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Form of Proxy



# Mission

To ensure growth of various financial services by creating new products and services in financial sector



# **Vision**

To be the leader in the financial service sector





# Company Information

**Board of Directors** 

Mr. Adil Matcheswala Chairman, Non-Executive Director Mr. Omar M. El-Quqa Vice Chairman, Non-Executive Director Non-Executive Director Mr. Aslam Khaliq

Mrs. Maha K. Al Ghunaim Non-Executive Director Mr. Eyad N. Abu Huwaij Non-Executive Director **Syed Nadir Shah** Non-Executive Director Mr. Ahsen Ahmed Non-Executive Director Mr. G.M. Malkani Chief Executive

**Audit Committee** 

Mr. Adil Matcheswala Chairman Mr. Eyad N. Abu Huwaij Member Mr. Ahsen Ahmed Member **Sved Nadir Shah** Member Mr. Shahid Kamal Secretary

**Executive Committee** 

Mr. G.M. Malkani Chairman Mr. Omar M. El-Quqa Member Mr. Adil Matcheswala Member

**CFO & Company Secretary** 

Mr. Danish Zahoor

**Auditors** 

**KPMG Taseer Hadi & Co. Chartered Accountants** 

First Floor, Sheikh Sultan Trust Building No. 2 Beaumont Road, Karachi

**Internal Auditor** 

Ford Rhodes Sidat Hyder & Co. **Chartered Accountants** 

**Bankers** 

**MCB Bank Limited Habib Bank Limited** 

**Habib Metropolitan Bank Limited** 

**NIB Bank Limited Bank Alfalah Limited JS Bank Limited** 

**Legal Advisers** 

Bawaney & Partners, 4th Floor, Beaumont Plaza Civil Lines, Karachi

**Share Registrar** 

Technology Trade (Pvt) Limited, 241-C, Block-2, P.E.C.H.S., Karachi

**Registered Office** 

6th Floor, Faysal House Main Shahra – e – Faisal, Karachi Telephone: 92-21-111574111 Fax: 92-21-2800163, 2800167



# Notice of Annual \_\_\_\_ **General Meeting**



Notice is hereby given that the Eighth Annual General Meeting of JS Global Capital Limited will be held at Regent Plaza Hotel & Convention Centre, Karachi on Saturday, September 27, 2008 at 12:30 p.m. to transact the following business:

## **Ordinary Business**

- To confirm the minutes of the Seventh Annual General Meeting held on September 29, 2007.
- To receive and consider the audited financial statements of the Company for the year ended June 30, 2008 together with the Directors' and Auditors' report thereon.
- 3. To approve 39.998965% stock dividend (Bonus Shares) and 50% cash dividend as recommended by the Board of Directors of the Company for the year ended June 30, 2008 in addition to 50% interim cash dividend declared by the Board of Directors in their meeting held on February 12, 2008.
- To appoint the auditors for the ensuing year and fix their remuneration. Messrs. KPMG Taseer Hadi & Co., Chartered Accountants, retire and being eligible, offer themselves for reappointment.
- 5. To transact any other business with the permission of the Chair.

Karachi: September 05, 2008

By order of the Board

**Danish Zahoor** 

**Company Secretary** 





#### **Notes**

- (i) Share transfer books of the Company will remain closed from September 20, 2008 to September 26, 2008 (both days inclusive).
- (ii) A member of the Company entitled to attend and vote may appoint another member as his/her proxy to attend and vote instead of him/her.
- (iii) Proxies must be received at the Head Office of the Company not later than 48 hours before the time of the meeting.
- (iv) Beneficial owners of the shares registered in the name of Central Depository Company of Pakistan (CDC) and / or their proxies are required to produce their original Computerized National Identity Cards (CNICs) or Passport for identification purpose at the time of attending the meeting. The form of proxy must be submitted with the company within time stipulated in para (iii) above, duly witnessed by two persons whose, names, addresses and CNIC numbers must be mentioned on the form, along with attested copies of CNIC or the passport of the beneficial owner and the proxy. In case of a corporate entity, the Board of Directors' Resolution / Power of Attorney with specimen signature shall be submitted (unless it has been provided earlier along with proxy form to the Company).
- (v) Shareholders are requested to notify immediately of any change in their address.



# The Team





- **Mohammad Sohail** Head of Research
- G.M. Malkani Chief Executive Officer
- 3. Tariq Usman Head of Money Market & Forex
- **Mateen Sadiq** Head of Equity Operations
- **Imran Soomro** Head of Information Technology
- **Danish Zahoor** CFO & Company Secretary
- **Rizwan Khan** Head of Online Trading
- **Shahid Kamal** Risk Manager

- 9. Junaid Iqbal Head of Equity Sales
- **10. Atif Malik**Head of International Equity Sales
- 11. Daud Ahmed Dard **Chief Economist**



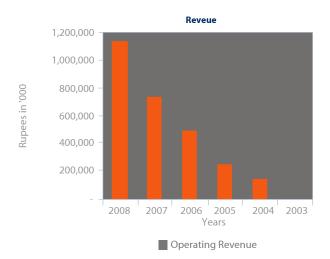
# Financial Highlights

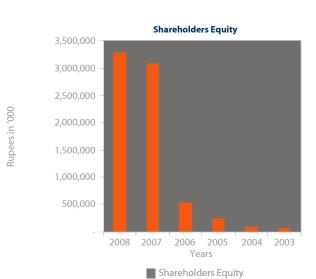
	2008	2007	2006	2005	2004	2003
Operating Performance						
(Rupees in 000)						
Revenue	1,132,510	734,404	495,754	252,301	143,260	485
Operating expenses	458,545	305,772	190,204	122,585	77,222	757
Financial expenses	59,871	11,890	12,828	9,318	704	-
Other income	126,020	49,893	12,279	631	915	25
Profit before tax	740,114	466,635	305,001	121,029	66,249	(247)
Profit after tax	624,134	402,818	264,208	102,300	40,271	(247)
Per Ordinary Share (Rupees)						
Earnings per share	17.48	19.02	19.15	10.58	6.71	-
Breakup value per share	91.90	130.13	37.68	24.19	16.67	-
Dividends (Percentage)						
Cash	50.00 (I) 50.00 (F)	100.00 (F)	-	15.00 (I)	-	-
Bonus shares	39.998965 (F)	50.00 (F)	20.00 (I)	15.00 (F)	-	-
Assets & Liabilities (Rupees in 000)						
Total assets	5,677,974	5,417,810	2,238,756	1,062,461	332,337	60,389
Current assets	5,579,552	5,325,048	2,187,744	1,008,485	307,046	58,234
Current liabilities	2,394,318	2,317,805	1,417,425	819,931	232,128	654
Financial Position (Rupees in 000)						
Shareholders equity	3,282,215	3,098,437	520,040	241,933	100,007	59,735
Share capital	357,145	238,097	138,000	100,000	60,000	60,000
Reserves	2,925,070	2,860,340	382,040	141,933	-	-
Shares outstanding- (Numbers in 000)	35,714	23,810	13,800	10,000	6,000	6,000
Return on capital employed - (%)	19.02	22.26	50.81	42.28	40.27	(0.41)
Return on total assets - (%)	10.99	7.44	11.80	9.63	12.12	(0.41)
Current ratio-times	2.33	2.30	1.54	1.23	1.32	89.04
Interest cover ratio-times	10.42	33.88	20.60	10.98	57.20	-

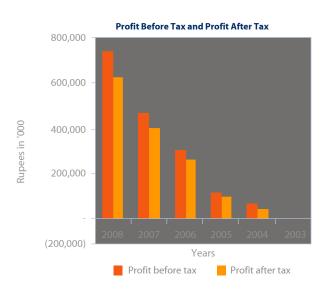
(I) Interim

Final

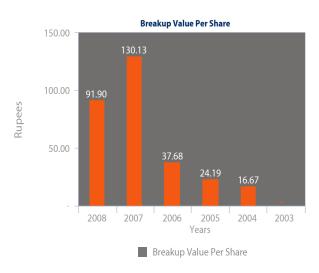


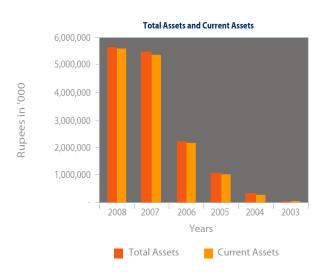












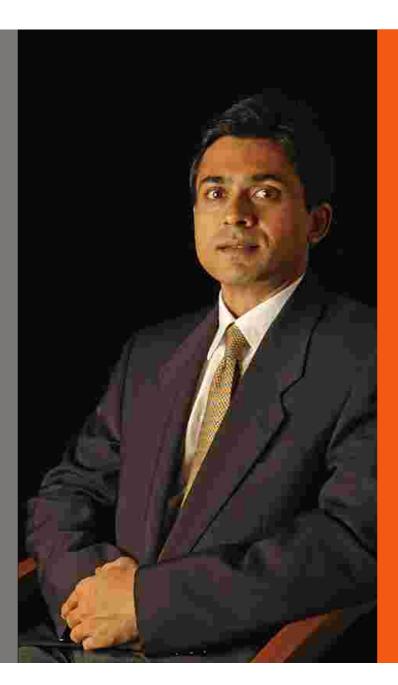


# Chairman's Message

present you with the 2008 Annual Report of JS Global Capital Limited, which highlights our remarkable results and growth for the previous financial year.

to achieve steady growth year on year, be market leaders in all our core business segments and to continuously strive for product innovation and financial solutions for our customers.

Thank you for your continued patronage.

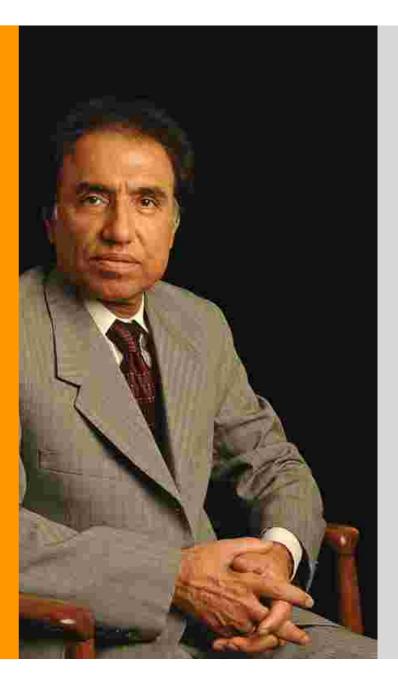


Adil Matcheswala



# Chief Executive's Message





JS Global Capital Limited (JSGCL) has maintained its growth momentum during the year; scaled new heights with the achievement of various milestones and made significant progress in its core business. On a personal level, I take great pride in my association with this Company and its success. This success story translates into a record level brokerage and profitability during the year. Our Gross revenue has increased by 60.45% and stood at Rs. 1.258 billion. Operating revenue grew by 80.45%, while profit after tax grew by 54.94%. Earnings per share for the year was Rs. 17.48 as compared to Rs. 11.28 for the same period last year. The driving factors in this exceptional financial performance were increase in market share, efficient cost management, continued investment in quality human resources and support of our sponsors and stakeholders.

Our priority is to add shareholder value by investing in our core business, brokerage and Corporate Finance, in order to increase the market share of the company. We have further strengthened our brokerage business by opening new branches and have made an agreement with National Technology Group, Saudi Arabia for development of software for the purpose of online trading. We will shortly be launching this service under the brand name "JS GlobalOnline".

Looking forward, we will face challenges due to the economic downturn, but we remain confident that there is still room for enormous growth. JSGCL's strong brand portfolio and market leadership, drive and commitment of its employees and valued business partners, continuous drive for process improvement gives us reason to believe that our business can and will continue to deliver healthy and sustainable growth in the future.

G.M. Malkani



# **DIRECTORS' REPORT**

The directors are pleased to present the audited financial statements of JS Global Capital Limited for the year ended June 30, 2008.

## The Economy

Pakistan's economy remained under significant pressure during FY08. A highly volatile political environment, deterioration in the law and order situation, continuous increase in international oil prices and the continued escalation in food prices put tremendous pressure on the trade and fiscal deficit which resulted in higher inflation and subsequently higher interest rates. The above factors did not provide a very conducive environment for the economy to grow at the projected pace, however, despite these set-backs, the economy showed resilience and registered a reasonable growth rate of 5.8% during FY08.

For FY08, the current account deficit was approx 9% of GDP while the fiscal deficit was 7% of GDP, missing the targets of 5% and 4% respectively. As result of the tightening monetary policy displayed by the central bank there was a significant reduction in the liquidity of the banking system as well as further slowdown in real economic activity towards the end of FY08. Inflation, however, continued to inch upwards throughout the year due to the rise in oil, commodity and food prices and a substantially weakened Pak Rupee. For FY08, actual inflation turned out to be around 12% as against a target of 6.5%. This cost push inflation together with a tightened monetary policy also pushed the yields higher across all tenors.

Continued power shortage was another major economic problem that prevailed during most of FY08. This coupled with cost push inflation created problems for the large scale manufacturing sector, particularly the textile sector that also suffered from a global downturn. Consequently, the sector registered a growth of only 4.8% as against a target of 12.5% and country's export performance also remained weak and provided no help in mitigating the ill effects of higher capital outflows and higher oil import prices. The Services sector however posted a strong growth rate of 8.6% and contributed 4.6% to the GDP growth during FY08. The Agriculture sector also suffered set backs due to pest attacks and due to the distortion created by lower wheat support prices, amidst a global commodity price hike, that skewed the production towards higher priced unregulated commodities such as sugar cane. This situation was further exacerbated by global increase in fertilizer prices that led to an inefficient usage of fertilizer by the farmers. The sector registered a growth of only 1.5% as against a target of 4.5% and contributed a mere 0.3% to the GDP growth for FY08.

## **Capital Markets Review**

After registering a robust performance for the last 5 years, the local equity market posted negative returns for FY08 in line with comparable as well as developed countries' markets across the globe. Despite the economic slowdown in USA and UK, most of the Asian economies and markets, including Pakistan, were expected to outperform the developed western markets. However, due to the continuous increase in international oil and food prices, the second major global economic event of FY08 changed the dynamics for the Emerging Market economies which had a resultant effect on equity valuations. Against this background and coupled with the uniquely extreme domestic political events of the last one year, the Karachi Stock Exchange registered negative returns of -11% PKR (-21% US\$). Despite the fall in most of the regional markets due to commonly shared economic concerns, the Karachi Stock Exchange's performance was rather unimpressive as Morgan Stanley Capital International (MSCI) Emerging Asia (ex Japan) fell by only 6.6%. Pakistan's unimpressive capital markets performance could be attributed to the political and subsequent economic turmoil that prevailed for much of the outgoing year as well as the lack of interest displayed by foreign institutional investors. However, it still managed to outperform some of its peers including Taiwan, Malaysia, China and Philippines.





Among the key sectors, Fertilizers and Oil Exploration and Production sectors remained top performers with returns of 18.5% and 5%, respectively. The microeconomics of these sectors remained largely unaffected from the macro ills that prevailed during much of FY08. The performance of these two index heavyweight sectors was more than offset by dismal performances of the Banking and Telecom sectors, which registered a decline of 40.6% and 30.8%, respectively. The Banking sector came under pressure after the removal of Forced Sale Value benefit which resulted in higher Non-Performing Loans for the sector. Moreover, continued monetary tightening from the central bank which increased discount rates by 250bps during FY08 also had an adverse effect on the sector's performance. Similarly, the Telecom sector's under performance was mainly attributed to the one off huge Voluntarily Separation Scheme cost of Rs. 23 billion (US \$ 338.2 million) borne by the sector's giant PTCL.

Unlike FY07, which registered 12 IPOs worth an offer amount of PKR 4.2 billion (US \$ 61.8 million) (excluding OGDC secondary offering), the previous fiscal year of FY08 witnessed a total of 8 IPOs worth PKR 18 billion (US \$ 264.7 million) (including the green shoe option in Habib Bank IPO). A total of PKR 36.8 billion (US \$ 541.2 million) was received from the investors against these offerings, resulting in a value-wise oversubscription of 2.0 times. Habib Bank Limited was the largest ever IPO in Pakistan not only in terms of value but also in number of shares offered.

#### **Debt Market**

A total of 8 TFCs were launched in FY08 and 3 more are still in the pipeline. Through these 8 TFCs, a total of PKR 28.1 billion (US \$ 413.2 million) was raised in FY08 as against a total of PKR 11.6 billion (US \$ 170.6 million) that was raised in FY07. This strength in the debt market was as per expectations due to higher demand for safer and less volatile instruments from mutual funds and insurance companies.

## Foreign Exchange Market

FY 08 started with the US Dollar spot rate PKR 60.42 and closed at PKR 68.40. The lowest trade was at PKR 60.26 in July 2007 and the highest trade was at PKR 70.00 in May 2008, whereas the average US Dollar rate for the fiscal year was PKR 62.58 in the inter bank market. The swap market was volatile throughout the year. The lowest six month premium traded at 0.30 paisa during December 2007 and the highest six month premium traded at 400 paisa during July 2008. Forex reserves touched the historic high level of US \$ 16.40 billion during the month of November 2007 but closed FY08 at US \$ 11.38 billion.

#### **Performance Review**

The Fiscal Year 2008 was another successful year in the history of the company. The following key financial results are a clear reflection of the Company's outstanding performance during the year:

	2007-08	2006-07
	Ru	pees
Operating revenue	886,845,595	491,477,344
Profit before tax	740,113,870	466,634,618
Profit after tax	624,134,125	402,817,841
Earnings per share - (Restated)	17.48	11.28

The strong financial performance is mainly attributable to increase in share brokerage, income from transactions in marketable securities and control over costs through focus on efficiencies and improvements in technology and communication. The company earned brokerage revenue of PKR 735,549,607, a 76.41% growth versus the same period last year. The incremental increase in brokerage revenue is an impressive achievement compared to year 2006-07



of IT infrastructure and increased human resource costs.



## **Appropriation of Profits**

Profit for the year, along with distributable profit at year end, has been appropriated as follows:

	2007-08	2006-07	
	Rupees		
Profit after tax	624,134,125	402,817,841	
Un-appropriated profit brought forward	788,332,175	385,514,334	
Profit available for appropriation	1,412,466,300	788,332,175	
Appropriations			
Final Bonus FY 2007 - 50%	119,048,500	-	
Appropriation out of share premium	(119,048,500)	-	
Final Dividend FY 2007 - 100%	(238,097,000)	-	
Interim Dividend - FY 2008 - 50%	(178,572,750)	-	
Final Bonus FY 2008 - *39.998965%	-	-	
Final Dividend FY 2008 - *50%	-	-	
Un-appropriated profit carried forward	995,796,550	788,332,175	

Apart from the final bonus and dividend issue of 50% and 100% respectively for the year ended 2007, company had also declared 50% interim cash dividend during the year 2007-08.

### **Good Corporate Governance**

The directors confirm compliance with the Corporate & Financial Reporting Framework of the Securities and Exchange Commission of Pakistan (SECP's) Code of Corporate Governance for the following:

- The financial statements, prepared by the management of the company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of account of the Company have been maintained.
- Appropriate accounting policies as more fully explained in notes 3.1 to 3.19 to the financial statements have been consistently applied in the preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan and the Companies Ordinance, 1984 as also stated in note 2.1 to the financial statements, have been followed in preparation of the financial statements.
- The system of internal control, which is sound in design has been effectively implemented and is being continuously reviewed and monitored.



<sup>\*</sup> In view of the good financial performance, the Board has recommended a final bonus issue of 39.998965% and cash dividend of PKR 5/= per share. The appropriation is to be made out of the amount of share premium reserves and unappropriated profits respectively and will be accounted for in the ensuing year.



- The company is financially sound and is a going concern and there are no doubts about its ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- Key operating and financial data of preceding years is appearing on page 08 and 09.
- There are no statutory payments on account of taxes, duties levies and charges which are outstanding as on June 30, 2008 except for those disclosed in the financial statements.
- The company operates an approved contributory provident fund for its eligible employees. Value of investments as per un-audited financial statements for the year ended June 30, 2008 amounts to approximately Rs. 10.907 million (2007: Rs. 9.673 million audited). The audit activity for the year ended June 30, 2008 is in process.
- No material changes and commitments affecting the financial position of your company have occurred between the balance sheet date and the date of the directors' report.

#### The Board

The Board comprised of seven non-executive directors. The positions of the Chairman and CEO are kept separate in line with best governance practices. The Board has a separate Audit and Executive Committee, which assist the Board in the performance of its functions. The members of these committees are stated in the company information pages.

## **Changes in the Board**

No change has occurred in the Board during the financial year 2007-08.

### **Board of Directors Meetings**

During the year 2007-08, five meetings of the Board of directors were held. The attendance by the directors is shown hereunder:

Name of Director	Appointed on	Resigned*/ Retired on	Eligibility	Meetings attended
Mr. Adil Matcheswala	June 28, 2000	-	5	5
Mr. Aslam Khaliq	October 14, 2004	-	5	4
Syed Nadir Shah	May 18, 2006	-	5	5
Mr. Ahsen Ahmed	May 18, 2006	-	5	3
Mrs. Maha K. Al-Ghunaim	November 08, 2006	-	5	-
Mr. Omar M. El-Quqa	November 08, 2006	-	5	2
Mr. Eyad N. Abu-Huwaij	November 08, 2006	-	5	5





## **Management Discussion of Financial Responsibility**

The company's management is responsible for preparing the financial statements and related notes contained in the Annual Report. The Audit Committee monitors and supervises the functions of the Internal Audit Department and assists the Board in monitoring and managing risks and internal controls. The internal audit adopts a risk based approach for planning and conducting business process audits, which is very much consistent with the established Framework. The Committee also reviews the performance of the Company's external auditors and recommends their appointment and the terms of their appointment.

The Audit Committee operates in accordance with the Code of Corporate Governance issued by the SECP. Terms of reference approved by the Board sets out the scope of the Committee. The Committee comprises of four Non-Executive Directors. The Chief Internal Auditor reports directly to the Chairman Audit Committee and the Chief Financial Officer is invited to attend the meetings. The Committee held four meetings during the year. The external auditors were also in attendance to discuss specific issues. The financial statements of the company were reviewed by the Audit Committee before approval by the Board.

#### **External Auditors**

The auditors Messrs. KPMG Taseer Hadi & Co. stand retired and offer themselves for reappointment.

## Shareholding

The pattern of shareholding as on June 30, 2008 is appearing on page 57 including the transactions carried out by directors, Chief Executive Officer and their spouses and minor children. The Chief Financial Officer & Company Secretary had reportedly carried out no trading in the shares of the company.

## **Credit Rating**

The directors are pleased to inform you that The Pakistan Credit Rating Agency (PACRA) has maintained the long term rating at AA (Double A) while maintaining the short term rating at A1+ (A one plus). These ratings denote a very low expectation of credit risk emanating from very strong capacity for timely payments of financial commitments.

#### **Future Outlook**

Despite Pakistan's Economic and Political woes we remain optimistic about the future of Pakistan's capital markets based on the strengths of the corporate results being release by the large cap listed companies. The State Bank of Pakistan is however expected to continue its strict monetary stance to dampen inflationary pressure. The important challenge for the economy remains on how the widening trade and current account deficit arising mainly because of weaknesses in exports will be cushioned, which will determine the future performance of the Pak Rupee. With regards to the valuations of listed companies, the biggest challenge will be the political volatility and possible worsening of the security situation. In-spite of the above, we remain optimistic regarding the strength of the economy and the fundamentals of the stock market and are confident that the company would maintain its growth momentum and continue to build shareholder value.





## **Acknowledgement**

We express our sincerest appreciation to our employees, clients, and business partners and to our shareholders for the confidence they have entrusted in us.

We would also like to acknowledge the work of the Securities and Exchange Commission of Pakistan and State Bank of Pakistan for their efforts to strengthen the capital markets and the measures to protect investor rights.

> For and on behalf of the **Board of Directors**

Adil Matcheswala Chairman

Karachi: August 15, 2008





# **BOARD OF DIRECTORS**

#### Chairman, Mr. Adil Matcheswala

Mr. Adil Matcheswalla joined the JS Group in April 1993 and remained an employee till October 2001. During his 8 years with the group he served in various capacities ranging from Head of Equity Operations, Head of Equity Sales and as a member of various Committees ranging from technology, investments, special projects and acquisitions. He is an Alumni of Brown University in Rhode Island, USA from where he obtained a degree in Economics. He is also on the board of Jahangir Siddiqui and Company Limited, Food Basics (Private) Limited and Speed (Private) Limited. At present he is the Chief Executive Officer of Speed (Private) Limited, a company he co-founded. Speed (Private) Limited's scope of operations revolve around the retail and service industry and it is the exclusive distributor and representative in Pakistan for brands like Nike, Tag Heuer, Dior, Fendi, Oris SA, Timex Watches and HCA International Hospitals UK.

## Vice Chairman, Mr. Omar M. El-Quqa

Mr. Omar M. El-Quqa is an Executive Vice President - Global Products and Business Head at Global Investment House. A Co-founder of the Company with 22 years of experience in the financial sector, primarily in asset management and corporate finance. Mr. El-Quqa is currently a Board Member of Al Manar Financing & Leasing Co., First Jordan Investment Company, Real Estate Investment Company, REEF, Syria Gulf Bank, Al Salam Bank, Shurooq Investments, Union Bank, Amwal Investment, Tameer Jordan, Palestine Real Estate Investment Company, FINACorp Group, Bank of Bahrain and Kuwait, Investment House (Qatar) and Jordan Trade Facilities Co. Previously, he worked with the National Bank of Kuwait Money Market Operations Department, and Kuwait Foreign Trade Contracting and Investment Company in the Portfolio Management Department. Mr. El-Quqa obtained the Chartered Financial Analyst certification in 1989 and an MBA from Sul Ross University in 1982.

#### Director, Mr. Aslam Khaliq

Mr. Aslam Khaliq was appointed as a director in JS Global Capital Limited in 2004. Mr. Aslam Khaliq joined Pakistan Tobacco Company in 1967 as an agronomist. During his service, he worked in various departments including Product Development & Corporate Planning. He was seconded to BAT, UK during 1988-89 and upon returning to Pakistan was appointed as GM-Leaf.

In 1996, he was appointed as Director Corporate & Regulatory Affairs and became Deputy Managing Director in 2001. On retirement in June 2004, he was invited to become the Chairman of the Board.

He is also a Director/Member of the boards of Lahore University of Management Sciences (LUMS), Oil & Gas Development Company Ltd. (OGDCL), National Database Registration Authority (NADRA), Intellectual Property Organization of Pakistan (IPO-Pakistan), Indus Valley School of Arts and Architecture, Pakistan Atomic Energy Commission of Bio Sciences (Pvt.) Ltd., Islamabad Stock Exchange and Honorary Counsel of the Republic of Bulgaria. On retirement as Chairman PTC in August 2007, he was invited by Reckitt Benckiser Plc, to become Chairman of Reckitt Benckiser Pakistan Limited.

### Director, Mrs. Maha K. Al-Ghunaim

Mrs. Maha K. Al-Ghunaim – Maha is Chairperson and Managing Director of Global Investment House. She, along with other distinguished members, founded Global in 1998 and has led the institution since then to make it the most successful financial services institution in the MENA region. Maha received her Bachelor of Science degree in Mathematics from San Francisco State University, California, USA in 1982. She joined the investment arm of Kuwait Investment





Authority and in 1988 she became the AGM for Asset Management. She is the Chairperson of many companies and sits on the Board of numerous companies in the region one of which is Nasdaq/DIFX Board. She has received several regional and international recognitions, among them Forbes Magazine's annual listing of "the 100 Most Powerful Women in the World" for 2006 & 2007 and most influential Woman in the Arab World.

#### Director, Mr. Eyad N. Abu-Huwaij

Mr. Eyad is a senior investment manager of the private equity funds of Global Investment House since early 2006. He carry out due diligence exercises and valuating potential investment opportunities in the Middle East, North Africa and South Asia for the private equity funds. Mr. Eyad is a member of the Investment Committee for Global Buyout Fund and is a chairman of the audit committee of Al –Rayan Holding–Kuwait.

Prior to joining Global, Mr. Eyad was associated with KPMG-Kuwait and Grant Thornton-Kuwait. He participated in engagements related to due diligence reviews of both listed and unlisted companies and performed the audit of the financial statements for numerous companies in accordance with the International Financial Reporting Standards. He worked on various sectors including Banking & Finance, Oil & Gas, Trading and Contracting and the Automobile sectors. Mr. Eyad has over 9 years of work experience in the same field.

Mr. Eyad is a Certified Fraud Examiner and Certified Investments and Derivates Auditor. He holds a Bachelor of Business Administration from Jordan.

### Director, Syed Nadir Shah

Mr. Nadir Shah was appointed as Director of JS Global Limited in 2006. Mr. Nadir Shah acquired BA Economics from the University of Massachusetts, Amherst in 1991, with a major in Finance and Development Economics. Mr. Shah was a Director and Head of Equity Trading Pakistan for the Jardine Fleming Group. Also served as CEO of World Tel Meca which was amongst the four largest ISP's in Pakistan. Partner Meskay & Femtee Ltd. the second largest rice exporter in Pakistan. Vice President of Infinity Global Telecom, the first licensed VoIP Operator since November 2002. Currently provides consultancy services for infrastructure projects and funds.

#### Director, Mr. Ahsen Ahmed

Mr. Ahsen Ahmed was appointed as Director in 2006. Mr. Ahsen Ahmed acquired BA Economics from Denison University USA, with a major in Microeconomics and Finance. At present he is a Director of Abid Industries and Sindh Industries the operations of which evolves around manufacturing auxiliaries for Textile Companies.

### Chief Executive Officer, Mr. G. M. Malkani

Mr. G.M. Malkani joined Jahangir Siddigui and Co. Ltd. on August 01, 2004 in the capacity of an Executive Vice President. Before joining the Jahangir Siddiqui Group, he has held senior positions in Police, Federal Investigation Agency and Intelligence Bureau. In recognition of his public service and gallantry he was awarded Sitara-i-Imtiaz by the President of Pakistan on 23rd March 2004. He took voluntary retirement from Government Service in 2004. He holds Bachelor's degree in Electrical Engineering and post graduate Diploma in Administrative Studies (D.A.S) from University of Liver Pool, United Kingdom.





#### **Details of Different Committees of the Board of Directors**

- 1. **Audit Committee**
- **Executive Committee** 2.

#### **Audit Committee** 1.

The Audit Committee comprise of four members including the Chairman of the Audit Committee. All the member of Committee are non-executive directors.

The members of committee are as follows:

Mr. Adil Matcheswala Chairman Mr. Eyad N. Abu-Huwaij Member Member Mr. Ahsen Ahmed **Syed Nadir Shah** Member

**Mr. Shahid Kamal** Secretary of the Audit Committee

#### **Terms of Reference of Audit Committee**

- Recommendation to Board of Directors regarding the appointment of external auditors, subject to shareholders ratification.
- Consideration of any question of resignation/removal of external auditors, audit fee and provision of any service to the company in addition to audit of its financial statements as are allowed under the Code of Corporate Governance.
- Determination of appropriate measures to safeguard the company's assets.
- Review of preliminary announcements of results prior to publication.
- Review of quarterly, half yearly and annual financial statements, prior to their approval by the Board of Directors.
- Facilitating the external auditors and discussion with external auditors of major observations arising from interim and final audit.
- Review of management letter issued by the external auditors and management's response thereto.
- Ensuring coordination between the internal and external auditors.
- Review of the scope and extent of the internal audit and ensuring that the internal audit function has adequate resources.
- Consideration of major findings of internal investigations and management response thereto.
- Ascertaining that the internal control system including financial and operational controls, accounting system and reporting structure are adequate and effective.





- Review of the management statement on internal control system prior to endorsement by the Board of Directors.
- Determination of compliance with relevant statutory requirements.
- Monitoring compliance with the best practice of corporate governance and identification of significant violations
- Consideration of any other issue or matter as may be assigned by the Board of Directors.

#### **Attendence of the Audit Committee**

Name of Directors / Members	Total no. of meetings held during the year	Eligibility	Meetings attended
Mr. Adil Matcheswala	4	4	4
Syed Nadir Shah	4	4	3
Mr. Ahsen Ahmed	4	4	4
Mr. Eyad N. Abu-Huwaij	4	4	4

#### 2. **Executive Committee**

The Executive Committee comprise of three members including the Chairman of the Executive Committee.

The members of committee are as follows:

Mr. G.M. Malkani Chairman Mr. Omar M. El-Quga Member Mr. Adil Matcheswala Member

### Terms of Reference of Executive Committee

- The Committee is appointed by the Board of Directors. There must be atleast three members, of whom one must be the Chief Executive Officer (CEO). In the event of any casual vacany, appointment is made immediately in the following Board meeting.
- Quorum of the meeting is atleast two members present in person, of whom one must be the CEO. The meeting is compulsorily convened once each quarter to evaluate and recommend to management and Board for approval of new lines of business, underwriting, major additions / deletions in assets and changes in investment mix.
- Review the Company's adherence to the mission and vision statement and, if needed, make recommendation to the Board for change as a result of new developments.





- Regularly review the Company's operations based on operating reports and present to the Board any shortfalls or significant changes in financial conditions, operations, prospectus or business plan of the company.
- Implement or as appropriate delegation to the CEO to implement, the Company's capital expenditures budget approved by the Board.

#### **Risk Management Policy**

Risk management is the process of identifying, controlling, eliminating or minimizing uncertain events that may affect the system resources. It includes risk analysis, cost benefit analysis, controls selection, implementation and tests, security evaluation of safeguards and overall security review.

Risk management is a continuous, measured, rational and vigilant process. It is designed to identify and manage the risks inherent in the brokerage business. The goal of an effective Risk Management process is not only to avoid financial losses, but also to ensure that the company achieves its targeted financial results with a high degree of reliability.

The Company's principal business activities by their nature engender significant market and credit risks. In addition, the Company is also subject to other risks including operating risk, legal risk and funding risk. Effective identification, assessment and management of these risks are critical to the success and stability of the Company. As a result, comprehensive risk management policies and procedures have been established to identify, control and monitor each of these risks.

Risk management begins with the Board of Directors, which reviews the governance of these activities. Formulation of policy and day to day risk management is the responsibility of Executive Committee.

The Board of Directors has adopted a Statement of Investment & Operations Policies which provides for overall risk management guidelines for the company. The Statement also provides authority limits for Chairman, CEO and the Executive Committee.

## **Corporate Social Responsibility**

At JS Global, we are committed to operate ethically and contribute towards economic development while enhancing the skills and quality of life of our workforce as well as of the local community and the society at large.

We are an equal opportunity employer and we ensure employment of a diverse workforce. Bonuses are given to employees based on performance against targets in order to encourage cohesion and to maintain a strong competitive position. We understand the importance of training in the development of quality human resource, thus, every year the Company invests generously in training its workforce. JS Global has a structured internship programs; on the job training is effectively imparted through delegation of responsibility for actual tasks. The program is directly linked to recruitment and successful candidates are offered employment.

The Company paid PKR 138.18 million to the National Exchequer in terms of taxes – 85.52% higher than the last year.





# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE **GOVERNANCE**

This statement is being presented to comply with the Code of Corporate Governance contained in the Regulations No 37 and Chapter XI of Listing Regulations of Karachi and Islamabad stock exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- The Company encourages representation of independent non-executive directors and the Board currently 1. includes seven independent non-executive directors.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed Companies including JS Global Capital Limited.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 6. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, have been taken by the Board.
- 7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- The management of the Company has submitted a paper to the Board of Directors to consider it as an orientation course for its directors and to apprise them of their duties and responsibilities.
- 9. The appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the CEO is approved by the Board of directors.
- 10. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 11. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.



- - 12. The directors, CEO and executives do not hold any interest in the shares of the Company other than those disclosed in the pattern of shareholding.
  - The Company has complied with all the corporate and financial reporting requirements of the Code. 13.
  - 14. The Board has formed an Audit Committee. It comprises of four members, of whom all are non-executive directors including the Chairman of the Committee.
  - 15. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
  - 16. The company has outsourced the internal audit function to M/s Ford Rhodes Sidat Hyder & Co. Chartered Accountants, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company and their representatives are involved in the internal audit function on a full time basis.
  - 17. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
  - 18. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
  - 19. We confirm that all material principles contained in the Code have been complied with.

For and on behalf of the Board

**Adil Matcheswala** Chairman

Karachi: August 15, 2008





# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF **COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE**

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of JS Global Capital Limited ("the company") to comply with Regulations No. 37 and Chapter XI of the the Listing Regulations of Karachi and Islamabad Stock Exchanges respectively, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance.

> **KPMG Taseer Hadi & Co. Chartered Accountants**

**Dated:** August 15, 2008 Karachi



# **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of JS Global Capital Limited ("the Company") as at 30 June 2008 and the related profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

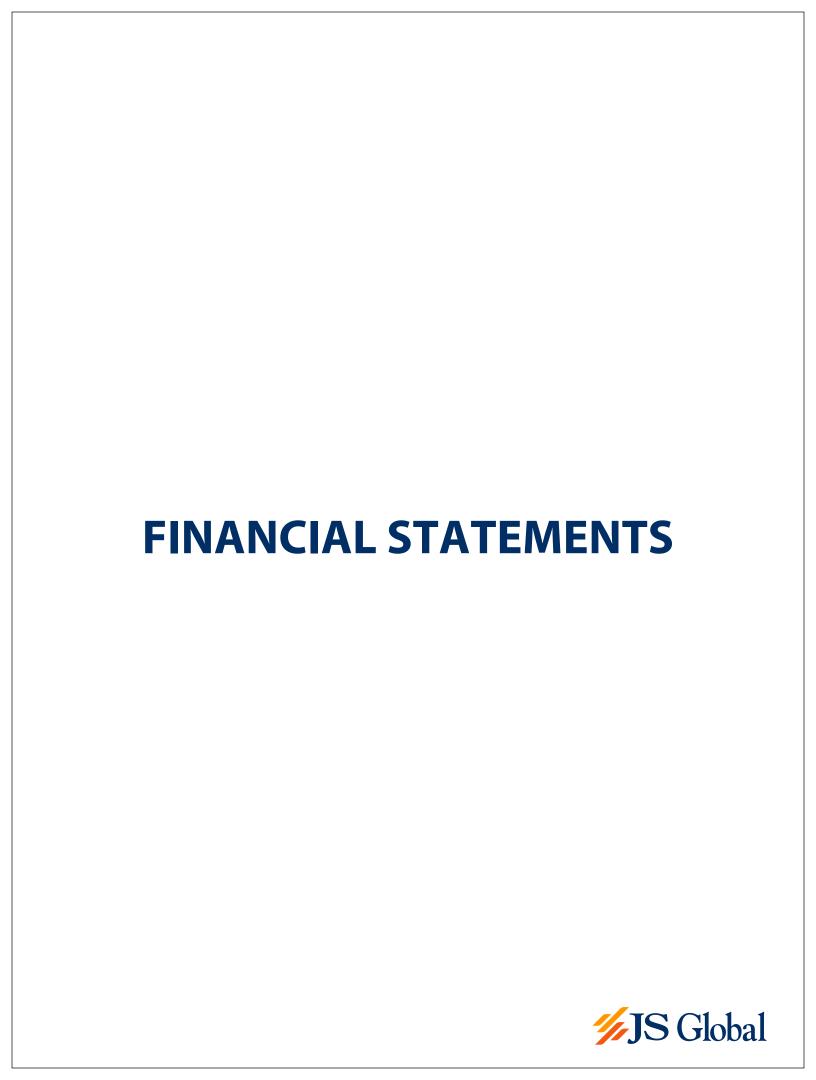
We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of account have been kept by the Company as required by the Companies a) Ordinance, 1984;
- b) in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon, have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement, statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information require by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2008 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980(XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

**KPMG Taseer Hadi & Co. Chartered Accountants** 

**Dated:** August 15, 2008 Karachi





# Balance Sheet As at 30 June 2008

	Note	30 June 2008 (R	30 June 2 0 0 7 upees)		Note	30 June 2 0 0 8 (Ru	30 June 2 0 0 7 upees)
CAPITAL AND RESERVES				ASSETS			
Share capital Authorised				Non Current assets			
150,000,000 (2007: 25,000,000) Ordinary shares of Rs. 10 each	4	1,500,000,000	250,000,000	Property and equipment	11	72,321,711	68,076,487
Issued, subscribed and				Intangible assets	12	21,573,291	22,000,001
paid-up capital	5	357,145,500	238,097,000	Long term loans, advances and deposits	13	4,527,628 98,422,630	2,685,116 92,761,604
Share premium		1,952,959,400	2,072,007,900	Current assets		96,422,030	92,701,004
Unappropriated profit		995,796,550	788,332,175	Short term investments	14	708,110,076	1,038,133,637
Unrealised loss on remeasurement of available-for-sale investments				Trade debts - unsecured, considered good	15	1,982,717,833	1,914,577,787
at fair value	14.3	(23,686,148) 3,282,215,302	3,098,437,075	Loans and advances	16	925,854,154	1,243,433
LIABILITIES				Deposits and short term prepayments	17	1,031,745,763	588,097,838
Non Current Liabilities				Mark-up receivable	18	7,556,684	5,867,823
Deferred taxation	6	1,440,366	1,567,285	Other receivables	19	38,745,748	17,950,956
Current liabilities				Advance tax		146,712,990	79,169,928
Running finance under mark-up arrangements- secured	7	-	246,473,078	Receivable under reverse repurchase / continuous funding system			
				transactions	20	530,106,289	1,573,890,024
Creditors, accrued expenses and other liabilities	8	2,264,113,388	2,001,123,891	Cash and bank balances	21	208,002,126 5,579,551,663	106,116,654 5,325,048,080
Interest and mark-up accrued	9	15,067,150	540,717				
Provision for taxation		115,138,087 2,394,318,625	69,667,638 2,317,805,324				
Commitments	10						
		5,677,974,293	5,417,809,684			5,677,974,293	5,417,809,684

The annexed notes 1 to 37 form an integral part of these financial statements.

**Adil Matcheswala Chairman / Director** 

G.M. Malkani **Chief Executive** 





# Profit and Loss Account For the year ended 30 June 2008

	Note	30 June 2 0 0 8 (Rup	30 June 2 0 0 7 Dees)
Operating revenue	22	886,845,595	491,477,344
Income from reverse repurchase /			
continuous funding system transactions	23	157,055,883	186,718,842
Capital gain on sale of investments	24	92,281,828	56,380,753
Loss on remeasurement of investments carried			
at fair value through profit or loss - net		(3,673,229)	(172,671)
		1,132,510,077	734,404,268
Administrative and operating expenses	25	(458,544,709)	(305,771,927)
		673,965,368	428,632,341
Other operating income	26	126,020,117	49,957,995
		799,985,485	478,590,336
Finance cost	27	(59,871,615)	(11,955,718)
Profit before taxation		740,113,870	466,634,618
Taxation - current		(115,138,087)	(69,667,638)
- prior		(968,577)	6,626,343
- deferred		126,919	(775,482)
	28.2	(115,979,745)	(63,816,777)
Profit after taxation		624,134,125	402,817,841
			(Restated)
Earnings per share - basic and diluted	29	17.48	11.28

The annexed notes 1 to 37 form an integral part of these financial statements.

Adil Matcheswala **Chairman / Director** 

G.M. Malkani **Chief Executive** 



# Cash Flow Statement For the year ended 30 June 2008

	Note	30 June 2 0 0 8 (Rup	30 June 2 0 0 7 pees)
CASH FLOWS FROM OPERATING ACTIVITIES		•	
Profit before taxation		740,113,870	466,634,618
Adjustments for: Depreciation Gain on sale of property and equipment Amortisation of intangible assets Loss on remeasurement of investments carried at fair value through profit or loss - net Bad debts expenses Mark-up on term finance certificates Mark-up on running finance and other bank charges		17,180,642 (823,880) 536,631 3,673,229 5,684,690 30,951,307 28,920,308 86,122,927	11,806,011 (741,874) 2,433,334 172,671 - 11,955,718 25,625,860
Cash generated from operating activities before working capital changes		826,236,797	492,260,478
(Increase) / decrease in operating assets: Trade debts Loans and advances Deposits and short term prepayments Mark-up Receivables Other receivables		(73,824,736) (924,610,721) (443,647,925) (1,688,861) (20,794,792) (1,464,567,035)	(826,935,875) (615,573) (587,476,501) (4,629,372) (8,779,522) (1,428,436,843)
Increase / (decrease) in current liabilities Creditors, accrued expenses and other liabilities Cash used in operations		262,304,014 (376,026,224)	803,377,156 (132,799,209)
Mark-up paid Taxes paid Dividend paid Net cash used in operating activities		(45,345,182) (138,179,277) (415,984,267) (975,534,950)	(11,415,373) (74,480,041) (32,400) (218,727,023)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred Purchase of software Proceeds from disposal of property and equipment Long term loans, advances and deposits Short term investments Net cash generated from / (used in) investing activities		(27,625,123) (109,921) 7,023,137 (1,842,512) 302,664,184 280,109,765	(57,044,921) (1,500,000) 4,057,539 (759,811) (968,813,108) (1,024,060,301)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from issue of share capital Receivable under reverse repurchase / continuous funding system transactions Net cash flow from financing activities Increase / (decrease) in cash and cash equivalents		1,043,783,735 1,043,783,735 348,358,550	1,871,605,500 (909,469,949) 962,135,551 (280,651,773)
Cash and cash equivalents at beginning of the year Cash and cash equivalents at end of the year	30	(140,356,424) 208,002,126	140,295,349 (140,356,424)
The annexed notes 1 to 37 form an integral part of these financial statements.			

Adil Matcheswala **Chairman / Director** 

G.M. Malkani **Chief Executive** 





# Statement of Changes in Equity For the year ended 30 June, 2008

	Issued,	Capital	reserves			Total
	subscribed and paid up capital	Reserve for issue of bonus shares	Share premium	Unrealized gain / (loss) on remeasurement of available for sale investment at fair value Rupees)	Unappropriated profit	_
			,	nupees,		
Balance as at 1 July 2006	138,000,000	-	-	(3,474,660)	385,514,334	520,039,674
Issue of shares	100,097,000	-	2,072,007,900	-	-	2,172,104,900
Profit for the year	-	-	-	-	402,817,841	402,817,841
Effect of remeasurement of available for sale investments at fair value Total recognised income and expenses	-	-	-	3,474,660	-	3,474,660
for the year ended 30 June 2007	-	-	-	3,474,660	402,817,841	406,292,501
Balance as at 30 June 2007	238,097,000	-	2,072,007,900	-	788,332,175	3,098,437,075
Reserve for issue of bonus shares 2006-2007	-	119,048,500	(119,048,500)	-	-	-
Issue of bonus shares for the year ended 30 June 2007	119,048,500	(119,048,500)	-	-	-	-
Final dividend for the year ended 30 June 2007 @ Rs.10 per share	-	-	-	-	(238,097,000)	(238,097,000)
Interim dividend for the half year ended 31 December 2007 @ Rs.5 per share	-	-	-	-	(178,572,750)	(178,572,750)
Profit for the year	-	-	-	-	624,134,125	624,134,125
Effect of remeasurement of available for sale investments at fair value				(22.696.149)		(22 606 140)
Total recognised income and expenses for the year ended 30 June 2008	-	-	-	(23,686,148)	624 124 125	(23,686,148)
,		-	4 000 000 000	(23,686,148)	624,134,125	600,447,977
Balance as at 30 June 2008	357,145,500	-	1,952,959,400	(23,686,148)	995,796,550	3,282,215,302

The annexed notes 1 to 37 form an integral part of these financial statements.

**Adil Matcheswala** G.M. Malkani **Chairman / Director Chief Executive** 





# Notes To The Financial Statements For The Year Ended 30 June, 2008

#### 1. STATUS AND NATURE OF BUSINESS

JS Global Capital Limited ('the Company') was incorporated as a private limited company on 28 June 2000. However, the Company commenced operations in May 2003 and name of the Company was changed from JSCL Direct (Private) Limited to Jahangir Siddigui Capital Markets (Private) Limited. Subsequently, the Company was converted into a public unquoted company and the holding company Jahangir Siddiqui and Company Limited offered its 25% shareholding to the general public for subscription in December 2004 and the Company obtained listing on Karachi Stock Exchange (Guarantee) Limited and Islamabad Stock Exchange (Guarantee) Limited on 7 February 2005. During 2006-07 the Company issued 10,009,700 shares to Global Investment House K.S.C.C Kuwait, ('Global'). The shares were issued to Global without offering right shares on the basis of a special resolution passed on 11 July 2006. Securities and Exchange Commission of Pakistan vide its letter No. EMD/CI/49/2006-458 dated 19 July 2006 gave its approval in principle to the scheme of the transaction. Consequently, Global and Jahangir Siddiqui and Company Limited each hold 10,350,000 shares of the Company and the name of the Company has changed from Jahangir Siddiqui Capital Markets Limited to JS Global Capital Limited.

The Company is a corporate member of Karachi Stock Exchange (Guarantee) Limited and the principal activities of the Company are share brokerage, money market and forex brokerage, advisory and consultancy services. Other activities include investment in a mix of listed and unlisted equity and debt securities and reverse repurchase / continuous funding system transactions. The registered office of the Company is situated in Karachi, Sindh.

#### 2. BASIS OF PREPARATION

#### 2.1 **Statement of compliance**

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case of requirements differs, the provisions of and directives issued under the Companies Ordinance, 1984 shall prevail.

#### **Basis of measurement** 2.2

These financial statements have been prepared under the historical cost convention, except for certain short term investments which are stated at fair value.

#### 2.3 **Functional and presentation currency**

These financial statements are presented in Pak Rupees, which is the functional and presentation currency of the Company and rounded off to the nearest rupee.

#### 2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.





The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on amounts recognised in the financial statements are described in note 34.

#### 2.5 New accounting standards and IFRIC interpretations that are not yet effective

The following standards, amendments and interpretations of approved accounting standards, effective for accounting periods beginning on or after 1 July 2008 are either not relevant to Company's operations or are not expected to have significant impact on the Company's financial statements other than certain increased disclosures:

IFRS 2 (amendment)-Share-based payments (effective for annual periods beginning on or after1 January 2009). IFRS 2 clarifies the vesting conditions and cancellations in the share-based payment arrangement.

IFRS 3 (amendment)-Business Combinations and consequential amendments to IAS 27-Consolidated and separate financial statements, IAS 28-Investment in associates and IAS 31-Interest in Joint Ventures. (effective prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 July 2009).

IFRS 7 - Financial Instruments: Disclosures (effective for annual periods beginning on or after 1 July 2008).

IFRS 8 - Operating Segments: (effective for annual periods beginning on or after 1 July 2008).

Revised IAS 1 - Presentation of financial statements (effective for annual periods beginning on or after 1 January 2009). The objective of revising IAS 1 is to aggregate information in the financial statements on the basis of shared characteristics.

Revised IAS 23-Borrowing costs (effective from 1 January 2009), Amendments relating to mandatory capitalisation of borrowing costs relating to qualifying assets.

IAS 29- Financial Reporting in Hyperinflationary Economies (effective for annual periods beginning on or after 1 July 2008).

IAS 32 (amendment)-Financial instruments: Presentation and consequential amendment to IAS 1- Presentation of Financial Statements (effective for annual period beginning on or after 1 January 2009). IAS 32 amended classification of Puttable Financial Instruments.

IFRIC 12 - Service Concession Arrangements (effective for annual period beginning on or after 1 January 2008).





IFRIC 14-IAS 19- The Limit on Defined Benefit Asset, Minimum Funding Requirements and their interaction (effective for annual period beginning on or after 1 January 2008).

IFRIC 15- Agreement for the Construction of Real Estate (effective for annual period beginning on or after 1 October 2009).

IFRIC 16- Hedge of Net Investment in a Foreign Operation (effective for annual period beginning on or after 1 October 2008).

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### 3.1 **Staff retirement benefits**

#### **Defined contribution plan**

The Company operates a defined contribution plan. i.e. recognized provident fund scheme for all its eligible employees in accordance with the trust deed and rules made there under. Equal monthly contributions at the rate of 10% of basic salary are made to the fund by the Company and the employees.

#### 3.2 **Property and equipment**

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses, if any. Cost includes expenditures that are directly attributable to the acquisition of the asset.

Depreciation is calculated on straight line basis over the estimated useful life of the assets. Depreciation on additions is charged from the month in which they are available for use and on deletions up to the month of deletion. The estimated useful lives for the current and comparative periods are as follows:

Office equipments 4 years Office furniture 10 years Motor vehicles 5 years

Normal repairs and maintenance are charged to income as and when incurred. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property and equipment.

The residual values and useful lives of assets are reviewed and adjusted, if appropriate at each balance sheet date. Capital work-in-progress is stated at cost less impairment loss, if any. Gains and losses on disposal of assets, if any, are included in the profit and loss account.

#### 3.3 **Intangible assets**

An intangible asset is recognised as an asset if it is probable that future economic benefits attributable to the asset will flow to the entity and the cost of such asset can be measured reliably.





### Membership card

This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, it is written down to its estimated recoverable amount.

#### Software

Costs directly associated with identifiable software that will have probable economic benefits exceeding costs beyond one year, are recognised as an intangible asset. Direct costs include the purchase costs of software and other directly attributable costs of preparing the software for its intended use.

Computer software is measured initially at cost and subsequently stated at cost less accumulated amortisation and impairment losses, if any. These are amortised on straight line basis over its estimated useful life (three years).

#### 3.4 Investments

All investments are initially recognised at fair value, being the cost of the consideration given including transaction cost associated with the investment, except in case of held for trading investments, in which case the transaction costs are charged off to the profit and loss account. All purchases and sales of securities that require delivery within the time frame established by regulation or market convention such as 'T+2' purchases and sales are recognised at the trade date. Trade date is the date on which the Company commits to purchase or sale of assets. The management determines the appropriate classification of the investment made by the Company in accordance with the requirements of International Accounting Standards (IAS) 39: 'Financial Instruments: Recognition and Measurement' at the time of purchase.

The Company classifies its investments in the following categories:

### Financial assets 'at fair value through profit or loss - held for trading'

Investments that are acquired principally for the purpose of generating a profit from short-term fluctuations in prices are classified as 'financial assets at fair value through profit or loss - held for trading'. Subsequent to initial recognition these investments are marked to market and are carried on the Balance Sheet at fair value. Net gains and losses arising on changes in fair values of these investments are taken to the Profit and Loss account.

#### **Held-to-maturity investments**

Investments with a fixed maturity where the Company has the intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are carried at amortized cost using the effective interest rate method, less any impairment losses.

#### Available for sale

Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in market prices, are classified as 'available for sale'. Subsequent to initial measurement, 'available for sale' investments are re-measured to fair value. Net gains and losses arising on changes in fair values of these investments are taken to equity. However, any premium or discount on acquisition on debt securities is amortised and taken to the profit and loss account over the life of the investment using the effective





interest rate method. When securities are disposed off or impaired, the related fair value adjustments previously taken to equity are transferred to the profit and loss account.

#### 3.5 **Derivatives**

Derivative instruments held by the Company primarily comprise of future contracts in the capital market. These are initially recognized at fair value and are subsequently remeasured at fair value. The fair value of futures contracts is calculated as being the net difference between the contract price and the closing price reported on the primary exchange of the future contracts. Derivatives with positive market values (unrealised gains) are included in assets and derivatives with negative market values (unrealised losses) are included in liabilities in the balance sheet. The resultant gains and losses are included in the income currently. Derivative financial instruments entered into by the Company do not meet the hedging criteria as defined by 'International Accounting Standard - 39, Recognition and Measurement of Financial Instruments', consequently hedge accounting is not being applied by the Company.

#### 3.6 Securities purchased / sold under resale / repurchase agreements

Transactions of purchase under resale (reverse-repo) of marketable securities including the securities purchased under continuous funding system are entered into at contracted rates for specified periods of time. Securities purchased with a corresponding commitment to resale at a specified future date (reverse-repos) are not recognised in the balance sheet. Amounts paid under these agreements in respect of reverse repurchase transactions are included in assets. The difference between purchase and resale price is treated as income from reverse repurchase transactions in marketable transactions / continuous funding system and accrued over the life of the reverse repo agreement.

Transactions of sale under repurchase (repo) of marketable securities are entered into at contracted rates for specified periods of time. Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the balance sheet and are measured in accordance with accounting policies for investments. The counterparty liabilities for amounts received under these transactions are recorded as liabilities. The difference between sale and repurchase price is treated as borrowing charges and accrued over the life of the repo agreement.

#### 3.7 Trade and other receivables

Trade debts and other receivables are recognised at fair value and subsequently measured at amortised cost. A provision for impairment in trade and other receivables is made when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. Trade debts and other receivables considered irrecoverable are written off.

#### 3.8 **Revenue recognition**

Brokerage, consultancy and advisory fee, commission on foreign exchange dealings and government securities etc. are recognised as and when such services are provided.

Income from reverse repurchase transactions, continuous funding system transactions, debt securities and bank deposits is recognised at effective yield on time proportion basis.





Dividend income is recorded when the right to receive the dividend is established.

Gains / (losses) arising on sale of investments are included in the profit and loss account in the period in which they arise.

Unrealised capital gains / (losses) arising from marking to market of investments classified as 'financial assets at fair value through profit or loss - held for trading' are included in profit and loss account in the period in which they arise.

Gains / (losses) arising on revaluation of derivatives to fair value are taken to profit and loss account.

#### 3.9 **Taxation**

#### Current

Provision for current taxation is based on taxable income at current rates of taxation after taking into account tax credits and tax rebates available, if any.

### Deferred

Deferred tax is provided using balance sheet liability method, providing for all temporary differences between carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using the tax rate enacted or substantially enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realised.

# 3.10 Cash and cash equivalents

Cash and cash equivalents comprise cash balances and bank deposits. For the purpose of statement of cash flows, cash and cash equivalents are presented net of short term borrowings which are repayable on demand or in the short term and form an integral part of the Company's cash management.

# 3.11 Impairment

The carrying amounts of assets are reviewed at each balance sheet date to determine whether there is any objective evidence that an asset or group of assets may be impaired. If any such evidence exists, the asset or group of assets' recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in profit and loss account.

# 3.12 Foreign currency translation

Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are converted into rupees at the rates of exchange prevailing at the transaction date. Exchange gains or losses are taken to profit and loss account.





# 3.13 Borrowing costs

Borrowing costs are interest or other auxiliary costs incurred by the Company in connection with borrowing of funds and is treated as periodic cost and charged to profit and loss account.

### 3.14 Provisions

Provisions are recognized when the Company has the legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimates.

# 3.15 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable cost, if any, and subsequently measured at amortised cost.

### 3.16 Financial instruments

All financial assets and liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instruments. Any gain or loss on the recognition and derecognition of the financial assets and liabilities is taken to profit and loss account currently.

# 3.17 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are only offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognised amount and the Company intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

### 3.18 Earnings per share

Earnings per share is calculated by dividing the profit after tax for the year by the weighted average number of shares outstanding during the year.

### 3.19 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

#### 4. **AUTHORISED CAPITAL**

During the year, the shareholders of the Company in their Seventh Annual General Meeting held on 29 September 2007 passed a special resolution to increase the authorised share capital of the Company to Rs. 1.5 billion.





#### 5. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

30 June 2008 (Number o	30 June 2007 of shares)		30 June 2008 (Rui	30 June 2007 pees)
(Hulliber C	or strates)		(Nu)	pees,
20,009,700	20,009,700	Ordinary shares of Rs.10/- each fully paid in cash	200,097,000	200,097,000
15,704,850	3,800,000	Ordinary shares of Rs.10/- issued as fully paid bonus		
			157,048,500	38,000,000
35,714,550	23,809,700		357,145,500	238,097,000

The Shareholders of the Company in their Seventh Annual General Meeting held on 29 September 2007 approved 50% bonus issue i.e. one new Ordinary share for every two Ordinary shares held by those Ordinary Shareholders of the Company who were registered in the books of the Company and the entitlement list provided by the Central Depository Company at the close of business on 22 September 2007.

#### 6. **DEFERRED TAXATION**

U.	DEFERRED TAXATION		
		30 June	30 June
		2008	2007
		(Rup	ees)
	Taxable temporary difference		
	Accelerated depreciation for tax purposes	1,768,055	1,766,380
	Deductible temporary difference		, ,
	Difference in accounting and tax base of intangible assets	(48,907)	(199,095)
	Provision for bad debts	(278,782)	-
		1,440,366	1,567,285
7.	RUNNING FINANCE UNDER MARK-UP ARRANGEMENTS - SECURED		
	Habib Metropolitan Bank Limited	-	199,968,811
	NIB Bank Limited	-	46,504,267
		<u> </u>	246,473,078

The Company has aggregate running finance facilities from various banks of Rs. 2,750 million (2007: 1,450 million) under mark-up arrangements. Mark-up rate varies from Karachi Inter Bank Offer Rate (KIBOR) plus 1% to KIBOR plus 2.5% per annum (2007: KIBOR plus 2% to KIBOR plus 4.25% per annum), with a floor ranging from 10% to 12.50 % per annum (2007: 10 to 13 % per annum). These arrangements would remain valid for varying periods up to 30 April 2009 and are secured against pledge of listed securities and the Company's receivables amounting to Rs. 100.8 million and Rs. 719.05 million respectively.



8.	CREDITORS, ACCRUED EXPENSES AND	Note	30 June	30 June
	OTHER LIABILITIES		2008	2007
			(Ru	ipees)
	Creditors for sale of shares on behalf of clients	8.1	2,163,967,370	1,959,407,506
	Accrued expenses		27,633,072	22,274,432
	Provision for staff bonus		30,803,928	10,093,500
	Unclaimed dividend		912,731	227,248
	Retention money		804,031	722,825
	Unrealised loss on derivatives		8,145,387	-
	Advance fee from Client		21,193,936	-
	Others		10,652,933	8,398,380
			2,264,113,388	2,001,123,891
	JS Bank Limited Directors of the Company		1,562,595	*37,245,372 *2,222,455
			1,562,595	
	JS Global Capital Limited Staff Provident Fund		994,892	
	JS Infocom Limited		*27,273,020	
	Jahangir Siddiqui & Sons Limited		144,585	
	JS Aggressive Income Fund		*80,094,400	-
	Global Investment House		476,282	
	Unit Trust of Pakistan		255,068	-
	BankIslami Pakistan Limited		8,525	*19,802,890
	JS Investments Limited		721,980	-
	Jahangir Siddiqui & Company Limited		*35,858,761	-
	Mahvish & Jahangir Siddiqui Foundation		*11,427,273	-
	DCD Factors (Private) Limited (Formerly DCD JS Factors			
	(Private) Limited)		2,511,933	
	JS Income Fund		*422,537,050	-

<sup>\*</sup> These amounts were subsequently settled through T+2 settlement system..

#### **INTEREST AND MARK-UP ACCRUED** 9.

Accrued mark-up on running finance 9.1 15,067,150 540,717

9.1 It includes mark-up on running finance payable to JS Bank Limited amounting to Rs. 10.658 million (2007: Nil)





# 10. COMMITMENTS

30 June 30 June 2008 2007 (Rupees)

Continuous Funding System (including transactions to be rolled over) entered into by the Company in respect of which the purchase transactions has not been settled as at 30 June.

**16,918,521** (361,768,780)

Future sale transactions of equity securities entered into by the Company in respect of which the sale transaction has not been settled as at 30 June.

409,725,810 828,283,150

Commitment for capital expenditure

12,909,000

Commitment for purchase of online software

1,695,500

# 11. PROPERTY AND EQUIPMENT

Note

30 June 2008

30 June 2007

(Rupees)

Operating fixed assets

11.1

**72,321,711** 59,470,487

**72,321,711** 68,076,487

8,606,000

Advance against capital expenditure

# 11.1 Operating fixed assets

operating natur					2008			
		COST		Rate		DEPRECIATION		Written down
	As at 01 July 2007	Additions / (disposal)	As at 30 June 2008	(%)	As at 01 July 2007	For the year / (disposal)	As at 30 June 2008	value as at 30 June 2008
		(Rupees)		-		(Ru	ıpees)	
Office equipments	32,765,526	13,018,833 (87,000)	45,697,359	25	8,988,661	9,364,507 (25,375)	18,327,793	27,369,566
Office furniture	9,739,265	15,433,701	25,172,966	10	510,925	1,251,338	1,762,263	23,410,703
Motor vehicles	35,556,272	7,778,589 (8,612,471)	34,722,390	20	9,090,990	6,564,797 (2,474,839)	13,180,948	21,541,442
	78,061,063	36,231,123 (8,699,471)	105,592,715		18,590,576	17,180,642 (2,500,214)	33,271,004	72,321,711

					2007			
		COST		Rate		DEPRECIATION		Written down
	As at 01 July 2006	Additions / (disposal)	As at 30 June 2007	(%)	As at 01 July 2006	For the year / (disposal)	As at 30 June 2007	value as at 30 June 2007
		(Rupees)				(Ru	ıpees)	
Office equipments	15,183,492	19,548,127 (1,966,093)	32,765,526	25	4,172,940	5,861,470 (1,045,749)	8,988,661	23,776,865
Office furniture	739,700	8,999,565	9,739,265	10	90,542	420,383	510,925	9,228,340
Motor vehicles	19,136,243	19,891,229 (3,471,200)	35,556,272	20	4,642,711	5,524,158 (1,075,879)	9,090,990	26,465,282
	35,059,435	48,438,921 (5,437,293)	78,061,063		8,906,193	11,806,011 (2,121,628)	18,590,576	59,470,487



# 11.2 Disposal of operating fixed assets

The following is a statement of assets disposed off during the year with written down value exceeding Rs. 50,000:

	Cost	Accumulated depreciation (l	Written down value Rupees)	Sale proceeds	(loss)	Particular of Buyers	Mode of disposal
Motor vehicle							
Honda Civic	1,411,850	(164,716)	1,247,134	1,390,000	142,866	Optimus Limited	Negotiation
Honda City	898,850	(209,732)	689,118	750,000	60,882	Optimus Limited	Negotiation
Suzuki Cultus	577,202	(317,462)	259,740	300,000	40,260	Syeda Amreen Ghias	Negotiation
Suzuki Cultus	560,000	(93,333)	466,667	500,000	33,333	Ex-Employee-Ali Khizer	Negotiation
Suzuki Khyber	301,829	(35,213)	266,616	270,000	3,384	Ex-Employee-Azfar Alam	Negotiation
Honda Civic	1,371,550	(320,028)	1,051,522	1,200,000	148,478	EFU General Insurance Limited	Insurance claim
Suzuki Cultus	415,000	(83,002)	331,998	329,997	(2,001)	Anwar Ahmed Khan	Negotiation
Suzuki Cultus	569,580	(104,423)	465,157	506,624	41,467	Jahangir Siddiqui & Sons	Negotiation
						(Related Party)	
Suzuki Cultus	325,000	(16,250)	308,750	330,000	21,250	Mohammad Fawad	Negotiation
Suzuki Cultus	570,000	(380,000)	190,000	250,000	60,000	JS Bank (Related Party)	Negotiation
Suzuki Khyber	350,000	(122,500)	227,500	340,617	113,117	EFU General Insurance Limited	Insurance claim
Mitsubishi Lancer	1,069,840	(606,244)	463,596	640,000	176,404	Sheikh Nasar Munir	Negotiation
	8,420,701	(2,452,903)	5,967,798	6,807,238	839,440	_	
Motorcycle							
Honda CD-70 KBV-9289	54,000	(9.000)	45.000	50,000	5.000	EFU General Insurance Limited	Insurance claim
Honda CD-70 KDI-9494	36,790	(3,679)	33,111	32,435	(676)		Insurance claim
Honda CD-70 KDI-6360	50,490	(5,049)	45,441	46,974	1,533	EFU General Insurance Limited	Insurance claim
Honda CD-70 KDK-4282	50,490	(4,208)	46,282	50,490	4,208	EFU General Insurance Limited	Insurance claim
	191,770	(21,936)	169,834	179,899	10,065	_	
Equipment							
Note book	87,000	(25,375)	61.625	36,000	(25.625)	EFU General Insurance Limited	Insurance claim
	87,000	(25,375)	61,625	36,000	(25,625)	_	
	8,699,471	(2,500,214)	6,199,257	7,023,137	823,880	-	

# 12. INTANGIBLE ASSETS

	Note	30 June 2008	30 June 2007
		(Rupees)	
Membership card	12.1	21,000,000	21,000,000
Computer software	12.2	573,291	1,000,001
		21,573,291	22,000,001

- 12.1 This represents cost of membership card of the Karachi Stock Exchange (Guarantee) Limited with indefinite useful life.
- **12.2** This represents software which provides an integrated equities broking solution.

	7,300,000	5,800,000
	109,921	1,500,000
	7,409,921	7,300,000
	6,299,999	3,866,665
25	536,631	2,433,334
	6,836,630	6,299,999
	573,291	1,000,001
	25	109,921 7,409,921 6,299,999 536,631 6,836,630





# 13. LONG TERM LOANS, ADVANCES AND DEPOSITS

13.	LONG TERM LOANS, ADVANCES AND DEPOSIT	3		
		Note	30 June 2008	30 June 2007
			(Ru	pees)
	Long term loans - secured			
	- Executives	13.1 & 13.3	121,197	345,670
	- Employees		482,232	775,650
	• •	13.2	603,429	1,121,320
	Current maturity	<i>16</i>	(369,095)	(769,397)
	,	_	234,334	351,923
	Advances for expenses to contractors and suppliers for cars	5	116,831	592,980
	Security deposits	13.4	4,176,463	1,740,213
		=	4,527,628	2,685,116
13.1	Reconciliation of carrying amount of loans to executives:			
	Balance at beginning of the year		345,670	564,469
	Disbursements		188,583	54,180
	Repayments		(413,056)	(272,979)
	Balance at end of the year	_	121,197	345,670
		_		

- **13.2** Loan to executives and employees are given for purchase of home appliances at an interest rate of 8% to 12% per annum in accordance with the Company's policy and terms of employment. The loans are repayable over a period of two to five years and is secured against provident fund balance of the executives / employees.
- 13.3 Maximum amount due from executives calculated with reference to the month-end balance was Rs. 0.534 million (2007: Rs. 0.489 million).
- 13.4 This includes Rs.1.425 million (2007: Rs.1.275 million) deposited with Karachi Stock Exchange (Guarantee) Limited, National Clearing Company of Pakistan Limited and Central Depository Company of Pakistan Limited.

# 14. SHORT TERM INVESTMENTS

Investments in marketable securities 'at fair value	Note	30 June 2008	30 June 2007	
through profit or loss - held for trading'	(Rupees)			
Quoted equity securities	14.1	402,427,200	820,128,230	
Units of MCB Dynamic Fund			50,043,577	
		402,427,200	870,171,807	
Available for sale				
Unquoted term finance certificates	14.2	70,000,000	98,468,630	
Quoted - preference shares of Related Parties	14.3	235,682,876	69,493,200	
		708,110,076	1,038,133,637	



# 14.1 Quoted equity securities

30 June 30 June 2008 2007 (Number of shares)		Name of company	30 June 2008 (Ru	30 June 2007 <b>pees)</b>
30,000	-	Adamjee Insurance Company Limited	8,121,600	-
10,000	-	Arif Habib Securities Limited	1,614,800	-
-	338,000	Askari Bank Limited	-	35,684,850
115,500	-	Attock Refinery Limited	28,861,140	-
80	830,500	Bank Alfalah Limited	3,285	54,036,050
_	113,000	The Bank of Punjab	_	13,187,900
100,000	230,500	D.G. Khan Cement Limited	6,714,000	26,881,125
150,000	_	Lucky Cement Limited	14,689,500	_
544,500	_	MCB Bank Limited	177,713,910	_
622,000	1,147,000	National Bank of Pakistan Limited	91,745,000	301,024,750
2,000	_	National Refinery Limited	594,940	_
_	500	Nishat Mills Limited	-	65,200
-	10,500	NIB Bank Limited	-	857,430
_	676,500	Pakistan Oilfields Limited	-	215,083,500
79,500	628,500	Pakistan Petroleum Limited	19,556,205	164,726,575
110,000	22,000	Pakistan State Oil Company Limited	45,896,400	8,580,850
67,500	_	United Bank Limited	5,743,575	_
		Engro Polymer and Chemicals Limited		
41,768	_	(Formerly Engro Asahi Polymer &		
-		Chemicals Limited)	1,172,845	-
		•	402,427,200	820,128,230

These include securities were purchased in the ready "T+2" market and sold in the future market.

# 14.2 Unquoted term finance certificate

		2008			
Number of certificate	Mark-up rate (%)	Name of Company	Maturity Date	Cost (Rupees)	
1	6 month KIBOR Plus 3	Trakker (Private) Limited	17 July 2008 <sub>=</sub>	70,000,000	

As at 30 June 2008, the carrying value of the term finance certificate approximates its fair value.

		2007		
Number of	Mark-up	Name of Company	Maturity Date	Cost
certificate	rate (%)			(Rupees)
1	16.50	JS Finance Limited	25 July 2007	15,250,000
1	16.50	JS Finance Limited	16 August 2007	83,218,630
			_	98,468,630





# 14.3 Quoted - Preference shares of Related Parties

30 June	30 June	Name of company		30 June 2008		30 June 2007	
2008	2007		_	Average	Fair	Fair	
(Number o	of shares)			Cost	value	value	
				(Rupe	es)	(Rupees)	
		Pakistan International					
6,949,320	6,949,320	Containers Terminal Limite	ed <i>14.3.1</i>	69,493,200	66,018,540	69,493,200	
21,208,042	-	Azgard Nine Limited	14.3.2	189,875,824	169,664,336	-	
				259,369,024	235,682,876	69,493,200	
		Unrealised loss on					
		remeasurement at fair valu	ue	(23,686,148)			
				235,682,876			

- 14.3.1 These are fully paid preference shares having issue price of Rs. 10 each and carrying dividend @ 10% per annum payable annually in arrears on the issue price with a term of 7 years from the issue date on 6 November 2005.
- 14.3.2 These are non convertible preference shares having issue price of Rs.10 each and carrying dividend @ 8.95% per annum payable annually in arrears on the issue price with a term of 6 years from the issue date on 24 September 2004.

# 15. TRADE DEBTS - unsecured

	Note	30 June 2008	30 June 2007
Trade debts for purchase of shares on behalf of clients		(Rupe	
Considered good	15.1	1,968,329,120	1,901,409,676
Considered doubtful		3,641,219	-
		1,971,970,339	1,901,409,676
Provision for doubtful debts		(3,641,219)	-
		1,968,329,120	1,901,409,676
Trade debts of advisory services		3,446,403	3,396,403
Bad debts written off		(1,660,253)	_
		1,786,150	3,396,403
Forex and fixed income commission receivable		12,602,563	9,771,708
		1,982,717,833	1,914,577,787

# 15.1

Azgard Nine Limited	* 21,455,341	
JS Bank Limited	2,452,472	* 2,210,797
Jahangir Siddiqui & Company Limited	* 129,869,265	* 643,305,965
JS Investments Limited	8,316	* 1,039,782
Executives of the Company	6,130,314	* 67,351
Global Investment House	-	* 5,790,717
JS Global Staff Provident Fund	67,287	* 29,330
EFU Life Assurance Limited	* 2,477,094	-
JS Income Fund	43,780	-
BankIslami Pakistan Limited	30,833	-
Unit Trust of Pakistan	2,877	-

<sup>\*</sup> These amounts were subsequently settled through T+2 settlement system.



16.	LOANS AND ADVANCES	Note	30 June 2008	30 June 2007
			(Rup	ees)
	Current maturity of long term loans - secured	13	369,095	769,397
	Advances - staff		485,059	474,036
	Advance against subscription and			
	offer for sale of shares	16.1	900,000,000	-
	Advance against purchase of units - Namco			
	Income Fund		25,000,000	-
			925,854,154	1,243,433

16.1 This represents amount advanced for subscription of 50,000,000 ordinary shares @ of Rs. 18 per share of Engro Polymer and Chemicals Limited (formerly Engro Asahi Polymer & Chemicals Limited) for offer to general public @ of Rs.18 per share under Subscription and Offer for Sale Agreement dated 13 December 2007.

# **DEPOSITS AND SHORT TERM PREPAYMENTS**

Deposits	17.1	1,020,502,119	580,000,000
Prepayments		9,214,216	8,097,838
Advance payment for software	17.2	2,029,428	-
		1,031,745,763	588,097,838

- 17.1 This represents deposits with Karachi Stock Exchange (Guarantee) Limited and National Clearing Company of Pakistan Limited against ready and future exposure.
- 17.2 This represents amount paid to National Technology Group, Saudi Arabia for Online Broking Solution, in terms of agreement dated 9 April 2008.

18.	MARK-UP RECEIVABLE	Note	30 June 2008 (Ru	30 June 2007 <b>pees)</b>
	Income receivable on reverse repurchase transactions Accrued mark-up on TFCs		3,402,136 4,154,548 7,556,684	3,682,339 2,185,484 5,867,823
19.	OTHER RECEIVABLES			
	Out of pocket expenses Profit receivable on bank deposits Dividend receivable from related parties Unrealized gain on derivatives Other receivables	19.1	15,813,803 21,510,240 - 1,421,705 38,745,748	400,329 2,480,313 6,949,320 3,226,115 4,894,879 17,950,956





**19.1** This includes Rs. 259,592 (2007: Rs. 255,713), Rs. 99,853 (2007: Rs. 592,200), Rs. 3,500 (2007: Nil), Rs. 55,068 (2007: Nil), Rs. 544,750 (2007: Nil), Rs. 187,939 (2007: Nil) and Rs. 6,023 (2007: Rs. 9,584) receivable from Jahangir Siddiqui & Company Limited, JS Investment Limited, JS Finance Limited, JSPE Associates LLC, JS Infocom Limited, JS Bank Limited and DCD Factors (Private) Limited (Formerly DCD JS Factors (Private) Limited) respectively for various expenses incurred on behalf of each other, etc.

20.	RECEIVABLE UNDER REVERSE	Note	30 June	30 June
	REPURCHASE / CONTINUOUS FUNDING		2008	2007
	SYSTEM TRANSACTIONS		(Rupees)	
	Listed equity securities purchased under			
	resale obligations	20.1	530,106,289	1,573,890,024

20.1 The market value of securities held in respect of these aggregates to Rs. 496.656 million (2007: Rs. 1,612.656 million). These have rates of return ranging from 13.91% to 28.97% per annum (2007: 11.5% to 16% per annum) with maturities ranging from overnight to 22 working days.

21.	CASH AND BANK BALANCES	Note	30 June 2008	30 June 2007
			(Rupe	
			(itape	
	Cash with banks:			
	- Current accounts		4,802,756	92,576,374
	- Profit and loss sharing (PLS) / deposit accounts		193,461,740	10,366,236
	- Foreign currency deposit accounts		9,623,630	3,090,044
			207,888,126	106,032,654
	Cash in hand		114,000	84,000
			208,002,126	106,116,654

21.1 PLS / deposits accounts carry profit rate of 1% - 11% per annum (2007: 0.3% - 9.5% per annum).

# 22. OPERATING REVENUE

Brokerage and operating income	798,331,653	470,117,530
Advisory and consultancy fee	88,513,942	21,359,814
	886,845,595	491,477,344

# 23. INCOME FROM REVERSE REPURCHASE / **CONTINUOUS FUNDING SYSTEM TRANSACTIONS**

Income from reverse repurchase transactions in		
listed equity securities	157,055,883	178,420,842
Dividend income on reverse repurchase transactions	-	8,298,000
	157,055,883	186,718,842



24.	CAPITAL GAIN ON SALE OF INVESTMENTS	Note	30 June 2008	30 June 2007
				pees)
			•	•
	Gain on sale of investment in open ended mutual funds		15,225,154	20,159,531
	Capital gain on sale of shares		77,056,674	36,221,222
			92,281,828	56,380,753
25.	ADMINISTRATIVE AND OPERATING EXPENSES			
	Salaries and benefits		194,543,505	118,459,679
	Contributions to provident fund		2,079,074	1,925,657
	Fee for Directors / Committee meetings	31.2	890,000	890,000
	Printing and stationery		3,004,364	8,142,731
	Telephone, fax, telegram and postage		7,186,763	6,866,905
	Contract charges		10,509,863	5,860,065
	Amortization of intangible assets	12.2	536,631	2,433,334
	Rent, rates and taxes		38,854,120	33,862,748
	Vehicle running expenses		4,521,008	4,316,152
	Electricity, gas etc.		3,207,325	2,896,903
	Legal and professional charges		1,896,398	1,603,404
	Insurance		5,478,139	4,883,998
	Newspaper and periodicals		209,091	984,627
	Entertainment		426,731	504,098
	Advertisement & business promotion		19,175,487	10,399,002
	Office supplies		1,026,884	832,291
	Depreciation expense	11.1	17,180,642	11,806,011
	Auditors' remuneration	25.1	447,405	396,640
	Fees and subscription		26,243,144	7,549,562
	Conveyance and traveling		6,293,623	4,953,732
	Repairs and maintenance		11,627,172	7,425,736
	Computer expenses		12,307,071	9,641,846
	KSE Clearing House and CDC Charges		82,090,579	55,477,061
	Bad debts expenses		5,684,690	-
	Royalty	25.2	3,125,000	2,500,000
	Donation		-	1,159,745
			458,544,709	305,771,927
25.1	Auditors' remuneration			
	Audit fee		225,000	200,000
	Certification including half year review		185,000	175,000
	Out of pocket expenses		37,405	21,640
			447,405	396,640





25.2 This represents the royalty payable to Mr. Jahangir Siddiqui on account of use of part of the Company's name under an initial agreement dated 29 June 2004 in which the Company agreed to pay Rs. 2.5 million per annum. However, as per revised agreement dated 7 February 2007 the Company agreed to pay Rs.10 million per annum effective from 1 June 2008.

		Note	30 June 2008 (R	30 June 2007 <b>upees)</b>
26.	OTHER OPERATING INCOME			
	Income from financial assets Mark-up on PRE - IPO investments and management fee Dividend income on preference shares Mark-up / Income on TFCs Return on cash margin on future contracts Exchange gain on foreign currency deposit accounts Late payment charges Profit on PLS accounts		259,738 34,196,240 5,274,273 27,270,848 1,140,224 37,963,342 19,023,030	494,400 6,949,320 10,281,332 4,825,170 65,483 5,214,531 21,307,957
	Income from non-financial assets Gain on sale of property and equipment Other income	11.2	823,880 68,542 892,422 126,020,117	741,874 77,928 819,802 49,957,995
27.	FINANCE COST			
	Mark-up on running finance Mark-up on term finance certificates Bank and other charges	27.1	27,761,272 30,951,307 1,159,036 59,871,615	11,229,936 - 725,782 11,955,718

27.1 During the year, the Company has issued privately placed Term Finance Certificate (TFC) to public unlisted company amounting to Rs. 936,751,824 at a mark-up rate of 9% per annum. The payment of TFC was partly made on 30 April 2008 and remaining payment was made on 15 May 2008.

# 28. TAXATION

28.1 Income tax assessments of the Company have been finalized upto and including tax year 2007, under section 120 of the Income Tax Ordinance, 2001 unless amended. The Commissioner of Income Tax Companies - 1 Karachi vide his letter dated 11 June 2007 has informed the Company that he has selected tax year 2005 for audit under section 177 of the Income Tax Ordinance 2001. However, audit proceedings have not started to date.



		Note	30 June 2008	30 June 2007
				pees)
28.2	Reconciliation of tax charge for the year			
	Profit before taxation		740,113,870	466,634,618
	Tax at the applicable tax rate of 35% (2007: 35%) Tax effect of expenses that are deductible in		259,039,854	163,322,116
	determining taxable profit  Tax effect of expenses that are not deductible in		(297,877,055)	(176,230,663)
	determining taxable profit		80,402,597	51,107,943
	Effect of income exempt from tax		(31,013,010)	(19,733,264)
	Tax effect of rebates and tax credits		-	(405,911)
	Tax effect of income tax at lower rate		2,641,826	-
	Tax effect under final tax regime		101,809,749	51,607,417
	Tax effect of amount relating to prior year		968,577	(6,626,343)
	Tax effect of deferred tax liability		(126,919)	775,482
	Others		134,126	
	Current year tax charge		115,979,745	63,816,777
29.	EARNINGS PER SHARE - basic and diluted			
	Profit for the year after taxation		624,134,125	402,817,841
			(Nu	mber)
			(4-1	(Restated)
	Weighted average number of shares	29.1	35,714,550	35,714,550
			(Ru	pees)
			(1100	(Restated)
	Earnings per share - basic and diluted		17.48	11.28
29.1	The weighted average number of shares for 30 June 200 issued during the year.	07 have been adj	usted for the effect	of bonus shares
30.	CASH AND CASH EQUIVALENTS			
	Cash and bank balances Short term running finance under mark-up	21	208,002,126	106,116,654
	arrangements	7	_	(246,473,078)
	arrangements	,	208,002,126	(140,356,424)
			200,002,120	(140,330,424)





#### 31. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for remuneration, including certain benefits to the chief executive, directors and executives of the Company is as follows:

	Chief Ex	recutive Dir		ctor	Exe	cutives
	30 June	30 June	30 June	30 June	30 June	30 June
	2008	2007	2008	2007	2008	2007
	(Ru <sub>l</sub>	pees)	(Rupees)		(Rupees)	
Managerial remuneration	2,000,000	2,000,000	-	-	12,856,437	10,515,439
House rent allowance	800,000	800,000	-	-	5,142,575	4,206,175
Utilities allowance	200,000	200,000	-	-	1,285,644	1,051,544
Performance bonus	7,000,000	2,000,000	-	-	12,650,000	625,000
Staff Retirement Benefits	200,000	-	-	-	696,332	-
Medical	83,754	113,598	-	-	54,743	79,777
	10,283,754	5,113,598	_	-	32,685,731	16,477,935
Number of persons	1	1			15	11

- **31.1** The Company provides the chief executive and certain executives with Company maintained cars.
- 31.2 The Company has also paid Rs. 0.890 million to 2 non-executive directors (2007: Rs. 0.890 million to 2 nonexecutive directors) as fee for directors / committee meetings.

# 32. RELATED PARTY TRANSACTIONS

Related parties comprises of major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefit fund, directors, key management personnel and their close family members. Transactions with related parties are entered into at rates negotiated with them.

Details of transactions and balances at year end with related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

	30 June	30 June
	2008	2007
	(Ru	pees)
Investment in preference shares	189,875,824	
Cash deposit	115,716,148	-
Purchase of Term Finance Certificates	-	233,460,000
Purchase of vehicle	325,000	415,000
Sales of fixed assets - cost	1,139,580	625,000
Proceeds from issue of shares to Global Investment House	-	1,871,605,500
Brokerage and advisory income earned from:		
- Directors	3,267,839	343,426
- Associated companies & related parties	133,832,343	34,019,148
Contributions to staff retirement fund	2,079,074	1,925,656
Payment on account of expenses	38,486,448	31,684,032
Royalty	3,125,000	2,500,000
Key management compensation	22,893,109	37,011,298
Dividend income on preference shares	21,510,240	



30 June	30 June
2008	2007
(Rupees)	
	2008

Profit on PLS account	14,285,968	-
Mark-up on running finance	15,966,326	-
Sale of units of UTP Income Fund	-	694,417,437
Purchase of units of UTP Income Fund	-	675,000,000
Capital gain on sale of units of UTP Income Fund	-	19,417,437
Income on Term Finance Certificates	1,119,725	10,281,332
Other Income	8,352,476	-
Donation	-	1,159,745

# 33. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The Company primarily invests in a portfolio of money market investments such as spread transactions, continuous funding system transactions and investments in marketable securities and short term debt securities. Such investments are subject to varying degrees of risk. These risks emanate from various factors that include, but are not limited to:

# 33.1 Capital Risk Management

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structure in order to ensure ample availability of finance for its existing operations, for maximizing shareholder's value, for tapping potential investment opportunities and to reduce cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholder or issue new shares.

The Company finances its operations through equity, borrowing and management of its working capital with a view to maintain an appropriate mix between various sources of finance to minimise risk.

# 33.2 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price of securities due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market.

The Company manages market risk by monitoring exposure on marketable securities by following the internal risk management and investment policies.

# 33.3 Concentration of credit risk and credit exposure of the financial instruments

The Company attempts to control credit risk by applying and monitoring approved limits of credit exposure to any one counter party, limiting transactions with specific counter parties and continually assessing the credit worthiness of counter parties.

As at 30 June 2008 the Company is subject to credit risk amounting to Rs. 4.521 billion (2007: Rs. 4.104 billion).





# 33.4 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulties in raising funds to meet its obligations and commitments.

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding to an adequate amount of committed credit facilities and the ability to close out market positions due to the dynamic nature of the business. The Company's treasury aims at maintaining flexibility in funding by keeping committed credit lines available.

# 33.5 Interest rate risk exposure

In respect of income earning financial assets and interest bearing financial liabilities, the following tables indicate their average effective interest rate at the reporting date and the period in which they mature or, if earlier, reprice:

	Effective		30 June 2008				
	rate of		Inter	est bearing		Non-	Total
	mark-up/	Less	One month	Three	One year	Interest	
	return	than one	to three	months to	to five	bearing	
	(%)	month	months	one year	years	_	
				(Ru			
Financial assets							
Long term loans, advances							
and deposits	8 to 12	-	-	-	234,334	4,293,294	4,527,628
Short term investments	8.95 to 13.06	70,000,000	-	235,682,876	-	402,427,200	708,110,076
Trade debts		-	-	-	-	1,982,717,833	1,982,717,833
Loans and advances	8 to 12	-	-	369,095	-	925,485,059	925,854,154
Deposits and short							
term prepayments	8	950,000,000	-	-	-	70,502,119	1,020,502,119
Mark-up receivable	-	-	-	-	-	7,556,684	7,556,684
Other receivables	-	-	-	-	-	38,745,748	38,745,748
Receivable under reverse							
repurchase / continuous							
funding system transactions	13.91 to 28.91	530,106,289	-	-	-	-	530,106,289
Cash and bank balances	1 - 11	203,085,370	-	-	-	4,916,756	208,002,126
		1,753,191,659	-	236,051,971	234,334	3,436,644,693	5,426,122,657
Financial liabilities							
Creditors, accrued expenses							
and other liabilities	_	_	_	_	_	2,264,113,388	2,264,113,388
Interest and mark-up accrued	_	_	_	_	_	15,067,150	15,067,150
	_					2,279,180,538	2,279,180,538
						_,,,,	_,,
On-balance sheet gap		1,753,191,659	-	236,051,971	234,334	1,157,464,155	3,146,942,119
Off Balance Sheet							
Commitments in respect of							
reverse repo transactions	13.91 to 29.97	(16,918,521)	_	_	_	-	(16,918,521)
Future sale transactions of							
equity securities entered into							
by the Company in respect							
of which the sale transaction							
has not been settled as at 30							
June.	_	_	_	_	_	(409,725,810)	(409,725,810)
Commitment for capital							
expenditure	_	_	_	_	_	_	_
Commitment for purchase of							
online software	_	-	_	_	_	(1,695,500)	(1,695,500)
		(16,918,521)	-	-	-	(411,421,310)	(428,339,831)
Cummulative Gap		1,736,273,138	1,736,273,138	1,972,325,109	1,972,559,443	2,718,602,288	2,718,602,288



	Effective			30 Ju	ne 2007		
	rate of		Interes	t bearing		Non-	Total
	mark-up/	Less	One month	Three	One year	Interest	
	return	than one	to three	months to	to five	bearing	
	(%)	month	months	one year (Rupe	years		
Financial assets				(Nupe	es,		
Long term loans, advances							
and deposits	8 to 12	-	_	_	351,923	2,333,193	2,685,110
Short term investments	10 to 16.5	98,468,630	-	69,493,200		870,171,807	1,038,133,63
Trade debts	-		_		_	1,914,577,787	1,914,577,787
Loans and advances	8 to 12	_	_	769,397	_	474,036	1,243,433
Deposits and short				,		,	-,,
term prepayments	8 to 12	580,000,000	_	_	_	_	580,000,000
Mark-up Receivable	_	· · ·	_	_	_	5,867,823	5,867,823
Other receivables	_	_	-	_	-	17,950,956	17,950,950
Receivable under reverse repurchase / continuous							
funding system transactions	11.50 to 16	1,573,890,024	-	-	-	-	1,573,890,024
Cash and bank balances	0.3 - 9.5	13,456,280	-	-	-	92,660,374	106,116,654
		2,265,814,934	-	70,262,597	351,923	2,904,035,976	5,240,465,430
Financial liabilities							
Running finance under							
mark up arrangements	12.50 to 13.50	246,473,078	-	-	-	-	246,473,078
Creditors, accrued expenses							
and other liabilities	-	-	-	-	-	2,001,123,891	2,001,123,891
Interest and mark-up accrued	-	-	-	-	-	540,717	540,71
		246,473,078	-	-	-	2,001,664,608	2,248,137,686
On-balance sheet gap		2,019,341,856	-	70,262,597	351,923	902,371,368	2,992,327,74
Off Balance Sheet							
Commitments in respect of							
reverse repo transactions	11.5	361,768,780	-	-	-	-	361,768,78
Future sale transactions of							
equity securities entered into							
by the Company in respect							
of which the sale transaction							
has not been settled as at 30							
June.	-	-	-	-	-	(828,283,150)	(828,283,150
Commitment for capital							
expenditure	_					(12,909,000)	(12,909,000

# 33.6 Fair value of financial instruments

**Cummulative Gap** 

The fair value of investments categorised as 'financial assets at fair value through profit and loss - held for trading' and 'available for sale' is based on the closing market prices ruling at the day-end. The management is of the view that the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values.

2,381,110,636

2,451,373,233

2,451,725,156

(841,192,150)

2,512,904,374

(479,423,370)

2,512,904,374

361,768,780

2,381,110,636





# 34. ACCOUNTING ESTIMATES AND JUDGEMENTS

### Income taxes

In making the estimates for income taxes currently payable by the Company, the management looks at the current income tax law and the decisions of appellate authorities on certain issues in the past.

# **Property and equipment**

The Company reviews the rate of depreciation / useful life, residual values and value of assets for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of property and equipments with a corresponding affect on the depreciation charge and impairment.

# **Intangible assets**

The Company reviews the rate of amortisation and value of intangible assets for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of intangible assets with a corresponding affect on the amortisation charge and impairment.

#### Investments stated at fair value

The Company has determined fair value of certain investments by using quotations from active market. Fair value estimates are made at a specific point in time based on market conditions and information about the financial instruments. These estimates are subjective in nature and involve uncertainties and matter of judgements (e.g. valuation, interest rates, etc.) and therefore, can not be determined with precision.

# Trade and other receivables

The Company reviews its trade and other receivables regularly to assess amount of any provision required against such balances.

# 35. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors of the Company have approved cash dividend 50% (2007: 100%) amounting to Rs. 178.573 million (2007: Rs. 238.097 million) and bonus of 39.998965% (2007: 50%) in their meeting held on 15 August 2008. This appropriation will be approved in the forthcoming Annual General Meeting. The Financial Statements for the year ended 30 June 2008 do not include the effect of the appropriation which will be accounted for in the period in which it is declared.



# 36. GENERAL

Corresponding figures have been rearranged and reclassified, whenever necessary, for better presentation and disclosure.

Reclassification from	Reclassification to	30 June 2007 (Rupees)
Balance Sheet		
Creditors, accrued expenses and other liabilities	Interest and mark-up accrued	540,717
Loans, advances, prepayments and other receivables	Deposits and short term prepayments	588,097,838
Loans, advances, prepayments and other receivables	Mark-up receivable	5,867,823
Loans, advances, prepayments and other receivables	Other receivables	17,950,956
Loans, advances, prepayments and other receivables	Loans and advances	1,243,433
Profit and Loss Account		
Financial charges	Exchange gain on foreign currency deposit accounts	65,483

# 37. DATE OF AUTHORISATION

These financial statements were authorised for issue in the Board of Directors meeting held on 15 August, 2008.

Adil Matcheswala **Chairman / Director** 

G.M. Malkani **Chief Executive** 

**Danish Zahoor Chief Financial Officer** 





# PATTERN OF SHARE HOLDING FORM "34" SHAREHOLDER'S STATISTICS

# AS AT JUNE 30, 2008

Number of	Shai	re Holding	Total Shares
Shareholders	From	То	Held
 270	1	100	 17,538
333	101	500	85,450
105	501	1000	80,548
202	1001	5000	348,008
19	5001	10000	126,583
5	10001	15000	60,150
2	15001	20000	35,315
1	20001	25000	25,000
2	30001	35000	68,246
1	35001	40000	40,000
1	50001	55000	50,300
1	55001	60000	60,000
1	65001	70000	68,310
1	80001	85000	83,700
1	120001	125000	123,000
1	155001	160000	156,285
1	205001	210000	208,300
2	225001	230000	454,600
1	405001	410000	409,485
1	450001	455000	450,700
1	495001	500000	500,000
1	1210001	1215000	1,213,054
2	15520001	15525000	31,049,978
955			35,714,550

S.No.	Categories of Shareholders		Number of Shareholders	Total Shares Held	Percentage
1	Individuals		900	3,073,744	8.61%
2	Investment Companies		44	31,355,911	87.80%
3	Insurance Companies		4	579,900	1.62%
4	Joint Stock Companies		2	68,360	0.19%
5	Mudarabas and Mutual Funds		2	8,500	0.02%
6	Foreign Investor		1	208,300	0.58%
7	Other(s)				
	Trustee - Siddiqui Foundation	409,485			
	Kaymo Trading (FZE)	10,350	2	419,835	1.18%
	,		955	35,714,550	100.00%

<sup>\*</sup> Includes 871 CDC Beneficial Owner as per list appear on CDS.



# DISCLOSURE TO PATTERN OF SHAREHOLDING As at June 30, 2008

Serial No.	Description	No. of Share Holders	No. of Shares Held
1	Associated Companies, Undertakings and Related Parties		
	M/s Jahangir Siddiqui & Company Limited M/s Global Investment House, K.S.C.C M/s Jahangir Siddiqui Securities Services Limited	1 1 1	15,524,983 15,524,995 228,700 31,278,678
2	NIT and ICP	Nil	Nil
3	List of Directors, CEO and their spouses and minor childre	n	
	Mr. Adil Matcheswala Mr. Aslam Khaliq Mr. Ahsen Ahmed Syed Nadir Shah Mr. Omer M. El-Quqa Mr. Eyad N. Abu Huwaij Mrs. Maha K. Al-Ghunaim	1 1 1 1 1 1	5,051 6,211 1 1 3 3 3 11,273
4	List of Executives	Nil	Nil
5	Public Sector Companies and Corporations	Nil	Nil
6	Banks Development Financial Institutions, Non-Banking F Institutions, Insurance Companies, Modarabas and Mutual Funds	<b>Finance</b> 6	588,400
7	Joint Stock Companies & Others	46	773,728
8	Individuals	893	3,062,471





# **DETAILS OF SHARE HOLDING 10% MORE**

1. M/s Jahangir Siddiqui & Company Limited 15,524,983 2. M/s Global Investment House K.S.C.C 1 15,524,995

Details of trades carried out by Directors, CEO, CFO, Company Secretary and their Spouses and minor children during the period from July 01, 2007 to June 30, 2008

S.No	Name	Designation	<b>Shares Bought</b>	Shares Sold
1	Mr. Adil Matcheswala	Chairman	-	3,800
2	Mr. G.M. Malkani	Chief Executive Officer	-	-
3	Mr. Aslam Khaliq	Director	-	-
4	Mr. Ahsen Ahmed	Director	-	-
5	Syed Nadir Shah	Director	-	-
6	Mr. Omer M. El-Quqa	Director	-	-
7	Mr. Eyad N. Abu Huwaij	Director	-	-
8	Mrs. Maha K. Al-Ghunaim	Director	-	-
9	Mr. Danish Zahoor	Company Secretary	-	-
10	Minor Family Members/Spouses		-	-





#### **FORM OF PROXY**

8th Annual General Meeting

The Company Secretary
JS Global Capital Limited
6th Floor, Faysal House, Main Shahrah-e- Faisal,
Karachi

#### Witness

Signature on Rs. 5/= Revenue Stamp

The Signature should agree with the specimen registered with the Company.

### Important:

CNIC or \_\_\_\_\_\_
Passport No. \_\_\_\_

- 1. This proxy form, duly completed and signed, must be received at the Office of the Company situated at 6th Floor, Faysal House, Shahrah-e-Faisal, Karachi, not later than 48 hours before the time of holding meeting.
- 2. No Person shall act as proxy unless he / she himself / herself is a member of the Company, except that a corporation may appoint a person who is not a member.
- 3. If member appoints more than one proxies and more than one instruments of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.
- 4. Any individual Beneficial Owner of the Central Depository Company, entitled to vote at this meeting must bring his / her National Identity Card with him / her to prove his / her identity, and in case of proxy, must enclose and attested copy of his / her National Identity Card. Representatives of Corporate members should bring the usual documents required for such purpose.

AFFIX CORRECT POSTAGE

The Company Secretary

JS Global Capital Limited

6th Floor, Faysal House, Main Shahra-e-Faisal Karachi.