# Pakistan Engineering Company Limited Annual Report 1999

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### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Hussain Ahmad Siddiqui (Chairman)

M. Javed Sahibzada (Chief Executive)

Prince Abbas Khan

Jawaid Iqbal Mufti

Afaq Jamal Hussain

S.M. Ahsan Raza

Syed Aijaz Ali Abbasi

Liaqat Mohammad

Mohammad Shabir Malik

Sheikh Asif Salam

#### **COMPANY SECRETARY**

M. Imtiaz-ur-Raheem

# **BANKERS**

National Bank of Pakistan

United Bank Limited

Habib Bank Limited

American Express Bank

Emirates Bank International Limited

### **AUDITORS**

S.M. Masood & Company Chartered Accountants

#### REGISTERED AND HEAD OFFICE

6-Ganga Ram Trust Building, Shahrah-e-Quaid-e-Azam, Lahore.

#### **BRANCHES**

Karachi

Islamabad

Peshawar

Quetta

#### **PLANT**

Kot Lakhpat, Lahore.

#### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 50th Annual General Meeting of Pakistan Engineering Company Limited will be held at Hotel Holiday Inn, 25/26 Egerton Road, Lahore, on Monday December 27, 1999 at 10.30 A.M. to transact the following business:-

- 1. To confirm minutes of 49th Annual General Meeting held on December 31, 1998.
- 2. To receive, consider and adopt the Audited Accounts of the Company for the year ended June 30, 1999 together with the Auditors' and Directors' reports thereon.
- 3. To appoint auditors for the year ending June 30, 2000 and to fix their remuneration. The present auditors M/s. S.M. Masood & Company, Chartered Accountants being eligible for reappointment have offered themselves for reappointment.
- 4. To transact any other business with the permission of the chair.

BY ORDER OF THE BOARD

(M. Imtiaz-ur-Raheem) Company Secretary

**NOTES:** 

Lahore: November 27, 1999

1. The share transfer books of the company shall remain closed from December 22, 1999 to December 31, 1999 (Both days inclusive).

- 2. A member entitled to attend and vote at this meeting may appoint any person as his/her proxy to attend the meeting and vote for him/her. Proxies in order to be effective must be received by the Company not less than 48 hours before the meeting.
- 3. Shareholders are requested to notify the change of address, if any, immediately.

#### **CHAIRMAN'S REVIEW**

On behalf of your Board, I am pleased to present the 50th Annual Report for the year ended June 30, 1999.

#### **OPERATING RESULTS**

As you would see, the operating results of your company for the year 1995-99 have not been satisfactory. Although we did foresee the downward trend at the beginning of the year Nit still the overall performance of the company turned out to be far below our expectation. One can account many reasons for this downward trend, the major factor being overall slow pace of industrialization in the country. You would appreciate that the last few years did neither see any favourable economic/investment climate nor any significant industrial activity. Due to depressed market conditions and consequently reduced inflow of orders, PECO operated far below its capacity and thus sustained losses.

Above all, uncertainty due to privatization process which continued for long, and is still continuing, did the real damage to your company. The long privatization process generated serious adverse affect on your company's operations. The material suppliers refused to extend credit to the company and started pressing for payment of their outstanding bills. The company was therefore forced to go for cash purchases. Similarly, the customers were reluctant to place order on a company under privatization. Banks were equally careful and hesitant to extend any facility over and above the sanctioned limit. The employees were understandably demoralized. In short, the company was confronted with a plethora of problems that characterized the present performance.

Due to slow down of economic activity in the country, the government's funded projects also suffered because allocated funds were not timely released to them. Company's major customer WAPDA was going through many corporate and organizational changes, and foreign financing agencies withdrew their support to finance the projects of WAPDA. As a result, WAPDA was forced into a situation where it had to defer execution of some of its new projects which PECO was banking upon.

All the above factors had a multiplier effect on the operations of your company. As against sales of Rs 35g million last year, it could achieve sales of only Rs 244 million. Because of low sales turnover, fixed overheads could not be absorbed, resulting into gross loss. Although the management did exercise economy in expenses, yet these measures could not prevent the company to sustain a loss of Rs 147 million before tax compared to a loss of Rs 167 million during the previous year.

### **FUTURE PROSPECTS:**

During the current year 1999-2000, WAPDA has placed an order of Rs 240 million on PECO for 500 KV Transmission Towers which at present is under execution. Another order of Rs 80 million for 132 KV Towers has been recommended by WAPDA to World Bank. The Company had participated as sub-contractor to a foreign bidder for supply of additional 500 KV Towers on turn key basis valuing Rs 340 million, and it is expected that this order would also be finalized soon. Yet another international tender for 500 KV Towers is also expected to be floated by WAPDA in the beginning of the year 2000 which will be participated by your company. The fabrication of Transmission Towers is of major strength in terms of turnover and profitability. Sales of other products will be to the routine volume, for which partial orders are in hand. Renewed efforts are being made to enter into export market such as Bangladesh and Sudan where promising potential exists for the products of your company. We can look forward to achieving positive developments as a result of these efforts.

I am pleased to inform you that your company has obtained ISO-9001 certification for design and manufacturing of all types of pumps, general structures and transmission line towers. This will greatly enhance its image and will also help the company in effectively participating in the international tenders.

PECO is still on the list of privatization but due to change in the government, the future economic policies, particularly from the point of view of privatization, are not yet clear. The company's management is however making efforts to adopt short term measures for reduction in expenditure as well as diversification of product mix.

#### ACKNOWLEDGMENT

In conclusion, I would like to appreciate the efforts of the Directors, Management, Executives, Staff and Workers who are contributing to the best of their abilities to overcome the present situation, and to make your company a viable and healthy entity in coming years.

HUSSAIN AHMAD SIDDIQUI CHAIRMAN

### DIRECTORS' REPORT TO THE SHAREHOLDERS

The Directors have privilege to place before you the 50th Annual Report with the Audited Accounts for the year ended June 30, 1999 together with Auditors' Report thereon:

ACCOUNTS	(RS. IN THOUSAND)
Loss for the year before taxation	146,800
Taxation (Turnover Tax)	1,218
Loss after taxation	148,018
Loss Brought Forward	948,720
Accumulated Loss	1,096,738

#### **OPERATING RESULTS**

Operating results of your company for the year 1998-99 were not satisfactory. As against sales of Rs. 358 million last year, it could achieve sales of Rs. 244 million. Because of low sales turnover, fixed overheads could not be absorbed, resulting in gross loss increase. Strict control over salaries / wages, operating and financial expenses was exercised, but these measures could not prevent to sustain net loss Rs. 147 million before tax, compared to a net loss of Rs. 167 million during previous year.

The reasons for drop in sales and loss have been given in the Chairman's review, and are summarised as below:

- \* Unfavourable economic / investment climate in the country and industrial sector, resulting in low orders.
- \* Uncertainty due to long privatisation process, resulting in serious adverse affect on company operations, due to problems highlighted in Chairman's review.
- \* Major customer WAPDA was passing through a phase of funding problems of their projects, which resulted in deferment of their plans, on which the budget of the year under review was structured.

However order position of current year is encouraging as indicated in Chairman's review, and marketing efforts are being renewed to enter into export market such as Bangladesh and Sudan.

#### **AUDITORS' REPORT**

The Government Bonds, loans and other dues are to be paid out of sale proceeds of your company surplus assets, as per rehabilitation scheme approved by the Government. The financial charges on Government Bonds pending their retirement are being paid by the Finance Division of the Government. The interest charges on custom and other import duties, along with the principal amount is also to be paid out of sale proceeds to be credited to Government Escrow account. The Board of Directors in their meeting held on 27th November, 1999 observed and decided not to charge this interest amount of Rs. 14.796 million for the year 1998-99 and interest charged Rs. 29.051 million in previous years also to be reversed, since it is neither an expense related to the company operations, nor it is to be paid out of company working capital. This liability is to be met out of sale proceeds of company surplus assets or privatisation, therefore it is not to be charged similar to interest on Government Bonds.

#### **BOARD OF DIRECTORS**

During the year under review Prince Abbas Khan of Ministry of Industries & Production and Mr. Jawaid Iqbal Mufti of WAPDA replaced Mr. Sajjad Haider and Mr. Mairaj Ahmed Sheikh respectively as Directors.

#### **AUDITORS**

The retiring Auditors M/s. S.M. Masood & Company, Chartered Accountants offer themselves for reappointment.

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#### YEAR 2000 COMPLIANCE

The issue of Year 2000 bug has already been taken care of. The Company has already up graded payroll, inventory, financial accounting and Shares software to comply with Y2K. The hardware (wherever required) has also been replaced / upgraded to comply with the Y2K problem.

On behalf of the Board

(HUSSAIN AHMAD SIDDIQUI) CHAIRMAN

(Rupees in

Dated: November 27, 1999

#### **TEN YEARS SUMMARY**

thousand) 1999 **DESCRIPTION** 1990 1991 1992 1993 1994 1995 1996 1997 1998 837,033 571,349 862,675 360,742 842,255 243,680 Sales (net) 668,049 449,081 603,433 358,081 Cost of Sales 706,131 485,628 594,496 775,818 504,372 411,142 757,423 466,359 397,251 315,248 130,902 73,553 (50,400)137,074 Trading Profit/(Loss) 85,721 86,857 (55,291)84,832 (39,170)(71,568)7,965 4,964 2,539 Other income 8,736 8,656 5,122 11,444 15,403 12,658 5,812 Admin. General Selling Exp. 55,578 69,100 66,745 72,688 72,223 55,798 61,903 61,672 64,576 60,941 Financial Expenses 117,107 102,131 107,098 122,408 132,552 16,877 51,893 56,458 63,010 39,244 Workers Profit Partip. Fund 1,374 --Other Charges 850 1,259 6,955 15,152 6,860 13,030 11,693 Net Profit/(Loss) for the year (33,818)(76,774)(91,634)(104,125)(258,786)(124,908)(32,672)26,113 (167, 128)(177,634)Prior Year's Adjustments (52,827)(3,328)(4,767)4,110 30,834 (108,892)Profit/(Loss) before Taxation (129,601)124,908 (28,562)(33,818)(94,962)(258,786)26,113 (167,128)(146,800)**Provision for Taxation** (1,547)(3,840)2,833 8,458 4,226 3,017 1,790 1,218 Profit/(Loss) After Taxation (33,818)(131,148)(98,802)(106,059)(258,786)(133,366)(32,788)23,096 (167, 128)(148,018)Dividends 375 8,535 Paid up Capital 56,902 56,902 56,902 56,902 56,902 56,902 56,902 56,902 56,902 56,902 Fixed Capital Expenditure 97,773 97,907 1,016,653 1,010,478 1,003,567 1,005,336 1,034,404 1,295,224 1,259,635 1,256,624

#### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed Balance Sheet of **PAKISTAN ENGINEERING COMPANY LIMITED** as at June 30, 1999 and the related Profit and Loss Account and Statement of Changes in Financial Position (Cash Flow Statement), together with the Notes forming part thereof, for the year then ended and we state that:

The Custom and Other import duties outstanding principal amount of Rs. 105.684 million (See note No 22.2) is subject to interest @ 14 % per annum. Interest for the year on such

amount which comes to Rs. 14.796 million has not been charged, further interest amounting to Rs. 29.051 million charged during the years from 1995 to 1998 has been reversed by crediting "Prior Year Adjustment Account". The management is of the view that the interest on such loan is to be paid by Privatization Commission out of sale proceed of the company and accordingly it has not been accounted for. But the confirmation of management's view from Privatization Commission was not available.

Except for above and to the extent to which it effects the results of the Company, we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and, after due verification thereof, we report that:-

- (a) in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion:-
- (i) the Balance Sheet and Profit & Loss Account together with the Notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- (ii) the expenditure incurred during the year was for the purpose of the company's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, Profit & Loss Account and the Statement of Changes in Financial Position (Cash Flow Statement), together with the Notes forming part thereof, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 1999 and of the LOSS and the Changes in Financial Position (Cash Flow) for the year then ended; and

\* in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

S.M. MASOOD & CO. Chartered Accountants

Dated: November 27, 1999

BALANCE SHEET AS AT JUNE 30, 1999

> (Rupees in Thousand) 1999

Note

1998

FIXED CAPITAL EXPENDITURE

TANGIBLE FIXED ASSETS	3	1,230,301	1,212,269
ASSETS SUBJECT TO FINANCE LEASE	4	800	1,000
CAPITAL WORK IN PROGRESS	5		46,366
		1,256,624	1,259,635
STATE ENGINEERING CORPORATION PENSION FUND	6	14,394	20,413
LONG TERM SECURITY DEPOSITS		1,808	1,777
LONG TERM INVESTMENTS	7	315	315
DEFERRED COST	8	8,299	14,482
		1,281,440	1,296,622
CURRENT ASSETS			
Assets Held for Sale	9	43,912	50,750
Loose Tools		28,760	25,418
Stores &	10	110.521	110 270
Spares Stock in	10	110,531	118,379
Trade	11	314,765	321
Trade Debtors	12	77,934	16,677
Loans & Advances to Employees	13	6,082	6,758
Advances to Others	14		12,390
Trade Deposits, Prepayments & Other Receivables	15	20,962	18,956
Cash & Bank Balances	16	2,042	7,214
			-
		619,209	727.91
CURRENT LIABILITIES			
Short Term Loans	17	229,642	128
Current Maturity Against Finance Lease	24	176	144
Deposits & Advance Payments	18	22,993	17,188
Trade		<b>7</b> 00 <b>2</b>	0.555
Creditors	10	5,083	8,577
Accrued Liabilities / Mark-up	19	26,086	57,619
Provision for Taxation		1,218	1,791
Unclaimed Dividend		1,903	1,153
Dividend Payable Other		0	372
Liabilities	20	70,120	90,238
		257.201	-
		357,221	305,880
CURRENT ASSETS LESS CURRENT LIABILITIES		261,988	422,033
			<del>-</del>

TOTAL ASSETS LESS CURRENT LIABILITIES		1,543,428	1,718,655
CONTINGENCIES & COMMITMENTS	21	0	0
LONG TERM & DEFERRED LIABILITIES	20	566.046	<b>505</b> 000
Government Loans	22	,	*
Federal Government Bonds Liabilities Against Assets Subject to Finance	23	3 787,442	787,442
Lease Lease	24	1 869	1,045
Deferred Liabilities			50,945
		1,408,121	1,435,330
NET TOTAL ACCETS		125 207	283,325
NET TOTAL ASSETS		155,507	
REPRESENTED BY			
Share Capital	25	56,902	56,902
Revenue Reserve - General			10,000
Accumulated Loss		(1,096,738)	(948,720)
			-
		(1,029,836)	
Revaluation Surplus	26	1,165,143	1,165,143
		,	283,325
M. JAVED SAHIBZADA Chief Executive	LIAQAT MOHAMMAD Director	======================================	

# PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 1999

	(Rupees in Thousand)			
	Note	1999	1998	
SALES	27	243,680	358,081	
COST OF GOODS SOLD	28	315,248	397,251	
GROSS			-	
LOSS		(71,568)	(39,170)	

OPERATING EXPENSES			
General & Administrative	29		46,997
Selling & Distribution	30	13,753	17,579
		60,941	- 64,576 
OPERATING LOSS		(132,509)	(103,746)
FINANCIAL CHARGES	31	39,244	63,010
		(171,753)	(166,756)
OTHER INCOME / (CHARGES)	32	(5,881)	(372)
PRIOR YEARS ADJUSTMENTS			(167,128) 0
LOSS BEFORE TAXATION TAXATION	33 34	1,218	(167,128) 1,790
LOSS AFTER TAXATION		(148,018)	( 168,918)
LOSS BROUGHT FORWARD		(948,720)	(779,802)
ACCUMULATED LOSS		(1,096,738)	
		=	=

LIAQAT

MOHAMMAD

Director

STATEMENT OF CHANGES IN FINANCIAL POSITION (CASH FLOW STATEMENT) **FOR THE YEAR ENDED JUNE 30, 1999** 

MOHAMMAD SHABIR

**MALIK** 

Director

CASH FLOW FROM OPERATING

M. JAVED

**SAHIBZADA** 

**Chief Executive** 

**ACTIVITIES** 

Net Profit / (loss) before taxation and after appropriation

Adjustments for:

(Rupees in Thousand) 1999 1998

(146,800) (167,128)

Domesistion	16 690	15.012
Depreciation Amortization of leased assets	16,680 200	15,912 250
Financial charges	39,244	63,010
Provision for bad debts	955	4,451
Provision for gratuity and pension	5,796	6,696
Provision for diminution in value of investment	0	485
Deferred cost amortized  (Partis) on sole of tenrible fined exects	7,232	7,023
(Profit) on sale of tangible fixed assets	(1,415)	(2,741)
Creditors written back	0	(8,270)
(Profit) on sale of assets held for sale	970	0
		-
Profit / (Loss) before working capital changes	(77,13 8)	(80,312)
(Increase) / decrease in loose tools	(3,342)	(418)
(Increase) / decrease in stores and spares	7,848	12,760
(increase) / decrease in stock in trade	6,505	36,827
(Increase) / decrease in trade debtors	87,889	157,262
(Increase) / decrease in loans and advances to employees	676	2,759
(Increase) / decrease in advances to others	(1,831)	50,424
(Increase)/decrease in trade deposits, prepayments and others receivables	(2,006)	11,618
Increase/(decrease) in deposits and advance payments	5,805	(3,407)
Increase / (decrease) in trade creditors	(3,494)	(70,112)
Increase / (decrease) in accrued liabilities	(32,975)	15,389
Increase / (decrease) in other liabilities	(20,118)	29,392
increase / (decrease) in other matrices	(20,110)	
		-
Cash generated from operations	(32,181)	162,182
Financial charges paid	(37,802)	(71,470)
Gratuity paid	(3,777)	(1,231)
Taxes paid	(1,793)	(3,284)
		-
Net cash inflow from operating activities	(75,553)	86,197
•	·	
		-
CASH FLOW FROM INVESTING		
ACTIVITIES		
Purchase of tangible fixed assets	(1,209)	(1,416)
Addition in capital work in progress	(13,176)	(28,749)
(Increase)/Decrease in State Engineering Corporation pension fund	6,019	13,397
(Increase)/Decrease in long term security deposits	(29)	41
Payment of deferred cost	(1,049)	(1,316)
Sale proceeds on disposal of fixed assets	1,931	2,834
Sale proceeds on disposal of assets held for sale	5,868	0
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	-	
		-
Net cash outflow from investing activities	(1,645)	(15,209)

CASH FLOW FROM FINANCING ACTIVITIES

Increase / (Decrease) in short term loans / long term loans	71,792	(70,102)
Increase / (Decrease) in dividend payable	378	(8,535)
Payment of lease liability	(144)	(60)
		-
Net cash inflow / (outflow) from financing activities	72,026	(78,697)
		-
Net increase / (decrease) in cash and cash equivalents	(5,172)	(7,709)
Cash and cash equivalents at beginning of the period	7,214	14.92
Cash and cash equivalents at close of the period	2,042	

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED JUNE 30, 1999

#### 1. THE COMPANY AND ITS ACTIVITIES

Pakistan Engineering Company Limited (a State Enterprise) was incorporated in Pakistan on February 15, 1950 under the Companies Act, 1913 (Now Companies Ordinance, 1984) as a public limited company. Its shares are quoted on all Stock Exchanges of Pakistan. The company is principally engaged in the manufacture and sale of engineering products. The major products of the company are electricity transmission and communication towers, bicycles, power looms, electric motors, pumps, steel rolled products and machine tools etc.

The Federal Cabinet approved a rehabilitation plan in consultation with Privatization Commission to improve the viability of the company. According to the plan Badami Bagh Works was closed on March 22, 1995 and plant and machinery, stocks and land were offered for sale in June, August and September, 1995 in convenient lots as complete production unit and separately also. The offers received were lower than the reserve price, and disposal could not be made. Consequently, Privatization Commission advised to shift all machines and structure to Kot Lakhpat Works, so that land could be offered for sale in suitable size plots to get maximum possible price. Privatization Commission, later on decided to sell the company including Badami Bagh land and in this regard bidding was held on April 09, 1999 but no satisfactory offer was received.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **2.1 Accounting Convention:**

The financial statements have been prepared under the historical cost convention as modified by revaluation of freehold land carried out in 1991 and of the steel structure and plant & machinery shifted from Badami Bagh Works to Kot Lakhpat Works in the year 1997.

#### 2.2 Tangible Fixed Assets & Depreciation:

Operating fixed assets are stated at cost less accumulated depreciation except freehold land. Cost of these assets consists of historical cost and directly attributable cost of bringing the assets to working condition.

Borrowing costs pertaining to the construction and erection period upto the date of completion are also capitalized.

Depreciation on operating fixed assets is charged to income on reducing balance method at the rates specified in Note No. 3 to the accounts to write off the cost over their estimated useful lives.

Full year's depreciation is charged on additions, while no depreciation is charged on deletions during the year. Normal repairs and maintenance are charged to income as and when incurred. Major renewals and improvements are capitalized. Gain or loss, if any, on disposal of operating fixed assets is included in current year income.

#### 2.3 Assets Subject to Finance Lease:

Assets under finance lease are stated at lower of present value of minimum lease payments under the agreement or the fair value of the assets. Depreciation on these assets is charged in line with normal depreciation policy adopted for assets owned by the company. The aggregate amount of obligations relating to these assets are accounted for at net present value of liabilities.

#### **2.4 Long Term Investments:**

These are stated at cost. Provision against permanent diminution in the value of investments is made on the basis of market value or breakup value of shares.

#### 2.5 Deferred Cost:

These are amortized over a period of five years.

#### 2.6 Stocks, Stores, Spare Parts & Loose Tools:

These are valued at lower of cost and net realizable value. Cost is determined as follows:

Raw Material At average cost

Work in

Process At direct material cost, labour and appropriate portion of

production overheads.

Finished

Goods At direct material cost, labour and appropriate portion of

production overheads.

Goods in Transit At invoice value plus other charges, if any

Stores, Spare Parts & Loose Tools At moving average

Net realizable value represents selling price in the ordinary course of business less selling expenses incidental to sales.

#### 2.7 Associated Undertakings:

The units controlled by the Ministry of Industries and Production, Government of Pakistan are considered as associated undertakings of the company.

# **2.8** Compliance with Experts Advisory Cell (EAC):

Besides the relevant International Accounting Standards and the Companies Ordinance, 1984 the company also complies the requirements of accounting manual for public sector industries prepared by the Experts Advisory Cell, Ministry of Industries & Production, Government of Pakistan while preparing the financial statements.

#### 2.9 Foreign Currency Translation:

Transactions in foreign currency are accounted for in rupees at the rates of exchange ruling at the balance sheet date. Assets and liabilities in foreign currencies are translated into rupees at the rates of exchange ruling at the balance sheet date. Exchange gains and losses are included in current year income.

#### 2.10 Employees Retirement Benefits:

The company has two schemes, a pension fund for the officers administered by the State Engineering Corporation Pension Fund Trust and an unfunded gratuity scheme for all other employees. Based on a graduated scale under the scheme, the liability is calculated with reference to the last drawn salary and length of service of the employee. Sums due in respect of the pension fund are paid to the State Engineering Corporation Pension Fund Trust. Sums due in respect of gratuity scheme are paid to employees when they leave service.

The company also operates a funded provident fund scheme covering all regular members and monthly contribution is made to the trust @ 10% of basic pay both by the Company and the Employees.

#### 2.11

#### **Taxation:**

The charge for current taxation is based on taxable income at the current rate after taking into account credits and rebates available, if any.

#### 2.12 Deferred Tax:

The company accounts for deferred taxation on material timing differences using the liability method. However deferred tax is not provided if it can be established with reasonable probability that these differences will not reverse in the foreseeable future.

#### 2.13 Revenue Recognition:

Revenue from sales is recognized on delivery of goods to the customers. Price escalation claims, due to the uncertainty in realization are recorded when accepted.

#### 2.14 Borrowing Costs:

Borrowing costs are charged off to the income in the year in which they are incurred.

### 2.15 Liabilities Against Assets Subject to Finance Lease:

Finance charges under the lease agreements are allocated to periods during the lease term so as to produce constant periodic rate of financial cost on the remaining balance of principal liability for each period.

#### 3. TANGIBLE FIXED ASSETS

(Rupees in Thousand)

COST DEPRECIATI
ON

Description	As at July 01, 1998	Additions	Deletions	As at June 30, 1999	As at July 01, 1998	Deletions	For the Year	As at June 30, 1998	W.D.V. As on June 30, 1999	Rate (%)
Free Hold										
Land	927,025	0	0	927,025	0	0	0	0	927,025	
Factory Buildings	184,282	17,849	0	202,131	47,530	0	7,730	55,260	146,871	5
(Including Steel Structure) Office										_
Building	3,259	0	88	3,171	2,344	47	44	2,341	830	5
Plant & Machinery	270,264	16,826	78	287,012	131,957	75	7,756	139,638	147,374	5
Furniture & Fixtures	15,213	473	0	15,686	10,068	0	562	10,630	5,056	10
Vehicles	8,265	88	927	7,426	5,698	417	429	5,710	1,716	20
Tools	4,965	32	22	4,975	3,407	20	159	3,546	1,429	10
Total Dances 1000	1 412 272	25.260	- 1 115	1 447 426			-	- 217 125	- 1 220 201	
Total Rupees - 1999	1,413,273 ======	35,268	1,115	1,447,426	201,004	559	16,680	217,125	1,230,301	
Total Rupees - 1998	= 1,439,561 ======	24,898	51,186	1,413,273	185,435	343	15,912	201,004	1,212,269	
	=									

<sup>3.1</sup> Depreciation rate on building, plant & machinery has been reduced from 10% to 5% in 1998.

3.2 Free hold land was revalued in May, 1991. Steel structure and plant & machinery shifted from Badami Bagh Works to Kot Lakhpat Works, was revalued in June, 1997. The revaluation impact is as follows:

	Free Hold Land	Steel Structure	Plant & Machinery
Cost	1,495	0	30,140
Increment in Value (Note 28)	925,530	143,550	96,063
	-		-
	927,025	143,550	126,203
	========	========	

3.3 Depreciation charged for the year has been allocated as follows:

	1999	1998
Cost of Goods Sold	15,773	14,758
General & Administration Expenses	907	1,154

# 4. ASSETS SUBJECT TO FINANCE LEASE

COST AMORTIZATION

Description	As at July 01, 1998	Additions	Deletions		As at une 30, 1999	As at July 01, 1998	Deletions	For the Year	As at June 30, 1999	W.D.V. As on June 30, 1999	Rate (%)
Vehicles	1,250		0	0	1,250	250	0	200	450	800	20
Total Rupees - 1999	1,250 ======		0	0	1,250	250	0	200	450	800	
Total Rupees - 1998	= 0 ======	1,25	0	0	1,250	0	0	250	250	1,000	
	=	=======	= =======	=	=======================================		=======================================	=======================================	=======================================		

(Rupees in Thousand) 1999 1998

5. CAPITAL WORK IN PROGRESS

Building Machinery

19,515	29,657
6,008	16,709
	-
25,523	46,366

The movement of the account during the year is as follows:

	Building	Machinery	1999	1998
Balance as on July, 01, 1998	29,657	16,709	46,366	41,099
Additions	7,707	5,469	13,176	28,746
	37,364	22,178	59,542	69,845
Transferred to fixed assets (Including	4= 040	4.4-0		
construction of steel structure)	17,849	16,170	34,019	23,479
		-		-
Balance as on June 30, 1999	19,515	6,008	25,523	46,366
	========	=======	=======================================	

The capital work in progress relates to the expenditure incurred for construction of building and cost of reinstallation of machinery shifted from Badami Bagh Works. The detail of additions in different workshops during the year is as follows:

	Machinery
,399	518
3,163	3,573
,821	100
687	145
637	1,133
7,707	5,469
1	

Building addition includes salaries & wages and overhead cost of "Steel Structure Division" amounting to Rs. 6.29 million, allocated on the basis of time spent by the division for the construction and reinstallation of steel structure in the above workshops.

#### 6. STATE ENGINEERING CORPORATION PENSION FUND

This represents the payments of pension to the eligible employees on behalf of Pension Fund Trust administered by State Engineering Corporation (SEC). Under the pension fund procedure all payments of pension made by the company on behalf of the fund upto the commencement or during the prescribed initial period will be repayable to the company over 13 years including a grace period of 8 years. Interest @ 10% per annum will be accounted for after expiry date of prescribed grace period. An amount of Rs. 7.950 million (1998: Rs. 10.228 million) is outstanding for period exceeding three years.

#### 7. LONG TERM INVESTMENTS

80,000 Ordinary shares of Rs. 10 each in SEPCO (State Engineering	800	800
Project Company (Pvt.) Limited) - an associated company		
Less: Provision for diminution in value (Note 7.1)	485	485
	=	
<del></del>		-
	315	315
<del>-</del>		

7.1 Provision has been made on the basis of breakup value of shares which is Rs. 3.94 per share on the basis of latest available audited financial statements of the company for the period ended 30-06-97.

	(Rupees in Thousan	<b>d</b> )
	1999	1998
8. DEFERRED COST		
Opening balance	14,482	20,189
Additions during the year	1,049	1,316

Less: Amortized	15,531	21,505
Amortized	7,232	7,023
Closing		-
Closing balance	8,299	14,482

The Badami Bagh Works, as detailed in Note 1 to the accounts, was closed on March 22, 1995 and it was decided to shift the machinery to Kot Lakhpat Works. The deferred cost represents dismantling and shifting cost, salaries & wages, stores consumption and related expenses of Badami Bagh Works incurred for dismantling and transfer of machinery to Kot Lakhpat Works for reinstallation.

#### 9. ASSETS HELD FOR SALE

Opening balance	50,750	0
Additions during the year	0	50,750
		-
	50,750	50,750
Sold during the year (Note 32.1)	6,838	0
		-
Closing		
balance	43,912	50,750
	=======================================	

The closing balance represents 3,028 M.Tons (1998: 3,500 M. Tons) of steel structure shifted from Badami Bagh Works and held for sale.

# 10. STORES & SPARES

	110,531 ====================================	118,379
Spare parts (Note 10.1)	86,980	88,417
Stores	23,551	29,962

10.1 These includes spare parts in transit of Rs. 1.097 million (1998: Rs. 4.968 million).

#### 11. STOCK IN TRADE

Others 156	538
goods 41,576	28,003
Finished	
process 160,163	197,749
Work in	
Raw material (Note 11.1)	94,980
11/01/01/11/11/11/11	

314,765	321,270
========	========

11.1 These includes raw material in transit of Rs. 39.806 million (1998: Rs. 3.363 million).

	(Rupees in Thousand)	
	1999	1998
12. TRADE DEBTORS		
Associated undertakings	9,039	9,105
Wapda	39,853	73,724
Others (Note 12.1)	51,542	105,494
	100,434	188,323
Less: Provision for bad & doubtful debts (Note 12.2):	100,131	100,323
Associated undertakings	864	848
Wapda & others	21,636	20,697
	22,500	21,545
	77,934 ====================================	- 166,778 

Trade debtors other than those against which provision has been made are considered good by the management.

12.1 This includes an amount of Rs. 8.117 million receivable from M/s Metropolitan Steel Corp. Ltd. against which case for recovery is pending in civil court.

#### 12.2 Provision for Bad & Doubtful Debts

Balance as on July 01	21,545	17,094
Less: Bad debts written off	704	102
		-
	20,841	16,992
Add: Provision for the year	1,659	4,553
		-
Balance as at June 30	22,500	21,545
	=======================================	=======

#### 13. LOANS & ADVANCES TO EMPLOYEES

The loans and advances are considered good and no loan has been advanced to the Chief Executive, Directors & Executives of the Company.

# 14 ADVANCES TO OTHERS - Considered

Good		
Suppliers	11,267	8,943
Income tax	1,348	1,476
Letters of		
credit	1,606	1,971
		-
	14,221	12,390
	=======================================	
15. TRADE DEPOSITS, PREPAYMENTS & OTHER RECEIVABLES		
Trade deposits (Note 15.1)	4,566	6,409
Margin against bank guarantees	3,868	6,705
Short term prepayments	1,378	774
Claims receivables (Note 15.2)	11,150	5,068
	20,962	- 18,956
	=======================================	=======
15.1 Trade deposits balance	6,028	6,409
Less: Provision against doubtful recovery	1,462	0,109
	4,566	6,409
	=======================================	

15.2 A claim of Rs. 6.077 million shown in contingencies in the last year against Pakistan Steel Mills Ltd. has been accounted for on the basis of CBR Letter No. C.NO.2(51) Survey-II-96 dated August 10, 1999.

	(Rupees in Thousand)	
	1999	1998
16. CASH & BANK BALANCES		
Cash in hand	273	296
Cash with banks:		
Current accounts	859	6,071
Deposits accounts	910	847
		-
	2,042	7,214
	=======================================	
17. SHORT TERM LOAN		
From banking companies under markup arrangements (Note 17.1):		
NBP cash finance	16,242	97,740
NBP preshipment finance	180,342	0
NBP cash finance		0

	196,584	97,740
From associated undertakings		
Spinning Machinery Co. (Pvt.) Ltd. (Secured) (Note 17.2)	30,000	30,000
State Engineering Corp. (Pvt.) Ltd. (Note 17.3)	3,058	1,058
	33,058	31,058
	229,642	128,798
	=======================================	======

#### 17.1 The detail of loans is as under:

Bank / Financial institution	Sanctioned Limit	Date of Expiry	Rate of Markup
NBP cash finance	100 Million	31-12-99	49.5 paisas per thousand per day
NBP preshipment finance	200 Million	31-12-99	8% per annum (financed by SBP)

### These finances are secured by:

- Hypothecation of stocks of iron, steel machinery, raw material and finished goods of appropriate value.
- First charge on stocks, book debts and fixed assets of the company.

17.2 Loan from Spinning Machinery Company (Pvt.) Ltd. is secured against second charge on fixed assets of Rs. 34.5 million of the company. It carries interest @ 45 paisas per thousand per day.

17.3 This unsecured facility has been provided by the State Engineering Corp. (Pvt.) Ltd. and carries interest @ 16% per annum. From the balance amount Rs. 2.00 million was payable in April, 1999 and has become overdue.

	(Rupees in Thousand	<i>l</i> )
	1999	1998
18. DEPOSITS & ADVANCE PAYMENTS		
Advance from customers (Note 18.1)	17,880	12,333
Dealership securities (Note 18.2)	2,944	2.70
Retention & earnest money	2,169	2,158
	22,993	17,188

<sup>18.1</sup> These includes interest free advances from associated companies amounting to Rs. 0.200 million (1998: Rs. 0.028 million).

18.2 These are payable on demand and do not carry any interest.

#### 19. ACCRUED LIABILITIES / MARK-UP

Accrued mark-up and interest on loan - secured	12,163	10,936
unsecured	1,013	774
Accrued interest on finance lease	0	24
Other accrued expenses payable	12,910	45,885
	26,086 ====================================	57,619 ======
20. OTHER LIABILITIES	077	07.7
Payable to preference shareholders (Note 20.1)	875	875
Employees provident fund trust	53,122	61,631
Pension fund trust	2,142	3,829
State Engineering Corporation (Pvt.) Ltd. (an associated undertaking)	6,672	13,075
Sales tax payable	5,464	9,371
Workers' profit participation fund	7	5
Others	1,838	1,452
	70,120	90,238

20.1 The amount stands payable to preference shareholders on account of principal amount due.

# 21. CONTINGENCIES & COMMITMENTS

#### Contingencie

S

- Claims not accepted as debts by the company in respect of various subjudice cases filed against the company for which the maximum possible liabilities could be approximately Rs.7.38 million (1998:Rs.116.871 million).
- Counter guarantees of Rs. 53.120 million (1998: Rs. 120.968 million) issued by the company to bank and insurance companies.
- A claim of Rs. 15.709 million is pending with Collector of Customs on account of refund of custom duty paid on scrap consumed for production of High Transmission Power supplies against International Tender No. KF-531 & KF-514.
- There is a contingent liability of Rs. 50.720 million (1998: Rs. 110.946 million) in respect of post dated cheques issued to the Collector of Customs for import of raw materials. These are cancellable on providing consumption certificates to Collector of Customs.

#### Commitment

Letters of credit amounted to Rs. 27.487 million (1998: Rs. 25.087 million).

(Rupees in Thousand)	
1999	1998
334,606	334,606
132,240	161,292
100,000	100,000
566,846	595,898
	334,606 132,240 100,000

22.1 It represents interest free loan from Privatization Commission for the implementation of rehabilitation plan approved by the Government of Pakistan.

22.2 Detail of the account is as follows:		
Customs & other import duties	105,684	134,736
Pakistan Railway freight	13,592	13,592
Karachi Port Trust	12,964	12,964
		-
	132,240	161,292

The custom and other import duties balance carries interest @ 14% per annum, which has not been accounted for and upto June 30,1999 the accumulated amount of interest comes to Rs.43.847 million.

22.3 The amount is payable on account of the company bank loans taken over by the Government in the year 1990. The loan is free of interest.

The above balances are repayable from the privatization proceeds of the company. Considering the discouraging response received by the Government in April 1999, regarding privatization of the company, the management is of the view that settlement of these loans in the next twelve months is not possible.

	(Rupees in Thousand)	
	1999	1998
23. FEDERAL GOVERNMENT BONDS		
Interest bearing bonds	655,138	655,138
Interest free bonds	132,304	132,304
	787,442	787,442
		:=======

These bonds were issued by the Federal Government against the liability of the Company towards banks / financial institutions taken up by the Federal Government in the light of Federal Cabinet decision and SRO No. 823(1)/94 dated August 28,1994. Against the principal amount interest bearing bonds were issued by the Government on which it has to pay interest @ 12.43% per annum. While, against accrued markup interest free bonds were issued. The bonds shall be retired by the Ministry of Finance from privatization proceeds of the Company. On such basis it has been classified as long term liability.

#### 24. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

Opening balance	1,189	0
Additions during the year	0	1,250
		-
	1,189	1,250
Payments during the year	144	61
	1,045	1,189
Current portion	176	144
French		
		-
Closing balance	869	

24.1 The company has entered into lease agreement with PILCORP (Pakistan Industrial Leasing Corporation (Pvt.) Ltd.) to acquire vehicles. Present value of the minimum lease payments have been discounted at interest rate which approximately equates to the rate implicit in this lease agreement i.e.27% per annum. Monthly lease rentals outstanding are 43. The liability is partly secured against the deposit of Rs. 125,000. The company intends to exercise its option to purchase the leased assets for residual value of Rs. 125,000 upon completion of lease period.

24.2 The amount of future payments for the above lease and the period in which these payments become due are:

0	437
403	403
403	403
403	403
236	236
1,445 0	1,882 24
400	669
	-
1,045	1,189
	403 403 403 236  1,445 0 400

	(Rupees in Thousand	<i>!</i> )
	1999	1998
25. SHARE CAPITAL		
Authorized Capital:	00.000	00.00
9,000,000 (1998: 9,000,000) ordinary shares of Rs. 10 each	90,000	90.00
100,000 (1998: 100,000) 7.5% cumulative redeemable preference shares of Rs. 100 each	10,000	10,000
shales of Rs. 100 each	10,000	
		-
	10,000	10,000
	=======================================	=======
Issued, Subscribed & Paid-up Capital:		
3,162,144 (1998: 3,162,144) ordinary shares of Rs. 10 each		
fully paid in cash	31,621	31,621
2,528,101 (1998: 2,528,101) ordinary shares of Rs. 10 each		
issued as fully paid up bonus shares	25,281	25,281
	56,002	-
	56,902 ====================================	56,902
26. REVALUATION SURPLUS Land (Note		
26.1)	925,530	925,530
Steel structure and plant & machinery (Note 26.2)	239,613	239,613
	<del></del>	
	1,165,143	1,165,143
	=======================================	=======

- 26.1 Land was revalued by M/s NESPAK in May, 1991 under the instructions of Government of Pakistan. Land with the cost of Rs. 1.495 million was revalued at Rs. 927.025 million.
- 26.2 Steel structure and plant & machinery was revalued on June 30, 1997 on the basis of approval of Board of Directors vide meeting dated February 22, 1997. Revaluation relates to steel structure and plant & machinery shifted from Badami Bagh Works to Kot Lakhpat Works and has been carried out by independent valuer M/s Indus Surveyors. The revaluation surplus has been calculated on the following basis:

	Steel Structure	Plant & Machinery
Cost	0	30,140
Accumulated depreciation	0	25,982
		-
Written down value as at June 30, 1998	0	4,158
Revalued amount	143,550	100,221

		-
Surplus on revaluation	143,550	96,063
	=======================================	

The cost and accumulated depreciation of steel structure could not be ascertained as the same was recorded as a part of building cost at the time of construction, which took place before 1972 and no detail in this regard is available. The written down value of Badami Bagh Works building, which has been dismantled, was Rs. 0.652 million. Fixed assets other than above are stated at original cost.

	(Rupees in Thousand)		
	1999	1998	
27. SALES - Net			
Local	232,244	279,123	
Export (27.1)	15,771	80,282	
		-	
	248,015	359,405	
Less: Rebate, allowances, discount & other deduction	4,335	1,324	
		-	
	243,680	358,081	

27.1 Export sales included exchange fluctuation income on export debtor's realization of Rs. Nil million (1998: Rs. 1.961 million).

# 28. COST OF GOODS SOLD

20, 0051 01 00 025 5022		
Raw material consumed (Note 28.1)	67,591	170,102
Stores & spares consumed	55,470	66,538
Salaries & wages (including all benefits)	88,057	89,013
Provident		
fund	1,861	2,438
Gratuity	3,816	6,475
Fuel & power	48,678	61,144
Rent, rate & taxes	487	39
Service		
charges	3,490	535
Repair & maintenance	2,667	2,848
Insurance	390	474
Other		
expenses	2,955	1,715
Depreciation (Note 3.3)	15,773	14,758
		-
	291,235	416,079
(Increase)/decrease in work in process inventory (Note 28.2)	37,586	(29,220)

Cost of goods manufactured	328.821	386.859
(Increase)/decrease in finished goods inventory (Note 28.3)	328,821 (13,573)	10,392
	315,248	397,251
28.1 Raw Material Consumed:		
Opening stock (as at July 01, 1998)	94,980	150,507
Add: Purchases		114,575
	180,461	265,082
Less: Closing stock (as at June 30, 1999)	(112,870)	(94,980)
	67,591 ====================================	
28.2 (Increase)/decrease in work in process inventory:		
Opening inventory		168,529
Closing inventory		197,749
	37,586	(29,220)
	(Rupees in Thousand	)
	1999	1998
28.3 (Increase)/decrease in finished goods inventory:	•••	
Opening inventory Closing inventory		38,395 28,003
Closing inventory		28,003
	(13,573)	10,392

Work in process included items of stores & spares since last many years. Such items amounting to Rs. 31.338 million in the current and in the previous year have been accordingly re-classified.

# 29. GENERAL & ADMINISTRATIVE EXPENSES

Salaries & wages (including all benefits)	27,766	28,577
Provident		
fund	590	916
Gratuity	1,420	1,622

Travelling & conveyance	1,492	606
Entertainment	363	343
Legal & professional	474	950
Rent, rates & taxes	655	940
Fuel, gas & electricity	1,397	1,097
Repairs & maintenance	626	634
Postage, telegrams & telephone	1,376	1,304
Printing, stationery & office supplies	1,529	1,247
Advertisemen	271	60.6
t and a second	371	606
Service charges - SEC	3,500	3,044
Amortization of leased assets	200	250
Insurance	437	463
Vehicle running	1,332	1,253
Depreciation (Note 3.3)	907	1,154
Miscellaneous	2,753	1,194
Miscenaneous	2,755	1,991
	47,188	- 46,997
	=======================================	=======
30. SELLING & DISTRIBUTION EXPENSES		
Salaries & wages (including all benefits)	7,835	8,259
Provident		
fund	238	321
Gratuity	630	548
Travelling & conveyance	1,594	1,089
Entertainment	124	118
Rent, rates & taxes	86	557
Fuel, gas & electricity	37	17
Repairs & maintenance	165	26
Postage, telegrams & telephone	377	388
Printing, stationery & office supplies	179	234
Advertisement & sales promotion	854	409
Vehicle running expenses	184	180
Freight & forwarding	455	4,798
Miscellaneous	995	635
	13,753	17,579

(Rupees in Thousand) 1999 1998

31. FINANCIAL CHARGES

Mark-up & interest on short term running finances

19,786

27,018

Interest on loan from State Engineering Corp. (Pvt.) Ltd. &		
SMC (Pvt.)		
Ltd.	5,506	6,979
Interest on provident fund	8,168	8,348
Interest on workers profit participation fund	0	106
Surcharge on escrow account	0	14,796
Bank charges & commission (Note 31.1)	5,515	5,666
Financial charges on finance lease	269	97
		-
	39,244	63,010

31.1 Bank guarantee commission paid by the company has been charged over the period of contract.

# 32. OTHER INCOME / (CHARGES)

Interest /		
Profit		
On Deposit with Banks	64	121
On Advances to Employees	79	71
Loss on sale of assets held for sale (Note 32.1)	(970)	0
Creditors written back	0	8,270
Miscellaneous income	5,224	1,455
Gain on Disposal of Tangible Fixed Assets (Note 32.2)	1,415	2,741
Auditor's Remuneration (Note 32.3)	(100)	(100)
ISO-9001 consultants fee	(165)	0
Deferred cost amortized (Note 8)	(7,232)	(7,023)
Provision for doubtful debts	(1,463)	(4,553)
Bad debts written off	0	(256)
Diminution in investment value (Note 7.1)	0	(485)
Miscellaneous charges	(2,733)	(613)
	(5,881)	(372)
	=======================================	

32.1 "Assets Held for Sales" costing Rs. 6.838 million were sold during the year for Rs. 5.868 million resulting in such loss.

# 32.2 Details of Disposal of Tangible Fixed Assets During the Year is as Under:

Description	Original	Accumulated	<i>W.D.V.</i>	Sale	Profit/	Sold Through Negotiation to
	Cost	Depreciation		Price	(Loss)	
	Rupees	Rupees	Rupees	Rupees	Rupees	
Plant and Machinery:						
Welding plant-single (30 Nos.)	36,650	33,449	3,201	150,000	146,7	99 M/s Iqbal Hussain & Sons, Lahore
Welding generators-(2 Nos.)	42,000	41,286	714	50,000	49,2	86M/s Iqbal Hussain & Sons, Lahore

Diesel engines (10 Nos.) Welding plant generators (8 Nos.)	0	0	0	125,000 50,000	125,000 M/s Iqbal Hussain & Sons, Lahore 50,000 M/s Iqbal Hussain & Sons, Lahore
Diesel generators (3 Nos.)	0	0	0	50,000	50,000 M/s Iqbal Hussain & Sons, Lahore
	 78,650	74,735	3,915	425,000	421,085
Vehicles:					
Suzuki Margalla LXE 526	567,000	113,400	453,600	453,600	M/s Spinning Machinery Co. (Pvt.) Ltd., 0 Lahore M/s Khan Traders,
Fork Lifter 3 Ton Cap	41,402	20,069	21,333	102,000	80,667 Gujranwala
Fork Lifter 2 Ton Cap	39,730	35,464	4,266	12,000	7,734Mr. Mohammad Amin Butt, Lahore.
Dumper Truck Lifter	52,091	46,498	5,593	155,512	149,919 Mr. Iqbal Hussain, Lahore Mr. Mohammad Rafique,
Mobile Crane 4 Ton Cap	72,118	64,375	7,743	90,000	82,257 Lahore
Suzuki Car 1000 CC - LHV-6430	5,975	5,462	513	144,000	143,487 Mr. Tahir Sharif, Lahore.
Vespa Scooter 150 CC (2 Nos.)	20,749	20,621	128	17,000	16,872 Mr. Tahir Yousaf, Lahore
Suzuki Car 1000 CC - LHV-6431	5,975	4,017	1,958	142,000	140,042 Mr. Mohammad Iqbal Bhatti
Suzuki Car 800 CC - 256-842	4,200	2,824	1,376	107,000	105,624 Mian Asif Mahmood, Lahore
Mobile Crane 5 Ton Cap	114,496	102,202	12,294	85,513	73,219 Mr. Iqbal Hussain, Lahore.
Suzuki Car 800 CC - 256-841	3,600	2,421	1,179	72,000	70,821 Mr. Asif Majid & Co. Lahore
		417.252	-	1 200 625	- 070 642
	927,336	417,353	509,983	1,380,625	870,642
Weighing Scales:					
Weighing Scale 5 ton Cap	11,250	11,184	66	35,000	34,934 Mr. Mohammad Amin Butt, Lahore Mr. Mohammad Iqbal,
Road Cum Rail Bridge 50 Ton Cap	10,229	8,334	1,895	90,000	88,105 Lahore.
			-		-
	21,479	19,518	1,961	125,000	123,039
	=	=======================================			
	1,027,465	511,606	515,859	1,930,625	1,414,766
	=	=======================================		=======================================	======
				(Rupees in Thousand) 1999	1998
32.3					
Auditors remuneration				85	85
Out of pocket expenses				15	15
					<del>-</del>
Audit fee				100	100
				=======================================	<del></del>

(Rupees in Thousand)

	1999	1998
33. PRIOR YEARS ADJUSTMENTS		
Reversal of Interest on Government Escrow Account (Note 33.1)	29,051	
Others	1,783	
	-	
	30,834	
	=======================================	

0

0

33.1 The amount represents the reversal of interest on Government Escrow Account (See Note 22.2) charged from the year 1995 to 1998.

# 34. TAXATION

- a) Due to income tax losses, income tax provision has been calculated at 0.5% of turnover U/S 80 D of the Income Tax Ordinance, 1979. The tax losses available for carry forward at June 30, 1999 are estimated approximately Rs. 699.941 million (1998: Rs. 658.419 million).
- b) Deferred Tax debit balance of Rs. 1.03 million, has not been accounted for as the same is not expected to realize in forseable future.

#### 35. BASIC EARNING PER SHARE

The company in the current and in the previous year suffered an after tax loss, resulting in negative earning per share.

#### 36. TRANSACTIONS WITH ASSOCIATED UNDERTAKINGS

Maximum amounts due from the associated undertakings at the end of any month were Rs. 9.102 million (1998: Rs. 14.627 million). The company purchased from and sold to associated undertakings material, goods and services in the aggregate sum of Rs. 29.796 million (1998: Rs. 84.77 million) and Rs. 0.404 million (1998: Rs. 6.039 million) respectively. Purchase / sale of goods and services are made at prevailing market prices.

#### **37. SEGMENT INFORMATION**

Owing to the significant transfer of material at various stages of manufacture between different units, the costing system does not permit a realistic separation of working results of the units and the items produced, accordingly segment information cannot be prepared.

#### 38. CHIEF EXECUTIVE, DIRECTORS' & EXECUTIVES REMUNERATION

	Chief Execu	tive	Executives	
	(Rupees in Thousand)		(Rupees in Thousan	<b>d</b> )
	1999	1998	1999	1998
Remuneration	234	149	1,236	1,744
Provident fund	23	0	88	160

Perquisites	255	0	1,546	1,484
			-	
		-		-
	512	149	2,870	3,388
			=======================================	=======
Number of persons	1	1	8	9

Aggregate amount charged to the accounts for 8 directors for fees and expenses was Rs. 21,000 and Rs. 93,070 respectively, (1998: 8 directors Rs. 38,000 and Rs. 100,490 respectively).

#### 39. STATEMENT OF CHANGES IN EQUITY

	Share	Revenue	Accumulated	1999	1998
	Capital	Reserve	Loss	Total	Total
	(Rupees in	n Thousand)		(Rupees in Thousand)	
Balance as on					
July 01, 1998	56,902	10,000	(948,720)	(881,818)	(712,900)
Transferred from					
Profit & Loss Account	0	0	(148,018)	(148,018)	(168,918)
Balance as at			-		-
June 30, 1999	56,902	10,000	(1,096,738)	(1,029,836)	(881,818)
	=======				
	=	=========	========	=======================================	=======

# 40. FINANCIAL ASSETS AND LIABILITIES

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair value.

#### 41. CONCENTRATION OF CREDIT RISK

The company believes that it is not exposed to major concentration of credit risk.

#### **42. NUMBER OF EMPLOYEES**

Total number of employees at the year end was 1,772 (1998: 1,815).

# 43. PLANT CAPACITY & ACTUAL PRODUCTION

	Capacity			Actual Production	!
	U/M	Installed	Assessed	1999	1998
Machine tools	Nos.	680	400	37	33
SSD engines	Nos.	650	300	0	0
HSD engines	Nos.	3,600	3,840	0	0

Concrete					
mixers	Nos.	350	350	10	14
Power looms	Nos.	1,200	800	0	12
Pumps/turbine					
S	Nos.	3,400	4,000	505	680
Bicycles	Nos.	100,000	120,000	41,638	48,725
Electric					
motors	Nos.	16,500	6,500	428	413
Rolled					
material	Tons.	80,000	30,000	4,852	6,096
Steel fabrication (STR)	Tons.	20,000	N.A.	1,312	2.15
Steel ingots	Tons.	40,000	60,000	1,042	4,917

# 44. FIGURES

- Previous year's figures have been rearranged wherever necessary for the purpose of comparison.
- Figures have been rounded off to the nearest thousand rupee.

M. JAVED	LIAQAT	MOHAMMAD SHABIR
SAHIBZADA	MOHAMMAD	MALIK
Chief Executive	Director	Director

# PATTERN OF SHAREHOLDING AS AT JUNE 30, 1999

Number of			Total Shares
Shareholders	From	To	Held
1,494	1	100	47,042
759	101	500	194,408
264	501	1,000	195,084
221	1,001	5,000	507,108
58	5,001	10,000	450,658
16	10,001	15,000	197,038
9	15,001	20,000	166,100
1	20,001	25,000	22,890
1	25,001	30,000	29,800
3	30,001	35,000	102,738
2	35,001	40,000	72,900
2	40,001	45,000	87,576
1	50,001	55,000	50,120
1	65,001	70,000	66,600
1	115,001	120,000	116,600
2	160,001	170,000	328,706
1	320,001	325,000	322,532

1	480,001	485,000	480,840
1	835,001	840,000	835,782
1	1,415,001	1,420,000	1,415,723
-			
2,839			5,690,245

Categories of Shareholders	Number of Shareholders	Shares Held	Percentage
Individuals	2,805	2,021,905	35.53
Investment Companies (Govt. Owned)	2	213,577	3.75
(Private)	4	11,870	0.21
'Insurance Companies (Govt. Owned)	2	209,030	3.67
(Private)	3	130,528	2.29
Financial Institutions (Govt. Owned)	7	1,326,120	23.31
(Private)	4	341,467	6.00
Modaraba Companies	2	11,800	0.21
OTHERS			
The Custodian of Enemy Property	1	390	0.01
M/s. Corporate Law Authority	1	1	
State Engineering Corporation Ltd.	1	1,415,723	24.88
The Deputy Administrator			
Abandoned Properties	1	5,754	0.10
Foreign Participation	6	2,080	0.04
TOTAL	2,839	5,690,245	100.00