

### 01 Quarterly Report 2009

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## **Company Information**

**Board of Directors** 

Mr. Adil Matcheswala Chairman, Non-Executive Director Mr. Omar M. El-Quqa Vice Chairman, Non-Executive Director Mr. Aslam Khaliq Non-Executive Director Mrs. Maha K. Al-Ghunaim Non-Executive Director Mr. Eyad N. Abu-Huwaij Non-Executive Director

Mr. Ahsen Ahmed Non-Executive Director **Syed Nadir Shah** Non-Executive Director

Mr. G.M. Malkani **Chief Executive** 

**Audit Committee** 

Mr. Adil Matcheswala Chairman Mr. Eyad N. Abu-Huwaij Member Mr. Ahsen Ahmed Member **Syed Nadir Shah** Member Mr. Shahid Kamal Secretary

**Executive Committee** 

Mr. G.M. Malkani Chairman Mr. Omar M. El-Quqa Member Mr. Adil Matcheswala Member

**CFO & Company Secretary** 

Mr. Danish Zahoor

**Auditors** 

KPMG Taseer Hadi & Co. **Chartered Accountants** 

Internal Auditor

Ford Rhodes Sidat Hyder & Co.

**Chartered Accountants** 

**Bankers** 

MCB Bank Ltd. Habib Bank Ltd.

Habib Metropolitan Bank Ltd.

NIB Bank Limited Bank Al-Falah Ltd. JS Bank Ltd. **United Bank Limited** 

**Legal Advisor** 

**Bawaney & Partners** 

**Share Registrar** 

**Technology Trade (Private) Limited** 241-C, Block 2, P.E.C.H.S, Karachi

**Registered Office** 

6th Floor, Faysal House, Main Shahra-e-Faisal,

Karachi, Pakistan,



### Director's Report to the Members



The directors would like to present to you the un-audited financial statements of JS Global Capital Limited (the "Company") for the nine months period ended March 31, 2009 together with the comparative figures for the corresponding period of the last year.

#### **ECONOMIC REVIEW**

A sharp correction in international commodity prices along with foreign exchange inflows from multi-lateral agencies have helped in stabilizing Pakistan's economy over the last quarter. External accounts deficits have reduced substantially with encouraging numbers in both trade and current account. The Trade deficit after witnessing a fall of 61%YoY in Feb fell 49%YoY in Mar 2009 to US\$1.0bn led by a steep decline in the oil import bill. Remittances inflows continued to set new records with an inflow of US\$739mn in Mar 2009. The improving trade deficit and strong remittances inflows had a knock on effect on the current account which after a gap of 19 months reported a surplus of US\$146mn in Feb 2009. These factors along with inflows from IMF, other multilateral agencies and China have propelled forex reserves to US\$11.2bn as of Apr 4, 2009.

An improvement was noted in the monetary sector as well as CPI inflation which peaked to 25% in Aug 2008 (a 30 year high) has started pulling back to an 11 month low of 19.1% in Mar 2009, with the trend likely to continue in the coming months due to the high base effect. Though discount rate remained at 15%, which is resulting in a contraction of the economy, the manufacturing sector as well as demand in general; expectations of a decline in inflation going forward is likely to lead to a fall in interest rates in the second half of 2009. However, fiscal performance remains encouraging with tax revenues up 19% to Rs810bn for the 9M period(Jul-Mar) FY09, while fiscal deficit has fallen by 30% to Rs251bn (1.9% of GDP) during 1HFY09. Going forward, low commodity prices, contraction in aggregate demand and stiff IMF targets are likely to keep the twin deficits at manageable levels, while inflows from multilateral agencies and Friends of Pakistan should keep Foreign Exchange reserves stable.

#### THE STOCK MARKET REVIEW

Pakistan's benchmark KSE-100 Index declined by a massive 44% amid a slowing economy, political instability and security concerns during the nine months under consideration. The matter was further compounded with the imposition of price floor by regulators for three-and-a-half months which led to Pakistan being excluded from Morgan Stanley Capital International (MSCI) Emerging Market Index in Dec 2008. Consequently, average daily volumes in the ready market were down 69% to stand at 80.2mn shares as against 256.2mn share during the corresponding period last year.

However during the third quarter, the KSE 100 recovered to post a return of 17% on the back of an improvement in economic indicators and expectations of political stability going forward. As a result, the MSCI recently announced plans to add Pakistan to the MSCI Frontier Market Index effective May 29, 2009. Furthermore, enhanced investor confidence post the reinstatement of the Judiciary has resulted in a marked improvement in volumes with average daily volumes rising to 161.5mn shares during quarter ended Mar 2009

#### OPERATING PERFORMANCE

Our Company has reported a loss before tax of Rs. 263.675 million and loss after tax of Rs. 146.295 million for the nine months as compared to profit before tax of Rs. 550.351 million and profit after tax of Rs. 461.928 million for the same period last year. Loss per share for the nine month period was Rs. 2.93 as compared to earnings per share of Rs. 9.24 per share for the same period last year (after impact of bonus shares).



The primary reason for the declaration of a loss is the provision of Rs. 491.874 million made by the company against doubtful trade receivable balances. The management is doing its utmost to recover the amount from clients and remain confident that majority of the receivables would eventually be recovered.

It is important to note that the operating revenue for the nine month period was only lower by 60.90% inspite of a technical shut down in the activities of our largest business unit i.e. Equity Brokerage for almost three and a half months. This was due to good performances shown by the Fixed Income and the Foreign Exchange Trading departments as well as increased market share being captured by the Equity Brokerage department. Despite the challenges being faced by the Country and the Capital Markets, our Company plans on maintaining its focus on institution building by further strengthening its core business units, increasing market share in all departments and constantly remaining in search of innovative financial products and services.

#### **FUTURE OUTLOOK**

We remain dedicated to the rebuilding process and in-spite of the numerous challenges being faced by the country and economy we are confident that the company will maintain its growth momentum in the long run and continue to build shareholder value as it always has in the past.

#### **ACKNOWLEDGEMENT**

 $The \ directors \ are \ grateful \ to \ the \ Company's \ clients \ and \ business \ partners \ for \ their \ faith \ and \ support, the$ employees for their dedication and hard work and the SECP and Karachi Stock Exchange for their efforts to strengthen the capital markets.

On behalf of the Board

Karachi: April 22, 2009

Adil Matcheswala Chairman



30 June



## **Condensed Interim Balance Sheet** As at 31 March 2009

	Note	2009 (Un-audited)	2008 (Audited)
		(Rupe	es)
CAPITAL AND RESERVES			
Share capital Authorised 150,000,000 (2008: 150,000,000) ordinary shares of Rs. 10 each		1,500,000,000	1,500,000,000
Issued, subscribed and paid -up capital	5	500,000,000	357,145,500
Share premium		1,810,104,900	1,952,959,400
Unappropriated profit		670,928,303	995,796,550
Unrealised loss on remeasurement of available-for-sale investments at fair value-net		(9,121,811) 2,971,911,392	(23,686,148) 3,282,215,302
LIABILITIES Non Current Liabilities			
Deferred taxation	10	-	1,440,366
Current liabilities			
Payable under reverse repurchase transactions		10,000,000	-
Creditors, accrued expenses and other liabilities	6	698,381,042	2,264,113,388
Interest and mark-up accrued	7	19,600	15,067,150
Provision for taxation		169,271,665 877,672,307	115,138,087 2,394,318,625
Commitments	8		
		3,849,583,699	5,677,974,293

Note

31 March

Adil Matcheswala Chairman / Director





## **Condensed Interim Balance Sheet** As at 31 March 2009

	Note	31 March 2009 (Un-audited)	30 June 2008 (Audited)
		(Rupe	es)
ASSETS:			
Non Current assets			
Property and equipment	9	61,921,861	72,321,711
Intangible assets		21,170,811	21,573,291
Long term loans, advances and deposits		3,740,320	4,527,628
Deferred taxation	10	170,073,427 256,906,419	98,422,630
Current assets			
Short term investments	11	636,767,549	708,110,076
Trade debts - unsecured	12	1,556,846,786	1,982,717,833
Loans and Advances	13	1,426,193	925,854,154
Deposits and short -term prepayments	14	9,006,516	1,031,745,763
Mark-up recievable		6,712,413	7,556,684
Other recievables		180,364,392	38,745,748
Advance tax		181,131,369	146,712,990
Receivable under reverse repurchase transactions	15	200,335,126	530,106,289
Cash and bank balances	16	820,086,936	208,002,126
		3,592,677,280	5,579,551,663
		3,849,583,699	5,677,974,293

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.



Adil Matcheswala Chairman / Director



## **CONDENSED INTERIM PROFIT & LOSS ACCOUNT (Unaudited)** For the nine months period ended 31 March 2009

	Note	Nine Months Period ended		Three M Period	
	Note	31 March 2009	31 March 2008	31 March 2009	31 March 2008
		(Rup	ees)	(Rup	ees)
Operating revenue	17	237,090,641	606,408,484	80,600,274	282,994,445
Income from reverse repurchase /					
continuous funding system transactions		36,333,576	127,578,057	3,793,209	40,737,672
Capital gain on sale of investments		62,079,147	47,674,060	20,176,065	14,730,735
Gain / (Loss) on revaluation of investments carrie	ed				
at fair value through profit or loss - net		(2,909,778)	8,787,107	(1,309,068)	3,771,234
		332,593,586	790,447,708	103,260,480	342,234,086
Administrative and operating expenses		(261,161,075)	(308,416,985)	(88,107,035)	(103,569,903)
Bad debts written off directly		(8,859,797)	-	-	-
(Provision) / reversal of doubtful debts	12.1	<u> </u>		88,794,139	
		(429,301,320)	482,030,723	103,947,584	238,664,183
Other operating income	18	176,109,726	101,726,828	69,353,426	26,863,321
		(253,191,594)	583,757,551	173,301,010	265,527,504
Provision for Workers'Welfare Fund		(4,531,274)	-	(1,474,656)	-
Finance Cost		(5,952,845)	(33,405,662)	(1,704,254)	(28,369,410)
(Loss) / Profit before taxation		(263,675,713)	550,351,889	170,122,100	237,158,094
Taxation - current		(54,133,577)	(88,547,886)	(17,848,215)	(31,855,912)
- deferred		171,513,793	124,033	(30,519,734)	437,648
		117,380,216	(88,423,853)	(48,367,949)	(31,418,264)
(Loss) / profit after taxation		(146,295,497)	461,928,036	121,754,151	205,739,830
			(Restated)		(Restated)
(Loss) / earnings per share - basic and diluted	19	(2.93)	9.24	2.44	4.11

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

**Adil Matcheswala** Chairman / Director





## **CONDENSED INTERIM CASH FLOW STATEMENT (Unaudited)** For the nine months period ended 31 March 2009

	31 March 2009	31 March 2008
CASH FLOWS FROM OPERATING ACTIVITIES	(Rup	ees)
(Loss) / profit before taxation	(263,675,713)	550,351,889
Adjustments for: Depreciation Gain on sale of property and equipment Amortisation of intangible assets Loss/(gain) on revlauation of investments carried	15,753,525 (2,529,743) 402,480	12,785,237 (530,151) 402,475
Loss' gain) of revaluation of investments carried at fair value through profit or loss - net Provision for doubtful debts Bad debts written off directly Provision for Workers' Welfare Fund Finance cost	2,909,778 483,014,237 8,859,797 4,531,274 5,952,845 518,894,193	(8,787,107) - - - 32,816,922 36,687,376
Profit before working capital changes	255,218,480	587,039,265
Decrease / (increase) in operating assets: Trade debts -unsecured Loans and Advances Deposits and short term prepayments Mark-up recievable Other recievables	(66,002,987) 924,427,961 1,022,739,247 844,271 (141,618,644) 1,740,389,848	(664,206,350) (179,579,248) (99,990,813) (406,580) (40,168,452) (984,351,443)
(Decrease) in current liabilities (creditors, accrued expenses and other liabilities)	(1,570,516,086)	737,720,883
Cash generated from / (used in) operations	425,092,241	340,408,705
Mark-up paid Taxes paid Dividend paid Net cash from / (used in) operating activities	(21,000,395) (34,418,379) (178,320,278) 191,353,189	(26,589,223) (99,843,685) (237,894,392) (23,918,595)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure incurred Proceeds from disposal of property and equipment Long term loans, advances and deposits Purchase of Software Advance for purchase of shares Short term investments Net cash from / (used in) investing activities	(9,361,917) 6,537,981 787,308 - - - 82,997,086 80,960,458	(20,366,946) 5,997,125 270,174 (109,921) (936,751,824) (266,490,645) (1,217,452,037)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issue of term finance certificates Proceeds from repo transaction Recievable under reverse repurchase transactions	- 10,000,000 329,771,163	936,751,824 - 176,703,237
Net cash flow from financing activities	339,771,163	1,113,455,061
Net decrease in cash and cash equivalents	612,084,810	(127,915,571)
Cash and cash equivalents at the beginning of the period	208,002,126	(140,356,424)
Cash and cash equivalents at end of the period	820,086,936	(268,271,995)
Cash and cash equivalents comprise: Cash and bank balances Running Finance under mark-up arrangements-secured	820,086,936 -	80,741,654 (349,013,649)
	820,086,936	(268,271,995)

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.



Adil Matcheswala Chairman / Director



# **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Unaudited)**For the nine months period ended 31 March 2009

	Issued,	Capital reserves		Revenue r	eserves	Total	
	subscribed and paid up capital	Reserve for issu of bonus shares	premium	Unrealized loss on remeasurement of available for sale investment at fair value upees)	profit	-	
Balance As on 01 July 2007	238,097,000	-	2,072,007,900			3,098,437,075	
Reserves for issue of bonus shares 2006-7	-	119,048,500	(119,048,500)	_	-	-	
-Issue of bonus share of 50%	119,048,500	(119,048,500)	-	_	_	_	
-Final dividend for the year ended 30 June, 2007 @Rs. 10 per ordinary share	-	-	-	-	(238,097,000)	(238,097,000)	
-Appropriations for half year ended December 31, 2007-Dividend Rs. 5 per ordinary shares	-	-	-	-	(178,572,750)	(178,572,750)	
Profit for the nine months period ended 31 March, 2008	-	-	-	-	461,928,036	461,928,036	
Effect of remeasurement of available for sale investments at fair value	-	-	-	(24,066,776)	-	(24,066,776)	
Total recognised income and expenses for the nine months period ended 31 March, 2008	-	-	-	(24,066,776)	461,928,036	437,861,260	
Balance as on 31 March, 2008	357,145,500	-	1,952,959,400	(24,066,776)	833,590,461	3,119,628,585	
Profit for three months period ended 30 June, 2008	-	-	-	-	162,206,089	162,206,089	
Effect of remeasurement of available for sale investments at fair value	-	-	-	380,628	-	380,628	
Total recognised income and expenses for the three months period ended 30 June, 2008	-	-	-	380,628	162,206,089	162,586,717	
Balance as on 30 June 2008	357,145,500	-	1,952,959,400	(23,686,148)	995,796,550	3,282,215,302	
Reserves for issue of bonus shares 2007-2008	-	142,854,500	(142,854,500)	-	-	-	
-Issue of bonus share of 39.998965%	142,854,500	(142,854,500)	-	-	-	-	
-Final dividend for the year ended 30 June, 2008 @Rs. 5 per ordinary share	-	-	-	-	(178,572,750)	(178,572,750)	
Loss for nine months period ended 31 March, 2009	-	-	-	-	(146,295,497)	(146,295,497)	
Effect of remeasurement of available for sale investments at fair value	-	-	-	14,564,337	-	14,564,337	
Total recognised income and expenses for the nine months period ended 31 March, 2009	-	-	-	14,564,337	(146,295,497)	(131,731,160)	
Balance as on 31 March, 2009	500,000,000	-	1,810,104,900	(9,121,811)	670,928,303	2,971,911,392	

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Adil Matcheswala Chairman / Director



### Notes To The Condensed Interim Financial Statement (Unaudited) For the Nine Months Period Ended March 31, 2009

#### 1. THE COMPANY AND ITS OPERATIONS

JS Global Capital Limited is a corporate member of Karachi Stock Exchange (Guarantee) Limited. The principal activities of the Company are share brokerage, money market and forex brokerage, advisory and consultancy services. Other activities include investment in a mix of listed and unlisted equity and debt securities and reverse repurchase / continuous funding system transactions. The registered office of the Company is situated in Karachi, Sindh.

#### 2. BASIS OF PREPARATION

These condensed interim financial statements have been presented in condense form in accordance with the requirements of International Accounting Standard (IAS)-34 " Interim Financial Reporting " as applicable in Pakistan. These condensed interim financial statements do not include all of the information required of full annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended 30 June 2008.

These financial statements are un-audited and are being submitted to the shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984. These condensed interim financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency and rounded off to the nearest rupee.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICY

The accounting policies applied for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements for the year ended 30 June 2008.

#### 4 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revision to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June, 2008.



#### 5 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

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31 March 2009 (Un-audited) (Number o	30 June 2008 (Audited) f shares)		31 March 2009 (Un-audited) (Rup	30 June 2008 (Audited)
20,009,700	20,009,700	Ordinary shares of Rs.10/-each fully paid in cash	200,097,000	200,097,000
29,990,300	15,704,850	Ordinary shares of Rs.10/- issued as fully paid bonus shares	299,903,000	157,048,500
50,000,000	35,714,550		500,000,000	357,145,500

The Shareholders of the Company in their Eighth Annual General Meeting held on September 27, 2008 approved 39.998965% bonus issue and cash dividend 50% held by those Ordinary Shareholders of the Company who were registered in the books of the Company and the entitlement list provided by the Central Depository Company at the close of business on September 19, 2008.

CREDITORS, ACCRUED EXPENSES AND OTHER LIABILITIES		31 March 2009 (Un-audited) (Rup	30 June 2008 (Audited)
Creditors for sale of shares on behalf of clients Tax deducted at source Accrued expenses Provision for staff bonus Unclaimed dividend Retention money Unrealised loss on derivatives Advance fee from Client Provision for Workers' Welfare Fund Others		642,352,349 501,806 26,646,239 6,110,002 1,165,203 799,151 - 7,016,914 4,531,274 9,258,104 698,381,042	2,163,967,370 27,633,072 30,803,928 912,731 804,031 8,145,387 21,193,936 - 10,652,933 2,264,113,388
INTEREST AND MARK UP ACCRUED	Note	31 March 2009 (Un-audited) (Rup	30 June 2008 (Audited)
Accrued mark-up on running finance	7.1	19,600	15,067,150

- $7.1\,$  It includes mark-up on running finance payable to JS Bank Limited amounting to Rs.  $19,445\,$ (30 June 2008: Rs.10.658 Million)
- $7.2\ \ \, \text{The company has aggregate running finance facilities from various banks of Rs. 2,750 million} \, \, \text{(June 30, 2008: 2,750 million) under mark-up arrangements. Mark-up rate varies from KIBOR} \, \, \text{(In the company has aggregate running finance facilities from various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate running finance facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate facilities from Various banks of Rs. 2,750 million)} \, \, \text{(In the company has aggregate facilities facilities facilities facilities facilit$



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plus 2% to 4.5% per annum (June 30,2008: KIBOR plus 1% to 2.50% per annum), with a floor ranging from 10% to 12.50% per annum (June 30,2008: 10% to 12.50% per annum). These arrangements would remain valid for varying periods up to 30 April 2009 and are secured by pledge of listed securities.

		31 March 2009 (Un-audited)	30 June 2008 (Audited)
3	COMMITMENTS	(Rup	ees)
	Continuous Funding System (including transactions to be rolled over) entered into by the Company in respect of which the purchase transactions has not been settled		
	•	95,662,816	16,918,521
	Future sale transactions of equity securities entered into by the Company in respect of which the sale transaction		
	has not been settled		409,725,810
	Commitmment for purchase of online software (USD 25,000)	2,010,000	1,695,500
	Bank Guarantee in favour of Karachi Stock Exchange (Guarantee) Limited and National Clearing Company of Pakistan Limited	550,000,000	
	Elimica and National Ocaling Company of Lakistan Elimica		

#### PROPERTY AND EQUIPMENT

Following is the cost of property and equipment that have been added  $\prime$  disposed off during the  $\,$  nine months period ended 31 March, 2009:

	31 March 2009 (Un-audited)	31 March 2008 (Un-audited)
Additions:	(Rupe	ees)
Office Equipments Office Furniture Motor Vehicles Capital work in process	5,181,540 31,824 4,148,553 - 9,361,917	7,047,871 285,000 3,583,061 9,451,014 20,366,946
Disposals:		
Motor Vehicles Office Equipments	8,586,945	7,142,141 87,000
	8,586,945	7,229,141



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		31 March 2009 (Un-audited) (Rupo	30 June 2008 (Audited)
10	DEFERRED TAXATION		
	Accelerated depreciation for tax purposes  Deductible temporary difference	(3,496,696)	(1,768,055)
	Difference in accounting and tax base of intangible assets	139,784	48,907
	Provision for doubtful debts	173,430,339	278,782
		170,073,427	(1,440,366)
''	SHORT TERM INVESTMENTS  Financial assets at fair value through profit or loss Held for trading		
	Quoted equity securities	-	402,427,200
	Units of Crosby Phoenix Fund	26,945,801	-
	Units of JS Income Fund	25,025,968	-
	Units of United Growth and Income Fund	25,041,899	-
	Term finance certificates 11.1	,	
		259,437,018	402,427,200
	Available for sale		
	Unquoted term finance certificates	126,000,000	70,000,000
	Quoted - preference shares 11.2	251,330,531	235,682,876
		636,767,549	708,110,076

#### 11.1 Term finance certificates

Number of c	ertificates	Name of Company	31 March, 2009		30 June, 2008
31 March 2009	30 June 2008		Average cost Fair Value (Un-audited) (Rupees)		Fair Value (Audited) (Rupees)
		Quoted			
5,000	-	Bank Al-Habib Limited (07 February 2007)	23,987,118	25,000,000	-
10,000	-	Faysal Bank Limited (12 November 2007)	50,112,611	49,200,000	-
10,000	-	United Bank Limited TFC (14 February 2008)	48,804,678	45,955,850	-
8,000	-	Askari Bank Limited (04 February 2008) Unquoted	40,234,416	39,590,000	-
5,000	-	HBFC Sukkuk (07 May 2008)	24,207,973	22,677,500	-
		•	187,346,796	182,423,350	-
		Un realised loss on remeasurement at fair value	(4,923,446)	-	-
38,000	-		182,423,350	182,423,350	-



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#### 11.2 Quoted-Preference Shares

Number o	f shares	Name of Company	ame of Company 31 March, 20		h, 2009	30 June, 2008
31 March 2009	30 June 2008			Average cost Fair Value (Un-audited) (Rupees)		Fair Value (Audited) (Rupees)
6,949,320	6,949,320	Pakistan International Containers Terminal Limited	11.2.1	69,493,200	62,543,880	66,018,540
21,331,825	21,208,042	Azgard Nine Limited	11.2.2	190,959,142	188,786,651	169,664,336
				260,452,342	251,330,531	235,682,876
		Un realised loss on remeasure at fair value	ment	(9,121,811)	-	
28,281,145	28,157,362			251,330,531	251,330,531	_

- 11.2.1 These are fully paid preferences shares having issue price of Rs. 10 each and carrying dividend @10% per annum payable annually in arrears on the issue price with a term of 7 years from the issue date
- 11.2.2 These are non convertible preference shares having issue price of Rs.10 each and carrying dividend @8.95% per annum payable annually in arrears on the issue price with a term of 6 years from the purchase date

12 TRADE DEBTS -unsecured	31 March 2009 (Un-audited) (Rup	30 June 2008 (Audited)
Considered good		•
-Purchase of shares on behalf of clients	1,543,898,452	1,968,329,120
-advisory services	-	1,786,150
-forex and fixed income commission	12,948,334	
Considered doubtful	495,515,253	3,641,219
	2,052,362,039	1,986,359,052
Provision for doubtful debts 12.1	(495,515,253)	(3,641,219)
•	1,556,846,786	1,982,717,833
12.1 Provision for doubtful debts		
Opening balance as at 1st July	3,641,219	-
Charge for the Period	491,874,034	3,641,219
Closing Balance as at 31st March	495,515,253	3,641,219
13 LOANS AND ADVANCES  Current maturity of long term loans-secured Advances-staff Advance against subscription and offer for sale of shares Advance against purchase of units	578,931 847,262 - - 1,426,193	369,095 485,059 900,000,000 25,000,000 925,854,154



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31 March 30 June 2009 2008 (Un-audited) (Audited) -----(Rupees)

#### 14 DEPOSITS AND SHORT TERM PREPAYMENTS

Deposits	500,000	1,020,502,119
Prepayments	6,477,088	9,214,216
Advance Payment for software	2,029,428	2,029,428
	9,006,516	1,031,745,763

### 15 RECIEVABLE UNDER REVERSE REPURCHASE/ CONTINUOUS FUNDING SYSTEM TRANSACTIONS

Continuous Funding System Transactions 15.1 200,335,126 530,106,289

**15.1** These have rates of return ranging from 15.98% to 17.94%per annum (30 June 2008: 13.91% to 28.97% per annum) with maturities ranging from overnight to 22 trading days.

	31 March	30 June	
	2009	2008	
Note	(Un-audited)	(Audited)	
	(Rupees)		

#### 16 CASH AND BANK BALANCES

Cash with banks:

- Current accounts
- PLS / deposit accounts
- Term deposit reciepts
- -Foreign currency deposit accounts

58,184,075	4,802,756
303,733,625	193,461,740
450,000,000	-
8,085,331	9,623,630
820,003,031	207,888,126

 Cash in Hand
 83,905
 114,000

 820,086,936
 208,002,126

16.1

**16.1** It includes term deposit reciepts from JS Bank Limited amounting to Rs. 300 million (June 2008: Nil) at rates of 12.65% per annum (30 June 2008: Nil) with maturity in August 2009.

31 March	31 March	
2009	2008	
(Un-audited)	(Un-audited)	
(Pumoos)		

#### 17 OPERATING REVENUE

Brokerage and operating income	222,359,041	553,326,618
Advisory and consultancy fee	14,731,600	53,081,865
	237,090,641	606,408,484



	17   Quarterly Report 2009		31 March 2009 (Un-audited) (Rup	31 March 2008 (Un-audited)
18	OTHER OPERATING INCOME			
	Income from financial assets			
	Dividend income on preference shares Mark-up / Income on TFCs Mark-up / Income on reverse repurchase transaction Profit on PLS accounts Profit on term deposit reciepts Return on cash margin on future contracts Exchange gain on foreign currency deposit accounts Late Payment Charges Mark-up on pre-IPO investments and management fee Income from non-financial assets Gain on sale of property and equipment Other income		19,516,049 26,292,942 1,008,719 43,172,468 60,498,018 - 1,071,724 19,834,618 758,178 172,152,716 2,529,743 1,427,267 3,957,010	50,550,346 3,449,862 
			176,109,726	101,726,828
19	(LOSS) / EARNINGS PER SHARE -basic and di	luted		
	(Loss) / profit after taxation	Rupees	(146,295,497)	461,928,036
	Weighted average number of shares	Number	50,000,000	(Restated) 50,000,000
	(Loss) / earnings per share -basic and diluted	Rupees	(2.93)	9.24

#### 20 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other in making financial or operational decisions and includes major shareholders, group companies, associated companies, other companies, with common directors, retirement benefit fund, directors, key management personnel and their close family members. Transactions with related parties are entered into at rates negotiated with them.

Details of transactions and balances with related parties, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:



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	31 March 2009 (Un-audited) (Rupe	31 March 2008 (Un-audited)
Brokerage and advisory income earned from:		
-Directors	135,256	214,814
-Associated companies	8,146,941	31,400,539
-Related parties	1,609,028	18,717,261
Contributions to staff retirement fund		1,541,244
Payments on account of expenses	2,332,244	1,341,244
3	7 2// /02	20 001 445
-Associated companies	7,344,482	20,981,445
Royalty	7,500,002	2,343,752
Key management compensation	17,610,807	15,714,380
Income on term finance certificates	-	1,119,725
Capital gain on sale of units of JS Income Fund	4,912,052	-
Mark-up on running finance	321,996	224,060,609
Dividend on preference shares	19,447,889	14,282,058
Profit on PLS account	10,371,636	13,810,367
	31 March 2009 (Un-audited) (Rupe	30 June 2008 (Audited)
Investment in Preference Shares	190,959,142	189,875,824
Purchase of units of JS Income Fund	25,000,000	-
Sale of property and equipment-cost	-	1,139,580
Term deposit receipts	300,000,000	-
Cash at Bank	261,523,752	115,716,148
Receivable from related parties		
-Associated companies	217,600	153,829,174
-Related parties	9,674,800	8,708,405
Payable to related Parties		
-Associated companies	6,267,973	568,524,088
-Related parties	110,698	15,342,276

#### 21 NON-ADJUSTING EVENT AFTER BALANCE SHEET DATE

The Board of Directors of the Company have approved Cash dividend of Nil (31 March 2008: Nil) for the nine months ended 31 March 2009, amounting to Rs. Nil (31 March 2008: Rs. Nil) in their meeting held on April 22, 2009.

#### 22 DATE OF AUTHORIZATION

These financial statements were authorised for issue on April 22, 2009 by the Board of Directors of the Company.

**Adil Matcheswala** Chairman / Director



