Company Information

Board of Directors Mr. Mazharul Haq Siddiqui

(Chairman)

Mr. Maqbool Ahmed Soomro

(Vice Chairman)

Mr. Sarfaraz Ahmed Khanani (Chief Executive Officer)

Mr. Munawar Alam Siddiqui

Mr. Salman Rashid

Mr. Saad Saeed Faruqui

Mr. Firasat Ali

Company Secretary Mr. Sarfaraz Ahmed Khanani

Auditors Messrs. Ford Rhodes Sidat Hyder & Co.

Chartered Accountants

Bank Al Falah Limited

Bank Al Habib Limited

Citibank N. A. KASB Bank Limited Metropolitan Bank Limited

Muslim Commercial Bank Limited PICIC Commercial Bank Limited Saudi Pak Commercial Bank Limited

Share Registrar Technology Trade (Pvt.) Limited

1st Floor, Westland Trade Centre, Opp. Flyover Shaheed-e-Millat Road,

Karachi-75350.

Registered Office 1301-1303, 13th Floor,

Chapal Plaza,

Hasrat Mohani Road,

Karachi.



TO THE MEMBERS

On behalf of the Board of Directors, I am pleased to present the un-audited financial statements, duly reviewed by our external auditors, for the half year ended December 31, 2003.

Economic Review

Our economic performance during FY04 to date has been sanguine. Growth has been fuelled by the commodity-producing sector, a substantial surplus reported in the current account, pick up in private sector credit and consistency in the budgetary targets. All other major economic indicators including exports, remittances, current account surplus, foreign exchange reserves, foreign direct investment and inflation represent sustained performance.

During October - December 2003 the market has depicted a positive trend with the KSE -100 index soaring by 11% to the 4471.6 point level as against 4027.34 points as on September 30, 2003. The market rallied at the start of the quarter on the back of improvement on the domestic political front and persistent inflow of funds.

Operating Performance

During the last six months your Company earned a post-tax profit of Rs. 224.731 million compared to a post-tax profit of Rs. 51.609 million over the corresponding period last year. The increase can be attributed to the rapid increase in capital gains on sale of securities, which amounted to Rs. 182.280 million for the period from Rs. 14.556 million for corresponding period last year. The income on Term Finance Certificates has also increased to Rs. 31.026 million for the period from Rs. 20.797 million due to increase in investment in Term Finance Certificates.

Credit Rating

The Pakistan Credit Rating Agency (Pvt) Limited has upgraded the long term credit rating of the Company to A+ ("Single A plus") from A ("Single A"), while the short term rating has been maintained at A1 ("A one"). The ratings denote a low expectation of credit risk and strong capacity for timely repayment of financial commitments.

Outlook

As regards the future, we remain dedicated to our core purpose of promoting savings and investment in Pakistan. Our action plan going forward consists of increasing the coverage of our activities and further strengthening our balance sheet. Our task is to consolidate our gains, leverage our accomplishments and sustain our growth momentum.

The management expresses its gratitude for the support extended by our clients and the efforts from our employees. The management is also grateful to the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan for their valuable guidance provided to us from time to time.

On behalf of the Board

Karachi: February 20, 2004 Mazharul Haq Siddiqui
Chairman

Review Report To The Members

We have reviewed the annexed Balance Sheet of Jahangir Siddiqui Investment Bank Limited. as at December 31, 2003, and the related Profit and Loss Account, Cash Flow Statement and Statement of Changes in Equity together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the half year then ended. These financial statements are the responsibility of the company's management. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International Standard on Auditing applicable to review engagements. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Karachi: February 20, 2004 Ford Rhodes Sidat Hyder & Co. Chartered Accountants



AS AT DECEMBER 31, 2003 (UN-AUDITED)

| | | December 31, | June 30, |
|--|-------|--|--|
| | Note | 2003 (Rs. in '0 | 2003 00s) |
| Assets Non-current assets | rvote | (103. 111 0 | 003) |
| Fixed assets-tangible Long term deposits Long term loans and term finance Long term investments | 4 | 9,582 2,645 8,866 512,168 533,261 | 6,408 1,332 9,557 416,267 433,564 |
| Current assets | | | |
| Short term investments Short term advances Short term loans Fund placements Receivable for sale of marketable securities Prepayments, accruals & other receivables Taxation-net Cash and bank balances | 5 | 1,303,847 150,000 60,832 455,250 4,510 46,563 25,277 49,733 2,096,012 2,629,273 | 1,627,398 78,600 207,416 610,082 21,700 35,199 56,435 5,981 2,642,811 3,076,375 |
| Equity & Liabilities Share capital & reserves Authorised capital 50,000,000 (2003: 50,000,000) ordinary shares of Rs. 10 each | | 500,000 | 500,000 |
| Issued, subscribed and paid up capital | | | |
| 22,750,000 (2003: 22,750,000) ordinary shares of Rs. 10 each Reserves Shareholders' equity Surplus on revaluation of investments | | 227,500 538,233 765,733 296,672 | 227,500 313,502 541,002 390,244 |
| Non-current liabilities Deferred Taxation | | 2,351 | 8,922 |
| Current liabilities Certificates of deposit Running finance utilized under markup arrangements Borrowing from banks / NBFCs Payable for purchase of marketable securities Advances, accrued expenses and other liabilities Proposed Dividend | | 772,561 97,789 550,000 131 144,036 - 1,564,517 | 343,856 203,154 1,501,000 20,317 39,442 28,438 2,136,207 |
| Contingency and commitments | 7 | | |
| | | 2,629,273 | 3,076,375 |

The annexed notes form an integral part of these financial statements.

Mazharul Haq Siddiqui Chairman



FOR THE HALF YEAR ENDED DECEMBER 31, 2003 (UN-AUDITED)

Half-Year Ended

Quarter Ended

Note December December December 31, 2003 31, 2002 31, 2003 31, 2002 -----(Rs. in '000s) -----Income 71,473 74,303 27,486 40,502 Income from investments/reverse repurchase transactions 11,923 Return on fund placements with financial institutions 8,672 2,340 7,552 Capital gains/(loss) on disposal of investments/ reverse repurchase transactions 8 182,280 5,112 16,754 14,556 Mark-up on loans and term finances 4,433 16,337 1,357 8,868 Consulting and corporate advisory fees 5,748 364 3,864 239 Commission and fees 1,373 1,794 314 1,001 Other income 2,824 1,380 1,552 1,653 278,883 118,850 41,856 76,468 Operating Expenses Return on certificates of investment 8,913 13,404 4,557 6,688 Mark-up on short term running finance 304 1,156 133 757 Mark-up on borrowings from banks/ NBFCs 15,128 30,376 5,411 18,356 Administrative and operating expenses 23,345 18,583 10,675 12,227 (47,690)(63,519)(20,776)(38,028)Profit before taxation 231,193 55,331 21,080 38,440 Taxation (6,462)(3,722)(1,305)(1,784)Profit after taxation 224,731 51,609 19,775 36,656 Unappropriated profit brought forward 219,300 80,111 424,256 95,064 444,031 131,720 444,031 131,720 Unappropriated profit carried forward Rupees Rupees Rupees Rupees Basic Basic earnings per share 9.88 2.27 0.87 1.61

The annexed notes form an integral part of these financial statements.

Mazharul Haq Siddiqui Chairman



FOR THE HALF YEAR ENDED DECEMBER 31, 2003 (UN-AUDITED)

| | December 31, 2003 | December 31, 2002 |
|---|------------------------------|----------------------|
| | (Rs. i | n '000s) |
| Cash flows from operating activities: | | , |
| Profit for the period before taxation | 231,193 | 55,331 |
| Adjustment for: | | |
| Depreciation on fixed assets | 1,588 | 830 |
| Provision for staff bonus | 1,500 | 5,000 |
| Lease finance charges | 3 | 13 |
| | 3,091 | 5,843 |
| | 234,284 | 61,174 |
| Decrease / (Increase) in operating assets: | | |
| Long term loans and term finance | 691 | (47,397) |
| Short term investments | 204,964 | (1,000,541) |
| Short term loans | 146,584 | (7,653) |
| Funds placements | 154,832 | (63,256) |
| Receivable from sale of marketable securities | 17,190 | (34,147) |
| Prepayments, accruals and other receivables | 4,046 | (29,940) |
| | 528,307 | (1,182,934) |
| (Decrease) / Increase in operating liabilities | | |
| Borrowings from banks/NBFCs | (951,000) | 1,005,000 |
| Payable for purchase of marketable securities | (20,186) | (290) |
| Advances, accrued expenses and other liabilities | 106,202 | 52,314 |
| Advances, accrued expenses and other habities | (864,984) | 1,057,024 |
| | | |
| Net cash (used in) / operating activities before income tax | (102,393) | (64,736) |
| Income tax refund/ (paid) | 24,241 | (1,447) |
| Net cash (used in) / operating activities | (78,152) | (66,183) |
| Cash flows from investing activities: | | |
| ū | | |
| Acquisition of fixed assets | (4,761) | (660) |
| Net cash (outflow) / inflow from long term investments | (95,901) | (240) |
| Dividend paid | (28,022) | 99.905 |
| Advance for subscription of term finance certificates | (71,400) | 22,305 |
| Net cash (used in)/ generated from investing activities | (200,084) | 21,405 |
| Cash flows from financing activities | | |
| Long term deposits | (1,313) | _ |
| Payment of lease rentals | (39) | (175) |
| Issuance of Certificates of deposit | 428,705 | 28,100 |
| Net cash generated/ from financing activities | 427,353 | 27,925 |
| | - | |
| Net increase / (decrease) in cash and cash equivalents | 149,117 | (16,853) |
| Cash and cash equivalents at beginning of the period | (197,173) | (72,737) |
| Cash and cash equivalents at end of the period | $\frac{(107,176)}{(48,056)}$ | (89,590) |
| 1 · · · · · · · · · · · · · · · · · · · | | |

Mazharul Haq Siddiqui Chairman

Statement Of Changes In Equity

FOR THE HALF YEAR ENDED DECEMBER 31, 2003 (UN-AUDITED)

| | Issued, Subscribed and Paid-up Capital | Capital Reserve Special Reserve | Revenue <u>Reserve</u> Un- appropriated Profit | Total |
|---------------------------------|---|--|--|---------|
| - | | (Rs. in 000s) |) | |
| Balance as at July 1, 2002 | 227,500 | 52,295 | 80,111 | 359,906 |
| Net profit for the period | - | - | 51,609 | 51,609 |
| Balance as at December 31, 2002 | 227,500 | 52,295 | 131,720 | 411,515 |
| Balance as at July 1, 2003 | 227,500 | 94,202 | 219,300 | 541,002 |
| Net profit for the period | - | - | 224,731 | 224,731 |
| Balance as at December 31, 2003 | 227,500 | 94,202 | 444,031 | 765,733 |

The annexed notes form an integral part of these financial statements.





Notes To The Accounts

FOR THE QUARTER ENDED DECEMBER 31, 2003 (UN-AUDITED)

1. Legal status and operation

Jahangir Siddiqui Investment Bank Limited (JSIBL) is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984 and is quoted on the Karachi Stock Exchange. The registered office of the Company is situated at 13th Floor, Chapal Plaza, Hasrat Mohani Road, Karachi, Pakistan. JSIBL is licensed to carry out business of investment finance services as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 issued by the Securities and Exchange Commission of Pakistan (SECP) (previously this was covered under SRO 585(1)/87 dated July 13, 1987, issued by the Ministry of Finance). The Company is a subsidiary of Jahangir Siddiqui & Company Limited.

2. Basis of preparation

These financial statements are unaudited but subject to limited scope review by auditors and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standards 34 "Interim Financial Reporting" as applicable in Pakistan.

3. Accounting Policies

The accounting policies and methods of computation followed for the preparation of these financial statements are the same as those applied in preparing the financial statements for the year ended June 30, 2003.

| | | December 31 2003 | June 30, 2003 | |
|----|--|-------------------------|-----------------------------|--|
| | | (Rs. in '000s) | | |
| 4. | Long term investments | | | |
| | Available-for-sale | | | |
| | Listed shares/ units / rights entitlement Unlisted shares | 512,168 - 512,168 | 414,681 1,586 416,267 | |
| 5. | Short term investments | | | |
| | Available-for-sale | | | |
| | Listed securities | | | |
| | Open-ended mutual funds units Term finance certificates | 238,290 673,676 | 115,199 492,897 | |
| | Unlisted securities | | | |
| | WAPDA Bonds | - | 38,105 | |
| | Government securities Pakistan Investment Bonds | - | 275,464 | |
| | Held for trading | | | |
| | Government securities Pakistan Investment Bonds | 333,720 | 216,639 | |
| | Listed shares | 58,161 1,303,847 | 489,094 1,627,398 | |
| | | | | |

December 31, June 30, 2003 2003 ----- (Rs. in '000s)-----

6. Short term loans

Considered good Considered doubtful

Less: Provision for non-performing loan

Current maturity of long term loans and term finances

| 57,853 | 196,460 |
|--------|---------|
| 182 | 182 |
| 58,035 | 196,642 |
| 182 | 182 |
| 57,853 | 196,460 |
| 2,979 | 10,956 |
| 60,832 | 207,416 |
| | |

7. Contingency and Commitments

7.1 Contingencies

There is no significant change in the status of contingent liabilities of the company since the last annual balance sheet.

7.2 Commitments

 Forward sale commitments
 343,222
 689,443

 Underwriting commitments
 508,000
 135,000

 Pre-IPO commitments
 45,000
 160,000

 Guarantee commitment
 50,000

| | | Half-Year Ended | | Quarter Ended | |
|---------------------------------------|------|----------------------|----------|---------------------|----------|
| | Note | December 31, 2003 | 31, 2002 | December I 31, 2003 | 31, 2002 |
| | | | (Rs. 11 | n '000s) | |
| 8. Capital Gains / (Loss) on Disposal | | | | | |
| of Investments / Reverse | | | | | |
| Repurchase Transactions | | | | | |
| | | | | | |
| Listed shares | 8.1 | 193,060 | 12,160 | 9,459 | 12,335 |
| Term finance certificates | | 318 | 578 | 318 | 501 |
| Treasury bills | | 79 | - | 88 | 42 |
| WAPDA bonds | | 2,100 | - | 415 | - |
| Government securities | | (13,227) | 1,818 | (5,168) | 3,876 |
| | | 182,280 | 14,556 | 5,112 | 16,754 |

8.1 Includes capital gain on disposal of listed shares amounting to Rs. 6,048(000) [December 2002: Rs. 1,291(000)] in respect of reverse repurchase transactions. Also includes accrued price differential on unsettled reverse repurchase transactions.

Mazharul Haq Siddiqui Chairman

Half-Year Ended

Quarter Ended

| December | December | December | December |
|----------|----------|----------|----------|
| 31, 2003 | 31, 2002 | 31, 2003 | 31, 2002 |
| | (Rs. ir | n '000s) | |

9. Transactions with associated undertakings / Related parties

| Cumulative sum of money market instruments purchase | ed 991,897 | - | 555,405 | - |
|---|------------|---------|-----------|---------|
| Cumulative sum of money market instruments sold | 825,616 | - | 134,698 | - |
| Cumulative sum of funds borrowed from | | | | |
| financial institutions | 585,000 | 375,000 | 585,000 | 150,000 |
| Expense on funds borrowed from financial institutions | 76 | 520 | 76 | 520 |
| Sale of marketable securities (including resale under | | | | |
| repurchase agreements) | 3,076,075 | 362,800 | 1,006,467 | 293,813 |
| Purchase of marketable securities (including purchase | | | | |
| under reverse repurchase agreements) | 2,914,645 | 515,148 | 884,134 | 464,856 |
| Brokerage | 408 | 83 | 182 | 23 |
| Rent | 924 | 851 | 462 | 426 |
| CDC charges | - | 477 | - | 215 |
| Security services | 72 | - | 36 | - |

Segment Information

Primary segment information

For financial reporting purposes the company has identified two major business segments: Capital market operations - principally engaged in dealing in equity instruments of enterprises listed on the stock exchange.

Money market operations - principally providing money market, trading and treasury services, as well as management of the company's funding operations by use of treasury bills, Government securities and placements and acceptances with other companies, through treasury and wholesale banking.

These segments are the basis on which the company has identified its primary segment information. Other operations of the company comprise of underwriting, trusteeship, portfolio trading services, loans and advances and consultancy services.

Mazharul Haq Siddiqui Chairman

| | Half-Year Ended | | | |
|---|-------------------|----------------------------|--------|---------------------|
| | Capital market | Money market (Rs. in | Others | Total |
| Segment results for the half-year ended December 31, 2 | | (165, 111 | 0003) | |
| Gross operating income | 216,005 | 49,671 | 13,207 | 278,883 |
| Segment results Unallocated costs | 215,064 | 32,620 | 8,361 | 256,045 (24,852) |
| Profit before taxation Income tax expense | | | | 231,193 (6,462) |
| Net profit for the period | | | | 224,731 |
| Segment results for the half-year ended December 31, 2002 | | | | |
| Gross operating income | 53,718 | 43,814 | 21,318 | 118,850 |
| Segment results Unallocated costs | 52,687 | 11,530 | 18,452 | 82,669 (27,338) |
| Profit before taxation Income tax expense | | | | 55,331 (3,722) |
| Net profit for the period | | | | 51,609 |

11.General

- 11.1 The figures of the profit and loss account for the quarters ended December 31, 2003 and December 31, 2002 have not been subject to a limited scope review, as the scope of the review covered only the cumulative figures for the six months ended December 31, 2003.
- 11.2 These financial statements were authorized for issue by the Board of Directors on
- 11.3 Figures have been rounded off to the nearest thousand rupees.





JAHANGIR SIDDIQUI INVESTMENT BANK $Lt\partial$.

Financial Statements For The Half Year Ended December 31, 2003 (Un-Audited)

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If undelivered please return to:-JAHANGIR SIDDIQUI INVESTMENT BANK Ltd. Registered Office: 1301-1303, 13th Floor, Chapal Plaza, Hasrat Mohani Road, Karachi-74000, Pakistan. Tel: (9221) 2429445-7 Fax: (9221) 2429448

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