





NOON PAKISTAN LIMITED FINANCIAL REPORT

FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

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CORPORATE INFORMATION

BOARD OF DIRECTORS Mr. Manzoor Hayat Noon

Chairman and Chief Executive

Mr. K. Iqbal Talib Mr. Javed Ali Khan

Mr. Safdar M. Hayat Qureshi Mr. Salman Hayat Noon Mr. Adnan Hayat Noon Mr. Zaheer Ahmad Khan

COMPANY SECRETARY Syed Anwar Ali

AUDIT COMMITTEE Mr. Salman Hayat Noon

Chairman

Mr. K. Iqbal Talib

Member

Mr. Adnan Hayat Noon

Member

AUDITORS Hameed Chaudhri & Co.

Chartered Accountants

CHIEF FINANCIAL OFFICER Mr. Nauman Afzal

LEGAL ADVISERS Hamid Law Associates

BANKERS Habib Bank Limited

United Bank Limited National Bank of Pakistan Bank Alfalah Limited The Royal Bank of Scotland

The Royal Bank of Scott The Bank of Punjab NIB Bank Limited MCB Bank Limited Askari Bank Limited Allied Bank Limited

REGISTERED OFFICE 1st Floor, Alfalah Building,

Shahrah-e-Quaid-e-Azam, Lahore.

SHARES DEPARTMENT 66-Garden Block,

New Garden Town,

Lahore.

Tele: 35831462 - 35831463 E-mail: shares@noonpak.com

WEBSITE www.nurpurfoods.com

www.noonpak.com,

PLANT Bhalwal, District Sargodha.



DIRECTORS' REPORT TO THE SHAREHOLDERS

We are pleased to present the un-audited balance sheet, profit and loss account, statement of other comprehensive income, cash flow statement, statement of changes in equity along with notes to the accounts for the period July 01, 2010 to September 30, 2010.

The Company continued to show a reasonable growth as the net sales have been recorded at Rs. 645.074 million as compared to Rs. 537.731 million for the corresponding period of last year, thus, showing a growth of $20\,\%$.

Our growth could have been even better had we not faced shortage of raw milk due to floods, which had swept away a large number of milking animals, made some areas unaccessible and destroyed a large quantity of fodder. We also had to curtail production / sales of some high volume products as these became unprofitable due to higher cost of inputs, specially, sugar, thus, loosing out sizeable sales revenue.

Our profitability, however, improved as GP went up by 56.6 % and profit after tax has been recorded at Rs. 22.163 million as against Rs. 8.939 million for the same period of last year, showing an improvement of 147.9 %. This became possible as we reduced production of low profit and un-profitable products, managed to partially pass on high cost of inputs / utilities to consumers, strict control over production cost and better utilization of our filling capacities.

The management will endeavour to improve its productivity further so that the profitability is not only maintained but improved.

We wish to thank our Consumers and Financial Institutions for their kind support. We would also like to place on record our special thanks to our staff for their dedicated work, which enabled us to achieve these good results.

For and on behalf of the Board

Salman Hayat Noon

Director



CONDENSED INTERIM BALANCE SHEET

EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES	Un-Audited Sep., 2010 Rupees	Audited Jun., 2010 Rupees
Authorised capital	205,000,000	205,000,000
Issued, subscribed and paid- up capital	126,720,000	126,720,000
Unappropriated profit	132,990,527 259,710,527	110,742,893 237,462,893
SURPLUS ON REVALUATION OF		
PROPERTY, PLANT AND EQUIPMENT	21,587,931	21,671,986
DEFERRED INCOME	1,533,526	2,583,937
NON-CURRENT LIABILITIES		
Term and demand finances	17,763,861	26,645,798
Loan from chief executive Liabilities against assets subject	37,724,233	37,724,233
to finance lease	31,908,790	451,991
Deferred taxation	26,026,377	28,095,958
	113,423,261	92,917,980
CURRENT LIABILITIES		
Trade and other payables	280,430,551	316,041,398
Accrued mark-up and interest	9,210,708	8,621,157
Short term finances	173,401,436	176,684,539
Current portion of :		
 term and demand finances liabilities against assets subject to 	36,361,077	36,361,078
finance lease	9,964,478	10,258,816
Taxation	18,706,996	12,256,253
Dividends	929,401	929,401
	529,004,647	561,152,642

CONTINGENCIES AND COMMITMENTS

925,259,892	915,789,438

The annexed notes form an integral part of these financial statements.

The Chief Executive is currently out of Pakistan and in his absence these financial statements have been signed by two directors as required under section 241(2) of the Companies Ordinance, 1984.

Salman Hayat Noon

Director



AS AT 30 SEPTEMBER, 2010

	Un-Audited Sep., 2010 Rupees	Audited Jun., 2010 Rupees
ASSETS	Rupoco	Паросо
NON-CURRENT ASSETS		
Property, plant and equipment	548,689,975	503,509,658
Intangible asset	88,899	105,565
Security deposits	1,209,923	1,209,923
	549,988,797	504,825,146
CURRENT ASSETS		
Stores, spares and loose tools	121,985,537	97,065,534
Stock-in-trade	45,764,000	84,595,000
Trade debts - unsecured	75 007 005	00 007 044
considered good	75,007,825	92,007,844
Loans and advances	10,755,016	10,194,588
Short term security deposits and		
prepayments	15,834,157	18,475,972
Due from Associated Companies	523,992	1,003,924
Other receivables	574,909	593,232
Sales tax refundable	66,194,819	63,858,905
Advance income tax, tax deducted at		
source and income tax refundable	22,399,479	19,818,679
Cash and bank balances	16,231,361	23,350,614
	375,271,095	410,964,292
	925,259,892	915,789,438



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

	Un-Audited Sep., 2010 Rupees	Un-Audited Sep., 2009 Rupees
SALES - Net	645,074,273	537,731,409
COST OF SALES	552,583,612	478,666,380
GROSS PROFIT	92,490,661	59,065,029
DISTRIBUTION COST ADMINISTRATIVE EXPENSES OTHER OPERATING EXPENSES OTHER OPERATING INCOME	39,822,344 15,460,895 3,351,824 (2,707,323)	21,469,926 12,114,924 4,702,583 (5,475,536)
	55,927,740	32,811,897
PROFIT FROM OPERATIONS	36,562,921	26,253,132
FINANCE COST	10,018,180	10,923,726
PROFIT BEFORE TAXATION	26,544,741	15,329,406
TAXATION - Current - Prior years - Deferred	6,450,743 0 (2,069,581) 4,381,162	2,710,582 (1,373,785) 5,053,528 6,390,325
PROFIT AFTER TAXATION	22,163,579	8,939,081
EARNINGS PER SHARE - basic and diluted	1.75	Restated 0.71

The annexed notes form an integral part of these financial statements.

Appropriations have been reflected in the statement of changes in equity.

The Chief Executive is currently out of Pakistan and in his absence these financial statements have been signed by two directors as required under section 241(2) of the Companies Ordinance, 1984.

Salman Hayat Noon Director



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

	Un-Audited Sep., 2010 Rupees	Un-Audited Sep., 2009 Rupees
PROFIT AFTER TAXATION	22,163,579	8,939,081
Other Comprehensive Income for the quarter	0	0
TOTAL COMPREHENSIVE INCOME FOR THE QUARTER	22,163,579	8,939,081

The annexed notes form an integral part of these financial statements.

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Salman Hayat Noon Director



CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

		,
	Un-Audited	Un-Audited
	Sep., 2010	Sep., 2009
	Rupees	Rupees
CASH FLOW FROM OPERATING ACTIVITIES		
Profit for the period - before taxation	26,544,741	15,329,406
Adjustments for non-cash charges and other items:	, ,	
Depreciation	13,283,019	11,104,772
Amortization of Computer Software	16,666	16,667
Loss on sale of operating fixed assets	3,267	0
Finance cost	10,018,180	10,923,726
Receivable balances written-off	0	3,119,840
Deferred income recognised	(1,050,411)	(1,050,411)
Profit on bank deposits	(1,030,411)	(40,050)
CASH INFLOW FROM OPERATING ACTIVITIES		(40,030)
- Before working capital changes	48,815,462	20 402 050
	40,013,402	39,403,950
(Increase) / decrease in current assets:	(24.020.002)	(44 504 350)
Stores, spares and loose tools Stock-in-trade	(24,920,003)	(11,504,350)
	38,831,000	31,958,000
Trade debts	17,000,019	(21,482,833)
Loans and advances	(560,428)	5,733,767
Short term security deposits and prepayments	2,641,815	(12,528,366)
Due from Associated Companies	479,932	352,256
Other receivables	1,638	48,709
Sales tax refundable	(2,335,914)	(3,907,766)
Increase/(decrease) in trade and other payables	(35,610,847)	(12,267,459)
	(4,472,788)	(23,598,042)
CASH INFLOW FROM OPERATING ACTIVITIES'		
- Before taxation	44,342,674	15,805,908
Income tax paid	(2,580,800)	(1,232,552)
NET CASH INFLOW FROM OPERATING ACTIVITIES		
- After taxation	41,761,874	14,573,356
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(58,476,603)	(9,401,732)
Sale proceeds of operating fixed assets	10,000	0
Loans to employees - net	0	16,050
Security deposits	0	123,803
Profit on bank deposits received	16,685	151,551
NET CASH OUTFLOW FROM INVESTING ACTIVITIES	(58,449,918)	(9,110,328)
CASH FLOW FROM FINANCING ACTIVITIES	(, , ,	(-, -,,
Term and demand finances - net	(8,881,938)	(6,381,936)
Lease finances - net	31,162,461	(3,577,928)
Short term finances - net	(3,283,103)	21,499,745
Finance cost paid	(9,428,629)	(9,942,843)
Dividends paid	(0,120,220)	(4,274,248)
NET CASH INFLOW FROM FINANCING ACTIVITIES	9,568,791	(2,677,210)
NET INCREASE / (DECREASE) IN CASH AND		(2,011,210)
CASH EQUIVALENTS	(7,119,253)	2,785,818
CASH AND CASH EQUIVALENTS	(1,110,200)	2,100,010
- At beginning of the quarter	23,350,614	10,842,562
CASH AND CASH EQUIVALENTS	20,000,014	10,042,002
- At end of the guarter	16,231,361	13,628,380
- At one of the quarter	10,431,301	13,020,380

The annexed notes form an integral part of these financial statements.

The Chief Executive is currently out of Pakistan and in his absence these financial statements have been signed by two directors as required under section 241(2) of the Companies Ordinance, 1984.

Salman Hayat Noon Director



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 30 SEPTEMBER, 2010 Un-Audited

Rupees Ralance as at 01 July, 2009 115,200,000 15,879,507 78,724,149 209,803,656		Share capital	Capital redemption reserve	Unapprop- riated profit	Total
Total comprehensive income for the quarter ended 30 September, 2009 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation O O 93,395 93,395 0 0 9,032,476 9,032,476 Balance as at 30 September, 2009 115,200,000 15,879,507 87,756,625 218,836,132 Balance as at 01 July, 2010 126,720,000 0 110,742,893 237,462,893 Total comprehensive income for the quarter ended 30 September, 2010 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 22,163,579 84,055 84,055			(Rup	ees)	
quarter ended 30 September, 2009 0 0 8,939,081 8,939,081 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 93,395 93,395 Balance as at 30 September, 2009 115,200,000 15,879,507 87,756,625 218,836,132 Balance as at 01 July, 2010 126,720,000 0 110,742,893 237,462,893 Total comprehensive income for the quarter ended 30 September, 2010 0 0 22,163,579 22,163,579 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 84,055 84,055 0 0 22,247,634 22,247,634 22,247,634	Balance as at 01 July, 2009	115,200,000	15,879,507	78,724,149	209,803,656
of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 93,395 93,395 0 0 9,032,476 9,032,476 Balance as at 30 September, 2009 115,200,000 15,879,507 87,756,625 218,836,132 Balance as at 01 July, 2010 126,720,000 0 110,742,893 237,462,893 Total comprehensive income for the quarter ended 30 September, 2010 0 0 22,163,579 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 0 22,247,634 22,247,634		0	0	8,939,081	8,939,081
-net of deferred taxation 0 0 93,395 93,395 Balance as at 30 September, 2009 115,200,000 15,879,507 87,756,625 218,836,132 Balance as at 01 July, 2010 126,720,000 0 110,742,893 237,462,893 Total comprehensive income for the quarter ended 30 September, 2010 0 0 22,163,579 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 0 22,247,634 22,247,634	of property, plant and equipment on account of incremental				
Balance as at 30 September, 2009 115,200,000 15,879,507 87,756,625 218,836,132 Balance as at 01 July, 2010 126,720,000 0 110,742,893 237,462,893 Total comprehensive income for the quarter ended 30 September, 2010 0 0 22,163,579 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 0 22,247,634 22,247,634		0	0	93,395	93,395
Balance as at 01 July, 2010 126,720,000 0 110,742,893 237,462,893 Total comprehensive income for the quarter ended 30 September, 2010 0 0 22,163,579 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 0 22,247,634 22,247,634		0	0	9,032,476	9,032,476
Total comprehensive income for the quarter ended 30 September, 2010 0 0 22,163,579 22,163,579 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 0 84,055 84,055	Balance as at 30 September, 2009	115,200,000	15,879,507	87,756,625	218,836,132
quarter ended 30 September, 2010 0 0 22,163,579 22,163,579 Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 84,055 84,055 0 0 22,247,634 22,247,634 22,247,634	Balance as at 01 July, 2010	126,720,000	0	110,742,893	237,462,893
of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation 0 0 0 84,055 84,055		0	0	22,163,579	22,163,579
0 0 22,247,634 22,247,634	of property, plant and equipment on account of incremental depreciation for the quarter	0	0	84.055	84.055
				·	·
Balance as at 30 September, 2010 126,720,000 0 132,990,527 259,710,527		0	0	22,247,634	22,247,634
	Balance as at 30 September, 2010	126,720,000	0	132,990,527	259,710,527

The annexed notes form an integral part of these financial statements.

The Chief Executive is currently out of Pakistan and in his absence these financial statements have been signed by two directors as required under section 241(2) of the Companies Ordinance, 1984.

Salman Hayat Noon Director



NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

- 1. These financial statements are un-audited and are being submitted to the members in accordance with the requirements of Section 245 of the Companies Ordinance, 1984. These interim financial statements are presented in condensed form in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting". They do not include all of the information required for the full annual financial statements, and should be read in conjunction with the financial statements of the Company as at and for the year ended 30 June, 2010.
- The accounting policies adopted for the preparation of Quarterly financial statements
 are the same as adopted in the annual published financial statements of the
 Company for the year ended 30 June, 2010.
- 3. The Board of Directors, in its meeting held on 30 September, 2010, has proposed to issue 12% cash dividend to ordinary shareholders and non-voting shareholders out of unappropriated profits of the Company. These appropriations will be approved in the Annual General Meeting of the Company to be held on 30 October, 2010.
- 4. These financial statements were authorised for issued by the Board of Directors of the Company in its meeting held on 29 October, 2010.
- Figures in the financial statements are rounded to the nearest rupee; corresponding figures have been rearranged and reclassified wherever necessary for the purpose of comparison.

The Chief Executive is currently out of Pakistan and in his absence these financial statements have been signed by two directors as required under section 241(2) of the Companies Ordinance, 1984.

Salman Hayat Noon

Director

Safdar M. Hayat Qureshi

Director



Noon Pakistan Limited

Head Office: 45-F, First Floor Mustafa Center, Main Market, Gulberg, Lahore-Pakistan Tel: (042) 35788472-3, Fax: (042) 35788474 www.nurpurfoods.com Designed & Printed by: