127,585,671</u> | <u>81,498,942</u> |

The management does not expect any losses from non-performance by these counter parties.

All the trade debts at the balance sheet date represent domestic parties.

The aging of trade debts at the balance sheet date is as follows:

| | | |
|----------------------|-------------------|-------------------|
| Not past due | 63,131,992 | 44,415,533 |
| Past due 1-45 days | 11,800,335 | 744,306 |
| Past due 45-180 days | 3,076,027 | 6,460,297 |
| Past due 180 days | 13,999,490 | 10,143,885 |
| | <u>92,007,844</u> | <u>61,764,021</u> |

Based on past experience, the management believes that no impairment allowance is necessary in respect of trade debts past due 180 days as some of the debts have been recovered subsequent to the year-end and for other debts there are reasonable grounds to believe that the amounts will be recovered in short course of time.



44.2 Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulties in meeting obligations associated with financial liabilities. Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. The Company's treasury department maintains flexibility in funding by maintaining availability under committed credit lines.

Financial liabilities in accordance with their contractual maturities are presented below:

| | 2010 | | | | |
|---|--------------------|------------------------|--------------------|----------------------|-------------------|
| | Carrying amount | Contractual cash flows | Less than 1 year | Between 1 to 5 years | 5 years and above |
| ----- Rupees ----- | | | | | |
| Term and demand finances | 63,006,876 | 70,116,223 | 38,459,613 | 31,656,610 | 0 |
| Loan from chief executive | 37,724,233 | 51,210,647 | 5,281,393 | 45,929,254 | 0 |
| Liabilities against assets subject to finance lease | 10,710,807 | 11,309,902 | 10,854,933 | 454,969 | 0 |
| Trade and other payables | 241,183,973 | 241,183,973 | 241,183,973 | 0 | 0 |
| Accrued profit and Interest / mark-up | 8,621,157 | 8,621,157 | 8,621,157 | 0 | 0 |
| Short term finances | 176,684,539 | 176,684,539 | 176,684,539 | 0 | 0 |
| Dividend | 929,401 | 929,401 | 929,401 | 0 | 0 |
| | 538,860,986 | 560,055,842 | 482,015,009 | 78,040,833 | 0 |
| ----- Rupees ----- | | | | | |
| | 2009 | | | | |
| | Carrying amount | Contractual cash flows | Less than 1 year | Between 1 to 5 years | 5 years and above |
| ----- Rupees ----- | | | | | |
| Term and demand finances | 95,201,292 | 114,168,184 | 35,236,573 | 42,647,576 | 36,284,035 |
| Loan from chief executive | 48,152,046 | 65,005,261 | 6,741,286 | 6,741,286 | 51,522,689 |
| Liabilities against assets subject to finance lease | 25,843,184 | 29,291,118 | 17,886,692 | 11,404,426 | 0 |
| Trade and other payables | 157,899,416 | 157,899,416 | 157,899,416 | 0 | 0 |
| Accrued profit and Interest / mark-up | 9,019,066 | 9,019,066 | 9,019,066 | 0 | 0 |
| Short term finances | 130,339,972 | 130,339,972 | 130,339,972 | 0 | 0 |
| Dividend | 5,206,912 | 5,206,912 | 5,206,912 | 0 | 0 |
| | 471,661,888 | 510,929,929 | 362,329,917 | 60,793,288 | 87,806,724 |

The contractual cash flows relating to the above financial liabilities have been determined on the basis of profit / mark-up / interest rates effective at the respective year-ends. The rates of profit / mark-up / interest have been disclosed in the respective notes to these financial statements.

**44.3 Market risk**

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Company's income or the value of its holdings of financial instruments.

(a) Currency risk

The Company is exposed to currency risk on import of stores and spares denominated in Euro and plant & machinery denominated in US Dollar. The Company's exposure to foreign currency risk for Euro and US Dollar are commitments against irrevocable letters of credit outstanding as at 30 June, 2010 amounting Rs.49.350 million (2009: Rs.0.365 million).

(b) Interest rate risk

At the reporting date, the profit, interest and mark-up rate profile of the Company's significant financial assets and liabilities is as follows:

| | 2010 | 2009 | 2010 | 2009 |
|--|------------------|------------------|--------------------|-------------|
| | Effective Rate | | Carrying Amount | |
| Fixed rate instruments | | | ----- Rupees ----- | |
| Financial assets | | | | |
| Term deposit receipt | 7% | 7% | 7,410,000 | 3,800,000 |
| Bank balances at PLS accounts | 5% | 1.20% | 90,002 | 86,081 |
| Variable rate instruments | | | | |
| Financial liabilities | | | | |
| Term and demand finances | 13.84% to 14.76% | 13.97% to 17.02% | 63,006,876 | 95,201,292 |
| Loan from chief executive | 13.64% to 14.07% | 15.59% to 20.00% | 37,724,233 | 48,152,046 |
| Liabilities against assets subject to finance lease | 13.30% to 15% | 12.92% to 15% | 10,710,807 | 25,843,184 |
| Short term finances | 13.59% to 14.77% | 14.02% to 16.75% | 176,684,539 | 129,947,646 |

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore, a change in profit / mark-up / interest rates at the reporting date would not affect profit and loss account.

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points (bp) in profit / mark-up / interest rates at the balance sheet date would have (decreased) / increased profit for the year by the amounts shown below. This analysis assumes that all other variables remain constant. The analysis was performed on the same basis for the year 2009.



| As at 30 June 2010 | 100bp Increase | 100bp Decrease |
|---|-----------------------|-----------------------|
| Cash flow sensitivity | Rupees | Rupees |
| - Variable rate financial liabilities | (792,401) | 792,401 |
| As at 30 June 2009 | | |
| Cash flow sensitivity-Variable rate financial liabilities | (1,060,407) | 1,060,407 |

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and liabilities of the Company.

(c) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). The Company is not exposed to any price risk.

44.4 Fair value of financial instruments

Carrying values of the financial assets and financial liabilities approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

45. INFORMATION ABOUT OPERATING SEGMENTS

For management purposes, the activities of the Company are organised into one operating segment i.e. toned milk, milk powder, fruit juices, allied dairy and food products. The Company operates in the said reportable operating segment based on the nature of the products, risks and return, organisational and management structure and internal financial reporting systems. Accordingly, the figures reported in these financial statements relate to the Company's only reportable segment.

The operating interests of the Company are confined to Pakistan in terms of production areas and customers. Accordingly, the figures reported in these financial statements relate to the Company's only reportable segment relating to Pakistan.

The Company does not have any customer having sales of 10% or more during the year ended 30 June, 2010 and 30 June, 2009.

46. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Company in its meeting held on 30 September, 2010.

47. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The board of directors, in its meeting held on 30 September, 2010, has proposed to issue 12% cash dividend to ordinary shareholders and non-voting ordinary shareholders out of the unappropriated profits of the Company. These appropriations will be approved in forthcoming Annual General Meeting. The financial statements for the year ended 30 June, 2010 do not include the effects of these appropriations which will be accounted for subsequent to the year-end.



48. FIGURES

- Figures in the financial statements have been rounded-off to the nearest Rupee.
- Corresponding figures have neither been re-arranged nor re-classified.

The Chief Executive is out of Pakistan and in his absence these financial statements have been signed by two Directors as required under section 241(2) of the Companies Ordinance, 1984.

Salman Hayat Noon
DIRECTOR

Safdar M. Hayat Qureshi
DIRECTOR



FORM OF PROXY

Registered Folio No./
CDC Account No. _____

I/We _____
(NAME)

of _____

being a member of NOON PAKISTAN LIMITED, hereby appoint

(NAME)

of _____

(Address)

or failing him _____

(NAME)

of _____

(Address)

(also being a member of the Company) as my/our proxy to attend, act and vote for me / us and on my/our behalf at the 43rd Annual General Meeting of The Company to be held at 66 Garden Block, New Garden Town, Lahore on Saturday, 30 October, 2010 at 03:00 p.m. and at any adjournment thereof.

As witness my hand this _____ Day of _____ 2010.

Signature of Shareholder

Revenue
Stamp

Witness 1

Witness 2

Signature _____

Signature _____

Name _____

Name _____

Address _____

Address _____

CNIC

CNIC

Note: Proxies, in order to be effective must reach the Company's Registered office not less than 48 hours before the time for holding the meeting and must be duly stamped, signed and witnessed. Proxies of the Members through CDG shall be accompanied with attested copies of their CNIC.

SECP's circular no. 1 dated January 26th, 2000 is on the reverse side of the form.



SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN
State Life Building 7, Blue Area, Islamabad

January 26, 2010

Circular No. 1 of 2000

Sub: GUIDELINES FOR ATTENDING GENERAL MEETINGS AND APPOINTMENT OF PROXIES

The shares of a number of listed companies are now being maintained as "book entry Security" on the Central Depository System (CDS) of the Central Depository Company of Pakistan Limited (CDC). It has come to the notice of the Commission that there is some confusion about the authenticity of relevant documents in the matter of beneficial owners of the shares registered in the name of CDC for purposes of attending the general meetings and for verification of instruments of proxies. The issue has been examined and pending the further instruction to be issued in this regard, the following guideline for the convenience of the listed companies and the beneficial owners are laid down:

A. Attending of meeting in person by account holders and / or sub-account holders and persons whose securities are in group account and their registration details are uploaded to CDS:

- (1) The Company shall obtain list of beneficial owners from the CDC as per Regulation # 12.3.5 of the CDC Regulations.
- (2) In case of individuals, the account holder or sub-account holder and / or the person whose securities are in group account and their registration details are up-loaded as per the Regulations, shall authenticate his identity by showing his original National Identity Card (NIC) or original passport at the time of attending the meeting.
- (3) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be produced at the time of the meeting.

B. Appointment of Proxies

- (1) In case of individual, the account holder or sub-account holder and / or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the proxy form as per requirement notified by the company.
- (2) The proxy form shall be witnessed by the two persons whose names, addresses and NIC numbers shall be mentioned on the form.
- (3) Attested copies of NIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- (4) The proxy shall produce his original NIC or original passport at the time of the meeting.
- (5) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted alongwith proxy form to the company.



NOON PAKISTAN LIMITED

Head Office: 45-F, First Floor Mustafa Center, Main Market, Gulberg, Lahore.
Tel:(042) 35788472-3, Fax:(042) 35788474

www.nurpurfoods.com